

15th May 2025

Department of Corporate Services
BSE Limited
1st floor, New Trading Ring
Rotunda Building, P J Towers
Dalal Street, Fort
Mumbai - 400 001
Scrip Code: 500710

The Listing Department
National Stock Exchange of India Ltd.
Exchange Plaza, 5th floor,
Bandra-Kurla Complex
Bandra (E)
Mumbai – 400051
Symbol: AKZOINDIA

Dear Sir/Madam,

Sub: Investor Presentation

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the investor call presentation document basis the audited financial results as approved by the Board of Directors on 14th May 2025, for the quarter and year ended 31st March, 2025.

Kindly take this on record.

Thanking you.

Yours truly,
For Akzo Nobel India Limited

Rajiv L Jha
Company Secretary & Compliance Officer
FCS5948

Encl: as above.

AkzoNobel



Akzo Nobel India Ltd.
Investor Call
15th May 2025

Safe Harbor Statement

This presentation contains statements which address such key issues as AkzoNobel's growth strategy, future financial results, market positions, product development, products in the pipeline and product approvals. Such statements should be carefully considered, and it should be understood that many factors could cause forecast and actual results to differ from these statements. These factors include, but are not limited to, price fluctuations, currency fluctuations, developments in raw material and personnel costs, pensions, physical and environmental risks, legal issues, and legislative, fiscal, and other regulatory measures, as well as significant market disruptions. Stated competitive positions are based on management estimates supported by information provided by specialized external agencies. For a more comprehensive discussion of the risk factors affecting our business, please see our latest annual report. Also, the Company has been making the required disclosures/clarification from time to time to BSE and NSE pertaining to AkzoNobel NV's (parent/promoter entity) media release on portfolio review with initial focus on Deco South Asia, and the management would not be responding to any general and/or specific query in this regard in this investors' call, however, the investors/public at large would be kept informed of any updates in this regard as per listing regulations.

Business Performance

Industry leading performance in growth & profitability – market share gain continues

Q4 Performance

- Revenue up 5% led by B2B
- Costs aligned with growth initiatives and revenue resulting in stable profitability
- Double-digit PAT%

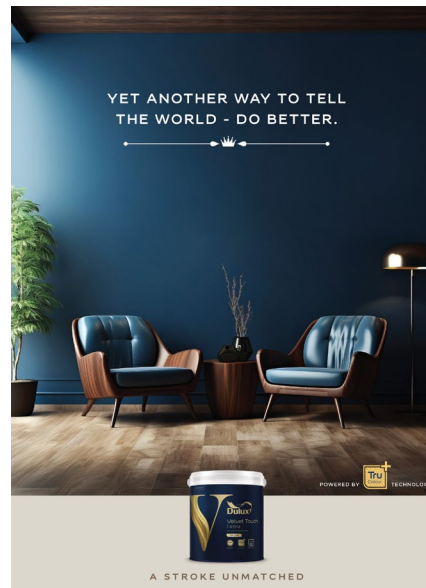
FY Performance

- New highs in absolute Revenue, GM, EBIT and PAT
- Revenue surpassed 4,000 Cr mark; sixth consecutive year of double-digit EBIT%
- Retaining superiority in working capital management
- Final dividend of ₹30 per share recommended (total ₹100 per share for FY25)

Decorative Paints vertical

Gaining market share despite competitive intensity

- Gradual improvement in consumer sentiment
- Focus on key consumer propositions and launches across categories
- Transforming customer experience through the first set of Dulux experiential stores across seven states
- Growth sustained for Premium category and urban markets.
- Projects business continued to lead growth.



Coatings vertical

Growing market share through innovative solutions

ASC: Exclusive partnerships in sustainable mobility

- Auto OEM growth led by auto industry buoyancy
- Competitive refinish market



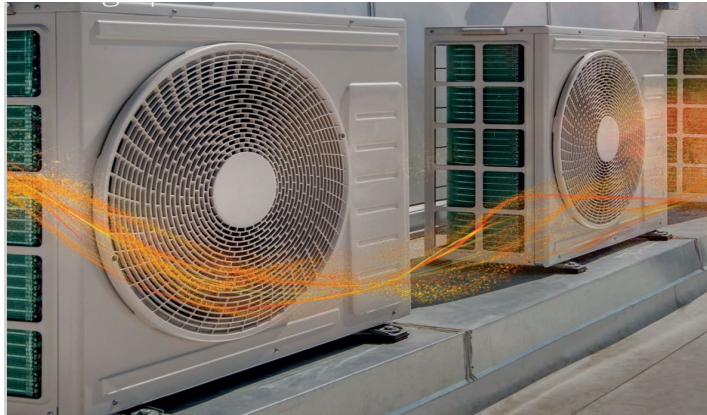
MPY: Participation in landmark projects

- Strong growth across Protective business segments due to uptick in power and infrastructure sectors.
- Slow business environment for Marine segments



Powder: Expanding low cure range for sustainable solutions

- Good growth across segments driven by broad based demand uptick in functional and architectural



ICO: Next generation range of packaging coatings

- Strong orders in Coil and Extrusion segments.
- Packaging business driven by FCG segment.



