

The Indian Hotels Company Limited

Press Meet

Results for the Quarter ended June 30, 2010

July 30, 2010

Disclaimer

These presentations contain forward-looking statements within the meaning of applicable securities laws. Similarly, statements that describe our business strategy, outlook, objectives, plans, intentions or goals also are forward-looking statements

Forward-looking statements are not guarantees of future performance and involve risks and uncertainties and other factors that may cause actual results to differ materially from those anticipated at the time the forward-looking statements are made. Future results, performance and achievements may be affected by general economic conditions, regulatory environment, business and financing conditions, foreign exchange fluctuations, cyclicalities and operating risks associated with the hospitality industry and other circumstances and uncertainties.

Although we believe the expectations reflected in such forward looking statements are based upon reasonable assumptions, we can give no assurance that our expectations will be attained or that results will not materially differ. We undertake no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise

Please visit our corporate website www.tajhotels.com for previous investor communications

Outline of Presentation

- **New Inventory - 2010/11**
 - Overview
 - Visuals
- **Financial Performance - Q1 – 2010/11**

New Inventory - Overview

New Hotels in 2010/11

		Indicative Timelines	Rooms
<u>IHCL</u>			
Taj Falaknuma Palace, Hyderabad		Ready for Launch	60
Vivanta by Taj, Yeshwantpur		Feb-11	331
<u>Taj Group</u>			
Taj Palace, Cape Town	Taj International SA	Since Opened	172
Vivanta by Taj Begumpet	Taj GVK Hotels Ltd	Mar-11	175
Fishcove Expansion, Chennai	Oriental Hotels Ltd.	Sep-10	64
Vivanta by Taj, Coorg	Kaveri Resort and Retreats Pvt. Ltd.	Dec-10	62
Ginger Hotels – 5 cities	Roots Corporation Ltd	2010-11	463
<u>Management Contract</u>			
Vivanta by Taj, Bekal		Oct-10	72
Vivanta by Taj, Srinagar		Dec-10	89

New Rooms addition in 2010/11

1488

Visuals

New properties / Renovated Hotels

Taj Mahal, Mumbai



Taj Mahal, Mumbai



Wasabi, Taj Mahal Mumbai



Golden Dragon, Taj Mahal Mumbai



Harbour Bar, Taj Mahal Mumbai



Falaknuma Palace, Hyderabad



Falaknuma Palace, Hyderabad



Falaknuma Palace, Hyderabad



Falaknuma Palace, Hyderabad



Taj, Capetown



Taj, Capetown



Taj, Capetown



Taj, Capetown



Vivanta by Taj, Bekal



Vivanta by Taj, Bekal



Financial Performance Q1 – 2010/11

Highlights

Income from Operations of Rs.329 crores higher by 25%

PBIT of Rs. 34 crores higher by 83%

PBT of Rs. 4 crores

PAT of Rs. 3 crores

EPS at Rs. 0.05 CY vs Rs.0.23 PY

Profit and Loss - Q1 – 2010/11

Rs. Crores	2010/11	2009/10	% Change
Net Sales/Income from Operations	328.74	262.36	25
Other Operating Income	-	22.52	-
Total Income	328.74	284.88	15
a. Consumption of Raw Materials	28.83	21.83	32
b. Staff Costs	96.19	86.90	11
c. License Fees	20.00	16.89	18
d. Fuel, Power and Light	29.14	25.19	16
e. Depreciation	25.44	25.06	2
f. Other Expenditure	101.18	99.56	2
Total	300.78	275.43	9
Profit from operations before Interest and Tax	27.96	9.45	196
Other Income	6.06	9.11	(33)
Profit before Interest and Tax	34.02	18.56	83
Interest (Net)	34.01	37.60	(10)
Exceptional item	4.20	43.31	(90)
Profit before tax	4.21	24.27	(83)
Tax Provision	0.88	7.83	(89)
Profit After Tax	3.33	16.44	(80)

Thank you