



OM INFRA LIMITED

(Formerly known as OM METALS INFRAPROJECTS LIMITED)

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Date: 3rd June, 2025

To,

Corporate Service Department, Bombay Stock Exchange, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai-400001 Fax No. 022- 22723121/3027/2039/2061/2041	Listing Department, National Stock Exchange Of India Limited Exchange Plaza, C-1 Block G Bandra Kurla Complex, Bandra (E), Mumbai Fax No. 022- 26598237/38 : 66418126
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Dear Sir/Ma'am,

Sub: Presentation to Investors

Please find enclosed herewith the presentation to Investors.

Kindly take the same on your records.

Thanking You.

Yours Faithfully

For **Om Infra Limited**

VIKAS
KOTHARI

Digitally signed
by VIKAS KOTHARI
Date: 2025.06.03
15:56:32 +05'30'

Vikas Kothari

Managing Director & CEO

DIN : 00223868



OM INFRA LTD

Investor Presentation
(Q4 & FY25)

ommetals.com



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Q4 & FY25 Highlights

Strategic Focus and Achievements



REVENUE

Rs 713 crores
(FY25)



EBITDA

Rs 20 crores
(FY25)



EBIT

Rs 15 crores
(FY25)



PBT

Rs 28 crores
(FY25)



PAT

Rs 36 crores
(FY25)



EPS

Rs 3.54
per share
(FY25)

Order Win



Order win worth Rs 448(incl. taxes) crores in UP

01

Name of the awarding agency

- Uttar Pradesh Jal Nigam (Rural)

02

Name of Project

- (i) Moradabad Circle (Dist. Amroha and Sambhal)
- (ii) Lucknow Circle (Dist. Hardoi, Lakhimpur Khiri, Sitapur & Lucknow)

03

Scope of Work

- Survey, design DPR preparation, procurement and construction to ensure the full functionality of defunct, partial operative Rural Water Supply Schemes, including trial run and comprehensive O&M for 10 years for fully functional schemes.

Order Win

Om Infra wins project worth Rs 410 crores (incl. taxes) in J&K



1

Name of the Project : KWAR Hydro Power Project (540 MW) under Chenab Valley Project

2

Scope of Work : Complete Hydro mechanical engineering from design to installation

3

Tenure : 36 months

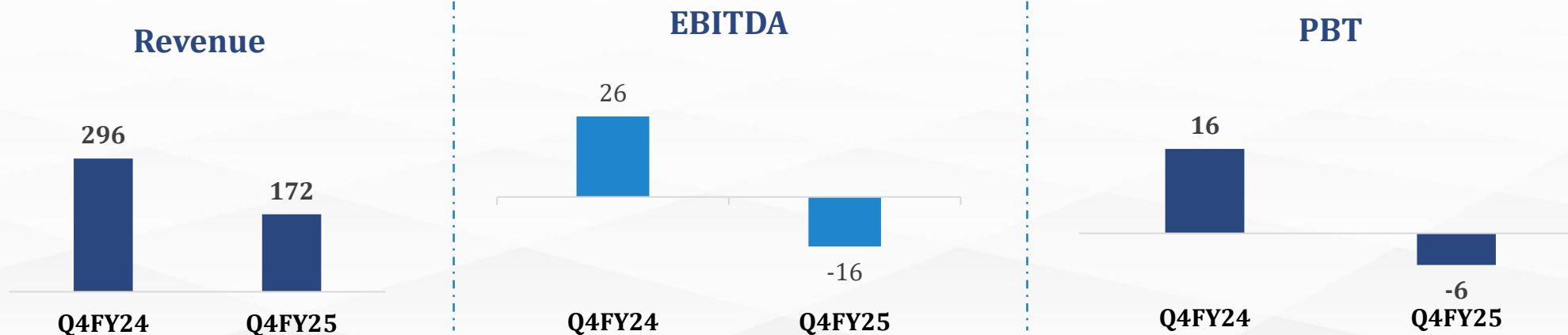
4

Expected Yield : 15%-20% EBITDA margins and ~Rs 110 crores revenue per annum

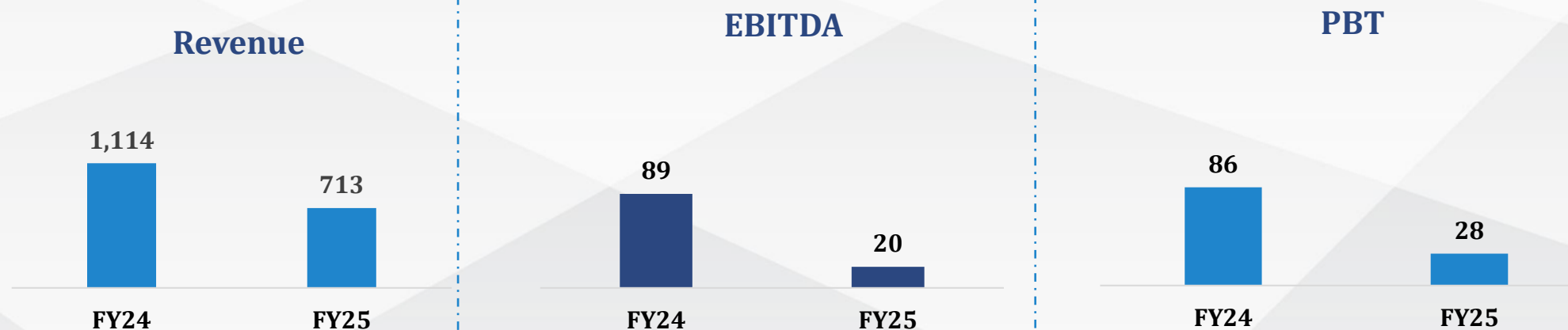
Q4 & FY25 - Financial Highlights

Rs Cr

Quarterly



FY25



Consolidated Q4& FY25 P&L

Particulars	Q4FY25	Q4FY24	Y-o-Y	Q3FY25	Q-o-Q	FY25	FY24	Y-o-Y
Net Sales	172	296	-42%	133	29%	713	1,114	-36%
Total Expenses	188	270	-30%	131	44%	693	525	32%
Other Income	18	8	118%	13	43%	36	39	-8%
EBITDA	-16	26	-164%	2	-976%	20	89	-77%
EBITDA Margin (%)	-9%	9%	-1814 bps	1%	-1087 bps	3%	8%	-518 bps
Depreciation	1	2	-13%	1	1%	6	7	-15%
Finance Costs	7	16	-59%	4	79%	22	36	-39%
PBT	-6	16	-139%	9	-167%	28	86	-67%
Tax (including deferred tax)	-21	13	-264%	5	-550%	-8	39	-120%
PAT (attributable to Owner)	15	3	364%	5	220%	36	47	-24%
PAT Margins	9%	1%	756 bps	4%	514 bps	5%	4%	82 bps

