

Sumit Atulyam



SUMIT WOODS LIMITED

Quarter 3 review (FY 2022-23)

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Overview

Sumit Woods Limited

- Constant 100% delivery rate.
- Successfully completed 60+ projects.
- Employment of cost and time effective construction methods.
- 9+ Lac sq ft area under construction



Sumit
One



Ongoing Projects

Sumit Gurukrishna

Shore Pile work Completed, Excavation Started

Vile Parle (East)



Sumit Atulyam

Matunga (West)

8th slab of Sales building Completed



9th slab of Rehabilitation building Completed



Sumit One

17th slab Going On
Borivali (West)



Arcenciel

R.C.C Work Completed
Mulund (West)

Sumit Plumeria

All Slab completed, Finishing
work in progress
Ponda, Goa



Sumit Bells Plot A

Row House no. 1 to 2 Plaster
Completed,
Row House no. 3 to 6 Structural
work Completed,
Row House no. 7 to 12 Foundation
work completed
Nuvem, Goa

Sumit Mount 4

O.C. Received
Ponda, Goa



Sun Sumit Deepshal

Plinth work in progress
(Borivali West)



Sun Sumit Jeevan Mangal

1st Slab Work in Progress
(Borivali West)

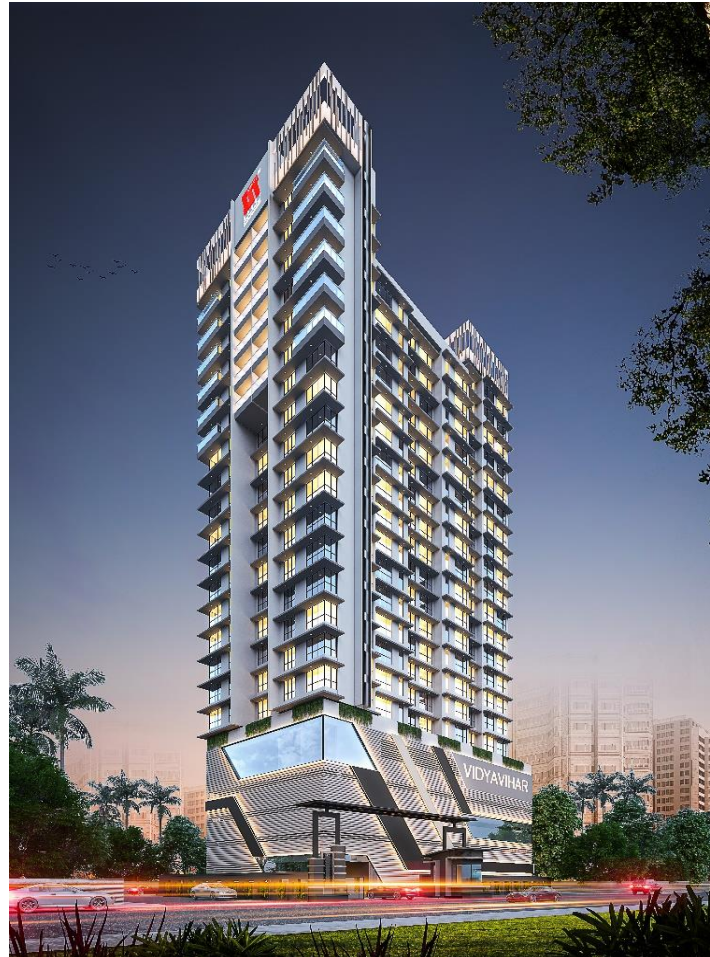




Upcoming Projects

Dattani Trade Centre

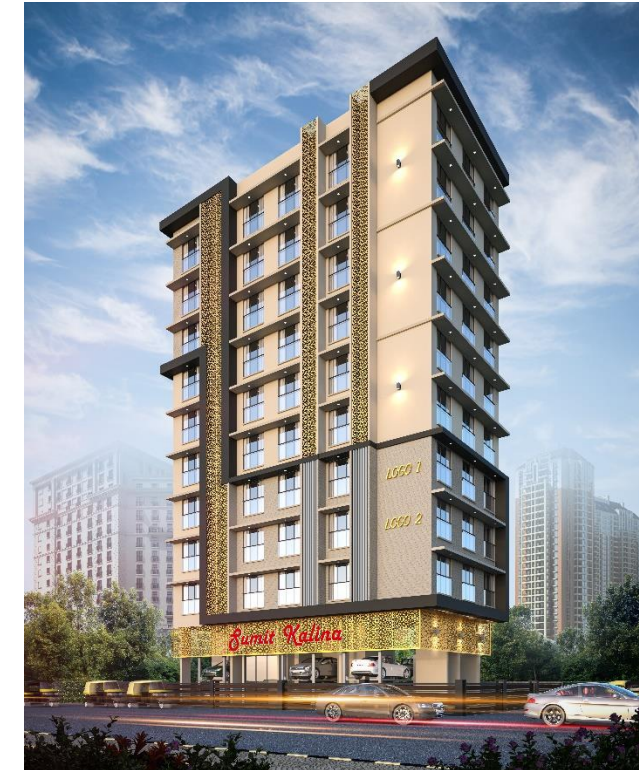
COMMERCIAL HUB AT PRIME
LOCATION CHANDAWARKAR ROAD,
BORIVALI WEST



Vidyavihar
