

BSE Limited First Floor, New Trading Ring Rotunda Building, P J Towers, Dalal Street, Fort, Mumbai 400 001 National Stock Exchange of India Ltd. Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra(E), Mumbai 400 051

November 14, 2025 Sc no.- 18823

Dear Sirs/Madam,

#### Sub: Submission of Investor presentation to be made to the Analysts/Investors

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and with further reference to our letter bearing sc no. 18814 dated November 6, 2025, we are enclosing herewith the presentation to be made to the Analysts/Investors on the Financial Results of Tata Motors Passenger Vehicles Limited (formerly Tata Motors Limited) ('the Company') for the second quarter and half year ended September 30, 2025.

The same is also being made available on the Company's website at www.cars.tatamotors.com.

This is for information of the Exchanges and the Members.

Yours faithfully, Tata Motors Passenger Vehicles Limited (formerly Tata Motors Limited)

Maloy Kumar Gupta
Company Secretary and Chief Legal Officer

Encl: as above





# **Tata Motors Passenger Vehicles Limited**

(formerly known as Tata Motors Limited)

Results for the quarter ended September 30, 2025

Safe harbour statement

TATA MOTORS

Statements in this presentation describing the objectives, projections, estimates and expectations of Tata Motors Passenger Vehicles Limited (the "Group"), Jaguar Land Rover Automotive plc ("JLR") and its business segments may be "forward-looking statements" within the meaning of applicable securities laws and regulations. Actual results could differ materially from those expressed or implied. Important factors that could make a difference to the Group's operations include, amongst others, economic conditions affecting demand / supply and price conditions in the domestic and overseas markets in which the Group operates, changes in Government regulations, tax laws and other statutes and incidental factors.

Certain analysis undertaken and represented in this document may constitute an estimate from the Group and may differ from the actual underlying results.

#### **Narrations**

- Q2FY25 represents the 3 months period from 1 July 2024 to 30 Sep 2024
- Q1FY26 represents the 3 months period from 1 Apr 2025 to 30 Jun 2025
- Q2FY26 represents the 3 months period from 1 July 2025 to 30 Sep 2025
- H1FY25 represents the 6 months period from 1 Apr 2024 to 30 Sep 2024
- H1FY26 represents the 6 months period from 1 Apr 2025 to 30 Sep 2025

#### **Accounting Standards**

- Financials (other than JLR) contained in the presentation are as per IndAS
- Results of Jaguar Land Rover Automotive plc are presented under IFRS as adopted for use in the UK.

#### **Other Details**

- Presentation format: The results provided represent the details on consolidated segment level. The operating segment comprise of Automotive segment and others.
- In automotive segment, results have been presented for entities basis two reportable subsegments as below.

# Tata Passenger Vehicles (Tata PV) Includes TMPVL, TPEML,TMDTC, Trilix, Joint operation: FIAPL TML Group Automotive business Jaguar Land Rover

- JLR volumes: Retail volume data includes sales from the Chinese joint venture ("CJLR") and Wholesale volumes exclude sales from CJLR.
- Reported EBITDA is defined to include the product development expenses charged to P&L
  and realised FX and commodity hedges but excludes the gain/ loss on realised derivatives
  entered into for the purpose of hedging debt, revaluation of foreign currency debt,
  revaluation of foreign currency other assets and liabilities, MTM on FX and commodity
  hedges, other income (except government grant) as well as exceptional items.
- **Reported EBIT** is defined as reported EBITDA plus profits from equity accounted investees and deferral income less depreciation & amortisation.
- Free cash flow is defined as net cash generated from operating activities less net cash used
  in automotive investing activities, including realised profit/ loss on sale of mutual funds and
  excluding investments in consolidated entities, M&A linked asset purchases and
  movements in financial investments, and after net finance expenses (including interest on
  leases) and fees paid.
- Reported ROCE is analytically derived by dividing the reported EBIT for the last 12 months
  upon the average of the capital employed (YoY).

Fueltica	Post Demerger for FY26				
Entities	Prior period (FY25 & Q1FY26) (recast)	Q2-Q4 FY26			
Tata Motors Passenger Vehicles Limited (Consolidated)	Existing PV segment + JLR + Others (incl. TTL) + unallocable  The prior period financial results of CV business are reported as discontinued operations	Existing PV segment + JLR + Others (incl. TTL)+ unallocable			

- (1) For PV business, we continue to report the details for "Tata Passenger Vehicles" segment at consolidated segment level.
- (2) The statutory Standalone Tata Motors Passenger Vehicles Limited results comprise of TMPVL + proportionate consolidation of Joint Operation FIAPL. The prior period financial results of CV business are reported as discontinued operations.
- (3) The reported standalone and consolidated balance sheet in Statutory Financials for Mar'25 comprises of assets and liabilities of Commercial Vehicles business as well. Hence the same is not comparable with Sep' 25 balance sheet.

Difference between the fair value of net assets as on July 1, 2025 and book value of net assets is recorded as a one-time exceptional gain in the income statement. This gain is offset in Retained earnings as deemed distribution to shareholders.

There is no impact on Net Worth.

