

Date: October 5, 2017

To,	То,
The Manager,	The Department of Corporate Service,
Listing Department,	Bombay Stock Exchange Limited,
National Stock Exchange of India Limited,	Phiroze Jeejeebhoy Tower,
Exchange Plaza, C-1, Block-G, Bandra-Kurla	Dalal Street, Mumbai-400 001.
Complex, Bandra (E), Mumbai-400 051.	
Scrip Code-LINCOLN	Scrip Code-531633

Dear Sir,

Sub.: Submission of the Annual Report as required under Regulation 34 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

With reference to the above, we submit herewith the 23<sup>rd</sup> Annual Report of the Company for the Financial Year ended on March 31, 2017 duly approved and adopted by the members as per the provisions of the Companies Act, 2013 at its Annual General Meeting held on Friday, September 29, 2017.

Kindly take the same on your records.

Thanking you.

Yours faithfully, FOR LINCOLN PHARMACEUTICALS LIMITED

(AUTHORISED SIGNATORY)

Encl: As Above

Regd. Office: "Lincoln House", Science City Road, Sola, Ahmedabad-380 060. Gujarat, India Phone: +91-79-6777 8000 | Fax: +91-79-6777 8062 | CIN L24230GJ1995PLC024288 E-mail: info@lincolnpharma.com | Website: www.lincolnpharma.com





Factory: 10, 12, 13, Trimul Estate, Near Khatraj Chokadi, P.O. Khatraj-382721. Ta.: Kalol, Dist. Gandhinagar, (Guj.)

**Phone**: 02764-665000 | **Fax**: 02764-281809 **E-mail**: khatraj@lincolnpharma.com









# NAMCOLD-DX

Dextromethorphan Polistirex 30 mg Suspension

# LUTHER AQUA

α-β Arteether 150 mg/ml Injection





EAK

Each 750 mg capsule contains :

Dalimba Punica granatum 600 mg
Harsingar Nyctanthes arbor-tristis 75 mg
Sindhav Sodii chloridum 37.5 mg
Sanchal Unaqua Sodium chloride 37.5 mg



#### **CORPORATE INFORMATION**

#### **BOARD OF DIRECTORS**

1. Shri Kishor M. Shah - Chairman

Shri Mahendra G. Patel - Managing Director
 Shri Rajnikant G. Patel - Jt. Managing Director

Shri Hashmukh I. Patel - Whole-Time Director
 Shri Aashish R. Patel - Whole-Time Director

6. Shri Munjal M. Patel - Whole-Time Director7. Shri Arvind G. Patel - Director

8. Shri Iswarlal A. Patel - Director
9. Dr. Pirabhai R. Suthar - Director
10. Dr. Meha M. Patel - Director

#### **COMPANY SECRETARY**

Mr. Bhavik P. Parikh

#### **AUDITORS**

 M/s. J. T. Shah & Co. Chartered Accountants,

[Statutory Auditor]

2. M/s. Kiran J. Mehta & Co.

Cost Accountants
[Cost Auditor]

3. M/s. Rahul Agarwal & Associates

Practicing Company Secretary [Secretarial Auditor]

#### **BANKER**

State Bank of India Yes Bank

#### **CORPORATE IDENTITY NUMBER (CIN)**

L24230GJ1995PLC024288

#### ISIN

INE405C01035

#### **REGISTERED OFFICE**

"LINCOLN HOUSE", Behind Satyam Complex, Science City Road, Sola, Ahmedabad-380060.

Ph. No.: +91-79-67778000, Fax: +91-79-67778062,

Email ID: info@lincolnpharma.com, Website: www.lincolnpharma.com.

### REGISTRAR AND SHARE TRANSFER AGENT (RTA)

LINK INTIME INDIA PRIVATE LIMITED

5<sup>th</sup> Floor, 506-508, Amarnath Business Centre-1,

Beside Gala Business Centre, Near St. Xavier's Collage Corner,

 $Off \ C. \ G. \ Road, \ Navrangpura, \ Ahmedabad-380009.$ 

Ph. No.: +91-79-30002684 / +91-79-26465179

Email ID: ahmedabad@linkintime.co.in

#### **COMMITTEES**

#### 1) AUDIT COMMITTEE

Shri Iswarlal A. Patel - Chairman Dr. Pirabhai R. Suthar - Member Shri Mahendra G. Patel - Member

#### 2) STAKEHOLDER RELATIONSHIP COMMITTEE

Shri Arvind G. Patel - Chairperson Shri Mahendra G. Patel - Member Shri Hashmukh I. Patel - Member Shri Iswarlal A. Patel - Member

#### 3) NOMINATION AND REMUNERATION COMMITTEE

Shri Iswarlal A. Patel - Chairperson
Dr. Pirabhai R. Suthar - Member
Shri Kishor M. Shah - Member

#### 4) CORPORATE SOCIAL RESPONSIBILITY COMMITTEE

Shri Mahendra G. Patel - Member Shri Rajnikant G. Patel - Member Shri Iswarlal A. Patel - Member

#### **PLANT**

10,12,13, Trimul Estate, At. Khatraj, Ta-Kalol,

District-Gandhinagar, Gujarat. Ph. No.: +91-2764-665000

Email ID: khatraj@lincolnpharma.com

23 <sup>rd</sup> Annual General Meeting			
Day:	Friday		
Date:	September 29, 2017		
Time	10.30 A.M.		
Venue:	ue: "LINCOLN HOUSE", Behind Satyam Complex, Science City Road, Sola, Ahmedabad-380060.		

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**NOTICE** is hereby given that the 23<sup>rd</sup> Annual General Meeting of the members of **LINCOLN PHARMACEUTICALS LIMITED** will be held on Friday, the 29<sup>th</sup> day of September, 2017 at 10.30 a.m. at the registered office of the Company at "LINCOLN HOUSE", Behind Satyam Complex, Science City Road, Sola, Ahmedabad-380060 to transact the following businesses:

#### **ORDINARY BUSINESSES:**

- To receive, consider and adopt the Audited Standalone and Consolidated Financial Statements including Balance Sheet as on March 31, 2017, Statement of Profit and Loss and Cash Flow Statement for the year ended on that date and the Report of the Directors' and Auditors' thereon.
- 2. To declare Dividend on Equity Shares for the Financial Year 2016-17.
- 3. To appoint a Director in place of Shri Aashish R. Patel [DIN: 01309017], who retires by rotation and being eligible offers himself for reappointment.
- 4. To appoint a Director in place of Shri Arvind G. Patel [DIN: 00104885], who retires by rotation and being eligible offers himself for reappointment.
- 5. To consider and if thought fit to pass with or without modification(s), the following resolution as an ORDINARY RESOLUTION:

**RESOLVED THAT** pursuant to the provisions of Section 139, 142 and other applicable provisions, if any, of the Companies Act, 2013 and of the Companies (Audit and Auditors) Rules, 2014, including any statutory modification(s) or re-enactment(s) or modification(s) thereof, as may be applicable and pursuant to the recommendations of the Audit Committee, M/s. J. T. Shah & Co., Chartered Accountants, [FRN: 109616W], Ahmedabad be and are hereby appointed as the Statutory Auditors of the Company to hold office from the conclusion of this Annual General Meeting until the conclusion of the Twenty-Eight Annual General Meeting of the Company, subject to ratification at every Annual General Meeting on such remuneration as may be decided by Shri Mahendra G. Patel, Managing Director of the Company in consultation with the M/s. J. T. Shah & Co., plus applicable taxes, out-of-pocket expenses, travelling and other expenses, in connection with the work of audit to be carried out by them.

#### **SPECIAL BUSINESSES:**

6. To consider and if thought fit, to pass with or without modification(s), the following resolution as a SPECIAL RESOLUTION:-

**RESOLVED THAT** in accordance with the provisions of sections 196, 197, Schedule V and all other applicable provisions of the Companies Act, 2013 (the "Act") and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 (including any statutory modifications or re-enactments thereof for the time being in force), read with Articles of Association of the Company and such other approvals as are necessary, consent of the Company be and is hereby accorded to the re-appointment of Shri Mahendra G. Patel [Holding DIN: 00104706] as the Managing Director of the Company with effect from October 1, 2016, for a period of three years on the remuneration and the terms and conditions as set out in the Explanatory Statement.

**RESOLVED FURTHER THAT** in the event of any loss, absence or inadequacy of the profits of the Company, the remuneration mentioned in the Explanatory Statement shall be paid to Shri Mahendra G. Patel, as minimum remuneration and the same shall be subject to the limits as set out in Section II of Part II of Schedule V of the Companies Act, 2013 and as may be amended from time to time.

**RESOLVED FURTHER THAT** the Board of Directors of the Company be and is hereby authorised to revise from time to time during the tenure of the appointment of Shri Mahendra G. Patel, the remuneration payable to him subject to overall limits laid down in Section 197, Schedule V of the Act and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 (including any statutory modifications or re-enactments thereof for the time being in force) without further approval of members of the Company but with such other approvals, sanctions or permissions, if any, required for such revision in the remuneration.

**RESOLVED FURTHER THAT** Board of Directors of the Company be and is hereby authorised to do all such acts, deeds, matters and things as may be considered necessary, usual or expedient to give effect to the above resolution.

7. To consider and if thought fit, to pass with or without modification(s), the following resolution as a SPECIAL RESOLUTION:-

**RESOLVED THAT** in accordance with the provisions of sections 196, 197, Schedule V and all other applicable provisions of the Companies Act, 2013 (the "Act") and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 (including any statutory modifications or re-enactments thereof for the time being in force), read with Articles of Association of the Company and such other approvals as are necessary, consent of the Company be and is hereby accorded to the re-appointment of Shri Rajnikant G. Patel [Holding DIN: 00104786] as the Jt. Managing Director of the Company with effect from October 1, 2016, for a period of three years on the remuneration and the terms and conditions as set out in the Explanatory Statement.

**RESOLVED FURTHER THAT** in the event of any loss, absence or inadequacy of the profits of the Company, the remuneration mentioned in the Explanatory Statement shall be paid to Shri Rajnikant G. Patel, as minimum remuneration and the same shall be subject to the limits as set out in Section II of Part II of Schedule V of the Companies Act, 2013 and as may be amended from time to time.

**RESOLVED FURTHER THAT** the Board of Directors of the Company be and is hereby authorised to revise from time to time during the tenure of the appointment of Shri Rajnikant G. Patel, the remuneration payable to him subject to overall limits laid down in Section 197, Schedule V of the Act and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 (including any statutory modifications or re-enactments thereof for the time being in force) without further approval of the members of the Company but with such other approvals, sanctions or permissions, if any, required for such revision in the remuneration.



**RESOLVED FURTHER THAT** Board of Directors of the Company be and is hereby authorised to do all such acts, deeds, matters and things as may be considered necessary, usual or expedient to give effect to the above resolution.

8. To consider and if thought fit, to pass with or without modification(s), the following resolution as a SPECIAL RESOLUTION:-

**RESOLVED THAT** in accordance with the provisions of sections 196, 197, Schedule V and all other applicable provisions of the Companies Act, 2013 (the "Act") and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 (including any statutory modifications or re-enactments thereof for the time being in force), read with Articles of Association of the Company and such other approvals as are necessary, consent of the Company be and is hereby accorded to the re-appointment of Shri Hashmukh I. Patel [Holding DIN: 00104834] as the Whole-Time Director of the Company with effect from October 1, 2016, for a period of three years on the remuneration and the terms and conditions as set out in the Explanatory Statement.

**RESOLVED FURTHER THAT** in the event of any loss, absence or inadequacy of the profits of the Company, the remuneration mentioned in the Explanatory Statement shall be paid to Shri Hashmukh I. Patel, as minimum remuneration and the same shall be subject to the limits as set out in Section II of Part II of Schedule V of the Companies Act, 2013 and as may be amended from time to time.

**RESOLVED FURTHER THAT** the Board of Directors of the Company be and is hereby authorised to revise from time to time during the tenure of the appointment of Shri Hashmukh I. Patel, the remuneration payable to him subject to overall limits laid down in Section 197, Schedule V of the Act and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 (including any statutory modifications or re-enactments thereof for the time being in force) without further approval of the members of the Company but with such other approvals, sanctions or permissions, if any, required for such revision in the remuneration.

**RESOLVED FURTHER THAT** Board of Directors of the Company be and is hereby authorised to do all such acts, deeds, matters and things as may be considered necessary, usual or expedient to give effect to the above resolution.

9. To consider and if thought fit, to pass with or without modification(s), the following resolution as a SPECIAL RESOLUTION:-

RESOLVED THAT pursuant to the provisions of Section 196, 197, Schedule V and all the other applicable provisions of the Companies Act, 2013 and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 (including any statutory modification(s) or re-enactment thereof for the time being in force), read with Articles of Association of the Company and recommendation of the Nomination and Remuneration Committee, approval be and are hereby granted for revision in remuneration payable to Shri Munjal M. Patel, [Holding DIN: 02319308] Whole-Time Director of the Company upto ₹ 65.00 Lakhs (Rupees Sixty Five Lakhs) p.a. with suitable breakup as per the rules / policy of the Company with effect from April 1, 2017. In addition to the said salary, he shall be entitled to the Commission / incentive of an amount not exceeding ₹ 50.00 Lakhs per annum depending upon his work performance as may be decided by the Board of Directors of the Company.

**RESOLVED FURTHER THAT** in the event of any loss, absence or inadequacy of the profits of the Company, the remuneration mentioned above shall be paid to Shri Munjal M. Patel, as minimum remuneration and the same shall be subject to the limits as set out in Section II of Part II of Schedule V of the Companies Act, 2013 and as may be amended from time to time.

**RESOLVED FURTHER THAT** all the other terms and conditions with regard to the appointment and remuneration shall remain unchanged.

**RESOLVED FURTHER THAT** the Board of Directors of the Company be and is hereby authorised to revise from time to time during the tenure of the appointment of Shri Munjal M. Patel, the remuneration payable to him subject to overall limits laid down in Section 197, Schedule V of the Act and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 (including any statutory modifications or re-enactments thereof for the time being in force) without further approval of the members of the Company but with such other approvals, sanctions or permissions, if any, required for such revision in the remuneration.

**RESOLVED FURTHER THAT** Board of Directors of the Company be and is hereby authorised to do all such acts, deeds, matters and things as may be considered necessary, usual or expedient to give effect to the above resolution.

10. To consider and if thought fit, to pass with or without modification(s), the following resolution as a SPECIAL RESOLUTION:-

RESOLVED THAT pursuant to the provisions of Section 196, 197, Schedule V and all the other applicable provisions of the Companies Act, 2013 and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 (including any statutory modification(s) or re-enactment thereof for the time being in force), read with Articles of Association of the Company and recommendation of the Nomination and Remuneration Committee, approval be and is hereby granted for revision in remuneration payable to Shri Aashish R. Patel, [Holding DIN: 01309017] Whole-Time Director of the Company upto ₹ 65.00 Lakhs (Rupees Sixty Five Lakhs) p.a. with suitable breakup as per the rules / policy of the Company with effect from April 1, 2017. In addition to the said salary, he shall be entitled to the Commission / incentive of an amount not exceeding ₹ 50.00 Lakhs per annum depending upon his work performance as may be decided by the Board of Directors of the Company.

**RESOLVED FURTHER THAT** in the event of any loss, absence or inadequacy of the profits of the Company, the remuneration mentioned above shall be paid to Shri Aashish R. Patel, as minimum remuneration and the same shall be subject to the limits as set out in Section II of Part II of Schedule V of the Companies Act, 2013 and as may be amended from time to time.

**RESOLVED FURTHER THAT** all the other terms and conditions with regard to the appointment and remuneration shall remain unchanged.

**RESOLVED FURTHER THAT** the Board of Directors of the Company be and is hereby authorised to revise from time to time during the tenure of the appointment of Shri Aashish R. Patel, the remuneration payable to him subject to overall limits laid down in Section 197, Schedule V of the Act and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 (including any statutory modifications or re-enactments thereof for the time being in force) without further approval of the members of the Company but with such other approvals, sanctions or permissions, if any, required for such revision in the remuneration.



**RESOLVED FURTHER THAT** Board of Directors of the Company be and is hereby authorised to do all such acts, deeds, matters and things as may be considered necessary, usual or expedient to give effect to the above resolution.

11. To consider and, if thought fit, to pass with or without modification(s), the following resolution as a SPECIAL RESOLUTION:-

**RESOLVED THAT** pursuant to the provisions of Section 94 (1) and such other applicable provisions of the Companies Act, 2013 read with rule 5 (2) of the Companies (Management and Administration) Rules, 2014 (including any statutory modification(s), enactment(s) or reenactment(s) thereof for the time being in force), the consent of the members of the Company be and is hereby accorded to maintain and keep the Company's registers required to be maintained under Section 88 of the Companies Act, 2013 and copies of annual returns filed under Section 92 of the Companies Act, 2013 or any one or more of them, at the office premises of Company's Registrar and Share Transfer Agent (RTA), Link Intime India Pvt. Ltd., 5<sup>th</sup> Floor, 506-508, Amarnath Business Centre-1, Beside Gala Business Centre, Near St. Xavier's Collage Corner, Off C. G. Road, Navrangpura, Ahmedabad-380009 or at such other place as the Board may decide from time to time

**RESOLVED FURTHER THAT** Shri Mahendra G. Patel, Managing Director and the Company Secretary of the Company be and are hereby jointly and / or severally authorised to take such steps and to do all such acts, deeds, matters and things as may be required to give effect to the foregoing resolution.

12. To consider and if thought fit, to pass with or without modification(s), the following resolution as an ORDINARY RESOLUTION:-

**RESOLVED THAT** pursuant to provisions of section 148 (3) and other applicable provisions, if any, of the Companies Act, 2013 and the Companies (Audit and Auditors) Rules, 2014, the consent of the members be and is hereby accorded to ratify the remuneration decided by the Board of Directors based on the recommendation of the Audit Committee of ₹ 1,35,000 (Rupees One Lakh Thirty Five Thousand Only) p.a. plus out of pocket expense to M/s. Kiran J. Mehta & Co., Cost Accountants [FRN: 000025], Ahmedabad appointed by the Board of Directors to conduct the audit of cost records relating to the products, manufactured by the Company for the Financial Year 2017-18.

Place: Ahmedabad
Date: August 10, 2017
REGISTERED OFFICE:
"LINCOLN HOUSE"
Behind Satyam Complex,
Science City road, Sola,
Ahmedabad-380060.

For Lincoln Pharmaceuticals Limited

Bhavik P. Parikh Company Secretary

By Order of the Board

#### NOTES:

- The Explanatory Statements, pursuant to provisions of Section 102 of the Companies Act, 2013 ["the Act"] and rules made there under, in respect of special businesses as set out in the Notice to be transacted at the 23<sup>rd</sup> Annual General Meeting (AGM) is annexed hereto.
- The Register of Members and Share Transfer Books of the company will remain closed from Saturday, September 23, 2017 to Friday, September 29, 2017 [both days inclusive] for the purpose of 23<sup>rd</sup> Annual General Meeting and payment of dividend, if approved at meeting.
- 3. The Board of Directors have recommended a Dividend of ₹ 1.20/- per share (12%) of face value of ₹ 10/- each for the Financial Year 2016-17
- 4. Only registered members of the Company or any proxy appointed by such registered member may attend the 23<sup>rd</sup> Annual General meeting as provided under the provisions of the Companies Act, 2013.
- 5. The Securities and Exchange Board of India (SEBI) has mandated the submission of the Permanent Account Number (PAN) by every participant in the securities market. Members holding shares in the electronic form are, therefore, requested to submit their PAN to their Depository Participant. Members holding shares in physical form shall submit their PAN details to the Company.
- 6. A Route Map showing the Directions to reach the venue of the 23<sup>rd</sup> Annual General Meeting is attached along with the notice as per the requirement of Secretarial Standards-2 on General Meeting.
- 7. Shareholders holding Equity Shares shall have one vote per share as shown against their holding. The shareholders can vote for their entire voting rights as per their discretion.
- 8. Members are requested to vote only through electronic system or through poll/ballot at the 23<sup>rd</sup> Annual General Meeting and in no other form. In case the member casts his vote through both the process, the vote casted in electronic mode would prevail, and shall be considered as final.
- 9. Members who hold shares in electronic form are requested to write their DP ID and Client ID and those who hold shares in physical form are requested to write their Regd. Folio Number in the Attendance Slip for attending the 23<sup>rd</sup> Annual General meeting to facilitate identification of membership at the Annual General meeting.
- 10. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT PROXIES TO ATTEND AND VOTE INSTEAD OF HIMSELF/HERSELF, AND SUCH PROXY NEED NOT BE A MEMBER OF THE COMPANY. A person can act as proxy on behalf of members not exceeding 50 [fifty] and holding in aggregate not more than 10% of the total share capital of the Company carrying voting rights. In case a proxy is proposed to be appointed by a Member holding more than 10% of the total share capital of the Company carrying voting rights, then such proxy shall not act as a proxy for any other person or shareholder.

The instrument of Proxy in order to be effective, should be deposited at the Registered Office of the Company, duly completed and signed, not less than 48 hours before the commencement of the meeting. A Proxy form is annexed herewith. Proxy form submitted on behalf of the Companies, Societies, etc. must be supported by an appropriate resolution/authority, as applicable.



- 11. Corporate members intending to send their authorised representatives to attend the meeting pursuant to section 113 of the Act are requested to send the Company a certified copy of Board Resolution/Authorization together with specimen signatures authorizing their representative to attend and vote on their behalf at the meeting.
- 12. Pursuant to the provisions of Section 125 of the Companies Act, 2013 and the Investor Education and Protection Fund Authority (Accounting, Audit, Transfer and Refund) Rules, 2016 notified by the Ministry of Corporate Affairs and its amendment made from time to time, the Company has issued Newspaper advertisement on December 12, 2016 and the Company has sent individual notice to the Shareholders on December 9, 2016 for transfer of all the shares in respect of which dividend has not been paid or claimed for seven consecutive years or more, such shareholders' shares would be transferred to the Investor Education and Protection Fund (IEPF). Shareholders are requested to note that shares transferred to IEPF, including all benefits accruing on such shares, if any can be claimed back from the IEPF Authority after following the procedure prescribed under the said rule.

The Company has transferred the unpaid / unclaimed dividend upto Financial Year 2008-09 to the Investor Education and Protection fund (IEPF) established by the Central Government. Unclaimed dividend amount in respect of final dividend declared for the Financial Year 2009-2010 will be transferred to Investor Education and Protection fund on or before prescribed due date. Members who have not yet en-cashed their dividend warrant(s) for the Financial Year 2009-2010 are requested to make their claims to the Company without any delay.

