

14th November 2025

The National Stock Exchange of India The BSE Limited Limited Corporate Relationship Dept. Exchange Plaza, 5th Floor 1st Floor, New Trading Ring, Plot No. C/1, G Block Rotunda Building Phiroze Jeejeebhoy Towers Bandra Kurla Complex Dalal Street, Fort Bandra(E) Mumbai – 400051 Mumbai – 400001 **Code: EIHOTEL** Code: 500840

Sub: Submission of presentation to Investors / Analysts

Dear Sir / Madam,

Pursuant to Regulation 30(6) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Listing Regulations), please find enclosed the copy of the presentation to investors/analysts in respect of the unaudited Financial Results (Standalone and Consolidated) of the Company for the quarter and six months ended 30th September 2025 declared on 11th November 2025.

The above may please be taken on record.

Thank you,

Yours faithfully,

For EIH Limited

Lalit Kumar Sharma Company Secretary

EIH Limited

Earnings Call: Q₂FY26



Performance at a Glance



Geo-political Disruptions

- International travel continued to be impacted by geo-political disruptions across key markets.
- Domestic air passenger traffic declined by 2.4% over Q2FY25



Adverse Weather Conditions

Domestic travel was adversely affected by extended monsoon and above normal rainfall in several regions



Like-to-Like

Performance

(Without The Oberoi Grand and Airport Lounge, Mumbai)



Cash Position

H1FY26

Revenue Growth: 14%

EBITDA Growth: 12%

Q2FY26

Revenue Growth: 9%

EBITDA Growth: (3%)

Healthy Cash Position to drive expansion

INR 1,057 Cr

Industry Performance

Q2 FY25-26	Q2 FY25-26	Q2 FY25-26
Occupancy	ARR (Rs.)	RevPAR
60-62%	7,500-7,700	4,500-4,774
[Flat vs. PY]	[+5-7% vs. PY]	[+4-6% vs. PY]

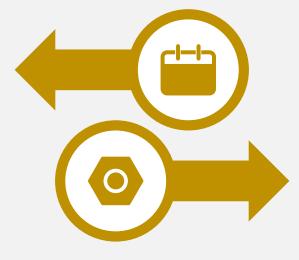
H1 FY25-26	H1 FY25-26	H1 FY25-26
Occupancy	ARR (Rs.)	RevPAR
60-63%	7,500-7,800	4,568-4,844
[+0-1 pp vs. PY]	[+7-9% vs. PY]	[+8-10% vs. PY]

Source: HVS Anarock | Hotels & Hospitality Overview (October 2025)

Source: HVS Anarock | Hotels & Hospitality Overview (July 2025 and October 2025)

Comparison with Previous Fiscal

Corresponding quarter of the previous fiscal (Q2FY25) benefited from a higher number of auspicious wedding dates and pent-up demand post General Election 2024



H1FY26 vs. H1FY25

A comparison of H1 provides a more representative view of operational performance. Performance was positive despite Operation Sindoor & the Middle East conflict

Management Perspective - FY26

High-end Luxury Demand

We expect demand for high end luxury to grow in India and our iconic portfolio of luxury hotels & resorts in prime destinations uniquely position us to capture India's evolving opportunities