₹K Cr

	Standalone (JO)	Consolidated
Profit & Loss ( P&L) Statement impact		
Total fair value of CV business undertaking (FV)	93.9	93.9
Net worth of CV undertaking (NW)	11.6	11.3
Gain on disposal of undertaking (FV-NW) considered in P&L	82.3	82.6
Balance sheet impact (retained earnings)		
Profit for the period related to gain on disposal	82.3	82.6
less: distribution of non-cash assets to owners	(82.3)	(82.6)
Net impact in Retained earnings	-	-

# **Q2FY26** – Key highlights

#### **TATA MOTORS**



Re-entered South Africa market with Bold, Future-Ready Range of Passenger Vehicles



Punch becomes India's fastest SUV to cross 6 Lakh milestone in under 4 years



Q2 performance impacted by cyber incident; Production restarted from 8 October



Launched Adventure X Persona of Harrier & Safari; Nexon.ev with ADAS



Balance sheet supported with additional £3.5b liquidity backstop



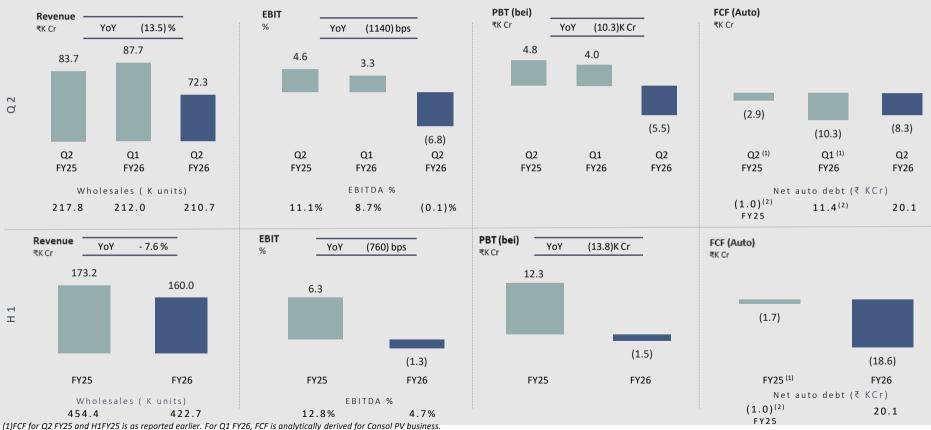
Range Rover in Interbrand Top 100 Global Brands

## **Q2: Revenue ₹72.3K Cr, EBITDA (0.1)%, PBT(bei) ₹(5.5)K Cr**

#### **TATA MOTORS**

Performance impacted by JLR cyber incident; Domestic performance steady. Resurgence in demand post GST cuts





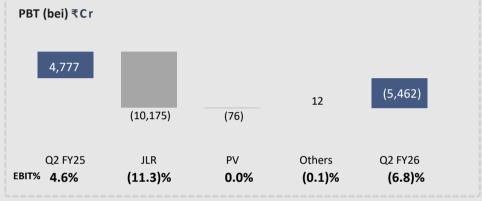
(1)FCF for Q2 FY25 and H1FY25 is as reported earlier. For Q1 FY26, FCF is analytically derived for Consol PV business (2)Details for FY25 and O1 FY26 represents the proforma net debt for PV business, for analytical purposes.

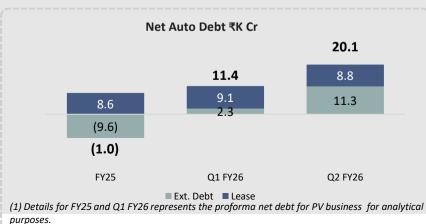
## EBIT (6.8)%; Net Auto Debt at ₹20.1K Cr

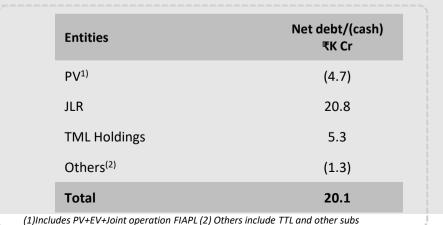
TATA MOTORS

Cyber incident increases net debt, domestic PV+EV business in healthy net cash position











JAGUAR LAND ROVER AUTOMOTIVE PLC

Results for the quarter ended September 30, 2025

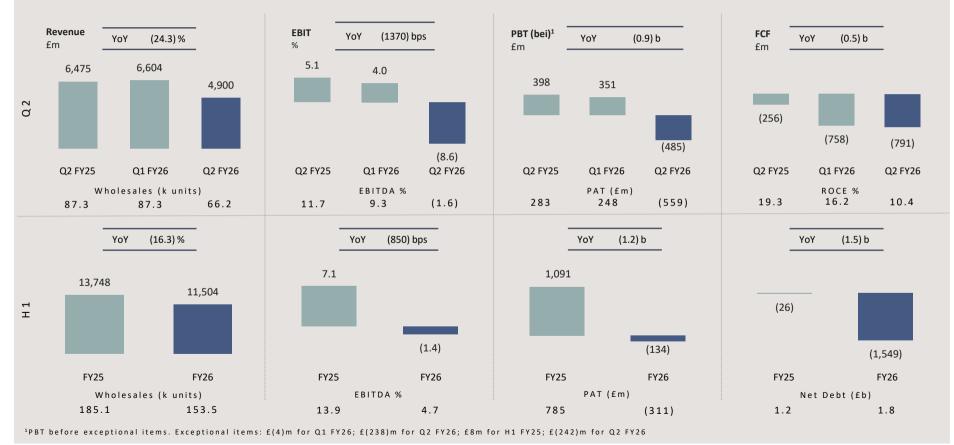
RICHARD MOLYNEUX

Chief Financial Officer

## Q2 Revenue £4.9bn, EBIT margin (8.6)%

ILR

All metrices impacted by the cyber incident in September Q2 FY26 | Jaguar Land Rover | IFRS, £m



Significantly impacted by the cyber incident

#### VOLUME & REVENUE

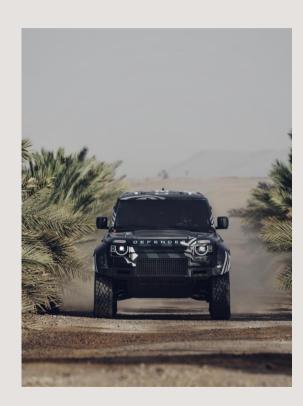
- Volumes reduced in Q2 following production stoppages in September after a cyber incident and the planned wind down of legacy Jaguar models ahead of the launch of new Jaguar
- Q2 wholesales of 66k, down 24.2% YoY; Q2 retails of 85k, down 17.1% YoY
- Q2 revenue of £4.9bn, down 24.3% YoY