Members holding shares in Demat form are requested to intimate all changes pertaining to their bank details, National Electronic Clearing Service [NECS], Electronic Clearing Services [ECS] mandates, nominations, power of attorneys, change in address, change of name, email address, contact numbers, etc. to their Depository Participant [DP]. Changes intimated to the DP will then be automatically reflected in the Company's records which will help the Company and the Company's Registrar and Transfer Agents to provide efficient and better services. Members holding shares in physical form are requested to intimate such changes to Link Intime India Private Limited, Registrar and Transfer Agents (RTA) of the Company at: 5<sup>th</sup> Floor, 506-508, Amarnath Business Centre-1, Beside Gala Business Centre, Near St. Xavier's Collage Corner, Off C. G. Road, Navrangpura, Ahmedabad-380009. Ph. No.: +91-79-30002684/26465179, Email ID: ahmedabad@linkintime.co.in

- 13. Pursuant to Regulation 36 of SEBI (Listing Obligation and Disclosure Requirements) Regulation, 2015 and Secretarial Standards on the General Meeting issued by the Institute of Company Secretaries of India, the details of Directors seeking Appointment/Re-appointment at the 23<sup>rd</sup> Annual General Meeting of the Company to be held on September 30, 2017 is furnished as annexure to this Notice.
- 14. Members/proxies are requested to bring the attendance slip send herewith duly filled in for attending the meeting and members are also requested to bring the copy of Annual Report, to the meeting.
- 15. Members are requested to notify immediately the change of address, if any, to the Company or Link Intime India Private Limited, Registrar and Transfer Agents (RTA).
- 16. All the documents, if any, referred to in this notice and explanatory statement are available for inspection of the members at the registered office of the Company on any working day except Saturday, between 10:00 a.m. to 1:00 p.m. up to the conclusion of this meeting.
- 17. Members who have not registered their Email addresses so far are requested to register their Email address for receiving all communications including Annual Report, Circulars, etc. from the Company electronically.

Pursuant to Section 101 and Section 136 of the Companies Act, 2013 read with the Companies (Management and Administration Rules), 2014, and Regulation 36 of SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, companies can serve Annual Reports and other communications through electronic mode to those members who have registered their Email address either with the Company or with the Depository.

Members may also note that the Notice of the Meeting and the Annual Report will also be available on the Company's website www. lincolnpharma.com for download. The physical copies of the aforesaid documents will also be available at the Company's Registered Office for inspection at any time between 10:00 a.m. to 1:00 p.m. on all working day (Monday to Friday), except Saturdays, Sundays and holidays, up to the date of the Annual General Meeting.

Members desiring to seek information on Annual Accounts to be explained at the meeting are requested to send their queries at least ten days before the date of the meeting so that the information can be made available at the meeting.

#### Voting through Electronic means:

In compliance with provisions of section 108 of the Act and Rule 20 of The Companies (Management and Administration) Rules, 2014 as amended and Regulation 44 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, the Company is pleased to provide its members the facility of 'Remote E-Voting' to exercise their right to vote at the 23<sup>rd</sup> Annual General Meeting (AGM). Necessary arrangements have been made by the Company with Central Depository Services [India] Limited (CDSL) to facilitate Remote E-Voting. The detailed process, instructions and manner for availing E-Voting facility is as below under notes.

- i. The Board of Directors has appointed Shri Umesh Parikh, Proprietor of M/s. Umesh Parikh & Associates, Practicing Company Secretary, (FCS No.: 4152) as the Scrutinizer to scrutinize the remote E-Voting process and voting process at AGM in a fair and transparent manner.
- i. The Scrutinizer shall, immediately after the conclusion of poll at the meeting, would count the votes cast at the meeting and, thereafter unblock the votes cast through remote E-Voting in the presence of at least two witnesses not in the employment of the



Company and make, a consolidated Scrutinizer's Report of the total votes cast in favour or against, if any, to the Chairman or any person authorised by him, who shall counter sign the same.

- iii. The voting results declared along with the Scrutinizer's Report shall be placed on the Company's website www.lincolnpharma.com and on the website of CDSL i.e. www.evotingindia.com immediately after the result is declared. The Company shall simultaneously forward the results to BSE Limited (BSE) and NSE Limited (NSE), where the equity shares of the Company are listed.
- iv. The facility for voting, through polling paper shall also be made available at the venue of the 23<sup>rd</sup> Annual General Meeting. The members attending the meeting, who have not already cast their vote through remote E-Voting shall be able to exercise their voting rights at the meeting. Members who have cast their vote by Remote E-Voting prior to the meeting may also attend the meeting but shall not be entitled to cast their vote again. In case Members cast their votes through both the modes, voting done by E-Voting shall prevail and votes cast through Poll Paper shall be treated as invalid. Once the vote on a resolution is cast by the Member, he/she shall not be allowed to change it subsequently or cast vote again.
- v. A person, whose names is recorded in the register of members or in the register of beneficial owners maintained by the depositories as on cut-off date only shall be entitled to avail facility of Remote E-Voting and poll process at the venue of the meeting. Any person who has ceased to be the Member of the Company as on the cut-off date will not be entitled for Remote E-Voting or voting at the Annual General Meeting and should treat this Notice for information purpose only.
- vi. Any person, who acquires shares of the Company and becomes a member of the Company after dispatch of the Notice and holding shares as on cut-off date, may cast vote after following the instructions for E-Voting as provided in the Notice convening the Meeting, which is available on the website of the Company and CDSL. However, if you are already registered with CDSL for Remote E-Voting then you can use your existing User ID and password for casting your vote.
- vii. Shri Dushyant Nayak, In-charge Shares & Securities of the Company shall be responsible for addressing all the grievances in relation to 23<sup>rd</sup> Annual General Meeting including remote e voting related queries. His contact details are Email: cs@lincolnpharma.com, Ph no.: 079-67778000/81. Address: "LINCOLN HOUSE", Behind Satyam Complex Science City Road, Sola, Ahmedabad-380060.

#### The instructions for shareholders voting electronically are as under:

- 1) The Remote E-Voting period commences on Tuesday, September 26, 2017 [10:00 a.m.] and ends on Thursday, September 28, 2017 [5:00 p.m.]. During this period shareholders' of the Company, holding shares either in physical form or in Dematerialized form, as on the cut-off date (record date) of September 22, 2017, may cast their vote electronically. The E-Voting module shall be disabled by CDSL for voting thereafter.
- 2) The shareholders should log on to the E-Voting website www.evotingindia.com.
- 3) Click on Shareholders.
- 4) Now Enter your User ID
  - a. For CDSL: 16 digits beneficiary ID,
  - b. For NSDL: 8 Character DP ID followed by 8 Digits Client ID,
  - c. Members holding shares in Physical Form should enter Folio Number registered with the Company.
- 5) Next enter the Image Verification as displayed and Click on Login.
- 6) If you are holding shares in Demat form and had logged on to www.evotingindia.com and voted on an earlier voting of any company, then your existing password is to be used.
- 7) If you are a first time user follow the steps given below:

	For Members holding shares in Demat Form and Physical Form		
PAN	<ul> <li>Enter your 10 digit alpha-numeric PAN issued by Income Tax Department (Applicable for both shareholders as well as physical shareholders)</li> <li>Members who have not updated their PAN with the Company/Depository Participant are reques use the sequence number which is printed on Attendance Slip indicated in the PAN field.</li> </ul>		
Dividend Bank Details OR Date of Birth (DOB)	<ul> <li>Enter the Dividend Bank Details or Date of Birth (in dd/mm/yyyy format) as recorded in your demat account or in the company records in order to login.</li> <li>If both the details are not recorded with the depository or company please enter the member id / folio number in the Dividend Bank details field as mentioned in instruction (4).</li> </ul>		

- 8) After entering these details appropriately, click on "SUBMIT" tab.
- 9) Members holding shares in physical form will then directly reach the Company selection screen. However, members holding shares in demat form will now reach 'Password Creation' menu wherein they are required to mandatorily enter their login password in the new password field. Kindly note that this password is to be also used by the demat holders for voting for resolutions of any other company on which they are eligible to vote, provided that company opts for e-voting through CDSL platform. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.
- 10) For Members holding shares in physical form, the details can be used only for E-Voting on the resolutions contained in this Notice.



- 11) Click on the EVSN i.e. 170816010 for "LINCOLN PHARMACEUTICALS LIMITED" on which you choose to vote.
- 12) On the voting page, you will see "RESOLUTION DESCRIPTION" and against the same the option "YES/NO" for voting. Select the option YES or NO as desired. The option YES implies that you assent to the Resolution and option NO implies that you dissent to the Resolution.
- 13) Click on the "RESOLUTIONS FILE LINK" if you wish to view the entire Resolution details.
- 14) After selecting the resolution you have decided to vote on, click on "SUBMIT". A confirmation box will be displayed. If you wish to confirm your vote, click on "OK", else to change your vote, click on "CANCEL" and accordingly modify your vote.
- 15) Once you "CONFIRM" your vote on the resolution, you will not be allowed to modify your vote.
- 16) You can also take a print of the votes cast by clicking on "Click here to print" option on the Voting page.
- 17) If a demat account holder has forgotten the login password then Enter the User ID and the image verification code and click on Forgot Password & enter the details as prompted by the system.
- 18) Shareholders can also cast their vote using CDSL's mobile app m-Voting available for all mobile users. Please follow the instructions as prompted by the mobile app while voting on your mobile.
- 19) Note for Non-Individual Shareholders and Custodians:
  - Non-Individual shareholders (i.e. other than Individuals, HUF, NRI etc.) and Custodian are required to log on to www.evotingindia. com and register themselves as Corporates.
  - A scanned copy of the Registration Form bearing the stamp and sign of the entity should be emailed to helpdesk.evoting@cdslindia.com.
  - After receiving the login details a Compliance User should be created using the admin login and password. The Compliance User would be able to link the account(s) for which they wish to vote on.
  - The list of accounts linked in the login should be mailed to helpdesk.evoting@cdslindia.com and on approval of the accounts they
    would be able to cast their vote.
  - A scanned copy of the Board Resolution and Power of Attorney (POA) which they have issued in favour of the Custodian, if any, should be uploaded in PDF format in the system for the scrutinizer to verify the same.
- 20) In case you have any queries or issues regarding E-Voting, you may refer the Frequently Asked Questions ("FAQs") and E-Voting manual available at www.evotingindia.com, under help section or write an email to helpdesk.evoting@cdslindia.com

#### CONTACT DETAILS:

Company	Lincoln Pharmaceuticals Limited		
Registrar and transfer agent  Link Intime India Private Limited  5 <sup>th</sup> Floor, 506-508, Amarnath Business Centre-1, Beside Gala Business Centre, Near St. Xavier's Collage Corner, Off C. G. Road, Navrangpura, Ahmedabad-380009. Ph. No.: +91-79-26465179, +91-79-30002684, Email ID: ahmedabad@linkintime.co.in., Website: www.linkintime.co.in			
E-Voting Agency	cy Central Depository Services (India) Limited Email ID: helpdesk.evoting@cdslindia.com		
Scrutinizer	Shri Umesh G. Parikh (Proprietor of M/s. Umesh Parikh & Associates), Practicing Company Secretary Email ID: evoting@parikhdave.com		

### **EXPLANATORY STATEMENT PURSUANT TO SECTION 102 OF THE COMPANIES ACT, 2013:**

#### Item No: 6

Shri Mahendra G. Patel is having rich and varied experience of more than 36 years in the Pharma Industry. Presently, he is responsible for Corporate Planning, Export Business, legal and financial affairs of the Company.

During his tenure as the Managing Director of the Company he has continuously contributed to a great extent in the growth of the Company. Considering several aspects and his increased responsibilities, the Board of Directors has considered it appropriate and advisable to reappoint him for a period of three years with effect from October 1, 2016 and accordingly he has been re-appointed as the Managing Director by the Board. In the event of any loss, absence or inadequacy of profits of the Company, the Company can pay remuneration to their managerial personnel as per the limits mentioned in Section II of Part II of Schedule V of the Companies Act, 2013 if the conditions mentioned therein are fulfilled. It is hereby declare that Company has not made any default in repayment of any of its debts including public deposits and interest thereon. The remuneration has been fixed on the basis of recommendation of the Nomination and Remuneration Committee. The terms and conditions of re-appointment are as under:

A. Salary: Any amount not exceeding ₹ 75.00 Lakhs per annum with suitable break up as per the rules of the Company. He will be entitled for Annual Increment upto 25% of last salary drawn as may be finalized by Board of Directors of the Company.



- B. In addition to above (A), he shall be entitled to the Commission / incentive of an amount not exceeding ₹ 50.00 Lakhs per annum depending upon his work performance as may be decided by the Board of Directors of the Company.
- C. Perquisites: He shall also be eligible for the following perquisites which shall not be included in the computation of ceiling of remuneration specified here above:
  - I. Contribution to Provident Fund, Superannuation Fund or Annuity Fund to the extent these either singly or put together are not taxable under the Income Tax Act, 1961.
  - II. Gratuity payable at a rate not exceeding half month's salary for each completed year of service.
  - III. Encashment of leave at the end of the tenure.
- D. He shall not be liable to retire by rotation.
- E. He will be entitled for other benefits as per the rules of the Company as available to other senior executives of the Company.

As per the provision of Sections 196, 197, Schedule V and all other applicable provisions of the Companies Act, 2013 (the "Act") and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 (including any statutory modifications or re-enactments thereof for the time being in force), the re-appointment of and payment of remuneration to Managing Director requires the approval of the Shareholders in General Meeting by way of resolution and hence necessary resolution has been proposed for your approval.

Your Directors recommend the resolution as embodied in the notice to be passed with or without modifications as Special Resolution.

Except Shri Mahendra Patel, being an appointee, Shri Rajnikant Patel Jt. Managing Director, Shri Arvind G. Patel, Director and Shri Munjal Patel, Whole-Time Director being relatives, none of the other Directors, Key Managerial personnel and their relatives are concerned or interested financially or otherwise in the proposed resolution.

# Statement containing information required to be given as per item (iv) of third proviso of Section II of Part II of Schedule V to the Companies Act, 2013.

- A. \*General Information: As per note given below
- B. Information about the appointee:
  - Background details: Shri Mahendra G. Patel is a Law Graduate. He possesses a rich business experience of about 36 years.
  - Past Remuneration: He was paid remuneration of ₹ 13.58 Lakhs Per annum plus perquisites and benefits till September 30, 2016.
  - Recognition and awards: NIL.
  - **Job profile and his suitability:** the Managing Director is mainly responsible for corporate planning, Export Business, legal and financial matters. He handles corporate planning, formulation of strategies, policy decisions, corporate finance, legal matters etc. His expertise, experience and knowledge has helped the Company to a great extent.
  - Remuneration proposed: As per details given above.
  - There are no companies of the same size in the industry as such there is no statistics available of comparative remuneration profiles.
  - Besides the proposed remuneration, he has no pecuniary relationship directly or indirectly with the Company except to the extent
    of his Shareholding in the Company.
- C. \*\*Other information: As per note given below

#### Item No.: 7

Shri Rajnikant G. Patel is a B.Pharm and is having rich and varied experience of more than 33 years in the Pharma Industry. Presently, he looks after entire manufacturing operation of pharmaceuticals formulation of the Company.

During his tenure as the Jt. Managing Director of the Company he has continuously contributed to a great extent in the growth of the Company. Considering several aspects and his increased responsibilities, the Board of Directors has considered it appropriate and advisable to re-appoint him for a period of three years with effect from October 1, 2016 and accordingly he has been re-appointed as the Jt. Managing Director by the Board. In the event of any loss, absence or inadequacy of profits of the Company, the Company can pay remuneration to their managerial personnel as per the limits mentioned in Section II of Part II of Schedule V of the Companies Act, 2013 if the conditions mentioned therein are fulfilled. It is hereby declare that Company has not made any default in repayment of any of its debts including public deposits and interest thereon. The remuneration has been fixed on the basis of recommendation of the Nomination and Remuneration Committee. The terms and conditions of re-appointment are as under:

- A. Salary: Any amount not exceeding ₹ 75.00 Lakhs per annum with suitable break up as per the rules of the Company. He will be entitled for Annual Increment upto 25% of last salary drawn as may be finalized by the Board of Directors of the Company.
- B. In addition to above (A), he shall be entitled to the Commission/ incentive of an amount not exceeding ₹ 50.00 Lakhs per annum depending upon his work performance as may be decided by the Board of Directors of the Company.
- C. Perquisites: He shall also be eligible for the following perquisites which shall not be included in the computation of ceiling of remuneration specified here above:
  - I. Contribution to Provident Fund, Superannuation Fund or Annuity Fund to the extent these either singly or put together are not taxable under the Income Tax Act, 1961.
  - II. Gratuity payable at a rate not exceeding half month's salary for each completed year of service.
  - III. Encashment of leave at the end of the tenure.



- D. He shall not be liable to retire by rotation.
- E. He will be entitled for other benefits as per the rules of the Company as available to other senior executives of the Company.

As per the provision of Sections 196, 197, Schedule V and all other applicable provisions of the Companies Act, 2013 (the "Act") and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 (including any statutory modifications or re-enactments thereof for the time being in force), the re-appointment of and payment of remuneration to Jt. Managing Director requires the approval of the Shareholders in General Meeting by way of resolution and hence necessary resolution has been proposed for your approval.

Your Directors recommend the resolution as embodied in the notice to be passed with or without modifications as Special Resolution.

Except Shri Rajnikant G. Patel, being an appointee, Shri Mahendra G. Patel, Managing Director, Shri Arvind G. Patel, Director and Shri Aashish R. Patel, Whole-Time Director being relatives none of the other Directors, Key Managerial personnel and their relatives are concerned or interested financially or otherwise in the proposed resolution.

# Statement containing information required to be given as per item (iv) of third proviso of Section II of Part II of Schedule V to the Companies Act, 2013.

- A. \*General Information: As per note given below
- B. Information about the appointee:
  - Background details: Shri Rajnikant G. Patel is a B.Pharm. He possesses a rich business experience of about 33 years.
  - Past Remuneration: He was paid remuneration of ₹ 13.58 Lakhs Per annum plus perquisites and benefits till September 30, 2016.
  - Recognition and awards: NIL.
  - Job profile and his suitability: The Jt. Managing Director is responsible for managing the Company subject to the superintendence, control and direction of the Board of Directors. He handles product development, manufacturing and research and development activities of the Company. He has been instrumental in taking the Company to its present position. His expertise, experience and knowledge has helped the Company to a great extent.
  - Remuneration proposed: As per details given above.
  - There are no companies of the same size in the industry as such there is no statistics available of comparative remuneration profiles.
  - Besides the proposed remuneration, he has no pecuniary relationship directly or indirectly with the Company except to the extent of his Shareholding in the Company.
- C. \*\*Other information: As per note given below

#### Item No.: 8

Shri Hashmukh I. Patel is a Science Graduate and is having rich and varied experience of more than three decades in the Pharma Industry. Presently, he is responsible for entire gamut of domestic marketing as well as the entire sales distribution system of the Company.

During his tenure as the Whole-Time Director of the Company he has continuously contributed to a great extent in the growth of the Company. Considering several aspects and his increased responsibilities, the Board of Directors has considered it appropriate and advisable to re-appoint him for a period of three years with effect from October 1, 2016 and accordingly he has been re-appointed as the Whole-Time Director by the Board. In the event of any loss, absence or inadequacy of profits of the Company, the Company can pay remuneration to their managerial personnel as per the limits mentioned in Section II of Part II of Schedule V of the Companies Act, 2013 if the conditions mentioned therein are fulfilled. It is hereby declare that Company has not made any default in repayment of any of its debts including public deposits and interest thereon. The remuneration has been fixed on the basis of recommendation of the Nomination and Remuneration Committee. The terms and conditions of re-appointment are as under:

- A. Salary: Any amount not exceeding ₹ 75.00 Lakhs per annum with suitable break up as per the rules of the Company. He will be entitled for Annual Increment upto 25% of last salary drawn as may be finalized by the Board of Directors of the Company.
- B. In addition to above (A), he shall be entitled to the Commission/ incentive of an amount not exceeding ₹ 50.00 Lakhs per annum depending upon his work performance as may be decided by the Board of Directors of the Company.
- C. Perquisites: He shall also be eligible for the following perquisites which shall not be included in the computation of ceiling of remuneration specified here above:
  - I. Contribution to Provident Fund, Superannuation Fund or Annuity Fund to the extent these either singly or put together are not taxable under the Income Tax Act, 1961.
  - II. Gratuity payable at a rate not exceeding half month's salary for each completed year of service.
  - III. Encashment of leave at the end of the tenure.
- D. He shall be liable to retire by rotation.
- E. He will be entitled for other benefits as per the rules of the Company as available to other senior executives of the Company.

As per the provision of Sections 196, 197, Schedule V and all other applicable provisions of the Companies Act, 2013 (the "Act") and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 (including any statutory modifications or re-enactments thereof for the time being in force), the re-appointment of and payment of remuneration to Whole-Time Director requires the approval of the Shareholders in General Meeting by way of resolution and hence necessary resolution has been proposed for your approval.

Your Directors recommend the resolution as embodied in the notice to be passed with or without modifications as Special Resolution.



Except Shri Hashmukh I. Patel, being an appointee none of the other Directors, Key Managerial personnel and their relatives are concerned or interested financially or otherwise in the proposed resolution.

# Statement containing information required to be given as per item (iv) of third proviso of Section II of Part II of Schedule V to the Companies Act, 2013.

A. \*General Information: As per note given below

#### B. Information about the appointee:

- Background details: Shri Hashmukh I. Patel is a Science Graduate. He possesses a rich business experience of about three decades.
- Past Remuneration: He was paid remuneration of ₹ 13.58 Lakhs Per annum plus perquisites and benefits till September 30, 2016.
- · Recognition and awards: NIL.
- Job profile and his suitability: The Whole-Time Director is responsible for managing the entire gamut of domestic marketing as
  well as the entire sales distribution system of the Company. His experience and knowledge has helped the Company to a great
  extent.
- Remuneration proposed: As per details given above.
- There are no companies of the same size in the industry as such there is no statistics available of comparative remuneration profiles.
- Besides the proposed remuneration, he has no pecuniary relationship directly or indirectly with the Company except to the extent
  of his Shareholding in the Company.

#### **C.** \*\*Other information: As per note given below

#### Item No.: 9

Shri Munjal M. Patel has been appointed as the Whole-Time Director of the Company w.e.f. November 14, 2014 for the term of five years at remuneration as approved by the shareholders at Annual General Meeting held on September 30, 2015. In view of increased responsibility, the Board thought it advisable to increase his remuneration and accordingly the same has been revised by the Board subject to approval by shareholders. The revision in remuneration payable to him has also been recommended by the Nomination and Remuneration committee. Pursuant to provisions of section 196, 197, Schedule V and all the other applicable provisions of the Companies Act, 2013 and The Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 the revision in remuneration payable to Whole-Time Director requires the approval of the Shareholders in General Meeting by way of Resolution and hence necessary resolution has been proposed for your approval.

Your Directors hereby declare that Company has not made any default in repayment of any of its debts including public deposits and interest thereon.

Your Directors recommend the resolution as embodied in the notice to be passed with or without modifications as Special Resolution.

Except Shri Munjal M. Patel, being an appointee and Shri Mahendra G. Patel being relative, none of the other Directors, Key Managerial personnel and their relatives are concerned or interested financially or otherwise in the proposed resolution.

