

Tata Motors October sales at 68,009 nos.

Mumbai, November 1, 2011: Tata Motors' total sales (including exports) of Tata commercial and passenger vehicles in October 2011 were 68,009 vehicles, higher by 5% over October 2010. The company's domestic sales of Tata commercial and passenger vehicles for October 2011 were 63,838 nos., higher by 9% over 58,806 nos., sold in October last year.

Cumulative sales (including exports) for the company for the fiscal are 467,669 nos., a growth of 5% over 444,869 nos., sold last year.

Commercial Vehicles

The company's sales of commercial vehicles in October 2011 in the domestic market were 38,714 nos., a 13% growth compared to 34,328 vehicles sold in October last year. LCV sales were 21,892 nos., a growth of 6% over October last year. M&HCV sales stood at 16,822 nos., a growth of 23% over October last year.

Cumulative sales of commercial vehicles in the domestic market for the fiscal are 281,848 nos., a growth of 18% over last year. Cumulative LCV sales are 168,792 nos., a growth of 24% over last year, while M&HCV sales stood at 113,056 nos., a growth of 10% over last year.

Passenger Vehicles

The passenger vehicles business reported a total sale and distribution offtake of 25,746 nos. (25,124 Tata + 622 Fiat) in the domestic market in October 2011, lower by 3% compared to 26,503 nos. (24,478 Tata + 2025 Fiat) in October last year. Sales of Tata passenger vehicles for October 2011 are at 25,124 nos., a growth of 3% over October last year. Sales of the Tata Nano were 3,868 nos., higher by 26% over October last year. The Indica range sales were 10,812 nos., higher by 11% over October last year. The Indigo range recorded sales of 6,268 nos., lower by 24% over October last year. The Sumo/ Safari/ Aria/ Venture range accounted for sales of 4,176 nos., a growth of 23% over October last year.

Jaguar Land Rover sales in India continued their upward trend.

Cumulative sales and distribution offtake of passenger vehicles in the domestic market for the fiscal are 159,886 nos. (150,572 Tata + 9,314 Fiat), against 187,539 nos. (173,651 Tata + 13,888 Fiat) last year, lower by 15%. Cumulative sales of Tata passenger vehicles were 150,572 nos., lower by 13% compared to 173,651 nos., till October last year. Cumulative sales of the Nano are 33,245 nos., lower by 18% compared to 40,467 nos., till October last year. Cumulative sales of the Indica range are 52,095 nos., lower by 11%. Cumulative sales of the Indigo family are 38,470 nos., lower by 26%. Cumulative sales of the Sumo/Safari/ Aria range are 26,762 nos., higher by 19%.

Exports

The company's sales from exports at 4,171 vehicles in October 2011 are lower by 30% compared to 5,950 vehicles in October last year. The cumulative sales from exports for the fiscal at 35,249 nos., are higher by 8% over 32,648 nos., in the same period last year.

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