

Date: January 27, 2025

The Manager
Corporate Relationship Department
BSE Limited
1st Floor, New Trading Wing,
Rotunda Building,
P J Towers, Dalal Street, Fort,
Mumbai – 400001
BSE Security Code: 531279

The Company Secretary
The Calcutta Stock Exchange Limited
7, Lyons Range
Kolkata-700001
CSE Scrip Code: 10030166

Dear Sir/Madam,

Sub: Disclosure under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015- Investor Presentation

We are enclosing herewith Investor Presentation on the financial performance of Trishakti Industries Limited ('the Company') for the quarter and nine months ended December 31, 2024.

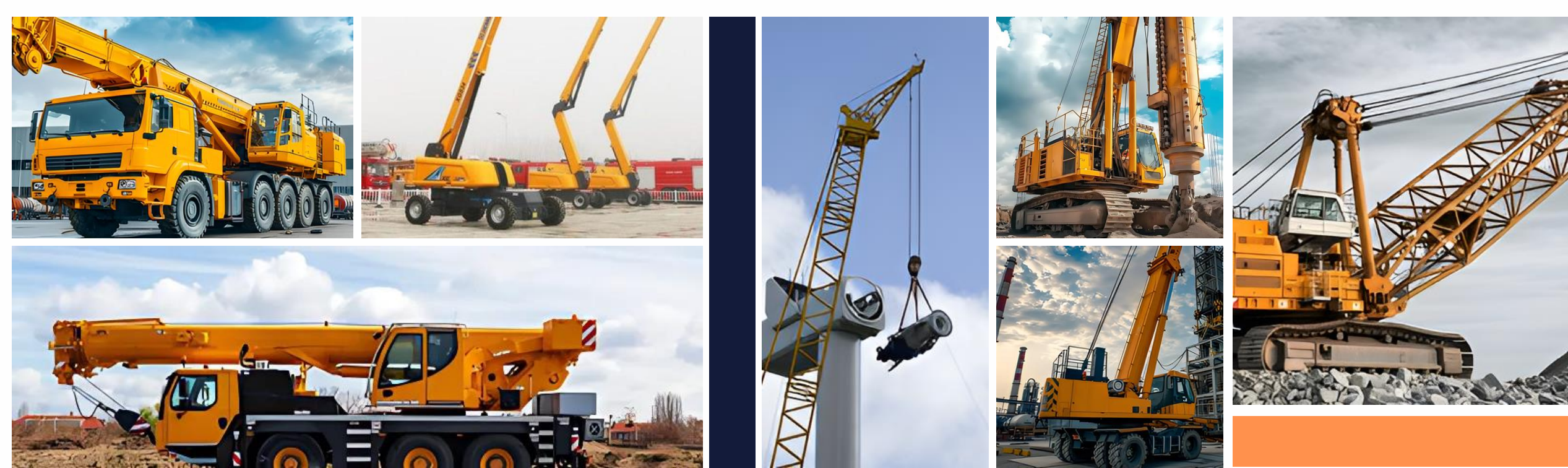
The presentation will also be made available on the Company's website.

Kindly acknowledge and take the same on records.

Thanking You,

Yours Faithfully,
For **Trishakti Industries Limited**

Kiran Joshi Das
Company Secretary & Compliance Officer



TRISHAKTI INDUSTRIES LTD

INVESTOR PRESENTATION



Q3-FY25 Financial Performance

1

Revenue
INR 175 Lakh

2

EBITDA
INR 120 Lakh

3

EBITDA Margin
68.57%

4

Total CAPEX Done In
9M FY25
INR 3,580 Lakh

5

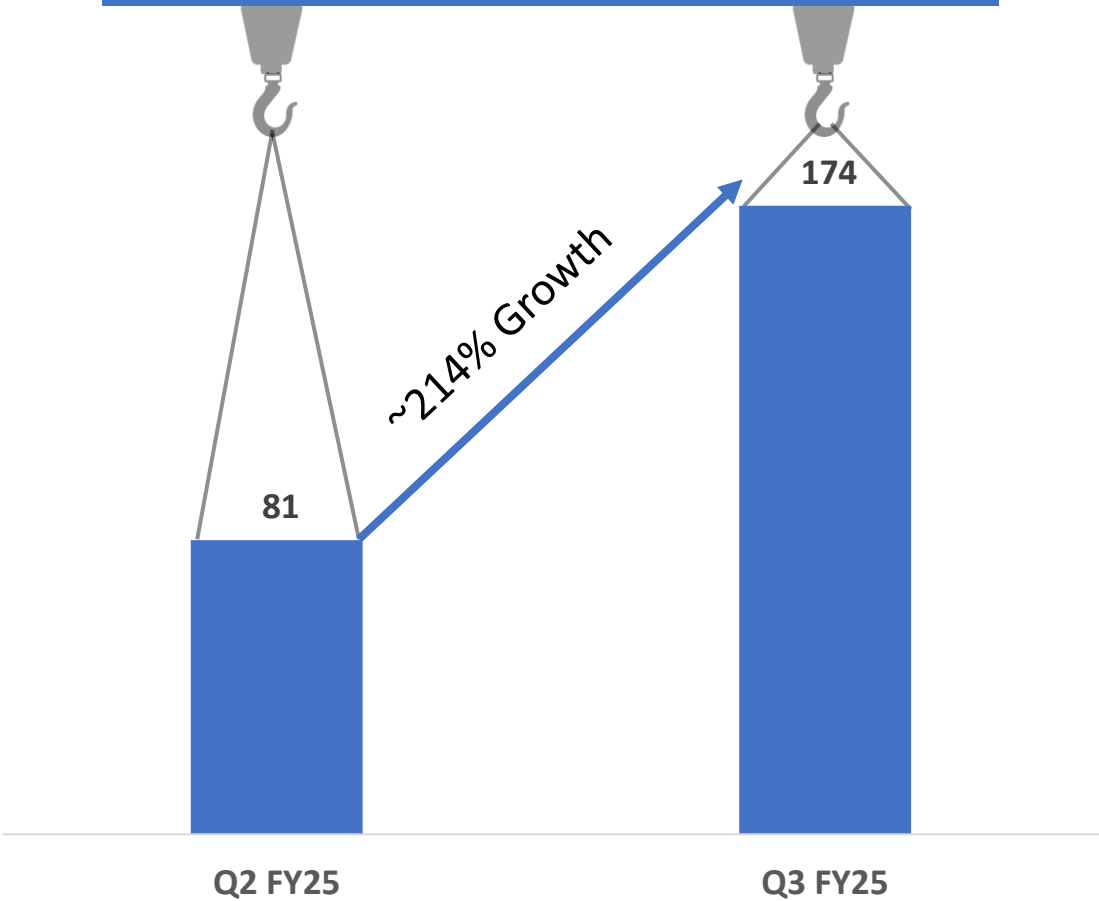
Progress on FY25 Capex
Target of Rs. 500 Million :
72% completed

