

#### KPI GREEN ENERGY LIMITED

Exchange Plaza,

Bandra Kurla Complex,

**Symbol: KPIGREEN** 

Bandra (E), Mumbai - 400051



Date: August 8, 2025

(Formerly known as K.P.I. Global Infrastructure Limited) CIN: L40102GJ2008PLC083302

**National Stock Exchange of India Limited** 

KPI/INV/PPT/Q1FY25/542

**BSE Limited** 

Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400001

**Scrip Code: 542323** 

Sub.: Investor Presentation - Key highlights of Q1FY25 performance

Dear Sir,

Apropos the captioned subject, please find attached herewith the Investor Presentation along with the performance key highlights of the quarter ended June 30, 2024.

This is for your information and records.

Thanking You,

Yours faithfully,

For KPI Green Energy Limited

Rajvi Upadhyay **Company Secretary & Compliance Officer** 

Encl.: a/a



# Company Snapshot



**■** KP GROUP

**350** Cr

**66** Cr

**11,635** Cr

**473**+ MW

**2.33+ GW 1,849**+ MW

Power evacuation

**2686**+ Acres **10+ GW** 

Rated by ICRA

# Performance Highlights



### Installed Capacity till FY24

**445**+ MW

IPP 158+ MW CPP 287+ MW

### Installed Capacity in Q1FY25

**28**+ MW

IPP 13+ MW CPP 15+ MW

### **Installed Capacity** till Q1FY25

**473**+ MW

IPP 171+ MW CPP 302+ MW

#### **Cumulative Capacity**

(IPP, CPP & Hybrid)



### **Captive Power Producer (CPP)**

**1,067**+ MW

866+ MW

201+ MW

Existing Orders

New Orders\*

#### **Installed Capacity**

0.47+ GW

### Independent Power Producer (IPP)

**1,260**+ MW

344+ MW | 916+ MW

Existing Orders

New Orders\*

#### **Orders in hand**

2.33+ gw

#### **Cumulative Orders\***

**2,327**+ MW

**1067+ MW** CPP Orders

**1260+ MW** IPP Orders

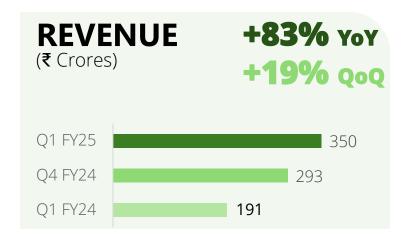
2.80+ gw

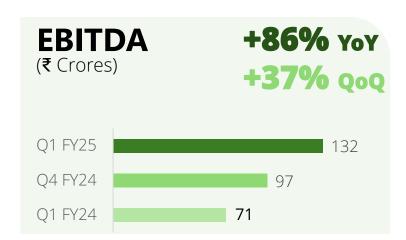
Approaching towards the ambitious target of 10GW by 2030

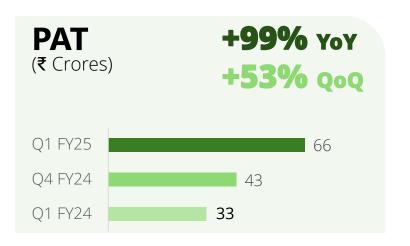
\*till August 7, 2024

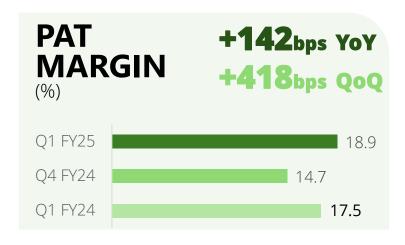
### Financial Highlights – All time high



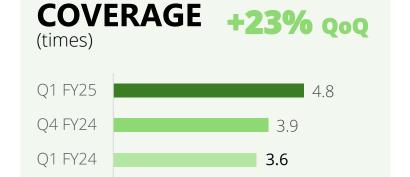












**INTEREST** 

+33% YoY

\*As on June 30, 2024

# Income Statement Summary (Consolidated)



Particulars (₹ Crores)	Q1 FY25	Q4 FY24	Q1 FY24	YOY % Change
Revenue from operations	348.0	289.4	189.4	84%
Total Income	349.9	293.0	190.6	84%
Total Operating Expenses	230.2	196.5	129.5	58%
EBITDA	132.4	96.5	70.5	88%
Interest Cost	27.5	24.8	19.7	39%
Depreciation and Amortization	14.3	11.3	9.4	51%
Profit Before Tax (PBT)	90.7	60.1	41.3	120%
Tax Expenses	24.6	17.0	8.0	209%
Profit After Tax (PAT)	66.1	43.0	33.3	99%
EPS	11.0	7.1	6.1	80%



