OM METALS INFRAPROJECTS LTD.
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IRQS MGMT SYS RvA CO71
AN ISO 9001 : 2000 Certified Co.

Date: 31st May, 2017

To,

Corporate Service Department, Bombay Stock Exchange, Phiroze Jeejeeebhoy Towers, Dalal Street, Mumbai-400001 Fax No. 022-22723121/3027/2039/2061/2041	Listing Department, National Stock Exchange Of India Limited Exchange Plaza, C-1 Block G Bandra Kurla Complex, Bandra (E), Mumbai Fax No. 022-26598237/38 : 66418126

Dear Sir/Ma'am,

Sub: Presentation to Investors on Audited Financial Result for the Financial Year ended 31st March, 2017

Please find enclosed herewith the presentation on the Audited Financial Result for the Financial Year ended 31st March, 2017.

Kindly take the same on your records.

Thanking You

Yours Faithfully

For Om Metals Infraprojects Limited

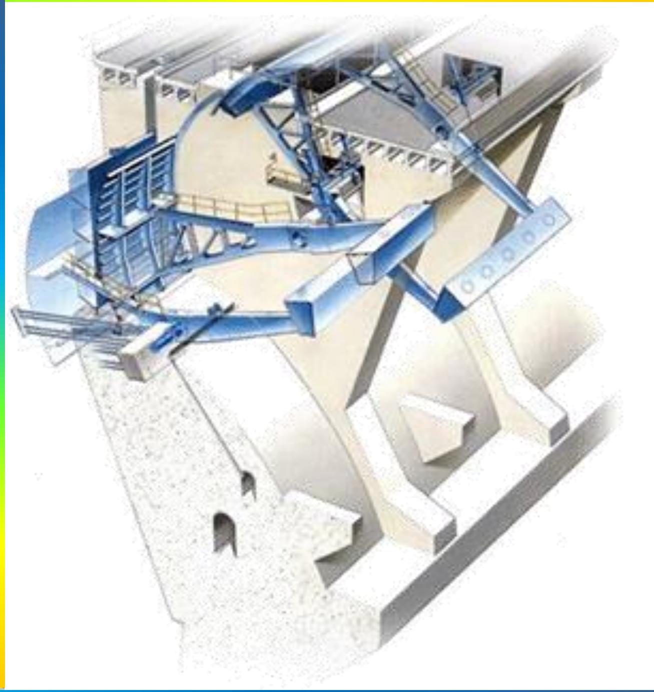
OM METALS INFRAPROJECTS LIMITED JAIPUR

Company Secretary

OM METALS INFRAPROJECTS LTD

THE **POWER** TO CHANGE

Investor Presentation
May 2017



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Key Orders received During the Year…

- Awarded Hydro Mechanical works package for Modernization and Renovation of Baira Siul Hydro Electric Power Station (3 X 60 MW) in Himachal Pradesh by NHPC Ltd.
  - The value of the contract is Rs. 19.91 crore
  - Execution Period - Within 28 months time period

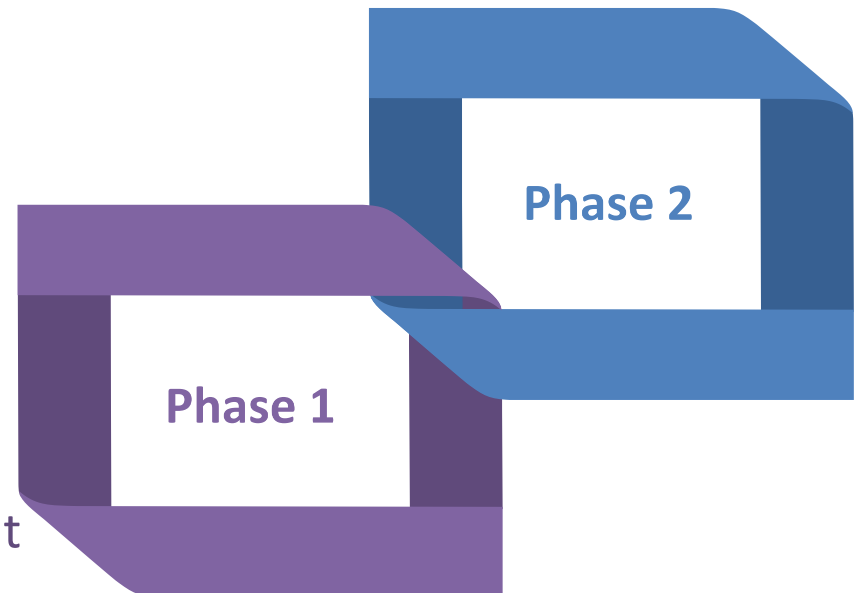
- Food Corporation of India (FCI) has issued Letter of Award (LOA) for development/ construction of Silos on DBFOO basis:
  - Silos to be build at 4 location – Bhagalpur (Bihar), Fatehpur (UP), Malda (West Bengal), Siddhpur (Gujarat) for storage of wheat
  - Each Silos is of 50,000 MT capacity
  - The projects is under PPP Mode
  - Concession Period of 30 years
  - OMIL has already formed 4 SPV's for the same; wherein OMIL will have 50% shareholding in each SPV

