

Date: April 28, 2025

The Manager
Corporate Relationship Department
BSE Limited
1st Floor, New Trading Wing,
Rotunda Building,
P J Towers, Dalal Street, Fort,
Mumbai – 400001
BSE Security Code: 531279
ISIN: INE238C01022

The Company Secretary
The Calcutta Stock Exchange Limited
7, Lyons Range
Kolkata-700001
CSE Scrip Code: 10030166

Dear Sir/Madam,

Sub: Disclosure under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015- Investor Presentation

We are enclosing herewith Investor Presentation on the financial performance of Trishakti Industries Limited ('the Company') for the quarter and financial year ended on March 31, 2025.

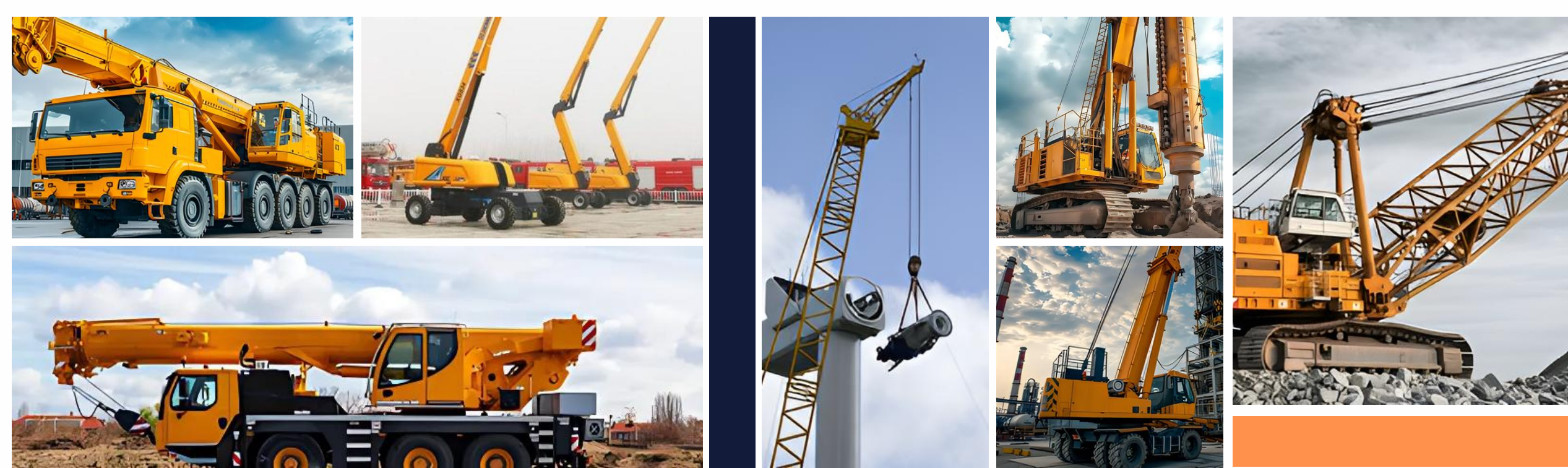
The presentation will also be made available on the Company's website.

Kindly acknowledge and take the same on records.

Thanking You,

Yours Faithfully,
For **Trishakti Industries Limited**

Kiran Joshi Das
Company Secretary & Compliance Officer



TRISHAKTI INDUSTRIES LTD

Q4 FY25 INVESTOR PRESENTATION



Q4-FY25 Financial Performance

1

Revenue
INR 330.35 Lakh

2

EBITDA
INR 227.91 Lakh

3

EBITDA Margin
68.99%

4

**Total CAPEX Done In
FY25**
INR 488+ Mn

5

**Progress on FY25 Capex
Target of Rs. 500 Million :**
97%+ completed

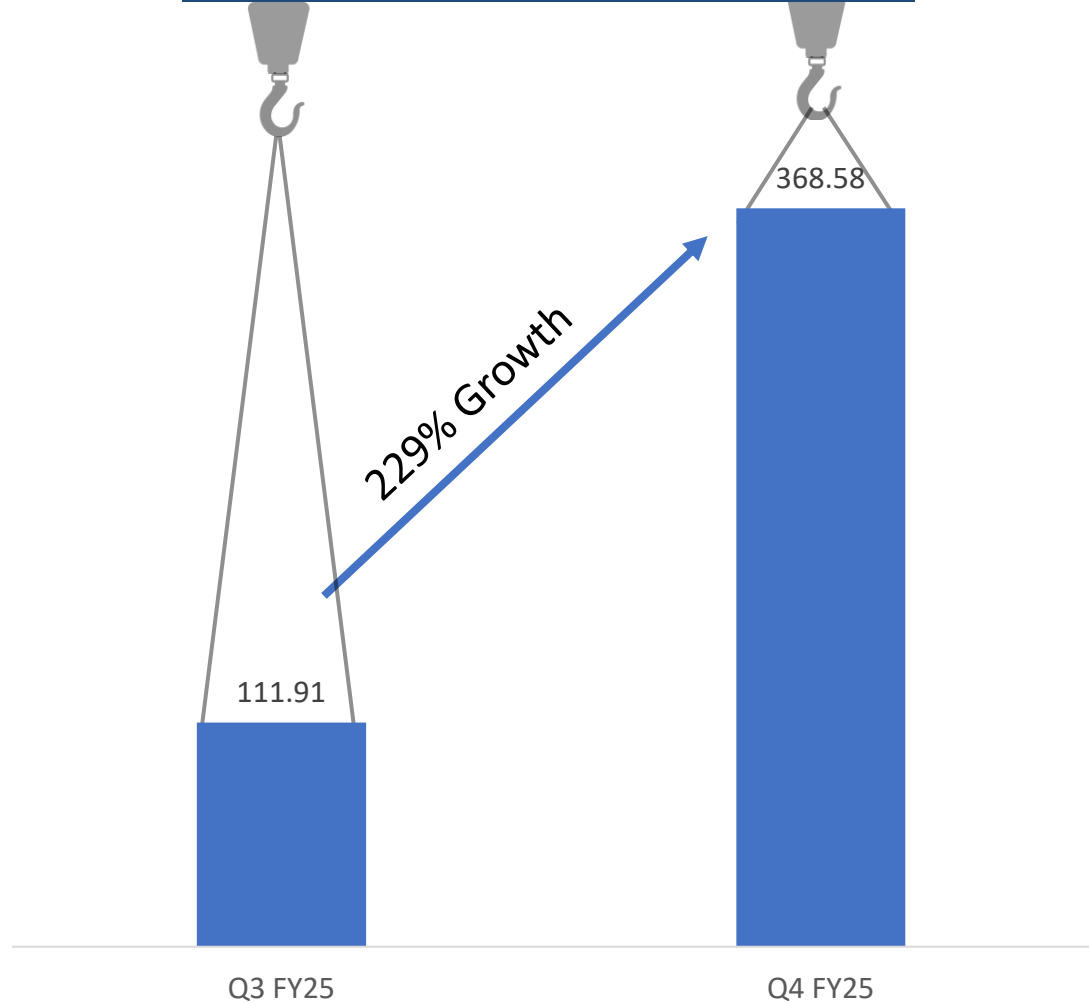
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**Projected Capex for
FY26**
INR 1000+ Mn