### Competitive Advantages





Leading power producers in India, operating and offering solutions in both IPP (Independent power plant) and CPP (Captive power plant) segments

- CPP 302+MW operational
- IPP 171+ MW operational



Distinguished and diversified client profile

- Corporates and Industrial clients: Key clients across chemicals, automobiles, renewable and other key sectors
- Government bodies: DISCOMS and Defense Bodies





Ample Land bank with exclusive evacuation capacity and confirmed upcoming IPP Orders

- 2686+ Acre land bank in hand
- 1.8+ GW evacuation capacity
- 1.2+ GW upcoming IPP



End-to-end asset and operation management capabilities for solar and hybrid solutions

- Upcoming Hybrid & CPP 1+ GW
- Waterless robotic cleaning developed through inhouse R&D
- Dedicated Network Operations Center, 24\*7 monitoring, real-time access to performance data

Geographical Presence

**State: Gujarat** 

38

**Total No. of Sites** 

#### 1) Bhavnagar

- 1. Unchadi
- 2. Bhungar
- 3. Vatalia
- 4. Talaja

#### 2) Kutch (Bhuj)

- 5. Khavda
- 6. Bhuj

#### 3) Banaskantha

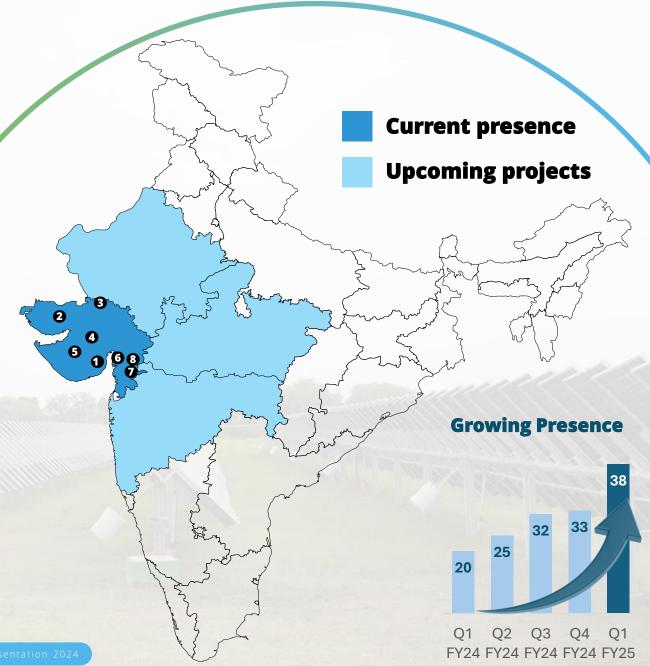
7. Gidasan Moti

#### 4) Surendranagar

8. Dhrangadhra

#### 5) Rajkot

9. Jasdan





#### 6) Bharuch

- 10. Suc
- 11. Bhimpur
- 12. Tanchha
- 13. Ranada
- 14. Vedchha
- 15. Ochhan
- 16. Vag
- 17. Mul
- 18. Kurcha
- 10 Samiyala
- 20 Rhensal
- 21 Ihar
- 22. Sarod
- 23. Sam
- 24. Ch.-h.
- 25. Chaklad
- 26 Or
- 27. Simartha
- 28. Bhersam
- 29. Kora
- 30. Jarsad
- 31. Vilava
- 32. Bhalod
- 33. Kanva
- 34. Namalpur
- 35. Netrang

#### 7) Tapi

- 36. Hathoda
- 37. Nizar

#### 8) Narmada

38. Sagbara

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Map not to scale

### **Business Segments**



### Independent Power Producer (IPP)

- Leading Independent Power Producer (IPP), we are a reliable supplier of renewable power to esteemed business houses through Power Purchase Agreements (PPAs).
- Plants strategically located across 38 locations in the Bharuch, Bhavnagar, Banaskantha, Bhuj, Kutch, Narmada, Rajkot, Surendranagar, and Tapi districts of Gujarat.
- Generate clean and sustainable energy.
- Proactively energizing hybrid renewable energy projects and integrating them into existing power generation asset portfolio.

