

**NEAPS/BSE ONLINE**

**11<sup>th</sup> November, 2025**

**The Corporate Relationship Department  
BSE Limited**

Phiroze Jeejeebhoy Towers,  
1<sup>st</sup> Floor, New Trading Ring,  
Rotunda, Dalal Street,  
Mumbai - 400001  
(BSE Scrip Code: 542905)

**Listing Department**

**National Stock Exchange of India Limited**

Plot No. C-1, Block-G,  
Exchange Plaza, 5<sup>th</sup> Floor,  
Bandra Kurla Complex, Bandra (E),  
Mumbai - 400 051  
(NSE Symbol: HINDWAREAP)

Dear Sir/Madam,

**Sub: Presentation on the Un-audited Standalone & Consolidated Financial Results of the Company for the second quarter and half year ended 30.09.2025**

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the copy of Presentation on the Un-audited Standalone & Consolidated Financial Results of the Company for the second quarter and half year ended 30<sup>th</sup> September, 2025.

The aforesaid presentation will also be available on the website of the Company i.e. [www.hindwarehomes.com](http://www.hindwarehomes.com).

You are requested to take the enclosed document on records.

For Hindware Home Innovation Limited

**Payal M Puri**

**(Company Secretary and Sr. V. P. Group General Counsel)**

**Name: Payal M Puri**

**Address: 301-302, 3rd Floor, Park Centra, Sector-30, Gurugram-122001**

**Membership No.: 16068**

**Hindware Home Innovation Limited**

**Corporate Office:** Unit No 201 (I), (II), (IIIA), (XVI) 2nd Floor, BPTP Park Centra, Sector-30, NH-8, Gurugram-122001  
T. +91 124-4779200, e-mail: [wecare@hindware.co.in](mailto:wecare@hindware.co.in) | [investors@hindwarehomes.com](mailto:investors@hindwarehomes.com)

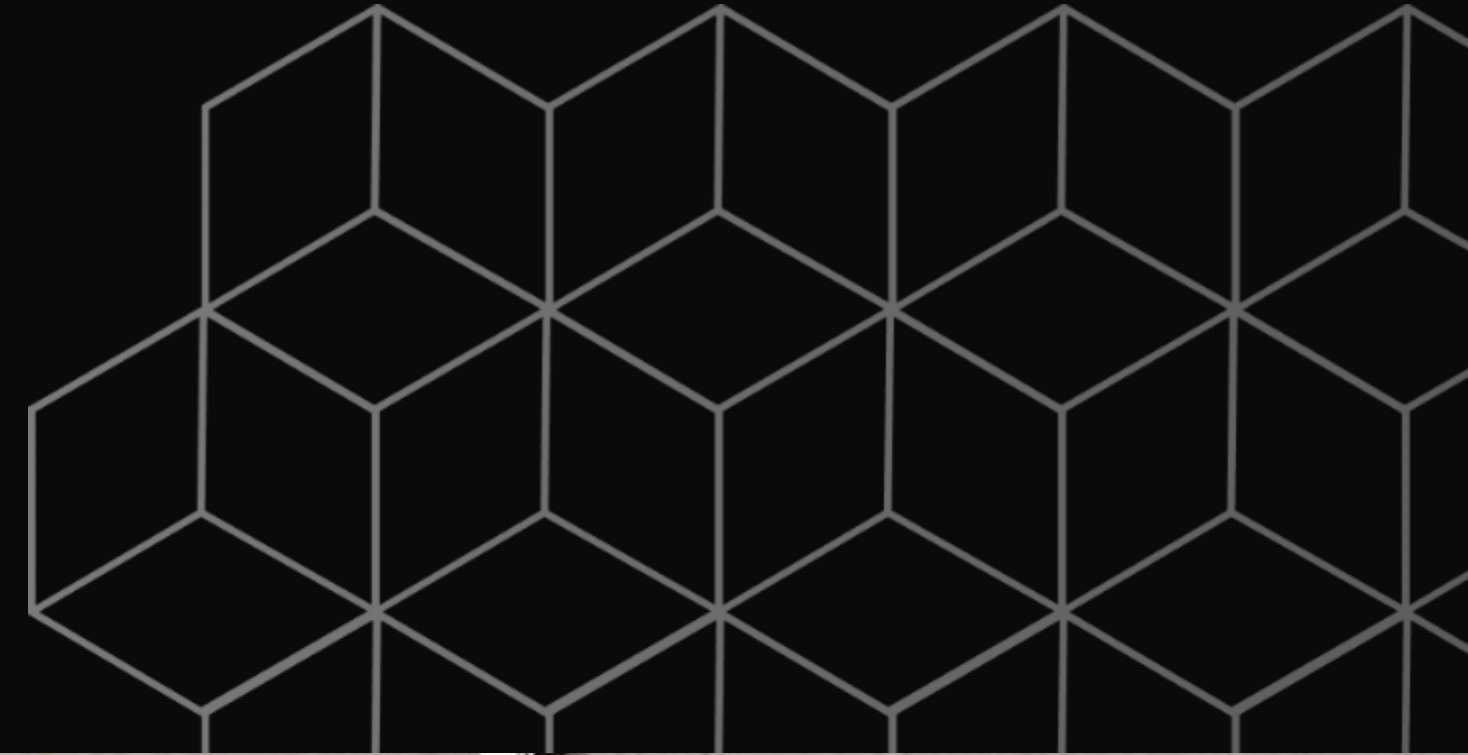
**Registered Office:** 2, Red Cross Place, Kolkata- 700001, West Bengal, India. T. +91 33-22487407/5668  
[www.hindwarehomes.com](http://www.hindwarehomes.com) | CIN: L74999WB2017PLC222970

hindware  
smart appliances



# Focused on Excellence Committed to Customers

Q2 FY26 PRESENTATION



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# The Hindware Story



# Hindware's Unique Competitive Edge

Exploring the key factors that set Hindware apart in the market.



1

## Strong brand trust and recall

Hindware's decades of trust guarantee strong consumer recall.

2

## Strict quality control measures

Hindware ensures excellence through strict quality and designer collaboration.

3

## Extensive distribution network

Broad distribution gives Hindware significant market reach.

4

## Commitment to R&D

Innovation is driven by Hindware's R&D and sustainable practices.

5

## Prompt after-sales service

Robust after-sales service boosts customer satisfaction and Hindware loyalty.

6

## Engaging marketing campaigns

Captivating marketing campaigns effectively connect with consumers, building strong brand interest and recall.

# What We Do..



## Sanitaryware

### *Extensive Premium Range*

Our sanitaryware portfolio offers diverse designs, features, and prices for every project.



## Faucets

### *Premium Design, Diverse Brands*

Our diverse collection offers designer to premium options, meeting all aesthetic & functional needs.



## CPVC/PVC Pipes & Fittings

### *TRUFLO by Hindware*

We offer certified CPVC, PVC, UPVC, SWR plumbing, overhead water storage tanks.



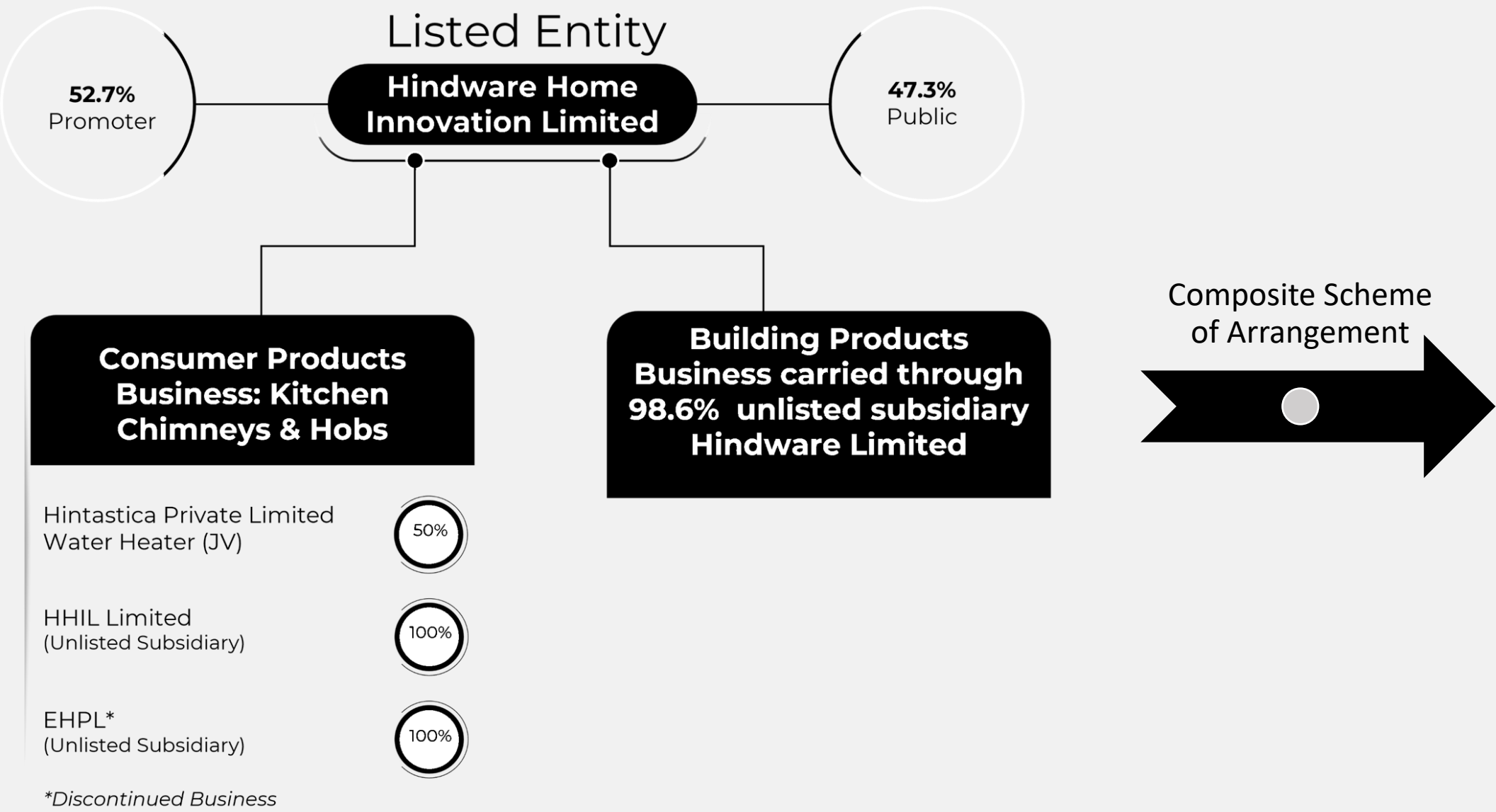
## Kitchen Chimney & Hobs

### *Modern Kitchen Appliances*

We offer innovative kitchen appliances, including advanced hobs and efficient chimneys.

