

भारतीय कंटेनर निगम लिमिटेड Container Corporation of India Ltd.

बहुविध संभारतंत्र कंपनी A Multi-modal Logistics Company (भारत सरकार का नवरल उपक्रम) (A Navratna CPSE of Govt. of India)

दिनांक : 04.09.2020

कॉन/आइआरसी/SE/104/Vol.-VII/

The Bombay Stock Exchange Ltd., Mumbai

Phiroze Jeejeebhoy Towers, Dalal Street

National Stock Exchange of India Ltd.

Exchange Plaza, 5th Floor, Plot No. C/1,G Block

Bandra-Kurla Complex, Bandra (E)

Mumbai-400 051

Scrip Code : CONCOR

Dear Sir/Madam.

Scrip Code: 531344

Mumbai-400001

Sub: Notice of the 32nd Annual General Meeting, Closure of Register of Members & Share Transfer Books and information regarding Remote e-voting

Notice of AGM and Annual Report:

In compliance of the provisions of SEBI (LODR) Regulations, 2015, please find enclosed the Notice of the 32nd Annual General Meeting of the Company scheduled to be held on 29th September, 2020 (Tuesday) at 3.30 P.M. through Video Conference/ Other Audio Visual Means (VC/OAVM) in accordance with the General Circular(s) issued by MCA and SEBI. Also enclosed is the Annual Report for the year 2019-20.

In compliance with the relevant circulars, the Annual Report for the year 2019-20 comprising the Notice of the AGM, Financial Statements along with Director's Report, Auditor's Report and other documents, will be sent to members of the Company holding shares either in physical form or in dematerialized form, as on Friday, 28.08.2020, at their email address registered with the Company / Depository Participants(s). Further, details about the manner of participation in the AGM and casting of votes electronically by shareholders are set out in the Notice of the AGM.

Book Closure period:

Pursuant to Section 91 of the Companies Act, 2013 along with applicable rules and Regulation 42 of SEBI (Listing Obligations and Disclosure Reguirements) Regulations, 2015, notice is hereby given that the Register of Members and Share Transfer Books of the company would remain closed from 23.09.2020 to 29.09.2019 (both days inclusive) for the purpose of payment of final dividend of Rs.2.85 per share of Rs.5/- each for the financial year ended on 31.03.2020, which is subject to approval by shareholders in the Annual General Meeting of the Company.

Information regarding E-voting:

Pursuant to section 108 of the Companies Act, 2013, read with Rule 20 of the Companies (Management and Administration) Rules, 2015 and Regulation 44 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended from time to time, the company is providing to its members the facility to cast their vote by electronic means





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बहुविध संभारतंत्र कंपनी
A Multi-modal Logistics Company
(भारत सरकार का नवरल उपक्रम)
(A Navratna CPSE of Govt. of India)

(remote e-voting and e-voting in AGM) on all resolutions set forth in the Notice of AGM. The instructions for e-voting are mentioned in the AGM Notice. The cut-off date fixed for e-voting is 22.09.2020 (Tuesday). The remote e-voting period would commence on 26.09.2020 (Saturday), 09.00 a.m. and would end on 28.09.2020 (Monday) at 05.00 pm.

The above is for your information and record.

Due to Covid-19 spread, applicable Government Guidelines for lock down and as permitted by Stock Exchanges, the filing is being done without physical signature, i.e. in sd/- mode.

Thanking you,

Yours faithfully, For Container Corporation of India Ltd.,

sd/(Harish Chandra)
Executive Director (Finance) & Company Secretary
+91-11-41222514

Encl: as above.







ANNUAL REPORT 2019-20 वार्षिक रिपोर्ट 2019-20





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Important Communication to Members

Members are requested to convert their shares into electronic mode and register e-mail and Bank account details for better servicing. Please refer notes to AGM notice.

Thirty-Second Annual General Meeting on Tuesday, 29th September, 2020 at 03.30 p.m. IST.

The Annual Report can be accessed at www.concorindia.com

The Financial Statements of the Company are subject to the comments of C&AG of India under Section 143(6)(b) read with Section 129 (4) of the Companies Act, 2013, which will be sent to shareholders separately.



BOARD OF DIRECTORS

Shri V. Kalyana Rama

Chairman & Managing Director

Shri Pradip K. Agrawal Director (Domestic Division)

Shri Sanjay Swarup

Director (Intl. Marketing & Opn.)

Shri Rahul Mithal

Director (Projects & Services)

Shri Manoj Kumar Dubey Director (Finance) & CFO

Shri Manoj Kumar Srivastava

Director

Shri Ashutosh Gangal

Director

Ms. Vanita Seth

Director

Shri Lov Verma

Director

Shri Anjaneya Prasad Mocherla

Director

Shri Deepak Shetty

Director

Shri Jayasankar M.K.

Director

Shri Sanjay Bajpai

Director, upto 26.01.2020

Shri Kamlesh Shivji Vikamsey Director, upto 31.03.2020

Shri Sanjeev S. Shah Director, upto 31.03.2020

Shri Piyush Agarwal,

Director, w.e.f. 27.01.2020 upto 31.03.2020

Shri Sudheer Kumar,

Director, w.e.f.12.05.2020 upto 30.06.2020

COMPANY SECRETARY

Shri Harish Chandra,

Executive Director (Finance) & Company Secretary

STATUTORY AUDITORS

M/s S.N. Nanda & Co.

New Delhi

BRANCH AUDITORS

M/s More V & Co.

Kolkata

M/s Suri & Siva

Chennai

M/s J. S. Maheshwari & Co

Ahmedabad

M/s Agrawal & Kedia

Nagpur

M/s R. Kankaria & Uttam Singhi

Hyderabad

M/s VMRS & Co

Mumbai

M/s Padam Dinesh & Co.

New Delhi

M/s M A P & Associates

Ghaziabad

BANKERS

Axis Bank

Bandhan Bank Ltd

Canara Bank

Citi Union Bank Ltd.

DCB Bank Ltd

HDFC Bank Ltd

ICICI Bank

IDBI Bank

Indian Bank

IndusInd Bank

Kotak Mahindra Bank Ltd

Puniab National Bank

Ratnakar Bank Ltd

Standard Chartered Bank

State Bank of India

Syndicate Bank

Tamilnad Mercantile Bank Ltd

YES Bank

Registrar & Share Transfer Agent

M/s. Beetal Financial & Computer Services (P) Ltd.,

New Delhi



TEN YEARS FINANCIAL/PHYSICAL PERFORMANCE

FINANCIAL PERFORMANCE





18	Sundry Debtors	17.27	19.59	25.74	32.98	36.57	49.26	42.48	60.40	88.36	159.13
19	Foreign Exchange Earnings	1	ı	ı	ı	1	1	1	1	1	
20	Share Capital	129.98	129.98	129.98	194.97	194.97	194.97	194.97	243.72	304.65	304.65
21	Capital Employed	4,962.42	5,557.11	6,073.22	6,426.30	6,687.68	7,314.45	7,677.83	8,157.96	9,126.52	8,606.12
22	Government Investment	82.00	82.00	82.00	120.49	120.49	110.73	106.84	133.55	166.94	166.94
23	Net Worth (16+20)	4,977.81	5,606.43	6,281.13	6,985.31	7,635.69	8,345.66	8,823.38	9,373.71	10,367.87	10,064.74
24	Profit Before Tax to Capital	0.21	0.21	0.20	0.20	0.19	0.18	0.15	0.17	0.19	0.16
	Employed (0-21)										
25	Operating Margin to Capital Employed (3÷21)	0.24	0.24	0.23	0.23	0.25	0.23	0.20	0.22	0.23	0.23
76	Profit after Tax to Share	6.74	6.75	7.23	5.05	5.37	4.88	4.28	4.29	3.99	1.23
	(9÷20)										
27	Expenditure to Income	0.70	69.0	0.71	0.72	0.72	0.73	0.74	0.72	0.71	0.71
0	(1:7)		10.00	,	,	000	,	,	,	1011	,
28	Number of Employees	1,147	1,164	1,198	1,324	1,335	1332	1474	1,473	1,464	1,426
56	Income per Employee	3.52	3.76	3.96	4.05	4.45	4.68	3.94	4.39	4.93	4.74
	(1-20)										
30	Foreign Exchange Earnings	ı	ı	ı	1	ı	ı	ı	1	1	1
	Per Employee (19÷28)										
31	Current Ratio@	5.59	5.73	5:55	5.19	4.71	1.93	3.12	2.97	2.37	2.54
32	Short Term Debt/Equity	1	1	1	1	•	1	1	1	0.07	ı
	Ratio (15÷23)										
33	Investments	243.96	293.10	482.16	864.03	1,154.75	1,357.58	1,373.72	1,389.02	1,402.90	1,444.08
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As per the IND AS, Net block of Fixed Assets as on the date of transition i.e. 01.04.2015 has been considered as Gross Block and Assets re-classified. \$ Figures for the FY 2017-18 & 2016-17 have been recasted on account of impact of Ind AS 115. @ Current Ratio from the FY 2015-16 onwards derived as per Ind-AS and for previous periods as per Old GAAP.

PHYSICAL PERFORMANCE (TEUS)*

1	International Handling	20,18,551	21,36,000	21,52,034	23,61,429 26,21,385 24,75,868	26,21,385	24,75,868	26,41,695	26,41,695 30,01,948	32,45,259	31,54,596
2	Domestic Handling	5,43,746	4,68,311	4,33,652	5,07,183	4,89,371	4,48,178	4,60,516	5,29,952	5,84,160	5,93,162
3	Total (1+2)	25,62,297	26,04,311	25,85,686	28,68,612	28,68,612 31,10,756 2	5 29,24,046	31,02,211	35,31,900	38,29,419	37,47,758

^{*} Twenty Foot equivalent units





SHRI V. KALYANA RAMA Chairman & Managing Director

Shri V. Kalyana Rama is the youngest to become Chairman & Managing Director of Container Corporation of India Ltd. (CONCOR), a Navratna PSU under Ministry of Railways. He is a Mechanical Engineer with ICWAI (Inter). He is an Indian Railway Traffic Service (IRTS) officer of 1987 batch. He had worked in BHPV & BHEL before joining Indian Railways. Prior to joining Board of Directors of CONCOR as Director (Projects & Services), he held various assignments such as Executive Director, Chief General Manager in CONCOR. He had held various challenging assignments in his career with Indian Railways. He has been professionally trained in Railways and multi modal transport logistics. He was instrumental in development of container depots in South Central and Southern regions of CONCOR. He has been involved in all the developmental planning and operational activities of EXIM and Domestic cargo at the various dry port terminals of CONCOR. He was also Chief Executive Officer, M/s Infinite Logistics Solutions Private Limited now M/s TCI CONCOR Multimodal Solutions Private Limited, a Joint Venture of CONCOR. He has wide experience in the field of Engineering, System design, Railway & multi modal logistics operations and Project planning and commissioning.





SHRI PRADIP K. AGRAWAL Director (Domestic Division)

Shri Pradip Kumar Agrawal has taken over the charge of Director (Domestic Division) from 1st July, 2016. He belongs to Indian Railway Traffic Service. He has worked for Indian Railways for more than 17 years on various important assignments, both at Divisional and Zonal Headquarter level covering operations, commercial, marketing and safety of Indian Railways. He joined Container Corporation of India Ltd. (CONCOR) in the year 2006 as GGM (Ops)/Western Region, thereafter, worked as Chief General Manager, Western Region for four years. During his tenure, he has successfully managed Container Train Operations for the Region which includes JN Port and various CFSs and ICDs in the Region. He has also worked as Chief Executive Officer for APM Terminals, Mumbai (GTIPL) for five years before joining as Director (Domestic Division), CONCOR.

Under his leadership, Domestic Division of CONCOR has shown significant growth since July, 2016. The originating Domestic volume grew by 17% in 2017-18, 7.42% in 2018-19 and 1.6% in 2019-20 over previous years. There has been an overall improvement in the revenue per TEU, operating margin and profitability. Various new initiatives have also been taken by bringing new segment of traffic, introducing Corporate customers, bringing Business Associates Policy, etc. which has been able to attract more market share. The other new initiatives include starting of Coastal Services, Distribution Logistics in CONCOR and First Mile Last Mile (FMLM) services.





SHRI SANJAY SWARUP
Director (International Marketing & Operations)

Shri Sanjay Swarup has done his B.E. (Hons.) - Electronics and Communication Engineering from IIT Roorkee and PGDM (Public Policy and Management) from IIM Bangalore. He belongs to 1990 Batch of Indian Railway Traffic Service (IRTS). His more than three decades career spans a range of assignments in Public Sector and Government. He started his career in Bharat Heavy Electricals Ltd. (BHEL) and worked there for more than 4 years. Thereafter, he has worked with Indian Railways in various areas like Operations, Commercial, Safety and Information Technology functions. He has worked in Container Corporation of India Ltd. (CONCOR) in various capacities in Operations and Management of Dry Ports, International Marketing, Commercial and Operations at Pan India level. He has rich experience in the design of Dry Ports and Multi Modal Logistics Parks (MMLPs). He is deeply involved in the Strategic Planning function of the Company. He has been trained at Maxwell School of Syracuse University (USA), Antwerp Port, Belgium and at several Institutes in India. Shri Sanjay Swarup has presented number of papers in leading National and International conferences in the areas of Multi Modal Logistics, Dry Ports and Supply Chain Management. He is life member of Chartered Institute of Logistics and Transport (CILT), Asian Institute of Transport Development (AITD), Centre for Transportation Research and Management (CTRAM) and All India Management Association (AIMA).





SHRI RAHUL MITHAL Director (Projects & Services)

Shri Rahul Mithal is from the Indian Railways Service of Mechanical Engineers (SCRA 1985 Batch). He has had a long stint of more than 20 years in various key positions in Indian Railways. He has a wide exposure of various aspects of Design and Maintenance of Rolling Stock and Handling Equipment and has held various key assignments of Operations and Maintenance in the Railways.

In the last 9 years in CONCOR, he has been closely associated with the Planning, Execution and Monitoring of various mega Projects and has played a key role in drafting the Strategic Plan: Vision 2020 of the Company. He also holds the additional qualification of MBA (Finance) from Jamnalal Bajaj Institute of Management Studies, Mumbai and is a Fellow of the Institution of Mechanical Engineers (UK) and a Chartered Engineer, registered with the Engineering Council (UK).





SHRI MANOJ KUMAR DUBEY Director (Finance)

Shri Manoj Kumar Dubey took over as Director (Finance) & CFO, CONCOR w.e.f. 31.10.2018. He has done under graduation and post-graduation from the Hindu College of the University of Delhi. Before clearing Civil Service in very first attempt and joining IRAS of 1993 batch, he worked with UTI for two years in blazing the trail in the arena of educating and assimilating rural masses into various lucrative schemes of Mutual Funds. He has done MBA from Indian School of Mines, Dhanbad and was conferred the overall Silver Medal for the batch 2011-13 from the then President of India for topping the batch.

A recipient of National Award for outstanding service at Minister of Railways level in the year 2011 and he has paved the path in Indian Railways in ushering - payment of salaries almost 100% through Bank, e-Tendering, e-Auction, payment of the contractor/ supplier through RTGS/NEFT, computerization of bill passing / pension settlement and PF etc. Attained several milestones in systems improvement and contributing phenomenally in operations, incentives and staff posting policy. He has vast experience of Train Operation Management and Freight Loading Mechanism having worked as Head of Finance of three major loading divisions of Indian Railway viz., Dhanbad, Asansol and Mughalsarai for nearly fifteen years.

Being entrusted as Director/Executive Director in PPP Directorate and Finance Commercial Directorate in Railway Board for last five years, Shri Dubey has been associated in many prestigious projects like setting up of Loco Factories through PPP/FDI for Indian Railways at Madhepura and Mahrora; has been functioning pivotally in High Speed Rail of Indian Railways, and that in Dedicated Freight Corridor of Railways as key financial advisor to Infrastructure Directorate. He has also developed expertise in Tariff structuring of freight and passenger trains as well as for catering and tourism contracts at strategic level. He has the experience of drafting many Cabinet Notes and has vast experience of International Competitive Bidding for Mega Projects. Shri Dubey was in the Board of Directors of a Joint Venture Company of General Electricals of USA and IR, Alstom of France and IR, and a Joint Venture Company of NMDC, SAIL and Indian Railways.

Apart from excelling in professional responsibilities, he has been equally active in the field of Promotion and Administration of Sports as well as Indian Classical Dance and Music. He has been the Manager/ Government Observer in many an Overseas Global Tournament.





SHRI MANOJ KUMAR SRIVASTAVA
Director (Government Nominee)

Shri Manoj Kumar Srivastava, Executive Director/Traffic Transportation (Freight), Railway Board, is an officer of the Indian Railway Traffic Service of 1988 batch. He is a Post-Graduate in Geology and has vast experience in Railway Operations, Commercial working and General Administration. He has worked at various senior positions in the Indian Railways which include Dy. COM/FOIS, Dy. COM/Goods, Sr. DOM at Moradabad, Director (Co-ord), CFTM at Northern Railway and ED/PP and is presently posted as Executive Director/Traffic Transportation (Freight), Railway Board. He has held the key charges of passenger operations, freight operations and general administration on Zonal Railways.





MS. VANITA SETH Independent Director

Ms. Vanita Seth, a familiar name in the Women Rights oriented work front, hails from Jodhpur, Rajasthan. An active member of Bharatiya Janata Party, she is the Former Women President of BJP Women Wing, Rajasthan. Her leadership qualities were utilized in the state for the activities like 'Beti Bachao Beti Padhao' movement. She is a member of a number of organizations like Social Welfare Board of India, Telephone Advisory Board and Devasthan Vibhag, Govt. of Rajasthan. Some of her key roles include providing telephone and internet connection in the remote areas of Rajasthan and also the renovation of many temples in Rajasthan.

The holder of a Masters Degree in Political Science as well as in Rajasthani, she had presented her thesis for Masters in Rajasthani.

An avid reader, she has herself conducted more than six mock parliaments in various girls colleges across the state. The potential of hers and the mettle have been proven in her fight against social injustice for women and fight for women rights. She is into full-fledged social services from last 15 years and has created a niche when it comes to Women empowerment in rural areas.

She has also cleared the Prelims of RAS and is waiting for the signature role to mark her presence in the fields of social and political welfare of women.





SHRI LOV VERMA Independent Director

Shri Lov Verma is an officer of the Indian Administrative Service of the 1978 batch, U.P. Cadre with over 37 years experience, including 3 years as Secretary to Government of India. He did M.A. in Political Science from University of Lucknow and M.A. in Rural Development from University of Reading, UK. He played a seminal role in the successful campaign for eradication of Polio, introduction of free third line treatment for HIV/AIDS patients and the mainstreaming of accessibility issues for persons with disabilities in India. While handling delivery of health services, he was engaged with issues of financing, personnel, creation of infrastructure and extensive co-ordination with multilateral agencies in the field of public health. While in service, he also led the following delegations:

2013: Chaired the UNAIDS Program Coordination Board in Geneva, Switzerland. 2014: Led Indian delegation to Sydney and Manila with regard to eradication of Malaria under the Asia Pacific Leaders of the Malaria Alliance. 2014: Leader of the Indian delegation to the first Global Health Security Agenda Commitment Development Meeting in Helsinki, Finland.

He superannuated on January 31, 2016 as Secretary to Government of India, Department of Empowerment of Persons with Disability, Ministry of Social Justice & Empowerment.





SHRI ANJANEYA PRASAD MOCHERLA Independent Director

Shri Anjaneya Prasad Mocherla has done M Sc Statistics from Andhra university and also did MBA Banking and Finance from IGNOU. Acquired professional qualifications like CAIIB and CRB from Indian Institute of Banking and Finance and became Fellow member of the same Institute.

He joined Andhra Bank in 1978 as Probationary Officer and worked in various capacities in various places and further, as General Manager in charge of Mumbai Zone covering Maharashtra, Gujarat, Goa and Madhya Pradesh. In 2011 Ministry of Finance, Govt of India appointed him as Executive Director of Syndicate Bank and he then retired from its service on 30th Nov 2014. He has wide experience as board member and has been actively involved in board deliberations. He has headed various sub-committees of the board. He presided over the Board meetings in the regular vacancy of CMD and had driven the Bank to new milestones of business. At board level, he ensured good corporate governance, compliance to regulatory guidelines and good risk management practices. At operations level he had overseen all functions of the bank like Planning, Branch Expansion, HR, Recovery Management, Balance sheet, Audit and Accounts, Inspection and Credit, etc. He was an active member of many functional committees of the bank, including ALCO, Risk Management Committee, Investment committee, etc. He is interested in banking related subjects and contributed articles to banking journals and BANCON. Post retirement he was appointed as a member of Interview Committee for selection for top management cadre of a PSB.





SHRI DEEPAK SHETTY, I.R.S.(C & CE-1980 : Retd.) Independent Director

Mr. Deepak Shetty, Independent Director, CONCOR, was formerly a senior career civil servant in the Government of India. He was a direct recruit member of the 1980 batch of the Indian Revenue Service (Customs and Central Excise). He had multiple official assignments in his civil service career spanning 36 1/4 years. In his parent department he had eventually attained the rank of Principal Chief Commissioner of Customs, Central Excise and Service Tax.

In his first central deputation stint, he was the Additional Textile Commissioner in the office of the Textile Commissioner, Ministry of Textiles, Government of India, at Mumbai, for 5 1/4 years from 1996 to 2001, in the rank of Director to the Government of India. In his second central deputation term, he had served as Additional Director General of Shipping and then on a continuum as Director General of Shipping, Ministry of Shipping, Government of India, at Mumbai--cumulatively for about 6 consecutive years from 2011 to 2016, successively in the ranks of Joint and Additional Secretary to the Government of India. He was eventually empanelled and posted as Secretary to the Government of India - the highest rank in the civil service in India.

He has rich all-round experience and expertise in maritime, indirect tax & civil aviation related administrations, law enforcement, crisis & risk management, legal, personnel, human resource development, transparency, business process engineering & automation matters, corporate governance, inter-alia.

He had dealt with and successfully resolved numerous international issues, including in global fora such as United Nations (UN), International Maritime Organisation (IMO), International Criminal Police Organization (INTERPOL), Contact Group on Piracy off the Coast of Somalia (CGPCS) etc.

He is a highly decorated civil servant, having bagged 24 awards and commendations at the national, regional and international levels, throughout his service career. Illustratively, he is the recipient of the Presidential Award of Appreciation Certificate for a Specially Distinguished Record of Service, bestowed on the occasion of the Republic Day, 2002, Commendation for Meritorious and Sincere Services Rendered, conferred on the International Customs Day, 2002 etc. He has also been honoured with commendations by the Minister for External Affairs, Government of India, Minister for Maritime and Foreign Affairs, Government of Seychelles, Director (Maritime Security), INTERPOL, amongst others, for his outstanding contributions to multiple global level issues.

He stands empanelled on the Global Roster of Experts of the United Nations Security Council in the areas of Maritime Administration and Maritime Crime.





SHRI JAYASANKAR M. K. Independent Director

Shri Jayasankar M. K. is a member of Tirur Bar association which is affiliated to Bar council of Kerala, having long standing of more than 28 years in Sessions Court, Asst. Sessions Court and Sub Court, Judicial First Class Magistrate Court, Munsiff Court, Motor Accident Clain Tribunal, Family Court, Court of Executive Magistrate and Consumer Redressal Forum, etc.

His area of specialization is Civil, Criminal, Compensation, Consumer Matters and Family Matters. Presently, he is on the penal of Oriental Insurance Co. Ltd., National Insurance Co. Ltd., United India Insurance Co. Ltd. and Sree Gokulam Chits and Finance (p) Ltd. He is also a Notary appointed by Government of India. He has done B. Com. from M.E.S. College, Ponnani, University of Calicut in 1988 and LL.B. from V.B. College of Law, Uduppi, Mangalore University in 1992.





SHRI ASHUTOSH GANGAL Director (Government Nominee)

Shri Ashutosh Gangal graduated from the "Indian Railways Institute of Mechanical & Electrical Engineers, Jamalpur" (IRIMEE) in 1985 with gold medal in Section A and Section B in Institution of Engineers India. He has over 35 years of rich and varied experience in Railways. His immediate past assignments include Principal Chief Mechanical Engineer at west Central Railway, Jabalpur; Senior Dy. General Manager af Central Railways, Mumbai and Divisional Railway Manager at Vadodara.

His earlier assignments include a stint at Container Corporation of India Limited on deputation for about four years and as Chief Workshop Engineer in charge of Furnishing division of Integral Coach Factory, Chennai. He has also worked in the Vehicle Dynamics Group & Research directorates in ROSO, Lucknow.

He has undergone training in reputed training institutes abroad in various management development programmes at International Anti Corruption Agency (IACA), Austria; Carnegie Mellon University, Pittsburgh, USA; SDA - Bocconi School of Management, Milan, Italy & National University of Singapore. Apart from the above training, he has also travelled on various assignments to Germany, Israel and Sweden.

His present assignment as Additional Member (Planning), Railway Board entails planning and budgeting of Railway Infrastructure projects including prioritization of investment and execution of the same. He is also the coordinator for National Infrastructure Pipeline Projects in the Railway Board.



LETTER FROM CHAIRMAN AND MANAGING DIRECTOR

Dear Fellow shareholders,

Hope you and your family members are safe and healthy in this unprecedented times.

The 2020 started as a promising year on all fronts and we were on track to achieve the expected growth in our performance. However, due to various external factors and spread of Covid-19 Pandemic in the last quarter, the performance has been impacted. In this environment, I am writing this letter with a sense of pride by sharing the economic and business outlook and consistent achievements of your Company.

As per report of IMF, the global economy grew at 2.9% during the year 2019, whereas the GDP in India grew at 4.2%. The global growth is projected at (–)4.9% in 2020, 1.9% points below the April 2020 World Economic Outlook (WEO) forecast. The COVID-19 pandemic has had a more negative impact on activity in the first half of 2020 than anticipated and the recovery is projected to be more gradual than previously forecast.

In order to give a boost to the economic growth in the country, our Government has always been addressing the issues through its policies and structural initiatives regularly. In this direction, some of the commendable steps are integrating 'Make in India' with an 'assemble for the world' plan, Digital India, creation of Infrastructure, banking reforms, Sagarmala Project, GST, merging of banks, IBC, agricultural reforms, promotion of MSMEs, policies for Atmanirbhar Bharat, etc.

Year 2019-20 was yet another year of low growth rate of global economy, the geopolitical uncertainties and environment of trade restrictions among major economies in the world coupled with COVID-19 in last quarter has disrupted global supply chain. Due to widening gap in import and export and slow growth of import, logistics services for EXIM trade has been impacted. In-spite of this kind of adverse environment, I am more than satisfied with the performance of your Company as it has done well on all fronts.

Aatmnirbhar Bharat as a concept has been the objective of your Company ever since its inception, for which it has created an eco-system in the logistics sector in the country thereby facilitating trade in both EXIM and domestic sectors. In this direction, it has created a robust infrastructure in the field of logistics with a large network of terminals across the country.

Indian Railways registered a marginal drop of 1.04% in originating loading of cargo from 1,223.17 million tonnes in 2018-19 to 1,210.46 million tonnes in 2019-20. The originating containerized cargo transported by rail increased from 60.14 million tonnes in 2018-19 to 61.22 million tonnes in 2019-20, reflecting an increase of 1.80%. The containers handled at all ports of the country registered a growth of 6.76% from 15.41 million TEUs in 2018-19 to 16.45 million TEUs in 2019-20. In this challenging scenario faced by the trade, CONCOR has handled 3.75 million TEUs and transported 40.43 million tonnes of cargo volume by rail in 2019-20, a marginal drop of 2.13% and 7.05%, respectively over the preceding year. There was marginal drop of 2.79% and increase of 1.54% in the physical volumes of EXIM and domestic segments of businesses respectively. As a part of new initiative, the Company had completed one full year of operations in Coastal Shipping in which it achieved 28186 TEUs of volume. During the year, it achieved a gross turnover and net profit of Rs.6,754 crores and Rs.376 crores respectively and the net worth of the Company was Rs.10,064 crores as on 31.03.2020. The profitability was impacted mainly due to a one-time charge on account of provisioning for SEIS benefit and impairment of investment in one of the subsidiary company.

During the year, around Rs.1,069 crores was spent toward capital expenditure mainly on development/expansion of terminals, acquisition of wagons, handling equipments and IT Infrastructure, etc. The Company has further strengthened its existing Terminal Network to provide efficient services to its customers. Phase wise commissioning of three facilities / MMLPs at Mundra, Dahez (Gujrat) and Jajpur (Odisha) in FY 2020-21 are being planned. In order to have a focused business approach towards First Mile and Last Mile (FMLM) connectivity, another wholly owned subsidiary was incorporated in January, 2020 with the name of CONCOR Last Mile Logistics Limited (CLMLL). This Company will tap huge potential in areas of providing seamless FMLM services,



which would inter-alia include warehousing for specialized cargoes, inventory management, developing freight terminals & railway good sheds, efficient transportation and handling of cargo and other value added services.

In the challenging environment and rising competition, particularly from the road sector and PCTOs, our endeavour is to retain market share along with maintaining the margins in containerized rail transportation by improving service experience, taking innovative steps in marketing, meeting customer's expectations and creating new business verticals. The running of double stack trains from Mundra/Pipavav Ports to Khatuwas and vice-versa has helped in containing the cost of empty running, enhancing rail co-efficient and has made our services more competitive. The commencement of operations on Dedicated Freight Corridors (DFCs) in future will be an added advantage for containing costs, growth in volumes, better capacity utilization of terminals achieved from running more double stack trains and faster turnaround time.

The positive business outlook for the logistic sector is intact for which your Company is fully geared up with our ethos of "Customer Value Creation". The Company is working on various initiatives to seize the opportunity by expanding its bouquet of services, which include setting up of private freight terminals, expansion through setting up MMLPs alongwith DFC network, increase in double stack haul, e-business, foray into Distribution Logistics and Integrated Logistics & Manufacturing Zones (ILMZs), venturing internationally, innovative FMLM solutions, air cargo, coastal movement, bulk movement of Cargo in Containers, other value added services like labelling, palletization, bar coding, KYCL, cross-docking, wrapping, etc.

The medium to long term strategies include exploring agency business, bulk cargo movement, using ice-battery technology for temperature sensitive cargo, coal transport agency for major power companies, coal transportation through Rail-Sea-Rail (RSR) mode, more double stack operations, studying the rail freight design for bulk transportation of cement, aggregate, liquid cargo and auto cars and off shore presence in neighbouring countries.

Therefore, I am confident that your Company is now well poised to reap the benefits from the opportunities in the field of warehousing, e-commerce, 3PL/4PL, distribution logistics, coastal shipping, etc.

Many of our terminals have been built on land leased from Railways. The recent change in the Railways method for charging Land License Fee (LLF) at the rate of 6% of value of land, will have significant impact on the Company's financials and the same has been suitably represented to the Railways. Taking into consideration the business viability and to mitigate the impact of increased LLF on Railway land, the Company has surrendered its fifteen terminals built on Railway land.

The Company wants to leverage its existing digital assets and undertake further investments in technology driven solutions to improve operational efficiencies with focus on providing quality services and customer satisfaction. In this direction, it has taken many initiatives recently like upgradation of VSAT based hybrid network with MPLS cloud, e-payment to vendors, electronic filing of documents on commercial systems, Know Your Container Location (KYCL), provide continuous cargo visibility through mobile app, SMS alert and interactive website. Further, with the seamless implementation of paperless e-working in its offices, in your company to improve operational efficiencies restructuring in functioning has been carried out in which a two-tier system with four operational areas have been created.

The Covid19 crisis is the most disruptive event in the recent human history and its resultant economic impact has caused hardships for the entire global community. All of us know, when we emerge out of this crisis the world will be a very different place. These changes are already being witnessed. Now our efforts are focused on ensuring the safety and wellbeing of our employees, business associates, vendors, suppliers, etc. for which effective timely steps were taken. I would like to inform that during the lock down due to pandemic, we continued our operations for providing essential services as per Government Guidelines. Further, through effective usage of IT tools, team CONCOR continued to function from home during pandemic as effectively as in the pre-COVID era.

Your Company follows transparent practices in doing its businesses particularly in the areas of Corporate Governance and its Social Responsibilities. This has created an environment of trust and has helped in winning the confidence of its stakeholders. Here the initiatives have been taken in the field of education, health, sanitation, environment, sustainability and skill development, which have touched and positively impacted the lives of many underprivileged people. During the period of global pandemic COVID-19 in the country, CONCOR supported the



initiatives of Government of India by contributing Rs.30 crores to PM CARES Fund. Going forward, it is committed to carry out activities in the aspirational districts identified by Government of India with prime focus on education, health and nutrition.

I would like to place on record my deep sense of gratitude to my colleagues on Board, Ministry of Railways, Customs, local Administrations, Ministry of Commerce and others for their counsel and support. I am grateful to all our shareholders, esteemed customers, our business associates for having reposed trust in us. I also thank the entire CONCOR family for their commitment and hard work in the journey of success of your Company.

I wish you and your family members all the best!

Date: 03.09.2020 Place: New Delhi sd/-(V. Kalyana Rama) Chairman and Managing Director



NOTICE

Notice is hereby given that the 32nd Annual General Meeting of the Shareholders of the Company will be held on Tuesday, 29th September, 2020 at 03.30 p.m. IST through Video Conferencing/Other Audio Visual Means organized by the Company to transact, with or without modifications, as may be permissible, the following businesses.

ORDINARY BUSINESS:

To consider, and if thought fit, to pass the following resolutions as Ordinary Resolutions:

- 1) To receive, consider and adopt the Financial Statements (Standalone and Consolidated) of the Company for the year ended 31st March, 2020, including Balance Sheet as at 31st March, 2020, the Statement of Profit and Loss for the year ended on that date and the Reports of Board of Directors and Auditors thereon.
- 2) To confirm the payment of Interim dividend and to declare Final dividend on equity shares for the financial year ended 31st March, 2020.
- 3) To appoint a Director in place of Shri Pradip K. Agrawal, Director (Domestic Division) (DIN: 07557080), who retires by rotation and being eligible, offers himself for reappointment.
- 4) To appoint a Director in place of Shri Sanjay Swarup, Director (International Marketing & Operations) (DIN: 05159435), who retires by rotation and being eligible, offers himself for reappointment.
- 5) To take note of the appointment of M/s. S. N. Nanda & Co., Chartered Accountants, New Delhi as Statutory Auditors of the Company and fix auditors' remuneration and to pass the following resolution as an Ordinary Resolution:

"RESOLVED that the appointment of M/s. S. N. Nanda & Co., Chartered Accountants, as Statutory Auditors of the Company for the financial year 2019-20 in terms of the order CA.V/COY/CENTRAL GOVERNMENT,CCIL(9)/495, dated 07.08.2019 of Comptroller & Auditor General of India be and is hereby noted. The Statutory Auditors of the Company may be paid such remuneration as may be fixed by the Board of Directors of the Company from time to time. Further, the remuneration payable to the branch auditors appointed by C&AG of India may also be fixed by the Board of Directors of the Company from time to time."

SPECIAL BUSINESS:

Place: New Delhi

6) To consider, and if thought fit, to pass with or without modification(s), the following resolution as an Ordinary Resolution:

"Resolved that pursuant to the applicable provisions of the Companies Act, 2013 and Rules made thereunder, Shri Ashutosh Gangal (DIN: 07057313), who was appointed as a Director (Government Nominee) by the Ministry of Railways vide its order no. 2005/PL/46/5, dated 27.08.2020 and was accordingly appointed as Director of the Company by the Board of Directors and in respect of whom the Company has received a notice in writing from the director himself, be and is hereby appointed as a Director of the Company, liable to retire by rotation, on terms & conditions determined by the Govt. of India."

By order of Board of CONTAINER CORPORATION OF INDIA LIMITED

Date: 04.09.2020

(Harish Chandra)

Executive Director (Finance) & Company Secretary



NOTES:

- 1. A brief resume and other particulars required about the Directors seeking re-appointment and appointed since last Annual General Meeting is annexed hereto and forms part of Notice.
- 2. An Explanatory Statement pursuant to Section 102 of the Companies Act, 2013, relating to the Special Business to be transacted at the meeting is annexed hereto.
- 3. In view of the continuing lockdown restrictions on the movement of people at several places in the country, due to outbreak of COVID-19 pandemic, the Ministry of Corporate Affairs (MCA), vide its General Circular No. 20/2020 dated 5th May, 2020 read with General Circular No. 14/2020 dated 8th April, 2020 and General Circular No. 17/2020 dated 13th April, 2020 and other applicable circulars issued by the Securities and Exchange Board of India (SEBI), has allowed the Companies to conduct the AGM through Video Conferencing (VC) or Other Audio Visual Means (OAVM) during the calendar year 2020.
- 4. As the AGM shall be conducted through VC / OAVM, the facility for appointment of Proxy by the Members is not available for this AGM and hence the Proxy Form and Attendance Slip including Route Map are not annexed to this Notice.
- 5. The equity shares of the Company are in compulsory demat mode and sale/purchase of the same is required to take place in dematerialized form only.
- 6. Corporate Members intending to participate through their representatives in the AGM are requested to send a duly certified copy of the Board Resolution & Power of Attorney authorizing their representative to participate and vote on their behalf at the Annual General Meeting, by email to investorelations@concorindia.com.
- 7. The Securities and Exchange Board of India has mandated the submission of Permanent Account Number (PAN) by every participant in the securities market. Accordingly, members holding shares in electronic form are requested to submit their PAN to the Depository Participants with whom they maintain their demat accounts. Members holding shares in physical form should submit their PAN to the Company. Members may please note that SEBI has also made it mandatory for submission of PAN in the following cases, viz. (i) Deletion of name of the deceased shareholder(s); (ii) Transmission of shares to the legal heir(s); and (iii) Transposition of shares.
- 8. As per Regulation 40 of SEBI Listing Regulations, as amended, securities of listed companies can be transferred only in dematerialized form with effect from April 1, 2019, except in case of request for transmission or transposition of securities. In view of this and to eliminate all risks associated with physical shares and for ease of portfolio management, members holding shares in physical form are requested to consider converting their holdings to dematerialized form. Members can contact the Company or Company's Registrars and Transfer Agents, M/s Beetal Financial & Computer Services (P) Ltd. for assistance in this regard.
- 9. Members holding shares in multiple folios in physical mode are requested to apply for consolidation of their folios to the Company or RTA along with relevant share certificates.
- 10. Members who hold shares in physical form are requested to send all correspondence concerning registration of transmissions, subdivision, consolidation of shares or any other shares related matter and/or registration of email address, change in address and bank account, email address, etc. to RTA of the Company and in case of shares are held in electronic mode, to their respective Depository Participants. To prevent fraudulent transactions, members are advised to exercise due diligence and notify change in address or demise of any member as soon as possible. Members are also advised not to leave their demat account(s) dormant for long. Periodic statement of holdings should be obtained from the concerned Depository Participant and holdings should be verified.



- 11. Pursuant to Section 91 of the Companies Act, 2013, the Register of Members and Share Transfer Books will remain closed from 23.09.2020 to 29.09.2020 (both days inclusive) for the purpose of determining entitlement of members to final dividend for the financial year ended on 31.03.2020.
- 12. During the year an Interim Dividend of Rs.0.75 per share (15%) of Rs.5/- each was paid to the shareholders. In addition, the final dividend recommended by the Board of Directors was Rs.2.85 per equity share of Rs.5/- each, which was subject to approval of Shareholder in AGM. Final dividend on equity shares as recommended by the Directors for the year ended on 31.03.2020, if approved by the members at the Annual General Meeting, will be paid on or after 04.10.2020 to those members whose names appear in the Register of Members of the Company
- 13. As SEBI has made usage of electronic payment modes for making payments (like Dividend) to the investors mandatory, therefore members are advised to register the requisite particulars of their bank account in respect of shares held in dematerialised form with their respective depository participants, to enable the Company to make payment of dividend by electronic mode. Those holding shares in physical form may send their requisite bank account particulars to RTA of the Company. Those who have already furnished their banking particulars in this regard, need not send it again. In case the Company is unable to pay the dividend to any shareholder by the electronic mode, due to non-availability of the details of the bank account, the Company shall upon normalisation of postal services dispatch the dividend warrants to such shareholder by post.
- 14. During the year 2019-20, the Company has transferred to Investor Education and Protection Fund the unpaid or unclaimed dividend declared upto financial year 2011-12 and interim dividend of 2012-13. Shareholders who have not encashed their dividend warrant(s) so far for the financial year ended 2012-13 (final dividend) or any subsequent financial year(s), are requested to make their claim to the Company or RTA of the Company. Shareholders are requested to note that in terms of provisions of Section 124 of the Companies Act 2013, any dividend, which remains un-paid/un-claimed for a period of seven years from the date of its transfer to the unpaid/unclaimed dividend account, will be transferred to Investor Education and Protection Fund established by Central Government. Thereafter, no claim shall be entertained in respect of dividend transferred to the said Fund. The Ministry of Corporate Affairs (MCA) notified the Investor Education And Protection Fund (Accounting, Audit, Transfer and Refund) Rules, 2016 (IEPF Rules), as amended from time to time, which is applicable to the Company. Attention of the members is drawn to the provisions of Section 124(6) of the Act read with the Investor Education and Protection Fund Authority (Accounting, Audit, Transfer and Refund) Rules, 2016, as amended, the Company is required to transfer all such shares in respect of which dividend declared has not been encashed or claimed by the members for 7 (seven) consecutive years or more. In terms of the said IEPF Rules, the Company has uploaded the information in respect of the unpaid/unclaimed dividends, as on the date of the 31st Annual General Meeting held on 27.08.2019, on the website of the IEPF viz. www.iepf.gov.in and under "Investors Relations Section" on the Website of the Company viz. www.concorindia.com. Members are advised to visit the website: www.concorindia.com to ascertain details of shares liable for transfer in the name of IEPF Authority.
- 15. Pursuant to provisions of Companies Act, 2013, the Auditors of a Government Company are appointed/re-appointed by the Comptroller and Auditor General (C&AG) of India and in terms of provisions contained in Companies Act 2013, their remuneration shall be fixed by the Company in a General Meeting or in such manner as the Company in a General Meeting may determine. In pursuance of the same, C&AG of India had appointed M/s. S. N. Nanda & Co., Chartered Accountants, as Statutory Auditors of the Company for the Financial Year 2019-20. C&AG of India had also appointed Branch Auditors for the Financial Year 2019-20 for carrying out audit of branches/regions of the Company. Accordingly, the members are requested to authorize the Board of Directors of the Company to fix the remuneration for the Statutory / Branch Auditors of the Company.
- 16. In compliance with the aforementioned MCA and SEBI Circulars, Notice of the AGM along with the Annual Report 2019-20 is being sent only through electronic mode to those Members whose email addresses are registered with the Company/ Depository Participant. Members may note that the Notice and Annual Report 2019-20 will also be available on the Company's website www.concorindia.com, websites of the Stock Exchanges i.e. BSE Limited and National Stock Exchange of India Limited at www.bseindia.com and



www.nseindia.com respectively, and on the website of National Securities Depository Limited (NSDL) https://www.evoting.nsdl.com.

- 17. Members, who have not registered their e-mail addresses so far, are once again requested to register their e-mail address with the RTA of the Company/Depository Participant (DP) of respective member and take part in the Green Initiative.
- 18. All the documents referred to in the accompanying notice and the statement pursuant to Section 102 (1) of the Companies Act, 2013 shall be available for inspection through electronic mode. Members are requested to write to the Company on investorrelations@concorindia.com for inspection of said documents. The Register of Directors and Key Managerial Personnel and their shareholding maintained under Section 170 of the Companies Act, 2013 and the Register of Contracts or Arrangements in which Directors are interested, maintained under Section 189 of the Companies Act, 2013, will be available for inspection by the members during the AGM, upon Log-in to NSDL e-Voting system at https://www.evoting.nsdl.com.
- 19. Members desiring any information as regards the businesses proposed to be transacted at this meeting are requested to write to the Company in advance mentioning their name demat account number / folio number, email id, mobile number at investorrelations@concorindia.com. Questions / queries received by the Company till 5.00 p.m. on Wednesday, 23.09.2020 shall only be considered and responded during the AGM.
- 20. Members who would like to express their views or ask questions during the AGM may register themselves as a 'Speaker' and may send their request mentioning their name, demat account number/folio number, email id, mobile number at investorrelations@concorindia.com from 09.00 Hours on 23.09.2020 to 17.00 Hours on 26.09.2020.
- 21. Those shareholders who have registered themselves as a speaker will only be allowed to express their views/ask questions during the meeting. The Company reserves the right to restrict the number of questions and number of speakers, depending on the availability of time for the AGM.
- 22. Members desirous of making a nomination in respect of their shareholding in the Company, as permitted under Section 72 of the Companies Act, 2013 are requested to write to RTA of the Company in prescribed form in the Companies (Share Capital and Debentures) Rules, 2014. In case of shares held in dematerialized form, the nomination form has to be lodged directly with the respective Depository Participant (DP).
- 23. The voting rights of the shareholders shall be in proportion to their shares in the paid up equity share capital of the Company as on the cut-off date of 22.09.2020. In terms of the provisions of Section 108 of the Companies Act, 2013, Rule 20 of the Companies (Management and Administration) Rules, 2014, substituted by the Companies (Management and Administration) Amendment Rules, 2015, and Regulation 44 of SEBI (LODR) Regulations, 2015, the Company has provided a facility to the members to exercise their votes electronically through the electronic voting service facility arranged by National Securities Depositary Limited (NSDL). The facility for voting will also be made available at the AGM and the members attending the AGM through VC/OAVM facility who have not already casted their votes by remote e-voting shall be able to exercise their voting right through e-Voting system during at the AGM. A person, whose name is recorded in the register of members or in the register of beneficial owners maintained by the depositories as on the cut-off date only shall be entitled to avail the facility of remote e-voting as well as voting at the AGM. A person who is not a member as on the cut-off date should treat this Notice for information purpose only.
- 24. Kindly note that the members can opt for only one mode of voting i.e. either e-voting or exercising this right in the meeting. Therefore, members who have cast their votes by remote e-voting prior to the AGM may attend the AGM but shall not be entitled to cast their votes again.
- 25. Members desiring to exercise their vote by e-voting are requested to carefully read the enclosed instructions which inter-alia provide the process and manner for e-voting, login ID, generating password and time schedule, including the time period during which the votes may be cast, etc.



- 26. In order to scrutinize the e-voting process in a fair and transparent manner and to carry out the required activities the Board of Directors has appointed Shri Rakesh Kumar of M/s R K & Associates, Company Secretaries (Membership No. F7695), as the Scrutinizer. Further, the Company has also appointed Ms. Pragnya Parimita Pradhan of M/s Pragnya Pradhan & Associates, Company Secretaries (Membership No. A32778) as the alternate scrutinizer.
- 27. Procedure for joining the AGM through VC/OAVM:
 - a. NSDL will be providing facility for voting through remote e-Voting, for participation in the 32nd AGM through VC/OAVM facility and e-Voting during the 32nd AGM.
 - b. Members may note that the VC/OAVM facility of requisite capacity, which allows participation of Members on a first-come-first-served basis.
 - c. Members will be able to attend the AGM through VC / OAVM or view the live webcast of AGM provided by NSDL at https://www.evoting.nsdl.com by using their remote e-voting login credentials and selecting the link available against the EVEN for Company's AGM.
 - Members who do not have the User ID and Password for e-Voting or have forgotten the User ID and Password may retrieve the same by following the remote e-Voting instructions mentioned below in the Notice.
 - d. Facility of joining the AGM through VC / OAVM shall open 30 minutes before the time scheduled for the AGM and will be available for Members on first-come-first-served basis.
 - e. Members who need assistance before or during the AGM, can contact NSDL on evoting@nsdl.co.in / 1800-222-990 or contact Mr. Amit Vishal, Senior Manager NSDL at amity@nsdl.co.in / 022-24994360.
 - f. Members attending the AGM through VC / OAVM shall be counted for the purpose of reckoning the quorum under Section 103 of the Act.
- 28. Webcast Facility: As required live webcast of the proceedings of the AGM will be done on the NSDL website. You may access the same at https://www.evoting.nsdl.com by using your remote e-voting credentials. The link will be available in shareholder login where the EVEN of Company will be displayed.
- 29. Pursuant to the Income-tax Act, 1961 read with the Finance Act, 2020, dividend income is taxable in the hands of the Members with effect from 1st April, 2020 and the Company is required to deduct tax at source from such dividend at the prescribed rates. A communication providing information and detailed instructions with respect to tax on dividend for the financial year ended 31st March, 2020 is being sent separately by the Company to the Members.
- 30. Members are requested to:
 - Quote their Folio / Client ID & DP ID Nos., email address, contact no., etc. in all correspondence with the Company/RTA;
 - ii) Note that no gifts/coupons will be announced/distributed to the shareholders for the Annual General Meeting.

EXPLANATORY STATEMENT PURSUANT TO SECTION 102 OF THE COMPANIES ACT, 2013

Item No.6

Shri Ashutosh Gangal (DIN:07057313), Advisor (Planning), Railway Board was appointed as Government nominee Director by the Ministry of Railways vide its order no. 2005/PL/46/5, dated 27.08.2020. Subsequently Ministry of Railways vide its letter no. 2005/PL/46/5, dated 02.09.2020 appointed Shri Ashutosh Gangal (DIN:07057313), Additional Member (Planning) as Director/CONCOR. Accordingly, the Board of Directors



appointed Shri Ashutosh Gangal as Director of the Company w.e.f. 27.08.2020. Shri Ashutsoh Gangal will be liable to retire by rotation under section 152 of the Companies Act 2013. The terms and conditions regulating the appointment of Shri Ashutosh Gangal are to be determined by the Government of India.

His brief resume, inter-alia, giving nature of expertise in specific functional area are provided elsewhere which forms part of this notice.

The Board of Directors considers that in view of the background and experience of Shri Ashutosh Gangal,it would be in the interest of the Company to appoint him as a Director of the Company. The Board recommends the resolution for your approval.

None of the Directors or Key Managerial Personnel of the Company or their relatives except Shri Ashutosh Gangal, being the appointee himself, is in any way, concerned or interested, financially or otherwise, in the resolution.

By order of Board of CONTAINER CORPORATION OF INDIA LIMITED

Date: 04.09.2020 sd/-

Place: New Delhi (Harish Chandra)

Executive Director (Finance) & Company Secretary



BRIEF RESUME AND OTHER PARTICULARS OF DIRECTORS RETIRING BY ROTATION/ SEEKING APPOINTMENT/REAPPOINTMENT [REFER POINT (1) OF NOTES TO NOTICE]

Particulars	Shri Pradip K. Agrawal	Shri Sanjay Swarup	Shri Ashutosh Gangal
DIN	07557080	05159435	07057313
Qualification and Experience	Refer Note 1	Refer Note 2	Refer Note 3
Date of Birth (Age)	20.01.1963 (57 Years)	01.08.1966 (54 Years)	10.03.1963 (57 Years)
Terms and Conditions of Appointment/ Reappointment	He was appointed Director in the year 2016 in terms of orders of Ministry of Railways, Govt. of India. In terms of provisions of the Companies Act, he is liable to retire by rotation.	He was appointed Director in the year 2016 in terms of orders of Ministry of Railways, Govt. of India. In terms of provisions of the Companies Act, he is liable to retire by rotation.	He was appointed Director in terms of orders of Ministry of Railways, Govt. of India. In terms of provisions of the Companies Act, he is liable to retire by rotation.
Date of first Appointment to Board	01.07.2016	01.09.2016	27.08.2020
Disclosure of Relationship with other Directors	Nil	Nil	Nil
Remuneration last drawn and proposed	Pay Scale of Rs.1,80,000-3,40,000 & other emoluments are as per Govt./Company policy.	Pay Scale of Rs.1,80,000-3,40,000 & other emoluments are as per Govt./Company policy.	Being a Government nominee director, no remuneration is paid by the company.
Shareholding in the Company	550 Equity Shares of Rs.5/each.	550 Equity Shares of Rs.5/- each.	Nil
No. of Board Meetings attended during the year	7 out of 7	7 out of 7	N.A.
Directorship of other Board	CONCOR Air Limited; and Punjab Logistics Infrastructure Limited.	1. Container Gateway Limited; 2. Fresh & Healthy Enterprises Limited; 3.SIDCUL CONCOR Infra Company Limited; and 4. CONCOR Last Mile Logistics Limited.	1. IRCON International Limited; and 2. Mumbai Railway Vikas Corporation Limited.
Membership/ Chairmanship of Committees of other Board (s)	Nil	Nil	Nil

Note 1:

Shri. Pradip Kumar Agrawal has taken over the charge of Director (Domestic Division) from 1st July, 2016. He belongs to Indian Railway Traffic Service. He has worked for Indian Railways for more than 17 years on various important assignments, both at Divisional and Zonal Headquarter level covering operations, commercial, marketing and safety of Indian Railways. He joined Container Corporation of India Ltd. (CONCOR) in the year 2006 as GGM (Ops)/Western Region, thereafter, worked as Chief General Manager, Western Region for four years. During his tenure, he has successfully managed Container Train Operations for the Region which includes JN Port and various CFSs and ICDs in the Region. He has also worked as Chief Executive Officer for APM Terminals, Mumbai (GTIPL) for five years before joining as Director (Domestic Division), CONCOR. During his tenure as



CEO/GTIPL, he has taken various landmark initiatives towards improving productivity, efficiency and safety of the terminals. He has simplified various operating procedures in the terminal and pioneer in introducing paperless gate-transactions, which was a step towards ease of doing business. The Terminal has also consecutively achieved performance of 2 million TEUs p.a. and recognized as best Container Terminal by the maritime fraternity during last five years.

Note 2:

Shri Sanjay Swarup has done his B.E. (Hons.) - Electronics and Communication Engineering from IIT Roorkee and PGDM (Public Policy and Management) from IIM Bangalore. He belongs to 1990 Batch of Indian Railway Traffic Service (IRTS).

His 31 year career spans a range of assignments in Public Sector and Government. He started his career in Bharat Heavy Electricals Ltd. (BHEL) and worked there for more than 4 years. Thereafter, he has worked with Indian Railways in various areas like Operations, Commercial, Safety and Information Technology functions.

He has worked in Container Corporation of India Ltd. (CONCOR) in various capacities in Operations and Management of Dry Ports, International Marketing, Commercial and Operations at Pan India level. He has rich experience in the design of Dry Ports and Multi Modal Logistics Parks (MMLPs). He is deeply involved in the Strategic Planning function of the Company.

He has been trained at Maxwell School of Syracuse University (USA), Antwerp Port, Belgium and at several Institutes in India. Shri Sanjay Swarup has presented number of papers in leading National and International conferences in the areas of Multi Modal Logistics, Dry Ports and Supply Chain Management. He is life member of Chartered Institute of Logistics and Transport (CILT), Asian Institute of Transport Development (AITD), Centre for Transportation Research and Management (CTRAM) and All India Management Association (AIMA).

Note 3:

Shri Ashutosh Gangal graduated from the "Indian Railways Institute of Mechanical & Electrical Engineers, Jamalpur" (IRIMEE) in 1985 with gold medal in Section A and Section B in Institution of Engineers India. He has over 35 years of rich and varied experience in Railways. His immediate past assignments include Principal Chief Mechanical Engineer at west Central Railway, Jabalpur; Senior Dy. General Manager af Central Railways, Mumbai and Divisional Railway Manager at Vadodara.

His earlier assignments include a stint at Container Corporation of India Limited on deputation for about four years and as Chief Workshop Engineer in charge of Furnishing division of Integral Coach Factory, Chennai. He has also worked in the Vehicle Dynamics Group & Research directorates in ROSO, Lucknow.

He has undergone training in reputed training institutes abroad in various management development programmes at International Anti Corruption Agency (IACA), Austria; Carnegie Mellon University, Pittsburgh, USA; SDA - Bocconi School of Management, Milan, Italy & National University of Singapore. Apart from the above training, he has also travelled on various assignments to Germany, Israel and Sweden.

His present assignment as Additional Member (Planning), Railway Board entails planning and budgeting of Railway Infrastructure projects including prioritization of investment and execution of the same. He is also the coordinator for National Infrastructure Pipeline Projects in the Railway Board.



INSTRUCTIONS FOR E-VOTING

Pursuant to provisions of Section 108 of the Companies Act, 2013 read with Rule 20 of the Companies (Management and Administration) Rules, 2014, substituted by the Companies (Management and Administration) Amendment Rules, 2015 and Regulation 44 of SEBI (LODR) Regulations, 2015 as amended from time to time, the Company is pleased to provide e-voting facility to the members to cast their votes electronically on all resolutions set forth in the Notice convening the 32nd Annual General Meeting (AGM) to be held on 29.09.2020. The Company has engaged the services of National Securities Depository Limited (NSDL) to provide e-voting facility.

All the shareholders of the Company including retail individual investors, institutional investors, etc. are encouraged to attend and vote in the AGM to be held through VC/OAVM.

The e-voting facility is available at the link: https://www.evoting.nsdl.com

The e-voting facility will be available during the following voting period:

Commencement of e-voting	End of e-voting
26.09.2020 at 09.00 A.M. IST	28.09.2020 at 05.00 P.M. IST

Please read the following instructions for e-voting before exercising your vote.

The procedure to vote electronically on NSDL e-Voting system consists of "Two Steps" which are mentioned below:

Step 1: Login to NSDL e-Voting system at https://www.evoting.nsdl.com/

Step 2 : Cast your vote electronically on NSDL e-Voting system.

Details on Step 1 is mentioned below:

How to Log-in to NSDL e-Voting website?

- 1. Visit the e-Voting website of NSDL. Open web browser by typing the following URL: https://www.evoting.nsdl.com/ either on a Personal Computer or on a mobile.
- 2. Once the home page of e-Voting system is launched, click on the icon "Login" which is available under 'Shareholders' section.
- 3. A new screen will open. You will have to enter your User ID, your Password and a Verification Code as shown on the screen.

Alternatively, if you are registered for NSDL eservices i.e. IDEAS, you can log-in at https://eservices.nsdl.com/ with your existing IDEAS login. Once you log-in to NSDL eservices after using your log-in credentials, click on e-Voting and you can proceed to Step 2 i.e. Cast your vote electronically.

4. Your User ID details are given below:

Manner of holding shares i.e. Demat (NSDL	Your User ID is:
or CDSL) or Physical	
a) For Members who hold shares in demat account with NSDL.	8 Character DP ID followed by 8 Digit Client ID For example if your DP ID is IN300*** and Client ID is 12***** then your user ID is IN300***12******.
b) For Members who hold shares in demat account with CDSL.	16 Digit Beneficiary ID For example if your Beneficiary ID is 12********** then your user ID is 12************************************



c) For	Members	holding	shares	in	Physical	EVEN Number followed by Folio Number registered
Form.						with the Company
						For example if folio number is 001*** and EVEN is
						101456 then user ID is 101456001***

- 5. Your password details are given below:
 - a) If you are already registered for e-Voting, then you can use your existing password to login and cast your vote
 - b) If you are using NSDL e-Voting system for the first time, you will need to retrieve the 'initial password' which was communicated to you. Once you retrieve your 'initial password', you need to enter the 'initial password' and the system will force you to change your password.
 - c) How to retrieve your 'initial password'?
 - (i) If your email ID is registered in your demat account or with the Company, your 'initial password' is communicated to you on your email ID. Trace the email sent to you from NSDL from your mailbox. Open the email and open the attachment i.e. a .pdf file. Open the .pdf file. The password to open the .pdf file is your 8 digit client ID for NSDL account, last 8 digits of client ID for CDSL account or folio number for shares held in physical form. The .pdf file contains your 'User ID' and your 'initial password'.
 - (ii) If your email ID is not registered, please follow steps mentioned below in process for those shareholders whose email ids are not registered.
- 6. If you are unable to retrieve or have not received the "Initial password" or have forgotten your password:
 - a) Click on "Forgot User Details/Password?" (If you are holding shares in your demat account with NSDL or CDSL) option available on www.evoting.nsdl.com.
 - b) Physical User Reset Password?" (If you are holding shares in physical mode) option available on www.evoting.nsdl.com.
 - c) If you are still unable to get the password by aforesaid two options, you can send a request at evoting@nsdl.co.in mentioning your demat account number/folio number, your PAN, your name and your registered address.
 - d) Members can also use the OTP (One Time Password) based login for casting the votes on the e-Voting system of NSDL.
- 7. After entering your password, tick on Agree to "Terms and Conditions" by selecting on the check box.
- 8. Now, you will have to click on "Login" button.
- 9. After you click on the "Login" button, Home page of e-Voting will open.

Details on Step 2 is given below:

How to cast your vote electronically on NSDL e-Voting system?

- 1. After successful login at Step 1, you will be able to see the Home page of e-Voting. Click on e-Voting. Then, click on Active Voting Cycles.
- 2. After click on Active Voting Cycles, you will be able to see all the companies "EVEN" in which you are holding shares and whose voting cycle is in active status.
- 3. Select "EVEN" of Company for which you wish to cast your vote.
- 4. Now you are ready for e-Voting as the Voting page opens.
- 5. Cast your vote by selecting appropriate options i.e. assent or dissent, verify/modify the number of shares for which you wish to cast your vote and click on "Submit" and also "Confirm" when prompted.
- 6. Upon confirmation, the message "Vote cast successfully" will be displayed.
- 7. Once you confirm your vote on the resolution, you will not be allowed to modify your vote.
- 8. You can also take the printout of the votes cast by you by clicking on the print option on the confirmation page.

General Guidelines for shareholders:

1 Corporate and Institutional shareholders (i.e. other than individuals, HUF, NRI etc.) are required to send scanned copy (PDF/JPG Format) of the relevant Board Resolution/ Authority letter etc. with attested specimen



signature of the duly authorized signatory(ies) who are authorized to vote, to the Scrutinizer by e-mail to csrakeshkumar@gmail.com and pragnyap@gmail.com with a copy marked to evoting@nsdl.co.in.

- 2. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential. Login to the e-voting website will be disabled upon five unsuccessful attempts to key in the correct password. In such an event, you will need to go through the "Forgot User Details/Password?" or "Physical User Reset Password?" option available on www.evoting.nsdl.com to reset the password.
- 3. In case you have any queries, you may refer to the Frequently Asked Questions ("FAQs") for shareholders and e-voting user manual for shareholders available at www.evoting.nsdl.com under help section or may contact Ms. Pallavi Mhatre (Assistant Manager), NSDL, 4th Floor, 'A' Wing, Trade World, Kamala Mills Compound, Senapati Bapat Marg, Lower Parel, Mumbai 400013, Email: evoting@nsdl.co.in, Tel: 1800 222 990/ 91 22 24994200/ 91 22 24994545.

Process for those shareholders whose email ids are not registered with the depositories for procuring user id and password and registration of e mail ids for e-voting for the resolutions set out in this notice:

- 1. In case shares are held in physical mode please provide Folio No., Name of shareholder, scanned copy of the share certificate (front and back), PAN (self attested scanned copy of PAN card), AADHAR (self attested scanned copy of Aadhar Card) by email to investorrelations@concorindia.com.
- 2. In case shares are held in demat mode, please provide DPID-CLID (16 digit DPID + CLID or 16 digit beneficiary ID), Name, client master or copy of Consolidated Account statement, PAN (self attested scanned copy of PAN card), AADHAR (self attested scanned copy of Aadhar Card) to investorrelations@concorindia.com.

General Instructions:

- a. You can also update your mobile number and e-mail id in the user profile details of the folio which may be used for sending future communication(s).
- b. The e-voting period commences on 26.09.2020 (09.00 A.M. IST) and ends on 28.09.2020 (05.00 P.M. IST). During this period shareholders of the Company, holding shares either in physical form or in dematerialized form, as on the cut-off date of 22.09.2020 (end of the day), may cast their vote electronically. The e-voting module shall be disabled by NSDL for voting thereafter. Once the vote on a resolution is cast by the shareholder, the shareholder shall not be allowed to change it subsequently.
- c. Those Members, who will be present in the AGM through VC / OAVM facility and have not cast their vote on the Resolutions through remote e-Voting, shall be eligible to vote through e-Voting system during the AGM.
- d. Members who have cast their votes by remote e-Voting prior to the AGM may also attend/participate in the Meeting through VC/OAVM but they shall not be entitled to cast their vote again.
- e. Any person, who acquires shares of the Company and becomes a shareholder of the Company after dispatch of notice of AGM and holds shares as on the cut-off date i.e. 22.09.2020, may obtain the login ID and password by sending a request to NSDL at evoting@nsdl.co.in or RTA at concor@beetalfinancial.com. However, if you are already registered with NSDL for remote e-voting, then you can use your existing user ID and password for casting your vote.
- f. The Scrutinizer shall, immediately after the conclusion of the voting at AGM, count the votes cast at the AGM and thereafter unblock the votes cast through remote e-voting in the presence of at least two (2) witnesses not in the employment of the Company. The Scrutinizer shall submit a consolidated Scrutinizer's Report of the total votes cast in favour or against, if any, not later than forty eight hours after the conclusion of the AGM to the Chairman of the Company. The Chairman, or any other person authorized by the Chairman, shall declare the result of voting forthwith.



- g. Subject to receipt of requisite number of votes, the resolutions proposed in the notice shall be deemed to be passed on the date of the meeting i.e. 29.09.2020.
- h. The Result, along with the Scrutinizer's Report will be placed on the Company's website www.concorindia.com and on the website of NSDL after the results are declared by the Chairman or any person authorized by the Chairman and the same shall be communicated to the Stock Exchanges where the equity shares of Company are listed.



DIRECTORS' REPORT

To The Shareholders

Your directors are pleased to present their report on the business and operations of the Company and the statement of accounts for the financial year ended on 31st March 2020.

FINANCIAL RESULTS:

(Rs. in crores)

Particulars	2019-20	2018-19
Income from operations	6,473.79	6,881.91
Profit before depreciation & tax (PBDT)	1,918.59	2,113.46
Profit before exceptional item(s) and tax	1405.59	1688.88
Exceptional Item(s)	881.63	-
Profit before tax (PBT)	523.96	1688.88
Provision for tax including prior period tax adjustments	148.18	473.47
Profit after tax (PAT)	375.78	1,215.41
Other Comprehensive Income	(-)10.33	(-)1.86
Total Comprehensive Income for the period	365.45	1,213.55
Appropriations:		
Interim Dividend (Current Year)	45.70	-
Final Dividend (Last Year)	520.94	182.79
Corporate tax on dividend	112.41	36.60
Transfer to general reserves	37.58	121.54
Balance carried to Balance Sheet	(-)351.18	872.62
Earnings per share (Rs.)	6.17	19.95

DIVIDEND:

As per the guidelines issued by Department of Investment and Public Asset Management (DIPAM) the minimum dividend to be paid for the year should be at least 5% of net worth or 30% of profit after tax, whichever is higher. Taking into consideration the above and other factors for the year 2019-20, the Board recommended a final dividend of 57% (Rs.2.85 per equity share of Rs.5/- each) on the paid up share capital of Rs.304.65 crores in addition to Interim Dividend of 15% (Rs.0.75 per equity share of Rs.5/- each). The total dividend (interim plus final), including Dividend Distribution Tax (DDT) on Interim Dividend for the year 2019-20 will be Rs.228.06 crores as compared to Rs.628.01 crores for the FY 2018-19. As per Dividend Distribution Policy of the company, DDT shall be considered as part of dividend. The dividend, including DDT for the year 2019-20 works out to 60.7% of profit after tax of the Company for the year.

FINANCIAL HIGHLIGHTS:

The operating turnover of your Company registered a decline of 5.93% during the year under review from Rs.6,881.91 crores in the previous year to Rs.6,473.79 crores in the current year. Total expenditure decreased by 3.24% from Rs.5,527.26 crores in 2018-19 to Rs.5,347.93 crores in 2019-20. The profit before tax works out to Rs.523.96 crores, a decrease of 68.98% over 2018-19. After making provisions for income tax, tax adjustments, the



profit stands at Rs.375.78 crores, which is 69.08% lower than last year. This decrease in profit before tax and profit after tax were mainly attributable to provision of Rs.861.05 crores for amount receivable on account of benefit under Service Export from India Scheme (SEIS) and Rs.20.58 crores for impairment loss of Investment in M/s Fresh & Healthy Enterprises Limited (FHEL), a wholly owned subsidiary of CONCOR.

OPERATIONAL PERFORMANCE:

The throughput of your company reflects a marginal drop during the year 2019-20 in comparison to the year 2018-19. The segment-wise comparison is as under:-

Handling at Terminals (In TEUs)	2019-20	2018-19	%age Growth
EXIM	31,54,596	32,45,259	(-)2.79
Domestic	593,162	5,84,160	1.54
Total	37,47,758	38,29,419	(-)2.13

As can be seen, there has been a marginal drop of 2.79% in EXIM despite outbreak of COVID-19 pandemic since January-2020 in the last quarter of FY 2019-20. However, the Domestic throughput registered a growth of 1.54% during the year 2019-20. In terms of tonnage carried by rail, the company carried a total tonnage of 40.43 million tons in current fiscal as against 43.50 Million tons in previous fiscal (2018-19), a decrease of 7.06%.

CAPITAL STRUCTURE:

There was no change in the shareholding of Government of India and others in the Company during the year 2019-20 and as on 31.03.2020 their shareholding was 54.80% and 45.20%, respectively.

LISTING AND DEMATERIALIZATION OF SHARES:

CONCOR has only one class of security i.e. equity shares listed with the Stock Exchanges in India. CONCOR's equity shares are listed with the two bourses namely BSE Limited (BSE) and National Stock Exchange of India Limited (NSE). The listing fees of both the stock exchanges have been paid. To facilitate dematerialization of shares by its shareholders, CONCOR has signed agreements with both the Depositories (NSDL & CDSL). As per SEBI guidelines, CONCOR's shares have been placed under 'Compulsory Demat Mode'. Out of 60,92,94,348 equity shares of Rs.5/- each listed on the Stock Exchanges, 60,92,92,976 equity shares (99.9998% of the total equity shares) were in demat mode as on 31.03.2020. The market capitalization of the Company was Rs.20,207 crores as on 31.03.2020 (as per closing price on last trading day of the year at NSE). This market capitalization subsequently increased and it was Rs.25,462 Crores as on 30.06.2020.

CAPITAL EXPENDITURE:

Capital Expenditure of Rs.1068.67 crores approx. was incurred during the year mainly on development/expansion of terminals, acquisition of wagons, handling equipments and IT Infrastructure, etc.

NEW TERMINALS & TERMINAL NETWORK EXPANSION:

During the year, the Company has further strengthened its existing Terminal Network to provide efficient services to its customers. Presently, the Company has been operating at 63 terminals in total, out of which 59 are its own terminals (9 pure EXIM, 33 Combined Container, 17 pure Domestic) and it has entered into 4 (four) Strategic tie ups for various locations.

Phase wise commissioning of three facilities / MMLPs at Mundra and Dahez (Gujrat) and Jajpur (Odisha) are planned in FY 2020-21.

As a part of overall strategy of expansion and entry into new areas of business to complement CONCOR's position as a Multimodal Logistics service provider, CONCOR has entered into coastal shipping operations, Distribution



Logistics, warehousing, First Mile Last Mile Logistics, and Bulk movement of Cargo in Containers among other initiatives.

HIGH SPEED WAGONS, CONTAINERS AND HANDLING EQUIPMENTS:

In order to strengthen and improve the service level, during the year under review 80 Bogie Low Longer (BLL) wagons were added to the existing fleet of CONCOR owned wagons, increasing the holding of BLC and BLL wagons to 13,497. During the year, 2,005 numbers of BLC wagons converted into Bogie Low Container Modified (BLCM) rakes with increasing axle load capacity from 20.3T to 22T. Further, 470 numbers of BLCM wagons have been taken on Lease for the period of 10 years. Therefore, total wagons (BLC+BLCM+BLL+BFKHN+BVZI) holding, including leased wagons as on 31.03.2020 was 15,578 and first time procurement of 25 Ton axle high speed BLCS wagons is under process.

During the FY 2019-20, 5,601 twenty feet containers have been inducted in CONCOR's fleet of domestic containers. Further, 289 containers have been off-hired / auctioned during FY 2019-20. As on 31.03.2020 your Company has 30,994 (owned plus leased) containers.

During the year 2019-20, total 29 numbers of Reach Stackers (RSTs) have been added to the existing fleet of CONCOR owned RSTs. As on 31.03.2020, the Company owned 111 RSTs and 16 Gantry cranes.

INFORMATION TECHNOLOGY:

Your Company continued to make progress in the field of Information Technology (IT). The VSAT based hybrid network has been upgraded with MPLS cloud and now it covers 63 locations. The Terminal Management System for Domestic (DTMS), for EXIM (ETMS), ERP for Oracle Financial, HR Payroll, Container Repair System, Operation system was implemented for the expanded network of terminals and a Data Warehouse Module for commercial applications on centralized architecture is running smoothly across field locations/Regional Offices and Corporate Office.

The web enabled Customer interface through a dedicated Web Server is running successfully providing facilities to the customers. The customer feedback facility system as implemented on the website and on mobile app enables us to constantly evaluate our performance and take corrective action on Customer complaints and feedback.

Public Grievance lodging and monitoring system has been deployed on CONCOR's website for Grievance Redressal system. The objective of the system is to reduce time in addressing grievance, to increase transparency and round the clock access for lodging and monitoring grievance.

The Electronic-filing of documents on the Commercial System initially provided at ICD/Tughlakabad have now been extended to all EXIM terminals which enables the customers to file their documents electronically from their own offices and on-line payment mode of NEFT/RTGS has been enabled. As part of business continuity plan, CONCOR has established backup site and standby system at primary site for its commercial business critical applications. CONCOR has been re-certified ISO/IEC-27001:2013 certification from STQC IT Certification Services (Ministry of Communication & Information Technology) for establishing an Information Security Management System (ISMS).

As an extension of existing HRMS, employee portal has been introduced. This system facilitates employees to access information regarding salary/ reimbursements, leave balances, PF statement, view and submit their APAR online, online submission of Annual Property return, pension details etc. and employee has option of viewing of the information on the screen and the printout of the same can also be taken for the record. Online payment systems for Corporate Office and all regions are implemented from Oracle Financials.

The e-tender system with e-payment facility for sale and EMD electronically, MSE exemptions has also been introduced. The site is integrated with online payment gateway for collection of fees. CONCOR has implemented reverse auction and has re-designed its Corporate website to the responsive website.



The e-Samarth application for Online Vigilance Clearances to handle bulk NOC request creation and approval and workflow driven system has been evolved. This has increased transparency and drastically reduced the total time of according NOC for various purposes. Similarly, e-Voting was successfully done for CONCOR shareholders. File tracking system was implemented at Corporate office of CONCOR. Document Management System for Company Secretary Module, Reimbursement of Bills, e-meeting app for conducting paperless Board and Committee meetings of CONCOR and its Subsidiaries have been implemented.

CONCOR has launched its mobile app for disseminating the information (public tariff, rail tariff, track & trace, Company directory, etc.) for its stakeholders and has launched mobile app for Exim e-filing (covering reports & queries) for its stakeholders. CONCOR has launched its FMLM (First Mile Last Mile) mobile app to EXIM customers to facilitate end to end solutions. CONCOR has adopted various system improvements like dispensing submission of e-tender document with an undertaking, making available all circulars and guide lines of all departments to all employees on intranet with name Compendium.concorindia.com, has introduced auto refund of EMD on e-tendering system. CONCOR has started bulk coal movement, in Commercial system necessary changes incorporated to capture same in system.

CONCOR has implemented:

- (i) E-office replacing the physical files with electronic files as a step towards office automation and paperless working.
- (ii) E-contractor billing for online submission of invoices by contractors through their digital signature only and online payment by CONCOR.
- (iii) Know Your Container Location (KYCL) for online track and trace of container for its customers through mobile app, chatbot, etc.
- (iv) Bill Tracking System to its vendors through website.

STANDARDISATION/ CERTIFICATIONS:

CONCOR continues to enjoy ISO 9001:2015 certification and as on 31.03.2020, 66 Nos. of Terminals (including Corporate Office and 8 Nos. Regional Offices) were ISO 9001:2015 certified. It is an illustration of the total commitment of your Company towards Quality Management System. Quality Policy clearly provides for ensuring complete customer convenience & satisfaction and value for money through continual improvement of system and processes. The Quality Policy has been prominently displayed at all locations of CONCOR. Safety Slogans are displayed at prominent locations at various terminals of CONCOR. ISO Certification is available for most of the units of the Company. Disaster Management System has been hosted on CONCOR website. Further, in its endeavor to maintain high standards of quality, your Company has been taking various steps, some of which are as follows:

- > Conducting periodical Management Review Meetings, wherein various actions were taken with regard to Disaster Management, Safety Norms and Quality Standards.
- Quality Audits were undertaken from time to time by Quality Auditors, who have been trained internally for this purpose.
- > Annual Surveillance Audit was undertaken by an independent agency for a number of units.

JOINT VENTURES/ STRATEGIC ALLIANCES:

Your Company continued to place emphasis on providing total logistics and transport solutions to its customers by exploring the possibilities of expanding the presence of the Company in all segments of Logistics value chain in the EXIM as well as Domestic segments. Strategic alliances firmed up, both for optimal utilization of infrastructure as well as expansion into other segments of the value chain for effectively achieving the goals.

SIDCUL CONCOR Infra Company Ltd. (SCICL), a Joint Venture Company (JVC) with shareholding of 74% and 26% of Container Corporation of India Limited (CONCOR) and State Infrastructure & Industrial Development Corporation of Uttarakhand Ltd. (SIIDCUL) respectively has developed a Multimodal Logistic Park (MMLP) at Pantnagar located approx. 300 mts from Rudrapur-Haldwani State Highway and approx. one km. from the NH-87. SCICL is doing operations in both the stream i.e. EXIM and Domestic.



During FY 2019-20, SCICL handled 478 rakes which were 364 in FY 2018-19. The containers handled at MMLP, Pantnagar during the year were 37,898 TEUs which was 29,049 TEUs in FY 2018-19. Its revenue from business operations for the said period was Rs. 12.84 crores which was Rs. 8.51 crores in FY 2018-19, reflecting growth of 50.88 %. The JVC is expected to emerge as a major logistics service provider for rail logistics for the rapidly industrializing State of Uttarakhand.

Punjab Logistics Infrastructure Limited (PLIL) is a JVC of CONCOR and Punjab State Container and Warehousing Corporation Limited (CONWARE). This Company has developed a MMLP in the State of Punjab facilitating trade and industry of the State and putting them on International map.

During the year under review PLIL achieved turnover of Rs.31.52 crores as against Rs. 20.25 crores in the previous year, which is around 55% more than the previous year. The TEUs handled this year has been 26,462 as compared to 20,126 in 2018-19. The inward movement of TEUs was 19,330 and outward movement was 7,132 TEUs. The Company ventured into new business and there were 18 rakes of cars handled during the year. SILOS project is in progress and it is expected that it will account for a major portion of its turnover going forward.

The above two Companies i.e. SCICL & PLIL are also subsidiaries of your Company as it is holding majority of shares in these companies.

While the existing Joint Ventures continued to perform to their full potential contributing to the growth of the core business of CONCOR, new strategic alliances made are as under:.

- ➤ On 11th September, 2019 CONCOR commissioned Pipavav Integrated Logistics Hub (PILH), a Multi-Modal Logistics facility by Joint Working Group formed by CONCOR & CWC.
- ➤ On 25th February, 2020 CONCOR and JSC RZD Logistics of Russia have signed the service agreement for transporting containerized cargo through International North- South Transport Corridor (INSTC).

CONCOR and RZD Logistics (Russian Railways) have executed above Memorandum of Understanding for cooperation and collaboration in promoting intermodal transportation of cargo over the International North-South Transport Corridor (INSTC). This Service Agreement gives the broader responsibilities for transporting the cargo from India to Russia and vice-versa under a single invoice. This seamless transportation of containerized cargo will benefit both exporters and importers in India and Russia. It will also facilitate reduction in transit time and cost of transportation compared to the existing transportation via Suez Canal. CONCOR is the undisputed market leader in India with its vast network throughout the country. M/s Russian Railways Logistics, Joint Stock Company is the largest multimodal logistics operator in the CIS and Baltic countries. They have vast experience of transporting containers through rail in international streams. This association is expected to pave way for a seamless cargo movement between India and Russia with greater economic movement.

WHOLLY OWNED SUBSIDIARIES:

CONCOR had incorporated M/s. Fresh & Healthy Enterprises Ltd. (FHEL) in the year 2006 as its wholly owned subsidiary to create world class cold storage infrastructure in the country, to provide complete cold chain logistics solutions to various stakeholders in this field.

Due to changed business dynamics with implementation of Goods and Service Tax (GST), customized storage requirements, intense competition with un-organized sector, it was decided to Re-engineer the Rai facility in two phases for development as an Agri-logistics Centre with changed business model of leasing/renting out the chambers to interested parties for storage of perishable goods.

For purpose of modification of existing facility by converting CA Chambers into Chiller, Bonded Cold Store Warehouse and CA store with mezzanine floor under Phase-I of re-engineering plan, CONCOR infused Rs. 13.45 Crores by way of fresh equity subscription in FHEL in April, 2018 and Phase II covers development of additional infrastructure with the funding of Rs.30.86 crores by way of fresh equity subscription.

Under the implantation stage of Phase – I, mezzanine floors have been erected in the chambers, so that the fruit can be stored and retrieved in lots as required by the market. Small doors have been erected in the chambers to make



them more suitable for cold store operations, so that the material can be received and delivered on day to day basis. These changes have been made to make the facility more versatile and suitable for storage of fruits and vegetables other than apples. Modification of Chambers under Phase – I is near completion.

During FY 2019-20, Company took several initiatives to ramp up its operations. Corridor 2 & 3 were made operational. Further, 1/3rd of the facility (26 chambers of corridor 1) has been converted into Custom Bonded Warehouse. This is the only such facility in Delhi/NCR and hence an added USP for FHEL. Custom notification for bonded warehouse was issued in March 2019 and operations started from April 2019.

In the apple season of the year 2019, all the operational chambers of corridor 2 & 3 were rented out among the more than 100 clients at the market rates. In order to improve the occupancy level during off season, additional equipments were installed for the storage of Potatoes. As on 31.05.2020, 42 chambers were rented out to various customers (23 CA/Chiller Chambers and 19 custom bonded chambers) for storage of variety of products like Apples, Kiwi fruit, Eggs, Fruit Syrup, Almonds, Pears, Grapes, Orange/Malta, Food Supplements, Walnut, Spices, Candies etc.

The facility has been operational during the entire lock down period, i.e. both the material was being received and delivered. All the operations during the lock down period have been managed with limited staff and work force. This effort has been highly appreciated and acknowledged by our clients.

FHEL's outstanding loan of Rs. 37.53 crores along-with interest accrued & due of Rs.18.36 crores upto 14.06.2019 due to CONCOR, was converted into Equity Share Capital of FHEL on 14.06.2019, after increase of Authorized Share Capital of FHEL from Rs.200 crores to Rs.250 crores. With this conversion, Issued, Subscribed and Paid up Equity Share Capital of FHEL increased from Rs.159.12 crores to Rs.215.01 crores on 14.06.2019.

On account of Re-engineering of the facility at Rai, Sonepat, renting of chambers and carrying out the business, operating profit showed month wise increasing trend during the fourth quarter of FY 2019-20 aggregating to an operating profit of Rs.24.11 lakhs. The overall operating loss of the company for FY 2019-20 reduced to Rs.0.63 crores as against Rs.0.68 crores of FY 2018-19. FHEL also reduced its net loss by approx. 23% i.e. from Rs.8.39 crores in FY 2018-19 to Rs.6.46 crore in FY 2019-20. Considering the past performance of FHEL and its accumulated losses, an impairment testing was carried out for investment in it and as a result of the same an amount of Rs.20.58 crores was provided for impairment loss during the year.

In order to expand its span of operations and make its presence felt in Air cargo business with a view to establish itself in this Industry, CONCOR had formed earlier CONCOR Air Ltd. (CAL) in the year, 2012. It is 100% subsidiary of CONCOR and has an authorised share capital of Rs.50 crores. The objectives of CAL are:

- > To undertake Air Cargo related activities in International as well as Domestic circuit.
- To contribute in the development of Air Cargo business of the country by providing end to end solution to the customers through the mode of bonded trucking of Import/Export cargo from the various hinterlands to the Airports.
- To provide warehousing facilities to International & Domestic Air Cargo and to facilitate the clearance of EXIM & Domestic Air Cargo.

CONCOR Air Ltd. has made its presence felt at Chatrapati Shivaji Maharaj International Airport in the field of domestic and international air cargo related activities by entering into concession agreements with Mumbai International Airport Ltd. (MIAL).

Domestic Air Cargo Concession:

In February, 2013 CONCOR Air Ltd. has entered into an agreement with MIAL under which SANTACRUZ AIR CARGO TERMIAL (SACT) has been developed by CONCOR Air Ltd. SACT is a State-of-the-art GREEN terminal with ultra-modern facilities for storage of cargo, handling, screening, cold storage etc. SACT was commissioned on 09.06.2016. During the year at SACT, CAL has handled domestic air cargo of major five airlines viz; Jet Airways, Indigo, Spicejet, Go Air and Vistara.



International Concession Agreement:

CAL has earlier successfully completed its concession period with MIAL for its international Operations which ended on 15th April 2018.

CAL has earned a net profit of Rs.720.25 lakhs after tax during FY 2019-20. The paid up equity capital of the company was Rs.36.65 Crores as on 31.03.2019.

During the year 2019-20, another wholly owned subsidiary was incorporated on 06.01.2020 with the name of 'CONCOR Last Mile Logistics Limited' for the purpose of developing warehousing (including customized warehousing for specialized cargo), warehousing and inventory management, distribution and first mile-last mile connectivity; develop freight terminals including Railway Goods sheds and intermodal, multimodal logistics parks (MMLPs) providing integrated handling, storage, warehousing, value added services, transportation, distribution with state of art facilities to achieve economy of scale and improve service levels; operate and manage freight terminals, goods sheds on rent/lease/hire/ownership; construct, develop and maintain wharf, circulating area, conforming to the best of industrial practices; and to construct, develop and maintain passenger terminals for efficient & smooth handling of passengers.

Its first financial year will be ending on 31.03.2021. As on 31.03.2020 its authorised capital was Rs.100 crores and paid up capital was Rs.1 crore.

CONSOLIDATED FINANCIAL STATEMENTS:

The Consolidated Financial Statements of the Company prepared in accordance with the provisions of the Companies Act, 2013 and the applicable Indian Accounting Standards (Ind AS) forms part of the Annual Report of the Company.

HUMAN RESOURCE MANAGEMENT:

Human Resource Management (HRM) in organizations is designed to maximize employee performance to achieve its strategic objectives. HR is primarily concerned with the management of people within organizations, focusing on policies and systems. Being a progressive organization, CONCOR firmly believes in the strength of its most vital asset i.e. Human Resource.

CONCOR has adopted and aligned its HR strategy vis-a-vis systems & procedures taking into account the business objectives and competence building needed for the organization. HR strategy acts as a motivating factor for the employees who contribute to the core competence of the organization to create a match between the company's future needs and the aspirations of individual employees.

CONCOR's HR Philosophy is rooted in encouraging employee empowerment, growth and development of individuals by realizing their potential, encouraging innovative ideas and fair distribution of rewards. Its work culture is open and dynamic enabling employees to take initiative in jobs with active support of the top management. It is an employer of choice and attracts the best available talent with skill sets required for the growth and development of the organization.

Right placement and refinement of employees is the primary function after induction by which CONCOR HR maintains alignment of individual performance and goals with that of CONCOR Goals.

Great care is taken to maintain safe and hygienic working climate and to provide working environment to the employees conducive to their good health. The occurrence of industrial accidents is minimal.

CONCOR offers various voluntary benefits (apart from statutory benefits) to its employees. These are offered in the form of options to the employees to choose from a mix of perks and allowances available subject to a maximum ceiling. In addition to allowances and benefits covered in the cafeteria approach, additional perks in the form of residential accommodation, telephone instruments/service, advances and welfare amenities are provided to employees.



Provision has been made for timely delivery of HR services through Right to Service for time bound delivery of HR Services and Benefits.

The company has a performance oriented culture wherein contribution of every employee to the organization is measured and suitably rewarded. CONCOR has a sound and result oriented Performance Management System (PMS). The system promotes CONCOR's philosophy of rewarding and recognizing meritocracy at all levels and support development of executives through a structured approach woven into the appraisal of the company.