Q4 2024-25 Performance

Revenue growth led by B2B; Continuing to balance Growth and Profitability

Revenue	GM	EBIT	PAT
<div>9,734 10,221</div> <div>5%</div>	<div>4,268 4,414</div> <div>3%</div>	<div>1,400 1,371</div> <div>-2%</div>	<div>1,088 1,075</div> <div>-1%</div>
	<div>43.8%</div> <div>43.2%</div>	<div>14.4%</div> <div>13.4%</div>	<div>11.2%</div> <div>10.5%</div>
<div><ul style="list-style-type: none">B2B - Growth driven by strong order winsB2C - demand weakness and competitive pressure</div>	<div><ul style="list-style-type: none">GM% impacted by mix dilution and forex volatility</div>	<div><ul style="list-style-type: none">Profitability maintained despite investment in growth projects</div>	<div><ul style="list-style-type: none">PAT decline of 1% due to lower investment income</div>

LY | CY

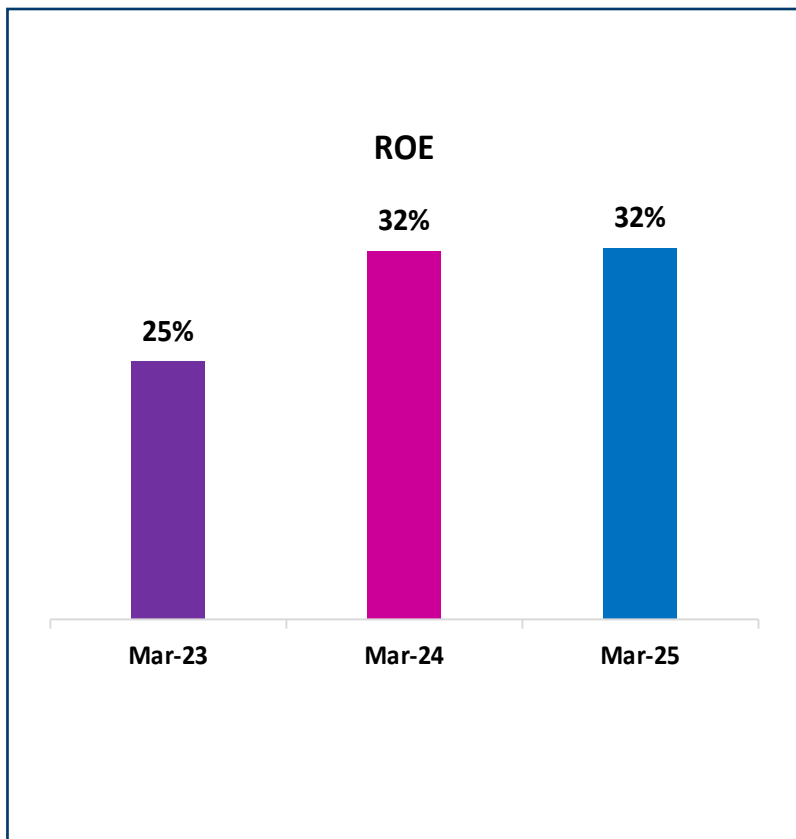
Q4 and FY 2024-25 Performance

(₹ mn)	Quarter ended			FY ended		
	31-Mar-24	31-Mar-25		31-Mar-24	31-Mar-25	
Income						
Revenue from operations	9,734	10,221	5%	39,616	40,912	3%
Other income	103	28		358	276	
Total income	9,837	10,249		39,974	41,188	
Expenses						
Cost of goods sold	5,466	5,808		22,228	23,180	
Employee benefits expense	797	842		3,271	3,364	
Finance costs	32	25		125	98	
Depreciation and amortisation expense	218	219		823	893	
Other expenses	1,853	1,981		7,796	7,956	
Total expenses	8,366	8,875	0%*	34,243	35,491	0%*
Exceptional Items	0	0		0	0	
Profit before tax	1,471	1,374		5,731	5,697	
Tax expense	383	299		1,464	1,411	
Net Profit for the period	1,088	1,075	-1%	4,267	4,286	0%