* Numbers are rounded off to the nearest digits

Standalone Q4 & FY25 P&L

Particulars	Q4FY25	Q4FY24	Y-O-Y	Q3FY25	Q-o-Q	FY25	FY24	Y-o-Y
Net Sales	182	286	-36%	99	85%	6662	1,060	-37%
Total Expenses	181	264	-31%	101	81%	337	530	-36%
Other Income	15	2	614%	12	21%	32	32	-1%
EBITDA	1	22	-95%	-2	-159%	65	124	-47%
EBITDA Margin (%)	1%	8%	714 bps	-2%	227 bps	10%	12%	-188 bps
Depreciation	1	2	-13%	1	8%	6	7	-15%
Finance Costs	7	6	5%	4	71%	22	24	-8%
PBT	8	16	-50%	6	45%	38	93	-60%
Tax (including deferred tax)	-15	11	-231%	2	-879%	2	36	-95%
PAT (attributable to Owner)	23	5	358%	4	519%	36	57	-37%
PAT Margins	13%	2%	1078 bps	4%	879 bps	5%	5%	3 bps

* Numbers are rounded off to the nearest digits

5 Decades of Expertise in Hydro Infra

50+

Years of project
execution

**Rs 2,361
crores**

Order book
(FY25)

**15+ premier
clients**

Including World Bank
& Government of India

70+

Projects executed,
worth Rs 5000+ crores

**Revenue
Rs 713 crores**

(FY25)

**EBITDA
Rs 20 crores**

(FY25)

**Book to Bill
Ratio 3.31x**

(FY25 TTM)

Zero

Net Debt (FY25)

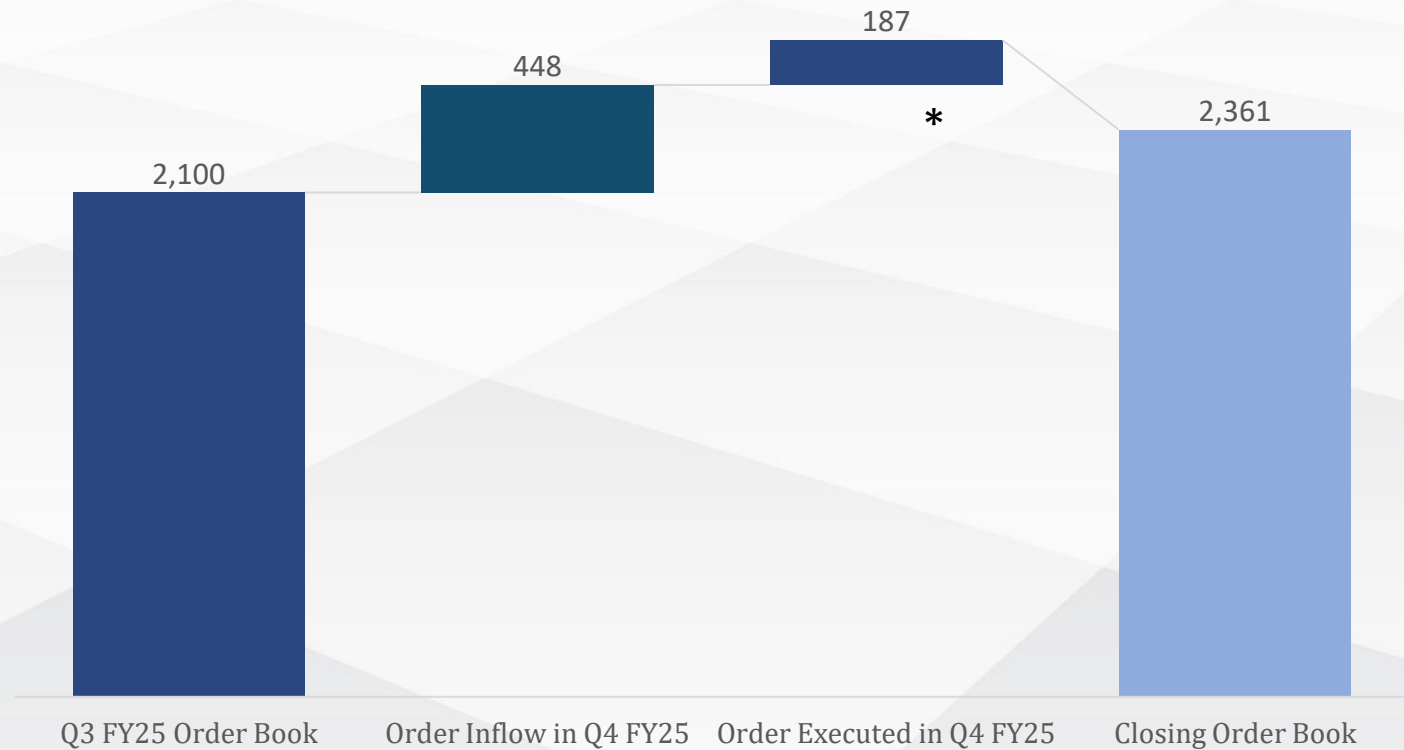
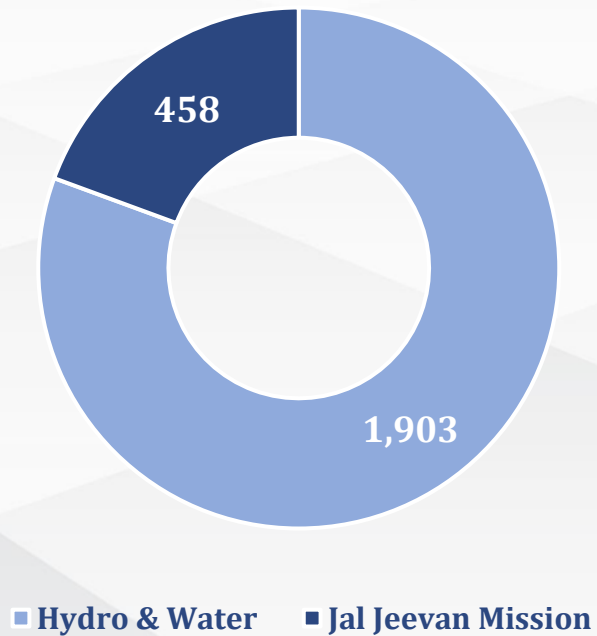


Q4 & FY25 Operational Performance

Order Book Split

>>> Outstanding Orderbook Value Rs 2,361Cr as at 31st March 2025

Order Book



*Adjustment in Scope of Work



Robust Order book

Project	Client	Location	Unexecuted (Rs Cr)
Jal Jeevan Mission (JJM)			458
-Uttar Pradesh	SWSM – Namami Gange and Rural Water Supply Dept.	Uttar Pradesh	458
Hydro and Water			1,903
- Shapurkandi Power Project	WRD Punjab	Pathankot	202
- Isarda Dam Irrigation Project	Govt. of Rajasthan	Tonk	74
- Amravati Irrigation Project	Govt. of Maharashtra	Amravati	109
- Arun 3 Hydroelectric Project, Nepal	SJVN Limited	Sankhuwasabha	52
- Kunda Pumped Storage Power Project (including sub-contract from Patel Engineering)	Govt. of Tamil Nadu	Niligiri	50
- Manipur Barrage and Others	Manipur State	Manipur	35
- Kutchh Canal Power Project, SSNNL	Govt. of Gujarat	Kachchh	2
- Rwanda Irrigation	Rwanda Irrigation Board Africa	Rwanda	3
-Tapovan	NTPC Uttarakhand	Uttarakhand	48
- KWAR Hydropower	Chenab Valley Project	J&K	348
- Rampur Project	Govt of UP	UP	11
-BRCPL-OMIL-DARA (JV) Khajuwala	Govt of Rajasthan	Rajasthan	173
-HCC OMIL (JV) Nokha Project	Govt of Rajasthan	Rajasthan	293
-OMIL JWIL (JV) Muradabad UP Amroha	Govt of UP	UP	216
-OMIL JWIL (JV) Muradabad UP Rampur	Govt of UP	UP	289
Total Order Book			2,361