Building Product Business carried through Hindware Limited

# We Are Unlocking Stakeholders Value



- Board has approved the Composite Scheme of Arrangement envisaging demerger of its Consumer Products Business into its wholly owned subsidiary HHIL Limited and amalgamation of remaining Company into Hindware Limited.
- As part of the Scheme, shareholders holding one share in Hindware Home Innovation Limited will get 1 share in HHIL Limited and 1 share in Hindware Limited.
- Post implementation of the Scheme, HHIL Limited and Hindware Limited will be listed on both BSE & NSE and Hindware Home Innovation will cease to exist.
- **BSE and NSE has approved the Composite Scheme of Arrangement and pursuant to that, the Company has filed an application for approval of the Scheme with the NCLT Kolkata.**
- The scheme is effective from April 1, 2025, subject to requisite approvals from shareholders, creditors, SEBI, stock exchanges, and NCLT.

*Refer Stock Exchange Intimation dated 27<sup>th</sup> March 2025*

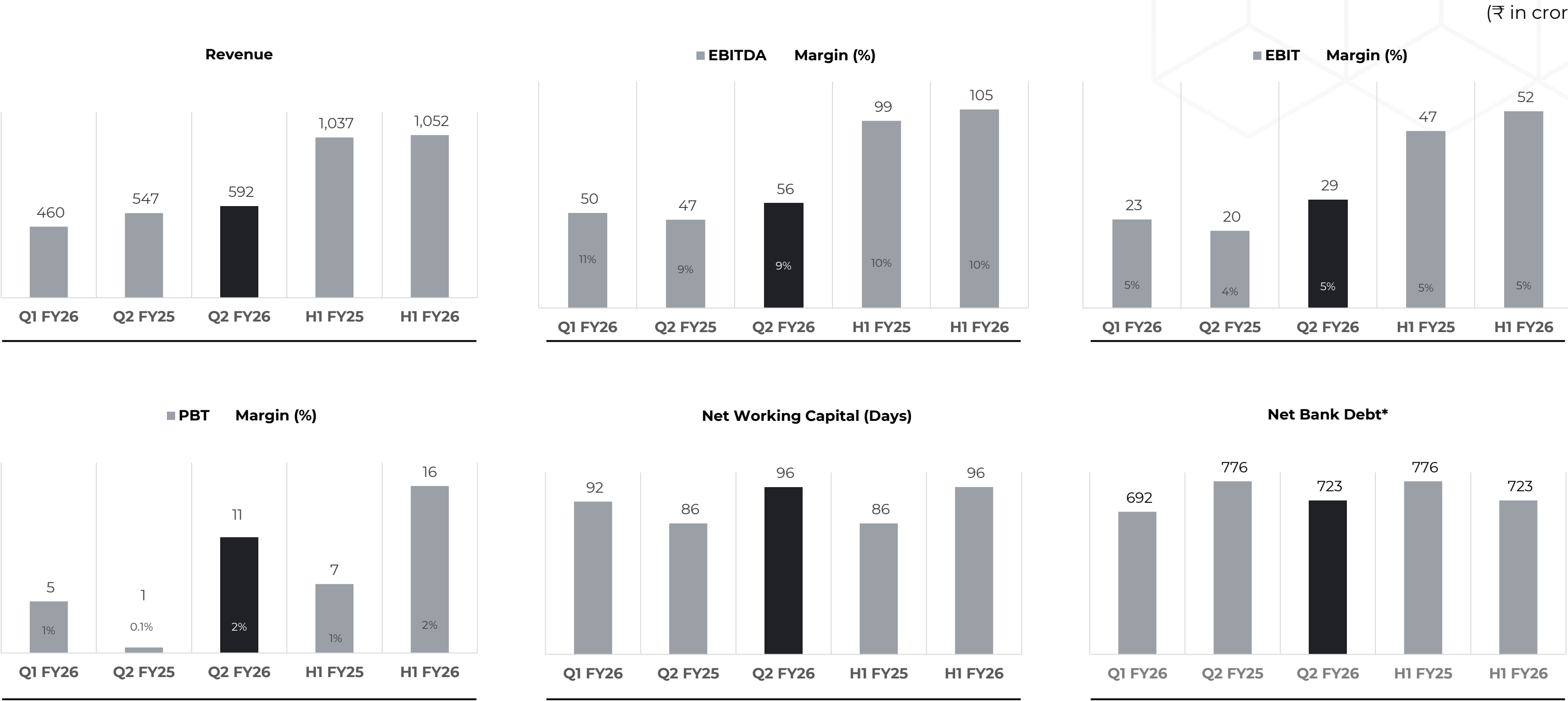
# A: Hindware Limited

hindware *italian*  
collection

QUEO

TRUFLO<sup>®</sup>  
by hindware

# Hindware Business Update



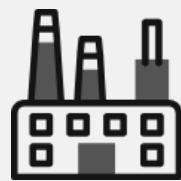
\* Excluding inter company loan of Rs.98 crore extended by Hindware Home Innovation Limited to Hindware Limited  
Above stated financials are rounded off and as per management reported figures by adding Bathware and Pipes Businesses



# Bathware Business



# Bathware Business Manufacturing Capabilities



## Manufacturing Plants

### Bathware Business Sanitaryware

1.75 Million Pieces per annum  
Bahadurgarh, Haryana

2.1 Million Pieces per annum  
Bibinagr, Telangana

### Faucets

3.7 Million Pieces per annum  
Kaharani, Rajasthan



## Products

### Sanitaryware

*Water Closets*  
*Wash Basins*  
*Urinals and Squatting pans*

### Faucets

*Bathroom faucets*  
*Kitchen faucets*  
*Diverter*  
*Sensor faucets*  
*Thermostats*  
*Showers*

### Wellness

*Bathtubs*  
*Shower panels*  
*Shower enclosures*  
*Vanity whirlpools*  
*Steam generators*

### Tiles

*Glazed vitrified*  
*Ceramic*  
*Full body vitrified*  
*Porcelain*  
*Double charge tiles*  
*Tiles Adhesive*





# Hindware Leading Bathware Brand

## Leading player in Sanitaryware & Faucets

Hindware stands out as a top brand in the sanitaryware and faucets market, offering a diverse range of products.

## Strong distribution & retail network

With 600+ brand stores and partnerships with 500+ distributors and 35,000+ retailers, we ensure a seamless customer experience and efficient service delivery.

## Brands available across price points

We cater to a wide audience by providing high-quality products across various price ranges, ensuring accessibility for all customers.

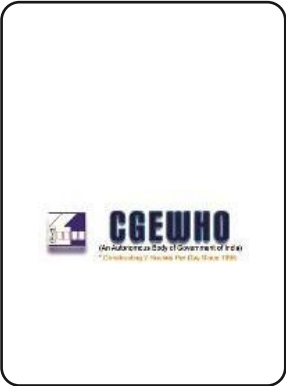
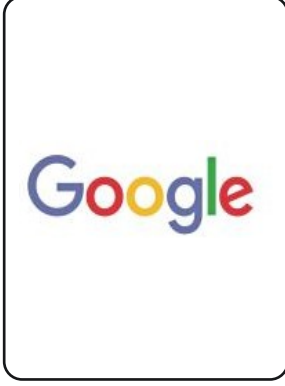
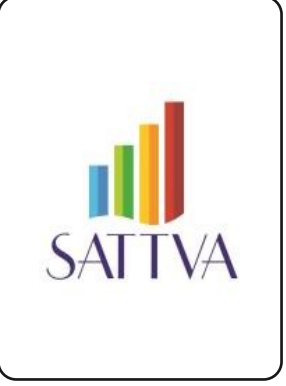
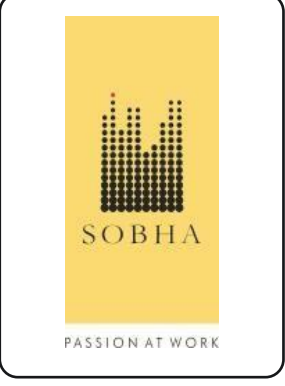
## Sustainable growth ecosystem

Hindware fosters growth by engaging with both intermediaries and end-users, focusing on sustainable practices and community involvement.

