

30.09.2026

To
BSE Limited
Phirrozee Jeejeebhoy Towers, 21st Floor,
Dalal Street, Mumbai - 400001

BSE Scrip Code: 531301
ISIN : INE319M01011
Kind Attn: Corporate Relationship Department

SUB: INVESTOR PRESENTATION FOR THE SEPTEMBER,2026

Dear Sir,

“We enclosed herewith the Investor Presentation on the Corporate Structure of the Company- Legacy to Opportunity.”

Kindly take the same on records with acknowledgement on the receipt of the same.

Yours' Faithfully

For TUSALDAH LIMITED

**ANUPRIYA
SANDEEP
AGRAWAL**

Digitally signed by
ANUPRIYA SANDEEP
AGRAWAL
Date: 2026.09.30 10:57:56
+05'30'

**ANUPRIYA SANDEEP AGRAWAL
WHOLE TIME DIRECTOR
(DIN: 06417793)**



Tusaldah Limited

**Investor Presentation
September 2026**

From Legacy To Opportunity



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Tusaldah At A Glance

Key Highlights

	Listed On	BSE Limited
	Incorporation	1994
	Business Focus	Trading & Distribution
	Markets	Asia, Africa & International Markets
	Strategic Focus	FMCG & Beverage Categories



From Legacy To A New Direction

A purposeful journey, building on a strong foundation, towards a future-ready business.



1994 The Beginning

High Street Filatex Limited incorporated in Jaipur, Rajasthan.



Legacy Years Textile Operations

Company operated in textile-related activities.



Early 2025 Change In Control

New promoter group assumed management responsibility.



June 2025 Leadership Transition

New management team appointed.



October 2025 & FY26 Tusaldah Limited

Company renamed Tusaldah Limited. Focus shifted towards trading and distribution opportunities.



Evolving Business Model

From Trading Transactions To Distribution Platform

Tusaldah is building a scalable trading and distribution platform, leveraging strong supplier relationships, market understanding and a disciplined approach to create long-term value.



Source Responsibility

Building supplier relationships across categories.



Trade With Discipline

Developing sourcing and customer relationships.



Build Distribution

Creating market access through structured channels.



Expand Selectively

Scaling opportunities after validation.



Sourcing Today. Building Tomorrow.

The Tusaldah Identity

Balance Between Legacy And Opportunity

The Tusaldah identity brings together two ideas that reflect the direction in which the Company intends to evolve.



TU BALANCE

Represents:



Balance



Discipline



Measured
decision making



SALDAH LEGACY

Represents:



Commercial
experience



Trade
relationships



Consumer market
understanding



Connecting Products. **Creating Value.** Building Trust.

Strategic Business Areas

Opportunities Under Evaluation

Tusaldah is evaluating opportunities in high-potential, consumer-oriented categories where its sourcing capabilities, market understanding and distribution strengths can create long-term value.



01

FMCG

EVERYDAY
NEEDS.
GREATER
POSSIBILITIES.

Focus Areas



Food products



Consumer staples



Household categories

Opportunity



Build sourcing and distribution capabilities.



02

Beverages

REFRESHING
MARKETS.
STRONGER
CONNECTIONS.

Focus Areas



Beverage categories



Consumer brands



Market development

Opportunity



Leverage promoter ecosystem and distribution understanding.



At the present stage, the areas described below should be viewed as areas of strategic development rather than an indication of the Company's existing revenue mix, subject to commercial viability, regulatory approvals and proper risk assessment.

Connecting Products. **Creating Value.** Building Trust.

Business Approach

Building Capabilities Across The Value Chain

Tusaldah is focused on developing an integrated trading and distribution platform, with capabilities across the value chain.



From Trust In Supply
To Value In Every Market.

Market Opportunity

India's Consumption-Led Growth Creates New Opportunities

Tusaldah is evaluating opportunities in high-potential, consumer-oriented categories, supported by favourable market fundamentals, growing demand and expanding distribution networks.



Business Environment

FY2025-26 marked a period of transition for Tusaldah as it shifted from its historical textile and commodity-trading orientation towards a broader wholesale trading and distribution strategy, with focus on FMCG and beverages.