#### PROFITABILITY

- Q2 EBIT margin of (8.6)%, down from 5.1% in Q2 FY25
- Loss before tax and exceptional items of £485m in Q2, down from profit of £398m
- Exceptional items of £238m in the quarter reflect cyber related costs of £196m and voluntary redundancy programme costs of £42m
- ROCE for the 12-month rolling period to 30 September 2025 was 10.4%

#### CASH FLOW

- £791m of negative free cashflow, largely due to impact of production stoppages in September
- Q2 cash balance of £3.0bn and liquidity of £6.6bn including undrawn RCF of £1.7bn and £2.0bn bridge facility, signed on 22 September 2025
- Liquidity improved further with the signing of a £1.5bn UKEF-guaranteed commercial loan on 3 October 2025; this loan remains undrawn



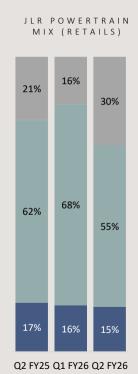
## Q2 Wholesale volumes at 66.2K

JLR

Production stoppages in September, and planned wind down of Legacy Jaguar reduced volumes

FY26 | Wholesales<sup>1</sup> | Brands | Units in 000's





■ BEV & PHEV ■ MHEV ■ ICE

<sup>&</sup>lt;sup>1</sup>Wholesale volumes exclude sales from unconsolidated China joint venture

<sup>&</sup>lt;sup>2</sup>Jaguar wholesales reduced as production has come to an end in FY25

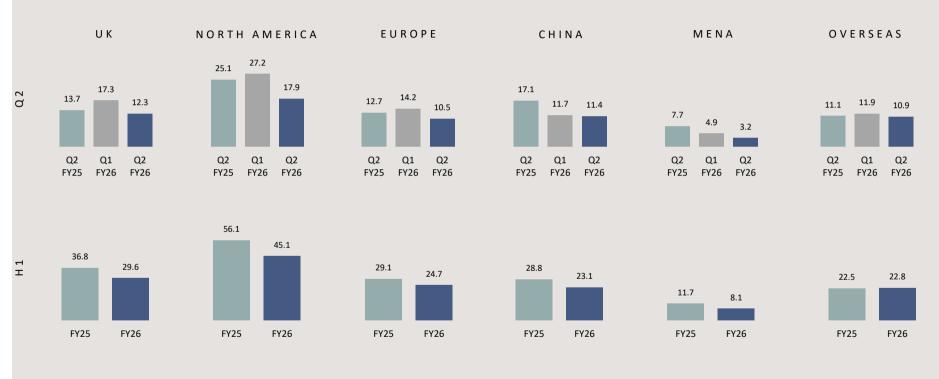
<sup>&</sup>lt;sup>3</sup>Total wholesale volumes do not cast due to rounding differences

## Q2 Wholesale volumes at 66.2K

JLR

Production stoppage in September, and planned wind down of Legacy Jaguar reduced volumes

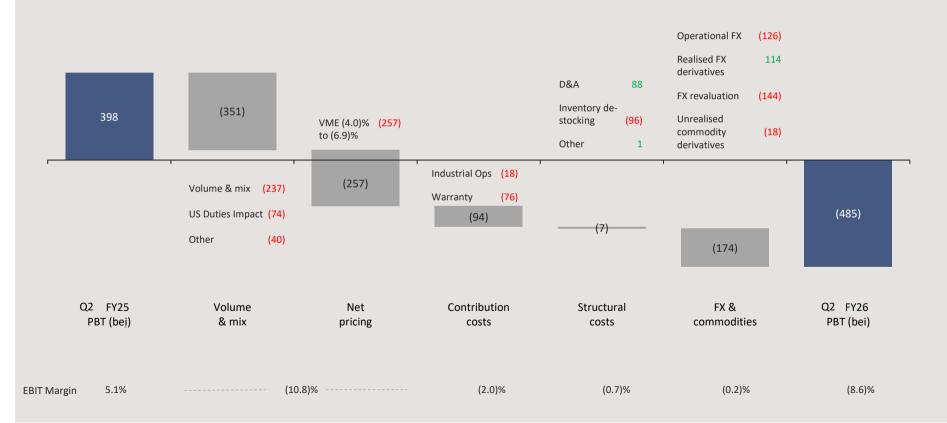
FY26 | Wholesales<sup>1</sup> | Regions | Units in 000's



<sup>&</sup>lt;sup>1</sup>Wholesale volumes exclude sales from unconsolidated China joint venture

## Q2 FY26 EBIT decreased from 5.1% to (8.6)%

Loss before tax and exceptional items of £485m in Q2 FY26, down from profit of £ 398m in Q2 FY25 Q2 FY26 | IFRS, £m

