205, P. N. Kothari Industrial Estate, L.B.S. Marg, Bhandup (W), Mumbai - 400 078, Maharashtra

Date: 18th November, 2025

To, BSE Limited, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400 001

**Scrip Code:** 531569

Sub: Investor Presentation for the Quarter and Half Year ended September 30, 2025.

Dear Sir/ Madam,

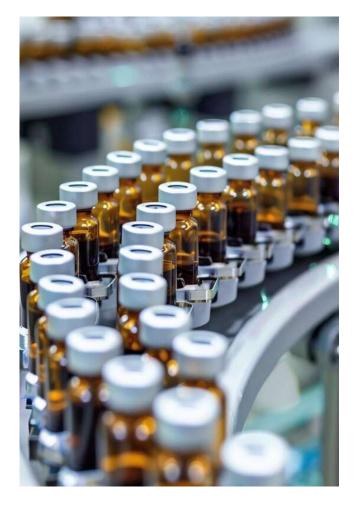
Please find enclosed herewith Investor Presentation of Sanjivani Paranteral Limited highlighting the performance of the Company during the Quarter and Half Year ended September 30, 2025.

Kindly take the above information on your records.

Thanking You, Yours Faithfully,

For Sanjivani Paranteral Limited

Ravikumar Bogam Company Secretary Cum Compliance Officer







INVESTOR PRESENTATION

**Q2 FY26** 





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# Key Financial Highlights



#### **Q2 FY26**



Revenue from Operations (down 14.5% Y-o-Y)

INR 155.0 mn



EBITDA\* **(down by 25.7% Y-o-Y)** 

**INR 24.1 mn** 



PAT (down by 28.6% Y-o-Y)

**INR 16.4 mn** 



Domestic & Export (share in revenue)

81.6% & 18.4%

# Key Financial Highlights



#### **H1 FY26**



Revenue from Operations (down 3.4% Y-o-Y)

INR 333.9 mn



EBITDA\* **(down by 10.1% Y-o-Y)** 

INR 50.9 mn



PAT (down by 16.0% Y-o-Y)

**INR 33.7 mn** 



Domestic & Export (share in revenue)

22.6% & 77.4%



### **MARKET OVERVIEW**







## Global Medicine Market



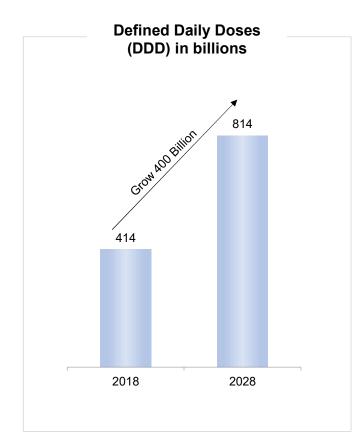
Use of medicines region wise, Defined Daily Doses (DDD)

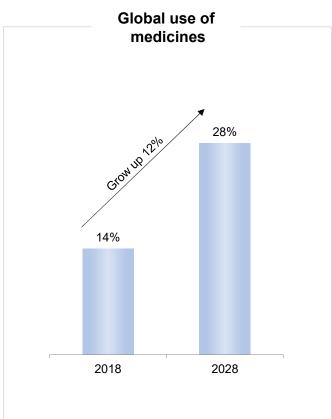
Country Name/Year	2018	2019	2020	2021	2022	2023	2024E	2025E	2026E	2027E	2028E	CAGR 2024-2028
Asia-Pacific	451	461	477	507	547	538	559	580	598	618	637	3.4%
Latin America	342	357	438	447	448	461	473	484	489	496	506	1.9%
Western Europe	435	445	444	448	469	463	470	476	481	485	488	1.1%
India	354	359	370	400	390	399	412	428	443	458	474	3.5%
Africa & Middle East	385	395	393	428	425	410	413	424	434	442	451	1.9%
Eastern Europe	332	339	341	358	369	362	370	377	384	388	391	1.6%
China	255	279	271	301	308	308	323	337	349	359	369	3.7%
North America	270	272	270	281	290	290	294	299	303	306	309	1.3%
Japan	141	143	141	145	147	148	149	151	152	152	153	0.6%
Total	2,964	3,049	3,144	3,316	3,394	3,378	3,465	3,556	3,633	3,704	3,778	