6

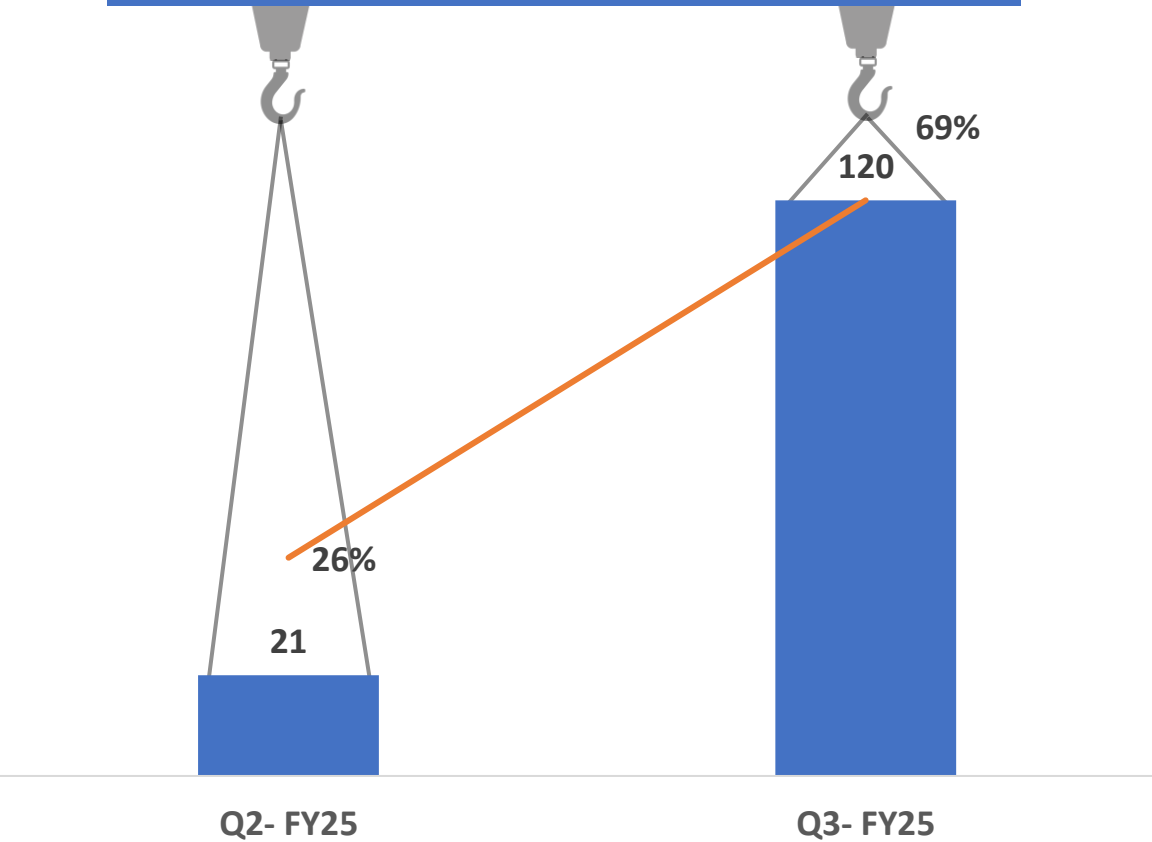
Machine Order Received In
Q3 FY25
INR 2,500 Lakh



Heavy Equipment Hiring Revenue (INR Lakh)