CONCOR has an exclusive training centre to cater to employees' developmental needs. It conducts both In-house and Specialized topic based trainings as per organizational and employees needs from time to time. Feedback of employees and reporting authorities is reviewed constructively and accordingly next training calendar is scheduled. Employees are put to 'On the Job Training Programmes' and are evaluated to get an understanding of the suitability of the employee for his/her right placement and also to understand specific developmental needs of employees.

The company provides wider opportunities for growth to its employees. Being a young organization with average age of employees at 40 years, it has formulated a comprehensive Performance Management System (PMS) in order to identify not only the job performance of the employee but also analysis of employee's behavior and personality traits under various descriptions of personality. It gives an idea of employee's training and developmental needs and thus contributes majorly to the succession planning of the individual and thereby helps in the analysis of an employee for his placement for a particular job.

With a view to keep our below board level employees/ officers prepared for the future requirement of the organization, young managers have been placed as the head of the terminals and departments, under Group General Managers and Executive Directors who have been placed as Head of the Regions and departments. The attrition rate in CONCOR is within 2 percent owing to CONCOR's employee welfare and career development policies.

INDUSTRIAL RELATIONS:

Sound and healthy Industrial Relations (IR) is the pivot around which the entire business operations revolve. CONCOR believes in community of interests and not in conflicts of interests. Various interest groups strive to further goals in the organization and resolution of conflicting interests in a positive manner reinforces faith in the system, besides imbibing strength to face external threats. CONCOR maintained industrial peace and harmony and no mandays were lost during the year. Positive Industrial Relations (IR) has been the goal of HR department. CONCOR provides two way communication, participative culture, open platforms for discussion for ideas and motivation of the employees.

RESERVATION POLICY:

CONCOR is a Central Government Public Sector Undertaking (PSU). It follows all Government mandates in true spirit. The representation of such categories against the total strength of 1,426 as on 31.03.2020 is as under:

Category	No. of Employees
Schedule Caste	209
Schedule Tribe	74
Other Backward Classes	344
Persons with Disabilities (PwDs)	30
Ex-serviceman	21

Further, one candidate of general category have been recruited/appointed during the year 2019-20.

SPECIAL ACHIEVEMENTS:

Your company continued to excel in fields of its activities and was a proud recipient of the following awards in the year:

Winner in the "Transport & Logistics Category" at the Duns & Bradstreet Corporate Awards on 29.05.2019.



- ➤ The Container Terminal Operator of the year award in South-East Cargo & Logistics Award 2019 on 07.07.2019.
- ➤ State Award from Karnataka, Chief Minister for Service Sector on 06.09.2019.
- ➤ The prestigious Delhi Best Employer Brand Awards 2019.
- ➤ The Gateway Awards 2019 in the category "Inland Container Depot of the year" on 27.09.2019.
- ➤ The Punjab Logistic Leadership Awards 2019 on 29.11.2019.
- > The prestigious CII SCALE Awards 2019 in the category "Container Logistics" on 12.12.2019.
- Northern India Multimodal Logistics Award 2020 in the category Inland Container Depot & Rail Operator of the year on 17.01.2020.
- Bestowed with "Company of the year- Logistics" Award from CNBC-AWAAZ on 07.02.2020 for outstanding performance & consistently excelling on parameters such as growth, capital efficiency and profitability.
- > ET Now Business Leader of the year Award in the category Best State of the Art Facility on 16.02.2020.

ENERGY CONSERVATION AND TECHNOLOGY ABSORPTION:

The relevant information on conservation of energy and technology absorption stipulated under Section 134 of the Companies Act, 2013 read with Rule 8 of The Companies (Accounts) Rules, 2014, are as under:

For energy conservation and technology absorption, virtualization is being done in the servers of major applications, which is the latest technology, with the objective to reduce hardware, power consumption and the cooling requirement. Implementation of MPLS connectivity in place of VSAT also reduced the power consumption by hardware equipments.

To save power, multiple servers are also being controlled through single console instead of having the separate monitors, which save power as well as reduce cooling requirement. Most of the CRT monitors have been replaced by LCD/LED monitors, which have reduced the power requirement drastically. Most of the latest CPU/ Monitors / Printers of desktops /laptop are configured in power saving mode.

In addition to above, to conserve energy and to reduce power requirement/ heat dissipation wherever possible, consolidation is practiced as per requirement.

The Company is using fuel efficient Rubber Tyre Gantry (RTG) Cranes and Reach Stackers (RST) Machines for handling of containers, usage of fuel efficient power packs to feed power supply to refrigerated containers while transporting to ports. Further, energy efficient Rail Mounted Gantry (RMG) Cranes and improved warehouse design is being used by making them more energy efficient.

FOREIGN EXCHANGE EARNINGS & OUTGO:

During the year, there were no foreign exchange earnings. The details of foreign exchange outgo are as under:

Foreign exchange outgo	(Rs. in crore 2.81
Import on CIF basis a) Stores & Spares	3.54
b) Capital Goods	131.93

RESEARCH & DEVELOPMENT (R&D):

- > CONCOR is procuring 11,600 high capacity containers of 34 Ton in line with the upgrading capacity of wagons.
- Acquired 28 Nos. of Reach Stackers in the FY 2019-20.



- Conducted trials on agriculture produces for Value addition and introducing the technology of Ice Battery from Japan.
- > Converted 2005 No of BLC wagons into BLCM rake with increasing axle from 20.3T to 22T.

PRESIDENTIAL DIRECTIVE(S):

No Presidential Directives issued by Govt. were received by CONCOR during the FY 2019-20.

RAJBHASHA:

Implementation of Official Language policy of Govt. of India has been fully complied with in CONCOR by implementing Official Language Act 1963 and Official Language Rules 1976 and its provisions in all its offices.

Quarterly meetings of Official Language Implementation Committee were held regularly to review the progress made in promoting use of Hindi in CONCOR and the decisions taken therein were promptly implemented. During the year, regional offices including corporate office were inspected in order to overcome the shortcoming being faced by employees in use of Hindi in their official work. Hindi workshops on various topics were organized regularly to create awareness and adoption amongst employees in regard to various provisions of official language.

Hindi Pakhwara was organized from 14th to 27th September, 2019 in which 3 competitions were held and about 65 officials participated in these competitions. Total 41 employees were given Cash Prizes and certificates. A Hindi drama as well as a comedy program by renowned bollywood artist Shri Raju Srivastava was also organized during Hindi Pakhwara to promote Rajbhasha. CONCOR composed 'CONCOR Hindi Geet' written by Mukhya Rajbhasha Adhikari which was released during the Hindi Pakhwara.



A scene from Hindi drama



Shri Raju Srivastava performing during Hindi Pakhwara

109 employees were given Cash Awards for doing their official work in Hindi under 'CONCOR Rajbhasha Puraskar Yojna' for the year 2018-19. Two officials were awarded with Late Dr. Shankar Dayal Singh Smriti Puruskar 2018 for their significant contribution towards promoting Hindi in official work.

CONCOR's library got enriched by acquiring 50 new Hindi Books of reputed authors on various streams of Hindi Literature making total Hindi books 1,961 out of total 2,799 books available in the library. To promote original writing and familiarize with company's activities, a quarterly Hindi magazine 'Madhubhasika,' is continue to be published regularly by including famous stories and poems of famous Hindi writers as well as articles from CONCOR family. The magazine is available on Company Website in order to facilitate its accessibility to everyone. CONCOR's website is bilingual and all computers have Unicode facility to work in Hindi which is being utilized by its officials.



VIGILANCE:

The objective of CONCOR vigilance is to facilitate an environment enabling people to work with integrity, efficiency and in a transparent manner, uploading highest ethical standards for the organisation. To achieve this objective, the Vigilance Department carries out preventive, proactive and punitive actions with greater emphasis in the preventive and proactive functions. Following activities were undertaken during the financial year 2019-20.

During the year 2019-20, 18 Preventive/Surprise checks/CTE type checks were conducted at various Regional Offices/Inland Container Depots/Container Freight Stations. In addition, cases were registered/ investigated on the basis of complaints and other information. Periodic surprise checks were conducted regularly in vulnerable areas of the company. Suitable penal action was taken against erring officials and contractors. An amount of Rs.1.64 crores was recovered from various contractors/ customers during the financial year. Seven minor penalties were imposed during the financial year pertaining to irregularities such as indiscipline, dishonesty, negligence in performance of duty or neglect of work etc. The departmental action against one officer is pending as on 31.03.2020.

On the suggestion of Vigilance Division, respective user departments have issued 10 circulars for improvement in systems and procedures. In order to disseminate information among field functionaries, Vigilance Division organised regular training programmes /workshops in different Regions covering topical issues such as D&A Rules, Facets of Vigilance and Civil Engineering Works etc. Vigilance Division has released second edition of the vigilance e-bulletin named "Vig-Darpan". Thee-bulletin will serves to disseminate the latest vigilance instructions and showcases best practices in the field of vigilance in order to create awareness and sensitize all officers and staff to discharge their duties consciously, meticulously and fearlessly. Information technology is being extensively utilised to ensure transparency in functioning of modules such as e-office, e-billing e-tendering, e-payments, e-contractor billing, e-receipts, e-filing, e-auction & reverse auction etc thereby instilling confidence of being just and fair organisation amongst our customers, business associates etc.

Vigilance Awareness Week (VA W) was observed in all offices of CONCOR by undertaking various activities during the period 28th October to 02nd November, 2019. The theme of the Vigilance Awareness Week -2019 was "Integrity - A Way of Life'. VAW-2019 was marked by numerous activities/competitions in schools, colleges, universities, Gram Sabhas workshops/in teractive sessions etc. were organized. Banners on the VA W theme were displayed at various offices and public places. Several workshops, seminars, Grievances Redressal Camps were organized involving employees, customers and contractors/vendors. Essay, slogan writing and debate competitions were organized for employees and student community. The highlight of Vigilance Awareness Week-2019 was Flagging Off the 04 numbers of "Satarkta Express Container Trains-2019" from DCT, Okhla, New Delhi to Chennai, Hyderabad, Bangalore, Kolkata. The trains carried pictorial stickers pasted on the containers with messages and slogans related to vigilance awareness for the general public while these containers move across the country through Rail and Road. The first "Satarkta Express Container Train" was flagged off by Shri Akash Taneja - Chief Vigilance Officer/CONCOR and Shri Kamal Jain – Executive Director/CONCOR on 30th October, 2019 from Domestic Container Terminal, Okhla, New Delhi for Tondiarpet, Chennai. This initiative was also extended to movement of containers through costal shipping and containers with Stickers were also sent through Coastal Ships from Kandla Port to various Ports such as Mangalore, Tuticorin and Cochin in Southern Region.

In order to motivate the employees in recognition to their contribution in vigilance management, the award/or "Most Vigilant Employee of the year" has been instituted and this year the award was jointly was awarded to Shri Rajesh Kumar Behal - Asst. Manager (Tech.)/Northern Region and Shri Bikash Kumar – Executive (C&O)/ Central Region on 29th October, 2019 by Shri Kalyana Rama - Chairman & Managing Director/CONCOR) & Shri Shailendra Singh - Chief Technical Examiner / CVC during Vigilance Awareness Week.

DIRECTORS' RESPONSIBILITY STATEMENT:

Pursuant to Section 134(5) of the Companies Act 2013, your Directors hereby confirm that:

i) In the preparation of the annual accounts, the applicable accounting standards have been followed along with proper explanation relating to material departures.



- ii) The Directors have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit and loss of the Company for that period.
- iii) The Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 2013 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities.
- iv) The Directors have prepared the annual accounts on a going concern basis.
- v) The Directors have laid down internal financial controls to be followed by the Company and that such internal financial controls are adequate and were operating effectively.
- vi) The directors have devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems were adequate and operating effectively.

MANAGEMENT DISCUSSION AND ANALYSIS:

The detailed Management Discussion and Analysis forms a part of this report at **Annexure-A**.

CORPORATE GOVERNANCE & GREEN INITIATIVE:

Your Company has taken structured initiatives towards Corporate Governance & its practices are appreciated by various stakeholders. Your Company believes in the principle that good Corporate Governance establishes a positive organizational culture and it is evident by responsibility, accountability, consistency, fairness and transparency towards its stakeholders. As required under SEBI (LODR) Regulations and DPE guidelines on Corporate Governance, a separate report on Corporate Governance practices followed by the Company forms part of this Report at Annexure-B. Further, in terms of SEBI Regulations a Certificate regarding non-disqualification of Directors is as per Annexure-C.

A Practicing Company Secretary has examined and certified your Company's compliance with respect to conditions enumerated in SEBI (LODR) Regulations and DPE guidelines on Corporate Governance. The certificate required in DPE guidelines and SEBI (LODR) Regulations forms part of this Report at **Annexure-D**.

As a responsible corporate citizen and to reduce carbon foot print, your Company has actively supported the implementation of 'Green Initiative'. Electronic delivery of notice of Postal Ballot, notice of Annual General Meeting (AGM) and Annual Report alongwith other communications is being done to those shareholders whose email ids are already registered with the respective Depository Participants (DPs) and downloaded from the depositories i.e. NSDL/CDSL and for shares held in physical mode, whose email IDs are available with Company. Accordingly, the Company is sending all documents to the shareholders viz. Notice, intimation for dividend, Audited Financial Statements, Directors' and Auditors' Report, etc. in electronic form to their registered e-mail addresses.

In respect of financial year 2019-20, in terms of exemption granted by MCA vide General Circular No. 20/2020 dated 5th May, 2020 read with General Circular No. 14/2020 dated 8th April, 2020 and General Circular No. 17/2020 dated 13th April, 2020 and by SEBI vide Circular no. SEBI/HO/CFD/CMD1/CIR/P/2020/79 dated 12th May, 2020, due to spread of Covid-19 pandemic, Annual Reports have been circulated among the members whose email IDs are available with the Company through electronic mode. Accordingly, no physical copies of the Annual Reports are being circulated among the members of the Company.

CORPORATE SOCIAL RESPONSIBILITY (CSR) AND SUSTAINABLE DEVELOPMENT:

CONCOR's social activities in F.Y. 2019-2020 continued to be concentrated on overall development of society with prime focus on school education and health in terms of guidelines issued by Department of Public enterprises (DPE). Activities in other areas like sanitation, skill Development, environment sustainability, sports, infrastructure development etc. have also been taken up for the welfare of our stakeholders ranging from rural areas to CONCOR locations. Some of major activities undertaken by company are:



CSR activities in Aspirational districts i.e. Visakhapatnam(AP), Asifabad (Talangana), Chanduali (UP) & Shravasti (UP) adopted by CONCOR continued in all four districts by taking up education and health activities including construction of Science labs, procurement of health equipments like x-ray machines, cell counter/ bio chemical analyzer, ultrasound machines, digital autoclave, digital Hemoglobinmeter, providing scooter for ANM workers, construction of public toilets, water ATM/RO plant, construction of Asha Ghar/Waiting hall (with toilet), procurement of Ambulances, Bins, etc. in these four districts benefitting thousands of people by these activities.









Health care support at Asifabad and Visakhapatnam

56 comprehensive Health camps organized at 21 major locations of CONCOR benefitting approximately 37613 stakeholders by addressing their basic health issues such as BP, sugar, eyes etc. around CONCOR facilities.



In order to create awareness as well as early detection of cancer among lower starta of society, 15 cancer detective camps have also been organized in and around Delhi benefitting 850 persons by this activity.





Cancer camps in Delhi

Skill development activities were initiated in Logistic & essential services in Chennai (Tamilnadu) and Patiala (Punjab) which will benefit approximately 700 youths and women.







Skill training in logistic sector at Delhi and Chennai

Support continued towards infrastructure development of hospital in Chattisgarh for the benefit of common man of society as well as other activities such as distribution of assistive devices to divyangjans in Andhra Pradesh, Uttar Pradesh and Telangana states benefitting 1000 such beneficiaries and further cochlear implants surgeries done to help children with hearing impairment belonging to economically weaker section of society.





Distribution of assistive devices to divyangjans at Asifabad and Visakhapatnam

To promote sanitation among masses, toilet blocks at public places were constructed in Chennai and Gautambudh Nagar as well as construction of public toilet blocks have been taken up at various Railway Stations of Western Railway in order to maintain cleanliness at Railway stations.

Infrastructure Development of schools continued in CONCOR CSR activities covering Shravasti(UP), Purnia(Bihar), Gauatambudh Nagar(UP), Ghazipur (UP) and Kannur (Kerala), Khatuwas (Rajasthan) districts in which construction and maintenance of classrooms etc. have been taken up.

Support to underprivileged section of society in acquiring quality education continues to be focus area of COCNOR CSR activities. Bright but poor students from Eastern Uttar Pradesh districts were supported for pursuing JEE and other exams. Slum children in Delhi were supported in acquiring value education as well as infrastructure of many schools were strengthens in Uttar Pradesh, Rajasthan and Kerala benefitting 2000 children.











Support to education in Varanasi, Uttar Pradesh and Delhi

CONCOR supported to educate the dependents of war widows by contributing in Armed Forces Flag Day Fund.

The spread of deadly COVID-19 in the country in the month of March, 2020 led CONCOR to support Govt. by contributing Rs. 5 crores to PM CARE Fund.

In terms of funds allocated as per Companies Act 2013, including unspent balance of previous year towards CSR Expenditure for FY 2019-2020, an amount of Rs.22.16 crores has been utilized towards various CSR activities during the year.

CONCOR is working tirelessly towards bringing a change in the lives of its stakeholders in order to fulfill its social responsibility in line with its CSR policy and vision.

The particulars of CSR activities for the year in the form of the Annual Report on CSR activities is as per **Annexure-E** to this report.

RISK MANAGEMENT:

As per the requirement of SEBI (LODR) Regulations, 2015, the Company is having a Board level Risk Management Committee. The particulars of Committee are stated in the Corporate Governance Report forming part of this Report. The Company has a well laid down Risk Management (RM) system to identify, evaluate risks and opportunities. The said system seeks to create transparency, minimize adverse impact on the business objectives and enhance the Company's competitive advantage. The risk management system defines the risk management approach across the enterprise in various business activities. The RM structure has different risk models which help in identifying risk trends, exposure and potential impact analysis at Company level and also separately for business segments. It forms an integral part of the Company's functioning and the Board of Directors are being regularly apprised about the status of various risk elements and the mitigation plans for the same.

INTERNAL CONTROL SYSTEMS AND THEIR ADEQUACY:

CONCOR's Internal Control Systems are commensurate with its size, scale and complexity and nature of its business activities. Internal audit constitutes an important element in overall internal control systems of the Company. The scope of work of the internal audit is well defined and is very exhaustive to cover all crucial functions and businesses of the Company. The internal audit in the Company is carried out by the independent professional firms appointed for this purpose.

The respective department of the Company monitors and evaluates the efficacy and adequacy of internal control system in the Company, its compliance with operating systems, accounting procedures and policies. Based on the report of internal auditors, necessary steps are taken at regular intervals to further strengthen the existing systems and procedures. The significant observations of internal auditors and corrective actions thereon are presented to the Audit & Ethics Committee of the Board at regular intervals. In addition, the implementation and effectiveness of internal financial controls during 2019-20 was also reported by the internal and statutory auditors of the Company.



PARTICULARS OF EMPLOYEES:

As per provisions of section 197 of the Companies Act, 2013 read with the Rule 5 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, every listed company is required to disclose the ratio of the remuneration of each director to the median employee's remuneration and such other details as may be prescribed in the Directors' Report. However, as per Notification No. GSR 463(E) dated 5th June, 2015 issued by the Ministry of Corporate Affairs, Government Companies are exempted from complying with provisions of section 197 of the Companies Act, 2013. Therefore, CONCOR being a Government Company, such particulars are not included as part of Directors' Report.

AUDITORS:

Being a Government Company, the Comptroller & Auditor General (C&AG) of India had appointed Company's Statutory and Branch/Regional Auditors for the financial year 2019-20. M/s. S. N. Nanda & Co., Chartered Accountants were appointed as Company's Statutory Auditors for the year 2019-20. The statutory auditors were appointed by C&AG vide its letter No. CA.V/COY/CENTRAL GOVERNMENT,CCIL(9)/495, dated 07.08.2019. The Statutory Auditors of the Company is being paid an audit fee of Rs.5,45,000/-. The Statutory Auditors have audited the Annual Financial Statements of the Company for the financial year ended on 31.03.2020.

The Statutory Auditors Report of your Company on Financial Statements of year 2019-20 and management replies on observations on same, wherever required have been provided elsewhere in this Annual Report. The comments of C&AG as soon as they are received along with management reply will form part of annual report of the Company for the year 2019-20. The same will be provided to all concerned and will be placed in AGM. Further, CONCOR is not required to maintain cost records as required under section 148 of Companies Act, 2013 and rules made thereunder.

BOARD OF DIRECTORS:

CONCOR being a Government Company, the appointment of directors on its board are communicated by the Ministry of Railways from time to time. During the financial year 2019-20, seven meetings of the Board of Directors were held for transacting various businesses. During the year and upto the date of this report, the Directorship in the Company are under:

- Shri V. Kalyana Rama, Chairman and Managing Director [DIN: 07201556]
- Shri Pradip K. Agrawal, Director (Domestic Division) [DIN: 07557080]
- Shri Sanjay Swarup, Director (Intl. Mktg. & Ops.) [DIN: 05159435]
- Shri Rahul Mithal, Director (Projects & Services) [DIN: 07610499]
- Shri Manoj K. Dubey, Director (Finance) & CFO [DIN: 07518387]
- Shri Manoj Kumar Srivastava, Govt. Nominee Director [DIN: 06890877]
- Ms. Vanita Seth, Independent Director [DIN: 07944119]
- Shri Lov Verma, Independent Director [DIN: 07560071]
- Shri Anjaneya Prasad Mocherla, Independent Director [DIN: 03645659]
- Shri Deepak Shetty, Independent Director [DIN: 07089315]
- Shri Jaya Sankar M.K., Independent Director [DIN: 08523769] (w.e.f. 30.07.2019)
- Shri Sanjay Bajpai, Govt. Nominee Director [DIN: 07549036] (upto 26.01.2020)
- Shri Kamlesh Shiyji Vikamsey, Independent Director [DIN: 00059620] (upto 31.03.2020)
- Shri Sanjeev S. Shah, Independent Director [DIN: 00323163] (upto 31.03.2020)
- Shri Piyush Agarwal, Govt. Nominee Director [DIN: 08305385] (w.e.f. 27.01.2020 upto 31.03.2020)
- Shri Sudheer Kumar, Govt. Nominee Director [DIN: 01429832] (w.e.f. 11.05.2020 upto 30.06.2020)

In terms of order of the Ministry of Railways, Government of India Shri Jaya Sankar M. K. was appointed as non-official independent Director by the Board w.e.f. 30.07.2019 for a period of three years. Also after the completion of their tenure on 31.03.2019, Shri Kamlesh Shivji Vikamsey and Shri Sanjeev S. Shah were re-appointed vide Government order dated 11.07.2019 as non-official independent Director w.e.f. 01.04.2019 for a period of one year by the Board on 31.07.2019. In terms of provisions under SEBI Regulations, CONCOR being a listed Company and



having an executive Chairman, 50% of its Board of Directors should comprise of independent Directors. However, the company was not having requisite number of these directors for the period 01.04.2019 to 29.07.2019. CONCOR had regularly requested Ministry of Railways for appointment of requisite number of independent directors to comply with the requirements under SEBI (LODR) Regulations. With the completion of tenure of above two Independent Directors on 31.03.2020, the Company is now not meeting from 01.04.2020 the requirement in respect of constitution of its Board for having 50% of Directors as Independent Directors.

In terms of orders of Ministry of Railways, Shri Piyush Agarwal (DIN: 08305385) and Shri Sudheer Kumar (DIN: 01429832) were appointed as Government Nominee Directors on the Board of CONCOR w.e.f. 27.01.2020 and 12.05.2020, whose appointment as Directors of the Company was done by the Board of Directors on 27.02.2020 and 09.06.2020 respectively. Their above appointments were subject to ratification by the shareholders in the Annual General Meeting (AGM). However, due to their superannuation from the Ministry of Railways, they ceased to be the Directors of CONCOR w.e.f. 31.03.2020 (Shri Piyush Agarwal) and 30.06.2020 (Shri Sudheer Kumar). As they have ceased to be the Directors of the Company before the AGM, no ratification of their appointment as Directors in the AGM has been considered.

RETIREMENT OF DIRECTORS BY ROTATION:

As per the Companies Act, 2013 the provisions in respect of retirement of Directors by rotation will not be applicable to Independent Directors. In view of this, no Independent Director is considered to be retiring by rotation but all other directors will be retiring by rotation. Accordingly, one third among all other directors namely Shri Pradip K. Agrawal, Director (Domestic Division) and Shri Sanjay Swarup, Director (International Marketing & Operations) are liable to retire by rotation and being eligible, offer themselves for reappointment.

EVALUATION & REMUNERATION:

As per Section 134 (3)(p) of the Companies Act 2013, the Board's Report of a Listed Company shall include a statement indicating the manner of formal annual evaluation of Board, Individual Directors etc. Ministry of Corporate Affairs has vide its notification dated 5th June, 2015 notified the exemptions to Government Companies from the provisions of the Companies Act, 2013 which inter-alia provides that Section 134(3)(p) regarding statement on formal annual evaluation shall not apply to Government Companies in case the Directors are evaluated by the Ministry which is administratively in-charge of the company as per its own evaluation methodology. Further, it has been provided that the provisions of Sub-Sections (2), (3) & (4) of Sec. 178 regarding appointment, performance evaluation and remuneration shall not apply to Directors of Government Companies.

In terms of notification dated 05.07.2017 issued by MCA the provisions in Schedule IV of the Companies Act, 2013 about reviewing the performance of Chairperson and non-independent directors and the Board as a whole by the Independent Directors in their separate meeting and that on the basis of performance evaluation of Independent Directors, it shall be determined whether to extend or continue their term of appointment shall not apply to a Government Company if the requirements in respect of same are specified by the concerned Ministries or Departments of the Central Government and such requirements are complied with by the Government Companies. In view of above, since the appointment of all the Directors in the Company is decided by the Govt. of India, the requirement related to evaluation of directors as stated in Schedule-IV are not applicable to CONCOR.

CONCOR is a Government Company under the administrative control of Ministry of Railways. The selection procedure for all the directors is also laid down by the Government of India and all the directors of the company have been appointed in accordance with the said procedure. The functional directors, including CMD are selected on the recommendations of PESB in accordance with the procedure and guidelines laid down by Govt. of India. Its Board of Directors are appointed by Ministry of Railways and there is system and procedure laid down by Department of Public Enterprises for evaluation of its functional directors, including Chairman and Managing Director. The evaluation framework for assessing the performance of functional directors comprises of the following key areas:

- Performance of the company under the MOU signed with Ministry of Railways.
- Performance with respect to the targets fixed for the respective director.



> The evaluation includes self evaluation by the respective board member and subsequent assessment by CMD for the functional directors and thereafter final evaluation by the Ministry of Railways, the administrative ministry.

In respect of CMD the evaluation includes self evaluation and final evaluation by the Ministry of Railways.

In respect of Government nominee directors their evaluation is done by the Ministry of Railways as per the laid down procedure.

The induction of officers at below board level is made by way of recruitment, promotion and/or lateral entry by way of deputation/immediate absorption of the officials from Ministry of Railways, Govt. Departments and other PSUs.

The performance of below Board Level Officials at Group General Manager and Executive Director Grades is evaluated on the basis of criteria laid down by DPE in which the achievement of MOU targets as approved by Administrative Ministry and DPE is given due weightage.

CONCOR follows a robust Performance Management System (PMS) in compliance with the DPE instructions for evaluation of performance of its officials in Sr. General Manager and below grade. Format for evaluation comprises broad parameters for assessment of personal traits of the officials and contribution towards financial performance of the organization. The Key Result Areas (KRAs) are proposed by the appraise and approved by appraiser in the beginning of the year which is subject to mid-year review for further modification/improvement, if any. For the payment of Performance Related Pay (PRP) as per DPE guidelines/instructions, the performance rating of an individual officer is considered.

CONCOR being a Government company the remuneration payable to its functional directors, including CMD, senior management officials and all other employees is in accordance with the guidelines issued by Department of Public Enterprises (DPE) in pursuance of recommendations of the committee on pay revision. For fixation of remuneration at workmen level, CONCOR adopts collective bargaining method with registered trade union of workmen. For supervisors & officers, pay scales have been designed in a progressive way and all statutory compliances in this regard are being adopted and followed. It is being taken care of that no employee gets stagnated.

The Nomination and Remuneration Committee has taken note of the remuneration policy of the company and the procedure and policy for selection of the Directors, Senior Management and their remuneration.

RELATED PARTY TRANSACTIONS:

The related party transactions that were entered into during the year were on an arm's length basis and were in the ordinary course of business. Omnibus approval of the Audit & Ethics Committee is being taken for the related party transactions which are of foreseen and repetitive nature. The transactions entered into pursuant to the omnibus approval so granted are placed before the Audit & Ethics Committee and the Board of Directors on a quarterly basis. The policy on material related party transactions, as approved by the Board has been uploaded on the Company's website at http://www.concorindia.com/assets/pdf/ CONCOR_Policy_MRPT.pdf. Though there are no materially significant related party transactions entered by the Company, the particulars as required under section 134(3) of the Companies Act 2013 are as per **Annexure-F** to this report.

SECRETARIAL AUDIT:

Pursuant to the provisions of Section 204 of the Companies Act, 2013 and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, the Company has appointed M/s Amit Agrawal & Associates, a firm of Company Secretaries in Practice to undertake the Secretarial Audit of the Company. The Secretarial Audit Report from the auditor is annexed as **Annexure-G** to this report.

The Secretarial Auditor as well as the Auditor who has given Corporate Governance Compliance certificate had observed that the Company was not having adequate number of independent Directors for part of the year. The



remarks of the directors on the same are that the independent directors in the Company are appointed by President of India, through Ministry of Railways, Government of India. The Company has repeatedly requested Ministry of Railways, Government of India for appointment of requisite number of independent directors on its Board.

OTHER DISCLOSURES:

The particulars forming part of the extract of the Annual Return in the form MGT-9 is annexed as <u>Annexure-H</u>. In addition, statement pursuant to Section 129 of the Companies Act, 2013 (AOC-1) relating to Subsidiary Companies and Joint Ventures is as per <u>Annexure-I</u>.

PARTICULARS OF LOANS, GUARANTEES AND INVESTMENTS:

During the year, your Company has made investments into its subsidiaries/joint working groups. The particulars of which are as under:

(Rs. in Crore)

S. No.	Name of Company	Loan/Investment	Amount
1.	M/s Fresh & Healthy Enterprises Ltd., Wholly	Equity Investment*	55.90
	Owned Subsidiary		
2.	M/s CONCOR Last Mile Logistics Ltd., Wholly	Equity Investment**	1.00
	Owned Subsidiary		
3.	M/s Pipavav Integrated Logistics Hub (PILH)	Investment	5.00

^{*}The loan disbursed in earlier years to M/s Fresh & Healthy Enterprises Ltd. (FHEL) alongwith interest accrued thereon was converted into equity.

Your Company has not accepted any deposits from public as envisaged under Sections 73 to 76 of Companies Act, 2013 read with Companies (Acceptance of Deposit) Rules, 2014.

For the purpose of Long term Non-Fund based Bank Facilities (Rs.462 crore) and Issuer Rating, during the year the Company's credit rating was re-affirmed as CARE AAA; Stable [Triple A; Outlook: stable] and CARE AAA(Is); Stable [Triple A (Issuer Rating); Outlook: stable] by M/s Care Ratings Limited, which were later reviewed and reassigned as CARE AAA [Triple A; Under Credit Watch with Developing Implications] and CARE AAA(Is); [Triple A (Issuer Rating); Under Credit Watch with Developing Implications].

DISCLOSURE UNDER SEXUAL HARASSMENT OF WOMEN AT WORKPLACE (PREVENTION, PROHIBITION AND REDRESSAL) ACT, 2013:

Container Corporation of India Ltd. (CONCOR) prohibits any kind of Act of Sexual Harassment at Work Place and included the acts amounting to Sexual Harassment at Workplace in its Conduct Rules and Certified Standing orders and Discipline & Appeal Rules so as to prohibit any such Act. CONCOR constituted an Internal Complaints Committee in the year 2003 to receive and investigate complaints related to "Sexual harassment at workplace" following the guidelines issued by Hon'ble Supreme Court of India in "Visakha Vs. State of Rajasthan". The then committee included Senior Officer with Executive Director as its Chairperson.

The 'Internal Complaints Committee' consists of four members at the senior level including one external female member who is an advocate on record of Hon'ble Supreme Court of India. CONCOR has 170 female employees out of total 1426 employees. The Company has created a conducive work environment free from any kind of harassment.

One complaint was received during the F.Y. 2019-20 for which inquiry was conducted and report submitted by the committee.

^{**} Investments were made towards subscription of equity shares of Rs.10 each for cash at par.



CEO & CFO CERTIFICATION:

Pursuant to provisions of Regulation 17(8) of the SEBI (LODR) Regulations, certificate for the year under review from Shri V. Kalyana Rama, Chairman and Managing Director and Shri Manoj Kumar Dubey, Director (Finance) & CFO was placed before the Board of Directors of the Company at its meeting held on 25.06.2020. A copy of the said certificate on the financial statements for the financial year ended 31st March, 2020 is as per **Annexure-J**.

BUSINESS RESPONSIBILITY REPORT:

For describing the initiatives taken by the companies from Environmental, Social and Governance perspective, under SEBI (LODR) Regulations it has been mandated that the top 500 listed entities, based on market capitalisation to include Business Responsibility Report (BRR) as part of the Annual Report. SEBI has provided the format for BRR reporting in which it has elaborated a disclosure framework mapping Company's performance on the nine Principles and Core elements. Accordingly, in compliance to the said circular and provisions of SEBI (LODR) Regulations, the Business Responsibility Report (BRR) is at **Annexure-K**.

CODE OF CONDUCT:

The Code of Conduct has been laid down for the Board Members and senior management. A copy of the same is available on the website of the Company.

Based on the affirmation received from Board Members and Senior Management Personnel, it is hereby declared that all the members of the Board and Senior Management Personnel have affirmed compliance of Code of Conduct for the financial year ended on 31.03.2020.

CONCLUSION:

Your Directors express their gratitude for continued co-operation, support and guidance in effective management of Company's affairs and resources provided by Government of India, in particular the Ministry of Railways, Customs, Ports and above all the customers who have continued to patronize the services provided by your Company.

The Directors also place on record their sincere appreciation for the continued support and goodwill of the esteemed Shareholders, Institutions, State Governments where Company operates or is planning to expand its business and all other agencies who have helped your Company in delivering excellent performance.

Your Directors acknowledge the constructive suggestions received from Auditors and Comptroller and Auditor General of India and are grateful for their consistent support and help.

Your Directors would like to place on record its deep and sincere appreciation for the hard work, dedication, valuable contribution and unstinted efforts by the team CONCOR for the performance during the year and for creating a platform to achieve greater success in future.

For and on behalf of the Board of Directors

sd/-

(V. Kalyana Rama) Chairman & Managing Director

Date: 07.08.2020 Place: New Delhi



ADDENDUM-I TO THE DIRECTORS' REPORT FOR FY 2019-20

Management Replies to the Remarks in the Auditor's Report on Standalone Financial Statements for FY 2019-20

Points in the Auditor's Report	Auditor's Ren	narks	Reply of the Management
Point No. (a) of Emphasis of Matter			No Comments, as this is just an informatory note given by NCR auditors regarding change in audit procedures adopted by them due to COVID-19 pandemic.
Point No. (b) of Emphasis of Matter	f Balances of Sundry Debtors, Sundry Creditors and Advance to Other Parties including Railways are subject to confirmation and reconciliation, as referred to note no.59 (b). These balances include outstanding for more than 3 years. The effect of the same is not ascertainable.		The reconciliation of Sundry Debtors and Sundry Creditors etc. is an ongoing process. The Company is annually seeking balance confirmation from most of the parties by sending letters on random basis. The Confirmations received from parties are also marked to Statutory Auditors.
Point no. i (c) of Annexure A to the Independent Auditor's Report	The title deeds of immovable properties are held in the name of the Company except for items mentioned below: (Amount in Rs. Crores) Details of Property Net Amount		RO Premises at Egmore and Staff Quarters at Chennai:- The Company is following up with Southern Railways for getting the title deeds executed in its name. Leasehold Land - MMLP, Vishakhapatnam:- For leasehold land at MMLP Vishakhapatnam, CONCOR initially paid Rs. 101.82 crores for 98 acres. However as per latest communication received from Vishakhapatnam Port Trust (VPT), it was informed to the Company that it should pay Rs.20.16 crores towards additional land of 11.07 acres. From the additional consideration, an amount of Rs.7.79 crores has been paid to VPT on 28.03.2019. Further, the Company has requested VPT to waive the



Leasehold Land at	18.79
Kadakola	
Land acquired from	1.24
New Mangalore	
Port Trust (NMPT)	

payment of the balance amount of Rs.12.37 crores. Presently, the case is with VPT for review. Once the decision is received from VPT, lease deed will be executed accordingly.

Freehold Land - Krishnapatnam Port:-

The sale agreement for the said land was executed with Andhra Pradesh Industrial Infrastructure Corporation (APIIC) on 21.03.2018. However, in-accordance with clause no. 3 of the sale agreement, which mentions that 'CONCOR should execute sale deed on implementation of project' the sale deed can be executed only upon implementation of the project.

Leasehold land at Kadakola:-

CONCOR obtained possession certificate dated 05.04.2017 for a land of 55.55 acres allotted on lease of 99 years by M/s Karnataka Industrial Area Development Board (KIADB). Further, due to change in rail alignment, additional land of 6.28 acres was required for rail connectivity with the serving station. For additional land, an amount of Rs. 1.75 crores as part payment (40% of Rs. 4.38 crores) was made to M/s KIADB in May 2018 and balance amount of Rs. 2.63 crores towards balance cost (60% of Rs. 4.38 crores) was paid to M/s KIADB in March 2020.

The Company desires that the entire parcel of land should be granted on a lease term of 99 years as was initially communicated in the LOI of 55.55 acres of land. Resultantly, a meeting was held among CONCOR Officials and Commissioner of Industries on 31st December 2019, wherein a lease period of 99 years was agreed to.

M/s KIADB has made a request to Principal Secretary, Govt. of Karnataka vide letter no. KIADB/LA/MY/1655-(3)/1229/2020-21 dated 05.06.2020 for issue of the final notification towards allotment of 6.28 acres of land in addition to 55.55 acres of land. However, due to ongoing Covid-19 pandemic scenario, the process of notification of additional land is moving slowly and accordingly the management has decided to go-ahead with the signing of lease deed for 1st Phase area of 55.55 acres.

NMPT:-

Siding of Kudermukh Iron Ore Company Limited (KIOCL) along with additional land totalling to 67735 sq. mtrs. was allotted to CONCOR by New Mangalore Port Trust



		(NMPT) vide their Letter No.9/64/2017-18/CONCOR/EBL7 dated 21.07.2017. However, CONCOR has assessed that the concerned terminal is not performing as per expectations and accordingly decided to surrender 21,000 sq. mtrs. of land back to NMPT, which has been communicated to the Port authorities vide letter No. CONCOR/CCPP/2020-21 dated 02.06.2020. As soon as, a response is received from the Port Authorities, the lease deed will be signed for the balance area after surrendering 21,000 sq. Mtrs.
Point no. ii (b) of Annexure A to the Independent Auditor's Report	The Auditors of Southern Region of the Company reported that following items are included in the financial statements but not in inventory records: > Goods in transit Rs.5,94,861 > Inventory held by Third Party Rs.4,21,250	Goods in Transit of Rs.5,94,861/- represent Reach Stacker spares and tyres physically transferred from one accounting unit of the Company to another accounting unit. The Spares and Tyres were physically received by Southern Region in April-2020 and was accordingly not recorded in the inventory records as on 31.03.2020. However, the inter-company accounting for transferring of goods was recorded in the year ended 31.03.2020 and was correctly shown as Goods in transit in the books of Southern Region. Inventory held by Third Party Rs.4,21,250/- represents 04 nos. of slack less draw bar and 8 nos. of Quick Draw gear which was procured by the Company and provided to Golden Rock, Southern Railway for production of Wagons. This is now correctly booked under CWIP-Wagons at CO.
Point no. vii (a) of Annexure A to the Independent Auditor's Report	According to the information and explanations given to us, the following dues of Income tax and service tax have not been deposited by the company on account of disputes: Forum where pending: CESTAT, Bengaluru Nature of Dues: Service Tax Amount (Rs. in crores): 1.48 (one third share of total disputed amount) Period: September 2002 to June 2008	Amount in dispute represents one third share of service tax demand related to JWG-ACC (Joint Working Group – Air Cargo Complex), which was a joint venture of HAL, CONCOR & MSIL. The matter is subjudice and is pending before CESTAT, Bengaluru for consideration and determination. However, the requirement of predeposit of balance dues has been waived off and stay has been granted against recovery during the pendency of appeal.



ADDENDUM-II TO THE DIRECTOR'S REPORT FOR FY 2019-20

Management Replies to the Remarks in the Auditor's Report on Consolidated Financial Statements for FY 2019-20

Points in the Auditor's Report	Auditor's Remarks	Reply of the Management
Point No. (a) of Emphasis of Matter	Auditors of North Central Region (NCR) of the Company have reported that due to outbreak of pandemic Covid-19 and consequent countrywide lockdown enforced by Government of India, they could not carryout normal audit procedures by visiting the CONCOR's NCR Office and audit was carried out using "Work from Home" approach. Interview/discussion with client via video conferencing/call conferencing and other verbal communications. Further on account of pandemic and nationwide lockdown imposed by government, the audit process has been modified, wherein certain documents/records etc were verified in electronic mode, and have relied on the representations received from the company for the accuracy and authenticity.	No Comments, as this is just an informatory note given by NCR auditors regarding change in audit procedures adopted by them due to COVID-19 pandemic.
Point No. (b) of Emphasis of Matter	Balances of Sundry Debtors, Sundry Creditors and Advance to Other Parties including Railways are subject to confirmation and reconciliation, as referred to note no.59 (b). These balances include outstanding for more than 3 years. The effect of the same is not ascertainable.	The reconciliation of Sundry Debtors and Sundry Creditors etc. is an ongoing process. The Company is annually seeking balance confirmation from most of the parties by sending letters on random basis. The Confirmations received from parties are also marked to Statutory Auditors.
Point No. (c) of Emphasis of Matter	Punjab Logistics Infrastructure Limited (PLIL) The Auditors of PLIL (a subsidiary of the Company) have reported that during the year, Employee benefit expenses consisting of contractual staff charges of Rs 15,29,242/- paid to employees hired on contract basis have been disclosed under the head 'Other Expense' in the Statement of Profit and Loss.	PLIL is a joint venture company in which CONCOR is holding 51% equity. In the Company, some persons for providing services have been taken on contractual basis for a limited period of time. Their engagement has been done by following due procedure. Accordingly, the remuneration paid to them has been correctly shown under the head 'other expense'.
Point No. (d) (i) of Emphasis of Matter	CONCOR Air Limited (CAL) The Auditors of CAL (a subsidiary of the Company) have drawn attention that whereas the revenue as per books stands reconciled with GST	Regular reconciliation of GST Output/Input Tax elements is carried out with GSTR-2A from FY 2019-20 onwards.



	returns filed, however, there are old differences in input as well as the output GST as per books of accounts when compared with the GST returns filed with the authorities. Further the inputs as per the books need to be reconciled with the online credit available under the Co's GSTIN vide GSTR 2A report and excess/short credit required to be provided for.	However, there are some old differences, which are being reconciled.
Point No. (d) (ii) of Emphasis of Matter	The Auditors of CAL (a subsidiary of the Company) have drawn attention that the balance related to debtors, vendors, advances received from customers, TDS payable to customers etc. are subject to confirmation. The confirmation of balances of Sunder Debtors and recoveries in the current Financial Year specifically gains importance in view of the Covid-19 pandemic situation. Whereas, full amounts could not be recovered from debtors till the time of audit, no provision have been made in the books based on management's representation in the accounts.	Every year CAL has been sending letters for seeking balance confirmation from its customers/vendors. It is an ongoing process of recovering/reconciliation. A disclosure in this regard that 'Balances of Sundry Debtors, Sundry Creditors and Advances to Other Parties including Railways are subject to confirmation and reconciliation' has also been given vide note no. 59(b) in the Consolidated Financial Statements of the Company for FY 2019-20.
Point No. (d) (iii) of Emphasis of Matter	The Auditors of CAL (a subsidiary of the Company) have drawn attention that whereas the Company is working in the direction of spending the amount required as per the prescribed percentage of net profits towards "Corporate Social Responsibility" however, the company could not spend the required amount within financial year.	An amount of Rs.21.40 lakhs was earmarked towards CSR activities in FY 2019-20 & CAL has spent Rs.23.98 lakhs on CSR activities, which is more than the earmarked budget. However, as on 31.03.2020, there was an unspent amount of Rs.72.43 lakhs, which has being carried forward from previous years. Out of such unspent amount Rs.49.81 lakhs have already been contributed to PM Care Fund in month of April 2020. CAL has taken requisite steps to spend the amount and has also given disclosure & carried out compliances for same.
Point no. 1 under Report on the Internal Financial Controls over Financial Reporting	The Auditors of CAL (a subsidiary of the Company) have drawn attention that the Company is running standalone IT system for revenue accounting and for accounting of receivables etc. which is not integrated with the financial package tally. The company needs to integrate the two and incorporate internal control and audit system to verify the correctness of data.	CAL is running standalone IT system for revenue accounting and for accounting of receivables etc, which is not integrated with the financial package tally. The system is working perfectly. However, the integration work of Galaxy and Tally has begun and is under testing stage.
Point no. 2 under Report on the	The Auditors of CAL (a subsidiary of the Company) have drawn attention	Refer reply to point no. d(ii) of Emphasis of Matter.



Internal Financial Controls over Financial Reporting	that system of obtaining debtors and creditors confirmation is not in place.	
Point no. 3 under Report on the Internal Financial Controls over Financial Reporting	The Auditors of CAL (a subsidiary of the Company) have drawn attention that system of reconciling the revenue figures and input taxes with GST returns and information available on the portal needs strengthening.	There are well laid down systems in place for reconciliation of revenue figures & input taxes. There is a regular process followed to verify the information on portal & in Company's system. In case differences are identified, the same are reconciled and given due effect.
Point no. 4 under Report on the Internal Financial Controls over Financial Reporting	System of accounting and reconciliation of TDS credits and certificates with advances received against the revenue needs a lot of strengthening and regular follow-ups.	CAL has laid down systems in place for this purpose and it is doing the income tax and TDS reconciliation on regular basis. As a result of which, there are no major issues on this account.
Point No. 5 under Report on the Internal Financial Controls over Financial Reporting	As per the Internal Auditors, the system of matching money value of cargo quantity recorded in accounting software (Tally) with quantity recorded in Cargo Software (Galaxy) is not fully strengthened on account of overlapping of activity in different stages of collection.	CAL activities inter-alia includes handling of Cargo for its customers. There are two separate softwares for managing operations and keeping financial data. Both these systems are working as per our requirements and value of invoices generated are duly recorded in the software keeping financial data.



ANNEXURE-'A'

MANAGEMENT DISCUSSION AND ANALYSIS

INDUSTRY OVERVIEW:

Indian Railways registered a marginal decrease of 1.04% in originating loading of cargo, from 1223.17 million tonnes in 2018-19 to 1210.46 million tonnes in 2019-20. However, originating containerized cargo transported by rail has increased from 60.14 million tonnes in 2018-19 to 61.22 million tonnes in 2019-20 reflecting an increase of 1.80%. The containers handled at all ports of the country registered a growth of 6.76% from 15.41 million TEUs in 2018-19 to 16.45 million TEUs in 2019-20. While Mundra Port registered a growth of 5.97%, Pipavav Port registered a growth of 1.26% in container handling in 2019-20 as compared to 2018-19. However, the largest container handling port of the country, JN Port recorded a decrease of 1.99%, from 5.13 million TEUs in 2018-19 to 5.03 million TEUs in 2019-20. In value terms, total exports of the country went down by 4.78% from 330.08 billion dollars in 2018-19 to 314.31 billion dollars in 2019-20. Imports of the country have also gone down by 9.12% from 507.44 billion dollars in 2018-19 to 467.19 billion dollars in 2019-20. CONCOR experienced a rise in export of commodities such as Aluminum Alloy, Food Items, Medicines, Machines, Non Haz. Chemicals, Iron Artware while import of commodities such as Auto Parts, News Print, Furniture, Solar Module, Aluminum Scrap and Polyester Goods increased.

In the above mentioned external business environment, your company carried 40.43 million tons of containerized cargo by rail during FY 2019-20, decrease of 7.05% from 43.50 million tons carried in 2018-19. Your Company achieved throughput of 3.75 million TEUs in FY 2019-20 as against 3.83 million TEUs in FY 2018-19 i.e. marginal drop of 2.13% despite outbreak of COVID-19. Your Company also continued to place great emphasis on providing total logistics solutions to its customers by expanding the business in all segments of transport value chain, both in EXIM and Domestic sector. Emphasis was also on optimal utilization of infrastructure with complete cost control, combined with strategy of expansion into other segments of value chain with overall objective of making logistics services effective, efficient and competitive.

EXIM & DOMESTIC BUSINESS:

During 2019-20, the EXIM container traffic handled at all Indian ports increased by 6.76% as compared to 2018-19. However, in EXIM segment your company handled 3.15 million TEUs in 2019-20 as against 3.24 million TEUs in 2018-19. In terms of tonnage, the decrease in EXIM originating loading was 8.93% from 35.60 million tonnes in 2018-19 to 32.68 million tonnes in 2019-20.

The total traffic handled in domestic segment was 593,162 TEUs in 2019-20 as against 584,160 TEUs in 2018-19 i.e. an increase of 1.54%. However, in terms of tonnage, there was a marginal decrease in domestic originating loading of 1.80% from 7.89 million tonnes in 2018-19 to 7.75 million tonnes in 2019-20. During the same period, domestic containerized loading of Indian Railways decreased by 4.56% from 11.85 million tonnes in 2018-19 to 11.31 million tonnes in 2019-20. Our market share in total domestic business increased from 66.36% in 2018-19 to 68.52% in 2019-20.

With stiff competition from PCTOs, it is big challenge to retain our market share in rail containerized transportation. Your company is fully prepared to meet these challenges by taking innovative steps in marketing and meeting customer's expectations towards reliable and cost effective services with increased focus on double stack operations and providing value added services to customers.

Your company is standing at very strong fundamentals and is creating a very robust infrastructure for handling multimodal logistics business in the country. We are very hopeful that we will achieve the ambitious targets set in Memorandum of Understanding signed with the Govt. of India.



INTERNAL CONTROL SYSTEMS:

CONCOR has robust Internal Control Systems and processes in place for smooth and efficient conduct of business and it complies with relevant laws and regulations. It has well documented system of internal financial controls in place, in the form of delegation of powers, policies and procedures that cover critical as well as important activities of financial and other operating functions. The procedure are in the form of manuals, guidelines, delegation of powers and IT system and controls which are effected through people operating in various departments within the Company at different levels at each stage of the processes. These are designed to ensure compliance to the internal financial controls as detailed in the Companies Act, 2013. CONCOR uses a state-of-the-art Enterprise Resource Planning (ERP) system that connects all parts of the organization, to record data for accounting, consolidation and management information purposes. The organization continuously assess the effectiveness of its internal controls through extensive internal audits, which are being conducted on regular basis by experienced independent firms of Chartered Accountants in close co-ordination with Company's own internal audit Department. The internal audits are conducted as per the detailed well documented audit program which has been duly approved by Audit & Ethics Committee. A well defined internal control framework has been developed identifying key controls and independent external auditors verifies the adequacy and effectiveness of the internal financial control system through regular periodic audit and system review, provides assurance on the compliance of internal polices & procedures of the Company and certify the appropriateness of internal controls. Internal audit firms directly report to the management at higher level. The functioning of the internal audit as well as internal financial control systems are periodically reviewed by the Audit & Ethics committee to ensure comprehensive coverage of the areas and necessary directions are issued whenever required to further strengthen the internal financial control system & procedures keeping in view the dynamic business environment in which the Company operates. Reports of the auditors are reviewed, compliances are ensured and the reports along with the compliances are apprised to Audit & Ethics committee periodically. Proactive steps have been taken to ensure compliance with various upcoming regulations through deployment of cross functional teams. The Company at all times encourages the employees to adopt fair, compliant and ethical practices. In addition, implementation and effectiveness of internal financial controls during 2019-20 was also reported by the internal and statutory Auditors of the Company. Further, to discuss various matters and assess the audit functions in the Company, the Audit & Ethics Committee is meeting Internal and Statutory Auditors of the Company both in the presence of Company management and separately.

FIXED ASSETS:

(Rs. in crores)

			(
Year ended March 31	2020	2019	%age Growth
Original Cost of Assets	7,037.93	5,703.81	23.39%
Less Accumulated Depreciation and Amortization	2,068.56	1,509.12	37.07%
Net Fixed Assets	4,969.37	4,194.69	18.47%

Note: As per IND AS, Net Block of Fixed Assets as on the date of transition i.e. 01.04.2015 has been considered as original cost of Assets i.e. Gross Block and Assets are re-classified. Further, this also includes ROU Assets recognized on account of Ind AS 116 w.e.f. 01.04.2019.

An amount to the tune of Rs.433.63 crores was capitalized during the year. The main additions were on account of development/ expansion of terminal infrastructure, purchase of Wagons/ Handling equipments and IT Infrastructure etc.

WAGONS:

During the year 2019-20, 80 nos. of BLL wagons were added to the existing fleet of CONCOR owned wagons, increasing the holding to 13,497 numbers of High Speed Wagons. Further, 470 numbers of BLCM wagons have been taken on Lease for the period of 10 years. Total wagons (BLC+BLCM+BLL+BFKN+BVZI) holding including leased wagons has gone upto 15,578 as on 31.03.2020 and first time procurement of 25 Ton axle high speed BLCS wagons is under process.

INVENTORIES:

The Company being a service company, does not have stock in trade. The inventory is represented by stores and spares kept by the Company for maintenance of its own equipments.



SUNDRY DEBTORS:

Sundry debtors are 2.46% of the operating income of the year. Provision for doubtful debts, wherever considered necessary, has been made.

CASH AND BANK BALANCE:

The Company keeps majority of its cash & bank balances in short term fixed deposits with the banks. These cash reserves have been retained for financing the creation of infrastructure and expansion plans as well as investments in new businesses and alliances, including in JVs/Subsidiaries as per the plans of the Company.

CURRENT LIABILITIES:

The current liabilities of the Company comprises of financial and other liabilities. The financial liabilities are of the nature of trade payables and other financial liabilities.

The trade payable were amounting to Rs.155.29 crores at the end of the year, which during previous year were Rs.350.50 crores, it is the amount payable to the vendors and suppliers of the Company.

The other financial liabilities which are on account of employee related dues, security deposit received and other payables on account of capital works, revenue, etc. was Rs.652.25 crores at the end of the year, which was Rs.576.20 crores in the previous year.

The other current liabilities of the Company comprises of amount due towards advances/ deposits from customers against the services, statutory dues and unearned revenue. The balance on this account at the end of the current year was Rs.301.68 crores, which was Rs.347.78 crores in the previous year.

INCOME:

Income from operations has decreased by 5.93% over FY 2018-19. Between the two business segments i.e. EXIM & Domestic, EXIM segment contributes the major share of freight revenues. The decrease was mainly on account of decrease in revenue from rail freight, warehousing income and other operating income.

EXPENSES:

Terminal and other service expenses have decreased by 5.99% over FY 2018-19. The decrease was corresponding to decrease in revenue earned by the Company during the year.

FINANCE AND OTHER EXPENSES:

Finance cost has increased from Rs.0.74 crore to Rs.36.07 crore in FY 2019-20. The other expenses have decreased by 3.67% over FY 2018-19.

EMPLOYEE REMUNERATION:

The employee cost has decreased by 6.91% over FY 2018-19 which is on account of lesser provision for various elements for employee's remuneration like performance related pay, etc.

RATIO ANALYSIS:

Details of significant financial ratios along with explanation thereof are as under:

Ratios	FY 2019-20	FY 2018-19	Change (%)
Debtors Turnover ratio (Times)	52.20	87.52	(-)40.36
Inventory Turnover Ratio (Times)	Not Applicable		



Interest Coverage Ratio (Times)	39.97	2,283.27	(-)98.25
Current Ratio (Times)	2.54	2.37	7.17
Debt Equity Ratio(Times)	-	0.07	-
Operating Profit Margin (%)	25.87	25.86	0.04
Net Profit Margin (%)	5.56	16.84	(-)66.98

FOREIGN EXCHANGE EARNING & OUTGO:

During the year the total foreign exchange outgo on account of various business related activities, including import of stores and capital goods was Rs.138.28 crores which was Rs.236.31 crores during the previous year.

TAXATION:

Current and deferred income tax provision for the year have been made in accordance with the provisions contained in Income Tax Act, 1961 and the relevant Indian Accounting Standard. Accordingly, current tax, including earlier years tax adjustment and deferred income tax provisions have been worked out as Rs.320.79 crores and (-) Rs.172.61 crores respectively.

MATERIAL DEVELOPMENT IN HUMAN RESOURCES:

The company has undertaken new HR interventions, has formulated new HR polices and rationalized the existing policies to contribute towards the welfare of the employees. The major policy updation and HR interventions during the financial year have been enumerated below:

- ➤ Gap Closure Exercise has been undertaken for the Achievement of People Capability Maturity Model (PCMM)- Maturity Level 2
- > Scheme of NPS (National Pension System) has been implemented in CONCOR as a social security provision for the employees.
- > CONCOR Post-Retirement Medical Scheme (PRMS) has been amended and rationalized.
- ➤ CONCOR Travelling & Daily Allowance(TA & DA) Rules has been updated.
- ➤ The quantum of several allowances such as Night Shift Allowance, Emergency Duty Allowance, etc. has been revised,
- The benefits under various Employee Welfare provisions such as CONCOR Medical Attendance Rules, CONCOR HBA Rules, Children Higher Education Scheme, etc. have been revised and rationalized.
- Guidelines have been issued for ensuring timely filing of Annual Property Returns (APR) by the Employees.
- ➤ Online System of Recording Annual Performance Appraisal Reports (APAR) for Board Level Executives on SPARROW has been implemented.

CORPORATE SOCIAL RESPONSIBILITY:

CONCOR is committed to implement its CSR policy in letter and spirit by taking up various welfare projects, including on environment sustainability for the betterment of all its stakeholders as well as weaker sections of the society to enable them to grow and prosper together. In this regard, detailed particulars of the work done have been provided in the annual report on CSR activities forming part of Directors' report to the shareholders.

RISK MANAGEMENT:

The Company has an elaborated Enterprise Risk Management (ERM) framework in place. As a part of implementation of the ERM framework and in terms of SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, CONCOR has in place a Board level Risk Management Committee (RMC) which reports to the Board about the risk elements, their mitigation plans, etc. at regular intervals. The RMC has been entrusted with the responsibility to identify and review the risks and formulate action plans and strategies for risk mitigation. The main function of RMC is to monitor various risks and to examine the adequacy of risk management policy and practices adopted by the Company and also to initiate action for mitigation of risks arising in operations and other key functional areas of the Company. The Company takes responsibility to proactively identify and address risks



and opportunities to protect and create value for its stakeholders. All terminal heads of the operating units are required to regularly define the effectiveness or non-effectiveness of control /action plans formulated to mitigate the risk elements. The ERM reports are reviewed and evaluated by the RMC periodically and main risks identified by the RMC are appraised to Board of Directors.

Some of the key risks which the Company faces and the corresponding strategies undertaken for their mitigation by the Company are as under:

Associated Risk Event	Mitigation Plan/Action Taken
Threat from competition	 Approach customers for bringing in new business, focus on long term volume commitments by signing of agreements, competitive pricing and VDS schemes. Designing new service offering (including additional service leading to extension of value chain). Exploring new streams and their business potentials, service guarantee with time tabled trains.
Abnormally low profit margins for Domestic due to uncontrollable factors	 Rationalization of tariffs and container repositioning. Generate traffic on empty flow directions End-to-End logistics solutions to customers.
System downtime and cyber security risk leading to adverse impact on operations	 Develop preventive & corrective maintenance plan CONCOR has been certified ISO/IEC 27001:2013 Standard for ISMS Full proof security to prevent vandalism
Safety preparedness & Disaster Management	 Proper Storage & Labeling of Hazardous Cargo Adequate training of CONCOR staff & operators of handling equipments Training on Disaster Management Proper evacuation arrangements Fire Fighting Preparedness
Potential revenue loss due to limited availability of terminals/critical terminals acquired by competitor	 Development of new logistics parks and liasioning with ports for new terminals, Strategic tie-ups at locations where we are not present.
Loss of business (in terms of volume) due to COVID-19 pandemic.	 CONCOR terminals were nominated as extended gates for Jawaharlal Nehru and Chennai Port to decongest the ports and to avoid road movement of containers to bare minimum. Free haulage of empty containers movement Digital Assistance to customers for business Timely availability of rakes against the indents
Adverse Impact on Health of Employees due to Novel Corona Virus (COVID-19) Pandemic	 Work from Home concept has been introduced. Standard Operating Procedure and Guidelines have been issued for precautionary measures to control the spread of Novel Corona Virus. Workplaces have been sanitized, provision of sanitizers, masks etc. has been made and social distancing is being maintained at the workplace.

STRENGTHS:

CONCOR's strengths are as under:-

Fairly large infrastructure base of rolling stock, especially the ownership of high-speed container flats (BLC/BLL wagons), and specialized container handling equipment etc. The Company owns a total of over 335 rakes including 302 high speed (BLC+BLL+BLCM) and 33 (BFKHN) rakes as on 31/03/2020.



- Large network of "state-of-the-art" terminals located across the country, giving it an unparalleled reach and penetration. Distinct cost advantage offered by CONCOR CFSs to users by virtue of their locations within ICD premises.
- ➤ Over 31 years of presence in organising efficient rail movement of containers & highly professional terminal management and operations of ICDs, combined with the experience of coordinating /liaisoning with Indian Railways, Customs and other Central & State Government agencies.
- ➤ Highly committed team of experienced and skilled manpower with in depth knowledge of multi modal logistics business with a customer sensitive outlook. Ability to provide choice of mode of transportation between rail/road/sea (coastal)/ air according to the needs of the customer.
- > Lean and thin organization with reduced fixed costs.
- > Strong presence in virtually all container handling ports in India having forged good working partnerships with these ports.
- > CONCOR is also making foray in international market for setting up MMLPs.
- Providing Multilayer Stacking for storage of customer's cargo'
- Has established & sustained long term relations with credible high volume customers in the domestic sector. Major alliances have also been established with shipping lines and other logistics service providers.
- ➤ Has a large fleet of over 30,969 owned containers for domestic traffic. The company is acquiring 11,600 new containers.
- > Customized software applications for both EXIM and Domestic segments with internet based customer interface & full EDI connectivity with Customs & Indian Railways and Customs interface.
- Blue chip company with good market capitalization and viewed as a very good financial proposition by investors.

WEAKNESSES:

- > Overdependence on a single rail corridor for Exim Business. Any disruption in this sector can have serious repercussion on business.
- Large dependence on Railways as a transporter leaves CONCOR vulnerable to increases in haulage charges & policy changes. To overcome the same, CONCOR has to actively evaluate entry into "end-to-end" road transportation segment to augment its basic nature of providing inter modal comprehensive integrated rail based services.
- All the same, vagaries of road based logistics makes it difficult for CONCOR to directly enter this sector especially given its PSU status, and hence leaves it dependent on other agencies.
- ➤ Gaps between quality of service and the ever growing expectations of the customers. At some places outsourced services are not of desired level on account of differences in the objectives of the service providers and CONCOR.
- > Overdependence on EXIM traffic & resultant exposure to vagaries of international business/trade trends.
- ➤ Land Acquisition A big constraint.
- Difficulty in arranging return cargo, empty running.



OPPORTUNITIES & THREATS:

Your company is an undisputed leader in the field of Multi-modal Logistics in India with the largest available network of "state-of-the-art" intermodal terminals across the country providing an unparalleled reach and penetration, combined with a strong presence at almost all container handling ports. It has strong financials and highly committed team of experienced and skilled manpower with in-depth knowledge of multi modal logistics business. Availability of fairly large fleet of rolling stock (especially highspeed BLC/BLL/BLCM wagons), specialized container handling equipment, containers and fully computerized commercial operations with internet based customer and customs interface provide it a strong competitive advantage in availing opportunities for further growth.

There is stiff competition from Road Sector specifically for short lead and light weight cargo and the Export – Import imbalance leading to Empty Running. Your company is well poised to tap the new business opportunities arising from potential Growth in EXIM container volumes, and the likely increase in container traffic due to development of Dedicated Freight Corridors. Its initiative to use the terminal capacity for promoting double stack movement between hinterland & gateway ports of Gujarat have helped increase rail coefficient & make its services competitive.

The growing market potential in air cargo, automobile sector, food supply chain management, coastal shipping and Distribution Logistics offers scope for diversification which will be effectively worked upon.

The putting back of the Indian Economy on high growth paths is bound to result in additional transport demands. This, coupled with the anticipated changes in profile of traded goods from intermediate to finished goods, is bound to increase the opportunities for containerization in domestic market. Added to this, the large number of Industrial Parks, SEZs etc by State Governments and Ports offer your company the excellent opportunity for adorning the role of Logistics Partner for the states/industrial estates through arrangements of mutual benefits.

FUTURE OUTLOOK:

- > CONCOR has started First Mile Last Mile (FMLM) connectivity for providing End to End Logistics solutions to our customers.
- ➤ CONCOR and JSC RZD Logistics of Russia have signed the service agreement for transporting containerized cargo through International North-South Transport Corridor (INSTC).
- Conducted trials on agriculture produces for Value addition and introducing the technology of Ice Battery from Japan.
- CONCOR is setting up a new Multi Modal Logistics Park at Manawala/ Amritsar.
- With the changed scenario on Information Technology (IT), CONCOR has taken new initiatives by way of implementing paperless working in its offices with the use of E-Office Application, a digital workplace solution. From this new initiative all the paper works in the Regions and their respective terminals have been be digitalized which helped your Company in sailing through through nCovid pandemic.
- ➤ CONCOR has implemented e-payments of contractor bills and efforts are being made to inter-link the contractors' bills through digital mode.

STRATEGY TO MEET THE CHALLENGES:

Against the backdrop of the outlook presented above, your company has formulated a strategy for further growth with profitability, despite the challenges of an increasingly competitive market. The strategy includes:

- > Setting up of Multimodal Logistics Parks at strategic locations along the Dedicated Freight Corridors (DFC) and at major industrial estates.
- > Setting up of Private Freight Terminals (PFT) with road bridging solutions.
- Increase in Double Stack Long Haul Trains and development of Rail Transshipment Hubs (RTH).
- > To Make CONCOR a One Stop Logistics Solution and providing Services at the Customer's Door step.
- ➤ Providing more and more Value Addition Services such as Cross Docking, Wrapping, Labeling, Palletisation, Bar Coding, Inventory Management, KYCL, Mobile APP, customized to the requirements of the customers.
- > To Venture into E-Business.



- To make a foray in Integrated Logistics and Manufacturing Zones (ILMZ).
- ➤ Increase in Revenue by diversification and product differentiation.
- To venture Internationally.
- > Further growing in the Air Cargo Business
- More extensive and innovative use of Information technology in various activities especially for minimizing transaction costs, and meeting customer expectations.
- > To make foray into First Mile Last Mile (FMLM) services to the customers.
- ➤ CONCOR has already ventured into Coastal movement.
- ➤ CONCOR started Air Cargo handling of Un-accompanied Baggage Cargo (UBC) from Goa Airport. Commencement of this new facility is a landmark achievement in CONCOR's commitment for customer value creation.
- CONCOR started its new ultra-short haul Round Trips rail service between J.N. Port & Dronagiri Rail Terminal. This will help to decongest the port and shall facilitate trade & industry in a big way.

MEDIUM AND LONG TERM STRATEGY:

- > CONCOR is exploring new Business in areas like First Mile Last Mile service and Distribution Logistics services to facilitate the trade.
- ➤ CONCOR is also exploring Agency Business and Bulk Cargo movement which will create great opportunity and value addition to the trade.
- ➤ CONCOR is exploring new Business avenues for Coal Transport Agency for major power generation companies and will provide the services of Coal transportation through Rail-Sea-Rail (RSR) mode on all rail routes.
- ➤ CONCOR plans to enhance more and more double stack operations for efficient utilization of its rolling stocks, improve dwell time of containers on port and its terminals at a reduced logistics cost.
- ➤ CONCOR is closely studying the freight designs being evolved for bulk transportation of Cement, Aggregate, Liquid cargo and Auto Cars etc. for new opportunities.
- > CONCOR is also planning for its off shore presence in the neighbouring countries.

CAUTIONARY STATEMENT:

Statements in the Directors' Report and Management Discussion & Analysis, describing the Company's objectives, projections and estimates, expectations, predictions etc. may be "forward looking statements" within the meaning of the applicable laws and regulations. Forward looking statements contained herein are subject to certain risks and uncertainties that could cause actual results to differ materially from those reflected in the forward-looking statements. Actual results, performances or achievements may vary materially from those expressed or implied due to economic conditions, Government policies and other incidental factors such as litigation and industrial relation, etc. Readers are cautioned not to place undue conviction on the forward looking statements.

For and on behalf of the Board of Directors

sd/-(V. Kalyana Rama) Chairman and Managing Director

Date 07.08.2020 Place: New Delhi



ANNEXURE -'B'

CORPORATE GOVERNANCE

CONCOR is a Navratna Company and has established a sound framework of Corporate Governance. We believe that Corporate Governance is about maintaining valuable relationship and trust with all Stakeholders with the commitment to maximize stakeholders' value be it a shareholder, employee, supplier, customer, investor community or policymaker. CONCOR's commitment to follow the good Corporate Governance practices is based upon transparency, fairness, conscience, team work, professionalism, equality and accountability paving the way for adhering to the best standards and building confidence among all the stakeholders which is necessary to achieve its objectives. In addition to adhering to the provisions of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 [SEBI (LODR) Regulations], it is also following Guidelines on Corporate Governance issued by Department of Public Enterprises (DPE), Ministry of Heavy Industries and Public Enterprises, Government of India. The Company's report on its Corporate Governance is as under:

CORPORATE PHILOSOPHY:

The Corporate Governance in CONCOR is based upon transparency, full disclosure, independent monitoring & fairness to all. The Company conducts its activities in an ethical and responsible manner towards sustainable value creation for stakeholders within the prevalent regulatory framework. It has always believed in creating a framework of best policies, practices, structures and ethics in the organization. TEAM CONCOR subscribes to the corporate values and imbibes them in its conduct regularly.

The guiding principles of Corporate Governance framework at CONCOR are based upon compliance of law/regulations in letter and spirit, adopting transparent systems/ practices, to promote and safeguard the interests of all stakeholders, integrity and ethical behavior of all personnel and having a climate of trust and confidence by means of transparent and timely disclosure of information.

CONCOR is a competitive, customer-friendly and development-oriented organization whose objective is to provide efficient and reliable multimodal logistics support for the country's EXIM and Domestic trade and commerce. It uses best of the technology to provide logistics services, adheres to highest level of safety in operations, maintains good health of its employees and provides a clean and green environment for a better tomorrow.

Corporate Governance in the Company has been strengthened by formulating, implementing and updating various policies viz. Code of Conduct for Board Members and Senior Management Personnel, Code of Conduct for Regulating and Reporting Trading by Insiders and for Fair Disclosures 2015 and Whistle Blower Policy/Vigil Mechanism. The Company regularly takes steps for furtherance of goals of Corporate Governance like e-tendering, online vigilance clearance, online application for recruitment, customer grievance redressal system, SMS based container query, emailing annual reports & notices, e-filing for commercial systems, etc. All these initiatives, together with meaningful CSR activities and sustainable development policies followed by the Company, has enabled to earn the trust and goodwill of its investors, business partners, employees and the communities in which it operates.

BOARD OF DIRECTORS:

CONCOR's Governance Structure broadly comprises of the Board of Directors and the Committees of the Board at the apex level and the management structures at the operational level. **Our ethos is "Customer Value Creation".** The Board of the Company constantly endeavors to set goals and targets aligned to the Company's Mission which are:

- > To join its community partners and stake holders to make CONCOR a Company of outstanding quality.
- > To provide responsive, cost effective, efficient and reliable logistics solutions to its customers through synergy with community partners and ensuring profitability and growth.
- To be the first choice for our customers, the Company remains firmly committed to its social responsibility and prove worthy of trust reposed in it.



Board of Directors provides vision, leadership and guidance and finalizes the long term strategic plans, reviews and monitors corporate performance, ensure regulatory compliances and safeguard the interests of the stakeholders of the Company. CONCOR is headed by an Executive Chairman and Managing Director (CMD) and four functional directors i.e. Director (Domestic Division), Director (International Marketing and Operations), Director (Projects and Services) and Director (Finance) & CFO.

Pursuant to Section 2(45) of the Companies Act, 2013 CONCOR is a Government Company as 54.80% of its total paid up share capital is held by President of India. Appointment/nomination of all the Directors in CONCOR is being done by the President of India, through the Ministry of Railways. The Articles of Association stipulates that the number of directors shall not be less than five and not more than fourteen.

All Part-time Non-official (Independent) Directors who are normally appointed for a period of three years have adequate qualifications, expertise and experience which enable them to contribute effectively to the management of the Company. They play very important role in deliberations at Board and Committee meetings and effectively contribute to the decisions through their expertise in various fields. They are part of various committees constituted by the Board which are Audit & Ethics Committee, Nomination & Remuneration Committee, Stakeholders' Relationship Committee, Risk Management Committee and CSR Committee. In terms of SEBI (LODR) Regulations, the Audit & Ethics Committee and Nomination & Remuneration Committee are chaired by an Independent Director.

As on 31.03.2020, the constitution of Board of Directors of CONCOR was in conformity with the requirements of SEBI (LODR) Regulations as well as Guidelines on Corporate Governance issued by DPE, as the number of Independent directors were 50% of the total strength of the Board.

The Company has been regularly requesting the Ministry of Railways, Government of India, for appointment of requisite number of independent directors on its Board. During the year, one independent director namely Sh. Jayasankar M. K. was appointed on the Board of the Company for a period of three years w.e.f. 30.07.2019 and tenure of three years of two independent directors namely Sh. Kamlesh Shivji Vikamsey and Sh. Sanjeev S. Shah was completed on 31.03.2019, was extended w.e.f. 01.04.2019 for a period of one year vide orders dated 11.07.2019 of Ministry of Railways. With these appointments the Company was in compliance with the provisions of SEBI (LODR) Regulations and DPE Guidelines on Corporate Governance regarding composition of its Board as on 31.03.2020.

The Company has a well laid down procedure for decision making by the Board and its Committees. The Board/Committee meetings are convened by giving appropriate notice, after securing approval of the Chairman of the Board/Committee as the case may be. The Agenda notes are given to the Directors well in advance for the meetings of the Board and Committees thereof for facilitating meaningful, informed and focused decision at the meetings. Sometime additional/supplementary agenda item(s) are also permitted. In order to address specific urgent needs, meetings are also convened at a shorter notice. In case of urgency sometimes, resolutions are also passed by circulation, which are later noted in the next Board/Committee meeting. Whenever required the departmental heads/senior management officials/experts are also invited to provide additional inputs or give presentations on the matters being discussed in the meetings of the Board/ Committee of the Board. The Meetings of the Board of Directors are normally held at Registered/Corporate Office of the Company. The Board meets at least once in a quarter to review the quarterly performance of the Company and other items on the agenda. Additional meetings of the Board are also held whenever necessary.

The quantum and quality of information supplied by the Management to the Board and its committees goes well beyond the requirement stipulated in the SEBI (LODR) Regulations.

The information being provided to the Board inter-alia include the following:

- a. Capital and Revenue budgets and any updates.
- b. Quarterly results for the Company, including segmental performance.
- c. Minutes of meetings of Audit & Ethics committee and other committees of the board.
- d. Minutes of the board meetings of the subsidiary companies.
- e. Status of on-going Arbitration cases.



- f. Quarterly status of risk management and mitigation plans.
- g. Status of major statutory and commercial claims on the Company.
- h. Particulars of Related Party transactions.
- i. Any issue, which involves possible public or product liability claims of substantial nature, including any judgment or order involving substantial amounts and which may have passed strictures on the conduct of the Company.
- j. Status of joint ventures along with their performance.
- k. Sale of material nature of investments, subsidiaries, assets, which is not in normal course of business.
- 1. Major investments, formation of subsidiaries and Joint Ventures, Strategic Alliances, Joint Working Group(s), etc.
- m. Quarterly Report on Investment of Funds.
- n. Appointment of Directors and KMPs.
- o. Compliance of various laws by the Company.
- p. Action taken report on matters desired by the Board.
- q. Changes in significant accounting policies and practices and reasons for the same.
- r. Disclosure of interests made by directors to the Company.
- s. Quarterly report on Corporate Governance filed with the Stock Exchanges.
- t. Quarterly report on investors Grievance redressal filed with the Stock Exchanges.
- u. All other information required to be presented to the Board for information or approval.

No Director of the Company holds office at the same time as director in more than twenty (20) Companies. No Director of the Company is a member in more than ten (10) committees or is a Chairman of more than five (5) committees across all Companies in which he/she is a director.

As on 31st March, 2020, the Board of Directors of the Company consists of five Executive functional Directors, including a Chairman and Managing Director, two part-time Directors (Government Nominee) and seven part-time Non-Official (Independent) Directors including one women Director.

The directors on the Board are appointed by Government of India by following due procedure. The Board of Directors of the Company comprises of highly professional and competent persons with vast experience in different fields of management. The credentials of the Board of Directors have been given in the annual report of the Company and same have also been placed on the website of the Company.

DPE vide its OMs F. No.18 (17)/2005-GM, dated 24.05.2018 and 18.07.2018 had mandated to hold at least one or two Board Meeting(s)/Strategic Meet(s) or Conference(s) etc. at any of the prescribed locations to boost tourism sector of the country. In compliance of requirement of said DPE's OM, one meeting of the Board during the year 2019-20 was convened at Amritsar.

The Board met 7 (Seven) times, on the dates mentioned below, for transacting various businesses during the financial year 2019-20:

Board Meeting No.	Board Meeting Dates
205	30.04.2019
206	03.07.2019
207	31.07.2019
208	12.09.2019
209	30.10.2019
210	27.12.2019
211	07.02.2020

The Composition of the Board, attendance of Directors at the Board Meetings during the year 2019-20 and the last Annual General Meeting and the number of other directorships, Chairmanships and committee memberships, as provided by the respective director(s) are given below:





SI.	Category of Directorship	Name of Director	No. of	•	Attendance	No. of Other	Other	No. of other	ther
0			Board Mtgs. (!) Held Atten	Attended	at last AGM	Memb Ch	orttee Chairm	Directo	Chairm
\in	Executive Chairman/Directors					ership	anship	rship	anship
÷			1	1	17	1.1.4	1.1.4	*	,
-i	Chairman and Managing Director	Shri V. Kalyana Kama (DIN: 07201556)	<u> </u>	\	Yes	II.	N II	4	٤
2.	Director (Domestic Division)	Shri P. K. Agrawal (DIN: 07557080)	7	7	Yes	Nil	Nil	2	Nii
3.	Director (Intl. Marketing & Ops.)	Shri Sanjay Swarup (DIN: 05159435)	7	٢	Yes	1	Nil	4	II.
4.	Director (Projects & Services)	Shri Rahul Mithal (DIN: 07610499)	7	9	Yes	2	Nil	1	Nii
<i>S</i> .	Director (Finance) & CFO	Shri. Manoj Kumar Dubey (DIN : 07518387)	7	7	Yes	Nil	Nil	Nil	ΙΪΧ
	Part-Time Govt. Directors {Ministry of Railways(MoR	inistry of Railways(MoR)}							
9	Additional Member	Shri Piyush Agarwal	1	1	N.A.	Nil	Nil	3	Nil
	(Planning), MOR	(DIN: 08305385)							
		(Appointed W.e.f. 27.01.2020 upto 51.05.2020)							
7.	Director (Exe.Dir.TT(F),	Shri Manoj Kumar Srivastava			Yes	2	Ξ	2	Z
		(DIN. 008908//)	,	,					į
∞.	Director {Exe.Dir.T(Co-ord), MoR}	Shri Sanjay Bajpai (DIN: 07549036) Tenure was upto 26.01.2020	9	7	Yes	Ξ Z	Z.	I.Z	Z Z
(III)	Part – time Non- Official Directors (Independent)	ctors (Independent)	_						
9.	Director	Shri Kamlesh Shivji Vikamsey	5	4	Yes	16	4	6	Nil
		(DIN: 00059620) Toming wife 11 02 2020							
-		1511u15 was upto 31.03.2020	ļ	-	,	AT.1	7.1.4		
IO.	Director	Shri Sanjeev S. Shah (DIN: 00323163)	n	4	Yes	II N	II.	7	Į.
		Tenure was upto 31.03.2020							
11.	Director	Ms. Vanita Seth (DIN: 07944119)	7	7	No	2	Nil	1	Nil
12.	Director	Shri Lov Verma	7	9	Yes	1	1	3	Nil





		(DIN: 07560071)							
13.	13. Director	Shri Anjaneya Prasad Mocherla (DIN: 03645659)	7	7	Yes	Nil	Nii	Nil	Nil
14.	14. Director	Shri Deepak Shetty (DIN: 07089315)	7	7	No	10	5	4	Nil
15.	15. Director	Shri Jayasankar M. K. (DIN: 08523769) Appointed w.e.f 30.07.2019	5	5	Yes	Nil	Nil	Nil	Nil

! Held and attended during their period of Directorship during FY 2019-20.

Note:

a) Directors are not inter se related to each other.
b) The information for number of other committee membership/chairmanship and number of other Directorship/Chairmanship is the position as per last disclosure given by the Director concerned.

c) Particulars of Directorship in other listed companies:

i. Shri Piyush Agarwal, Govt. Nominee Director of the company was also on the Board of IRCON Limited as Govt. Nominee Director. ii. Shri Deepak Shetty, Independent Director of the company was also on the Board of (i) Shreyas Shipping and Logistics Limited; and (ii) Seamec Limited, as Independent Director.



REMUNERATION OF DIRECTORS:

As a Government of India Undertaking, the functional Directors are appointed by the President of India through Ministry of Railways. Their remuneration is drawn as per Industrial Dearness Allowance (IDA) pay-scales and terms and conditions determined by the Government. The Payment made to the functional Directors of the Company includes performance incentive, as per the policy of the Company, which is applicable to all the employees of the Company and is based upon performance parameters. The details of remuneration of functional Directors for the financial year 2019-20 are as under:

(Figures in Rs. Lakhs)

Name of the Director	Salary &	Perquisites	Contribution to	Total
	Allowances		PF & Benefits	
Shri V. Kalyana Rama,	66.21	4.78	7.55	78.54
Chairman and Managing Director				
Shri Pradeep K. Agrawal,	69.32	4.64	7.44	81.40
Director (Domestic Division)				
Shri Sanjay Swarup,	45.24	3.36	6.89	55.49
Director (Int. Marketing & Operations)				
Shri Rahul Mithal,	48.05	3.41	6.89	58.35
Director (Projects & Services)				
Shri Manoj Kumar Dubey,	34.71	1.35	5.79	41.85
Director (Finance) & CFO				

Note: The above remuneration does not include provision made on actuarial valuation of retirement benefit schemes, provision made towards post retirement benefits and performance incentive benefits payable to the whole time Functional Directors as employees of the Company as per the policy applicable to all employees of the Company as per DPE Guidelines.

The Government Nominee Directors do not draw any remuneration from the Company. During the year 2019-20 the sitting fee being paid to Independent Directors was reviewed and the sitting fee being paid at present to part-time non-official Directors (Independent) is Rs.40,000/- per meeting of the Board and Audit & Ethics Committee and Rs.30,000/- per meeting for other Committee meeting, including separate meeting of Independent Director. In addition the incidental expenses related to their travel and stay, were also borne by the Company.

The details of sitting fee paid to part-time non-official (Independent) Directors, for attending meetings of the Board of Directors and Committee(s) thereof, during the year are given below:

(Figures in Rs. Lakhs*)

Name of the Directors	Amount
Ms. Vanita Seth	4.30
Shri Lov Verma	7.10
Shri Anjaneya Prasad Mocherla	5.50
Shri Deepak Shetty	7.50
Shri Kamlesh Shivji Vikamsey	3.00
Shri Sanjeev S. Shah	3.00
Shri Jayasankar M.K.	2.60

^{*}excluding applicable tax.

MEETING OF INDEPENDENT DIRECTORS:

In terms of provisions under the code of Independent Directors under Companies Act, 2013 and SEBI (LODR) Regulations, Independent Directors are required to meet at least once in a financial year. Accordingly, a meeting of Independent Directors of the Company was held on 13.03.2020 without the presence of Chairman & Managing Director, functional, Govt. Directors and the management team. The meeting was attended by all the Independent Directors as existed on the date of the meeting in person or through Audio Video means. In the said meeting, the



Independent Directors discussed the matters to be taken up at the separate meeting of Independent Directors in terms of applicable provisions of Companies Act 2013, SEBI (LODR) Regulations, 2015 and DPE Guidelines, including their roles and responsibilities, the board processes, the efficacy and quality & quantity of information being made available to Board, compliance of laws, training of Directors, etc. Further, the provision prevailing in Schedule IV of the Companies Act 2013 states that review of performance of Chairperson, non-independent directors and the Board as a whole shall be done by the Independent Directors in their separate meeting. It has also been provided in Schedule-IV that on the basis of performance evaluation of Independent Directors done by the board, it shall be determined whether to extend or continue their term of appointment. However, the above provisions of Schedule IV regarding performance of Chairperson, non-Independent Directors, Board and Independent Directors shall not apply to a Government Company if the requirements in respect of same are specified by the concerned Ministries or Departments of the Central Government and such requirements are complied with by the Government companies. Since the appointment of all Directors in the Company is decided by the Govt. of India, the requirement related to evaluation of directors as stated in Schedule-IV are not applicable to CONCOR. The minutes of meeting of independent Directors were placed in the meeting of the Board of Directors.

NOMINATION & REMUNERATION COMMITTEE:

In terms of provisions of Section 178 of the Companies Act 2013 and provisions of SEBI (LODR) Regulations, your Company had a committee of the Board viz., 'Nomination & Remuneration Committee'. However, CONCOR being a government Company, the provisions of Section 178 in respect of identifying persons who are eligible to become directors and formulating criteria for determining their qualification, etc. are not applicable to it. The Committee's terms of reference is to deal with matters specified under Section 178 of the Companies Act 2013, SEBI (LODR) Regulations and activities to be carried out by the HR & Remuneration Committee under the DPE guidelines. It inter-alia examines and provides inputs on HR policies and initiatives of the Company besides finalization of the annual variable pay and policy for its distribution across the Executives and Non-unionized Supervisors.

During the year, four meetings of Nomination and Remuneration Committee were held on 03.07.2019, 12.09.2019, 30.10.2019 and 27.12.2019. The necessary quorum was present for all the meetings. The membership of this committee and the attendance of members in the meetings during the year were as under:

Name of the Directors	Position	Number of Meetings '	
		Held	Attended
Ms. Vanita Seth	Chairperson	4	4
Shri. A. P. Mocherla	Member	4	4
Shri Sanjay Bajpai, upto 26.01.2020	Member	4	3
Shri Manoj Kumar Srivastava	Member	4	4
Shri Jayasankar M.K., w.e.f. 15.01.2020	Member	0	0

^{*} Held and attended in their tenure in the committee during the year.

AUDIT & ETHICS COMMITTEE:

The Audit & Ethic Committee constituted by the Company is in accordance with the provisions of Companies Act, 2013 read with SEBI (LODR) Regulations. The terms of reference of the Audit and Ethics committee are in accordance with the Companies Act, 2013, the guidelines set out in SEBI (LODR) Regulations and the DPE guidelines, which inter alia include recommendation for appointment, remuneration and terms of appointment of auditors, review and monitor the auditor's independence and performance, effectiveness of audit process, review of the related party transactions, director's responsibility statement, quarterly and annual financial results before submission to the Board, scrutiny of inter-corporate loans and investments, evaluation of internal financial controls and risk management systems, etc. Further, the Committee oversights financial reporting process and the disclosure of its financial information, reviews the adequacy of internal audit function and internal control systems and discusses with internal auditors any significant findings and follow-up thereon from time to time. The Committee attempts to ensure that decision making in the Company is objective and there are adequate internal controls to ensure efficient realization of revenue and due propriety of expenditure. The Committee invites the



executives of the Company, as it considers appropriate, including Chairman & Managing Director, head of Finance, representative of Statutory Auditors, representative of Internal Auditors and others at its meetings.