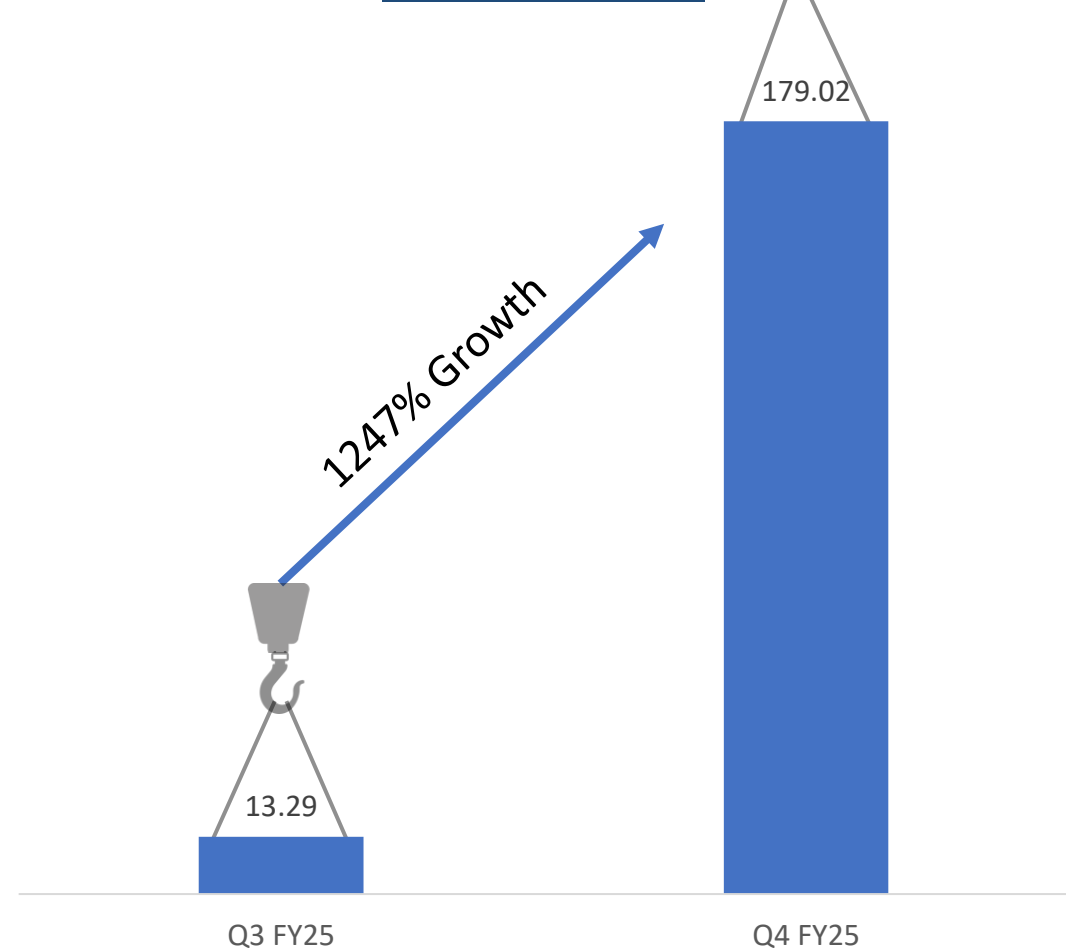
Q4 FY25 Revenue Highlights



Heavy Equipment Hiring (INR Lakhs)