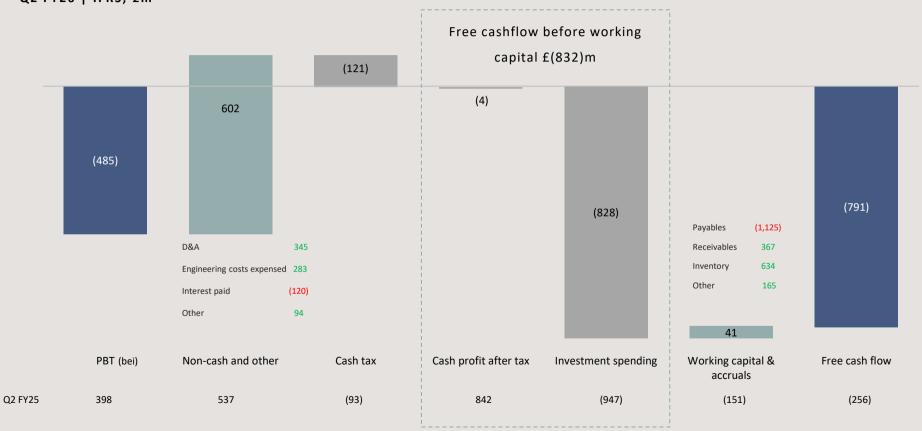


## £791m of free cash outflow in the quarter

JLR

After investment spend of £828 m

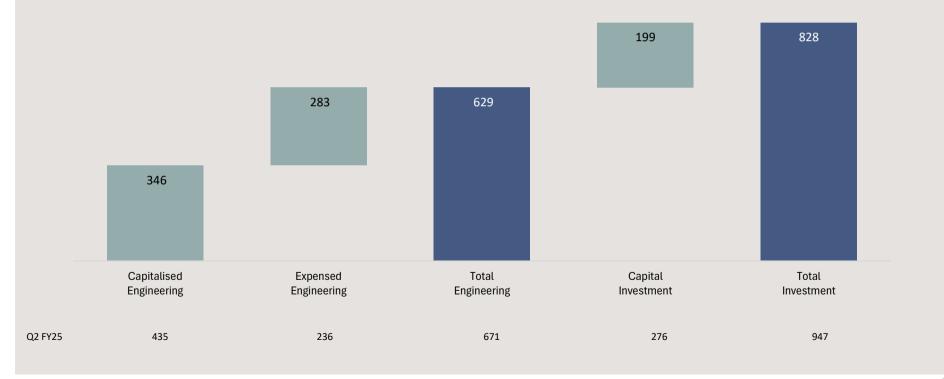
Q2 FY26 | IFRS, £m





Investment spend in Q2 continued despite the cyber incident

Q2 FY26 | IFRS, £m



JLR



## Update on cyber incident response

Decisive actions taken to restart business safely, support stakeholders and recover operations at pace following recent cyber incident. Actions included:

Establishment of processes for retailers to continue delivering vehicles to clients

Restart of JLR's Global Parts Logistics Centre, to help keep customers' cars on the road Restart of the systems used to wholesale vehicles, supporting cash generation for JLR

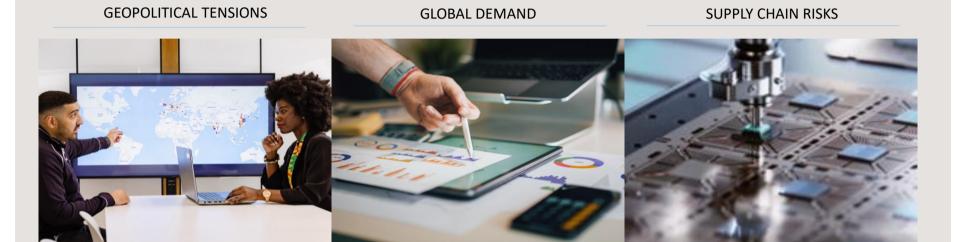
Implementation of interim manual payments processes for suppliers

Fast-track
introduction of
supplier financing
scheme to provide
qualifying JLR
suppliers with cash
upfront during the
production restart
phase

Phased restart of global manufacturing from 8 October 2025, with production now returned to normal levels

Production downtime used to accelerate testing work in both engineering and manufacturing





## Enterprise mission delivering but headwinds also grow



**URGENT IMPACT** 

**US TARIFFS** Work with Government continues. Internally, now focused on optimising parts business where sectoral and metal tariffs overlap

**CO<sub>2</sub>** Excess credits identified, and contracts signed for sale to other OEMs (post 30-Sep-25)

**WARRANTY** Making progress - 25% reduction in vehicles off road globally; additional customer acceptance lines built and launched at port in the US

**HIGH VALUE** 

**EX-WORKS** On-track to deliver full-year targets pre-cyber incident

COST EFFICIENCIES Nearly 500 UK employees leaving under voluntary redundancy programme

**CHINA RESILENCE** Luxury tax changes and market dynamics make progress difficult; recent inventory reduction to drive sales quality improvement

UNLOCK POTENTIAL /
GAME CHANGING

**CUSTOMER LOVE** 'Parts on order greater than 100 days' reduced from 62 to three **BRAND EXPRESSIONS** 500 retailers trained on Halo and Bespoke vehicles to drive product sales mix

## JLR

## **Changes in guidance for FY26**

Challenges during Q2 have resulted in revised EBIT and cash flow guidance for FY26

GUIDANCE

KEY FOCUS AREAS

- FY26 EBIT in the range of 0% to 2%
- FY26 negative free cash flow of £2.2bn to £2.5bn
- Execute next phase of recovery by ramping up production, stepping up engineering intensity and hardening system landscape
- Navigate demand environment by building the power of our brands
- Execute Enterprise Missions transformation programme to deliver savings and cash flows







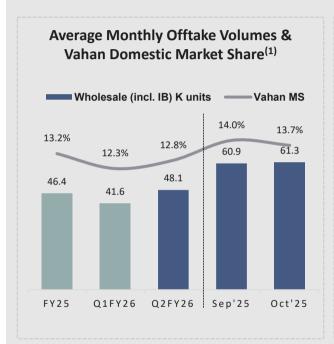
Shailesh Chandra & Dhiman Gupta

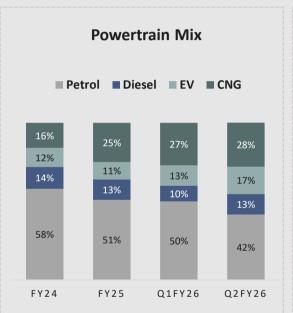
Tata Passenger Vehicles Shailesh C (Includes Tata PV, EV India, FIAPL JO results and International business(PV+EV))

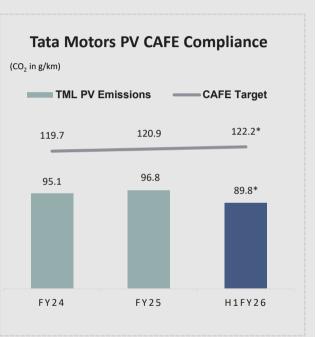
## Strong growth in volumes in Q2 with recovery in market share in Sep'25