- Received Letter of Intent (LOI) from Rwanda Agriculture Board (RAB), Africa for Development of Irrigation and Watershed Development in Mpanga Sector (LOT 1)
  - The contract is in Joint Venture between OM Metals Infraprojects Ltd. and SPML
  - The contract value is of USD ~16 million, exclusive of taxes and duties in Rwanda

- The company has secured letter of Intent (LOI) from Indra Sagar Project (Canals), Govt of MP
  - Supply and laying of Pipe line on right bank of Upperveda project on Turnkey basis
  - Contract value amounting Rs. 13.50 Crores (2 Mn USD)

Re-alignment of Corporate Structure…

Re-structuring business towards Core & Non-Core Operations



Liquidating Assets to keep Balance Sheet light

- ✓ Sale of few non-core subsidiaries & Step down subsidiaries

…to focus on Optimizing Resources

Company Overview

Leading Engineering Construction company with a strong presence in the Hydropower sector and experience spanning more than 4 decades

- Engaged in diversified activities such as execution of turnkey Hydro-mechanical and EPC contracts for Hydropower & Irrigation projects, Foray into Real Estate development & Infrastructure EPC projects
- Successfully executed more than 60 Hydro-mechanical contracts for Hydro-power & Irrigation projects across the country
- Robust Orderbook of Rs. 863 crores as on 31^{st} March 2017
- Diversification in varied structural steel design & fabrication works in bridges, large building constructions & heavy engineering works

Evolution

1971

Post establishment in 1969, Company became operational in 1971

1995

Issued IPO & Listing on BSE

2001 & 02

First International Project in Bhutan

Entered Real estate business

Clocked turnover of Rs. 100 Crore

2003

Received a project in Vietnam

2007

Won 4 major NHPC contracts within a span of 2 months
Raised funds via QIP

2010

Clocked turnover of 200 Crs

Got the best SME in Infra sector awards from ICICI/ CRISIL

2013

Diversified into civil Construction projects for roads and dams

Won the Kalisindh project at Kota

Clocked turnover of 300 Crs

2014 & 15

Massive civil construction of dam completed for the first time – Kalisindh Dam

2016 & 17

Awarded LOA for Construction and Development of Silos

Contract work for Development of Irrigation and Watershed in Africa

Promoters

Mr. C.P. Kothari
Promoter

C.P. Kothari is a leader par excellence, and his visions, ideals and dedication has played key roles in the overall growth of the organization.

A proponent of particulars strategies, he encourages a people – oriented approach that in returns has played an invaluable role in shaping the company's foundation as a people – driven company.

Mr. D.P. Kothari
Promoter

D.P. Kothari holds immense experience in the execution of turnkey contracts and has been the technical and execution backbone of the company.

His expertise and hands – on approach has embedded critical engineering projects execution capabilities deep within the organization including the management of large scale initiatives and prestigious projects of global eminence.

Mr. Sunil Kothari
Managing Director

Sunil Kothari is responsible for the overall financial matters of the company.

His financial wisdom and foresightedness lends immense value in the evaluation of projects and raising competitive pricing, quality and timeliness, thereby securing the business .

The company owes its impressive returns and cultivating performance to him.

Mr. Vikas Kothari
Director & President

Vikas Kothari is responsible for sales promotion, business development, quality control, project coordination and foreign collaborations.

His futuristic and progressive ideas have enabled the company to scale new heights and expand its horizons to international waters.

The company's impressive international business circle is all the result of his consistency and vision.