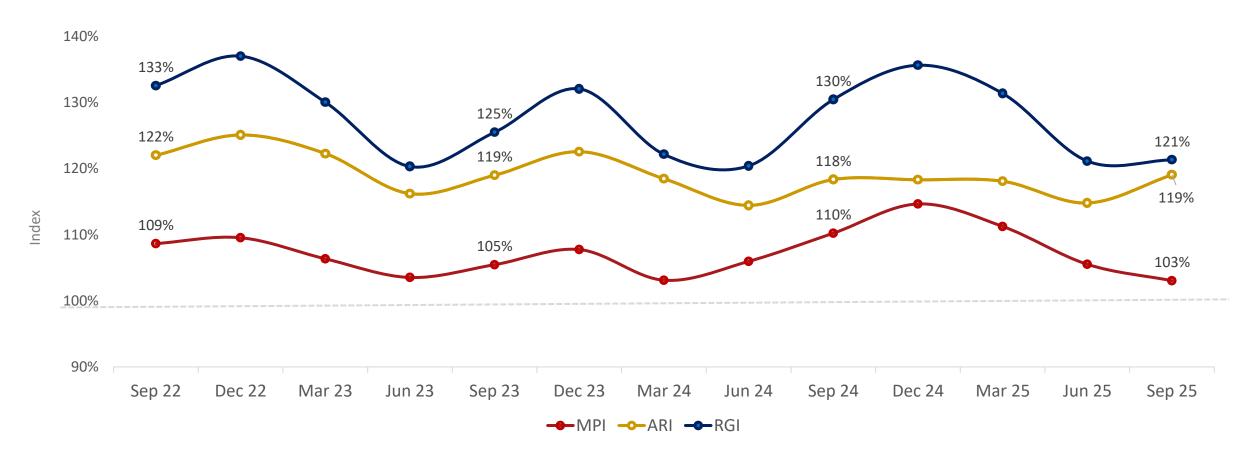
New Properties

We have outlined a robust expansion strategy with 27 new properties across global and domestic markets scheduled to open by 2030, all of which will be managed by EIH Limited through direct ownership, joint venture or management contracts



EIH maintains consistent RevPAR Leadership over STR Competition Set

All Domestic Hotels including Managed



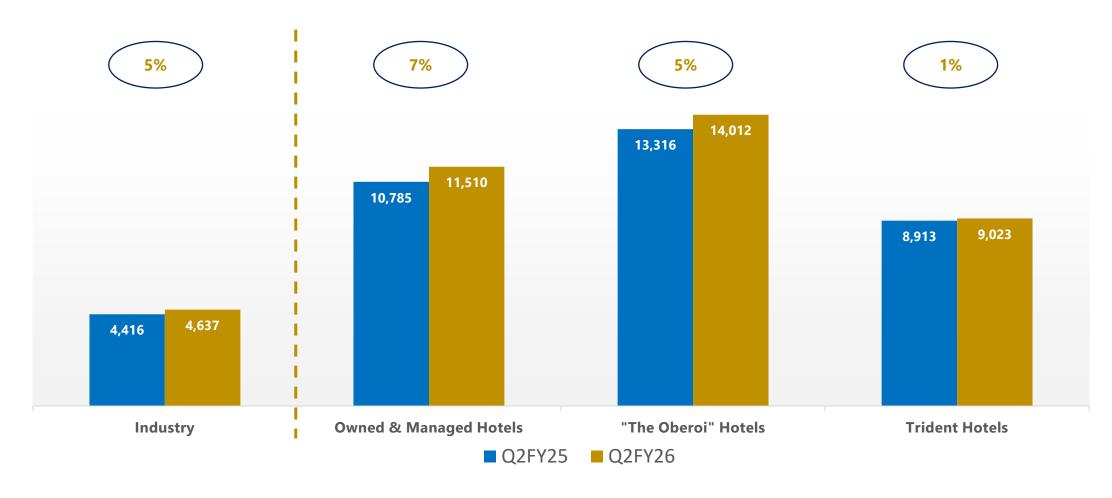
13 out of 15 hotels ranked 1st & 2nd wherein STR provides benchmarking (8 hotels Rank 1st & 5 Hotels rank 2nd)