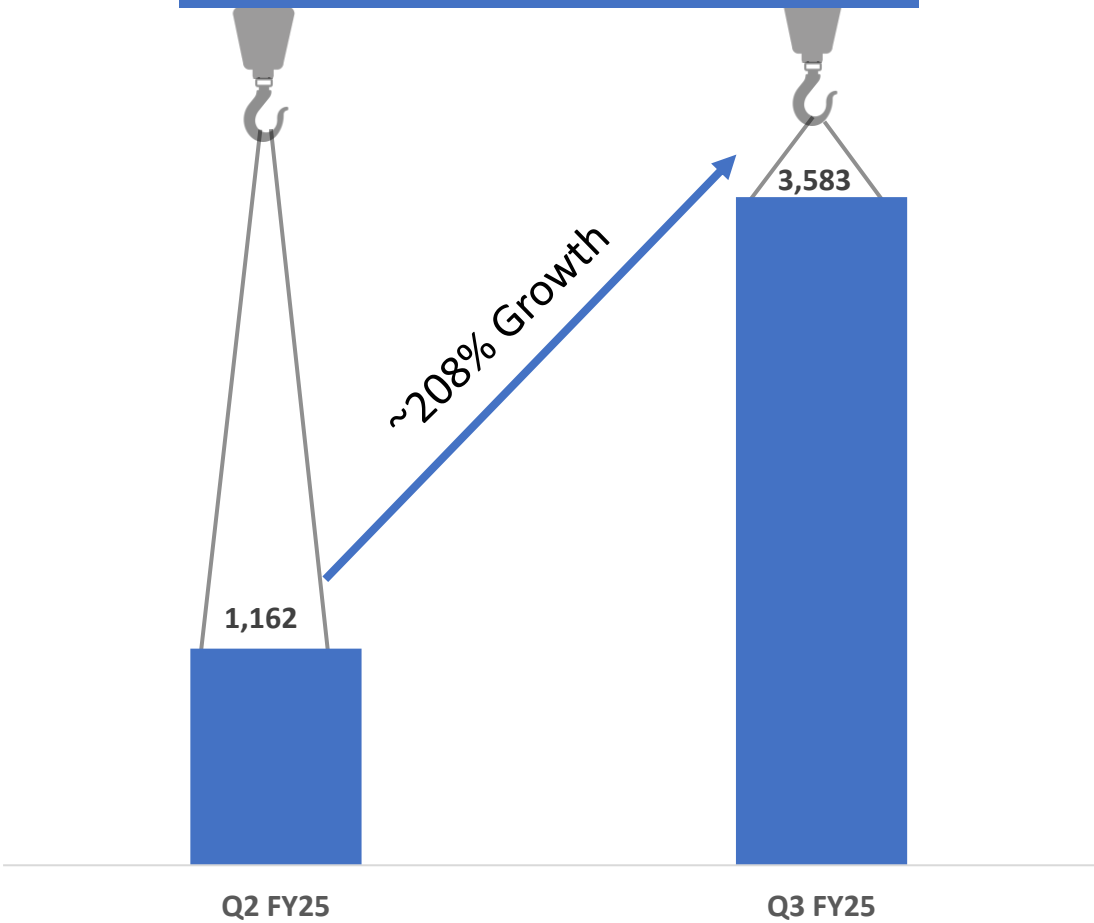


Heavy Equipment Hiring EBITDA (INR Lakh) & EBITDA Margin (%)

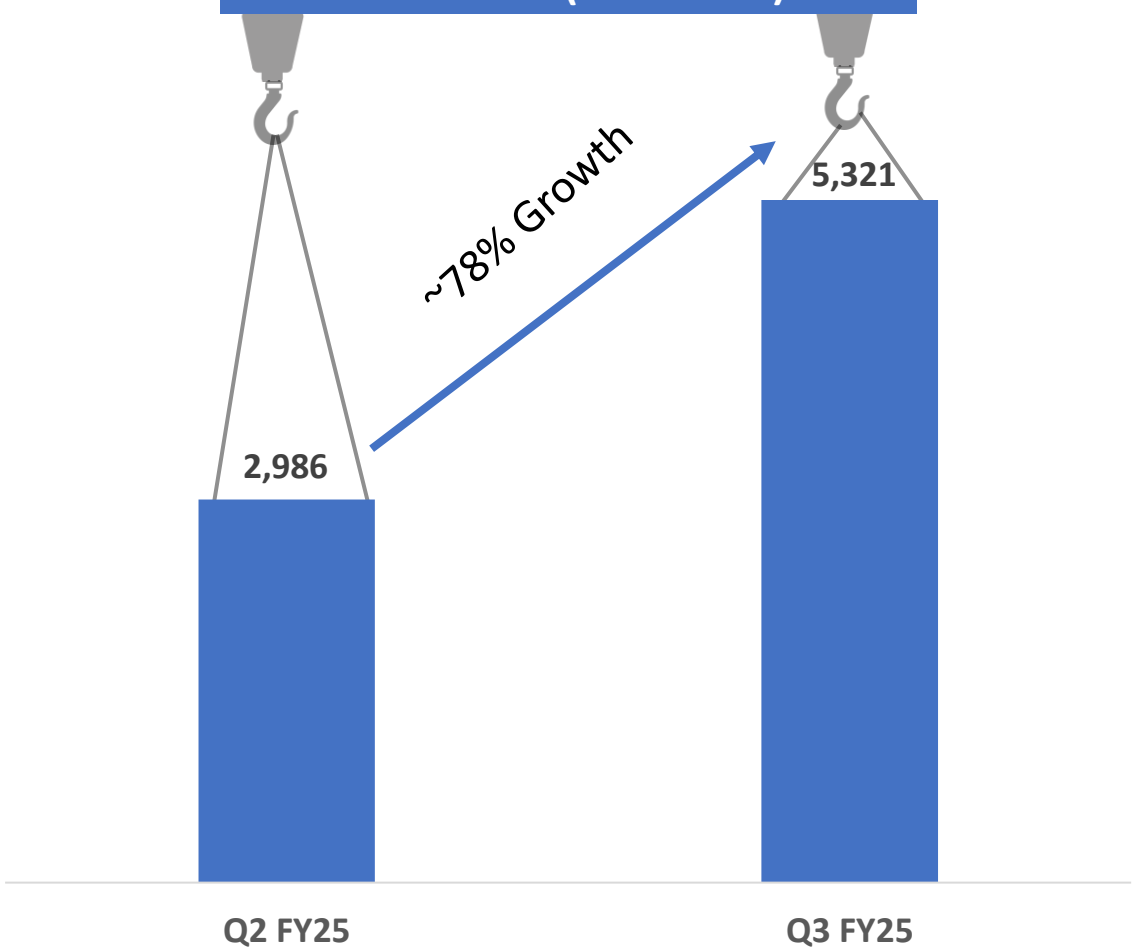




Heavy Equipment Assets (INR Lakhs)



Total Asset (INR Lakhs)





Dhruv Jhanwar- CEO

Dear Stakeholders,

We are pleased to announce the strong Q3 FY25 financial results. Standalone revenue from the heavy equipment hiring business stood at **Rs 175 lakh**, reflecting an impressive Q-O-Q **growth of 214%**. The operating margin was **Rs 120 lakh**, representing a robust **69% operating margin**, which is in line with our guidance range, With our current fleet **utilization at 100%**.

The sequential revenue dip is attributed to our ongoing transition into the equipment hiring business, which commands significantly higher operating margins compared to our previous operations. As our business fully transitions to equipment hiring, our financial statements will begin to stabilize and reflect greater consistency.

In Q3 FY25, we executed a CAPEX of Rs 242 Mn, bringing the total CAPEX for 9M FY25 to **Rs 358 Mn**. We are on track to achieve our targeted Rs 500 million CAPEX for FY25 and expect to surpass this target with upcoming fleet additions in Q4. Our enhanced fleet of cranes, man-lifters, and earth-moving equipment positions us to better serve large-scale infrastructure projects for key clients.

During this quarter, we secured significant contracts, including KEC International (Rs 90 Mn), PPEL (Rs 60 Mn), and others. These contracts highlight the scale of our operations and the trust placed in us by marquee clients, showcasing our credibility and market positioning.

With the growing infrastructure sector, Trishakti Industries Ltd. is strategically positioned to capitalize on the increasing demand for heavy equipment. We will continue to expand our fleet, drive growth in Q4 and further strengthen our market positioning. Our goal is to sustain this momentum and deliver consistent growth in revenue and EBITDA in the coming quarters.