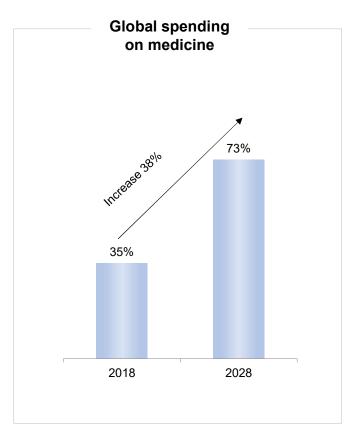
Source: IQVIA Institute, Dec 2023.

# Global Medicine Market









Source: IQVIA Institute, Dec 2023.



## **ABOUT THE COMPANY**







#### **About Us**



Sanjivani Paranteral Ltd (BSE: 531569) is a pharmaceutical company headquartered in Mumbai and two manufacturing plants at Navi Mumbai and Dehradun, specializing in the manufacturing and distribution of high-quality parenteral and oral solid products. We cater major therapeutic/product areas encompassing CNS, CVS, Antibiotics, Gastroenterological, Anti-Diabetics and Anti-Allergic, supported by a strong R&D set-up.



WHO-GMP/ DIGEMID / DDA

Certified Plants



2

Manufacturing Facilities



25 Countries

Geographical Reach



~75%

Exports Revenue



25+ years

Experience



720 million

Annual Tablet Capacity



84 million

Annual Ampoules
Capacity



12 million

Annual Liquid injectables Capacity



120 million

Annual B Lactam Tablet Capacity



180 million

Annual B Lactam Capsule Capacity



72 million

Annual Capsule Capacity

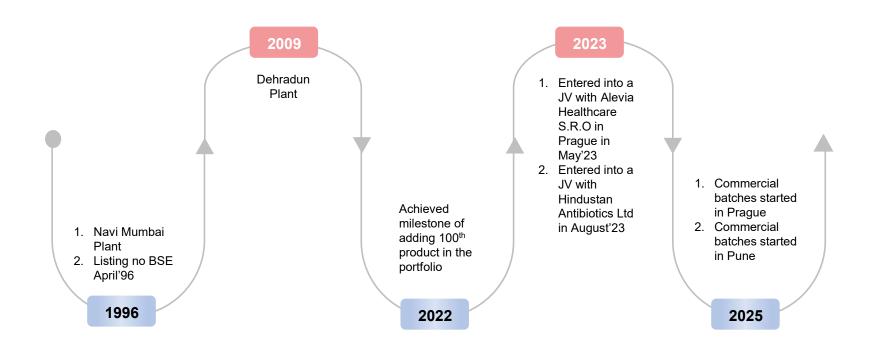


48 million

Annual Vial Capacity

# Significant Milestones of Sanjivani Paranteral Ltd.





Investor Presentation Q2 FY26 & H1 FY26

10

### Vision of the Company





To be one of India's best research-based pharmaceutical companies, through focus on quality and customer satisfaction.

To bring forth a new paradigm of products & services which lead to unprecedented growth for our stakeholders, customers, strategic partners & team members.

To grow the company on the foundation of Passion, Performance & Partnership.



Creating a world-class organization offering products, services & paradigms that open up new worlds of opportunities.



### **VALUES**

#### 1. Quality

Products that we are proud of

#### 2. Customer Satisfaction

Ensuring customer delight

#### 3. Growth for all stakeholders

Exceeding stakeholders' expectations is our success mantra

#### 4. Professionalism

People you love to work with. A culture of innovative thinking, backed by disciplined execution

### Sanjivani Paranteral's Competitive Advantage



We have a compact and highly adaptable presence in India, allowing us to be exceptionally nimble and agile

As pioneers in injectable manufacturing in India, we have navigated the industry's regulatory evolution from its early, less stringent days. This experience allows us to effortlessly adapt to current standards

Our long-standing presence in the industry has established us as a respected leader, making us a preferred partner for top talent and reputable suppliers

Our long-standing experience in injectable manufacturing has equipped us with a comprehensive understanding of diverse production processes, allowing us to consistently optimize for efficiency.