Business Verticals

01

Heavy Engineering

Leaders in execution of Turnkey contracts for Hydro Mechanical Works for Irrigation and Hydro-power projects

02

Infrastructure & Civil EPC Contracts

Roads: Owns 49% stake in BOT road project (Jaipur to Bhilwara via Malpura, Kekri & Shahpura)

Smart City Project: First Smart City Infrastructure Development Project

Silos: At 4 locations with 50,000 MT capacity each; for storage of Wheat on PPP Mode

03

Real Estate

Opportunistic Investments into Residential Projects and Industrial Land bank yielding strong Cashflows

04

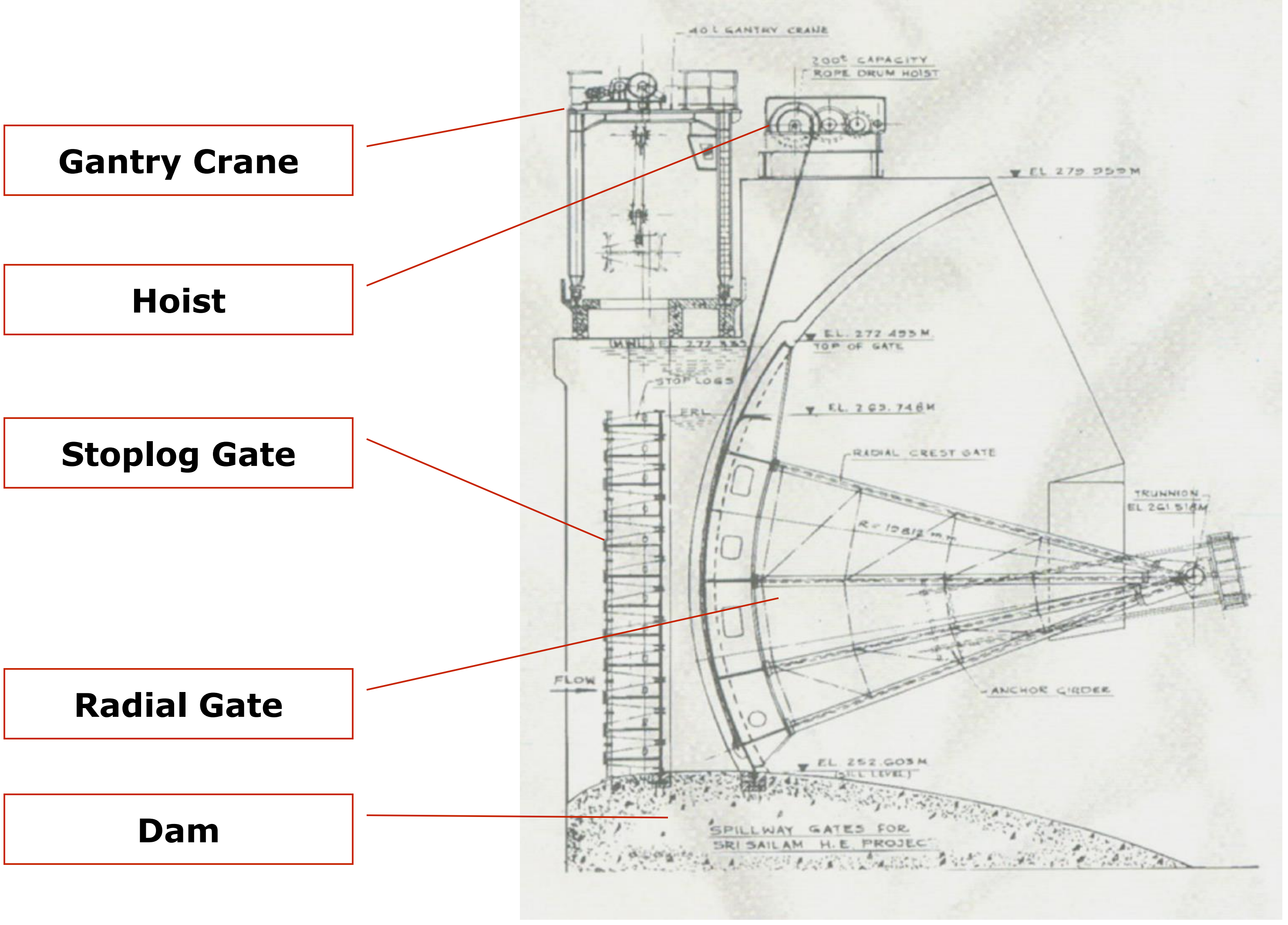
Packaging

Strategic Diversification to maximize shareholders value with investment in high returns and high margin products