UPCOMING RESIDENTIAL PROJECT

Kalina

UPCOMING RESIDENTIAL
PROJECT IN SANTACRUZ

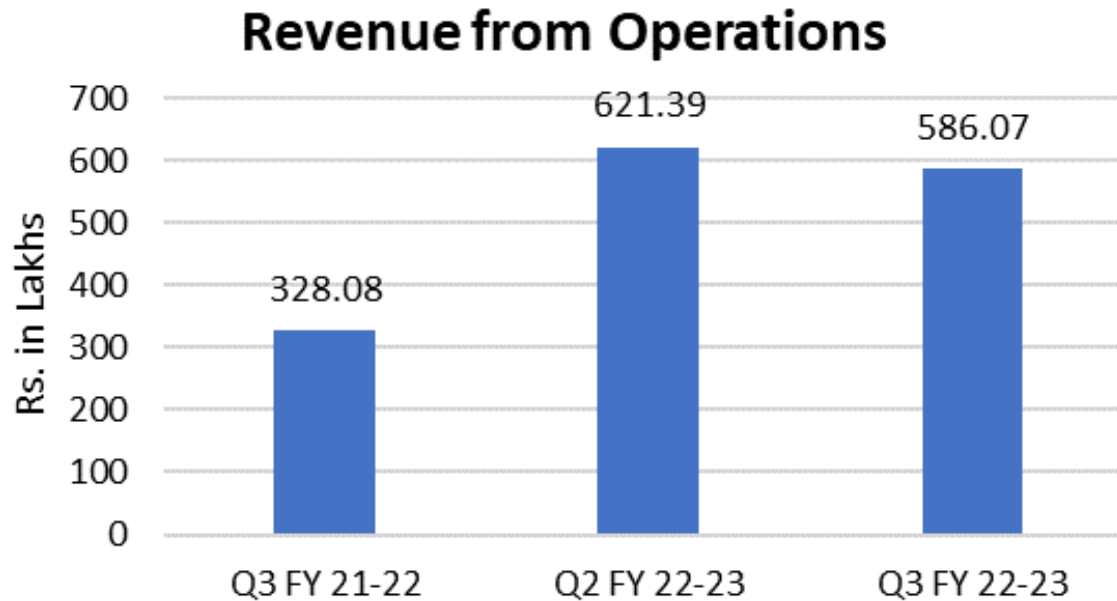


Upcoming Projects

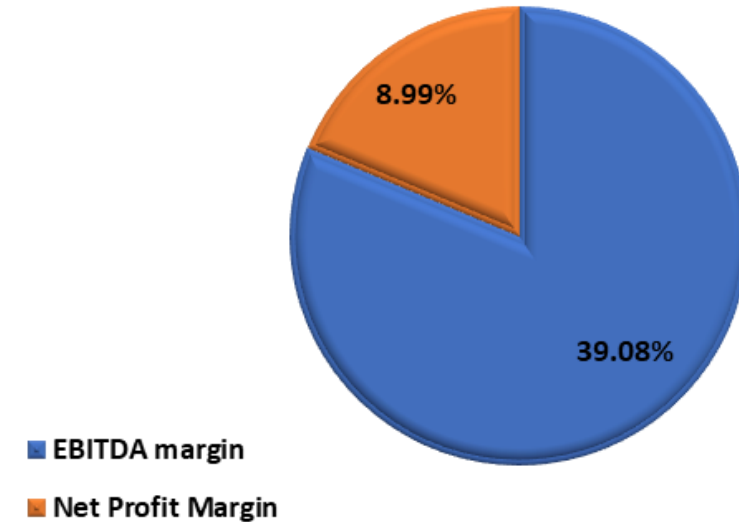
Project Name	Location	Status	Approx. B.U.A (in SQ FT)
Jairaj Nagar	Borivali	Development agreement done	2,30,000
Miranda	Santacruz	I.O.D Received	10,400
Vidyavihar	Dadar	Appointed as developer	67,000
Brothers	Mahim	Agreement for sale done	1,70,000
Dattani	Borivali	Appointed as developer	2,00,000
Total upcoming area			6,77,400

Standalone Financials

Our standalone revenue from operation came in at Rs. 586.07 Lakhs for Q3 of FY 2022-23, Growing 78.64% percentage YoY.