Alternate powertrains continue to grow in salience – now at 45% of mix

Tata Passenger Vehicles | India business







\*as per Tata Motors internal estimate

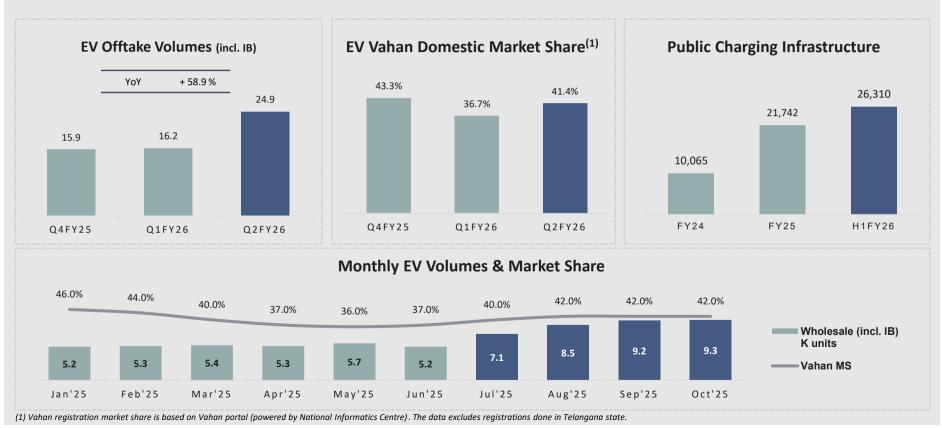
(1) Vahan registration market share is based on Vahan portal (powered by National Informatics Centre). The data excludes registrations done in Telangana state.

## Highest-ever quarterly EV volumes in Q2 with 59% growth YoY

**TATA MOTORS** 

Steep growth driven by strong response to Harrier.ev launch & growing traction for Nexon.ev

Tata Passenger Electric Vehicles

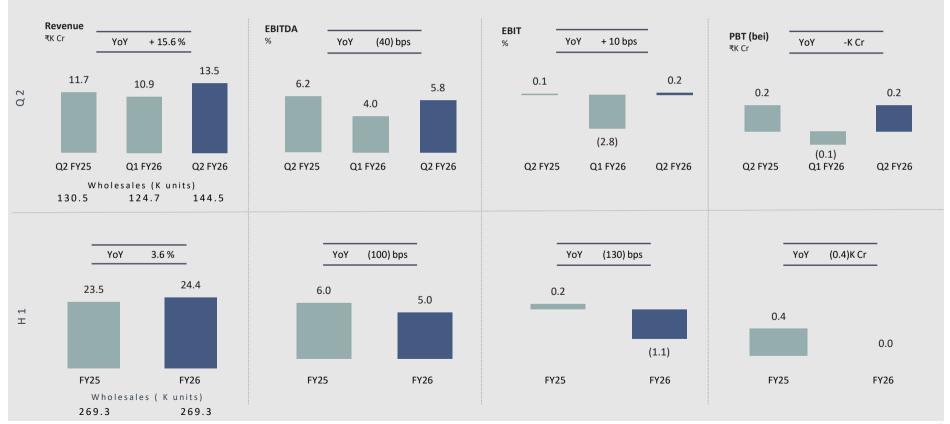


## Q2: Revenue ₹13.5K Cr, EBITDA 5.8%, PBT(bei) positive

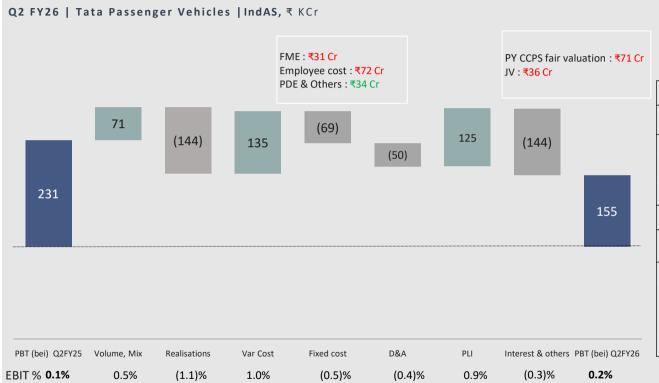
**TATA MOTORS** 

Upswing in demand reflecting improvement in performance QoQ

Q2 FY26 | Tata Passenger Vehicles | IndAS, ₹ KCr



Fixed costs and adverse realizations offset impact of favourable volumes and variable cost savings



#### PV (ICE) and EV financials split

PV								
₹K Cr	Q2 FY25	Q1 FY26	Q2 FY26					
Revenue	9.7	8.8	9.8					
EBITDA %	8.5%	4.9%	6.4%					
PBT (bei)	0.3	(0.1)	0.0					
EV								
₹K Cr	Q2 FY25	Q1 FY26	Q2 FY26					
Revenue	2.0	2.1	3.8					
EBITDA % Excl PDE	1.7%	5.6% <sup>1</sup>	8.0%1					
EBITDA %	(5.0)%	0.2%1	4.2% <sup>1</sup>					
PBT (bei)	(0.0)	(0.0)	0.1					

For analytical purposes only

¹ includes PLI ₹87 Cr for Q1 FY26 and ₹125 Cr for Q2 FY26

## Business update - Q2 FY26

Industry demand rebounded towards end of Q2; Record performance by Tata Motors following GST 2.0

Tata Passenger and Electric Vehicles

## **Industry Highlights for Q2 FY26**

- Operating environment improves due to GST 2.0 driving price reduction for PVs by up to ~10%
- First 5 months of FY26 (Apr-Aug) witnessed 1.6% decline in sales. Industry grew 5% in Sep'25 and 17% in Oct'25
- CNG segment continued to see faster growth than industry with 17% YoY growth in Q2
- EV industry grew 126% YoY in H1 driven by launch of new models esp. Harrier.ev