Source: STR Global, STR Compset

Dataset: All Domestic Hotels managed by EIH

Q₂ RevPAR Y-o-Y growth by Hotel Positioning

All Domestic Hotels including Managed

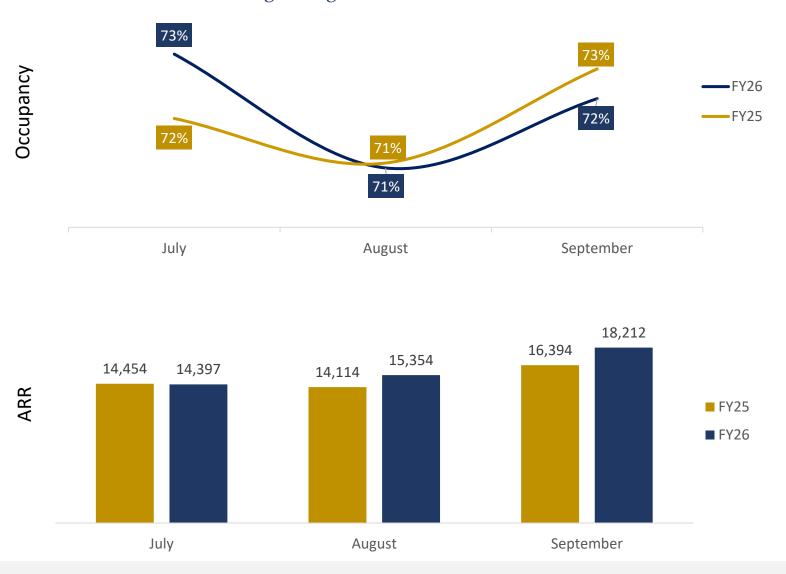


EIH hotels growing ~7% over the same quarter last year vs Industry growth of 5%

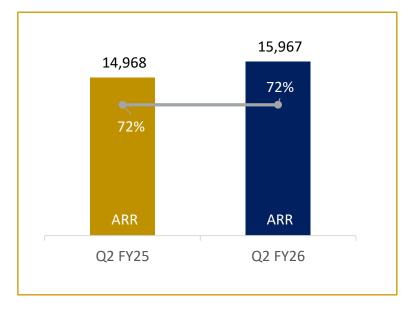
Source: HVS-ANAROCK-MONITOR-October-2025