# Statement containing information required to be given as per item (iv) of third proviso of Section II of Part II of Schedule V to the Companies Act, 2013.

A. \*General Information: As per note given below

#### B. Information about the appointee:

- Background details: Shri Munjal M. Patel is an MBA-Finance and PGDIFA. He is having business experience of about a decade in the Pharmaceutical Industry.
- Past Remuneration: He was paid remuneration of ₹ 13.28 Lakhs Per annum plus perguisites and benefits till March 31, 2017.
- Recognition and awards: NIL.
- Job profile and his suitability: The Whole-Time Director is mainly responsible for International Trade and financial matters. He
  handles International Operations, formulation of strategies, policy decisions, etc. His expertise, experience and knowledge has
  helped the Company to a great extent.
- Remuneration proposed: Remuneration upto ₹ 65.00 Lakhs per annum with suitable breakup as per the rules /policy of the Company.
- There are no companies of the same size in the industry as such there is no statistics available of comparative remuneration profiles.
- Besides the proposed remuneration, he has no pecuniary relationship directly or indirectly with the Company except to the extent
  of his Shareholding in the Company.

### **C.** \*\*Other information: As per note given below

#### Item No.: 10

Shri Aashish R. Patel has been appointed as the Whole-Time Director of the Company w.e.f. November 14, 2014 for the term of five years at remuneration as approved by the shareholders at Annual General Meeting held on September 30, 2015. In view of increased responsibility, the Board thought it advisable to increase his remuneration and accordingly the same has been revised by the Board subject to approval by sharesholders. The revision in remuneration payable to him has also been recommended by the Nomination and Remuneration



committee. Pursuant to provisions of section 196, 197, Schedule V and all the other applicable provisions of the Companies Act, 2013 and The Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 the revision in remuneration payable to Whole-Time Director requires the approval of the Shareholders in General Meeting by way of Resolution and hence necessary resolution has been proposed for your approval.

Your Directors hereby declare that Company has not made any default in repayment of any of its debts including public deposits and interest thereon.

Your Directors recommend the resolution as embodied in the notice to be passed with or without modifications as Special Resolution.

Except Shri Aashish R. Patel, being an appointee and Shri Rajnikant G. Patel being relative, none of the other Directors, Key Managerial personnel and their relatives are concerned or interested financially or otherwise in the proposed resolution.

# Statement containing information required to be given as per item (iv) of third proviso of Section II of Part II of Schedule V to the Companies Act, 2013.

**A.** \*General information: As per note given below.

#### 3. Information about the appointee:

- Background details: Shri Aashish R. Patel is an MBA-Marketing (U.K). He possesses a business experience of about 12 years.
- Past Remuneration: He was paid remuneration of ₹ 16.04 Lakhs Per annum plus perquisites and benefits till March 31, 2017.
- · Recognition and awards: NIL.
- Job profile and his suitability: The Whole-Time Director is mainly responsible for Marketing Operation of the Company. He
  handles Sales Operation, formulation of strategies, policy decisions, etc. His expertise, experience and knowledge has helped the
  Company to a great extent.
- Remuneration proposed: Remuneration upto ₹ 65.00 Lakhs per annum with suitable breakup as per the rules /policy of the Company.
- There are no companies of the same size in the industry as such there is no statistics available of comparative remuneration profiles.
- Besides the proposed remuneration, he has no pecuniary relationship directly or indirectly with the Company except to the extent of his Shareholding in the Company.
- **C.** \*\* Other information: As per note given below.

#### \*NOTE:

#### A. \*General Information:

- 1. Nature of Industry: Pharmaceutical Industry
- 2. The commercial operations have already begun.
- 3. The Company is not a new Company.
- 4. Financial Performance:

(₹ In Lakhs)

Particulars	Year ended on March 31, 2017	Year ended on March 31, 2016
Net sales	30,466.42	31,081.12
Other income	127.07	629.07
Net Profit	2,528.36	2,174.62

- 5. There was an export earnings amounting to ₹ 11,198.60 lakks during the Financial Year 2017-18.
- 6. Foreign direct investments and collobration, if any: NII

#### C. \*\*Other information:

• The Company is engaged in the business of manufacturing and selling of Pharma Products. The Company's products are very well accepted in the local as well as international Market. The Company commenced its operations in the year 1997, since then the Company has grown leaps and bounds. The Net Profit of the Company has increased from ₹ 2174.62 lakhs in the year 2015-16 to ₹ 2528.35 lakhs in the year 2016-17.

Company is putting more thrust on product development, R & D activities and expansion for Export market and for that purpose it is spending heavily on it and hence the profits of the Company are low.

The Company has taken series of steps under the guidance of the Management for improving and development of the Company. The Company has also taken steps to curtail expenditure, introducing high value added products, aggressive marketing. This would help the Company to further improve its results.

#### Item No: 11

As required under the provisions of Section 94 the Companies Act, 2013, certain documents such as the Register of Members, Index of Members and certain other registers, certificates, documents etc., are required to be kept at the registered office of the Company. However, these documents can be kept at any other place within the city, town or village in which the registered office is situated or any other place in India in which more than one-tenth of the total members entered in the register of members reside, if approved by a Special Resolution passed at a general meeting of the Company.



Accordingly, the approval of the members is sought in terms of Section 94 of the Companies Act, 2013, for keeping the aforementioned registers and documents at the office of the Registrar and Transfer Agent (RTA), Link Intime India Pvt. Ltd., at 5<sup>th</sup> Floor, 506-508, Amarnath Business Centre-1, Beside Gala Business Centre, Near St. Xavier's Collage Corner, Off C. G. Road, Navrangpura, Ahmedabad-380009 and such other places as the RTA, shift its office from time to time.

A copy of the proposed resolution is being forwarded in advance to the Registrar of Companies, Gujarat, Ahmedabad, as required under the said Section 94 (1) of the Companies Act, 2013.

The Directors recommends passing of the proposed special resolution.

None of the Directors, Key Managerial Personnel or their relatives are in any way, concerned or interested financially or otherwise in the proposed resolution.

#### Item No: 12

The Board of Directors on the recommendation of the Audit Committee, has appointed M/s. Kiran J. Mehta & Co., Cost Accountants [FRN No.: 000025], Ahmedabad to conduct the audit of cost records relating to the products, manufactured by the Company for the Financial Year ending on March 31, 2018.

As per the provisions of section 148 (3) of the Act read with Rule 14 of The Companies (Audit and Auditors) Rules, 2014, the remuneration fixed by the Board of Directors is to be ratified by the Members of the Company.

Accordingly, consent of the Members of the Company is sought for passing the Resolution for ratification of remuneration payable to the Cost Auditors for the Financial Year ending on March 31, 2018.

Your Directors recommend passing of the proposed resolution.

None of the Directors or Key Managerial Personnel or their relatives are, in any way, concerned or interested, financially or otherwise, in the proposed resolution.

Place: Ahmedabad
Date: August 10, 2017
REGISTERED OFFICE:
"LINCOLN HOUSE"
Behind Satyam Complex,
Science City road, Sola,
Ahmedabad-380060.

By Order of the Board For Lincoln Pharmaceuticals Limited

> Bhavik P. Parikh Company Secretary



# ANNEXURE TO NOTICE INFORMATION TO SHAREHOLDERS

(In Pursuance of Regulation 36(3) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and Secretarial Standard on General Meeting as issued by the Institute of Company Secretaries of India

# Details of the Directors seeking Re-Appointment in the forthcoming Annual General Meeting

Name of Directors	Shri Aashish R. Patel	Shri Arvind G. Patel	Shri Munjal M. Patel	
DIN	01309017	00104885	02319308	
Date of Birth	12/05/1981	29/09/1950	26/06/1982	
Date of Appointment on the Board	14/11/2014	03/02/1995	14/11/2014	
Qualifications	M.B.A-Marketing (U.K)	B.E. (Electrical)	MBA-Finance & PGDIFA	
Total Remuneration last drawn	₹ 16.04 Lakhs p.a.	NIL	₹ 13.28 Lakhs p.a.	
Nature of expertise in specific functional areas	Marketing & Sales	Management & Administration	International Trade & Financial Matters	
Relationship with other Directors, Manager and other Key Managerial Personnel	Shri Aashish R. Patel is Son of Shri Rajnikant G. Patel.	Shri Arvind G. Patel is brother of Shri Mahendrabhai G. Patel & Shri Rajnikant G. Patel.	Shri Munjal M. Patel is Son of Shri Mahendra G. Patel.	
Directorship held in other Public Companies	None	None	Karnavati Distributors Limited	
Chairmanship / Membership of Committee in other Companies, if any	None	None	None	
No. of Shares held in the Company as on March 31, 2017		1,11,000	5,90,500	

Name of Directors	Shri Mahendra G. Patel	Shri Rajnikant G. Patel	Shri Hashmukh I. Patel	
DIN	00104706	00104786	00104834	
Date of Birth	26/01/1954	05/02/1956	08/12/1958	
Date of Appointment on the Board	20/01/1995	01/10/2008	20/01/1995	
Qualifications	B.A. LL.B	B. Pharm	B.Sc	
Total Remuneration last drawn	₹ 13.58 Lac p.a.	₹ 13.58 Lac p.a.	₹ 13.58 Lac p.a.	
Nature of expertise in specific functional areas	Corporate Planning, Leagal & Financial Matters	Manufacturing, Product Development & Research activities	Marketing & Sales	
Relationship with other Directors, Manager and other Key Managerial Personnel	Shri Mahendra G. Patel is father of Shri Munjal M. Patel and brother of Shri Arvind G. Patel & Shri Rajnikant G. Patel	Shri Rajnikant G. Patel is father of Shri Aashish R. Patel and brother of Shri Mahendra G. Patel & Shri Rajnikant G. Patel	None	
Directorship held in other Public Companies	None	None	None	
Chairmanship / Membership of Committee in other Companies, if any	None	None	None	
No. of Shares held in the Company as on March 31, 2017	2,76,500	3,05,400	3,73,600	



# **DIRECTORS' REPORT**

To,

The Members,

Your Directors are pleased to present the 23<sup>rd</sup> Annual Report, on the business and operations of **LINCOLN PHARMACEUTICALS LIMITED** (hereafter referred to as 'The Company) together with Audited Financial Statements for the Financial Year ended on March 31, 2017.

#### FINANCIAL HIGHLIGHTS:

The Financial performance of your Company for the year ended on March 31, 2017 is summarized below:

(₹ in Lakhs)

PARTICULARS	MARCH 31, 2017	MARCH 31, 2016
Profit Before Depreciation and Taxation	3,809.01	3,327.16
Less: Depreciation & Amortisation	387.33	321.44
Less: Provision For Taxation – Current/F.B.T	718.55	631.22
Less: Deferred Tax	174.77	199.88
Profit after Taxation	2,528.36	2,174.62
Add: Balance brought forward	7,050.18	5,121.88
Profit available for appropriation	9,578.54	7,296.50
APPROPRIATION		
1. Proposed Dividend	-	163.11
2. Dividend Tax	-	33.21
3. General Reserve	50.00	50.00
4. Reduction in Carrying Value of Fixed Assets as per Schedule II of Companies Act 2013.	0.00	0.00
Net Balance carried to Balance Sheet	9,528.54	7,050.18

### STATE OF COMPANY'S AFFAIRS/OPERATIONS:

During the year under review, the Company has performed well. The Company has also launched few new products in the market and the response for it is noteworthy. The turnover of the Company during the year under review was ₹ 30,593.49 Lakhs as against ₹ 31,710.19 Lakhs in the previous year. The profit after tax has increased to ₹ 2,528.36 Lakhs as against profit after tax of ₹ 2174.62 Lakhs in previous year representing growth rate of 16.27% during the Financial Year 2016-17. The Company is expecting more from the new products launched by it in the coming years. Detailed operational working of your Company is provided in the Management Discussion and Analysis Report forming part of annual report.

#### TRANSFER TO RESERVES:

The Company has transferred a sum of ₹ 50.00 Lakhs to the general reserve out of the amount available for appropriation for the current year (Previous Year transferred a sum of ₹ 50.00 Lakhs).

#### **DIVIDEND:**

Your Directors have recommended a dividend of ₹ 1.20 (@ 12%) per equity share (Previous Year Re. 1.00/- @10%) for the year ended on March 31, 2017. This is subject to approval of the Members at the forthcoming Annual General Meeting. During the year the un-claimed dividend pertaining to Financial Year 2008-09 were transferred to Investor Education and Protection Fund.

#### **DIRECTORS:**

#### 1. Director liable to retire by rotation:

In accordance with the provisions of Section 152 of the Companies Act, 2013 and the Rules framed there under, Shri Aashish R. Patel [DIN: 01309017], Whole Time Director and Shri Arvind G. Patel [DIN: 00104885], Director retires by rotation at this Annual General Meeting and they being eligible offers themselves for re-appointment. The Board recommends their re-appointment.

#### 2. Re-appointment and Revision in Remuneration:

Shri Mahendra G. Patel [DIN: 00104706] and Shri Rajnikant G. Patel [DIN: 00104786] were re-appointed as Managing Directors of the Company and Shri Hashmukh I. Patel [DIN: 00104834] as Whole Time Director of the Company for the period of three years w.e.f. October 1, 2016, subject to the approval of members at the ensuing Annual General Meeting.



The remuneration of Shri Munjal M. Patel [DIN: 02319308] and Shri Aashish R. Patel [DIN: 01309017] are also revised w.e.f. April 1, 2017, considering their increased responsibility, scope of work and work performance.

The resolutions proposing the re-appointments and revision in remuneration o the above sated Directors are set out in the notice. Your Directors recommend passing of the proposed resolutions.

#### 3. Independent Directors:

The Independent Directors of the Company have given the declaration to the Company that they meet the criteria of independence as provided in of Section 149 (6) of the Companies Act, 2013 and the Regulation 16 (1) (b) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

#### 4. Board Evaluation:

Pursuant to the provisions of the Companies Act, 2013 and Rules framed thereunder read with the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 formal annual evaluation is to be made by the Board of its own performance and that of its Committees and Individual Directors. The Board after taking into consideration the criteria of evaluation laid down by the Nomination and Remuneration Committee in its policy such as Board Composition, level of involvement, performance of duties, attendance etc. evaluated its own performance, the performance of its committees and Independent Directors (excluding the Director being evaluated).

The performance evaluation of the Chairman and Non-Independent Directors was also carried out by the Independent Directors. The Directors expressed their satisfaction with the evaluation process and performance of the Board as a whole.

#### POLICY ON DIRECTORS' APPOINTMENT AND REMUNERATION:

Pursuant to the requirements of Section 134 and 178 of the Companies Act, 2013, the policy on appointment of Board Members and policy on remuneration of the Directors, Key Managerial Personnels and Senior Management is forming a part of Corporate Governance Report annexed to this report.

#### **DIRECTORS' RESPONSIBILITY STATEMENT:**

In accordance with Section 134 (5) of the Companies Act, 2013 and based on the representations received from the management, the directors hereby confirm to the best of their knowledge that:

- i. In the preparation of annual accounts, the applicable accounting standards have been followed along with proper explanation relating to material departures.
- ii. They have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the company at the end of the Financial Year and of the Profit of the Company for that period.
- iii. They have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities;
- iv. They have prepared the annual financial statements ongoing concern basis.
- v. Proper internal financial controls are in place in the Company and that such internal financial controls are adequate and are operating effectively and
- vi. They have devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems were adequate and operating effectively.

#### NUMBER OF MEETINGS OF THE BOARD:

The Board of Directors, during the year met 7 times on (1) April 28, 2016 (2) May 30, 2017 (3) August 11, 2016 (4) September 30, 2016 (5) October 27, 2016 (6) November 10, 2016 and (7) February 9, 2017 in respect of which meetings, proper notices were given and the proceedings were properly recorded and signed in the Minutes Book maintained for the purpose.

The details of the attendance of the Directors at the Board Meeting and members at the Committee Meetings are mentioned in the Corporate Governance Report which is forming part of the Directors' Report.

#### **DELISTING OF EQUITY SHARES:**

During the year under review the Company got its Equity Shares Voluntarily Delisted from Ahmedabad Stock Exchange Limited under the provisions of SEBI (Delisting of Equity Shares) Regulations, 2009 for which the intimation letter / Approval letter No. ASEL / 2016-17/1 (11) from Ahmedabad Stock Exchange Limited dated November 24, 2016 has been received by the Company.



#### INTERNAL FINANCIAL CONTROL AND ITS ADEQUACY:

The Board of Directors of the Company are responsible for ensuring that Internal Financial Controls have been laid down in the Company and such controls are adequate and operating effectively.

The Company has adopted internal control system considering the nature of its business and the size and complexity of operations. The Board has adopted the policies and procedures for ensuring the orderly and efficient conduct of its business, including adherence to the Company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial disclosures etc. Systems and procedures are periodically reviewed to keep pace with the growing size and complexity of your company's operations.

The internal auditor assesses opportunities for improvement of business processes, systems and controls, to provide recommendations, which can add value to the organization.

#### MATERIAL CHANGES AFFECTING FINANCIAL POSITION OF THE COMPANY:

No material changes or commitments, affecting the financial position of the Company have occurred between the end of the Financial Year of the company, to which the Financial Statements relate, i.e. March 31, 2017 and the date of the Board's Report.

During the year under review the Company has converted its 36,89,000 Warrants into equal number of Equity Shares on account of exercise of option of conversion by the Warrants holders. Upon conversion the Company has allotted 36,89,900 Equity Shares of face value of ₹ 10/each at a price of ₹ 82/- per Share (including premium of ₹ 72/- per Share).

#### **DEPOSITS:**

The Company has not accepted deposits within the meaning of Section 73 of the Companies Act, 2013 and the Companies (Acceptance of Deposits) Rules 2014.

#### PARTICULARS OF LOANS, GUARANTEES OR INVESTMENTS:

The particulars of loan given, investment made and guarantee and security provided by the Company (if any), during the Financial Year under review and governed by the provisions of Section 186 of the Companies Act, 2013 have been furnished in the Notes to the Financial Statements. The details of the Loans given during the year under review falling under Section 186 of the Companies Act, 2013 is given in "Annexure-F", which forms part of this report.

#### SUBSIDIARY COMPANIES:

M/s. Zullinc Healthcare LLP (WOS) of the Company is mainly engaged in the business "Trading of Pharmaceuticals Products" and M/s. Lincoln Parenteral Limited Subsidiary Company is mainly engaged in the business of "Manufacturing and Trading of Pharmaceuticals Products". There are no associate companies within the meaning of Section 2 (6) of the Companies Act, 2013 ("Act"). Further there has been no material change in the nature of business of the subsidiaries.

In accordance with Section 129(3) of the Companies Act, 2013, consolidated financial statements of the Company and both its subsidiaries, forms part of the Annual Report. Further, a statement containing the salient features of the financial statement of our subsidiaries in the prescribed format AOC-1 is appended as "Annexure-A" to the Board's report. The statement also provides the details of performance, financial positions of each of the subsidiaries.

#### **INSURANCE:**

The Company has adequately insured all its property including Plant and Machinery, Buildings, Stock etc., to mitigate risks arising from third party or customer claims, property/casualty, etc.

#### LISTING:

The Equity Shares of the Company are listed on NSE Limited with symbol "LINCOLN" and on BSE Limited with Script code 531633. The Company confirms that the annual listing fees of both the stock exchanges for the Financial Year 2017-18 have been paid.

# **RISK MANAGEMENT POLICY:**

The Board of Directors of the Company has formulated a risk management policy and has a well-defined framework which monitors the risk mitigation plan for the Company. It identifies key risk areas, periodically reviews the risk management plan and ensures its effectiveness. The audit committee is also looking after the area of financial risks and controls.

At present, in the opinion of the Board there is no identification of Risk element that may threaten the existence of the Company.



#### **RELATED PARTY TRANSACTIONS:**

During the year under review, all the transactions entered into by the Company with the related parties as defined under Section 2 (76) of the Companies Act, 2013 and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 were on arm's length basis and in ordinary course of Business.

As there were no materially significant related party transactions entered into by the Company with the Related Parties which may have potential conflict with the interest of the Company at large, reporting in Form-AOC-II is not applicable to the Company.

The Policy on dealing with related party transaction is available on the website of the Company i.e. www.lincolnpharma.com

#### CORPORATE SOCIAL RESPONSIBILITY:

The Company has constituted a Corporate Social Responsibility (CSR) Committee in accordance with provisions of Section 135 of the Companies Act, 2013 and Rules framed there under. The role of the Committee is to formulate the CSR Policy, indicate activities to be undertaken by the Company towards CSR and formulate a transparent monitoring mechanism to ensure implementation of projects and activities undertaken by the Company towards CSR.

The report on Corporate Social Responsibility Activities along with the annexure as per the Rule (8) of The Companies (Corporate Social Responsibility policies) Rules 2014 is annexed to this Report as "Annexure-B".

#### **HUMAN RESOURCES:**

Many initiatives have been taken to support business through organizational efficiency, process change support and various employee orientation programmes which has helped the Organization to achieve higher productivity levels. A significant effort has also been undertaken to develop leadership as well as technical/ functional capabilities in order to meet future talent requirement.

#### **VIGIL MECHANISM:**

Pursuant to provisions of Section 177 (9) of the Companies Act, 2013 read with Rule 7 of The Companies (Meetings of Board and its Powers) Rules, 2014 and Regulation 22 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Company has established a Vigil Mechanism/ Whistle Blower Policy for Directors, Employees or business associates for reporting the unethical behavior, malpractices, wrongful conduct, frauds, violations of the Company's code etc. to the Chairman of the Audit Committee The Policy also provides for adequate safeguard against victimization of the Directors' /Employees who avail the said mechanism. The said Policy is available on the Website of the Company, www.lincolnpharma.com.

#### DISCLOSURE UNDER SEXUAL HARASSMENT OF WOMEN AT WORKPLACE (PREVENTION, PROHIBITION AND REDRESSAL) ACT, 2013:

The Company has zero tolerance towards sexual harassment at the workplace and has adopted a policy on prevention, prohibition and redressal of sexual harassment at workplace in line with the provisions of the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013 and Rules there under (Prevention of Sexual Harassment Act). There were no complaints received from employees or third party during the year under review.

#### PARTICULARS OF EMPLOYEES:

Details pertaining to remuneration and other details as required under Section 197 (12) of the Companies Act, 2013 read with Rule 5 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 is attached as "Annexure-G" to this report.

The Statement containing the particulars of employees as required under section 197 of the companies act, 2013, read with rules 5 of companies (appointment and remuneration of managerial personnel) Rules, 2014, will be provided upon request. In terms of Section 136 of the Companies Act, 2013, the report & Accounts are being sent to the members and others entitled there to excluding the information of employee's particulars which is available for inspection by members at Registered Office of the Company during business hours on working days of the company upto ensuring AGM. If any members is interested in obtaining a copy then of such member may write to the Company Secretary in this regards.

#### **REPORTING OF FRAUDS:**

There have been no instances of fraud reported by the Statutory Auditors under Section 143 (12) of the Act and Rules framed there under, either to the Company or to the Central Government.