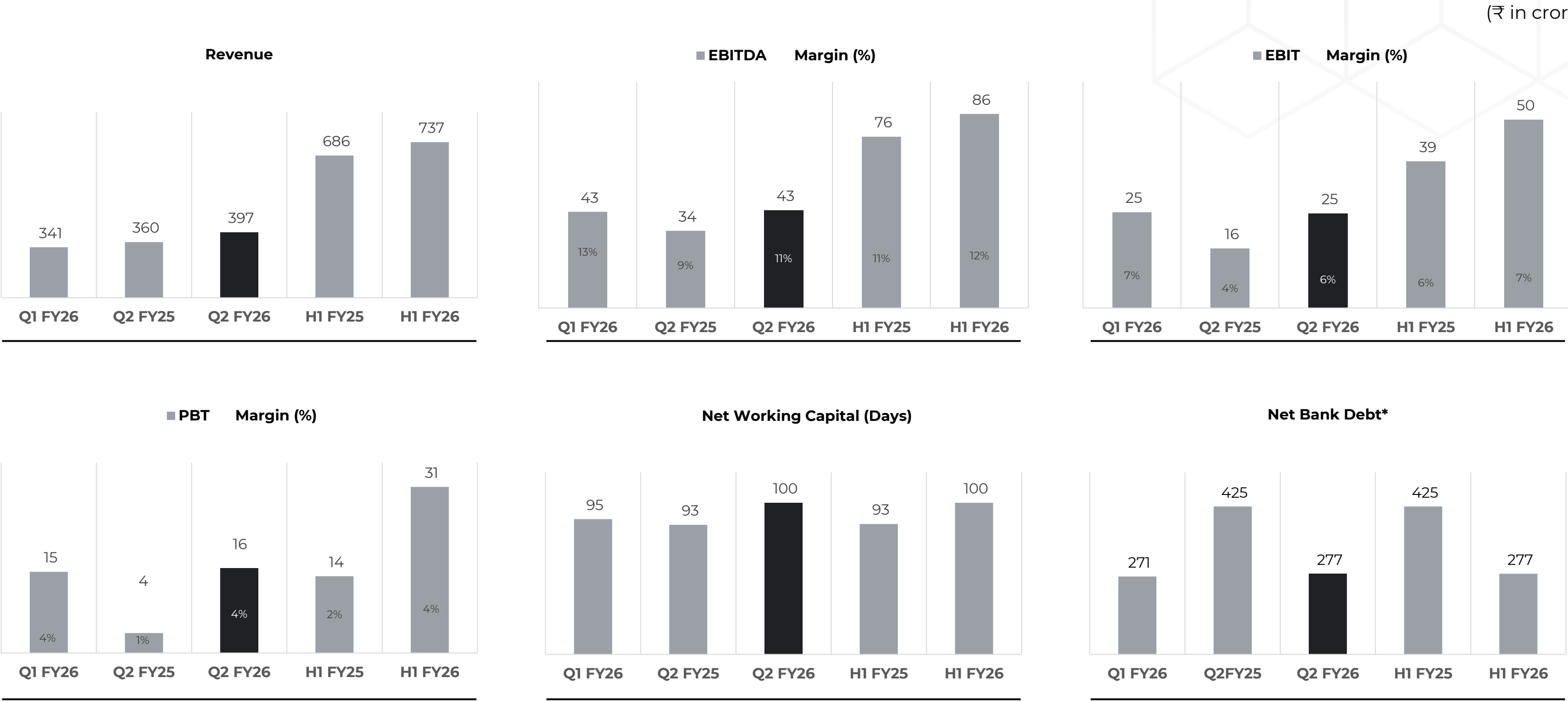
# INDUSTRY- FIRST INNOVATIVE, DESIGN LED PRODUCTS



# MARQUEE INSITUTIONAL CLIENTS

|                                                                                    |                                                                                     |                                                                                     |                                                                                      |                                                                                       |                                                                                       |                                                                                       |                                                                                       |                                                                                       |                                                                                       |                                                                                       |                                                                                       |
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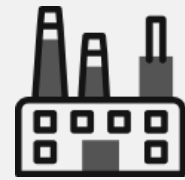
# Bathware Business Update



\* Excluding inter company loan extended by Hindware Home Innovation Limited to Hindware Limited  
Above stated financials are rounded off and as per management reported figures



# CPVC/PVC Pipes & Fittings Business



## Manufacturing Plants

### Plastic Pipes & Fittings

66,000+ tonnes per annum  
Sangareddy, Telangana

12,500 tonnes per annum\*  
Roorkee, Uttarakhand  
*\* Under trial production*



## Products

### Pipes

CPVC  
UPVC  
PVC  
SWR  
Column Pipes  
Multi layer Composite Pipes

### Overhead Water Storage Tanks

### Bath Fittings

*PTMT Faucets and other accessories*

**Pipes Business  
Manufacturing  
Capabilities**

# Truflo By Hindware



## India's Fastest Growing Brand in Pipes & Fittings

*Truflo by Hindware has rapidly emerged as the fastest-growing brand in India's dynamic plastic pipes and fittings segment, demonstrating strong market adoption and potential.*

## Extensive Distribution & Retail Network

*Truflo robust network of 320+ distributors and 30,000+ dealers ensures widespread product availability.*

## Strong Plumber Community Engagement

*Strategic plumbing community engagement through training forums and a 100,000+ plumber database strengthens market connect and brand recall.*

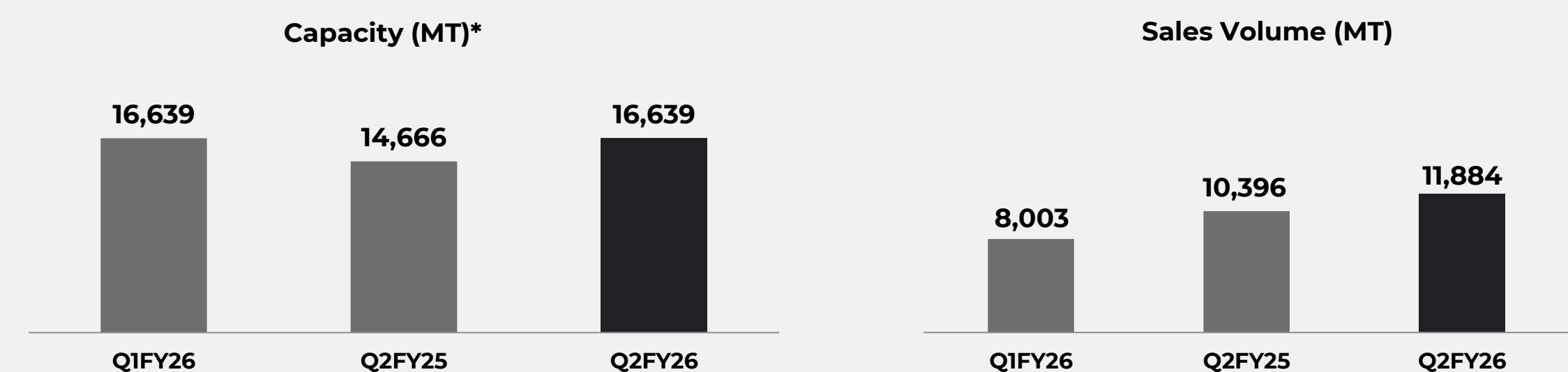
## Extensive Product Range

*Our expansive portfolio now includes over 2000+ SKUs, driving future growth across segments.*

# Pipe Business Update

Roorkee plant under trial production; 12,500 tonnes capacity to capture Northern India market.

Recently expanded the product portfolio with launch of several products such as foam core pipes for underground drainage and polypropylene random (PPR) plumbing pipes and fittings.