Q₂ ARR/Occupancy trends by month

All Domestic Hotels including managed

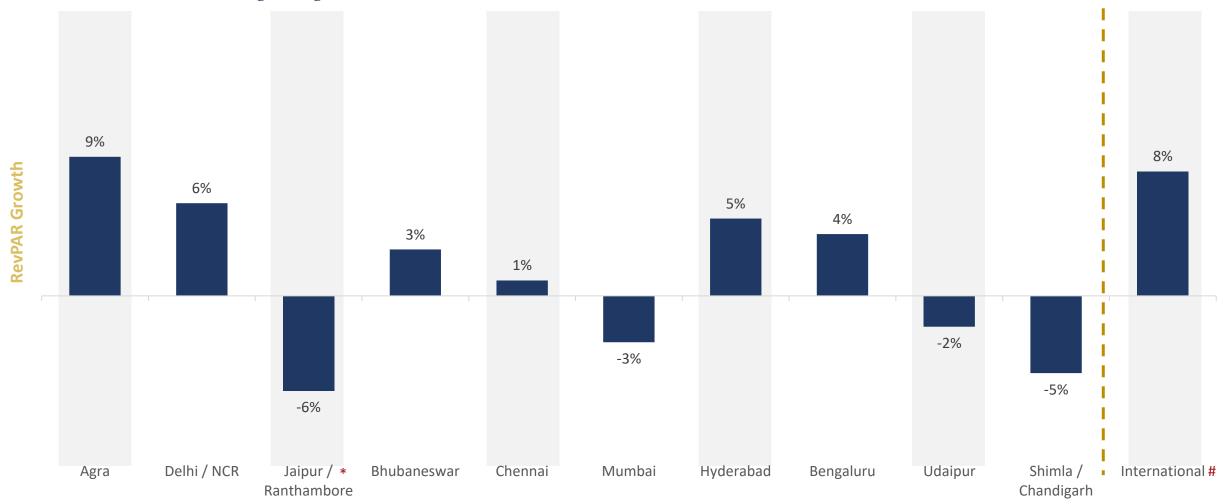


Quarterly Occupancy & ARR



Q₂ RevPAR Y-o-Y growth by City

All Domestic Hotels including Managed

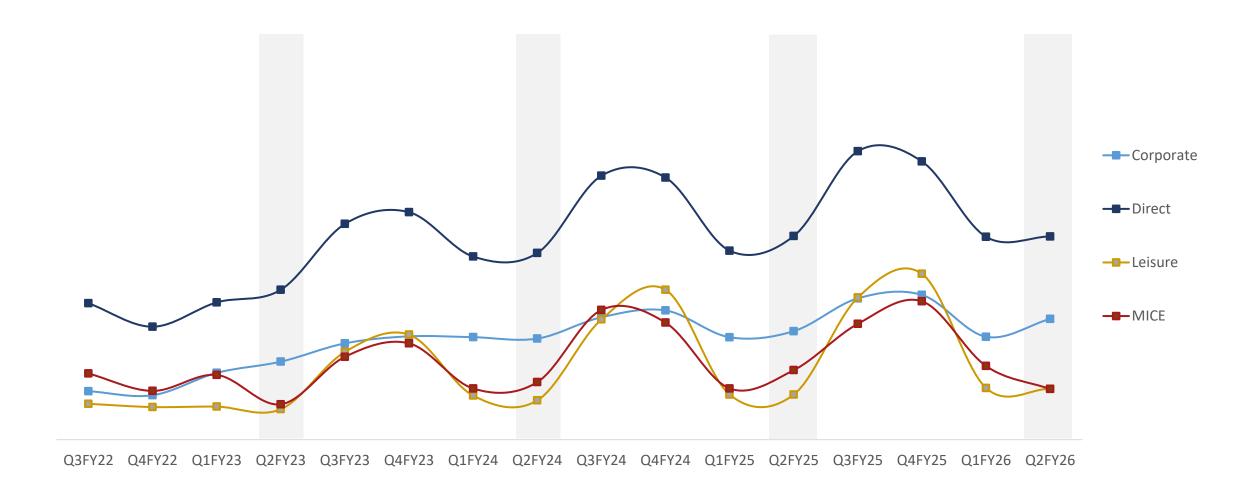


Jaipur hotel was partially under renovation, and some floors at Mumbai hotel were under refurbishment leading to decline in room nights.

Occupancy at Udaipur hotels was low due to low wedding business. Shimla/Chandigarh hotels were impacted by heavy rains.