### **Captive Power Producer** (CPP)

- Specializing in developing, transferring, operating, and maintaining gridconnected solar power projects for our valued Captive Power Producer (CPP) customers.
- Offer CPP customers the opportunity to own solar and hybrid power projects tailored to meet their specific requirements.
- Helping companies to reduce their electricity expenses significantly through captive generation, leveraging the cost-arbitrage between captive solar and hybrid plants & power supplied from DISCOMs.
- Provides Operation and Maintenance Services (O&M) through separate agreements to ensure continued efficiency and guaranteed performance of installations, throughout project lifecycle.

13%

Revenue share of IPP in Q1FY25 **87**%

Revenue share of CPP in Q1FY25

**28**+ MW

13+ MW IPP, 15+ MW CPF Energized in Q1FY25 **52.90**%

Portfolio Hybrid CUF (on AC basis) in Q1FY25

473+ MW

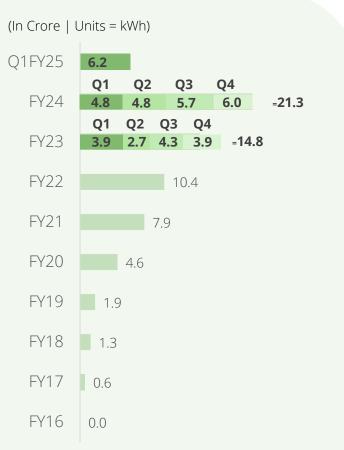
127+ MW IPP, 44+ MW Hybrid IPP, 278+ MW CPP & 24+ MW Hybrid CPP Energized till Q1FY25 **2,327**+ MW

537+ MW IPP, 723+MW in Hybrid IPP, 736+ MW CPP & 331+ MW in Hybrid CPP confirmed orders till August 7, 2024

### Unit Generation Growth Under IPP





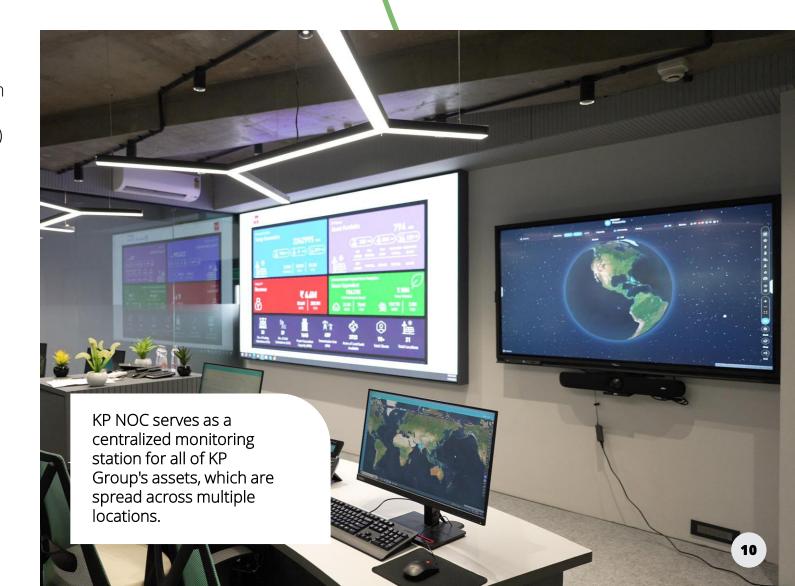


### KP Network Operations Centre

Our commitment to maximizing the efficiency of Solar and Wind assets is at the forefront of our operations. We take pride in our innovative approach to Operations and Maintenance (O&M), leveraging a state-of-the-art Centralized Monitoring System (CMS) and a dedicated Network Operations Center (NOC). This system enables us to monitor, analyze, and address any issues promptly, leading to increased asset efficiency and reduced downtime. The key benefits of implementing NOC center are as follows:

- Continuous Monitoring for Proactive Asset Management
- Predictive Maintenance for Optimal Performance
- 24/7 Operations from the Network Operations Center
- Efficient Resource Allocation
- Automated Reporting for Informed Decision-Making
- Remote Troubleshooting and Support
- Continuous Improvement through long-term Data Insights







# Hybrid Model



- Ventured into a hybrid model combining solar and wind energy
- They are designed to mitigate the infirmities inherent in single-source renewable energy systems & provide a more stable power supply and improve grid stability.
- Provides a more reliable, efficient, and sustainable approach to renewable energy generation.
- Enables commercial optimization of transmission charges.
- Ensures effective utilization of grid capacity.