**Payment Mechanism is different in every project. Some projects are front loaded and back loaded. Numbers are rounded off to nearest digit*

Major Hydro Projects Under Execution

Showcasing Engineering Excellence: Major Hydro Projects by Om Infra



Koldam Hydro Electric Project

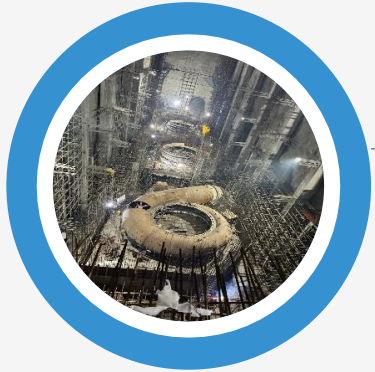
- 800 MW project
- Installation and commissioning work of one of the largest vertical lift gates in the world



Gosikhurd Dam Project

- Executed one of the largest radial gates in the world
- In a large quantity (33 gates)

Marquee Ongoing Projects



Kundah Pump Storage Project

- Order received of Rs 142 crores
- Client - Govt. of Tamil Nadu
- Location- Niligiri



Amravati Irrigation Project

- Order received of Rs 240 crores
- Client - Govt. of Maharashtra
- Location- Amravati



Shapurkandi Power Project

- Order received of Rs 554 crores
- Client - WRD Punjab
- Location- Pathankot

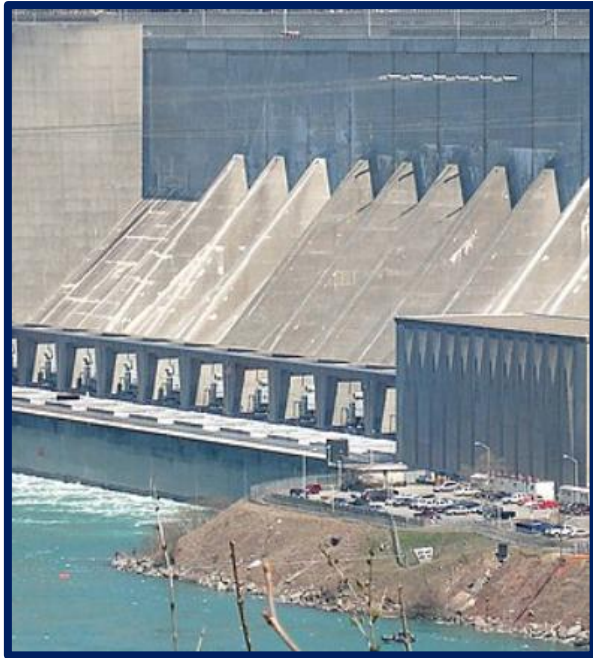


State Water Supply and Sanitation Mission, U. P.

- Order received of Rs 1,300 crores
- Client - State water and sanitation mission
- Location- UP

Major Hydro Projects Under Execution

With diverse products and niche services Om Infra is making a difference



**Hydro power
Projects**



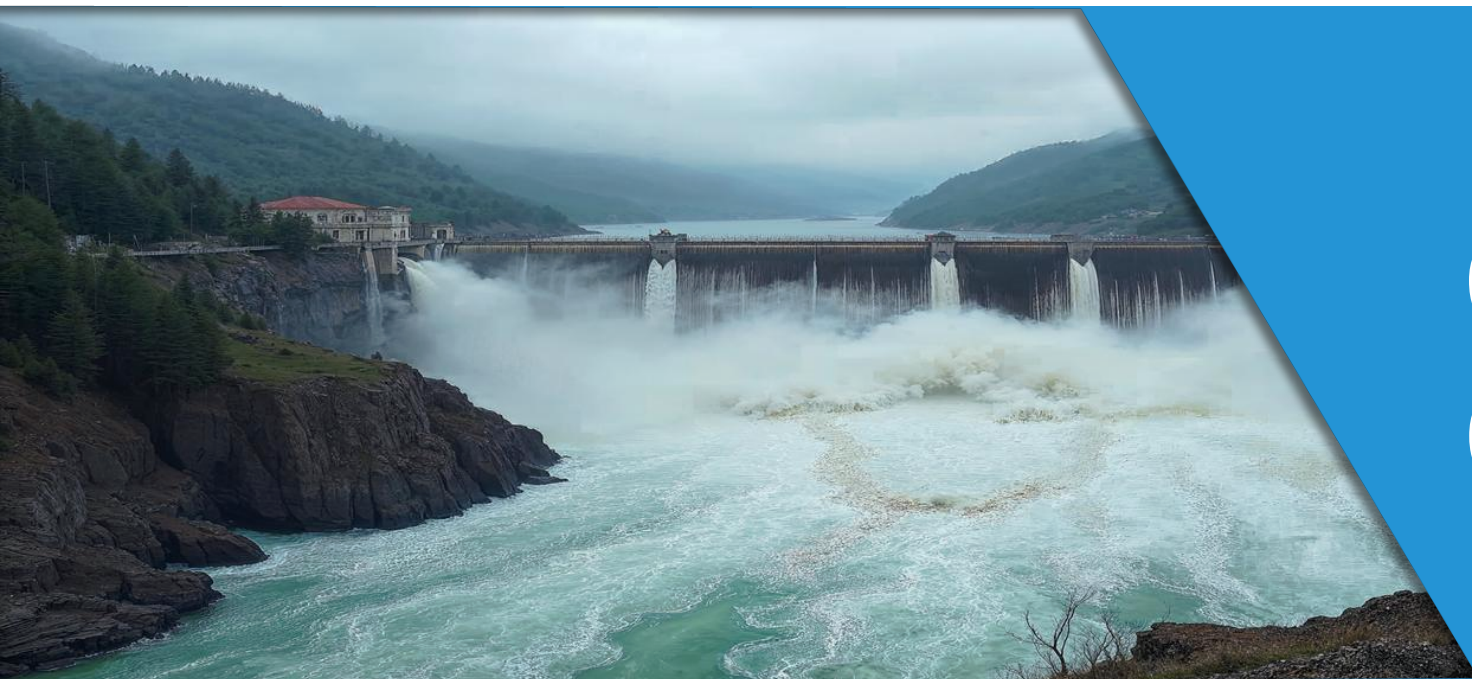
**Pumped Storage
Projects**



**Water & waste water
treatment plants**



**Irrigation
systems**



COMPANY OVERVIEW

Deep Domain Expertise

Strong Technical and Turnkey Expertise

- One of the few eligible contenders for Large scale Dam projects with strong technical and R&D edge
- The company specializes in providing niche Turnkey solutions for Hydro Mechanical Equipment for Hydropower & Irrigation projects, end to end solutions for water connectivity, Hydro Batteries.