Room Revenue Trends

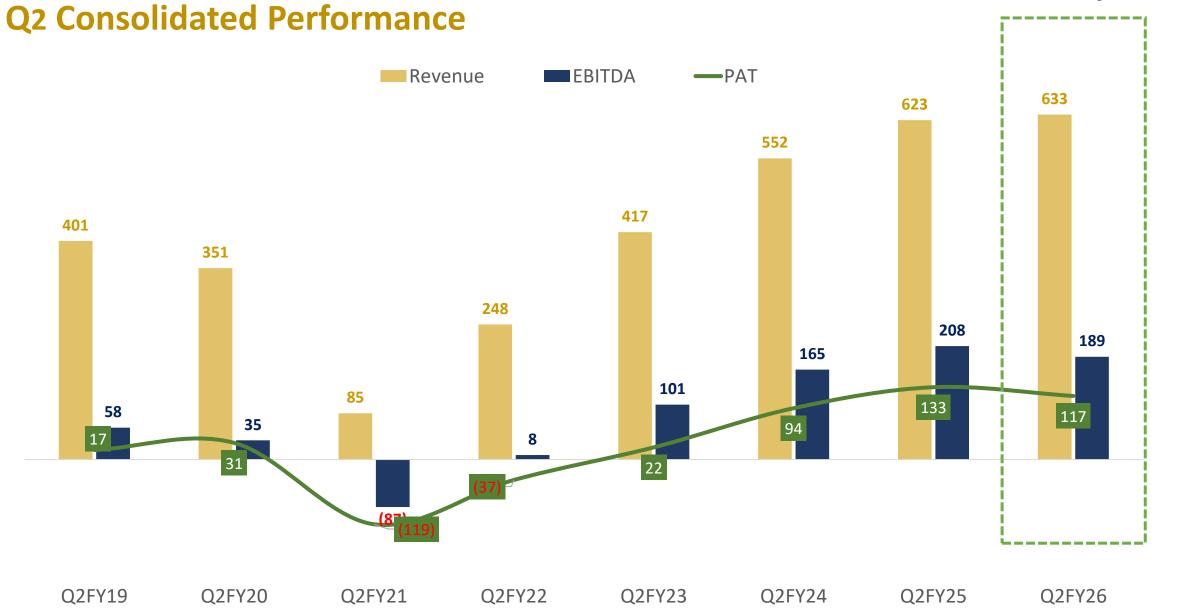
All Domestic Hotels including Managed

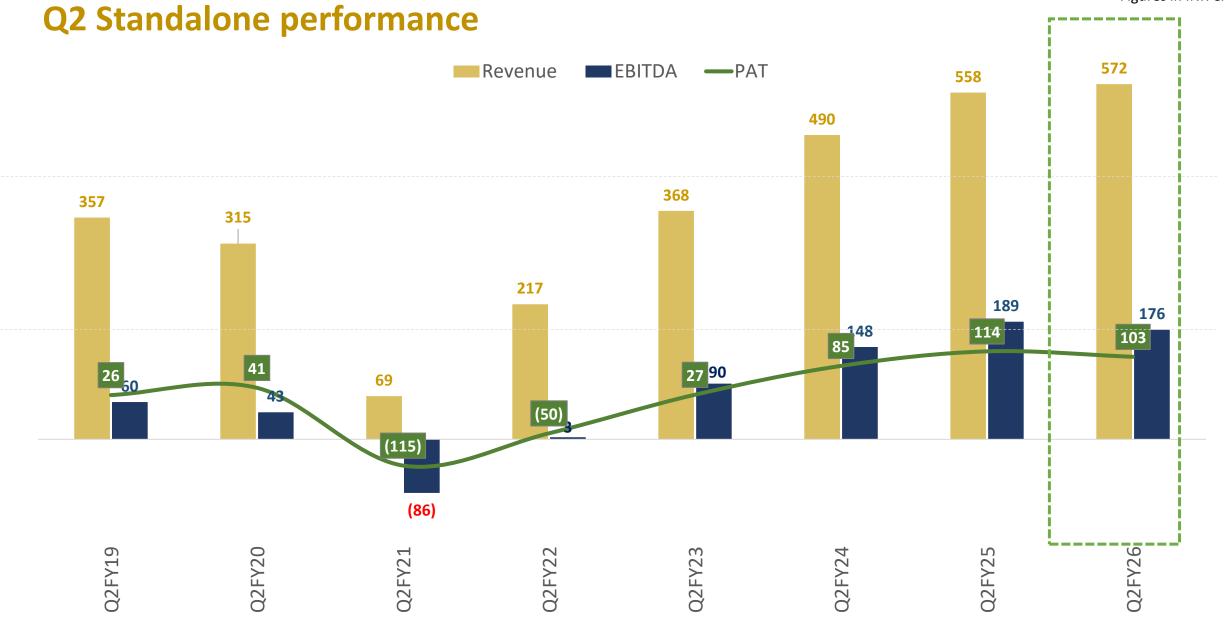




Financial Performance – Q2 FY26

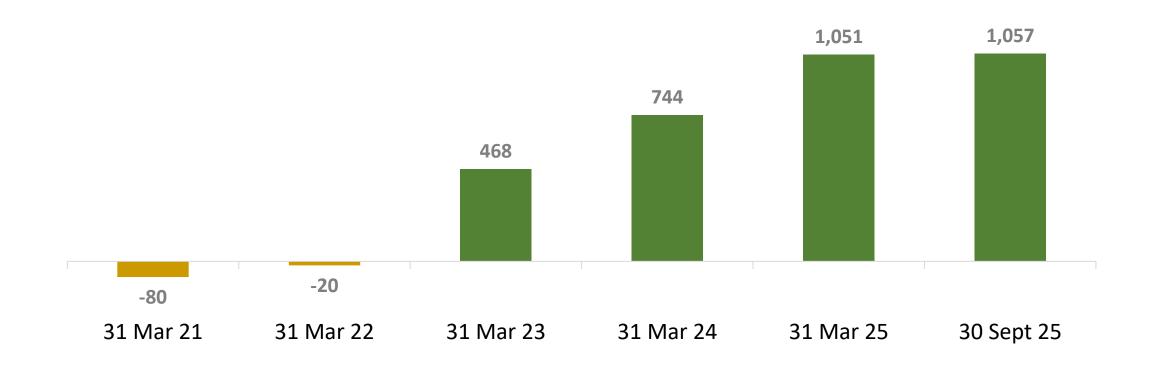
Standalone and Consolidated





Funds Position - Consolidated

Healthy liquidity to enable long-term growth plans





Performance Highlights (Consolidated)

Consolidated P&L	QTR 2		
	FY26	FY25	
Revenue from Operations	597.9	589.0	
Other Income	34.8	33.6	
TOTAL REVENUE (A)	632.7	622.6	☆ 2%
Consumption	62.7	56.9	
Employee Benefits	146.7	133.0	
Administrative & Other Expenses	234.8	224.5	
TOTAL EXPENDITURE (B)	444.2	414.4	
EBITDA = (A) - (B)	188.5	208.2	₽ 9%
Less: Depreciation & Amortization	34.6	33.9	
EBIT	153.9	174.3	
Less: Finance Costs	5.5	4.9	
Add: Share of net profit of associates and joint ventures	9.7	8.0	
Add/(less): Exceptional Items	8.4	(2.1)	
Less: Tax Expense	49.9	42.6	
Profit / (Loss) for the period from operations	116.6	132.7	↓ 12%
Other Comprehensive Income / Loss (net of tax)	24.9	7.5	