Our aim is to enhance this hybrid model in the future, as it is very beneficial when it comes to cost efficiency and effective energy generation.

### Installed capacity till Q1FY25

**68**+ MW (Including IPP 44+MW & CPP 24+MW)

### Cumulative Confirmed Orders till August 7, 2024

**1**+ **GW** 

Hybrid Orders as on August 7, 2024



# Key Strategy





Pursue portfolio growth and build a strong position in Solar with focus on large scale projects



Focus on strategic acquisition of land within the vicinity of PE sub-station



Geographical Diversification



Faster Project Execution



Expanding MSME clientele through smaller power projects via subsidiaries



Leveraging group expertise in wind Projects to increase our hybrid portfolio



Focus on mix of IPP -CPP Projects to achieve strong steady cashflow with tax benefits





#### Vision

'Powering India by the power of nature'

#### **Mission**

Our goal is to accelerate the adoption of renewable technology across India to conserve our environment and provide an environment friendly and sustainable source of energy through economical and sustainable solar and hybrid renewable energy generating models for our customers and thereby transit them from fossil fuel energy to renewable energy.

#### **Values**



Ethical



Transparent



Environmentalism



Equal-Opportunity to all

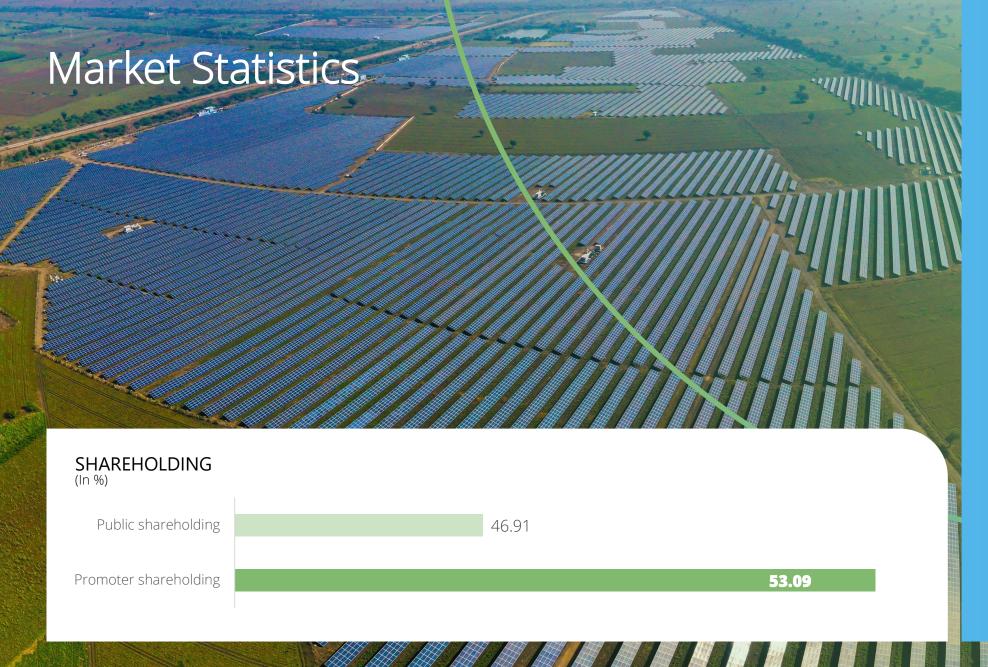


Respect for the individual



Respect for Diversity (gender, geography, religion, language, etc.)

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**11,635**+ Cr

Market Capitalization (As on August 7, 2024

542323

BSE scrip code

**12.06** Cr

Total Equity shares (As on August 7, 2024)

1083.95

52-week high price (As on August 7, 2024

**KPIGREEN** 

ISE symbol

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