



Date: 08th February 2024

To,

The Manager

Corporate Services,

BSF Limited

14th Floor, P J Towers, Dalal Street,

Mumbai - 400 001

SCRIP CODE: 531533

Subject: Investor Presentation for the third guarter ended 31st December 2023.

Dear Sir/Madam,

Accedere Limited announced its Quarter Three and Nine months ended Unaudited Financial Results on Wednesday, 07th February 2024.

Highlights of the Quarter 3 (FY 2023-24):

Revenue: INR 0.97 CrEBITDA: INR 0.13 CrPAT: INR 0.09 Cr

The Quarter 3 revenues of FY 2023-2024 are up by 130% compared to the Quarter 3 of FY 2022-2023.

<u>Commenting on the results, Mr. Ashwin Chaudhary, Managing Director, Accedere</u> Limited, stated:

I am pleased to report that we ended the third quarter of the year on a strong note. Our operating revenue increased by 183%, YoY basis, to INR 1.76 Cr.

Our ongoing commitment involves attracting and cultivating new technical talent. Our current focus is on establishing a robust demand generation and sales mechanism. I am delighted to share that our sales and marketing strategies have been revamped. With our strong pipeline and focus on achieving operational efficiency, I am confident that we will regain margin resilience in the upcoming quarters.

With an exceptional team at Accedere, our unwavering goal is to forge a secure digital ecosystem, reflecting our dedication in creating a cyber safe nation with a strong focus on cyber compliance from bodies such as RBI, SEBI, Cert-In, and other worldwide regulations. Looking forward, we are committed towards enhancing our portfolio, expanding our market reach, and creating enduring value for our stakeholders.





Also, We would like to inform that the Board of Directors at their meeting held on 07th February 2024, have approved the establishment of a wholly owned subsidiary of the company in UAE. The incorporation of the wholly owned subsidiary will leverage the growth opportunities in the evolving middle east market and will help the company become more agile and customer focused.

Thanking you,

For Accedere Limited,

Neelam Purohit

(Company Secretary)