Total Comprehensive Income / Loss (net of tax)	141.4	140.2	

Performance Highlights (Consolidated)

Consolidated P&L	H1		
	FY26	FY25	
Revenue from Operations	1,171.5	1,115.5	
Other Income	70.2	67.0	
TOTAL REVENUE (A)	1,241.8	1,182.5	☆ 5%
Consumption	121.2	110.6	
Employee Benefits	285.6	261.8	
Administrative & Other Expenses	451.2	433.6	
TOTAL EXPENDITURE (B)	858.0	806.1	
EBITDA = (A) - (B)	383.8	376.4	☆ 6%
Less: Depreciation & Amortization	68.0	67.3	
EBIT	315.8	309.1	
Less: Finance Costs	11.4	9.5	
Add: Share of net profit of associates and joint ventures	18.2	13.4	
Add/(less): Exceptional Items	-102.1	-4.2	
Less: Tax Expense	67.2	79.4	
Profit / (Loss) for the period from operations	153.4	229.4	√ 33%
Other Comprehensive Income / Loss (net of tax)	40.4	4.8	
Total Comprehensive Income / Loss (net of tax)	193.8	234.2	

Awards & Accolades

Telegraph Travel Awards, UK 2025

- Oberoi Hotels & Resorts voted as the 'Best Hotel Group'
- The Oberoi Luxury Nile Cruisers voted as the 'Best River Cruise Line'