On-Time, On-Budget Dam Projects

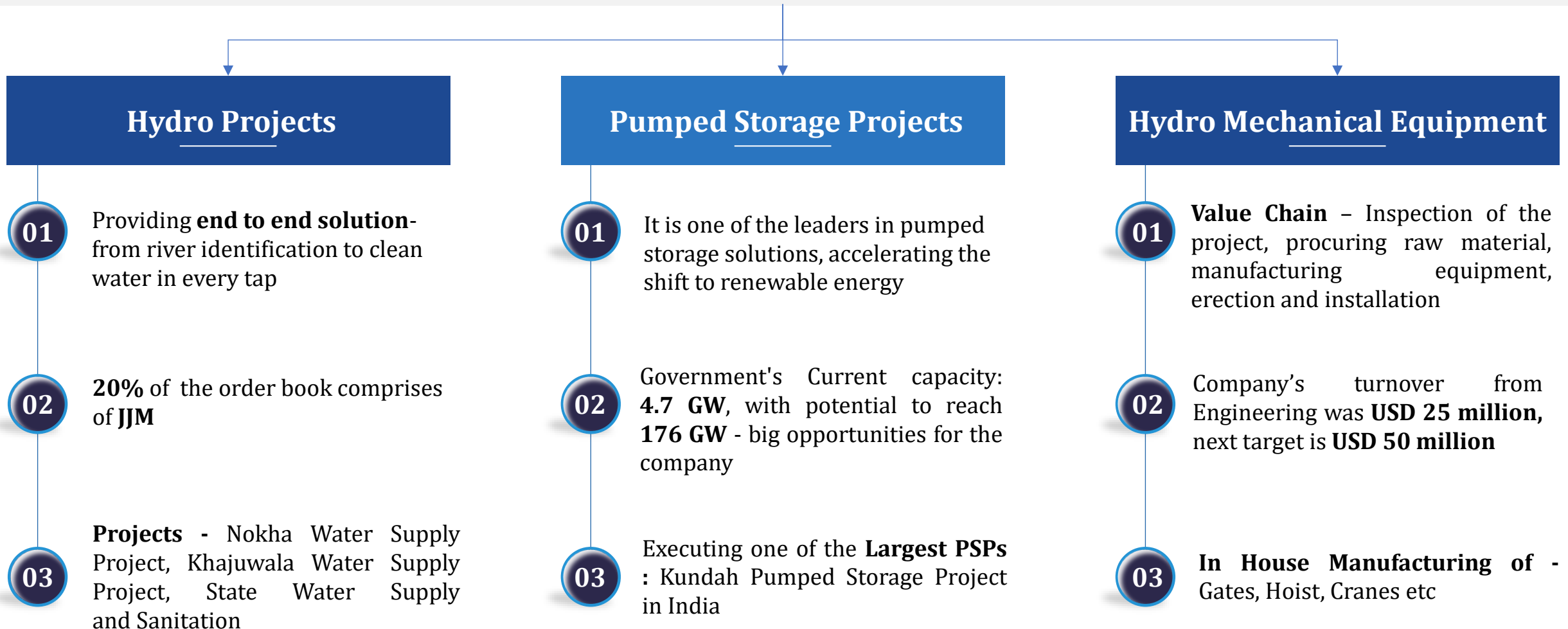
- Executed 70+ Hydro Mechanical Turnkey projects over the last 5 decades.
- Some of the significant projects are: Kurichu H.E. project, Bhutan, Upper Krishna project, Almatti dam.

Pumped Storage Projects

- Om Infra is executing Kundah Pumped storage project (1,000 MW)- Largest in India
- With a proven track record and government support for 50GW of PSPs, the company is poised for growth.

Building Blocks of Om Infra

RESILIENT BUSINESS MODEL



Strong Investment Thesis

01. Specialized Service Offering in Niche Segment

Timely Project Execution

- Niche turnkey solutions for hydro-mechanical equipment in hydropower and irrigation projects
- Completed **70+** projects over five decades with a strong technical and R&D edge
- Delivered key projects ahead of schedule



02. Capitalizing on Government's Hydro Power Push

Renewable pump water storage demand

- Expansion driven by strong bid pipeline with expertise in civil and hydro mechanical work
- Supported by a Rs 12,461 crore government allocation in hydro projects
- Bid-to-strike ratio currently at a **20-30%**



03. Monetization of Non – Core Assets

Inflows from Arbitration Awards

- Monetization of non-core assets and arbitration awards inflows
- Surplus funds to provide runway for CAPEX and working capital for the next 3-5 years
- Focus on acquiring large orders in river linking, Pumped storage projects, water and water waste treatment



1. Niche Business Model

Hydro Segment



Jal Jeevan Mission:

- Executed Projects worth Rs 1,000 crores and more
- End to End solution from identifying rivers to delivering clean water to every tap



Key Products:

- **Gates:** Radial, Vertical, Stop log, Draft Tube Gates
- **Liners:** Steel, Penstocks and Pressure Shaft
- **Trash Racks**
- All types of Cranes
- Mechanical and Hydraulic Hoists



Niche Services:

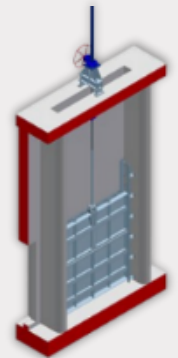
- **Turnkey Solutions:** Installations, Testing and Commissioning
- **Maintenance:** Long-Term, Short-Term O&M, including On-Site
- **Service:** Repair and Refurbishments works for existing & old power plants



Radial Vertical Gates



Mechanical and Hydraulic Hoists



Stop Log Gate

2. Sectoral Tailwinds: Government's focus on Hydro sector

- India's hydroelectricity generation dropped to a decade low of 8.3%
- The Government of India's ₹3 lakh crore project pipeline offers strong growth potential

Hydropower Projects

- The hydropower capacity to increase from 42 GW to 67 GW by 2031-32.
- 12,340 MW is planned by 2026
- 450 GW renewable energy capacity by 2030

River Linking and Irrigation

- Rs 2,400 crores has been allocated to river linking in Union Budget
- US \$270 billion to be invested in water infra in the next 15 years
- River Linking Projects- Namami Gange, Pradhan Mantri Sichi Yojana.