As on 31.03.2020, out of the five members of this Committee four were Independent Directors. Executive Director (Finance) & Company Secretary acts as Secretary to this Committee. The Audit & Ethics Committee met eight times during the financial year 2019-20 on 01.04.2019, 30.04.2019, 03.07.2019, 31.07.2019, 30.10.2019, 27.12.2019, 07.02.2020 and 13.03.2020. The necessary quorum was present for all the meetings of this committee. The details of Audit & Ethics Committee meeting held and attendance of the Committee members at the meetings conducted during the year, were as under:

Name of the Directors	Position	No. of	Meetings*
		Held	Attended
Shri Lov Verma, Independent Director	Chairman/	8	8
	Member		
Shri Deepak Shetty, Independent Director,	Member/	8	8
	Chairman		
Shri Sanjay Swarup, Director (IM&O)	Member	8	8
Shri Kamlesh Shivji Vikamsey, Independent Director,	Member	3	3
upto 01.04.2019 and from 15.01.2020 to 31.03.2020.			
Shri Sanjeev S. Shah, Independent Director,	Member	3	3
upto 01.04.2019 and from 15.01.2020 to 31.03.2020.			
Shri Pradip Kumar Agrawal, Director (Domestic	Member	1	1
Division), upto 17.04.2019			

^{*} Held and attended in their tenure in the committee during the year.

STAKEHOLDERS' RELATIONSHIP COMMITTEE:

CONCOR has a Stakeholders' Relationship Committee which is in compliance with the provisions of section 178 of Companies Act, 2013 and SEBI (LODR) Regulations. The Committee periodically reviews the status of shareholders grievances and redressal of the same and various aspects of protecting interests of shareholders. The terms of reference of this committee inter-alia include resolving the grievances of the security holders including complaints related to transfer/transmission of shares, non-receipt of annual report, non-receipt of declared dividends, issue of new/duplicate certificates, general meetings etc, review of measures taken for effective exercise of voting rights by shareholders, review of various measures and initiatives taken by the Company, etc.

The Committee met four times in 2019-20 on 30.04.2019, 31.07.2019, 30.10.2019 and 07.02.2020. The necessary quorum was present for all the meetings. Executive Director (Finance) & Company Secretary acts as the Secretary of the Committee and is also the Compliance Officer in terms of Listing Agreements with the Stock Exchanges. The details of Stakeholders' Relationship Committee meeting held and attendance of the Committee members, at the meetings conducted during the year were as under:

Name of the Directors	Position	No. o	f Meetings*
		Held	Attended
Shri Anjaneya Prasad Mocherla,	Chairman	4	4
Non-Official part-time Director			
Shri Sanjay Bajpai,	Member	3	0
Part-time Government Director upto 26.01.2020			
Shri Pradip K. Agrawal,	Member	3	3
Director (Domestic Division) upto 24.01.2020			
Shri Sanjay Swarup,	Member	3	3
Director (Intl. Marketing & Operations) upto 24.01.2020.			
Shri Jayasankar M.K.	Member	1	1
Non-Official part-time Director, w.e.f. 15.01.2020			
Shri Rahul Mithal	Member	1	1
Director (Projects & Services), w.e.f. 15.01.2020			



* Held and attended in their tenure in the committee during the year.

The Company has taken various steps to ensure that the shareholders related matters/issues are given due priority and are resolved within a reasonable period. For this purpose the Company has an exclusive designated e-mail address investorrelations@concorindia.com. Company's Registrar and Transfer Agent (R&TA) has designated an exclusive e-mail address viz. concor@beetalfinancial.com to facilitate investors to register their complaints, if any. Member(s) may also visit the website at www.concorindia.com, Investors Grievances Section for further reference. During the year, the Company has addressed its investor grievances expeditiously. No investor complaint was pending at the end of financial year 2019-20.

SHARE TRANSFER COMMITTEE & SYSTEM:

The Company has a Share Transfer Committee in place which considers the requests for transfer/transmission of shares wherever allowed, issue of duplicate share certificate, re-materialization etc. The composition of the Share Transfer Committee of the Company is as under:

Director (Domestic Division) - Chairman

Director (International Marketing & Operations) - Member

Executive Director (Finance) & Company Secretary - Member

The trading of shares of CONCOR is in compulsory demat form. The Company has appointed M/s. Beetal Financial & Computer Services (P) Ltd. as Registrar and Share Transfer Agent (R&TA), to effect the transfer of shares, depository connectivity and other related work. No request was received for transfer of shares in physical mode during the financial year 2019-20.

CORPORATE SOCIAL RESPONSIBILTY AND SUSTAINABILITY (CSR & S):

The Company has a well laid down Board approved CSR policy in place, which was recommended by the CSR committee of the Board. There is a board level CSR Committee (Tier-I) constituted in the Company. The CSR Committee inter-alia formulates and recommends to the Board the CSR policy and expenditure to be incurred on CSR activities and monitor the policy/activities from time to time. This Committee assists the Board in taking decisions on CSR related policies/activities and the minutes of its meeting providing therein its deliberations, recommendations, decisions, etc. are placed before the Board of Directors for information, noting, consideration, necessary directions, decision and comply with the other regulatory requirements and Govt. Guidelines in this regard.

Your Company has a two Tier system for management and implementation of CSR & S activities. Tier-I CSR Committee is a Board level committee and Tier-II Committee is a below board level committee of Senior Executives of the Company headed by Executive Director (AIML & CSR), which assists the Board level committee (Tier-I) in carrying out their functions. The constitution of the committee is in accordance with the provisions of Companies Act, 2013 and revised guidelines of DPE on this matter. The Tier-I Committee has met four times during the year on 30.04.2019, 31.07.2019, 30.10.2019 and 07.02.2020 to transact various businesses. The particulars of Tier-I CSR committee meetings held and attendance at those meetings of the committee members is as under:

Name of the Directors	Position	Number of	Meetings*
		Held	Attended
Shri V. Kalyana Rama, Chairman & Managing Director	Chairman	4	4
Shri Pradip K. Agrawal, Director (Domestic Division)	Member	4	4
Shri Lov Verma, Independent Director	Member	4	4
Shri Kamlesh Shivji Vikamsey, Independent Director, w.e.f. 15.01.2020 upto 31.03.2020	Member	1	1

^{*} Held and attended in their tenure in the committee during the year.



RISK MANAGEMENT COMMITTEE (RMC):

Risk evaluation and management is an ongoing process within the organization. CONCOR has a robust risk management system in place to identify, monitor and minimize risks. The Board of Director reviews the risk management mechanism in the Company periodically. The Company had a Risk Management Committee (RMC) comprising of functional and independent Directors of the Company. The terms of reference of RMC inter-alia includes providing direction to the Risk Management initiative, laying down procedures about risk assessment and minimization, development and implementation of a risk management policy, review quality of mitigation plans, etc. The particulars of membership and meetings held during the year and attendance at those meetings of the committee members, is as under:

Name of the Directors	Position	Number of	Meetings*
		Held	Attended
Shri Pradip K. Agrawal, Director (Domestic Division)	Chairman	4	4
Shri Sanjay Swarup, Director (International Mktg. & Operations)	Member	4	4
Shri Manoj Kumar Dubey, Director (Finance)	Member	4	4
Shri Deepak Shetty, Non-Official part-time Director	Member	4	4
Shri Sanjeev S Shah, Non-Official part-time Director, w.e.f 15.01.2020 and upto 31.03.2020.	Member	1	1
Shri Rahul Mithal, Director (Projects & Services), w.e.f 24.01.2020	Member	1	1

^{*} Held and attended in their tenure in the committee during the year.

The Committee met four times during the year on 30.04.2019, 31.07.2019, 30.10.2019 and 07.02.2020. This Committee furnishes its report to the Board of Directors.

GENERAL BODY MEETINGS:

Details of date, location and time of last three AGMs are as under:

AGM Date	Location	Time
27.08.2019	Auditorium National Railway Museum, Nyaya Marg,	4.00 p.m.
	Near Bhutan Embassy, Chanakyapuri, New Delhi-	110021.
20.09.2018	Air Force Auditorium	4.00 p.m.
	Subroto Park, New Delhi- 110010.	
	New Demi- 110010.	
20.09.2017	Auditorium	4.00 p.m.
	National Railway Museum, Nyaya Marg,	110001
	Near Bhutan Embassy, Chanakyapuri, New Delhi-	110021.

SPECIAL RESOLUTION(S) PASSED DURING PREVIOUS THREE YEARS:

- A. Two Special Resolutions were passed by shareholders at AGM held on 27.08.2019 for the re-appointment of two (separate resolution for each) Independent Directors namely Shri Kamlesh Shivji Vikamsey (DIN: 00059620) and Shri Sanjeev S. Shah (DIN: 00323163). As per this rsolution, these Directors were reappointed as Independent Director w.e.f. 01.04.2019 to 31.03.2020.
- B. No special resolution was passed by shareholders at AGM held on 20.09.2018.
- C. No special resolution was passed by shareholders at AGM held on 20.09.2017.



RESOLUTION PASSED THROUGH POSTAL BALLOT/ E-VOTING DURING THE YEAR:

No resolution was passed through postal ballot/ e-voting during the year 2019-20. Further there is no proposal to be conducted through postal ballot at the ensuing AGM.

DISCLOSURES:

- i) During the year, there was no transaction of material nature with the directors or their relatives that had potential conflict with the interest of the Company.
- ii) The CEO and CFO of the Company has certified the specified matters to the board and Audit & Ethics committee as required under the SEBI (LODR) Regulations. In terms of SEBI (LODR) Regulations, a Certificate duly signed by Shri V. Kalyana Rama, Chairman & Managing Director and Shri Manoj Kumar Dubey, Director (Finance) & CFO was placed before the Board of Directors in its 213th meeting held on 25.06.2020 while consideration of the Annual Financial Statements of the Company for the financial year ended on 31.03.2020.
- concor's Board framed the Code of Conduct for Board members and Senior Management Personnel, effective from first day of January, 2006. The code of conduct has been revised from time to time so as to incorporate the changes in framework and reporting formats. Further, it is hereby declared and certified that the Provisions of Code of Conduct have been affirmed to be complied with by the Board Members as well as by the Senior Management Personnel for the financial year ended 31.03.2020. A declaration in this regard, confirming the above is enclosed. The said Code of Conduct is available on the website of the Company at http://www.concorindia.com/assets/pdf/Code of conduct.pdf.
- iv) Your Company has filed report on Corporate Governance in specified format(s) to Stock Exchanges, Ministry of Railways & DPE within the stipulated time provided for the same.
- v) Pursuant to Section 177 of the Companies Act, 2013 and the Listing Regulations, CONCOR has a Whistle-Blower Policy which establishes a vigil mechanism for Directors and employees to report genuine concerns regarding unethical behaviour, actual or suspected fraud(s), etc. The said mechanism also provides for adequate safeguards against victimization of persons who use such mechanism and makes provision for direct access to the Chairperson of the Audit & Ethics Committee in appropriate or exceptional cases. In this matter, the Company affirms that no personnel have been denied access to the Audit & Ethics Committee. The said Whistle-Blower Policy has been hosted on the website of the Company at http://www.concorindia.com/assets/pdf/WhistleBlowerPolicy.pdf.
- vi) In compliance with the provisions of SEBI (Prohibition of Insider Trading) Regulations, 1992, (as amended from time to time) and to preserve the confidentiality and prevent misuse of unpublished price sensitive information, the Company has adopted a Policy for Prohibition of Insider Trading for Directors and specified employees of the Company. This policy also provides for periodical disclosures from designated employees as well as pre-clearance of transactions by such persons. The said Policy has been updated from time to time and hosted on the website of the Company at http://www.concorindia.com/assets/pdf/CONCOR_INSIDER_TRADING_DISCLOSURE_RULES.pdf.
- vii) The Dividend Distribution Policy (DDP) of the Company is provided separately in the Annual Report and is also available on website of the Company under 'Investors Relations Section'.
- viii) The Company has laid down procedure to apprise the Risk Management Committee and the Board about the risk assessment and mitigation plans and procedures of the Company. The same are reviewed by them to ensure that the integrated risks are managed through a properly defined framework and reported from time to time.



- ix) The Company has systems in place for monitoring statutory and procedural compliances. The Board has been reported the status of the same so as to ensure proper compliances of all laws applicable to the Company.
- x) All mandatory requirements on Corporate Governance in DPE guidelines for CPSEs and SEBI (LODR) Regulations have been duly complied with by the Company for the year 2019-20, except those relating to appointment of requisite number of independent Director(s) on the Board for the period 01.04.2019 to 29.07.2019.
- xi) No item of expenditure has been debited in books of accounts, which were not for the purposes of the business and no expenses, which were personal in nature, have been incurred for the Board of Directors and top Management.
- xii) The Company has not entered into any material financial or commercial transactions with the directors or the management or their relatives or the Companies and firms, etc., in which they are either directly or through their relatives interested as directors and/or partners. Further, the transactions with related parties are in the ordinary course of business and at arm's length and the disclosure of the same has been made as per requirements of relevant Accounting Standards in Notes to the Financial Statements of the Company.
- xiii) Your Company nominates its representatives on the Boards of its joint ventures and subsidiary Companies and monitors the performance of such Companies periodically. In terms of listing regulations and DPE guidelines, performance of the subsidiary Companies is inter-alia reviewed by the Audit & Ethics committee and the Board as under:
 - a. Financial Statements of the subsidiary Companies are reviewed by the Board & Audit & Ethics Committee.
 - b. Minutes of the meetings of Audit Committee and Board of subsidiary Companies are placed before the Audit & Ethics Committee and Board of the Company respectively.
- xiv) Your Company does not have material listed or unlisted Indian subsidiary Companies in terms of SEBI (LODR) Regulations and DPE guidelines on Corporate Governance.
- As required under Regulation 16(1)(c) of the SEBI (LODR) Regulations, the Company has a Policy for determining 'material' subsidiaries which has been placed on the website of the Company at http://www.concorindia.com/assets/pdf/CONCOR Policy MRPT.pdf.
- The Board members, based on their requirements, attended various seminars, conferences, training programmes from time to time. Further, as per the requirement of Corporate Governance Guidelines issued by Department of Public Enterprises (DPE), for imparting training to directors, the Company takes initiatives and directors are being nominated on training programmes organized by DPE, SCOPE and other reputed agencies from time to time. The Company also conducts 77familiarization program for its new Independent Directors. Company's policy in this regard has been hosted on its website at http://www.concorindia.com/assets/pdf/Policy%20on%20Familarisation%20program.pdf. The particulars of training imparted to the directors during the year, has been disclosed on the website of the Company at http://www.concorindia.com/assets/pdf/DetailsoftrainingImpartedtoIndependentDirectors.pdf.
- ray statutory authority due to non compliance on any matter related to capital markets during the last three years, except fine imposed by NSE and BSE on the Company for not having requisite number of Independent Directors on the Board of the Company during the quarters ended (QE) 31.12.2018, 31.03.2019, 30.06.2019 and 30.09.2019. The total fine imposed by BSE and NSE for these quarters, including GST was Rs.32,09,600/-. Board of Directors (BOD) of the Company were apprised about the above and it was decided by BOD that as appointment of Independent Director(s) is done by the Government and the Company has been regularly requesting Government to appoint the requisite number of Independent Directors on its Board, therefore being a Government Company the fine is not payable by CONCOR. As per above decision of BOD, the fines imposed by BSE and NSE for above quarters were not



paid by the Company. The decision of BOD was informed to the Stock Exchanges. This matter was also informed to the administrative ministry i.e. Ministry of Railways. Subsequently, considering the Company's representation to the Stock Exchanges, NSE has waived the fines imposed by it amounting to Rs.16,04,800/-. The Company has requested BSE as well to waive the fines imposed and their decision on the same is awaited.

- xviii) During the year, half-yearly certificate(s), confirming due compliance of the share transfer formalities by the Company [under Regulation 40 of SEBI (LODR) Regulations, 2015]; and quarterly Reconciliation of Share Capital Audit Report [under SEBI (Depositories and Participants) Regulations, 1996] were obtained from practicing Company Secretary and the same were submitted to the Stock Exchanges within the stipulated time.
- xix) No significant or material orders were passed by the Regulators or Courts or Tribunals which impact the going concern status and Company's operations in future.
- xx) No fraud has been reported by the Auditors to the Audit & Ethics Committee or the Board.
- xxi) The Directors state that applicable Secretarial Standards, i.e. SS-1 and SS-2, relating to 'Meetings of the Board of Directors' and 'General Meetings', respectively, have been duly followed by the Company.
- xxii) The Company has received declarations from all the Independent Directors of the Company confirming that they meet the criteria of independence prescribed under the Act and the Listing Regulations. On the basis of said confirmation, it is confirmed that these Directors are meeting the criteria of independence.
- xxiii) During the year 2019-20, total Fee on consolidated basis paid to M/s S. N. Nanda & Co., Statutory Auditor of the Company and all entities in the network of the firm/ network entity of which the Statutory Auditor is a part, if any, by the Company and its subsidiaries was Rs.15.65 lakhs, excluding GST. Further, an amount of Rs.1.50 lakhs, excluding GST towards limited review audit for the QE June, 2019 was paid to M/s Arun K. Agarwal & Associates, ex-Statutory Auditors of the Company prior to appointment of M/s S.N. Nanda & Co.
- xxiv) In relation to the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013, one complaint was received during the year 2019-20 for which inquiry was conducted and report has been submitted by the nominated Committee..

MEANS OF COMMUNICATION:

Website Updation:

Regarding Electronic means of communications, the Quarterly Un-audited financial results, shareholding pattern and Annual Report are uploaded on CONCOR website www.concorindia.com and these are updated based on information provided from time to time. Tenders of various Regions/Departments are uploaded on CONCOR's website and also on Central Public Procurement Portal (CPPP) http://eprocure.gov.in for giving wide publicity and ensuring transparency in tendering process. CONCOR has re-designed its Corporate website to be the responsive website. Investor Relations page on CONCOR website provides various updated details related to investors in compliance with SEBI Guidelines.

Auto Mails:

Auto mails from all commercial systems and other online systems are being sent to customers / stakeholders as per the requirement.

SMS based Container query:

CONCOR provides SMS based Container Tracking facility to its customers. This is in line with website query of track and trace of containers. This is a facility by which any customer can track their container by sending a SMS through their mobile phone. The query can be made by typing "ci (single space) container no." for EXIM containers and type "cd (single space) container no." for domestic containers and sending it to 56677.



Auto SMS:

CONCOR has introduced SMS alert system for PDA Credit of its customer and salary and reimbursement credits for employees and for vendor payments as well.

Financial Information:

Timely disclosure of consistent, relevant and reliable financial information on financial performance is at the core of good governance. Towards this end and in order to attain maximum shareholders' reach, the financial results of the Company during the year 2019-20 were communicated to the Stock Exchanges and were published in leading dailies having wide circulation across the country. In addition, the updated information relating to financial results, shareholding pattern and other disclosures are available on the website of the Company.

Further, the Company communicates with its shareholders through its Annual Report, General Meetings and disclosures through website. All important information pertaining to the Company is mentioned in the Annual Report for each financial year containing inter- alia Audited Financial Statements (Standalone & Consolidated), Directors' Report, Auditors' Report, Report on Corporate Governance, etc. which is circulated to the members and others entitled thereto.

Investors/Analysts meetings:

Post results conference calls conducted to investors' and analysts on the Company's quarterly, half-yearly as well as annual financial results. The presentations and schedule of analyst or investors meet are also put on the Company's website as well as sent to the Stock Exchanges. No Unpublished Price Sensitive Information is being discussed in meeting/presentation with institutional investors and financials analysts.

Website:

The Company's website (www.concorindia.com) contains a separate dedicated section 'Investor Relations' where shareholders' information is available.

Annual Report:

The Annual Report containing, inter alia, Audited Financial Statements, Audited Consolidated Financial Statements, Board's Report, Auditors' Report and other important information is circulated to members and others entitled thereto. The Management's Discussion and Analysis (MD&A) & Business Responsibility Report forms part of the Annual Report. The Company's Annual Report is also available in downloadable form on the Company's website and can be accessed at http://www.concorindia.com.

In respect of financial year 2019-20, in terms of exemption granted by MCA vide General Circular No. 20/2020 dated 5th May, 2020 read with General Circular No. 14/2020 dated 8th April, 2020 and General Circular No. 17/2020 dated 13th April, 2020 and by SEBI Circular no. SEBI/HO/CFD/CMD1/CIR/P/2020/79 dated 12th May, 2020, due to spread of Covid-19 pandemic, Annual Reports have been circulated among the members whose email IDs are available with the Company through electronic mode. Accordingly, no physical copies of the Annual Reports are being circulated among the members of the Company.

Chairman's Communiqué:

The printed copy of the Chairman's speech is made available to shareholders at Annual General Meeting. The document is also put on the Company's website and sent to the Stock Exchanges.

Reminder to Investors:

Reminders for unclaimed/ unpaid dividend amount on equity shares are sent to the shareholders / debenture holders as per records every year.

NSE Electronic Application Processing System (NEAPS):

The NEAPS is a web-based application designed by NSE for corporates. All periodical/ event based compliance filings like shareholding pattern, corporate governance report, media releases, statement of investor complaints, among others are filed electronically on NEAPS.



BSE Corporate Compliance & Listing Centre ("Listing Centre"):

BSE's Listing Centre is a web-based application designed for corporates. All periodical/ event based compliance filings like shareholding pattern, corporate governance report, media releases and statement of investor complaints, among others are filed electronically on the Listing Centre.

SEBI Complaints Redress System (SCORES):

The investor complaints are processed in a centralised web-based complaints redressal system. The salient features of this system are: centralised database of all complaints, online upload of Action Taken Reports (ATRs) by concerned companies and online viewing by investors of actions taken on the complaint and its current status.

DIVIDEND:

Book closure and Dividend payment dates

For the financial year 2019-20, the Board of Directors recommended the payment of dividend, for which the Record Date/Book Closure and dividend payment dates are as under:

S. No.	Dividend Declared	Dividend	Record Date/ Book Closure	Dividend Payment Date
1.	Interim Dividend	15% (Rs.0.75 per	20.02.2020	27.02.2020
		share of Rs.5/- each)		
2.	Final Dividend	57% (Rs.2.85 per	23.09.2020 to 29.09.2020	04.10.2020 Onwards
		share of Rs.5/- each)		

The Company has proposed a Final dividend of 57% (Rs.2.85 per equity share of Rs.5/- each) on the paid-up equity share capital, for the year ended on 31.03.2020, which shall be paid after its approval by the shareholders in AGM.

Change of Address/Bank Details/NECS Mandate/E-mail ID:

For change of address/bank details/dividend mandate/E-mail ID, Members may approach –

- i) if shares are held in physical mode, to the Company/R&TA of the Company.
- ii) if shares are held in electronic mode, to their Depository Participant (DP). The Company/R&TA will not entertain such requests, if any.

Bank Account details and 9-digit MICR Code of their Bankers, as noted in the records of their DP is used for the purpose of overprinting on Dividend Warrants or remittance of dividend through permitted electronic modes, wherever applicable. It is, therefore, necessary that the members holding shares in electronic mode should ensure their correct bank details and/or 9-digit MICR Code number are noted in the records of the DP so that no rejection takes place. As per the dividend mandate noted in the records of DP, the amount of dividend will be credited directly to bank account of the shareholder. The credit of dividend amount can also be confirmed from your pass book/bank statement.

Transfer of unpaid/unclaimed amounts to Investor Education and Protection Fund:

Pursuant to the applicable law, dividend amount(s) remaining unclaimed and unpaid for a period of seven years is required to be transferred to the Investor Education and Protection Fund (IEPF) established by the Central Government in this behalf.

During the year, your Company had transferred an amount of Rs.57,396/- in the Investor Education and Protection Fund (IEPF) for unclaimed/unpaid final dividend for FY 2011-12. The unclaimed/unpaid interim dividend for the FY 2012-13 for an amount of Rs.62,448/- was also due for transfer in the Investor Education and Protection Fund (IEPF) and the same was transferred on 17.04.2020. The particulars in respect of unclaimed/unpaid dividend, indicating name of shareholder, amount of dividend, etc. as on last AGM date are also available on the website of the Company at http://www.concorindia.co.in/assets/pdf/unpaid_note.PDF.



The unclaimed/unpaid final dividend for the FY 2012-13 which is due for transfer to IEPF, should be claimed by the members before 02.10.2020. After that date, no claim shall lie against the Company, in respect of the said amount. The due dates of transfer of unpaid/unclaimed dividend to IEPF for the imminent financial years are as under:

S.	Financial Year	Dividend Type	Dividend (%)	Last date for claiming	Due date for
No.				Unpaid Dividend	transfer to IEPF
1	2012-13	Final	95	02.10.2020	01.11.2020
2	2013-14	Interim	70	08.03.2021	07.04.2021
		Final	53	09.10.2021	08.11.2021

Since after the transfer of unpaid/unclaimed amount of IEPF, no claim shall lie against the Company/R&TA, members who have not yet encashed their Dividend Warrant may approach the R&TA/Company for issuance of demand draft(s) upon completion of necessary formalities in the said behalf in lieu of such warrant.

Transfer of shares to Investor Education and Protection Fund:

The shareholders may note that pursuant to the applicable provisions of the Companies Act, 2013 and the provisions of Investor Education and Protection Fund Authority (Accounting, Audit, Transfer and Refund) Rules, 2016 ("the Rules") notified by the Ministry of Corporate affairs effective September 7, 2016 as amended from time to time, all unpaid or unclaimed dividends are required to be transferred by the Company to the Investor Education and Protection Fund ("IEPF") established by the Central Government, after completion of seven years. The Rules, inter alia, contain provisions for transfer of all such shares in respect of which dividend has not been paid or claimed by the shareholders for seven consecutive years or more with IEPF Authority. In accordance with the provisions of Companies Act, 2013, Company has transferred 342 such equity shares of Rs.5/- each in November 2019 in respect of which dividend was not claimed by members for seven consecutive years or more to IEPF Authority as per the prevailing provisions under these rules. Therefore, the shareholders are advised to claim their dividend which has remained unpaid/ unclaimed from the Company or its Registrar and Share transfer Agent as the Company is mandated to transfer such shares to IEPF in respect of which dividend has not been paid or claimed by the shareholders for seven consecutive years or more. The Company has uploaded on its website the details of unpaid and unclaimed amounts lying with the Company as on the last AGM (i.e. 27.08.2019) and details of shares transferred to IEPF and the same can be accessed from www.concorindia.com.

GENERAL SHAREHOLDER INFORMATION:

(i)	Number of Annual General Meeting	32 nd AGM
	Date	29.09.2020
	Time	03.30 P.M. IST

Venue Through Video Conference/ Other Audio Visual means.

(ii) Financial Calendar

The unaudited financial results of 1st, 2nd Within 45 days of close of quarter and 3rd quarter

Limited Review Report for above Within 45 days of close of quarter Quarterly un-audited financial Results

Approval and authentication of annual accounts by Board of Directors

Within 60 days of close of Financial year, except for the year 2019-20 in which due to spread of Covid-19 pandemic

the same was done on 25.06.2020.

Adoption of audited Annual Accounts by Before 30th September, 2020 Shareholders

(iii) Date of Book Closure 23.09.2020 to 29.09.2020 (both days inclusive)



(iv) Dividend Payment Date

Within 30 days of

Declaration

(v) Listing on Stock Exchanges

(a) The Bombay Stock Exchange Ltd., Phiroze Jeejeebhoy Towers,

Dalal Street Fort, Mumbai – 400001.

(b) National Stock Exchange of India Ltd.,

"Exchange Plaza"

Bandra - Kurla Complex,

Bandra (E), Mumbai – 400051.

(vi) Security Code and ISIN No.

NSE CONCOR BSE 531344

ISIN INE111A01025

(vii) Market Price Data (In Rs.)

Month	NS	E	В	SE
	High	High Low		Low
April'19	543.40	480.00	543.35	480.30
May'19	537.65	462.70	537.45	460.00
June'19	574.00	521.35	573.50	521.40
July'19	582.75	500.65	582.80	500.70
Aug'19	520.00	460.00	519.85	460.50
Sep'19	633.60	489.50	633.25	489.85
Oct'19	666.00	559.00	665.05	558.60
Nov'19	603.00	547.70	605.00	548.75
Dec'19	588.60	550.25	588.70	547.50
Jan'20	584.65	543.85	584.90	544.00
Feb'20	602.20	492.20	601.95	492.95
Mar'20	523.55	263.40	539.90	263.20

(viii) Stock Exchange Index

Month	NS	E	В	SE
	High	Low	High	Low
April'19	11,856.15	11,549.10	39,487.45	38,460.25
May'19	12,041.15	11,108.30	40,124.96	36,956.10
June'19	12,103.05	11,625.10	40,312.07	38,870.96
July'19	11,981.75	10,999.40	40,032.41	37,128.26
Aug'19	11,181.45	10,637.15	37,807.55	36,102.35
Sep'19	11,694.85	10,670.25	39,441.12	35,987.80
Oct'19	11,945.00	11,090.15	40,392.22	37,415.83
Nov'19	12,158.80	11,802.65	41,163.79	40,014.23
Dec'19	12,293.90	11,832.30	41,809.96	40,135.37
Jan'20	12,430.50	11,929.60	42,273.87	40,476.55
Feb'20	12,246.70	11,175.05	41,709.30	38,219.97
Mar'20	11,433.00	7,511.10	39,083.17	25,638.90



(ix) Registrar and Share Transfer Agents

M/s Beetal Financial & Computer Services Pvt. Ltd. BEETAL HOUSE, 3rd Floor, 99, Madangir,

Behind Local Shopping Centre,

New Delhi - 110055.

Phone No.011-29961281-83

E-mail id: beetal@beetalfinancial.com

(x) Distribution of Shareholding as on 31.03.2020

No. of equity shares held	No. of Shareholders	% of total	No. of Shares	% of total
01	2,026	2.48	2,026	0.00
02-10	10,783	13.22	64,460	0.01
11-50	19,779	24.26	5,77,271	0.09
51-100	11,464	14.06	9,01,059	0.15
101-200	20,387	25.00	30,24,312	0.50
201-750	13,294	16.30	47,03,154	0.77
751-5000	2,878	3.53	46,30,279	0.76
5001-10000	235	0.29	16,89,460	0.28
10001-15000	96	0.12	11,64,597	0.19
15001 & Above*	602	0.74	59,25,37,730	97.25
Total	81,544	100.00	60,92,94,348	100.00

^{*}includes President of India holding of 33,38,84,975 equity shares.

(xi) Geographical Distribution of Shareholding as on 31.03.2020

Name of city	No. of Shareholders	% of total	No. of Shares	% of total
Ahmedabad	2,781	3.41	5,04,185	0.08
Bangalore	5,008	6.14	9,90,158	0.16
Chennai	2,970	3.64	7,20,087	0.12
Kolkata	2,877	3.53	18,26,690	0.30
Mumbai	24,725	30.32	26,10,81,182	42.85
New Delhi*	5,999	7.36	33,71,44,339	55.33
Pune	3,743	4.59	19,06,209	0.31
Others	33,441	41.01	51,21,498	0.84
Total	81,544	100.00	60,92,94,348	100.00

(xii) Shareholding Pattern as on 31.03.2020

Particulars	No. of Shares	% of total
Government of India	33,38,84,975	54.80
Banks, Financial Institutions	3,00,34,667	4.93
Foreign Institutional Investors	16,35,08,417	26.84
Mutual Funds and UTI	5,23,05,307	8.58
Bodies Corporate	61,87,288	1.02
Indian Public	1,49,78,795	2.46
NRIs / OCBs	12,58,711	0.21
Others	71,36,188	1.16
Total	60,92,94,348	100.00

The above was the position as on 31.03.2020.



(xiii) Dematerialization of Shares and liquidity:

For electronic trading of shares, CONCOR has an agreement with NSDL & CDSL. Out of 60,92,94,348 Shares listed on Stock Exchanges 60,92,92,976 equity Shares were in demat mode as on 31.03.2020.

- (xiv) Outstanding GDRs /ADRs/ Warrants or any convertible instruments: N. A.
- (xv) Plant locations: Presently, the Company has total 63 Terminals from which it is operating. Out of which 59 are Company's own terminals comprising of 9 pure Exim Terminals, 33 Combined Container Terminals, 17 pure Domestic Terminals and balance 4 are the terminals for which it has strategic tie up with others. Apart from these terminals, One Distribution Node is also operating.
- (xvi) Address for Correspondence: Executive Director (Finance) & Company Secretary
 Container Corporation of India Ltd.,
 NSIC New MDBP Building, 3rd Floor,
 Okhla Industrial Estate, New Delhi 110020.
 Ph. No. 011-41222500, Email: investorrelations@concorindia.com
- (xvii) As part of its 'Green Initiatives', now Companies can provide various documents to its Shareholders in electronic form i.e. through e-mail. Your Company is fully committed towards such a welcome initiative and is accordingly requesting its Shareholders to provide or update their e-mail ids with their respective DPs/Company Registrar, as the case may be, and give their option for receiving documents in electronic form. Normally, the shareholders whose email ids were already registered with the respective Depository Participants (DPs) and downloaded from the depositories i.e. NSDL/CDSL and who have not opted for receiving Annual Report in physical form were being furnished information in electronic form. However, in respect of current financial year 2019-20 in view of exemption granted due to Covid-19 pandemic, the Annual Reports have been circulated among the members in electronic form only. In addition, other communications with the shareholders are also being done in the electronic form.

For and on behalf of the Board of Directors

Date: 07.08.2020 (V. Kalyana Rama)
Place: New Delhi. Chairman and Managing Director

DECLARATION REGARDING COMPLIANCE BY BOARD MEMBERS AND SENIOR MANAGEMENT PERSONNEL WITH THE COMPANY'S CODE OF CONDUCT

This is to confirm that the Company has adopted a Code of Conduct for its Board and Senior Management personnel which comprises the Board of Directors, all Executive Directors, Chief Vigilance Officer (CVO), Chief General Managers (CGMs), Regional General Managers (RGMs) Group General Managers (GGMs). This code is available on the Company's website at http://concorindia.co.in/assets/pdf/Code of conduct.pdf.

I confirm that the Company has in respect of the year ended March 31, 2020, received from the Members of the Board and Senior Management Personnel of the Company, a declaration of compliance with the Code of Conduct as applicable to them.

Date: 07.08.2020 (V. Kalyana Rama)
Place: New Delhi. Chairman and Managing Director



AKHIL ROHATGI M.Com. L.L.B. F.C.S.

ANNEXURE - 'C'

AKHIL ROHATGI & COMPANY.

Company Secretaries

21, Shamnath Marg, Civil Lines, Delhi – 110054.

Phone: 23926504, 9810690633 Email: rohatgi_co_secy@yahoo.co.in csdelhi84@gmail.com

CERTIFICATE OF NON-DISQUALIFICATION OF DIRECTORS

[Pursuant to Regulation 34 (3) and Schedule V Para C Clause (10)(i) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015]

To the Members of Container Corporation of India Limited.

We have examined the relevant disclosures provided by the Directors (as enlisted in Table A) to Container Corporation of India Limited, having CIN L63011DL1988GOI030915 and having registered office at CONCOR Bhawan, C-3, Mathura Road, Opp, Apollo Hospital, New Delhi - 110076 (hereinafter referred to as 'the Company') for the purpose of issuing this Certificate, in accordance with Regulation 34 (3) read with Schedule V Para C clause 10 (i) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

In our opinion and to the best of our information and according to the verifications (including Directors Identification Number (DIN) status at the portal www.mca.gov.in) as considered necessary and based on the disclosures of the Directors, we hereby certify that none of the Directors on the Board of the Company as stated below, have been debarred or disqualified from being appointed or continuing, as Directors of the companies by the Securities and Exchange Board of India, Ministry of Corporate Affairs or any such other Statutory Authority for the period ended as on March 31, 2020.

Table-A

Director's Name	Director Identification Number	Date of Appointment in Company
Shri V. Kalyana Rama	07201556	03-06-2015
Shri Pradip Kumar Agrawal	07557080	01-07-2016
Shri Sanjay Swarup	05159435	01-09-2016
Shri Rahul Mithal	07610499	29-09-2017
Shri Manoj Kumar Dubey	07518387	31-10-2018
Shri Manoj Kumar Srivastava	06890877	30-04-2018
Ms. Vanita Seth	07944119	21-09-2017
Shri Mocherla Prasad Anjaneya	03645659	21-09-2017
Shri Lov Verma	07560071	21-09-2017
Shri Deepak Shetty	07089315	14-07-2018
Shri Meluveettil Kochiyil Jayasankar	08523769	30-07-2019
Shri Kamlesh Shivji Vikamsey*	00059620	05-04-2016
Shri Sanjeev S. Shah*	00323163	05-04-2016
Shri Piyush Agarwal*	08305385	27-01-2020

^{*} Ceased to be Directors w.e.f. 31.03.2020.

Ensuring the eligibility of for the appointment / continuity of every Director on the Board is the responsibility of the management of the Company. Our responsibility is to express an opinion on these based on our verification. This certificate is neither an assurance as to the future viability of the Company nor of the efficiency or effectiveness with which the management has conducted the affairs of the Company.

For Akhil Rohatgi & Co. Company Secretaries sd/-

CS Akhil Rohatgi Partner

F.C.S: 1600, C.P. No.: 2317 UDIN: F001600B000554537

Place: New Delhi Date: 05.08.2020



ANNEXURE - 'D'

AKHIL ROHATGI M.Com. L.L.B. F.C.S. AKHIL ROHATGI & COMPANY. Company Secretaries 21, Shamnath Marg, Civil Lines, Delhi – 110054.

Phone: 23926504, 9810690633 Email: rohatgi_co_secy@yahoo.co.in csdelhi84@gmail.com

CERTIFICATE

To the Members of CONTAINER CORPORATION OF INDIA LIMITED

We have examined the compliance of conditions of Corporate Governance by CONTAINER CORPORATION OF INDIA LIMITED for the year ended 31st March, 2020 as stipulated in SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015 [SEBI (LODR) Regulations] in respect of Equity Shares of the said Company listed with Stock Exchanges and the DPE guidelines on Corporate Governance for Central Public Sector Enterprises issued by the 'Department of Public Enterprises', Ministry of Heavy Industries and Public Enterprises, Government of India.

The compliance of conditions of Corporate Governance is the responsibility of the Management. Our examination, carried out is in accordance with the Corporate Governance (Models of Best practices) issued by the Institute of Company Secretaries of India, was limited to the procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of certification and have been provided with such records, documents, certification, etc. as had been required by us.

In our opinion and to the best of our knowledge and information and according to the explanations given to us, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in the above mentioned SEBI (LODR) Regulations and in the guidelines on corporate governance issued by the 'Department of Public Enterprises' except that for 01.04.2019 to 29.07.2019 the number of Independent Directors on the Board was less than half of the total strength of Board as required under SEBI (LODR) Regulations and the DPE Guidelines for which company had regularly written to its administrative ministry i.e. Ministry of Railways for appointment of appropriate number of Independent Directors on the board.

We further state such compliance is neither an assurance as to further viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

For Akhil Rohatgi & Co. Company Secretaries

sd/-CS Akhil Rohatgi Partner F.C.S: 1600

C.P. No.: 2317 UDIN: F001600B000554526

Place: New Delhi Date: 05.08.2020



ANNEXURE-'E'

ANNUAL REPORT ON CSR ACTIVITIES

1. A brief outline of the company's CSR policy, including overview of projects or programs proposed to be undertaken and a reference to the web link to the CSR policy and project or programs.

A brief outline is attached.

Weblink: http://www.concorindia.co.in/csr.pdf.

2. The composition of CSR Committee.

CONCOR has two Tier CSR Committee system for implementing it's CSR activities. The Tier-I committee comprises of: (1) Sh. V. Kalyana Rama, Chairman & Managing Director (2) Sh. P.K. Agrawal, Director(Domestic) (3) Sh. Kamlesh Shivji Vikamsey, Independent Director (4) Sh. Lov Verma, Independent Director. To assist the Tier-I committee, the company has constituted a Tier-II committee which is headed by ED (AIML & CSR) including two other senior officers. Further the Tier II committee is assisted by Dy. General Manager (OL & CSR).

3. Average net profit of the company for last three financial years.

Rs. 1,406.74 crores.

4. Prescribed CSR Expenditure (two percent of the amount as in item 3 above).

The company was required to spend Rs. 28.13 crores towards CSR activities.

- 5. Details of CSR spent during the financial year;
 - (a) Total amount to be spent for the financial year Rs. 51.62 crores.
 - (b) **Amount unspent, if any** Rs. 29.46 crores.
 - (c) Manner in which the amount spent during the financial year : Detailed below:



CSR Expenditure during the Financial Year 2019-20

1	2	3	4	5	6	7	8
S. No.	CSR project or activity identified	Sector in which the Project is covered	Projects or Programs (1) Local area or other (2) Specify the State and district where projects or programs was undertaken	Amount outlay (budget) project or programs wise	Amount spent on the projects or program s: Direct expenditur on projects		Amount spent : Direct(D) or through implementing agency (IA)
1.	Support to IRITM, Lucknow for restructuring and modification of IRITM library.	Education	1) local area 2) Lucknow Uttar Pradesh	25.00	10.00	10.00	D-Nil IA – Indian Railway Institute of Transport Management (IRITM), Lucknow
2.	Assistance to A.P.Govt. in setting up A.P. Logistics University.	Education	1) local area 2) Andhra Pradesh	500.00	0.00	0.00	D- IA - Andhra Government
3.	Support to Ramakrishna Mission for the Awakened citizen Program by providing laptops, CDs and teachers manuals as well as mobile medical services and free eye operations	Education	1) local area 2) Delhi	30.00	10.29	10.29	D-Nil IA - Ramakrishna Mission , New Delhi
4.	Support to Sanskrita Bharati, New Delhi for the construction of one floor at Deen Dayal Upadhyaya Marg, New Delhi.	Education	1) local area 2) New Delhi	100.00	00.00	00.00	D-Nil IA - Sanskrita Bharati, New Delhi
5.	Support to UPSIC, Kanpur for renovation and beautification of 5 schools at Ghazipur, Uttar Pradesh	Education	1) local area 2) Ghazipur, Uttar Pradesh	62.75	17.75	17.75	D-Nil IA - Uttar Pradesh Small Industries Corporation Ltd., Kanpur, Uttar Pradesh.

Rs. in lacs

ANNU	AL REPORT 2019-20						কাঁনকা conco
6.	Support for construction of building in Banvari Devi Ashok Kumar Mahavidyalaya, Sharavasti, Uttar Pradesh.	Education	1) local area 2) Sharavasti, Uttar Pradesh.	24.98	0.00	0.00	D-Nil IA - Banvari Devi Ashok Kumar Mahavidyalaya , Sharavasti, Uttar Pradesh.
7.	Support to Purnia Public School, Purnia Bihar for construction of two class rooms.	Education	1) local area 2) Purnia Bihar	24.89	0.00	0.00	D-Nil IA - Uttar Pradesh Small Industries Corporation Ltd.,Ghaziabad Uttar Pradesh
8.	Construction of two classrooms at Cane Growers School at Lakhimpur Khiri, Uttar Pradesh.	Education	1) local area 2) Lakhimpur Khiri, Uttar Pradesh	19.91	0.00	0.00	D-Nil IA - Uttar Pradesh Small Industries Corporation Ltd.,Ghaziabad Uttar Pradesh.
9.	Support to Bhartiya Adharsh Vedik Balika inter college, Tilpatta, Gautamabudh Nagar(UP) for construction of toilets, 10 computers and 100 desks etc.	Education	1) local area 2) Tilpatta, Greater Noida	16.88	0.00	0.00	D-Nil IA – Uttar Pradesh Small Industries Corporation Ltd.,Ghaziabad Uttar Pradesh
10.	Support to Government Higher Secondary School, Khatuwas for drinking water, toilet facility, repair of classrooms etc.	Education	1) local area 2) Khatuwas, Rajasthan	19.97	10.00	10.00	D-Nil IA – Bhartiya cooperative Gramin Vikas evem Nirman Ltd.
11.	Support to Asifabad, Telangana for science labs and health care equipments.	Education	2) Asifabad, Telangana	251.51	125.75	125.75	D-Nil IA - The office of Collector and District Magistrate, Asifabad, Telangana
12.	Support to District Panchayat, Kannur Kerala towards construction of 2 smart classes at Govt. Higher Secondary school, Munderi, Kannur, Kerala.	Education	1) others 2Kannur, Kerala	24.80	6.00	6.00	D-Nil IA - District Panchayat, Kannur Kerala

ANNUA	AL REPORT 2019-20						कॉनक
13.	Support to Bahubali Gulabchand Foundation, Mumbai for taking up boring and filter/RO installation and furniture and fixture in 4 schools of Baksa, Assam.	Education	2) Baksa, Assam	23.36	23.36	23.36	D-Nil IA - Bahubali Gulabchand Foundation, Mumbai
14.	Support to Godhuli towards education of Street Children of Meerabagh, New Delhi.	Education	1) local area 2) New Delhi	13.00	13.00	13.00	D-Nil IA - Godhuli New Delhi
15.	Support to Hanvant Adarsh Vidya Mandir Higher Secondary School, Lalsagar, Jodhpur towards construction of hostel by Jodhpur Nagar Nigam.	Education	2) Jodhpur, Rajasthan	50.00	10.00	10.00	D-Nil IA - Jodhpur Nagar Nigam.
16.	Support to 5 schools of Dr. Ambedkar Nagar, Mhow, Indore, Madhya Pradesh.	Education	1) local area 2) Indore, Madhya Pradesh.	11.80	11.75	11.75	D-Nil IA - Jodhpur Nagar Nigam.
17.	Support to CSRL for for operation of CONCOR Super 30 at Varanasi for free residential coaching and mentoring to 30 under privileged children.	Education	1) local area 2) Varanasi Uttar Pradesh	60.00	45.00	45.00	D-Nil IA - Centre for Social Responsibility & Leadership, New Delhi
18.	Support to UPSIC, Allahabad for construction of reading room in Hiranand Pandey Balika Intermediate college, Bhadohi.	Education	2) Bhadoh Uttar Pradesh	20.28	5.00	5.00	D-Nil IA - Uttar Pradesh Small Industries Corporation Ltd., Allahabad
19.	Construction of ward block at MGM Eye Institute, Raipur, Chhattisgarh	Health	1) local area 2) Raipur, Chhattisgarh	150.00	50.00	50.00	D-Nil IA - MGM Eye Institute, Raipur, Chhattisgarh
20.	Support to ALIMCO, Kanpur for Fitment of Cochlear Implants to 10 Children with hearing impairment.	Health	1) local area 2) PAN India	67.08	16.08	16.08	D-Nil IA - ALIMCO, Kanpur

ANNUA	AL REPORT 2019-20						कॉनव conc
21.	Support to ALIMCO, Kanpur for distributing devices to approx. 2000 numbers of divyangjans at Sharavasti(UP), Chandauli (UP), Visakhapatnam (AP & Aasifabad (Telangana).	Health	1) local area 2) Sharavasti(U P), Chandauli (UP), Visakhapatna m (AP & Aasifabad (Telangana)).		0.00	0.00	D-Nil IA - ALIMCO, Kanpur
22.	Support to Chiranjiv Medical Foundation, New Delhi for carrying out Cochlear implants surgery to 20 EWS children with hearing impairment.	Health	2) local area 2) New Delhi	120.00	120.00	120.00	D-Nil IA - Chiranjiv Medical Foundation, New Delhi
23.	Organization of 56 comprehensive Health Camps by Mahavir International, New Delhi.	Health	1) local area 2) Tuglakabad, Okhla, Dadri, Khatuwas etc.	49.30	37.56	37.56	D-Nil IA - Mahavir International, New Delhi
24.	Expenditure towards organizing health camps.	Health	-	-	7.60	7.60	Direct
25.	Support to Indian Cancer Society, New Delhi for organizing 20 camps for preventive cancer screening.	Health	1) local area 2) Delhi	24.54	20.00	20.00	D-Nil IA - Indian Cancer Society, New Delhi
26.	Development of Paderu agency area at Visakhapatnam for acquiring of ambulances, vehicle for dead body shifting, RO plants, water filters, storage bins for rice & Dal etc.	Health	1) local area 2) Visakhapatn am	350.69	175.00	175.00	D-Nil IA - Office of Collector and District Magistrate Visakhapatnam
27.	Support to Shravasti district of Uttar Pradesh towards purchase of two wheelers, construction of Asha ANM Aaganwadi training centre and public toilets.	Health	1) local area 2) Shravasti, Uttar Pradesh	365.00	210.29	210.29	D-Nil IA - District Magistrate, Shravasti
28.	Support to Ramakrishna Mission for mobile medical services and free eye camps in Delhi.	Health	1) local area 2) Delhi	21.00	15.00	15.00	D-Nil IA - Ramakrishna Mission, Delhi

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29.	Support to Chanduali district of Uttar Pradesh towards purchase healthcare equipments, construction of Asha Ghar with toilets, water ATM /RO plants etc.	Health	1) local area 2) Chanduali, Uttar Pradesh	399.82	150.00	150.00	D-Nil IA - Office of District Magistrate, Chanduali Uttar Pradesh
30.	Maintenance of 9 Community toilet Blocks by Sulabh International Social Organization in Ghazipur district of Uttar Pradesh.	sanitation	1) local area 2) Ghazipur, Uttar Pradesh	117.00	38.84	38.84	D-Nil IA - Sulabh International Social Organization, Delhi
31.	Support to Central Railway for installation of water bottle crusher machines, provision of Bio toilets and plantation of large size potted plants at railway premises.	sanitation	1) local area 2)Nagpur	15.00	10.00	10.00	D-Nil IA - Central Railway
32.	Support to WATSAN Envirotech Private Limited, Chennai for installation of 40 FRP toilets at Nagapatinam, Tamilnadu.	sanitation	1) local area 2)Nagapatin am Tamilnadu	11.80	7.80	7.80	D-Nil IA - WATSAN Envirotech Private Limited, Chennai
33.	Support to Western Railway Zone towards construction of 20 public toilet blocks at Railway stations.	sanitation	1) local area 2) Gujarat	500.60	150.18	150.18	D-Nil IA – RITES Ltd.
34.	Construction of 10 public toilet blocks in Chandauli and Varanasi districts of Uttar Pradesh by Sulabh international.	sanitation	1) local area 2) Chandauli and Varanasi Uttar Pradesh	130.00	13.00	13.00	D-Nil IA - sulabh International Social Organization, Delhi
35.	Support to CEL, Sahibabad, UP for installing 30kwp solar minigrid at Bahsa Pipra village of Gaya district of Bihar.	Enviornm ent sustainabil ity	1) local area 2) Gaya, Bihar	110.00	27.50	27.50	D-Nil IA – Central Electronics Ltd.
36.	Support to Ekalavya Foundation for development of watershed at Minmuluru region (1000 hectares) in Visakhapatnam district.	Enviornm ent sustainabil ity	1) local area 2) Minmuluru, Visakhapatn am ,	250.00	50.00	50.00	D-Nil IA – Ekalavya Foundation .

ANNUA	AL REPORT 2019-20						कॉनकॉ conc o
37.	Support to UPSIC Ghaziabad for construction of retaining wall at pound in Gaari Kallya, Block Kagarol, district Agra.	Environm ent sustainabil ity	a	19.34	5.00	5.00	D-Nil IA – UPSIC Ghaziabad.
38.	Support to South Delhi Municipal Corporation for development of Nandanvan Children park at Ishwar Nagar and EPDM rubberized track development at Safderjang Development, New Delhi.	Environm ent sustainabil ity	1) local area 2) Delhi	206.00	50.00	50.00	D-Nil IA – South Delhi Municipal Corporation, Delhi
39.	Skill development training in beauty and wellness sector to 75 beneficiaries from Nallore, Andhra Pradesh by NBCFDC.	Skill developm ent	1) local area 2) Nallore, Andhra Pradesh	10.00	2.00	2.00	D-Nil IA – National Backward classes Finance and Development Corporation (NBCFDC), New Delhi.
40.	Support to Santhigiri Ashram, New Delhi for flooring of first and second floor.	Skill developm ent	1) local area 2) New Delhi	13.94	9.94	9.94	D-Nil IA – Santhigiri Ashram , New Delhi.
41.	Skill development training for 450 marginalized youth of Chennai Tamilnadu by NBCFDC and CII Institute of Logistics.	Skill developm ent	1) local area 2) Chennai Tamilnadu	118.22	35.46	35.46	D-Nil IA – NBCFDC and CII Institute of Logistics
42.	To support Patiala Foundation, Patiala for mapping 1200 new essential service provider (ESPs) in the store of Punjab and empower 240 ESPs through skill enhancement training through iSEWA project in Patiala.	Skill developm ent	1) local area 2) Patiala	15.00	4.00	4.00	D-Nil IA – Patiala Foundation, Patiala
43.	Support to UPSIC, Kanpur for installation of 19 handpumps at Aligarh, Uttar Pradesh.	Drinking water	1) local area 2) Aligarh, Uttar Pradesh	10.45	6.45	6.45	D-Nil IA – Uttar Pradesh Small Industries Corporation Ltd., Kanpur, UP

Construction of Rural 1) local area 592.00 62.96 62.96 D-Nil developm multipurpose cold store 2) Nasik, IMat Lasalgoan, Nasik. ent Maharashtra Depreciation of assets 1) local area Rural 21.13 21 13 D-CONCOR 45. of warehouse at developm 2) Agartala IM-Agartala. ent 27.17 Support to North National 1) local area 3.09 3.09 D-Nil 46. Western Railway for art Heritage 2) IM- North Western work at Ahmadabad Ahmadabad, Railway station. Gujarat Railway To support Patiala National 1) local area 15.00 12.00 12.00 47. D-Nil Foundation, Patiala for Heritage Patiala IM- Patiala organizing 48 heritage Foundation, walks and 2 mega Patiala heritage walks for heritage conservation awareness. Support to Nowgong 200.00 50.00 50.00 D-Nil Sports 1) local area Sports Association, IM- Nowgong Assam towards up-Nawgoan, **Sports** gradation of the sports Association, Assam. infrastructure building Assam of Nurul Amin Stadium, Nawgoan, Assam. Support to Waltair 40.00 40.00 D-Nil 49. 1) local area 123.53 **Sports** Division of East Coast IM- Waltair Railway towards Visakhapatn Division of Development of Sports am. Andhra East Coast facilities i.e. Pradesh Railway, construction of squash Visakhapatnam court, gymnasium & provision of canteen at Sports Complex in Visakhapatnam. 50. Contribution to Armed Armed 1. local area 100.00 100.00 100.00 D-Nil IM- Govt. of Forces Flag Day Fund Forces 2. PAN **INDIA** (AFFDF). India 500.00 Contribution to PM Govt. of 1. local area 500.00 500.00 D-Nil CARE Fund. India 2. PAN IM- Govt. of **INDIA** India TOTAL #6071.61 2288.78 *2288.78

[#] The amount stated here is value of projects undertaken, including the brought forward projects which in totality is more than the amount available under the budget (including unspent budget of previous year).

^{*} Amount spent during the year towards CSR activities net after unutilized amount of Rs 72.64 lacs refunded in FY 2019-20 i.e. Rs. 22.16 crores.



6. In case the company has failed to spend the two percent of the average net profit of the last three financial years or any part thereof, the company shall provide the reasons for not spending the amount in its Board report.

The company is committed to utilize the funds allocated towards CSR in letter & spirit. It has taken up various projects for the welfare of the society and through diligent efforts and incurred expenditure on CSR of Rs.22.16 crore in 2019-20, which was Rs.13.39 crore in 2018-19. However, considering the need to follow detailed implementation procedures and other local factors, implementation of some of the projects got affected due to operational constraints. These projects are being carried forward and the unspent amount for these projects is being carried forward to the next year.

7. A responsibility statement of the CSR Committee that the implementation and monitoring of CSR policy, is in compliance with CSR objectives and policy of the company.

The CSR Committee of the directors have confirmed that the implementation and monitoring of CSR policy is in compliance with CSR objectives and policy of the company.

Date: 07.08.2020 Place: New Delhi. sd/(V. Kalyana Rama)
Chairman and Managing Director/CONCOR
& Chairman/ CSR Committee

CONCOR CSR Policy – Brief Outline

In alignment with mission of the company its CSR initiatives shall aim at earning community goodwill for CONCOR and help enhance and reinforce its positive & socially responsible image as a corporate citizen. CONCOR will follow highest standards of business ethics and transparency to fulfill its commitment to its stakeholders to conduct business in an economically, socially and environmentally sustainable manner. Stakeholders include employees, investors, shareholders, customers, business partners, clients, civil society groups, Government and non-government organizations, local communities, environment and society at large.

CSR initiative at CONCOR will be based on its sensitivity to the needs of all the socially and economically downtrodden sections of the society. For spending the amount earmarked for CSR, the projects will be taken up in India and it shall give preference to local area and areas around it where CONCOR operates specifically in states where it is expanding its infrastructure. The objective of these initiatives would be to endeavor for positive results over a period of time, enhancing the quality of life & economic well-being of the local populace.

Under CONCOR's CSR policy various thrust areas have been identified as per provisions of schedule VII of Companies Act 2013, which include health & medical care, sanitation, education/literacy enhancement, community development & rehabilitation measures, rural development, environment protection, conservation of natural resources, natural calamities and infrastructure development including areas specified in Companies Act 2013. CONCOR CSR activities will be executed within ambit of Companies Act, 2013.



ANNEXURE - 'F'

FORM NO. AOC - 2

[Pursuant to clause (h) of sub-section (3) of section 134 of the Companies Act, 2013 and Rule 8(2) of the Companies (Accounts) Rules, 2014]

Form for disclosure of particulars of contracts / arrangements entered into by the Company with the related parties referred to in sub-section (1) of section 188 of the Companies Act, 2013 including certain arms-length transactions under third proviso thereto.

1. Details of contracts or arrangements or transactions not at arm's length basis:

S.	Name of the	Nature	Duration of	Salient	Justification for	Date of	Amou	Date on
No.	related party	of	contracts /	features of	entering into	approval by	nt paid	which
	and nature of	contracts	arrangements	contracts /	such	the	as	special
	Relationship	/arrange	/ transactions	arrangemen	Contracts/	Board/Audi	advan	resolutio
		ments/		ts /	Arrangements	t	ces, if	n was
		transacti		transactions	/transactions	Committee	any	passed
		ons		, including				in
				value, if				general
				any				meeting
								u/s
								188(1)
								(h)
				NIL				
				·		_		

2. Details of material contracts or arrangements or transactions at arm's length basis:

S. No.	Name of the related party and nature of relationship	Nature of contrac ts /arrang ements /transact ions	Duration of contracts / arrangements / transactions	Salient features of contracts / arrangements / transactions, including value, if any	Justificatio n for entering into such Contracts/ Arrangeme nts /transaction s	Date of approval by the Board/Audi t Committee	Amou nt paid as advanc es, if any	Date on which special resolutio n was passed in general meeting u/s 188(1) (h)
1.	Star Track Terminals Pvt. Ltd.	JV agreeme nt dt. 31.01.2 003 (CONC OR's share holding 49%)	On going	Agreement for setting up & managing CFS at Dadri/U.P.	Commercial decision	Refer Note-1	N.A.	N.A.
2.	Albatross Inland Ports Pvt. Ltd.	JV agreeme nt dt.	On going	Agreement for setting up & managing CFS	Commercial decision	Refer Note-1	N.A.	N.A.



		13.05.2		at Dadri/U.P.				
		004		at Budii/ O.1.				
		(CONC						
		OR's						
		sharehol						
		ding						
3.	Gateway	49%) JV	On going	A Joint	Commercial	Refer Note-	N.A.	N.A.
٥.	Terminals	agreeme	On going	Venture with	decision	1	1 1.	1 1. / 1.
	India Pvt. Ltd.	nt dt.		APM	decision			
		01.07.2		Terminals				
		004		Mauritius Ltd.				
		(CONC		for third berth				
		OR's		at JN Port,				
		sharehol		Mumbai.				
		ding 26%)						
4.	CMA-CGM	JV	On going	Agreement for	Commercial	Refer Note-	N.A.	N.A.
	Logistics Park	agreeme	38	setting up &	decision	1		, ,
	(Dadri) Pvt.	nt dt.		managing CFS				
	Ltd.	03.02.2		at Dadri/U.P.				
		004						
		(CONC OR's						
		sharehol						
		ding						
		49%)						
5.	Himalayan	JV	On going	A joint venture	Commercial	Refer Note-	N.A.	N.A.
	Terminals Pvt.	agreeme		with Nepalese	decision	1		
	Ltd.	nt dt. 23.06.2		Enterprises & Transworld				
		004		group of				
		(CONC		companies for				
		OR's		management				
		sharehol		and operation				
		ding		of rail container				
		40%)		terminal at				
				Rirouni				
1		,		Birgunj (Nepal).				
6.	India Gateway	Agreem	On going	Birgunj (Nepal). A joint venture	Commercial	Refer Note-	N.A.	N.A.
6.	Terminal Pvt.	Agreem ent dt.	On going	(Nepal). A joint venture with Dubai	Commercial decision	Refer Note-	N.A.	N.A.
6.		Agreem ent dt. 31.01.2	On going	(Nepal). A joint venture with Dubai Port			N.A.	N.A.
6.	Terminal Pvt.	Agreem ent dt. 31.01.2 005	On going	(Nepal). A joint venture with Dubai Port International			N.A.	N.A.
6.	Terminal Pvt.	Agreem ent dt. 31.01.2 005 (CONC	On going	(Nepal). A joint venture with Dubai Port International (DPI) for			N.A.	N.A.
6.	Terminal Pvt.	Agreem ent dt. 31.01.2 005 (CONC OR's	On going	(Nepal). A joint venture with Dubai Port International (DPI) for setting up and			N.A.	N.A.
6.	Terminal Pvt.	Agreem ent dt. 31.01.2 005 (CONC	On going	(Nepal). A joint venture with Dubai Port International (DPI) for			N.A.	N.A.
6.	Terminal Pvt.	Agreem ent dt. 31.01.2 005 (CONC OR's sharehol	On going	(Nepal). A joint venture with Dubai Port International (DPI) for setting up and managing Container Terminals at			N.A.	N.A.
	Terminal Pvt. Ltd.	Agreem ent dt. 31.01.2 005 (CONC OR's sharehol ding 11.87%)		(Nepal). A joint venture with Dubai Port International (DPI) for setting up and managing Container Terminals at Cochin.	decision	1		
7.	Terminal Pvt. Ltd.	Agreem ent dt. 31.01.2 005 (CONC OR's sharehol ding 11.87%)	On going On going	(Nepal). A joint venture with Dubai Port International (DPI) for setting up and managing Container Terminals at Cochin. A Joint	decision	Refer Note-	N.A.	N.A.
	Terminal Pvt. Ltd. TCI- CONCOR	Agreem ent dt. 31.01.2 005 (CONC OR's sharehol ding 11.87%) JV agreeme		(Nepal). A joint venture with Dubai Port International (DPI) for setting up and managing Container Terminals at Cochin. A Joint Venture with	decision	1		
	Terminal Pvt. Ltd.	Agreem ent dt. 31.01.2 005 (CONC OR's sharehol ding 11.87%)		(Nepal). A joint venture with Dubai Port International (DPI) for setting up and managing Container Terminals at Cochin. A Joint Venture with Transport	decision	Refer Note-		
	Terminal Pvt. Ltd. TCI- CONCOR Multimodal	Agreem ent dt. 31.01.2 005 (CONC OR's sharehol ding 11.87%) JV agreeme nt dt.		(Nepal). A joint venture with Dubai Port International (DPI) for setting up and managing Container Terminals at Cochin. A Joint Venture with	decision	Refer Note-		
	TCI-CONCOR Multimodal Solutions Pvt.	Agreem ent dt. 31.01.2 005 (CONC OR's sharehol ding 11.87%) JV agreeme nt dt. 28.03.2		(Nepal). A joint venture with Dubai Port International (DPI) for setting up and managing Container Terminals at Cochin. A Joint Venture with Transport Corporation of	decision	Refer Note-		



		13.10.2		integrated				
		010		logistics				
		with		services across				
		TCIL		the country.				
		(CONC		,				
		ÒR's						
		sharehol						
		ding						
		49%)						
8.	Container	JV	On going	A Joint	Commercial	Refer Note-	N.A.	N.A.
	Gateway Ltd.	agreeme		Venture with	decision.,	1		
		nt dt.		Gateway Rail	However,			
		26.03.2		Freight Ltd.	this JV			
		007		for operations	could not			
		(CONC OR's		of existing rail/road	take off and the matter is			
		sharehol		container	under			
		ding		terminal at	Arbitration			
		49%)		Garhi Harsaru,	THORIGINA			
		1270)		Gurgaon				
				(Haryana)				
9.	Allcargo	JV	On going	A joint Venture	Commercial	Refer Note-	N.A.	N.A.
	Logistics Park	agreeme		with Allcargo	decision	1		
	Pvt. Ltd.	nt dt.		Global				
		26.02.2		Logistics Ltd.				
		008		for setting up				
		(CONC		and running				
		OR's		CFS at Dadri.				
		sharehol						
		ding 49%)						
10.	HALCON	Agreem	On going	A business	Commercial	Refer Note-	N.A.	N.A.
		ent dt		arrangement	decision	1		
		26.09.2		with Hindustan				
		005		Aeronautics				
		(CONC		Ltd.				
		OR's		for operating an				
		share		air cargo				
		50%)		complex &				
				ICD at Ozar				
11	SIDCUL	JV	On going	airport, Nasik. A Joint	Commercial	Refer Note-	N.A.	N.A.
11.	CONCOR	agreeme	On going	A Joint Venture with	decision	Refer Note-	IN.A.	IN.A.
	Infra	nt dt.		SIIDCUL	uccision	1		
	Company Ltd.	17.01.2		(State				
	Company Du.	013		Infrastructure				
		(CONC		& Industrial				
		OR's		Development				
		sharehol		Corporation of				
		ding		Uttrakhand) for				
		74%)		the				
				development of				
				logistics park				
				in the state of				
12	Dunich	TV/	On going	Uttarakhand .	Commonsist	Dafor Mata	NI A	NI A
12.	Punjab	JV	On going	A Joint	Commercial	Refer Note-	N.A.	N.A.



								CONCOR
	Logistics Infrastructure Ltd.	agreeme nt dt.13.03 .2013 (CONC OR's sharehol ding 51%)		Venture with Punjab State Container & Warehousing Corporation Limited (CONWARE) for development of multimodal logistics Park near Kila Raipur on feeder route of western DFC over 150 acres of land.	decision	1		
13.	Fresh & Healthy Enterprises Ltd.	Wholly owned Subsidia ry	On going	To create world class cold storage infrastructure in the country and to provide complete cold chain logistics solutions to the various stakeholders in this field.	Commercial decision	Refer Note-1	N.A.	N.A.
14.	CONCOR Air Ltd.	Wholly owned Subsidia ry	On going	To construct, develop, operate and manage a new Domestic Cargo Terminal [Santacruz Air Cargo Terminal (SACT)] at Chatrapati Shivaji International Airport (CSIA), Mumbai on Build, Own, Operate and Transfer (BOOT) basis.	Commercial decision	Refer Note-1	N.A.	N.A.
15.	Angul Sukinda Railway limited	Agreem ent dt. 19.01.2 015 (CONC OR's sharehol	On going	To finance, construct, operate, maintain and manage the proposed new rail line from	Commercial decision	Refer Note-1	N.A.	N.A.



		ding 26%)		Angul to Sukinda (104 km) in the state of Odisha.				
16.	CONCOR BATS Airport Services	Agreeme nt dt. 12/06/20 18 (CONCO R's share 50%)	On going	A business arrangement with Banglore Airport Terminal Services Pvt Ltd (BATS) to undertake Ground Handling Services including Ramp and Tarmac services, Flight Handling Services and other allied air cargo related activities on pan India basis.	Commercial decision	Refer Note-1	N.A.	N.A.
17.	Last Mile	Wholly owned Subsidiary	On going	To develop freight terminals including Railway Goods sheds and intermodal, multimodal logistics parks (MMLPs) providing integrated handling, storage, warehousing, value added services, transportation, distribution customized warehousing for specialized cargo, inventory management and first milelast mile connectivity.	Commercial decision	Refer Note-1	N.A.	N.A.



Note:

1. The setting up of subsidiaries and joint venture agreements with the JV partners were duly approved by the Board of Directors of the Company during the relevant period and the transactions with the joint venture companies and subsidiaries are in the normal course of business and at arm's length and are mainly in accordance with the respective JV agreements executed with them, wherever applicable. The transactions during the year with the above related parties are in the normal course of business and are of repetitive nature. The transactions with above JVs and Subsidiaries are also covered by the omnibus approval granted by the Audit & Ethics Committee of CONCOR. The particulars of transactions with related parties, wherever applicable are stated in the notes to the Financial Statements of the company for the year ended on 31st March 2020.



ANNEXURE - 'G'

Form No. MR-3 SECRETARIAL AUDIT REPORT

For The Financial Year Ended March 31, 2020

[Pursuant to Section 204(1) of the Companies Act, 2013 and Rule 9 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014]

To, The Members,

Container Corporation of India Limited

CONCOR Bhawan, C-3, Mathura Road, Opposite Apollo Hospital, New Delhi-110076

CIN: L63011DL1988GOI030915

I have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by **Container Corporation of India Limited** (hereinafter called "the Company"). Secretarial Audit was conducted in a manner that provided me a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing our opinion thereon.

Based on my verification of the Company's books, papers, minute books, forms and returns filed and other records maintained by the Company, the information provided by the Company, its officers, agents and authorised representatives during the conduct of secretarial audit, the explanations and clarifications given to me and the representations made by the Management, I hereby report that in my opinion, the Company has during the audit period covering the financial year ended on March 31, 2020, complied with the statutory provisions listed hereunder and also that the Company has proper Board processes and compliance mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

I have examined the books, papers, minute books, forms and returns filed and other records maintained by the Company for the financial year ended on March 31, 2020 according to the applicable provisions of:

- (i) The Companies Act, 2013 (the Act) and the rules made thereunder;
- (ii) The Securities Contract (Regulation) Act, 1956 ('SCRA') and the rules made thereunder;
- (iii) The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder;
- (iv) Foreign Exchange Management Act, 1999 and the rules and regulations made thereunder to the extent of Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings;
- (v) The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'):
 - (a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
 - (b) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015;
 - (c) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018;
 - (d) The Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014 [Not applicable to the company during the Audit Period];
 - (e) The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008 [Not applicable to the company during the Audit Period];



- (f) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993, regarding the Companies Act and dealing with client [Not applicable to the company during the Audit Period];
- (g) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009 [Not applicable to the company during the Audit Period];
- (h) The Securities and Exchange Board of India (Buyback of Securities) Regulations, 1998 [Not applicable to the company during the Audit Period]; and
- (i) The Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.
- (vi) Other laws applicable specifically to the Company namely:
 - a. The DPE Guidelines;
 - b. The Competition Act, 2002;
 - c. The Delhi Shops and Establishments Act, 1954;
 - d. The Right to Information Act, 2005;
 - e. E-Waste (Management & Handling) Rules, 2011;
 - f. The Environment (Protection) Act, 1986 read with The Environment (protection) Rules, 1986; and
 - g. Labour and Social Security Laws as possible.

I have also examined compliance with the applicable clauses of the following:

- (i) Secretarial Standards issued by The Institute of Company Secretaries of India with respect to conducting board and general meetings.
- (ii) The Listing Agreement entered into by the Company with National Stock Exchange of India Limited and BSE Limited read with the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

During the period under review, the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, standards etc. mentioned above subject to the following observation:

The number of Independent Directors on the Board was less than half of the total strength of Board from 01.04.2019 to 29.07.2019 as required under SEBI (LODR) Regulation and the DPE guidelines for which company has regularly written to its administrative ministry i.e. Ministry of Railways for appointment of appropriate number of Independent Directors on the board.

I further report that:

The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors having women director and the composition of board is as per provisions of the Act. The Changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act. However the Composition of the Board of Directors of the company was not having such number of Independent Directors as required under SEBI (LODR) Regulations and the DPE guidelines from 01.04.2019 to 29.07.2019 for which company has regularly written to its administrative ministry i.e. Ministry of railways for appointment of appropriate number of Independent Directors on the board.

Adequate notice was given to all directors to schedule the Board Meetings, agenda and detailed notes on agenda were sent at least seven days in advance for meetings other than those held at shorter notice, and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

Majority decision is carried through while the dissenting members' views are captured and recorded as part of the minutes.



I further report that there are adequate systems and processes in the Company commensurate with the size and operations of the Company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

I further report that the compliance by the Company of applicable financial laws like direct and indirect tax laws and maintenance of financial records and books of accounts has not been reviewed in this Audit since the same have been subject to review by statutory financial audit by other designated professional.

For Amit Agrawal & Associates (Company Secretaries)

sd/-CS Amit Agrawal Proprietor No. 3647, MNo.5311

Date: 03.08.2020 CP No. 3647, MNo.5311 UDIN: F005311B000545488

This report is to be read with my letter of even date which is annexed as an "Annexure-A" and forms an integral part of this report.

ANNEXURE- A

To, The Members,

Container Corporation of India Limited

CONCOR Bhawan, C-3, Mathura Road, Opposite Apollo Hospital, New Delhi-110076

CIN: L63011DL1988GOI030915

My Secretarial Audit Report of even date is to be read along with this letter:

- 1. Maintenance of Secretarial record is the responsibility of the management of the Company. My responsibility is to express an opinion on these secretarial records based on our audit.
- 2. I have followed the audit practices and process as were appropriate to obtain reasonable assurance about the correctness of the contents of the Secretarial records. The verification was done on test basis to ensure that correct facts are reflected in Secretarial records. I believe that the process and practices, I have followed, provide a reasonable basis for my opinion.
- 3. I have not verified the correctness and appropriateness of financial records and Books of Accounts of the Company.
- **4.** Where ever required, I have obtained the management representations about the compliance of laws, rules and regulations and happening of events etc.
- **5.** The Compliance of provisions of corporate and other applicable laws, rules, regulations, standards is the responsibility of the management. My examination was limited to the verification of procedure on test basis.
- **6.** The Secretarial Audit report is neither an assurance as to the future viability nor of the efficacy of the effectiveness with which the management has conducted the affairs of the Company.

For Amit Agrawal & Associates (Company Secretaries)

sd/-CS Amit Agrawal Proprietor CP No. 3647, MNo.5311 UDIN: F005311B000545488

Date: 03.08.2020 Place: New Delhi



ANNEXURE - 'H'

EXTRACT OF ANNUAL RETURN

as on the financial year ended 31.03.2020

[Pursuant to Section 92(3) of the Companies Act, 2013, and Rule 12(1) of the Companies (Management and Administration) Rules, 2014]

FORM NO. MGT - 9

I. REGISTRATION AND OTHER DETAILS

i) CIN : L63011DL1988GOI030915

ii) Registration Date : 10.03.1988

iii) Name of the Company : CONTAINER CORPORATION OF INDIA LIMITED

iv) Category / Sub-Category of the Company v) Address of the Registered Office and : **A Navratna PSU under Ministry of Railways** : **CONCOR Bhawan, C-3, Mathura Road,**

contact details Copp.-Apollo Hospital, New Delhi – 110076.

(T) 011-41222500,600,

E-mail-investorrelations@concorindia.com,

Website- www.concorindia.com

vi) Whether listed company Yes/No : Ye

vii) Name, address and contact details of Registrar and Transfer Agent, if any Beetal Financial & Computer Services P Ltd.

Beetal House, 3rd Floor, 99, Madangir, Behind LSC,

New Delhi-110062.

(T) 011-29961281-83, (F) 011-29961284 Email- beetal@beetalfinancial.com Website- www.beetalfinancial.com

II. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY

All the business activities contributing 10% or more of the total turnover of the Company:

Sl. No.	Name and Description of main products/services	NIC Code of the Product / service	% to total turnover of the Company
1	Transportation of Containers (Rail	-	79.57%
	& Road)		
2	Handling of Containers	-	12.35%

III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES -

S.	Name And Address Of The	CIN/GLN	Holding/	% of	Applicable
No.	Company		subsidiary	shares	Section
			/associate	held	
1	Fresh & Healthy Enterprises Ltd.	U51909DL2006PLC145734	Subsidiary	100.00	2(87)
	CONCOR Bhawan, C-3, Mathura				
	Road, Opp. Apollo Hospital, New				
	Delhi – 110076				
2	CONCOR Air Ltd.	U62200DL2012GOI239207	Subsidiary	100.00	2(87)
	CONCOR Bhawan, C-3, Mathura				
	Road, Opp. Apollo Hospital, New				
	Delhi – 110076				
3	SIDCUL CONCOR Infra	U63000UR2013PLC000605	Subsidiary	74.00	2(87)
	Company Ltd.				
	Sidcul, Rudrapur, Udham Singh				



	Nagar, Uttarakhand, 263153				
4	Punjab Logistics Infrastructure Ltd. SCO-119-120, SECTOR 17-B, CHANDIGARH, 160017	U63010CH2013GOI034873	Subsidiary	51.00	2(87)
5	CONCOR Last Mile Logistics Ltd. CONCOR Bhawan, C-3, Mathura Road, Opp. Apollo Hospital, New Delhi – 110076	U63040DL2020GOI359792	Subsidiary	100.00	2(87)
6	Star Track Terminals Pvt. Ltd. ICD Dadri, Tilpata Road, Gautam Budh Nagar, Greater Noida, Uttar Pradesh -201307	U63033UP2003PTC042031	Associate	49.00	2(6)
7	Albatross Inland Ports Pvt. Ltd. 4th Floor, Geet Mala Building, Next to Shah Indus. Estate, Deonar Village Road, Govandi(East), Mumbai Maharashtra – 400088	U63000MH2004PTC146805	Associate	49.00	2(6)
8	Gateway Terminals India Pvt. Ltd. GTI House, Gateway Terminals India Pvt. Ltd., JNPT, Sheva, Taluka Uran,Navi Mumbai, Maharashtra – 400707	U45203MH2004PTC147791	Associate	26.00	2(6)
9	CMA-CGM Logistics Park (Dadri) Pvt. Ltd. Tilpata Road, ICD Dadri, Greater Noida, Uttar Pradesh -201311	U63000UP2005PTC036441	Associate	49.00	2(6)
10	Himalayan Terminals Pvt. Ltd. Dryport, Birganj, Sirsiya Parsa, Nepal.	JV in Nepal	Associate	40.00	2(6)
11	India Gateway Terminal Pvt. Ltd. Administration Building, ICTT, Vallarpadam SEZ, Mulavukadu Village, Ernakulam, Kerala – 682504.	U74999KL2004PTC017443	Associate	11.87	2(6)
12	TCI-CONCOR Multimodal Solutions Pvt. Ltd. DPT 625/626, DLF Prime Tower Okhla Phase-1 New Delhi South Delhi 110020	U60231DL2007PTC216625	Associate	49.00	2(6)
13	Container Gateway Ltd. Via Patudi Road, Wazirpur Morh, Near Garhi Harsaru Railway Station, Garhi Harsru, Gurgaon, Haryana – 122505	U63030HR2007PLC036995	Associate	49.00	2(6)
14	Allcargo Logistics Park Pvt. Ltd. 5th Floor, Avashya House, CST Road, Kalina, Santacruz (East), Mumbai, Maharashtra – 400098.	U63023MH2008PTC183494	Associate	49.00	2(6)
15	Angul Sukinda Railway limited Plot No. 7622/4706, Mauza- Gadakana Press Chhaka, Bhubaneswar, Orissa – 751005	U45203OR2009PLC010620	Associate	26.00	2(6)



IV. SHARE HOLDING PATTERN (Equity Share Capital Breakup as percentage of Total Equity)

i) Category-wise Shareholding

Category of Shareholde rs	No. of Shares	held at th	e beginning of	the year	No. of Shares	held at t	he end of the yo	ear	% Change during the year
	Demat	Physi cal	Total	% of Total Shares	Demat	Physi cal	Total	% of Total Shar es	
A. Promoters (1) Indian									
a) Individual / HUF	0	0	0	-	0	0	0	-	-
b) Central Govt.	333884975	0	333884975	54.80	333884975	0	333884975	54.80	-
c) State Govt.(s)	0	0	0	-	0	0	0	-	-
d) Bodies Corp.	0	0	0	-	0	0	0	-	-
e) Banks / FI	0	0	0	-	0	0	0	-	-
f) Any Other	0	0	0	-	0	0	0	-	-
Sub-Total (A)(1): -	333884975	0	333884975	54.80	333884975	0	333884975	54.80	-
(2) Foreign									
a) NRIs - Individuals	0	0	0	-	0	0	0	-	-
b) Other - Individuals	0	0	0	-	0	0	0	-	-
c) Bodies Corp.	0	0	0	-	0	0	0	-	-
d) Banks / FI	0	0	0	-	0	0	0	-	-
e) Any Other	0	0	0	-	0	0	0	-	-
Sub-Total (A)(2): -	0	0	0	-	0	0	0	-	-
Total Shareholding of Promoters (A) = (A)(1)+ (A)(2) B. Public Shareholding		0	333884975	54.80	333884975	0	333884975	54.80	-
1. Institutions									



									CON
a) Mutual Funds	37809848	0	37809848	6.21	52305307	0	52305307	8.58	2.37
b) Banks / FI	170463	0	170463	0.03	69365	0	69365	0.01	(0.02)
c) Alternate Investment Funds	154558	0	154558	0.03	1211461	0	1211461	0.20	0.17
d) Central Govt.	-	-	-	-	-	-	-	-	-
d) State Govt.(s)	567984	0	567984	0.09	886072	0	886072	0.15	0.06
e) Venture Capital Funds	0	0	0	-	0	0	0	-	-
f) Insurance Companies	35263412	0	35263412	5.79	29079230	0	29079230	4.77	(1.02)
g) FIIs	173776466	0	173776466	28.52	163508417	0	163508417	26.84	(1.68)
h) Foreign Venture Capital Funds	0	0	0	-	0	0	0	-	-
i) Others (FFI/Bank)	0	0	0	-	0	0	0	-	-
Sub-Total (B)(1)	247742731	0	247742731	40.66	247059852	0	247059852	40.55	(0.11)
2. Non- Institutions									
a) Bodies Corp.									
i) Indian	9265665	531	9266196	1.52	6186769	519	6187288	1.02	(0.5)
ii) Overseas	0	0	0	-	0	0	0	-	-
b) Individuals									
i) Individual shareholders holding nominal share capital upto Rs.1 lakh	11655402	4430	11659832	1.91	13374443	853	13375296	2.19	0.28
ii) Individual shareholders holding nominal share capital in excess of Rs.1 lakh c) Others	1835040	0	1835040	0.12	1603499	0	1603499	0.26	0.14
i) Trusts	2782433	0	2782433	0.46	4439712	0	4439712	0.73	0.41
ii) NRI	1375089	0	1375089	0.22	1258711	0	1258711	0.73	(0.01)
iii) Cl.	406854	0	406854	0.06	1096558	0	1096558	0.21	0.12
Members	10005 F		10000 r	5.00	10,000	V	10,0550	0.10	V.12
iv) HUF	340652	0	340652	0.07	385323	0	385323	0.06	(0.01)
v) IEPF Authority	546	0	546	0.00	3134	0	3134	0.00	0.00



Sub-total (B)(2)	27661681	4961	27666642	4.54	28348149	1372	28349521	4.65	0.11
Total Public Shareholding (B)=(B)(1)+ (B)(2)	275404412	4961	275409373	45.20	275408001	1372	275409373	45.20	-
C. Share held by Custodian for GDRs & ADRs	0	0	0	-	0	0	0	1	-
Grand Total (A+B+C)	609289387	4961	609294348	100.00	609292976	1372	609294348	100.00	-

ii) Shareholding of Promoters

S.	Shareholder's	Sharehold	Shareholding at the beginning of			ding at the	end of the	% change in
No	name		the year			year		
•		No. of Shares	% of total Shares of the company	% of Shares Pledged/enc umbered to total shares	No. of Shares	% of total Shares of the company	% of Shares Pledged/en cumbered to total shares	the sharehol ding during the year
1	President of India Through Ministry of Railways	333884975	54.80	-	333884975	54.80	-	-
	Total	333884975	54.80	-	333884975	54.80	-	-

iii) Change in Promoters' Shareholding (Please specify, if there is no change)

S. N o.	Promoter	Shareholding at the beginning of the year (01.04.2019)/end of the year (31.03.2020)		*Date wise Increase/Decrease in Shareholding during the year specifying the reasons for Increase/Decrease				Cumulative Shareholding during the year	
1.	President of India through Ministry of Railways	No. of Shares	% of total Shares of the company	Date	Increase/ Decrease in Sharehol ding	% Cha nge	Reason	No. of Shares	% of total Shares of the company
		333884975	54.80	No Change			333884975	54.80	
		333884975	54.80	31.03.2020				333884975	54.80



iv) Shareholding Pattern of Top Ten Shareholders (Other than Directors, Promoters and Holders of GDRs and ADRs)

S. No.	Top Ten Shareholder	Shareholding at the of the year 01.04.201	on	Shareholding a the yea 31.03.2	r on
		No. of Shares	% of total Shares of the company	No. of Shares	% of total Shares of the company
1	ICICI Prudential Mutual Fund	1,09,14,789	1.79	1,26,69,641	2.80
2	Matthews Pacific Tiger Fund	1,70,99,987	2.81	1,60,80,979	2.64
3	Kotak Mahindra Mutual Fund	57,10,291	0.94	1,33,48,504	2.19
4	Life Insurance Corporation Of India	1,87,62,721	3.08	98,65,591	1.62
5	Hermes Investment Funds Public Limited Company	78,04,483	1.28	69,74,395	1.14
6	UTI Mutual Fund	78,61,549	1.29	68,75,905	1.13
7	Government Of Singapore	28,78,261	0.47	67,38,031	1.11
8	Aberdeen Global Indian Equity Limited	90,39,437	1.48	62,76,622	1.03
9	Government Pension Fund Global	25,99,756	0.43	45,13,317	0.74
10	Wellington Trust Company	31,79,805	0.52	42,76,755	0.70
11	Reliance Mutual Fund	4,65,276	0.08	39,58,449	0.65
12	Newport Asia Institutional Fund LP	39,10,577	0.64	38,18,006	0.63
13	Fidelity Funds – Asia Focus Fund	34,66,635	0.57	37,48,383	0.62
14	Azim Premji Trust	42,75,945	0.70	18,76,829	0.31
15	HDFC Mutual Fund	26,10,627	0.43	4,204	0.00

Notes:

- 1. Top ten shareholders as on March 31st 2019 and March 31st 2020 have been considered, for the above disclosures.
- 2. The shares of the Company are traded on daily basis in demat mode and hence the datewise increase/decrease in shareholding is not indicated.
- 3. Shareholding is consolidated based on permanent account number (PAN) of the shareholder.

v) Shareholding of Directors and Key Managerial Personnel:

S. No.	For Each of the Directors and KMP		nolding at the ng of the year		lative Shareholding uring the year			
		No. of Shares	% of total Shares of the company	No. of Shares	% of total Shares of the company			
1.	Shri V. Kalyana Rama, CM	D						
	01.04.2019	550	0.00009	550	0.00009			
	31.03.2020	550	0.00009	550	0.00009			
2.	Shri P. K. Agrawal, Director (Domestic Division)							
	01.04.2019	550	0.00009	550	0.00009			
	31.03.2020	550	0.00009	550	0.00009			
3.	Shri Sanjay Swarup, Direct	or (Internation	nal Marketing & op	eration)	·			
	01.04.2019	550	0.00009	550	0.00009			
	31.03.2020	550	0.00009	550	0.00009			
4.	Shri Rahul Mithal, Director	(Projects & S	ervices)					
	01.04.2019	550	0.00009	550	0.00009			
	31.03.2020	550	0.00009	550	0.00009			
5.	Shri Manoj Kumar Dubey,	Director (Fina	ince)					
	01.04.2019	-	-	-	-			
	31.03.2020	-	-	-	-			
6.	Shri Harish Chandra, ED(F	inance) & Cor	mpany Secretary					
	01.04.2019	550	0.00009	550	0.00009			
	31.03.2020	550	0.00009	550	0.00009			



V. INDEBTEDNESS

Indebtedness of the Company including interest outstanding/accrued but not due for payment

(Rs. In Crore)

Particulars	Secured Loans excluding deposits	Unsecured Loans	Deposits	Total Indebtedness
Indebtedness at the	excluding deposits			
beginning of the				
financial year				
i) Principal Amount	700.00	NIL		700.00
ii) Interest due but				
not paid	0.00			0.00
iii) Interest accrued				
but not due	0.65			0.65
Total (i+ii+iii)	700.65	-	-	700.65
Change in				
Indebtedness				
during the financial				
year	0.00	-	-	0.00
Addition	700.65	-	-	700.65
Reduction				
Net Change	700.65	-	-	700.65
Indebtedness at the				
end of the financial				
year				
i) Principal	-			-
Amount				
ii) Interest due but	-			-
not paid				
iii) Interest accrued	-			-
but not due				
Total (i+ii+iii)	-	-	-	-

VI. REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL

A. Remuneration to Managing Director, Whole-time Directors and/or Manager:

(Rs.in lakhs)

Sl.	Particulars of		Name of C	MD/WTD/Ma	anager	,	Total
No.	Remuneration	Sh. V. Kalyana Rama, Chairman & Managing Director	Sh. P. K. Agrawal, Director (Domestic Division)	Sh. Sanjay Swarup, Director (Internation al Marketing & Operations)	Shri Rahul Mithal, Director (Projects & Services)	Shri Manoj Kumar Dubey, Director (Finance) & CFO	Amount
1.	Gross salary (a) Salary as per provisions contained in section 17(1) of	73.76	76.76	52.13	54.94	40.50	298.09
	the Income Tax Act, 1961 (b) Value of perquisites u/s 17(2) Income-tax	4.78	4.64	3.36	3.41	1.35	17.54



	Act, 1961 (c) Profits in lieu of salary under section 17(3) Income-tax Act, 1961						
2.	Stock Option	-	-	-	-	-	-
3.	Sweat Equity	-	-	-	-	-	-
4.	Commission						
	- as % of	-	-	_	-	-	-
	profit	-	-	_	-	-	-
	- Others,						
	specify						
5.	Others, please	-	-	-	-	-	-
	specify						
	Total (A)	78.54	81.40	55.49	58.35	41.85	315.63
	Ceiling as per the	Being a Governr	nent Company, ce	eiling provision	ns not applicab	ole.	
	Act						

B. Remuneration to other directors:

(Rs.in lakhs)

Sl.	Particulars of Remuneration	Nan	ne of Directors		Total
No.	Independent Directors	Fee for attending board committee meetings	Commission	Others, please specify	Amount
1.	Sh. Kamlesh Shivji Vikamsey	3.00	-	-	3.00
2.	Sh. Sanjeev S. Shah	3.00	-	-	3.00
3.	Ms. Vanita Seth	4.30	-	-	4.30
4.	Sh. Lov Verma	7.10	-	-	7.10
5.	Sh. A.P. Mocherla	5.50	-	-	5.50
6.	Sh. Deepak Shetty	7.50	-	-	7.50
7.	Sh. Jayasankar M. K.	2.60	-	-	2.60
	Total (1)	33.80	-	-	33.00
	Other Non-Executive Directors	Fee for attending board committee meetings	Commission	Others, please specify	
1.	Sh. Sanjay Bajpai	-	-	-	-
2.	Sh. Manoj Kurmar Srivastava	-	-	-	-
	Total (2)	-	-	-	-
	Total (B) = $(1+2)$				33.00
	Total Managerial Remuneration	7			348.63
	Overall Ceiling as per the Act	1% of net profit of the	company.		•

C. REMUNERATION TO KEY MANAGERIAL PERSONNEL OTHER THAN MD/MANAGER/WTD

(Rs in lakhs)

Sl.	Particulars of Remuneration	Key Managerial	Personnel
No.		Sh. Harish Chandra, ED	Total
		(Fin.) & Company Secretary	
1.	Gross salary (a) Salary as per provisions contained in section 17(1) of the Income Tax Act, 1961	63.61	63.61



	(b) Value of perquisites u/s 17(2) Income-tax Act, 1961	-	-
	(c) Profits in lieu of salary under section 17(3) Income-tax Act, 1961	-	-
2.	Stock Option	-	-
3.	Sweat Equity	-	-
4.	Commission		
	- as % of profit	-	-
	- Others, specify	-	-
5.	Others, please specify	-	-
	Total	63.61	63.61

VII. PENALTIES/PUNISHMENT/COMPOUNDING OF OFFENCES:

Туре	Section of the Companies Act	Brief Description	Details of Penalty/Punishment /Compounding fees imposed	Authority [RD/NCLT/COURT]	Appeal made, if any (give Details)
A. COMPANY					
Penalty					
Punishment					
Compounding					
B. DIRECTORS					
Penalty					
Punishment			NIL		
Compounding					
C. OTHER OFFICERS IN DEFAULT					
Penalty					
Punishment					
Compounding			1		



ANNEXURE - 'I'

STATEMENT CONTAINING SALIENT FEATURES OF THE FINANCIAL STATEMENT OF SUBSIDIARIES/ ASSOCIATE COMPANIES/JOINT VENTURES

FORM NO. AOC-1

Pursuant to first proviso to sub-section(3) of section 129 read with rule 5 of Companies (Accounts) Rules, 2014]

Part "A": Subsidiaries

a

CONCOR Last Mile Logistics Refer Note no. 3 (Rs. in crores) (-) 0.92100% INR 1.00 00: 00:1 Ltd. **CONCOR Infra** Year ended 31.03.2020 115.15 115.15 (-)2.22(-)8.8312.84 99.48 (-)9.1174% INR 09.9 SIDCUL Co. Ltd. Infrastructure Ltd. Punjab Logistics 31.03.2020 Year ended (-)22.73(-)9.13198.52 249.85 249.85 (-) 8.18 31.52 INR 51% 0.95 CONCOR Air Ltd. Year ended 31.03.2020 70.69 100% 36.65 69.07 50.35 INR 0.19 9.88 2.68 7.20 Fresh & Healthy Enterprises Ltd. 31.03.2020 Year ended (-)178.62(-)6.45215.01 403.89 403.89 (-)6.45100% 2.30 INR Reporting period for the subsidiary concerned, if different from the holding Reporting currency and Exchange rate as on the last date of the relevant Financial year in the case of foreign Fotal Liabilities(including equity) company's reporting period Name of the subsidiary Provision for taxation Profit before taxation Reserves & surplus Profit after taxation Proposed Dividend % of Shareholding Share Capital Investments subsidiaries Total assets Turnover S. No.