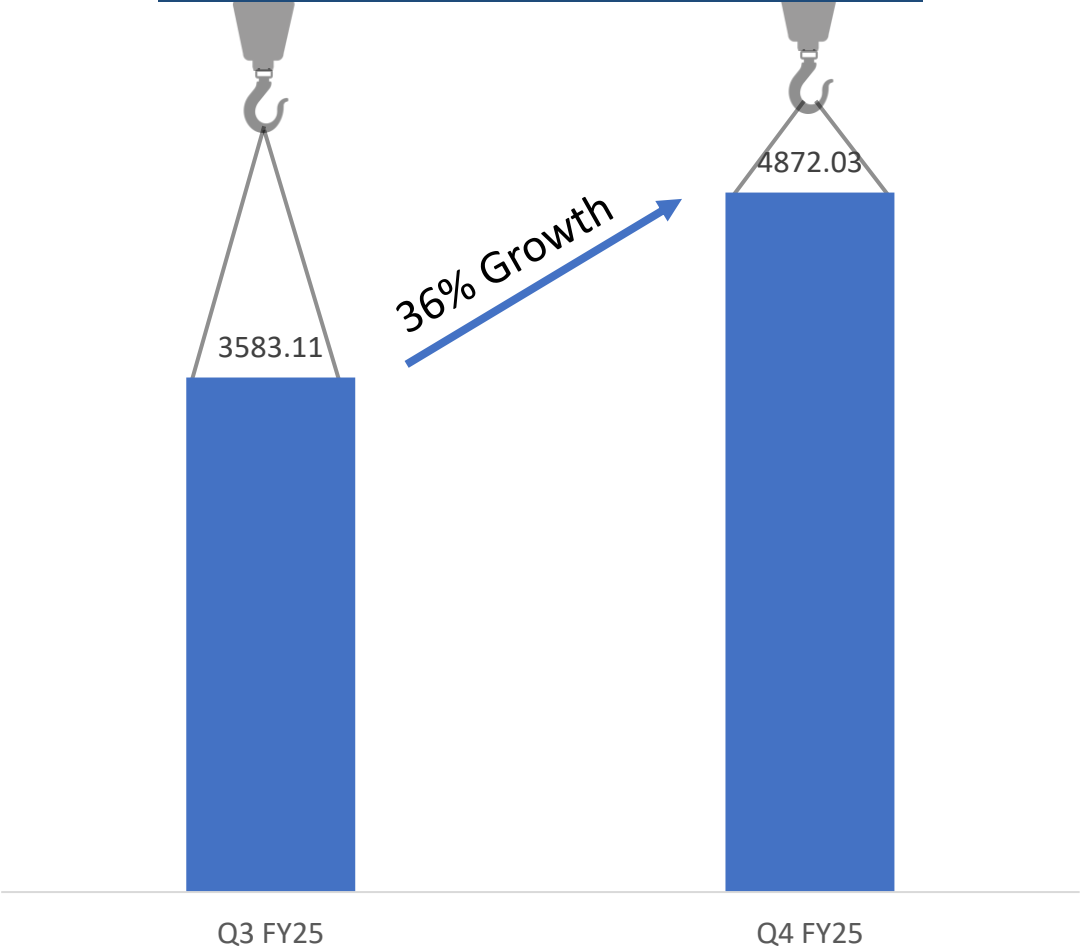
PAT (INR Lakhs)



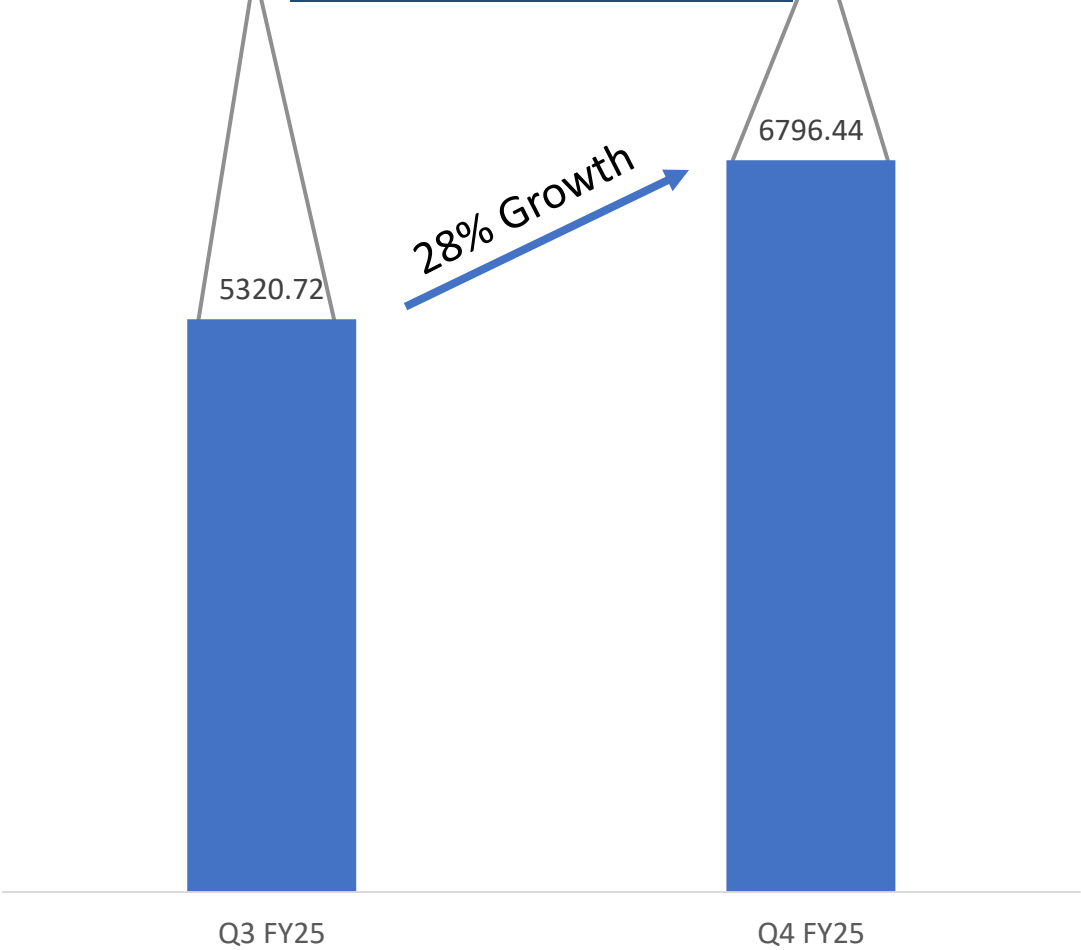
Q4 FY25 Segmental Assets



Heavy Equipment Assets (INR Lakhs)



Total Assets (INR Lakhs)





“Dear Stakeholders,

We are pleased to update you on Trishakti Industries Ltd’s continued progress in Q4 FY25. In Q4, standalone revenue stood at **₹330.35 Million**, supported by full fleet utilization and a sustained focus on the high-margin equipment hiring business. **Revenue grew by 82.61%** and **PAT Margins surging by 637% QoQ**, reflecting strong execution and robust market demand. Operating margins remained strong at **68.99%**, aligned with our strategic focus on profitability and scale.

While reaching Q4, we executed **CAPEX of ₹488+ Million**, by reaching our ₹500 million target, expanding our fleet with cranes, man-lifters and earth moving equipment. This investment enhances our ability to serve large-scale infrastructure projects and is expected to maintain high asset utilization with healthy Margins. We secured additional key contracts in Q4, reflecting growing trust from marquee clients and reinforcing our market leadership.