Jal Jeevan Mission (JJM)

- Rs 67,000 crores allocated to JJM in the Union Budget
- JJM is extended until 2028
- The mission targets 19+ crore households, and has achieved 79.8% completion so far

Hydro Pumped Storage Projects

- Aim to install 74 GW capacity by 2031-32
- Potential to reach 176 GW PSPs in the coming years.
- Hydro Pumped Storage Projects (PSPs) to support faster energy transition with large scale integration of renewable capacity

Jal Jeevan Mission

Strategic Focus and Opportunities driven by Jal Jeevan Mission

Opportunities

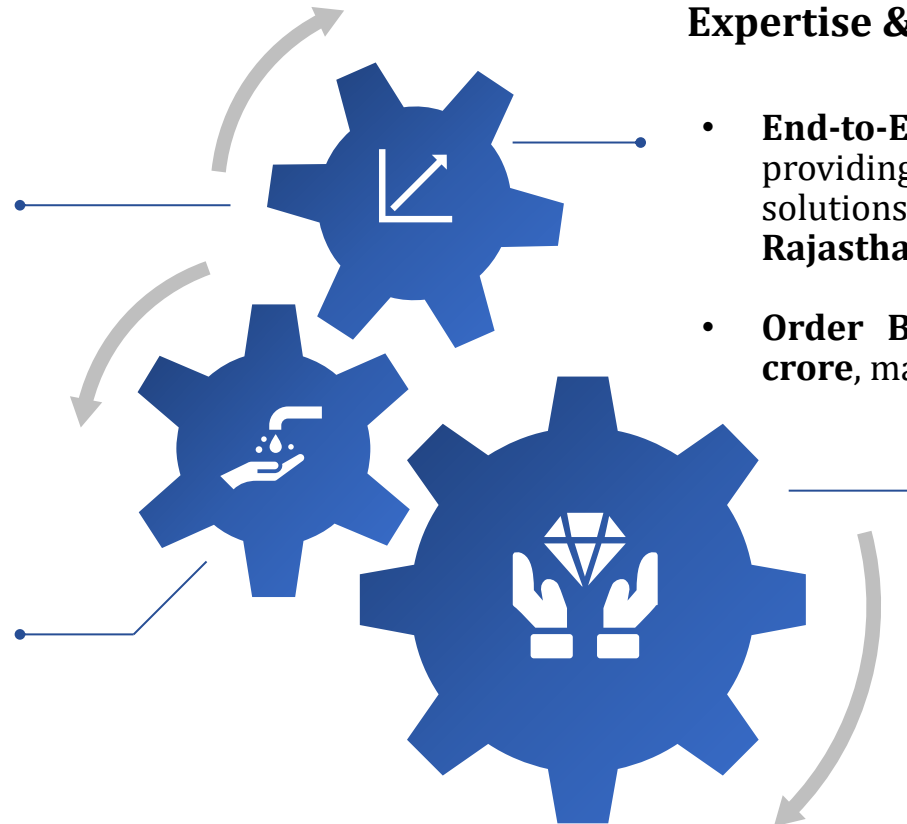
Government Focus & Budget Allocation

- The Government of India has allocated **₹67,000 crore** in the Union Budget 2025-26 for the successful execution of JJM.
- **Opportunity Driver:** Approximately 16.1 crore households still lack tap water connections.
- Major States Like **Uttar Pradesh and Rajasthan** still lag behind in terms of tap connection, more funding to come in is expected

Competencies

Expertise & Opportunity

- **End-to-End Solutions:** Om Infra specializes in providing comprehensive water infrastructure solutions in key states like **Uttar Pradesh** and **Rajasthan**
- **Order Book:** The JJM project represents **Rs 541 crore**, making up **20%** of the total order book.
- **Strategic Opportunities:** Large opportunities for companies like Om Infra to contribute to the mission's completion.
- Om Infra has bid **Rs 1,000 crores for FY26** in the mission



Pumped Storage Projects

Om Infra has demonstrated its ability to capitalize on opportunities through its marquee projects.
Future government initiatives are expected to provide ample runway for growth

Government's Current Focus



- Currently under Execution ~**2.7 GW**
- Projects under Planning Stage ~**50 GW**
- Water Management via River Inter linking Schemes

Company's leveraging opportunities



- Executing the **largest PSP** projects in India , the Kundah PSP (1,000 MW)
- The unexecuted value of Kundah project is worth **Rs 50 crores as 31st March 2025**

Government's Future Initiatives



- Energy storage systems are expected to reach **55 GW** by 2031-32
- Hydro PSP has a growth potential of **176 GW**
- Focus by GoI on infrastructural development is border areas

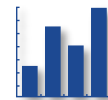
Hydro Mechanical Contracts

Boost for Power Sector: Rs 28,352 Crores ~12,340 MW Hydropower Expansion – A Significant Opportunity



Areas of Excellence

- It is one of the **global leaders** in turnkey hydro mechanical equipment contracts
- The company specializes in gates, liners, trash racks and cranes
- It is currently involved in execution of Hydro-mechanical contracts of more than **2,900 MW**



Achievements

- With a **50+** year track record, Om Infra has successfully executed over **70+** projects worth ~Rs **700** crores
- Hydro mechanical projects are **30%+** of company's order book
- The company has an in-house manufacturing of all hydro - mechanical equipment

Capitalizing on Government's Hydro Power Push

Budget allocation to the Ministry of Jal Shakti

Rs Cr

Department	2024-25	2025-26(RE)
A. Drinking Water and Sanitation	29,917	74,226
• JJM	22,694	67,000
• SBM-G	7,192	7,192
B. Water Resources	21,641	25,277
• PMKSY	6,621	8,260
• River Linking	3,000	3,400
• Namami Gange	2,000	2,400
• ABY	600	1,780

The Eastern Rajasthan Canal Project (ERCP)

- The Eastern Rajasthan Canal Project (ERCP) will use surplus Chambal River water to provide drinking and irrigation water to southeastern Rajasthan's water-scarce districts
- Leveraging this Opportunity Om Infra plans to bid for up to Rs 2,000 crores in this project

Company plans to bid for Project worth Rs 1,000 Cr in JJM in FY26

3A. Non-core Assets being Monetized



Real Estate Segment – Rs 600cr+



High end RERA* compliant apartments, Pallacia Jaipur:

- Project Area – 6,46,150 sq ft
- Considerations Collected – Rs 330 crores
- Revenue Recognized – Rs 244 crores
- Remaining Realizable value (Estimated)– Rs 310 crores



Om Green Meadows, Kota:

- Project Area – 3,53,814 sq ft
- Considerations collected – Rs 83 crores
- Revenue Recognized – Rs 62 crores
- Remaining Realizable value (Estimated)– Rs 30 crores



Slum Rehabilitation, Mumbai:

- FSI allowed for ~2 Mn sq.ft development which has potential for residential & Hotel buildings. This could increase the company's share after partnering with a reputable branded developer.
- Partnered with Valor Estate for their 50% stake and our stake is 17.5%

* RERA - Real Estate Regulatory Authority

3B. Arbitration Awards

Expected Cash Inflows Worth ~ Rs 640 crores

Bhilwara Jaipur Toll Road



(SPV with 51% shareholding)

01

Developed the 212 km road project in Jaipur Bhilwara Stretch

02

Current Status- PWD deposited 10% of arbitration amount, appeal in High Court is pending

03

Arbitration Award amount – Rs 587 crores (10% already recieved)



Gurha Thermal

(SPV with 50% shareholding)