Notes: The following information shall be furnished at the end of the statement:

10

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9

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- l Names of subsidiaries which are yet to commence operations: CONCOR Last Mile Logistics Limited
- 2 Names of subsidiaries which have been liquidated or sold during the year: NIL 3 CONCOR Last Mile Logistics Limited was incorporated on 06.01.2020 and its first financial year will end on 31.03.2021.





Statement pursuant to section 129(3) of the Companies Act, 2013 related to Associate Companies and Joint Ventures

											(Rs. it	(Rs. in crores)
Name of Associates/Joint Ventures	Star Track Terminals Pvt. Ltd.#	Transworld Terminals Dadri Private Limited (formerly known as Albatross Inland Ports Private Limited)	Gateway Terminals India Pvt. Ltd.	CMA- CGM Logistics Park (Dadri) Pvt Ltd.	India Gateway Terminal Pvt. Ltd. #	TCI CONCOR Multi Modal Solution Pvt. Ltd.	Container Gateway Ltd.	Allcargo Logistics Park Pvt. Ltd.	Angul Sukinda Railway Ltd.#	HALCON	Himalayan Terminals Pvt. Ltd.#	Pipavav Integrate d Logistics - HUB (PILH)
1. Latest audited Balance Sheet Date	31.03.2020	31.03.2020	31.03.2020	31.03.2020	31.03.2020	31.03.2020	31.03.2020	31.03.2020	31.03.2020	31.03.2020	31.03.2020	31.03.2020
2. Shares of Associate/Joint Ventures held by the company on the year end												
No.	47,06,695	53,83,630	11,77,80,000	20,48,200	5,46,00,000	34,30,000	49,000	37,16,160	15,60,00,000	ı	80,000	ı
Amount of Investment in Associates/Joint Venture	4.71		117.78	2.05	54.60	3.43	0.05	3.71	156.00	3.19	0.50	5.00
Extent of Holding %	49%	49%	79%	49%	11.87%	46%	49%	49%	26%	%0\$	40%	20%
3. Description of how there is significant influence*	1	ı	1	1	1	1	1	1	1	1	1	1
4. Reason why the associate/joint venture is not consolidated**	1	1	1	1	1	1	1	1	1	1	1	1





8.77		2.97 (-)0.62	1
12.44		2.97	ı
9.42		0.48	1
724.69		0.07	1
25.69		4.47	1
0.02		1	1
11.60		0.83	1
33.77 (-)194.43		(-)1.77	1
33.77		6.44	1
63.71 1,061.77		21.06	1
63.71		2.67	1
40.12		2.18	1
5. Networth attributable to Shareholding as per latest audited Balance Sheet	6. Profit/Loss for the year	i. Considered in Consolidation	ii. Not Considered in Consolidation

^{*} The company has substantial shareholding in the JV companies & has also its representative(s) on their Board(s).

1. Names of Associates & Joint Ventures which are yet to commence operations:

(a) Container Gateway Ltd.

(b) Angul Sukinda Railway Ltd.

2. Names of Associates & Joint Ventures which have been liquidated or sold during the year: NIL

For S. N. Nanda & Co.

Chartered Accountants FRN-000685N

(V.Kalyana Rama) Chairman & Managing Director

S. N. Nanda Partner

(Manoj K. Dubey) Director(Finance)

(Harish Chandra) ED(F) & CS

Place: New Delhi Date: 25.06.2020

Membership no. 005909

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^{**} They are being consolidated.

^(#) Information taken from Unaudited accounts.



ANNEXURE - 'J'

COMPLIANCE CERTIFICATE FOR THE YEAR ENDED ON 31.03.2020

To.

The Board of Directors, Container Corporation of India Ltd., CONCOR Bhawan, C-3, Mathura Road, Opp. Apollo Hospital, New Delhi – 110076.

Sub: Compliance Certificate for the year ended on 31.03.2020.

We hereby certify that

- (a) We have reviewed financial statements and the cash flow statement for the year and that to the best of our knowledge and belief:
 - (i) these statements do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading;
 - (ii) these statements together present a true and fair view of the company's affairs and are in compliance with existing accounting standards, applicable laws and regulations.
- (b) There are, to the best of our knowledge and belief, no transactions entered into by the company during the year which are fraudulent, illegal or violative of the company's code of conduct.
- (c) We accept responsibility for establishing and maintaining internal controls for financial reporting and that we have evaluated the effectiveness of internal control systems of the company pertaining to financial reporting and we have disclosed to the auditors and the Audit Committee, deficiencies in the design or operation of such internal controls, if any, of which we are aware and the steps we have taken or propose to take to rectify these deficiencies.
- (d) We have indicated to the auditors and the Audit committee:
 - (i) significant changes in internal control over financial reporting during the year;
 - (ii) significant changes in accounting policies during the year and that the same have been disclosed in the notes to the financial statements; and
 - (iii) instances of significant fraud of which we have become aware and the involvement therein, if any, of the management or an employee having a significant role in the company's internal control system over financial reporting.

sd/-Director (Finance) and CFO CONCOR sd/-Chairman & Managing Director CONCOR

Date: 24.06.2020 Place: New Delhi

BUSINESS RESPONSIBILITY REPORT

This section is as per Regulation 34 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

1. GENERAL, FINANCIAL INFORMATION, BR HEAD, ETC.:

1.1 General Information about the Company

	Particulars	Details
a)	Corporate Identity Number (CIN) of the Company	L63011DL1988GOI030915

b) Name of the Company

c) Registered address

d) Website

e) E-mail id (of Director responsible for BR)

f) Financial Year reported

g) Sector(s) that the Company is engaged in

h) List three key services that the Company provides (as in balance sheet)

Total number of locations where business activity is undertaken by the Company

i. Number of International Locations (Provide details of major 5)

ii. Number of National Locations

j) Markets served by the Company – Local/State/National/International/

Container Corporation of India Limited

CONCOR Bhawan, C-3, Mathura Road, Opposite

Apollo Hospital, New Delhi-110076.

http://www.concorindia.com sanjays@concorindia.com

Financial year ended 31st March 2020

Logistics & Transportation:

Group 491: Transport via Railways Group 492: Other Land Transport Group 521: Warehousing and Storage

Group 522: Support activities for transportation (The above is as per classifications made by Central Statistical Organisation, Ministry of Statistics and Programme Implementation.)

(i) Transportation of Containers;

(ii) Handling of Containers; and

(iii) Operation of Logistics facilities including dry ports, container freight stations and private freight terminals.

One Joint Venture Company at Nepal.

CONCOR has pan India presence presently with 63 terminals out of which 59 are its own terminals (9 pure Exim, 33 combined and 17 pure domestic) and it has strategic tie-ups for 4 locations with other players.

Primarily National and Indirectly International.

1.2 Financial Details of the Company

Information Required	Details
a) Paid up Capital (INR)	Rs.304.65 crores
b) Total Turnover (INR)	Rs.6,753.52 crores
c) Total profit after taxes (INR)	Rs.375.78 crores
d) Total Spending on Corporate Social	CONCOR earmarks around 2% of its profit as per
Responsibility (CSR) as percentage of profit	provision of Companies Act, 2013 towards CSR
after tax (%)	spending. The total CSR budget for FY 2019-20 was
	Rs.51.62 crores, which includes carry forward unspent
	amount from previous year. The Company has
	disbursed an amount of Rs.22.16 crores towards



		Corporate Social Responsibility (CSR) activities during the year.
e)	List of activities in which expenditure in (d) above has been incurred:	 i. Infrastructure Development of schools continued covering Shravasti(UP), Purnia(Bihar), Gauatambudh Nagar(UP), Ghazipur (UP) and Kannur (Kerala), Khatuwas (Rajasthan) districts. ii. Construction of toilet blocks at public places in Chennai. iii. Education for poor children in Uttar Pradesh and Delhi. iv. Skilling in logistic sector and essential services. v. Organized cancer detective camps in and around Delhi benefitting 850 persons. vi. Organizing Health Camps for stakeholders near its operational areas. Supported Cochlear implants surgery to children with hearing impairment. vii. Construction of Science labs, procurement of health equipments like x-ray machines, cell counter/ bio chemical analyzer, ultrasound machines, digital autoclave, digital Hemoglobinmeter, providing scooter for ANM workers, construction of public toilets, water ATM/RO plant, construction of Asha Ghar/Waiting hall (with toilet), procurement of Ambulances, Bins, etc. in these four aspirational districts Visakhapatnam(AP), Asifabad (Talangana), Chanduali (UP) & Shravasti (UP). viii. Contribution in PM Cares Fund and Armed Forces Flag Day Fund. ix. Undertaking construction of public toilets at railway stations in Western Railway Zone.

The Corporate Social Responsibility & Sustainability (CSR&S) activities in CONCOR are evolving as a distinct function operating within the framework of a well-structured CSR policy. In line with the provisions under Companies Act 2013 as amended from time to time and policy of the Government translated in the form of the CSR guidelines of the Department of Public Enterprises (DPE), funds are being allocated for these activities by the Company. The unspent amount in a year is carried forward for utilization in the following years.

CONCOR has developed a system for identifying and implementing CSR programs with defined timelines and project milestones, in terms of a standardized Memorandum of Understanding (MOU) signed with the project executing partners.

1.3 Other Details

Particulars	Details
a) Does the Company have any Subsidiary	Yes, the Company has five subsidiaries, viz
Company/ Companies?	1. Fresh and Healthy Enterprises Ltd. (FHEL).
	2. CONCOR Air Ltd. (CAL).
	3. SIDCUL CONCOR Infra Company Ltd. (SCICL).
	4. Punjab Logistics Infrastructure Ltd. (PLIL).
	5. CONCOR Last Mile Logistics Limited.
b) Do the Subsidiary Company/Companies	Yes
participate in the BR Initiatives of the parent	
company? If yes, then indicate the number of	
such subsidiary company(s)	



c) Do any other entity/entities (e.g. suppliers, distributors etc.) that the Company does business with, participate in the BR initiatives of the Company? If yes, then indicate the percentage of such entity/entities? [Less than 30%, 30-60%, More than 60%]

In most of the cases, BR initiatives are carried out by CONCOR directly, however, the Company and all its stakeholders who are having formal business arrangements with it, viz. Government, suppliers, distributors, contractors, customers and others are indirectly participating in the BR initiatives of the Company.

1.4 Details of Director/Directors responsible for BR

Particulars	Details
a) Details of the Director/Director responsible	
for implementation of the BR policy/ policies	
 DIN Number 	05159435
■ Name	Shri Sanjay Swarup
 Designation 	Director (Intl. Marketing & Ops.)
b) Details of the BR head	
 DIN Number (if applicable) 	05159435
■ Name	Shri Sanjay Swarup
 Designation 	Director (Intl. Marketing & Ops.)
 Telephone number 	011-41673015
■ e-mail id	sanjays@concorindia.com

1.5 Governance related to BR

Particulars	Details
a) Indicate the frequency with which the Board	To access and review the performance of CSR
of Directors, Committee of the Board or CEO to	activities in CONCOR, the Board level committee for
assess the BR performance of the Company. Within	CSR met four times during 2019-20, while BR report is
3 months, 3-6 months, Annually, More than 1 year	placed before Board annually.
b) Does the Company publish a BR or a	Yes, the BR report is uploaded along with the annual
Sustainability Report? What is the hyperlink for	report on the website of the Company. The CSR and
viewing this report? How frequently it is published?	Sustainability initiatives carried out during the year are
	also published separately as part of the annual report
	and is available at
	http://concorindia.co.in/assets/pdf/csr.pdf

2. PRINCIPAL WISE BR POLICY & PERFORMANCE:

2.1 Principle-1: Responsibility towards conduct and governance of businesses





The Code of Conduct for Board Members and Senior Management Personnel is in alignment with Company's Statement of Mission & Objectives and the provisions of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015 (Listing Regulations) and aims at enhancing ethical and transparent process in managing the affairs of the Company. In respect of Whole-time Directors and senior management personnel, this Code is to be read in conjunction with the CONCOR Conduct Rules, 1993 and amendments thereto, if any.

There is a well established set up for providing information under the Right to Information Act, 2005.

The Whistle Blower policy of the Company has been updated from time to time in compliance of the provisions of Listing Regulations & Companies Act, 2013. It provides an opportunity and an avenue to employees, to raise concerns and to report to Audit and Ethics Committee, in case they observe any unethical and improper practices or any other wrongful conduct in the Company. It seeks to provide necessary safeguards for protection of employees from reprisals or victimization.

CONCOR has entered into an MOU with 'Transparency International – India' (TII) for implementing a tool developed by TII in consultation with CVC viz. Integrity Pact Program. The objective of the tool is to ensure that all activities and transactions between a Company or Government departments and their Suppliers are handled in a fair, transparent and corruption free manner.

CONCOR believes in providing reliable, responsive, safe and value added logistic services by following highest ethical standards. It does business with a number of domestic and international bidders, contractors and vendors of goods and services (counterparties). The bidding process is transparent, open and accessible to public with tenders being put up on the Company website and e-tender portal. It values its relationship with all counterparties and deals with them in a fair and transparent manner.

The e-tendering system on the portal has been implemented, which complies with the CVC guidelines released for e-Procurement from time to time and enhances transparency.

CONCOR is covered under Central Vigilance Commission Act, 2003. The vigilance Division in CONCOR controls its activities from Corporate Office, New Delhi. The Vigilance Division is headed by the Chief Vigilance Officer who directly reports to the Chairman and Managing Director.

BR Policy/policies

SN	Questions	Reply (Y/N)
1)	Do you have a policy/policies for Principle-1	Yes
2)	Has the policy being formulated in consultation with the relevant stakeholders?	Yes, formulated and reviewed through feedback from customers and other stakeholders.
3)	Does the policy conform to any national /international standards? If yes, specify? (50 words)	As a public sector undertaking, the Company has to comply with all the central Govt. guidelines prescribed from time to time for ensuring transparency of governance and decision making. Some of the notable guidelines include: Right to Information Act, 2005 Central Vigilance Commission Act 2003 CVC procurement guidelines DPE Guidelines
4)	Has the policy being approved by the Board? If yes, has it been signed by CMD/owner/CEO/appropriate Board Director?	The different policies governing Principle-1 are approved at appropriate levels.
5)	Does the company have a specified committee of the Board/ Director/Official to oversee the implementation of the policy?	Yes
6)	Indicate the link for the policy to be viewed	http://www.concorindia.com/assets/pdf/



	online?	WhistleBlowerPolicy.pdf http://www.concorindia.com/assets/pdf/
		IntegrityPact.pdf
		http://www.concorindia.com/assets/pdf/INFO-RTI.pdf
		http://www.concorindia.com/assets/pdf/
		Code_of_conduct.pdf
		http://www.concorindia.com/vigcorner.asp
7)	Has the policy been formally communicated	Yes
	to all relevant internal and external	
	stakeholders?	
8)	Does the company have in-house structure to	Yes
	implement the policy/policies	
9)	Does the Company have a grievance redressal	Yes
	mechanism related to the policy/policies to	
	address stakeholders' grievances related to	
	the policy/policies?	
10)	Has the company carried out independent	The policies/guidelines followed by the Company and
	audit/evaluation of the working of this policy	the governance mechanism are well established and
	by an internal or external agency?	many of them are covered by the applicable statutes,
		guidelines etc. Independent specific audit/evaluation of
		individual policies not done.

If answer to S. No. 1 against principle-1, is 'No', please explain why:

SN	Particulars	Details
1)	The company has not understood the	Details
	Principles	
2)	The company is not at a stage where it finds	
	itself in a position to formulate and	
	implement the policies on specified principles	
3)	The company does not have financial or	Not Applicable
	manpower resources available for the task	
4)	It is planned to be done in next 6 months	
5)	It is planned to be done within the next 1 year	
6)	Any other reason	

Performance:

Perio	rmance:	
SN	Particulars	Details
1)	Does the policy relating to ethics, bribery and corruption cover only the company? Yes/ No. Does it extend to the Group/Joint Ventures/ Suppliers/Contractors/NGOs /Others?	No Yes, alongwith subsidiaries. The Company has policies for the ethics and prevention of bribery and corruption which are extending to subsidiaries. JVs have their own set of principles and procedures. There is code of conduct for all its employees, including senior management and board of directors of the Company. For the suppliers/contractors/JV's, it has strict terms and conditions for, pre and post engagement. These procedures are well documented in its internal documents such as purchase manual, model tender documents and others. There is also a procedure of having integrity pact in certain class of arrangements.
2)	How many stakeholder complaints have been received in the past financial year and	The Company satisfactorily resolves complaints of all stakeholders through various communication channels



what percentage was satisfactorily resolved	like e-mails, meetings, correspondence, grievance
by the management? If so, provide details	redressal forums, etc. Some complaints received during
thereof, in about 50 words or so.	the year are under various stages of enquiry and
	resolution. Thirty five investors' complaints received
	during the year have been resolved.

2.2 Principle-2: Responsibility towards aspects underlying products and services

The 'Quality Policy' states that CONCOR is committed to provide reliable, responsive, safe and value added multimodal logistic services in a cost effective & consistent manner using latest innovations to ensure complete customer convenience & satisfaction and value for money through continual improvement of its quality management systems and processes. 'Customer Value Creation' is our ethos.

To ensure safety in transportation of freight, it has been ensured that all wagons are equipped with load sensing devices, automatic twist devices so that there are no mishaps. Further, efforts have also been made to ensure that the cargo is transported pilferage free, for which anti pilferage devices have been installed. The Company provides real time information to its customers on container movement and ensures quick redressal of consumer complaints.

BR Policy/policies

SN	Questions	Reply (Y/N)
1)	Do you have a policy/policies for Principle-2	Yes
2)	Has the policy being formulated in consultation with the relevant stakeholders?	Yes. The policy is reviewed through regular feedbacks.
3)	Does the policy conform to any national /international standards? If yes, specify? (50 words)	The policies conform to the best practices in the industry being followed internationally. The containers used for transportation and handling are as per international (ISO) standards and the equipments used are state of the art and best available internationally. All movement of containers by rail is in strict compliance of the safety guidelines prescribed by Ministry of Railways, from time to time.
4)	Has the policy being approved by the Board? Is yes, has it been signed by MD/owner/CEO/appropriate Board Director?	Yes, it is approved at the level of CMD.
5)	Does the company have a specified committee of the Board/ Director/Official to oversee the implementation of the policy?	Yes. There is a committee of officials.
6)	Indicate the link for the policy to be viewed online?	Quality Policy: http://www.concorindia.com/quality.asp
7)	Has the policy been formally communicated to all relevant internal and external stakeholders?	Yes
8)	Does the company have in-house structure to implement the policy/policies	Yes
9)	Does the Company have a grievance redressal mechanism related to the policy/policies to address stakeholders' grievances related to the policy/policies?	Yes
10)	Has the company carried out independent audit/evaluation of the working of this policy by an internal or external agency?	The quality policy is in line with the ISO standards. In addition, customer satisfaction survey is also conducted by an independent agency. In this regard, the Company also arranges an Independent audit & certification at Units, Regional and Corporate offices at regular intervals.



If answer to S. No. 1 against principle-2, is 'No', please explain why:

SN	Particulars	Details
1)	The company has not understood the	
	Principles	
2)	The company is not at a stage where it finds	
	itself in a position to formulate and	
	implement the policies on specified principles	Not Applicable
3)	The company does not have financial or	
	manpower resources available for the task	
4)	It is planned to be done in next 6 months	
5)	It is planned to be done within the next 1 year	
6)	Any other reason	

	ormance:	
SN	Particulars	Details
1)	List up to 3 of your products or services whose design has incorporated social or environmental concerns, risks and/or opportunities. i. ii. iii.	CONCOR is using the following equipments for providing services: (i) Fuel efficient Rubber Tyre Gantry cranes and Reach Stackers machines. (ii) Use of Fuel Efficient Power packs to feed power supplies to refrigerated containers while transport to ports. (iii) Use of energy efficient Rail Mounted Gantry cranes. (iv) Use of double stacking of containers which increase the utilization of wagons and reduces the cost of logistics. (v) Improved warehouse designs by making them energy efficient.
2)	For each such product, provide the following details in respect of resource use (energy, water, raw material etc.) per unit of product(optional): i. Reduction during sourcing/production/ distribution achieved since the previous year throughout the value chain? ii. Reduction during usage by consumers (energy, water) has been achieved since the previous year?	CONCOR is in business of providing services and it does not produce any products.
3)	Does the company have procedures in place for sustainable sourcing (including transportation)? i. If yes, what percentage of your inputs was sourced sustainably? Also, provide details thereof, in about 50 words or so.	Yes. CONCOR has e-tendering system in which procurement practices are followed in a transparent, fair, competitive and cost effective manner. It also contributes towards saving of paper and is a green initiative of the organisation. CONCOR IT team continuously works with various departments to provide solutions to the internal and external customers and extend IT enabled services across the entire process. During the year e-Office has been implemented in the Company. Further, hosting of tenders on CONCOR website which is available in public domain and whosoever is interested can participate in those tenders without even visiting tender issuing office. The main business of



		CONCOR is transportation of containers of its customers using railway infrastructure. According to a McKinsey & Company's Report on India's Logistics Infrastructure (July 2010), each tonne movement, done by rail vs road, reduces carbon dioxide emissions by 36 gms. per tonne per km. During the year CONCOR transported around 40.43 mn. tonnes over an average lead of around 840 km using rail infrastructure for transportation of containers. This resulted in reduction of carbon dioxide emissions by nearly 1.22 mn. tonnes by CONCOR in the year through use of rail transport.
4)	Has the company taken any steps to procure goods and services from local & small producers, including communities surrounding their place of work? If yes, what steps have been taken to improve their capacity and capability of local and small vendors?	Yes. The Company has adopted public procurement policy for goods procured and services rendered by Micro and Small Enterprises (MSEs). It is also submitted that Vendor Development Programme for MSEs (included SC/ST) vendors was organized by CONCOR.
5)	Does the company have a mechanism to recycle products and waste? If yes what is the percentage of recycling of products and waste (separately as <5%, 5-10%, >10%). Also, provide details thereof, in about 50 words or so.	Old unserviceable containers are being auctioned to enable re-use of the good quality metal (<5%). CONCOR has its e-waste policy. The percentage of recycling of e-waste products is more than 10%.

2.3 Principle-3: Responsibility towards employees

CONCOR always endeavors for stable work life balance for its employees. Great care is taken to provide working environment to the employees conducive to their good health. The occurrence of industrial accidents is minimal. Much care is taken to maintain safe and hygienic working climate conducive to the good health of the employees.

Programmes for promoting work life balance such as Yoga and/or meditation are conducted regularly for the employees. CONCOR arrange participation of employees in Delhi/ NCR in the Delhi Airtel Half Marathon which inculcates habit of not only remaining fit but also supportive team cohesion. Cricket matches and other sports programs are regularly conducted for the employees. The company has a 'Sports Policy' to encourage sports and games and to improve the quality of life and fitness for its employees and their families.

CONCOR offers various benefits to its employees in the form of option to the employees to choose from a mix of perks and allowances available subject to maximum ceiling. In addition to allowances and benefits covered in the cafeteria approach, additional perks in the form of residential accommodation, telephone instrument/ service, advances and welfare amenities are also made available to the employees.

Provisions have been made for timely delivery of HR services through Right to Service for Time Bound Delivery of HR Services and Benefits. CONCOR has well defined policies for its employees regarding recruitment, conditions of service, leave rules, housing, vehicle and computer loans, medical reimbursement and other employee welfare and social security services. Efforts are made to ensure that employees have speedy and easy access to HR policies, forms, policies and their personal HR information online through Employee Portal.

Adequate social security provisions are made for the employees through well defined rules of Provident Fund, Gratuity, Employee Accident and Death Insurance Schemes, Employee Superannuation Pension Scheme etc.



CONCOR promotes equality for all its employees irrespective of caste, creed, gender, race, religion, etc. Reservation for SC/ST/OBC/ESM/PWD/EWS is made applicable as per Government of India guidelines as applicable to the organization.

Various employees' related policies were updated and rationalized from time to time.

BR Policy/policies

SN	Questions	Reply (Y/N)
1)	Do you have a policy/policies for Principle-3	Yes
2)	Has the policy being formulated in consultation with the relevant stakeholders?	Yes
3)	Does the policy conform to any national /international standards? If yes, specify? (50 words)	The policies conform to the following: Statutory provisions under labour laws Government Guidelines and Directives
4)	Has the policy being approved by the Board? Is yes, has it been signed by MD/owner/CEO/appropriate Board Director?	It is approved at appropriate levels.
5)	Does the company have a specified committee of the Board/ Director/Official to oversee the implementation of the policy?	Yes
6)	Indicate the link for the policy to be viewed online?	Code of Conduct for Board Members and Senior Management Personnel is available at: http://www.concorindia.co.in/assets/pdf/Code_of_cond_uct.pdf All other policies are accessible by all employees online at the employee portal.
7)	Has the policy been formally communicated to all relevant internal and external stakeholders?	Yes
8)	Does the company have in-house structure to implement the policy/policies.	Yes
9)	Does the Company have a grievance redressal mechanism related to the policy/policies to address stakeholders' grievances related to the policy/policies?	Yes
10)	Has the company carried out independent audit/evaluation of the working of this policy by an internal or external agency?	No

If answer to S. No. 1 against principle-3, is 'No', please explain why:

|--|



1)	The company has not understood the	
	Principles	
2)	The company is not at a stage where it finds	
	itself in a position to formulate and	
	implement the policies on specified principles	N-4 A1:1-1-
3)	The company does not have financial or	Not Applicable
	manpower resources available for the task	
4)	It is planned to be done in next 6 months	
5)	It is planned to be done within the next 1 year	
6)	Any other reason	

Performance:

SN Particulars	Details
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1)	Please indicate the Total number of employees	1426
2)	Please indicate the Total number of employees hired on temporary/contractual/casual basis.	NIL
3)	Please indicate the Number of permanent women employees.	170
4)	Please indicate the Number of permanent employees with disabilities	30
5)	Do you have an employee association that is recognized by management?	Yes, CONCOR Employees Union Regd. (Regn. No.4515).
6)	What percentage of your permanent employees is members of this recognized employee association?	Approx 90% of permanent employees in workmen category are members of the Union.
7)	Please indicate the Number of complaints relating to child labour, forced labour, involuntary labour, sexual harassment in the last financial year and pending, as on the end of the financial year.	One complaint pertaining to sexual harassment has been received for which inquiry was conducted and report submitted by the committee.
8)	What percentage of your under mentioned employees were given safety & skill upgradation training in the last year? Permanent Employees Permanent Women Employees Casual/Temporary/Contractual employees Employees with Disabilities	 Training was imparted to 362 Employees during FY 2019-20 wherein 203 employees attended in house training programs and 159 employees were sent for various external training programs organized by reputed institutes across India and abroad. Program on Empowerment of Women through Spirituality was conducted on 13.03.2020 which was attended by 36 women employees. During the year, Mentorship program for Work Life Balance and Leadership development was conducted across various Regions of CONCOR which was attended by 123 employees. CONCOR successfully coordinated with Port of Singapore Authority, Singapore and sent 60 CONCOR Officials for 3 day workshops on "Port Management & Operations" in groups of 20 officials per batch during FY 2019-20. 24 officers were sent for seminars organized by APEC Belgium in two batches during FY 2019-20. For talent management & career progression of Executives of CONCOR, it has imparted week long trainings (5 days duration) to 10% of its executives during 2019-20 in IIMs. Accordingly 35 officers attended week long training programmes in various IIMs. CONCOR organized 12 Mentorship workshops on "Work Life Balance & Leadership Development" covering all women employees of CONCOR through expert faculty. Accordingly a total of 169 women employees attended these workshops in CO/Regions.



2.4 Principle-4: Responsibility towards stakeholders

The Company always aims to follow the highest standards of business ethics and transparency and is conducting its business in a socially & environmentally responsible manner thereby contributing towards socio-economic development of external and internal stakeholders. Its stakeholders include employees, investors, shareholders, customers, business partners, clients, civil society groups, Government and non Government organizations, local communities, environment and society at large.

CONCOR's policies are aimed at being consistent with the guidelines on the subject issued by Department of Public Enterprises, applicable laws and other Govt. rules and regulations.

In accordance with the Railway Board guidelines, CONCOR has adopted public procurement policy for goods produced and services rendered by Micro and Small Enterprises (MSEs). The policy states that every central Ministry or department or Public Sector Undertaking shall set an annual goal of procurement from MSEs from the financial year 2012-13 and onwards, with the objective of achieving an overall procurement of minimum 20% of total annual purchases of products produced and services rendered by Micro and Small Enterprises in a period of 3 years. Out of 20% target of annual procurement from MSE's, a sub target is also earmarked for procurement from micro and small enterprises owned by a Schedule Caste or Scheduled Tribe Entrepreneurs.

Keeping in view the requirement of stakeholders and applicable provisions, the website of the Company was designed, developed and updated with the information like meetings of BOD, AGM, Quarterly results, Annual reports etc., e-Voting started for CONCOR's shareholders. For tracking of containers of the customers container query made available on website which is updated regularly.

For its stakeholders some of the steps taken are:

- For tracking of containers of the customers, container query made available on website which is updated regularly.
- Launched Mobile App for customers like track & trace, tariff, company directory, news and terminal information etc.
- Launched Mobile App for EXIM e-filing application (reports and queries).
- Paperless e-Meetings Application in CONCOR and its subsidiaries.
- Implemented e-office replacing the physical files with electronic files as a step towards office automation and paper less working.
- Implemented e-contractor billing for online submission of invoices by contractors through their digital signature and online payment by CONCOR.
- Implemented KYCL for online track and trace of container for its customers through mobile app, chatbot etc.
- Completed synchronization of GST in its IT systems as per guidelines of Govt.
- Touch Screen kiosks were installed in terminals so that customers can get the services of queries related to container, ground rent due, freight etc.
- SMS based tracking of the containers.
- e-filing facility for online booking of containers.
- Investors/ public grievance and feedback system on website.
- Auto email facility to customers (for PDA/TDS statement etc.)
- Auto email facility to employees (for Salary/ reimbursements)
- Auto email facility to contractors (for payments made)
- Web queries has deployed.
- Document Management System (DMS) implemented.
- E-tendering and Reverse auction implemented.
- Centralized EDI system with Railways and Customs.

There are systems and procedures laid down for resolving differences, if any, with all the stakeholders in a just, fair and equitable manner. Further, there is a procedure of having periodic public grievance meetings with various



stakeholders including representatives from the Government/Ministry of Railways, Shipping Lines, Customs Department, Clearing Agents and others.

BR Policy/policies

SN	QUESTIONS	REPLY (Y/N)
1)	Do you have a policy/policies for Principle-4	Yes
2)	Has the policy being formulated in consultation with the relevant stakeholders?	Yes, policies are reviewed on feedback from stakeholders.
3)	Does the policy conform to any national /international standards? If yes, specify? (50 words)	The policies conform to the following: MSME public procurement policy Govt. Guidelines CSR & Sustainability Guidelines
4)	Has the policy being approved by the Board? Is yes, has it been signed by CMD/owner/CEO/appropriate Board Director?	Policies are approved at appropriate level.
5)	Does the company have a specified committee of the Board/ Director/Official to oversee the implementation of the policy?	Yes. Board level committee.
6)	Indicate the link for the policy to be viewed online?	http://www.concorindia.com/assets/pdf/csrpolicy.pdf http://www.concorindia.co.in/assets/pdf/mse-website.pdf
7)	Has the policy been formally communicated to all relevant internal and external stakeholders?	Yes
8)	Does the company have in-house structure to implement the policy/policies.	Yes
9)	Does the Company have a grievance redressal mechanism related to the policy/policies to address stakeholders' grievances related to the policy/policies?	Yes
10)	Has the company carried out independent audit/evaluation of the working of this policy by an internal or external agency?	Customer satisfaction survey conducted on a yearly basis.

If answer to S. No. 1 against principle-4, is 'No', please explain why:

SN	Particulars	Details
1)	The company has not understood the	
	Principles	
2)	The company is not at a stage where it finds	
	itself in a position to formulate and	
	implement the policies on specified principles	Not Applicable
3)	The company does not have financial or	
	manpower resources available for the task	
4)	It is planned to be done in next 6 months	
5)	It is planned to be done within the next 1 year	
6)	Any other reason	

Performance:

SN	Particulars	Details
1)	Has the company mapped its internal and	Yes.
	external stakeholders? Yes/No	
2)	Out of the above, has the company identified	Yes.
	the disadvantaged, vulnerable &	
	marginalized stakeholders	
3)	Are there any special initiatives taken by the	The CSR & S initiatives are aimed at comprehensive
	company to engage with the disadvantaged,	development of disadvantaged and marginalized section
	vulnerable and marginalized stakeholders. If	of society. The initiatives taken on this front are helping



so, provide details thereof, in about 50 words	poor children for pursuing their elementary as well as
or so.	higher studies, installing handpumps in rural areas,
	promoting cleanliness in society by construction of toilets
	in rural areas and schools. Imparting skill development
	training to disadvantaged section of society, organising
	health camps on Pan India basis as well as supporting
	fitment of cochlear implants to children with hearing
	impairment.

2.5 Principle-5: Responsibility towards human rights

CONCOR being a Government Company under the aegis of Ministry of Railways, is an instrumentality of 'State', under Article 12 of the Constitution of India, protects and promotes all Human rights guaranteed under the Constitution of India.

In addition to compliance under labour laws enacted by Government of India & different states under recommendation and conventions of International labour Organisation (ILO), the Company understands the economic rights of individuals in consonance with the Universal Declaration of Human Rights and Constitution of India. This include Just, favorable and conducive work environment, equal pay for equal work, equal opportunities of career progression without any discrimination against the caste, creed, sex, religion, disability or orientation. Further Company provides just, fair and equal remuneration, working hours with rest & leisure, means for adequate standard of living and social security and freedom of choice of employment.

Provision has been made for timely delivery of HR services through Right to Service for Time Bound Delivery of HR Services and Benefits.

It provides for the reservation in employment as per the norms laid down by Government of India under the relevant Constitutional Provisions. It also understands the need for protection of civil and constitutional rights of employees/workers and believes in freedom of association and workers right to form & join trade unions is recognized.

The Company has integrated human rights in its management processes & systems. It has zero tolerance for any sexual harassment at workplace not only for its own employees but also for outsiders at its premises. It has appointed "Internal Complaints Committee" in consonance with the Hon'ble Supreme Court of India guidelines in Visaka & others Vs. State of Rajasthan and the provisions of "The sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013. A senior level women officer acts as Chairperson and a Supreme Court Advocate as member of above committee to investigate into the complaints of sexual harassment at workplace, if any, and strives to eliminate all forms of discrimination against women, Regional HR representative have also been nominated as co-opted member of the internal complaints committee for dealing with the complaints under the Act.

The awareness & training programs are conducted frequently among the employees/workers educating them about their rights & duties. During the financial year training programs were conducted for officers and staff on Gender Responsive Budgeting and Prevention of Sexual Harassment of Women at Workplace.

The business of CONCOR successfully amalgamates rights of workers and rights of business partners with the inclusion of human rights principles in accordance with Universal declaration of Human Rights and the provisions enshrined in the Constitution of India. The code of conduct for Board Members and Senior Management Personnel mentions that "it is the obligation of every employee to uphold the rule of law and respect rights solely in the public interest while making recommendations or exercising administrative authority. He or she must maintain the highest standards of probity and integrity".

CONCOR Conduct rules empower each & every employee to set out point of disagreement and to decline to implement such decisions wherever any legal infringement comes to their notice. Further, the Company has comprehensive Whistle Blower Policy in place enabling employees to report malpractices such as misuse or abuse



of authority, fraud or suspected fraud, violation of Company rules, manipulations, etc. or matters affecting the interests of the Company with necessary safeguards for the protection of the Whistleblower.

The Company actively resolves issues with stakeholders in a just, fair and reasonable manner. Every stakeholder has access to CONCOR's online grievance mechanism, which are non-judicial channels for both internal & external stakeholders to raise their grievances which are resolved in time. CONCOR has introduced a comprehensive online grievance redressal mechanism and the general public is having access to the system.

The engagement of labour for various operations in CONCOR is in strict adherence with the extant Labour Laws of the Country. CONCOR has zero tolerance for human rights abuse by a third party with which it does business and has provisions to cease business with the said third party immediately for the violations if proved and in addition to any other action under the relevant provisions of law. No child labour, forced labour or involuntary labour is permissible in the Company.

BR Policy/policies

	or roncy/poncies			
SN	Questions	Reply (Y/N)		
1)	Do you have a policy/policies for Principle-5	The human rights provisions are integrated with the HR policies.		
2)	Has the policy being formulated in consultation with the relevant stakeholders?	Yes, with the stakeholders wherever required.		
3)	Does the policy conform to any national /international standards? If yes, specify? (50 words)	The majority of the rights flows from the Constitution of India and labour legislations which largely conform to various ILO conventions.		
4)	Has the policy being approved by the Board? Is yes, has it been signed by MD/owner/CEO/appropriate Board Director?	Policy formulation is with Board Approval.		
5)	Does the company have a specified committee of the Board/ Director/Official to oversee the implementation of the policy?	Yes, Nomination and Remuneration Committee comprising of Board Members with an independent director as Chairman.		
6)	Indicate the link for the policy to be viewed online?	Code of Conduct for Board Members and Senior Management Personnel is available at: http://www.concorindia.co.in/assets/pdf/code_of_conduct.pdf All other policies are accessible by all employees under online employee portal.		
7)	Has the policy been formally communicated to all relevant internal and external stakeholders?	Yes		
8)	Does the company have in-house structure to implement the policy/policies.	Yes		
9)	Does the Company have a grievance redressal mechanism related to the policy/policies to address stakeholders' grievances related to the policy/policies?	Yes		
10)	Has the company carried out independent audit/evaluation of the working of this policy by an internal or external agency?	No		

If answer to S. No. 1 against principle-5, is 'No', please explain why:

II this wer to serve a game briner process in the spreader of		THE TO STITUTE AGAINST PRINCIPLE CYLE ITO 9 PI	ouse on sitting the
	SN	Particulars	Details



1)	The company has not understood the	
	Principles	
2)	The company is not at a stage where it finds	
	itself in a position to formulate and	
	implement the policies on specified principles	Not Applicable
3)	The company does not have financial or	
	manpower resources available for the task	
4)	It is planned to be done in next 6 months	
5)	It is planned to be done within the next 1 year	
6)	Any other reason	

Performance:

SN	Particulars	Details
1)	Does the policy of the company on human	CONCOR and its subsidiaries are covered
	rights cover only the company or extend to	
	the Group/Joint Ventures/ Suppliers/	
	Contractors/ NGOs/ Others?	
2)	How many stakeholder complaints have been	No stakeholder complaint regarding violation of human
	received in the past financial year and what	rights was received in FY 2019-20.
	percent was satisfactorily resolved by the	
	management?	

2.6 Principle-6: Responsibility towards environment

CONCOR procures Capital Assets for material handling and movement. During procurement emphasis is laid on fuel/energy efficient technologies for greener and environment sustainability. The assets are maintained to ensure highest level of energy efficiency and it is being monitored periodically by the management. CONCOR promotes use of solar energy, rain water harvesting, etc. through its various CSR initiatives. CONCOR is utilizing available technologies to reduce paper consumption, particularly after introduction of e-Office in CONCOR, to the extent possible in its various activities.

BR Policy/policies

SN	Questions	Reply (Y/N)



1)	Do you have a policy/policies for Principle-6	The Company follows applicable Govt. regulations on this matter.
2)	Has the policy being formulated in consultation with the relevant stakeholders?	No
3)	Does the policy conform to any national /international standards? If yes, specify? (50 words)	 The policies conform to the following: National level regulations such as pollution standards of Central Pollution Control Board (CPCB). State level regulations such as pollution standards of State Pollution Control Board (SPCB). DPE Guidelines.
4)	Has the policy being approved by the Board? Is yes, has it been signed by MD/owner/CEO/appropriate Board Director?	It is approved at appropriate level.
5)	Does the company have a specified committee of the Board/ Director/Official to oversee the implementation of the policy?	Yes
6)	Indicate the link for the policy to be viewed online?	NA
7)	Has the policy been formally communicated to all relevant internal and external stakeholders?	Yes
8)	Does the company have in-house structure to implement the policy/policies?	Yes
9)	Does the Company have a grievance redressal mechanism related to the policy/policies to address stakeholders' grievances related to the policy/policies?	Yes
10)	Has the company carried out independent audit/evaluation of the working of this policy by an internal or external agency?	No

If answer to S. No. 1 against principle-6, is 'No', please explain why:

SN	Particulars	Details
1)	The company has not understood the	
	Principles	
2)	The company is not at a stage where it finds	
	itself in a position to formulate and	
	implement the policies on specified principles	Not Applicable
3)	The company does not have financial or	
	manpower resources available for the task	
4)	It is planned to be done in next 6 months	
5)	It is planned to be done within the next 1 year	
6)	Any other reason	

Performance:

CINI		
SN	Particulars Particulars	Details



1)	Does the policy related to Principle 6 cover only the company or extends to the Group/Joint Ventures/ Suppliers/Contractors/NGOs/others.	The policy extends to the Group/ Joint Ventures/ Suppliers/ Contractors & others.
2)	Does the company have strategies/ initiatives to address global environmental issues such as climate change, global warming, etc? Y/N. If yes, please give hyperlink for webpage etc.	Yes CONCOR monitors the fuel consumption of its various handling equipments deployed at its various terminals and efforts have been made for its further reduction. Efforts have also been made for introducing efficiency in warehouse and equipment designs for reducing energy consumption.
3)	Does the company identify and assess potential environmental risks? Y/N	Yes
4)	Does the company have any project related to Clean Development Mechanism? If so, provide details thereof, in about 50 words or so. Also, if Yes, whether any environmental compliance report is filed?	No
5)	Has the company undertaken any other initiatives on – clean technology, energy efficiency, renewable energy, etc. Y/N. If yes, please give hyperlink for web page etc.	No
6)	Are the Emissions/Waste generated by the company within the permissible limits given by CPCB/SPCB for the financial year being reported?	The Company adheres to the limits specified by CPCB/SPCB for all its equipment/machines at the time of procurement.
7)	Number of show cause/ legal notices received from CPCB/SPCB which are pending (i.e. not resolved to satisfaction) as on end of Financial Year.	None

2.7 Principle-7: Responsibility towards policy advocacy

CONCOR believes in the proactive policy advocacy with an aim to bring positive changes in the business ecosystems and industry at large. For us proactive advocacy is not lobbying with government and other agencies to secure certain benefits for ourselves. It is about adopting best policies and practices in our functioning and sharing the same with our stakeholders, industry and society at large so as to spread the benefits to all concerned on a sustainable basis.

CONCOR is also engaged with various Government departments, groups, associations and other entities which include SCOPE, Federation of Indian Exporters Association (FIEO), Association of Container Train Operators (ACTO), North India Streamer Agent Association (NISAA), Container Shipping Line Association(CSLA) and others Industries Bodies through which it will continue to create awareness on economic, social, governance and environmental issues which will not only be beneficial to the business but it will benefit all the stakeholders in long run

BR Policy/policies

DITI	one y/ poneres	
SN	Questions	Reply (Y/N)
1)	Do you have a policy/policies for Principle-7	The above practice is being followed.
2)	Has the policy being formulated in	No
	consultation with the relevant stakeholders?	
3)	Does the policy conform to any national	No
	/international standards? If yes, specify? (50	
	words)	
4)	Has the policy being approved by the Board?	No



	Is yes, has it been signed by MD/owner/CEO/appropriate Board Director?	
5)	Does the company have a specified committee of the Board/ Director/Official to oversee the implementation of the policy?	Managed by concerned functional Director.
6)	Indicate the link for the policy to be viewed online?	No
7)	Has the policy been formally communicated to all relevant internal and external stakeholders?	No
8)	Does the company have in-house structure to implement the policy/policies.	Yes
9)	Does the Company have a grievance redressal mechanism related to the policy/policies to address stakeholders' grievances related to the policy/policies?	Yes
10)	Has the company carried out independent audit/evaluation of the working of this policy by an internal or external agency?	Not applicable

If answer to S. No. 1 against principle-7, is 'No', please explain why:

SN	Particulars	Details
1)	The company has not understood the	
	Principles	
2)	The company is not at a stage where it finds	
	itself in a position to formulate and	
	implement the policies on specified principles	Not Applicable
3)	The company does not have financial or	
	manpower resources available for the task	
4)	It is planned to be done in next 6 months	
5)	It is planned to be done within the next 1 year	
6)	Any other reason	

Performance:

1 0110	erformance:		
SN	Particulars	Details	
1)	Is your company a member of any trade and chamber or association? If Yes, Name only those major ones that your business deals with: a. b.	Yes. Major associations are: Confederation of Indian Industry (CII) PHD Chamber of Commerce Assocham, FICCI and AIMA	
2)	Have you advocated/lobbied through above associations for the advancement or improvement of public good? Yes/No; if yes specify the broad areas (drop box: Governance and Administration, Economic Reforms, Inclusive Development Policies, Energy security, Water, Food Security, Sustainable Business Principles, Others)	Yes, CONCOR is part of various prestigious industry bodies and associations which provide a platform to discuss industry issues and convey the industry voices to the government in a collective way to make better inclusive policies and bring reforms. This forms a significant basis for advancement of public good. CONCOR is an active member of SCOPE which is the apex body representing entire spectrum of public sector enterprises (PSEs) in India. SCOPE has representations in various high level committees/ boards and helps its member PSUs to reach their voice at various platforms.	



	Th	e following are the broad areas	
	-	Development of infrastructure	
	-	Promotion of trade & commerce	
	-	Energy conservation	

2.8 Principle-8: Responsibility for inclusive growth and equitable development

The Company takes various steps regularly for the inclusive growth & equitable development of the society. Its CSR & Sustainability initiatives strive to enhance value creation in the society and in the community through its services, conduct & initiatives, so as to promote sustained growth. Various areas in which these initiatives have been taken include education, skill development, environment sustainability, health, etc. and these are mainly for the benefit of local populace in vicinity of its facilities and new project sites. The annual report on CSR may be referred for detailed report on CSR & S initiatives of the Company which is placed elsewhere in this Annual Report.

The Company has always promoted inclusive growth and equitable development by facilitating businesses of small scale entrepreneurs, strengthening freight forwarding and ancillary support services and developing micro and small scale industry. In this direction, it has adopted public procurement policy for goods produced and services rendered by Micro and Small Enterprises (MSEs).

BR Policy/policies

SN	Questions	Reply (Y/N)
1)	Do you have a policy/policies for Principle-8	Yes
2)	Has the policy being formulated in	Yes
,	consultation with the relevant stakeholders?	
3)	Does the policy conform to any national	The policies conform to the following:
	/international standards? If yes, specify? (50	 MSME public procurement policy
	words)	DPE guidelines
4)	Has the policy being approved by the Board?	Yes, it is approved at appropriate level.
	Is yes, has it been signed by	
	MD/owner/CEO/appropriate Board Director?	
5)	Does the company have a specified	Yes
	committee of the Board/ Director/Official to	
	oversee the implementation of the policy?	
6)	Indicate the link for the policy to be viewed	http://www.concorindia.com/assets/pdf/mse-website.pdf
	online?	
7)	Has the policy been formally communicated	Yes
	to all relevant internal and external	
	stakeholders?	
8)	Does the company have in-house structure to	Yes
	implement the policy/policies.	
9)	Does the Company have a grievance redressal	Yes
	mechanism related to the policy/policies to	
	address stakeholders' grievances related to	
10)	the policy/policies?	NI-
10)	Has the company carried out independent	No
	audit/evaluation of the working of this policy	
	by an internal or external agency?	

If answer to S. No. 1 against principle-8, is 'No', please explain why:

SN	Particulars	Details
1)	The company has not understood the	
	Principles	Not Applicable
2)	The company is not at a stage where it finds	
	itself in a position to formulate and	



	. 1
	implement the policies on specified principles
3)	The company does not have financial or
	manpower resources available for the task
4)	It is planned to be done in next 6 months
5)	It is planned to be done within the next 1 year
6)	Any other reason

Performance:

SN	rmance: Particulars	Details
1)	Does the company have specified programmes/ initiatives/ projects in pursuit of the policy related to Principle 8? If yes details thereof.	Yes. CONCOR's affirmative policies which are in compliance with Government of India guidelines promote diversity and equity and recognize people on their merits and skill sets irrespective of their race, caste, religion, colour, ancestry, marital status, gender, age and nationality. It also follows strict regulations related to industry in terms of minimum wages compensation for semi-skilled and non-skilled contract personnel. The projects undertaken under CSR & S are based on the principle of equitable development and inclusive growth.
		The Company carried out CSR projects in pursuance of inclusive development, primarily focusing on: - Health Care & Sanitation. - Environment Sustainability. - Skill Development & Education for community. - Building Infrastructure for the community.
2)	Are the programmes/projects undertaken through in-house team/own foundation/external NGO/government structures/any other organization?	There is an in-house set up for implementing the CSR &S policy of the Company. The implementation of CSR projects are done through suitable partnerships with State Governments, NGO's, PSU's, Private Companies, Panchayats, trusts, etc.
3)	Have you done any impact assessment of your initiative?	Verification of the CSR activities, wherever felt necessary are being done by an independent external agency.
4)	What is your company's direct contribution to community development projects - Amount in INR and the details of the projects undertaken?	In FY 2019-20 an amount of Rs.22.16 crores was utilized on the infrastructure and community development activities undertaken under CSR. Some of the projects in this category are related to sanitation and health by way of constructing toilets in schools by providing drinking water to villagers and supporting construction of hospitals and organizing health camps. Skill development training for weaker sections of society.
5)	Have you taken steps to ensure that this community development initiative is successfully adopted by the community? Please explain in 50 words, or so.	Yes. Most of the CSR activities of CONCOR are being implemented through collaborative efforts by Government and other reputed organizations. In many projects the employees of the Company at unit level are also involved in indentifying, implementing and monitoring the projects. Regular monitoring of the projects being implemented is done by the concerned



	agencies from time to time and CONCOR also sends its
	own officials to oversee the physical progress of the
	projects being implemented for society as per terms of
	MOU entered into with implementing agencies.

2.9 Principle-9: Responsibility towards consumers

The Company is committed to improve its business processes so as to provide quality services and thereby improve customer satisfaction. Some of the practices adopted in this regard are:

- On line Information & Container Tracking
- SMS based container tracking
- Web query for container tracking made available on website.
- Auto mail facility for customers (for PDA/TDS statement etc.)
- Container Repair & Cleaning Facilities
- Cargo Palletisation, Strapping etc.
- Cargo Lashing/Choking Facility
- Fumigation of Cargo/Containers
- Supply Chain Management
- Container/Cargo Survey
- Round the Clock Security at Terminals
- Facilitation of Customs Clearance
- Conducting Customer Satisfaction Survey by an independent agency regularly to get a feedback from the customers and also take action to rectify/improve its services.
- CONCOR had also introduced on Company's website "Feedback form" wherein Customers can obtain information and seek remedies on our services in the format available under menu "Customer Feedback Facility".
- Launched its mobile App giving information like public tariff, Rail tariff, track & trace, Company directory, etc. for its stake holders and for Exim e-filing (covering reports & queries).
- Usage of Social Media tools for timely dissemination of information to stakeholders.

Under the Citizen's Charter the Company has provided service delivery standards for key services. In addition to above it has undertaken the following initiatives:

- Touch screen kiosks were installed in terminals so that customers can get the services of queries related to container, ground rent due, freight etc.;
- e-filling facility for online booking of Containers;
- Above all, the Company has a lean and accessible top management which is within the reach of its customers at all times.

BR Policy/policies

SN	Questions	Reply (Y/N)
1)	Do you have a policy/policies for Principle-9	Yes
2)	Has the policy being formulated in	Yes
	consultation with the relevant stakeholders?	
3)	Does the policy conform to any national	The policies conform to the service standards applicable
	/international standards? If yes, specify? (50	to the industry.
	words)	
4)	Has the policy being approved by the Board?	It is approved at appropriate level.
	Is yes, has it been signed by	
	MD/owner/CEO/appropriate Board Director?	
5)	Does the company have a specified	Yes
	committee of the Board/ Director/Official to	
	oversee the implementation of the policy?	
6)	Indicate the link for the policy to be viewed	http://www.concorindia.co.in/lcl_services.asp
	online?	http://www.concorindia.co.in/bonded_services.asp



		http://www.concorindia.co.in/reefer_services.asp http://www.concorindia.co.in/concor_services.asp http://www.concorindia.co.in/assets/pdf/ccs.pdf http://www.concorindia.co.in/claims_proce.asp http://www.concorindia.co.in/DomesticCharges.aspx http://www.concorindia.co.in/assets/pdf/TERMINAL _HANDLING_CHARGES.pdf http://www.concorindia.co.in/ddpickups.asp http://www.concorindia.co.in/assets/pdf/vds.pdf and many other at www.concorindia.com under heading "Facilities and Services".
7)	Has the policy been formally communicated to all relevant internal and external stakeholders?	Yes
8)	Does the company have in-house structure to implement the policy/policies	Yes
9)	Does the Company have a grievance redressal mechanism related to the policy/policies to address stakeholders' grievances related to the policy/policies?	Yes
10)	Has the company carried out independent audit/evaluation of the working of this policy by an internal or external agency?	No

If answer to S. No. 1 against principle-9, is 'No', please explain why:

SN	Particulars	Details
1)	The company has not understood the	
	Principles	
2)	The company is not at a stage where it finds	
	itself in a position to formulate and	
	implement the policies on specified principles	Not Applicable
3)	The company does not have financial or	Not Applicable
	manpower resources available for the task	
4)	It is planned to be done in next 6 months	
5)	It is planned to be done within the next 1 year	
6)	The company has not understood the	
	Principles	

Performance:

SN	Particulars				Details
1)	What	percentage	of	customer	The Company ensures quick turnaround and resolution of
	complain	nts/consumer cas	es are pe	ending as on	Customer complaints through a real time system.
	the end of	of financial year.			Customers have the facility of knowing the exact location
					& movement of their container by accessing the online
					portal. For speedy resolution of any customer complaints,
					contact details and email addresses of the concerned
					officers have been put up on the Company website.
					Customer Value Creation is ethos of CONCOR.
2)	Does	the company	displa	y product	Not Applicable
	informat	ion on the prod	uct labe	el, over and	
	above w	hat is mandated	as per	local laws?	
	Yes/No/	N.A.	/Remark	ks(additional	
	informat	tion)			
3)	Is there	any case filed	by any	stakeholder	No



	against the company regarding unfair trade practices, irresponsible advertising and/or anti-competitive behaviour during the last five years and pending as on end of financial year. If so, provide details thereof, in about 50 words or so.	
4)	Did your company carry out any consumer survey/ consumer satisfaction trends?	Yes, the Company carries out consumer satisfaction survey from time to time.

--X-X-X--



DIVIDEND DISTRIBUTION POLICY

Pursuant to Regulation 43A of the Securities and Exchange Board of India (Listing Obligation and Disclosure Requirements) Regulations, 2015.

1. **PREAMBLE**:

As per Regulation 43A of Securities and Exchange Board of India (Listing Obligation and Disclosure Requirements) Regulations, 2015 [SEBI LODR Regulations] the top five hundred listed entities based on market capitalization (calculated as on March 31 of every financial year) shall formulate a dividend distribution policy which shall be disclosed in their annual reports and on their website. Further, the listed entities other than top five hundred listed entities based on market capitalization may disclose their dividend distribution policies on a voluntary basis in their annual report and on their websites.

Considering the provisions of the aforesaid Regulation 43A and the fact that CONCOR (herein after referred to as 'Company') is amongst the top 500 listed entities as per the market capitalization criteria, the "Board" of the company recognizes the need to lay down a broad framework with regard to decision for distribution of dividend to its shareholders and/ or retaining or ploughing back of profits. Accordingly this dividend distribution policy of the company has been formulated.

The Policy is not an alternative to the decision of the Board for recommending dividend, which is made every year after taking into consideration all the relevant circumstances enumerated hereunder or other factors as may be decided as relevant by the Board. The purpose of the policy is to specify in broad terms the external and internal factors including financial parameters that will be considered while declaring dividend and the circumstances under which the shareholders of the company may or may not expect dividend, etc. This policy will be implemented by the company in line with the provisions of the SEBI LODR Regulations, Companies Act and also taking into consideration the guidelines issued by SEBI/ DPE/ DIPAM/ Govt. and other guidelines, to the extent applicable to the company.

2. **EFFECTIVE DATE**:

This Policy is effective from the date of its approval by the Board of Directors of the company i.e. 15.11.2016.

3. THE POLICY SHALL NOT APPLY TO:

- ➤ Distribution of dividend in kind, i.e. by issue of fully or partly paid bonus shares or other securities, subject to applicable law;
- Distribution of cash as an alternative to payment of dividend by way of buyback of equity shares.

4. FACTORS CONSIDERED WHILE DECLARING DIVIDEND:

The dividend declaration by the Company would depend upon the following external and internal factors.

- 4.1 The external factors that shall impact the decision to pay dividend will inter-alia include economic environment, market conditions, expectation of shareholders, statutory requirements & applicable Govt. directives/ guidelines as may be applicable from time to time.
- 4.2 The internal factors that shall be considered for dividend will be the profitability of the company, its net worth, its requirement for funds for its projects/expansion, investments needs in Subsidiaries/JVs, likely maturity of short-term investment to ensure maximum return & any other factors as may impact the decision to declare dividend. In case of Interim Dividend, the profits as per the unaudited results for/upto the last quarter (after providing depreciation as per Companies Act, 2013) which have been approved by the Board and the perception of the management with regard to likely profits in the remaining part of the financial year.



4.3 The Dividend Distribution Tax payable by the company on dividend paid to shareholders will also be considered as payment towards dividend.

5. CIRCUMSTANCES UNDER WHICH THE SHAREHOLDERS MAY OR MAY NOT EXPECT DIVIDEND:

- 5.1 The dividend declaration decision of the company will be taken by the company after due consideration of all the factors. The company will adopt a balanced approach to declare dividend with the objective of rewarding the shareholders appropriately and at the same time retaining the profits for its future requirements.
- 5.2 The Company has been consistently paying dividends to its shareholders and can be reasonably expected to continue declaring it in future as well unless, it is restrained to declare dividend due to insufficient profits or the requirements to retain profits for its business needs or on account of any external or internal factors listed above.
- 5.3 The Company will endeavors to declare the dividend as per the guidelines issued by Govt. of India from time to time. However, the Company may propose lower dividend after analysis of various financial parameters, cash flow position and funds required for future growth, etc.

6. **RETAINED EARNING UTILIZATION**:

The Company is engaged into the business of providing logistics services to the industry and for this it has to create new infrastructure and maintain the existing one, acquire equipments and do regular investments for expansion of its business, including in new areas of relevance. The profits retained in the business shall be continued to be deployed in infrastructure creation and expansion of the business of the company. The decision of utilization of the retained earnings of the Company shall be based on the factors like Strategic and long term plans of the company, diversification, Government guidelines with regard to issue of bonus, buyback and any other criteria which the Board of the company may consider appropriate. Therefore, retained earning shall be utilized in a manner which will enhance value of all its shareholders in a sustainable manner.

7. PARAMETERS WITH REGARD TO VARIOUS CLASSES OF SHARES:

Since the company has issued only one class of equity shares with equal voting rights, all the members of the Company are entitled to receive the same amount of dividend per share. The policy shall be suitably revisited at the time of issue of any new class of shares depending upon the nature and guidelines thereof.

8. AMENDMENTS:

The Board of Directors of the Company reserves the rights to amend, modify or review this policy in whole or in part, at any point of time, as may be deemed necessary.

9. **DISCLOSURE**:

This policy shall be disclosed in the Annual Report and hosted on the website of the Company at www.concorindia.com.



BALANCE SHEET AS AT 31ST MARCH 2020

(in	Indian	Rupees	crore,	unless o	therwise	stated)

		(in Indian Rupees crore	, unless otherwise state
PARTICULARS	Note No.	As at	As at
		March 31, 2020	March 31, 2019
ASSETS			
Non-current assets			
Property, plant and equipment	2	4965.61	4187.94
Capital work-in-progress	3	937.51	624.67
Other intangible assets	4	3.76	6.75
Financial assets			
Investments	5	1444.08	1402.90
Loans	6	68.99	55.26
Other financial assets	7	11.62	15.57
Deferred tax asset (net)	21	14.54	-
Non - current tax assets	8	233.07	415.67
Other non-current assets	9	993.57	1166.93
Current assets			
Inventories	10	26.08	23.25
Financial assets			
Trade receivables	11	159.13	88.36
Cash and cash equivalents	12	56.32	115.29
Other bank balances	13	2112.27	55.13
Loans	14	12.49	67.38
Other financial assets	15	124.18	106.41
Other current assets	16	403.56	4275.29
TOTAL ASSETS		11566.78	12606.80
EQUITY AND LIABILITIES			
Equity			
Equity share capital	17	304.65	304.65
Other equity	18	9760.09	10063.22
Liabilities			
Non-current liabilities			
Financial liabilities			
Other financial liabilities	19	322.27	18.45
Provisions	20	37.84	53.88
	2.1	-	161.55
Deferred tax liabilities (net)	21		



Current liabilities			
Financial liabilities			
Borrowings	23	-	700.65
Trade payables (A) Total outstanding dues of micro enterprise and small	24		
enterprises (B) Total outstanding dues of creditors other than micro		4.92	2.68
enterprises and small enterprises		150.37	347.82
Other financial liabilities	25	652.25	576.20
Other current liabilities	26	301.68	347.78
Provisions	27	31.35	18.05
TOTAL EQUITY AND LIABILITIES		11566.78	12606.80

Significant Accounting Policies 1
Other Notes 38-60

The accompanying notes are an integral part of these financial statements 1 to 60

In terms of our report attached

For S. N. Nanda & Co. Chartered Accountants FRN-000685N

For and on behalf of the Board of Directors

Chairman & Managing Director

Director(Finance)

ED (F) & CS

S. N. Nanda

Partner

Membership no. 005909 Place: New Delhi Date: 25 June, 2020



STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED 31ST MARCH 2020

		(in Indian Rupees cror	e, unless otherwise stated)
PARTICULARS	Note No.	For the Year ended March 31, 2020	For the Year ended March 31, 2019
Revenue			
Revenue from Operations	28	6,473.79	6,881.91
Other income	29	279.73	334.23
Total Revenue (I)		6,753.52	7,216.14
Expenses			
Terminal and other service charges	30	4,246.78	4,517.49
Employee benefits expense	31	313.50	336.78
Depreciation and amortisation expense	32	513.00	424.58
Finance cost	33	36.07	0.74
Other expenses	34	238.58	247.67
Total expenses (II)		5,347.93	5,527.26
Profit before exceptional item and tax (I- II =III)		1,405.59	1,688.88
Exceptional items (IV)	34(a)	881.63	-
Profit before tax (after Exceptional items) (V)		523.96	1,688.88
Tax expense:			
Current tax	35	320.79	484.13
Deferred tax	35	(172.61)	(10.66)
Tax adjustment for earlier years(Net)		-	-
Tax expense: (VI)		148.18	473.47
Profit for the period (V- VI = VII)		375.78	1,215.41
Other Comprehensive Income (VIII)			
Items that will not be reclassified to profit or loss			
(a) Remeasurement of defined benefit obligation	36	(13.80)	(2.86)
(b) Income tax relating to above item	35	3.47	1.00
Total Other Comprehensive Income		(10.33)	(1.86)



Total Comprehensive Income for the period (VII + VIII = IX) (Comprising Profit (Loss) and Other Comprehensive income for the period)		365.45	1,213.55
Earnings per equity share : (X)			
1 Basic(In ₹)	37	6.17	19.95
2 Diluted(in ₹)	37	6.17	19.95

Significant Accounting Policies 1
Other Notes 38-60

The accompanying notes are an integral part of these financial statements 1 to 60

In terms of our report attached

For and on behalf of the Board of Directors

For S. N. Nanda & Co. Chartered Accountants

FRN-000685N

Chairman & Managing Director Director(Finance) ED (F) & CS

S. N. Nanda

Partner

Membership no. 005909 Place: New Delhi Date: 25 June,2020



STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31ST MARCH 2020

	(in Indian Rupees crore	, unless otherwise stated)
Particulars	For the year ended	For the year ended
	March 31, 2020	March 31, 2019
Cash flow from operating activities:	522.06	1 (00 00
Net profit before tax	523.96	1,688.88
Adjustments for:		
Dominaistian and amountiastian	512.00	424.50
Depreciation and amortisation	513.00	424.58
Amortisation of leasehold land	2.69	15.99
Provision for doubtful Export incentive receivable Provision for impairment of investment in FHEL	861.05 20.58	-
Discounting on Export Incentive	9.15	-
Amortisation of registration fees	2.62	2.62
Interest income	(203.90)	(288.84)
Dividend income	(32.45)	(14.33)
Profit on sale of property, plant and equipment	(1.52)	(3.39)
Guarantee Income	(0.14)	(0.15)
Interest expenses	36.07	0.74
Loss on sale of property, plant and equipment	0.03	0.28
Bed debts written off	-	0.20
Provision for:		
Doubtful Debts	0.13	0.49
Obsolete Stores	-	-
Operating Profit before Working Capital changes	1,731.27	1,826.87
Adjustments for changes in Working Capital:		
- Increase /(decrease) in trade payables	(195.21)	96.26
- Increase/(decrease) in other current financial	· · · · · · · · · · · · · · · · · · ·	
liabilities	76.14	138.56
- Increase/(decrease) in current provisions	13.30	(6.55)
- Increase/(decrease) in non current provisions	(29.84)	5.24
- Increase/(decrease) in other current liabilities	(46.10)	(15.38)
- (Decrease)/ Increase in other non current liabilities	(0.04)	(0.25)
- (Decrease)/increase in other non current financial	334.76	(2.83)
liabilities	334.70	(2.63)
 Decrease/(Increase) in trade receivables 	(70.90)	(28.45)
- Decrease/(increase) in inventories	(2.83)	4.16
- Decrease/(increase) in non current loans	(13.73)	(8.27)
- Decrease/(Increase) in current loans	17.36	(6.96)
- Decrease/(increase) in other current financial	29.33	(43.79)
Assets		· · · · ·
- Decrease/(increase) in other current assets	2,996.22	(3,450.03)
-Decrease /(Increase) other non current financial	4.22	20.86
Assets		
-Decrease /(Increase) ROU Assets	(912.77)	(41.14)
- Decrease/(Increase) in other non current assets	475.90	(41.14)
Cash generated from operating activities	4,407.08	(1,511.70)



	Income taxes paid	(138.20)	(540.40)
	Net cash from operating activities	4,268.88	(2,052.10)
B.	Cash flow from Investing activities:		
	Payment made for Property plant and equipment Earmarked deposits placed with banks Investment in term deposits with maturity 3 to 12 months Acquisition of Intangible assets Addition in Capital work in progress Proceeds from sale of property plant and equipment Purchase of financial assets Interest received Dividend received Loans repaid by related parties Net cash from Investing activities	(737.27) (2.78) (2,054.35) (0.01) (312.84) 61.33 (61.76) 156.53 32.45 37.53 (2,881.17)	(754.30) (14.86) 1,764.05 (0.56) 46.37 4.53 (13.88) 364.39 14.33 99.42 1,509.49
C.	Cash flow from Financing Activities:		
	Dividend paid Payment of Lease liability Interest paid Corporate dividend tax paid Proceeds from borrowings Net cash from financing activities	(566.61) (58.94) (8.07) (112.41) (700.65) (1,446.68)	(182.79) (0.74) (36.60) 700.65 480.52
	Net (Decrease) in cash & cash equivalents	(58.97)	(62.09)
	Cash and cash equivalents as at 1st April (Opening Balance)	115.29	177.38
	Cash and cash equivalents as at 31st March (Closing Balance)	56.32	115.29
Not	es: Cash and Bank balances included in the cash flow statement comprise the following:		
	Cash and cash equivalents comprise Cash & cheques in hand	1.64	6.53
	Balance with banks in current accounts	54.68	108.41
	in deposit accounts with original maturity upto 3 months	-	0.35
		56.32	115.29

² There are no material non cash transactions except issue of Bonus Shares by the Company amounting to $\stackrel{?}{\sim}$ 60.93 crore as on 07th February, 2019.

The accompanying notes are an integral part of these financial statements

1 to 60



In terms of our report attached For S. N. Nanda & Co. Chartered Accountants FRN-000685N

For and on behalf of the Board of Directors

Chairman & Managing Director

Director(Finance)

ED (F) & CS

S. N. Nanda Partner

Membership no. 005909 Place: New Delhi

Date: 25 June,2020



STATEMENT CHANGES IN EQUITY FOR THE YEAR ENDED 31ST MARCH 31, 2020

(in Indian Rupees crore, unless otherwise stated)

a. Equity share capital

PARTICULARS	Number of Shares	Equity share capital
Issued and noid up comital at April 1, 2010	24.37	242.72
Issued and paid up capital at April 1, 2018 No of share increased on account of Shares Split	24.37	243.72
Changes in equity share capital during the year (Bonus Share)	12.19	60.93
Balance at March 31, 2019	60.93	304.65
Issued and paid up capital at April 1, 2019 Changes in equity share capital during the year (Bonus Share)	60.93	304.65
Balance at March 31, 2020	60.93	304.65

b. Other Equity

Particulars	General reserve	Retained earnings	Total
Balance at April 1, 2018	1,087.22	8,042.77	9,129.99
Profit for the year		1,215.41	1,215.41
Other Comprehensive Income arising from remeasurement of defined benefit obligation net of income tax		(1.86)	(1.86)
Total Comprehensive Income for the year	1,087.22	9,256.32	10,343.54
Issue of Bonus Shares	(60.93)	(0.00)	(60.93)
Payment of dividends		(182.79)	(182.79)
Tax on Dividend		(36.60)	(36.60)
Amount transferred from retained earnings to General Reserve	121.54	(121.54)	-
Balance at March 31, 2019	1,147.83	8,915.39	10,063.22
Balance at April 1, 2019	1,147.83	8,915.39	10,063.22
Profit for the year		375.78	375.78

CONTAINER CORPORATION OF INDIA LIMITED **ANNUAL REPORT 2019-20** Effect due to transition to Ind AS 116 10.47 10.47 Other Comprehensive Income arising from remeasurement of defined benefit obligation net of (10.33)(10.33)income tax Other Comprehensive Income arising from remeasurement of defined benefit obligation net of 1,147.83 9,291.31 10,439.14 income tax Issue of Bonus Shares Payment of dividends (566.64)(566.64)Tax on Dividend (112.41)(112.41)Amount transferred from retained earnings to General Reserve 37.58 (37.58)1,185.41 9,760.09 Balance at March 31, 2020 8,574.68 The accompanying notes are an integral part of these financial statements 1 to 60 For and on behalf of the Board of Directors In terms of our report attached For S. N. Nanda & Co.

Chairman & Managing Director

Director(Finance)

ED (F) & CS

S. N. Nanda Partner Membership no. 005909 Place: New Delhi

Chartered Accountants

FRN-000685N

Date: 25 June,2020



NOTES FORMING PART OF FINANCIAL STATEMENTS

Note 1: SIGNIFICANT ACCOUNTING POLICIES

1. CORPORATE INFORMATION

Container Corporation of India Limited (CONCOR), was incorporated on 10th March 1988 under the Companies Act with registration number 030915, and commenced its operation from November 1989 taking over the existing network of 7 ICDs from the Indian Railways. The shares of the Company are listed on two stock exchanges in India i.e. National Stock Exchange of India Limited (NSE) and BSE Limited (BSE).

From its humble beginning, it is now an undisputed market leader having the largest network of 84 ICDs/CFSs/Strategic Tie-ups in India. In addition to providing inland transport by rail for containers, it has also expanded to cover management of Ports, air cargo complexes and establishing cold-chain. It has and will continue to play the role of promoting containerization in India by virtue of its modern rail wagon fleet, customer friendly commercial practices and extensively used Information Technology. The company developed multimodal logistics support for India's International and Domestic containerization and trade. Though rail is the main stay of our transportation plan, road transportation is also provided to cater the need of door-to-door services both in the International and Domestic business segment.

2. Application of New or Revised Ind AS

Ministry of Corporate Affairs ("MCA") notifies new standard or amendments to the existing standards. There is no such notification which would have been applicable from April 1, 2020.

3. Statement of compliance

The financial statements have been prepared in accordance with Indian Accounting Standards (Ind ASs') notified by the Central Government under section 133 of the Indian Companies Act, 2013 as Companies (Indian Accounting Standards) Rules, 2015 and as amended from time to time.

4. Basis of preparation

The financial statements have been prepared on the historical cost basis except financial instruments that are measured at revalued amounts or fair values at the end of each reporting period. In estimating the fair value of an asset or a liability, the company takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date. Fair value for measurement and/or disclosure purposes in the financial statements is determined on such a basis, except for leasing transactions that are within the scope of IND AS 116 and measurements that have some similarities to fair value but are not fair value, such as net realisable value in Ind AS 2 or value in use in Ind AS 36.

5. Property, plant and equipment:

(i) Property, plant and equipment is stated at cost, less accumulated depreciation and accumulated impairment losses. The initial cost of an asset comprises its purchase price or construction cost, any costs directly attributable to bringing the asset into the location and condition necessary for it to be capable of operating in the manner intended by management, the initial estimate of any decommissioning obligation, if any, and, for assets



that necessarily take a substantial period of time to get ready for their intended use, finance costs. Cost includes net of interest on capital advances and is inclusive of freight, duties, taxes and other incidental expenses. In respect of assets due for capitalization, where final bills/claims are to be received/passed, the capitalisation is based on the engineering estimates. Final adjustments, for costs and depreciation are made retrospectively in the year of ascertainment of actual cost and finalisation of claim. Items such as spare parts, stand-by equipment and servicing equipment are recognised in accordance with this Ind AS 16 when they meet the definition of property, plant and equipment.

(ii) Capital work in progress includes the cost of fixed assets that are not yet ready for their intended use and the cost of assets not put to use before the Balance Sheet date.

The expenditure incurred on survey, evaluation & investigation of projects, is booked under Capital Work-in Progress. However, at any stage, if management decides to abandon a project the expenditure incurred thereon is charged to the Statement of Profit & Loss at that stage.

(iii) Provision for stamp duty at the prevailing rate is made by the company at the time of capitalization of the amount paid for acquisition of land & is capitalised as part of the cost of Land.

Depreciation/Amortization:

- (iv) Fixed assets are depreciated over its useful life and in the manner prescribed in Schedule II to the Companies Act 2013, other than as prescribed below:
- Assets constructed on leasehold land, other than perpetual leases are depreciated over the period of lease or useful life of such assets, as prescribed under Schedule II of Companies Act 2013, whichever is less.

In respect of assets whose useful lives has been revised, the unamortised depreciable amount is charged over the revised remaining useful lives of the assets.

- (v) Capital expenditure on enabling assets, like roads, culverts & electricity transmissions etc., the ownership of which is not with the Company are charged off to revenue in the accounting period of incurrence of such expenditure. However, capital expenditure on enabling assets, ownership of which rests with the company and which have been created on land not belonging to the Company is written off to the Statement of Profit & Loss over its approximate period of utility or over a period of 5 years, whichever is less. For this purpose, land is not considered to be belonging to the company, if the same is not owned or leased/licensed to the company.
- (vi) An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in profit or loss.
- (vii) Non-current assets (or disposal groups) are classified as assets held for sale when a sale is considered highly probable and their carrying amount is to be recovered principally through a sale transaction rather than through continuing use. Non-current asset (or disposal groups) classified as held for sale are stated at the lower of carrying amount and fair value less costs to sell. Property, plant and equipment and intangible assets are not depreciated or amortized once classified as held for sale.

6. Intangible Assets:

Expenditure on computer software, which is not an integral part of hardware, is capitalised as an intangible asset. The cost of software includes license fee and implementation cost and is capitalised in the year of its implementation. Software is amortized over five years being management's estimate of life of assets over which



economic benefits will be derived. The estimated useful life and amortisation method are reviewed at the end of each reporting period, with the effect of any changes in estimate being accounted for on a prospective basis.

7. Impairment of Non-financial Assets:

At the end of each reporting period, the company reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). When it is not possible to estimate the recoverable amount of an individual asset, the Company estimates the recoverable amount of the cash-generating unit to which the asset belongs. When a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest Component of cash-generating units for which a reasonable and consistent allocation basis can be identified.

Recoverable amount is the higher of fair value less costs of disposal and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss.

8. Inventories:

Stores and spare parts are valued at cost on weighted average basis or Net Realizable Value (NRV) whichever is lower. Provision for obsolescence is made, whenever required.

9. Employee Benefits:

(i) Liability for gratuity, leave salary and post retirement medical benefits payable to employees is provided for on accrual basis using the Projected Accrued Benefit Method (Projected Unit Credit Method with control period of one year) done by an independent actuary as at the Balance Sheet date. Contributions are made to approved gratuity fund created in a separate trust set up by the company for this purpose.

Remeasurement, comprising actuarial gains and losses, the effect of the changes to the asset ceiling (if applicable) and the return on plan assets (excluding interest), is reflected immediately in the balance sheet with a charge or credit recognised in other comprehensive income in the period in which they occur. Remeasurement recognised in other comprehensive income is reflected immediately in retained earnings and will not be reclassified to profit or loss. Past service cost is recognised in profit or loss in the period of a plan amendment. Net interest is calculated by applying the discount rate at the beginning of the period to the net defined benefit liability or asset. Defined benefit costs are categorized as follows:

- service cost (including current service cost, past service cost, as well as gains and losses on curtailments and settlements);
- net interest expense or income; and
- remeasurement.

The Company presents the first two components of defined benefit costs in profit or loss in the line item ['employee benefits expenses]. Curtailment gains and losses are accounted for as past service costs.

The retirement benefit obligation recognised in the balance sheet represents the actual deficit or surplus in the company's defined benefit plans. Any surplus resulting from this calculation is limited to the present value of



any economic benefits available in the form of refunds from the plans or reductions in future contributions to the plans.

Termination benefits are immediately recognised in the statement of profit or loss account. A liability for a termination benefit is recognised at the earlier of when the entity can no longer withdraw the offer of the termination benefit and when the entity recognises any related restructuring costs.

- (ii) Contribution to defined contribution plans such as Provident Fund, Pension Fund and Family Pension Fund are charged to the Statement of Profit & Loss as and when accrued.
- (iii) The undiscounted amount of short term employee benefits expected to be paid for the services rendered are recognized as an expense during the period when the employees render the services.

10. Foreign Currency Transactions:

Functional currency: The functional currency of the Company is the Indian Rupee. These financial statements are presented in Indian Rupees.

- i. Income, Expenditure & Assets denominated in foreign currencies are recorded at the exchange rate prevailing on the date of transaction.
- ii. Loans, Current liabilities and Current assets in foreign currencies are translated at the exchange rate prevailing at the end of financial year.
- iii. Gains or losses due to foreign exchange fluctuations are recognised in the Statement of Profit & Loss.
- iv. Non-monetary assets and liabilities that are measured in terms of historical cost in foreign currencies are not translated.
- v. The date of transaction (which includes receipt or payment of advance consideration in a foreign currency) for the purpose of determining the exchange rate, is the date of initial recognition of the non monetary asset or non monetary liability. If there are multiple payments or receipts in advance, a date of transaction is established for each payment or receipt.

11. Revenue Recognition:

- 1. Basic principal for Revenue Recognition
 - i. Revenue is recognized on satisfaction of each performance obligation (distinct services) as per the terms of the contract.
 - ii. Performance obligations are treated as distinct obligation:
 - a) When it is identifiable separately from other obligations in the contract;
 - b) Its progress can be measured separately;
 - c) Transaction price to the performance obligation can be allocated;
 - d) The customer will not be required to re-perform the services already performed in case it decides to terminate the contract at that stage;
 - e) There will not be any impairment in the value of services already performed; and
 - f) The customer can get the rest of the performance without intervention of CONCOR.
 - iii. Satisfaction of performance obligation: Container movement between two destinations is considered distinct performance obligation under each contract and the contract is treated as 'over the period contract'.



- iv. Transaction price for each primary obligation is fixed at the time of entering into contract. Rates at which incidental services are charged are also known at the time of entering into contract. Therefore "output method" of revenue recognition is applied.
- v. Volume discount scheme (VDS) is in the nature of variable consideration. Since, VDS is not universally applicable to all contracts, fair estimate is made of such consideration payable in specific cases and is deducted from Gross Revenue to reflect revenue net of variable consideration on the reporting date.
- 2. Rail Freight Income: Rail freight income and charges for incidental services and related expenses are accounted for on satisfaction of performance obligation i.e., transportation of container to the destination terminal/port/customer's premises (in case of chassis delivery) after providing all incidental services required in the course of primary obligation of transportation like loading & unloading etc. to make the container/cargo ready for delivery.
- 3. Road Freight Income: Road freight income and charges for incidental services and related expenses are accounted for on satisfaction of performance obligation i.e., transportation of container to the destination terminal/port/customer's premises after providing all incidental services required in the course of primary obligation of transportation like loading & unloading etc. to make the container/cargo ready for delivery.

However, in case of door to door delivery via rail movement, road freight income and charges for incidental services are accounted for on arrival of container at the originating CONCOR Terminal from customer premises.

4. Warehousing Income:

- a) Warehousing Charges in domestic segment are recognized on accrual basis.
- b) Warehousing Charges in EXIM segment are recognized at the time of release of cargo to the customer.

5. Terminal service charges:

- a) Terminal Service Charges (TSC) on empty containers and loaded domestic containers are recognized on accrual basis.
- b) Terminal Service Charges (TSC) on EXIM loaded containers are recognized at the time of release of containers.
- 6. Dividend income is recognized when the company's right to receive the dividend is established.
- 7. Interest income from deposits is recognized on accrual basis.
- 8. Interest on income tax refunds are accounted for on the finalization of assessments.

12. Claims/Counter-claims/Penalties/Awards:

Claims/counter-claims/penalties/awards are accounted for in the year of its settlement.

13. Taxes on Income:

Income tax expense represents the sum of the tax currently payable and deferred tax.