Hydro Mechanical Equipments: Business Overview

- World leaders in Hydro-Mechanical Engineering
  - Primary focus is on Engineering Construction for dams and Irrigation Projects
- Offers turnkey solutions from Designing to commissioning of Hydro-mechanical equipments
  - Radial gates, stop log gates & vertical gates
  - Penstocks and Pressure Shaft Liners
  - Hoists & Lifting equipments
  - Gantry Cranes, Trash Racks etc.
- High Entry Barriers due to technical prequalification requirements
- Robust engineering skills & know how enables to execute projects of varied complexities
  - Ranging from 45 MW to 1,000 MW of power generation
- Experienced team of more than 30 design engineers with significant exposure in the hydro power sector
- Executed more than 60 hydropower projects till now
  - Currently executing projects for ~2,000 MW across Hydro-power projects
  - Recently awarded for Modernization and Renovation of Baira Siul hydro electric power station (3 X 60 MW) in Himachal Pradesh by NHPC Ltd. for a contract value of Rs. 19.91 crores
  - Joint Venture (Om Metals – SPML) received LOI for development of Irrigation and Watershed Development in Mpanga Sector (LOT 1) in Rwanda (Africa) for USD ~16 million

Typical layout of a dam: Hydro Mechanical Equipment



Key Projects: Hydro Mechanical Equipments

Gosikhurd Dam
Client – VIDC, Maharashtra
Size – 18.3m X 16.5m X 16.5m

Executed one of the World's largest Radial gates

Executed one of the world's largest Vertical Lift gates

Kol Dam Project
Client – NTPC
Size – 7.5m X 14m X 115m

State of Art Manufacturing Facilities

Particulars	Kota	Jaipur
Area (in sq m)	20,728	3,600
Covered Sheds (in sq m)	5,794	1,600
Machine Shop	1 Machine shop with an area of 506 sq m	1 Machine shop with an area of 300 sq m
Fabrication	8 fabrication shops with an area of ~5,567 sq m	1 fabrication shops with an area of ~1,000 sq m
Handling Capacity	up to 60 MT	up to 45 MT
Location Advantage	Along the main western line enroute to Mumbai and Delhi Good connectivity to ports and other states Industrial hub of Rajasthan with no power and water related issues	Easy accessibility to Raw Material depots at major cities Large uncovered area with potential to further expand the facility

Management Pedigree & Focus led to…

A – Highly Profitable

Leadership position in Core business of turnkey execution contracts for Hydro Mechanical Equipment for Hydro Power & Irrigation Projects thereby generating **High Free Cashflow**

C – Execution Track Record

Executed 60 + Hydro Mechanical turnkey projects in power and irrigation over last 4 decades

B – Technically Qualified

One of few eligible contenders for Large scale Dam projects with Key technical and R&D edge

…deployment of Free Cash in Group's New Ventures

New Ventures to unlock shareholder value

1 & 2
Current Ventures

3 & 4
New Ventures

01
Real Estate
Strategic investments in the realty sector

02
Road BOT Project
Road Project through JV routes

03
Infrastructure & Civil EPC Contracts
- First Smart City Infrastructure Development Project
- Silos at 4 location each with a capacity of 50,000 MT

04
Packaging
Closure for water PET bottles & Carbonated Soft Drinks (CSD) caps

Execution of Hydro Power Projects & Irrigation Projects on turnkey basis

De-risking core business through diversification in higher return businesses

Opportunistic Investments

Real Estate Foray

- Strategic Completion of existing Real estate projects
  - Projects through Joint Ventures (JVs) and Associates also
- Residential townships and apartments in Kota, Jaipur, Mumbai & Hyderabad
  - Residential space of ~1.4 mn sq. ft.
- Commercial Hotel, Retail space in Jaipur & Kota
  - 200,000 Sq. ft.