With the infrastructure sector witnessing robust growth, Trishakti Industries Ltd. is well-positioned to capitalize on emerging opportunities. We remain focused on expanding our fleet, improving operational efficiency and delivering consistent Revenue and EBITDA growth in FY26.

We thank our stakeholders for their continued support as we execute our transformation into a leading infrastructure focused heavy equipment provider.”

Dhruv Jhanwar
(CEO)





- Trishakti Industries Ltd., established in 1985, is a premier infrastructure solutions provider in India, specializing in hiring heavy earth-moving equipment.
- With a diverse fleet of advanced machinery, large-scale projects are supported across sectors such as steel, cement, railways, construction, etc.
- Has successfully partnered with companies such as Tata Steel, Larsen and Toubro, RVNL, ONGC, ITD Cementation, Jindal Group, Adani Group, KEC International, NCC limited and many others to supply heavy equipment.
- The company is undergoing a Rs 400 crore CAPEX investment from FY25 to FY27, significantly enhancing its capabilities and reshaping its future outlook.



Strategic Shift



From Q1 FY25, the company strategically shifted its focus towards higher growth infrastructure sector by introducing crane hiring services.

Earlier, Trishakti was involved in supplying drilling equipment to ONGC for oil and gas exploration, participating in global tenders for foreign companies, and offering other related services.

100%

Total Fleet Utilization

100+

Satisfied Clients

20+

Industry Served

20+

Ongoing Projects





❑ Procurement Strategies

- Procure the best-in-class machinery with a client-centric approach that helps meet the client's specific requirements.



❑ Project Flow Timeline

- Target medium to large-sized projects, where only a few companies compete, and the average project lifespan is around 3 to 5 years.



❑ Development

- Successfully registered as an approved vendor with leading industry players across various sectors.
- Offer essential technical and manpower support to guarantee the smooth and efficient operation of the machinery.



❑ Machine Life Span

- The machinery offers exceptional durability, with an expected life cycle of 15 to 20 years.
- After 8 to 10 years, the machinery is planned for resale, with an estimated value of 40-50% of its original price.



Crawler Cranes



Capacity: Currently offering tonnage from 45MT to 750MT

Key Features

- Track System (Crawlers)
- High Lifting Capacity
- 360° Rotation

Truck Mounted Cranes



Capacity: Currently offering tonnage from 45MT to 750MT

Key Features

- Easy to mobilised
- Telescopic Boom Hydraulic Power

All Terrain Cranes



Capacity: Currently offering tonnage from 200MT to 750MT

Key Features

- Dual-Purpose Mobility
- All-Wheel Suspension
- Hydraulic Telescopic Boom

Piling Rigs



Capacity: Currently offering tonnage from 185kNm to 285kNm

Key Features

- Versatile Pile Installation
- High-Powered Equipment
- Drilling Tools and Attachments