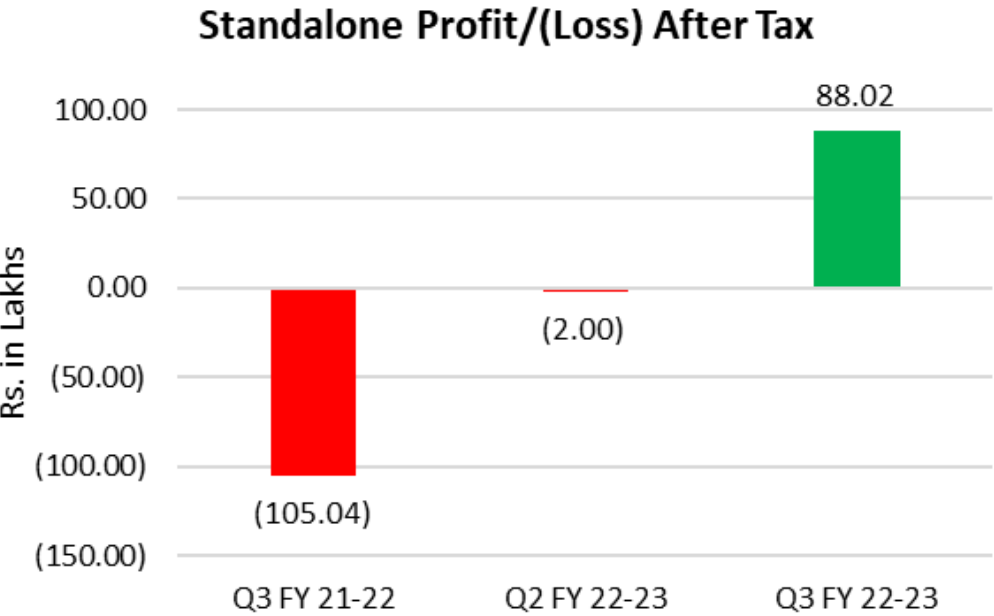


Standalone Results for the Nine Months ended December 31, 2022

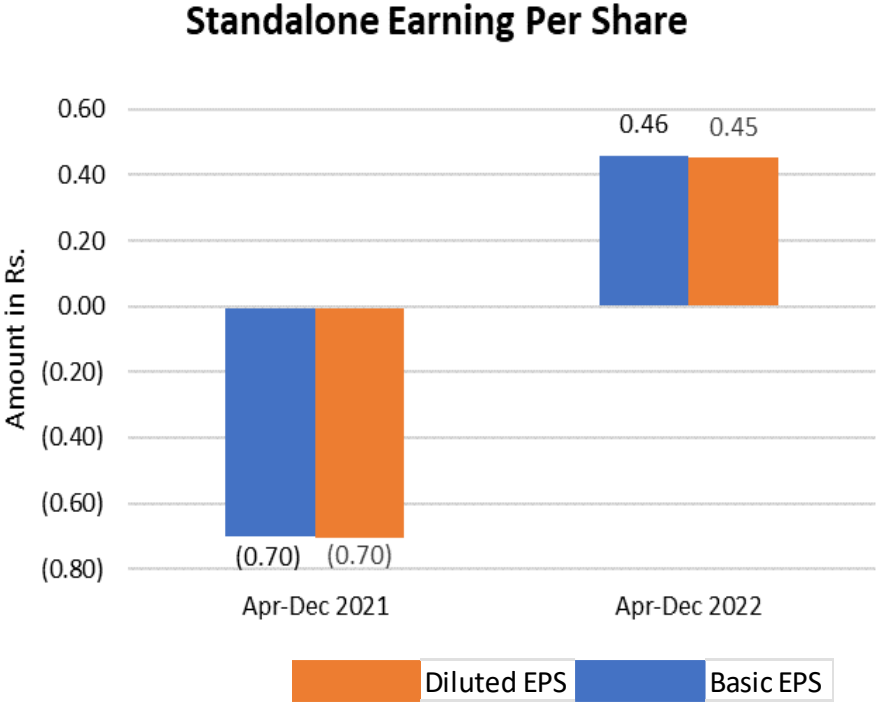


Our EBITDA margin came at 39.08%, and Net Profit Margin at 8.99% on standalone basis for Nine Months ended Dec. 31, 2022.