#### **Tata Motors Highlights for Q2 FY26**

- Actions undertaken in the last 18 months on business processes and service yield strong returns
- Recorded 10% YoY growth in offtakes in Q2 FY26
- In Sep'25, we achieved record wholesales with 60.9k units of sales with 47% YoY growth with record-breaking EV & CNG sales at 9k+ and 17k+ units respectively.
- #2 player with Vahan shares of 14% in Sep'25
- Strong demand across our portfolio with Nexon emerging as #1 model in India & record volumes for Harrier, Safari
- Bookings post 22<sup>nd</sup> Sep doubled for us compared to 1-21 Sep, resulting in a very strong pipeline for coming months

Focus Areas – H2 FY26 TATA MOTORS

Sustain growth momentum & drive growth through new product interventions & strong marketing actions

Tata Passenger and Electric Vehicles

#### Strong Festive Performance - Sep & Oct'25

- Strong performance continued into October
  - Wholesales of 61k units
  - Highest-ever CNG & EV retails at 9k & 25k units in Oct'25
- Retailed over 1 lakh vehicle deliveries between Navratri and Diwali (33% growth YoY)
- Dealer inventories reduced sharply to under 30 days
- TMPVL continues to be the #2 player across both Sep'25 & Oct'25 (13.7% MS in Oct)
- · Portfolio traction remains strong
  - o Nexon was #1 model in industry in both Sep & Oct
  - o Strong demand for Punch with 40k+ retails across Sep & Oct
  - Highest-ever Harrier & Safari volumes on the back of newly launched Adventure X variants

#### **Key Focus Areas Going Forward**

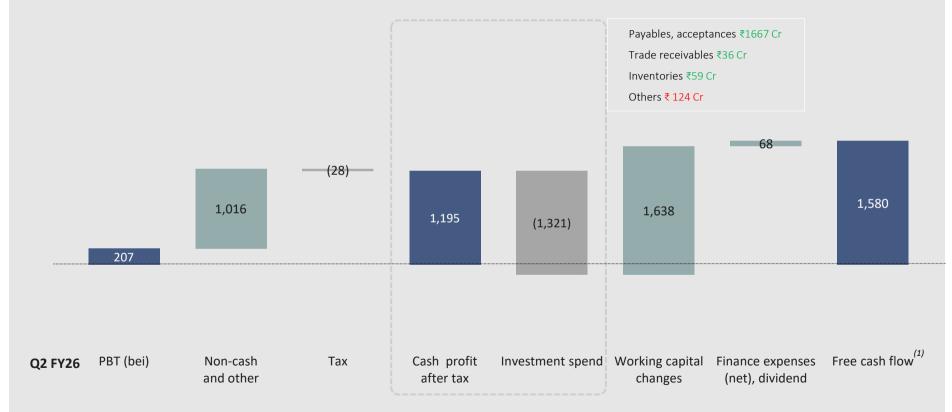
- Leverage robust demand pipeline & comprehensive marketing campaigns to sustain retail momentum in Q3 & ensure lean inventories
- Drive volume growth on the back of impactful launches for new product interventions – new nameplate Sierra, Harrier/Safari petrol powertrain and others
- Enhance profitability through structural cost reductions & enhanced mix on the back of new launches & GST 2.0
- Sustain EV growth momentum by strengthening portfolio
   & driving mainstreaming
- Continue our structural actions to strengthen network & customer service

## Q2 FY26 Free Cash Flows ₹1.6K Cr

TATA MOTORS

Investment spend in the quarter covered majorly by cash profits after tax

FY26 | Domestic Business (1) | IndAS, ₹ Cr



(1) Includes free cash flows of TMPVL, TPEML and Joint operations FIAPL and includes corporate and interest costs not allocated to PV segment

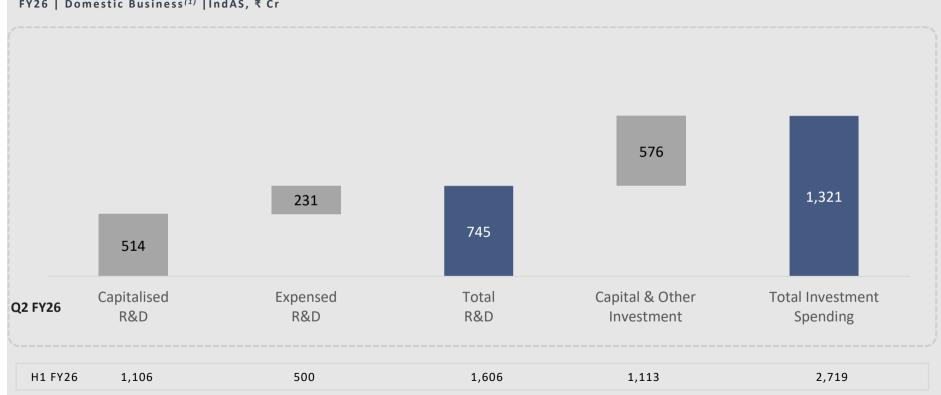
For analytical purposes only



**TATA MOTORS** 

Steady investments as planned

FY26 | Domestic Business<sup>(1)</sup> |IndAS, ₹ Cr



(1)Includes details for TMPVL, TPEML and Joint operation FIAPL

For analytical purposes only

Looking ahead TATA MOTORS

#### **Outlook**

- Global demand continues to remain challenging.
- Anticipate resurgence in domestic demand due to greater affordability of PVs following rollout of GST 2.0
- H1 performance disappointing. Anticipate a stronger H2 with JLR recovery actions and product actions on domestic PV business