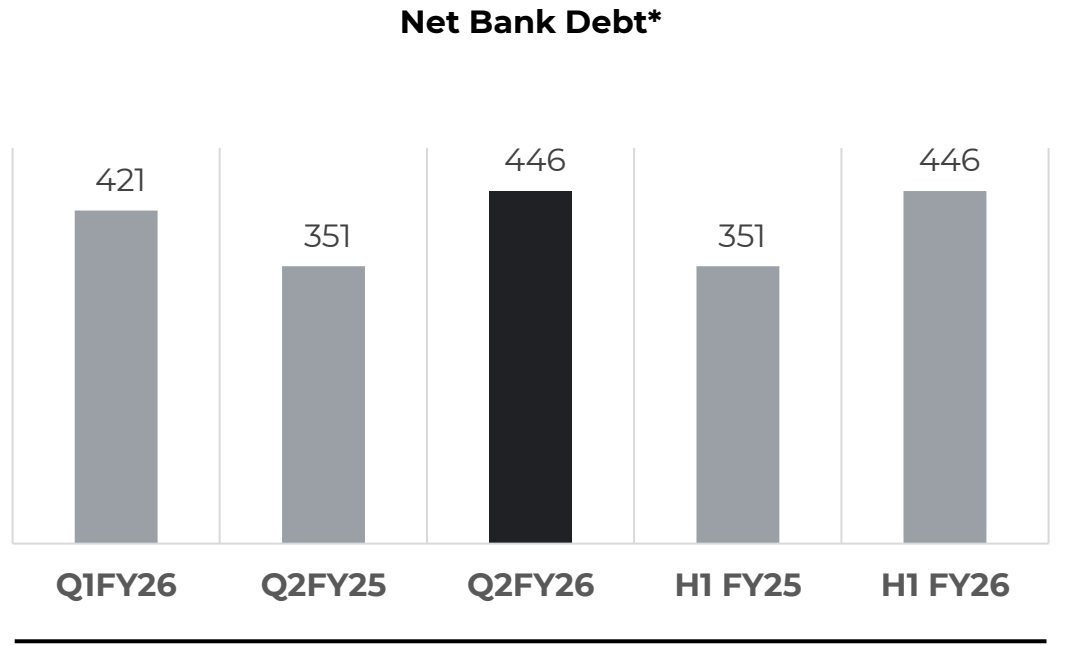
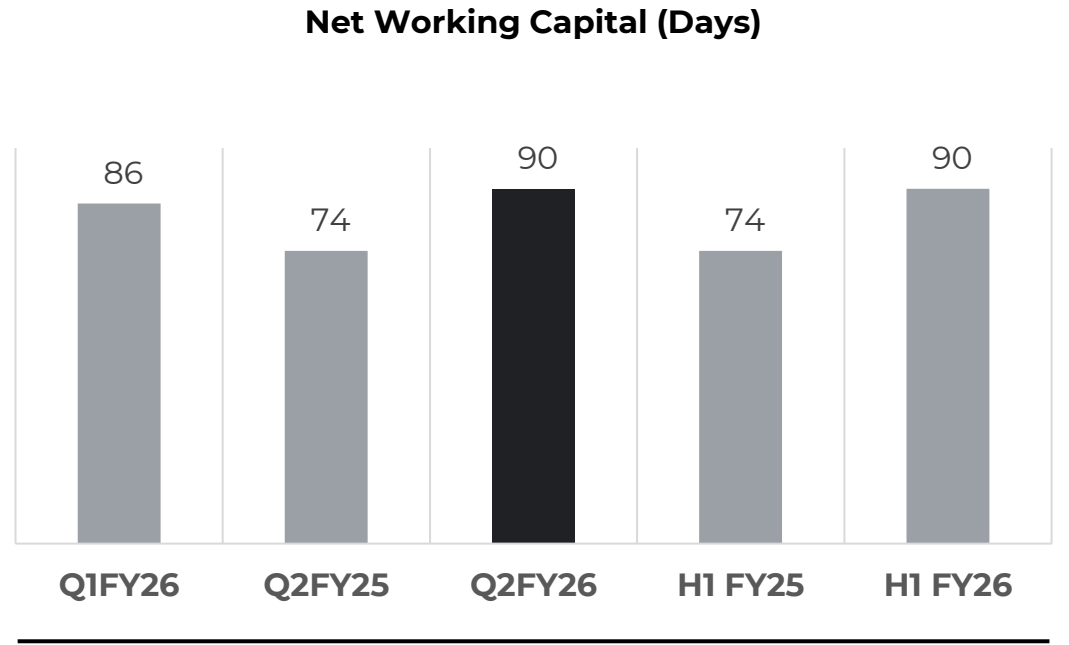
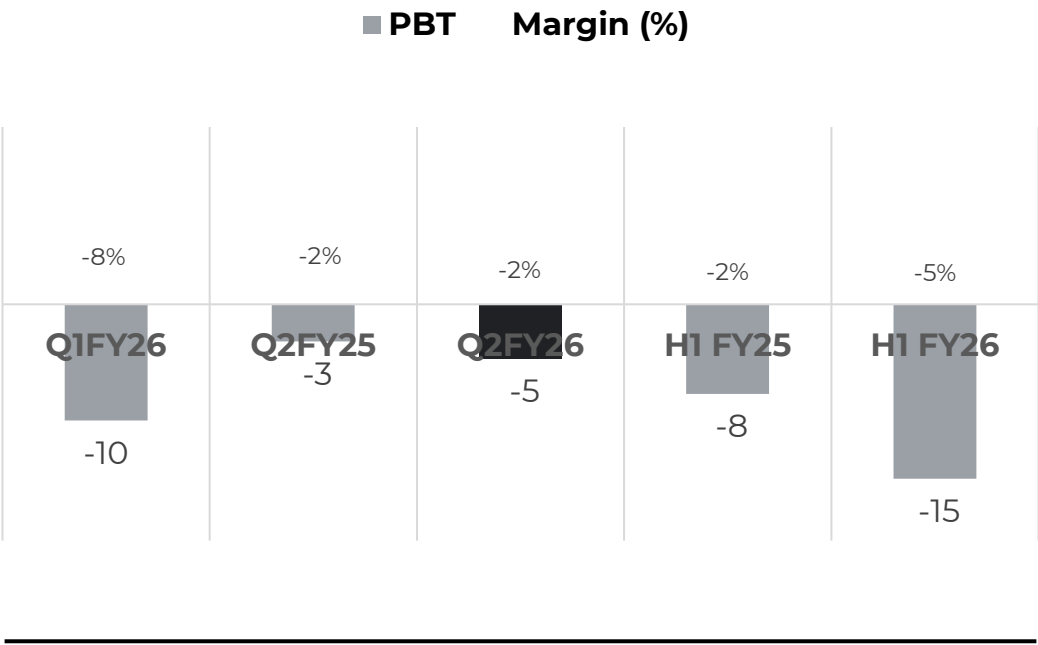
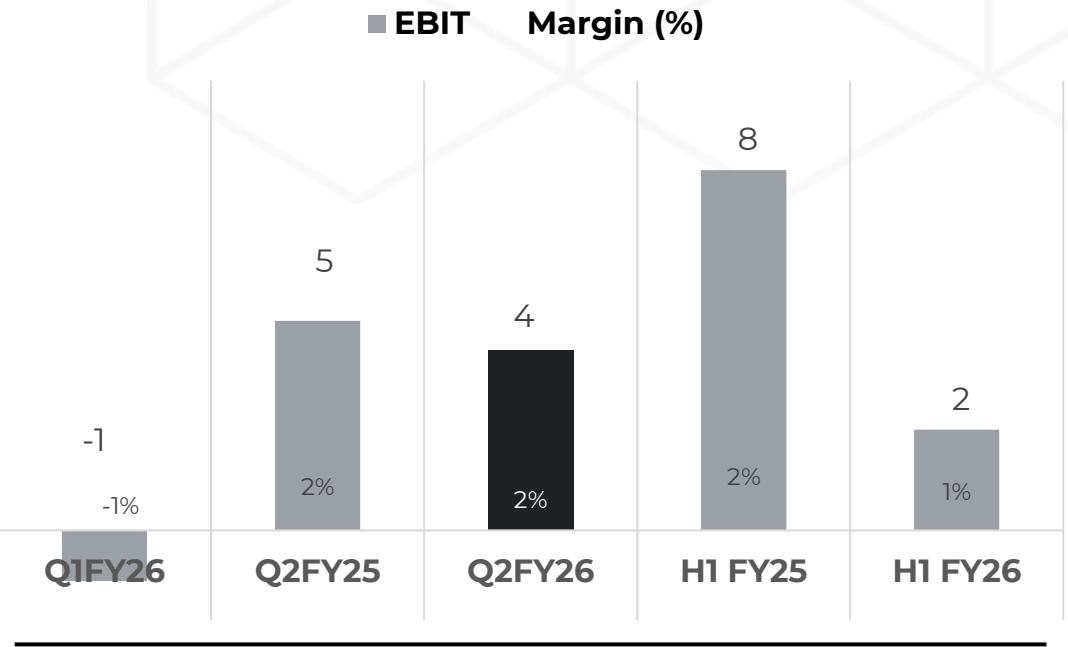
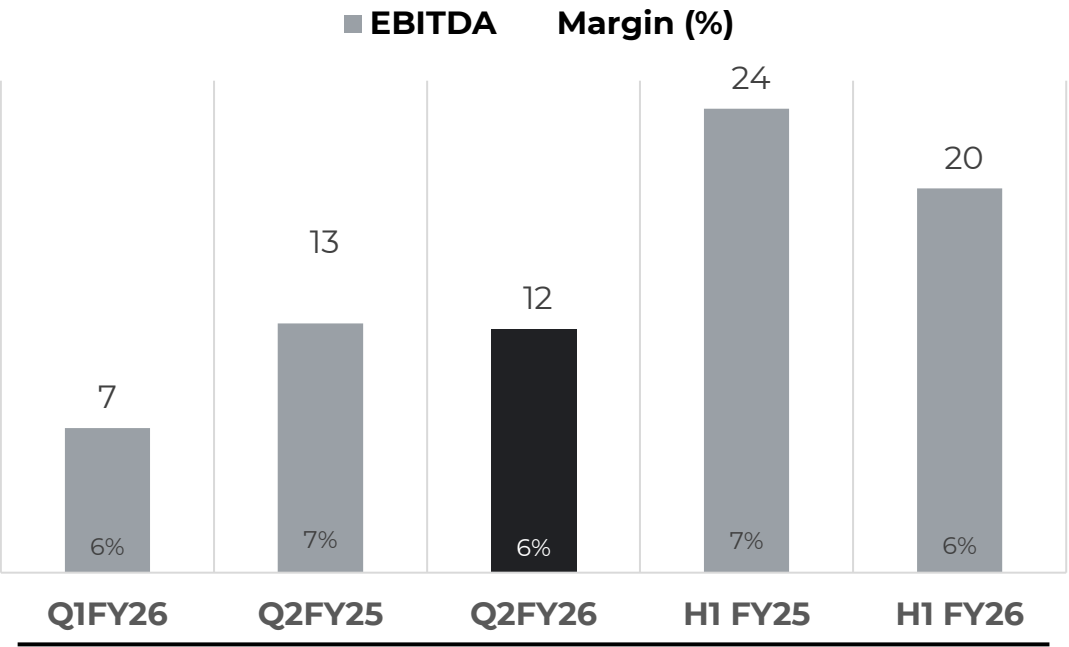
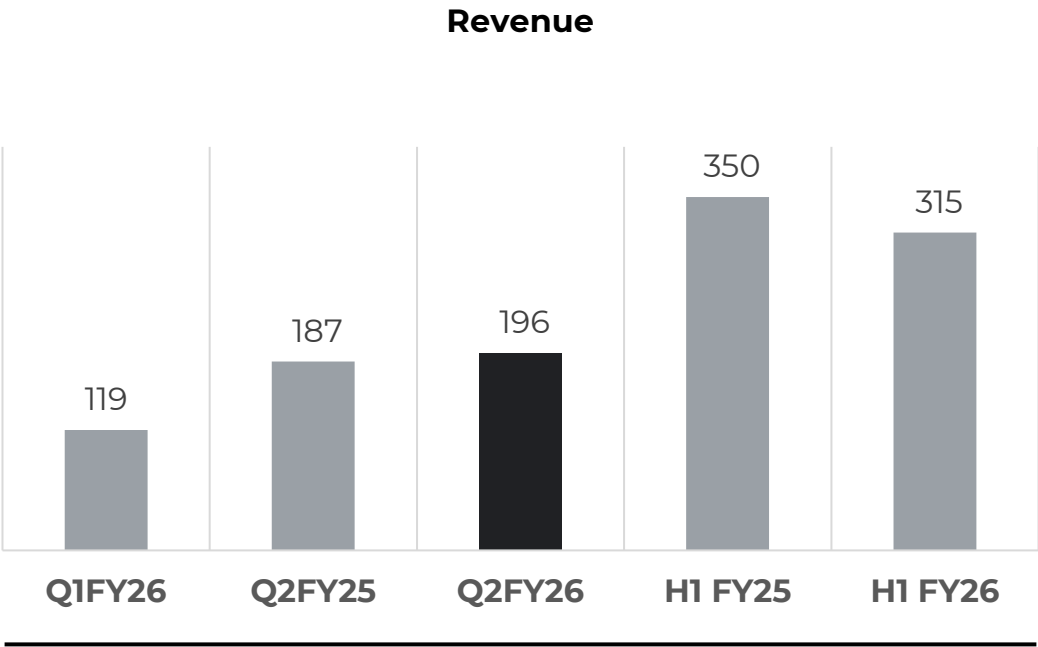


*\*Capacity is on a quarterly basis excluding Roorkee plant  
Above stated financials are rounded off and as per management reported figures*

TRUFLO products are NSF-certified, utilizing the CPVC compound Durastream, supplied by Sekisui Chemical Co. Ltd., a US\$10 billion company.