#### **AUDITORS:**

#### 1. COST AUDITOR:

Pursuant to provisions of section 148 (3) of the Companies Act, 2013 read with the Companies (Cost Records and Audit) Amendment Rules, 2014, the Company has re-appointed M/s. Kiran J. Mehta & Co., Cost Accountants, Ahmedabad, as cost auditor of the company for the Financial Year 2017-18.

A resolution for ratification of the remuneration payable to the Cost Auditor is included in the Notice of the Annual General Meeting for seeking approval of Members of the Company.

#### 2. STATUTORY AUDITORS:

Pursuant to the provisions of section 139, 142 and other applicable provisions, if any, of the Companies Act, 2013 and The Companies (Audit and Auditors) Rules, 2014, including any Statutory modification(s) or re-enactment(s) thereof for the time being in force, M/s.



J.T. Shah & Co. Chartered Accountants [FRN: 109616W] Ahmedabad are the existing Statutory Auditors of the Company who shall hold the office till the conclusion this Annual General Meeting and they being eligible offers themselves for re-appointment. The Statutory Auditors have also given their consent to act as Statutory Auditors of the Company if they are re-appointed and have also given the confirmation to the effect that their re-appointment if made will be within the limits prescribed under Section 139 of the Companies Act, 2013.

Accordingly a resolution seeking the approval of members for their appointment as Statutory Auditors of the Company for the period of 5 consecutive years from the conclusion of this Annual General Meeting till the conclusion of the 28th Annual General Meeting is proposed. The Board recommends passing of the proposed resolution.

There were no qualifications, reservations or adverse remarks in the Audit Report of M/s. J. T. Shah & Co. which required the comments of the management under Section 134 of the Companies Act, 2013.

#### 3. SECRETARIAL AUDITOR:

Pursuant to the provisions of Section 204 of the Companies Act, 2013 and The Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, the Company has appointed M/s. Rahul Agarwal & Associates, Practicing Company Secretaries, to undertake the Secretarial Audit of the Company. The Report of the Secretarial Audit Report is annexed herewith as "Annexure-C".

With regard to the qualifications in secretarial audit report (MR-3):- The Company is in process of appointing an independent director on the board & also is in process of appointing CFO in the Company.

#### CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION, FOREIGN EXCHANGE EARNINGS AND OUTGO:

The particulars as prescribed under Section 134(3) (m) of the Act, read with Rule 8 of the Companies (Accounts) Rules, 2014, are set out in "Annexure-D".

#### **EXTRACT OF ANNUAL RETURN:**

Extracts of Annual Return in Form MGT-9 as required under Section 92 (3) of the Companies Act, 2013 read with Rule 12 of the Companies (Management and Administration) Rules, 2014, forms part of this Report as "Annexure-E".

#### **CORPORATE GOVERNANCE REPORT & MANAGEMENT DISCUSSION & ANALYSIS:**

Pursuant to SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 report on Corporate Governance along with the Secretarial Auditors' Certificate on its Compliance and Management Discussion and Analysis Report forms part of this report.

#### **AUDIT COMMITTEE:**

The Company has in place Audit Committee in terms of requirements of the Companies Act, 2013 and the rules framed there under. The details relating to the Audit Committee are given in the Corporate Governance Report which is forming part of this report.

### SIGNIFICANT OR MATERIAL ORDER PASSED BY THE REGULATORS OR COURTS:

As on the date of this report, there were no material significant orders passed by the regulators or courts or tribunals impacting the going concern of the Company.

#### ACKNOWLEDGEMENT:

Your Directors places on record their sincere appreciation to the customers, members, bankers and all the other stakeholders for their continuous support and co-operation to the Company and also thanked the concerned Government Departments/Agencies for their cooperation to the Company.

> FOR AND ON BEHALF OF THE BOARD FOR LINCOLN PHARMACEUTICALS LIMITED

M. G. Patel (Managing Director)

(DIN: 00104706)

H. I. Patel (Whole-time Director)

Place: Ahmedabad Date: May 30, 2017

(DIN: 00104834)



#### FORM AOC - 1

(Pursuant to first proviso to sub-section (3) of section 129 read with rule 5 of Companies (Accounts) Rules, 2014)

#### Statement containing salient features of the Financial Statement of subsidiaries

#### PART "A": Subsidiaries

(₹ In Lakhs)

Name of the Subsidiaries	Zullinc Healthcare LLP (Wholly Owned Subsidiary)	Lincoln Parenteral Limited (Subsidiary Company)
Reporting period for the subsidiary concerned, if different from the holding	April 1, 2016	April 1, 2016
company's reporting period	То	То
	March 31, 2017	March 31, 2017
The date since when subsidiary was acquired.	October 16, 2008	December 06, 2011
Reporting currency and Exchange rate as on the last date of the relevant Financial Year in the case of foreign subsidiaries	INR	INR
Share Capital / Partners Contribution	5.00	1000.00
Reserves and Surplus	84.87	368.02
Total Assets	1477.80	6473.84
Total Liabilities	1387.93	5105.82
Investments	0.15	0.22
Turnover	3920.90	6377.22
Profit Before Taxation	14.14	248.47
Provision for Taxation	4.37	77.40
Profit After Taxation	9.77	170.77
Proposed Dividend	NIL	NIL
% of shareholding	100%	98.58%

#### Notes:

- 1. There is no subsidiary which is yet to commence operations.
- 2. There is no subsidiary which has been liquidated or sold during the year.

The amounts given in the table above are from the annual accounts made for the respective Financial Year end for each of the company.

#### Part "B": Associates and Joint Venture - Not Applicable

As per our report of even date

For J.T. Shah & Co.

Chartered Accountants

For and on behalf of the Board of Directors of Lincoln Pharmaceuticals Limited

(J.T.SHAH) R.G. Patel (Jt. Managing Director) (DIN: 00104786)

Parther (M.No.3983) Bhavik P. Parikh H.I. Patel (Whole Time Director) (DIN: 00104834)

Date : 30-05-2017 (Company Secretary) Date : 30-05-2017
Place : Ahmedabad Place : Ahmedabad



#### REPORT ON CORPORATE SOCIAL RESPONSIBILITY (CSR)

[Pursuant to clause (o) of sub-section (3) of section 134 of the Act and Rule 8 of the Companies (Corporate Social Responsibility Policy) Rules, 2014]

The Company has its CSR Policy within broad scope laid down in Schedule VII to the Act, as projects/programs/activities, excluding activities in its normal course of business. The policy is duly approved by the Board of Directors.

- 1. Details of the CSR policy are available on website of the company.
  - https://www.lincolnpharma.com/wp-content/uploads/2014/11/Corporate-Social-Responsibility-Policy.pdf
- 2. Composition of the CSR Committee:

As on the date of this report, CSR Committee consists of 3 (three) Directors as its Members with one Independent Director in the Committee.

- a) Shri Mahendra G. Patel Managing Director & Member
- b) Shri Rajnikant G. Patel Jt. Managing Director & Member
- c) Shri Ishwarlal A. Patel Independent Director & Member
- 3. Average net profit of the Company for last three Financial Years:

Average net profit: ₹ 2058.94 Lakhs

- 4. Prescribed CSR Expenditure (two percent of the amount as in item 3 above):
  - a. Company was required to spend ₹ 41.18 Lakhs towards CSR.
  - b. Company allocated budget for CSR Expenditure of ₹ 42.00 Lakhs
- 5. Details of CSR spend during the Financial Year:
  - a. Total amount spent for the Financial Year : ₹ 42.00 Lakhs
  - b. Amount unspent, if any: NIL
  - c. Manner in which the amount spent during the Financial Year is detailed below:

(₹ In Lakhs)

1	2	3	4	5	6	7	8
SN	CSR Project or activity	Sector in	Projects or	Amount	Amount spent	Cumulative	Amount
	identified	which the	programs	outlay	on the projects	expenditure	spent:
		project is	(1) Local area or	(budget)	or programs	up to the	Direct or
		covered	other	project	subheads:	reporting	through
			(2) Specify the	or	(1) Direct	period.	Implementing
			state and district	programs	expenditure		agency
			where projects	wise	on projects or		
			or programs was		programs.		
			undertaken		(2) Overheads		
1.	Contribution towards	Promoting	District:	3.00	3.00	3.00	Shree
	Promoting Education	Education	Ahmedabad,				Saraswati
			State: Gujarat				Kanya Kelavni
							Mandal &
							Shertha
							Kelavani
	Contaile at an Assessable	D	Districts	22.40	22.40	25.40	Mandal
2.	Contribution towards	Preventive Healthcare	District:	32.49	32.49	35.49	Through
	conducting health awareness, providing	and	Ahmedabad, Kadi,				Company's Registered
	free medicines,	sanitation	State: Gujarat				Trust -
	education in Rural	Promoting	State. Gujarat				Tathastu
	Society, empowering	Education					Foundation
	Women, eradicating	Empowering					l oundation
	hunger and preventive	Women					
	healthcare and	vvoinen					
	sanitation						
3.	Contribution towards	Eradicating	District:	6.51	6.51	42.00	Through
	eradicating hunger and	hunger and	Ahmedabad,				Registered
	malnutrition among	malnutrition	Kadi,				Trust-
	poor Children		State: Gujarat				Shardaben
			_				Gulabdas
							Patel Public
							Charitable
							Trust



In case of company has failed to spend the two per cent of the average net profit of the last three Financial Years or any part hereof, the company shall provide the reasons for not spending the amount in its Board report.

Not applicable

Place: Ahmedabad

Date: May 30, 2017

7. A responsibility statement of the CSR Committee that the implementation and monitoring of CSR Policy is in compliance with CSR objectives and Policy of the Company:

We hereby declare that implementation and monitoring of the CSR policy are in compliance with CSR objectives and policy of the Company.

# A BRIEF OUTLINE OF THE COMPANY'S CSR POLICY (Approved by the Board of Directors on November 14, 2014)

Lincoln Pharmaceuticals Limited, as a good corporate citizen, has adopted CSR as strategic tool for sustainable growth and has decided to contribute to the development of the communities as a whole. In doing so the Company aims at building a better, sustainable way of life for the weaker sections of society. The focus areas in which LPL plans to work includes Education, Health care and Environmental Sustainability. The objectives of the Company for the above activities are as follows:-

- 1. Education: Our endeavour is to spark the desire for learning and enlighten minds. We may undertake to fulfill this objective by way of providing quality education initiatives or by financial assistance to the poor and needy students, undertaking to impart vocational training, adult education programs, girl education, other related infrastructure etc.
- 2. Health care: Our goal is to render quality health care facilities which we may provide by way of undertaking preventive healthcare programs by way of including but not limited to setting various camps and related infrastructure services, providing of sanitation and making available safe drinking water, etc.
- 3. Environmental Sustainability: We aim at providing livelihood in an environmentally sustainable manner. For addressing this objective we may undertake afforestation, planting of trees, maintain public garden, playground cleanliness and such other like programs, activities towards maintaining ecological balance, quality of soil, air and water, conservation of natural resources, etc.

# FOR AND ON BEHALF OF THE BOARD FOR LINCOLN PHARMACEUTICALS LIMITED

M. G. Patel

H. I. Patel

(Managing Director & Member of CSR Committee) (DIN: 00104706)

(Whole-Time Director) (DIN: 00104834)





# FORM NO. MR-3 SECRETARIAL AUDIT REPORT FOR THE FINANCIAL YEAR ENDED MARCH 31, 2017

[Pursuant to section 204(1) of the Companies Act, 2013 and rule No. 9 of the Companies (Appointment and Remuneration Personnel) Rules, 2014]

To,

The Members,

#### LINCOLN PHARMACEUTICALS LIMITED

"LINCOLN HOUSE", Behind Satyam Complex, Science City Road, Sola, Ahmedabad-380 060. Gujarat, INDIA

We have conducted the Secretarial Audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by **LINCOLN PHARMACEUTICALS LIMITED** (hereinafter referred to as "the company"). Secretarial Audit was conducted in a manner that provided us a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing our opinion thereon.

Based on our verification of the Company's books, papers, minute books, forms and returns filed and other records maintained by the company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of Secretarial Audit, we hereby report that in our opinion, the company has, during the audit period covering the Financial Year ended on March 31, 2017, complied with the statutory provisions listed hereunder and also that the Company has proper Board-Processes and Compliance-Mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

We have examined the books, papers, minute books, forms and returns filed and other records maintained by the Company, for the Financial Year ended on March 31, 2017 according to the provisions of:

- 1) The Companies Act, 2013 (the Act) and the Rules made thereunder;
- 2) The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the Rules made there under;
- 3) The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder;
- 4) Foreign Exchange Management Act, 1999 and the Rules and Regulations made thereunder to the extent of Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings;
- 5) The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act:
  - a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
  - b) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015;
  - c) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009;
  - d) The Securities and Exchange Board of India (Share Based Employees Benefits), Regulations, 2014;
    - Not applicable as the Company has not issued any options/ shares under the said Regulations during the year under review.
  - e) The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008;
    - Not applicable as the Company has not issued any Debt Securities during the year under review.
  - f) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with client;
  - g) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009; and
    - During the year under report the Company has delisted its shares from Ahmedabad Stock Exchange and duly complied the provision and rules & regulation mentioned under above regulations.
  - h) The Securities and Exchange Board of India (Buy Back of Securities) Regulations, 1998;
    - Not applicable as the Company has not bought back any of its securities during the year under review.
- 6) The following specifically other applicable laws to the Company:
  - a) Pharmacy Act, 1948:
  - b) Drugs and Cosmetics Act, 1940;
  - c) Drugs and Magic Remedies (Objectionable Advertisement) Act, 1954;
  - d) Drugs Price Control Order, 2013;



- e) Food Safety and Standards Act, 2006;
- f) Factories Act, 1948;
- g) Poisons Act, 1919;
- h) Trade Marks Act, 1999 & Copy Right Act, 1957;
- Labour Laws and other incidental laws related to labour and employees appointed by the Company either on its payroll or contractual basis as related to wages, gratuity, provident fund, ESIC, compensation etc;
- i) Acts as prescribed under shop and Establishment Act of various local authorities.

In respect of other laws specifically applicable to the Company, we have relied on representation made/information/records produced by the Company during course of our audit and the reporting is limited to that extent.

We have also examined compliance with the applicable clauses/ regulations of the following:

- i. Secretarial Standards issued by The Institute of Company Secretaries of India.
- ii. The Listing Agreement entered into by the Company with Bombay Stock Limited and National Stock Exchange of India limited read with the Securities and Exchange Board of India (Listing Obligation and Disclosure Requirements) Regulations, 2015.
- iii. The Listing Agreement entered into by the company with the Ahmedabad Stock Exchange till November, 2016, thereafter Company delisted its shares from Ahmedabad Stock Exchange under SEBI (Delisting of Equity Shares) Regulations, 2009.

During the Audit period under review and as per the explanation and clarification given to us and presentation made by the Management, the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards, etc. mentioned above, save and except appointment of Chief Financial Officer under provision of Section 203 of the Companies Act, 2013.

#### We further report that:

The Board of Directors of the Company is duly constituted with proper balance of Executive Directors and Non-Executive Directors and in case of Independent Directors, number of Independent Directors appointed on the Board of Directors of the Company is falling short by requirement of appointing one Independent Director, as required under provision of section of Section 149(4) of the Companies Act, 2013 and Regulation 17(1) of SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015. The changes in the composition of Board of Directors that took place during the year under review were carried out in compliance of the provisions of Act.

Adequate notice is given to all directors to schedule the Board Meetings, agenda and detailed notes on agenda were sent at least seven days in advance and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

Decisions at the meetings of Board of Directors / Committees of the Company were carried through on the basis of majority. There were no dissenting views by any member of Board / Committee in the meetings held during the year under review.

We further report that there are adequate systems and processes in the company commensurate with the size and operations of the company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

We further report that during the audit period under review:

i. The Company has Issued and Allotted 36,89,200 Equity Shares (Pursuant to conversion of warrants), at an aggregate price of Rs. 82/per equity share of the face value of Rs. 10/- each, which includes premium of Rs. 72/- per equity share.

We further report that there were no other instances of:

- a) Public/Right Issue of Shares/ Debentures/Sweat Equity, etc.
- b) Redemption / Buy-back of securities
- c) Merger / Amalgamation / Reconstruction, etc.
- d) Foreign Technical Collaborations

FOR RAHUL AGARWAL & ASSOCIATES COMPANY SECRETARIES

RAHUL AGARWAL PROPRIETOR ACS: 35598 COP: 13202

Place : Ahmedabad ACS: 3559
Date : May 30, 2017 COP: 1320

Note: This report is to be read with our letter of even date which is annexed as "ANNEXURE A" and forms an integral part of this report.



#### "ANNEXURE A"

To,

The Members,

#### LINCOLN PHARMACEUTICALS LIMITED

"LINCOLN HOUSE", Behind Satyam Complex, Science City Road, Sola, Ahmedabad-380 060.

Our report of even date is to be read along with this letter:

- 1. Maintenance of Secretarial records is the responsibility of the management of the company. Our responsibility is to express an opinion on these secretarial records based on our audit.
- 2. We have followed the audit practices and processes as were appropriate to obtain responsible assurance about the correctness of the contents of secretarial records. The verification was done on test basis to ensure that correct facts are reflected in secretarial records. We believe that the processes and practices, we follow provide a responsible basis for our opinion.
- 3. We have not verified the correctness and appropriateness of financial records and books of accounts of the company.
- 4. Wherever required, we have obtained the management representation about the compliance of laws, rules and regulations and happening of events etc.
- 5. The compliance of the provision of corporate and other applicable laws, rules, regulations, standards is the responsibility of management. Our examination was limited to verification of procedures on test basis.
- 6. The secretarial audit report is neither an assurance as to the future viability of the company nor the efficacy or effectiveness with which the management has conducted the affairs of the company.

FOR RAHUL AGARWAL & ASSOCIATES COMPANY SECRETARIES

RAHUL AGARWAL PROPRIETOR ACS: 35598 COP: 13202

Place: Ahmedabad Date: May 30, 2017



# CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGEEARNINGS AND OUTGO

[Section 134(3) (m) of The Companies Act, 2013 read with Rule 8(3) of The Companies (Accounts) Rules, 2014]

#### A. TECHNOLOGY ABSORPTION:

(A)	Conservation of energy-	
(i)	the steps taken or impact on conservation of energy;	The Company has taken measures and applied strict control system to monitor day to day power consumption, to endeavor to ensure the optimal use of energy with minimum extent possible wastage as far as possible. The day to day consumption is monitored and various ways and means are adopted to reduce the power consumption in an effort to save energy.
(ii)	the steps taken by the company for utilizing alternate sources of energy;	The Company endavours in using the alternative source of energy so as to save the natural source of energy to an extent as much as possible. As an alternative source of energy the Company has initiated installation of Wind turbines and shall use it as alternate renewable source of energy in near future.
(iii)	the capital investment on energy conservation equipments	The Company continuously endeavors to discover usages on new technologies and tools to save the energy and reduce consumption.
(B)	Technology absorption-	
(i)	the efforts made towards technology absorption;	Company has always been making best effort towards technology absorption, adaptation and innovation to improve the quality.
(ii)	the benefits derived like product improvement, cost reduction, product development or import substitution	It improves the quality of company's products being manufactured and reduces the cost of production.
(iii)	in case of imported technology (imported during the last three years reckoned from the beginning of the Financial Year:-	N.A
	(a) the details of technology imported;	N.A
	(b) the year of import	N.A
	(c) whether the technology been fully absorbed	N.A
	(d) if not fully absorbed, areas where absorption has not taken place, and the reasons thereof;	N.A

### iv. The Expenditure incurred on Research and Development:

(₹ In Lakhs)

SN	Particulars	Current Year	Previous Year
1.	Capital Expenditure	262.73	150.30
2.	Revenue Expenditure	622.46	644.85
3.	Total	885.19	795.14
4.	Total R&D expenditure as a percentage of total turnover	2.87%	2.52%

### B. FOREIGN EXCHANGE EARNINGS AND OUTGO:

The Foreign Exchange earned in terms of actual inflows during the year and the Foreign Exchange outgo during the year in terms of actual outflows:

(₹ In Lakhs)

SN	Particulars	Current Year	Previous Year
1.	Foreign Exchange Earned	11,198.60	11,255.42
2.	Outgo of Foreign Exchange	207.24	184.65

# FOR AND ON BEHALF OF THE BOARD FOR LINCOLN PHARMACEUTICALS LIMITED

M. G. Patel H. I. Patel

Place : Ahmedabad (Managing Director) (Whole-Time Director)
Date : May 30, 2017 (DIN: 00104706) (DIN: 00104834)



# FORM NO. MGT - 9 EXTRACT OF ANNUAL RETURN

# AS ON THE FINANCIAL YEAR ENDED ON MARCH 31, 2017

[Pursuant to Section 92(3) of the Companies Act, 2013, and Rule 12(1) of the Companies (Management and Administration) Rules, 2014]

#### 1. REGISTRATION AND OTHER DETAILS

CIN	L24230GJ1995PLC024288
Registration Date:	January 20, 1995
Name of the Company:	Lincoln Pharmaceuticals Limited
Category/Sub-category of the Company:	<ul><li>Public Company</li><li>Company Limited By Share</li><li>Indian Non-government Company</li></ul>
Address of the Registered Office and Contact Details:	"LINCOLN HOUSE", Behind Satyam Complex, Science City Road, Sola, Ahmedabad-380060. Ph. No.: +91-79-67778000, Fax No.: +91-79-67778062. Email ID: info@lincolnpharma.com Website: www.lincolnpharma.com
Whether Listed Company:	Yes
Name, Address and contact details of Registrar and Share Transfer Agent (RTA), if any:	LINK INTIME INDIA PRIVATE LIMITED  5 <sup>th</sup> Floor, 506 to 508, Amarnath Business Centre-1 (ABC-1), Beside Gala Business Centre, Near St. Xavier's collage corner, Off C. G. Road, Navrangpura, Ahmedabad - 380009. Ph. No.: +91-79-2646 5179, +91-79-3000 2684, Email ID: ahmedabad@linkintime.co.in

#### 2. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY

All the business activities contributing 10 % or more of the total turnover of the company shall be stated:-

SN	Name and Description of main products	NIC Code of the Product	% to total turnover of the company		
1.	Pharmaceutical products	2423	100%		

### 3. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES

SN	Name and address of the Company	CIN / LLPIN	Holding/ Subsidiary/ Associate	% of shares held	Applicable Section
1.	Zullinc Healthcare LLP "LINCOLN HOUSE", Behind Satyam Complex, Science City Road, Sola, Ahmedabad-380060.	AAF-5934	Subsidiary	100%	2(87)
2.	Lincoln Parenteral Limited "LINCOLN HOUSE", Behind Satyam Complex, Science City Road, Sola, Ahmedabad-380060.	U24231GJ1991PLC015674	Subsidiary	98.58%	2(87)



# 4. SHARE HOLDING PATTERN

(Equity Share Capital Breakup as percentage of Total Equity)