Rapid decision-making capabilities

### **Experienced Management**





Mr. Ashwani Khemka Chairman & Managing Director



Mr. Basant Srivastava Independent Director



Mr. Srivardhan Khemka Executive Director



Mr. Abhay Shah Independent Director



Ms. Monika A. Singhania Independent Director



Mr. Pritesh Jain Chief Financial Officer



# MANUFACTURING FACILITIES







# Manufacturing Plant – Alevia HealthCare, Czech Republic







# IV Manufacturing Plant – SPL Infusion Private Limited, Pune











## **CDMO KEY CLIENTS**







# CDMO Key Clients



### Injectables







### **Oral & Nutraceuticals**





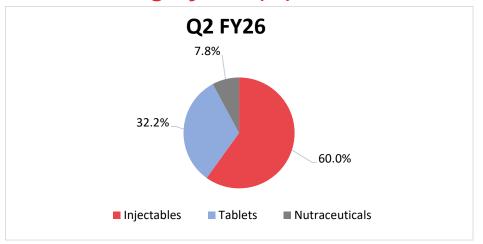
# COMPANY'S SEGMENT & REVENUE MIX

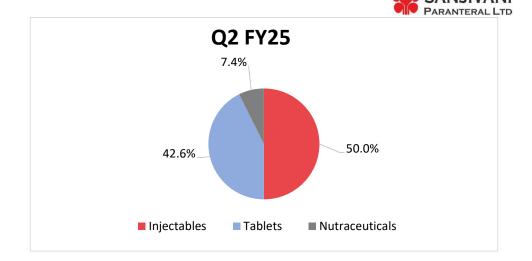


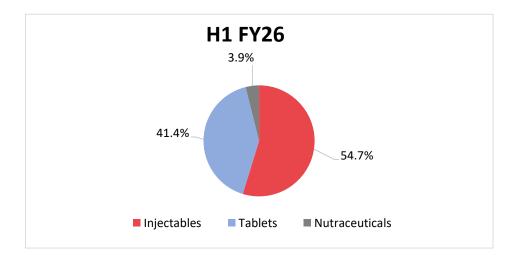


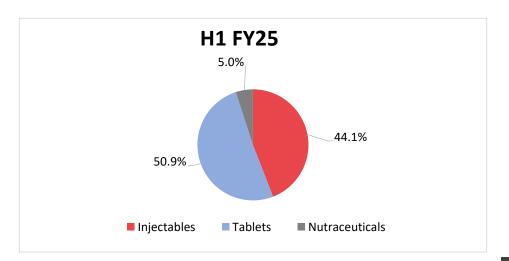


# Product Category Mix (%)



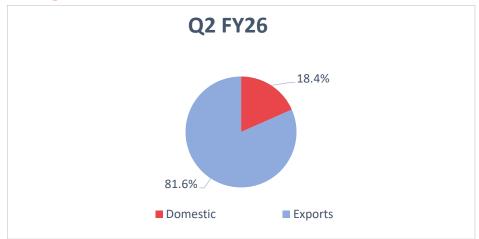


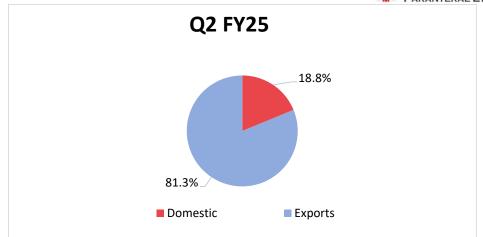


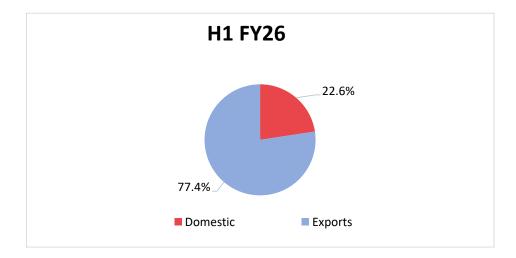


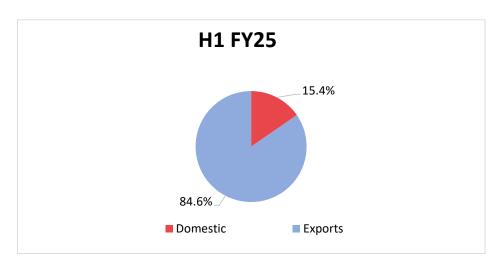
# Geographical Mix (%)