Travel + Leisure, USA World's Best Awards 2025

- Oberoi Hotels & Resorts Ranked #2 among the Best Hotel Brands in the World (Hall of Fame Honouree)
- The Oberoi Luxury Nile Cruisers voted #1 River Cruise Line in the World
- Four Oberoi Hotels & Resorts ranked among the Top 5 Best Resorts in India
 - #1 The Oberoi Amarvilas, Agra (Hall of Fame Honouree)
 - #2 The Oberoi Rajvilas, Jaipur
 - #3 The Oberoi Vanyavilas, Ranthambhore
 - #4 The Oberoi Udaivilas, Udaipur

The Times Travel Awards, UK, 2025

 Oberoi Hotels & Resorts ranked #2 among the Best Luxury Hotel Groups

The Gastronome's Guide, USA, 2025

 8 restaurants from The Oberoi Group have featured on the list of India's Finest Restaurants

Travel & Leisure, USA, 2025

 The Oberoi Amarvilās, Agra, The Oberoi Rajvilās, Jaipur, The Oberoi, Mumbai, The Oberoi Udaivilās, Udaipur and The Oberoi Vanyavilās Wildlife Resort, Ranthambhore ranked amongst the Top 500 Hotels in the World

Conde Nast Traveler, 2025

The Oberoi Vindhyavilas Wildlife Resort, Bandhavgarh, Madhya
 Pradesh featured on The Global Hot List: Best New Hotels in the World

Awards & Accolades

Michelin Key Hotels Guide – Inaugural Edition, 2025

Two Keys

- The Oberoi, Marrakech
- The Oberoi Beach Resort, Mauritius
- The Oberoi Udaivilas, Udaipur
- The Oberoi Amarvilas, Agra

One Key

- The Oberoi Rajvilas, Jaipur
- The Oberoi Vanyavilas Wildlife Resort, Ranthambhore
- The Oberoi, Gurgaon

Time Magazine, US, 2025

 The Oberoi Vindhyavilas Wildlife Resort, Bandhavgarh featured on the list of World's Greatest Places of 2025

Forbes Travel Guide, US, 2025

 The Oberoi Beach Resort, Mauritius honoured with a prestigious 5star rating

Town & Country Hotel Awards, US, 2025

• The Oberoi Vindhyavilas Wildlife Resort, Bandhavgarh, Madhya Pradesh featured on The Best New Hotels on the Planet, 2025

Tatler Asia, 2025

• The Oberoi Udaivilas, Udaipur featured amongst The Best 100 Hotels in Asia



Hotels Development Pipeline

27 Properties | 2,097 Keys

Brand	Name	No. of Keys	Owned/ Managed	Domicile	Expected Year of Opening
Oberoi	The Oberoi Rajgarh	66	Owned	Domestic	2025
Oberoi	The Oberoi Dahabiya 1	7	Managed	International	2026
Oberoi	The Oberoi Dahabiya 2	7	Managed	International	2026
Oberoi	The Oberoi Diriyah & Residences	60	Managed	International	2026
Trident	Trident Visakhapatnam	150	Owned	Domestic	2027
Oberoi	The Oberoi Goa, Bogmallo	20	Managed	Domestic	2027
Oberoi	The Oberoi Nile Cruiser	25	Managed	International	2027
Oberoi	The Oberoi Goa, Cavelossim	90	Owned	Domestic	2028
Oberoi	The Oberoi Gandikota	20	Owned	Domestic	2028
Oberoi	The Oberoi Bardia	18	Managed	International	2028
Oberoi	The Oberoi London	21	Owned	International	2028
Oberoi	The Oberoi Jawai	15	Managed	Domestic	2028
Oberoi	The Oberoi Clarkes	29	Managed	Domestic	2028
Trident	Trident Tirupati	124	Owned	Domestic	2029
Oberoi	The Oberoi Kathmandu	60	Managed	International	2029
Oberoi	The Oberoi Hyderabad	220	Managed	Domestic	2029
Trident	Trident Goa	170	Managed	Domestic	2029
Trident	Trident Nandi Hills	150	Managed	Domestic	2029
Oberoi	The Oberoi Gir	20	Managed	Domestic	2029
Trident	Trident Dehradun	130	Managed	Domestic	2029
Oberoi	Oberoi Hebbal (#)	120	Owned	Domestic	2030
Trident	Trident Hebbal (#)	250	Owned	Domestic	2030
Oberoi	The Oberoi Rishikesh	80	Managed	Domestic	2030
Trident	Trident Rishikesh	120	Managed	Domestic	2030
Oberoi	The Oberoi Makaibari, Darjeeling	120	Managed	Domestic	2030
Oberoi	Nature by The Oberoi Diriyah	60	Managed	International	TBD
Oberoi	The Oberoi Paro	30	Managed	International	TBD