Current tax



The tax currently payable is based on taxable profit for the year. Taxable profit differs from 'profit before tax' as reported in the statement of profit and loss because of items of income or expense that are taxable or deductible in other years and items that are never taxable or deductible. The Company's current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax base used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised. Such deferred tax assets and liabilities are not recognised if the temporary difference arises from the initial recognition of assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax liabilities and assets are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realised, based on tax rates that have been enacted or substantively enacted by the end of the reporting period.

The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Company expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Current and deferred tax for the year

Current and deferred tax are recognised in profit or loss, except when they relate to items that are recognised in other comprehensive income or directly in equity, in which case, the current and deferred tax are also recognised in other comprehensive income or directly in equity respectively.

14. Investment in equity instrument of consolidated entities

The Company's investment in equity instruments of subsidiaries and joint ventures are accounted for at cost.

15. Provisions, Contingent Liabilities & Contingent Assets:

a. Provisions

Provisions are recognised when the company has a present obligation (legal or constructive) as a result of a past event, it is probable that the company will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. When a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows (when the effect of the time value of money is material).



When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, a receivable is recognised as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

b. Onerous contracts

Onerous Contracts: A contract is considered as onerous when the expected economic benefits to be derived by the company from the contract are lower than the unavoidable cost of meeting its obligations under the contract. The provision for an onerous contract is measured at the lower of the expected cost of terminating the contract and the expected net cost of continuing with the contract. Before a provision is established, the company recognises any impairment loss on the assets associated with that contract.

c. Contingent Liabilities

Contingent liabilities are disclosed when there is a possible obligation arising from past events, the existence of which will be confirmed only by the occurrence or non- occurrence of one or more uncertain future events not wholly within the control of the Company or a present obligation that arises from past events where it is either not probable that an outflow of resources will be required to settle or a reliable estimate of the amount cannot be made.

d. Contingent Assets

Contingent assets are not recognized in the financial statements. However they are disclosed when the possible right to receive exists.

16. Earnings per share (EPS)

Basic earnings per share ('EPS') is computed by dividing the net profit or loss for the year attributable to equity shareholders by the weighted average number of shares outstanding during the year.

Diluted EPS is computed using the weighted average number of equity and dilutive equity equivalent shares outstanding during the period except where the result would be anti-dilutive.

17. Cash and Cash Equivalent

In the cash flow statement cash and cash equivalents include cash in hand, demand deposits with banks, other short term highly liquid investments with original maturities of three months or less. that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

18. Leases

A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset, the Company assesses whether: (i) the contract involves the use of an identified asset (ii) the Company has substantially all the economic benefits from use of the asset through the period of the lease and (iii) the Company has the right to direct the use of the asset.

The Company accounts for each lease component within the contract as a lease separately from non-lease components of the contract and allocates the consideration in the contract to each lease component on the basis of the relative stand -alone price of the lease component and the aggregate stand-alone price of the non-lease components.

The Company as a Lessee

At the date of the commencement of the lease, the Company recognizes a right-of-use assets ('ROU') and a corresponding lease liability for all the lease arrangements in which it is a lessee, except for leases with a term



of twelve months or less (short term leases) and low value leases, the Company recognizes the lease payments as an expense on a straight-line basis over the term of the lease.

In determining the lease term, Company considers the Option to extend/terminate the lease, wherever it is reasonably certain to exercise such option.

Lease liability is initially measured at the present value of future Lease payments due to the lessor over the lease term, with the discount rate determined by reference to the rate implicit in the lease and in case it is not determinable, Company's incremental borrowing rate on commencement of the lease is used. For leases with reasonably similar characteristics, the Company, on a lease by lease basis, may adopt either the incremental borrowing rate specific to the lease or the incremental borrowing rate for the portfolio as a whole.

The lease payments shall include fixed payments, variable lease payments, residual value guarantees, exercise price of a purchase option where the Company is reasonably certain to exercise that option and payments of penalties for terminating the lease, if the lease term reflects the lessee exercising an option to terminate the lease. The Company only include variable lease payments in measurement of the lease liability if they depend on index or rate. Other variable lease payments are charged to statement of profit & loss. The lease liability is subsequently re-measured by increasing the carrying amount to reflect interest on the lease liability, reducing the carrying amount to reflect the lease payments made.

The Company recognizes the amount of the re-measurement of lease liability due to reassessment/ modification as an adjustment to the right-of-use asset and statement of profit and loss depending upon the nature of reassessment/modification. However, lease modification is accounted as separate lease if the modification increases the scope of the lease by adding the right to use one or more underlying assets and the consideration for lease increases by an amount commensurate with stand-alone price for the increase in the scope.

The cost of the right-of-use asset measured at inception shall comprise of the amount of the initial measurement of the lease liability adjusted for any lease payments made at or before the commencement date less any lease incentives received, plus any initial direct costs incurred and an estimate of costs to be incurred by the lessee in dismantling and removing the underlying asset or restoring the underlying asset or site on which it is located. They are subsequently measured at cost less accumulated depreciation, accumulated impairment losses, if any and adjusted for any re- measurement of the lease liability.

Right-of-use assets are depreciated on a straight-line basis over the lease term or remaining useful life of the underlying assets as prescribed in IND AS 16 (PPE)/Schedule II of Companies Act 2013, whichever is shorter.

The Company as a Lessor

Leases for which the Company is a lessor is classified as finance or operating lease. Whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee, the contract is classified as finance lease. All other leases are classified as operating leases.

For operating leases, the rental income/lease payments received are recognized on straight-line basis over the lease term.

For finance leases, finance income is recognized over the lease term based on a pattern reflecting a constant periodic rate of return on the lessor's net investment in the lease. When the Company is an intermediate lessor it accounts for its interests in the head lease and the sub-lease separately. The Company assesses the lease classification of a sub-lease with reference to the right-of-use asset arising from the head lease, not with reference to the underlying asset. However, if a head lease is a short term lease, wherein the Company has accounted lease payments on straight line basis, then it classifies the sub-lease as an operating lease.



19. Financial instruments

Financial assets and financial liabilities are recognised when the company becomes a party to the contractual provisions of the instruments.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognised immediately in profit or loss.

Fair value of financial instruments that are quoted in active markets using the quoted bid prices (financial assets held) or quoted ask prices (financial liabilities held) and using valuation techniques for other instruments. Valuation techniques include discounted cash flow method and other valuation models.

Financial assets

Initial recognition and measurement

All financial assets are recognised initially at fair value and transaction cost that is attributable to the acquisition of the financial asset is also adjusted.

Subsequent measurement

- i. **Debt instrument/Tax free bonds at amortised cost** A debt instrument at the amortised cost if both the following conditions are met:
 - a. The asset is held within a business model whose objective is to hold assets for collecting contractual cash flows, and
 - b. Contractual terms of the asset give rise on specified dates to cash flows that are solely payments of principal and interest (SPPI) on the principal amount outstanding.
 - After initial measurement, such financial assets are subsequently measured at amortised cost using the effective interest rate (EIR) method.
- ii. Equity instruments All equity instruments in scope of Ind-AS 109 are measured at fair value. Equity instruments which are held for trading are classified as at fair value through profit and loss (FVTPL). For all other equity instruments, the Company decides to classify the same either as at fair value through other comprehensive income (FVOCI) or fair value through profit and loss (FVTPL).
- **iii. Mutual Funds** All mutual funds in scope of Ind-AS 109 are measured at amortised cost and the (FVTPL) since they could be readily available for sales with significant change in value of the cash inflows.

De-recognition of financial assets

A financial asset is primarily de-recognised when the rights to receive cash flows from the asset have expired or the Company has transferred its rights to receive cash flows from the asset.



Financial Liabilities

Initial recognition and measurement

All financial liabilities are recognised initially at fair value and transaction cost that is attributable to the acquisition of the financial liabilities is also adjusted. These liabilities are classified at amortised cost.

Subsequent measurement

Subsequent to initial recognition, these liabilities are measured at amortised cost using the effective interest method. This category generally applies to long-term payables and deposits.

De-recognition of financial liabilities

A financial liabilities is de-recognised when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the de-recognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognised in the statement of profit and loss.

Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the balance sheet if there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, to realise the assets and settle the liabilities simultaneously.

Financial guarantee contracts

A financial guarantee contract is a contract that requires the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payments when due in accordance with the terms of a debt instrument.

Financial guarantee contracts issued by a Company entity are initially measured at their fair values and, if not designated as at FVTPL, are subsequently measured at the higher of:

- the amount of loss allowance determined in accordance with impairment requirements of Ind AS 109; and
- the amount initially recognised less, when appropriate, the cumulative amount of income recognised in accordance with the principles of Ind AS 18.

20. Impairment of financial asset

In accordance with Ind-AS 109, the Company applies Expected Credit Loss (ECL) model for measurement and recognition of impairment loss for financial assets.

ECL is the difference between all contractual cash flows that are due to the Company in accordance with the contract and all the cash flows that the Company expects to receive. When estimating the cash flows, the Company is required to consider –

 All contractual terms of the financial assets (including prepayment and extension) over the expected life of the assets.



• Cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

Trade receivable

As a practical expedient the Company has adopted 'simplified approach' using the provision matrix method for recognition of expected loss on trade receivables. The provision matrix is based on historical default rate observed over the expected life of the trade receivable and is adjusted for forward-looking estimates. At every reporting date, the historical default rates are updated and changes in the forward-looking estimates are analysed. Further receivables are segmented for this analysis where the credit risk characteristics of the receivables are similar.

Other financial assets

For recognition of impairment loss on other financial assets and risk exposure, the Company determines whether there has been a significant increase in the credit risk since initial recognition and if credit risk has increased significantly, impairment loss is provided.

21. Registration Fee

Registration fee paid to Ministry of Railways (MOR) for movement of container trains on Indian Railways Network and running of Private Freight Terminals (PFT) is shown as Prepaid Expenditure under 'Current Assets' and 'Non Current Assets'. The registration fee is amortized over the period covered by the respective agreements with Indian Railways.

22. Significant management judgement in applying accounting policies and estimation uncertainty

Significant management Judgements

When preparing the financial statements, management undertakes a number of judgements, estimates and assumptions about the recognition and measurement of assets, liabilities, income and expenses. The following are significant management judgements in applying the accounting policies of the Company that

have the most significant effect on the financial statements.

Recognition of deferred tax assets: The extent to which deferred tax assets can be recognised is based on an assessment of the probability of the Company's future taxable income against which the deferred tax assets can be utilised.

Estimation certainty

Information about estimates and assumptions that have the most significant effect on recognition and measurement of assets, liabilities, income and expenses is provided below. Actual result may be substantially different.

Defined benefit obligation: Management estimates of these obligation is based on a number of critical underlying assumptions such as standard rates of inflation, medical cost trends, mortality, discount rate and anticipation of future salary increases. Variation in these assumptions may significantly impact the defined benefit obligation amount and the annual defined benefit expenses.

Provisions: At each balance sheet date based on management judgement, changes in facts and legal aspects, the Company assesses the requirement of provisions against the outstanding warranties and guarantees. However the actual future outcome may be deferent from this judgement.



23. Grants:

Grants are recognized when there is a reasonable assurance that the company has complied with the conditions attached to them and it is reasonably certain that the ultimate realization and utilization will be made. Grants which are receivable as compensation for expenses or losses already incurred or for the purpose of giving immediate financial support to the company, with no future related costs are recognized in the statement of profit & loss of the period in which they have accrued.

Grants related to depreciable assets including non-monetary grants (at fair value), are presented in the balance sheet as "Deferred Income" of the period, in which they become receivable. Such grants are usually recognized in the statement of profit & Loss over the periods in the proportions, in which depreciation expense on those assets is recognized.

The grants under 'Served from India Scheme (SFIS)' are recognized at the time of utilization of SFIS Scrip towards procurement of assets and inventories. Such assets/inventories have been capitalized with a gross value from transaction date based on deemed cost exemption availed by the Company.

The grants under 'Service Export from India Scheme (SEIS)' are recognized when the conditions attached with the grant have been satisfied and there is reasonable assurance that the grants will be received. These are recognized in the period in which the right to receive the same is established i.e. the year during which the services eligible for grant of SEIS have been performed.

24. Segment reporting

The Company's segmental reporting is in accordance with Ind AS 108 Operating Segments. Operating segments are reported in a manner consistent with the internal reporting provided to the board of directors, which is responsible for allocating resources and assessing performance of the operating segments, and has been identified as the chief operating decision maker.

25. Borrowing Cost:

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale. Interest income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalization.

All other borrowing costs are recognized in profit or loss in the period in which they are incurred.





				(Rs in Crores)	Total	4,711.61 971.92 (3.97) 2.23
					Others	187.08
					Vehicles	0.30
ent	(Rs. in Crores)	at 1, 2019	448.22 12.96 1,297.27 2,103.13 77.12 71.27 0.19 177.78		Office equipments	119.22 22.44 (0.82)
Note 2: Property, plant and equipment		As at March 31, 2019	, , , , , , , , , , , , , , , , , , ,		Furniture & Fixtures	95.00 8.91
2: Property, pl		As at March 31, 2020	448.27 634.77 1,328.07 2,244.63 83.05 57.18 2.05 167.59		Plant and Machinery	2,651.08 408.97 (2.96) 2.35
Note		As March	2,22,2,2,3,3,1,1,1,1,1,1,1,1,1,1,1,1,1,1		Building	1,369.39 317.26 (0.19)
					Leasehold Land	13.01
			ote 2.1) Note 2.2) 2.3)		Freehold Land	276.53
		Particulars	Carrying amount of: Freehold Land (Refer Note 2.1) Leasehold Land (Refer Note 2.2) Buildings (Refer Note 2.3) Plant and machinery Furniture & fixtures Office equipments Vehicles Others*		Particulars	At cost or deemed cost Balance at April 1, 2018 Additions Disposals Adjustment/Inter Unit transfer



कॉनकॉर CONCOR

Balance at March 31, 2019	448.22	13.01	1,686.35	3,059.44	103.91	140.83	0.32	229.71	5,681.79
Particulars	Freehold Land	Leasehold Land	Building	Plant and Machinery	Furniture & Fixtures	Office equipments	Vehicles	Others	Total
Accumulated depreciation									
Balance at April 1, 2018	1	0.04	265.76	705.30	17.16	49.56	0.10	35.28	1,073.20
Eliminated on disposals of assets			(0.01)	(1.86)		(0.68)			(2.55)
Depreciation expense		0.01	123.33	250.46	9.63	20.67	0.03	16.65	420.78
Adjustment/Inter Unit transfer				2.41		0.01			2.42
Balance at March 31, 2019	ı	0.05	389.08	956.31	26.79	69.56	0.13	51.93	1,493.85
At cost or deemed cost									
Balance at April 1, 2019	448.22	13.01	1,686.35	3,059.44	103.91	140.83	0.32	229.71	5,681.79

229.71	Others	35.28	16.65	51.93	229.71	6.48 (0.87) (0.22)	235.10
0.32	les	0.10	0.03	0.13	0.32	2.71	3.03

1,349.95 (18.34)

6.92 (0.57)

17.18 (0.76)

443.93 (6.58)

178.41 (9.56)

694.27

0.05

0.01

0.34

2.37

2.50

7,015.90

147.19

120.67

3,499.16

1,855.20

707.28

448.27

Balance at March 31, 2020

Adjustment/Inter Unit transfer

Additions Disposals



Particulars	Freehold Land	Leasehold	Building	Plant and Machinery	Furniture & Fixtures	Office equipments	Vehicles	Others	Total
Accumulated depreciation									
Balance at April 1, 2019	1	0.05	389.08	956.31	26.79	95.69	0.13	51.93	1,493.85
Eliminated on disposals of assets		47.76	(2.10)	(2.69)	(0.42)	(0.34)		(0.71)	41.50
Depreciation expense		22.39	137.88	300.72	11.03	20.84	0.85	16.30	510.01
Adjustment/Inter Unit transfer		2.31	2.27	0.19	0.22	(0.05)		(0.01)	4.93
Balance at March 31, 2020	•	72.51	527.13	1,254.53	37.62	90.01	86.0	67.51	2,050.29

^{*} Others includes Railway sidings & other capital expenditure

^{2.1} Gross Block of Freehold land include assets valuing ₹ 31.21 crore(As at March 31,2019: ₹ 31.89 crore) in respect of which sale/lease deeds are yet to be executed.

^{2.2} Gross Block of Leasehold land (ROU assets) include assets valuing ₹ 23.85 crore(As at March 31, 2019: ₹ Nil) in respect of which sale/lease deeds are yet to be executed.

^{2.3} Gross Block of Buildings include assets valuing ₹3.69 crore(As at March 31, 2019:₹ 4.41 crore) in respect of which sale/lease deeds are yet to be executed.

^{2.4} Gross Block of Leasehold land, Buildings, Plant & Machinery & Vehicles includes ROU assets valuing ₹ 694.27 crore, ₹ 57.71 crore, ₹ 158.16 crore & ₹ 2.63 crore respectively.



- over the said land to National High Speed Rail Corporation (NHSRC). The Company, IR and NHSRC have agreed that NHSRC will replicate the structure of The Company had built its Sabarmati terminal on land leased by Indian Railways (IR). As per lease arrangement & order of IR, this terminal has been vacated and land along with assets (movable/immovable) created by the Company at such terminal has been handed over to IR on 'as is where is basis'. IR has handed erstwhile Sabarmati Terminal at CONCOR's Khodiyar Terminal for CONCOR. Accordingly, NHSRC has replicated assets having gross block of ₹31.54 crore (Building: ₹ 24 crore, Furniture & Fixtures: ₹ 3 crore & Others: ₹ 4.54 crore) during the current financial year at Khodiyar Terminal, which is to be depreciated as per Company's accounting policy for Property, Plant & Equipment. 2.5
- 2.6 Contractual Commitments for acquisition of property, plant and equipment are ₹1299.89 crore (As at March 31, 2019: ₹ 779.05)



Note 3: Capital work-in-progress

(Rs. in Crores)

		(KS. III Crores)
Particulars	As at March 31, 2020	As at March 31, 2019
Capital work in progress	937.51	624.67
	937.51	624.67

In the on-going engineering projects of the Company, at the end of the year, on the basis of the work that has been completed on the basis of last measurement in all respects in terms of the contract for the said project supported by bills, provision is made, which is shown under capital work in progress.

Note 4: Other intangible assets

(Rs. in Crores)

		(Rs. in Crores)
Particulars	As at March 31, 2020	As at March 31, 2019
Carrying amount of: Computer software	3.76	6.75
	3.76	6.75
At Cost or deemed cost Balance at April 1 Additions Disposals	22.02 0.01	21.60 0.55 (0.13)
Balance at March 31	22.03	22.02
Accumulated amortisation		
Balance at April 1 Amortisation expense Disposals	15.27 3.00	11.62 3.78 (0.13)
Balance at March 31	18.27	15.27

4.1 Significant intangible assets

A primary component of CONCOR's overall business strategy has been the development of an advanced information system. CONCOR is using various online applications like Export/Import Terminal Management System (ETMS), Domestic Terminal Management System (DTMS), Oracle Financials-ERP,CCLS (Container and Cargo Logistic System) for electronic filing of commercial documents and others, which are based on Centralized architecture deployed through Citrix environment and running over VSAT based hybrid network. The carrying amount of significant softwares material for the operations of the company is ₹ 1.97 crore (As at March ,2019: ₹ 2.72 crore) will be fully amortized in 5 years as tabulated below:



Years	2019-20	2018-19
0-1	0.79	0.78
1-2	0.79	0.78
2-3	0.39	0.78
3-4	-	0.38
4-5	-	-
Total	1.97	2.72

Financial		

Non-current investments		(Rs in Crores)
Particulars	As at March 31, 2020	As at March 31, 2019
A. Quoted investments (all fully paid)		
Investment in Bonds (at amortised cost) IRFC Secured, Tax Free, Redeemable, Non-convertible, Non-Cumulative Railway Bonds in the nature of promissory notes-79th Series of ₹ 1,00,000/- each	50.00	50.00
IRFC Tax Free, Secured, Redeemable, Non-convertible Bonds in the nature of debentures of ₹1,000/- each REC Tax Free, Secured, Redeemable, Non-Convertible Bonds in the	50.00	50.00
nature of Debentures-series 3-B of ₹.10,00,000/- each	21.00	21.00
IIFCL Tax Free, Secured, Redeemable, Non-convertible Bonds in the nature of Debentures-series VI B of ₹.10,00,000/- each	50.00	50.00
PFC Tax Free Bonds in nature of Secured, Redeemable, Non-Convertible Debenture-Series 1 A of ₹.1,000/- each	41.78	41.78
PFC Tax Free Bonds in nature of Secured, Redeemable, Non-Convertible Debenture-Series 2 A of ₹.1,000/- each	41.78	41.78
NHPC Tax Free, Secured, Redeemable, Non-Convertible Bonds in the nature of Debenture-Series 2A of ₹.1,000/- each.	7.39	7.39
NHPC Tax Free. Secured, Redeemable, Non-Convertible Bonds in the nature of Debenture-Series 3A of ₹.1,000/- each.	7.39	7.39
IRFC Tax Free, Secured, Redeemable, Non-Convertible, Non-Cumulative Bonds in the nature of Debentures-Series-89th A of ₹.10,00,000/- each.	50.00	50.00
NHAI Tax Free, Secured, Redeemable, Non-Convertible Bonds in the nature of Debentures-Series I A of ₹.1,000/- each. NHAI Tax Free, Secured, Redeemable, Non-Convertible Bonds in the	50.00	50.00
nature of Debentures-Series II A of ₹.1,000/- each.	50.00	50.00
IRFC Tax Free, Secured, Redeemable, Non-Convertible Bonds in the nature of Debentures Tranche-I series IA of ₹.1,000/- each. NHB Tax Free, Secured, Redeemable, Non-Convertible Bonds-Tranche-II-	30.00	30.00
Series 2A of ₹.5,000/- each.	31.92	31.92
HUDCO Tax Free, Secured, Redeemable, Non-Convertible Bonds in the nature of Debentures of ₹10,00,000/- each.	30.00	30.00
IRFC Tax Free, Secured, Redeemable, Non-Convertible Bonds in the nature of Debentures of ₹ 10,00,000/- each.	80.00	80.00
REC Tax Free, Secured, Redeemable, Non-Convertible Bonds in the nature of Debentures Tranche I of ₹ 1,000/- each. IRFC Tax Free, Secured, Redeemable, Non-Convertible Bonds in the	11.45	11.45
nature of Debentures of ₹ 1,000/- each.	60.40	60.40



ANNUAL REPORT 2019-20		CONCOR
IRFC Tax Free, Secured, Redeemable, Non-Convertible Bonds in the nature of Debentures of ₹ 1,000/- each. Total aggregate quoted investments (A)	11.75 674.86	11.75 674.86
	074.00	074.00
B. Unquoted investments (all fully paid, at cost)		
(a) Other investment in Joint venture(at cost)		
With Hindustan Aeronautics Limited having 50% share by the name of "HALCON"	3.19	3.19
With Banglore Airport Terminal Services Pvt Ltd having 50% share by the name of CONCOR BATS Airport Services	0.06	0.20
With Central Warehousing Corporation having 50% share by the name of "Pipavav Integrated Logistics-HUB (PILH)".	5.00	-
	8.25	3.39
(b) Investment in equity shares of Joint venture(at cost)		
Equity shares of ₹10/- each fully paid up in Star Track Terminals Private Limited Equity shares of ₹10/- each fully paid up in Transworld Terminals	4.71	4.71
Dadri Private Limited (formerly known as Albatross Inland Ports		
Private Limited) Equity shares of ₹ 10/- each fully paid up in Gateway Terminals India	5.38	5.38
Private Limited Equity shares of ₹10/- each fully paid up in CMA-CGM Logistics Park	120.25	120.25
(Dadri) Private Limited	2.05	2.05
Equity shares of ₹ 10/- each fully paid up in India Gateway Terminal Private Limited	54.60	54.60
Equity shares of ₹ 10/- each fully paid up in TCI CONCOR Multi Modal Solutions Private Limited (Formerly known as Infinite Logistics		
Solutions Private Limited) Equity shares of ₹ 10/- each fully paid up in Container Gateway	3.43	3.43
Limited Equity shares of ₹ 10/- each fully paid up in Allcargo Logistics Park	0.05	0.05
Private Limited Equity shares of ₹ 10/- each fully paid up in Angul Sukinda Railway	3.71	3.71
Limited	156.00	156.00
	350.18	350.18
(c) Investment in shares of foreign Joint venture(at cost) Equity shares of Nepalese Rupiah 100/- (Equivalent INR 62.50) each		
fully paid up in Himalayan Terminals Private Limited, Nepal	0.50	0.50
	0.50	0.50
(d) Investment in subsidiaries (at cost) Equity shares of ₹ 10/- each fully paid up in Fresh and Healthy		
Enterprises Limited*	215.97	160.07
Less: provision for impairemnet of investment	(20.58)	-
Equity shares of ₹ 10/- each fully paid up in CONCOR Air Limited	36.65	36.65
Equity shares of ₹ 10/- each fully paid up in SIDCUL CONCOR Infra Company Limited	74.00	74.00
Equity shares of ₹ 10/- each fully paid up in Punjab Logistics Infrastructure Limited	103.25	103.25
Equity shares of ₹ 10/- each fully paid up in CONCOR Last Mile Logistics Limited	1.00	-



(*) Company has infused an equity of ₹ 13.45 crore on 17th April,2018.	410.29	373.97
Total aggregate unquoted investments (B)	769.22	728.04
Total investments (A) + (B)	1,444.08	1,402.90
Aggregate value of unquoted investments	769.22	728.04
Aggregate value of quoted investments	674.86	674.86
Market value of quoted investments	763.36	754.49
Current	-	-
Non-current	1,444.08	1,402.90
	1,444.08	1,402.90

Note no. 5.1 - Details of investments in subsidiaries:

Name of subsidiary	Principal activity	Type of security	Place of incorporation	Proportion of ovinterest and voti by the Company	ing power held
				As at March 31, 2020	As at March 31, 2019
Fresh and Healthy enterprises Limited	Cold Chain business for fruits and vegetables	Equity shares	CONCOR Bhawan, C-3, Mathura Road, New Delhi – 110076	100%	100%
CONCOR Air Limited	Handling of Air Cargo	Equity shares	CONCOR Bhawan, C-3, Mathura Road, New Delhi – 110076	100%	100%
SIDCUL CONCOR Infra Company Limited	Transportation and Handling of Containers(Rail & Road)	Equity shares	Sidcul, Rudrapur, Udham Singh Nagar, Uttarakhand, 263153	74%	74%

CONTAINER CORPORA ANNUAL REPORT 2019	TION OF INDIA LIMITED 0-20				कॉनकॉर concor
Punjab Logistics Infrastructure Limited	Transportation and Handling of Containers(Rail & Road)	Equity shares	SCO-119-120, Sector 17- B,Chandigarh- 160017	51%	51%
CONCOR Last Mile Logistics Limited	To Develop freight Terminals including Railway Goods sheds and intermodal, multimodal Logistics parks(MMLPs).	Equity shares	CONCOR Bhawan, C-3, Mathura Road, New Delhi – 110076	100%	-

Note no. 5.2 - Details of investments in Joint ventures:

Name of Joint venture	Principal activity	Type of security	Place of incorporation	Proportion of o interest and vot by the Compan	ing power held
				As at March 31, 2020	As at March 31, 2019
Star Track Terminals Private Limited	Container handling, customs bonded warehousing and value added services to the containerized trade	Equity Shares	ICD Dadri,Tilpata Road, Greater Noida, Uttar Pradesh - 201307	49%	49%
Transworld Terminals Dadri Private Limited (formerly known as Albatross Inland Ports Private Limited)	To set up, manage and operate Container Freight Stations (CFS's).	Equity Shares	4th Floor, Geet Mala Building, Deonar Village Road, Govandi(East) , Mumbai Maharashtra - 400088	49%	49%
Gateway Terminals India Private Limited	To build and operate for the next 30 years container terminal at Nhava Sheva.	Equity Shares	GTI House, JNPT, Sheva, Taluka Uran,Navi Mumbai, Maharashtra – 400707	26%	26%
CMA-CGM Logistics Park (Dadri) Private Limited	To provide CFS facilities within ICD Dadri of CONCOR	Equity Shares	Tilpata Road, ICD Dadri, Greater Noida, Uttar Pradesh -201311	49%	49%
India Gateway Terminal Private Limited	To construct, operate, develop and manage Container Terminal Port at Cochin	Equity Shares	Administratio n Building, ICTT,Vallarpa dam SEZ,	11.87%	11.87%



A	NNUAL REPORT 2019-	20				
				Mulavukadu Village,Ernak ulam, Kerala – 682504.		
	TCI CONCOR Multi Modal Solutions Private Limited (Formerly known as Infinite Logistics Solutions Private Limited)	To provide integrated logistics services	Equity Shares	DPT-625/626, DLF Prime Tower, Okhla Phase-1, New Delhi - 110020	49%	49%
	Container Gateway Limited	To set up, manage and operate Container Freight Stations (CFS's) and manage road/rail linked container terminal at Garhi Harsaru	Equity Shares	Via Pataudi Road, Wazirpur Morh, Garhi Harsru, Gurgaon, Haryana – 122505	49%	49%
	Allcargo Logistics Park Private Limited	To set up, manage and operate Container Freight Stations (CFS's)	Equity Shares	5th Floor, Avashya House, CST Road, Kalina, Santacruz (East), Mumbai, Maharashtra – 400098.	49%	49%
	Angul Sukinda Railway Limited	Construction of new railway line from Angul to Sukinda on East Coast Railways	Equity Shares	Plot No. 7622/4706, Mauza- Gadakana Press Chhaka, Bhubaneswar, Orissa – 751005	26%	26%
	Himalayan Terminals Private Limited	To Provide Logistics Services	Equity Shares	Dryport, Birganj, Sirsiya Parsa, Nepal	40%	40%



Note 6: Loans

(Rs. in Crores)

		(143. III CI OI CS)
Particulars	As at March 31, 2020	As at March 31, 2019
Considered good		
(a) Loans to employees (Secured)	42.28	32.01
(b) Security deposits (Unsecured) Government Authorities Others	18.98 7.73	16.04 7.21
	68.99	55.26

Note 7: Other non current financial assets

(Rs. in Crores)

			(Rs. in Crores)
Par	ticulars	As at March 31, 2020	As at March 31, 2019
(a)	Other advances recoverable Unsecured - considered good	5.94	7.16
(b)	Other Bank balances Bank Deposits with maturity of more than 12 months	-	-
	Held as margin money or as security against - Guarantee * - Letter of credit	4.10	7.10
(c)	Interest accrued on fixed deposits	1.58	1.31
		11.62	15.57

^{*} Guarantee given in respect of various contracts/tenders submitted with the respective parties with maturity of more that 12 months

Note 8: Non current tax assets

(Rs. in Crores)

		(Rs. In Crores)
Particulars	As at March 31, 2020	As at March 31, 2019
Advance income tax / Tax Deducted at Source (TDS) (net of provisions)	233.07	415.67
	233.07	415.67



Note 9: Other non current assets

(Rs. in Crores)

		(115/111 010105)
Particulars	As at March 31, 2020	As at March 31, 2019
Capital advances (considered good) Secured Unsecured	0.47 858.38	1.70 554.61
Pre-payment for Leasehold land *	108.27	583.68
Pre-payment registration fee Lease rent income equalisation reserve	16.61 0.04	19.22 0.26
•		
Provision for Deferred Expenses- SD Given Deferred employee cost	0.12 9.68	0.13 7.33
2 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -	993.57	1,166.93

^{*} Prepayment of leasehold land include assets valuing ₹ 0.01 crore(As at March 31, 2019 ₹ 137.95 crore) in respect of which lease deeds are yet to be executed.

Note 10: Inventories

(Rs. in Crores)

Particulars	As at March 31, 2020	As at March 31, 2019
Stores and spares parts (at Cost or Net Realisable Value, whichever is less)	26.20	23.37
Less: Allowance for obsolete stores	(0.12)	(0.12)
	26.08	23.25

Stores and spares parts include items costing $\stackrel{?}{\underset{?}{?}}$ 6.28 crore (2018-19 $\stackrel{?}{\underset{?}{?}}$ 6.70 crore), which have not been consumed during last three years. This includes $\stackrel{?}{\underset{?}{?}}$ 0.12 crore (2018-19 $\stackrel{?}{\underset{?}{?}}$ 0.12 crore) identified as obsolete spares and provided for. The management expects to use the remaining items in the operations and hence has not provided any impact.

Store and spare parts includes spares amounting to ₹0.06 crore (March 31, 2019: ₹0.64 crore) which have been transferred from ICD-Dadri to ICD-TNPM (Pervious Year: ICD-TNPM to ICD-Dadri) and are in transit as on reporting date. And, spares amounting to₹ 0.04 crore (March 31, 2019: ₹Nil) held with GOC, S. Railways Trichy.

The cost of inventories recognised as an expense during the year was ₹ 11.73 crore (March 31, 2019; ₹ 14.82 crore). (Refer Note 30)



Note 11: Financial assets: Trade receivables-Service Contract Receivables

(Rs. in Crores) As at As at **Particulars** March 31, 2020 March 31, 2019 (a) Secured, considered good (b) Unsecured, considered good(*) 159.13 88.36 (c) Trade Receivables which have significant increase in Credit Risk (d) Unsecured, considered doubtful 4.12 4.50 Less: Allowance for expected credit loss (4.12)(4.50)159.13 88.36 TOTAL

(*) It includes Trade receviables of ₹114.07 crore (31st March, 2019: ₹ 66.29 crore) secured against bank guarantee received from customers

11.1 Credit risk management

Credit risk refers to the risk that a counter party will default on its contractual obligations resulting in financial loss to the Company. At the inception of a service contract, the Company collects the predetermined expected dues in advance. The balance of trade receivables represents the additional amounts charged to the customers over and above the amount already collected towards the expected dues in advance. For the recovery of balance contractual payments, the Company has a legal right to auction the material of the customers and recover the dues in terms of the provisions contained in Customs Act, 1962. Thus the Company has limited exposure to credit risk.

11.2 Credit risk concentration

The concentration of credit risk is limited due to the fact that the customer base is large and unrelated. Customers represent more than 5% of the total balance of trade receivables comprise of the following:

Particulars:

- 1. M/s Western Carrriers Pvt Ltd.
- 2 M/s Ultra Tech Cement Ltd
- 3. M/s Hapag Lloyd India Pvt Ltd.
- 4. M/s Maersk Line India Pvt Ltd.

11.3 Allowance for expected credit loss

The Company has used a practical expedient by way for computing the expected credit loss allowance for trade receivables based on a provision matrix. The provision matrix takes into account historical credit loss experience and adjusted for forward-looking information. The expected credit loss allowance is based on the ageing of the days the receivables are due and the rates as given in the provision matrix. The provision matrix at the end of the reporting period is as follows.

	Expected Credit loss (%)	
Particulars	As at March 31, 2020	As at March 31, 2019
Ageing 1-30 days past due	0.01%	0.01%



More than 30 days past due	17.47%	30.89%
Age of receivables		
1-30 days past due	139.66	78.29
More than 30 days past due	23.59 163.25	14.57 92.86
Movement in the expected credit loss allowance		
Balance at the beginning of the year	(4.50)	(4.86)
-Movement in allowance for expected credit loss calculated at lifetime expected credit losses	0.44	0.33
-Impairment losses recognised on receivables	(0.06)	0.03
Balance at the end of the year	(4.12)	(4.50)

Note 12: Financial assets: Cash and cash equivalents

(Rs. in Crores)

		(Its: III CIOICs)
Particulars	As at March 31, 2020	As at March 31, 2019
Cash and Cash Equivalents		
Cash on hand	0.35	0.16
Cheques and drafts on hand Bank balances:	1.29	6.37
in current accounts in deposit accounts with original maturity	54.68	108.41
upto 3 months	56.32	0.35 115.29

Note 13: Financial Assets: Other bank balances

		(NS. III CIUICS)
D (1)	As at	As at
Particulars	March 31, 2020	March 31, 2019
-Restricted Cash balances		
Earmarked bank balances		
Unclaimed dividend accounts	0.19	0.16
Bank Balances held as margin money or as		
security against		
Guarantees*	26.10	23.65
Letters of credit**	23.58	23.27
Bank balances:		
in deposit accounts with maturity beyond 3 months	2,062.40	8.05
months	2,112.27	55.13



Unclaimed dividend accounts

If the dividend has not been paid or claimed within 30 days from the date of its declaration, the company is required to transfer the total amount of the dividend which remain unpaid or unclaimed, to a special account to be opened by the company in a scheduled bank to be called "Unpaid Dividend Account". The unclaimed dividend lying with company is required to be transferred to the Investor Education and Protection Fund (IEPF), administered by the Central Government after a period of seven years from the date of transfer of such amount to unpaid dividend account

An amount of ₹ 1,19,844 (As at March 31, 2019 : ₹ 1,25,005) has been deposited timely in the Investor Education & Protection Fund

Bank balances held as margin money or as security against:

*Guarantees

Guarantee given in respect of various contracts/tenders submitted with the respective parties.

**Letter of credit

Letter of credit is given for the payment to be made against Model concession agreement for TMS (Terminal Management System) with Northern Railways.

Note 14: Financial Assets: Loans

(Rs. in Crores)

			(RS: III CTOTES)
Par	ticulars	As at March 31, 2020	As at March 31, 2019
Car	ried at amortised cost(considered-good)		
(a)	Security deposits(Unsecured) Government Authorities Others	1.44 1.77	1.39 1.75
(b)	Loans to related parties(Unsecured) Loan given to Fresh and Healthy Enterprises Limited Loan given to CONCOR Air Limited	- -	37.53 -
(c)	Other loans (*) Loans to employees(Secured)	9.28	8.80
(d)	Loans Receivables which have significant increase in credit risk	-	-
(e)	Loans Receivables – credit impaired		-
(f)	Interest receivable -Interest accrued on loan given to Fresh and Healthy Enterprises Limited	-	17.91
		12.49	67.38

(*) Other loans

It includes loans given to employees for various purposes (e.g. vehicle loan, car loan, housing loan and multi purpose loan etc.), which are repayable in monthly installments as per the terms of the loan.



Note15: Other financial assets

		(Rs. in Crores)
Particulars	As at March 31, 2020	As at March 31, 2019
Carried at amortised cost		
(a) Advances to related parties(Unsecured- considered good) Advance to Related Parties	0.32	0.66
(b) Other advances recoverable	45.26 0.15 (0.15)	74.25 0.15 (0.15)
(c) Other Receivables Less: Allowance for doubtful advances	1.83 (1.83)	1.83 (1.83)
(d) Interest receivable -Interest accrued on deposits -Interest accrued on investments in tax free bonds	51.20 27.40 124.18	4.17 27.33 106.41

^{*} This includes lease charges on plastic bins/advertisement/tender expense etc. recoverable from subsidiary M/s FHEL amounting $\stackrel{?}{\underset{?}{?}}$ 0.80 crore during previous year.

Note 16: Other current assets			
(Rs. in C			
Particulars	As at March 31, 2020	As at March 31, 2019	
Pre-payment-Leasehold land	4.37	16.51	
Pre-payment registration fee (Refer Note 16.1)	2.61	2.71	
Pre-payment-Rail Freight (Refer Note 16.2)	0.26	3,000.00	
Deferred Expense-SD Given	0.04	0.02	
Export incentive	173.83	1,044.03	
Deferred employee cost	4.62	4.67	
Lease rent income equalisation reserve	0.11	0.01	
Other advances recoverable	186.70	144.65	
Unamortized Contract Cost	31.02	62.69	
	403.56	4,275.29	

^{16.1} Registration fees includes fee paid for running of container trains, registrations of Private Freight Terminals(PFT), etc.

^{16.2} Advance Rail freight paid for running of container trains during the financial year 2019-20 under Freight Advance Scheme of Indian Railways .



Note 17: Equity

Equity share capital (Rs. in Crores)

Particulars	As at March 31, 2020	As at March 31, 2019
Authorised capital		
800,000,000 equity shares of ₹ 5 each (As at 31 March, 2019 : 800,000,000 equity shares of ₹ 5 each)	400.00	400.00
Issued, Subscribed and Paid up		
609,294,348 equity shares of ₹ 5 each (As at 31 March, 2019 : 609,294,348 equity shares of ₹ 5 each) fully paid up	304.65	304.65
	304.65	304.65

Note:- The board of directors of the company has approved sub-division of equity share of par value of ₹ 10/each to Two equity shares of ₹ 5/- each in its meeting held on 30.04.2018.

(i) Reconciliation of the number of shares outstanding at the beginning and at the end of the period.

Particulars	Opening balance	No of share increased on account of Shares Split	Fresh issue (Bonus)	Closing balance
Equity shares		_		
Year ended March 31st, 2020				
No. of Shares	609,294,348			609,294,348
Amount	304.65			304.65
Year ended March 31st,2019				
No. of Shares	243,717,739	243,717,739	121,858,870	609,294,348
Amount	243.72		60.93	304.65

(ii) Rights, preferences and restriction attached to shares

The Company has one class of equity shares having a par value of ₹ 5 per share. Each shareholder is eligible for one vote per share held. The dividend proposed by the Board of Directors is subject to the approval of the shareholders in the ensuing Annual General Meeting. In the event of liquidation, the equity shareholders are eligible to receive



the remaining assets of the Company after distribution of all preferential amounts, in proportion to their shareholding.

(iii) Equity shares held by the controlling entity

Particulars	No of shares
	Equity shares
As at March 31, 2020	
The President of India	333,884,975
As at March 31, 2019	
The President of India	333,884,975

(iv) Details of shares held by each shareholder holding more than 5% shares in the Company:

Particulars	As at March 31, 2020		As at March 31, 2019	
	Number of shares held	0/0	Number of shares held	%
Equity shares				
The President of India	333,884,975	54.80%	333,884,975	54.80%

(v) Aggregate number and class of shares allotted as fully paid up by way of bonus shares (during 5 years immediately preceding March 31, 2020):

4,87,43,548 equity shares were issued on April 10, 2017 as fully paid up Bonus Shares, which were issued in the ratio of 1:4 (one bonus equity share for four equity shares) by capitalising ₹ 48.74 crores from the reserves and surplus of the company.

12,18,58,870 equity shares were issued on February 7, 2019 as fully paid Bonus shares, which were issued in the ration of 1:4 (one bonus share for every four shares). By capitalising ₹ 60.93 crores from the reserve and surplus of the company

Number of shares disinvested by the President of India

Mode of Disinvestment	For the Year ended March 31, 2020	For the Year ended March 31, 2019
Through transfer to Central Public Sector Enterprises Exchange Traded Fund - Loyalty Bonus	-	-
Through transfer to Central Public Sector Enterprises Exchange Traded Fund (FFO)	-	-
Through transfer to Central Public Sector Enterprises Exchange Traded Fund (FFO2)	-	-
Through offer for sale (OFS)	-	-



Through offer for sale to employees (OFS)

Total -

Additional information

The company has allotted 12,18,58,870 bonus equity shares of ₹ 5 each to the shareholders on February 7, 2019. These bonus shares were issued in the ratio of 1:4 (one bonus equity share for four equity shares) by capitalising ₹ 60.93 crores from the reserves and surplus of the company.

The company has allotted 48,743,548 bonus equity shares of ₹ 10 each to the shareholders on April 10, 2017. These bonus shares were issued in the ratio of 1:4 (one bonus equity share for four equity shares) by capitalising ₹48.74 crores from the reserves and surplus of the company.

Note18: Other Equity

(Rs. in Crores)

		(Rs. in Crores)
Particulars	As at March 31, 2020	As at March 31, 2019
General Reserve	1,185.41	1,147.83
Retained Earnings	8,574.68	8,915.39
	9,760.09	10,063.22
18.1 General Reserve		
Balance at the beginning of the year	1,147.83	1,087.22
Amount transferred from retained earnings	37.58	121.54
Bonus Shares Issued	-	(60.93)
Balance at the end of the year	1,185.41	1,147.83

The general reserve is used from time to time to transfer profits from retained earnings for appropriation purposes. There is no policy of regular transfer. As the general reserve is created by a transfer from one component of equity to another and is not an item of other comprehensive income, items included in the general reserve will not be reclassified subsequently to profit or loss.

18.2 Retained Earnings

Balance at the beginning of the year	8,915.39	8,042.77
Effect due to transition to Ind AS 116	10.47	-
Profit for the year	375.78	1,215.41
Other Comprehensive Income arising from		
remeasurement of defined benefit obligation net	(10.33)	(1.86)
of income tax		
Payment of dividend	(566.64)	(182.79)
Tax on Dividend	(112.41)	(36.60)
Amount transferred to general reserve	(37.58)	(121.54)
Balance at the end of the year	8,574.68	8,915.39

The Company has paid an interim dividend of $\stackrel{?}{\underset{?}{?}}$ 0.75 on per equity share of $\stackrel{?}{\underset{?}{?}}$ 5/- each (2018-19: Nil on per equity share of $\stackrel{?}{\underset{?}{?}}$ 5/- each) and proposed final dividend of $\stackrel{?}{\underset{?}{?}}$ 2.85 /- on per equity share of $\stackrel{?}{\underset{?}{?}}$ 5/- each) for the year.



Note 19: Other financial liabilities

		(Rs. in Crores)
Particulars	As at	As at
	March 31, 2020	March 31, 2019
Financial liabilities carried at amortised cost		
Guarantee issued	0.69	0.76
Security Deposits	17.92	15.72
Lease Liability- IND AS 116	296.86	-
Others	6.80	1.97

322.27

Note 20: Provisions

(Rs. in Crores)

18.45

		(Itsi III Ci oi es)
Particulars	As at March 31, 2020	As at March 31, 2019
Employee Benefits Provision for employee benefits (Refer note.36) - Leave Encashment - Leave Travel Concession - Long Term Medical Benefit	31.28 0.95 5.61 37.84	47.71 1.22 4.95 53.88

Note 21: Deferred tax liabilities (net)

The following is the analysis of deferred tax assets/(liabilities) presented in the balance sheet:

		(Rs. III Crores)
PARTICULARS	As at	As at
	March 31, 2020	March 31, 2019
Deferred tax assets	251.75	96.82
Deferred tax liabilities	(237.21)	(258.37)
	14.54	(161.55)
Components of Deferred Tax Asset and		, ,
Liability:		
Deferred Tax Liability		
Depreciation and Amortization expenses	(235.90)	(256.47)
Others	(1.31)	(1.90)
	(237.21)	(258.37)
Deferred Tax Asset:		
Expenditure covered by section 43B of I.T. Act,	22.65	90.06
1961	22.65	80.96
Provision for doubtful advances /debts/stores	223.00	7.60
/impairment/export incentive		
Others	6.10	8.26
	251.75	96.82
Net Deferred Tax Liability	14.54	(161.55)





(Rs. in Crores) Closing balance 0.13 0.38 3.79 (256.47)(0.80)(161.55)(0.17)(0.93)0.23 80.96 3.73 comprehensive Recognised in 1.00 00.1 income other 2018-19 Recognised in Profit or Loss 10.66 (0.01)(0.00)(0.95)(0.03)0.02 (0.05)30.88 14.32) (5.05)Opening Balance (251.42)0.13 1.33 3.82 (0.95)0.28 49.08 18.05 (0.80)(173.21)balance (235.90)Closing 0.19 2.99 5.18 14.54 (0.64)0.13 22.65 (0.58)0.07 216.71 comprehensive Recognised in 3.47 3.47 income other 2019-20 Recognised in Profit or Loss 0.29 (0.10) (61.78) (0.74) 216.71 5.18 (0.06)(0.19)(1.07)0.22 20.57 Opening Balance (256.47)(0.17) 0.13 0.38 (0.93)0.23 80.96 3.73 (0.80)(161.55)Provisions for doubtful Export Benefits Expenditure covered under section 43B Employee loan at effective interest rate Fair valuation of guarantee investment Depreciation on property, plant and Lease equilisation on rental income Deferred tax (liabilities)/assets in Provisions for doubtful Investment Fair valuation of guarantee Security deposit received Security deposit given Provision for doubtful advances/debts/stores Lease equilisation **Particulars** relation to: equipment



Note 22: Other non-current liabilities

Particulars	As at March 31, 2020	(Rs. in Crores) As at March 31, 2019
Lease Rent Expense Equalisation Reserve	0.47	10.99
Provision for Deferred Income	0.89 1.36	0.88 11.87

Note 23: Financial liabilities: Borrowings

(Rs in Crores)

Particulars	As at March 31, 2020	As at March 31, 2019
Short Term Working Capital loan from Indian bank-Secured *	-	700.65
	-	700.65

During FY 2018-19, Company has taken Short Term working Capital Loan for three months of ₹ 700 crores @ 8.45 % rate of interest towards Advance Rail freight payment of ₹ 3000 crore for running of container trains during the financial year 2019-20 under Freight Advance Scheme of Indian Railways.

Secured by way of:

Primary:-First and exclusive charge on the cash flows receviables of the company to the extent of ₹700 crores.

Collateral: -Pledge of Government securities held by the company in the form of long Term bonds amounting to ₹ 674.86 crore.

Repayment Schedule: The STL Facility is repayable in 3 monthly installments of ₹ 235 crore,₹ 235 crore & ₹ 230 crore along with interest charged on last day of April 2019, May 2019 & June 2019.

Note 24: Financial liabilities: Trade payables

Particulars	As at March 31, 2020	(Rs. in Crores) As at March 31, 2019
Due to Micro and Small enterprises Others	4.92 150.37	2.68 347.82
	155.29	350.50

The Company pays its vendors immediately when the invoice is accounted and no interest during the year has been paid or is payable. (Refer Note no. 48 for disclosure made under terms of the Micro, Small and Medium Enterprises Development Act, 2006).

The Company has financial risk management policies in place to ensure that all payables are paid within the preagreed credit terms.



Note 25: Other financial liabilities

(Rs. in Crores)

Particulars	As at March 31, 2020	As at March 31, 2019
Unpaid dividend	0.19	0.16
Related party		
Guarantee issued	0.06	0.14
Due to Micro and Small enterprises(Refer Note 48)	16.87	3.56
Lease Liability- IND AS 116	51.37	-
Others*	583.76	572.34
	652.25	576.20

It includes Employee related dues, Security deposits received & Other payables on account of Capital works/Revenue, etc.

Note 26: Other current liabilities

(Rs. in Crores)

		(IXS. III CI UI CS)
Particulars	As at March 31, 2020	As at March 31, 2019
Advances/deposits from customers (against services)	146.67	138.20
Statutory dues	71.39	90.96
Deferred Government Grant Income	40.96	16.73
Deferred Income-SD Received	0.02	0.09
Lease Rent Expense Equalisation Reserve	-	0.01
Unearned Revenue*	42.64	101.79
	301.68	347.78

*Breakup of revenue recognized in the reporting period that was included in the contract liability at the beginning of year

egiming of year		
Opening Balance	101.79	99.98
Revenue recognized out of opening balance during the year	101.79	99.98
Closing Balance	42.64	101.79

The Company expect to complete performance obligation within duration of one or less than one year.



Note 27: Provisions

		(Rs. in Crores)
Particulars	As at	As at
	March 31, 2020	March 31, 2019
Employee Benefits		
Provision for employee benefits (Refer note 36)		
- Leave Encashment	3.28	2.16
- Leave Travel Concession	2.13	1.55
- Gratuity	15.79	5.12
- Long Term Medical Benefit	4.51	4.09
Other provisions		
Provision for property tax	5.64	5.13
	31.35	18.05

Particulars	Property tax	CSR
Balance as at April 1, 2018	4.89	-
Additional provision recognised	1.33	-
Amount paid during the year	(1.09)	-
Unused amount reversed during the year	-	-
Balance as at March 31, 2019	5.13	-

Particulars	Property tax	CSR
Balance as at April 1, 2019	5.13	-
Additional provision recognised	0.74	-
Amount paid during the year	(0.19)	-
Unused amount reversed during the year	(0.04)	-
		-
Balance as at March 31, 2020	5.64	-

Note 28: Revenue from Operations

The following is an analysis of the company's revenue for the year from continuing operations.

	_	
(Re	in	Crores

Particulars	For the Year ended March 31, 2020	For the Year ended March 31,2019
Sale of Services:		
Rail Freight Income	4,922.98	5,165.64
Road Freight Income	228.43	206.31
Handling Income	799.73	751.87
Storage and Warehousing Income (Refer note i)	126.23	161.99
Other Operating Income:		
Export Incentive(Refer Note iii)	14.82	372.12
Other operating income(Refer note ii)	465.53	327.73
Total Revenue from Operations	6,557.72	6,985.66
Less: Rebate/Discount	(83.93)	(103.75)
Net Revenue from Operations	6,473.79	6,881.91



Note

- (i) Storage and Warehousing income is net of waivers of ₹ 0.27 crore (2018-19: ₹ 0.06 crore)
- (ii) Other operating income includes ₹9.30 crore (2018-19: ₹ 9.16 Crore) towards consultancy income, which has been received from M/s Gateway Terminals India Private Limited and Coastal Shipping income of ₹100.95 Crore respectively (2018-19: ₹ 19.51 Crore).
- (iii) Export Incentive includes ₹14.82 crore (2018-19: ₹ 32.03 crore) towards Grants under SFIS and of ₹ Nil crore towards EPCG(2018-19:₹0.87), which have been recognised at the time of utilisation of these scripts towards procurement of Assets and Inventories. It also includes an amount of ₹ Nil crore (2018-19:₹ 339.22 crore) towards Grants under SEIS, which have been recognised during the year being the period in which the right to receive the same is established.
- (iv) Transaction price for all services e.g. Rail Transportation, Road Transportation, Handling, S&W etc. is as per the prevailing tariff.
- (v) Return/refunds and other similar obligations are as per approved policies.

Note 29: Other Income			
Particulars	For the Year ended March 31, 2020	(Rs. in Crores) For the Year ended March 31,2019	
Interest income earned on financial assets			
carried at amortised cost			
On Loans given to employees	16.46	18.31	
On Loan to wholly owned subsidiary	0.51	7.00	
Bank deposits	93.10	146.61	
Tax Free Bonds	53.59	53.52	
Interest on security deposit given	0.09	0.01	
Interest on Income Tax Refunds	40.15	63.39	
Other Income			
Dividend Income from JV Company	32.45	14.33	
Share of Income from JV Company	-	1.50	
Profit on sale of property, plant and equipment	1.52	3.39	
Guarantee income	0.14	0.15	
Rent income	15.27	14.21	
Miscellaneous income	26.45	11.81	
Total Other Income	279.73	334.23	

Note 30: Terminal and other service charges

Particulars	For the Year ended March 31, 2020	For the Year ended March 31,2019
Rail freight expenses	3,498.39	3,731.42
Road freight expenses	176.36	157.44
Handling expenses	249.17	258.27
Land license fee	39.65	183.25
Other operating expenses	283.21	187.11



Total Terminal and other service charges

4,246.78

4,517.49

Handling & Other Operating expenses include ₹ 66.79 crore (2018-19: ₹ 62.62 crore) & ₹ 11.73 crore (2018-19 ₹ 14.82 crore) towards power and fuel and consumption of stores and spare parts respectively. Details of expenditure on consumption of imported & indigenous stores and spare parts are as follows:

Particulars		Year ended h 31, 2020		Year ended n 31, 2019
	Amount	Percentage (%)	Amount	Percentage (%)
Import Indigenous	0.29 11.44	2.47 97.53	3.16 11.66	21.32 78.68

Note 31: Employee Benefits Expense

(Rs. in Crores)

Particulars	For the Year ended March 31, 2020	For the Year ended March 31, 2019
Salary, allowances and Other employee benefits	267.28	297.69
Contribution to Provident Fund, Pension and other welfare funds	30.17	26.85
Rent for Leased Accommodation (Net)	0.29	0.29
Staff Welfare Expenses	10.69	6.84
Gratuity	3.71	4.20
Staff Training	1.36	0.91
Total Employee Benefit Expense	313.50	336.78

There are no Presidential Directives issued by Govt. in the FY 2019-20 & 2018-19. However, Railway Board vide Letter No.2017/PL/52/4 dated 24.11.2017 has issued Presidential Directives under Article - 71 of Memorandum and Articles of Association, for implementation of Revised Pay Scales with effect from 01.01.2017 in respect of Board Level and below Board Level Executives and Non-Unionized Supervisors.

Note 32: Depreciation and amortisation expense

(Rs. in Crores)

Particulars	For the Year ended March 31, 2020	For the Year ended March 31, 2019
Depreciation * Amortisation of intangible assets	510.00 3.00	420.79 3.79
Total depreciation and amortisation expense	513.00	424.58

^{*} It includes Depreciation on ROU Assets valuing ₹ 58.90 crore.

Note 33: Finance Cost

Particulars	For the Year ended March 31, 2020	For the Year ended March 31, 2019
Interest on financial liabilities carried at amortised cost - security deposit received	0.11	0.09



Interest Exp-Lease Liability - IND AS 116	28.00	-
Interest on Short Term Working Capital loan from Indian bank*	6.18	0.65
Others	1.78	-
Total	36.07	0.74

^{*} Company have taken Short Term working Capital Loan for three months of ₹ 700 crores @ 8.45 % rate of interest towards Advance Rail freight payment of ₹ 3000 crore for running of container trains during the financial year 2019-20 under Freight Advance Scheme of Indian Railways .

Note 34. Other Expenses

		(Rs. in Crores)
Particulars	As at March 31, 2020	As at March 31, 2019
Printing & Stationery	2.53	2.87
Travelling and Conveyance (Including Directors' Travelling ₹0.40 crore (2018-19: ₹ 0.80 crore)	21.98	24.29
Rent and Licence fee for office building	2.45	2.68
Electricity and Water	11.16	10.79
Repairs and maintenance - Buildings	10.33	13.88
Repairs and maintenance - Plant and Machinery	3.95	5.27
Repairs and maintenance - Others	39.69	42.28
Amortisation of leasehold land	2.69	15.99
Amortisation of registration fees	2.62	2.62
Lease expenses-Ind AS 116	0.03	-
Security Expenses	78.89	79.73
Vehicle Running and Maintenance Expenses	1.95	1.92
Business Development	2.09	2.00
Postage, Telephone and Internet	6.56	6.26
Books and Periodicals	0.06	0.08
Bank Charges	0.39	0.26
Legal and Professional Charges	6.77	6.63
Insurance	3.09	2.65
Fees and Subscriptions	0.45	0.42
Advertisement	2.91	4.24
Directors' Fees	0.34	0.36
Rates and Taxes	2.72	3.39
Auditors remuneration and out-of-pocket expenses(Refer note 49)		
As Auditors	0.15	0.13
For Taxation matters	0.04	0.03
For Other services	0.22	0.14
Auditors out-of-pocket expenses	0.03	0.05
Provision for:		
Doubtful Debts	0.13	0.49



Obsolete Stores	-	-
CSR expenses(Refer note 34.1)	22.16	13.39
Hazardous Waste Incineration	-	-
Bad debts written off	-	-
Discount on Export Incentive	9.15	-
Loss on sale of fixed assets	0.03	0.28
Project expenses written off	-	1.01
Miscellaneous expenses	3.02	3.54
Total Other Expenses	238.58	247.67

34.1 The CSR expenditure comprises the following:

(a) Gross amount required to be spent by the Company during the year: ₹ 51.62 crore(Previous year ₹ 36.88 crore)

(b) Amount spent during the year on:

(Rs. in Crores)

Sl. No.	Particulars	Year ended	March 31,	2020	Year ended	d March 31	, 2019
		In Cash	Yet to be paid in cash	Total	In Cash	Yet to be paid in cash	Total
i.	Construction/acquisition of any asset	0.00	0.00	0.00	0.00	0.00	0.00
ii.	On purposes other than (i) above	17.61	4.55	22.16	9.94	3.45	13.39
	Total	17.61	4.55	22.16	9.94	3.45	13.39

34 (a) Exceptional items

(Rs. in Crores)

Particulars	As at March 31, 2020	As at March 31, 2019
Provision for doubtful Export incentive receivable*	861.05	-
Provision for impairment of investment in FHEL	20.58	-
Total	881.63	-

*Vide letter no. F.No.01/61/180/351/AM16/PC-3/786, dated 26th September 2019 received from Directorate General of Foreign Trade (DGFT), the Company has been informed that services towards customs transit of foreign liners sealed containers by rail transport placed under customs control to/from ICDs are not eligible for SEIS. Consequently, an estimated amount of ₹861.05 crores for ineligible SEIS benefit has been provided for in the FY 2019-20.



Note 35: Income Taxes relating to continuing operations

35.1 Income tax recognised in profit or loss

(Rs. in Crores)

Particulars	For the Year ended March 31,2020	For the Year ended March 31,2019
Current tax (In respect of the current year)	320.79	484.13
Deferred tax (In respect of the current year)	(172.61)	(10.66)
Tax adjustments for earlier years (Net)	-	-
Total income tax expense recognised in the current year	148.18	473.47

The income tax expense for the year can be reconciled to the accounting profit as follows:

Profit before tax	523.96	1,688.88
Income tax expense Effect of income that is exempt from taxation (Interest on Tax free bonds/Dividend) Effect of tax abetement on 80 IA unit Effect of expenses that are not deductible in	131.87 (21.65) -	590.16 (23.71) (100.97)
determining taxable profit (CSR Expenses etc.) Effect on Deferred tax balances due to change in tax rate from 34.944% to 25.168%	2.67 (29.66)	20.81
Effect of giving up of tax abatement on Section 35AD due to option of reduced rate Effect on Current tax due to change in accounting policy - Ind AS 115	64.95 -	(14.64)
Income tax expense recognised in profit or loss	148.18	473.47

The tax rate used for the 2019-20 and 2018-19 and 2017-2018 reconciliations above is the effective corporate tax rate of 25.168% (22*110%*104%) and 34.944% (30*112%*104%=34.944%) and 34.608% (30*112%*103%=34.608%) respectively payable by corporate entities in India on taxable profits under the Indian tax law.

35.2 Income tax recognised in other comprehensive income

Deferred tax

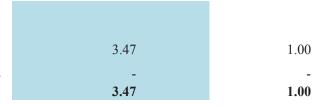
Arising on income and expenses recognised in other comprehensive income:

Remeasurement of defined benefit obligation	3.47	1.00
Total income tax recognised in other comprehensive income	3.47	1.00



Bifurcation of the income tax recognised in other comprehensive income into:Items that will not be reclassified to profit or loss.

Items that may be reclassified to profit or loss



The Company opted to exercise the option permitted under section 115BAA of the Income Tax Act, 1961 as introduced by the Taxation Laws (Amendment) Act, 2019 and has taken 25.168% rate of Corporate Tax in its accounts. Accordingly, the Company has recognized provision for income tax for the quarter/ period ended 31st March 2020 and re-measured its deferred tax assets/ liabilities on the basis of the above option.



36. Employee benefit plans

A. Defined Contribution Plans

a) Employers Contribution to Provident Fund

Company pays fixed contribution to Provident Fund at predetermined rates to a separate trust, which invests the fund in permitted securities. The contribution to the However, the trust is required to pay a minimum rate of interest on contributions to the members as specified by Government. As per actuarial valuation such fund for the period is recognized as expense and is charged to the profit & loss account. The obligation of the company is limited to such fixed contribution. liability is NIL as at March 31, 2020 (as at March 31, 2019: NIL).

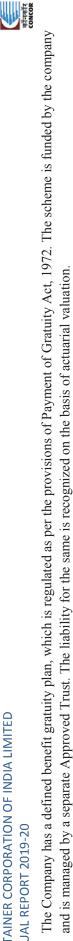
(Rs. in Crores)	For the year ended March 31, 2019		12.61	
	For the year ended March 31, 2020		14.48	
		During the year the Company has recognised the following amounts in the statement of profit and loss:-	Employers Contribution to Provident Fund	R Ctate Plans

B. State Plans

For the year ended March 31, 2019		2.06
For the year ended March 31, 2020		2.06
	During the year the Company has recognised the following amounts as employer's contribution to state plans in the statement of profit and loss	Employer contribution to Employee's Pension Scheme 1995.

C. Defined Benefit Plans and Other Long Term Benefits

a) Contribution to Gratuity Funds - Employee's Gratuity Fund.



b) Leave Encashment/ Compensated Absence.

subject to certain limits and other conditions specified for the same. The liabilities towards leave encashment have been provided on the basis of actuarial valuation. The company has a defined benefit leave encashment plan for its employees. Under this plan, they are entitled to encashment of earned leaves and medical leaves

c) Retirement Allowance

The company has formed a medical trust, which takes care of medical needs of its employees after their retirement. Their entitlement for reimbursement of medical expenses is regulated as per the policy. The liability for the same is recognized on the basis of actuarial valuation.

These plans typically expose the company to actuarial risks such as: investment risk, interest rate risk, longevity risk and salary risk.

The present value of the defined benefit plan liability(denominated in Indian Rupee) is calculated using a discount rate which is determined by **Investment Risk**

reference to market yields at the end of the reporting period on government bonds.

A decrease in the bond interest rate will increase the plan liability; however, this will be partially offset by an increase in the return on the plan's debt investments. Interest Risk

The present value of the defined benefit plan liability is calculated by refernce to the best estimate of the mortality of plan participants both during and after their employment. An increase in the life's expectancy of the plan participants will increase the plan's liability Longevity Risk

The present value of the defined benefit plan liability is calculated by reference to the future salaries of plan participants. As such, an increase in the salary of the plan particiapants will increase the plan's liability Salary Risk

The most recent actuarial valuation of the plan assets and the present value of the defined benefit obligation were carried out as at March 31, 2020 by M/s Kapadia Actuaries & Consultants. The present value of the defined benefit obligation, and the related current service cost and past service cost, were measured using the projected unit credit method.

An actuarial valuation was carried out in respect of the aforesaid defined benefit plans and other long term benefits based on the following assumptions.







Particulars		March 31, 2020	, 2020			March 31, 2019	, 2019	
	Leave Encashment/ Compensated Absence	Employees Gratuity Fund	Interest Guarantee Liability PF	Retirement Allowance	Leave Encashment/ Compensated Absence	Employees Gratuity Fund	Interest Guarantee Liability PF	Retirement Allowance
Economic Assumptions								
Discount rate (per annum)	%08'9	%08.9	6.85%	%08'9	7.55%	7.55%	7.55%	7.55%
Rate of increase in compensation levels	5% per annum 5% per annum	5% per annum			5% per annum	5% per annum		
Rate of return on plan assets	NA	%08.9	8.50%	6.80%	NA	7.55%	8.65%	7.55%
Demographic Assumptions								
Employee Turnover/Withdrawal Rate	1.25%	1.25%			0.46%	0.46%		
Retirement Age	60 years	60 years		60 years	60 years	60 years		60 years
	IALM	IALM		IALM	IALM	IALM		Pre retirement: IALM(2006- 08) Ult
	(2012-14)	(2012-14)		(2012-14)	(2006-08)	(2006-08)		Post retirement:
Mortality								LIC (1996-98)
Leave Availment Ratio	1.00%	NA		NA	1.00%	NA		NA
Estimates of future salary increases considered in actuarial valuation take account of inflation, seniority, promotion and other relevant factors such as supply and demand in the employment market.	dered in actuarial w	aluation take ac	scount of inflati	on, seniority, pi	omotion and oth	er relevant factor	s such as supp	ly and demand



Amounts recognised in statement of profit or loss in respect of the defined benefit plans are as follows-

Particulars	M	March 31, 2020			March 31, 2019	(NS. III CIOLES)
	Leave Encashment/ Compensated Absence	Employees Gratuity Fund	Retirement Allowance	Leave Encashment/ Compensated Absence	Employees Gratuity Fund	Retirement
Current service cost	3.09	3.56		3.42	3.31	
Company's Contribution to Provident Fund						
Past Service Cost	(18.08)		•	1	ı	ı
Remeasurements	27.06			7.14		
Net Interest cost	3.76	0.25	(0.05)	3.37	86.0	(0.11)
Net actuarial (Gains)/loss						
Components of defined benefit costs recognised in profit or loss*	15.83	3.81	(0.05)	13.93	4.29	(0.11)
Remeasurement on the net defined benefit liability						
- Return on plan assets (excluding amounts included in net interest expense)		(0.46)	0.05		(1.13)	0.15
-Actuarial (gains) / losses arising from changes in demographic assumptions		4.63	(0.006)		•	
- Actuarial (gains) / losses arising from changes in financial		5.12	96.0		1.93	1.81
assumptions -Actuarial (gains) / losses arising from experience adjustments		2.73	0.77		0.10	(0.005)
Components of defined benefit costs recognised in other comprehensive income(OCI)**	1	12.02	1.78		0.90	1.96
		198				

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5.19

13.93 1.73 Total 15.83 15.83 ** Included in "Employee benefits expense" line item in the statement of profit and loss. ** Included in "Other Comprehensive Income"

Movement in the present value of the defined benefit obligation are as follows-

						(Rs. in Crores)
Particulars	W	March 31, 2020			March 31, 2019	
	Leave Encashment/ Compensated Absence	Employees Gratuity Fund	Retirement Allowance	Leave Encashment/ Compensated Absence	Employees Gratuity Fund	Retirement Allowance
Present value of obligation as at beginning of the year Adjustment in beginning balance	49.85	60.24	4.02	42.82	52.63	2.31
Interest cost	3.76	4.48	0.29	3.37	4.14	0.18
Past Service Cost Current service cost Contribution by plan participants	3.09	3.56	1 1	3.42	3.31	1 1
Benefits paid Transfer In	(32.24)	(1.96)	(0.36)	(6.90)	(1.87)	(0.27)
Actuarial (gain) / loss on obligations due to remeasurements	ı			1		
a. Effect of change in Financial Assumptions	2.14	5.12	96.0	1.60	1.93	1.81
b. Effect of change in Demographic Assumptions	0.16	4.63	(0.01)		1	
c. Experience (Gain)/Losses	24.75	2.73	0.77	5.54	0.10	(0.005)
d . Past Service Cost (1st year no heading)	(18.08)					
Present value of obligation as at the year end	33.43	78.80	2.67	49.85	60.24	4.02





	Retirement Allowance	Employees Fu	Employees Gratuity Fund	Retirement Allowance		Employees Gratuity Fund
Fair value of Plan Assets as at beginning of the year	4.64	4,	55.12	3.76		40.12
Expected return on Plan Assets	0.34		4.23	0.30		3.16
Employer contribution	1		5.17	1.00		12.58
Benefits paid	(0.37)		(1.96)	(0.27)		(1.87)
Transfer In	NA			NA		
Return on plan assets (excluding amounts included in net interest expense)	(0.05)		0.46	(0.15)		1.13
Fair value of plan assets as at the year end	4.56		63.02	4.64		55.12
Particulars	Ma	March 31, 2020		Mar	March 31, 2019	
	Leave Encashment/ Compensated Absence	Employees Gratuity Fund	Retirement Allowance	Leave Encashment/ Compensated Absence	Employees Gratuity Fund	Retirement Allowance
Present value of obligation as at the year end Fair value of plan assets as at the year end	33.43 NA	78.80 63.02	5.67 4.56	49.85 NA	60.24 55.12	4.02
Net (asset)/ liability recognised in balance sheet	33.43	15.78	1.11	49.85	5.12	(0.62)
Classified as non- current	31.59		1	47.70	1	ı
Classified as current	1.84	15.78	1.11	2.15	5.12	(0.62)
Total	33.43	15.78	1.11	49.85	5.12	(0.62)



							(R	(Rs. in Crores)
	CONC	OR Employe	CONCOR Employees Gratuity Fund	pu		CONCOR Medical Trust	dical Trust	
Constitution of Plan Assets	March 31,		March 31,		March 31,		March 31,	
	2020	%	2019	%	2020	%	2019	%
(a) Central Government Securities	27.11	47.64%	23.51	47.75%				%0
(b) State Government Securities			ı	%00.0			ı	%0
(c) Corporate Bond/debentures	26.95	47.36%	23.49	47.71%	1.70	39.22%	1.70	40.48%
(d) Mutual Funds/Equity Investment	2.77	4.87%	2.17	4.40%	1.235	28.49%	1.05	25.00%
(e) Fixed Deposit Receipts			ı		1.40	32.30%	1.45	34.52%
(f) Others(Special Deposit Scheme)	0.07	0.12%	0.07	0.14%			1	%0
Total	56.90		49.24		4.34		4.20	

The return on the investment is the nominal yield available on the format of investment as applicable to Approved Gratuity Fund under Rule 101 of Income Tax Act

Significant actuarial assumptions for the determination of the defined obligation are discount rate, expected salary increase and mortality. The sensitivity analyses below have been determined based on reasonably possible changes of the respective assumptions occurring at the end of the reporting period, while holding all other assumptions constant.

Gratuity

- If the discount rate is 100 basis points higher (lower), the defined benefit obligation would decrease by Rs.6.72 crore (increase by Rs.7.68 crore) (as at March 31, 2019: decrease by Rs.5.77 crore (increase by Rs.6.64 crore).
- If the expected salary growth increases (decreases) by 100 basis points, the defined benefit obligation would increase by Rs. 1.38 crore (decrease by Rs.1.17 crore) (as at March 31, 2019: increase by Rs.1.36 crores (decrease by Rs.1.16 crores)

The estimated term of the benefit obligations in case of gratuity is 10.07 years (As at March 31, 2019: 11.03 years)

The company expects to contribute Rs.4.12 crore to its gratuity plan in the next financial year.



Leave Encashment

- If the discount rate is 100 basis points higher (lower), the defined benefit obligation would decrease by Rs. 2.81 crore (increase by Rs.3.24 crore) (as at March 31, 2019 decrease by Rs. 4.67 crore (increase by Rs. 5.30 crore)
- If the expected salary growth increases (decreases) by 100 basis points, the defined benefit obligation would increase by Rs.3.26 crore (decrease by Rs. 2.88 crore) as at March 31, 2019: increase by Rs. 5.40 crore (decrease by Rs.4.82 crores)

The estimated term of the benefit obligations in case of Leave Encashment is 10.49 years (As at March 31, 2019:11.23 years)

Leave Travel Concession

- If the discount rate is 100 basis points higher (lower), the defined benefit obligation would decrease by Rs.0.04crore (increase by Rs.0.04 crore) (as at March 31, 2019: decrease by Rs.0.05 crore (increase by Rs.0.05 crore).
- · If the expected salary growth increases (decreases) by 100 basis points, the defined benefit obligation would increase by Rs.0.01 crore (decrease by Rs.0.01 crores) (as at March 31, 2019: increase by Rs.0.03 crore (decrease by Rs.0.03 crores)

The estimated term of the benefit obligations in case of leave travel concession is 1.23 years (As at March 31, 2019: 1.79 years)

Post retirement Benefits

· If the discount rate is 100 basis points higher (lower), the defined benefit obligation would decrease by Rs.0.51 crore (increase by Rs.0.59 crore) (as at March 31, 2019: decrease by Rs.0.18 crore (increase by Rs.0.20 crore).

The sensitivity analysis presented above may not be representative of the actual change in the defined benefit obligation as it is unlikely that the change in assumptions would occur in isolation of one another as some of the assumptions may be correlated

Furthermore, in presenting the above sensitivity analysis, the present value of the defined benefit obligation has been calculated using the projected unit credit method at the end of the reporting period, which is the same as that applied in calculating the defined benefit obligation liability recognised in the balance sheet.

There has been no change in the process used by the Company to manage its risks from prior periods.



Note 37: Earning Per Share

(in Rs)

Particulars	As at March 31, 2020	As at March 31, 2019
Basic and diluted earning per share	6.17	19.95
Total	6.17	19.95

There are no dilutive instruments issued by the company

Basic and Diluted earning per share

The earnings and weighted average number of equity shares used in the calculation of basic earnings per share are as follows.

(Rs. in Crores)

Particulars	As at March 31, 2020	As at March 31, 2019
Profit for the year	375.78	1215.41
Earnings used in the calculation of basic and diluted earnings per share	375.78	1,215.41
Weighted average number of equity shares for the purposes of basic and diluted earnings per share	60.93	60.93

Impact of changes in accounting policies

There are no changes in the accounting policies which had significant impact on the amounts reported for earning per share



Note 38: Segment information

Services from which reportable segments derive their revenues

The Segment reporting disclosed by the Company in this section is presented in accordance with the disclosures requirements of Ind AS 108 "Operating Segment".

Information reported to the chief operating decision maker(CODM) for the purposes of resource allocation and assessment of segment performance focuses on the divisions operated in the company. There are two major operating divisions- EXIM and Domestic, which are organized on All India basis. The information is further analysed based on the different classes of customers. Both EXIM and Domestic divisions of the company are engaged in handling, transportation & warehousing activities. The Company has not aggregated any operating segments for presentation purposes.

As at March 31, 2020, the operating segment of the Company are as under:

and bank balances, loans & advances, other current assets and fixed assets net of provisions. Similarly, segment liabilities include all operating liabilities and consist The Company is organised into two major operating divisions- EXIM and Domestic. The divisions are the basis on which the Company reports its primary segment principally of sundry creditors, advance/deposits from customers, other liabilities and provisions. Segment assets and liabilities do not, however, include provisions information. Segment revenue and expenses directly attributable to EXIM and Domestic segments are allocated to the two segments. Joint revenue and expenses have been allocated on a reasonable basis. Segment assets include all operating assets used by a segment and consist principally of inventories, sundry debtors, cash for taxes. Joint assets & liabilities have been allocated to segments on a reasonable basis.

As the operations of the Company are presently confined to the geographical territories of India, there are no reportable geographical segments.

Segment revenue and results

The following is the analysis of the Company's revenue and results from operations by reportable segments..-

							(R	(Rs in Crores)
	EXIM	IM	Domestic	stic	Un-Allocable	ocable	To	Total
Particulars	Year ended March 31, 2020	Year ended March 31, 2019	Year ended March 31, 2020	Year ended March 31, 2019	Year ended March 31, 2020	Year ended March 31, 2019	Year ended March 31, 2020	Year ended March 31, 2019
Revenue Segment Revenue	,	,	000				60	1 1
Rail Freight Income	5,/24.42	5,916.52	1,198.56	1,249.52			4,927.98	5,165.64
			700					



206.31 751.87 161.99 372.12 327.73 6,985.66 (103.75)	1,503.57 148.18 0.74 -	354.25 473.47 1,215.41
228.43 799.73 126.23 14.82 465.53 6,557.72 (83.93)	449.23 148.35 36.07 20.58 244.23	279.73 148.18 375.78
1	0.74	534.23 473.47
	148.35 36.07 20.58	148.18
68.00 96.07 18.72 60.80 1,492.91 (12.78) 1,480.13	94.14	
99.53 103.41 18.64 135.55 1,555.69 (12.03) 1,543.66	80.85	
138.31 655.80 143.27 372.12 266.93 5,492.75 (90.97)	1409.43	
128.90 696.32 107.59 14.82 329.98 5,002.03 (71.90)	368.38	
Road Freight Income Handling Income Storage and Warehousing Income Export Incentive Other operating income Total Revenue from Operations Less:Rebate/Discount Net Total Revenue from Operations	Result Segment Result Corporate expenses Interest Expenses Exceptional item Profit before tax and other income	Interest and other income Income Taxes Net Profit

The accounting policies of the reportable segments are the same as the Company's accounting policies described in Note 1. Segment profit represents the profit before tax earned by each segment without allocation of central administration costs and directors' salaries, investment income, other gains and losses, as well as finance costs. This is the measure reported to the chief operating decision maker for the purposes of resource allocation and assessment of segment performance.

Revenue and expenses directly identifiable to the segments have been allocated to the relatively primary reportable segments.

includes interest and other income and Corporate Expenses. Other income includes Rent income, dividend income and Interest Income. Corporate Expenses includes Segment revenue and expenses which are not directly identifiable to the primary reportable segments have been disclosed under unallocable, which primarily Employee staff benefit expense, Administrative expense and Depreciation expense of Corporate office.





Segment assets and liabilities								(Rs in Crores)
	EX	EXIM	Domestic	estic	Un-Allocable	ocable	Total S	Total Segments
Particulars	As at March 31, 2020	As at March 31, 2019	As at March 31, 2020	As at March 31, 2019	As at March 31, 2020	As at March 31, 2019	As at March 31, 2020	As at March 31, 2019
Segment Assets Unallocated Corporate Assets Total Assets	4,227.91	4,866.86	1,693.33	1,551.45	5,645.54	6,188.49	5,921.24 5,645.54 11,566.78	6,418.31 6,188.49 12,606.80
Segment Liabilities Unallocated Corporate Liabilities Total Liabilities	694.51	777.15	215.83	206.43	10,656.44	11,623.22	910.34 10,656.44 11,566.78	983.58 11,623.22 12,606.80

For the purposes of monitoring segment performance and allocating resources between segments:

- a) all assets are allocated to reportable segments other than investments and assets of corporate office; and
- b) all liabilities are allocated to reportable segments other than share capital, other equity, deferred tax liabilities and other liabilities of corporate office. Unallocated corporate liabilities include ₹ 10064.74 crore (As at March 31 2019: ₹ 10367.87 crore) on account of Shareholder's funds.
- c) assets and liabilities which are not directly identifiable to the segments have been disclosed under unallocable.



(Rs in Crores)

Other segment information

	EXIM	IM	Domestic	stic	Un-All	Un-Allocable	Total S	Total Segments
Particulars	Year ended March 31, 2020	Year ended March 31, 2019	Year ended March 31, 2020	Year ended March 31, 2019	Year ended March 31, 2020	Year ended March 31, 2019	Year ended March 31, 2020	Year ended March 31, 2019
Capital Expenditure	914.57	509.58	369.45	461.20	65.94	1.69	1,349.96	972.47
Depreciation and amortisation	365.23	302.30	136.96	117.58	10.81	4.70	513.00	424.58
Non cash expenses other than depreciation and amortisation	870.28	0.07	90.0	9.02	28.01	90.0	898.35	0.78

Note: Capital Expenditure includes addition during the year to property, plant and equipment & Other Intangible assets.

Revenue from major services

The following is the analysis of the company's revenue from its major services.

Rail Freight Income 4,922.98 5,165.64 Road Freight Income 228.43 206.31 Handling Income 799.73 751.87 Storage and Warehousing Income 126.23 161.99 Export incentive 372.12 Other operating income 465.53 327.73 Gross Revenue from Operations 6,985.66	Particulars	Year ended March 31, 2020	Year ended March 31, 2019
228.43 799.73 126.23 14.82 465.53 6,557.72	Rail Freight Income	4,922.98	5,165.64
799.73 126.23 14.82 465.53 6,557.72 6	Road Freight Income	228.43	206.31
126.23 14.82 465.53 6,557.72 6	Handling Income	799.73	751.87
14.82 465.53 6,557.72 6	Storage and Warehousing Income	126.23	161.99
465.53 6,557.72	Export incentive	14.82	372.12
6,557.72	Other operating income	465.53	327.73
	Gross Revenue from Operations	6,557.72	99.586,9

Net Revenue from Operations Less: Rebates & Discounts

6,473.79

(83.93)

(103.75)

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6,881.91

Information about major customers

M/s Maersk Line India Pvt Ltd. contributed 10% or more to company's revenue for FY 2019-20 (Previous year: NA)

Note 39: Lease Arrangements

As a lessee

The Company has entered into Operating leases arrangements for Land, Vehicles, Containers, Plant & Machinery, Railway Wagons/Rakes, Office Premises, Accommodation Provided to Staffs etc. with different lease terms.

The Company has accounted lease payment associates with short term leases (having lease term of 12 months or less) and leases of low value assets (less than ₹3.5 lakhs) as an expense on either a straight-line basis over the lease term or another systematic basis.

through such terminals. The consideration/Land License Fee (LLF) payable for utilizing lands of Indian Railways is in direct correlation to the numbers of containers (TEUs) handled on such lands and the LLF rate determined by Indian Railways from time to time. The consideration/LLF payable is not dependent on an Index or a fixed Rate and neither its comes in the ambit of "In-substance fixed payments" category. Accordingly, quantification of Company's potential exposure for these type of agreements in future is not possible. Resultantly, the Company has not recognized Right of Use (ROU) Asset and Lease Liability for lands licensed by Indian Railways The Company has entered into agreement with Indian Railways, for utilization of its land for setting up of Company's Terminals and carrying out Company's operations and has charged the consideration/LLF paid for such lands as operating expenditure under the head "Terminal and other services charges" in the Statement of Profit and

For the Year ended March 31, 2020: -

Particulars	Land	Building/ Office Premises	Plant & Machinery	Vehicles	Railway Wagon/Rake	Containers	Accomodation provided to Staff	Other (photo copier & printer)
Depreciation Charged	22.37	2.76	23.52	0.83	9.41	ı	0.01	ı
Interest expense on Lease Liabilities	12.67	0.63	6.77	0.20	7.73	1	0.00	ı
Expense related to short term leases	0.04	2.15	0.39	1.11	1	1	0.32	ı
			208					



Note:-ROU Assets to the extent of ₹0.11 crore are under reconciliation.

(Rs in Crores)	Total Contracted Cash flows	715.66
	Due after 5th Year	460.32
Aarch 2020: -	Due in 4th to 5th Year	86.65
maturity analysis of lease liabilities as at $31^{\rm st}{\rm March}2020$: -	Due in 3rd Year	47.16
sis of lease liab	Due in 2nd Year	54.33
	Due in 1st Year	67.21
The table below provided details un-discounted contractual	Carrying Amount	348.23
The table below prov	Particulars	Lease Liabilities

The Company manages liquidity risk by maintaining adequate reserves and continuously monitoring forecast and actual cash flows and by matching the maturity profiles of financial assets and lease liabilities.



Disclosure in respect of future cash outflow of lease commitments for leases which are not yet commenced: -

(Rs in Crores)

Particulars	Lease period from 0-3	Lease period from 0-3 Lease Period From 4-5	Lease Period from 6-8	Lease period from
	Yrs	Yrs	yrs	more than 8 yrs
Disclosure in respect of future cash outflow of lease	40.40	32.32	54.94	920.97
commitments for leases which are not vet commenced				

As a Lessor: -

The Company has given certain office premises and warehouses on cancellable operating leases.

Payments recognised as an income

							(Rs	(Rs in Crores)
articulars	Land	Building/Of fice Premises	f Plant & Vehicles Machinery		Railway Wagon/Rake	Warehouse	Accomodation provided to Staff	Others
Minimum lease payments received	0.81	15.11	ı	1	ı	17.52	0.16	•
Sub-lease recoveries	1	1	•	٠	1	1	0.05	•

Operating Leases

Maturity analysis of lease payments, showing the undiscounted lease payments to be received.

							(Rs in Crores)
Particulars	Land	Building/Of fice Premises	Plant & Machinery	Vehicles	uilding/Of Plant & Vehicles Railway fice Machinery Wagon/Rake Premises	Warehouse	Accomodation provided to Staff
Lease Payment to be received							
1st Year	0.38	4.39	ı		ı	13.99	1
2nd Year	1	4.12	ı	ı	1	1.95	1
							•



3rd Year 4th Vear		4.10	ı	ı	ı	11.14	1
	1	4.18	1	ı	1	11.41	ı
After 5 Years	1 1	24.52				12.16	'

Transition

method where at the date of initial application, the lease liability is measured at the present value of remaining lease payments and right of use asset has been recognised at an amount equal to the lease liability. Accordingly, the comparative information for earlier periods is not restated. Application of this standard has Indian Accounting Standard (Ind AS)-116 "Leases" became effective from 01.04.2019 and the company has adopted the same using modified retrospective transition resulted a net decrease in Profit before Tax of current period by ₹ 30.24 crores (increase in Depreciation & Amortization expenses and finance cost by ₹58.90 crores and ₹ 28.00 crores respectively and decrease in other expenses by ₹ 56.66 crores)

The following is the summary of practical expedients elected on initial application:

- 1. Applied a single discount rate to a portfolio of leases of similar assets in similar economic environment with a similar end date. The company has applied single discount rate of 10.05% per annum at the date of transition i.e. 01.04.2019 and reviews the same on half yearly basis for newly entered contract(s), if any
- 2. Applied the exemption not to recognize right-of-use assets and liabilities for leases with less than 12 months of lease term on the date of initial application.



Note 40: Financial Instruments

(1) Capital management

The company manages it's capital to ensure that it will be able to continue as a going concern while maximising the return to stakeholders through the optimization of the capital structure.

The capital structure of the Company consists of total equity. The Company is not subject to any externally imposed capital requirements.