FMCG Industry Context

The FMCG industry includes food products, beverages, household consumables and several other daily-use categories, with relatively frequent consumption and broad distribution requirements. The opportunity lies in identifying selected categories where supplier access, market demand, pricing, logistics and working-capital economics create a viable business proposition.



Beverage Opportunity

Beverages represent a potential adjacency to the Company's proposed FMCG distribution strategy. The non-alcoholic beverage market offers opportunities across juices, energy drinks and other packaged beverages, while alcoholic beverages are subject to regulatory approvals and state- or country-specific requirements.



A
Growing
Market.
A Wider
Tomorrow.

CONSUME
DISTRIBUTE
GROW TOGETHER

Key Themes



Rising Consumer Demand

Expanding middle class and increasing consumption across categories.



Organised Distribution Growth

Modern trade, e-commerce and last-mile networks creating wider reach.



Premiumisation Trends

Growing demand for quality, branded and differentiated products.



Expansion of Domestic Brands

Emergence of strong Indian brands across FMCG and beverage categories.



*From Everyday Needs
To A Stronger India.*



PEOPLE.
PRODUCTS.
POSSIBILITIES.

Promoter

Mr. Sandeep Jagdishprasad Agrawal

Chief Executive Officer

Driving Growth Through
Global Perspective And
Disciplined Execution.



PEOPLE.
PRODUCTS.
POSSIBILITIES.

Experience



33+ years
of business experience



International
trade exposure



Global sourcing
ecosystem

Core Strengths



✓ International Business



✓ Trading Networks



✓ Strategic Planning



✓ Market Development



✓ Supply Chain Understanding

“*Building Tusaldah
With Balance
And Discipline.*”

Connecting
Markets.
Creating Value.
For A Stronger Tomorrow.



Board Of Directors

Guiding Today. Building Tomorrow.

The Board of Tusaldah Limited comprises professionals with diverse experience across business operations, finance, governance and strategic management.

PEOPLE.
PERSPECTIVE.
PROGRESS.



**Anupriya
Sandeep Agrawal**



Whole-Time
Director

Areas of Expertise



Design & Branding



Marketing & Corporate
Communication



Brand Identity
Development



Market Engagement
Strategies



**Madhura
Alok Singh**



Independent
Director

Areas of Expertise



Corporate Governance



Legal Compliance



Secretarial Practices



Board Advisory

**Strong
Governance
for a *Brighter
Tomorrow.***

Key Management Personnel

Strengthening Governance Framework

Our Key Management Personnel play a vital role in strengthening our operational capabilities, financial discipline and governance.



PEOPLE.
PARTNERSHIPS.
PROGRESS.



Finance

STRENGTHENING
FINANCIAL FOUNDATIONS



Mr. Vipin Chaturvedi

Chief Financial Officer

Over 30 years of experience in financial strategy, compliance, financial planning and treasury management.

Areas of Expertise



Financial
Planning



Treasury
Management



Financial
Governance



Compliance

BUILT ON INTEGRITY
AND TRUST



Ms. Gazal Inani

Company Secretary & Compliance Officer

Qualified Company Secretary and Associate Member of ICSI with experience in secretarial functions, regulatory compliance and governance.

Areas of Expertise



Regulatory
Compliance



Corporate
Governance



Secretarial
Practices

Connecting Markets.
Creating Value. Together.



Growth Strategy

Three Pillars Of Future Growth

Tusaldah Limited aims to build a scalable and sustainable business by focusing on three key strategic priorities.

PEOPLE.
MARKETS.
OPPORTUNITIES.



01 | BUILD

Create sourcing and distribution capabilities.



Building the foundation for a scalable trading platform.



02 | PARTNER

Develop relationships with suppliers and customers.



Strengthening market access through trusted partnerships.



03 | SCALE

Expand validated business opportunities.



Scaling selectively through disciplined execution.

Building Capabilities.
Creating Partnerships.
Scaling Opportunities.

Future Growth Roadmap

Building A Scalable Distribution Enterprise

A focused and phased approach to create a strong, scalable and diversified business for long-term value creation.

PEOPLE.
MARKETS.
OPPORTUNITIES.



Expanding Horizons.
Delivering Sustainable Growth.

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Thank You



Global
Trade



Distribution



Growth
Opportunities



Trusted
Partnerships