Road BOT Project

- Two Laning of Jaipur-Bhilwara section of SH-12 implemented by SPV Bhilwara Jaipur Toll Road
  - Om Metals Infraprojects Ltd. owns minority stake of 49%; balance 51% held by SPML Infra Ltd.
- Executed 100% of EPC work for a total project cost of Rs. 410 crores
  - Equity: Rs. 104 crores; VGF: Rs. 44 crores upfront & Rs. 44 crores during O&M and Debt: Rs. 262 crores
- Concession period is 22 years
- COD achieved in December 2014

Real Estate Project Details

Project	Location	Partner	Project Type	# of Units	Project Area Sq. ft.(OMIL Share)
Meadows	Kota	-	Housing	450	5,00,000
Palacia #	Jaipur	-	Housing	150	6,30,000
Bandra Reclamation – Mhada	Mumbai	DB Realty & Others	Housing	-	2,50,000
Ashvita*	Hyderabad	Mahindra Lifespaces	Housing	60	80,000
TOTAL					**1,460,000**

 # Construction has resumed after the judgement of Ho'ble JDA tribunal which in its verdict ordered that all approvals and maps of the project approved by JDA are as per policies/ bye laws and within legal framework. The construction has started steadily.

** Part of First Phase of Residential project delivered for possession*

Key Industrial Land Bank

Location	Sq. Mtrs.	Key Location Advantage
Faridabad	8,000	Located on main Mathura Road, New Delhi
VKIA Jaipur	28,000	In Industrial Area at Prime Location
Kota (Institutional Land)	40,000	In the centre of Kota City
TOTAL	**76,000**	

Bhilawara Jaipur Road Project

Completion Certificate (COD) for 100% of Project length has been issued for the project in December, 2014

The project road serves as an arterial link to most of the important towns such Malpura, Kekri & Shahpura

Caters to commercial traffic towards Jaipur & Bhilwara

Major industries like IOCL & BPCL oil depots etc. are located in this section

New Ventures

Packaging

- Closure for water PET bottles and Carbonated Soft Drinks (CSD) caps
- Capacity: Around 10 crore caps/month
  - World demand for caps & closures to exceed USD 55 bln / 2 tln units in 2019
- Clients/Potential Clients: Bisleri, Coke, Pepsi and other local players
- Technology: Compression Moulding from Italy
  - Advanced & Efficient technology compared to Injection Moulding
- Expansion Plans
  - Products with high ROI

Infrastructure & Civil Structures

- Smart City Infrastructure Development Project as a part of DMIC
  - In 50:50 JV with SPML Infra Ltd. on Design, Build & Operate basis
    - ***Execution Period - 3 years & O&M period of 5 years***
    - ***Total Area of 1096.63 acres***
  - Development activities will include
    - ***Water Supply & Solid Waste Management***
    - ***Internal & External roads of 4 & 6 lanes***
    - ***Power Transmission & Gas Distribution System***
    - ***Street Lighting, CCTV & SCADA Systems and Safety & Security Systems***
- Construction of Silos at 4 location
  - Each with a capacity of 50,000 MT
  - On DBFOO basis for storage of Wheat on PPP Mode

DMIC – Delhi Mumbai Industrial Corridor

Robust Unexecuted Order book of Rs. 863 crores*

Top 5 Unexecuted Order Book	State	Amount (Rs. Crores)
Ujjain Smart City Project	Madhya Pradesh	149
Kachh Branch Canal Power House Project From SSNL	Gujarat	143
Rampur Barrage	Uttar Pradesh	143
Palacia Project	Rajasthan	112
Rwanda Agriculture Board (RAB), Africa for Development of Irrigation and Watershed Development	International	105
Hydro-Mechanical Works of Vyasi H.E.	Uttarakhand	101
Others	-	110
Total		**863**

** - as on 31st March 2017*

Strengths

Robust Engineering Skills

Enables to execute projects of varied magnitude and complexity ranging from 45-1,000 MW of power generation

Prudent Human Capital Management

Manpower strength of ~1000 people, comprising 300 technocrats and 30 highly qualified professionals

Strength in Steel Fabrication

Has the distinction of offering customers a broad range of hydro mechanical equipment required in any hydropower and irrigation project

Experience & Longstanding Presence

45 years of proven track record
Executed over ***60 projects*** in more than ***20 states***

Specialist in Turnkey Projects

Has the ability to execute the whole range of turnkey contracts for customers
Offers the entire range of services in the hydro mechanical space

Key Clientele

National Hydroelctric Power Corporation	Northern Eastern Electric Power Corporation Ltd.	National Thermal Power Corporation
Druk Green Power Corporation Limited	Himachal Pradesh State Electricity Board	Vidarbha Irrigational Development Corporation
	Krishna Bhagya Jal Nigam Limited	