Trishakti Industries Ltd. remains committed to delivering value to its stakeholders by driving profitability, scale, and efficiency. We are excited about the opportunities ahead as we continue our transformation into a fully infrastructure-focused company.



- ▶ Trishakti Industries Ltd., established in 1985, is a premier infrastructure solutions provider in India, specializing in hiring heavy earth-moving equipment.
- ▶ With a diverse fleet of advanced machinery, large-scale projects are supported across sectors such as steel, cement, railways, construction, etc.
- ▶ Has successfully partnered with companies such as Tata Steel, Larsen and Toubro, RVNL, ONGC, ITD Cementation, Jindal Group, Adani Group, and many others to supply heavy equipment.
- ▶ The company is undergoing a Rs 400 crore CAPEX investment from FY25 to FY27, significantly enhancing its capabilities and reshaping its future outlook.



Strategic Shift



In Q1 FY25, the company strategically shifted its focus towards higher growth infrastructure sector by introducing crane hiring services.

Earlier, Trishakti was involved in supplying drilling equipment to ONGC for oil and gas exploration, participating in global tenders for foreign companies, and offering other related services.

100%

Total Fleet Utilization

100+

Satisfied Clients

20+

Industry Served

20+

Ongoing Projects





❑ Procurement Strategies

- Procure the best-in-class machinery with a client-centric approach that helps meet the client's specific requirements.



❑ Project Flow Timeline

- Target medium to large-sized projects, where only a few companies compete, and the average project lifespan is around 3 to 5 years.



❑ Development

- Successfully registered as an approved vendor with leading industry players across various sectors.
- Offer essential technical and manpower support to guarantee the smooth and efficient operation of the machinery.



❑ Machine Life Span

- The machinery offers exceptional durability, with an expected life cycle of 15 to 20 years.
- After 8 to 10 years, the machinery is planned for resale, with an estimated value of 40-50% of its original price.



Crawler Cranes



Capacity: Currently offering tonnage from 45MT to 750MT

Key Features

- Track System (Crawlers)
- High Lifting Capacity
- 360° Rotation

Truck Mounted Cranes



Capacity: Currently offering tonnage from 45MT to 750MT

Key Features

- Easy to mobilised
- Telescopic Boom Hydraulic Power

All Terrain Cranes



Capacity: Currently offering tonnage from 250MT to 750MT

Key Features

- Dual-Purpose Mobility
- All-Wheel Suspension
- Hydraulic Telescopic Boom

Piling Rigs



Capacity: Currently offering tonnage from 185kNm to 285kNm

Key Features

- Versatile Pile Installation
- High-Powered Equipment
- Drilling Tools and Attachments

