

ISO: 9001:2015 ISO: 22000:2005

BRC: GRADE 'A'

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E-mail: pplho@prakash.com Website: www.prakashplastics.in

6<sup>th</sup> June, 2025 PPL/SE/IP/2025

Listing Department National Stock Exchange of India Ltd. Exchange Plaza, 5th Floor, Plot No. C/1 G Block, Bandra- Kurla Complex, Sandra (E) Mumbai – 400051

Company Symbol: PPL

Listing Department BSE Ltd. Phiroze Jeejee bhoy Towers Dalal Street Mumbai - 400001

Company Code: 542684

Sub: Intimation under Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sir,

Please find enclosed herewith Presentation on Results for the period ended 31st March, 2025 for your kind information and record. You are requested to kindly update the same on your website.

Thanking you,

Yours faithfully, For Prakash Pipes Limited

Jagdish Chandra Company Secretary

Encls: as above



PRAKASH PIPES LIMITED

# PVC Pipes & Fittings | Flexible Packaging

Investor Presentation June, 2025



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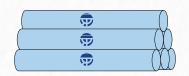


### COMPANY OVERVIEW





State-of-the-Art Plant at Kashipur, Uttarakhand



60,000 TPA Pipe & Fittings Capacity



One of the top players in Northern India



500+ Strong Dealer & Distributor Network



26,400 TPA Flexible Packaging Capacity



Rs. 780 Cr. Revenue in FY25, up by 17%



19% ROE in FY25 Positive Cash Flows



Positive Cash Flows and Net Debt Free









### BUSINESS STRENGTHS



Operational efficiencies derived through backward and forward integration



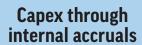
Net-debt free Balance Sheet



Positive cash flows











Building customer trust through uncompromised quality and intime delivery

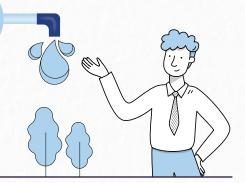




Focus on steady and sustainable growth



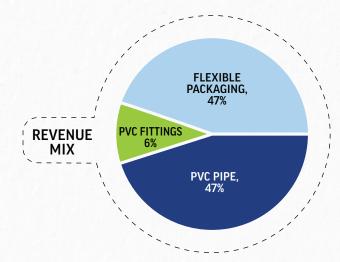
Strengthened recognition of the Prakash brand

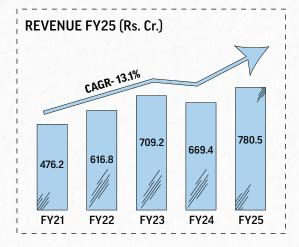


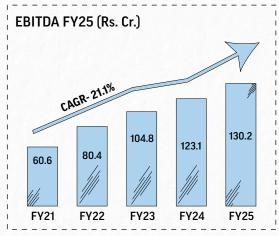
### HIGHLIGHTS

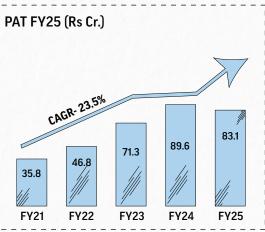
#### **Year Ended March, 2025**

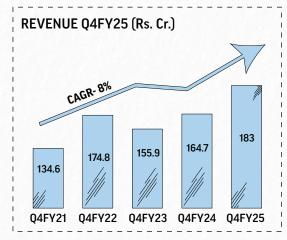
- Revenue INR 780 Crores, higher by 17% YoY
- EBITDA INR 130 Crores, higher by 6% YoY
- Profit After Tax INR 83 Crores, lower by 7% YoY

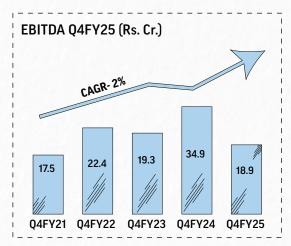


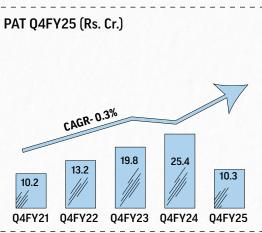
















### HIGHLIGHTS

• Net Sales: ₹780 crore, up 17% from ₹669 crore in the previous year

• **EBITDA:** ₹130 crore, up 6% from ₹123 crore in the previous year

• **Profit After Tax:** ₹83 crore, down from ₹90 crore in the previous year

• **Dividend Recommended:** 24%, i.e., ₹2.40 per equity share of ₹10 each

### PIPES & FITTINGS DIVISION

- PVC pipes & fittings division sold 42,632 MT, up ~3% YoY despite weak demand due to lower infra spending and destocking
- Expected to rise with:
  - Higher government CAPEX
  - Better rural consumption from strong cropping season
- HDPE Barrel capacity commissioned; used in B2B for industrial packaging and transport
- PVC pipe is expected to grow for the FY2026 driven by Infra push, housing, urbanization, irrigation, and water access