Standalone Financial Results – Quarter

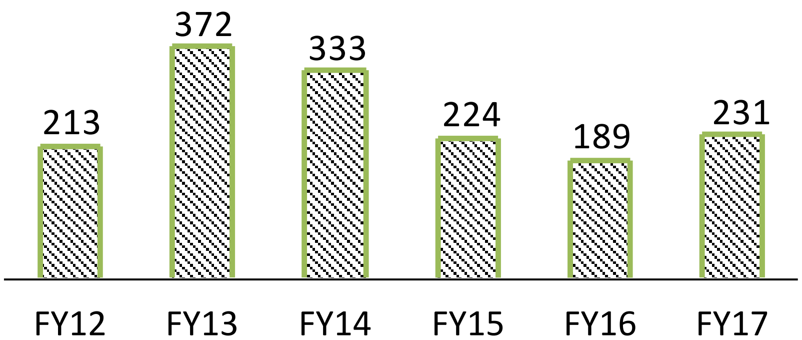
Rs. Crores	Q4 FY17	Q4 FY16	YoY
Total Revenue	**66.2**	**70.1**	**-6%**
Operating Expenses	28.2	28.7	
Employees Expenses	2.4	2.4	
Other Expenditure	24.5	22.2	
EBITDA	**11.1**	**16.8**	**-34%**
EBITDA margin	**16.8%**	**23.9%**	
Other Income	1.1	1.9	
Depreciation	3.1	2.6	
Interest	6.2	4.0	
PBT	**2.9**	**12.1**	**-76%**
Tax	1.6	5.1	
Profit After Tax	**1.3**	**7.1**	**-82%**
PAT margin	**2.0%**	**10.1%**	

Standalone Financial Results – Year Ended

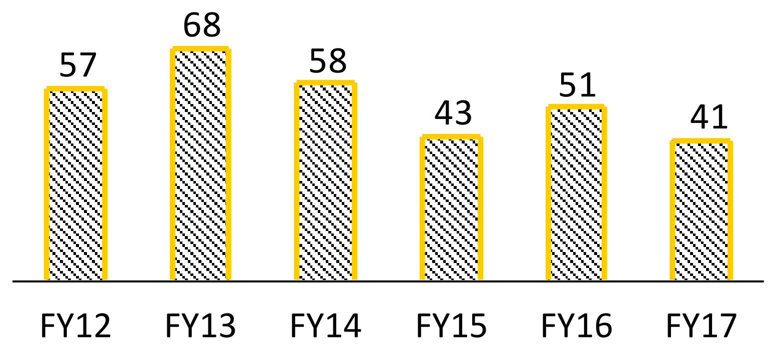
Rs. Crores	FY17	FY16	YoY
Total Revenue	**231.4**	**189.1**	**22%**
Operating Expenses	87.9	54.5	
Employees Expenses	17.4	17.9	
Other Expenditure	84.9	65.3	
EBITDA	**41.2**	**51.3**	**-20%**
EBITDA margin	**17.8%**	**27.1%**	
Other Income	6.5	8.5	
Depreciation	11.2	7.5	
Interest	17.0	13.3	
PBT	**19.4**	**39.0**	**-50%**
Tax	6.5	7.9	
Profit After Tax	**13.0**	**31.1**	**-58%**
PAT margin	**5.6%**	**16.5%**	

Standalone Financial Highlights - Annual

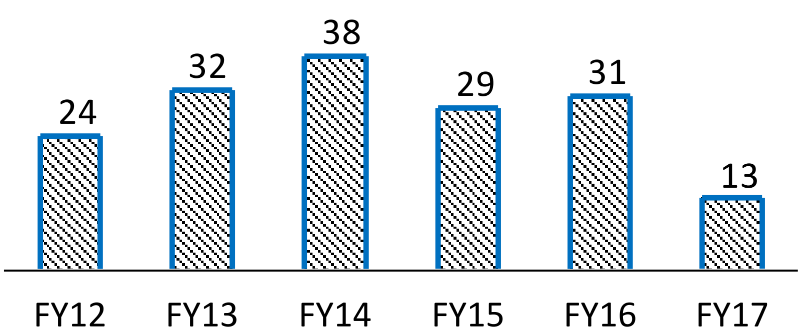
Revenue (Rs. Crores)