Standalone Financials as compared to Nine Months Ended Dec 31, 2022



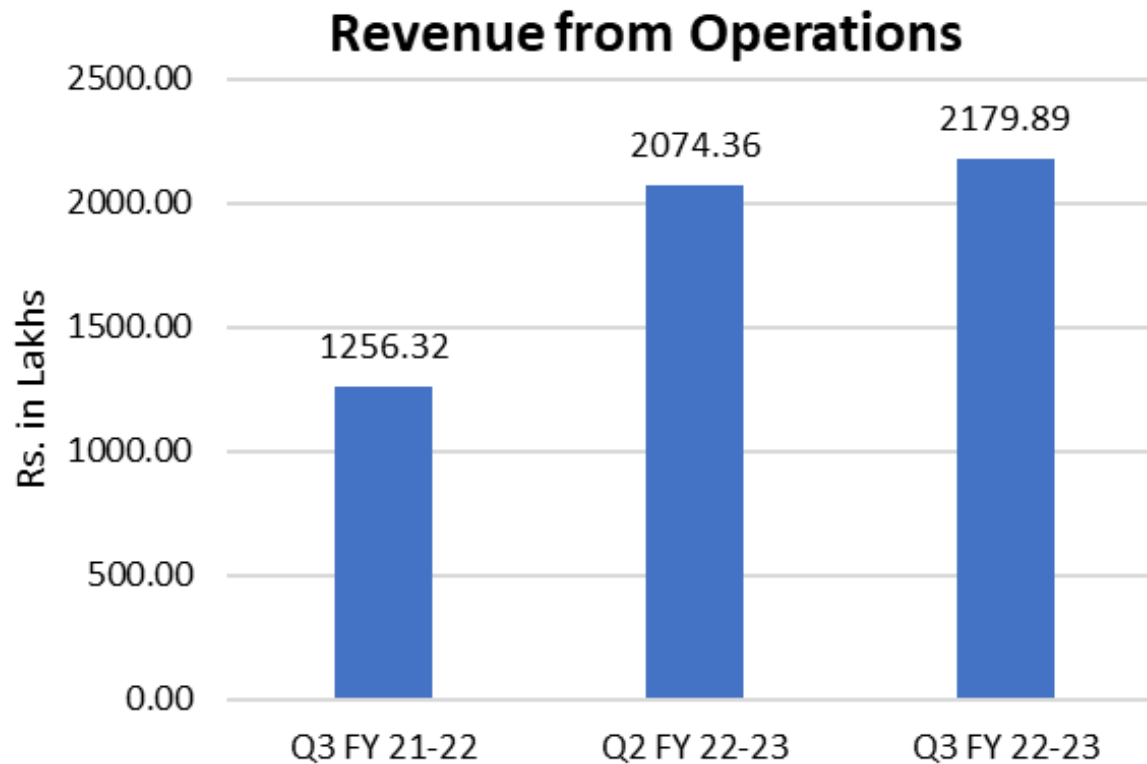
Increased in profitability



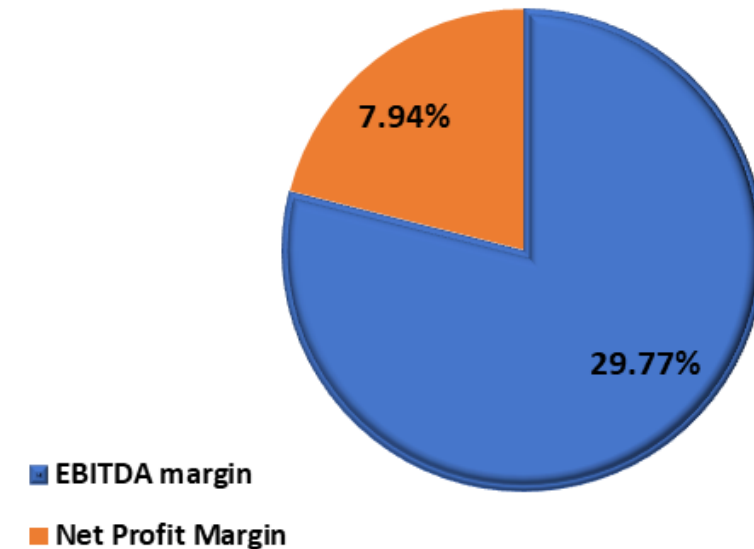
Increase in EPS

Consolidated Financials

Business grew strongly in the quarter ending December 31, 2022. Revenue was up 5.09% QoQ, and 73.51% YoY.