### FLEXIBLE PACKAGING DIVISION

- Flexible packaging division achieved highest-ever sales volume of 15,458 MT, growing ~28% YoY
- Commissioned 3rd extrusion coating and lamination line to meet rising demand
- Installed Nordmeccanica Supercombi 5000 laminator for advanced solutions like:
  - HSL coating
  - Water-based adhesive lamination
  - In-register cold seal adhesive
  - Foil-to-foil lamination
- Division now focusing on higher margin export and value added orders





### PRODUCT PORTFOLIO









**Plumbing Pipes** 



**Column Pipes** 



**CPVC Pipes** 



**Casing Pipes** 



**PVC Fittings** 



**Water Tanks** 



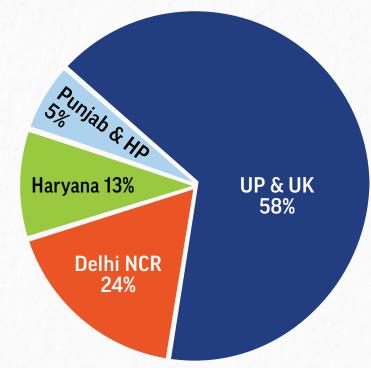












Enjoying strong brand presence in North India

Extensive dealer network

In house fleet of trucks for better logistics

Focused on penetrating new markets







### PVC PIPES & FITTINGS

### PRODUCT APPLICATIONS





### Agriculture

- UPVC Pipes
- Casing Pipes
- Column Pipes
- Fittings





### Construction

- SWR Pipes
- Plumbing Pipes
- Column Pipes
- CPVC & UPVC Pipes
- Fittings







### Water Management

- CPVC Pipes
- UPVC Pipes
- Fittings











### Har Ghar Jal

Union Budget 2025-26 allocates Rs. 670 bn for providing tap water connection to every rural household by 2028 under Jal Jeevan Mission.



#### Pradhan Mantri Krishi Sinchai Yojana

The Union Budget for 2025-26 has also made allocation of more than ₹ 80 bn to the Pradhan Mantri Krishi Sinchai Yojana (PMKSY).



### Pradhan Mantri Awaas Yojana

Union Budget 2025–26 enhanced the outlay for PMAY-U 2.0 to over Rs. 790 bn.



#### **Industry Growth**

Above factors are expected to result in the PVC Pipe industry growth of 10-12% in the fiscal 2026.













The state of art Packaging plant at Kashipur, Uttarakhand provides technologically superior and sustainable packaging solutions:



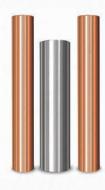
Flexible Packaging Laminates & Pre-fabricated Pouches