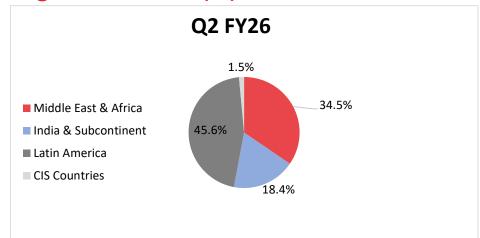


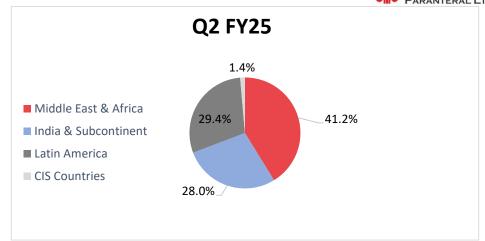


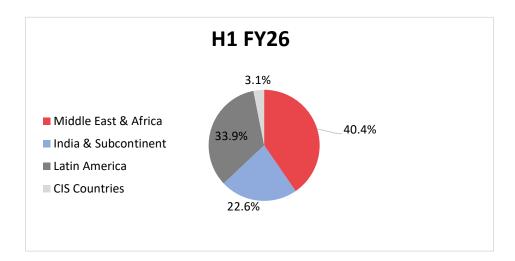


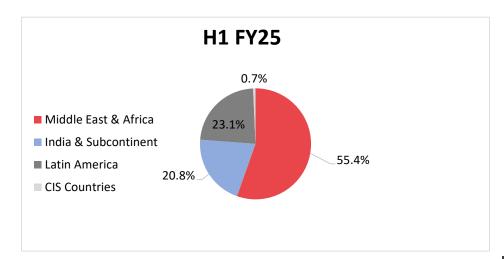
# Region-wise Mix (%)