### **Key priorities**

JLR	PV	EV
<ul> <li>Execute next phase of recovery by</li> <li>ramping up production,</li> <li>stepping up engineering intensity</li> <li>hardening system landscape</li> <li>Navigate demand environment by building the power of our brands.</li> <li>Execute enterprise missions plan to deliver savings and cash flows</li> </ul>	<ul> <li>Continue to leverage on growth momentum &amp; strengthened demand pipeline following GST 2.0</li> <li>Leverage multi-powertrain strategy &amp; new product interventions (incl. Sierra) to drive growth</li> <li>Improve profitability through operating leverage, better product &amp; trim mix &amp; structural cost reductions</li> </ul>	<ul> <li>Continue to step-up the volumes with strong demand across product portfolio – esp. for Harrier.ev &amp; Nexon.ev</li> <li>Introduce new product interventions to strengthen portfolio</li> <li>Continue actions to drive EV mainstreaming incl. charging infrastructure</li> <li>Secure PLI benefits to drive profitability</li> </ul>

#### **TATA MOTORS**





# **Q&A** session

# Thank you

Please submit your questions in the Q&A textbox Please mention your name and name of the organization you represent along with the questions



## **Tata Motors Passenger Vehicles Group: Additional details**

Results for the period ended September 30, 2025

32

#### **TATA MOTORS**

Consolidated	·	Quarter ended September 30, 2025 Tata				
	JLR	Passenger Vehicles	Others*	Consolidated		
Revenue from operations	57,877	13,529	943	72,349		
Grant income / incentives	631	207	-	838		
Expenses :						
Cost of materials consumed	(36,737)	(10,971)	(238)	(47,946)		
Employee benefit expenses	(9,517)	(637)	(677)	(10,831)		
Other expenses (net)	(10,204)	(1,134)	85	(11,253)		
Product development and engineering expenses	(3,339)	(208)	8	(3,539)		
Exchange gain / loss (realized)	311	2	(2)	311		
EBITDA	(978)	788	119	(71)		
Depreciation and amortization	(4,083)	(760)	(28)	(4,871)		
Profit / loss from equity accounted investees & deferral income	12	-	33	45		
EBIT	(5,049)	28	124	(4,897)		
Other income (excl. grant income)	292	137	186	615		
Finance cost	(513)	(36)	(143)	(692)		
Unrealized FX, Unrealized commodities	(508)	26	(6)	(488)		
PBT (bei)	(5,778)	155	161	(5,462)		
PBT#	(8,614)	155	389	(8,070)		
EBITDA Margin	(1.7) %	5.8%	NA	(0.1) %		
EBIT Margin	(8.7) %	0.2%	NA	(6.8) %		

<sup>\*</sup> Others include segment and income / expenses not specifically allocable to any other segments

<sup>#</sup> continuing operations

**TATA MOTORS** 

Rs Cr. IndAS

Consolidated	Q	uarter ended Septemb	per 30, 2024	Rs
		Tata		
	JLR	Passenger	Others*	Consolidated
		Vehicles		
Revenue from operations	71,100	11,701	857	83,658
Grant income / incentives	698	85	-	783
Expenses:				
Cost of materials consumed	(41,192)	(9,337)	(231)	(50,760)
Employee benefit expenses	(8,918)	(570)	(651)	(10,139)
Other expenses (net)	(10,228)	(928)	213	(10,944)
Product development and engineering expenses	(2,565)	(225)	24	(2,766)
Exchange gain / loss (realized)	(560)	(4)	(2)	(565)
EBITDA	8,335	722	210	9,267
Depreciation and amortization	(4,733)	(705)	(29)	(5,467)
Profit / loss from equity accounted investees & deferral income	24	-	37	61
EBIT	3,626	17	218	3,861
Other income (excl. grant income)	323	165	93	581
Finance cost	(849)	22	(203)	(1,030)
Unrealized FX, Unrealized commodities	1,297	27	41	1,365
PBT (bei)	4,397	231	149	4,777
PBT#	4,397	231	180	4,808
EBITDA Margin	11.7%	6.2%	NA	11.1%
EBIT Margin	5.1%	0.1%	NA	4.6%

<sup>\*</sup> Others include segment and income / expenses not specifically allocable to any other segments

<sup>#</sup> continuing operations

#### TATA MOTORS

Rs Cr. IndAS

solidated	На			
	JLR	Tata Passenger Vehicles	Others*	Consolidated
Revenue from operations	133,829	24,406	1,790	160,025
Grant income / incentives	1,205	333	-	1,538
Expenses :				
Cost of materials consumed	(83,571)	(19,653)	(456)	(103,680)
Employee benefit expenses	(19,297)	(1,231)	(1,343)	(21,871)
Other expenses (net)	(20,158)	(2,174)	176	(22,156)
Product development and engineering expenses	(5,552)	(454)	20	(5,986)
Exchange gain / loss (realized)	(320)	(0)	(4)	(324)
EBITDA	6,136	1,227	183	7,546
Depreciation and amortization	(8,169)	(1,498)	(55)	(9,722)
Profit / loss from equity accounted investees & deferral income	86	-	74	160
EBIT	(1,947)	(271)	202	(2,017)
Other income (excl. grant income)	605	301	227	1,133
Finance cost	(978)	(63)	(343)	(1,384)
Unrealized FX, Unrealized commodities	609	65	81	755
PBT (bei)	(1,711)	32	167	(1,512)
PBT#	(4,594)	32	395	(4,167)
EBITDA Margin	4.6%	5.0%	NA	4.7%
EBIT Margin	(1.5)%	(1.1)%	NA	(1.3)%

<sup>\*</sup> Others include segment and income / expenses not specifically allocable to any other segments