The Board of Directors of the Company has approved sub-division of one equity share of par value of ₹ 10/each into two equity shares of ₹ 5/- each in its meeting held on 30.04.2018. Consequent upon that, after taking approval from the shareholders through postal ballot, paid up share capital of the company was ₹ 243.72 crore comprising of 487435478 equity shares of ₹ 5/- each. Subsequently, the Company has also alloted bonus shares to the shareholders on 07.02.2019 after seeking the approval of the shareholders in which bonus shares were issued in the ratio of 1:4 (one bonus share for every four shares). As a result, the paid up share capital of the company increased to ₹ 304.65 crore comprising of 609294348 equity shares of ₹ 5/- each. Accordingly, as per requirement of Ind AS 33, the basic and diluted earning per share for all the periods presented has been computed on the basis of new number of shares i.e., 609294348 equity shares of ₹ 5/- each.

(i) Gearing ratio

The Company has no outstanding debt as at the end of reporting period. Accordingly, the Company has nil gearing ratio as at March 31, 2020 and March 31, 2019 respectively.

(ii) Categories of financial instruments

(Rs in Crores)

()		("
Particulars	As at March 31, 2020	As at March 31, 2019
Recorded at Amortised cost		
Financial assets		
Cash and bank balances	2,168.59	170.42
Investments	1,444.08	1,402.90
Trade receivables	159.13	88.36
Loans	81.48	122.64
Other financial assets	135.80	121.98
Financial liabilities		
Trade payables	155.29	350.50
Other financial liabilities	974.52	594.65

(iii) Financial risk management objectives

The Company's corporate treasury function monitors and manages the financial risks relating to the operations of the Company by analyzing exposures by degree and magnitude of risks. These risks include market risk (including currency risk and price risk), credit risk and liquidity risk.

(iv)Market Risk

The Company's activities expose it primarily to the financial risks of changes in foreign currency exchange rates.

Market risk exposures are measured using sensitivity analysis.



There has been no change to the Company's exposure to market risks or the manner in which these risks are being managed and measured.

(v) Foreign Currency risk management

The company is not subject to significant transactions denominated in foreign currencies. The company does not have earnings in foreign currency but the foreign currency outgo made during the year is ₹138.28 crore (2018-19: ₹236.31 crore) against which the net gain/(loss) on foreign currency transactions recorded in the books is insignificant. Consequently, exposures to exchange rate fluctuations are limited.

(vi) Interest rate risk management

The Company has not availed borrowings, hence is not exposed to interest rate risk.

(vii) Other price risks

The company is not exposed to price risk as its investments in debt based marketable securities are held in a business model to collect contractual amounts at maturity and are carried at amortised costs. Thus the change in fair value of these investments does not impact the Company.

These investments are tradable in market. A 10% increase / decrease in the market price of these investments as at March 31 2020 will lead to ₹ 76.34 crore (As at March 31, 2019: ₹ 75.45 crores) increase / decrease in the fair value of these investment.

(viii) Credit risk management

Credit risk refers to the risk that a counter party will default on its contractual obligations resulting in financial loss to the Company. The Company has limited exposure to credit risk owing to the balance of trade receivables as explained in Note no. 11. Company's bank balances and investments in marketable securities are held with a reputed and creditworthy banking institution resulting to limited credit risk from the counterparties.

The Company is exposed to credit risk in relation to financial guarantees given to banks on behalf of subsidiaries / joint venture companies. The Company's maximum exposure in this respect is the maximum amount the Company could have to pay if the guarantee is called on as at March 31, 2020 is ₹ 70.52 crore (As at March 31, 2019 :₹ 70.55 crore)

(ix)Liquidity risk management

The Company manages liquidity risk by maintaining adequate reserves and continuously monitoring forecast and actual cash flows and by matching the maturity profiles of financial assets and liabilities.

The table below provie estimated interest paym				al maturiti	ies of fina	ncial liabilit	ties including
Particulars	Carrying amount	Due in 1st year	Due in 2nd year	Due in 3rd year	Due in 3rd to 5th year	Due after 5th year	Total contracted cash flows
Financial Liabilities							
Trade payable	155.29	155.29					155.29
Borrowings	-	-					-
Other financial liabilities	973.83	652.25	131.73	29.92	53.70	106.23	973.83
Financial guarantee contracts*	0.69						-



The table below provides details regarding the contractual maturities of financial liabilities including estimated interest payments as at March 31, 2019:

Particulars	Carrying amount	Due in 1st year	Due in 2nd year	Due in 3rd year	Due in 3rd to 5th year	Due after 5th year	Total contracted cash flows
Financial Liabilities							
Trade payable	350.50	350.50					350.50
Borrowings	700.65	700.65					700.65
Other financial liabilities	593.89	576.20	16.10	0.67	0.13	0.79	593.89
Financial guarantee contracts*	0.76						-

^{*}Based on expectations at the end of the reporting period, the Company considers that it is more likely than not such an amount will be payable under the arrangement. The maximum amounts the Company could be forced to settle under the arrangement for the full guaranteed amount if that amount is claimed by the counterparty to the guarantee is $\stackrel{?}{\sim} 70.52$ crore (As at March 31 2019; $\stackrel{?}{\sim} 70.55$)

The table below provides details regarding the contractual maturities of financial assets including

estimated interest receipts as at March 31, 2020:

Particulars	Carrying amount	upto 1 year	1-3 year	4-5 year	More than 5 year	Total contracted cash flows
Non-current investments**	702.26	53.59	107.04	107.04	809.82	1,077.49
Trade receivables	159.13	159.13				159.13
Loans	81.48	12.49	14.71	14.92	39.36	81.48
Other financial assets	108.40	96.78	2.00	7.62	2.00	108.40

The table below provides details regarding the contractual maturities of financial assets including estimated interest receipts as at March 31, 2019:

Particulars	Carrying amount	upto 1 year	1-3 year	3-5 year	More than 5 year	Total contracted cash flows
Non-current investments**	702.19	53.52	107.04	107.04	863.48	1,131.08
Trade receivables	88.36	53.52	-	-	-	53.52
Loans	122.64	67.38	11.77	12.23	31.26	122.64
Other financial assets	94.65	79.08	5.48	7.21	2.88	94.65

(x) Fair value measurements

None of the company's financial assets and financial liabilities are measured at fair value at the end of the reporting period.

(xi) Fair value of financial assets and financial liabilities that are not measured at fair value (but fair value disclosures are required)

	Fair value	As a March 3			s at 31, 2019
Particulars	hierarchy	Carrying amount	Fair value	Carrying amount	Fair value



Financial assets					
Non-current investments**	Level 2	702.26	763.36	702.19	754.49
Employee Loan including interest	Level 2	51.56	51.56	40.81	40.81
Loan to Subsidiaries including interest	Level 2	-	1	55.44	55.44
Fixed Deposits with interest	Level 2	1.58	1.58	1.31	1.31
Trade receivables*	Level 2	159.13	159.13	88.36	88.36
Others	Level 3	136.74	136.74	119.73	119.73
Financial Liabilities					
Trade payables*	Level 2	155.29	155.29	350.50	350.50
Borrowings	Level 2	-	-	700.65	700.65
Other financial liabilities*	Level 2	974.52	974.52	594.65	594.65

^{*} There is no significant change in the fair value of these financial assets and financial liabilities, therefore fair value is equal to its carrying value.

Note 41: Statement of Transactions with Related Parties

41.1. Name of related parties and description of relationship:

Joint Ventures

- 1. Star Track Terminals Pvt. Ltd.
- 2. Transworld Terminals Dadri Private Limited (formerly known as Albatross Inland Ports Private Limited)
- 3. Gateway Terminals India Pvt. Ltd.
- 4. Himalayan Terminals Pvt. Ltd. (Foreign Joint Venture)
- 5. India Gateway Terminal Pvt. Ltd.
- 6. TCI-CONCOR Multimodal Solutions Pvt. Ltd. (formerly known as Infinite Logistics Solutions Private Limited)
- 7. Container Gateway Limited
- 8. Allcargo Logistics Park Pvt. Ltd.
- 9. CMA-CGM Logistics Park (Dadri) Pvt. Ltd.
- 10. Angul Sukinda Railway Ltd.
- 11.HALCON
- 12.CONCOR BATS Airport Services
- 13. Pipavav Integrated Logistics-HUB(PILH)

Subsidiaries

- 1. Fresh And Healthy Enterprises Ltd. (wholly owned)
- 2. CONCOR Air Limited. (wholly owned)
- 3. SIDCUL CONCOR Infra Company Ltd.(partly owned)
- 4. Punjab Logistics Infrastructure Ltd.(partly owned)
- 5. CONCOR Last Mile Logistics Limited (wholly owned)

^{**} These investments include investments made in tax free bonds only.



Whole Time Directors/Key Managerial Personnel

- 1. Sh. V.Kalyana Rama, Chairman & Managing Director (we.f 01.10.2016)
- 2. Sh.P.K.Agrawal, Director Domestic (w.e.f 01.07.2016)
- 3. Sh. Sanjay Swarup, Director (IM&O) (w.e.f 01.09.2016)
- 4. Sh. Rahul Mithal, Director (Projects & Services) (w.e.f 29.09.2017)
- 5. Sh. Manoj K. Dubey, Director(Finance) (w.e.f. 31.10.2018)
- 6. Sh.Harish Chandra, ED(Fin. & CS)

Nominated/Independent Directors

- 1. CA Kamlesh Shivji Vikamsey (upto 31.03.2020)
- 2. CA Sanjeev S. Shah (upto 31.03.2020)
- 3. Sh. Sanjay Bajpai (upto 26.01.2020)
- 4. Ms Vanita Seth(w.e.f.21.09.2017)
- 5. Sh Lov Verma (w.e.f. 21.09.2017)
- 6. Sh Anjaneya Prasad Mocherla(w.e.f. 21.09.2017)
- 7. Sh. Prabhas Dansana (upto 18.04.2018)
- 8. Sh. Manoj Kumar Srivastava (w.e.f. 30.04.2018)
- 9. Sh. Deepak Shetty (w.e.f. 14.07.2018)
- 10.Sh. Piyush Agarwal(w.e.f 27.01.2020 upto 31.03.2020)
- 11.Sh. Jayasankar M. K (w.e.f. 30.07.2019)

Enterprises owned or significantly influenced by Key Management Personnel or their relatives:

- 1. Seshasaila Power and Engineering Pvt. Ltd.
- 2. Seshasaila Logistics Pvt. Ltd.
- 3. Seshasaila Infrastructure Pvt. Ltd.
- 4. Seshasaila Power (Mandsaur) Pvt. Ltd.
- 5. Seshasaila Power (Dhar) Pvt. Ltd.
- 6. AK-BIO Power (India) Pvt. Ltd.
- 7. Praja Engineering Services Pvt. Ltd.
- 8. Venran Biotech Pvt. Ltd.
- 9. Dronamraju Estates Pvt. Ltd.
- 10. Inteca Digi Technologies LLP
- 11. Neo Cube Technology Solutions Pvt Ltd
- 12. Credential Stock Brokers Limited
- 13. Toshali Commex Pvt. Limited
- 14. Enginuity Advisors Pvt. Ltd.
- 15. Endocrine & Diabetes Foundation (EDF)
- 16. M/s Trilegal



(Rs in Crores)

41.2. Details of Transactions:

41.2.1. Transactions with Subsidiaries

Particulars	Fresh And Healthy Enterprises Ltd. Period Year	ises Ltd.	CONCOR Air Limited. Period Yea	<u> </u>	SIDCUL CONCOR Punjab Logistics Infra Company Ltd. Infrastructure Ltd. Period Year Period Year	CONCOR pany Ltd.	Punjab I Infrastruc Period	ogistics ture Ltd.		Last Mile Limited Year	Total Period ended	tal Year ended
- 1	March 31,] 2020	March 31, 2019	March 31, March	March 31,] 2019	March 31,] 2020	March 31, 2019	March 31, 2020	March 31, 2019	March 31, 2020	March 31, 2019	March 31, 2020	March 31, 2019
											1	'
	0.51	2.47	22.63	17.52	0.62	0.54	0.75	0.70			24.51	21.23
											1	ı
	55.90	13.45									55.90	13.45
					8.96	4.34	22.42	17.44			31.38	21.78



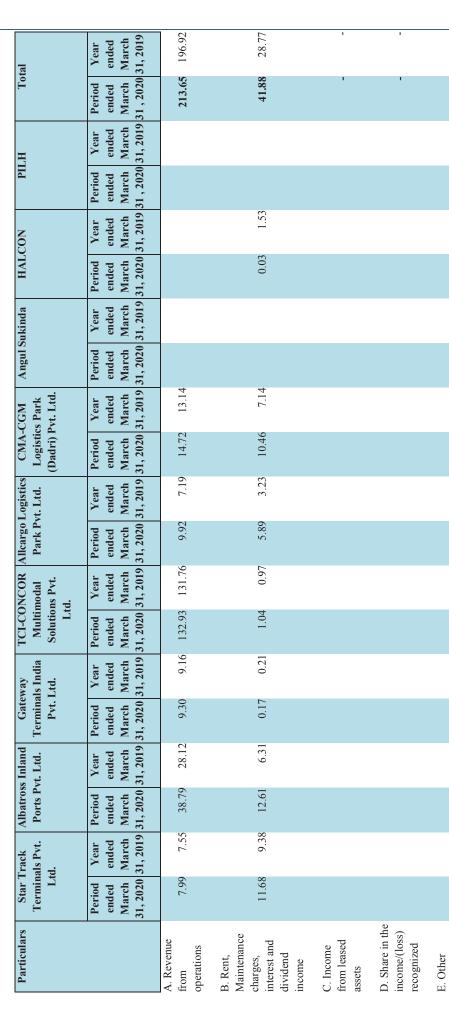
(Rs in Crores)

hemberdianion

41.2.2. Outstanding balances with subsidiaries

Particulars	Fresh And Healthy Enterprises Ltd.	Healthy es Ltd.	CONCOR Air Limited	R Air ted	SIDCUL CONCOR Punjab Logistics Infra Company Ltd. Infrastructure Ltd.	CONCOR pany Ltd.	Punjab Logistics Infrastructure Ltd	ogistics ture Ltd.	CONCOR Last Mile Logistics Limited	Last Mile Limited	Total	tal
	Period Year ended ended March 31, March 2020 31, 2019	Year ended March 31, 2019	Period Year Period Year Period Year Period Year ended ended ended ended ended ended ended ended ended and ended ended 2020 2019 2020 2019 2020 2019 2020 2019	Year ended March 31, 2019	Period ended March 31, 1 2020	Year ended March 31,] 2019	Period ended March 31, I 2020	Year ended March 31, 2019	Period ended March 31,] 2020	Year ended March 31, 2019	Period ended March 31, 2020	Year ended March 31, 2019
-Bank Guarantee/Bid Bonds											1	·
- Trade Receivable			0.20	0.57	90.0	0.01	0.21	0.14			0.47	0.72
- Other Payables					1.12	0.87	1.58	2.71			2.70	3.58
-Loans to/(from) subsidiaries		37.53									r	37.53
- Advances given		0.80		ı					0.92		0.92	0.80
- Interest accrued on loans		17.91									r	17.91
- Investments	215.97	215.97 160.07	36.65	36.65	74.00	74.00	103.25	103.25	1.00		430.87	373.97
- Fixed Assets given on lease (At Cost)											'	,







(₹ in crore)

1.32

0.95

0.03

0.03

1.29

0.92

expenditure





(₹ in crore)

Parior P	Particulars	Star Track Terminals Pvt. Ltd.	frack als Pvt. d.	Albatross Inland Ports Pvt. Ltd.		Gateway Terminals India Pvt. Ltd.	vay s India .td.	TCI-CONCOR Multimodal Solutions Pvt. Ltd.		Alleargo Logistics Park Pvt. Ltd.		CMA-CGM Logistics Park (Dadri) Pvt. Ltd.	CGM s Park vt. Ltd.	Angul Sukinda	ukinda	HALCON	NOS	PILH	H.	Total	Te.	
ity ity out of the control of the co		Period ended March 31,2020	Year ended March 31, 2019	Period ended March 31,2020	Year ended March 31, 2019	Period ended March 31,2020 3	Year ended March 31, 2019 3	Period ended March	Year ended March 1, 2019 3	Period ended March	Year ended March 31, 2019	Period ended March 31,2020	Year ended March 31, 2019	Period ended March 31,2020 3	Year ended March 31, 2019	Period ended March 31,2020	Year ended March 31, 2019	Period ended March 31,2020	Year ended March 31, 2019	Period ended March 31,2020	Year ended March 31, 2019	
able able able able able able able able	urity osit ved	0.48						0.02	0.01	0.36	0.36	0.28	0.28							1.89	1.88	
less m) joint es unces 0.76 0.10 0.010 0.05 0.05 0.011 0.003 0.004 0.005 0.010 0.003 0.004 0.005 0.010 0.003	de ivable					9.31	0.03	7.80	9.20							0.12	0.00			17.23	9.32	
m) joint es es 0.76 0.10 0.10 0.05 0.03 0.04 0.05 0.25 and 0.08 0.01 0.05 0.11	ier bles													0.01	0.01					0.01	0.01	
nnces 0.76 0.10 0.10 0.05 0.03 0.04 0.05 0.02 0.25 onces 0.05 0.11	ns rom) joint ures																			1	1	
nnces 0.05	vances	0.76						0.03	0.04	0.05	0.03	0.25	0.10							1.19	0.31	
	vances					0.05	0.11													0.05	0.11	

During FY 18-19, the Company had provided working capital loan to its wholly owned subsidiary (FHEL) at a rate of interest 6.58% p.a. The loan is unsecured and receivable in next year.



41.2.5. Transactions with Trusts

(₹ in crore)

Name of related party	Nature of transaction	Year ended March 31, 2020	Year ended March 31, 2019
A. Contribution to trust			
a) CONCOR Employees CPF Trust	Contribution to Provident Fund	43.26	32.27
b) CONCOR Gratuity Trust	Contribution to Gratuity	5.14	12.59

Compensation of Key Management Personnel:

A. Whole Time Directors and Company Secretary

(₹ in crore)

Name of Key Managerial Personnel	Short-teri	m benefits	Post-ret benefits(I fund/P	Provident		ng-term efits	Tot	al
	Year ended March 31, 2020	Year ended March 31, 2019	Year ended March 31, 2020	Year ended March 31, 2019	Year ended March 31, 2020	Year ended March 31, 2019	Year ended March 31, 2020	Year ended March 31, 2019
Sh.V.Kalyana Rama, CMD	0.71	0.48	0.08	0.07	0.20	0.33	0.99	0.88
Sh.Pradip Kumar Agrawal/DD	0.74	0.44	0.07	0.07	0.21	0.37	1.02	0.88
Sh.Sanjay Swarup/DIMO	0.49	0.39	0.07	0.06	0.20	0.23	0.76	0.68
Sh.Rahul Mithal/DPS	0.51	0.45	0.07	0.06	0.17	0.15	0.75	0.66
Sh Manoj Kumar Dubey/DF	0.36	0.15	0.06	0.02	0.04	0.03	0.46	0.20
Sh.Harish Chandra, ED (Fin. & CS)	0.57	0.45	0.07	0.06	0.16	0.22	0.80	0.73
Total	3.38	2.36	0.42	0.34	0.98	1.33	4.78	4.03

B. Independent Directors

Sitting fees paid to nominated/independent directors for the period ended March 2020 is ₹ 0.34 crore (previous period ₹ 0.36 crore)

41.3. Disclosure in respect of Government Controlled Entities

41.3.1. Name of Government controlled entities and description of relationship wherein significant amount of transaction carried out:

Government controlled entities

1. Indian Railways (54.80% shareholding)



41.3.2. Transaction with Government Controlled Entities

(₹ in crore)

Name of related party	Nature of transaction	Year ended March 31, 2020	Year ended March 31, 2019
Services received from			
a) Indian Railways	Rail Freight	3,498.39	3,731.42
	Land License Fees	38.68	166.38
	Railway Cost Recoveries	6.40	9.97
		3,543.47	3,907.77

The above transactions (revenue/expenses) with the government related entities presented for the parties covering collectively upto 80% of total transactions (revenue/expenses). The Company has entered into transactions related to expenses such as telephone expenses, air travel, fuel purchase etc. with above mentioned and other various government controlled entities. These expenses are not material individually and collectively.

41.3.3. Outstanding balances with Government related entities

(₹ in crore)

41.5.5. Outstanding parameter			(Kill clote)
Name of related party	Nature of transaction	As at March 31, 2020	As at March 31, 2019
A. Indian Railways *	Advances (Net of Payables) - Non Financial Assets	617.10	3,276.70
B. Indian Railways	Advances (Net of Payables) - Financial Assets	(3.94)	(48.69)
C. Executive Engineer Narmada Project Canal	Advances (Net of Payables) - Non Financial Assets	0.18	0.18
D. Government of Gujarat	Advances (Net of Payables) - Financial Assets	22.54	-
		635.88	3,228.19

^{*} This includes (i) Advance Rail freight of ₹ 3000 crore paid in FY 2018-19 for running of container trains during the financial year 2019-20 under Freight Advance Scheme of Indian Railways.

The Company has also entered into transactions related to operational and other expenses such as telephone expenses, air travel, fuel purchase etc. with above mentioned and other various government related entities. These operational and other expenses are insignificant individually and collectively.



41.4. Disclosure of Subsidiaries that have Non Controlling Interest

(a) Details of the Group's material subsidiaries at the end of the reporting period are as follows:

Name of the Subsidiary	Place of Incorporation and Place of Operation	Proportion of Non-Contr Rights As at March 31, 2020	As at March 31, 2019
SIDCUL CONCOR Infra Company Limited	Sidcul, Rudrapur, Udham Singh Nagar, Uttarakhand, 263153	26%	26%
Punjab Logistics Infrastructure Limited	SCO-119-120, Sector 17-B,Chandigarh- 160017	49%	49%

41.5 Related party transactions were made on arm's length.

41.6 Company's share of assets, liabilities, income, expenditure, contingent liabilities & capital commitments in the Subsidiaries, to the extent of information available, is as follows:

(₹ in crore)

Particulars	Assets	Liabilities	Income	Expenditure	Contingent Liabilities & Capital Commitments
Punjab Logistics	127.42	37.77	16.12	15.64	3.32
Infrastructure Ltd.	(128.60)	(39.43)	(10.39)	(16.44)	(3.51)
SIDCUL CONCOR Infra	85.21	18.34	10.53	5.65	0.76
Company Ltd.	(72.23)	(10.24)	(7.40)	(10.86)	(2.17)

In the above statement:

- Previous year figures are in brackets.

Note 42: Contingent liabilities and contingent assets

(₹ in crore)

Particulars	As at March 31, 2020	As at March 31, 2019
a. Outstanding Letters of Credit and bank guaranteesb. Bank guarantees/bid bonds for joint ventures& Subsidiaries	301.70	174.03
c. The Company has given financial guarantee to bank(s) on behalf of subsidiaries / joint venture companies.	70.52	70.55



- against d. Claims the Company not acknowledged debt. net of advances/payments under protest, arbitration, court orders, etc. [include claims of ₹320.63 crore (2018-19 ₹257.94 crore) pending in arbitration/courts pursuant to arbitration awards]
- 539.58 474.07
- e. Contingent liabilities are disclosed to the extent of claims received and include an amount of ₹ 49.96 crore (2018-19 ₹ 33.19 crore), which may be reimbursable to the company. Any further interest demand on the basic claim is not considered where legal cases are pending, as the claim itself is not certain. No provision has been made for the contingent liabilities stated above, as on the basis of information available, careful evaluation of facts and past experience of legal aspects of the matters involved, it is not probable that an outflow of future economic benefits will take place.
- f. The NSE and BSE has imposed fines on the Company for not having requisite number of Independent Directors on its Board during the quarters ended (QE) 31.12.2018, 31.03.2019, 30.06.2019 and 30.09.2019. The total fine imposed by BSE was totalling to ₹16,04,800/-(PY ₹.8,96,800/-), whereas considering Company's representation NSE has waived the fines imposed by it, totalling to ₹16,04,800/-
- g. As per assessment orders under section 143(3) of the Income Tax Act, 1961, the Assessing Officer (AO) disallowed certain claims of the company, mainly deduction under section 80IA in respect of Rail System for assessment years 2003-04 to AY 2007-08 & AY 2009-10 to AY 2015-16 and Inland Ports (ICDs/CFSs) for assessment years 2003-04 to AY 2015-16.
- h. In appeal, deduction for Rail System for AY 2003-04 to AY 2005-06 & AY 2011-12 to AY 2015-16 has been allowed by CIT (A) & for AY 2006-07 to AY 2013-14 has been allowed by ITAT/Delhi in favour of CONCOR.
- i. On the matter of deduction for Inland Ports, same has been allowed by the Hon'ble Supreme Court & Delhi High Court for AY 2003-04 to AY 2005-06 & AY 2007-08 to AY 2009-10, by ITAT-Delhi for AY 2006-07, AY 2010-11 to AY 2013-14. Disallowance of Inland Port deduction For AY 2014-15 has been upheld by CIT (A) & the company has filed appeal against these orders with Hon'ble ITAT/Delhi.
- j. Disallowance of SFIS Scrips For AY 2013-14 has been quashed by Hon'ble ITAT/Delhi and Department has filed appeal against the orders with Hon'ble High Court/Delhi. Further, Disallowance of SFIS Scrips for the AY 2015-16 has been allowed partially by CIT(A) & the company has filed appeal against these orders with Hon'ble ITAT/Delhi.
- k. Disputed income tax liabilities (excluding interest) have been summarized as: (₹ in Crore)

Nature of Dispute	Assessment Year	Amount
{A} Regular Assessment	2011-12	0.82
	2012-13	0.85
	2013-14	49.50
	2014-15	20.21
	2015-16	3.67
	Total (A)	75.05
{B} Appeals preferred by Department		
(i) On Misc. deductions allowed by CIT (A)		
	2014-15	112.43
	2015-16	40.26
	Total (B)	152.69



Nature of Dispute	Assessment Year	Amount (₹ in Crore)
{C} Service Tax(i) One third share of service tax demand related to JWG-ACC	2002-2008	1.48
Total (C)		1.48
{D} Others:		
	2001-till Date	
(i)) Water Tax dispute - Kanpur		1.48
Total (D)		1.48
Total(A+B+C+D)		230.70

The company entered into contract for supply of 1320 wagons by Hindustan engineering and Industries (HEI). After the supply of 1050 wagons, the contract was terminated during FY 2004-05, for non-fulfillment of obligation on the part of HEI. The company invoked the bank guarantee of ₹ 5.99 crore for refund of unadjusted advance and ₹ 7.37 crores towards performance guarantee for non fulfillment of terms of contract on the part of HEI. The matter was referred to an Arbitration Tribunal comprising three members, which has given majority award amounting to ₹ 39.58 Crores and interest @ 15% from date 22.05.2005 to 13.11.2013 amounting to ₹ 50.37 crore, totalling to ₹ 89.95 Crore + 18% interest p.a. from the date of award to the date of payment in favour of M/s Hindustan Engineering Industries on 13.11.2013. Minority award by Co-Arbitrator has been given amounting to ₹ 14.61 crore in favour of the company. The majority award given in favour of HEI has been challanged by the company under section 34 of Arbitration and Concilliation Act, 1996 in the High Court of Delhi at New Delhi on dated 07.03.2014. Last hearing in the matter was held on 16-03-2020 and matter has been adjourned to 15-07-2020.

The Company has executed "Custodian cum Carrier Bonds" of ₹ 31309.12 crore (Previous year: ₹ 32244.83 crore) in favour of Customs Department under the Customs Act, 1962. These bonds are of continuing nature, for which claims may be lodged by the Custom Authorities. Claims lodged during the year Nil (previous year: NIL).

No further provision is considered necessary in respect of these matters as the company expects favourable outcome. It is not possible for the company to estimate the timing of further cash outflows, if any, in respect of these matters.

No contingent assets and contingent gains are probable to the company.

Note 43: Commitments for expenditure

(a) Estimated amounts of contracts remaining to be executed on capital account, net of advances:

(₹ in crore)

Particulars	For the Year ended March 31, 2020	For the Year ended March 31, 2019
In relation to joint ventures & subsidiaries	159.89	113.78
On Capital Account	1,299.89	779.05
On Revenue Account	6.22	9.91

Details of capital Expenditure on enabling assets created on land not belonging to the company are as under:



Particulars	As at March 31, 2020	As at March 31, 2019
Building	13.55	14.20
Railway Siding	12.42	12.42
Plant & Machinery	3.05	3.05
Electrical Fittings	2.81	2.81
Furniture	0.03	0.03
Others	0.18	0.18
Total	32.04	32.69

Out of the above capital expenditure ₹ 29.07 crore (previous year: ₹ 28.47 crore) has already been charged to Statement of Profit & Loss.

Note 44: Disclosure as required by Regulation 34(3) and 53(f) of SEBI (Listing Obligations and Disclosure **Requirements) Regulations, 2015**

(₹ in Crore)

				,	
Subsidiary Company	Amount outstanding		Maximum Amount		
	During the year ended		During the year ended Outstanding		during the year
			ended		
	March 31st,	March 31st,	March 31st,	March 31st,	
	2020	2019	2020	2019	
CONCOR Air Ltd	-	-	-	100.00	
Fresh and Healthy Enterprises Limited	-	37.53	-	37.53	

Note 45: Value of imports calculated on C.I.F. basis

		(₹ in Crore)
Particulars	For the Year ended March	For the Year ended
	31, 2020	March 31, 2019
Raw materials	-	-
Capital goods	131.93	232.51
Stores & Spares	3.54	2.35

Note 46: Expenditure in foreign currency

(₹ in Crore)

Particulars	For the Year ended March 31, 2020	For the Year ended March 31, 2019
Consultancy Charges	0.97	0.20
Research & Development	-	-
Travelling	0.68	0.43
Membership & Subscription	0.01	0.01
Training Expenses	1.15	0.74
Children Higher Education-Staff	-	0.07
Books & periodicals	-	-



Note 47

During the year, the company realised $\stackrel{?}{\underset{?}{?}}$ 27.84 crore (previous year $\stackrel{?}{\underset{?}{?}}$ 12.85 crore) (net of auction expenses) from auction of unclaimed containers. Out of the amount realized, $\stackrel{?}{\underset{?}{?}}$ 7.35 crore (previous year $\stackrel{?}{\underset{?}{?}}$ 4.49 crore) is paid/payable as custom duty, $\stackrel{?}{\underset{?}{?}}$ 16.58 crore (previous year $\stackrel{?}{\underset{?}{?}}$ 8.29 crore) has been recognised as income and the balance of $\stackrel{?}{\underset{?}{?}}$ 3.91 crore (previous year $\stackrel{?}{\underset{?}{?}}$ 0.07 crore) has been shown under Current Liabilities.

- (a) Current liabilities include ₹ Nil crore (As at March 31 2019 ₹ 0.07 crore) towards unutilised capital grant received for acquisition of specific fixed assets in CONCOR/business arrangements. ₹ 0.07 has been recognised in the Statement of Profit and Loss for the year ended March 31, 2020(previous year: Nil).
- (b) Current liabilities include ₹ 1.82 crore (As at March 31 2019 ₹ 1.82 crore) towards unutilised revenue grant received from National Horticulture Board for offsetting the freight for the Horticulture Projects.
- (c) Out of the capital grant of ₹ 42.67 crore (previous year ₹ 15.84 crore), an amount of ₹3.53 crore (previous year ₹ 1.00 crore) has been recognised in the Statement of Profit and Loss and the balance of ₹39.14 crore (previous year ₹ 14.84 crore) is shown under liabilities.

Tax provision during the year has been worked out after considering deduction of ₹ Nil crore (As at March, 2019: ₹ 288.96 crore) under section 80IA of the Income Tax Act, 1961 in respect of Rail System and ICDs.

Note 48: The Particulars of dues to Micro, Small and Medium Enterprises under Micro, Small and Medium Enterprises Development Act,2006 ("MSMED Act")

(₹ in Crore)

Particulars	As at March 31, 2020	As at March 31, 2019
Principal amount due to suppliers under MSMED Act at the year end.	21.79	6.24

Note: The above information has been disclosed in respect of parties which have been identified on the basis of the information available with the Company.

Note 49: Auditors Remuneration

(₹ in Crore)

Particulars	As at March 31, 2020	As at March 31, 2019
Statutory Audit (including consolidated accounts)	0.15	0.13
Tax audit and other audits under Income Tax Act	0.04	0.03
Other Services	0.22	0.14
Out of Pocket Expenses	0.03	0.05
Total	0.44	0.35

Note: The above amount are exclusive of GST



Note 50: Remittance in foreign currency for dividend

The company has not remitted any amount in foreign currency on account of dividend during the year.

Provisions relating to disclosure of information as required by Companies Act, 2013 in case of companies other than service companies are not applicable, as the company has no manufacturing, trading and financing activities.

Note 51: Details of Scrips, if any

Company is entitled for Served from India Scheme (SFIS) of the government of India, SFIS sricps under the scheme can be utilized within 24 months from the date of issue of scrips for duty credit for import of capital goods & payment of excise duty on domestic purchases.

Details of utilisation of these Scrips are as follows:

(₹ in Crore)

Particulars	As at March 31, 2020	As at March 31, 2019
Opening Balance	75.12	100.80
Received during the year	-	89.40
Utilisation during the year for:		
Payment of Excise Duty	-	-
Payment of Custom Duty	(14.82)	(32.03)
Expired during the year	-	(83.05)
Closing balance	60.30	75.12

Note 52: Interest in Joint Ventures

a) Brief description of Joint Ventures of the Company where investments have been made a	a)	Brief description of Joi	it Ventures of the Comp	any where investments	have been made ar
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Particulars	Country of incorporation	(%) Holding
Star Track Terminals Pvt. Ltd.: A Joint Venture with APM Terminals India Pvt. Ltd. (formerly known as Maersk India Pvt. Ltd.) for setting up and running a CFS at Dadri, U.P.	India	49
Transworld Terminals Dadri Private Limited (formerly known as Albatross Inland Ports Private Limited): A Joint Venture with Transworld group of Companies for CFS at Dadri, U.P.	India	49
Gateway Terminals India Pvt. Ltd.: A Joint Venture with APM Terminals Mauritius Ltd. for third berth at JN Port, Mumbai.	India	26
CMA-CGM Logistics Park (Dadri) Pvt. Ltd: A Joint Venture with "Ameya Logistics Pvt. Ltd." for CFS at Dadri, UP.	India	49



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Himalayan Terminals Pvt. Ltd.: A Joint Venture with Nepalese Enterprises (Interstate Multimodal Transport Pvt. Ltd. of Nepal & Nepal Transit & Warehouse Co. Ltd.) & Transworld group of companies for management and operation of rail container terminal at Birgunj (Nepal).	Nepal	40
HALCON: A business arrangement with Hindustan Aeronautics Ltd. for operating an air cargo complex & ICD at Ozar airport, Nasik.	India	50
India Gateway Terminal Pvt. Ltd.: A Joint Venture with Dubai Port International (DPI) for setting up and managing Container Terminals at Cochin.	India	11.87
TCI-CONCOR Multimodal Solutions Pvt. Ltd. (formerly known as Infinite Logistics Solutions Pvt. Ltd.): A Joint Venture with Transport Corporation of India Ltd.to establish logistics freight terminals and provide integrated logistics services across the country.	India	49
Container Gateway Ltd.: A Joint Venture with Gateway Rail Freight Ltd. for operations of existing rail/road container terminal at Garhi Harsaru, Gurgaon (Haryana)	India	49
Allcargo Logistics Park Pvt. Ltd.: A Joint Venture with Allcargo Global Logistics Ltd. for setting up and running CFS at Dadri.	India	49
Angul Sukinda Railway Ltd.: A Joint Venture with Rail Vikas Nigam Limited, Jindal Steel & Power Ltd., Odisha Mining Corporation, Odisha Industrial Infrastructure Development Corporation and Government of Odisha to develop the region of Odisha.	India	26
CONCOR BATS Airport Services: A business arrangement with Banglore Airport Terminal Services Pvt Ltd (BATS) to undertake Ground Handling Services including Ramp and Tarmac services, Flight Handling Services and other allied air cargo related activities on pan India basis.	India	50
Pipavav Integrated Logistics-HUB (PILH): A business arrangement Central Warehousing Corporation	India	50

b) Brief description of subsidiaries of the Company where investments have been made are:

to operate the Logistics facility at Pipavav Port.

Particulars	Country of (%) Holincorporation	
Fresh and Healthy Enterprises Limited	India	100



CONCOR AIR Limited	India	100
CONCOR Last Mile Logistics Limited	India	100
SIDCUL CONCOR Infra Company Ltd.: A Joint Venture with SIIDCUL (State Infrastructure & Industrial Development Corporation of Uttrakhand).	India	74
Punjab Logistics Infrastructure Ltd.: A Joint Venture with Punjab State Container & Warehousing Corporation Limited (CONWARE).	India	51

c) Company's share of assets, liabilities, income, expenditure, contingent liabilities & capital commitments in the Joint Ventures, to the extent of information available, is as follows:

(₹in Crore)

Particulars	Assets	Liabilities	Income	Expenditure	Contingent Liabilities & Capital Commitments
Star Track Terminal Pvt. Ltd. #	28.81	9.15	23.32	21.10	0.30
Star Track Terminar Pvt. Ltd. #	(26.65)	(5.66)	(24.98)	(20.46)	(1.57)
Transworld Terminals Dadri Private Limited (formerly known as	38.26	7.04	26.63	23.93	98.34
Albatross Inland Ports Private Limited)	(39.80)	(4.76)	(33.82)	(26.44)	(98.34)
Gateway Terminals India Pvt. Ltd.	452.80	176.74	134.04	112.10	331.10
Gateway Terminais india FVt. Ltd.	(420.76)	(165.77)	(137.66)	(111.68)	(371.20)
Himalayan Terminals Pvt. Ltd. #	12.46	7.49	20.25	17.28	10.90
Himaiayan Terminais Pvt. Ltd. #	(8.45)	(4.89)	(16.75)	(14.11)	(10.30)
CMA -CGM Logistics Park (Dadri)	21.90	5.35	32.48	26.02	286.65
Pvt. Ltd.	(19.75)	(5.22)	(31.20)	(26.88)	(247.72)
HALCON.	5.25	0.54	2.18	1.70	-
	(4.96)	(0.73)	(2.34)	(1.65)	-
India Gateway Terminal Pvt. Ltd. #	67.96	91.04	34.89	36.64	1.90
ilidia Gateway Tellilliai FVt. Ltd. #	(73.56)	(94.86)	(34.08)	(36.86)	(2.32)
	315.70	127.29	79.44	79.37	378.81
Angul Sukinda Railway Ltd. #	(260.16)	(82.89)	(62.99)	(62.41)	(151.69)
TCI-CONCOR Multimodal Solutions	16.41	10.72	92.71	91.89	1.41
Pvt. Ltd. (formerly known as Infinite Logistics Solutions Pvt. Ltd.)	(16.67)	(11.44)	(92.81)	(91.91)	(0.81)
All I C. D. D. D. I.I.	16.71	4.12	18.62	14.13	0.20
Allcargo Logistics Park Pvt. Ltd.	(11.47)	(2.91)	(15.96)	(12.32)	(0.20)
Container Cetavyey I td. #	0.04	0.03	0.00	0.01	-
Container Gateway Ltd. #	(0.04)	(0.02)	(0.00)	(0.00)	-



Pipavav Integrated Logistics Hub 6.20 1.82 0.21 0.82 - (PILH)

In the above statement:

- Previous year figures are in brackets.
- # Current year figures are unaudited.

Note 53

Works carried out by Railways/its units for the company are accounted for on the basis of correspondence /estimates/advice etc.

Note 54

India Gateway Terminal (P) Ltd. (IGTPL) is a joint venture of CONCOR with Dubai Port International (DPI) for setting up and managing of container terminal at Cochin. Though CONCOR's share in the accumulated losses (as per unaudited financial statements for FY 2019-20) of this JV exceeds its investment of ₹ 54.60 crores as on 31st March 2020, no provision for diminution in the value of investment has been made, as with the management's consistent review and implementation of appropriate business strategy, the company has already made a turnaround. The same is clearly established from the unaudited financial statements of IGTPL for FY 2019-20.

Management has also tested this investment for impairment in accordance with the conditions laid own under IND AS-36 "Impairment of Assets". As per the impairment testing carried out by the management, it has been established that the Value in Use i.e., the present value of future expected cash flows that will accrue from the improving/enhancing of its asset's performance exceed the carrying value of investment. IND AS-36 states that impairment needs to be provided if and only if the carrying value of investments exceeds its value in use or fair value.

Note 55

Fresh & Healthy ENTERPRISES Limited (FHEL), a wholly owned subsidiary of Container Corporation of India Ltd. (CONCOR) was incorporated in February, 2006 with ₹.35 Crore as equity from CONCOR. Investment in equity share of FHEL as on 31.03.2020 is ₹.215.97 Crore. Impairment testing report of FHEL as on 31.03.2020 has indicated that recoverable value of FHEL as on 31.03.2020 is ₹.195.39 Crores against the carrying amount of FHEL investment in books of Container Corporation of India Ltd. of ₹.215.97 Crores. Accordingly, An amount of ₹.20.58 Cr. (Previous Year:Nil) has been recognised as impairment loss in profit & loss statement.

Note 56

Under the Foreign Trade Policy (FTP) 2015-20 of government of India, CONCOR is eligible for benefits under" Service Export from India Scheme(SEIS). Accordingly, CONCOR had recognized during the financial year 2015-16 to 2018-19 an amount totaling to ₹.1044.03 crores as the income on account of benefit available under Service Export from India Scheme (SEIS). The availability of this benefit to CONCOR was also confirmed through legal opinions, including from Additional Solicitor General (ASG). Vide letter no. F.No.01/61/180/351/AM16/PC-3/786, dated 26th September 2019 received from Directorate General of Foreign Trade (DGFT), the Company has been informed that services towards customs transit of foreign liners sealed containers by rail transport placed under customs control to/from ICDs are not eligible for SEIS. Consequently, an estimated amount of ₹ 861.05 crores for ineligible SEIS benefit has been provided for in the FY 2019-20(previous year :Nil). Further, an amount of ₹.9.15 crore (5%) has been provided for as estimated discount for monetization on the eligible amount of ₹.182.98 crore.

No income has been recognized on account of SEIS benefits in FY 2019-20 as no notification has been issued by Govt, for the same.



After meeting with ADGFT,CLA, I.P. Bhawan, New Delhi and satisfying all the queries, the SEIS authorizations have been issued to the tune of ₹.182.98 crore in two trenches on dated 06/03/2020 and 11/03/2020 respectively.

Note 57

In FY 2019-20, an amount of ₹ 22.16 crore(In FY 2018-19-₹ 13.39 crore) has been utilized on various social activities undertaken including development of aspirational districts adopted by CONCOR by taking up educational and health activities in four districts i.e. Shravasti, Chandauli, Vishakhapatnam and Asifabad under CONCOR Corporate Social Responsibility (CSR). Apart from above activities in aspirational districts, CONCOR has undertaken various other activities as per its CSR policy and Companies Act 2013. Some of the major projects are related to creating infrastructure for schools, construction of hospital buildings, preventive health check-up including cancer detection camps, cochlear implants surgeries, distribution of assisting devices to divangjans, sports facilities upgradation, construction of community toilets, skill development trainings, contribution towards Armed Forces Flag Day Fund and PM CARES FUND, etc.

Note 58

On 24th March 2020, the Government of India ordered a nationwide lockdown in phased manner, to prevent community spread of COVID-19 in India resulting in significant reduction in economic activities. Barring essential services, most of the manufacturing and service industry was put under lockdown. Terminal business was included under essential services and continued operations albeit with certain expected limitations.

Spread of COVID-19 started in China by Nov' 2019 and was full blown by Dec'2019. Further spread engulfed Singapore, whole of Europe and North America, all being important centres for EXIM Business, affected the Q4 of FY 2019-20 very badly. This was followed by nationwide lockdown in India from 24 March 2020 which affects CONCOR's business adversely and resulted into fall in revenue from operation for quarter ending March 2020 by 9% (approximately). The impact of COVID-19 on business is expected to be experienced in financial year 2020-2021 also.

The company has made detailed assessment of its liquidity position for the next one year and of the recoverability and carrying values of its assets comprising property, plant and equipment, Intangible assets, Deferred tax assets and Trade receivables as at the balance sheet date, and has concluded that there are no adjustments required in the financial statements.

The company has performed detailed analysis on the assumptions used on the basis the internal and external information / indicators of future economic conditions and expects to recover the carrying amount of the assets. The company has made a detailed assessment of its liquidity position and will be able to generate sufficient cash to fund its operations.

Management believes that, in the preparation of the financial statement, it has taken into account all known events arising from COVID-19 pandemic. However, the assessment of the impact of COVID-19 is an ongoing process and Company will continue to monitor any material changes in future economic conditions.

Note 59

- (a) . Unless otherwise stated, the figures are in rupees crore. Previous year's figures have been restated, regrouped and rearranged, wherever considered necessary.
- (b). Balances of Sundry Debtors, Sundry Creditors and advances to other parties including Railways shown in financial statements are subject to confirmation/reconciliation.



Note 60

Indian Accounting Standard (Ind AS)-116 "Leases" became effective from 01.04.2019 and the company has adopted the same using modified retrospective transition method where at the date of initial application, the lease liability is measured at the present value of remaining lease payments and right of use asset has been recognised at an amount equal to the lease liability. Subsequent to the implementation of IND AS-116, an amount of ₹.10.47 crores has been adjusted in retained earnings.

Reconciliation of equity and comprehensive income as perviosly reported under old IND AS 17 to IND AS-116.

(₹	in	crore

Particulars	As at March 31, 2019
Equity as reported under Old Ind AS 17	10,367.87
Add: Discontinuing of lease equilization reserves/liability	10.47
Equity as reported under Ind AS 116	10,378.34



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INDEPENDENT AUDITOR'S REPORT

TO THE MEMBERS OF

CONTAINER CORPORATION OF INDIA LIMITED

Report on the Audit of Standalone Financial Statements

Opinion

We have audited the accompanying financial statements of **CONTAINER CORPORATION OF INDIA LIMITED** ("the Company"), which comprise the Balance Sheet as at 31st March, 2020, the Statement of Profit and Loss (including other comprehensive income), Statement of Changes in Equity, Statement of Cash Flows for the year then ended and notes to the financial statements, including a summary of significant accounting policies and other explanatory information (hereinafter referred to as "the standalone financial statements") in which are included the returns for the year ended on that date audited by the branch auditors of the Company's regions location at Mumbai (Western Region), Chennai (Southern Region), Kolkata (Eastern Region), Noida (North Central Region), Nagpur (Central Region), New Delhi (Northern Region), Secunderabad (South Central Region) and Ahmedabad (North West Region).

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone financial statements give the information required by the Act in the manner so required and give the information required by the Companies Act, 2013 ("the Act") in manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at 31st March 2020, its profit (including other comprehensive income), changes in equity and its cash flows for the year ended on that date.

Basis of Opinion

We conducted our audit of standalone financial statements in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Companies Act, 2013. Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Standalone Financial Statements section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India ("ICAI") together with the ethical requirements that are relevant to our audit of the standalone financial statements under the provisions of the Act and the Rules made there under, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financials statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide separate opinion on these matters.



We have determined the following matters described to be the key audit matters to be communicated in our audit report:

S. No.	Key Audit Matters	Substantive Audit Procedures
1	Adoption of Ind AS 116:	Our audit procedure on adoption of Ind AS 116 include:
	As described in Note No. 39 to the standalone financial statements, the company has adopted IND AS 116 Leases in the current year. The application and transition to this accounting standard is complex and is an area of focus in our audit since the company has a large number of leases with different contractual	 Assessed and tested new processes and controls in respect of the lease accounting standard (Ind AS 116); Assessed the company's evaluation on the identification of leases based on the contractual agreements and our knowledge of the business.
	Ind AS 116 introduces a new lease accounting	Evaluated the reasonableness of the discounting rate applied in determining the lease liabilities;
	model, wherein lessees are required to	• Upon transition as at 1 st April 2019:
	recognize a right-of-use (ROU) assets and a lease liability arising from a lease on the balance sheet. The lease liabilities are initially	Evaluated the method of transition and related adjustments.
	measured by discounting future lease payments during the lease terms as per the contract/arrangement. Adoption of the standard involves judgments and estimates including, determination of the discount rates and the	➤ Tested completeness of the lease data by reconciling the company's operating lease commitments to data used in computing ROU asset and the lease liabilities.
	lease term.	• On a statistical sample, we performed the following procedures:
	Additionally, the standard mandates detailed disclosures in respect of transition. Refer Note No. 39 to the standalone financial statements.	 Assessed the key terms and conditions of each lease with the underlying lease contracts; and
	140. 37 to the standarone imaneiar statements.	Evaluated computation of lease liabilities and challenged the key estimates such as discount rates and the lease term.
		Assessed and tested the presentation and disclosure relating to Ind AS 116 including, disclosures relating to transition.
2	Revenue Recognition:	Our audit procedure consisted:
	Western Region The application of the IND AS 115 Revenue Recognition involves certain key judgments relating to identification of distinct performance obligations, determination of transaction price of the identified performance obligations, satisfaction of performance obligations, etc.	 Testing of the operating effectiveness of internal controls. We have selected few samples of continuing contract and tested the operating effectiveness of the internal control relating to identification of the distinct performance obligations and determination of transaction price. We carried out a combination of procedures involving enquiry, observation and inspection of evidence in respect of operation of these controls. We read, analyzed and identified performance obligations in selected sample contracts. We compared these performance obligations with that identified by the Western Region of the company. We have considered the terms of the contract to determine the transaction price.
		• Tested the data operating system DTMS



	
	(Domestic Terminal Management System) and ETMS (Exim Terminal Management System) and also the report generated from the data operating system such as "Container departed and not reached to the Destination report" for the purpose of reversal of the same from income already accounted for.
	• In case of door to door delivery via rail movement, road freight income and charges for the incidental services are accounted for on arrival of container at the originating CONCOR Terminal from customer premises.

Information Other than the Standalone Financial Statements and Auditor's Report thereon

The Company's Board of Directors is responsible for the other information. The other information comprises the Management Discussion and Analysis, Director's Report including annexure to Director's Report, Business Responsibility Report, Corporate Governance, Ten years Financial/physical performance and data and letter from CMD included in the annual report of the company, but does not include the standalone financial statements and our auditor's report thereon. The annual report is expected to be made available to us after the date of this auditor's report.

Our opinion on the standalone financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the standalone financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the standalone financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

When we read the Annual report, if we conclude that there is material misstatement therein, we are required to communicate the matter to those charged with governance and take necessary actions as per applicable laws and regulations.

Responsibilities of Management and Those Charged with Governance for the Standalone Financial Statements

The Company's Board of Directors is responsible for the matters stated in section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these standalone financial statements that give a true and fair view of the financial position, financial performance, changes in equity and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the accounting Standards specified under Section 133 of the Act. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.



In preparing the financial statements, the Board of Directors is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is also responsible for overseeing the Company's financial reporting process

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial results, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial results or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the standalone financial results, including the disclosures, and whether the financial results represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report



because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Emphasis of Matter

We draw attention to the following matters related to our scope with respect to audit of financial statements of the Company.

- a) As reported by the Auditor of North Central Region of the company, due to outbreak of pandemic Covid 19 and consequent countrywide lockdown enforced by Government of India. Due to this we could not carryout normal audit procedures by visiting the CCI-NCR Office and audit was carried out using "Work from Home" approach. Interview/discussion with client via video conferencing/call conferencing and other verbal communications. Further on account of pandemic "Covid 2019" and nationwide lockdown imposed by government, the audit process has been modified, wherein certain documents/records etc were verified in electronic mode, and have relied on the representations received from the company for the accuracy and authenticity.
- b) Balances of Sundry Debtors, Sundry Creditors and Advance to Other Parties including Railways are subject to confirmation and reconciliation, as referred to note no.59 (b). These balances include outstanding for more than 3 years. The effect of the same is not ascertainable.

Our opinion is not modified in respect of these matters.

Other Matter

We did not audit the financial statements/ information of 8 regions included in the standalone financial statements of the Company whose financial statements/financial information reflect total assets of Rs. 3818.01 Cr. as at 31st March 2020 and total revenue of Rs. 6518.06 Cr. the year ended on that date, as considered in the standalone financial statements. The financial statements/information of these regions have been audited by the branch auditors whose reports have been furnished to us, and our opinion in so far as it relates to the amounts and disclosures included in respect of these regions, is based solely on the report of such branch auditors.

Our opinion is not modified in respect of this matter.

Report on Other Legal and Regulatory Requirements:

- 1. As required by the Companies (Auditor's Report) order, 2016 ("the Order") issued by the Central Government of India in terms of sub-section (11) of section 143 of the Act, we give in the "Annexure A", a statement on the matters specified in paragraphs 3 and 4 of the order, to the extent applicable.
- 2. The Comptroller & Auditor General of India has issued directions indicating the areas to be examined in terms of Sub section (5) of Section 143 of the Act, compliance of which are set out in "Annexure-B".
- 3. As required by Section 143 (3) of the Act, we report that:
- (a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
- (b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books and proper returns adequate for the purposes of our audit have been received from the branches not visited by us.



- (c) The reports on the accounts of the regions of the Company audited under Section 143(8) of the Act by branch auditors have been sent to us and have been properly dealt with by us in preparing this report.
- (d) The Balance Sheet, the Statement of Profit and Loss (including other comprehensive income), the Statement of Changes in Equity and the Cash Flow Statement dealt with by this Report are in agreement with the books of account and with the returns received from the regions not visited by us.
- (e) In our opinion, the aforesaid standalone financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014.
- (f) As per the notification number G.S.R. 463(E) dated 5th June, 2015 issued by Ministry of Corporate Affairs, section 164(2) of the Act regarding the disqualifications of Directors is not applicable to the Company, since it is a Government Company.
- (g) With respect to the adequacy of internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate Report in "Annexure C".
- (h) With respect to the other matters to be included in the Auditor's Report, as per notification number G.S.R. 463
 (E) dated 5th June, 2015 issued by Ministry of Corporate Affairs, section 197(16) of the Act regarding the Managerial Remuneration is not applicable to the Company, since it is a Government Company.
- (i) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
 - i. The Company has disclosed the impact of pending litigations/arbitrations on its financial position in its financial statements Refer Note 42 to the financial statements;
 - ii. The Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses.
 - iii. There has been no delay in transferring amounts, required to be transferred, to the Investor Education and Protection Fund by the Company.

For S. N. Nanda & Co. Chartered Accountants FRN: 000685N

S.N.Nanda Partner M. No. 005909

UDIN: 20005909AAAABB5381

Date: 25th June 2020 Place: New Delhi



Annexure - A to the Independent Auditor's Report

Referred to Paragraph – 1 under the heading "Report on other Legal and Regulatory Requirements" of our Report of even date

We report that:

- (i) In respect of the Company's fixed assets:
 - (a) The Company has maintained proper records showing full particulars including quantitative details and situation of fixed assets.
 - (b) The Company has a programme of physical verification of fixed assets on a yearly basis, which in our opinion is reasonable having regards to the size of the Company and nature of its business. Fixed assets were physically verified by the management during the year. According to the information and explanations given to us, no material discrepancies were noticed on such verification.
 - (c) According to information and explanations given to us and on the basis of our examination of the records of the Company, the title deeds of immovable properties are held in the name of the Company, except for the items mentioned below:

(Amount in Rs. Crores)

Details of Property	Net Amount 31.03.2020
RO Premises at Egmore, Chennai	1.45
Staff Quarters at Chennai	0.75
Leasehold Land-MMLP Vishakhapatnam	93.91
Freehold Land-Krishnapatnam Port	31.21
Leasehold Land at Kodakola	18.79
Land acquired from New Mangalore Port Trust (NMPT)	1.24

- (ii) The Company has carried out physical verification of inventory at reasonable intervals.
 - (a) As per the information and explanations given to us, no material discrepancies were noticed during such verification.
 - (b) As per Auditor's Report of Southern Region, following items are included in the financial statements but not in inventory records.
 - Goods in transit Rs.5,94,861/-
 - Inventory held by Third Party Rs. 4,21,250/-
- (iii) The Company had granted unsecured loans to wholly owned subsidiary company i.e. M/s Fresh & Healthy Enterprises Limited (FHEL):
 - (a) In our opinion and according to the information and explanation given to us, the Company the terms and conditions of grants of loans are not prejudicial to the Company's interest.
 - (b) The outstanding loan of Rs.55.89 Crores including interest accrued from the entity FHEL has been converted into equity share capital of FHEL, the conversion of loan into equity is not prejudicial to the Company's interest.
- (iv) In our opinion and according to the information and explanations given to us, the Company has complied with the provisions of Section 185 and 186 of the Companies Act, 2013 in respect of loans, investments, guarantees and security, as applicable.



- (v) The Company has not accepted deposits from the public within the meaning of provisions of sections 73 to 76 of the Companies Act, 2013 and the rules framed there under.
- (vi) As per the information and explanations given to us, the maintenance of cost records has not been prescribed by the central Government under subsection (1) of Section 148 of the Companies Act, 2013 for services rendered by the Company.
- (vii) (a) According to information and explanations given to us and on the basis of our examination of the books of account of the Company, no amount is outstanding as on 31st March 2020 for a period of more than six months from the date of it became payable, amount deducted /accrued in the books of account in respect of undisputed statutory dues including Provident Fund, Employees' State Insurance, Income Tax, Goods and Service Tax, Sales Tax, Service Tax, Custom Duty, Value added Tax, Cess and any other statutory dues have been regularly deposited during the year by the Company with appropriate authorities.

As per Auditor's Report of Southern Region of the company, following dues of Service tax have not been deposited by the Company on account of dispute:

Name of the	Nature of	Amount (Rs.)	Period to which the	Due date
Statute	Dues		amount relates	
Service Tax	Service Tax and	1,48,12,667.00**	Sept. 2002 to June	CESTAT
	Penalty		2008	Bangalore
**1	One third share of the total disputed amount			
**2	A stay order has been obtained against the amount disputed and not been deposited			
	by the Joint-Venture.			

- (viii) The Company has not defaulted in repayment of loans or borrowings to a financial institution, bank, Government or dues to debenture holders during the year.
 - (ix) The Company did not raise any money by way of initial public offer or further public offer (including debt instruments) and term loans during the year. Accordingly, Para 3(ix) of the order is not applicable.
 - (x) According to the information and explanations given to us by the management and based on our examination of the records of the Company, no material fraud by the Company or on the Company by its officers or employees has been noticed or reported during the year.
 - (xi) As per Notification dated 5thJune 2015, Section 197of the Act is not applicable in case of a Government Company. Accordingly, Para 3 (xi) of the order is not applicable to the Company.
 - (xii) In our opinion and according to the information and explanations given to us, the Company is not a Nidhi Company. Accordingly, Para 3 (xii) of the Order is not applicable to the Company.
- (xiii) According to the information and explanations given to us and based on our examination of the records of the Company, the transactions with the related parties are in compliance with sections 177 and 188 of the Act where applicable and details of such transactions have been disclosed in the standalone financial statements as required by the applicable Indian Accounting Standards.
- (xiv) According to the information and explanations given to us and based on our examination of the records of the Company, the Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures during the year under review. Accordingly, Para 3 (xiv) of the Order is not applicable to the Company.



- (xv) According to the information and explanations given to us and based on our examination of the records of the company, the Company has not entered into any non-cash transactions with directors or persons connected with him. Accordingly, Para 3 (xv) of the Order is not applicable to the Company.
- (xvi) The Company is not required to be registered under Section 45-IA of the Reserve Bank of India Act, 1934.

For S. N. Nanda & Co. Chartered Accountants FRN: 000685N

S. N. Nanda Partner M. No. 005909

UDIN: 20005909AAAABB5381

Date: 25th June 2020 Place: New Delhi



ANNEXURE B TO THE INDEPENDENT AUDITOR'S REPORT

Referred to Paragraph 2 under the heading of "Report on other Legal and Regulatory Requirements" of our Report of even date.

According to the information and explanations given to us we report as under:

S.No.	Areas Examined	Observations/Findings
1.	Whether the company has system in place to process all the accounting transactions through IT system? If yes, the implications of processing of accounting transactions outside IT system on the integrity of the accounts along with the financial implications, if any, may be stated.	The Company has system in place to process all the accounting transactions through IT system i.e. Oracle. The operational entries of the company like revenue, customer ledger account, predeposits accounts etc have been recorded in a separate IT system (viz. DTMS, ETMS and CCLS) other than financial reporting IT system (viz. Oracle). At each month end, a consolidated entry is being posted in 'Oracle' based on the summary generated in DTMS, ETMS and CCLS systems. Further, payroll of the Company is maintained through RAMCO system and spares inventory of the Company is maintained through Maximo. However, the Company has adequate internal control system to verify correctness of the entries collated and posted in Oracle.
2.	Whether there is any restructuring of an existing loan or cases of waiver/write off of debts/loans/interest etc. made by a lender to the company due to company's inability to repay the loan? If yes, the financial impact may be stated.	According to the information and explanation given to us and based on our examination of records of the Company, there has been no restructuring/ waiver/ write off of any existing loan taken by the Company.
3.	Whether funds received/receivable for specific schemes from central/state agencies were properly accounted for/utilized as per terms and conditions? List the cases of deviation.	The Company, based on the information and explanation furnished to us by the management, there were no such funds received / receivable towards any specific scheme from Central / State Agencies by the company during the financial year 2019-20. As per Auditor's Report of Eastern Region the grant received in 2010 of which Rs.6,46,278/- remain unutilized till 2018-19, has been recorded as Miscellaneous Income in the current financial year.

For S. N. Nanda & Co. Chartered Accountants FRN: 000685N

S. N. Nanda Partner M. No. 005909

UDIN: 20005909AAAABB5381

Date: 25th June 2020 Place: New Delhi



Annexure - C to the Independent Auditor's Report

Referred to Paragraph -3(g) under the heading of "Report on other Legal and Regulatory Requirements" our Report of even date.

Report on the Internal Financial Controls over Financial Reporting under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act").

We have audited the Internal Financial Control over financial reporting of **CONTAINER CORPORATION OF INDIA LIMITED** ("the Company") as of 31st March, 2020 in conjunction with our audit of the standalone financial statements of the Company for the year ended on that date.

Management's Responsibility for Internal Financial Controls

The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India. These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to respective company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

Auditors' Responsibility

Our responsibility is to express an opinion on the internal financial controls over financial reporting of the Company based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") issued by the Institute of Chartered Accountants of India and the Standards on Auditing prescribed under Section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the internal financial controls system over financial reporting of the Company.

Meaning of Internal Financial Controls over Financial Reporting

A company's internal financial controls over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's Internal financial controls over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail accurately and fairly reflect the transactions and dispositions of the assets of the company; (2)



provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Inherent Limitations of Internal Financial Controls over Financial Reporting

Because of the inherent limitations of Internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that internal financial controls over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Opinion

In our opinion and to the best of our information and according to the explanations given to us, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at 31st March, 2020, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial reporting issued by the Institute of Chartered Accountants of India.

For S. N. Nanda & Co. Chartered Accountants FRN: 000685N

S. N. Nanda Partner M. No. 005909

UDIN: 20005909AAAABB5381

Date: 25th June 2020 Place: New Delhi



CONSOLIDATED FINANCIAL STATEMENTSBalance Sheet as at 31st March, 2020

(in Indian Rupees crore, unless otherwise stated)

		(in Indian Rupees crore,	Ź
Particulars	Notes No.	As at March 31, 2020	As at March 31, 2019
ASSETS			
Non-current assets			
Property, plant and equipment	2	5,343.05	4,556.16
Capital work-in-progress	3	943.07	626.34
Other intangible assets	4	4.76	7.90
Financial assets			
Investments	5	1,199.80	1,168.80
Loans	6	75.42	60.44
Other financial assets	7	25.07	28.07
Deferred tax asset(Net)	39	26.68	2.82
Non-current tax asset	8	237.04	423.43
Other non-current assets	9	1,006.70	1,179.47
Current assets			
Inventories	10	26.26	23.64
Financial assets	10		
Trade receivables	11	164.63	95.48
Cash and cash equivalents	12	67.67	131.68
Bank balances	13	2,123.95	74.06
Loans	14	13.49	36.82
Other financial assets	15	125.06	106.30
Current tax assets	16	1.62	1.54
Other current assets	17	405.25	4,277.37
TOTAL		11,789.52	12,800.32
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EQUITY AND LIABILITIES			
Equity			
Equity share capital	18	304.65	304.65
Other equity	19	9,742.33	10,022.76
Non controlling interest	20	108.52	106.34
Non-current liabilities			
Financial liabilities	21	63.64	70.00
Borrowings	21		
Other financial liabilities Provisions	22 23	350.97 37.95	18.09 53.98
		31.93	165.88
Deferred tax liabilities (Net)	39		103.88

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TOTAL		11,789.52	12,800.32
Provisions	29	31.36	18.06
Other current liabilities	28	305.59	353.79
Other financial liabilities	27	684.65	617.93
(B) Total outstanding dues of creditors other than micro enterprises and small enterprises		150.43	350.40
(A) Total outstanding dues of micro enterprise and small enterprises		4.96	2.81
Trade payables	26		
Borrowings	25	-	700.65
Financial liabilities			
Current liabilities			
Other non-current liabilities	24	4.47	14.98

The accompanying notes are an integral part of these consolidated financial statements

1 to 65

In terms of our report attached For S. N. Nanda & Co.

Chartered Accountants

FRN-000685N

For and on behalf of the Board of Directors

Chairman & Managing Director

Director (Finance)

ED (F) & CS

S. N. Nanda Partner

Membership no. 005909

Place: New Delhi Date: 25th June,2020



CONSOLIDATED STATEMENT OF PROFIT AND LOSSFor the year ended March 31st, 2020

(in Indian Rupees crore, unless otherwise stated)

		Indian Rupees crore, unl	
Particulars	Notes	For the Period ended	For the Year ended
	No.	March 31, 2020	March 31, 2019
Revenue			
Revenue from Operations	30	6,539.42	6,956.06
Other income	31	253.44	317.01
Total Revenue (I)		6,792.86	7,273.07
()		,	/
Expenses			
Terminal and other service charges	32	4,277.28	4,561.01
Employee benefits expense	33	316.95	340.63
Change in Inventories	34	0.21	0.03
Depreciation and amortisation expense	35	544.41	452.26
Finance cost	36	46.05	6.54
Other expenses	37	251.18	263.70
Total expenses (II)		5,436.08	5,624.17
()	1	-,	- /
Share of profit related to joint venture (III)		39.78	47.84
	1		
Profit before exceptional item and tax		1.006.56	4.606.74
(I - II + III = IV)		1,396.56	1,696.74
Exceptional items (V)	37(a)	851.82	-
•			
Profit before tax (after Exceptional items)(VI)		544.74	1,696.74
	1		/
Tax expense:			
Current tax	38	324.22	485.05
Less: Minimum Alternate Tax credit		-	-
Short provision for tax related to prior years		0.13	(0.01)
Deferred tax		(186.26)	(10.64)
Tax expense: (VII)		138.09	474.40
The state of the s	1		
Profit for the period (VI - VII = VIII)		406.65	1,222.34
() = () = ()	ı		
Other Comprehensive Income (IX)			
(i) Items that will not be reclassified to profit or			
loss			
(a) Remeasurement of defined benefit		(12.01)	(2.00)
obligation		(13.81)	(2.86)
(b) Share of OCI in associates and Joint			
Ventures, to the extent not to be classified		(1.47)	(0.48)
into profit or loss		, , ,	, , ,
(ii) Income tax relating to items that will not be		2.05	1.16
reclassified to profit and loss		3.95	1.16
Total Other Comprehensive Income		(11.33)	(2.18)
Total Comprehensive Income for the period			(/
(VIII + IX =X) (Comprising Profit (Loss) and Other Comprehensive income for the period)		395.32	1,220.16

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Profit for the year attributable to:			
- Owners of the Company		404.47	1,229.37
- Non-controlling interests		2.18	(7.03)
Other comprehensive income for the year:			
- Owners of the Company		(11.33)	(2.18)
- Non-controlling interests		-	-
Total comprehensive income for the year attributable to:			
- Owners of the Company		393.14	1,227.19
- Non-controlling interests		2.18	(7.03)
			`
Earnings per equity share:			
1 Basic(in ₹)	43	6.67	20.06
2 Diluted(in ₹)	43	6.67	20.06

The accompanying notes are an integral part of these consolidated financial statements

1 to 65

In terms of our report attached For S. N. Nanda & Co.
Chartered Accountants
FRN-000685N

For and on behalf of the Board of Directors

Chairman & Managing Director

Director(Finance) ED (F) & CS

S. N. Nanda Partner Membership no. 005909 Place: New Delhi

Date: 25th June,2020



CONSOLIDATED STATEMENT OF CHANGE IN EQUITYFor the year ended March 31st, 2020

a. Equity share capital

(in Indian Rupees crore, unless otherwise stated)

Particulars	Number of Shares	Equity share capital
Issued and paid up capital at April 1, 2018	24.37	243.72
No. of share increased on account of Shares Split	24.37	
Changes in equity share capital during the year	12.19	60.93
Balance at March 31, 2019	60.93	304.65
Balance at April 1, 2019	60.93	304.65
Changes in equity share capital during the year	-	-
Balance at March 31, 2020	60.93	304.65

b. Other Equity

(₹ in crore)

	Reserves a	and Surplus	Attributable	Non-	
Particulars	General reserve	Retained earnings	to owners of the parent	controlling interests	Total
Balance at April 1, 2018	1,088.01	7,990.04	9,078.05	113.37	9,191.42
Profit for the year		1,229.38	1,229.38	(7.03)	1,222.35
Other comprehensive income arising from remeasurement of defined benefit obligation, net of income tax		(2.18)	(2.18)		(2.18)
Total comprehensive income for the year	1,088.01	9,217.24	10,305.25	106.34	10,411.59
Non-controlling interests arising on the additional investment made in subsidiaries					-
Payment of dividends		(182.78)	(182.78)		(182.78)
Tax on Dividend		(38.78)	(38.78)		(38.78)
Issue of Bonus shares	(60.93)		(60.93)		(60.93)
Transfer to Retained Earnings	121.54	(121.54)			-
Balance at March 31, 2019	1,148.62	8,874.14	10,022.76	106.34	10,129.10
Balance at April 1, 2019	1,148.62	8,874.14	10,022.76	106.34	10,129.10
Profit for the year		404.47	404.47	2.18	406.65
Effect due to transition to Ind AS 116		10.47	10.47		10.47
Other comprehensive income arising from remeasurement of defined benefit obligation, net of income tax		(11.33)	(11.33)		(11.33)
Total comprehensive income for the year	1,148.62	9,277.75	10,426.37	108.52	10,534.89
Non-controlling interests arising on the additional investment made in subsidiaries					-
Preliminary Expenses Written-off		(0.92)	(0.92)		(0.92)
Payment of dividends		(566.64)	(566.64)		(566.64)

Tax on Dividend		(116.48)	(116.48)		(116.48)
Issue of Bonus shares	-	0.00	0.00		0.00
Transfer to Retained Earnings	37.57	(37.57)			-
Balance at March 31, 2020	1,186.19	8,556.14	9,742.33	108.52	9,850.85

The general reserve is used from time to time to transfer profits from retained earnings for appropriation purposes. There is no policy of regular transfer. As the general reserve is created by a transfer from one component of equity to another and is not an item of other comprehensive income, items included in the general reserve will not be reclassified subsequently to profit or loss.

In terms of our report attached

For S. N. Nanda & Co.

For and on behalf of the Board of Directors

Chartered Accountants FRN-000685N

Chairman & Managing Director Director(Finance) ED (F) & CS

S. N. Nanda Partner Membership no. 005909 Place: New Delhi

Date: 25th June,2020



CONSOLIDATED STATEMENT OF CASH FLOW

For the year ended March 31st, 2020 (in Indian Rupees crore, unless otherwise stated)

	(111.1	indian Rupees crore, uni	ess other wise stated)
	Particulars	For the year ended March 31, 2020	For the year ended March 31, 2019
A	Cash flow from operating activities:	•	
	Net profit before tax	544.74	1,696.74
	Adjustments for:		
	Share of profit related to joint venture	(39.78)	(47.84)
	Interest Income	(205.95)	(285.31)
	Amortisation of Grant income	(0.23)	(0.32)
	Profit on sale of capital assets (net of loss on assets sold / scrapped / written off)	(1.52)	(3.39)
	Depreciation	541.41	448.47
	Amortisation of intangible assets	3.00	3.79
	Finance cost	46.05	6.54
	Loss on sale of property, plant and equipment	0.03	1.12
	Amortisation of leasehold land	2.69	15.99
	Amortisation of registeration fees	2.66	2.66
	Provision for doubtful Export incentive receivable	861.05	-
	Discount on Export Incentive	9.15	-
	Provisions no longer required written back	(10.28)	-
	Provision for Interest payable on Grant received to MOCI	1.05	-
	Bad debts written off	-	0.13
	Provision for:		
	Doubtful Debts	0.27	0.49
	Obselete Assets	-	-
	Obselete Stores	-	-
	Operating Profit before Working Capital changes	1,754.34	1,839.07
	Adjustments for changes in Working Capital:		
	- Increase/(decrease) in trade payables	(197.82)	77.27
	- Increase/(decrease) other current financial liabilities	74.73	138.03
	- Increase/(decrease) in current provisions	13.30	(6.55)
	- Increase/(decrease) in non current provisions	(29.84)	5.27
	- Increase/(decrease) in other non current liabilities	(0.04)	(0.58)
	- Increase/(decrease) in other current liabilities	(47.97)	(24.79)
	- Increase/(decrease) other non current financial liabilities	366.85	(2.52)
	- Decrease/(Increase) in trade receivables	(69.42)	(5.16)
	- Decrease/ (Increase) in inventories	(2.62)	4.19
	- Decrease/(increase) in non current loans	(14.98)	(8.92)
	- Decrease/(increase) in current loans	23.33	96.38
	- Decrease/(Increase) in other current financial Assets	28.17	(43.29)
	-Decrease/ (Increase) in other current assets	2,996.57	(3,443.77)
	-Decrease/ (Increase) in other non current financial Assets	3.27	22.85
	-Decrease /(Increase) ROU Assets	(949.83)	-
	- Decrease/(Increase) in other non current assets	475.31	(41.47)
	Cash generated from operating activities	4,423.35	(1,393.99)

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	Income taxes paid	(137.57)	(547.39)
	Net cash from operating activities	4,285.78	(1,941.38)
В	Cash flow from Investing activities:		
	Payment made for Property plant and equipment	(752.14)	(785.77)
	Earmarked deposits placed with banks	(2.64)	(16.16)
	Investment in term deposits with maturity 3 to 12 months	(2,047.25)	1,749.05
	Acquisition of Intangible assets	0.14	(0.33)
	Addition in Capital work in progress	(316.43)	61.00
	Proceeds from sale of property plant and equipment	72.62	8.00
	Purchase of non current investments	7.31	4.84
	Interest received	158.75	360.84
	Net cash from Investing activities	(2,879.64)	1,381.47
C	Cash flow from Financing Activities:		
	Dividend paid	(566.61)	(182.77)
	Payment of Lease liability	(65.50)	-
	Interest paid	(14.55)	(6.45)
	Corporate dividend tax paid	(116.48)	(38.78)
	Proceeds from borrowings	(707.01)	708.65
	Share of non-controlling interest in subsidiaries	(0.00)	0.00
	Net cash from financing activities	(1,470.15)	480.65
	Net (Decrease) in cash & cash equivalents	(64.01)	(79.26)
	Cash and cash equivalents as at 1st April (Opening Balance)	131.68	210.94
	Cash and cash equivalents as at 31st March (Closing Balance)	67.67	131.68

Notes:

1 Cash and Bank balances included in the cash flow statement comprise the following:

Cush and Dank balances meraded in the cush now stateme	ant comprise the following.	
Cash and cash equivalents comprise		
Cash & cheques in hand	1.64	6.71
Balance with banks		
in current accounts	60.18	110.75
in deposit accounts with original maturity upto 3 months	5.85	14.22
	67.67	131.68

^{2.} There are no material non cash transactions except issue of Bonus Shares by the Company amounting to ₹ 60.93 crore as on 7th February,2019.

The accompanying notes are an integral part of these financial statements

In terms of our report attached

For and on behalf of the Board of Directors

For S. N. Nanda & Co. Chartered Accountants

FRN-000685N

Chairman & Managing Director

Director(Finance)

ED (F) & CS



S. N. Nanda Partner

Membership no. 005909

Place: New Delhi Date: 25th June,2020



"Notes Forming part of Financial Statements"

NOTE 1: SIGNIFICANT ACCOUNTING POLICIES

1. Corporate Information

Container Corporation of India Limited (CONCOR), was incorporated on 10 March 1988 under the Companies Act with registration number 030915, and commenced its operation from November 1989 taking over the existing network of 7 ICDs from the Indian Railways. The shares of the Group are listed on two stock exchanges in India i.e. National Stock Exchange of India Limited (NSE) and BSE Limited (BSE). From its humble beginning, it is now an undisputed market leader having the largest network of 84 ICDs/CFSs/Strategic Tie-ups in India. In addition to providing inland transport by rail for containers, it has also expanded to cover management of Ports, air cargo complexes and establishing cold-chain. It has and will continue to play the role of promoting containerization of India by virtue of its modern rail wagon fleet, customer friendly commercial practices and extensively used Information Technology. The Group developed multimodal logistics support for India's International and Domestic containerization and trade. Though rail is the main stay of our transportation plan, road transportation is and also provided to cater the need of door-to-door services both in the International and Domestic business segment.

2. Application of New or Revised Ind AS

Ministry of Corporate Affairs ("MCA") notifies new standard or amendments to the existing standards. There is no such notification which would have been applicable from April 1, 2020.

3. Statement of compliance

The financial statements have been prepared in accordance with Indian Accounting Standards (Ind ASs') notified by the Central Government under section 133 of the Indian Companies Act, 2013 as Companies (Indian Accounting Standards) Rules, 2015 and as amended from time to time.

4. Basis of preparation

The financial statements have been prepared on the historical cost basis except financial instruments that are measured at revalued amounts or fair values at the end of each reporting period. In estimating the fair value of an asset or a liability, the Group takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date. Fair value for measurement and/or disclosure purposes in the financial statements is determined on such a basis, except for leasing transactions that are within the scope of IND AS 116 and measurements that have some similarities to fair value but are not fair value, such as net realisable value in Ind AS 2 or value in use in Ind AS 36.

5. Basis of consolidation

The consolidated financial statements incorporate the financial statements of the Group and entities (including structured entities) controlled by the Group and its subsidiaries. Control is achieved when the Group:

- has power over the investee;
- is exposed, or has rights, to variable returns from its involvement with the investee; and
- has the ability to use its power to affect its returns.

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

When the Group has less than a majority of the voting rights of an investee, it has power over the investee when the voting rights are sufficient to give it the practical ability to direct the relevant activities of the investee unilaterally. The Group considers all relevant facts and circumstances in assessing whether or not the Group's voting rights in an investee are sufficient to give it power, including:

- the size of the Group's holding of voting rights relative to the size and dispersion of holdings of the other vote holders;
- potential voting rights held by the Group, other vote holders or other parties;
- rights arising from other contractual arrangements; and



• any additional facts and circumstances that indicate that the Group has, or does not have, the current ability to direct the relevant activities at the time that decisions need to be made, including voting patterns at previous shareholders' meetings.

Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Profit or loss and each component of other comprehensive income are attributed to the owners of the Group and to the non-controlling interests. Total comprehensive income of subsidiaries is attributed to the owners of the Group and to the non-controlling entities even if this results in the non-controlling interests having a deficit balance.

When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies.

All intragroup assets and liabilities, equity, income, expenses, and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

5.1 Changes in the Group's ownership interests in existing subsidiaries

Changes in the Group's ownership interests in subsidiaries that do not result in the Group losing control over the subsidiaries are accounted for as equity transactions. The carrying amounts of the Group's interests and the non-controlling interests are adjusted to reflect the changes in their relative interests in the subsidiaries. Any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid or received is recognised directly in equity and attributed to owners of the Group. When the Group loses control of a subsidiary, a gain or loss is recognised in profit or loss and is calculated as the difference between (i) the aggregate of the fair value of the consideration received and the fair value of any retained interest and (ii) the previous carrying amount of the assets (including goodwill), and liabilities of the subsidiary and any non-controlling interests. All amounts previously recognised in other comprehensive income in relation to that subsidiary are accounted for as if the Group had directly disposed of the related assets or liabilities of the subsidiary (i.e. reclassified to profit or loss or transferred to another category of equity as specified/permitted by applicable Ind AS). The fair value of any investment retained in the former subsidiary at the date when control is lost is regarded as the fair value on initial recognition for subsequent accounting under Ind AS 109, or, when applicable, the cost on initial recognition of an investment in an associate or a joint venture.

6. Goodwill

Goodwill arising on an acquisition of a business is carried at cost as established at the date of acquisition of the business less accumulated impairment losses, if any.

For the purposes of impairment testing, goodwill is allocated to each of the Group's cash-generating units (or groups of cash-generating units) that is expected to benefit from the synergies of the combination.

A cash-generating unit to which goodwill has been allocated is tested for impairment annually, or more frequently when there is an indication that the unit may be impaired. If the recoverable amount of the cash-generating unit is less than its carrying amount, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then to the other assets of the unit pro rata based on the carrying amount of each asset in the unit. Any impairment loss for goodwill is recognised directly in profit or loss. An impairment loss recognised for goodwill is not reversed in subsequent periods.

On disposal of the relevant cash-generating unit, the attributable amount of goodwill is included in the determination of the profit or loss on disposal.

7. Investments in associates and joint ventures

An associate is an entity over which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee but is not control or joint control over those policies.

A joint venture is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint arrangement. Joint control is the contractually agreed sharing of control of



an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control.

The results and assets and liabilities of associates or joint ventures are incorporated in these consolidated financial statements using the equity method of accounting, except when the investment, or a portion thereof, is classified as held for sale, in which case it is accounted for in accordance with Ind AS 105. Under the equity method, an investment in an associate or a joint venture is initially recognised in the consolidated balance sheet at cost and adjusted thereafter to recognise the Group's share of the profit or loss and other comprehensive income of the associate or joint venture. Distributions received from an associate or a joint venture reduce the carrying amount of the investment. When the Group's share of losses of an associate or a joint venture exceeds the Group's interest in that associate or joint venture (which includes any long-term interests that, in substance, form part of the Group's net investment in the associate or joint venture), the Group discontinues recognising its share of further losses. Additional losses are recognised only to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of the associate or joint venture.

An investment in an associate or a joint venture is accounted for using the equity method from the date on which the investee becomes an associate or a joint venture. On acquisition of the investment in an associate or a joint venture, any excess of the cost of the investment over the Group's share of the net fair value of the identifiable assets and liabilities of the investee is recognised as goodwill, which is included within the carrying amount of the investment. Any excess of the Group's share of the net fair value of the identifiable assets and liabilities over the cost of the investment, after reassessment, is recognised directly in equity as capital reserve in the period in which the investment is acquired.

After application of the equity method of accounting, the Group determines whether there is any objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the net investment in an associate or a joint venture and that event (or events) has an impact on the estimated future cash flows from the net investment that can be reliably estimated. If there exists such an objective evidence of impairment, then it is necessary to recognise impairment loss with respect to the Group's investment in an associate or a joint venture.

When necessary, the entire carrying amount of the investment (including goodwill) is tested for impairment in accordance with Ind AS 36 Impairment of Assets as a single asset by comparing its recoverable amount (higher of value in use and fair value less costs of disposal) with its carrying amount. Any impairment loss recognised forms part of the carrying amount of the investment. Any reversal of that impairment loss is recognised in accordance with Ind AS 36 to the extent that the recoverable amount of the investment subsequently increases.

The Group discontinues the use of the equity method from the date when the investment ceases to be an associate or a joint venture, or when the investment is classified as held for sale. When the Group retains an interest in the former associate or joint venture and the retained interest is a financial asset, the Group measures the retained interest at fair value at that date and the fair value is regarded as its fair value on initial recognition in accordance with Ind AS 109. The difference between the carrying amount of the associate or joint venture at the date the equity method was discontinued, and the fair value of any retained interest and any proceeds from disposing of a part interest in the associate or joint venture is included in the determination of the gain or loss on disposal of the associate or joint venture. In addition, the Group accounts for all amounts previously recognised in other comprehensive income in relation to that associate or joint venture on the same basis as would be required if that associate or joint venture had directly disposed of the related assets or liabilities. Therefore, if a gain or loss previously recognised in other comprehensive income by that associate or joint venture would be reclassified to profit or loss on the disposal of the related assets or liabilities, the Group reclassifies the gain or loss from equity to profit or loss (as a reclassification adjustment) when the equity method is discontinued.

The Group continues to use the equity method when an investment in an associate becomes an investment in a joint venture or an investment in a joint venture becomes an investment in an associate. There is no remeasurement to fair value upon such changes in ownership interests.



When the Group reduces its ownership interest in an associate or a joint venture but the Group continues to use the equity method, the Group reclassifies to profit or loss the proportion of the gain or loss that had previously been recognised in other comprehensive income relating to that reduction in ownership interest if that gain or loss would be reclassified to profit or loss on the disposal of the related assets or liabilities.

When a group entity transacts with an associate or a joint venture of the Group, profits and losses resulting from the transactions with the associate or joint venture are recognised in the Group's consolidated financial statements only to the extent of interests in the associate or joint venture that are not related to the Group.

8. Property, plant and equipment:

- (i) Property, plant and equipment is stated at cost, less accumulated depreciation and accumulated impairment losses. The initial cost of an asset comprises its purchase price or construction cost, any costs directly attributable to bringing the asset into the location and condition necessary for it to be capable of operating in the manner intended by management, the initial estimate of any decommissioning obligation, if any, and, for assets that necessarily take a substantial period of time to get ready for their intended use, finance costs. Cost includes net of interest on capital advances and is inclusive of freight, duties, taxes and other incidental expenses. In respect of assets due for capitalization, where final bills/claims are to be received/passed, the capitalisation is based on the engineering estimates. Final adjustments, for costs and depreciation are made retrospectively in the year of ascertainment of actual cost and finalisation of claim. Items such as spare parts, stand-by equipment and servicing equipment are recognised in accordance with this Ind AS 16 when they meet the definition of property, plant and equipment.
- (ii) Capital work in progress includes the cost of fixed assets that are not yet ready for their intended use and the cost of assets not put to use before the Balance Sheet date.

The expenditure incurred on survey, evaluation & investigation of projects, is booked under Capital Work-in Progress. However, at any stage, if management decides to abandon a project the expenditure incurred thereon is charged to the Statement of Profit & Loss at that stage.

(iii) Provision for stamp duty at the prevailing rate is made by the Group at the time of capitalization of the amount paid for acquisition of land & is capitalised as part of the cost of Land.

(iv) Depreciation/Amortization:

Fixed assets are depreciated over its useful life and in the manner prescribed in Schedule II to the Companies Act 2013, other than as prescribed below:

- Assets constructed on leasehold land, other than perpetual leases are depreciated over the period of lease
 or useful life of such assets, as prescribed under Schedule II of Companies Act 2013, whichever is less.
- In respect of assets whose useful lives has been revised, the unamortized depreciable amount is charged over the revised remaining useful lives of the assets.
- (v) Capital expenditure on enabling assets, like roads, culverts & electricity transmissions etc., the ownership of which is not with the Group are charged off to revenue in the accounting period of incurrence of such expenditure. However, capital expenditure on enabling assets, ownership of which rests with the Group and which have been created on land not belonging to the Group is written off to the Statement of Profit & Loss over its approximate period of utility or over a period of 5 years, whichever is less. For this purpose, land is not considered to be belonging to the Group, if the same is not owned or leased/licensed to the Group.
- (vi) An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in profit or loss.
- (vii) Non-current assets (or disposal groups) are classified as assets held for sale when a sale is considered highly probable and their carrying amount is to be recovered principally through a sale transaction rather than through continuing use. Non-current asset (or disposal groups) classified as held for sale are stated at the



lower of carrying amount and fair value less costs to sell. Property, plant and equipment and intangible assets are not depreciated or amortized once classified as held for sale.

9. Intangible Assets:

- a. Expenditure on computer software, which is not an integral part of hardware, is capitalised as an intangible asset. The cost of software includes license fee and implementation cost and is capitalised in the year of its implementation. Software is amortized over five years being management's estimate of life of assets over which economic benefits will be derived. The estimated useful life and amortisation method are reviewed at the end of each reporting period, with the effect of any changes in estimate being accounted for on a prospective basis.
- b. Terminal Rights are expenditure on acquisition of right to construct, operate, maintain and develop an air cargo terminal incurred by way of stamp duty, registration fees, project bidding cost etc. is capitalized as an intangible asset. It is amortized over the contractual remaining period from the date of handing over the facilities.