## **GLOBAL FOOTPRINT**

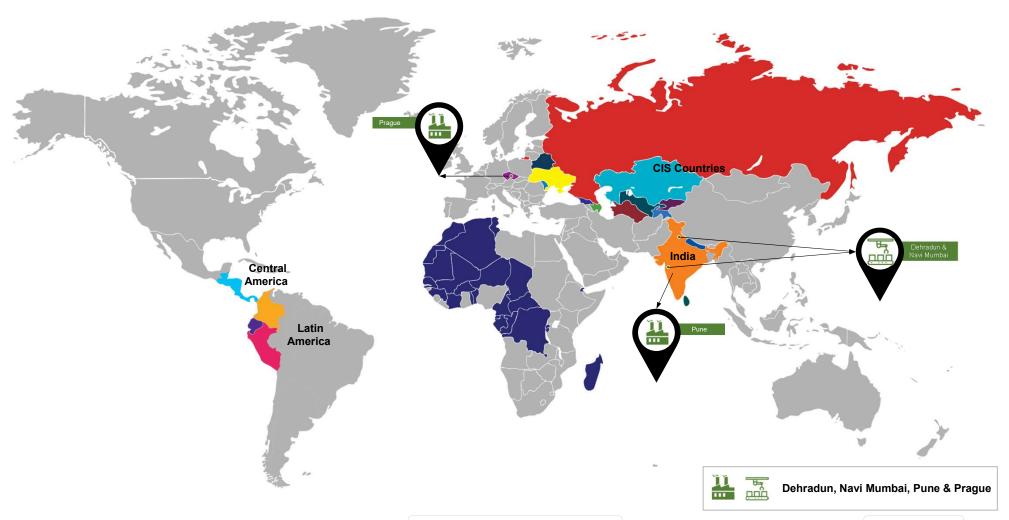






# Global Footprint







## **PRODUCT PORTFOLIO**







# Product Portfolio

















### **Product Portfolio**







































### Product Portfolio





































## **FINANCIALS**





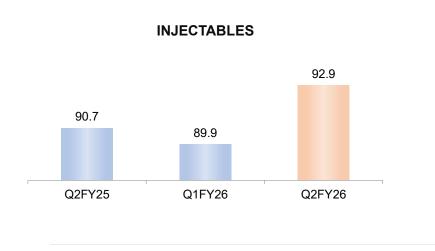


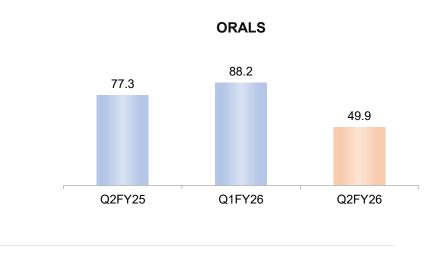
# Segment-wise Revenue

(Injectables, Oral & Nutraceuticals)

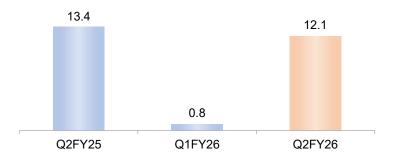


INR Mn.





#### **NUTRACEUTICALS**

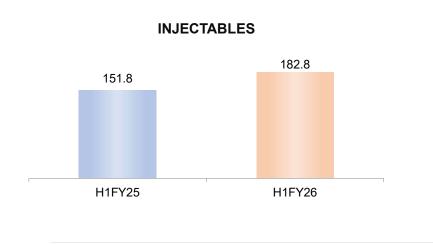


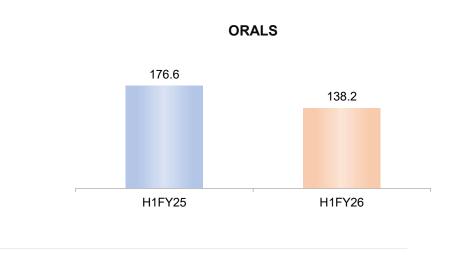
# Segment-wise Revenue

(Injectables, Oral & Nutraceuticals)

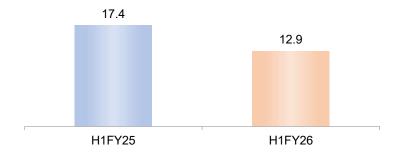


INR Mn.





#### **NUTRACEUTICALS**



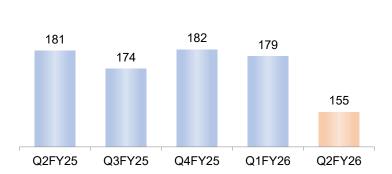
# Quarterly Financials

Revenue, EBITDA & Margin, PAT & Margin

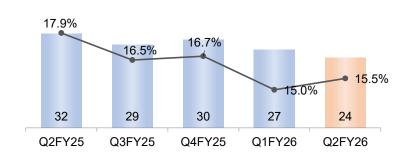


INR Mn.