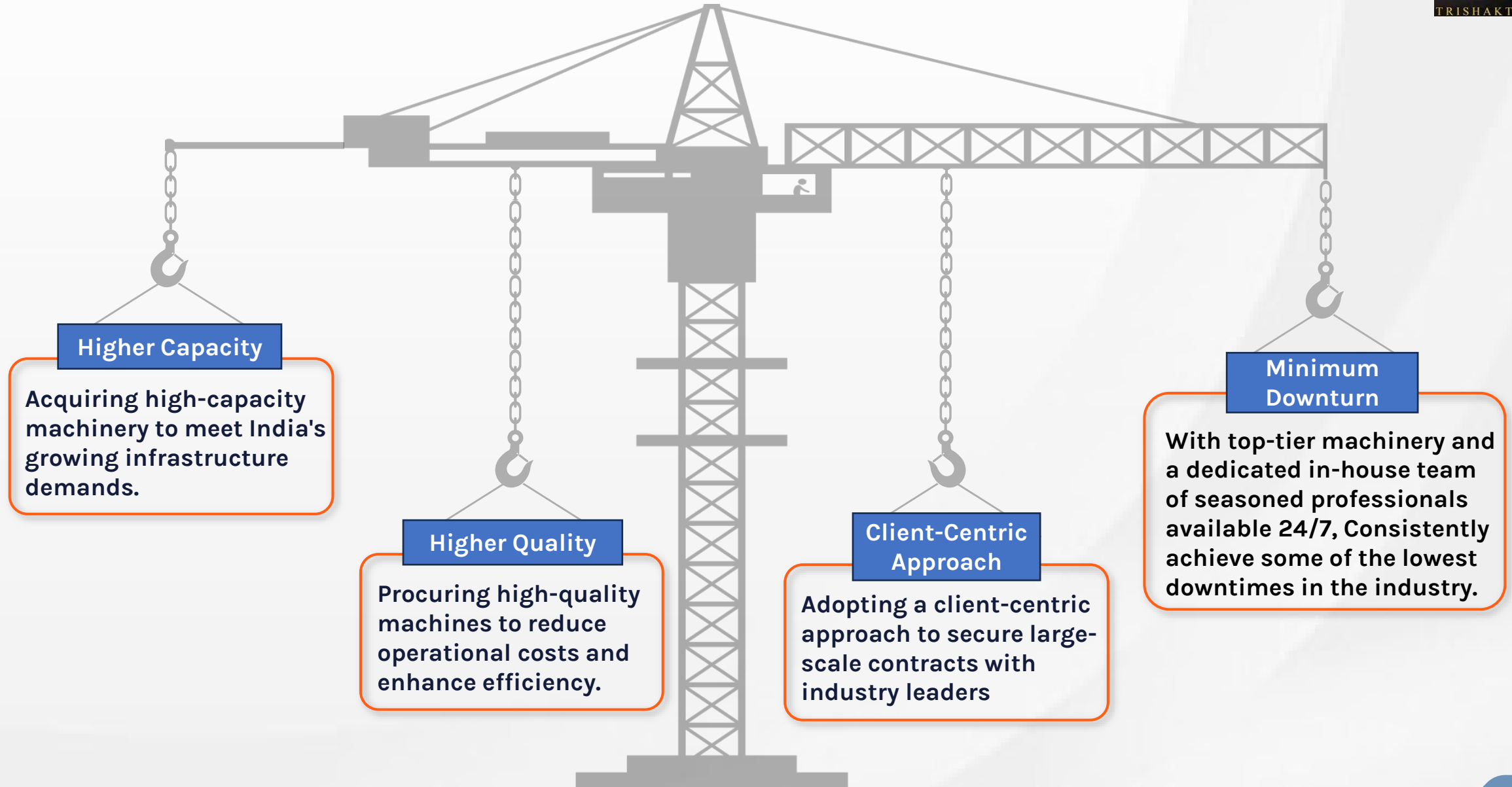
Manlifter / Boomlifter

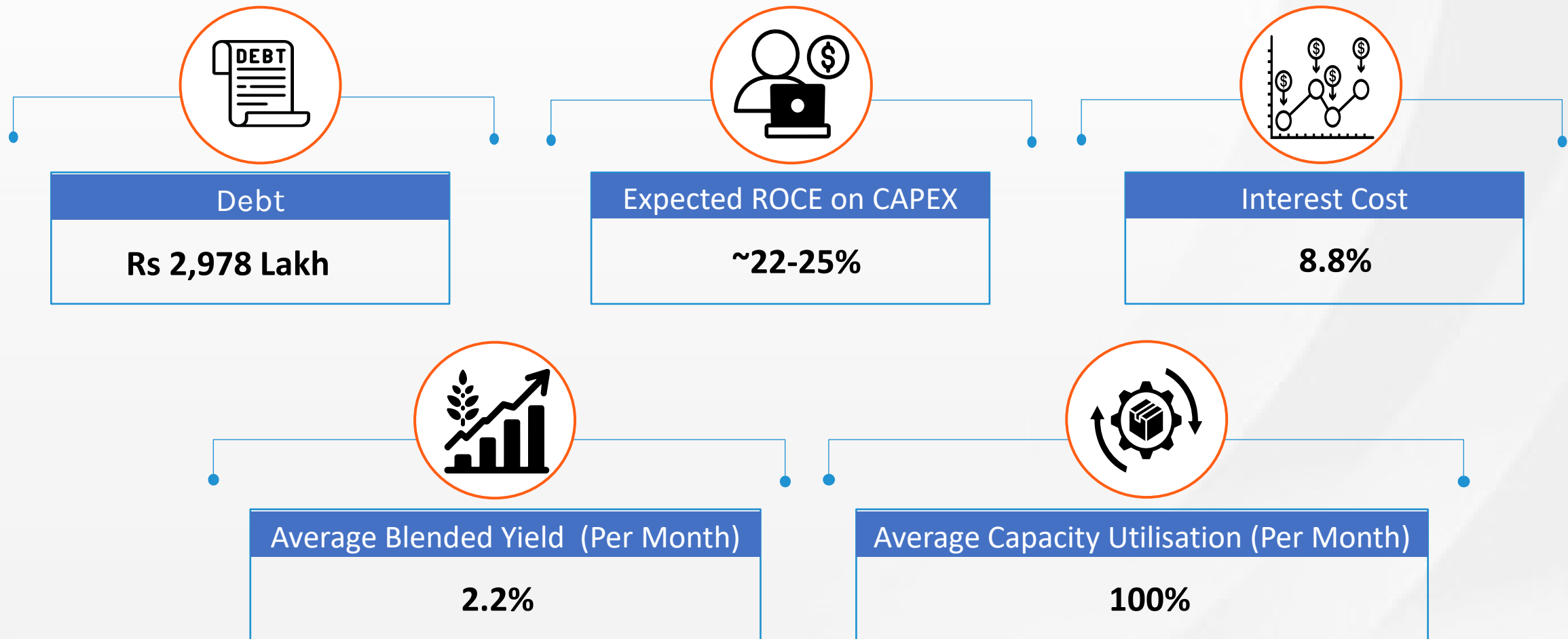


Capacity: Currently offering from 60 feet to 220 feet

Key Features

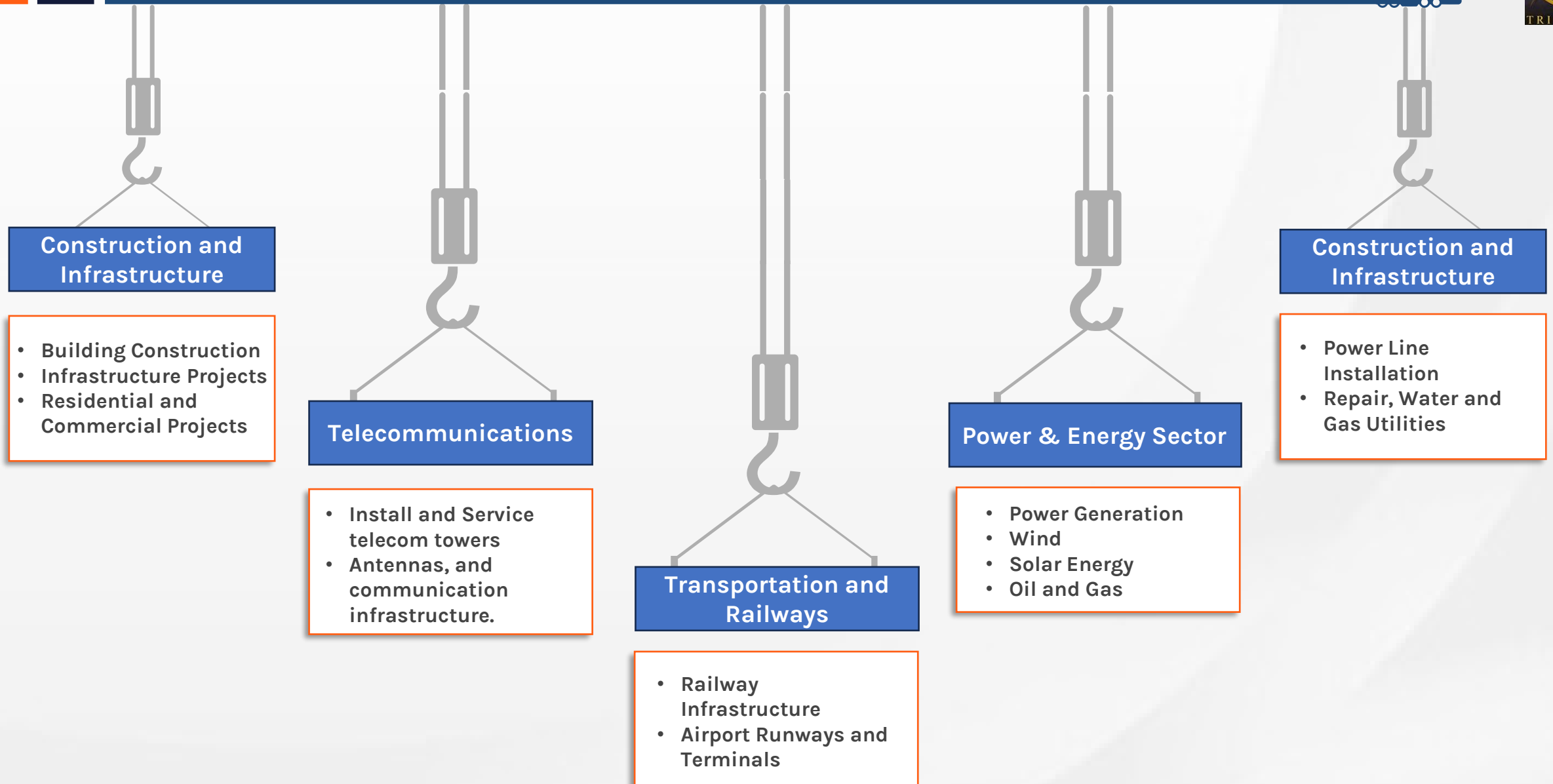
- Scissor Lifts
- Boom Lifts
- Vertical Mast Lifts