# Pipes Business Update

(₹ in crore)



\* Excluding inter company loan extended by Hindware Home Innovation Limited to Hindware Limited  
Above stated financials are rounded off and as per management reported figures

# Our Environmental, Social And Governance Commitments



## Environment

We are dedicated to reducing its carbon footprint, adopting energy-efficient technologies, and promoting the use of recycled materials to minimize its environmental impact, in aligning with global sustainability benchmarks.



## Social

We prioritize social responsibility by fostering an inclusive workplace, ensuring employee well-being and safety, and promoting diversity, fairness, and development opportunities. It actively engages with stakeholders and upholds ethical standards.



## Governance

We value governance based on trust, transparency, and accountability. It integrates ESG factors into its strategy, setting ambitious sustainability goals, and actively seeking partnerships to drive innovation and sustainability, all to ensure long-term success and resilience.

# Driving Our Sustainability Initiatives

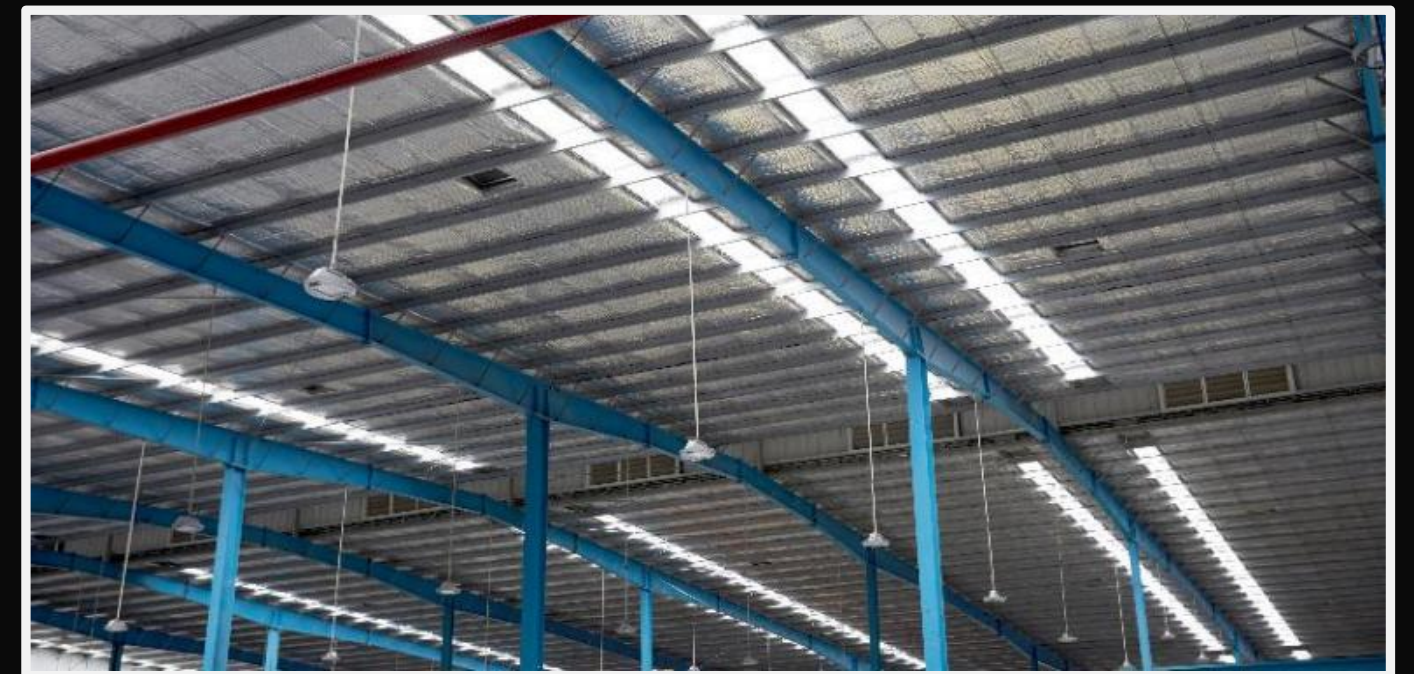
Energy efficiency: We boost efficiency with daylight, LED lights, efficient motors, advanced cooling, and robotics for optimized operations.

Water efficiency: "Zero" discharge, rainwater harvesting, low-flow fixtures, meter monitoring, and wastewater recycling ensure efficient water use.

Rooftop solar: Solar energy across plants cuts carbon, lowers costs, and enhances energy independence.

Waste management: Process mapping, segregation, wastewater treatment, and vermicomposting minimize pollution and optimize resource use.

Greenhouse gas emissions: On-site solar, green spaces, efficient logistics, and eco-friendly products reduce emissions and combat climate change.



DELIGHT  
HIGHER  
BTL  
NEW  
BRAND  
CONSUMERS  
GOING FORWARD  
COSTS  
PIPE  
SKUS  
FAUCETS  
DEALER  
BRAND  
IMPROVE  
OPTIMIZE  
ATL  
ROI  
LEADING  
HINDWARE  
GO-TO-MARKET  
ENHANCE  
ACCELERATE  
GROWTH  
ENGAGEMENT  
SANITARYWARE

# Bathware Business

## Driving Focused & Profitable Growth



### Market Expansion & Sales Generation

We are boosting top-city sales by optimizing channels, and deepening Tier-2/3 reach through strengthened distribution. Simultaneously, we're expanding e-commerce with targeted products and improved fulfillment.



### Focus on Product & Premiumization

We are optimizing portfolio for high-growth premium products, maximizing market reach. We invest in design to launch innovative products meeting evolving needs.



### Quality & After-Sales Service Excellence

We are enhancing brand loyalty via proactive, value-driven engagement. Offering high-quality designer products and improving service turnaround time boosts satisfaction.



### Deepening Institutional Engagement

We are accelerating B2B growth via institutional sales, focusing on projects and client relationships. Our dedicated architects/designers program scales engagement for faster business growth..



### Enhance Product Portfolio

We are launching new products, especially in designer basins, faucets, and smart toilets, supported by our dedicated design center that drives continuous innovation.



### Strengthened Distribution & Channel Engagement

We are enhancing our collaborations with key distributors and retailers to improve product availability and reach.



### Optimized Manufacturing & Cost Efficiency

We are streamlining production processes, implemented lean manufacturing principles to drive cost optimization.

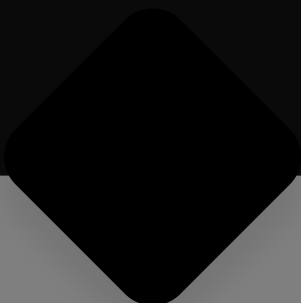


### Vibrant marketing campaigns

We are making strides in digital marketing along with traditional channels reinforcing brand visibility & engagement to connect with consumers.

# Plastic Pipes & Fittings

## Accelerating Growth & Market Leadership



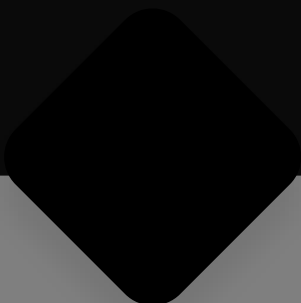
### Expand Product Portfolio

We have forayed into high growth segments such as plastic fire sprinkle systems, double wall corrugated pipes (DWC), foam core pipes to capture newer market opportunities & enhance value.



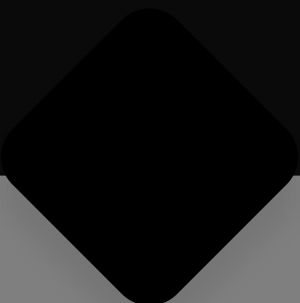
### Enhance Manufacturing

We have made investments over last few years will enable us to expand our market horizon both in the terms of geography and product portfolio.



### Operational Efficiency

We have high level focus to implement initiatives across business, optimize resource allocation, leverage technology, enhance productivity & cost-effectiveness.



### Build Market Ties

We have made strategic investments in brand and channels to boost market presence.

# Hindware Limited

## Board of Directors

**Mr. Sandip Somany**  
**Chairman and Managing Director**

More than 40 years work experience in the ceramics and glass industry.

**Mr. Ashok Jaipuria**  
**Independent Director**

Qualified in Business Administration and Marketing Science, Founder cum Trustee of Cosmo Foundation.

**Dr. Rainer Siegfried Simon**  
**Independent Director**

German citizen and professional with 37+ years of experience in international building products businesses.

**Ms. Alpana Parida**  
**Independent Director**

28+ years of experience in retail and marketing communications in the US and in India .

**Mr. Shashvat Somany**  
**Non-Executive Non-Independent Director**

Drives the Group's long-term strategy, focusing on innovation and growth.

**Mr. Salil Kumar Bhandari**  
**Independent Director**

Fellow Chartered Accountant, Commerce Graduate (Honours) and Founding Partner of BGJC & Associates LL.

**Mr. Girdhari Lal Sultania**  
**Non-Executive Non-Independent Director**

Fellow Chartered Accountant, Fellow Company Secretary and consultant by profession.

# Hindware Limited Proficient And Committed Leadership



**Mr. Sandip Somany**

Chairman and  
Managing Director

40+ years of experience in the ceramics & glass industry. He is the past President of FICCI (2018-19) and Chairman Indian Council of Sanitaryware Manufacturers (INCOSAMA). He holds a degree from the University of California, USA, and a bachelor's degree from Delhi University.



**Mr. Shashvat Somany**

Group  
Strategy Head

He drives the Group's long-term strategy, focusing on innovation and growth. Began his career at Deloitte Consulting. Also, as Chairman of the Economic Affairs Committee at PHD Chamber, he leads key community initiatives. He holds an MBA from London Business School and a BA from UCLA.