01

> Appellate Tribunal of Electricity (APTEL) has the award in favor of Om Infra

02

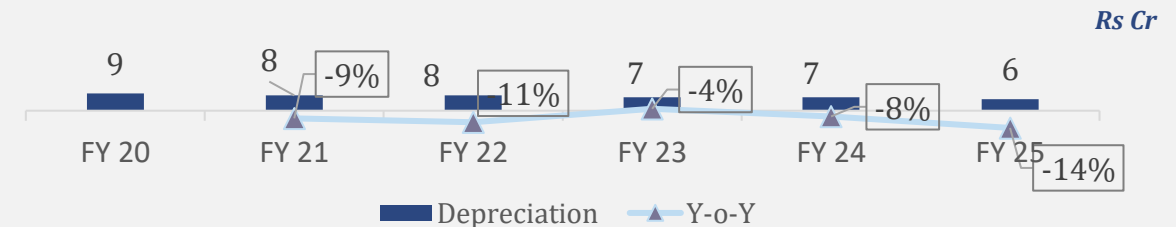
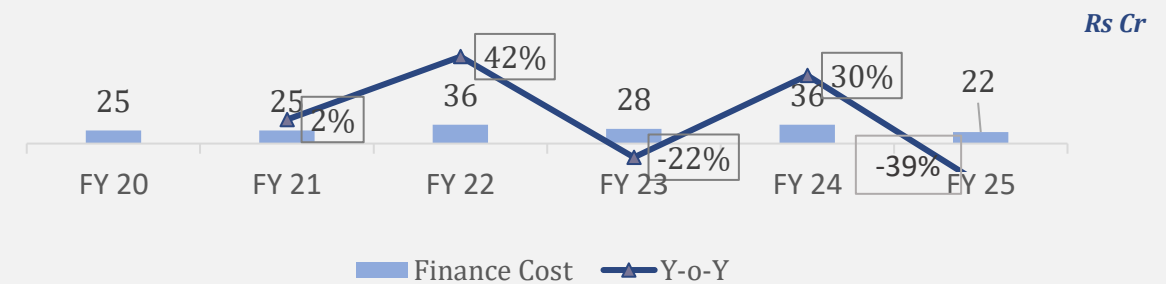
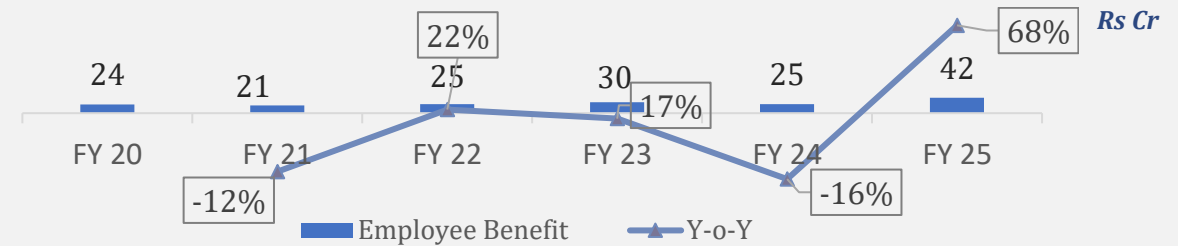
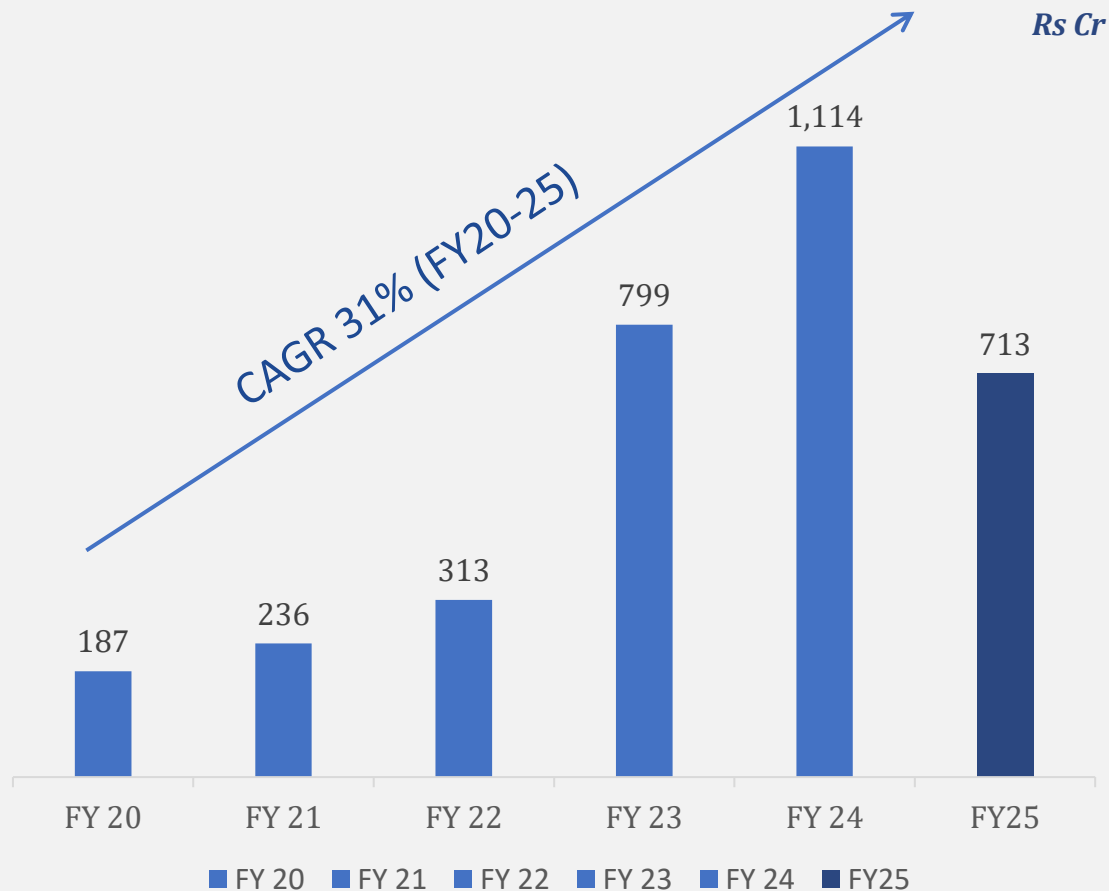
> The award is appealed in Hon'ble Supreme Court by Rajasthan Vidyut Vitran Nigam Ltd

03

> Arbitration Award amount – Rs 53 crores

Sustainable Growth

The company has achieved more than 3x revenue growth while maintaining cost stability, setting the stage for significant margin expansion in the future



Growth Outlook for FY26



Revenue Guidance

- Rs 1,000 crores



EBITDA Guidance

- 8-10%



Expected Order Inflow

- Rs 700- 1,000 crores
- Targeting Hydro Mechanical projects, Pumped Storage and Water Infrastructure Projects.