Key Customers







Water Management

- Dams and Levees
- Coastal Defense

Mining and Quarrying

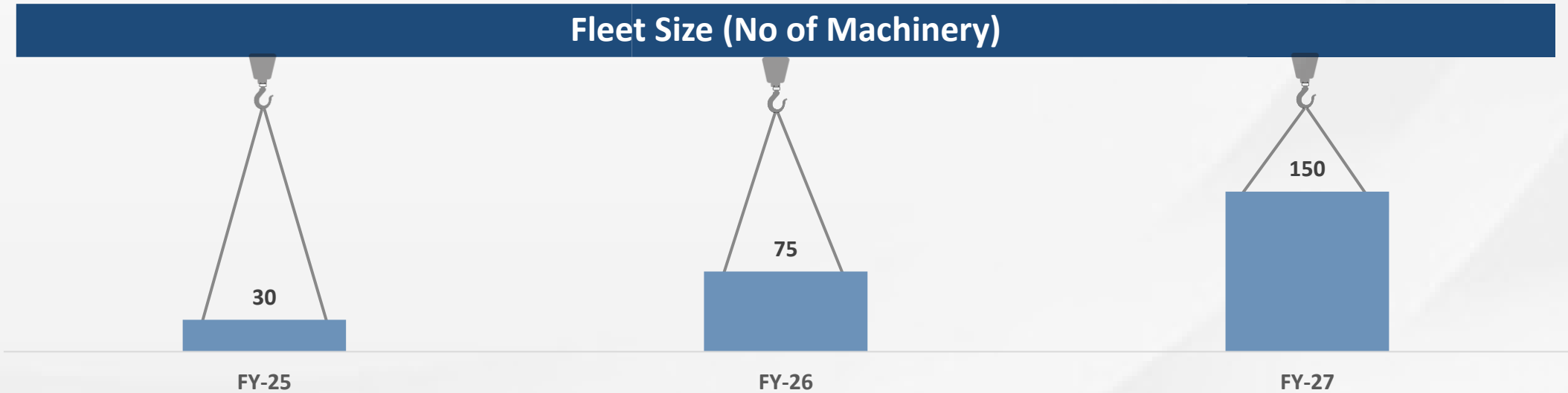
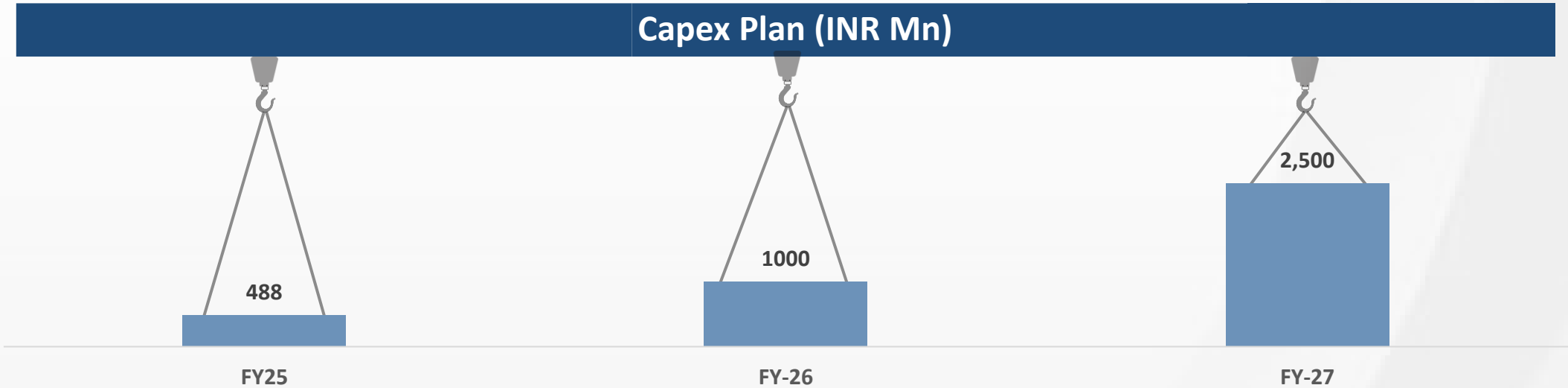
- Heavy Equipment Handling
- Infrastructure Development