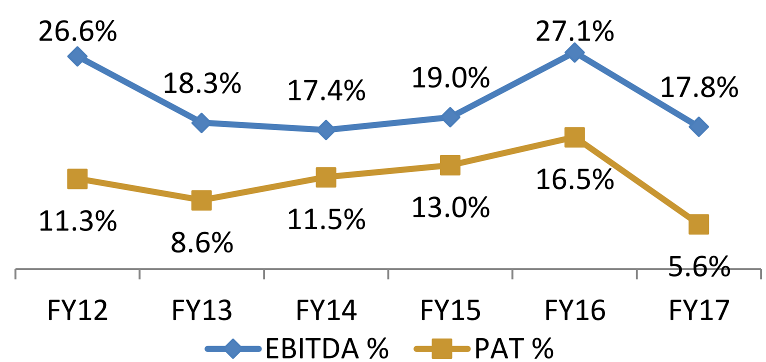
EBITDA (Rs. Crores)



PAT (Rs. Crores)



EBITDA & PAT Margin



Standalone Balance Sheet

Rs. Crores	Mar-17	Mar-16
Shareholder's Fund	**578.5**	**567.9**
Share capital	9.6	9.6
Reserves & Surplus	568.9	558.3
Non-Current Liabilities	**55.1**	**43.6**
Long term borrowings	30.3	10.5
Deffered Tax Liabilities(Net)	5.2	3.4
Other Long Term Liabilities	18.7	28.8
Long Term Provisions	0.8	0.8
Current Liabilities	**157.8**	**159.3**
Short Term Borrowings	68.4	47.1
Trade Payables	35.0	38.3
Other Current Liabilities	51.5	72.2
Short Term Provisions	4.5	1.6
Total Equity & Liabilities	**791.4**	**770.8**

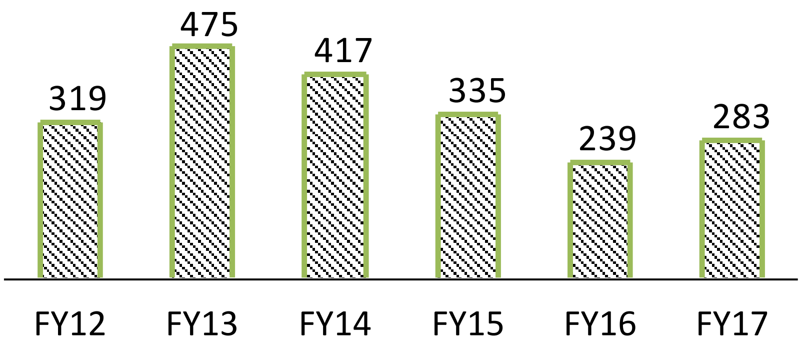
Rs. Crores	Mar-17	Mar-16
Non-Current Assets	**513.9**	**500.0**
Fixed Assets	168.4	154.3
Non-current Investments	132.4	134.0
Long Term Loans & Advances	207.5	207.1
Other Non-Current Assets	5.5	4.6
Current Assets	**277.5**	**270.7**
Inventories	82.4	61.7
Trade Receivables	78.0	82.4
Cash & Cash Equivalents	4.5	14.8
	16.5	32.1
Short Term Loans & Advances	84.5	69.2
Other Current Assets	11.5	10.4
Total Assets	**791.4**	**770.8**

Consolidated Financial Results

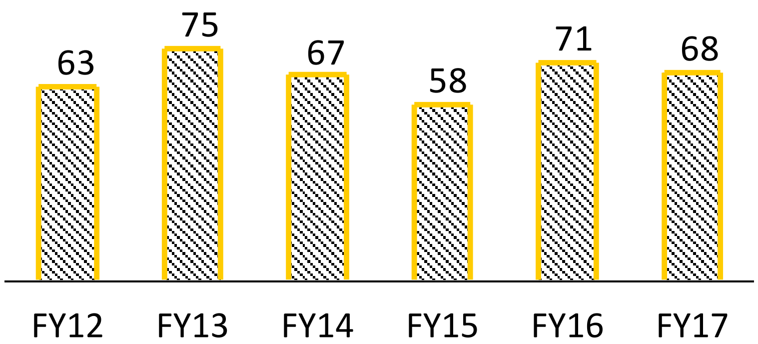
Rs. in Crores	FY17	FY16	YoY
Total Revenue	**282.7**	**238.6**	**18%**
Operating Expenses	92.3	65.7	
Employees Expenses	20.9	20.1	
Other Expenditure	101.7	81.9	
EBITDA	**67.9**	**70.9**	**-4%**
EBITDA margin	**24.0%**	**29.7%**	
Other Income	9.5	19.1	
Depreciation	13.4	10.0	
Interest	37.6	34.7	
Share in Profit/(loss) of Associates	0.0	0.0	
Exceptional Item Profit/(Loss)	0.0	-2.3	
PBT	**26.5**	**43.0**	**-38%**
Tax	11.9	13.8	
Profit After Tax	**14.6**	**29.2**	**-50%**
PAT margin	**5.2%**	**12.2%**	