10. Impairment of Non-financial Assets:

At the end of each reporting period, the Group reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). When it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs. When a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest Component of cash-generating units for which a reasonable and consistent allocation basis can be identified.

Recoverable amount is the higher of fair value less costs of disposal and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss.

11. Inventories:

Stores and spare parts are valued at cost on weighted average basis or Net Realizable Value (NRV) whichever is lower. Provision for obsolescence is made, whenever required.

12. Employee Benefits:

(i) Liability for gratuity, leave salary and post retirement medical benefits payable to employees is provided for on accrual basis using the Projected Accrued Benefit Method (Projected Unit Credit Method with control period of one year) done by an independent actuary as at the Balance Sheet date. Contributions are made to approved gratuity fund created in a separate trust set up by the Group for this purpose.

Remeasurement, comprising actuarial gains and losses, the effect of the changes to the asset ceiling (if applicable) and the return on plan assets (excluding interest), is reflected immediately in the balance sheet with a charge or credit recognised in other comprehensive income in the period in which they occur. Remeasurement recognised in other comprehensive income is reflected immediately in retained earnings and will not be reclassified to profit or loss. Past service cost is recognised in profit or loss in the period of a plan amendment. Net interest is calculated by applying the discount rate at the beginning of the period to the net defined benefit liability or asset. Defined benefit costs are categorized as follows:

- service cost (including current service cost, past service cost, as well as gains and losses on curtailments and settlements);
- net interest expense or income; and
- remeasurement.



The Group presents the first two components of defined benefit costs in profit or loss in the line item ['employee benefits expenses]. Curtailment gains and losses are accounted for as past service costs.

The retirement benefit obligation recognised in the balance sheet represents the actual deficit or surplus in the Group's defined benefit plans. Any surplus resulting from this calculation is limited to the present value of any economic benefits available in the form of refunds from the plans or reductions in future contributions to the plans.

Termination benefits are immediately recognised in the statement of profit or loss account .A liability for a termination benefit is recognised at the earlier of when the entity can no longer withdraw the offer of the termination benefit and when the entity recognises any related restructuring costs.

- (ii) Contribution to defined contribution plans such as Provident Fund, Pension Fund and Family Pension Fund are charged to the Statement of Profit & Loss as and when accrued.
- (iii) The undiscounted amount of short term employee benefits expected to be paid for the services rendered are recognized as an expense during the period when the employees render the services.

13. Foreign Currency Transactions:

Functional currency: The functional currency of the Company is the Indian Rupee. These financial statements are presented in Indian Rupees.

- (i) Income, Expenditure & Assets denominated in foreign currencies are recorded at the exchange rate prevailing on the date of transaction.
- (ii) Loans, Current liabilities and Current assets in foreign currencies are translated at the exchange rate prevailing at the end of financial year.
- (iii) Gains or losses due to foreign exchange fluctuations are recognised in the Statement of Profit & Loss.
- (iv) Non-monetary assets and liabilities that are measured in terms of historical cost in foreign currencies are not translated.
- (v) The date of transaction (which includes receipt or payment of advance consideration in a foreign currency) for the purpose of determining the exchange rate, is the date of initial recognition of the non monetary asset or non monetary liability. If there are multiple payments or receipts in advance, a date of transaction is established for each payment or receipt.

14. Revenue Recognition:

- 1. Basic principal for Revenue Recognition
 - i. Revenue is recognized on satisfaction of each performance obligation (distinct services) as per the terms of the contract.
 - ii. Performance obligations are treated as distinct obligation:
 - a) When it is identifiable separately from other obligations in the contract;
 - b) Its progress can be measured separately;
 - c) Transaction price to the performance obligation can be allocated;
 - d) The customer will not be required to re-perform the services already performed in case it decides to terminate the contract at that stage;
 - e) There will not be any impairment in the value of services already performed; and
 - f) The customer can get the rest of the performance without intervention of CONCOR.
 - iii. Satisfaction of performance obligation: Container movement between two destinations is considered distinct performance obligation under each contract and the contract is treated as 'over the period contract'
 - iv. Transaction price for each primary obligation is fixed at the time of entering into contract. Rates at which incidental services are charged are also known at the time of entering into contract. Therefore "output method" of revenue recognition is applied.
 - v. Volume discount scheme (VDS) is in the nature of variable consideration. Since, VDS is not universally applicable to all contracts, fair estimate is made of such consideration payable in specific cases and is deducted from Gross Revenue to reflect revenue net of variable consideration on the reporting date.



- 2. Rail Freight Income: Rail freight income and charges for incidental services and related expenses are accounted for on satisfaction of performance obligation i.e., transportation of container to the destination terminal/port/customer's premises (in case of chassis delivery) after providing all incidental services required in the course of primary obligation of transportation like loading & unloading etc. to make the container/cargo ready for delivery.
- 3. Road Freight Income: Road freight income and charges for incidental services and related expenses are accounted for on satisfaction of performance obligation i.e., transportation of container to the destination terminal/port/customer's premises after providing all incidental services required in the course of primary obligation of transportation like loading & unloading etc. to make the container/cargo ready for delivery. However, in case of door to door delivery via rail movement, road freight income and charges for incidental services are accounted for on arrival of container at the originating CONCOR Terminal from customer premises.
- 4. Warehousing Income:
 - a) Warehousing Charges in domestic segment are recognized on accrual basis.
 - b) Warehousing Charges in EXIM segment are recognized at the time of release of cargo to the customer.
- 5. Terminal service charges:
 - a) Terminal Service Charges (TSC) on empty containers and loaded domestic containers are recognized on accrual basis.
 - b) Terminal Service Charges (TSC) on EXIM loaded containers are recognized at the time of release of containers.
- 6. Dividend income is recognized when the company's right to receive the dividend is established.
- 7. Interest income from deposits is recognized on accrual basis.
- 8. Interest on income tax refunds are accounted for on the finalization of assessments.

15. Claims/Counter-claims/Penalties/Awards:

Claims/counter-claims/penalties/awards are accounted for in the year of its settlement.

16. Taxes on Income:

Income tax expense represents the sum of the tax currently payable and deferred tax.

Current tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from 'profit before tax' as reported in the consolidated statement of profit and loss because of items of income or expense that are taxable or deductible in other years and items that are never taxable or deductible. The Group's current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax base used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised. Such deferred tax assets and liabilities are not recognised if the temporary difference arises from the initial recognition (other than in a business combination) of assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit. In addition, deferred tax liabilities are not recognised if the temporary difference arises from the initial recognition of goodwill.

Deferred tax liabilities are recognised for taxable temporary differences associated with investments in subsidiaries and associates, and interests in joint ventures, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments and interests are only recognised to the extent that it is probable that there will be sufficient taxable profits against which to utilise the benefits of the temporary differences and they are expected to reverse in the foreseeable future.



The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax liabilities and assets are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realised, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Current and deferred tax for the year

Current and deferred tax are recognised in profit or loss, except when they relate to items that are recognised in other comprehensive income or directly in equity, in which case, the current and deferred tax are also recognised in other comprehensive income or directly in equity respectively.

Where current tax or deferred tax arises from the initial accounting for a business combination, the tax effect is included in the accounting for the business combination.

Minimum Alternate Tax ('MAT') under the provisions of the Income Tax Act, 1961 is recognised as current tax in the statement of profit and loss. The credit available under the Income Tax act, 1961 in respect of MAT paid is recognised as an asset only when and to the extent there is convincing evidence that the individual Company will pay normal income tax during the period for which the MAT credit recognised as an asset is reviewed at each balance sheet date and written down to the extent the aforesaid convincing evidence no longer exists.

17. Provisions, Contingent Liabilities & Contingent Assets:

a **Provisions**

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that the Group will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. When a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows (when the effect of the time value of money is material).

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, a receivable is recognised as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

b. Onerous contracts

Onerous Contracts: A contract is considered as onerous when the expected economic benefits to be derived by the Group from the contract are lower than the unavoidable cost of meeting its obligations under the contract. The provision for an onerous contract is measured at the lower of the expected cost of terminating the contract and the expected net cost of continuing with the contract. Before a provision is established, the Group recognises any impairment loss on the assets associated with that contract.

c. Contingent Liabilities

Contingent liabilities are disclosed when there is a possible obligation arising from past events, the existence of which will be confirmed only by the occurrence or non- occurrence of one or more uncertain future events not wholly within the control of the Group or a present obligation that arises from past events where it is either not probable that an outflow of resources will be required to settle or a reliable estimate of the amount cannot be made.



d. Contingent Assets

Contingent assets are not recognized in the Financial Statements. However they are disclosed when the possible right to receive exists.

18. Earnings per share (EPS)

Basic earnings per share ('EPS') is computed by dividing the net profit or loss for the year attributable to equity shareholders by the weighted average number of shares outstanding during the year.

Diluted EPS is computed using the weighted average number of equity and dilutive equity equivalent shares outstanding during the period except where the result would be anti-dilutive.

19. Cash and Cash Equivalent

In the consolidated cash flow statement cash and cash equivalents include cash in hand, demand deposits with banks, other short term highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

20. Leases

A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset, the Company assesses whether: (i) the contract involves the use of an identified asset (ii) the Company has substantially all the economic benefits from use of the asset through the period of the lease and (iii) the Company has the right to direct the use of the asset.

The Company accounts for each lease component within the contract as a lease separately from non-lease components of the contract and allocates the consideration in the contract to each lease component on the basis of the relative stand -alone price of the lease component and the aggregate stand-alone price of the non-lease components.

The Company as a Lessee

At the date of the commencement of the lease, the Company recognizes a right-of-use assets ('ROU') and a corresponding lease liability for all the lease arrangements in which it is a lessee, except for leases with a term of twelve months or less (short term leases) and low value leases, the Company recognizes the lease payments as an expense on a straight-line basis over the term of the lease.

In determining the lease term, Company considers the Option to extend/terminate the lease, wherever it is reasonably certain to exercise such option.

Lease liability is initially measured at the present value of future Lease payments due to the lessor over the lease term, with the discount rate determined by reference to the rate implicit in the lease and in case it is not determinable, Company's incremental borrowing rate on commencement of the lease is used. For leases with reasonably similar characteristics, the Company, on a lease by lease basis, may adopt either the incremental borrowing rate specific to the lease or the incremental borrowing rate for the portfolio as a whole.

The lease payments shall include fixed payments, variable lease payments, residual value guarantees, exercise price of a purchase option where the Company is reasonably certain to exercise that option and payments of penalties for terminating the lease, if the lease term reflects the lessee exercising an option to terminate the lease. The Company only include variable lease payments in measurement of the lease liability if they depend on index or rate. Other variable lease payments are charged to statement of profit & loss. The lease liability is subsequently re-measured by increasing the carrying amount to reflect interest on the lease liability, reducing the carrying amount to reflect the lease payments made.

The Company recognizes the amount of the re-measurement of lease liability due to reassessment/modification as an adjustment to the right-of-use asset and statement of profit and loss depending upon the nature of reassessment/modification. However, lease modification is accounted as separate lease if the modification increases the scope of the lease by adding the right to use one or more underlying assets and the consideration for lease increases by an amount commensurate with stand-alone price for the increase in the scope.



The cost of the right-of-use asset measured at inception shall comprise of the amount of the initial measurement of the lease liability adjusted for any lease payments made at or before the commencement date less any lease incentives received, plus any initial direct costs incurred and an estimate of costs to be incurred by the lessee in dismantling and removing the underlying asset or restoring the underlying asset or site on which it is located. They are subsequently measured at cost less accumulated depreciation, accumulated impairment losses, if any and adjusted for any re-measurement of the lease liability.

Right-of-use assets are depreciated on a straight-line basis over the lease term or remaining useful life of the underlying assets as prescribed in IND AS 16 (PPE)/Schedule II of Companies Act 2013, whichever is shorter.

The Company as a Lessor

Leases for which the Company is a lessor is classified as finance or operating lease. Whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee, the contract is classified as finance lease. All other leases are classified as operating leases.

For operating leases, the rental income/lease payments received are recognized on straight-line basis over the lease term.

For finance leases, finance income is recognized over the lease term based on a pattern reflecting a constant periodic rate of return on the lessor's net investment in the lease. When the Company is an intermediate lessor it accounts for its interests in the head lease and the sub-lease separately. The Company assesses the lease classification of a sub-lease with reference to the right-of-use asset arising from the head lease, not with reference to the underlying asset. However, if a head lease is a short term lease, wherein the Company has accounted lease payments on straight line basis, then it classifies the sub-lease as an operating lease.

21. Financial instruments

Financial assets and financial liabilities are recognized when the Group becomes a party to the contractual provisions of the instruments.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognised immediately in profit or loss.

Fair value of financial instruments that are quoted in active markets using the quoted bid prices (financial assets held) or quoted ask prices (financial liabilities held) and using valuation techniques for other instruments. Valuation techniques include discounted cash flow method and other valuation models.

Financial assets

Initial recognition and measurement

All financial assets are recognised initially at fair value and transaction cost that is attributable to the acquisition of the financial asset is also adjusted.

Subsequent measurement

- i. **Debt instrument/Tax free bonds at amortised cost** A debt instrument at the amortised cost if both the following conditions are met:
 - a. The asset is held within a business model whose objective is to hold assets for collecting contractual cash flows, and
 - b. Contractual terms of the asset give rise on specified dates to cash flows that are solely payments of principal and interest (SPPI) on the principal amount outstanding.

After initial measurement, such financial assets are subsequently measured at amortised cost using the effective interest rate (EIR) method.



- ii. Equity instruments All equity instruments in scope of Ind-AS 109 are measured at fair value. Equity instruments which are held for trading are classified as at fair value through profit and loss (FVTPL). For all other equity instruments, the Group decides to classify the same either as at fair value through other comprehensive income (FVOCI) or fair value through profit and loss (FVTPL).
- iii. Mutual Funds All mutual funds in scope of Ind-AS 109 are measured at amortised cost and the (FVTPL) since they could be readily available for sales with significant change in value of the cash inflows.

De-recognition of financial assets

A financial asset is primarily de-recognised when the rights to receive cash flows from the asset have expired or the Group has transferred its rights to receive cash flows from the asset.

Financial Liabilities

Initial recognition and measurement

All financial liabilities are recognised initially at fair value and transaction cost that is attributable to the acquisition of the financial liabilities is also adjusted. These liabilities are classified at amortised cost.

Subsequent measurement

Subsequent to initial recognition, these liabilities are measured at amortised cost using the effective interest method. This category generally applies to long-term payables and deposits.

De-recognition of financial liabilities

A financial liability is de-recognised when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the de-recognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognised in the statement of profit and loss.

Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the balance sheet if there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, to realise the assets and settle the liabilities simultaneously.

Financial guarantee contracts

A financial guarantee contract is a contract that requires the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payments when due in accordance with the terms of a debt instrument.

Financial guarantee contracts issued by a Group entity are initially measured at their fair values and, if not designated as at FVTPL, are subsequently measured at the higher of:

- the amount of loss allowance determined in accordance with impairment requirements of Ind AS 109;
 and
- the amount initially recognised less, when appropriate, the cumulative amount of income recognised in accordance with the principles of Ind AS 18.

22. Impairment of financial asset

In accordance with Ind-AS 109, the Group applies Expected Credit Loss (ECL) model for measurement and recognition of impairment loss for financial assets.

ECL is the difference between all contractual cash flows that are due to the Group in accordance with the contract and all the cash flows that the Group expects to receive. When estimating the cash flows, the Group is required to consider –



- All contractual terms of the financial assets (including prepayment and extension) over the expected life
 of the assets.
- Cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms

Trade receivable

As a practical expedient the Group has adopted 'simplified approach' using the provision matrix method for recognition of expected loss on trade receivables. The provision matrix is based on historical default rate observed over the expected life of the trade receivable and is adjusted for forward-looking estimates. At every reporting date, the historical default rates are updated and changes in the forward-looking estimates are analysed. Further receivables are segmented for this analysis where the credit risk characteristics of the receivables are similar.

Other financial assets

For recognition of impairment loss on other financial assets and risk exposure, the Group determines whether there has been a significant increase in the credit risk since initial recognition and if credit risk has increased significantly, impairment loss is provided.

23. Registration Fee: Registration fee paid to Ministry of Railways (MOR) for movement of container trains on Indian Railways Network and running of Private Freight Terminals (PFT) is shown as Prepaid Expenditure under 'Current Assets' and 'Non Current Assets'. The registration fee is amortized over the period covered by the respective agreements with Indian Railways.

24. Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

Interest income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalization.

All other borrowing costs are recognized in profit or loss in the period in which they are incurred.

25. Segment reporting

The Group's segmental reporting is in accordance with Ind AS 108 Operating Segments. Operating segments are reported in a manner consistent with the internal reporting provided to the board of directors, which is responsible for allocating resources and assessing performance of the operating segments, and has been identified as the chief operating decision maker.

26. Significant management judgement in applying accounting policies and estimation uncertainty Significant management judgements

When preparing the financial statements, management undertakes a number of judgements, estimates and assumptions about the recognition and measurement of assets, liabilities, income and expenses.

The following are significant management judgements in applying the accounting policies of the Group that have the most significant effect on the financial statements.

Recognition of deferred tax assets: The extent to which deferred tax assets can be recognised is based on an assessment of the probability of the Group's future taxable income against which the deferred tax assets can be utilized.

Estimation certainty

Information about estimates and assumptions that have the most significant effect on recognition and measurement of assets, liabilities, income and expenses is provided below. Actual result may be substantially different.

Defined benefit obligation: Management estimates of these obligation is based on a number of critical underlying assumptions such as standard rates of inflation, medical cost trends, mortality, discount rate and



anticipation of future salary increases. Variation in these assumptions may significantly impact the defined benefit obligation amount and the annual defined benefit expenses.

Provisions: At each balance sheet date based on management judgement, changes in facts and legal aspects, the Group assesses the requirement of provisions against the outstanding warranties and guarantees. However the actual future outcome may be deferent from this judgement.

Recoverability of deferred tax assets: The extent to which deferred tax assets can be recognized is based on an assessment of the probability of the Company's future taxable income against which the deferred tax assets can be utilized.

Useful life of Property plant and Equipment and Intangible assets: As described at 3 and 4 above, the Group reviews the estimated useful lives of property, plant and equipment and Intangible assets at the end of each reporting period. The estimate of useful life may be different on account of change in business environment and change in technology which could have a material impact on the financial statement.

27. Government Grants:

Grants are recognized when there is a reasonable assurance that the company has complied with the conditions attached to them and it is reasonably certain that the ultimate realization and utilization will be made. Grants which are receivable as compensation for expenses or losses already incurred or for the purpose of giving immediate financial support to the company, with no future related costs are recognized in profit & loss in period in which they have accrued.

Grants related to depreciable assets including non-monetary grants (at fair value), are presented in the balance sheet as "Deferred Income" of the period, in which they become receivable. Such grants are usually recognized in the statement of profit & Loss over the periods in the proportions, in which depreciation expense on those assets is recognized.

The grants under 'Served from India Scheme (SFIS)' are recognized at the time of utilization of SFIS Scrip towards procurement of assets and inventories. Such assets/inventories have been capitalized with a gross value from transaction date based on deemed cost exemption availed by the Company.

The grants under 'Service Export from India (SEIS)' are recognized when the conditions attached with the grant have been satisfied and there in reasonable assurance that the grants will be received. These are recognized in the period in which the right to receive the same is established i.e. the year during which the services eligible for grant of SEIS have been performed.





NOTE 2: PROPERTY, PLANT AND EQUIPMENT

(₹ in crore) March 31, 2019 576.79 12.96 221.89 1,465.41 84.18 74.98 2,119.76 4,556.16 As at March 31, 2020 5,343.05 576.88 662.23 2,262.25 89.46 60.20 1,481.57 208.41 As at Freehold land (Refer Note 2.1) Leasehold land(Refer note 2.2) Buildings (Refer note 2.3) Furniture and fixtures Carrying amounts of: Plant and machinery Office equipments **Particulars** Vehicles Others* TOTAL

									(\(\frac{1}{2}\) in crore)
Particulars	Freehold	Leasehold	Building	Plant and	Furniture	Office	Vehicles	Others	Total
	land	Land		Machinery	and	equipments			
					Fixtures				

Particulars	Freehold	Leasehold	Building	Plant and	Furniture	Office	Vehicles	Others	Total
	land	Land)	Machinery	and Fixtures	equipments			
At cost or deemed cost							•		
Balance at April 1, 2018	405.02	13.01	1,557.63	2,689.55	99.17	125.67	0.31	237.23	5,127.59
Additions	171.77	•	341.24	409.13	13.42	22.45	0.02	44.40	1,002.43
Disposals	1	1	(0.19)	(10.08)	-	(0.82)	1	-	(11.09)
Adjustments	1	1	(0.11)	2.35	(0.02)	1	1	•	2.22
Balance at March 31, 2019	576.79	13.01	1,898.57	3,090.95	112.57	147.30	0.33	281.63	6,121.15
Balance at April 1, 2019	576.79	13.01	1,898.57	3,090.95	112.57	147.30	0.33	281.63	6,121.15
Additions	0.09	725.00	181.42	450.52	17.35	96'9	2.71	6.49	1,390.54
Disposals	-	-	(9.72)	(6.58)	(92.0)	(0.57)	1	(0.87)	(18.50)
Adjustments	-	-	0.03	2.37	0.34	0.00	1	(0.23)	2.51
Balance at March 31, 2020	576.88	738.01	2,070.30	3,537.26	129.50	153.69	3.04	287.02	7,495.70





Accumulated depreciation									
Balance at April 1, 2018	ı	0.04	291.47	718.88	17.96	51.37	0.11	39.88	1,119.71
Eliminated on disposals of assets	1	1	(0.01)	(4.67)	ı	(89:0)	1	1	(5.36)
Adjustments	1	-	1	2.41	(0.01)	0.02	1	1	2.42
Depreciation expense	1	0.01	141.70	254.57	10.44	21.61	0.03	19.86	448.22
Balance at March 31, 2019	1	0.05	433.16	971.19	28.39	72.32	0.14	59.74	1,564.99
Balance at April 1, 2019	1	0.05	433.16	971.19	28.39	72.32	0.14	59.74	1,564.99
Eliminated on disposals of assets	I	47.76	69.9	(2.68)	0.01	(0.33)	1	1.18	52.63
Adjustments	1	2.30	2.20	0.18	0.22	(0.05)	ı	(0.01)	4.84
Depreciation expense	ı	25.67	146.68	306.32	11.42	21.55	0.85	17.70	530.19
Balance at March 31, 2020	1	75.78	588.73	1,275.01	40.04	93.49	0.99	78.61	2,152.65
		÷							

^{*} Others includes Railway sidings & other capital expenditure

- 2.1 Gross Block of Freehold land include assets valuing ₹31.21 crore (As at March 31, 2019: ₹31.89 crore) in respect of which sale/lease deeds are yet to be
- 2.2 Gross Block of Leasehold land (ROU assets) include assets valuing ₹ 23.85 crore(As at March 31,2019: ₹ Nil) in respect of which sale/lease deeds are yet to be executed
- 2.3 Gross Block of Buildings include assets valuing ₹3.69 crore (As at March 31, 2019: ₹ 4.41 crore) in respect of which sale/lease deeds are yet to be executed
 - 2.4 Gross Block of Leasehold land, Buildings, Plant & Machinery & Vehicles includes ROU assets valuing ₹ 725.00 crore, ₹ 57.71 crore, ₹164.49 crore & ₹ 2.63 crore 2.5 The Company had built its Sabarmati terminal on land leased by Indian Railways (IR). As per lease arrangement & order of IR, this terminal has been vacated respectively.
- over the said land to National High Speed Rail Corporation (NHSRC). The Company, IR and NHSRC have agreed that NHSRC will replicate the structure of and land along with assets (movable/immovable) created by the Company at such terminal has been handed over to IR on 'as is where is basis'. IR has handed erstwhile Sabarmati Terminal at CONCOR's Khodiyar Terminal for CONCOR. Accordingly, NHSRC has replicated assets having gross block of ₹ 31.54 crore (Building: ₹ 24 crore, Furniture & Fixtures: ₹ 3 crore & Others: ₹ 4.54 crore) during the current financial year at Khodiyar Terminal, which is to be depreciated as per Company's accounting policy for Property, Plant & Equipment.
 - 2.6 Contractual Commitments for acquisition of property, plant and equipment are ₹ 1316.05 crore (As at March 31, 2019: ₹ 787.84 crores



NOTE 3: CAPITAL WORK-IN-PROGRESS

(₹ in crore)

Particulars	As at March 31, 2020	As at March 31, 2019
Capital work in progress	943.07	626.34
	943.07	626.34

In the on-going engineering projects of the Company, at the end of the year, on the basis of the work that has been completed on the basis of last measurement in all respects in terms of the contract for the said project supported by bills, provision is made, which is shown under capital work in progress.

NOTE 4: OTHER INTANGIBLE ASSETS

(₹ in crore)

		(₹ in crore)
Particulars	As at March 31, 2020	As at March 31, 2019
Carrying amounts of:		
Computer software	3.77	6.75
Terminal rights	0.99	1.15
	4.76	7.90
At Cost or deemed cost	Computer Software	Terminal Rights
Balance at April 1, 2018	21.66	3.75
Additions	0.55	-
Disposals	(0.13)	-
Balance at March 31, 2019	22.08	3.75
Balance at April 1, 2019	22.08	3.75
Additions	0.02	-
Disposals	-	-
Balance at March 31, 2020	22.10	3.75
Accumulated amortisation		
Balance at April 1, 2018	11.67	2.38
Amortisation expense	3.79	0.22
Disposals	(0.13)	-
Balance at March 31, 2019	15.33	2.60
Balance at April 1, 2020	15.33	2.60
Amortisation expense	3.00	0.16
Disposals		
Balance at March 31, 2020	18.33	2.76
	•	



4.1 Significant intangible assets

A primary component of CONCOR's overall business strategy has been the development of an advanced information system. CONCOR is using various online applications like Export/Import Terminal Management System (ETMS), Domestic Terminal Management System (DTMS), Oracle Financials-ERP, CCLS (Container and Cargo Logistic System) for electronic filing of commercial documents and others, which are based on Centralized architecture deployed through Citrix environment and running over VSAT based hybrid network.

The carrying amount of significant softwares material for the operations of the company is ₹1.97 crore (As at March 31, 2019 : ₹ 2.72 crore) will be fully amortized in 5 years as tabulated below:

Years	2019-20	2018-19
0-1	0.79	0.78
1-2	0.79	0.78
2-3	0.39	0.78
3-4	-	0.38
4-5	-	-
Total	1.97	2.72

Note 5: Financial assets: Investments

(₹ in crore)

Particulars	As at	As at
T WI WOULD	March 31, 2020	March 31, 2019
Non-current investments		
A. Quoted investments (all fully paid)		
Investment in Bonds (at cost)		
IRFC Secured, Tax Free, Redeemable, Non-convertible, Non-Cummulative Railway Bonds in the nature of promissory notes-79th Series of ₹.1,00,000/- each	50.00	50.00
IRFC Tax Free, Secured, Redeemable, Non-convertible Bonds in the nature of debentures of ₹.1,000/- each	50.00	50.00
REC Tax Free, Secured, Redeemable, Non-Convertible Bonds in the nature of Debentures-series 3-B of ₹.10,00,000/- each	21.00	21.00
IIFCL Tax Free, Secured, Redeemable, Non-convertible Bonds in the nature of Debentures-series VI B of ₹.10,00,000/- each	50.00	50.00
PFC Tax Free Bonds in nature of Secured, Redeemable, Non-Convertible Debenture-Series 1 A of ₹.1,000/- each	41.78	41.78
PFC Tax Free Bonds in nature of Secured, Redeemable, Non-Convertible Debenture-Series 2 A of ₹.1,000/- each	41.78	41.78
NHPC Tax Free, Secured, Redeemable, Non-Convertible Bonds in the nature of Debenture-Series 2A of ₹.1,000/- each.	7.39	7.39
NHPC Tax Free. Secured, Redeemable, Non-Convertible Bonds in the nature of Debenture-Series 3A of ₹.1,000/- each.	7.39	7.39
IRFC Tax Free, Secured, Redeemable, Non-Convertible, Non-Cummulative Bonds in the nature of Debentures-Series-89th A of ₹.10,00,000/- each.	50.00	50.00
NHAI Tax Free, Secured, Redeemable, Non-Convertible Bonds in the nature of Debentures-Series I A of ₹.1,000/- each.	50.00	50.00
NHAI Tax Free, Secured, Redeemable, Non-Convertible Bonds in the nature of Debentures-Series II A of ₹.1,000/- each.	50.00	50.00

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IRFC Tax Free, Secured, Redeemable, Non-Convertible Bonds in the nature of Debentures Tranche-I series IA of ₹.1,000/- each.	30.00	30.00
NHB Tax Free, Secured, Redeemable, Non-Convertible Bonds-Tranche-II-Series 2A of ₹.5,000/- each.	31.92	31.92
HUDCO Tax Free, Secured, Redeemable, Non-Convertible Bonds in the nature of Debentures of ₹.10,00,000/- each.	30.00	30.00
IRFC Tax Free, Secured, Redeemable, Non-Convertible Bonds in the nature of Debentures of ₹.10,00,000/- each.	80.00	80.00
REC Tax Free, Secured, Redeemable, Non-Convertible Bonds in the nature of Debentures Tranche I of ₹.1,000/- each.	11.45	11.45
IRFC Tax Free, Secured, Redeemable, Non-Convertible Bonds in the nature of Debentures of ₹.1,000/- each.	60.40	60.40
IRFC Tax Free, Secured, Redeemable, Non-Convertible Bonds in the nature of Debentures of ₹.1,000/- each.	11.75	11.75
Total aggregate quoted investments (A)	674.86	674.86
B. Unquoted investments (all fully paid, at cost)		
(a) Other investment in joint venture(at cost)		
With Hindustan Aeronautics Limited having 50% share by the name of "HALCON"	4.70	4.23
With Central Warehousing Corporation having 50% share by the name of "PILH".	4.39	-
With Banglore Airport Terminal Services Pvt Ltd having 50% share by the name of CONCOR BATS Airport Services	0.06	0.20
	9.15	4.43
(b) Investment in equity shares of joint venture(at cost)	T	
Equity shares of ₹ 10/- each fully paid up in Star Track Terminals Private Limited	21.22	21.95
E		
Equity shares of ₹10/- each fully paid up in Transworld Terminals Dadri Private Limited (formerly known as Albatross Inland Ports Private Limited)	32.76	35.46
Dadri Private Limited (formerly known as Albatross Inland Ports Private Limited) Equity shares of ₹ 10/- each fully paid up in Gateway Terminals India Private Limited	32.76 278.55	35.46 257.47
Dadri Private Limited (formerly known as Albatross Inland Ports Private Limited) Equity shares of ₹ 10/- each fully paid up in Gateway Terminals India Private Limited Equity shares of ₹ 10/- each fully paid up in CMA-CGM Logistics Park (Dadri) Private Limited		
Dadri Private Limited (formerly known as Albatross Inland Ports Private Limited) Equity shares of ₹ 10/- each fully paid up in Gateway Terminals India Private Limited Equity shares of ₹ 10/- each fully paid up in CMA-CGM Logistics	278.55	257.47
Dadri Private Limited (formerly known as Albatross Inland Ports Private Limited) Equity shares of ₹ 10/- each fully paid up in Gateway Terminals India Private Limited Equity shares of ₹ 10/- each fully paid up in CMA-CGM Logistics Park (Dadri) Private Limited Equity shares of ₹ 10/- each fully paid up in India Gateway Terminal Private Limited Equity shares of ₹ 10/- each fully paid up in TCI CONCOR Multi Modal Solutions Private Limited (Formerly known as Infinite Logistics Solutions Private Limited)	278.55 18.06	257.47 15.30
Dadri Private Limited (formerly known as Albatross Inland Ports Private Limited) Equity shares of ₹ 10/- each fully paid up in Gateway Terminals India Private Limited Equity shares of ₹ 10/- each fully paid up in CMA-CGM Logistics Park (Dadri) Private Limited Equity shares of ₹ 10/- each fully paid up in India Gateway Terminal Private Limited Equity shares of ₹ 10/- each fully paid up in TCI CONCOR Multi Modal Solutions Private Limited (Formerly known as Infinite Logistics Solutions Private Limited) Equity shares of ₹ 10/- each fully paid up in Container Gateway Limited	278.55 18.06 (39.76)	257.47 15.30 (37.98)
Dadri Private Limited (formerly known as Albatross Inland Ports Private Limited) Equity shares of ₹ 10/- each fully paid up in Gateway Terminals India Private Limited Equity shares of ₹ 10/- each fully paid up in CMA-CGM Logistics Park (Dadri) Private Limited Equity shares of ₹ 10/- each fully paid up in India Gateway Terminal Private Limited Equity shares of ₹ 10/- each fully paid up in TCI CONCOR Multi Modal Solutions Private Limited (Formerly known as Infinite Logistics Solutions Private Limited) Equity shares of ₹ 10/- each fully paid up in Container Gateway Limited Equity shares of ₹ 10/- each fully paid up in Allcargo Logistics Park Private Limited	278.55 18.06 (39.76) 5.85	257.47 15.30 (37.98) 5.33
Dadri Private Limited (formerly known as Albatross Inland Ports Private Limited) Equity shares of ₹ 10/- each fully paid up in Gateway Terminals India Private Limited Equity shares of ₹ 10/- each fully paid up in CMA-CGM Logistics Park (Dadri) Private Limited Equity shares of ₹ 10/- each fully paid up in India Gateway Terminal Private Limited Equity shares of ₹ 10/- each fully paid up in TCI CONCOR Multi Modal Solutions Private Limited (Formerly known as Infinite Logistics Solutions Private Limited) Equity shares of ₹ 10/- each fully paid up in Container Gateway Limited Equity shares of ₹ 10/- each fully paid up in Allcargo Logistics	278.55 18.06 (39.76) 5.85	257.47 15.30 (37.98) 5.33 0.01

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(c) Investment in shares of foreign joint venture		
Equity shares of Nepalese Rupiah 100/- (Equivalent INR 62.50) each fully paid up in Himalayan Terminals Private Limited, Nepal	9.12	6.16
	9.12	6.16
Total aggregate unquoted investments (B)	524.94	493.94
Total investments (A) + (B)	1,199.80	1,168.80
Aggregate value of unquoted investments	524.94	493.94
Aggregate value of quoted investments	674.86	674.86
Market value of quoted investments	763.36	754.49
Current	-	-
Non-current	1,199.80	1,168.80
	1,199.80	1,168.80

Note no. 5.2 - Details of investments in joint ventures:

Name of joint venture	Principal activity	Type of security	Place of incorporation	Proportion of ownership interest and voting power held by the Company	
				As at March 31, 2020	As at March 31, 2019
Star Track Terminals Private Limited	Container handling, customs bonded warehousing and value added services to the containerized trade	Equity Shares	ICD Dadri,Tilpata Road, Gautam Budh Nagar, Greater Noida, Uttar Pradesh -201307	49%	49%
Transworld Terminals Dadri Private Limited (formerly known as Albatross Inland Ports Private Limited)	To set up, manage and operate Container Freight Stations (CFS's).	Equity Shares	4th Floor, Geet Mala Building, Next to Shah Indus. Estate, Deonar Village Road, Govandi(East), Mumbai Maharashtra -400088	49%	49%
Gateway Terminals India Private Limited	To build and operate for the next 30 years container terminal at Nhava Sheva.	Equity Shares	GTI House, JNPT, Sheva, Taluka Uran,NaviMumbai, Maharashtra – 400707	26%	26%
CMA-CGM Logistics Park (Dadri) Private Limited	To provide CFS facilities within ICD-Dadri of CONCOR	Equity Shares	Tilpata Road, ICD Dadri, Greater Noida, Uttar Pradesh - 201311	49%	49%

NUAL REPURT 201	13-20				CONCO
India Gateway Terminal Private Limited	To construct, operate, develop and manage Container Terminal Port at Cochin	Equity Shares	Administration Building, ICTT, Vallarpadam SEZ, Mulavukadu Village, Ernakulam, Kerala – 682504.	11.87%	11.87%
TCI CONCOR Multi Modal Solutions Private Limited (Formerly known as Infinite Logistics Solutions Private Limited)	To provide integrated logistics services	Equity Shares	DPT-625/626, DLF Prime Tower, Okhla Phase -1, New Delhi - 110020	49%	49%
Container Gateway Limited	To set up, manage and operate Container Freight Stations (CFS's) and manage road/rail linked container terminal at Garhi Harsaru	Equity Shares	Via Patudi Road, Wazirpur Morh, Near Garhi Harsaru Railway Station, Garhi Harsru, Gurgaon, Haryana – 122505	49%	49%
Allcargo Logistics Park Private Limited	To set up, manage and operate Container Freight Stations (CFS's).	Equity Shares	5th Floor, Avashya House, CST Road, Kalina, Santacruz (East), Mumbai, Maharashtra – 400098.	49%	49%
Angul Sukinda Railway Limited	Construction of new railway line from Angul to Sukinda on East Coast Railways	Equity Shares	Plot No. 7622/4706, Mauza- Gadakana Press Chhaka, Bhubaneswar, Orissa – 751005	26%	26%
Himalayan Terminals Private Limited	To provide Logistics Services	Equity Shares	Dryport, Birganj, Sirsiya Parsa, Nepal	40%	40%

Note no. 5.3 - Aggregate information of joint ventures that are not individually material

Particulars	For the period ended as on March 31, 2020	For the year ended as on March 31, 2019
The Group's share of profit/ (loss)	39.78	47.84
The Group's share of other comprehensive income	(1.47)	(0.48)
The Group's share of total other comprehensive income	38.31	47.36

Particulars	As at March 31, 2020	As at March 31, 2019
Aggregate carrying amount of the Company interests in these		
joint ventures	524.94	493.94

NOTE 6: LOANS

(₹ in crore)

	Particulars	As at March 31, 2020	As at March 31, 2019
Car	ried at amortised cost		
(a)	Loans to employees (Secured)	42.28	32.01
(b)	Security deposits (Unsecured, considered good)		
	Government Authorities	19.70	16.74
	Others	13.44	11.69
		75.42	60.44

NOTE 7: OTHER FINANCIAL ASSETS

(₹ in crore)

			(X III CI OI C)
	Particulars	As at March 31, 2020	As at March 31, 2019
(a)	Other advances recoverable		
	Unsecured - considered good	5.94	7.16
(b)	Other Bank balances		
	Bank Deposits with maturity of more than 12 months	13.45	12.50
	Held as margin money or as security against		
	- Guarantee *	4.10	7.10
	- Letter of credit	0.00	0.00
(c)	Interest accrued on fixed deposits	1.58	1.31
		25.07	28.07

^{*}Guarantee given in respect of various contracts/tenders submitted with the respective parties with maturity of more than 12 months

NOTE 8: OTHER FINANCIAL ASSETS

(₹ in crore)

Particulars	As at March 31, 2020	As at March 31, 2019
Advance income tax / Tax Deducted at Source (TDS) (net of provisions)	237.04	423.43
	237.04	423.43

NOTE 9: OTHER NON-CURRENT ASSETS

(₹ in crore)

Particulars	As at March 31, 2020	As at 31 March 2019
Capital advances		
Secured - considered good	5.34	6.57
Unsecured - considered good	858.38	554.61
Pre-payment-Leasehold land (Refer note 9.1)	108.47	583.88
Pre-payment registration fee	17.48	20.13
Pre-payment revenue share (Refer note 9.2)	4.29	3.05



Pre-paid expenses	2.90	3.51
Lease rent income equalisation reserve	0.04	0.26
Provision for Deferred Expenses SD Given	0.12	0.13
Deferred employee cost	9.68	7.33
	1,006.70	1,179.47

- 9.1 Prepayment of leasehold land include assets valuing ₹ 0.01crore (As at March 31, 2019: ₹ 137.95 crore) in respect of which lease deeds are yet to be executed.
- 9.2: The Group has entered into concession agreements with Mumbai International Airport Private Limited (MIAL) for operation and management of the international as well as domestic cargo facilities and provision of the cargo handling and related services. In consideration of the grant of the concession by the MIAL to the Company, Company shall pay to MIAL a fee that is higher of minimum monthly guarantee fee ₹.0.82 crores (2018-19: ₹.0.78 crores) or revenue share of 42% of gross revenue for domestic operations (refer note 32 for expenses recognised). The concession for international cargo operations was ceased from midnight of 15-04-2018.

NOTE 10: INVENTORIES

(₹ in crore)

Particulars	As at March 31, 2020	As at March 31, 2019
Stores and spares parts (at Cost or Net Realisable Value, whichever is less)	26.38	23.76
Less: Allowance for obsolete stores	(0.12)	(0.12)
	26.26	23.64

Stores and spares parts include items costing ₹6.28 crore (2018-19 ₹6.70 crore), which have not been consumed during last three years. This includes ₹0.12 crore (2018-19 ₹0.12 crore) identified as obsolete spares and provided for. The management expects to use the remaining items in the operations and hence has not provided any impact. Store and spare parts includes spares amounting to ₹0.06 crore (March 31, 2019: ₹0.64 crore) which have been transferred from ICD-Dadri to ICD-TNPM (Pervious Year: ICD-TNPM to ICD-Dadri) and are in transit as on reporting date. And, spares amounting to ₹0.04 crore (March 31, 2019: ₹Nil) held with GOC, S. Railways Trichy. The cost of inventories recognised as an expense during the year was ₹11.94 crore (March 31, 2019: ₹14.85 crore). (Refer Note 32)

NOTE 11: FINANCIAL ASSETS: TRADE RECEIVABLES

(₹ in crore)

		(Vincioic)
Particulars	As at March 31, 2020	As at March 31, 2019
(a) Secured, considered good	0.00	0.00
(b) Unsecured, considered good(*)	163.54	95.48
(c) Trade Receivables which have significant increase in Credit Risk	1.23	-
(d) Unsecured, considered doubtful	4.12	4.50
Less: Allowance for expected credit loss	(4.26)	(4.50)
Total	164.63	95.48

^(*) It includes Trade receviables of ₹114.07 crore (31st March, 2019: ₹ 66.29 crore) secured against bank guarantee received from customers.

11.1 Credit risk management



Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the Group. At the inception of a service contract, the Group collects the predetermined expected dues in advance. The balance of trade receivables represents the additional amounts charged to the customers over and above the amount alreday collected towards the expected dues in advance. For the recovery of balance contractual payments, the Group has a legal right to auction the material of the customers and recover the dues in terms of the provsions contained in Customs Act, 1962.

Thus the Group has limited exposure to credit risk.

11.2 Credit risk concentration

The concentration of credit risk is limited due to the fact that the customer base is large and unrelated. Customers represent more than 5% of the total balance of trade receivables comprise of the following: Particulars

- 1. M/s Western Carrriers Pvt Ltd.
- 2 M/s Ultra Tech Cement Ltd
- 3. M/s Hapag Lloyd India Pvt Ltd.
- 4. M/s Maersk Line India Pvt Ltd.

11.3 Allowance for expected credit loss

The Group has used a practical expedient by computing the expected credit loss allowance for trade receivables based on a provision matrix. The provision matrix takes into account historical credit loss experience and adjusted for forward-looking information. The expected credit loss allowance is based on the ageing of the days the receivables are due and the rates as given in the provision matrix. The provision matrix at the end of the reporting period is as follows.

Particulars	Expected Credit loss(%)	
	As at March 31, 2020	As at March 31, 2019
Ageing		
1-30 days past due	0.01%	0.01%
More than 30 days past due	14.57%	20.75%

(₹ in crore)

Particulars	As at March 31, 2020	As at March 31, 2019
Age of receivables		
1-30 days past due	139.66	78.29
More than 30 days past due	29.23	21.69
	168.89	99.98

Movement in the expected credit loss allowance

Particulars	Year ended March 31, 2020	Year ended March 31, 2019
Balance at the beginning of the year	(4.50)	(4.86)
-Movement in allowance for expected credit loss calculated at lifetime expected credit losses	0.44	0.33
-Impairment losses recognised on receivables	(0.20)	0.03
Balance at the end of the year	(4.26)	(4.50)



NOTE 12: FINANCIAL ASSETS: CASH AND CASH EQUIVALENTS

(₹ in crore)

Particulars	As at March 31, 2020	As at March 31, 2019
Cash and Cash Equivalents		
Cash on hand	0.35	0.17
Cheques and drafts on hand	1.29	6.54
Bank balances:		
In current accounts	60.18	110.75
In deposit accounts with maturity upto 3 months	5.85	14.22
	67.67	131.68

NOTE 13: FINANCIAL ASSETS: OTHER BANK BALANCES

(₹ in crore)

Particulars	As at March 31, 2020	As at March 31, 2019
Restricted Cash balances	,	,
Earmarked bank balances		
Unclaimed dividend accounts	0.19	0.16
HDFC Escrow account*	0.59	1.79
Deposits against government grant**	2.28	1.23
Bank balances:		
in deposit accounts with maturity beyond 3 months	2,071.16	23.91
Bank Balances held as margin money or as security against		
Guarantees #	26.15	23.70
Letters of credit***	23.58	23.27
	2,123.95	74.06

Unclaimed dividend accounts If the dividend has not been paid or claimed within 30 days from the date of its declaration, the company is required to transfer the total amount of the dividend which remain unpaid or unclaimed, to a special account to be opened by the company in a scheduled bank to be called "Unpaid Dividend Account". The unclaimed dividend lying with company is required to be transferred to the Investor Education and Protection Fund (IEPF), administered by the Central Government after a period of seven years from the date of transfer of such amount to unpaid dividend account. An amount of ₹.1,19,844 (As at March 31, 2019 :₹ 1,25,005) has been deposited timely in the Investor Education & Protection Fund.

*HDFC Escrow Account The company has been sanctioned a term loan facility by HDFC Bank Limited of ₹ 150 crores and outstanding balance as at March 31st, 2020 is ₹.70 Crores and the HDFC Bank Limited has marked the lien on the deposit of said account.

**Deposits against government grant

The amount in deposit accounts represents the restricted balance in respect of Government grants.

Bank balances held as margin money or as security against

Guarantees

Guarantee given in respect of various contracts/tenders submitted with the respective parties.

***Letter of credit

Letter of credit is given for the payment to be made against Model concession agreement for TMS (Terminal Management System) with Northern Railways.



NOTE 14: FINANCIAL ASSETS: LOANS

(₹ in crore)

	Particulars	As at March 31, 2020	As at March 31, 2019
Carri	ed at amortised cost (considered-good)		
(a)	Security deposits (Unsecured-considered good)		
	Government Authorities	2.44	2.38
	Others	1.77	25.64
(b)	Other loans (*)		
	Loans to employees(Secured)	9.28	8.80
(c)	Loans Receivables which have significant increase in credit risk	-	-
(d)	Loans Receivables – credit impaired	-	-
		13.49	36.82

^(*) Other loans It includes loans given to employees for various purposes (e.g. vehicle loan, car loan, housing loan and multi purpose loan etc.), which are repayable in monthly instalments as per the terms of the loan.

NOTE 15: OTHER FINANCIAL ASSETS

(₹ in crore)

	Particulars	As at March 31, 2020	As at March 31, 2019
Carr	ied at amortised cost		
(a)	Advances to related parties		
	HALCON	0.12	0.09
(b)	Other advances recoverable in cash		
	Unsecured - considered good	45.47	73.67
	Unsecured - considered doubtful	0.15	0.15
	Less: Allowance for doubtful advances	(0.15)	(0.15)
(c)	Claims recoverable	0.06	0.06
(d)	Other Receivables		
	Unsecured - considered doubtful	1.83	1.83
	Less: Allowance for doubtful advances	(1.83)	(1.83)
(e)	Interest receivable		
	-Interest accrued on deposits	52.01	5.15
	-Interest accrued on investments in tax free bonds	27.40	27.33
		125.06	106.30

16. Current tax assets

(₹ in crore)

Particulars	As at	As at		
	March 31, 2020	March 31, 2019		
Advance income tax / TDS (net of provisions)	1.21	1.24		
Income Tax Refund receivable	0.41	0.30		
	1.62	1.54		



17. Other current assets

(₹ in crore)

Particulars	As at March 31, 2020	As at March 31, 2019
Unamortised concession expense (Refer note 9.2)	0.00	0.00
Pre-payment-Leasehold land	4.37	16.51
Pre-payment registration fee (Refer note 17.1)	2.65	2.75
Pre-payment-Rail Freight (Refer Note 17.2)	0.26	3,000.00
Other advances recoverable	186.04	144.92
Deferred employee cost	4.62	4.67
Balance with government authorities	0.45	0.36
Prepaid expenses	0.96	0.95
Lease rent income equalisation reserve	0.11	0.01
Export Incentives	173.83	1,044.03
Deferred Expenses SD Given	0.04	0.02
Unamortized Contract Cost	31.02	62.69
Others	0.90	0.46
	405.25	4,277.37

- 17.1 Registration fees includes fee paid for running of container trains, registrations of Private Freight Terminals (PFT), etc.
- 17.2 Advance Rail freight paid for running of container trains during the financial year 2019-20 under Freight Advance Scheme of Indian Railways.

18. Equity Equity Share capital

(₹ in crore)

Particulars	As at	As at	
	March 31, 2020	March 31, 2019	
Authorised capital			
800,000,000 equity shares of ₹ 5 each			
(As at March 31, 2019 : 800,000,000 equity shares of ₹5 each)	400.00	400.00	
Issued, Subscribed and Paid up			
609,294,348 equity shares of ₹ 5 each			
(As at 31 March ,2019 : 609,294,348 equity shares of ₹ 5 each			
) fully paid up	304.65	304.65	
Note: The heard of directors of the company has approved sub-	division of aquity share of n	or value of 7 10/ soch	

Note:- The board of directors of the company has approved sub-division of equity share of par value of $\stackrel{?}{\stackrel{?}{\stackrel{}}{\stackrel{}}}$ 10/- each to Two equity shares of $\stackrel{?}{\stackrel{?}{\stackrel{}}{\stackrel{}}}$ 5/- each in its meeting held on 30.04.2018.

(i) Reconciliation of the number of shares outstanding at the beginning and at the end of the period.

Particulars	Opening balance	No. of shares increased on account of Shares Split Fresh issue (Bonus Share)		Closing balance
Equity shares				
Year ended March 31st, 2020				
No. of Shares	609,294,348	-	-	609,294,348
Amount	304.65	-	-	304.65
Year ended March 31st, 2019				
No. of Shares	243,717,739	243,717,739	121,858,870	609,294,348
Amount	243.72		60.93	304.65

(ii) Rights, preferences and restriction attached to shares



The Company has one class of equity shares having a par value of ₹ 5 per share. Each shareholder is eligible for one vote per share held. The dividend proposed by the Board of Directors is subject to the approval of the shareholders in the ensuing Annual General Meeting, except in case of interim dividend. In the event of liquidation, the equity shareholders are eligible to receive the remaining assets of the Company after distribution of all preferential amounts, in proportion to their shareholding.

(iii) Equity shares held by the controlling entity

Particulars	No of shares
1 at ticulars	Equity shares
As at March 31, 2020	
The President of India	333,884,975
As at March 31, 2019	
The President of India	333,884,975

(iv) Details of shares held by each shareholder holding more than 5% shares in the Company:

	As at March 3	1, 2020	As at March 31, 2020	
Particulars	Number of	%	Number of	%
	shares held		shares held	
Equity shares				
	333,884,975	54.80%	333,884,975	54.80
The President of India				%

(v) Aggregate number and class of shares allotted as fully paid up by way of bonus shares (during 5 years immediately preceding March 31, 2020):

4,87,43,548 equity shares were issued on April 10, 2017 as fully paid up Bonus Shares, which were issued in the ratio of 1:4 (one bonus equity share for four equity shares) by capitalising ₹ 48.74 crores from the reserves and surplus of the company.

12,18,58,870 equity shares were issued on February 7, 2019 as fully paid Bonus shares, which were issued in the ration of 1:4 (one bonus share for every four shares). By capitalising ₹ 60.93 crores from the reserve and surplus of the company

Number of shares disinvested by the President of India	For the year ended	For the year ended
Mode of Disinvestment	March 31, 2020	March 31, 2019
Through transfer to Central Public Sector Enterprises		
Exchange Traded Fund - Loyalty Bonus	-	-
Through transfer to Central Public Sector Enterprises		
Exchange Traded Fund (FFO)	-	-
Through transfer to Central Public Sector Enterprises		
Exchange Traded Fund (FFO2)	-	-
Through offer for sale (OFS)	-	-
Through offer for sale to employees (OFS)	-	-
Total	-	-

Additional information The company has allotted 12,18,58,870 bonus equity shares of ₹ 5 each to the shareholders on February 7, 2019. These bonus shares were issued in the ratio of 1:4 (one bonus equity share for four equity shares) by capitalising ₹ 60.93 crores from the reserves and surplus of the company.

The company has allotted 48,743,548 bonus equity shares of ₹ 10 each to the shareholders on April 10, 2017. These bonus shares were issued in the ratio of 1:4 (one bonus equity share for four equity shares) by capitalising ₹ 48.74 crores from the reserves and surplus of the company.



19. Other Equity excluding non- controlling interests

(₹ in crore)

Particulars	As at March 31, 2020	As at March 31, 2019
General Reserve	1,186.19	1,148.62
Retained Earnings	8,556.14	8,874.14
	9,742.33	10,022.76

19.1 General Reserve

(₹ in crore)

Particulars	As at March 31, 2020	As at March 31, 2019
Balance at the beginning of the year	1,148.62	1,088.01
Amount transferred from retained earnings	37.57	121.54
Issue of Bonus Shares	-	(60.93)
Balance at the end of the year	<u>1,186.19</u>	1,148.62

The general reserve is used from time to time to transfer profits from retained earnings for appropriation purposes. There is no policy of regular transfer. As the general reserve is created by a transfer from one component of equity to another and is not an item of other comprehensive income, items included in the general reserve will not be reclassified subsequently to profit or loss.

19.2 Retained Earnings

(₹ in crore)

Particulars	As at March 31, 2020	As at March 31, 2019
Balance at the beginning of the year	8,874.14	7,990.04
Effect due to transition to Ind AS 116	10.47	-
Preliminary Expenses written off	(0.92)	-
Profit for the year	404.47	1,229.38
Other Comprehensive Income net of income tax	(11.33)	(2.18)
Payment of dividend	(566.64)	(182.78)
Tax on Dividend	(116.48)	(38.78)
Amount transferred to general reserve	(37.57)	(121.54)
Balance at the end of the year	<u>8,556.14</u>	8,874.14

The Company has paid an interim dividend of ₹0.75 on per equity share of ₹5/- each (2018-19: ₹Nil - on per equity share of ₹5/- each) and proposed final dividend of ₹2.85 /- on per equity share of ₹5 /- each. (2018-19: ₹8.55 on per equity share of ₹10/- each) for the year.

20. Non- Controlling Interests

(₹ in crore)

Particulars	As at March 31, 2020	As at March 31, 2019
Balance at the beginning of the year	106.34	113.37
Share of profit for the year	2.18	(7.03)
Non-controlling interests arising on the additional investment made in subsidiaries	-	1
Balance at the end of the year	108.52	<u>106.34</u>

(b) Details of Non-Wholly Owned Subsidiaries that have material Non Controlling Interest



Name of the Subsidiary	Place of Incorporation and Place of	by non interests	of Interest rights held controlling	Profit allocated controlling		Accumulate Controlling	Interest
,	Operation	As at March 31,	As at March 31,	Year ended	Year ended	Year ended	Year ended
		2020	2019	March 31, 2020	March 31, 2019	March 31, 2020	March 31, 2019
SIDCUL	SIDCUL,	26%	26%	1.72	(1.22)	23.13	21.41
CONCOR	Rudrapur,						
Infra	Udham Singh						
Company	Nagar,						
Limited	Uttarakhand,						
	263153.						
Punjab	SCO-119-120,	49%	49%	0.46	(5.81)	85.39	84.93
Logistics	Sector 17-						
Infrastructure	B,Chandigarh-						
Limited	160017						
Total				2.18	(7.03)	108.52	106.34

(c) **Summarised financial information** in respect of each of the Group's subsidiaries that has material non-controlling interests is set out below. The summarised financial information below represents amounts before intra-group eliminations.

D (C)	SIDCUL CONCOR Infra Company Limited		Punjab Logistics Infrastructure Limited		
Particulars	As at March 31, 2020	As at March 31, 2019	As at March 31, 2020	As at March 31, 2019	
Current Assets	22.75	19.63	7.21	6.70	
Non Current Assets	92.40	77.97	242.64	245.42	
Current Liabilities	9.16	7.45	10.43	6.23	
Non Current Liabilities	15.62	6.39	63.64	71.08	
Equity Interest Attributable to the owners	66.87	61.99	89.65	89.17	
Non Controlling Interest	23.50	21.78	86.14	85.67	
Revenue	14.23	9.99	31.61	20.37	
Expenses	(15.41)	(14.48)	-39.79	-31.61	
Profit / (Loss) for the year	(1.18)	(4.49)	(8.18)	(11.24)	
Exceptional item	(1.05)				
Tax expense	8.83	(0.19)	9.13	(0.63)	
Profit/ (loss) after tax	6.60	(4.68)	0.95	(11.87)	
Profit / (Loss) attributable to the owners of the Company	4.88	(3.46)	0.49	(6.06)	
Profit / (Loss) attributable to the non controlling interest	1.72	(1.22)	0.46	(5.81)	
Profit / (Loss) for the year	6.60	(4.68)	0.95	(11.87)	
Other Comprehensive Income attributable to the owners of the Company	-	-	-	-	
Other Comprehensive Income Profit / (Loss) attributable to the non controlling interest	-	-	-	-	
Other Comprehensive Income	-	-	-	-	
Total Other Comprehensive Income	4.88	(3.46)	0.49	(6.06)	



Net Cash inflow (outflow)	2.03	(1.32)	1.58	(2.19)
activities				
Net Cash Flow from financing	(3.30)	-	(6.39)	2.20
activities				
Net Cash Flow from investing	0.32	0.59	(0.17)	(7.56)
activities				
Net Cash Flow from operating	5.01	(1.91)	8.14	3.17
interest				
Dividends paid to non controlling	-	1	-	-
Total Other Comprehensive Income	6.60	(4.68)	0.95	(11.87)
controlling interest				
Profit / (Loss) attributable to the non				
Total Other Comprehensive Income	1.72	(1.22)	0.46	(5.81)
Company				
attributable to the owners of the				CONCOR

(d) Changes in Ownership interest

There are no changes in the ownership interest in the subsidiaries having non-controlling interest.

21. Borrowings

(₹ in crore)

Particulars	As at March 31, 2020	As at March 31, 2019
Carried at amortised cost		
Term loan from HDFC Bank Limited	63.64	70.00
	63.64	<u>70.00</u>

Summary of borrowing arrangements

The subsidiary in the Group (Punjab Logistics Infrastructure Limited) has taken term loan from HDFC Bank on march 10,2016 at the rate of interest of 9.70% per annum for part project funding for Multi-Modal Logistics Park(MMLP) being set up near Mandi Ahmadgarh Station, Ludhiana, Punjab ("the Project"). Rate of interest at the end of reporting date is 8.85% p.a.

This loan is secured against first charge by way of mortgage on all the present and future fixed assets of the project of as well as hypothecation of all current and movable fixed assets of the project.

The entire loan will be repayable in 44 equal quarterly instalments over a period of 11 years with a moratorium period of 4 years.

22. Other non current financial liabilities

(₹ in crore)

Particulars	As at March 31, 2020	As at March 31, 2019
Financial liabilities carried at amortised cost		
Security Deposits	18.36	16.12
Lease liability-Ind AS 116	325.81	-
Others	6.80	1.97
	350.97	<u>18.09</u>

23. Provision



(₹ in crore)

Particulars	As at March 31, 2020	As at March 31, 2019
Employee Benefits		
Provision for employee benefits(Refer note 40)	37.95	53.98
	37.95	53.98

24. Other non-current liabilities

(₹ in crore)

Particulars	As at March 31, 2020	As at March 31, 2019
Deferred Government grant (Refer note 24.1)	2.91	3.11
Lease equalisation reserve	0.47	10.99
Provision for Deferred Income	1.09	0.88
	4.47	<u>14.98</u>

24.1: The State Government after recognition of the benefits of the MMLP project has approved ₹ 4.40 crore under the ASIDE assistance to be utilised towards development of Rail Linked Logistics Park at Pantnagar. The amount of grant is utilised for the construction of property, plant and equipment related to the Rail linked Logistics Park and included in non - current liabilities as deferred income for the extent unamortised and are credited to Profit and Loss on a straight line basis over the useful life of the related asset.

25. Borrowings

(₹ in crore)

Particulars	As at March 31, 2020	As at March 31, 2019
Short Term Working Capital loan from Indian bank-Secured *	•	700.65
	<u> </u>	<u>700.65</u>

During FY 2018-19, Company has taken Short Term working Capital Loan for three months of ₹ 700 crores @ 8.45 % rate of interest towards Advance Rail freight payment of ₹ 3000 crore for running of container trains during the financial year 2019-20 under Freight Advance Scheme of Indian Railways.

Secured by way of:

Primary:-First and exclusive charge on the cash flows receviables of the company to the extent of ₹700 crores. **Collateral**:-Pledge of Government securities held by the company in the form of long Term bonds amounting to ₹ 674.86 crore.

Repayment Schedule: The STL Facility is repayable in 3 monthly installments of ₹235 crore,₹235 crore & ₹230 crore alongwith interest charged on last day of April 2019, May 2019 & June 2019.

26. Financial liabilities: Trade payables

(₹ in crore)

Particulars	As at March 31, 2020	As at March 31, 2019
Due to Micro and Small enterprises	4.96	2.81
Others	150.43	350.40
	<u>155.39</u>	<u>353.21</u>

The Group pays its vendors immediately when the invoice is accounted and no interest during the year has been paid or is payable. (Refer Note no. 52 for disclosure made under terms of the Micro, Small and Medium Enterprises Development Act, 2006).



The Group has financial risk management policies in place to ensure that all payables are paid within the preagreed credit terms.

27. Other current financial liabilities

(₹ in crore)

Particulars	As at March 31, 2020	As at March 31, 2019
Interest accrued but not due on borrowings	0.52	0.55
Current maturities of Long Term Debt (HDFC Bank Term Loan)**	6.36	-
Due to Micro and Small enterprises	16.96	3.65
Payable for capital works	1.84	1.55
Unpaid dividend	0.19	0.16
Deferred government grant (Refer note 27.1)	2.28	1.23
Lease Liability- IND AS 116	56.46	-
Others*	600.04	610.79
	<u>684.65</u>	617.93

^{*} It includes Employee related dues, Security deposits received & Other payables on account of Capital works/Revenue, etc.

Note 27.1: During FY 2015-16, the company had received ₹8.73 crore from Ministry of Commerce and Industry under Assistance to States for Development of Export Infrastructure and Allied Activities Scheme (ASIDE scheme) for construction of Road Over Bridge (ROB) to facilitate the Multi Modal Logistics Park (MMLP) project led by the company. However as the ROB project is long pending and no development in the project is seen in spite of all the sincere efforts by the management, the said amount was not utilised till date for the project and therefore the management has refunded ₹7.50 crore during financial year 2017-18.

The MOCI demanded the interest on the grant amount and the company had not acknowledged the interest as debt in earlier years but requested for the waiver of the interest. The same is being pursued with the MOCI pending any decision from MOCI, A provision of ₹1.05 crore has been made in the books of Accounts.

28. Other current liabilities (₹ in crore)

Particulars	As at March 31, 2020	As at March 31, 2019
Advances/deposits from customers(against services)	147.90	139.21
Statutory dues	73.70	95.54
Deferred Government Grant Income	41.26	17.05
Deferred Income-SD Received	0.02	0.09
Unearned Revenue*	42.71	101.90
	305.59	353.79
*Breakup of revenue recognized in the reporting period	that was included in the co	ntract liability at the
beginning of year		
Opening Balance	101.90	99.98
Revenue recognized out of opening balance during the year	101.90	99.98
Closing Balance	42.71	101 90

The Company expect to complete performance obligation within duration of one or less than one year.

^{**} The entire term loan will repayable in 44 equal quarterly installments over a period of 11 years with moratorium period of 4 years. The first equal quarterly principal installment repayment will be due on 10 June 2020 and second installment will be due on 10 Sep 2020 thir and installment will be due on 10 Dec 2020 and fourth installment will be due on 10 March 2021 and the same has been accounted as current maturities of long term debt in this reporting period.



29. Provisions

(₹ in crore)

Particulars	As at March 31, 2020	As at March 31, 2019
Provision for employee benefits (Refer note 40)	25.72	12.93
Provision for property tax	5.64	5.13
	31.36	<u>18.06</u>
Other Provisions		
Particulars	Property Tax	Corporate Social Responsibility
Balance as at 1 April 2018	4.89	-
Additional provision recognised	1.33	-
Amount paid during the year	(1.09)	-
Unused amount reversed during the year	-	-
Balance as 31st March 2019	<u>5.13</u>	ч
Balance as at 1 April 2019	5.13	-
Additional provision recognised	0.74	1
Amount paid during the year	(0.19)	-
Unused amount reversed during the year	(0.04)	-
Balance as 31st March 2020	<u>5.64</u>	

30. Revenue from Operations

The following is an analysis of the company's revenue for the year from continuing operations.

		(t in crore)	
Particulars	For the year ended	For the year ended	
1 articulars	March 31, 2020	March 31, 2019	
Sale of Services:			
Rail Freight Income	4,922.98	5,165.64	
Road Freight Income	235.04	207.36	
Handling Income	843.33	801.55	
Storage and Warehousing Income(Refer note i)	127.11	162.33	
Other Operating Income:			
Export Incentive (Refer note iii)	14.82	372.12	
Other operating income(Refer note ii)	464.22	328.95	
Less: Rebate/Discount	(84.04)	(103.99)	
Sub-total Sub-total	6,523.46	6,933.96	
Demmurrage Income	0.28	6.33	
Screening charges	14.60	15.25	
Cooling charges	0.86	0.47	
Packing Income	-	-	
Sale of Cartons	0.22	0.05	
Bin Rental	-	-	
Total	6,539.42	6,956.06	



Note:

- (i) Storage and Warehousing income is net of waivers of ₹0.27 crore (2018-19 ₹ 0.06 crore)
- (ii) Other operating income includes ₹9.30 crore (2018-19: ₹ 9.16 Crore) towards consultancy income, which has been received from M/s Gateway Terminals India Private Limited and Coastal Shipping income of ₹100.95 Crore respectively (2018-19: ₹ 19.51 Crore).
- (iii) Export Incentive includes ₹14.82 crore (2018-19: ₹ 32.03 crore) towards Grants under SFIS and of ₹Nil crore towards EPCG (2018-19: ₹0.87), which have been recognised at the time of utilisation of these scripts towards procurement of Assets and Inventories. It also includes an amount of ₹Nil crore (2018-19: ₹ 339.22 crore) towards Grants under SEIS, which have been recognised during the year being the period in which the right to receive the same is established.
- iv) Transaction price for all services e.g. Rail Transportation, Road Transportation, Handling, S&W etc. is as per the prevailing tariff.
- (v) Return/refunds and other similar obligations are as per approved policies.

31. Other Income

(₹ in crore)

Particulars	For the year ended March 31, 2020	For the year ended March 31, 2019
Interest income earned on financial assets carried at amortised cost		
On Loans given to employees	16.46	18.31
Bank deposits	94.76	148.69
Tax free Bonds	53.59	53.52
Interest on security deposit given	0.10	0.02
Interest earned on Short Term Bank Deposits /ICDs	0.49	0.89
Interest on Income Tax Refunds	40.20	63.44
Interest income on security deposit	0.34	0.37
Other interest income	0.01	0.07
Other non-operating income	0.12	0.09
Rent income	17.17	15.62
Amortisation of Grant income (Refer note 24.1)	0.23	0.32
Profit on sale of capital assets (net of loss on assets sold /scrapped / written off)	1.52	3.39
Guarantee income	-	1
Miscellaneous income	28.45	12.28
Total	<u>253.44</u>	<u>317.01</u>

32. Terminal and other Service Charges

Particulars	For the year ended March 31, 2020	For the year ended March 31, 2019
Rail freight expenses	3,498.39	3,731.42
Revenue share (Refer note 9.2)	24.93	33.01
Road freight expenses	176.93	155.32
Concession arrangement amortisation expense (Refer note 9.2)	0.55	0.43
Handling expenses	257.72	271.77



Land license fee	39.76	184.53
Other operating expenses	279.00	184.53
Total	4,277.28	4,561.01

Handling & Other Operating expenses include ₹66.79 crore (2018-19: ₹62.62 crore) & ₹11.94 crore (2018-19: ₹14.85 crore) towards power and fuel and consumption of stores and spare parts respectively. Details of expenditure on consumption of imported & indigenous stores and spare parts are as follows:

Particulars	For the year ended March 31, 2020			e year ended ch 31, 2019
	Amount	Percentage (%)	Amount	Percentage (%)
Import	0.29	2.43	3.16	21.28
Indigenous	11.65	97.57	11.69	78.72

33. Employee Benefit Expenses

(₹ in crore)

Particulars	For the year ended March 31, 2020	For the year ended March 31, 2019
Salary, allowances and other employee benefits	270.67	301.48
Contribution to Provident Fund, Pension and other welfare funds	30.19	26.86
Rent for Leased Accomodation (Net)	0.29	0.29
Staff Welfare Expenses	10.72	6.88
Gratuity	3.72	4.21
Staff Training	1.36	0.91
Total	<u>316.95</u>	<u>340.63</u>

There are no Presidential Directives issued by Govt. in the FY 2019-20 & 2018-19. However, Railway Board vide Letter No.2017/PL/52/4 dated 24.11.2017 has issued Presidential Directives under Article - 71 of Memorandum and Articles of Association, for implementation of Revised Pay Scales with effect from 01.01.2017 in respect of Board Level and below Board Level Executives and Non-Unionized Supervisors.

34. Changes in Inventories

(₹ in crore)

Particulars	For the year ended March 31, 2020	For the year ended March 31, 2019
Opening stock		
Stores and spares	0.39	0.42
	0.39	0.42
Closing stock		
Stores and spares	0.18	0.39
	0.18	0.39
Total	0.21	0.03

35. Depreciation and amortisation expense

Particulars	For the year ended March 31, 2020	For the year ended March 31, 2019
Depreciation	541.41	448.47
Amortisation of intangible assets	3.00	3.79
Total	<u>544.41</u>	<u>452.26</u>

^{*} It includes Depreciation on ROU Assets valuing ₹ 63.94 crore.



36. Finance Cost

(₹ in crore)

Particulars	For the year ended March 31, 2020	For the year ended March 31, 2019
Interest on financial liabilities carried at amortised cost-	0.14	0.09
Security Deposit Received		
Interest Exp-Lease Liability - IND AS 116	31.53	-
Interest on Short Term Working Capital loan (*)	6.18	0.65
Interest on Term loan (**)	6.39	5.80
Others	1.81	-
Total	46.05	<u>6.54</u>

- (*) Company have taken Short Term working Capital Loan for three months of ₹ 700 crores @ 8.45 % rate of interest towards Advance Rail freight payment of ₹3,000 crore for running of container trains during the financial year 2019-20 under Freight Advance Scheme of Indian Railways, and;
- (**) The subsidiary in the Group (Punjab Logistics Infrastructure Limited) has taken term loan from HDFC Bank on March 10,2016 at the rate of interest of 9.70% per annum for part project funding for Multi-Modal Logistics Park(MMLP) being set up near Mandi Ahmadgarh Station, Ludhiana, Punjab ("the Project"). Rate of interest at the end of reporting date is 8.85% p.a.

37. Other Expenses

Particulars	For the year ended March 31, 2020	For the year ended March 31, 2019
Printing and Stationery	2.61	2.98
Travelling and Conveyance (Including Directors' Travelling ₹0.40 crore (2018-19: ₹0.81crore)	22.26	24.50
Rent and Licence fee for office building	2.58	5.86
Electricity and Water	12.62	12.44
Repairs and maintenance - Buildings	10.59	14.15
Repairs and maintenance - Plant and Machinery	4.57	6.03
Repairs and maintenance - Others	40.57	42.99
Amortisation of leasehold land	2.69	15.99
Amortisation of registration fees	2.66	2.66
Lease expenses-Ind AS 116	0.03	-
Security Expenses	82.27	83.33
Vehicle Running and Maintenance Expenses	1.98	1.99
Business Development	2.12	2.03
Postage, Telephone and Internet	6.78	6.44
Horticulture and Conservancy expenses	0.25	0.20
Books and Periodicals	0.06	0.08
Bank Charges	0.39	0.31
Legal and Professional Charges	6.97	6.86
Insurance	3.55	2.82
Fees and Subscriptions	0.46	0.42
Advertisement	3.05	4.40
Directors' Fees	0.38	0.44



		CONCOR
Rates and Taxes	3.54	4.20
Bad debts written off	-	0.13
Manpower expense (Refer note 37.1)	1.83	1.61
Manpower Welfare and Medical expense	0.07	0.07
As Auditors (Refer note no. 53)		
Statutory audit fees	0.19	0.17
For Taxation matters	0.05	0.04
For Other services	0.24	0.17
Auditors out-of-pocket expenses	0.04	0.06
Provision for:		
Doubtful Debts	0.27	0.49
Discount on Export Incentive	9.15	-
Loss on sale of fixed assets	0.03	1.12
Project expenses written off	-	1.01
CSR Expenses (Refer note 37.2)	22.52	13.60
Miscellaneous Expenses	3.81	4.11
Total Other Expenses	<u>251.18</u>	<u>263.70</u>

- **37.1** This cost represents cost of staff seconded as well as other staffs hired on contract basis.
- **37.2** The CSR expenditure comprises the following:
 - (a) Gross amount required to be spent by the Company during the year: ₹51.83 crore (Previous year ₹37.85 crore)
 - (b) Amount spent during the year on:

Sl.	Particulars	Year en	ded March 3	31, 2020	Year en	ded March 3	31, 2019
No.		In Cash	Yet to be paid in cash	Total	In Cash	Yet to be paid in cash	Total
i.	Construction/acquisition of any asset	-	-	-	-	-	-
ii.	On purposes other than (i) above	17.97	4.55	22.52	10.15	3.45	13.60
	Total	17.97	4.55	22.52	10.15	3.45	13.60

37(a). Exceptional Items

Particulars	For the year ended March 31, 2020	For the year ended March 31, 2019
Provision for doubtful Export incentive receivable(37.1)	861.05	-
Provision Written Back of international Segment(37.2)	(10.28)	-
Provision for Interest payable on Grant received to MOC(37.3)	1.05	-
Total	<u>851.82</u>	_

- 37.1 Vide letter no. F.No.01/61/180/351/AM16/PC-3/786, dated 26th September 2019 received from Directorate General of Foreign Trade (DGFT), the Company has been informed that services towards customs transit of foreign liners sealed containers by rail transport placed under customs control to/from ICDs are not eligible for SEIS. Consequently, an estimated amount of ₹ 861.05 crores for ineligible SEIS benefit has been provided for in the FY 2019-20.
- 37.2 The amount pertains to reversal of provisions which were made for MIAL and Other Contractors. The International Agreement (ACC) ended in F. Y. 2018-19, and thereafter settlement has been done during



F.Y. 2019-20 with MIAL towards dues outstanding. The amount of write back does not reflect income from current year operations. Since the write back is material to the size of the Co. operations and has happened as a result of settlement, the same is deemed to be an exceptional income for the company.

37.3 The amount of ₹1.05 crore in exceptional items relates to provision made in respect of interest payable on Grant Received (returned in 2017-18) to Ministry of Commerce & Industry (MOCI).

38. Income Taxes relating to continuing operations

(₹ in crore)

Particulars	For the year ended	For the war and
		For the year ended
	March 31, 2020	March 31, 2019
38.1 Income tax recognised in profit or loss		
Current tax		
In respect of the current year	324.22	485.05
In respect of the previous year	0.13	(0.01)
	<u>324.35</u>	485.04
Deferred tax		
In respect of the current year	(186.26)	(10.64)
	(186.26)	(10.64)
Total income tax expense recognised in the current year	138.09	474.40
The income tax expense for the year can be reconciled to the		
accounting profit as follows:		
Profit before tax	<u>544.74</u>	<u>1696.74</u>
The tax rate used for the 2019-20 and 2018-19 reconciliations	139.40	583.94
above is the effective corporate tax rate of 25.168%		
(22*110%*104%) and 34.944% (30*112%*104%=34.944%) for		
CONCOR & 33.384% for CONCOR Air Ltd and 26% for SCICL		
& PLIL)	(21.65)	(22.71)
Effect of income that is exempt from taxation	(21.65)	(23.71)
Effect of tax abatement on 80 IA unit	-	(100.97)
Effect of expenses that are not deductible in determining taxable	2.81	21.02
Income tax not recognised on losses	1.55	5.51
Effect of unused tax losses not recognised as deferred tax asset		1.41
Ü	(19.44)	
Effect on deferred tax balances due to change in income tax rates of subsidiaries	(29.66)	1.85
Effect on Current Tax due to change in accounting policy-Ind AS	_	(14.64)
115		(1)
Share of profits in JVs	-	-
Effect of giving up of tax abatement on Section 35AD due to	64.95	-
option of reduced rate		
Effect of the amount of tax recognised for previous years	0.13	(0.01)
	138.09	474.40
Amount of tax of current year recognised in next financial year	-	-
Income tax expense recognised in profit or loss	138.09	<u>474.40</u>

The tax rate used for the 2019-2020 and 2018-2019 reconciliations above is the effective corporate tax rate payable by corporate entities in India on taxable profits under the Indian tax law.



38.2 Income tax recognised in other comprehensive income

Deferred tax		
Arising on income and expenses recognised in other comprehensive income:		
Remeasurement of defined benefit obligation	3.95	1.16
	3.95	<u>1.16</u>
Total income tax recognised in other comprehensive income	3.95	<u>1.16</u>
Bifurcation of the income tax recognised in other comprehensive income into:-		
Items that will not be reclassified to profit or loss	3.95	1.16
Items that may be reclassified to profit or loss	-	-
	3.95	<u>1.16</u>

The Company opted to exercise the option permitted under section 115BAA of the Income Tax Act, 1961 as introduced by the Taxation Laws (Amendment) Act, 2019 and has taken 25.168% rate of Corporate Tax in its accounts. Accordingly, the Company has recognized provision for income tax for the year ended 31st March 2020 and re-measured its deferred tax assets/liabilities on the basis of the above option.



39. Deferred tax balances The following is the analysis of deferred tax assets/(liabilities) presented in the balance sheet:

(₹ in crore)

Particulars	As at March 31, 2020	As at March 31, 2019
Deferred tax assets	263.89	2.82
Deferred tax liabilities	(237.21)	(165.88)
	26.68	(163.06)

(₹ in crore) Recognise For the year ended March 31, 2020 Recognised in other Recognised Opening Closing Recognised For the year ended March 31, 2019 Recognised in other Recognised

0.36 1.12 (0.10)0.19 Closing balance d directly in equity comprehensive income 0.07 (0.19)(0.00)(6.49)in profit or loss 0.36 0.38 (0.17)7.61 balance 0.36 (0.17)0.38 7.61 balance directly in equity comprehensive income 0.02 (0.01)(0.95)0.17 in profit or loss 1.33 Opening balance 7.44 (0.16)0.34 at Provision for doubtful Security deposit received Deferred tax (liabilities)/ Security deposit given advances/debts/stores loan assets in relation to: Employee **Particulars**

effective interest rate

2.72	(0.64)		0.17		26.50		3.75	(237.67)		16.30	216.71	
					3.47							
(1.07)	0.29		(0.10)		(61.54)			29.81		9.31	216.71	
			0.27		84.57		3.75		(267.48)	66.9	1	
3.79	(0.93)		0.27		84.57		3.75	(267.48)		66.9	ı	
					1.00							
(0.03)	0.02		(0.05)		31.15		(14.32)	(5.36)				
3.82	(0.95)		0.32		52.42		18.07		(262.12)	66.9	1	
Lease equilisation	Lease equilisation on	rental income	Fair valuation of	guarantee	Expenditure covered	under section 43B	Others	Depreciation on property,	plant and equipment	Tax losses	Provisions for doubtful	Export Benefits

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ADDINO)	$(1.75) \qquad (1.75) \qquad (1.75) \qquad (1.75)$			(0.84) (0.84) (0.84) (0.84) (0.82) (0.62)		0.10 0.10 0.10 0.10 0.10	0.16 0.16 0.16 0.16 0.16		0.13 0.13 0.13 0.13 $0.0.5$
	(1.75)			(0.84)		0.10	0.16	0.13	0.13
AININGAL NEPONT 2013-20	Unrealised profits of (1.75)	joint ventures and	subsidiaries	Fair valuation of (0.84)	guarantee investment	Share issue expenses	Minimum Alternate Tax	Others	Cinio

39.1 Unrecognised deductible temporary differences and unused tax losses

			(₹ in crore)
Particulars	Unused tax losses will expire in	For the year ended March 31, 2020	For the year ended March 31, 2019
Deductible temporary differences and unused tax losses in FHEL for which no deferred tax assets have been recognised are attributable to			
tax losses A/Y 2011-12	A/Y 2018-19		3.00
- tax losses A/Y 2012-13	A/Y 2019-20	14.85	14.85
- tax losses A/Y 2013-14	A/Y 2020-21	11.06	11.06
- tax losses A/Y 2014-15	A/Y 2021-22	40.03	40.03
- tax losses A/Y 2015-16	A/Y 2022-23	13.14	13.14
- tax losses A/Y 2016-17	A/Y 2023-24	24.10	24.10
- tax losses A/Y 2017-18	A/Y 2024-25	11.21	11.21
- tax losses A/Y 2018-19	A/Y 2025-26	8.41	8.41
- tax losses A/Y 2019-20	A/Y 2026-27	4.93	I
Total		127.73	125.80



40. Employee Benefit Plans

A. Defined Contribution Plans

a) Employers Contribution to Provident Fund

Group pays fixed contribution to Provident Fund at predetermined rates to a separate trust, which invests the fund in permitted securities. The contribution to the However, the trust is required to pay a minimum rate of interest on contributions to the members as specified by Government. As per actuarial valuation such fund for the period is recognized as expense and is charged to the profit & loss account. The obligation of the Group is limited to such fixed contribution. liability is NIL as at March 31, 2020 (As at March 31, 2019: NIL).

		(₹ in crore)
Particulars	For the year ended March 31, 2020	For the year ended March 31, 2019
During the year the Group has recognised the following amounts in the statement of profit and loss:-		
Employers Contribution to Provident Fund	14.49	12.62

B. State Plans

		(₹ in crore)
Particulars	For the year ended March 31, 2020	For the year ended March 31, 2019
During the year the Group has recognised the following amounts as employer's contribution to state plans in the statement of profit and loss:-		
Employers contribution to Employee's Pension Scheme 1995.	2.06	2.06

C. Defined Benefit Plans and Other Long Term Benefits

a) Contribution to Gratuity Funds - Employee's Gratuity Fund

is managed by a separate Approved Trust. The liability for the same is recognized on the basis of actuarial valuation. However, the Group does not sponsor the The Group has a defined benefit gratuity plan, which is regulated as per the provisions of Payment of Gratuity Act, 1972. The scheme is funded by the Group and funded defined benefit plans for any of its subsidiaries.



b) Leave Encashment/ Compensated Absence.

The company has a defined benefit leave encashment plan for its employees. Under this plan, they are entitled to encashment of earned leaves and medical leaves subject to certain limits and other conditions specified for the same. The liabilities towards leave encashment have been provided on the basis of actuarial valuation.

c) Retirement Allowance

The Group has formed a medical trust, which takes care of medical needs of its employees after their retirement. Their entitlement for reimbursement of medical expenses is regulated as per the policy. The liability for the same is recognized on the basis of actuarial valuation.

These plans typically expose the Group to actuarial risks such as: investment risk, interest rate risk, longevity risk and salary risk

Investment Risk	The present value of the defined benefit plan hability (denominated in Indian Rupee) is calculated using a discount rate which is
	determined by reference to market yields at the end of the reporting period on government bonds.
Interest Risk	A decrease in the bond interest rate will increase the plan liability; however, this will be partially offset by an increase in the return on the
	plan's debt investments.
Longevity Risk	The present value of the defined benefit plan liability is calculated by reference to the best estimate of the mortality of plan participants
	both during and after their employment. An increase in the life's expectancy of the plan participants will increase the plan's liability.
Salary Risk	The present value of the defined benefit plan liability is calculated by reference to the future salaries of plan participants. As such, an
	increase in the salary of the plan participants will increase the plan's liability.

The present value of the defined benefit obligation, and the related current service cost and past service cost, were measured using the projected unit credit method.

An actuarial valuation was carried out in respect of the aforesaid defined benefit plans and other long term benefits based on the following assumptions.

		31.03.2020	20			31.03.2019		
Particulars	Leave Encashment/ Compensated Absence	Employees Gratuity Fund(Funded/ Non-Funded)	Interest Guarantee Liability PF	Retirement	Leave Encashment/ Compensated Absence	Employees Gratuity Fund(Funded/ Non-Funded)	Interest Guarantee Liability PF	Retirement
Economic Assumptions								
Discount rate (per annum)	%88'9-%8'9	%88.9-%8.9	%88'9-%8'9	-%8.9	7.55%-7.77%	7.55%-7.77%	7.55%-	7.55%-
				%88.9			7.77%	7.77%
Rate of increase in	5% per annum	5% per annum			5% per annum	5% per annum	NA	NA
compensation levels	(5.50% for	(5.50% for			(5.50% for	(5.50% for		
	subsidiary)	subsidiary)			subsidiary)	subsidiary)		
Rate of return on plan assets	NA	%08.9	8.50%	%08.9	NA	7.55%	8.65%	7.55%
Demographic Assumptions								



							CONCOR
Employee	1.25%	1.25%		0.46%	0.46%		
Turnover/Withdrawal Rate							
Retirement Age	60 years	60 years	60 years	60 years			60 years
Mortality	IALM (2012-	IALM (2012-	IALM	IALM(2006-	IALM(2006-08)		Pre
	14)	14)	(2012-14)	08) Ultimate		I	retirement:
							ALM(200
							6-08) Ult
							Post
						I	etirement:
						I	LIC (1996-
							(86
							ultimate
Leave Availment Ratio	1.00%	NA	NA	1.00%	NA		NA

Estimates of future salary increases considered in actuarial valuation take account of inflation, seniority, promotion and other relevant factors such as supply and demand in the employment market.