Total

'The Oberoi' Hotels | 17 'Trident' Hotels | 7 **Luxury Boats and Nile Cruiser** 3

Domestic | 18 International | 9

Owned* | 8 Managed | 19

Mixed-use development will include commercial, retail and F&B space of approximately 7.63 lakhs sq. ft.

*Owned hotels include through Joint **Ventures and Associate Companies**

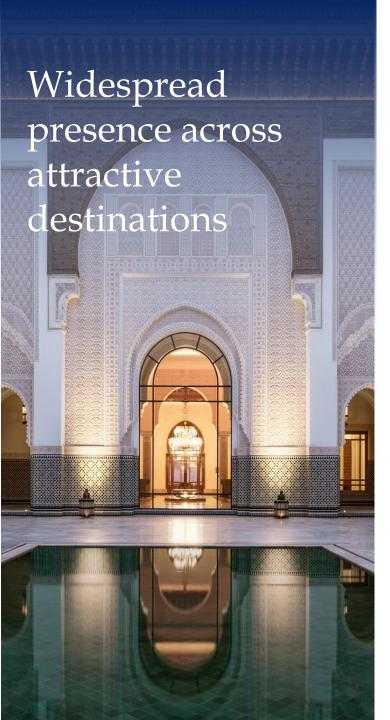
The Oberoi Rajgarh Palace





Opens on 16th November 2025





National presence



- 1. Wildflower Hall, An Oberoi Resort, Shimla | 85
- 2. The Oberoi Cecil, Shimla | 75
- The Oberoi Sukhvilas Spa Resort,
 New Chandigarh | 60
- 4. The Oberoi, Gurgaon | 202
- 5. The Oberoi, New Delhi | 220
- 6. The Oberoi Amarvilãs, Agra | 102
- 7. The Oberoi Rajvilãs, Jaipur | 71
- 8. The Oberoi Vanyavilãs, Wildlife Resort, Ranthambhore | 28
- 9. The Oberoi Udaivilãs, Udaipur | 89
- 10. The Oberoi Grand, Kolkata | 209 (under renovation)
- 11. The Oberoi, Mumbai | 237
- 12. The Oberoi, Bengaluru | 160
- 13. The Oberoi Vindhyavilas, Bandavgarh | 21

TRIDENT HOTELS

- 1. Trident, Gurgaon | 136
- 2. Trident, Agra | 135
- 3. Trident, Jaipur | 132 (under renovation)
- 4. Trident, Udaipur | 142
- 5. Trident, Bandra Kurla, Mumbai | 439
 - 6. Trident, Nariman Point, Mumbai | 586
- 7. Trident, Bhubaneshwar | 62
- 8. Trident, Hyderabad | 323
- 9. Trident, Chennai | 167

3,736
Total keys in India

Maidens Hotel, New Delhi | 55

International presence



- 1. The Oberoi, Marrakech | 84
- 2. The Oberoi Zahra, Luxury Nile Cruiser | 27
- 3. The Oberoi Beach Resort, Sahl Hasheesh, Egypt | 102
- 4. The Oberoi Beach Resort, Mauritius | 71
- 5. The Oberoi Beach Resort, Bali | 74
- 6. The Oberoi Beach Resort, Lombok | 50

408

Keys under The Oberoi Brand (international)

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