**Mr. Sandeep Sikka**

Group Chief  
Financial Officer

30+ years of experience in project finance, business strategy, and structured finance. He has previously worked with Jindal Stainless as VP and Head - Corporate Finance and with Usha International as the Group CFO.



**Mr. Nirupam Sahay**

Chief Executive  
Officer, Bathware  
Business

30+ years of experience in leadership roles, with a proven track record of driving growth and profitability across diverse sectors. He has previously worked with leading organizations such as Dixon Technologies, Philips Lighting, GE Capital, and Whirlpool.



**Mr. Rajesh Pajnoo**

Chief Executive  
Officer, Pipes  
Business

28+ years of experience in plastic and PVC industry. He has earlier worked as COO with Kisan Mouldings.

# B: Hindware Home Innovation Limited

hindware  
smart appliances

# Hindware Home Innovation Limited

Our portfolio has been rationalized to emphasize high-demand, continuous-selling products (e.g., chimneys, cooktops, hobs, sinks), leading to sustained demand and improved focus.

Kitchen appliance portfolio has been strengthened with the introduction of the new range of products.

Continued its leadership position in the kitchen appliances segment, reflecting the strength and resilience of its brand, despite challenges.

Maintain strong online presence on e-commerce platforms such Amazon and Flipkart, offering a wide range of kitchen and consumer appliances.

The Board has approved discontinuation of certain high loss making product categories viz. air coolers (other than through the e-commerce channel), ceiling and other fans, air purifiers, water purifiers, and furniture fittings with a view to focus and concentrate on core business activities related with kitchen appliances and air coolers (through the e-commerce channel).

The Board has also approved sale/liquidation of various assets relating to aforesaid discontinued product categories. Please refer note no 3 of Q2 FY26 published financial results for the further details.

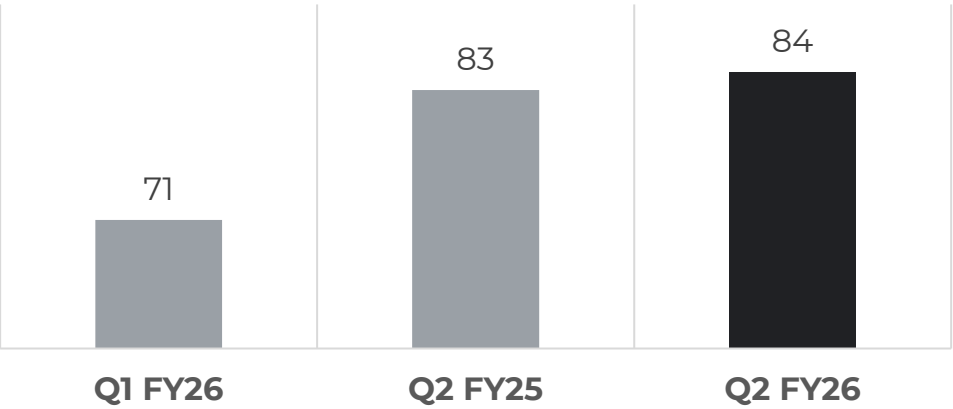


# Hindware Home Innovation Limited- Standalone Performance

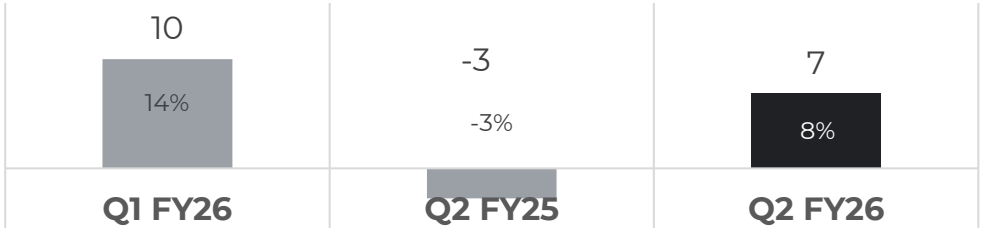
(₹ in crore)

Q2 FY 26

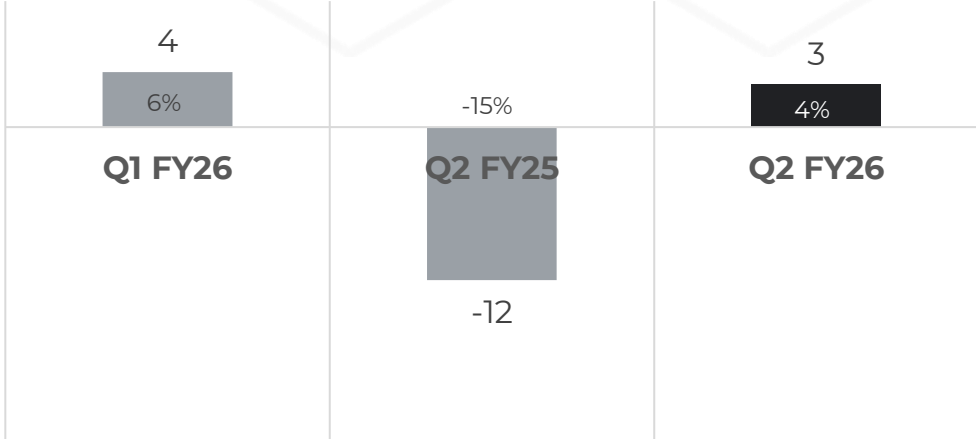
Revenue



EBITDA Margin (%)

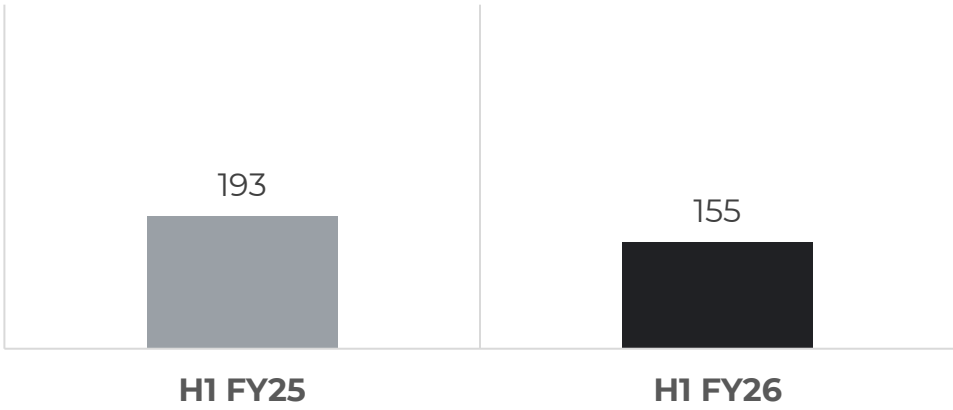


PBT Margin (%)



H1 FY 26

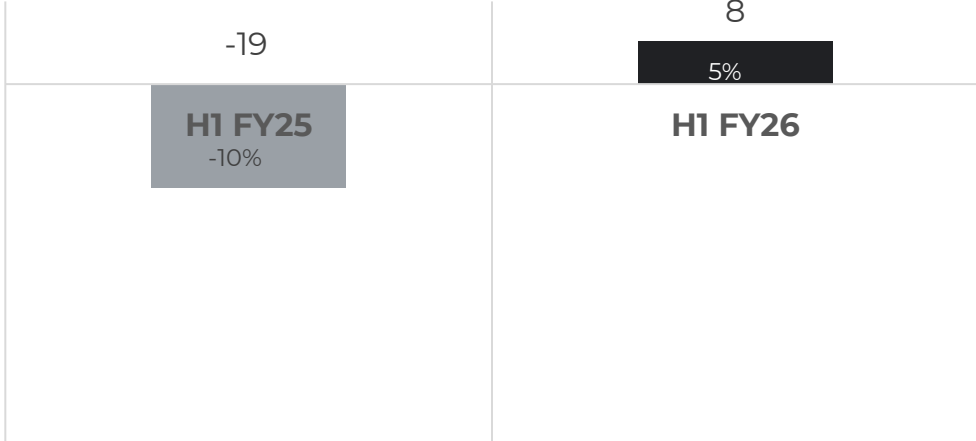
Revenue



EBITDA Margin (%)



PBT Margin (%)



- The Profit Before Tax figure excludes exceptional loss / gain items of (i) Rs.49.49 crore loss due to discontinuation of certain high loss making product categories in Q1 FY26 and (ii) gain of Rs.0.61 crore in Q2 FY26. Please refer note no 3 of Q2 FY26 published financial results for the further details
- All figures are from Continuing Operations

# Hindware Home Innovation Limited

## Driving Focused Profitability & Value Creation



| Portfolio Rationalized                                                                                                                                    | Diversified Channel Presence                                                                                                                                            | Created Innovative Products                                                                                                                 | Implemented Operational Efficiency                                                                                                                                                        |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| We have rationalized our portfolio, emphasizing continuous-selling products like chimneys, hobs, and sinks, ensuring sustained demand and improved focus. | We have implemented targeted go-to-market actions across all channels - general trade, modern retail, institutional, e-commerce to strengthen kitchen appliance growth. | We Innovated smart kitchen appliances, like chimneys with low decibel noise, enhances user comfort and optimizes modern kitchen efficiency. | We have implemented operational efficiency, optimizing support costs like warehousing, logistics, and after-sales service. This drives quality enhancement and overall cost optimization. |

# Hindware Home Innovation Limited Board of Directors

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**Mr. Nand Gopal Khaitan**  
**Independent Director**

An Attorney-At-Law, Advocate and Notary, practicing in the Hon'ble High Court Calcutta and the Hon'ble Supreme Court of India

**Mr. Salil Kumar Bhandari**  
**Independent Director**

Fellow Chartered Accountant, Commerce Graduate (Honours) and Founding Partner of BGJC & Associates LLP.