Monetization of Non-core Assets/Arbitration Awards

- ~ 700+ crores in the next 2-3 years

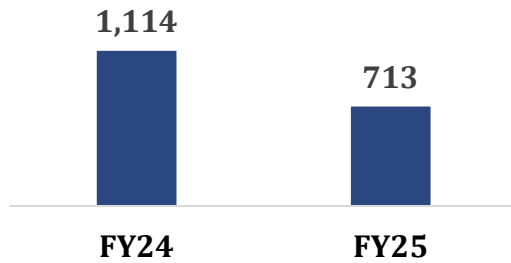


ANNEXURE

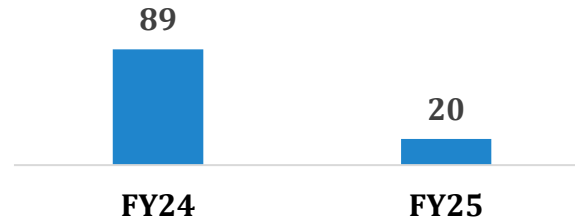
Om Infra - Financial Highlights

Consolidated

Revenue



EBITDA

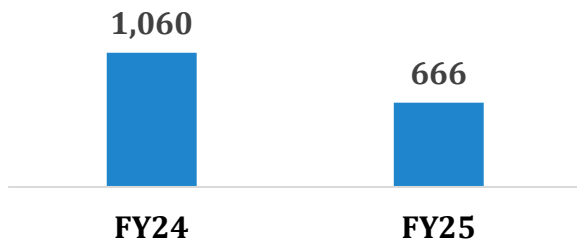


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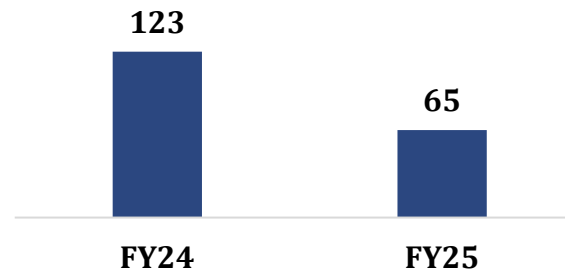


Standalone

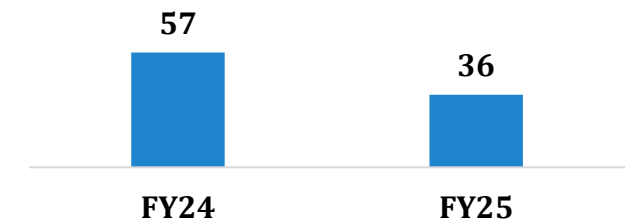
Revenue



EBITDA

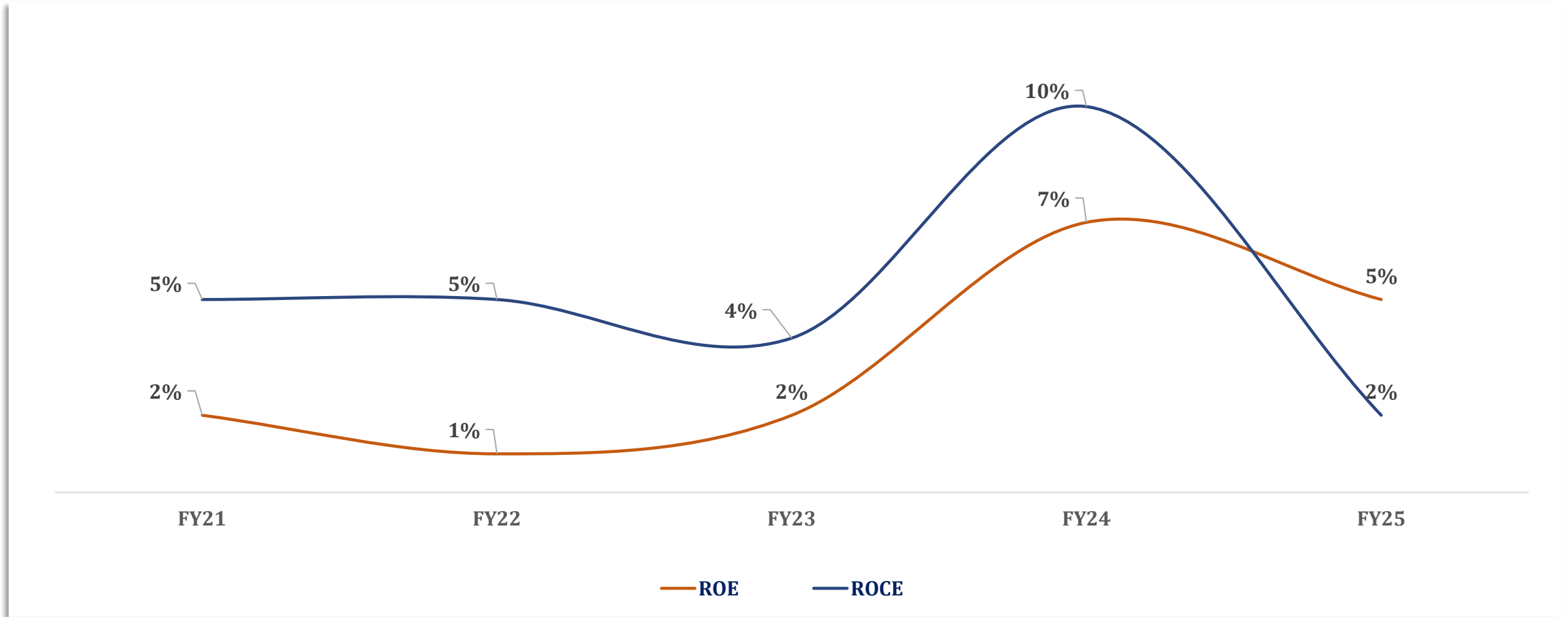


PAT



*Consolidated Numbers

Return profile over the years



History of the Company



Foundation and Initial Growth (1971-2002)

- **1971** : Post establishment in 1969, the company became operational
- **1995** : Issued IPO & Listing on BSE
- **2001** : First International Project in Bhutan
- **2002** : Entered real estate business and clocked a turnover of Rs. 100 Crore



Expansion and Major Achievements (2003-2015)

- **2003** : Received a project in Vietnam
- **2007** : Won 4 major NHPC contracts within a span of 2 months and raised funds Rs.120 cr via QIP by diluting 20% stake
- **2010** : Clocked a turnover of 200 Crore and received the best SME in Infra sector awards from ICICI/CRISIL.
- **2013** : Diversified into civil construction projects for roads and dams, won the Kalisindh project at Kota, and clocked a turnover of Rs 300 Crore
- **2015** : Completed massive civil construction of a dam for the first time – Kalisindh Dam.



Diversification and International Ventures (2016-2024)

- **2017** : Contract work for Development of Irrigation and Watershed in Africa
- **2022-23** : Received Jal Jeevan Mission Award for ~Rs. 2,000 Cr
- **2023-24** : Company crossed Revenue of Rs 1,000 Cr in FY24