# i. Category-wise Share Holding

	egory of		held at the	beginning of	the vear	*No. of Sh	ares held at	the end of the	vear	%
	reholders	Demat	Physical	Total	% of Total Shares	Demat	Physical	Total	% of Total Shares	Change during the year
A.	Promoters									
1)	Indian									
a)	Individual / HUF	47,49,641	-	47,49,641	29.12	55,44,815	_	55,44,815	27.72	(1.40)
p)	Central Govt.	_	_	_		_	_	-	_	_
c)	State Govt.(s)	-	_	-	-	-	_	-	-	- (4.22)
d)	Bodies Corp.	10,91,100		10,91,100	6.69	10,91,100		10,91,100	5.46	(1.23)
e) f)	Banks / FI Any Other	_		<del>-</del>	_	_		_	_	_
_	-total(A) (1):-	58,40,741		58,40,741	35.81	66,35,915		66,35,915	33.18	(2.63)
2)	Foreign	30,40,741		30,40,741	33.61	00,33,313		00,33,313	33.10	(2.03)
a)	NRIs – Individuals	_	_	_	_	_	_	_	_	_
b)	Other –Individuals	_	_	_	_	_	_	_	_	_
c)	Bodies Corp.	_	-	_	_	_	_	_	_	_
d)	Banks / FI	_	_	_	_	_	_	_	_	_
e)	Any Other	_	-	_	_	-	-	1	_	_
Sub	-total (A) (2):-	_	ı	_	-	_	-	1	-	-
Tota	Il shareholding of moter (A) =(A)(1)+(A)(2)	58,40,741	-	58,40,741	35.81	66,35,915	-	66,35,915	33.18	(2.63)
В.	Public Shareholding									
1.	Institutions									
a)	Mutual Funds	_	_	_	_	_	_	_	_	_
b)	Banks / FI	17,230	ı	17,230	0.11	38,384	-	38,384	0.19	0.09
c)	Central Govt.	_	ı	_	_	-	_	1	_	_
d)	State Govt.(s)	_	1	-	_	1	_	ı	-	_
e)	Venture Capital Funds	_	1	_	1	-	1	1	_	_
f)	Insurance Companies	_	-	_	_	-	_	1	_	_
g)	FIIs/FPI	2,19,499	1	2,19,499	1.35	1,48,794	-	1,48,794	0.74	(0.60)
h)	Foreign Venture Capital funds	_	-	_	-	_	-	_	-	_
i)	Others (specify)	_	-	_	_	-	_	1	_	_
Sub	-total(B)(1):-	2,36,729	0	2,36,729	1.45	1,87,178	_	1,87,178	0.94	(0.52)
2.	Non- Institutions									
a)	Bodies Corp.	28,16,997	3,000	28,19,997	17.29	22,60,778	-	22,60,778	11.30	(5.99)
b)	Individuals									
l.	Individual shareholders holding nominal share capital upto ₹ 1 lakh	40,57,861	1,88,110	42,45,971	26.03	43,57,331	1,83,910	45,41,241	22.71	(3.33)
II.	Individual shareholders holding nominal share capital in excess of ₹1 lakh	19,77,063	-	19,77,063	12.12	44,56,133	4,12,700	48,68,833	24.34	12.22
c)	Others			0 / 2 2 = -		10.55 = 5		10.55 = 5		15
a)	NRI Classica Manulaus	9,19,852	_	9,19,852	5.64	10,30,788	_	10,30,788	5.15	(0.49)
b)	Clearing Member	82,216	_	82,216	0.50	1,79,631	_	1,79,631	0.90	0.40
c)	HUF	1,88,231	1 01 110	1,88,231	1.15	2,95,636	E 06 610	2,95,636	1.48	0.33
	-total(B)(2):- al Public Shareholding	1,00,42,220	1,91,110 1,91,110	1,02,33,330 1,04,70,059	62.74 64.19	1,25,80,297 1,27,67,475	5,96,610 5,96,610	1,31,76,907 1,33,64,085	65.88 66.82	3.14 2.63
	(B)(1)+ (B)(2) Shares held by Custodian for GDRs & ADRs	-	-	-	-	-	-	-	-	-
Gra	nd Total (A+B+C)	1,61,19,690	1,91,110	1,63,10,800	100.00	1,94,03,390	5,96,610	2,00,00,000	100.00	18.45

<sup>\*</sup> During the year under review the Company has allotted 36,89,200 Equity Shares on account of Conversion of Warrants.



# ii. Shareholding of Promoters

SN	Shareholder's Name	Shareholdi	ng at the be year	ginning of the	Sharehold	% change in shareholding		
		No. of Shares	% of total Shares of the company	%of Shares Pledged / encumbered to total shares	No. of Shares	% of total Shares of the company	%of Shares Pledged / encumbered to total shares	during the year
1	Mahendra G. Patel	1,14,000	0.70	-	2,76,500	1.38	-	0.68
2	Kailashben M. Patel	80,000	0.49	-	80,000	0.40	-	(0.09)
3	Munjal M. Patel	4,28,000	2.62	_	5,90,500	2.95	_	0.33
4	Mansi Munjal Patel	8,00,000	4.90	_	8,00,000	4.00	-	(0.90)
5	Nidhi M. Patel	54,000	0.33	_	54,000	0.27	-	(0.06)
6	Rajnibhai G. Patel	3,05,400	1.87	_	3,05,400	1.53	-	(0.35)
7	Kalpanaben R. Patel	2,93,100	1.80	_	2,93,100	1.47	_	(0.33)
8	Aashish R. Patel	5,29,802	3.25	_	5,29,802	2.65	-	(0.60)
9	Shivani B. Shah	2,02,000	1.24	_	2,02,000	1.01	-	(0.23)
10	Siddharth R. Patel	95,001	0.58	_	4,20,001	2.10	_	1.52
11	Shardaben G. Patel	2,31,400	1.42	-	2,31,400	1.16	-	(0.26)
12	Arvindbhai G. Patel	1,11,000	0.68	_	1,11,000	0.56	-	(0.13)
13	Hansaben A. Patel	1,17,200	0.72	_	1,17,200	0.59	_	(0.13)
14	Amar A. Patel	60,000	0.37	_	60,000	0.30	-	(0.07)
15	Anand A. Patel	1,32,000	0.81	_	1,32,000	0.66	-	(0.15)
16	Hashmukhbhai I. Patel	2,23,600	1.37	_	3,73,600	1.87	-	0.50
17	Dharmisthaben H. Patel	65,003	0.40	_	65,003	0.33	_	(0.07)
18	Aniruddh Hashmukhbhai Patel	51,200	0.31	_	51,200	0.26	_	(0.06)
19	Jigar H. Patel	51,200	0.31	_	51,200	0.26	_	(0.06)
20	Yogeshkumar I. Patel	65,900	0.40	-	65,900	0.33	_	(0.07)
21	Meenaben Y. Patel	129	0.00	_	129	0.00	_	0.00
22	Bhagirath T. Patel	22,750	0.14	_	22,750	0.11	_	(0.03)
23	Dharmistha B. Patel	1,28,700	0.79	-	1,25,100	0.63	_	(0.16)
24	Patel Nishitkumar Maheshbhai	1,81,900	1.12	_	1,81,900	0.91	-	(0.21)
25	Renukaben M. Patel	1,73,400	1.06	_	1,73,400	0.87	_	(0.20)
26	Ishwarlal A. Patel	50,600	0.31	-	50,400	0.25	_	(0.06)
27	Mihirbhai V. Patel	89,130	0.55	-	88,730	0.44	_	(0.10)
28	Manguben I. Patel	92,900	0.57	_	92,600	0.46	_	(0.11)
29	Yoginiben M. Patel	326	0.00	-	0	0.00	_	0.00
30	Downtown Finance Pvt. Ltd.	1,06,000	0.65	_	1,06,000	0.53	-	(0.12)
31	Karnavati Distributors Ltd.	10,100	0.06	_	10,100	0.05	-	(0.01)
32	Downtown Travels LLP	4,75,000	2.91	-	4,75,000	2.38	-	(0.54)
33	Sunmed Corporation LLP	5,00,000	3.07	_	5,00,000	2.50	-	(0.57)



# iii. Change in Promoters' Shareholding (please specify, if there is no change)

SN		Shareholding	g at the beginning	Cumulative Shareholding		
		of t	the year	during the year		
		No. of	% of total shares	No. of	,	
		shares	of the company	shares	of the company	
1.	Mahendra G. Patel		1			
	At the beginning of the year	1,14,000	0.70	1,14,000	0.70	
	Date wise changes during the year					
	October 27, 2016-Allotment on account of	1,62,500	0.81	2,76,500	1.38	
	Conversion of Warrants					
_	At the End of the year	2,76,500	1.38	2,76,500	1.38	
2.	Munjal M. Patel	4.20.000	2.62	4.20.000	2.52	
	At the beginning of the year	4,28,000	2.62	4,28,000	2.62	
	Date wise changes during the year	1.00 -00				
	October 27, 2016-Allotment on account of	1,62,500	0.81	5,90,500	2.95	
	Conversion of Warrants	5.00.500	2.05	5.00.500	2.05	
_	At the End of the year	5,90,500	2.95	5,90,500	2.95	
3.	Siddharth R. Patel	07.000	0 = 0	0= 000		
	At the beginning of the year	95,000	0.58	95,000	1.42	
	Date wise changes during the year	2.2- 222	1.00			
	October 27, 2016-Allotment on account of	3,25,000	1.63	4,20,001	2.10	
	Conversion of Warrants					
	At the End of the year	4,20,001	2.10	4,20,001	2.10	
4.	Hashmukhbhai I. Patel					
	At the beginning of the year	2,23,600	1.37	2,23,600	1.37	
	Date wise changes during the year		T			
	October 27, 2016-Allotment on account of	1,50,000	0.75	3,73,600	1.87	
	Conversion of Warrants					
	At the End of the year	3,73,600	1.87	3,73,600	1.87	
5.	Dharmistha B. Patel					
	At the beginning of the year	1,28,700	0.79	1,28,700	0.79	
	Date wise changes during the year					
	June 30, 2016-Sale	(200)	0.00	1,28,500	0.79	
	July 15, 2016-Sale	(500)	0.01	1,28,000	0.78	
	August 5, 2016-Sale	(2,000)	0.01	1,26,000	0.77	
	September 9, 2016-Sale	(300)	0.01	1,25,700	0.76	
	September 23, 2016-Sale	(200)	0.00	1,25,500	0.76	
	October 28, 2016-Sale	(500)	0.01	1,25,000	0.63	
	November 25, 2016-Purchase	100	0.00	1,25,100	0.63	
	At the End of the year	1,25,100	0.63	1,25,100	0.63	
6.	Ishwarlal A. Patel					
	At the beginning of the year	50,600	0.31	50,600	0.31	
	Date wise changes during the year					
	June 30, 2016-Sale	(200)	0.00	50,400	0.31	
	At the End of the year	50,400	0.31	50,400	0.31	
7.	Mihirbhai V. Patel					
	At the beginning of the year	89,130	0.55	89,130	0.55	
	Date wise changes during the year					
	June 30, 2016-Sale	(400)	0.00	88,730	0.55	
	At the End of the year	88,730	0.55	88,730	0.55	
8.	Manguben I. Patel					
	At the beginning of the year	92,900	0.57	92,900	0.57	
	Date wise changes during the year					
	March 3, 2017-Sale	(300)	0.00	92,600	0.57	
	At the End of the year	92,600	0.57	92,600	0.57	
9.	Yoginiben M. Patel	/		- /		
	At the beginning of the year	326	0.00	326	0.00	
	Date wise changes during the year	320	3.30	320	0.00	
	September 16, 2016-Sale	(326)	0.00	0	0.00	
	At the End of the year	0	0.00	0	0.00	
	The title End of the year	ı	0.00	U	0.00	



# iv. Shareholding Pattern of top ten Shareholders (Other than Directors, Promoters and Holders of GDRs and ADRs):

SN	For Each of the Top 10 Shareholders		g at the beginning the year	Shareholding at the end of the year		
		No. of shares	% of total shares of the company	No. of shares	% of total shares of the company	
1	Digital Biotech Pvt. Ltd.					
	At the beginning of the year	13,80,000	8.46	13,80,000	8.46	
	Date wise changes during the year					
	June 30, 2016-Purchase	20,000	0.10	14,00,000	7.00	
	At the End of the year	14,00,000	7.00	14,00,000	7.00	
2	Kishor M. Shah					
	At the beginning of the year	4,78,400	2.93	4,78,400	2.93	
	Date wise changes during the year		N	IL		
	At the End of the year	4,78,400	2.39	4,78,400	2.39	
3	Piyush J. Patel					
	At the beginning of the year	25,000	0.15	25,000	0.15	
	Date wise changes during the year					
	October 27, 2016 -Allotment on account of Conversion of Warrants	4,12,700	2.06	4,37,700	2.19	
	At the End of the year	4,37,700	2.19	4,37,700	2.19	
4	Haresh A. Patel					
	At the beginning of the year	-	-	-	-	
	Date wise changes during the year					
	October 27, 2016-Allotment on account of Conversion of Warrants	4,13,000	2.07	4,13,000	2.07	
	At the End of the year	4,13,000	2.07	4,13,000	2.07	
5	Sanjay G. Amin					
	At the beginning of the year	-	-	-	-	
	Date wise changes during the year					
	October 27, 2016-Allotment on account of Conversion of Warrants	4,12,700	2.06	4,12,700	2.06	
	At the End of the year	4,12,700	2.06	4,12,700	2.06	
6	Sonali S. Patel					
	At the beginning of the year	-	-	-	-	
	Date wise changes during the year					
	October 27, 2016-Allotment on account of Conversion of Warrants	4,12,700	2.06	4,12,700	2.06	
	At the End of the year	4,12,700	2.06	4,12,700	2.06	
7	Kamlesh J. Patel					
	At the beginning of the year	-	-	-	-	
	Date wise changes during the year					
	October 27, 2016-Allotment on account of Conversion of Warrants	4,12,700	2.06	4,12,700	2.06	
	At the End of the year	4,12,700	2.06	4,12,700	2.06	



SN	For Each of the Top 10 Shareholders	Shareholding at the beginning of the year		Shareholding at the end of the year	
		No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
8	Kaushal N. Patel				
	At the beginning of the year	-	-	-	-
	Date wise changes during the year				
	October 27, 2016-Allotment on account of Conversion of Warrants	4,12,700	2.06	4,12,700	2.06
	At the End of the year	4,12,700	2.06	4,12,700	2.06
9	Bharat B. Patel				
	At the beginning of the year	-	-	-	-
	Date wise changes during the year				
	October 27, 2016-Allotment on account of Conversion of Warrants	4,12,700	2.06	4,12,700	2.06
	At the End of the year	4,12,700	2.06	4,12,700	2.06
10	Sharad K. Shah				
	At the beginning of the year	4,00,000	2.45	4,00,000	2.45
	Date wise changes during the year				
	August 12, 2016-Sale	(50,000)	0.25	3,50,000	1.75
	At the End of the year	3,50,000	1.75	3,50,000	1.75

# v. Shareholding of Directors and Key Managerial Personnel:

SN	For Each of the Directors and KMP	Shareholding at the beginning of the year		Cumulative Shareholding during the year	
		No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
1.	Mahendra G. Patel				
	At the beginning of the year	1,14,000	0.70	1,14,000	0.70
	Date wise changes during the year				
	October 27, 2016-Allotment on account of Conversion of Warrants	1,62,500	0.81	2,76,500	1.38
	At the End of the year	2,76,500	1.38	2,76,500	1.38
2.	Rajnikant G. Patel				
	At the beginning of the year	3,05,400	1.87	3,05,400	1.87
	Date wise changes during the year		N	IL	
	At the End of the year	3,05,400	1.53	3,05,400	1.53
3.	Hashmukh I. Patel				
	At the beginning of the year	2,23,600	1.37	2,23,600	1.37
	Date wise changes during the year				
	October 27, 2016-Allotment on account of Conversion of Warrants	1,50,000	0.75	3,73,600	1.87
	At the End of the year	3,73,600	1.87	3,73,600	1.87
4.	Munjal M. Patel				
	At the beginning of the year	4,28,000	2.62	4,28,000	2.62
	Date wise changes during the year				
	October 27, 2016-Allotment on account of Conversion of Warrants	1,62,500	0.81	5,90,500	2.95
	At the End of the year	5,90,500	2.95	5,90,500	2.95



SN	For Each of the Directors and KMP	1	g at the beginning the year		e Shareholding g the year
		No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
5.	Aashish R. Patel				
	At the beginning of the year	5,29,802	3.25	5,29,802	3.25
	Date wise changes during the year		N	IL	
	At the End of the year	5,29,802	2.65	5,29,802	2.65
6.	Arvind G. Patel				
	At the beginning of the year	1,11,000	0.68	1,11,000	0.68
	Date wise changes during the year		N	IL	
	At the End of the year	1,11,000	0.56	1,11,000	0.56
7.	Ishwarlal A. Patel				
	At the beginning of the year	50,600	0.31	50,600	0.31
	Date wise changes during the year				
	June 30, 2016-Sale	200	0.00	50,400	0.25
	At the End of the year	50,400	0.25	50,400	0.25
8.	Pirabhai R. Suthar				
	At the beginning of the year	-	_	-	_
	Date wise changes during the year		N	IL	
	At the End of the year	_	_	ı	_
9.	Meha M. Patel				
	At the beginning of the year	_	_	ı	_
	Date wise changes during the year		N	IL	
	At the End of the year	_	_	-	_
10.	Kishor M. Shah				
	At the beginning of the year	4,78,400	2.93	4,78,400	2.93
	Date wise changes during the year		N	IL	
	At the End of the year	4,78,400	2.39	4,78,400	2.39
11.	Bhavik P. Parikh				
	At the beginning of the year	_	_	_	_
	Date wise changes during the year		N	IL	
	At the End of the year	_	_	_	_



# 5) INDEBTEDNESS

Indebtedness of the Company including interest outstanding/accrued but not due for payment

(₹ In Lakhs)

	Secured Loans excluding deposits	Unsecured Loans	Deposits	Total Indebtedness
Indebtedness at the beginning of the Financial Year				
i. Principal Amount	4973.57	897.39	_	5870.96
ii. Interest due but not paid	_	_	_	-
iii. Interest accrued but not due	_	-	_	_
Total (i+ii+iii)	4973.57	897.39	_	5870.96
Change in Indebtedness during the Financial Year				
Addition	_	_	_	_
Reduction	(552.37)	(107.27)	_	(659.64)
Net Change- Addition/ (Reduction)	(552.37)	(107.27)	-	(659.64)
Indebtedness at the end of the Financial Year				
i. Principal Amount	4421.20	790.12	_	5211.32
ii. Interest due but not paid	_	_	_	_
iii. Interest accrued but not due	_	_	_	_
Total (i+ii+iii)	4421.20	790.12	_	5211.32

# 6) REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL.

# A. Remuneration to Managing Director, Whole-Time Directors and/or Manager:

(₹ In Lakhs)

SN	Particulars of Remuneration	Name of MD/WTD/ Manager					Total
		Mahendra G. Patel – MD	Rajnikant G. Patel – Jt. MD	Hashmukh I. Patel – WTD	Aashish R. Patel – WTD	Munjal M. Patel – WTD	Amount
1.	(a) Salary as per provisions contained in section 17 (1) of the Income-tax Act, 1961	13.29	13.29	13.29	15.75	12.99	68.61
	(b) Value of perquisites u/s 17 (2) Income-tax Act,1961	0.29	0.29	0.29	0.29	0.29	1.45
	(c) Profits in lieu of salary under section 17 (3) Income- tax Act,1961	1	1	1	-	-	-
2.	Stock Option	_	_	_	_	_	-
3.	Sweat Equity	_	_	_	_	_	-
4.	Commission - as % of profit - others specify	-	-	-	_	_	-
5.	Others, please specify	_	_	_	_	_	-
	Total (A)	13.58	13.58	13.58	16.04	13.28	70.06
	Ceiling as per the Act	252.84	252.84	252.84	252.84	252.84	252.84

# B. Remuneration To Other Directors: Not Applicable



#### C. Remuneration To Key Managerial Personnel Other than MD/Manager/WTD

(₹ In Lakhs)

SN	Particulars of Remuneration		Key Manageria	al Personnel	
		CEO	Company Secretary	CFO	Total
1.	Gross salary (a) Salary as per provisions contained in section 17(1) of the Incometax Act, 1961 (b) Value of perquisites u/s17(2) Income-tax Act, 1961 (c) Profits in lieu of salary under section17(3) Income-tax Act, 1961	_	2.52	-	2.52
2.	Stock Option	_	_	_	_
3.	Sweat Equity	_	_	_	_
4.	Commission - as % of profit - Others, specify	-	_	-	-
5.	Others, please specify	_	_	_	_
	TOTAL	-	2.52	-	2.52

## 7) PENALTIES/PUNISHMENT/COMPOUNDING OF OFFENCES:

Туре	Section of the Companies Act	Brief Description	Details of penalty/ punishment/ compounding fees imposed	Authority [RD/NCLT/ COURT]	Appeal made if any (give details)
A.COMPANY					
Penalty					
Punishment			NONE		
Compounding					
B.DIRECTORS					
Penalty					
Punishment	]		NONE		
Compounding	]				
C.OTHER OFFICE	ERS IN DEFAULT				
Penalty					
Punishment	]		NONE		
Compounding	1				

# FOR AND ON BEHALF OF THE BOARD FOR LINCOLN PHARMACEUTICALS LIMITED

M. G. Patel

H. I. Patel

Place: Ahmedabad Date: May 30, 2017 (Managing Director) (DIN: 00104706) (Whole-Time Director) (DIN: 00104834)

# **ANNEXURE 'F'**

# Details of loans, Securities and Guarantees falling under Section 186 of the Companies Act, 2013:

Sr. No.	Nature of Transaction and Name of Parties (Loan, Investment, Guarantee)	· _ · _ ·			
1.	Unsecured Loan				
	1. Kanchanbhai Baldevbhai Patel	For Business activities	₹ 1,41,20,182/-		
	2. Kanchanbhai Baldevbhai Patel-HUF	of the Company.	₹ 4,48,68,916/-		
	3. Vadilal Industries Limited		₹ 1,62,05,917/-		

# FOR AND ON BEHALF OF THE BOARD FOR LINCOLN PHARMACEUTICALS LIMITED

M. G. Patel

H. I. Patel

Place: Ahmedabad Date: May 30, 2017 (Managing Director) (DIN: 00104706) (Whole-Time Director) (DIN: 00104834)



# DISCLOSURE UNDER SECTION 197 (12) AND RULE 5 (1) OF THE COMPANIES (APPOINTMENT AND REMUNERATION OF MANAGERIAL PERSONNEL) RULES, 2014

 Ratio of the remuneration of each director to the median remuneration of the employees of the company for the Financial Year ended March 31, 2017;

(₹ In Lakhs)

SN	Name of Directors	Remuneration (per annum)	Median Remuneration (per annum)	Ratio
1.	Shri Mahendra G. Patel	13.58	3.42	3.97
2.	Shri Rajnikant G. Patel	13.58	3.42	3.97
3.	Shri Hashmukh I. Patel	13.58	3.42	3.97
4.	Shri Aashish R. Patel	16.04	3.42	4.71
5.	Shri Munjal M. Patel	13.28	3.42	3.90

ii. The percentage increase in remuneration of each director, Chief Financial Officer, Chief Executive Officer, Company Secretary or Manager, if any, in the Financial Year;

SN	Name of Directors	Designation	% Increase
1.	Shri Mahendra G. Patel	Managing Director	5.93
2.	Shri Rajnikant G. Patel	Jt. Managing Director	5.93
3.	Shri Hashmukh I. Patel	Whole-Time Director	5.93
4.	Shri Aashish R. Patel	Whole-Time Director	6.40
5.	Shri Munjal M. Patel	Whole-Time Director	5.17
6.	Shri Bhavik Parikh	Company Secretary	0.00

The other Directors are Non-Executive Directors and they are not receiving remuneration and sitting fees during the Financial Year 2016-17.