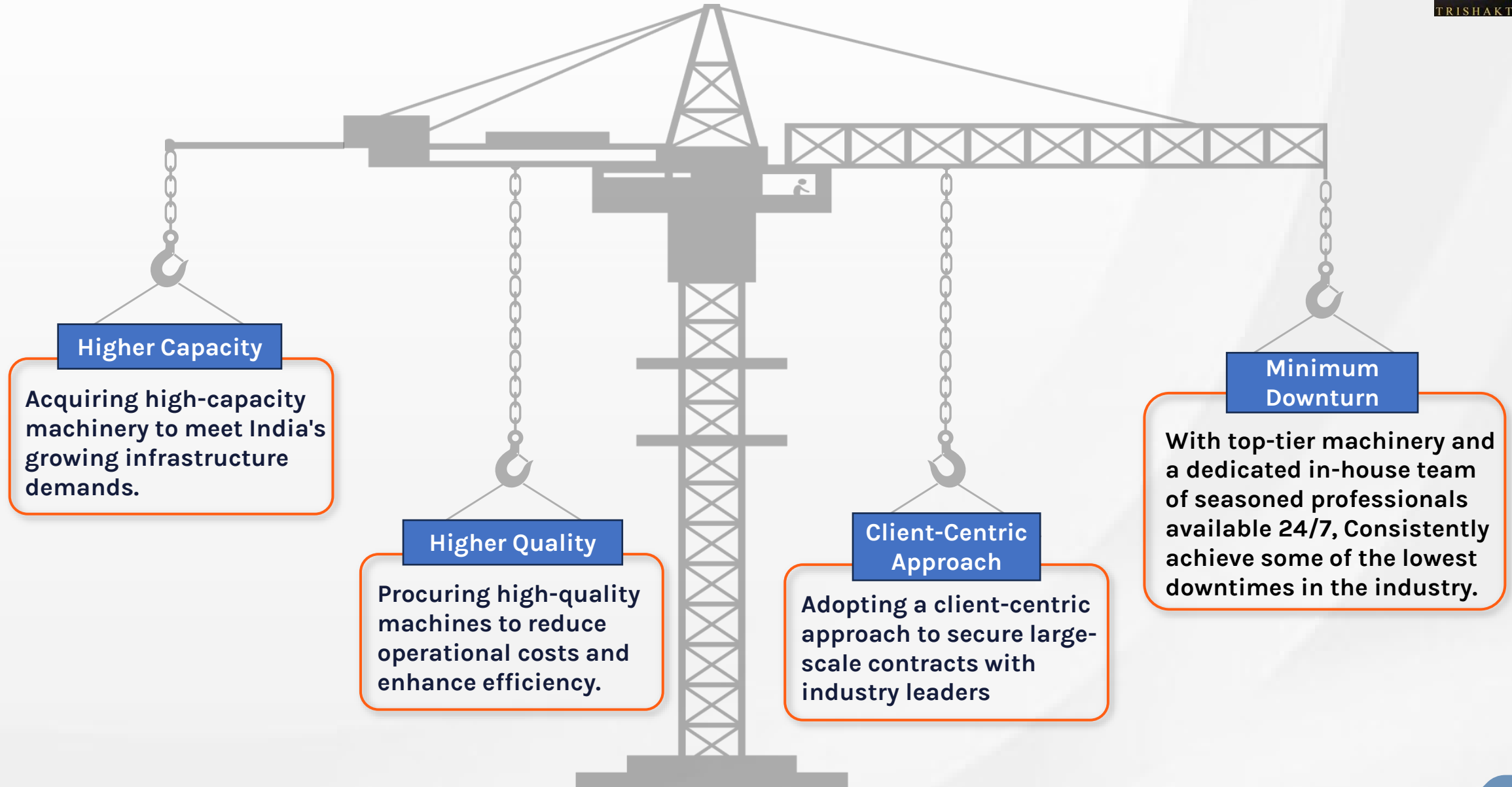
Manlifter / Boomlifter

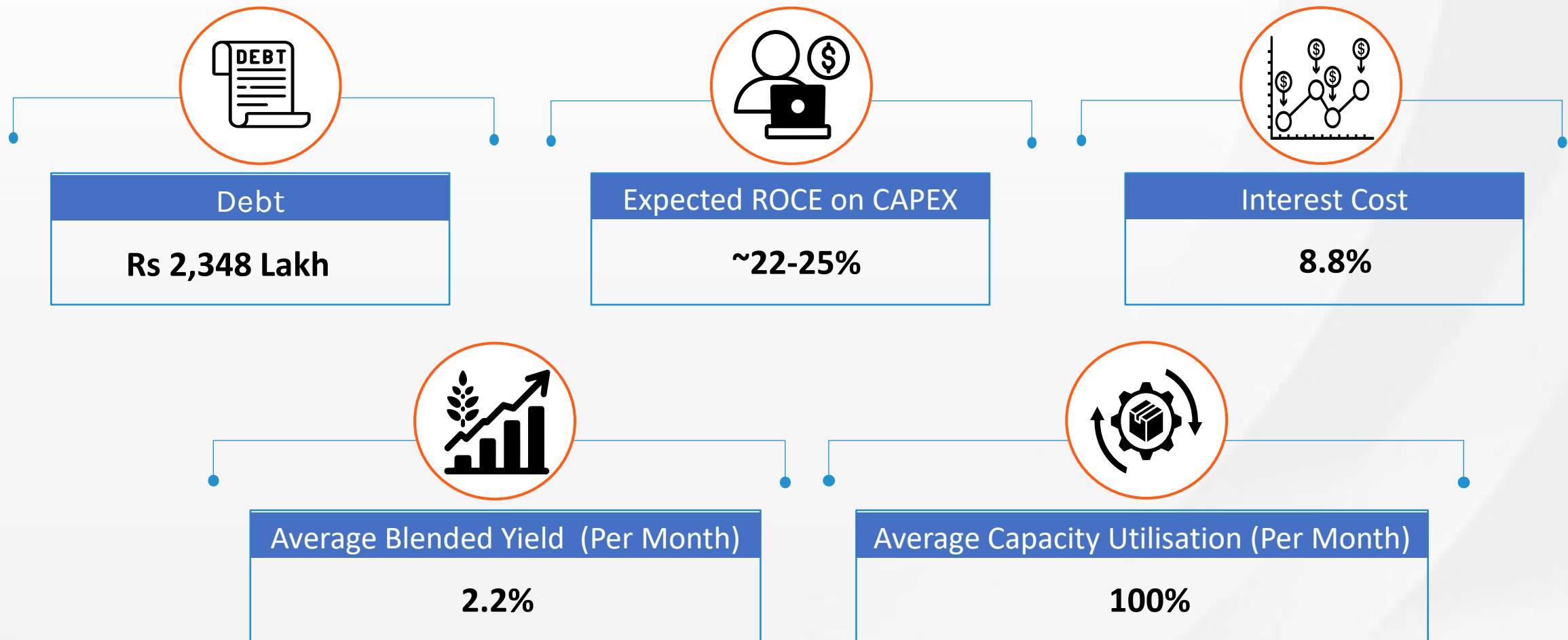


Capacity: Currently offering from 60 feet to 220 feet

Key Features

- Scissor Lifts
- Boom Lifts
- Vertical Mast Lifts

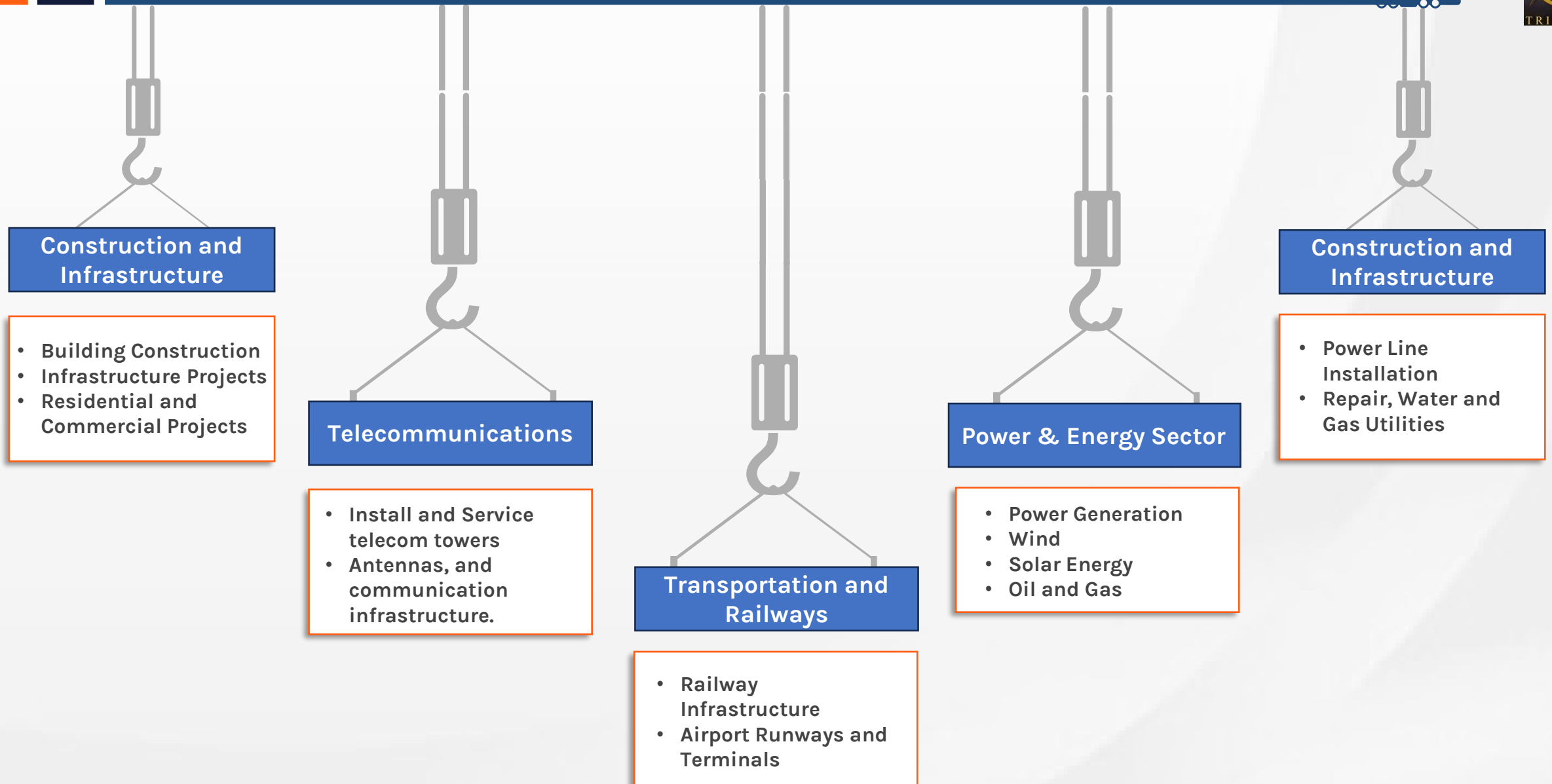




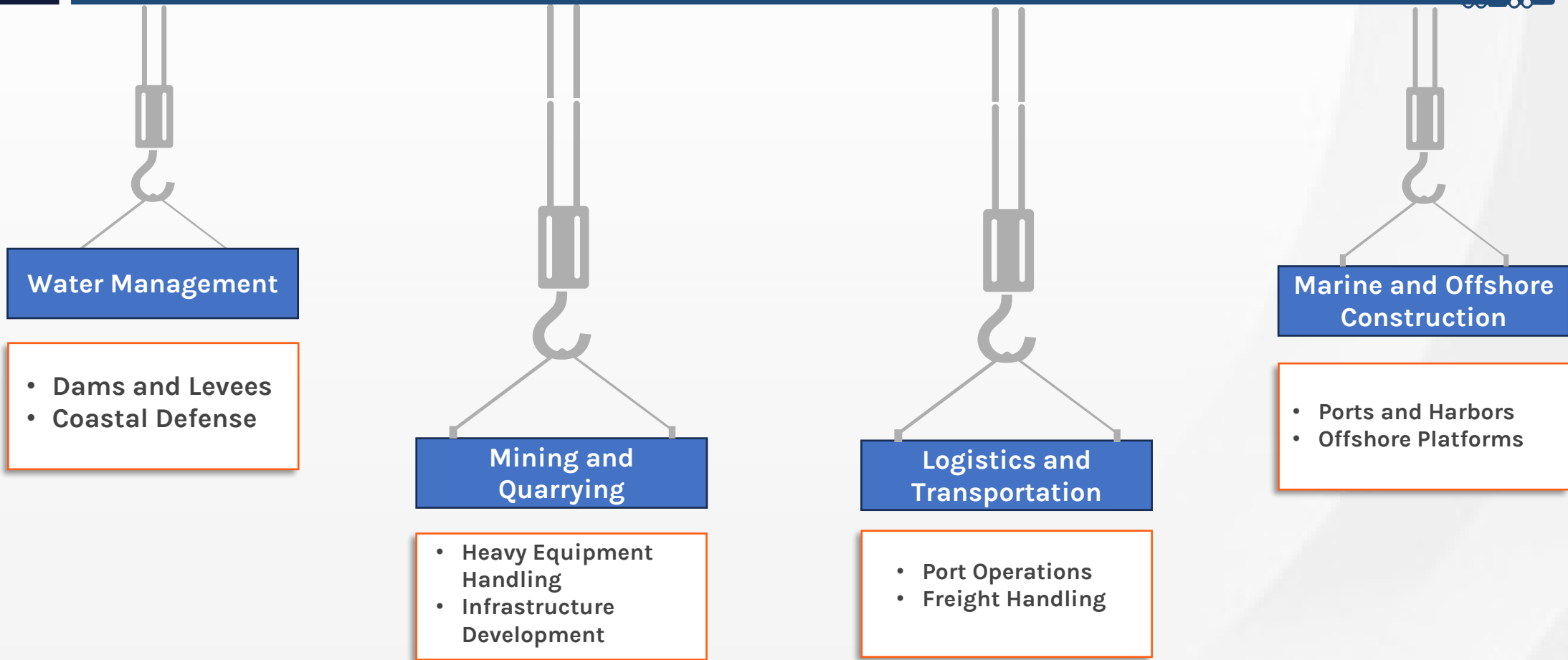
Key Customers