**Ms. Sonali Dutta**  
**Independent Director**

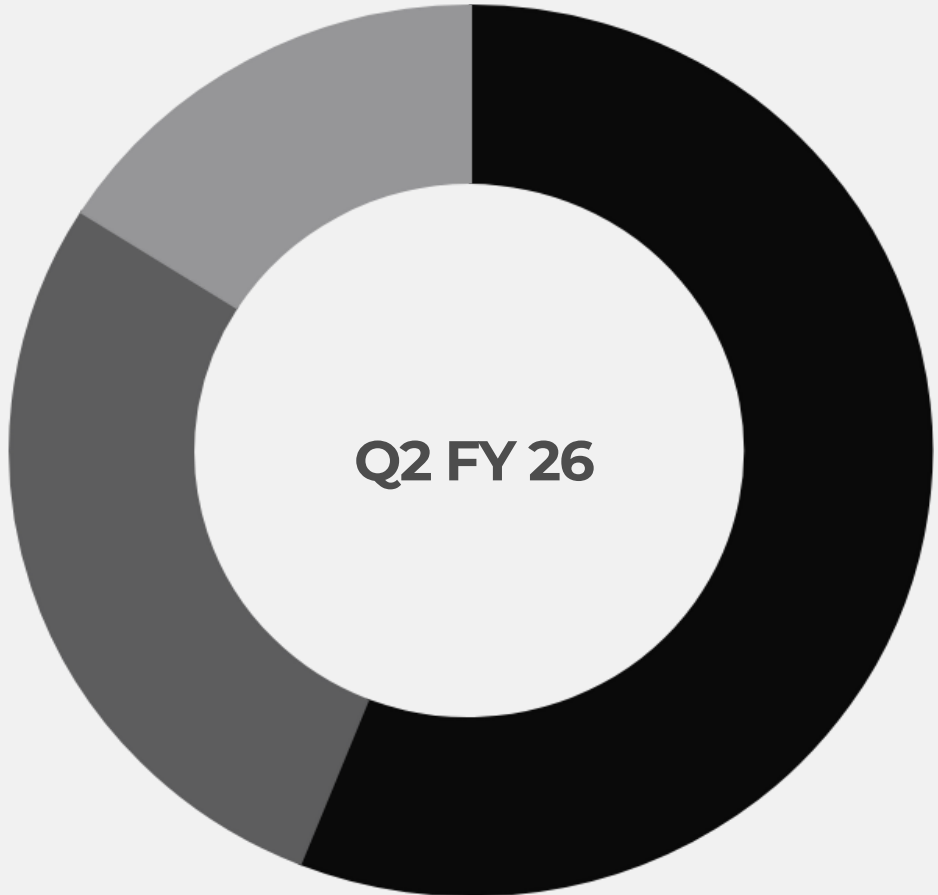
Over 36 years of experience in marketing and HR development across various geographies.

**Mr. Girdhari Lal Sultania**  
**Non-Executive Non-Independent Director**

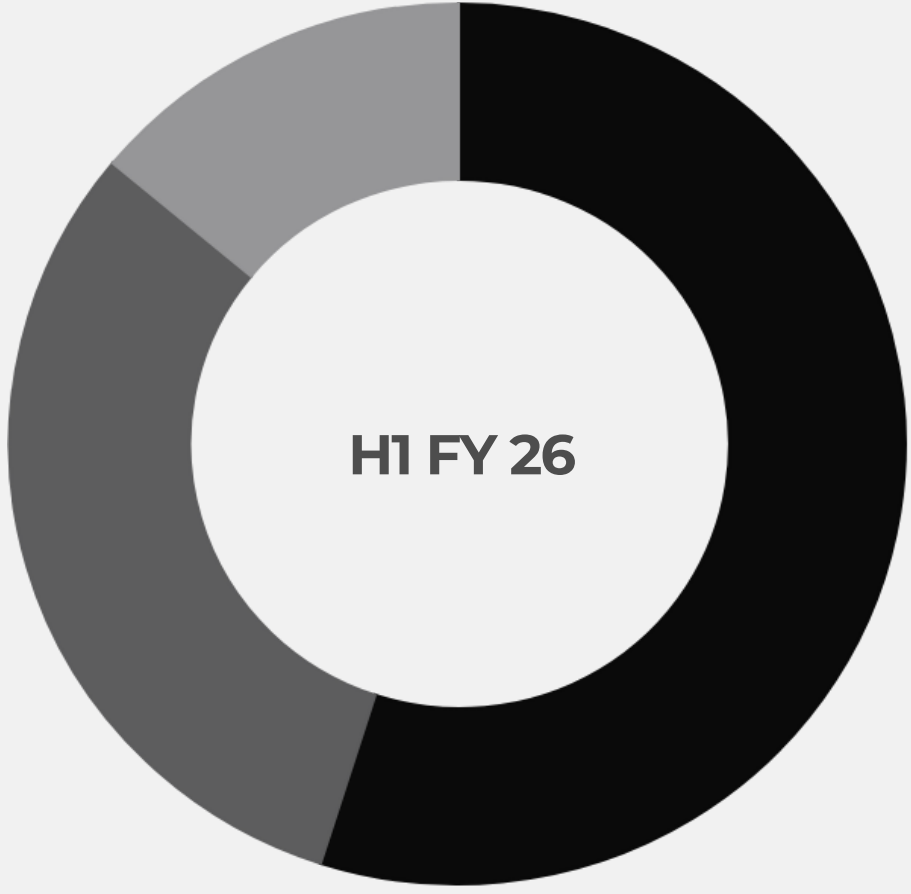
Fellow Chartered Accountant, Fellow Company Secretary and consultant by profession.

# **C: Our Consolidated Performance**

# Consolidated Financials Revenue Mix



- 59% Bathware
- 29% Plastic Pipes & Fittings
- 12% Consumer Products

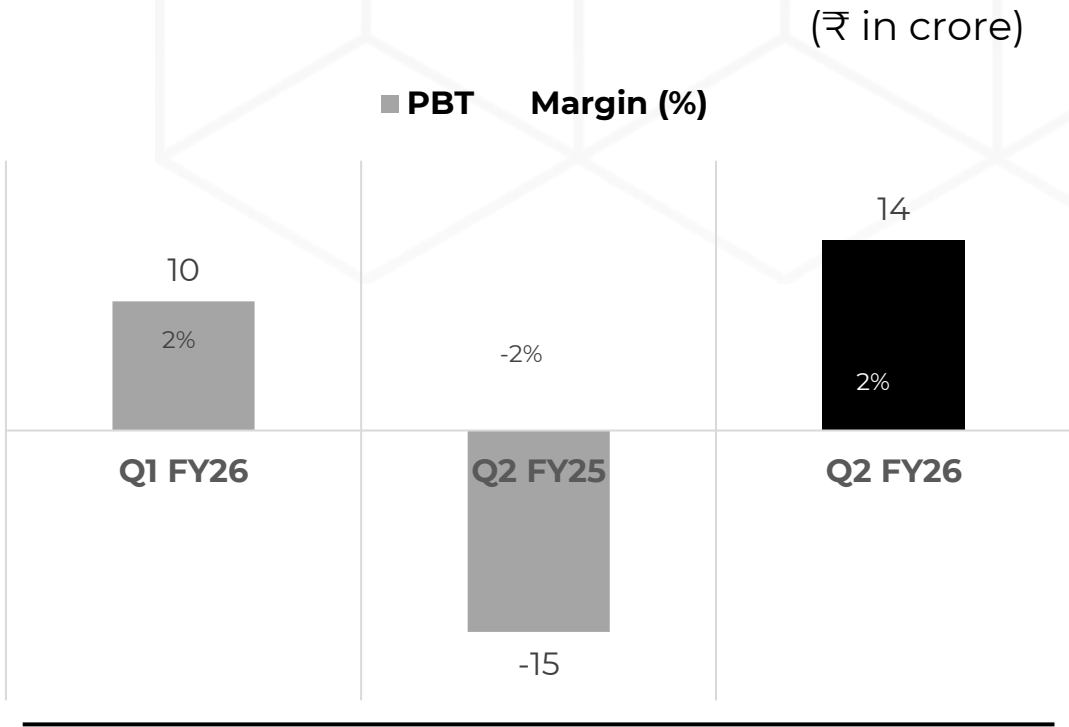
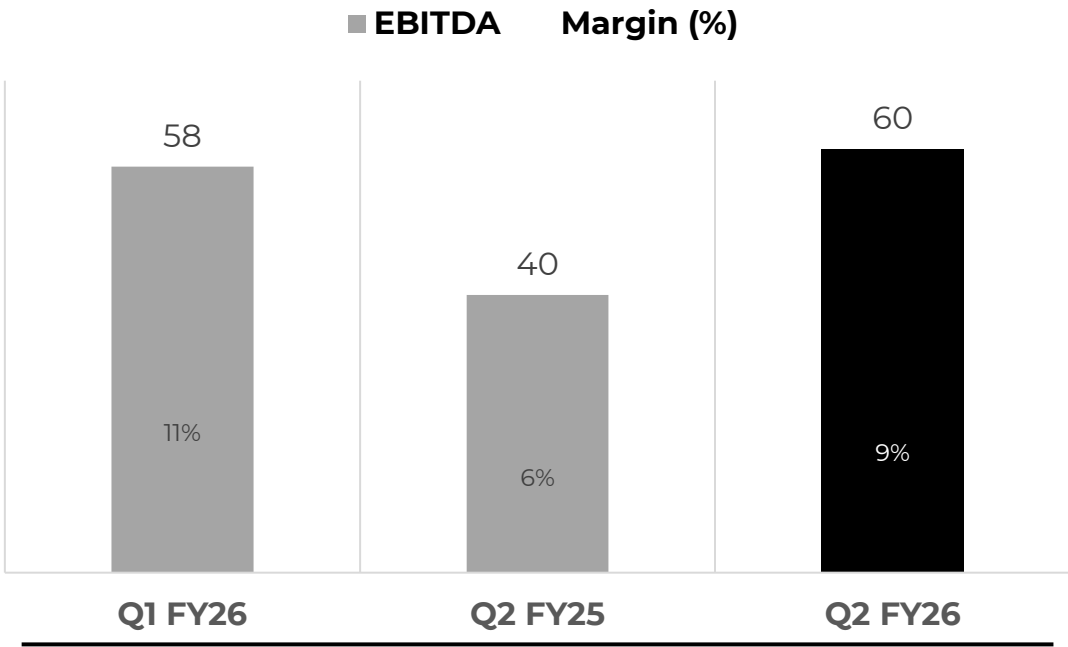
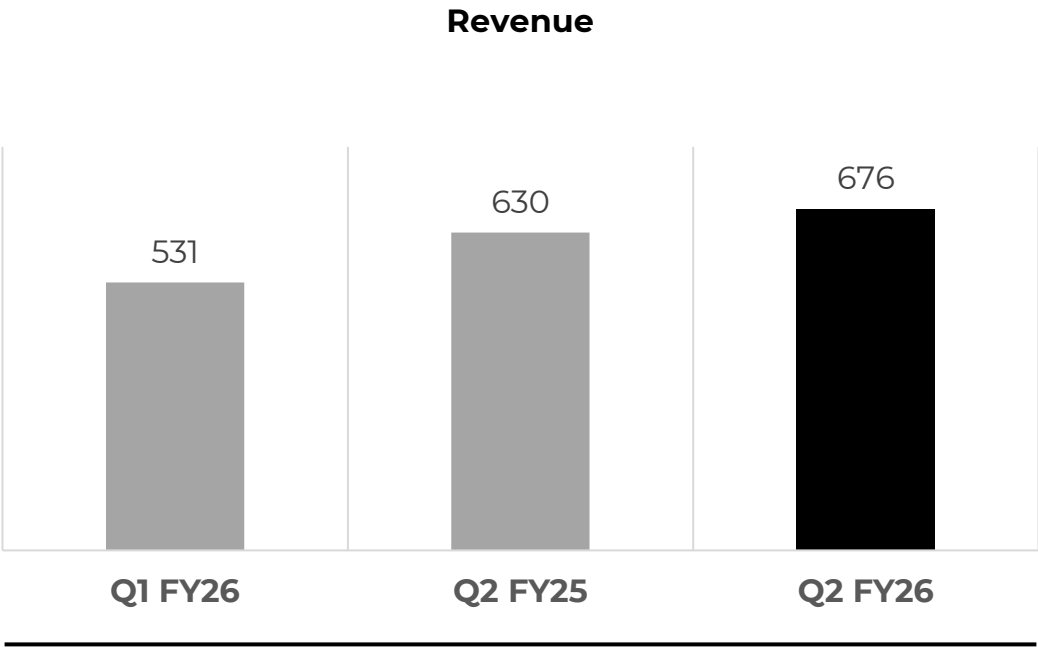