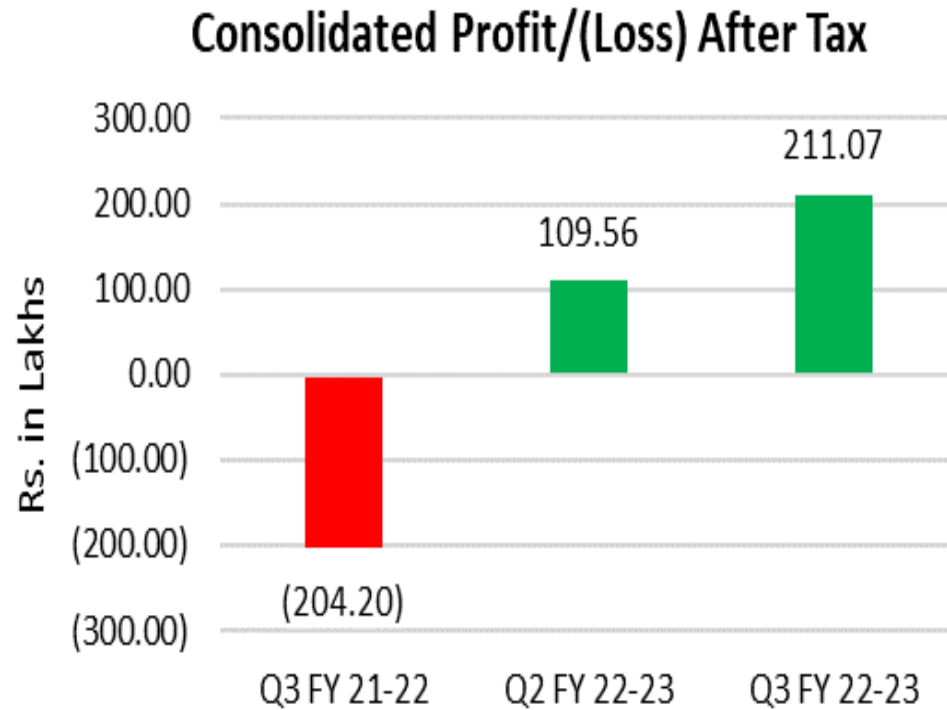


Consolidated Results for Nine Months ended December 31, 2022

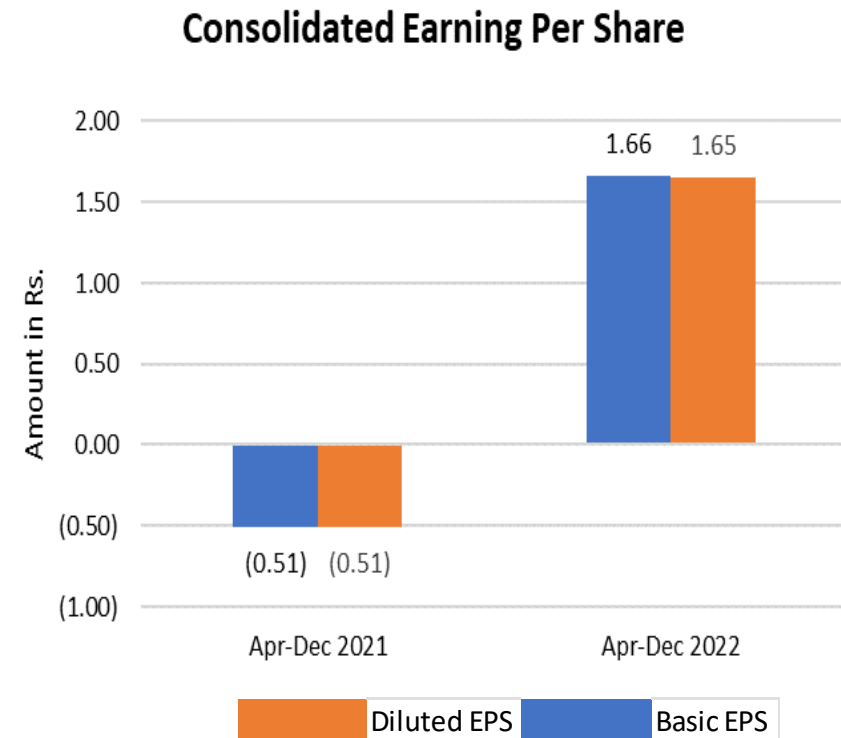


Our EBITDA margin came at 29.77%, and Net Profit Margin at 7.94% on consolidated basis for Nine Months ended Dec. 31, 2022.

Consolidated Financials as compared to Nine Months Ended Dec. 31, 2022



Increased profitability



Increase in EPS

Sales (up to Dec 2022)

Project	Total area (in Sq. Ft)	Area booked till date (including allotted) (In Sq. Ft)	Inventory (In Sq. Ft)	Project completion % (including approval cost)	Booking value (in Cr)	Revenue (in Cr)
Sumit one	20,270	12,452	7818	65.82%	52.20	11.48
Sumit Plumeria	31,494	19,533	11,961	98%	12.25	10.49
Sumit Atulyam	33,188	11,244	21,944	45%	39.97	-
Arcenciel	56,132	48,702	7,430	82%	94.76	72.01
Sumit bells A	17,823	-	17,823	25%	-	-
Sumit Mount 4	9,041	3,287	5,754	100%	1.98	0.49
Sumit Mount 5	15,103	12,643	2,460	100%	4.98	4.98
Sumit Gurukrishna	37053	5844	31209	29%	18.64	-

Thank You

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