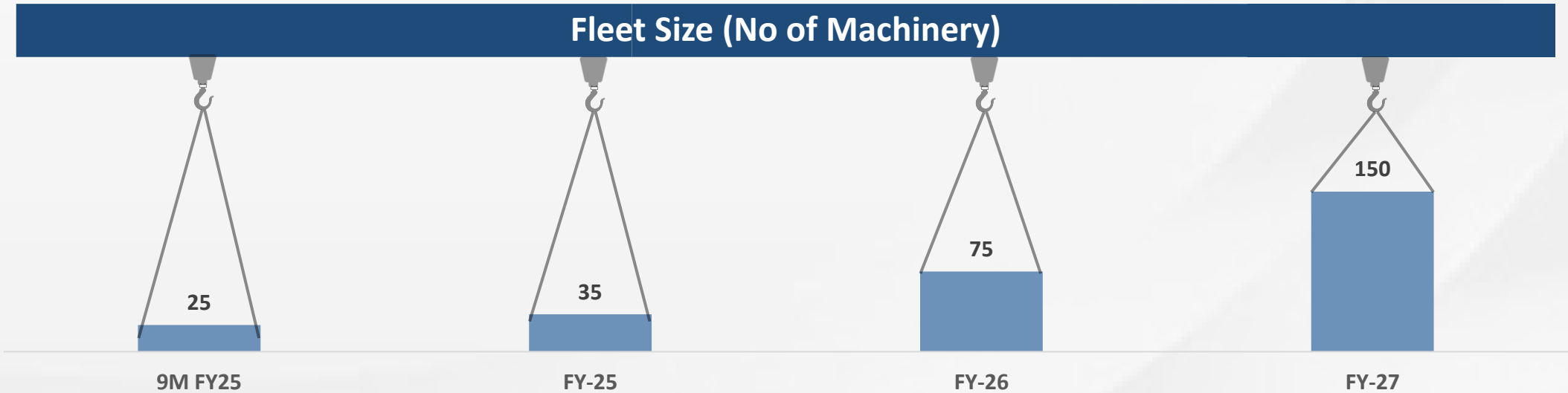
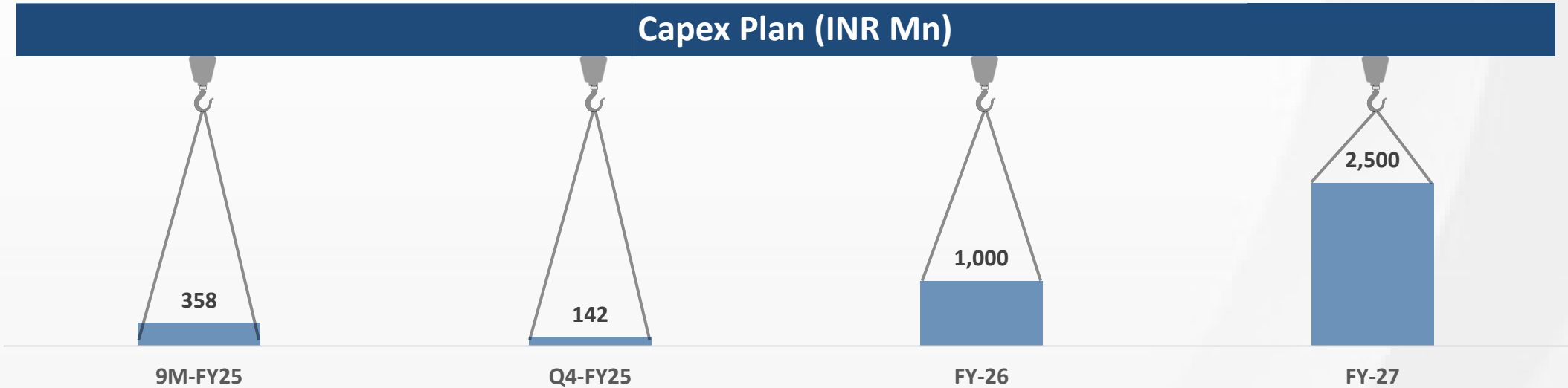


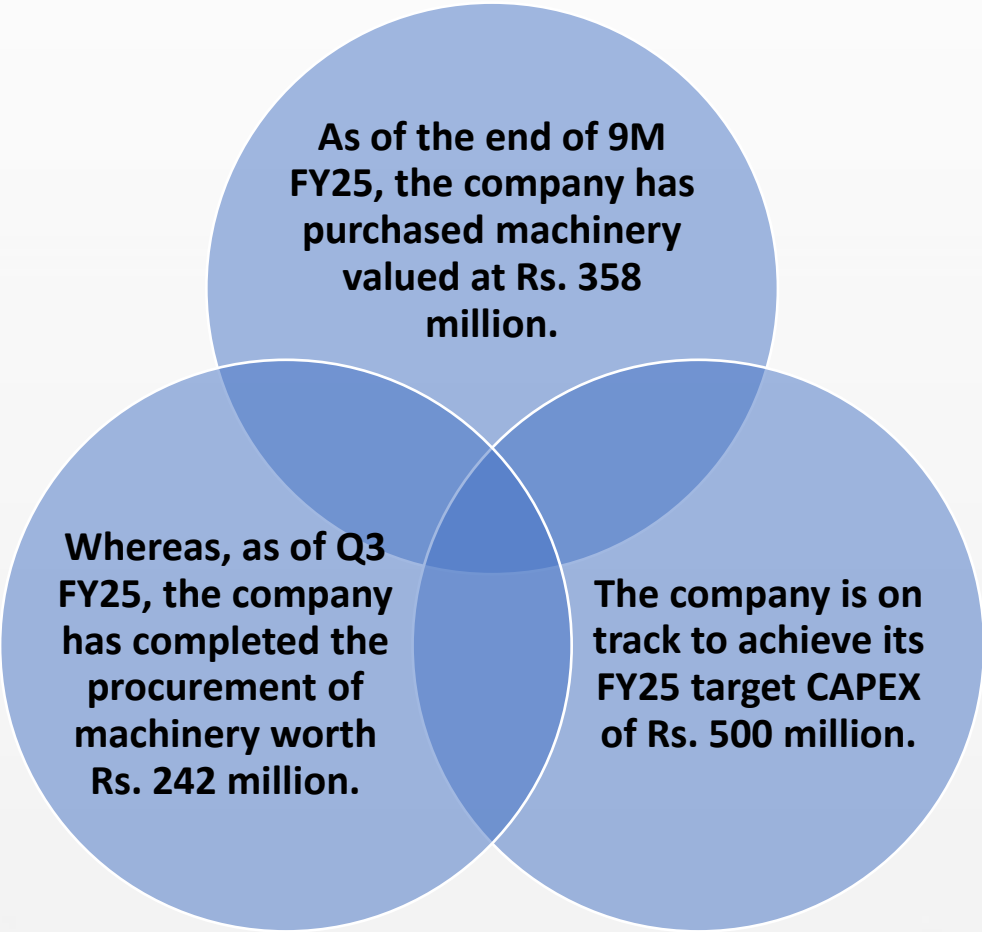
Sector Which Caters



Looking to the Future: Sectors the Company Plans to Cater







Machine to be delivered in Q4 FY25

Machines	Quantity
Reach Stackers	2
Man Lifters	5
150 Ton	1
250 Ton	1

Shaping the Future of Financial Performance



Maximizing business potential within the current segment by strengthening relationships with existing clients, while actively seeking to expand into high-growth sectors through new client acquisitions.

The ongoing Rs 400 Cr CAPEX initiative for FY25 to FY27 is in full swing, with Rs 358 Mn already spent.