Proven track record of executing projects with Industry leaders



NTPC



NHPC



The World Bank



SJVN



NEEPCO



UJVN



PWRDA



Government Of Gujarat

Key Managerial Personnel



C P Kothari
Chairman Emeritus



D P Kothari
Chairman



Sunil Kothari
Vice Chairman



Vikas Kothari
Managing Director & CEO



**50% Executive
Directors**

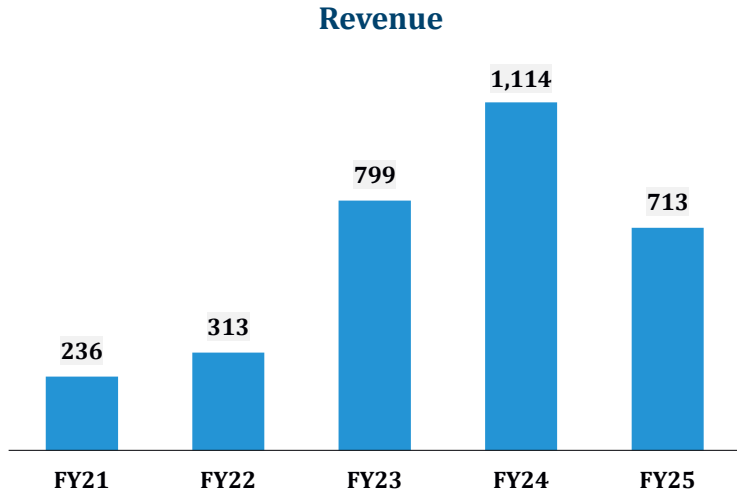
**Well trained human
resource**

**Approx. 200 permanent
employees**

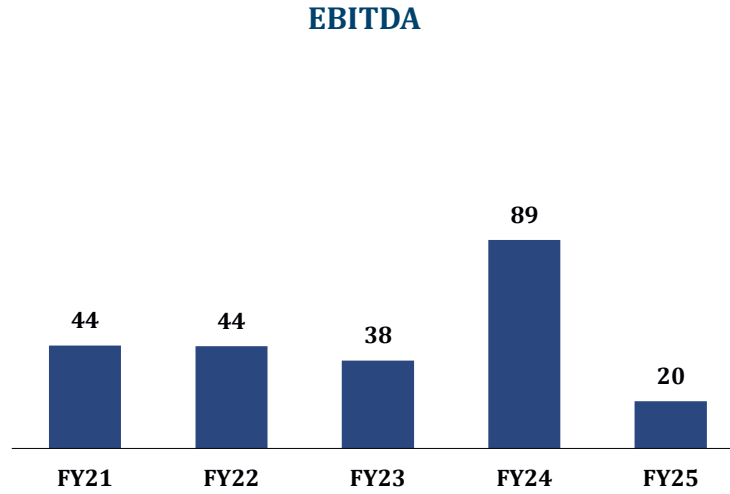
**Median age of
employees 40 years**

Strong Financial Trajectory

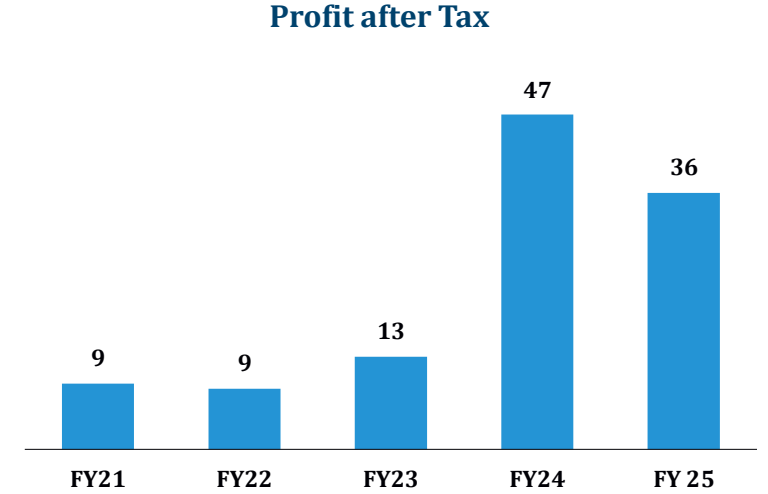
Revenue



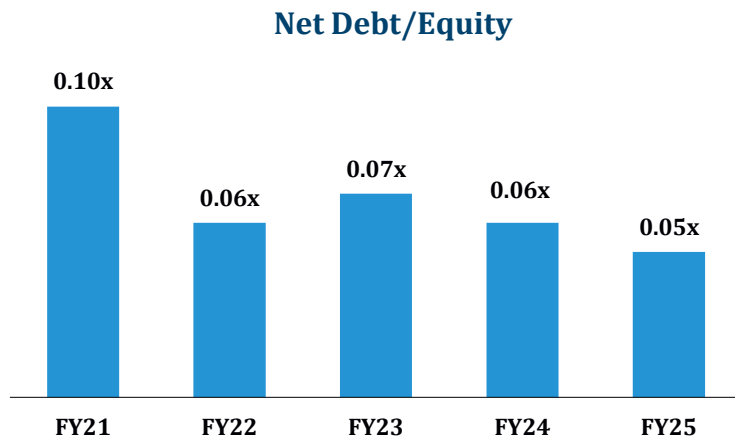
EBITDA



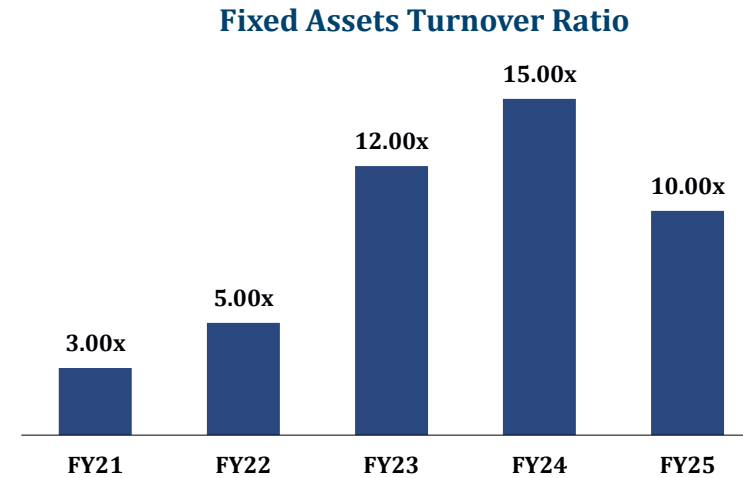
Profit after Tax



Net Debt/Equity



Fixed Assets Turnover Ratio



*Consolidated Numbers

Consolidated Income Statement

Particulars	FY 22	FY 23	FY 24	FY 25
Net Sales	313	799	1,114	713
Total Expenses	269	762	1,024	693
Other Income	10	30	39	36
EBITDA	44	38	89	20
EBITDA Margin (%)	14%	5%	8%	3%
Depreciation	8	7	7	6
Finance Costs	36	28	36	22
PBT	11	32	86	28
Tax	2	19	39	-8
PAT (attributable to Owner)	9	13	47	36
PAT Margins	3%	2%	4%	5%

*Consolidated Numbers

Consolidated - Balance Sheet

Liabilities	FY22	FY23	FY24	FY25
Total Equity	668	728	769	792
Share Capital	10	10	10	10
Other Equity	658	673	714	736
Non-Controlling Interest	-0.1	46	46	46
Non-Current Liabilities	51	75	71	47
Borrowings	13	41	14	4
Other Financial Liabilities	14	11	10	8
Other Non-Current Liabilities	17	0	2	0
Current Liabilities	246	737	616	585
Borrowings	64	85	60	67
Trade Payables	102	179	101	124
Other Current Liabilities	42	449	421	373
Total Liabilities	297	857	687	631

Assets	FY22	FY23	FY24	FY25
Non-Current Assets	509	584	598	568
Property, Plant and Equipment	64	77	78	72
Capital WIP	1	11	1	2
Investment in Property	51	57	57	56
Other Non-Current Assets	11	10	12	12
Current Assets	456	955	858	855
Inventories	184	544	457	404
Debtors	84	242	236	285
Cash Eq. and Bank	41	75	82	85
Loans	108	6	5	0
Other Current Assets	35	74	18	16
Total Assets	965	1,540	1,456	1,423



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Thank You