Consolidated Financial Highlights

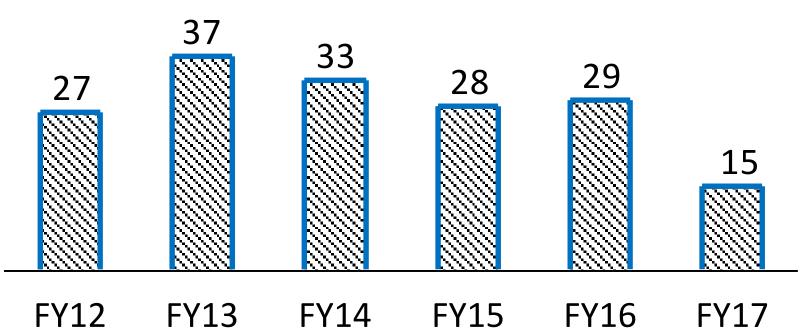
Revenue (Rs. Crores)



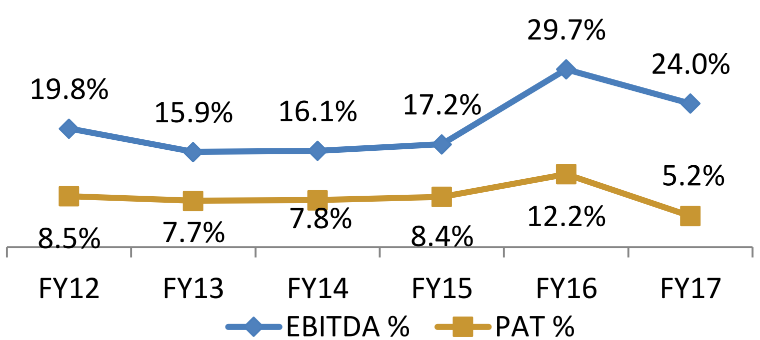
EBITDA (Rs. Crores)



PAT (Rs. Crores)



EBITDA & PAT Margin



Consolidated Balance Sheet

Rs. in Crores	Mar-17	Mar-16
Shareholder's Fund	**569.3**	**658.2**
Share capital	9.6	9.6
Reserves & Surplus	559.7	648.5
Deferred Government Grant	**10.8**	**3.1**
Minority Interest	**-0.3**	**-0.3**
Non-Current Liabilities	**186.0**	**208.0**
Long term borrowings	157.8	163.6
Deferred Tax Liabilities (Net)	5.3	3.5
Other Long Term Liabilities	22.1	40.0
Long Term Provisions	0.8	0.8
Current Liabilities	**199.8**	**193.4**
Short Term Borrowings	68.9	54.7
Trade Payables	42.4	43.0
Other Current Liabilities	83.5	92.0
Short Term Provisions	5.0	3.8
Total Equity & Liabilities	**965.6**	**1,062.4**

Rs. in Crores	Mar-17	Mar-16
Non-Current Assets	**473.0**	**579.6**
Fixed Assets	378.2	487.7
Non-current Investments	53.4	58.1
Long Term Loans & Advances	35.4	28.6
Other Non-Current Assets	6.0	5.2
Current Assets	**492.6**	**482.8**
Inventories	290.3	268.4
Trade Receivables	82.8	82.6
Cash & Cash Equivalents	13.0	17.0
Bank Balance Other than cash and cash equivalents	20.8	47.6
Short Term Loans & Advances	44.7	27.0
Other Current Assets	41.1	40.2
Total Assets	**965.6**	**1,062.3**

For further information, please contact:

Company :	Investor Relations Advisors :
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