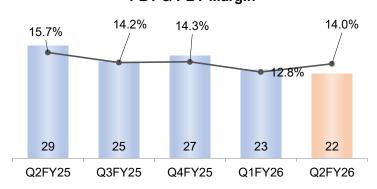




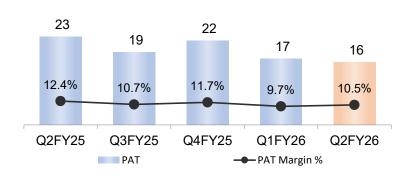
#### **EBITDA\*\* & EBITDA Margin**



#### PBT & PBT Margin



**PAT & PAT Margin** 



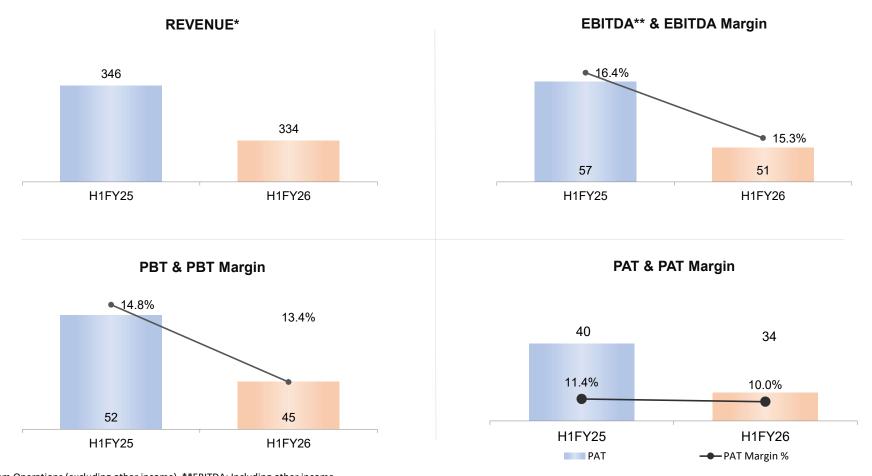
<sup>\*</sup>Revenue from Operations (excluding other income) \*\*EBITDA: Including other income

# Quarterly Financials

Revenue, EBITDA & Margin, PAT & Margin



INR Mn.



# Q2 FY26 Profit & Loss Statement



INR Mn.

Particulars	Q2 FY26	Q2 FY25	YoY%	Q1 FY26	QoQ%	H1FY26	H1FY25	YoY%
Revenue From Operations	155.0	181.3	-14.5%	178.9	-13.4%	333.9	345.7	-3.4%
Other Income	1.6	3.9	-57.9%	0.4	356.5%	2.0	4.7	-57.9%
Total Income	156.6	185.2	-15.4%	179.3	-12.6%	335.9	350.4	-4.1%
COGS	103.4	109.0	-5.2%	111.1	-7.0%	214.5	211.6	1.4%
Gross Profit	53.3	76.2	-30.1%	68.1	-21.8%	121.4	138.8	-12.6%
Gross Margin (%)	34.4%	42.0%	-766bps	38.1%	-372bps	36.4%	40.2%	-380bps
Employee Benefit Exp.	14.9	16.1	-7.4%	15.2	-1.6%	30.1	27.4	9.9%
Other Expenses	14.2	27.6	-48.6%	26.1	-45.6%	40.3	54.8	-26.4%
EBITDA incl. other income	24.1	32.4	-25.7%	26.8	-10.2%	50.9	56.6	-10.1%
EBITDA Margin (%)	15.5%	17.9%	-233bps	15.0%	55bps	15.3%	16.4%	-113bps
Depreciation	1.7	1.5	15.8%	1.6	3.0%	3.3	2.8	19.5%
Finance Cost	0.5	1.8	-72.5%	2.2	-77.4%	2.7	2.0	36.9%
PBT	21.9	29.2	-24.8%	23.0	-4.7%	44.9	51.9	-13.4%
Tax	5.5	6.2	-10.8%	5.7	-3.0%	11.2	11.8	-4.8%
PAT	16.4	23.0	-28.6%	17.3	-5.32%	33.7	40.1	-16.0%
PAT Margin (%)	10.5%	12.4%	-193bps	9.7%	81bps	10.0%	11.4%	-141bps
Basic EPS (in Rs.)	1.33	1.96	-32.1%	1.46	-8.9%	2.74	3.43	-20.1%
Diluted EPS (in Rs.)	1.33	1.96		1.41		2.74	3.43	

# Standalone Balance Sheet as on 30<sup>th</sup> September 2025



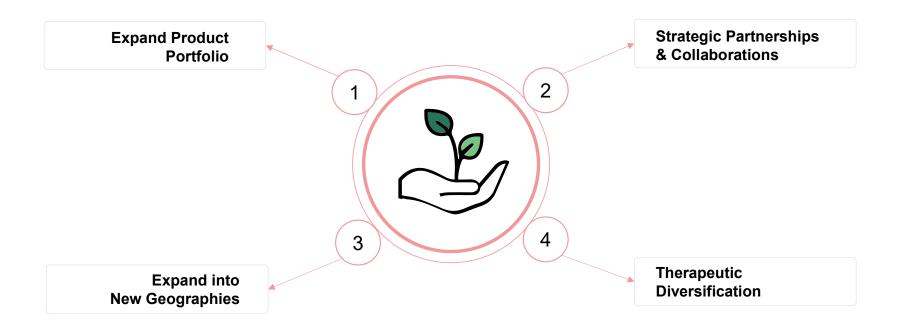
INR Mn.

