

13th May, 2025

To,
Department of Corporate Services
BSE Limited,
P. J. Towers, Dalal Street,
Mumbai - 400 001

Security Code: 542460
Security ID: ANUP

To,
Listing Department
National Stock Exchange of India Limited,
Exchange Plaza, 5th Floor Plot No. C/1,
G. Block Bandra - Kurla Complex,
Bandra (E), Mumbai - 400 051

Symbol: ANUP

Dear Sir/Madam,

Sub.: Investor Presentation on Audited Financial Results of the Company for the year ended on 31st March, 2025

Ref.: Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Pursuant to Regulations 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose herewith Investor Presentation issued by the Company in respect of Audited Standalone and Consolidated Financial Results of the Company for the year ended 31st March, 2025.

The copy of Investor Presentation will also be made available on Company's website i.e. <https://www.anupengg.com/quarterly-report/>.

You are requested to take the above on your records.

Thanking you,

Yours faithfully,
For, The Anup Engineering Limited

Lay Desai
Company Secretary
Membership No.: A57117

Encl.: As Above



THE ANUP ENGINEERING LTD

INVESTOR PRESENTATION – FY 25



CONTENTS

1. Introduction
2. Financials FY25
3. Outlook



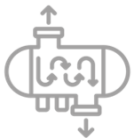
01 INTRODUCTION

ANUP INVESTOR PRESENTATION – FY25



62 YEARS OF EXPERIENCE (ESTABLISHED IN 1962)

We offer an extensive product range



Heat Exchangers



Reactors & Separators



Columns & Towers



Silos



Pressure Vessels & Drums



Industrial Centrifuges



Piping spools and Custom Fabrication

Industries we serve



Oil & Gas



Fertilizer



Chemicals /
Petrochemicals



Hydrogen



Power



LNG



Water / Wastewater



ODHAV FACILITY

- Total shop area: 45,000 m²
- World Class ISO 8 Class Clean Room for Exotic Material fabrication
- Under the hook height: up to 15 m
- Maximum diameter: 5.5 m (Transportation Limitation)
- Production length: up to 50 m, Weight capacity: up to 500 MT for single-piece equipment



KHEDA FACILITY



Phase 1 (2 bays) - commissioned in June 2023

Phase 2A (2 bays) – Construction started on 1st Oct 2024

Phase 3 (3 bays) – Future Plan

INTRODUCTION

- Total shop area: 125,000 m², Covered area (under the hook): 10,000 m² PHASE 1+
- Under the hook height: up to 17 m
- Maximum diameter: 8.5 m (Transportation Limitation)
- Production length: up to 100 m
- Weight capacity: up to 1000 MT for single-piece equipment





MABEL ENGINEERING CHENNAI FACILITY

HIGHLIGHTS

- Total shop area: 20,000 m²
- Covered area (under the hook): 5,100 m²
- Under the hook height: up to 10 m
- Maximum diameter: 5.0 m (Larger dimensions Site fab)
- Weight capacity: up to 75 MT
- U Stamp Certified
- Manufactures and qualified under EIL for SILOS.
- Has Site fabrication capabilities





LICENSES & COLLABORATIONS



GERMANY POLYMERIZATION REACTORS (Licensee)



ITALY: EM BAFFLE HEAT EXCHANGERS (Licensee)



NETHERLANDS: HELIXCHANGERS (Licensee)



USA: HEAT EXCHANGERS & PRESSURE VESSELS
(Manufacturing Collaboration)





02 FINANCIALS FY25



CONSOLIDATED FINANCIALS INDICATORS

INR in Crore

Particulars	CONSOL					
	FY25 (Pre Merger) #	FY24	Change YoY%	Q4 FY25	Q4 FY24	Change QoQ%
Revenues from Operations	751.3	550.4	36.5%	221.7	156.9	41.3%
EBITDA	172.8	126.8	36.3%	49.6	37.3	33.0%
EBITDA %	23.0%	23.0%		22.4%	23.8%	
PBT	150.4	116.2	29.4%	43.4	35.6	21.9%
PBT %	20.0%	21.1%		19.6%	22.7%	
PAT	124.0	103.5	19.8%	31.5	43.0	-26.7%
PAT %	16.5%	18.8%		14.2%	27.4%	
PAT W/O Tax reversal	120.6	89.0	35.5%	31.5	28.5	10.5%
PAT W/O Tax reversal %	16.0%	16.2%		14.2%	18.2%	

As Mabel (100% Subsidiary) was acquired during the year, Pre-Merger figures shows sales considering full year numbers of Mabel i.e. including sales of INR 18 Crore of pre-acquisition period. Reported figures are from date of acquisition of subsidiary.