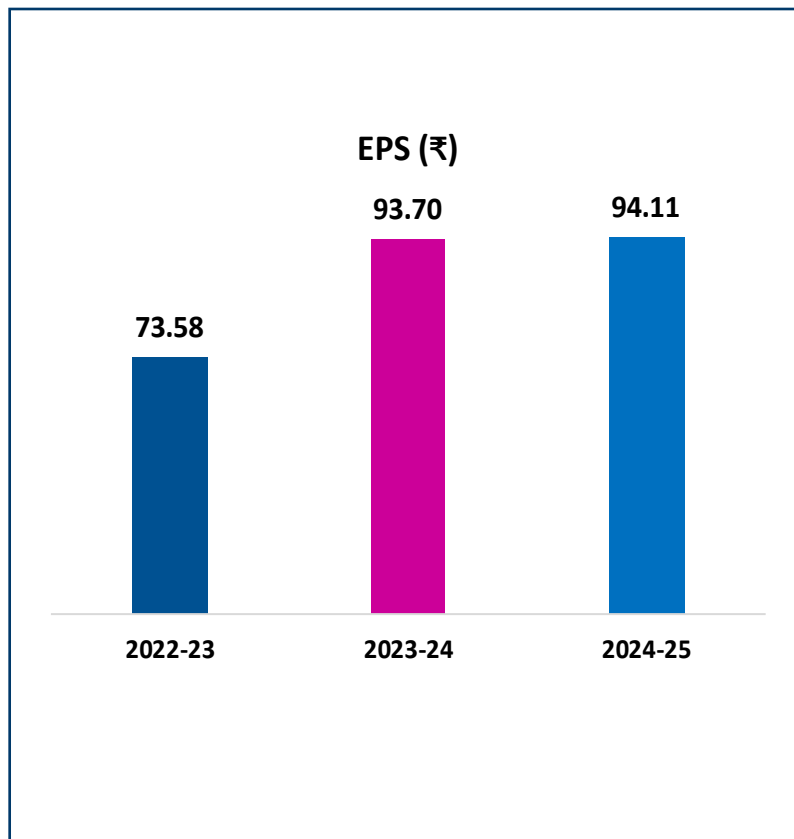
* Change in OPEX/ Revenue

Rewarding our shareholders

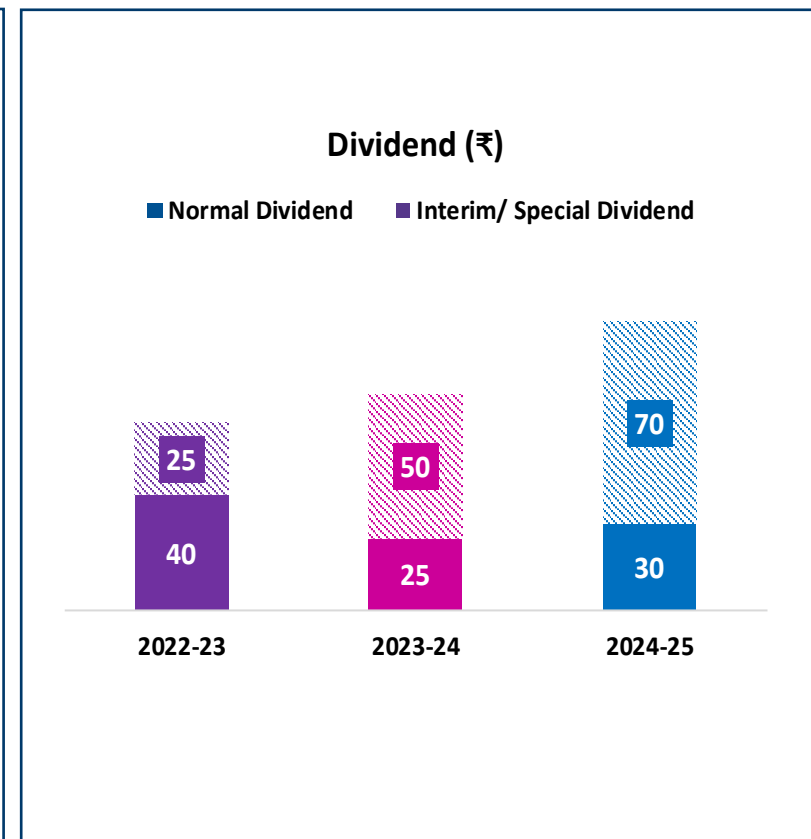
Stable Returns to shareholders



Increasing EPS



Sustained Dividend payout



Concluding Remarks

- Sustained market share gains in a hypercompetitive environment
- Recognized for our products and services, innovation and customer service
- Maintaining our commitment to shareholder value creation
- Progressing towards our ESG ambitions



Celebrating 4th year of Project Indradhanush and empowering women

AkzoNobel

Thank you!