- iii. The percentage increase in the median remuneration of employees in the Financial Year; 8.23%
- iv. The number of permanent employees on the rolls of company;

There were 1,052 employees as on March 31, 2017.

v. Average percentile increase already made in the salaries of employees other than the managerial personnel in the last Financial Year and its comparison with the percentile increase in the managerial remuneration and justification thereof and point out if there are any exceptional circumstances for increase in the managerial remuneration

The average increase in salaries of employees other than managerial personnel in 2016-17 was 8.23% Percentage increase in the managerial remuneration for the year was 5.89.

vi. Affirmation that the remuneration is as per the remuneration policy of the Company:

It is affairmed that the remuneration is as per the remuneration policy of the Company.

FOR AND ON BEHALF OF THE BOARD FOR LINCOLN PHARMACEUTICALS LIMITED

M. G. Patel

(Managing Director) (DIN: 00104706) H. I. Patel

(Whole-Time Director) (DIN: 00104834)

Date : May 30, 2017

Place: Ahmedabad



# REPORT ON CORPORATE GOVERNANCE

[Pursuant to Regulation 34 read with Schedule V of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015]

#### 1. Company's Philosophy on Corporate Governance:

Your company believes that sound Corporate Governance is vital for sustained growth and enhancing shareholders' value. We continuously put thrust on implementing best corporate governance practices with highest standards. We strongly believe that timely disclosures, transparency and accountability are basic tenets of Corporate Governance which are integral part of our business and we endeavour to ensure fairness for every stakeholder – our customers, investors, vendors and the communities wherever we operate. Accordingly, we always seek to ensure that our performance is driven by integrity, values and ethics. Your company is proud to be a responsible corporate citizen in all its conduct.

Good Corporate Governance underpins the success and integrity of the organizations, institutions and markets. It is one of the essential pillars for building an efficient and sustainable environment. Strong leadership and effective Corporate Governance practices have always been priorities of the Company.

Your Company has laid down the guiding principles through its Code of business conduct, duly adopted and adhered to by Directors and senior management personnel which has been posted on website of companywww.lincolnpharma.com.

#### 2. Board of Directors:

#### I. Composition:

The composition of the Board with regard to the number of Executive Directors, Non-Executive Directors and Women Director meets the requirement of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The Company has optimum combination of Non-Executive Directors i.e. 50% of the Board consists of Non-Executive Directors. Your Directors have rich and varied experience in fields of business management, medicine, finance, international operations, marketing, Corporate Governance and bring in extensive knowledge and expertise to the Board. It also monitors effectiveness of company's corporate governance practices.

#### II. Board meetings:

During the year, 7 (Seven) Board Meetings were held on April 28, 2016, May 30, 2016, August 11, 2016, September 30, 2016, October 27, 2016, November 10, 2016, and February 9, 2017. The necessary quorum was present for all the meetings. The time gap between any two meetings was not exceeding one hundred and twenty days.

The Company provides the information as set out in Schedule II of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 to the Board / committees to the extent it is applicable and relevant.

The composition of the Board of Directors and their attendance at the Board Meetings during the year and at the last Annual General Meeting, number of other Directorships and committee memberships are given as below:

SN	Name of Directors	Category of Directorship	No. of Board Meeting attended		ing attended Committee Member		*No. of other Directorships
			Held	Attended	or Chairman		
1	Shri Kishor M. Shah	C&NED	7	2	0	No	0
2	Shri Mahendra G. Patel	P&ED	7	7	0	Yes	0
3	Shri Rajnikant G. Patel	P&ED	7	6	0	Yes	0
4	Shri Hashmukh I. Patel	P&ED	7	7	0	Yes	0
5	Shri Aashish R. Patel	P&ED	7	7	0	Yes	0
6	Shri Munjal M. Patel	P&ED	7	6	0	Yes	1
7	Shri Arvind G. Patel	P&NED	7	1	0	No	0
8	Shri Ishwarlal A. Patel	NED&ID	7	7	0	Yes	0
9	Dr. Pirabhai R. Suthar	NED&ID	7	5	0	No	0
10	Dr. Meha M. Patel	NED&ID	7	7	0	Yes	0

- 1. C- Chairman, P Promoter; I Independent; ED Executive Director; NED Non-Executive Director.
- 2. \* Excludes alternate Directorships/Directorships of Private Companies, Foreign Companies and Companies under Section 8 of Companies Act, 2013.
- # The committees considered for the above purpose are those as specified in regulation 26 of SEBI (Listing Obligations and Disclosure Requirements), Regulations 2015 i.e. Audit Committee and Stakeholders Relationship Committee.

The Company did not have any pecuniary relationship or transactions with the Non-Executive Directors and Independent Directors during the year under review.



Pursuant to the provisions of Section 165(1) the Companies Act, 2013 and the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, None of the Directors holds Directorships in more than 20 Companies including 10 Public Companies, holds Membership of Board Committees (Audit & Stakeholders Relationship Committees) in excess of 10 and Chairmanship of Committee as aforesaid in excess of 5, across all the Companies (public companies) in which he / she is a director or member. None of the Directors serve as Independent Director in more than 7 listed Companies. None of the Director who serves as Whole-Time Director in any listed Companies as Independent Director in more than three listed Companies.

#### III. Disclosure of relationships between Directors inter-se:

The Board comprises of combination of Independent, Non-Executive and Executive Director. Shri Mahendra G. Patel, Managing Director is the father of Shri Munjal M. Patel, Whole-Time Director, Shri Rajnikant G. Patel, Jt. Managing Directors is the father of Shri Ashish R. Patel, Whole-Time Director of the Company. Shri Arvind G. Patel, Director, Shri Mahendrabhai G. Patel, Managing Director and Shri Rajnikant G. Patel Jt. Managing Director are brothers. None of the other Directors are related to each other.

#### IV. Prohibition of Insider Trading:

In Compliance with the SEBI Regulations on prevention of Insider Trading, the Company has framed a Code of Conduct to avoid any insider trading and it is applicable to all the Directors, Promoters, Senior Managerial Personnel and other connected persons of the Company who are expected to have access to the unpublished price sensitive information relating to the Company. The Code lays down guidelines, which advises them on procedure to be followed and disclosures to be made, while dealing in the shares of the Company.

#### V. Number of shares and convertible instruments held by Non-Executive Directors:

The numbers of shares held by the Non-Executive Directors as on March 31, 2017 are as mentioned below. Non-Executive Directors of the Company do not hold any convertible instruments.

Name of the Directors	Number of Shares Held as on March 31, 2017
Shri Arvind G. Patel	1,11,000
Shri Ishwarbhai A. Patel	50,400
Dr. Pirabhai R. Suthar	NIL
Dr. Meha M. Patel	NIL
Shri Kishor M. Shah	4,78,400

# VI. Familiarization Programme for Independent Directors:

In order to enable the Independent Directors to fulfill their role in the Company, the Company keeps them updated by conducting various presentations, imparting information on new initiatives taken by the Company, intimating the changes taking place in the industry scenario etc. The Company has in place a policy on the Familiarisation Programme for Independent Directors to make them aware about the details of the Company. The said policy is also uploaded on the website of the Company under the following link: https://www.lincolnpharma.com/wp-content/uploads/2014/11/Policy-on-Familiarisation-Programme-of-Independent Directors.pdf

#### 3. Audit Committee

The Audit committee of the Company is constituted in line with the provisions of Section 177 of the Companies Act, 2013 read with Regulation 18 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

#### I. Terms of Reference:

The terms of reference of the Audit Committee covers the matters specified under Regulation 18 read with Part C of Schedule II of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and Section 177 of the Companies Act, 2013. The brief terms of reference of the Audit Committee are as under:

- 1. To review the quarterly (un-audited) and annual financial statements before the same are submitted to the Board and to oversee the Company's financial reporting process and the disclosures of its financial information to ensure that the financial statement is correct, adequate and credible;
- 2. The recommendation for appointment, remuneration and terms of appointment of Auditors of the company;
- 3. To review and monitor the Auditors independence, and performance, and effectiveness of audit process;
- 4. To review the adequacy of internal control systems, evaluation of internal financial controls and risk management systems and to review the functioning of the Whistle Blower mechanism;
- 5. Scrutiny of loans, advances and investments, valuation of undertakings or assets of the company, wherever it is necessary and to approve the transactions of the company with related parties and any subsequent modification thereto;
- 6. To carry out any other function that relates to accounts and audit of the company.

#### II. Composition, meetings and attendance at the meetings during the year:

All members of the Audit Committee have accounting and financial management knowledge. The Audit Committee consists of majority of Independent Directors, the Company Secretary of the Company act as Secretary to the Committee. During the year under review, 5(Five) Committee Meetings were held on April 28, 2016, May 30, 2016, August 11, 2016, November 10, 2016 and



February 9, 2017 necessary quorum was present at all the meetings. The composition of the Audit Committee and details of attendance of members of the Committee at the meetings are as under:

Name of the Member	Category	No. of Meetings	
		Held	Attended
Shri Ishwarlal A. Patel	Chairman–Independent Director	5	5
Dr. Pirabhai R. Suthar	Independent Director	5	5
Shri Mahendra G. Patel	Executive Director	5	5

The Statutory Auditors, Internal Auditors, and other relevant Senior Management Persons are invited to attend the Meetings of Audit Committee. The Chairman of Audit Committee was present at the last Annual General Meeting held on September 30, 2016.

The interval between two meetings convened was not more than 120 days.

The Committee inter-alia acts as a vital link between statutory and internal auditors and the Board of Directors of the Company.

#### 4. Nomination and Remuneration Committee.

As required under Section 178 of the Companies Act, 2013 read with Regulation 19 and Part-D of Schedule-II of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Board has adequately constituted Nomination and Remuneration Committee.

#### I. Terms of reference:

The terms of reference of the Committee cover the matters specified for Nomination and Remuneration Committee under the Companies Act, 2013 and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

The brief terms of reference of Nomination and Remuneration Committee inter alia, includes the following:

- To identify persons who are qualified to become Directors and who may be appointed in senior management in accordance with the criteria laid down:
- · To recommend to the Board their appointment and removal and shall carry out evaluation of Directors' performance;
- To formulate the criteria for determining qualifications, positive attributes and independence of a director;
- To recommend to the Board, a policy relating to the remuneration for the Directors, Key Managerial Personnel and other employees.

#### II. Composition, meetings and attendance at the meetings during the year:

The composition of the Committee and details of attendance of the Committee members at the meetings are given as under. During the year under review, 2 (Two) Committee meetings were held on September 29, 2016 and February 9, 2017. The Company Secretary acts as the Secretary to the Nomination and Remuneration Committee;

Name of the Member	Category	No. of Meetings	
		Held	Attended
Shri Ishwarlal A. Patel	Chairman & Independent Director	2	2
Dr. PirabhaiR. Suthar	Independent Director	2	2
Shri Kishor M. Shah	Non-Executive Director	2	0

# III. Performance Evaluation Criteria for Independent Directors

The Performance of the Independent Director is evaluated based on the criteria such as his knowledge, experience, integrity, expertise in any area, number of Board / Committee meetings attended, time devoted to the Company, his participation in the Board / Committee meetings etc. The Performance evaluation of the Independent Directors was carried out by the Board and while evaluating the performance of the Independent Directors, the Director who was subject to the evaluation did not participate.

# 5. Directors' Appointment and Remuneration Policy:

As per Section 178 of the Companies Act, 2013 the Nomination and Remuneration Committee recommended the policy relating to the remuneration of Directors, Key Managerial Personnel and other employees which was approved by the Board. The below mentioned is the Appointment and Remuneration policy as adopted by the Board:

#### a. Criteria determining the qualifications, positive attributes and independence of a Director and Policy for appointment and removal:

#### INDEPENDENT DIRECTORS

### Qualifications of Independent Director:-

An Independent director shall possess appropriate skills, experience and knowledge in one or more fields of medical, finance, law, management, sales, marketing, administration, research, corporate governance, operations or other disciplines related to the company's business.



#### Positive attributes of Independent Directors:-

An independent director shall be a person of integrity, who possesses relevant expertise and experience and who shall uphold ethical standards of integrity and probity; act objectively and constructively; exercise his responsibilities in a bona-fide manner in the interest of the company; devote sufficient time and attention to his professional obligations for informed and balanced decision making; and assist the company in implementing the best corporate governance practices.

#### • Independence of Independent Directors:-

An Independent director should meet the requirements of Section 149, Schedule IV of the Companies Act, 2013 and Clause 49(II) (B) of the Listing Agreement.

#### OTHER DIRECTORS AND SENIOR MANAGEMENT

- The Nomination and Remuneration Committee shall identify and ascertain the integrity, qualification, expertise and experience of the person for appointment as Director or at Senior Management level and recommend to the Board his / her appointment.
- ii. A person should possess adequate qualification, expertise and experience for the position he / she is considered for appointment. The said Committee has discretion to decide whether qualification, expertise and experience possessed by a person is sufficient / satisfactory for the concerned position.
- iii. The Company shall not appoint or continue the employment of any person as Whole-time Director who has attained the age of seventy years. Provided that the term of the person holding this position may be extended beyond the age of seventy years with the approval of shareholders by passing a special resolution based on the explanatory statement annexed to the notice for such motion indicating the justification for extension of appointment beyond seventy years. Moreover any person appointed shall not continue in the Company if the evaluation of his performance is not satisfactory to the said committee.

#### **Rationale for Remuneration Framework:**

- i. Internal Ratios: The Compensation package for employees at levels lower than Executive Directors should be revised in the form of performance increments, structural improvements and Cost of Living Adjustments at regular intervals. This will lead to a compressing of the compensation differential between the lowest and highest levels of executive management.
- ii. Compliance & Risk Parameters: In view of company law regulations, the compliance roles of Executive Directors far outweigh that of any other level, and consequently the risk parameters associated with these jobs are of a significantly higher level as compared to the junior levels and accordingly the remuneration should be paid.

#### b. Remuneration Pattern:

#### **Executive Directors:**

Structure: A summary of the structure set is as mentioned below:

Components	Item	Description	Policy
Base Salary	Reflects the person's experience, criticality of the role with the Company and the risk factor involved	<ul> <li>Consolidated Salary fixed for each Financial Year</li> <li>This component is also used for paying retiral benefits</li> <li>Paid on a monthly basis</li> </ul>	Normally positioned as the highest as compared to the other components.
Short-term incentive	Based totally on the performance of the Director	Variable component of the remuneration package     Paid on an annually basis	Determined by the Nomination and Remuneration Committee after year-end based on the evaluation of performance against the pre-determined financial and non-financial metrics
Long-term incentive	Drive and reward delivery of sustained long-term performance	Variable long-term remuneration component.	Determined by the Nomination and Remuneration Committee and distributed on the basis of time, level and performance
Retiral Benefits	Provide for sustained contribution	Accrues depending on length on service.	Paid post separation from the Company as per the Rules of the Provident Fund and Gratuity Acts

### Key Management Personnel and senior Management and Other Employees:

 "Senior Management" shall mean the personnel of the company who are members of its core management team excluding the Board of Directors including Functional Heads.



- 2. The remuneration package of the Key Management and Senior Management and Other Employees comprises of:
  - A. Fixed Remuneration: This includes a Monthly Salary such as Consolidated Pay, Variable House Rent Allowance, Compensatory Allowance, Utility Allowance, Interest Subsidy on Housing Loans;
  - B. Annual Allowances: This consists of Leave Travel Allowance, Medical Reimbursement and House Maintenance Allowance.
  - C. Retirals: This includes Provident Fund, Gratuity and Superannuation, if any.

#### Non-Executive Directors:

The Remuneration to the Non-Executive Directors should be determined as per the provisions of the Companies Act, 2013 and related rules framed there under. However the Nomination and Remuneration Committee may from time to time suggest the payment and revision in the same as and when necessary.

#### c. Remuneration of Directors:

The total remuneration package is designed to provide an appropriate balance between fixed and variable components with focus on Performance Related Pay so that strong performance is incentivized but without encouraging excessive risk.

The Board has approved a policy for Directors Appointment and Remuneration in the meeting held on August 14, 2014 and has been uploaded on the website i.e. www.lincolnpharma.com

Details of remuneration for the Financial Year 2016-2017 are as given below:

(Rs. In Lakhs)

Name	Service Contract / Period	Position held during the period	Salary and allowances	Perquisites	Total Remuneration
Shri Mahendra G. Patel	*3 years w.e.f. October 01, 2016	Managing Director	13.29	0.29	13.58
Shri Rajnikant G. Patel	*3 years w.e.f. October 01, 2016	Jt. Managing Director	13.29	0.29	13.58
Shri Hashmukh I. Patel	*3 years w.e.f. October 01, 2016	Whole-Time Director	13.29	0.29	13.58
Shri Aashish R. Patel	5 years commencing from November 14, 2014	Whole-Time Director	15.75	0.29	16.04
Shri Munjal M. Patel	5 years commencing from November 14, 2014	Whole-Time Director	12.99	0.29	13.28
	TOTAL			1.45	70.06

<sup>\*</sup> Re-Appointment of Directors subject to approval of members in AGM

- All the Executive Directors have been paid remuneration as per the approval given by the Board and shareholders of the Company.
- The Company has not paid sitting fees to any Directors of Company.
- Notice Period: The office of the above mentioned Managing Director, Jt. Managing Director and Whole Time Directors is terminable by giving six months' notice in writing by either side.

#### 6. Stakeholders Relationship Committee.

I. The Stakeholders Relationship Committee is constituted in compliance with Section 178 of the Companies Act, 2013, the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The Committee is responsible for resolving investor's complaints pertaining to share transfers, non-receipt of annual reports, Dividend payments, issue of duplicate share certificates, transmission of shares and other shareholder related queries, complaints etc.

During the year, 4 (Four) Committee Meetings were held on April 20, 2016, June 10, 2016, December 2, 2016 and January 20, 2017. The composition and details of attendance of members of the Committee at the meetings are as under:

The attendance of each member of the Committee is as per table given below:

Name of the Member	Category	No. of Meetings	
		Held Attende	
Shri Arvindbhai G. Patel	Non-Executive Director	4	2
Shri Mahendra G. Patel	Executive Director	4	4
Shri Hasmukhbhai I. Patel	Executive Director	4	4
Shri Ishwarbhai A. Patel	Independent Director 4		4



#### II. Name and designation of Compliance officer:

Name of the Company Secretary and the Compliance Officer	Mr. Bhavik Parikh
Address	"LINCOLN HOUSE", Behind Satyam Complex, Science City Road, Sola, Ahmedabad-380060.
Contact Number	+91-79-67778000/81
E-mail	cs@lincolnpharma.com

#### III. Summary of Shareholders Complaints:

Number of Complaints received	2
Number of Complaints solved	2
Number of Complaints not solved to the satisfaction of Shareholders	NIL
Number of Pending Complaints	NIL

#### 7. Corporate Social Responsibility (CSR) Committee:

As required under Section 135 of the Companies Act, 2013, the Board has constituted the Corporate Social Responsibility Committee. The Corporate Social Responsibility committee of the Company is adequately constituted as required under the provisions of Companies Act, 2013.

#### The scope of the committee is:

- To formulate and recommend to the Board, a Corporate Social Responsibility Policy which shall indicate the activities to be undertaken by the company.
- To recommend an amount of expenditure to be incurred on the activities as referred in Corporate Social Responsibility Policy of the Company.
- To monitor the Corporate Social Responsibility Policy of the company from time to time.
- To prepare a transparent monitoring mechanism for ensuring implementation of the projects / programmes / activities proposed to be undertaken by the Company.

#### Composition, meetings and attendance at the meetings during the year

During the year under review, 2 (Two) Committee Meetings were held on May 30, 2016 and August 11, 2016, the necessary quorum was present at the meetings. The composition of the Committee and details of attendance of members of the Committee at the meetings are as under:

Name of the Member	Category No. of Meeting		leetings
		Held	Attended
Shri Mahendra G. Patel	Executive Director	2	2
Shri Rajnikant G. Patel	Executive Director	2	2
Shri Ishwarlal A. Patel	Independent Director	2	2

#### 8. Independent Directors:

As mandated by SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Independent Directors meet the criteria of Independence as per Regulation 25 (3) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. Formal letter of appointment has also been issued to the Independent Directors. The terms and conditions of their appointment have been posted on the website of the Company i.e. www.lincolnpharma.com

Schedule IV of the Companies Act, 2013, inter alia, prescribes that the Independent Directors of the Company shall hold at least one meeting in a year.

The Independent Directors met on February 9, 2017 and inter alia, discussed the following:

- Evaluation of performance of Non-independent Directors including chairman of the company and the Board of Directors as a whole:
- Evaluation of the quality, content and timeliness of flow of information between the management and the Board that is necessary for the Board to effectively and reasonably perform its duties.

All the independent Directors except Shri Kishor M. Shah have attended the meeting.



#### 9. Management Discussion and Analysis:

#### Introduction

Indian Pharmaceutical Industry is the largest provider of cost-effective generic medicines to the developed world. The Country lead pharmaceutical export to the world, owing to a range of medicine exports and has possibly the largest number of USFDA approved Pharmaceuticals manufacturing facilities.

Indian economy is the seventh largest in the world in terms of nominal GDP. The Make in India. Move will further strengthen the local manufacturing Industry across the country there by utilising the available resources to the maximum. The proposed consolidated Indirect Tax rule in the form of GST is replacing all the Indirect Taxes from July, this year.

#### i. Industry structure and developments.

The Government of India unveiled "Pharma0 Vision-2020" aimed at making India a Global Leader in End-to-End drug manufacturing. Approval time for new facilities has been reduced to boost investments. By FY-2020, India is likely to be among the top three Pharmaceuticals by incremental growth and sixth largest market globally absolute size.

#### ii. Opportunities and Threats.

The Government of India is focusing on bolstering growth and investment in the Indian Pharmaceuticals Industry. It allows 100% FDI (Foreign Direct Investment) under the automatic route (without prior permission) in the Pharmaceuticals sector. FDI favourably impacts the pharma Industry by providing access to more capital/funds for investing in R&D. The environment for domestic Pharma Companies remains challenging. With more products coming under price control and other pressure such as government legislation to ban certain fixes close combination drugs, the pharma market is under pressure.