Amounts recognised in statement of profit or loss in respect of the defined benefit plans are as follows:-

	For the	year ended March 31, 2020	1, 2020	For the	For the year ended March 31, 2019	31, 2019
e e	Leave	Employees	Retirement	Leave	Employees	Retirement
rariculars	Encasnment Compensated Absence	Gratuity Fund	Allowance	Encasnment Compensated Absence	Gratuity Fund	Allowance
Current service cost	3.10	3.57		3.43	3.32	
Group's Contribution to Provident						
Past Service Cost	(18.09)	1	1			
Remeasurements	27.08			7.14		
Net Interest cost	3.77	0.26	(0.05)	3.38	86.0	(0.11)
Net actuarial (Gains)/loss	1	0.01				
Components of defined benefit costs						
recognised in profit or loss*	15.86	3.84	(0.05)	13.95	4.30	(0.11)
Remeasurement on the net defined						
benefit liability						



					CONCO
	(0.46)	0.05		(1.13)	0.15
	4.63	(0.01)		-	
	5.13	96.0		1.93	1.81
	2.74	0.77		0.11	(0.005)
-	12.04	1.77		0.91	1.96
15.86	15.88	1.72	13.95	5.21	1.85
 	11 0 11	11			

^{*} Included in "Employee benefits expense" line item in the statement of profit and loss. ** Included in "Other Comprehensive Income"

Movement in the present value of the defined benefit obligation are as follows-

0.18 2.31 (0.27)1.81 (₹ in crore) Retirement Allowance For the year ended March 31, 2019 52.63 4.14 3.32 1.93 (1.87)**Gratuity Fund Employees** 42.83 3.38 3.43 (6.90).6 Compensated Encashment/ Absence 0.29 96.0 4.02 (0.36)Retirement Allowance For the year ended March 31, 2020 60.26 4.48 5.13 3.57 (1.96)**Gratuity Fund** Employees 2.14 3.77 3.10 (32.24)49.91 Encashment/ Compensated Absence Leave at Actuarial (gain) / loss on obligations a. Effect of change in Financial Present value of obligation as Adjustment in beginning balance **Particulars** due to remeasurements beginning of the year Current service cost Past Service Cost Benefits paid Interest cost Transfer In



AINER CORPORATION OF INDIA LIMITED JAL REPORT 2019-20						The Figure 1
Assumptions						
b. Effect of change in Demographic Assumptions	0.16	4.63	(0.01)		1	
c. Experience (Gain)/Losses	24.75	2.74	77.0	5.56	0.11	(0.005)
d . Past Service Cost (1st year no heading)	(18.09)					
Present value of obligation as at the year end	33.50	78.85	2.67	49.91	60.26	4.02

Movement in the fair value of the plan assets are as follows:

	31 03 2020	7020	31 03 2019	2010
Doutionland	OT.00.	2020	.00.10	Z017
r ai ticulai s	Retirement Allowance	Employees Gratuity Fund	Retirement Allowance	Employees Gratuity Fund
Fair value of Plan Assets as at	4.64	55.12	3.76	40.12
beginning of the year				
Expected return on Plan	0.34	4.23	0.30	3.16
Assets				
Employer contribution		5.17	1.00	12.58
Benefits paid	(0.37)	(1.96)	(0.27)	(1.87)
Transfer In	NA		NA	
Return on plan assets	(0.05)	0.46	(0.15)	1.13
(excluding amounts included				
in net interest expense)				
Fair value of plan assets as at	4.56	63.02	4.64	55.12
the year end				

Reconciliation of present value of defined benefit obligation and fair value of assets:

(₹ in crore)

Portionlore Encashment/	There or or or				7107:00:10		
	Employees	Employees	Retirement	Leave	Employees	Employee	Retirement
	_		Allowance	Encashment/	Gratuity Fund	s Gratuity	Allowance
Compensated		Fund (Non-		Compensated		Fund	
Absence		Funded)		Absence		(Non-	
						Funded)	
Present value of obligation as 33.50	50 78.80	30 0.05	5.67	16.91	60.23	0.03	4.02
at the year end							

300



ω-			_		_	_	_	
CONCO	4.64		(0.62)			-	(0.62)	(0.62)
-			0.03			0.03		0.03
	55.12		5.11			-	5.12	5.12
	NA		16.91			47.76	2.15	49.91
	4.56		1.11				1.11	1.11
			0.05			0.05		0.02
	63.02		15.78				15.78	15.78
	NA		33.50			31.66	1.84	33.50
	Fair value of plan assets as at	the year end	Net (asset)/ liability recognised	in balance sheet		Classified as non- current	Classified as current	Total

(₹ in crore)

								(21012)
Constitution of Plan Assets	CONC	OR Employ	OR Employees Gratuity Fund))	ONCOR MA	CONCOR Medical Trust	
	March 31, 2020	%	March 31, 2019	%	March 31, 2020	%	March 31, 2019	%
(a) Central Government Securities	27.11	47.64%	23.51	47.75%		%00.0		%00.0
(b) State Government Securities		%00.0	1	%00.0		%00.0		%00.0
(c) Corporate Bond/debentures	26.95	47.36%	23.49	47.71%	1.70	39.22%	1.70	40.48%
(d) Mutual Funds/Equity Investment	2.77	4.86%	2.17	4.41%	1.24	28.49%	1.05	25.00%
(e) Fixed Deposit Receipts		%00.0	1	%00.0	1.40	32.30%	1.45	34.52%
(f) Others(Special Deposit Scheme)	0.07	0.12%	70.0	0.14%		0.00%		%00.0
Total	56.90		49.24		4.34		4.20	

The return on the investment is the nominal yield available on the format of investment as applicable to Approved Gratuity Fund under Rule 101 of Income Tax Act 1961. Significant actuarial assumptions for the determination of the defined obligation are discount rate, expected salary increase and mortality. The sensitivity analyses below have been determined based on reasonably possible changes of the respective assumptions occurring at the end of the reporting period, while holding all other assumptions constant.

in crore)

Particulars		As a	As at March 31, 2020	20			As	As at March 31, 2019		
	Employees Gratuity (Non- funded)	Employees Gratuity Fund	Leave	Leave Travel Concession	Post retirement benefits	Employees Gratuity (Non- funded)	Employees Gratuity E Fund	Leave Encashment	Leave Travel Concession	Post retirement benefits
Discount rate is 100 basis points higher	1	(6.72)	(2.81)	(0.04)	(0.51)	1	(5.77)	(4.67)	(0.05)	(0.18)
Discount rate is 100 basis points	-	7.68	3.24	0.04	0.59	I	6.64	5.30	0.05	0.20



1	1.38	3.26	0.01	1	ı	1.36	5.40	0.03	ı
1	(1.17)	(2.88)	(0.01)	1	1	(1.16)	(4.82)	(0.03)	1

The sensitivity analysis presented above may not be representative of the actual change in the defined benefit obligation as it is unlikely that the change in assumptions would occur in isolation of one another as some of the assumptions may be correlated

Furthermore, in presenting the above sensitivity analysis, the present value of the defined benefit obligation has been calculated using the projected unit credit method at the end of the reporting period, which is the same as that applied in calculating the defined benefit obligation liability recognised in the balance sheet.

There was no change in the methods and assumptions used in preparing the sensitivity analysis from prior years.

Gratuity

The estimated term of the benefit obligations in case of gratuity is 10.07 years (As at march 31, 2019: 11.03 years).

The Group expects to contribute ₹ 4.12 crore to its gratuity plan in the next financial year.

Leave Encashment

The estimated term of the benefit obligations in case of leave encashment is 10.49 years (As at March 31, 2019: 11.23 years).

Leave Travel Concession

The estimated term of the benefit obligations in case of leave travel concession is 1.23 years (As at March 31, 2019: 1.79 years).

There has been no change in the process used by the Group to manage its risks from prior periods.



41. Segment information

41.1 Services from which reportable segments derive their revenues

The Segment reporting disclosed by the Group in this section is presented in accordance with the disclosures requirements of Ind AS 108 "Operating Segment"

Information reported to the chief operating decision maker (CODM) for the purposes of resource allocation and assessment of segment performance focuses on the divisions operated in the Group and in respect of two major operating divisions- EXIM and Domestic, which are organized on All India basis. The information is further analysed based on the different classes of customers. Both EXIM and Domestic divisions of the companies in the Group are engaged in handling, transportation and warehousing activities. No operating segments have been aggregated in arriving at the reportable segments of the Group.

As at March 31, 2020, the operating segment of the Group are as under $\boldsymbol{\cdot}$

Joint revenue and expenses have been allocated on a reasonable basis. Segment assets include all operating assets used by a segment and consist principally of The companies in the group are organised into two major operating divisions- EXIM and Domestic. The divisions are the basis on which the Company reports its inventories, sundry debtors, cash and bank balances, loans, advances, other current assets and fixed assets net of provisions. Similarly, segment liabilities include all operating liabilities and consist principally of sundry creditors, advance/deposits from customers, other liabilities and provisions. Segment assets and liabilities do not, primary segment information for the Group. Segment revenue and expenses directly attributable to EXIM and Domestic segments are allocated to the two segments. however, include provisions for taxes. Joint assets and liabilities have been allocated to segments on a reasonable basis.

The operations of the Group are presently confined to the geographical territories of India. Therefore, there are no reportable geographical segments.

41.2 Segment revenue and results

The following is the analysis of the Group's revenue and results from operations by reportable segments.

								(₹ in crore)
Particulars	EXIM	M	Domestic	estic	Un-all	Un-allocable	Total Segments	gments
	Year ended March 31, 2020	Year ended March 31, 2019						
Revenue								
Segment Revenue								
Rail Freight Income	3,724.42	3,916.32	1,198.56	1,249.32	1	1	4,922.98	5,165.64
Road Freight Income	128.90	138.31	106.14	69.05	1	1	235.04	207.36
Handling Income	696.46	664.20	146.87	137.35	1	1	843.33	801.55
Storage and Warehousing Income	108.22	143.27	18.89	19.06	-	-	127.11	162.33
Export Incentive	14.82	372.12	•	•	•	-	14.82	372.12



ANNUAL REPORT 2019-20								कॉनकॉर CONCOR
Other operating income	329.99	267.91	134.23	61.04	1	1	464.22	328.95
Total Revenue from Operations	5,002.81	5,502.13	1,604.69	1,535.82	1	-	6,607.50	7,037.95
Less: Rebate/Discount	(71.90)	(90.97)	(12.14)	(13.02)	ı	1	(84.04)	(103.99)
Net Total Revenue from Operations	4,930.91	5,411.16	1,592.55	1,522.80	-	-	6,523.46	6,933.96
Demnurrage Income	-	6.20	0.28	0.13	-	-	0.28	6.33
Screening charges	1	68.0	14.60	14.36	1	1	14.60	15.25
Cooling charges	-	ı	98.0	0.47	-	-	98.0	0.47
Packing Income	1	ı	1	ı	ı	-	1	1
Sale of Cartons	1	ı	1	1	0.22	0.05	0.22	0.05
Bin Rental	1	ı	1	1	1	-	1	1
	-	7.09	15.74	14.96	0.22	0.05	15.96	22.10
Segment Revenue	4,930.91	5,418.25	1,608.29	1,537.76	0.22	0.05	6,539.42	90.926.99
Result								
Segment Result	363.20	1,410.06	73.50	76.10	ı	1	436.70	1,486.16
Corporate expenses	-	-	-	-	139.13	147.73	139.13	147.73
Interest Expenses	-	1	-	1	46.05	6.54	46.05	6.54
Profit before tax and other income							251.52	1,331.89
Interest and other income					293.22	364.85	293.22	364.85
Income Taxes					138.09	474.40	138.09	474.40
Net Profit							406.65	1,222.34

The accounting policies of the reportable segments are the same as the Group's accounting policies described in note 1. Segment profit represents the profit before tax earned by each segment without allocation of central administration costs and directors' salaries, investment income, other gains and losses, as well as finance costs. This is the measure reported to the chief operating decision maker for the purposes of resource allocation and assessment of segment performance.

Revenue and expenses directly identifiable to the segments have been allocated to the relatively primary reportable segments.



Segment revenue and expenses which are not directly identifiable to the primary reportable segments have been disclosed under unallocable, which primarily includes interest and other income and Corporate Expenses. Other income includes Rent income, dividend income and Interest Income. Corporate Expenses includes Employee staff benefit expense, Administrative expense and Depreciation expense of Corporate office.

41.3 Segment assets and liabilities

(₹ in crore)

Particulars	EXIM	M	Domestic	estic	Un-allocable	cable	Total Segments	gments
	As at March 31, 2020	As at March 31, 2019	As at March 31, 2020	As at March 31, 2019	As at March 31, 2020	As at March 31, 2019	As at March 31, 2020	As at March 31, 2019
Segment Assets	4,243.79	4,866.86	2,127.74	1,885.41			6,371.53	6,752.27
Unallocated Corporate Assets					5,417.99	6,048.05	5,417.99	6,048.05
Total Assets							11,789.52	12,800.32
Segment Liabilities	08.269	777.15	348.02	236.34			1,043.82	1,013.49
Unallocated Corporate Liabilities					10,745.70	11,786.83	10,745.70	11,786.83
Total Liabilities							11,789.52	12,800.32

For the purposes of monitoring segment performance and allocating resources between segments:

a) all assets are allocated to reportable segments other than investments and assets of corporate office; and

b) all liabilities are allocated to reportable segments other than share capital, other equity, deferred tax liabilities and other liabilities of corporate office. Un-allocated corporate liabilities include ₹10046.98 crore, (As at March 2019: ₹10327.41 crore) on account of Shareholder's funds.

c) assets and liabilities which are not directly identifiable to the segments have been disclosed under unallocated.

41.4 Other segment information

(₹ in crore)

Particulars	EXIM	M	Domestic	estic	Un-allocable	cable	Total Segments	gments
	As at March 31, 2020	As at March 31, 2019	As at March 31, 2020	As at March 31, 2019	As at March 31, 2020	As at March 31, 2019	As at March 31, 2020	As at March 31, 2019
Capital Expenditure	914.57	509.58	406.28	489.65	69.71	3.75	1,390.56	1,002.98
Depreciation and amortisation	366.83	302.33	166.78	145.23	10.80	4.70	544.41	452.26
Non cash expenses other than depreciation and amortisation	872.89	0.07	90'0	0.78	31.54	90.0	904.49	0.91

Note:

Capital Expenditure includes addition during the year to property, plant and equipment & Other Intangible assets.





41.5 Revenue from major services

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The following is the analysis of the Group's revenue from its major services.

(₹ in crore)

Particulars	Year ended March 31, 2020	Year ended March 31, 2019
Sale of Services:		
Rail Freight Income	4,922.98	5,165.64
Road Freight Income	235.04	207.36
Handling Income	843.33	801.55
Storage and Warehousing Income	127.11	162.33
Other Operating Income:		
Export Incentive	14.82	372.12
Other operating income	464.22	328.95
Less: Rebate/Discount	(84.04)	(103.99)
Sub-total	6,523.46	6,933.96
Demmurrage Income	0.28	6.33
Screening charges	14.60	15.25
Cooling charges	98.0	0.47
Packing Income	ı	
Sale of Cartons	0.22	0.05
Bin Rental	1	1
Total Revenue from Operations	6,539.42	6,956.06

41.6 Information about major customers

M/s Maersk Line India Pvt Ltd. contributed 10% or more to company's revenue for FY 2019-20 (Previouse year :NA).



NOTE 42: STATEMENT OF TRANSACTIONS WITH RELATED PARTIES

42.1. Name of related parties and description of relationship:

Joint Ventures

- Star Track Terminals Pvt. Ltd.
- 2. Transworld Terminals Dadri Private Limited (formerly known as Albatross Inland Ports Private Limited)
- 3. Gateway Terminals India Pvt. Ltd.
- 4. Himalayan Terminals Pvt. Ltd. (Foreign Joint Venture)
- 5. India Gateway Terminal Pvt. Ltd.
- 6. TCI-CONCOR Multimodal Solutions Pvt. Ltd. (formerly known as Infinite Logistics Solutions Private Limited)
- 7. Container Gateway Limited
- 8. Allcargo Logistics Park Pvt. Ltd.
- 9. CMA-CGM Logistics Park (Dadri) Pvt. Ltd.
- 10. Angul Sukinda Railway Ltd.
- 11. HALCON
- 12. CONCOR BATS Airport Services
- 13. Pipavav Integrated Logistics-HUB(PILH)

Trusts (including post retirement employee benefit trust) wherein CONCOR having control

- CONCOR Gratuity Trust
- 2. CONCOR Employee CPF Trust

Whole Time Directors/Key Managerial Personnel

- 1. Sh. V.Kalyana Rama, Chairman & Managing Director (we.f 01.10.2016)
- 2. Sh. P.K.Agrawal, Director Domestic (w.e.f 01.07.2016)
- 3. Sh. Sanjay Swarup, Director (IM&O) (w.e.f 01.09.2016)
- 4. Sh. Rahul Mithal, Director (Projects & Services) (w.e.f 29.09.2017)
- 5. Sh. Manoj K. Dubey, Director(Finance) (w.e.f. 31.10.2018)
- 6. Sh. Harish Chandra, ED(Fin. & CS)

Nominated/Independent Directors

- 1. CA Kamlesh Shivji Vikamsey (upto 31.03.2020)
- 2. CA Sanjeev S. Shah (upto 31.03.2020)
- 3. Sh. Sanjay Bajpai (upto 26.01.2020)
- 4. Ms. Vanita Seth(w.e.f.21.09.2017)
- 5. Sh. Lov Verma (w.e.f. 21.09.2017)
- 6. Sh. Anjaneya Prasad Mocherla(w.e.f. 21.09.2017)
- 7. Sh. Prabhas Dansana (upto 18.04.2018)
- 8. Sh. Manoj Kumar Srivastava (w.e.f. 30.04.2018)
- 9. Sh. Deepak Shetty (w.e.f. 14.07.2018)
- 10. Sh. Piyush Agarwal(w.e.f 27.01.2020 upto 31.03.2020)
- 11. Sh. Jayasankar M. K (w.e.f. 30.07.2019)

Company Secretary

1. Sh. Harish Chandra, ED (Finance and CS)

Enterprises owned or significantly influenced by Key Management Personnel or their relatives:

- 1. Seshasaila Power and Engineering Pvt. Ltd.
- 2. Seshasaila Logistics Pvt. Ltd.
- 3. Seshasaila Infrastructure Pvt. Ltd.
- 4. Seshasaila Power (Mandsaur) Pvt. Ltd.
- 5. Seshasaila Power (Dhar) Pvt. Ltd.
- 6. AK-BIO Power (India) Pvt. Ltd.
- 7. Praja Engineering Services Pvt. Ltd.



- 8. Venran Biotech Pvt. Ltd.
- 9. Dronamraju Estates Pvt. Ltd.
- 10. Inteca Digi Technologies LLP
- 11. Neo Cube Technology Solutions Pvt Ltd
- 12. Credential Stock Brokers Limited
- 13. Toshali Commex Pvt. Limited
- 14. Enginuity Advisors Pvt. Ltd.
- 15. Endocrine & Diabetes Foundation (EDF)
- 16. M/s Trilegal



(₹ in crore) Total 196.92 28.77 Year ended March 31, 2019 1.32 213.65 41.88 0.95 Year ended March 31, 2020 1.53 Year ended March 31, 2019 HALCON 0.03 Year ended March 31, 2020 0.03 Year ended March Angul Sukinda 0.03 Year ended March 31, 2020 CMA-CGM Logistics Park (Dadri) Pvt. Ltd. Year ended March 31, 2019 13.14 7.14 10.46 Year ended March 31, 2020 14.72 3.23 Allcargo Logistics Park Pvt. Ltd. Year ended March 31, 2019 Year ended March 31, 2020 5.89 9.92 0.97 131.76 1.29 Year ended March 31, 2019 TCI-CONCOR Multimodal Solutions Pvt. 1.04 132.93 Year ended March 0.92 31, 2020 Gateway Terminals India Pvt. Ltd. 9.16 Year ended March 0.21 9.30 0.17 Year ended March 31, 2020 Year ended March 31, 2019 28.12 6.31 Albatross Inland Ports Pvt. Ltd. Year ended March 31, 2020 38.79 12.61 7.55 9.38 42.2.4. Outstanding balances with Joint Ventures Year ended March Star Track Terminals Pvt. 42.2.3. Transactions with Joint Ventures 11.68 Year ended March 31, 2020 7.99 42.2. Details of Transactions: B. Rent, Maintenance charges, interest and dividend C. Income from leased assets D. Share in the income/(loss) A. Revenue from operations E. Other expenditure **Particulars** income

A 11 A - 11 A					NODIVI			00 101	NOON				1100			E	(₹ in crore)
Star I rack Abatross Inland Gateway Terminals Pvt. Ports Pvt. Ltd. Pvt. Ltd. Ltd.			Gatewa Terminals] Pvt. Ltc	va Is∃	y India I.	HALC	NO	TCI-CONCOR Multimodal Solutions Pvt. Ltd.	NCOK 10dal 1s Pvt. 1.	Allcargo Logistics Park Pvt. Ltd.	rgo s Park td.	CMA-CGM Logistics Park (Dadri) Pvt. Ltd.	S Park vt. Ltd.	Angul Sukinda	ukında	10	l otal
Year Year Year Year Y ended ended ended ended ended ended ended March March March March Min Min Min 31, 31, 31, 31, 31, 32,	Year Year ended March March 31, 31, 2019	Year ended March 31, 2020		S S S S S S S S S S S S S S S S S S S	Year ended March 31, 2019	Year ended March 31, 2020	Year ended March 31, 2019	Year ended March 31, 2020	Year ended March 31, 2019	Year ended March 31, 2020	Year ended March 31, 2019	Year ended March 31, 2020	Year ended March 31, 2019	Year ended March 31, 2020	Year ended March 31, 2019	Year ended March 31, 2020	Year ended March 31, 2019
0.48 0.48 0.75 0.75	0.75	0.75						0.02	0.01	0.36	0.36	0.28	0.28			1.89	1.88
9.31					0.03	0.12	60.0	7.80	9.20							17.23	9.32
														0.01	0.01	0.01	0.01
																-	1
0.76 0.10 0.10 0.05	0.10							0.03	0.04	0.05	0.02	0.25	0.10			1.19	0.31
0.05					0.11											0.05	0.11

Name of related party	Nature of transaction	Year ended March 31, 2020	Year ended March 31, 2019
A. Contribution to trust			
a) CONCOR Employees CPF Trust	Contribution to Provident Fund	43.26	32.27
b) CONCOR Gratuity Trust	Contribution to Gratuity	5.14	12.59

Compensation of Key	Managem	ent Person	nel:					
A. Whole Time Direct	tors and C	ompany Se	cretary				(₹	in crore)
Name of Key Managerial Personnel		-term efits	ben	irement efits rident ension)		ong-term efits	Tot	al
	Year ended March 31, 2020	Year ended March 31, 2019	Year ended March 31, 2020	Year ended March 31, 2019	Year ended March 31, 2020	Year ended March 31, 2019	Year ended March 31, 2020	Year ended March 31, 2019
Sh.V.Kalyana Rama, CMD	0.71	0.48	0.08	0.07	0.20	0.33	0.99	0.88
Sh.Pradip Kumar Agrawal/DD	0.74	0.44	0.07	0.07	0.21	0.37	1.02	0.88
Sh.Sanjay Swarup/DIMO	0.49	0.39	0.07	0.06	0.20	0.23	0.76	0.68
Sh.Rahul Mithal/DPS	0.51	0.45	0.07	0.06	0.17	0.15	0.75	0.66
Sh Manoj Kumar Dubey/DF	0.36	0.15	0.06	0.02	0.04	0.03	0.46	0.20
Sh.Harish Chandra, ED(Fin. & CS)	0.57	0.45	0.07	0.06	0.16	0.22	0.80	0.73
Total	3.38	2.36	0.42	0.34	0.98	1.33	4.78	4.03

B. Independent Directors

Sitting fees paid to nominated/independent directors for the year is ₹0.38 crore (previous year ₹ 0.44 crore)

42.3. Disclosure in respect of Government Controlled Entities

42.3.1. Name of Government controlled entities and description of relationship wherein significant amount of transaction carried out:

Government controlled entities

1. Indian Railways

2. Punjab State Power Corporation Limited

3. Punjab Buearau Of investment promotion

4. State Infrastructure & Industrial Development Corporation of Uttarakhand Limited (SIIDCUL)

Ministry of Railways Punjab State owned entity

Punjab State owned entity Uttaranchal State owned entity

42.3.2. Transaction with Government Controlled Entities

(₹ in crore)

Name of related party	Nature of transaction	Year ended March 31, 2020	Year ended March 31, 2019
Services received from			
a) Indian Railways	Rail Freight	3,498.39	3731.42
	Land License Fees	38.86	166.55

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	Railway Cost Recoveries	6.40	9.97
b) Punjab State Power Corporation Ltd.	Amount paid on different dates for removal of High Tension/Low Tension lines from Project site @MMLP/PLIL		0.75

The above transactions (revenue/expenses) with the government related entities presented for the parties covering collectively upto 80% of total transactions (revenue/expenses). The Company has entered into transactions related to expenses such as telephone expenses, air travel, fuel purchase etc. with above mentioned and other various government controlled entities. These expenses are not material individually and collectively.

42.3.3 Outstanding balances with Government related entites

(₹ in crore)

Name of related party	Nature of transaction	As at March 31,	As at March 31,
		2020	2019
A. Indian Railways	Advances (Net of Payables) - Non Financial Assets	620.14	3,279.74
B. Indian Railways	Advances (Net of Payables) - Financial Assets	(3.94)	(48.69)
C. Executive Engineer Narmada Project Canal	Advances (Net of Payables) - Non Financial Assets	0.18	0.18
D. Government of Gujarat	Advances (Net of Payables) - Financial Assets	22.54	-
E. Punjab State Power Corporation Ltd.	Advance for removal of HT Poles removal from Project site(MMLP/PLIL)	2.11	2.10
F. Punjab Buerau of Investment and Promotion	Security compensation as EMD for Feasiability report for 1334 KVA electricity connection	0.01	0.01
G. State Infrastructure & Industrial Development Corporation of Uttarakhand Limited (SIIDCUL)	Advances (Net of Payables) - Non Financial Assets	(0.02)	(0.04)
		641.02	3,233.30

The Company has purchase etc. with above mentioned and other various government related entities. These operational and other expenses are insignificant individually and collectively also entered into transactions related to operational and other expenses such as telephone expenses, air travel, fuel.

43 EARNING PER SHARE

(in ₹)

		(111 1)
Particulars	Year ended	Year ended March
	March 31, 2020	31, 2019
Basic and diluted earning per share	6.67	20.06
Total	6.67	20.06

There are no dilutive instruments issued by the company.

Basic and diluted earning per share

The earnings and weighted average number of equity shares used in the calculation of basic earnings per share are as follows.

Particulars	Year ended March 31, 2020	Year ended March 31, 2019
Profit for the year attributable to:		

		CONCO
- Owners of the Company	406.65	1222.34
Weighted average number of equity shares for the purposes of basic	60.93	60.93
and diluted earnings per share		

Impact of changes in accounting policies

There are no changes in the accounting policies which had significant impact on the amounts reported for earning per share.

44. Disclosure of interest in Subsidiaries and interest of Non Controlling Interest

44.1 (a) Details of the Group's material subsidiaries at the end of the reporting period are as follows:

Name of the Subsidiary	Principal Activity	Place of Incorporation and Place of Operation	Propor Ownershi and Votin held by tl	p Interest ng power	Quoted (Y/N)	Non Cor Inte	
			As at March 31, 2020	As at March 31, 2019		As at March 31, 2020	As at March 31, 2019
Fresh and Healthy enterprises Limited	Cold Chain business for fruits and vegetables	CONCOR Bhawan C-3 Mathura Road Opp. Apollo Hospital, New Delhi – 110076	100%	100%	N	0%	0%
CONCOR Air Limited	Handling of Air Cargo	CONCOR Bhawan C-3 Mathura Road Opp. Apollo Hospital, New Delhi – 110076	100%	100%	N	0%	0%
SIDCUL CONCOR Infra Company Limited	Transportation and Handling of Containers(Rai 1 & Road)	Sidcul, Rudrapur, Udham Singh Nagar, Uttarakhand, 263153	74%	74%	N	26%	26%
Punjab Logistics Infrastructure Limited	Transportation and Handling of Containers (Rail & Road)	SCO-119-120, Sector 17- B,Chandigarh- 160017	74%	74%	N	26%	26%
CONCOR Last Mile Logistics Limited	To Develop freight Terminals including Railway Goods sheds and intermodal multimodal Logistics parks(MMLPs).	CONCOR Bhawan C-3 Mathura Road Opp. Apollo Hospital, New Delhi – 110076	100%	100%	N	0%	0%

(b) Summarised financial information in respect of each of the Group's wholly owned subsidiaries is set out below. The summarised financial information below represents amounts before intragroup eliminations.



(₹ in crore)

						(in crore)
Particulars		d Healthy	CONCOR A	Air Limited		R Last Mile
		es Limited				s Limited
	As at	As at	As at	As at	As at	As at
	March 31,	March 31,	March 31,	March 31,	March	March 31,
	2020	2019	2020	2019	31, 2020	2019
Current Assets	7.93	16.17	12.52	46.16	1.00	
Non Current Assets	32.46	29.93	58.17	51.10		
Current Liabilities	3.28	59.05	17.59	43.40	0.92	
Non Current Liabilities	0.72	0.09	16.26	0.37		
Equity Interest Attributable	36.39	(13.04)	36.84	53.49	0.08	
to the owners						
Revenue	2.96	1.68	55.02	70.11		
Expenses	(9.41)	(10.06)	-55.42	-69.96		
Profit / (Loss) for the year	(6.45)	(8.38)	(0.40)	0.15	-	-
Exceptional item			10.28			
Tax expense	-	-	2.68	0.11		
Other Comprehensive	(0.01)	-	-	-	-	-
Income						
Total Comprehensive	(6.46)	(8.38)	7.20	0.04	-	-
Income						
Net Cash Flow from	(3.20)	(1.81)	25.81	5.19		
operating activities						
Net Cash Flow from	(5.54)	1.36	0.48	1.26		
investing activities						
Net Cash Flow from	(0.08)	13.82	(27.11)	(17.28)	1.00	
financing activities						
Net Cash inflow (outflow)	(8.82)	13.37	(0.82)	(10.83)	1.00	-

(c) Changes in Ownership interest

During the year, there are no changes in the ownership interest of the Group in the wholly owned subsidiaries mentioned above.

- **44.2** The summarised financial information of subsidiaries having non-controlling interest have been disclosed separately in Note No. 20
- **44.3** Information about the composition of the Group at the end of the reporting period is as follows:

Principal activity	Place of incorporation and		wholly owned diaries
	operation	As at March 31, 2020	As at March 31, 2019
Cold Chain business for fruits and vegetables	India	1	1
Handling of Air Cargo	India	1	1
To Develop freight Terminals including Railway Goods sheds and intermodal, multimodal Logistics parks(MMLPs).	India	1	-
		<u>3</u>	2



Principal activity	Place of incorporation and		n-wholly owned diaries
	operation	As at March 31, 2020	As at March 31, 2019
Transportation and Handling of Containers (Rail & Road)	India	2	2
		2	2



45. Lease Arrangements

As a lessee

The Company has entered into Operating leases arrangements for Land, Vehicles, Containers, Plant & Machinery, Railway Wagons/Rakes, Office Premises, Accommodation Provided to Staffs etc. with different lease terms.

The Company has accounted lease payment associates with short term leases (having lease term of 12 months or less) and leases of low value assets (less than ₹. 3.5 lakhs) as an expense on either a straight-line basis over the lease term or another systematic basis. The Company has entered into agreement with Indian Railways, for utilization of its land for setting up of Company's Terminals and carrying out Company's operations through such terminals. The consideration/Land License Fee (LLF) payable for utilizing lands of Indian Railways is in direct correlation to the numbers of containers (TEUs) handled on such lands and the LLF rate determined by Indian Railways from time to time. The consideration/LLF payable is not dependent on an Index or a fixed Rate and neither its comes in the ambit of "In-substance fixed payments" category. Accordingly, quantification of Company's potential exposure for these type of agreements in future is not possible. Resultantly, the Company has not recognized Right of Use (ROU) Asset and Lease Liability for lands licensed by Indian Railways and has charged the consideration/LLF paid for such lands as operating expenditure under the head "Terminal and other services charges" in the Statement of Profit and Loss.

For the Year ended March 31, 2020: -

0.03 (₹ in crore) 0.03 Other (photo copier & printer) 0.00 0.32 0.39 0.01 0.09 0.11 0.01 Accommodation provided to Staff Containers 14.10 86.45 9.41 Railway Wagon/ Rake 0.83 0.20 2.23 7.52 2.63 _ Vehicles 25.29 64.36 7.34 82.97 78.04 0.39 Machinery Plant & 2.76 1.06 4.00 2.15 57.70 0.63 0.04 Building/ Premises Office 25.65 100.14 1.84 127.15 725.00 15.63 0.04 0.00 Land Income from Sub-leasing right-of use Gains or Losses arising from sale and Interest expense on Lease Liabilities Expense related to short term leases Expense related to low value leases Expense related to variable lease Addition to Right of Use Assets Total Cash outflow for leases **Particulars** leaseback transactions Depreciation Charged payments



AL NEI ON 2017-20								7	NCOR
Carrying amount of right-of-use	649.28	51.79	54.21	1.81	77.45	-	0.00	-	
assets at the end of the reporting									
period									

Note:-ROU Assets to the extent of ₹0.11 crore are under reconciliation.

The table below provided details un-discounted contractual maturity analysis of lease liabilities as at 31st March 2020: -

Particulars	Carrying Amount	Due in 1st Year	Due in 2nd Year	Due in 3rd Year	Due in 4th to 5th Year	Due after 5th Year	Total Contracted Cash flows
Lease Liabilities	382.27	74.01	61.37	53.60	10.86	494.43	781.42

(₹ in crore)

The Company manages liquidity risk by maintaining adequate reserves and continuously monitoring forecast and actual cash flows and by matching the maturity profiles of financial assets and lease liabilities.

Disclosure in respect of future cash outflow of lease commitments for leases which are not yet commenced: -

				(₹ in crore)
Particulars	Lease period from	Lease Period From Lease Period from	Lease Period from	Lease period from
	0-3 Yrs	4-5 Yrs	6-8 yrs	more than 8 yrs
Disclosure in respect of future cash outflow of lease	40.40	32.32	54.94	920.97
commitments for leases which are not yet commenced				

As a Lessor

The Company has given certain office premises and warehouses on cancellable operating leases.

Payments recognised as an income

								(₹ in crore)
Particulars	Land	Building/Office	Office Plant &	Vehicles I	Railway	Warehouse	Accommodation	Others
		Premises	Machinery		Wagon/ Rake		provided to Staff	
Minimum lease payments received	0.81	15.11	-	-	-	17.52	0.16	-
Sub-lease recoveries	1.83	_	1	_	1	1	0.05	1



Operating Leases

Maturity analysis of lease payments, showing the undiscounted lease payments to be received:

(₹ in crore) provided to Staff Accommodation 12.16 11.58 13.99 1.95 11.14 11.41 Warehouse Wagon/Rake Railway Vehicles Machinery Plant & 4.18 4.26 24.52 4.12 4.10 **Building/Office** Premises 0.38 Land Lease Payment to be received After 5 Years 2nd Year 4th Year 5th Year **Particulars** 1st Year 3rd Year

Fransition

Accounting Standard (Ind AS)-116 "Leases" became effective from 01.04.2019 and the company has adopted the same using modified retrospective transition recognised at an amount equal to the lease liability. Accordingly, the comparative information for earlier periods is not restated. Application of this standard has method where at the date of initial application, the lease liability is measured at the present value of remaining lease payments and right of use asset has been resulted a net decrease in Profit before Tax of current period by ₹ 32.27 crores (increase in Depreciation & Amortization expenses and finance cost by ₹63.94 crores and ₹ 31.53 crores respectively and decrease in other expenses by ₹ 63.20 crores).

The following is the summary of practical expedients elected on initial application:

- 1. Applied a single discount rate to a portfolio of leases of similar assets in similar economic environment with a similar end date. The company has applied single discount rate of 10.05% per annum at the date of transition i.e. 01.04.2019 and reviews the same on half yearly basis for newly entered contract(s), if any
- Applied the exemption not to recognize right-of-use assets and liabilities for leases with less than 12 months of lease term on the date of initial application.



46. FINANCIAL INSTRUMENTS

(1) Capital management

The Group's risk management committee reviews the capital structure on an annual basis or frequently as and when need arises. As part of this review, the committee considers the cost of capital and the risks associated with each class of capital. Based on this, the Group determines the amount of capital required for annual and long-term operating plans. The funding requirements are met through equity and borrowings. The Group monitors the capital structure on the basis of Net debt to equity ratio and maturity profile of the overall debt portfolio of the Group.

The capital structure of the Group consists of net debt (borrowings as detailed in note. 21 & 25 are offset by cash and bank balances) and total equity of the Group.

The gearing ratio enables investors to see how significant net debt is relative to equity from shareholders. After the infusion of debt during 2015-16, the subsidiary in the Group is subject to externally imposed capital requirements against the term loan borrowed from HDFC Bank from the second year of its operations. As per the financial covenants exposed by bank, the subsidiary in the Group has to maintain tangible net worth below 2 and total debt service coverage ratio(DSCR) should be greater than 1.25.

The Board of Directors of the Company has approved sub-division of one equity share of par value of ₹ 10/- each into two equity shares of ₹ 5/- each in its meeting held on 30.04.2018. Consequent upon that, after taking approval from the shareholders through postal ballot, paid up share capital of the company was ₹ 243.72 crore comprising of 487435478 equity shares of ₹ 5/- each. Subsequently, the Company has also allotted bonus shares to the shareholders on 07.02.2019 after seeking the approval of the shareholders in which bonus shares were issued in the ratio of 1.4 (one bonus share for every four shares). As a result, the paid up share capital of the company increased to ₹ 304.65 crore comprising of 609294348 equity shares of ₹ 5/- each. Accordingly, as per requirement of Ind AS 33, the basic and diluted earning per share for all the periods presented has been computed on the basis of new number of shares i.e., 609294348 equity shares of ₹ 5/- each.

46.1 (i) Gearing ratio

The gearing ratio at the end of the reporting period was as follows:

(₹ in crore)

Particulars	As at	As at
	March 31, 2020	March 31, 2019
Debt *	63.64	770.65
Cash and bank balances	2,191.62	205.74
Net debt	(2,127.98)	564.91
Equity**	10,046.98	10,327.41
Net debt to equity ratio	(0.21)	0.05

^{*}Debt is defined as long-term and short-term borrowings.

(ii) Categories of financial instruments

Particulars	As at March 31, 2020	As at March 31, 2019
Recorded at amortised cost		
Financial assets		
Cash and bank balances	2,191.62	205.74
Investments	1,199.80	1,168.80

^{**}Equity includes all capital and reserves of the Group that are managed as capital.

		CONCO
Trade receivables	164.63	95.48
Loans	88.91	97.26
Other financial assets	150.13	134.37
Financial liabilities		
Borrowings	63.64	770.65
Trade payables	155.39	353.21
Other financial liabilities	1,035.62	636.02

(iii) Financial risk management objectives

The Group's corporate treasury function monitors and manages the financial risks relating to the operations of the Group by analysing exposures by degree and magnitude of risks. These risks include market risk (including currency risk and price risk), credit risk and liquidity risk.

(iv) Market Risk

The Group's activities is exposed primarily to the financial risks of changes in foreign currency exchange rates.

Market risk exposures are measured using sensitivity analysis.

There has been no change to the Group's exposure to market risks or the manner in which these risks are being managed and measured.

(v) Foreign Currency risk management

The company is not subject to significant transactions denominated in foreign currencies. The company does not have earnings in foreign currency but the foreign currency outgo made during the year is ₹ 138.28 crore (2018-19: ₹236.31 crore) against which the net gain/(loss) on foreign currency transactions recorded in the books is insignificant. Consequently, exposures to exchange rate fluctuations are limited.

(vi) Interest rate risk management

The Group is exposed to interest rate risk because the Group has borrowed the funds at floating interest rate in the Financial year 2015-16. The current effective interest rate used by the Group is bank's base rate as per bank advice to record interest expense till the moratorium period of 4 years. However after moratorium period, the bank will charge at its bank base rate and spread which shall be reset on yearly basis from the date of first draw down.

The Group is exposed to the change in bank base rate as well as additional spread if reset by the bank during the tenure of the loan. A 50 basis points increase / decrease in the interest rate as at 31 March 2020 will lead to ₹ 0.40 crore (31 March 2019 will lead to ₹ 0.38 crore increase / decrease in the profit recorded during that period.

(vii) Other price risks

The company is not exposed to price risk as its investments in debt based marketable securities are held in a business model to collect contractual amounts at maturity and are carried at amortised costs. Thus the change in fair value of these investments does not impact the Company.

(viii) Credit risk management

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the Company. The Company has limited exposure to credit risk owing to the balance of trade receivables as explained in Note no. 11. Company's bank balances and investments in marketable securities are held with a reputed and creditworthy banking institution resulting to limited credit risk from the counterparties.

(ix) Liquidity risk management



The Group manages liquidity risk by maintaining adequate reserves and continuously monitoring forecast and actual cash flows and by matching the maturity profiles of financial assets and liabilities.

The table below provides details regarding the contractual maturities of financial liabilities including estimated interest payments as at March 31, 2020;

(₹ in crore)

Particulars	Carrying	Due in	Due in 2nd	Due in 4th	Due after	Total contracted
	amount	1st year	to 3rd year	to 5th year	5th year	cash flows
Financial Liabilities						
Borrowings and interest	64.16	12.49	34.43	29.85	32.77	109.54
thereon						
Trade payable	155.39	155.39				155.39
Other financial	1,035.10	684.13	191.04	53.70	106.23	1,035.10
liabilities						

The table below provides details regarding the contractual maturities of financial liabilities including estimated interest payments as at March 31, 2019;

(₹ in crore)

Particulars	Carrying amount	Due in 1st year	Due in 1st to 3rd year	Due in 4th to 5th year	Due after 5th year	Total contracted Cash Flows
Financial Liabilities						
Borrowings and interest	771.20	706.97	24.46	22.45	56.26	810.14
thereon						
Trade payable	353.21	353.21				353.21
Other financial	635.47	617.38	17.14	0.16	0.79	635.47
liabilities						

The table below provides details regarding the contractual maturities of financial assets including estimated interest receipts as at March 31, 2020:

(₹ in crore)

Particulars	Carrying	upto 1	1-3 year	3-5 year	More than	Total contracted
	amount	year			5 year	cash flows
Non-current	702.26	53.59	107.04	107.04	809.82	1,077.49
investments**						
Trade receivables	164.63	164.63	-	-	-	164.63
Loans	88.91	13.49	14.95	14.92	45.55	88.91
Other financial assets	122.73	97.66	15.45	7.62	2.00	122.73

The table below provides details regarding the contractual maturities of financial assets including estimated interest receipts as at March 31, 2019:

(₹ in crore)

Particulars	Carrying	upto 1	1-3 year	3-5 year	More than	Total contracted
	amount	year			5 year	cash flows
Non-current	702.19	53.52	107.04	107.04	863.48	1,131.08
investments**						
Trade receivables	95.48	95.48	-	-	-	95.48
Loans	97.26	36.82	11.76	12.23	36.45	97.26
Other financial assets	107.04	78.97	17.98	7.21	2.88	107.04

(x) Financing facilities

		(VIII CI OI C)
Particulars	As at	As at

	March 31, 2020	March 31, 2019
Unsecured bank overdraft facility, reviewed annually and	150	150
payable at call*		
amount used	70	70
amount unused	80	80
<u>Total</u>	<u>150</u>	<u>150</u>

^{*}The Group had been sanctioned a term loan of ₹150.00 crores by HDFC Bank Limited for a capital outlay of ₹280.00 crores for funding the Multi Modal Logistics Park being set up in district Ludhiana vide their sanction letter dated 31.07.2015. The bank had disbursed of ₹70.00 crores against the sanctioned loan.

(xi) Fair value measurements

None of the Group's financial assets and financial liabilities are measured at fair value at the end of the reporting period.

(xii) Fair value of financial assets and financial liabilities that are not measured at fair value (but fair value disclosures are required).

(₹ in crore)

(threfore					
Particulars		As at			
	Ma	rch 31, 2020)	March 31, 2019	
	Fair value	Carrying	Fair	Carrying	Fair
	hierarchy	amount	value	amount	value
Financial assets					
Non-current investments**	Level 2	702.26	763.36	702.19	754.49
Employee Loan including interest*	Level 2	51.56	51.56	40.81	40.81
Fixed Deposits with interest*	Level 2	15.03	15.03	13.81	13.81
Trade receivables*	Level 2	164.63	164.63	95.48	95.48
Other financial assets*	Level 2	145.05	145.05	142.52	142.52
Financial Liabilities					
Borrowings	Level 2	64.16	64.16	771.20	771.20
Trade payables*	Level 2	155.39	155.39	353.21	353.21
Other financial liabilities*	Level 2	1,035.10	1,035.10	635.47	635.47

^{*} There is no significant change in the fair value of these financial assets and financial liabilities, therefore fair value is equal to its carrying value.

The fair values of the financial assets and financial liabilities included in the level 2 categories above have been determined in accordance with generally accepted pricing models based on a discounted cash flow analysis, with the most significant inputs being the discount rate that reflects the credit risk of counterparties.

47. CONTINGENT LIABILITIES AND CONTINGENT ASSETS

Particulars	As at	As at
	March 31, 2020	March 31, 2019
a). Outstanding Letters of Credit and bank guarantees	301.72	174.05
b). Claims against the Company not acknowledged as debt,	543.10	512.66
net of advances/payments under protest, arbitration, court		
orders, etc.		
[include claims of ₹ 321.17 crore (2018-19 : ₹258.48 crore)		
pending in arbitration/courts pursuant to arbitration awards]		

^{**} These investments include investments made in tax free bonds only.



- c). Contingent liabilities are disclosed to the extent of claims received and include an amount of ₹ 52.52 crore (2018-19: ₹ 35.75 crore), which may be reimbursable to the company. Any further interest demand on the basic claim is not considered where legal cases are pending, as the claim itself is not certain. No provision has been made for the contingent liabilities stated above, as on the basis of information available, careful evaluation of facts and past experience of legal aspects of the matters involved, it is not probable that an outflow of future economic benefits will take place.
- d). The NSE and BSE has imposed fines on the Company for not having requisite number of Independent Directors on its Board during the quarters ended (QE) 31.12.2018, 31.03.2019, 30.06.2019 and 30.09.2019. The total fine imposed by BSE was totalling to ₹16,04,800/-(PY ₹.8,96,800/-), whereas considering Company's representation NSE has waived the fines imposed by it, totalling to ₹16,04,800/-
- e) As per assessment orders under section 143(3) of the Income Tax Act, 1961, the Assessing Officer (AO) disallowed certain claims of the company, mainly deduction under section 80IA in respect of Rail System for assessment years 2003-04 to AY 2007-08 & AY 2009-10 to AY 2015-16 and Inland Ports (ICDs/CFSs) for assessment years 2003-04 to AY 2015-16.
- f). In appeal, deduction for Rail System for AY 2003-04 to AY 2005-06 & AY 2011-12 to AY 2015-16 has been allowed by CIT (A) & for AY 2006-07 to AY 2013-14 has been allowed by ITAT/Delhi in favour of CONCOR.
- g). On the matter of deduction for Inland Ports, same has been allowed by the Hon'ble Supreme Court & Delhi High Court for AY 2003-04 to AY 2005-06 & AY 2007-08 to AY 2009-10, by ITAT-Delhi for AY 2006-07, AY 2010-11 to AY 2013-14. Disallowance of Inland Port deduction For AY 2014-15 has been upheld by CIT (A) & the company has filed appeal against these orders with Hon'ble ITAT/Delhi.
- h). Disallowance of SFIS Scrips For AY 2013-14 has been quashed by Hon'ble ITAT/Delhi and Department has filed appeal against the orders with Hon'ble High Court/Delhi. Further, Disallowance of SFIS Scrips for the AY 2015-16 has been allowed partially by CIT(A) & the company has filed appeal against these orders with Hon'ble ITAT/Delhi.

i). Disputed income tax liabilities (excluding interest) have been summarized as: (₹ in crore)

Nature of Dispute Assessment Year Amount

Nature of Dispute	Assessment Year	Amount
{A} Regular Assessment	2011-12	0.82
(A) Regular Assessment	2012-13	0.85
	2012-13	49.50
	2014-15	20.21
	2015-16	3.67
Total (A)	2010 10	75.05
{B} Appeals preferred by Department		
(i) On Misc. deductions allowed by CIT (A)	2014-15	112.43
(1) On Misc. deductions anowed by C11 (A)	2015-16	
Total (B)	2013-10	40.26 152.69
{C} Service Tax		132.07
(i) One third share of service tax demand related to JWG-ACC	2002-08	1.48
Total (C)		1.48
{D} Others:		
(i) Water Tax dispute – Kanpur	2001-till Date	1.48
Total (D)		1.48
Total (A+B+C+D)		230.70



- j). The company entered into contract for supply of 1320 wagons by Hindustan engineering and Industries (HEI). After the supply of 1050 wagons, the contract was terminated during FY 2004-05, for non-fulfillment of obligation on the part of HEI. The company invoked the bank guarantee of ₹ 5.99 crore for refund of unadjusted advance and ₹ 7.37 crores towards performance guarantee for non fulfillment of terms of contract on the part of HEI. The matter was referred to an Arbitration Tribunal comprising three members, which has given majority award amounting to ₹ 39.58 Crores and interest @ 15% from date 22.05.2005 to 13.11.2013 amounting to ₹ 50.37 crore, totalling to ₹ 89.95 Crore + 18% interest p.a. from the date of award to the date of payment in favour of M/s Hindustan Engineering Industries on 13.11.2013. Minority award by Co-Arbitrator has been given amounting to ₹ 14.61 crore in favour of the company. The majority award given in favour of HEI has been challanged by the company under section 34 of Arbitration and Concilliation Act, 1996 in the High Court of Delhi at New Delhi on dated 07.03.2014. Last hearing in the matter was held on 16-03-2020 and matter has been adjourned to 15-07-2020
- k). The Company has executed "Custodian cum Carrier Bonds" of ₹ 31309.12 crore (Previous year: ₹ 32244.83 crore) in favour of Customs Department under the Customs Act, 1962. These bonds are of continuing nature, for which claims may be lodged by the Custom Authorities. Claims lodged during the year Nil (previous year: NIL).
- l). No further provision is considered necessary in respect of these matters as the company expects favourable outcome. It is not possible for the company to estimate the timing of further cash outflows, if any, in respect of these matters.
- m). During the year, the subsidiary in the Group (CONCOR Air) has the following contingent liabilities:

(₹ in crore)

		(X III CI OI C)			
Particulars	As at March 31, 2020	As at March 31, 2019			
Claims against company not acknowledged as					
debt					
Claim by MIAL for Revenue share on Interest	-	6.01			
Income					
L.D. Levied by MIAL	-	18.79			
Claims by Contractors	0.16	-			
Service tax (CERA audit demand / SCN received)	3.36	3.36			
Interest on delayed payment to MIAL		9.39			
Total	3.52	37.55			

- n). During the year, the subsidiary in the Group (FHEL) has the following contingent liabilities.
 - (i) Carrots were stored by M/s GAPL in FHEL's facility. M/s GAPL disputed the rental and requested for arbitration. FHEL approached arbitrator to recover rental charge and handling charge of ₹ 0.87 crore and M/s GAPL approached Arbitrator for claim of ₹ 4.59 crore on quality issues. Arbitrator awarded ₹ 0.87 crore in favour of FHEL and ₹ 0.80 crore in favour of M/s GAPL. Both approached Hon'ble High Court and filed appeal against the Arbitrator award. The case is pending in High Court, Delhi.
 - (ii) A Claim of ₹ 0.53 crore (Previous year: ₹ 0.53 crore) against FHEL has been filed by the Growers of Shimla area which is under arbitration proceeding. A counter claim of ₹1.69 crore (Previous year: ₹1.69 crore) has also been filed by the Company.
 - (iii) M/s Pulkit Industries have invoked arbitration clause for 2 tenders. The claim amount is ₹ 0.19 crore plus interest. The arbitrator has awarded in favour of M/s Pulkit Industries which has been challenged by the FHEL and the matter has been pending with Patiala House Court."



- (iv) M/s J. Papyrus Packaging Pvt. Ltd. Has filed an execution peittion as per the arbitration award of ₹0.09 crore. FHEL has challenged the award and also the execution petition at Sonepat court.
- (v) Manish Packers have filed a recovery suit against FHEL in Sonipat Courts for ₹ 0.01 crore and legal proceedings are going on.
- o). No contingent assets and contingent gains are probable to the Group.

48. COMMITMENTS FOR EXPENDITURE

(a) Estimated amounts of contracts remaining to be executed on capital account, net of advances

(₹ in crore)

Particulars	For the Year ended March 31, 2020	For the Year ended March 31, 2019
In relation to joint ventures and subsidiaries	159.89	113.78
On Capital Account	1,316.05	787.84
On Revenue Account	6.22	9.91

Details of capital Expenditure on enabling assets created on land not belonging to the Group are as under:

Particulars	As at March 31, 2020	As at March 31, 2019			
Building	13.55	14.20			
Railway Siding	12.42	12.42			
Plant & Machinery	3.05	3.05			
Electrical Fittings	2.81	2.81			
Furniture	0.03	0.03			
Others	0.18	0.18			
Total	32.04	32.69			

Out of the above capital expenditure ₹29.07 crore (2018-19: ₹28.47 crore) has already been charged to Statement of Profit & Loss.

49. VALUE OF IMPORTS CALCULATED ON C.I.F. BASIS

(₹ in crore)

Particulars	For the Year ended March 31, 2020	For the Year ended March 31, 2019
Raw materials	-	-
Capital goods	131.93	232.51
Stores & Spares	3.54	2.35

50. EXPENDITURE IN FOREIGN CURRENCY

(₹ in crore)

Particulars	For the Year ended March 31, 2020	For the Year ended March 31, 2019
Travelling	0.68	0.43
Training	1.15	0.74
Children Higher Education-Staff	-	0.07
Membership & Subscription	0.01	0.01
Consultancy Charges	0.97	0.20

51. During the year, the company realised ₹27.84 crore (previous year ₹12.85 crore) (net of auction expenses) from auction of unclaimed containers. Out of the amount realized, ₹7.35 crore (previous year ₹4.49 crore) is paid/payable as custom duty, ₹16.58 crore (previous year ₹8.29 crore) has been recognised as income



and the balance of ₹3.91 crore (previous year ₹0.07 crore) has been shown under Current Liabilities.

- (a) Current liabilities include ₹ Nil crore (As at March 31 2019 ₹ 0.07 crore) towards unutilised capital grant received for acquisition of specific fixed assets in CONCOR/business arrangements. ₹0.07 has been recognised in the Statement of Profit and Loss for the year ended March 31, 2020.(previous year: Nil).
- (b) Current liabilities include ₹1.82 crore (As at March 31 2019 ₹ 1.82 crore) towards unutilised revenue grant received from National Horticulture Board for offsetting the freight for the Horticulture Projects.
- (c) Out of the capital grant of ₹ 42.67 crore (previous year ₹ 15.84 crore), an amount of ₹3.53 crore (previous year ₹ 1.00 crore) has been recognised in the Statement of Profit and Loss and the balance of ₹39.14 crore (previous year ₹ 14.84 crore) is shown under liabilities.

Tax provision during the year has been worked out after considering deduction of ₹ Nil crore (As at March, 2019: ₹ 288.96 crore) under section 80IA of the Income Tax Act, 1961 in respect of Rail System and ICDs.

52. THE PARTICULARS OF DUES TO MICRO, SMALL AND MEDIUM ENTERPRISES UNDER MICRO, SMALL AND MEDIUM ENTERPRISES DEVELOPMENT ACT, 2006 ("MSMED ACT")

(₹ in crore)

Particulars	As at March 31, 2020	As at March 31, 2019
Principal amount due to suppliers under MSMED Act at	21.92	6.46
the year end.		

Note: The above information has been disclosed in respect of parties which have been identified on the basis of the information available with the Company.

53. AUDITORS REMUNERATION

(₹ in crore)

Particulars	As at March 31, 2020	As at March 31, 2019
Statutory Audit (including consolidated accounts)	0.19	0.17
Tax audit and other audits under Income Tax Act	0.05	0.04
Other Services	0.24	0.17
Out of Pocket Expenses	0.04	0.06
Total	0.52	0.44

Note: The above amount are exclusive of GST.

54. REMITTANCE IN FOREIGN CURRENCY FOR DIVIDEND

The company has not remitted any amount in foreign currency on account of dividend during the year.

Provisions relating to disclosure of information as required by Companies Act, 2013 in case of companies other than service companies are not applicable, as the company has no manufacturing, trading and financing activities.

55. DETAILS OF SCRIPS, IF ANY

Company is entitled for Served from India Scheme (SFIS) of the government of India, SFIS sricps under the scheme can be utilized within 24 months from the date of issue of scrips for duty credit for import of capital goods & payment of excise duty on domestic purchases.

Details of utilisation of these Scrips are as follows:

(₹ in crore)

Particulars Particulars	As at March 31, 2020	As at March 31, 2019
Opening Balance	75.12	100.80
Received during the year	-	89.40



Utilisation during the year for:		
Payment of Excise Duty	-	-
Payment of Custom Duty	(14.82)	(32.03)
Expired during the year	-	(83.05)
Closing balance	60.30	75.12

- **56.** Works carried out by Railways/its units for the company are accounted for on the basis of correspondence /estimates/advice etc.
- 57. India Gateway Terminal (P) Ltd. (IGTPL) is a joint venture of CONCOR with Dubai Port International (DPI) for setting up and managing of container terminal at Cochin. Though CONCOR's share in the accumulated losses (as per unaudited financial statements for FY 2019-20) of this JV exceeds its investment of ₹ 54.60 crores as on 31st March 2020, no provision for diminution in the value of investment has been made, as with the management's consistent review and implementation of appropriate business strategy, the company has already made a turnaround. The same is clearly established from the unaudited financial statements of IGTPL for FY 2019-20.

Management has also tested this investment for impairment in accordance with the conditions laid own under IND AS-36 "Impairment of Assets". As per the impairment testing carried out by the management, it has been established that the Value in Use i.e., the present value of future expected cash flows that will accrue from the improving/enhancing of its asset's performance exceed the carrying value of investment. IND AS-36 states that impairment needs to be provided if and only if the carrying value of investments exceeds its value in use or fair value.

58. Under the Foreign Trade Policy (FTP) 2015-20 of government of India, CONCOR is eligible for benefits under" Service Export from India Scheme(SEIS). Accordingly, CONCOR had recognized during the financial year 2015-16 to 2018-19 an amount totalling to ₹1044.03 crores as the income on account of benefit available under Service Export from India Scheme (SEIS). The availability of this benefit to CONCOR was also confirmed through legal opinions, including from Additional Solicitor General (ASG). Vide letter no. F.No.01/61/180/351/AM16/PC-3/786, dated 26th September 2019 received from Directorate General of Foreign Trade (DGFT), the Company has been informed that services towards customs transit of foreign liners sealed containers by rail transport placed under customs control to/from ICDs are not eligible for SEIS. Consequently, an estimated amount of ₹ 861.05 crores for ineligible SEIS benefit has been provided for in the FY 2019-20(previous year :Nil). Further, an amount of ₹ 9.15 crore (5%) has been provided for as estimated discount for monetization on the eligible amount of ₹ 182.98 crore.

No income has been recognized on account of SEIS benefits in FY 2019-20 as no notification has been issued by Govt. for the same.

After meeting with ADGFT,CLA, I.P. Bhawan, New Delhi and satisfying all the queries, the SEIS authorizations have been issued to the tune of ₹ 182.98 crore in two trenches on dated 06/03/2020 and 11/03/2020 respectively.

- **59(a).** Unless otherwise stated, the figures are in rupees crore. Previous year's figures have been restated, regrouped and rearranged, wherever considered necessary.
- **59(b).** Balances of Sundry Debtors, Sundry Creditors and advances to other parties including Railways shown in financial statements are subject to confirmation/reconciliation.
- 60. In FY 2019-20, an amount of ₹ 22.52 crore(In FY 2018-19-₹ 13.60 crore) has been utilized on various social activities undertaken including development of aspirational districts adopted by CONCOR by taking up educational and health activities in four districts i.e. Shravasti, Chandauli, Vishakhapatnam and Asifabad under CONCOR Corporate Social Responsibility (CSR). Apart from above activities in aspirational districts, CONCOR has undertaken various other activities as per its CSR policy and Companies Act 2013. Some of the major projects are related to creating infrastructure for schools,



construction of hospital buildings, preventive health check-up including cancer detection camps, cochlear implants surgeries, distribution of assisting devices to divangjans, sports facilities upgradation, construction of community toilets, skill development trainings, contribution towards Armed Forces Flag Day Fund and PM CARES FUND, etc.





61. Additional information pursuant to para 2 of general instructions for the preparation of consolidated financial statements:

(₹ in crore)

Name of the entity in the Group	Proportion of ownership interest as on	Net Assets, i.e., total assets minus total liabilities	.e., total ıs total	Share in profit or loss	it or loss	Share in other comprehensive income	ther income	Share in total comprehensive income	total ve income
	31.03.2020	As % of consolidated net assets	Amount	As % of profit or loss	Amount	As % of consolidated other comprehensive income	Amount	As % of total comprehensi	Amount
Container Corporation of India Limited		99.11	10,064.74	92.41	375.78	91.17	(10.33)	92.44	365.45
Subsidiaries									
1. Fresh And Healthy Enterprises Ltd. (wholly owned)	100%	0.36	36.39	(1.59)	(6.45)	0.05	(0.01)	(1.63)	(6.46)
2. CONCOR Air Limited. (wholly owned)	100%	0.36	36.84	1.77	7.20	1	1	1.82	7.20
3.CONCOR Last Mile Logistic Limited. (wholly owned)	100%	0.00	80.0	1	ı	1	1	1	1
4. SIDCUL CONCOR Infra Company Ltd. (partly owned)	74%	99.0	28.99	1.20	4.88	1	1	1.24	4.88
5. Punjab Logistics Infrastructure Ltd.(partly owned)	51%	0.88	89.65	0.12	0.48	1	1	0.12	0.48
Sub Total			10,294.57		381.89		(10.34)		371.55
Adjustment arising out of consolidation		(7.77)	(788.74)	(4.23)	(17.19)	ı	1	(4.35)	(17.19)
Non-controlling Interests in all subsidiaries		1.07	108.52	0.54	2.18	1		0.55	2.18
Associates (Investment as per the equity method)									
Indian									
1. HALCON	20%	0.05	4.70	0.12	0.48	1	1	0.12	0.48
2. Pipavav Integrated Logistics-	20%	0.04	4.38	(0.15)	(0.62)	1		(0.16)	(0.62)



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			2.18	2.67		21.06	(1.77)	0.83	•	4.47	6.44	0.07		2.97	395.32	
			0.55	0.67		5.34	(0.45)	0.21	1	1.13	1.63	0.02		0.75	100.00	
			(0.04)	(0.02)		(0.88)	(0.02)	1	1	(0.01)	(0.02)	1		1	(11.33)	
			0.34	0.20		77.7	0.22	1	ı	80.0	0.17	1		1	100.00	
			2.22	2.69		21.94	(1.75)	0.83	1	4.48	6.46	0.07		2.97	406.65	
			0.55	99.0		5.40	(0.43)	0.20	1	1.10	1.59	0.02		0.73	100.00	
			19.66	31.22		276.05	(23.08)	5.68	0.01	12.59	16.55	188.41		4.98	10,155.50	
			0.19	0.31		2.72	(0.23)	90.0	00.00	0.12	0.16	1.86		0.05	100.00	
			49%	49%		26%	11.87%	49%	49%	49%	49%	26%		40%		
HUB (PILH)	Joint Ventures (Investment as per the equity method)	Indian	1. Star Track Terminals Pvt. Ltd.	2. Transworld Terminals Dadri Private Limited (formerly known as Albatross Inland	Ports Private Limited)	3. Gateway Terminals India Pvt. Ltd.	4. India Gateway Terminal Pvt. Ltd.	5. TCI-CONCOR Multimodal Solutions Pvt. Ltd.	6. Container Gateway Limited	7. Allcargo Logistics Park Pvt. Ltd.	8. CMA-CGM Logistics Park (Dadri) Pvt. Ltd.	9. Angul Sukinda Railway Ltd.	Foreign	1. Himalayan Terminals Pvt. Ltd.	Total	



62. In respect of JV Gateway Terminals India Private Limited, Company share is 26%. As reported previously, the Companies revenue is determined by Tariff Authority for Major Parts (TAMP) based on the applicable tariff guidelines. TAMP notified a reduction of tariff by 44.28% as compared to the existing rates vide its order dated July 2, 2012 w.e.f. February 12, 2012.

The said order was challenged by the company and against which Bombay High Court issued an interim order on July 2, 2012 stating "Pending further orders the petitioners shall be permitted to charge and collect the tariff at the rates prevailing prior to impugned order dated January 19, 2012. However the petitioners shall keep the account of every such transaction and in the event of the petitioners not succeeding in the writ petition, collection of any amounts by the petitioners over and above the tariff prescribed by the impugned order, shall be subject to the further orders of this court". A petition has also been filed by the Indian Private Ports & Terminals Association at Delhi high court, which is being heard.

The company has been legally advised on the matter on the merits of case and also company's right to use the funds collected for the operations of the company. Based on legal advice obtained, the company is recognizing revenue at gross level in the books and utilizing the funds collected on the invoice raised for the day to day operation of the company. The company is also paying the revenue share to JNPT on the gross amount collected based on the MOU entered between both the parties.

Income from Port Services for the year includes revenues of ₹ 315.97 crore (previous year: ₹329.36 crore) pertaining to differential tariff. Appropriation of income to JNPT for the year includes ₹112.18 crore (previous year ₹ 116.93) pertaining to differential tariff. As at March 31, 2019, the Company has accounted revenue of ₹2456.58 crore (Previous year: ₹ 2140.62 crore) pertaining to differential tariff and has appropriated income to JNPT of ₹872.16 crore (as at March 31, 2019: ₹ 759.98 crore) on the above differential tariff or the period February 23, 2012 to March 31, 2020.

63. Approval of financial statements

The financial statements were approved for issue by the board of directors on 25th June, 2020.

64. Indian Accounting Standard (Ind AS)-116 "Leases" became effective from 01.04.2019 and the company has adopted the same using modified retrospective transition method where at the date of initial application, the lease liability is measured at the present value of remaining lease payments and right of use asset has been recognised at an amount equal to the lease liability. Subsequent to the implementation of IND AS-116, an amount of ₹10.47 crores has been adjusted in retained earnings

Reconciliation of equity and comprehensive income as previously reported under old IND AS 17 to IND AS-116.

(₹ in crore)

	(Vin crore)
Particulars Particulars	As at March 31, 2019
Equity as reported under Old Ind AS 17	10,327.41
Add: Discontinuing of lease equilization reserves/liability	10.47
Equity as reported under Ind AS 116	10,337.88

65. On 24th March 2020, the Government of India ordered a nationwide lockdown in phased manner, to prevent community spread of COVID-19 in India resulting in significant reduction in economic activities. Barring essential services, most of the manufacturing and service industry was put under lockdown. Terminal business was included under essential services and continued operations albeit with certain expected limitations.

Spread of COVID-19 started in China by Nov' 2019 and was full blown by Dec'2019. Further spread engulfed Singapore, whole of Europe and North America, all being important centres for EXIM Business, affected the Q4 of FY 2019-20 very badly. This was followed by nationwide lockdown in India from 24 March 2020 which affects CONCOR's business adversely and resulted into fall in revenue from



operation for quarter ending March 2020 by 9% (approximately). The impact of COVID-19 on business is expected to be experienced in financial year 2020-2021 also.

The company has made detailed assessment of its liquidity position for the next one year and of the recoverability and carrying values of its assets comprising property, plant and equipment, Intangible assets, Deferred tax assets and Trade receivables as at the balance sheet date, and has concluded that there are no adjustments required in the financial statements.

The company has performed detailed analysis on the assumptions used on the basis the internal and external information / indicators of future economic conditions and expects to recover the carrying amount of the assets. The company has made a detailed assessment of its liquidity position and will be able to generate sufficient cash to fund its operations.

Management believes that, in the preparation of the financial statement, it has taken into account all known events arising from COVID-19 pandemic. However, the assessment of the impact of COVID-19 is an ongoing process and Company will continue to monitor any material changes in future economic conditions.



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INDEPENDENT AUDITOR'S REPORT

TO THE MEMBERS OF

CONTAINER CORPORATION OF INDIA LIMITED

Report on the Audit of the Consolidated Financial Statements

Opinion

We have audited the accompanying consolidated financial statements of CONTAINERCORPORATION OF INDIA LIMITED ("the Holding Company") and its subsidiaries (the Holding Company and its subsidiaries together referred to as "the Group"), its associates and jointly controlled entities, which comprise the consolidated Balance Sheet as at 31stMarch 2020, the consolidated Statement of Profit and Loss (including other comprehensive income),the Consolidated Cash Flow Statement, the Consolidated Statement of Changes in Equity for the year then ended, and notes to the financial statements, including a summary of the significant accounting policies and other explanatory information (hereinafter referred to as "the Consolidated Financial Statements").

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid consolidated financial statements give the information required by the Companies Act. 2013 ("the Act") in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the consolidated state of affairs of the Group and its associates and jointly controlled entities as at March 31, 2020, consolidated profit (including other comprehensive income), consolidated changes in equity and consolidated cash flows for the year ended on that date.

Basis for Opinion

We conducted our audit of consolidated financial statements in accordance with the Standards on Auditing ("SAs") specified under section 143(10) of the Act. Our responsibilities under those Standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group, its associates and jointly controlled entities in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India ("ICAI") together with the ethical requirements that are relevant to our audit of the consolidated statements under the provisions of the Act and the Rules made there underand we have fulfilled our other ethical responsibilities in accordance with these requirements and the ICAI's Code of ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key Audit Matters

Key audit matters are those matters that, in our professional judgment were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole and in forming our opinion thereon and we do not provide a separate opinion on these matters. We have determined the matters described below to be the key audit matters to be communicated in our report:



S. No.	Key Audit Matters	How our Audit addressed the Key Audit Matters
1.	Adoption of Ind AS 116: As described in Note No. 39 to the standalone financial statements, the company has adopted IND AS 116 Leases in the current year. The application and transition to this accounting standard is complex and is an area of focus in our audit since the company has a large number of leases with different contractual terms. Ind AS 116 introduces a new lease accounting model, wherein lessees are required to recognize a right-of-use (ROU) assets and a lease liability arising from a lease on the balance sheet. The lease liabilities are initially measured by discounting future lease payments during the lease terms as per the contract/arrangement. Adoption of the standard involves judgments and estimates including, determination of the discount rates and the lease term. Additionally, the standard mandates detailed disclosures in respect of transition. Refer Note No. 39 to the standalone financial statements.	 Matters Our audit procedure on adoption of Ind AS 116 include: Assessed and tested new processes and controls in respect of the lease accounting standard (Ind AS 116); Assessed the company's evaluation on the identification of leases based on the contractual agreements and our knowledge of the business. Involved our specialists to evaluate the reasonableness of the discounting rate applied in determining the lease liabilities; Upon transition as at 1st April 2019: Evaluated the method of transition and related adjustments. Tested completeness of the lease data by reconciling the company's operating lease commitments to data used in computing ROU asset and the lease liabilities. On a statistical sample, we performed the following procedures: Assessed the key terms and conditions of each lease with the underlying lease contracts; and Evaluated computation of lease liabilities and challenged the key estimates such as discount rates and the lease term. Assessed and tested the presentation and disclosure relating to Ind AS 116 including, disclosures relating to transition.
2.	Revenue Recognition:	Our audit procedure consisted:
2.	Western Region The application of the IND AS 115 Revenue Recognition involves certain key judgments relating to identification of distinct performance obligations, determination of transaction price of the identified performance obligations, satisfaction of performance obligations, etc.	Testing of the operating effectiveness of internal controls. We have selected few samples of continuing contract and tested the operating effectiveness of the internal control relating to identification of the distinct performance obligations and determination of transaction price. We carried out a combination of procedures involving enquiry, observation and inspection of evidence in respect of operation of these controls. We read, analyzed and identified



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		contracts. We compared these performance obligations with that identified by the Western Region of the company. We have considered the terms of the contract to determine the transaction price.
		• Tested the data operating system DTMS (Domestic Terminal Management System) and ETMS (Exim Terminal Management System) and also the report generated from the data operating system such as "Container departed and not reached to the Destination report" for the purpose of reversal of the same from income already accounted for.
		In case of door to door delivery via rail movement, road freight income and charges for the incidental services are accounted for on arrival of container at the originating CONCOR Terminal from customer premises.
	Punjab Logistics Infrastructure Limited	
3	Deferred Tax Assets:	The following factors were considered to review the recognition of Deferred Tax Asset:
	The company has not created any deferred tax asset on unabsorbed depreciation and unused tax losses in previous years (i.e. FY 2017-18 and 2018-19). However in FY 2019-20, deferred tax assets of Rs 9,31,19,632/- has been created on unabsorbed depreciation and accumulated losses of the	a) Existence of sufficient taxable temporary difference.b) Convincing evidence that sufficient taxable profits will be available in the future.
	company is probable of future taxable profits.	Based on the future projections as approved by the management and representations provided to us, the company judgment on recoverability of Deferred Tax Asset as mentioned in Note No. 28 of Standalone Financial Statement.
4	Contingent Liability:	Our Audit Procedures involves the following activities:
	The company is in the process of getting approval of building plan of its Multi Model Logistics Park from PUDA which in judgment of the management would not eventually lead to any financial liability. The company has not disclosed the same as contingent liability as required under Ind AS 37 Provisions, Contingent Liabilities and Contingent	 Understanding the process of estimation, recording and reassessing provisions and contingencies. The review of Board of Directors minutes to understand the current status of building plan approval process. Review of Management representations and discussions with the management.
	Assets.	We have relied upon the management

Information other than the Consolidated Financial Statements and Auditor's Report thereon

The holding company's Board of Directors is responsible for the other information. The other information comprises the Management Discussion and Analysis, Director's Report including annexure to Director's Report, Business Responsibility Report, Corporate Governance, Ten years Financial/physical performance and data and letter from Chairman & Managing Director are included in the annual report of the holding company but do not include the consolidated financial statements and our auditor's report thereon. The annual report is expected to be made available to us after the date of this Auditor's Report.

assessment.



Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

When we read the Annual Report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance and take necessary actions as per applicable laws and regulations

Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

The Holding Company's Board of Directors is responsible for the preparation and Presentation of these Consolidated Financial Statements in term of the requirements of the Act that give a true and fair view of the consolidated financial position, consolidated financial performance (including other comprehensive income), consolidated statement of changes in equity and consolidated cash flows of the Group including its Associates and Jointly controlled entities in accordance with the accounting principles generally accepted in India including the Accounting Standards specified under section 133 of the Act. The respective Board of Directors of the companies included in the Group and of its associates and jointly controlled entities are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Group and for preventing and detecting frauds and other irregularities: selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent and the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring accuracy and completeness of the accounting records relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error which have been used for the purpose of preparation of the consolidated financial statements by the Directors' of the Holding Company, as aforesaid.

In preparing the consolidated financial statements the respective Board of Directors of the companies included in the Group and of its associates and jointly controlled entities are responsible for assessing the ability of the Group and of its associates and jointly controlled entities to continue as a going concern disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations or has no realistic alternative but to do so.

The respective Board of Directors of the companies included in the Group and of its associates and jointly controlled entities are responsible for overseeing the financial reporting process of the Group and of its associates and jointly controlled entities.

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement whether due to fraud or error and to issue an Auditor's Report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatement can arise from fraud or error and are considered material if, individually or in the aggregate they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with SA's, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:



- Identity and assess the risks of material misstatement of the Consolidated financial statement whether due to fraud or error, design and perform audit procedures responsive to those risks and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions. Misrepresentations or the override of internal control.
- Obtain an understanding of internal controls relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the Group and its associates and jointly controlled entities has adequate internal financial controls system in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and thereasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of the Group and its associates and jointly controlled entities to continue as a going concern. If we conclude that a material uncertainty exists we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and its associates and jointly controlled entities to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group and its associates and jointly controlled entities to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the audit of the financial statements of such entities included in the consolidated financial statements of which we are the independent auditors. For the other entities included in the consolidated financial statements which have been audited by other auditors, such other auditors remain responsible for the direction, supervision and performance of the audits carried out by them. We remain solely responsible for our audit opinion.

Materiality is the magnitude of misstatements in the consolidated financial statements that individually or in aggregate makes it probable that the economic decisions of reasonably knowledgeable user of the financial statements may be influenced. We consider quantitative materiality and qualitative factors in (i) planning the scope of our audit work and in evaluating the results of our work; and (ii) to evaluate the effect of any identified misstatements in the financial statements.

We communicate with those charged with governance of the Holding Company and such other entities included in the consolidated financial statements of which we are the independent auditors regarding among other matters the planned scope and timing of the audit and significant audit findings including any significant deficiencies in internal control that we identity during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence and to communicate with them all relationships and other matters that may reasonably bethought to bear on our independence and where applicable related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when in extremely rare circumstances, we determine that a matter should not be



communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Emphasis of Matter

We draw attention to the following matters related to our scope with respect to audit of financial statements of the Company.

- a) As reported by the Auditor of North Central Region of the company, due to outbreak of pandemic Covid 19 and consequent countrywide lockdown enforced by Government of India. Due to this we could not carryout normal audit procedures by visiting the CCI-NCR Office and audit was carried out using "Work from Home" approach. Interview/discussion with client via video conferencing/call conferencing and other verbal communications. Further on account of pandemic "Covid 2019" and nationwide lockdown imposed by government, the audit process has been modified, wherein certain documents/records etc were verified in electronic mode, and have relied on the representations received from the company for the accuracy and authenticity.
- b) Balances of Sundry Debtors, Sundry Creditors and Advance to Other Parties including Railways are subject to confirmation and reconciliation, as referred to note no.59 (b). These balances include outstanding for more than 3 years. The effect of the same is not ascertainable.
- c) Punjab Logistics Infrastructure Limited

During the year under audit, Employee benefit expenses consisting of contractual staff charges of Rs 15,29,242/- paid to employees hired on contract basis have been disclosed under the head 'Other Expense' in the Statement of Profit and Loss.

d) CONCOR Air Limited

- i. Whereas the revenue as per books stands reconciled with GST returns filed, however, there are old differences in input as well as the output GST as per books of accounts when compared with the GST returns filed with the authorities. Further the inputs as per the books need to be reconciled with the online credit available under the Co's GSTIN vide GSTR 2A report and excess/short credit required to be provided for. (Refer Note No 40 of the Final Accounts)
- ii. The balance related to debtors, vendors, advances received from customers, TDS payable to customers etc. are subject to confirmation. The confirmation of balances of Sunder Debtors and recoveries in the current Financial Year specifically gains importance in view of the Covid-19 pandemic situation. Whereas, full amounts could not be recovered from debtors till the time of audit, no provision have been made in the books based on management's representation in the accounts (Refer Note No. 41).
- iii. Whereas the company is working in the direction of spending the amount required as per the prescribed percentage of net profits towards "Corporate Social Responsibility" however, the company could not spend the required amount within financial year (Refer Note No. 38 of Final Accounts).

Our opinion is not modified in respect of the above stated matters.

Other Matter

We did not audit the financial statements/ information of 8 regions included in the financial statements of the holding company whose financial statement/financial information reflect total assets of Rs. 3,818.01Croresat 31stMarch, 2020 and the total revenue of Rs. 6,518.06Crores for the year ended on that date as considered in the financial statements of the holding company. The financial statement/ information of these regions has been audited by the branch auditors whose reports have been furnished to us and our opinion in so far as it relates to the amounts and disclosures included in respect of these regions is based solely on the report of such branch auditors.



Our opinion is not modified in respect of this matter.

We did not audit the financial statements / financial information of 5 subsidiaries, whose financial statements / financial information reflect total assets of Rs.477.08 Crores as at31st March 2020, total revenues of Rs.103.82Croresand net cash used amounting to Rs.6.03Crores for the year ended on that date as considered in the consolidated financial statements. These financial statements/financial information have not been audited by us. Financial statements / financial information of four subsidiaries have been audited by other auditors and one unaudited whose reports have been furnished to us by the Management and our opinion on the consolidated financial statements in so for as it relates to the amounts and disclosures included in respect of these subsidiaries and our report in terms of subsections (3) and (11) of Section 143 of the Act, in so far as it relates to the aforesaid subsidiaries is based solely on the reports of the other auditors and management.

We did not audit the financial statements / financial information of 13jointly controlled entities whose financial statements / financial information reflect the Group's share of net profit of Rs. 39.77Crores for the year ended 31st March 2020as considered in the consolidated financial statements whose financial statements / financial information have not been audited by us. These financial statements / financial information are unaudited and have been furnished to us by the Management and our opinion on the consolidated financial statements, in so far as it relates to the amounts and disclosures included in respect of these jointly controlled entities and our report in terms of subsections(3) and (11) of Section 143 of the Act in so far so it relates to the aforesaid jointly controlled entities is based solely on such unaudited financial statements / financial information. In our opinion and according to the information and explanations given to us by the Management, these financial statements / financial information are not material to the Group.

Our opinion on the consolidated financial statements and our report on Other Legal and Regulatory Requirements below is not modified in respect of the above matters with respect to our reliance on the work done and the reports of the other auditors and the financial statements / financial information certified by the Management.

Report on Other Legal and Regulatory Requirements

As required by Section 143(3) of the Act, we report that:

- a. We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit of the aforesaid consolidated financial statements.
- b. In our opinion proper books of account as required by law relating to preparation of the aforesaid consolidated financial statements have been kept so for as it appears from our examination of those books and the reports of the other auditors.
- c. The reports on the accounts of regions of the holding company audited under section 143 (8) of the Act by branch auditors have been sent to us and have been dealt with in preparing our report in the manner considered necessary by us.
- d. The Consolidated Balance Sheet, the Consolidated Statement of Profit and Loss [including other comprehensive income), Consolidated statement of changes inequity and the Consolidated Cash Flow Statement dealt with by this Report are in agreement with the relevant books of account maintained for the purpose of preparation of the consolidated financial statements.
- e. In our opinion the aforesaid consolidated financial statements comply with the Indian Accounting Standards specified in the Companies (Indian Accounting Standards) Rules. 2015 (as amended) under Section 133 of the Act, except IND AS-8'Accounting Policies. Changes in Accounting Estimates and Errors' to the extent of disclosure required for impact on consolidated financial statements w.r.t. IND AS-116 'Leases' made applicable from 01.04.2019 by MCA notification dated30.03.2019.
- f. As per notification number G.S.R. 463[E) dated 5thJune 2015issued by Ministry of Corporate Affairs, section 164(2) of the Act regarding the disqualification of Directors is not applicable to the holding



company since it is a Government Company. On the basis of reports of the statutory auditors of its subsidiary companies, associate companies and jointly controlled companies incorporated in Indian one of the directors of the Group companies its associate companies and jointly controlled companies incorporated in India is disqualified as on 31st March 2020 from being appointed as a director in terms of Section 164 (2) of the Act.

- g. With respect to the adequacy of internal financial controls over financial reporting of the Group and the operating effectiveness of such controls refer to our separate report in "Annexure A".
- h. With respect to the other matters to be included in the Auditor's Report as per notification number G.S.R. 463(E) doted 5th June. 2015 issued by Ministry of Corporate Affairs section 197(16) of the Act regarding the Managerial remuneration is not applicable to the holding company since it is a Government Company. On the basis of reports of the statutory auditors of its subsidiary companies. Associate companies and jointly controlled companies incorporated in India. The remuneration paid by the respective companies to their directors during the year is in accordance with the provisions of section 197 of the Act.
- i. With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditor's) Rules. 2014, in our opinion and to the best of our information and according to the explanations given to us:
 - a. The consolidated financial statements disclose the impact of pending litigations on the consolidated financial position of the Group its associates and jointly controlled entities- Refer Note 47 to the consolidated financial statements.
 - b. The Group, its associates and jointly controlled entities did not have any material foreseeable losses on long-term contracts including derivative contracts.
 - c. There has been no delay in transferring amounts required to be transferred to the Investor Education and Protection Fund by the Holding Company and its subsidiary companies, associate companies and jointly controlled companies incorporated in India.

For S. N. Nanda & Co. Chartered Accountants FRN: 000685N

S. N. Nanda Partner M. No. 005909

UDIN:20005909AAAABC6108

Date: 25th June 2020 Place: New Delhi



Annexure - A to the Independent Auditors' Report

Referred to Paragraph (g) under the heading of "Report on Other Legal and Regulatory Requirements" of our report of even date

Report on the Internal Financial Controls Over Financial Reporting under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

In conjunction with our audit of the consolidated financial statements as of and for the year ended 31 March 2020, we have audited the internal financial control over financial reporting of CONTAINER CORPORATION OF INDIA LIMITED ("the Holding Company") and its subsidiaries (the Holding Company and its subsidiaries together referred to as "the Group"), its associates and jointly controlled entities which are companies incorporated in India as of that dote.

Management's Responsibility for Internal Financial Controls

The Respective Board of Directors/Management of the Holding Company, its subsidiary companies, its associates and jointly controlled entities which are companies incorporated in India, are responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the respective Companies considering the essential components of internal control staled in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India ("ICAI").

These responsibilities include the design implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business including adherence to respective company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records and the timely preparation of reliable financial information, as required under Act.

Auditors' Responsibility

Our responsibility is to express an opinion on the internal financial controls over financial reporting of the Group and its associates and jointly controlled entities, based on our audit we conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") issued by ICAI and the Standards on Auditing issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial control system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting assessing the risk that a material weakness exists and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgment including the assessment of the risks of material misstatement of the financial statements whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on internal financial controls system over financial reporting of the Group and its associates and jointly controlled entities.



Meaning of Internal Financial Controls over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being mode only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Inherent limitations of Internal Financial Controls over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Qualified Opinion

According to the independent auditor's report of Concor Air Limited, wholly owned subsidiary of the holding company, following material weaknesses have been identified in by the auditor:-

- 1. The company is running standalone IT system for revenue accounting and for accounting of receivables etc. which is not integrated with the financial package tally. The company needs to integrate the two and incorporate internal control and audit system to verify the correctness of data.
- 2. System of obtaining debtors and creditors confirmation is not in place.
- 3. System of reconciling the revenue figures and input taxes with GST returns and information available on the portal needs strengthening.
- 4. System of accounting and reconciliation of TDS credits and certificates with advances received against the revenue needs a lot of strengthening and regular follow-ups.
- 5. As per the Internal Auditors, the system of matching money value of cargo quantity recorded in accounting software (Tally) with quantity recorded in Cargo Software (Galaxy) is not fully strengthened on account of overlapping of activity in different stages of collection.

Except to the matters mentioned above in respect of Concor Air Limited, wholly owned subsidiary company of the holding company, in our opinion and to the best of our information and according to the explanations given to us, the Holding Company, its other subsidiary companies, its associates and jointly controlled entities which are companies incorporated in India, have, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at 31 March 2020, based on the internal control over financial reporting criteria established by the respective companies considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the ICAI.



Other Matters

Our aforesaid reports under Section 143(3)(i) of the Act on the adequacy and operating effectiveness of the internal financial controls over financial reporting in so far as it relates to four subsidiaries audited by other auditors and one unaudited company, is based on the corresponding reports of the auditors of such companies and thirteen(13) jointly controlled entities, is based on the certification provided by the management. Our opinion is not modified in respect of this matter.

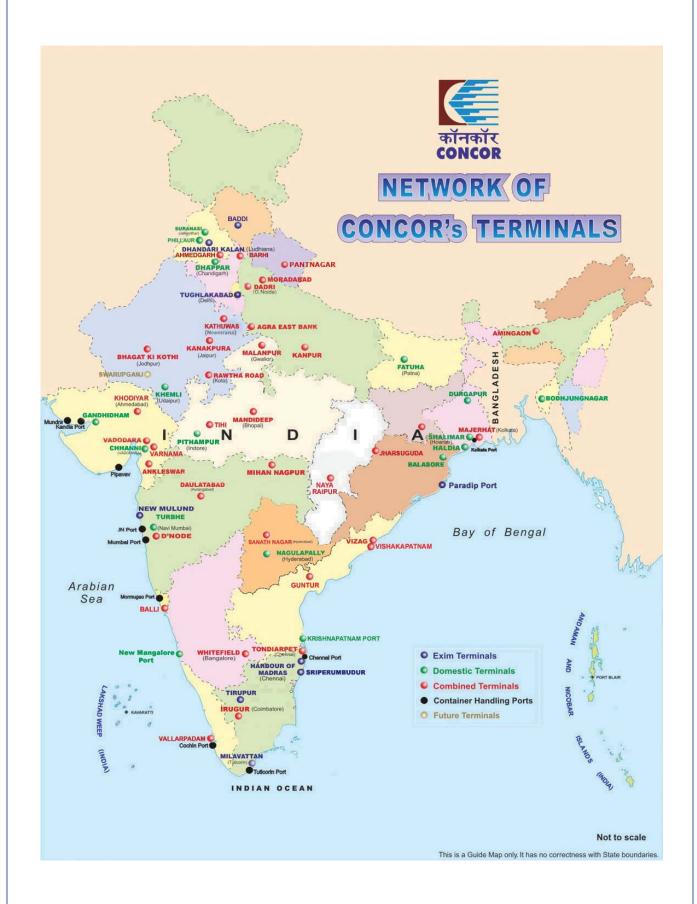
For S. N. Nanda & Co. Chartered Accountants FRN: 000685N

S. N. Nanda Partner M. No. 005909

UDIN:20005909AAAABC6108

Date: 25th June 2020 Place: New Delhi







भारतीय कंटेनर निगम लिमिटेड (भारत सरकार का एक नवरत्न उपक्रम)

Container Corporation of India Limited
(A Navratna Undertaking of Government of India)
A Multi-modal Logistics Company

Regd. Office: CONCOR Bhawan, C-3, Mathura Road, Opp. Apollo Hospital, New Delhi – 110076. Corp. Office: CONCOR Annexe., NSIC MDBP Building, Okhla Phase – III, New Delhi – 110020

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