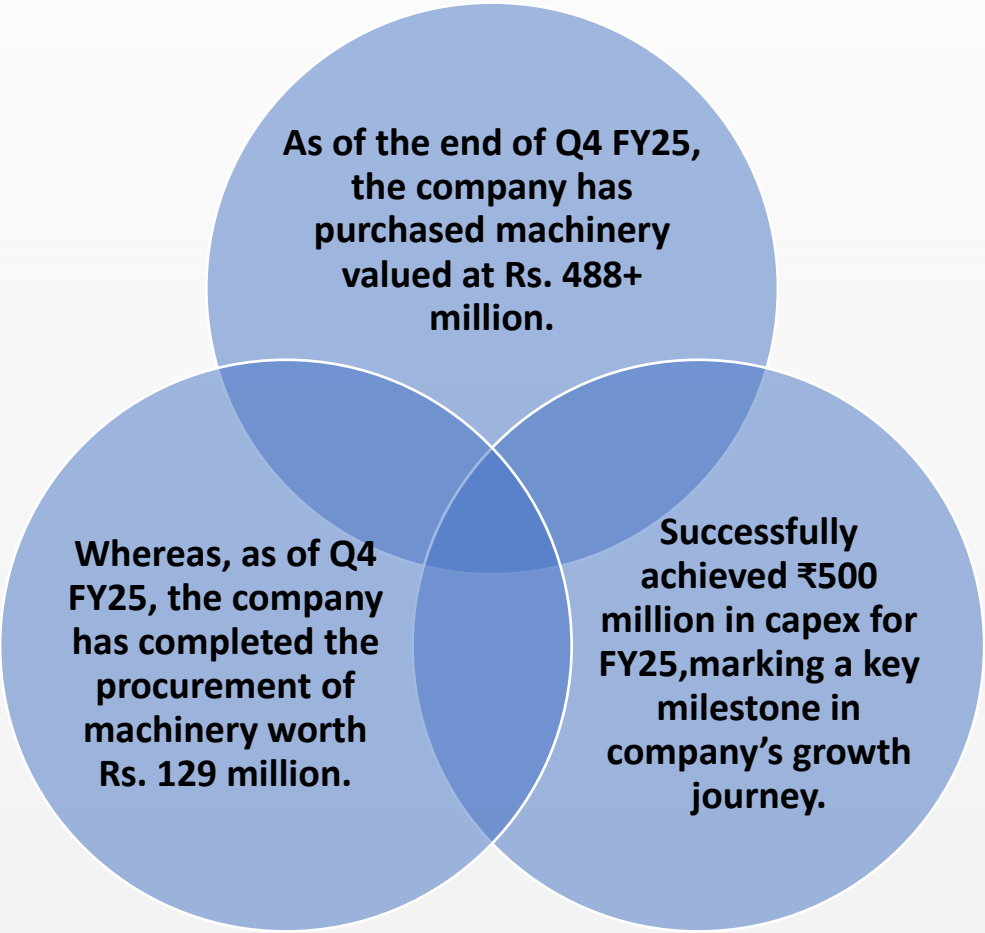
Logistics and Transportation

- Port Operations
- Freight Handling

Marine and Offshore Construction

- Ports and Harbors
- Offshore Platforms





Machine delivered in Q4 FY25

Machines	Quantity
Man Lifters	08
250 Ton	01



Maximizing business potential within the current segment by strengthening relationships with existing clients, while actively seeking to expand into high-growth sectors through new client acquisitions.

The ongoing Rs 400 Cr CAPEX initiative for FY25 to FY27 is in full swing, with Rs 488 Mn+ already spent.

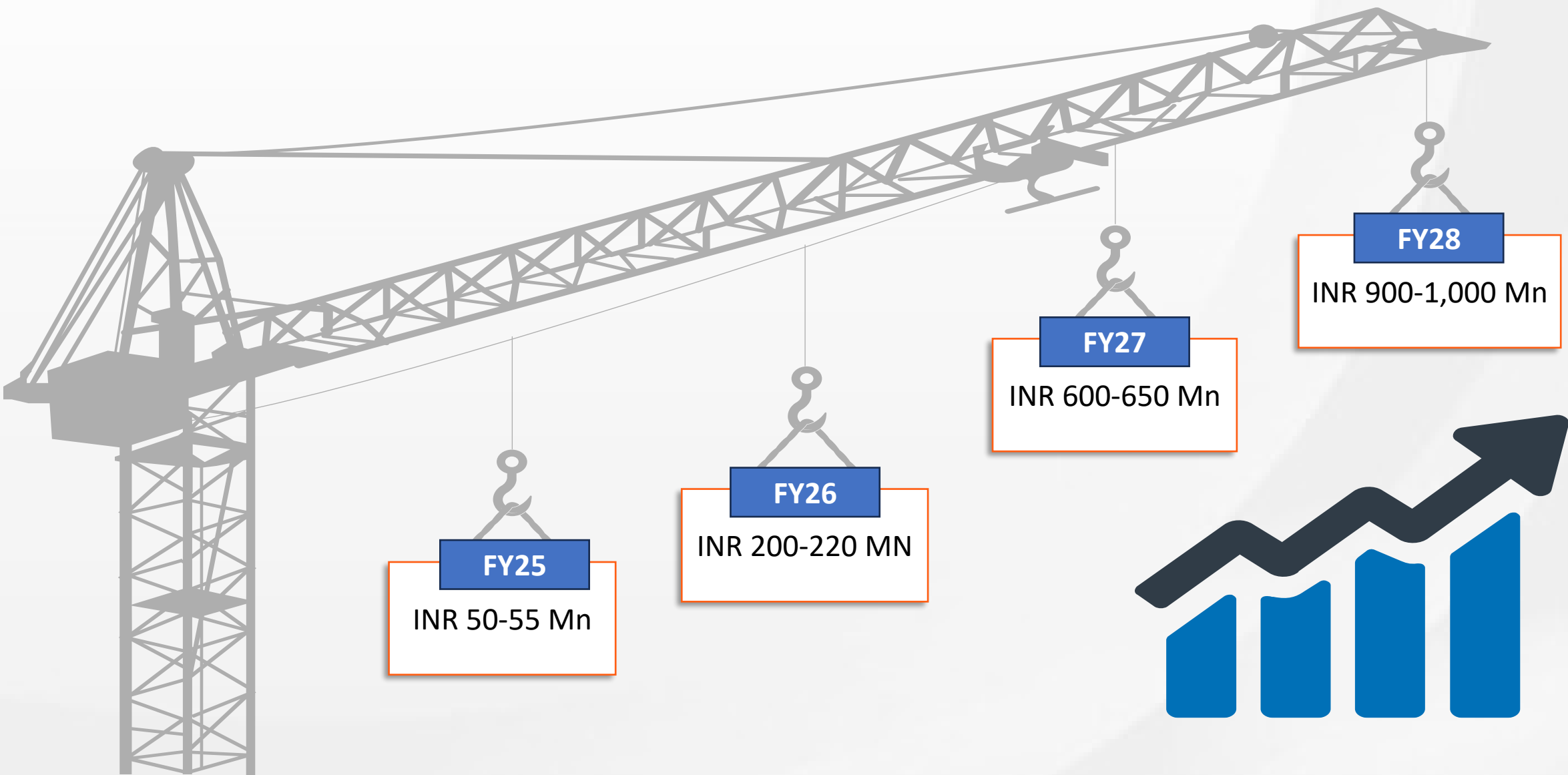
The ongoing CAPEX is predominantly fueled by internal accruals, with debt financing as a strategic option if needed.