Particulars	H1FY26	H2FY25		
Equities & Liabilities				
Equity Share Capital	122.8	118.8		
Other Equity	325.5	261.2		
Total Shareholder's Funds	448.3	380.0		
Non-Current Liabilities				
Long-term Borrowings	50.8	52.9		
Other Financial Liabilities	7.9	7.7		
Other Long-term Liabilities	4.8	4.8		
Total of Non-Current liabilities	63.5	65.3		
Current Liabilities				
Short Term Borrowings	16.2	3.4		
Trade Payables	21.9	152.5		
Short Term Provisions	6.5	15.4		
Other Current Liabilities	27.4	33.3		
<b>Total Current Liabilities</b>	72.0	204.6		
Total Liabilities	583.8	650.0		

Particulars	H1FY26	H2FY25		
Assets				
Non-Current Assets				
Property, Plant & Equipment	210.6	205.2		
Other Intangible Assets	2.2	0.5		
Non-Current Financial Assets				
Non-Current Investments				
Investments	39.1	30.0		
Trade Receivable	0.2	6.3		
Long Terms Loans & Advances	6.8	14.9		
Other Non-Current Assets	1.1	12.1		
<b>Total Non-Current Financial Assets</b>	47.2	63.3		
Total - Non-Current Assets	260.0	268.9		
Current Assets				
Inventories	59.9	104.2		
Current Financial Assets				
Trade Receivables	130.3	166.8		
Cash & Cash Equivalents	4.9	6.3		
Bank Balance other than Cash & Cash equivalent	1.8	9.3		
Short Term Loans & Advances	94.2	86.8		
Other Current Assets	32.6	7.7		
Total Current Financial Assets	263.9	276.9		
Total Current Assets	323.8	381.0		
Total Assets	583.8	650.0		

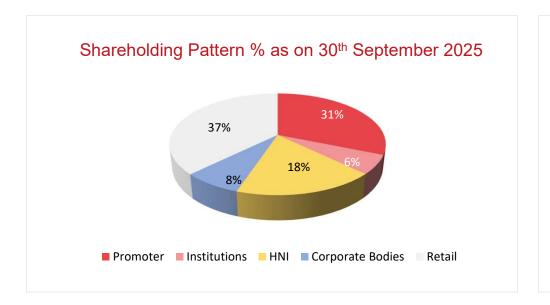
# Long Term Growth Drivers



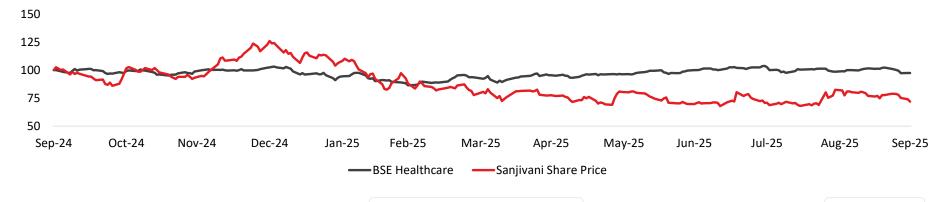


### Stock Information





Stock Information (as on 30th September 2025)			
Market Cap. (in mn)	272.4		
Stock Price	221.8		
52 Week (High / Low)	388 / 209		
BSE – Symbol	531569		
Free Float (No. of Shares)	84,51,239		
Average Daily Volume (3 months) - BSE	9k		







# **THANK YOU**

#### Sanjivani Paranteral Limited

205, P.N.Kothari Industrial Estate, L.B.S. Marg Bhandup (W), Mumbai- 400078, India.

Ph: +91-22-20812600 / 25620515

Email: corporate@sanjivani.co.in