The Company manages the risk through careful market research for selection of new products, planning and continues monitoring. The company's Research and Development (R &D) Department has developed many new Formulation.

#### iii. Segment-wise or product-wise performance.

Our Company is presenting different segments likes Cardiac, Diabetic, Anti-malarial, Anti-biotic, Anti-fungal, Cephalosporin's, Analgesic, Anaesthetics, Anti-pyretic, GIT products, Vitamin-Minerals & Iron preparations. Our Company's main focus is on Cardiac and Diabetic Segments as we have till now achieved a good growth in these segments. Now our presence has been expanded with more number of Doctors and Hospitals. In our existing forte in Respiratory segment we have expanded our basket with new set of products, so we are expecting extensive growth in this.

#### iv. Outlook.

Indian Pharmaceutical market size is expected to grow significantly. The Government is also taking relevant steps to reduce cost of medicine and bring down healthcare expense. India's economic growth is expected to accelerate, backed by improved investor confidence and better policy reforms. The Government's continuing fiscal consolidation and gradual improvement in rural demand are expected to drive growth, going forward. The Country's growth rate is likely to touch 7.40% in 2018, driven by a rebound consumption demand post demonetisation.

#### v. Risks and concerns.

The company has in place mechanism to inform the board about the risk assessment and minimisation procedure and periodical review to ensure that management control risk through means of a properly defined framework. The company has formulated and adopted risk Management Policy to prescribe risk assessment, management, reporting and disclosure requirement of the company.

### vi. Internal control systems and their adequacy.

Your Company's internal systems are adequate and commensurate with the size of operation. These controls ensure that transactions are authorised, recorded and reported on time. The Company maintains a system of internal control including suitable monitoring procedure in various functional areas. The Internal Audit department carried out audits in different area of Company's operations. Post audit reviews were carried out to ensure that audit recommendations were implemented. The Audit Committee of the Board of Directors reviewed the audit programme and findings of the Internal Audit Departments.

# vii. Discussion on Financial performance with respect to operational performance.

Financial Performance of the Company is remained excellent in the term profit after tax. Profit after tax increase by 16% for the year ended March 31, 2017 compared previous year ended March 31, 2016.

### viii. Material developments in Human Resources / Industrial Relation

The Management consistently encourages a culture of employee recognition and motivation. This is achieved through the company's well designed polices and processes that recognise and reward the contribution of teams through various employee benefit schemes Learning and Development has provided various learning platforms which include training programmes and self-learning modules to meet the development need of employees to help build their skills, knowledge, & capability.



# 10. General Body Meetings

# A. Location, Date and Time where the last three Annual General Meetings were held:

	Annual General Meeting				
Financial Year Ended	Venue	Date	Time	Particulars of Special Resolution passed	
31-03-2016	"LINCOLN HOUSE", Behind Satyam Complex, Science City Road, Sola, Ahmedabad-380060.	30-09-2016	10.30 A.M	None	
31-03-2015	"LINCOLN HOUSE", Behind Satyam Complex, Science City Road, Sola, Ahmedabad-380060.	30-09-2015	10.30 A.M	Approval of Related Party Transactions u/s 188 of Companies Act, 2013.	
31-03-2014	"LINCOLN HOUSE", Behind Satyam Complex, Science City Road, Sola, Ahmedabad-380060.	30-09-2014	10.30 A.M	<ol> <li>Approval for borrowing fund u/s. 180(1) (c) of Companies Act, 2013.</li> <li>Authority to create mortgage/ charge on assets of the Company u/s 180(1) (a) of Companies Act, 2013.</li> </ol>	

# B. Whether any special resolution passed last year through postal ballot

No

C. Whether any special resolution is proposed to be conducted through postal ballot

#### 11. Means of Communication:

Quarterly Results	The results are published in the English and Gujarati (vernacular language) Newspapers.
Which Newspapers wherein results normally published	The Economic Times, English and Gujarati Edition
Any website, where displayed	Company's website-www.lincolnpharma.com and websites of Stock Exchanges i.e. BSE-www.bseindia.com and NSE-www.nseindia.com
Whether it also displays official news releases	Yes
The presentations made to institutional investors or to the analysts	The company has not made any presentation to institutions investors or to analysts during the year under review.
Website	The Company's website contains a separate section namely "Investor Relation" where the useful information for the Shareholders is available.

#### 12. General Shareholder Information

23 <sup>rd</sup> AGM with Date, Time and Venue	Friday, September 29, 2017 at 10.30 A.M. "LINCOLN HOUSE", Behind Satyam Complex, Science City Road,Sola, Ahmedabad-380060.
Financial Year	Commencing on April 1 and ending on March 31 (2016-17)
Dividend Payment Date	Within Statutory period of 30 days from the date of approval of Members at the Annual General meeting. (i.e on or before October 29, 2017)



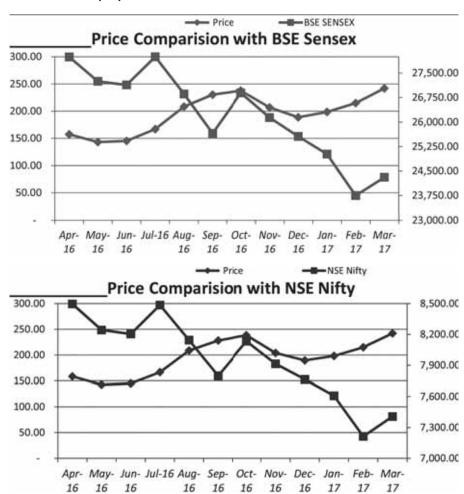
Listing on Stock Exchanges with Scrip Code	BSE Ltd. (BSE) - 531633     Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai-400001.     NSE Ltd. (NSE) - LINCOLN     Exchange Plaza, Bandra-Kurla Complex, Bandra (East), Mumbai-400 051
Payment of Listing Fees	The Company confirms that Annual listing fees for both the Stock Exchanges where Shares of the Company are listed have been paid.
In case the securities are suspended from trading, the Directors report shall explain the reason thereof;	Not Applicable
Registrar and Share Transfer Agent	LINK INTIME INDIA PRIVATE LIMITED  5 <sup>th</sup> Floor, 506-508, Amarnath Business Centre-1, Beside Gala Business Centre, Near St. Xavier's Collage Corner, Off C. G. Road, Navrangpura, Ahmedabad-380009.
Share Transfer System	The process of transfer / transmission / transposition etc. of equity shares in physical form including dispatch of the share certificates is completed within a period of 15 days if the documents are in order in all respects.
Dematerialization of shares and liquidity;	As on March 31, 2017, 1,94,03,390 Equity shares (97.02%) are held in dematerialised form by the shareholders.
Outstanding global depository receipts or American depository receipts or warrants or any convertible instruments, conversion date and likely impact on equity;	Not Applicable
Commodity price risk or foreign exchange risk and hedging activities;	Not Applicable
Plant Locations;	The Company's plant is located at 10,12,13, Trimul Estate, At. Khatraj, Ta-Kalol, District-Gandhinagar, Gujarat.
Address for Correspondence	LINCOLN PHARMACEUTICALS LIMITED  "LINCOLN HOUSE", Behind Satyam Complex, Science City Road, Sola, Ahmedabad–380060. Ph. No.: +91-79-67778000; Fax No.: +91-79-67778062 E-mail: info@lincolnpharma.com; Website:www.lincolnpharma.com

# a) Market Share Price Data of the Company's shares traded on BSE Limited (BSE) and National Stock Exchange of India Limited (NSE) during the Financial Year 2016-17:

SN	Month – Year	BSE Limited (Rs.)		NSE Limited (Rs.)	
		High Price	Low Price	High Price	Low Price
1	April, 2016	165.00	150.10	165.50	151.40
2	May, 2016	158.40	128.00	158.00	127.30
3	June, 2016	155.30	135.15	155.00	135.00
4	July, 2016	184.50	149.35	184.50	148.55
5	August, 2016	242.00	174.85	242.45	174.60
6	September, 2016	254.70	205.90	254.75	201.20
7	October, 2016	250.00	225.50	250.90	225.70
8	November, 2016	239.40	174.20	238.90	168.90
9	December, 2016	202.50	175.00	202.90	176.00
10	January, 2017	212.00	185.10	211.50	184.60
11	February, 2017	244.50	185.50	244.70	185.00
12	March, 2017	256.20	227.50	256.80	227.00



#### b) Share Performance of the Company:



#### c) The Distribution of Shareholdings as on March 31, 2017 is as under:

No. of Shares	No. of Shareholders	% of holders	No. of Shares	% of Shares
1-500	13,021	84.66	18,08,794	9.04
501-1000	1,180	7.67	9,55,020	4.78
1001-2000	561	3.65	8,59,213	4.30
2001-3000	219	1.42	5,62,548	2.81
3001-4000	74	0.48	2,72,998	1.37
4001-5000	64	0.42	2,99,183	1.50
5001-10,000	124	0.81	8,94,521	4.47
10,001 and above	136	0.89	1,43,47,723	71.73
TOTAL	15,379	100.00	2,00,00,000	100.00

# d) Financial reporting for the quarter ending (tentative and subject to change):

Annual General Meeting	On or before September 30, 2017
Results for quarter ending June 30, 2017 On or before extended period upto September 2	
Results for quarter ending September 30, 2017	On or before extended period upto December 14, 2017
Results for quarter ending December 31, 2017	On or before February 14, 2018
sults for year ending March 31, 2018 On or before May 30, 2018	



#### e) Shareholding Pattern as on March 31, 2017:

Sr. No.	Category	No. of Shares	(%)
1	Promoters & Promoter group	66,35,915	33.18%
2	Mutual Funds/ UTI	0	0.00%
3	Financial Institutions/Banks	1,87,178	0.94%
4	Bodies Corporate	22,60,778	11.30%
5	NRIs (Repatriable)	4,30,080	2.15%
6	NRI (Non Repatriable)	6,00,708	3.00%
7	Individuals / HUF	97,05,710	48.53%
9	Clearing Members	1,79,631	0.90%
	Total	2,00,00,000	100.00%

#### 13. Other Disclosures.

#### i. Related Party Transactions:

All transactions entered into with Related Parties as defined under the Act and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 during the Financial Year were in the ordinary course of business and on an arm's length basis and do not attract the provisions of section 188 of the Act. There were no materially significant transactions with related parties during the Financial Year which were in the conflict of interest of the Company.

The Board has approved a policy for related party transactions which has been uploaded on the website of the Company i.e. www. lincolnpharma.com

#### ii. Compliance by the Company:

There has been no instance of non-compliance by the Company, no penalties or strictures being imposed on the Company by the Stock Exchanges or SEBI or any statutory authority or any matter related to capital market during the last three years.

#### iii. Vigil Mechanism / Whistle Blower Policy:

In accordance with the provisions of Section 177 (9) of the Companies Act, 2013 and the Rules made there under read with SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, Company has established a vigil mechanism termed as Whistle Blower Policy, for Directors and employees to report concerns about unethical behavior, actual or suspected fraud or violation of the Company's Code of Conduct or Ethics Policy, which also provides for adequate safeguards against victimization of director(s)/employee(s) who avail of the mechanism and also provide for direct access to the chairman of the Audit Committee in exceptional cases.

The Vigil Mechanism / Whistle Blower Policy is devised in such a manner that would enable the stakeholders, including individual employees and their representative bodies, to freely communicate their concerns about illegal or unethical practices. As per the policy no person has been denied the access to the Audit Committee.

The Vigil Mechanism / Whistle Blower Policy is made available on the website of the Company i.e. www.lincolnpharma.com.

## iv. Details of compliance with mandatory requirements:

#### Mandatory requirements:

The Company complies with the mandatory requirements of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 with regard to Corporate Governance. The Company has partially adopted the non-mandatory requirements of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

### v. Policy for determining 'material' subsidiaries:

The Company has formulated a policy for determining the Material Subsidiaries which is also placed on the website of the Company i.e. www.lincolnpharma.com. (To mention the link on the website of the Company).

#### vi. Disclosure of commodity price risks and commodity hedging activities:

Not Applicable

# vii. The Company has duly fulfilled the following discretionary requirements as prescribed in Schedule II Part E of the SEBI Listing Regulations:

- A. The Auditors' Reports on Statutory Financial Statements of the Company are unqualified.
- B. Shri Kishor M. Shah is the Chairman of the Company and Shri Mahendrabhai G. Patel Managing Director and Shri Rajnikant G. Patel is Jt. Managing Director of the Company. The Company has complied with the requirement of having separate persons to the post of Chairman and Managing Director.



#### 14. Secretarial Audit for Reconciliation of Capital:

As stipulated by SEBI, Practising Company Secretaries carry out Secretarial Audit to reconcile the total admitted capital with National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited (CDSL) and the total issued and listed capital. This audit is carried out every quarter and report thereon is submitted to the Stock Exchange(s) where shares of the Company are listed. The audit confirms that the total listed and paid-up capital is in agreement with the aggregate of the total number of shares in dematerialised from (held with NSDL and CDSL) and total number of shares in physical form.

#### 15. Declaration of compliance of Code of Conduct:

Pursuant to the provisions of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, and according to the information provided / available, it is hereby confirmed that all the Board Members and Senior Management Personnel have affirmed compliance with the Code of Conduct of the Company for the Financial Year 2016-2017. The Code of Conduct is also posted on the website of the Company i.e www.lincolnpharma.com

16. Disclosure of the compliance with corporate governance requirements specified in Regulation 17 to 27 and Clauses (b) to (i) of sub-regulation (2) of Regulation 46 of the SEBI (Listing Obligations and Disclosure Requirements), 2015:

The Company have complied with the requirements specified in regulation 17 to 27 and clause (b) to (i) of sub-regulation (2) of regulation 46 of SEBI (Listing Obligation and disclosure Requirements) Regulation, 2015.

FOR AND ON BEHALF OF THE BOARD FOR LINCOLN PHARMACEUTICALS LIMITED

M. G. Patel

(Managing Director) (DIN: 00104706) H. I. Patel (Whole-time Director) (DIN: 00104834)

Place : Ahmedabad Date : May 30, 2017

#### SERETARIAL AUDITORS' CERTIFICATE ON CORPORATE GOVERNANCE

To,

The Members,

#### LINCOLN PHARMACEUTICALS LIMITED

We have examined the compliance of conditions of Corporate Governance by LINCOLN PHARMACEUTICALS LIMITED ("the Company"), for the year ended March 31, 2017, as stipulated in regulation 17 to 27, clauses (b) to (i) of regulation 46 (2) and paragraph C, D and E of Schedule V to the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("the Listing Regulations").

The compliance of conditions of Corporate Governance is the responsibility of the Management. Our examination was limited to procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in the above mentioned Listing Regulations, except regulation 17(1) (b) of the Listing Regulations.

We further state that such compliance is neither an assurance as to the future viability of the company nor the efficiency or effectiveness with which the Management has conducted the affairs of the Company.

Restriction on use:

This certificate is issued solely for the purpose of complying with the aforesaid Listing Regulations and may not be suitable for any other purpose.

FOR RAHUL AGARWAL & ASSOCIATES
COMPANY SECRETARIES

RAHUL AGARWAL PROPRIETOR

ACS: 35598 COP: 13202

Place: Ahmedabad Date: May 30, 2017



#### INDEPENDENT AUDITORS' REPORT

To,
The Members of
Lincoln Pharmaceuticals Limited
Ahmedabad

#### 1. Report on the Standalone Financial Statements

We have audited the accompanying standalone financial statements of **LINCOLN PHARMACEUTICALS LIMITED** ("the Company"), which comprise the Balance Sheet as at **31st March**, **2017**, the Statement of Profit and Loss, the Cash Flow Statement for the year then ended, and a summary of the significant accounting policies and other explanatory information.

#### 2. Management's Responsibility for the Standalone Financial Statements

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these standalone financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies(Accounts) Rules, 2014. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

#### 3. Auditor's Responsibility

Our responsibility is to express an opinion on these Standalone Financial Statements based on our audit.

We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made there under.

We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on whether the Company has in place an adequate internal financial controls system over financial reporting and the operating effectiveness of such controls. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the standalone financial statements.

#### 4. Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone financial statements give the information required by the Act, 2013 in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:-

- i. In the case of the Balance Sheet, of the state of affairs of the Company as at March 31, 2017;
- ii. In the case of the Statement Profit and Loss Account, of the profit for the year ended on that date and
- iii. In the case of the Cash Flow Statement, of the cash flows for the year ended on that date.

# 5. Report on Other Legal and Regulatory Requirements

- (i) As required by the Companies (Auditor's Report) Order, 2016 ("the Order") issued by the Central Government of India in terms of Section 143(11) of the Act, we give in the Annexure-A, a statement on the matters specified in paragraphs 3 and 4 of the Order.
- (ii) As required by Section143(3) of the Act, we report that:
  - (a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
  - (b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books.
  - (c) The Balance Sheet, the Statement of Profit and Loss, and the Cash Flow Statement dealt with by this Report are in agreement with the books of account.



- (d) In our opinion, the aforesaid standalone financial statements comply with the Accounting Standards specified under Section 133 of the Companies Act, 2013 read with Rule 7 of the Companies (Accounts) Rules, 2014.
- (e) On the basis of the written representations received from the directors as on 31st March, 2017 taken on record by the Board of Directors, none of the directors is disqualified as on 31st March, 2017 from being appointed as a director in terms of Section 164(2) of the Act.
- (f) With respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate Report in "Annexure B".
- (g) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
  - The Company has disclosed the impact of pending litigations on its financial position in its financial statements. Refer Note 26(k) to the financial statements;
  - The Company does not have any long term contracts including derivative contracts for which there were any material foreseeable losses;
  - iii. There has been no delay in transferring amounts, required to be transferred, to the Investor Education and Protection Fund by the Company.
  - iv. The Company has provided requisite disclosures in the financial statements as to holdings as well as dealings in Specified Bank Notes during the period from 8th November, 2016 to 30th December, 2016. Based on audit procedures and relying on the management representation, we report that the disclosures are in accordance with books of account maintained by the Company and as produced to us by the Management. - Refer Note 26(s) to the financial statements.

For,J. T. Shah & Co. Chartered Accountants, [Firm Regd. No. - 109616W]

> (J. T. Shah) Partner

Place: Ahmedabad Date: 30-05-2017 [M. No. 3983]

#### ANNEXURE "A" TO THE AUDITORS REPORT

Referred to in paragraph 5(i) of our Report of even date to the Members of Lincoln Pharmaceuticals Limited for the year ended 31st March, 2017.

#### In respect of Fixed Assets:

- (a) The Company has maintained proper records showing full particulars including quantitative details and situation of Fixed Assets on the basis of available information.
- (b) As per the information and explanations given to us, the management at reasonable intervals during the year in accordance with a programme of physical verification physically verified the fixed assets and no material discrepancies were noticed on such verification as compared to the available records.
- (c) As explained to us, the title deeds of all the immovable properties are held in the name of the company.

#### In respect of its Inventories:

As per the information and explanations given to us, inventories were physically verified during the year by the management at reasonable intervals. No material discrepancies were noticed on such physical verification.

### In respect of Loans and Advances granted during the year:

The Company has granted unsecured loans to party covered in the Register maintained under section 189 of the Companies Act, 2013. The details in respect of clause (iii) (a) to (c) of the Order are as under:-

- (a) The terms and conditions of the grant of such loans are prima facie not prejudicial to the interest of the company.
- (b) The principal amount of loan has been repaid as per stipulated terms and such party is regular in payment of interest.
- (c) There is no overdue amount of loans granted to parties covered in the Register maintained under section 189 of the Companies Act, 2013.

#### Loans, Investments and guarantees:

In our opinion and according to the information and explanation given to us, the company had complied with provisions of section 185 and 186 of the Companies Act, 2013 in respect of granting loans, guarantee or security or making any investments.

# 5. Acceptance of Deposits:

During the year, the company has not accepted any deposits and hence the directives issued by the Reserve Bank of India and the provisions of sections 73 to 76 or any other relevant provisions of the Companies Act, 2013 and the rules framed there under are not applicable to the company. Therefore clauses (v) of companies (Auditor's Report) Order, 2016 is not applicable.



#### 6. Cost Records:

We have broadly reviewed the books of account maintained by the company pursuant to the companies (Cost Accounting Records) Rule, 2011 prescribed by the Central Government under sub section (1) of section 148 of the Companies Act, 2013. However, we have not made a detailed examination of the cost records with a view to determine whether they are accurate or complete.

#### 7. In respect of Statutory Dues:

- (a) According to the records of the Company, the Company is by and large regular in depositing with appropriate authorities undisputed statutory dues including provident fund, employees' state insurance, income tax, duty of customs, duty of excise, value added tax, cessand any other statutory dues with the appropriate authorities applicable to it except delay in few cases in respect of tax deducted at source and service tax. According to the information and explanations given to us, no undisputed amounts payable in respect of statutory dues were outstanding as at 31st March, 2017 for a period of more than six months from the date they became payable.
- (b) According to the records of the company, the dues of income tax, service tax, duty of customs, duty of excise, value added tax or cess which have not been deposited on account of disputes and the forum where the dispute is pending are as under:

Name of the Statute	Nature of the Dues	Financial Year	Amount (₹)	Forum where dispute is pending
Income Tax Act,1961	Income Tax Demand	2009-10	1,70,18,480	Commissioner of Income Tax (Appeals)
Income Tax Act,1961	Income Tax Demand	2012-13	4,10,360	Income Tax Appellate Tribunal
Income Tax Act,1961	Income Tax Demand	2013-14	40,74,950	Commissioner of Income Tax (Appeals)

#### 8. Default in repayment:

Based on our audit procedure and according to the information and explanation given to us, we are of the opinion that the Company has not defaulted in repayment of dues to a Financial Institutions, Banks or Government authorities. The company has no debenture holder borrowing during the year.

#### 9. Application of raised fund:

According to the information and explanations given to us, the company had not raised any money by way of public issue during the year. According to the information and explanations given to us and on an overall examination of the balance sheet of the company, in our opinion, the term loans taken during the year were applied for the purpose for which they were obtained.

#### 10. Fraud:

Based upon the audit procedures performed and information and explanations given by the management, we report that no fraud by the Company or any fraud on the company by its officer or employees has been noticed or reported during the course of our audit.

- 11. In our opinion and according to the information and explanations given to us, the company had paid managerial remuneration which is in accordance with the requisite approvals mandated by the provisions of section 197 read with schedule V of The Companies Act, 2013
- 12. In our opinion and according to the information and explanations given to us, the provisions of special statute applicable to chit funds and nidhi / mutual benefit funds / societies are not applicable to the company. Hence, paragraph3(xii) of the Company's (Auditor's Report) Order, 2016 is not applicable.
- 13. In our opinion and according to the information and explanations given to us, the transactions entered by the company with related parties are in compliance with the provisions of section 177 and 188 of the Companies Act, 2013 and details thereof are properly disclosed in the financial statements.
- 14. During the year, The Company has converted warrants into equity shares issued previously through preferential allotment of shares and has complied with the requirement of section 42 of the Companies Act, 2013, further amount raised by said preferential issue have been used for the purpose for which funds were raised. Refer Note 26(r) to the financial statements.
- 15. The company had not entered in to any non-cash transactions with the directors or persons connected with him during the year, hence section 192 of the Companies' Act, 2013 is not applicable, hence clause (xvi) of Company's (Auditor's Report) Order, 2016 is not applicable.
- 16. As the company is not required to register under section 45-IA of Reserve Bank of India Act, 1934, hence, clause (xvi) of Company's (Auditor's Report) Order, 2016 is not applicable.