Expecting to generate ROCE on this CAPEX withing the range of ~22-25%.

Currently achieving a 3.15% gross yield per month and a net yield of approximately 2.2%.

Driven by ongoing CAPEX and the company's strategy to leverage the infrastructure boom and growth across diverse sectors, we anticipate to achieve revenue of Rs 900-1000 Mn by FY28, with Operating margins surpassing 60-65%.







Higher Yields

Large-scale infra projects (railways, metros, power) need high-capacity machines, improving rental rates and utilization.

Increased Equipment Demand

Surge in crane, man-lifter, and earth-moving equipment demand across projects.

Strengthened Order Book

Existing relationships with marquee clients (KEC, PPEL, L&T) positions Trishakti to capture incremental orders.

Strategic Market Positioning

Early mover advantage in hiring large tonnage cranes and specialized equipment.

High EBITDA Margins

Equipment hiring offering 60-65% EBITDA margin vs. traditional infra services.



Shift Towards Equipment Leasing

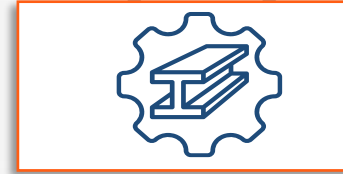
- Infrastructure companies are increasingly moving to asset-light models, leasing heavy equipment to boost flexibility and cut capital costs.
- India's construction equipment rental market is projected to grow at **7.1% CAGR**, reaching around USD 29.3 billion by 2030.

[Source](#)

Massive Infrastructure Investments

- Road construction spending surged 12x under Prime Minister Narendra Modi.
- Urban metro budgets expanded 8x, boosting urban connectivity.
- Railroad budgets increased 5x, strengthening transport infrastructure.
- \$800 billion invested in infrastructure over the last five years.

[Source](#)



Growing Demand for Equipment Hiring

- EPC and infra companies are increasingly shifting to asset-light models.
- Equipment rental demand is rising sharply, with the market expected to grow at **16-18% CAGR** till 2030.

[Source](#)

Riding the Steel wave

- Steel capacity expansion to 300 million tons by 2030 drives infra demand.
- Heavy equipment needs surge, boosting crane and machinery rentals.
- Shift to asset-light models fuels preference for equipment leasing.
- Long-term rental contracts ensure steady revenue and high fleet utilization.

[Source](#)



Dhruv Jhanwar- CEO

Holds an MSc in Quantitative Finance from Singapore Management University and brings a wealth of knowledge and strategic insight to the infrastructure and equipment hiring business.

His dynamic approach has been instrumental in steering the company toward expansion and increased market prominence.



Pranav Jhanwar CFO

Oversees both the financial strategy and on-ground operations. With hands-on experience in the crane hiring business, plays a crucial role in managing daily operations and ensuring the seamless execution of projects.

His combination of financial expertise and operational insight enables him to optimize resources and drive profitability, making him an essential figure in the company's ongoing success.



Suresh Jhanwar MD

Visionary eye behind Trishakti Industries Ltd., with over 25 years of experience in the infrastructure and oil & gas sectors.

As the Chairman, he has been instrumental in shaping the company's growth and success. His deep understanding of industry dynamics, combined with his leadership and foresight, continues to drive the company's expansion and long-term goals.

Q4 FY25 STANDALONE FINANCIAL PERFORMANCE



Particulars (INR Lakhs)	Q3 FY25	Q4 FY25	Q-o-Q
Revenues	112.76	219.52	94.68%
Other Income	68.14	110.83	
Total Income	180.90	330.35	82.61%
Total Expenditure	55.52	102.44	
EBITDA	125.38	227.91	81.78%
EBITDA Margins (%)	69.31	68.99	(46 BPS)
Financial Cost	65.52	44.98	
Depreciation & Amortisation	34.57	55.73	
PBT	25.29	127.20	402.97%
Tax	12.00	(51.82)	
PAT	13.29	179.02	1247.03%
PAT Margins (%)	7.35	54.19	637%
EPS	0.09	1.15	



Operational Expansion

- Expand fleet size to **150** by FY27.
- Enter **new sectors**: Mining, Ports, Coastal Infrastructure.
- Broaden presence across Central & Eastern India.



Financial Growth

Revenue Target:

- FY26: **INR 200 – 220 Mn**
- FY27: **INR 600 – 650 Mn**
- FY28: **INR 900 –1,000 Mn**
- Margins to scale beyond **70%**
- ROCE to strengthen to **22–25%** by FY27

Operational Excellence

- Maintain 95–100% fleet utilization.
- Achieve downtime of <2% annually.
- Adopt predictive maintenance technologies.

Strategic Initiatives

- Complete **Rs 1000 Mn FY26 CAPEX** plan.
- Explore leasing partnerships for asset-light expansion.
- Evaluate M&A opportunities for client and fleet expansion.



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THANKYOU



Trishakti Industries Limited

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