- 61 % Bathware
- 26% Plastic Pipes & Fittings
- 13 % Consumer Products

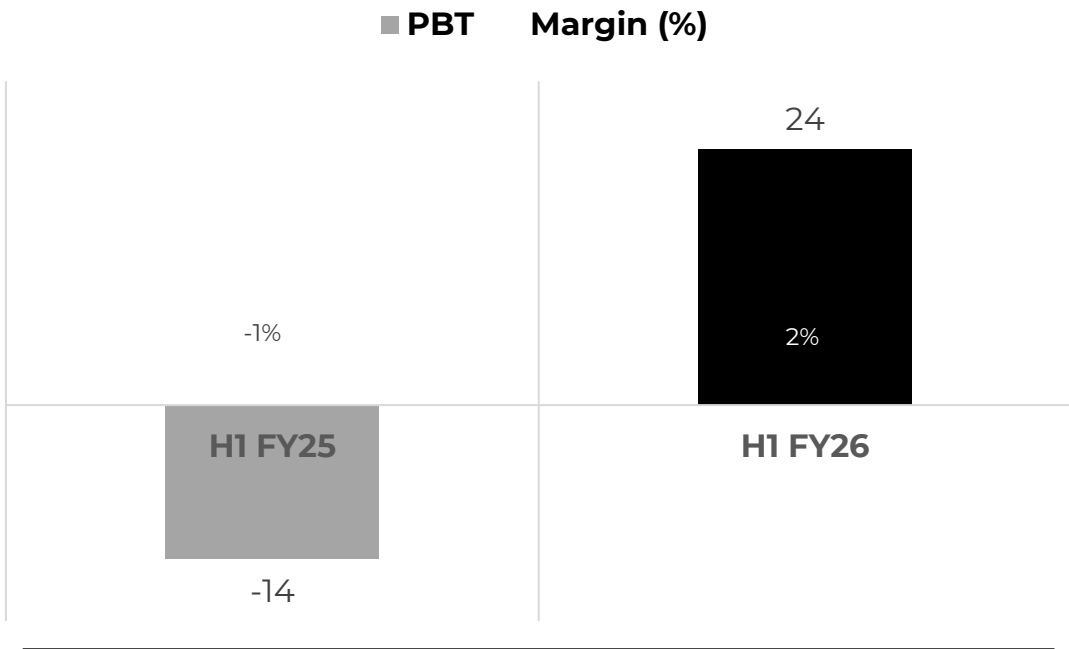
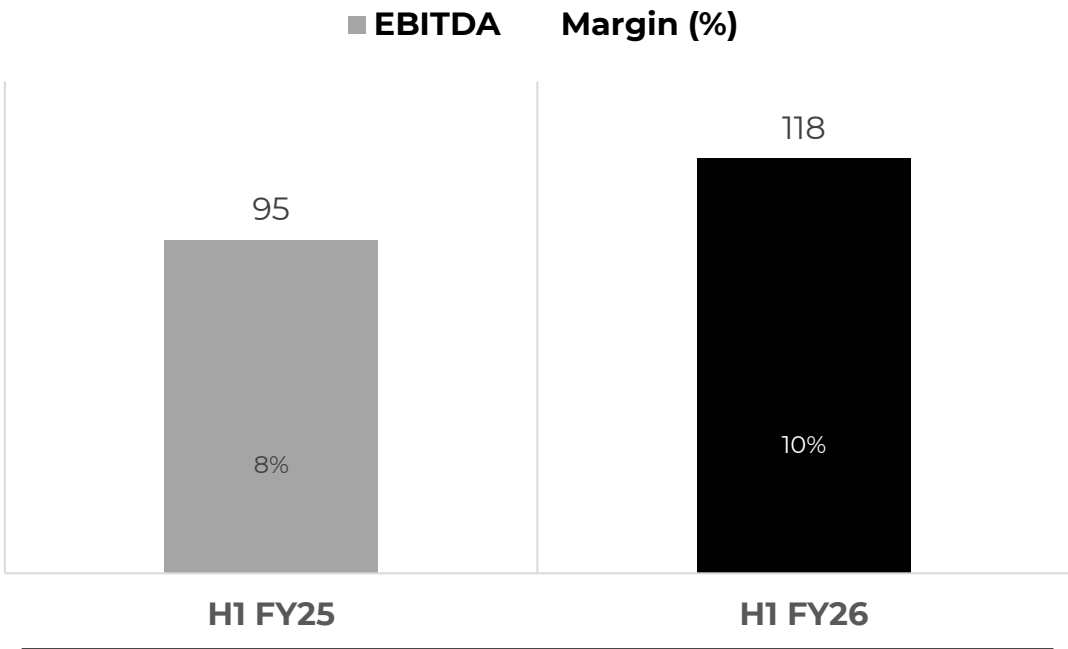
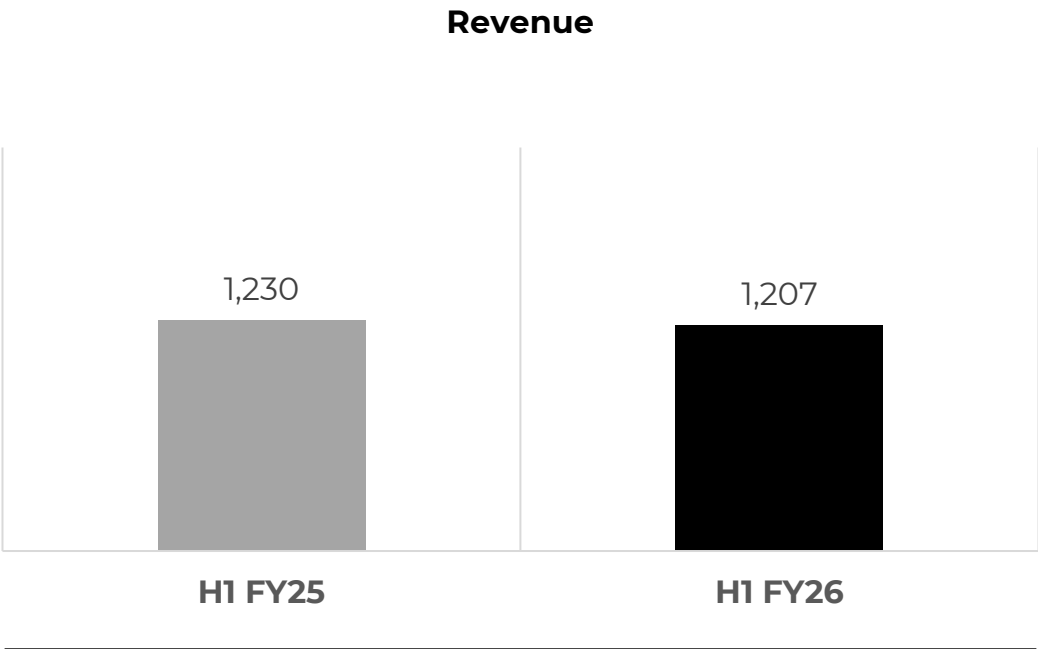


# Consolidated Financial Performance

Q2 FY 26



H1 FY 26



- Notes:**
- Profit Before Tax figure excludes the share of profit /(loss) after tax of Joint Venture
  - The Profit Before Tax figure excludes exceptional loss / gain items of (i) Rs.49.49 crore loss due to discontinuation of certain high loss making product categories in Q1 FY26 and (ii) gain of Rs.0.61 crore in Q2 FY26. Please refer note no 3 of Q2 FY26 published financial results for the further details
  - All figures are from Continuing Operations

# THANK YOU



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