STANDALONE FINANCIALS INDICATORS

INR in Crore

P&L	FY25	FY24	Change YoY%	Q4 FY25	Q4 FY24	Change QoQ%
Revenue from operation	708.3	550.4	28.7%	204.9	156.9	30.6%
EBIDTA	162.2	126.8	28.0%	45.9	37.3	23.1%
EBIDTA %	22.9%	23.0%		22.4%	23.8%	
PBT	140.8	116.2	21.2%	40.0	35.6	12.4%
PBT %	19.9%	21.1%		19.5%	22.7%	
PAT	116.8	103.5	12.9%	29.3	43.0	-31.9%
PAT %	16.5%	18.8%		14.3%	27.4%	
PAT w/o Tax reversal	113.4	89.0	27.5%	29.3	28.5	2.8%
PAT %	16.0%	16.2%		14.3%	18.2%	



CONSOLIDATED BALANCE SHEET

INR in Crore

Particulars	Mar-25
Share Capital	20.0
Other Equity	592.0
Net Worth	612.0
Deferred Tax Liability	10.9
Borrowings	8.2
Other Non-Current Liabilities	8.4
Trade Payables	88.4
Advance from Customer	141.4
Other Current Liabilities	56.1
Current Liabilities	286.0
Total (A)	925.6
Net Fix. Assets and CWIP	349.7
Intangible Assets (including Goodwill)	23.0
Other Non-Current Asset	8.2
Total Non Current Assets	380.9
Inventory	146.2
Trade Receivable	284.2
Cash & Bank	15.7
Other Current Assets	98.7
Current Assets	544.7
Total (B)	925.6



STANDALONE REVENUE BIFURCATION

Product	FY25	
	INR in Crs	in %
Heat Exchangers	467.6	66.1%
Vessels	130.5	18.4%
Towers & Reactors	94.9	13.4%
Centrifuge & Others	15.3	2.1%
Total	708.3	100.0%

Product	Q4 - FY25	
	INR in Crs	in %
Heat Exchangers	124.5	60.8%
Vessels	47.7	23.3%
Towers & Reactors	25.3	12.3%
Centrifuge & Others	7.4	3.6%
Total	204.9	100.0%

Market	FY25	
	INR in Crs	in %
Domestic	265.0	37.4%
Exports	380.2	53.7%
DE/SEZ	63.1	8.9%
Total	708.3	100.0%

Market	Q4 - FY25	
	INR in Crs	in %
Domestic	58.3	28.5%
Exports	121.9	59.5%
DE/SEZ	24.7	12.0%
Total	204.9	100.0%



03 OUTLOOK



ORDERBOOK AND MARKET OUTLOOK

HIGHLIGHTS

- Consolidated Orderbook as on 30 April 2025 is INR 741 Crore, which is available for billing in FY26.
- Now Phase-2(A) construction at Kheda is in progress with capex of INR 50 Crore, which will have TWO Bays (1 complete bay and 1 open bay) and likely to commission in Q2 FY25.
- Working capital usage has been at encouraging level of 3.60 times.

Product Category	INR in Crs	in %
Heat Exchangers	404.8	54.6%
Vessels	234.3	31.6%
Towers & Reactors	56.0	7.6%
Storage Tank & Silos	26.5	3.5%
Centrifuge & Others	19.7	2.7%
Total	741.3	100.0%

Market	INR in Crs	in %
Domestic	319.6	43.1%
Exports	386.2	52.1%
DE/SEZ	35.5	4.8%
Total	741.3	100.0%



THANK YOU

www.anupengg.com

The Anup Engineering Limited
Behind 66 KV Electric Sub station, Odhav Road,
Ahmedabad – 382415, Gujarat India
T: +91 79 4025 8900
Email: investorconnect@anupengg.com
Website: www.anupengg.com