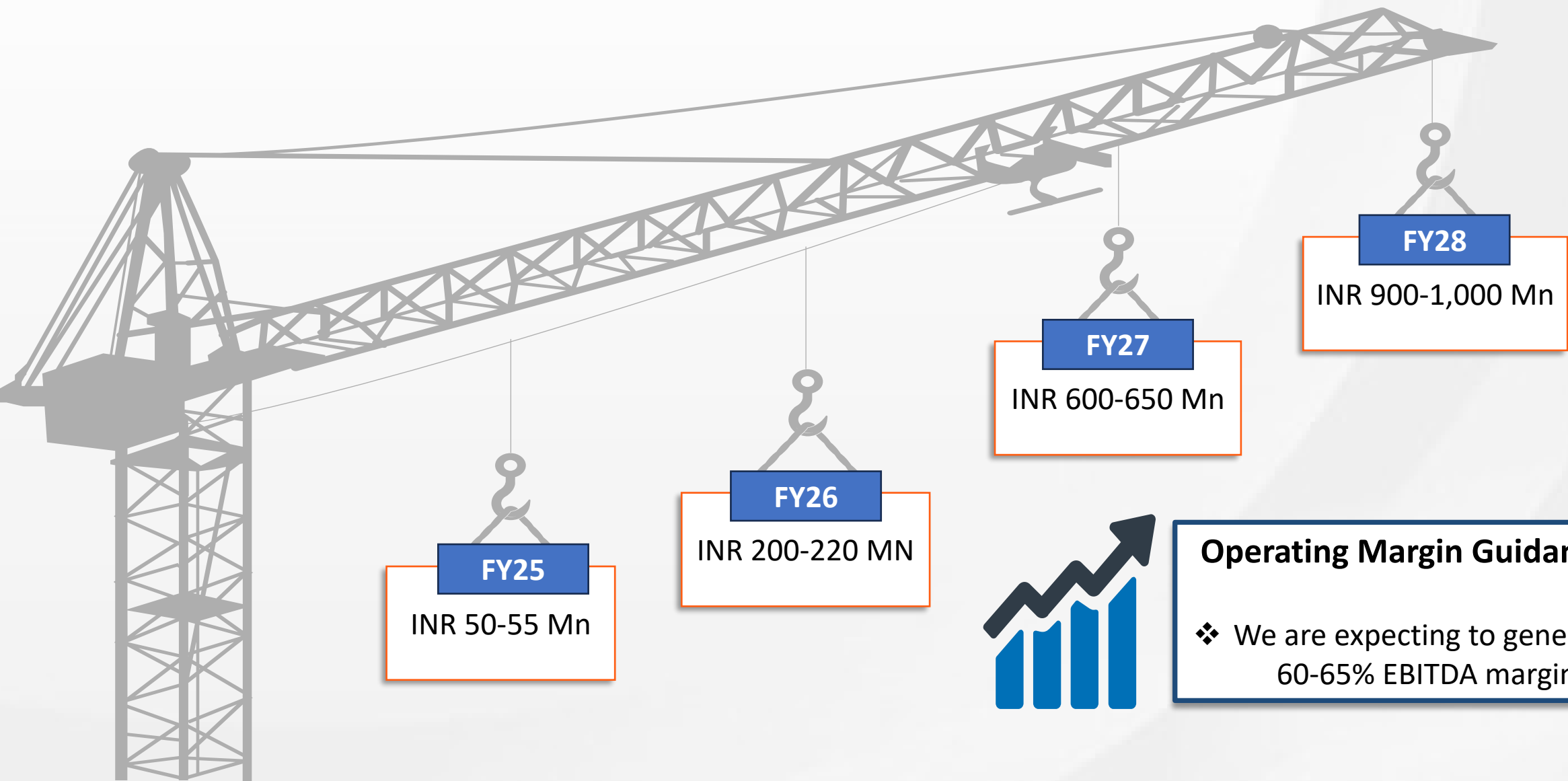
The ongoing CAPEX is predominantly fueled by internal accruals, with debt financing as a strategic option if needed.

Expecting to generate ROCE on this CAPEX withing the range of ~22-25%.

Currently achieving a 2.7% gross yield per month and a net yield of approximately 2.2%.

Driven by ongoing CAPEX and the company's strategy to leverage the infrastructure boom and growth across diverse sectors, we anticipate to achieve revenue of Rs 900-1000 Mn by FY28, with Operating margins surpassing 60-65%.





A blue bar chart with four bars of increasing height, topped with a black arrow pointing upwards, symbolizing growth.

Operating Margin Guidance

❖ We are expecting to generate 60-65% EBITDA margin

Q3 FY25 Standalone Financial Statement



Particular	Amount (INR Lakh)
Operating Revenue	175
Total Expenses	55
EBITDA	120
EBITDA Margins (%)	68.57
Other Income	6
Depreciation	35
Financial Cost	66
PBT	25
Tax	12
PAT	13
PAT Margin (%)	7.43
Other Comprehensive Income	(20)
Total Comprehensive Income	(7)
Basic/Diluted EPS (INR)	.09

Q3 FY25 Consolidated Financial Statement



Particular	Amount (INR Lakh)
Operating Revenue	157
Total Expenses	58
EBITDA	99
EBITDA Margins (%)	63.06
Other Income	6
Depreciation	35
Financial Cost	63
PBT	7
Tax	6
PAT	1
PAT Margin (%)	0.64
Other Comprehensive Income	(27)
Total Comprehensive Income	(26)
Basic/Diluted EPS (INR)	0.01



Dhruv Jhanwar- CEO

He holds an MSc in Quantitative Finance from Singapore Management University and brings a wealth of knowledge and strategic insight to the infrastructure and equipment hiring business. His dynamic approach has been instrumental in steering the company toward expansion and increased market prominence. His experience and expertise continue to drive Trishakti's ongoing success.



Pranav Jhanwar CFO

He oversees both the financial strategy and on-ground operations. With hands-on experience in the crane hiring business, he plays a crucial role in managing daily operations and ensuring the seamless execution of projects. His combination of financial expertise and operational insight enables him to optimize resources and drive profitability, making him an essential figure in the company's ongoing success.



Suresh Jhanwar MD

He is the visionary behind Trishakti Industries Ltd., with over 25 years of experience in the infrastructure and oil & gas sectors. As the Chairman, he has been instrumental in shaping the company's growth and success. His deep understanding of industry dynamics, combined with his leadership and foresight, continues to drive the company's expansion and long-term goals.



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THANKYOU



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