<sup>#</sup> continuing operations

**TATA MOTORS** 

Rs Cr. IndAS

Consolidated	На	alf year ended Septem	ber 30, 2024	Rs
		Tata		
	JLR	Passenger	Others*	Consolidated
		Vehicles		
Revenue from operations	147,999	23,548	1,698	173,245
Grant income / incentives	1,346	130	-	1,476
Expenses :				
Cost of materials consumed	(85,684)	(18,625)	(456)	(104,765)
Employee benefit expenses	(17,931)	(1,131)	(1,296)	(20,358)
Other expenses (net)	(20,658)	(2,090)	410	(22,337)
Product development and engineering expenses	(4,977)	(445)	45	(5,377)
Exchange gain / loss (realized)	406	17	(3)	419
EBITDA	20,501	1,404	398	22,303
Depreciation and amortization	(10,116)	(1,356)	(51)	(11,523)
Profit / loss from equity accounted investees & deferral income	92	-	75	167
EBIT	10,477	48	422	10,947
Other income (excl. grant income)	788	328	130	1,246
Finance cost	(1,758)	(23)	(386)	(2,167)
Unrealized FX, Unrealized commodities	2,229	49	40	2,318
PBT (bei)	11,736	402	206	12,344
PBT#	11,819	402	239	12,460
EBITDA Margin	13.9%	6.0%	NA	12.8%
EBIT Margin	7.1%	0.2%	NA	6.3%

<sup>\*</sup> Others include segment and income / expenses not specifically allocable to any other segments

<sup>#</sup> continuing operations

# **Tata Motors Group Financials**

Jaguar Land Rover

Q2 FY26 | IFRS, £m

	Q2 FY25	Q1 FY26	Q2 FY26	FY25 YTD	FY26 YTD	YoY	QoQ	YTD YoY
Revenues	6,475	6,604	4,900	13,748	11,504	(1,575)	(1,704)	(2,244)
Material and other cost of sales	(3,784)	(4,096)	(3,126)	(8,012)	(7,222)	658	970	790
Employee costs	(811)	(847)	(800)	(1,659)	(1,647)	11	47	12
Other (expense)/income	(1,556)	(1,488)	(1,398)	(3,053)	(2,886)	158	90	167
Product development costs capitalised	435	443	346	884	789	(89)	(97)	(95)
Depreciation and amortisation	(434)	(356)	(345)	(944)	(701)	89	11	243
Share of profit from Joint Ventures	3	5	1	9	6	(2)	(4)	(3)
Adjusted EBIT	328	265	(422)	973	(157)	(750)	(687)	(1,130)
FX Revaluation & other	115	96	(40)	206	56	(155)	(136)	(150)
Net finance (expense)/income	(45)	(10)	(23)	(88)	(33)	22	(13)	55
rofit before tax and exceptional tems	398	351	(485)	1,091	(134)	(883)	(836)	(1,225)
Exceptional items	-	(4)	(238)	8	(242)	(238)	(234)	(250)
Profit before tax	398	347	(723)	1,099	(376)	(1,121)	(1,070)	(1,475)
Income tax	(115)	(99)	164	(314)	65	279	263	379
Profit after tax	283	248	(559)	785	(311)	(842)	(807)	(1,096)

# **China JV performance**

Q2 FY26 | IFRS, £m

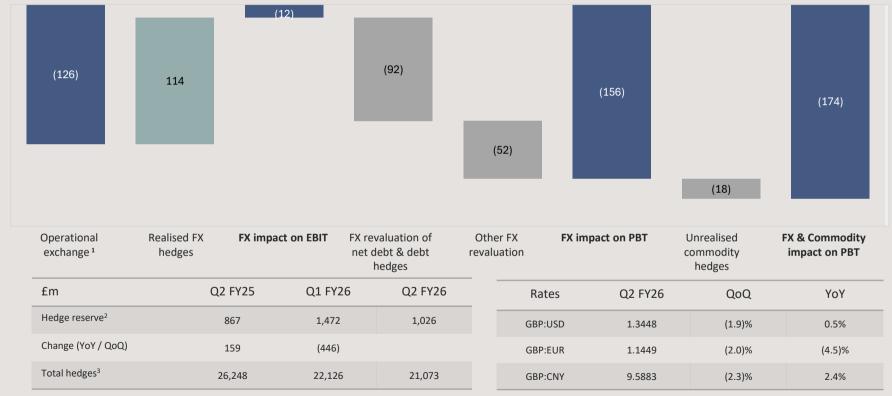
	Q2 FY25	Q1 FY26	Q2 FY26	FY25 YTD	FY26 YTD	YoY	QoQ	YTD YoY
Retail volumes ('000 units)	10.5	6.3	7.4	21.0	13.7	(3.1)	1.1	(7.3)
Wholesale volumes ('000 units)	9.9	5.6	8.2	21.7	13.8	(1.7)	2.6	(7.9)
Revenue	310	169	221	671	390	(89)	52	(280)
Profit before tax	7	6	2	17	8	(6)	(5)	(9)
Profit after tax	5	8		15	8	(5)	(8)	(7)
EBITDA Margin	16%	25%	14%	17%	19%	(2)%	(11)%	2%
EBIT Margin	2%	4%	1%	2%	2%	(2)%	(4)%	-%

## **Q2 YoY unfavorable operational FX**

ILR

Total Q2 FX and commodity impact £(175)m unfavorable YoY

Q2 FY26 YoY | IFRS, £m



<sup>&</sup>lt;sup>1</sup> The year-on-year operational exchange is an analytical estimate, which may differ from the actual impact

<sup>&</sup>lt;sup>2</sup> Hedge reserve is the hedge reserve pre-tax

<sup>&</sup>lt;sup>3</sup> Total hedges is now defined as the total mark to market across all FX derivatives including FX forwards, FX options, FX swaps, cross currency swaps and any unsettled spot trades

## **Q2 Retail volumes 85.5K**

JLR

Retails fall 9% vs prior quarter and 17% YoY

FY26 | Retails | Brands | Units in 000's



## **Q2 Retail volumes 85.5K**



Reduction in domestically produced vehicle sales from CJLR partially offset by increase in imported vehicle sales



Debt profile TATA MOTORS

Strong liquidity; debt maturities well spread out

#### **Jaguar Land Rover**