**Printing Inks** 



**Blown PE Films** 



**Rotogravure Cylinders** 

ISO 22000: 2005, ISO 9001: 2015, Sedex & BRC 'A' Grade Certified Plant













### **FMGC**

- Shampoo & Conditioners
- Vegetable Oils
- Juices & Drinks
- Aromatic Oils

- Soaps & detergents
- Tea & Coffee
- Confectionery



### **FOOD**

- Chips
- Noodles
- Sugar
- Cereals & Spices

- Biscuits
- Frozen Food
- Dairy Products



### **INFRASTRUCTURE & OTHERS**

- Motor Oil & Lubricants
- Fertilizers
- Contraceptives
- Adhesives

- Paints
- Pharmaceuticals
- Cement











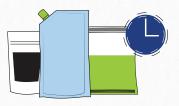
Overall growing population



Rising organized retail chains



Smaller households & nuclear families



Better shelf life



Environment friendly and recyclable



Tool for brand building

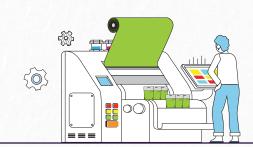


Health and hygiene awareness



Light weight & convenient











## Our Key Clientele































































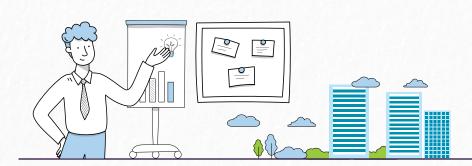
### PROFITABILITY HIGHLIGHTS

Particulars	CAGR	FY25	FY24	FY23	FY22	FY21
Revenue	13.1%	780.5	669.4	709.2	616.8	476.2
Other Income		12.5	15.7	21.6	3.1	2.1
Total Income		793.0	685.1	730.8	619.8	478.3
EBITDA	21.1%	130.2	123.1	104.8	80.4	60.6
EBITDA margin (%)		16.4%	18.0%	14.3%	13.0%	12.7%
Depreciation		11.1	9.8	12.2	10.9	8.4
Interest		7.0	3.8	3.1	2.4	1.5
Profit Before Tax	21.9%	112.2	109.6	89.5	67.1	50.8
Income Tax		29.1	20.0	18.2	20.3	15.0
Profit After Tax	23.5%	83.1	89.6	71.3*	46.8	35.8
PAT margin (%)		10.5%	13.1%	9.8%	7.6%	7.5%
EPS (basic) (in Rs.)		34.74	37.48	29.81	19.57	17.08
Sales Volume (MTPA)		FY25	FY24	FY23	FY22	FY21
Pipes & Fittings		42,632	41,584	37,859	30,717	36,333
Flexible Packaging		15,458	12,043	12,897	10,401	7,036



### BALANCE SHEET HIGHLIGHTS

Equities & Liabilities	Mar-25	Mar-24	Mar-23	Mar-22	Mar-21
Equity	443.7	365.2	278.6	35.3	191.6
Debt	38.9	40.2	9.6	5.1	1.4
Non Current Liabilities	6.0	4.5	3.8	3.4	2.9
Current Liabilities	89.3	82.6	53.5	52.7	45.6
Total Equities & Liabilities	577.9	492.5	345.5	296.5	241.5



Assets	Mar-25	Mar-24	Mar-23	Mar-22	Mar-21	
Non Current Assets						
Fixed Assets	133.9	79.8	72.3	105.2	77.6	
Other Non Current Assets	11.5	10.4	12.4	16.0	24.3	
Current Assets						
Inventories	66.6	55.3	49.1	59.2	55.1	
Investments	12.9	41.5	-	-	-	
Trade Receivables	87.2	75.1	75.2	58.8	44.2	
Cash & Bank Balances	256.9	216.3	121.1	46.5	32.4	
Other Current Assets	8.9	14.1	15.4	10.8	7.9	
Total Equities & Liabilities	577.9	492.5	345.5	296.5	241.5	



### BALANCE SHEET HIGHLIGHTS

Key Ratios	Mar-25	Mar-24	Mar-23	Mar-22	Mar-21
Book value per share	Rs. 185.5	Rs. 152.7	Rs. 116.5	Rs. 98.4	Rs. 80.1
Inventory turnover days	41	41	38	44	43
Debtor turnover days	34	37	32	28	32
Earnings per Share	37.74	37.48	29.81	19.57	17.08
EBITDA/Net interest ratio	18.63	32.83	33.69	33.25	41.24
ROE	19%	25%	26%	20%	19%
Current Ratio	5:1	5:1	5:1	3:1	3:1
Total Debt/Equity Ratio	0.09	0.11	0.03	0.02	0.01
ROCE	25%	28%	32%	29%	27%
ROA	14%	18%	21%	16%	15%





### SUSTAINABILITY & CIRCULAR ECONOMY

### Extended Producers Responsibility under Plastic Waste Management (Amendment) Rules, 2022

The company is a leader in implementation of initiatives towards plastic waste management by recycling, reprocessing and reusing the plastic waste generated at shop floor.

#### 100% recycling in PVC Pipes & Fittings division

by re-grinding and re-use of PVC pipe rejects/ process waste.

#### 100% recycling of Blown Poly film wastage

by online re-pelletization of side trims and rejects/ process waste for reuse in blown film production.

#### Laminate waste reprocessing

by converting laminate waste into lumps, which is then sold in the market to manufacturers of hose pipes, chairs, flower pots, roadside barriers, plastic bricks etc.

#### Effluent treatment plant with Zero liquid discharge

by treating hazardous water of high TDS and bringing to the level of 500-550 TDS and PH levels of 6-9. Further, ultra filtered water is evaporated by heaters, leading to zero liquid discharge.

#### Bio mass based thermic fluid heater for zero air pollution.

by re-grinding and re-use of PVC pipe rejects/ process waste.

#### Power efficiency meters

to continuously monitor and efficiently utilize the power consumption in machines.

#### **Energy Audit**

is conducted once a year by BEE certified auditors to improve energy efficiency and to identify further possibilities of reducing power consumption.





### CORPORATE SOCIAL RESPONSIBILITY

# Corporate Social Responsibility (CSR) has been integral part of the Prakash Group of Companies since inception.

### Following are the broad areas of the initiatives:

- Ensuring environment sustainability Plantation and Water Conservation
- Providing safe drinking water facilities
- Conducting training programs for promotion of vocational skills
- Measures for reducing inequalities
- Promotion of education
- Promotion of healthcare awareness
- Promotion of rural sports
- Mid-day meal scheme







# Thank You







**Prakash Pipes Limited** 

Corporate Office: Srivan, Bijwasan, New Delhi 110061



For more information:







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