For, J. T. Shah & Co. Chartered Accountants, [Firm Regd. No. - 109616W]

> (J. T. Shah) Partner [M. No. 3983]

Place : Ahmedabad Date : 30-05-2017



#### ANNEXURE "B" TO THE AUDITORS REPORT

# Referred to in paragraph 5(ii) (f) to The Independent Auditor's Report of Even Date on the Standalone Financial Statements of Lincoln Pharmaceuticals Limited

### Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls over financial reporting of **Lincoln Pharmaceuticals Limited** as of **31st March 2017**, in conjunction with our audit of the standalone financial statements of the Company for the year ended on that date.

#### Management's Responsibility for Internal Financial Controls

The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India. These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

#### Auditors' Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

#### Meaning of Internal Financial Controls over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1)Pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) Provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

#### Inherent Limitations of Internal Financial Controls over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

#### Opinion

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at 31st March 2017, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

For, J. T. Shah & Co. Chartered Accountants, [Firm Regd. No. - 109616W]

(**J. T. Shah)** Partner [M. No. 3983]

Place : Ahmedabad Date : 30-05-2017



BAL	AN	<b>ICE</b>	SHEET	AS AT	MARCH 31	. 2017
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Pa	rticula	ars	Note No.	As at 31-03-2017 ₹	As at 31-03-2016 ₹
 I.	FOL	JITY AND LIABILITIES			
1		reholders' funds			
	(a)	Share Capital	2	200,000,000	163,108,000
	(b)	Reserves and Surplus	3	1,666,641,355	1,148,183,351
	(c)	Money Received Against Share Warrants	2(f)	Nil	75,628,600
2	Nor	-current liabilities			
	(a)	Long-Term Borrowings	4	71,109,104	86,468,110
	(b)	Deferred Tax Liabilities (Net)	5	67,952,440	50,475,008
	(c)	Other Long Term Liabilities	6	34,618,914	31,612,308
3	Cur	rent liabilities			
	(a)	Short-Term Borrowings	7	450,023,580	500,628,059
	(b)	Trade Payables	25(I)		
		Due to Micro & Small Enterprise		Nil	Ni
		Due to Other than Micro & Small Enterprise		191,112,305	205,744,350
	(c)	Other Current Liabilities	8	119,669,180	135,543,022
	(d)	Short-Term Provisions	9 -	Nil	21,680,971
	TOT	AL	-	2,801,126,877	2,419,071,780
II.	ASS				
1		n-Current Assets			
	(a)	(I) Property, Plant & Equipments	10	680,588,365	629,090,764
		(II) Intangible Assets	10	3,748,507	2,556,665
		(III) Capital Work-In-Progress	10	66,308,715	27,291,103
	(b)	Non-Current Investments	11	199,770,187	199,770,187
_	(c)	Long-Term Loans and Advances	12	291,305,461	216,623,410
2		rent assets	12	240 746 072	246 670 00
	(a)	Inventories	13	318,716,973	246,679,087
	(b)	Current investments	14	102,000,000	Ni
	(c)	Trade Receivables  Cash and Bank Balances	15	797,113,013	751,554,526
	(d)		16 (2)	20 27/ 220	21 560 7/1
		Cash and Cash Equivalents Other Bank Balances	16 (a) 16 (b)	28,374,338 24,539,296	31,569,745 21,616,439
	(e)	Short-Term Loans and Advances	10 (b)	288,662,022	292,319,853
	TOT		-	2,801,126,877	2,419,071,780
Sic		nt Accounting Policies	1	2,001,120,077	2,413,071,700
		n Financial Statements	2 to 26		
— As	per o	ur report of even date	For and on behalf of	the Board of Direct	ors of
Fo	r J.T. S	hah & Co.	Lincoln Pharmaceut	icals Limited	
		ed Accountants gd. No. 109616W)	M.G. Patel (Mana	aging Director)	(DIN: 00104706)
(J.	Γ.SHA	н)	<b>R.G. Patel</b> (Jt. M	anaging Director)	(DIN: 00104786)
	rther	002)	III Batal (M)	la Tima Dinastan	(DIN - 00404034)
	l.No.3	(6		le Time Director)	(DIN: 00104834)
		30-05-2017 (Company Secretary) Ahmedabad	Date : 30-05-2017 Place : Ahmedabad		



# STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED ON MARCH 31, 2017

Particulars	Refer Note No.	For the year ended on 31-03-2017 ₹	For the year ended on 31-03-2016 ₹
Revenue from Operations	18	3,084,416,778	3,161,431,740
Less : Excise Duty		37,774,712	53,319,933
Net Revenue from Operations	_	3,046,642,066	3,108,111,807
Other Income	19	12,707,390	62,907,109
Total Revenue	_	3,059,349,457	3,171,018,916
Cost of Materials Consumed	20	564,260,413	557,837,627
Purchases of Stock-In-Trade	21	1,219,925,101	1,522,586,979
Changes in Inventories Of Finished goods, WIP and Stock-In-Trade	22	(61,596,597)	(43,889,720)
Employee Benefits Expense	23	351,126,117	267,321,252
Finance Costs	24	54,127,212	55,373,211
Depreciation and Amortization Expense	10	38,732,654	32,144,286
Other Expenses	25	550,606,122	479,073,739
Total Expenses	_	2,717,181,022	2,870,447,373
Profit before tax	_	342,168,435	300,571,543
Tax Expense:			
Current Tax		71,855,400	63,122,304
Deferred Tax		17,477,432	19,987,665
Total Tax Expense	-	89,332,832	83,109,969
Profit /(Loss) for the period	-	252,835,603	217,461,574
Earnings per equity share:	26(g)		
Basic earnings per share of Rs.10 each		14.14	13.33
Diluted earnings per share of Rs.10 each		14.14	13.01
Significant Accounting Policies	1		
Notes on Financial Statements	2 to 26		

As per our report of even date

For and on behalf of the Board of Directors of

Lincoln Pharmaceuticals Limited

Chartered Accountants

(Firm Regd. No. 109616W)

M.G. Patel (Managing Director) (DIN: 00104706)

(IT SHAH) R.G. Patel (Jt. Managing Director) (DIN: 00104786)

(Jt. Managing Director) (DIN: 00104786)
Parther

(M.No.3983) Bhavik P. Parikh H.I. Patel (Whole Time Director) (DIN: 00104834)

Date: 30-05-2017 Date: 30-05-2017

Date : 30-05-2017 (Company Secretary) Date : 30-05-2017
Place : Ahmedabad Place : Ahmedabad



# **CASH FLOW STATEMENT** FOR THE YEAR ENDED MARCH 31, 2017

		31-03-2017	31-03-2016
Α	Cash from Operating Activity		
	Profit Before Tax from Continuing Operation	34,21,68,435	30,05,71,543
		34,21,68,435	30,05,71,543
	Non Cash Adjustment to reconcile profit before tax to net cash flows		
	Depreciation	3,87,32,654	3,21,44,286
	Bad Debts Written Off	76,80,594	2,22,15,976
	(Profit)/Loss on sale of fixed assets (net)	59,277	37,60,945
	Interest Received	(92,27,878)	(3,09,07,931)
		3,72,44,648	2,72,13,276
	Dividend Income	(2,064)	(2,064)
	Interest and Finance Charges	5,41,27,212	5,53,73,211
		5,41,25,148	5,53,71,147
	Adjustment for Movements in Working Capital:		
	Increase/(decrease) in trade Payable	(1,99,32,046)	7,81,14,201
	Increase/(decrease) in long-term Provisions	Nil	Nil
	Increase/(decrease) in short-term Provision	Nil	Nil
	Increase/(decrease) in other current liability	(2,13,99,712)	2,78,39,565
	Increase/(decrease) in other long-term liability	30,06,605	13,82,468
	Decrease/(increase) in trade receivable	(6,94,87,124)	6,55,84,777
	Decrease/(increase) in inventories	(7,20,37,886)	(5,38,31,289)
	Decrease/(increase) in long term loans and advances	(3,35,39,376)	(8,63,93,560)
	Decrease/(increase) in short term loans and advances	1,83,27,332	(6,19,57,181)
		(19,50,62,207)	(2,92,61,019)
	CASH GENERATED FROM OPERATIONS	23,84,76,024	35,38,94,948
	Direct Taxes paid	(8,86,34,741)	(6,45,73,471)
		(8,86,34,741)	(6,45,73,471)
	NET CASH FLOW FROM OPERATIONS	14,98,41,283	28,93,21,477
В	Cash flow from investing activities		
	Purchase of Fixed Assets (Incl. WIP)	(16,60,94,173)	(33,42,45,616)
	Sale of Fixed Assets	1,70,000	7,31,000
	Investment/(Withdwal) in Fixed deposit	(14,49,413)	Nil
	Investment in Shaes of subsidiary Company	Nil	(7,34,02,757)
	Investment in Mutual Funds	(10,20,00,000)	Nil
	Investment received back from Fixed deposit	Nil	51,67,410
	Interest Received	2,92,85,548	25,37,109
	Dividend Income	2,064	2,064
	NET CASH USED IN INVESTING ACTIVITY	(24,00,85,974)	(39,92,10,790)



# CASH FLOW STATEMENT FOR THE YEAR ENDED MARCH 31, 2017

		31-03-2017	31-03-2016
			_
С	Cash flow from financing activities		
	Long Term Borrowing Taken during the year	Nil	8,46,15,385
	Long Term Borrowing Paid during the year	(1,70,18,690)	(24,98,141)
	Short Term Borrowing Paid During the year	(5,06,04,479)	Nil
	Short Term Borrowing Received During the year	Nil	2,41,37,713
	Money received against share warrants	22,68,85,800	7,56,28,600
	Interest paid	(5,26,42,212)	(5,53,73,211)
	Dividend paid on Equity Shares (Incl. Dividend Tax)	(1,95,71,136)	(1,97,23,808)
	NET CASH USED IN FINANCING ACTIVITY	8,70,49,283	10,67,86,538
	Net Increase/(Decrease) in cash and cash equivalents	(31,95,408)	(31,02,775)
	Cash and cash equivalent Opening Balance	3,15,69,745	3,46,72,520
	Cash and cash equivalent Closing Balance	2,83,74,338	3,15,69,745
	Net Increase/(Decrease) in cash and cash equivalents	(31,95,408)	(31,02,775)

#### Notes:

- => The above Cash Flow Statement has been prepared under the Indirect Method set out in Accounting Standard 3 issued by Companies (Accounting Standard) Rules, 2008.
- => Cash and Cash equivalent includes ₹ NIL (P.Y. ₹ Nil/.-) towards Unclaimed dividend which have been kept in separate earmarked accounts and no transactions except for the stated purpose are done through such account.

As per our report of even date  For J.T. Shah & Co.  Chartered Accountants	For and on behalf of the Board of Directors of Lincoln Pharmaceuticals Limited			
(Firm Regd. No. 109616W)	M.G. Patel	(Managing Director)	(DIN: 00104706)	
(J.T.SHAH)	R.G. Patel	(Jt. Managing Director)	(DIN: 00104786)	

Parther
(M.No.3983)

Bhavik P. Parikh

H.I. Patel (Whole Time Director) (DIN: 00104834)

Company Secretary)

Date: 20.05.2017

Date : 30-05-2017 (Company Secretary) Date : 30-05-2017 Place : Ahmedabad Place : Ahmedabad



# 1. Statement of significant accounting policies

#### i) Corporate Information

The Lincoln Pharmaceuticals Limited ('the Company') is a listed company, incorporated under the provisions of the Companies Act 1956, having it registered office in the State of Gujarat, India. The shares of the company are listed on BSE and NSE. The Company is engaged in the business of manufacturing and trading of pharmaceutical products. The company has one subsidiary company, Lincoln Parenteral Limited, partially owned subsidiary company engaged in the business of pharmaceutical products.

#### ii) Basis of Preparation:

These financial statements are prepared on accrual basis of accounting, following historical cost convention, in accordance with the provisions of the Companies Act, 2013 ('the Act'), accounting principles generally accepted in India and comply with the accounting standards specified under section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014. The accounting policies have been consistently applied by the Company and are consistent with those used in the previous year.

#### iii) Presentation and disclosure of financial statements

The accounts are presented in accordance with the revised Schedule III notified under the Act.

#### iv) Use of estimates:

The preparation of financial statements requires estimates and assumptions to be made that affect the reported amount of assets and liabilities on the date of the financial statements and the reported amount of revenues and expenses during the reporting period. Difference between the actual result and estimates are recognized in the period in which the results are known / materialized.

#### v) Property, Plant & Equipment

Property, Plant & Equipment is stated at historical cost less accumulated depreciation. Cost comprises purchase price, duties, levies and other directly attributable expenses of bringing the asset to its working condition for the intended use. Borrowing costs directly attributable to acquisition or construction of those Property, Plant & Equipment, which necessarily take a substantial period of time to get ready for their intended use, are capitalized. Advances paid towards acquisition of Property, Plant & Equipment and the cost of assets acquired but not ready for use as at the balance sheet date are disclosed under capital work-in-progress.

Depreciation on Property, Plant & Equipment is provided on straight line method at the rates derived based on the life specified under Schedule II to the Companies Act, 2013. In respect of Property, Plant & Equipment purchased during the period, depreciation is provided on a pro-rata basis from the date on which such asset is ready to be put to use.

Individual assets costing less than ₹ 5,000 are fully depreciated in the year of capitalization.

#### vi) Intangible Assets

Intangible assets are stated at historical cost less accumulated amortisation. Cost comprises purchase price, duties, levies and other directly attributable expenses of bringing the assets to its working condition for the intended use.

Intangible assets are amortised on a straight – line basis over their estimated useful lives. A rebuttable presumption that the useful life of an intangible asset will not exceed ten years from the date when the asset is available for use is considered by the management.

When assets are retired from active use, the same are valued at lower of Net Book Value and Net realisable Value.

The gain or loss arising on the disposal of an intangible asset is determined as the difference between net disposal proceeds and the carrying amount of the asset and is recognised as income or expenses in the Statement of Profit and Loss in the year or disposal.

When assets are disposed or retired, their cost is removed from the financial statements. The gain or loss arising on the disposal or retirement of an asset is determined as the difference between sales proceeds and the carrying amount of the asset and is recognized in Statement of Profit and Loss for the relevant financial year.

#### vii) Leases

Finance leases, which effectively transfer to the company substantially all the risks and benefits incidental to ownership of the leased item, are capitalised at the inception of the lease term at the lower of the fair value of the leased property and present value of minimum lease payments. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are recognised as finance costs in the Statement of Profit and Loss. Lease management fees, legal charges and other initial direct costs of lease



are capitalised. The company has entered into finance lease agreements for computer Equipments & Software, vehicle hire etc. Amounts paid Nil (P.Y. ₹ 89,923/-) during the year under such agreements have been expenses in the statement of profit and loss.

A leased asset is depreciated on straight-line basis over the useful life of the asset or the useful life prescribed in Schedule II to the Act, whichever is shorter. However, if there is no reasonable certainty that the company will obtain ownership by the end of the lease term, the leased asset is depreciated on straight-line basis over the shorter of the estimated useful life of the asset, the lease term or the useful life prescribed in Schedule II to the Act.

Leases, where the lessor effectively retains substantially all the risks and benefits of ownership of the leased item, are classified as operating leases. Operating lease payments are recognised as an expense in the Statement of Profit and Loss on a straight-line basis over the lease term. These agreements are cancellable by giving a short notice by either of the parties to the agreement. There are no subleases. There are no restrictions imposed by lease agreement/arrangements.

#### viii) Impairment:

In accordance with accounting standard 28 on 'Impairment of assets', the Company assesses at each balance sheet date whether there is an indication that assets of the Company may be impaired. Where any such indication exists the company estimates the recoverable amount of the assets. The recoverable amount of the assets (or where applicable that of the cash generating unit to which the asset belongs) is estimated at the higher of its net selling price and its value in use. An impairment charge is recognised whenever the carrying amount of the asset or cash-generating unit exceeds its recoverable amount.

#### ix) Inventories:

#### Raw Materials, Containers, Stores and Spares

Raw materials, packing materials, stores, spares and consumables are valued at lower of cost (net of refundable taxes and duties) and net realizable value. The cost of these items of inventory are determined on FIFO basis and comprises of cost of purchase and other incidental costs incurred to bring the inventories to their present location and condition.

#### **Finished Goods and Work-in-process**

Work in progress and finished goods are valued at lower of cost and net realizable value. The cost of Work-in-process of inventory is determined on weighted average basis. The cost of work in process and finished goods includes cost of conversion and other costs incurred to bring the inventories to their present location and condition.

#### Stock In Trade

Stock In Trade is valued at lower of cost and net realizable value. Cost is determined on FIFO basis. Excise Duty in respect of finished goods lying in factory premises are provided for and included in valuation of inventory in case of non Export Items.

#### x) Employee benefits

Short-term employee benefits are recognized as an expense in the statement of profit and loss of the year in which the related service is rendered. Cost of post employment benefits relating to Defined Contribution Plans such as contribution to Provident Fund employee pension fund etc are recognized as an expense in the profit and loss account of the year in which the related service is rendered. The Company has Defined Benefit Plan for post employment benefits in the form of Gratuity for all employees administered through trust, funded with Life Insurance Corporation of India. Liability for the this Defined Benefit Plans is provided on the basis of actuarial valuation, as at the balance sheet date, carried out by independent actuary. The actuarial method used for measuring the liability is the Projected Unit Credit Method. The actuarial gains and losses arising during the year are recognized in the Profit & Loss Account for the year

#### xi) Research and Development Costs

Research and development costs incurred for development of products are charged to revenue as incurred, except for development costs relating to the design and testing of new or improved materials, products or processes which are recognized as intangible assets to the extent that it is expected that such assets will generate future economic benefits. Research and development expenditure of capital nature is added to fixed assets.

#### xii) Revenue Recognition:

Revenue from sale of goods is recognised on transfer of all significant risks and rewards of ownership to the buyer. Sales are stated net of excise duty, sales tax and trade discounts.

Interest on deployment of surplus funds is recognized using the time-proportion method, based on interest rates implicit in the transaction based on reasonable certainty of receipt.



Interest on advances is recognized when the ultimate collection is not uncertain.

Dividend income is recognized when the right to receive dividend is established.

#### xiii) Taxation

Income tax expense comprises current tax expense and deferred tax expense/credit.

#### Current tax

Provision for current tax is calculated in accordance with the provisions of the Income-Tax Act, 1961 and is made annually based on the tax liability computed after considering tax allowances and exemptions. Assets and liabilities representing current tax are disclosed on a net basis when there is a legally enforceable right to set off and where the management intends to settle the asset and liability on a net basis.

#### Deferred tax

Deferred tax liability or asset is recognised for timing differences between the profits/losses offered for income taxes and profits/losses as per the financial statements. Deferred tax assets and liabilities are measured using the tax rates and tax laws that have been enacted or substantively enacted at the balance sheet date. Deferred tax assets are recognised only to the extent there is a reasonable certainty that the assets can be realised in future; however where there is unabsorbed depreciation or carried forward loss under taxation laws, deferred tax assets are recognised only if there is a virtual certainty of realisation of such assets. Deferred tax assets are reviewed as at each balance sheet date and written down or written-up to reflect the amount that is reasonably/virtually certain (as the case may be) to be realised.

#### xiv) Investment

Current investments are carried at the lower of cost and fair value computed category wise. Long term investments are stated at cost. Provision for diminution in the value of long term investments is made, only if, in the opinion of the management, such a decline is regarded as being other than temporary.

#### xv) Earnings per share ('EPS')

Basic EPS is computed using the weighted average number of equity shares outstanding during the year. Diluted EPS is computed using the weighted average number of equity and dilutive equity equivalent shares outstanding during the year except where the results would be anti dilutive. The number of equity shares is adjusted for any share splits and bonus shares issued effected prior to the approval of the financial statements by the Board of Directors.

#### xvi) Contingencies and provisions

The Company creates a provision when there is present obligation as a result of a past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of the obligation. A disclosure for a contingent liability is made when there is a possible obligation or a present obligation that may, but probably will not, require an outflow of resources. When there is a possible obligation or a present obligation in respect of which the likelihood of outflow of resources is remote, no provision or disclosure is made.

#### xvii) Foreign currency transactions

Foreign currency transactions are recorded at exchange rates prevailing on the date of the transaction. The difference between the actual rate of settlement and the rate on the date of the transaction is charged or credited to profit and loss account. In respect of monetary current assets and liabilities denominated in foreign currencies the overall net gain or loss, if any, on conversion at the exchange rates prevailing on the date of the balance sheet is charged to revenue.

#### xviii)Segment Reporting

The Company's operating businesses are organized and managed separately according to the nature of products, with each segment representing a strategic business unit that offers different products and serves different markets. The analysis of geographical segments is based on the geographical location of the customers.

#### xix) Cash Flow Statement

The Cash Flow Statement is prepared by the indirect method set out in Accounting Standard 3 on Cash Flow Statement and presents the cash flows by operating, investing and financing activities of the Company. Cash and cash equivalents presented in the cash flow statement consist of cash on hand and short-term investments with an original maturity of three months or less.



#### 2 Share Capital

#### a. Details of Share Capital

Share Capital	As at 31-	As at 31-0	As at 31-03-2016	
	Number	₹	Number	₹
Authorized				
Equity Shares				
Equity Share of ₹. 10 (PY ₹. 10) Each	2,00,00,000	20,00,00,000	2,00,00,000	20,00,00,000
	2,00,00,000	20,00,00,000	2,00,00,000	20,00,00,000
Issued, Subscribed & Paid up				_
Equity Shares				
Equity Share of ₹. 10 (PY ₹. 10) Each	2,00,00,000	20,00,00,000	1,63,10,800	16,31,08,000
	2,00,00,000	20,00,00,000	1,63,10,800	16,31,08,000
Total	2,00,00,000	20,00,00,000	1,63,10,800	16,31,08,000

b Statement of Reconciliation of number of share at the beginning and at the end of the financial year.

#### **Equity Share Capital**

Particulars	As at 31-03-2017		As at 31-03-2016	
	Number	₹	Number	₹
Shares outstanding at the beginning of the year	1,63,10,800	16,31,08,000	1,63,10,800	16,31,08,000
Addition in Number of Equity Shares of Rs. 10	36,89,200	3,68,92,000	Nil	Nil
Deduction in Number of Equity Shares of Rs. 10	Nil	Nil	Nil	Nil
Shares outstanding at the end of the year	2,00,00,000	20,00,00,000	1,63,10,800	16,31,08,000

c Share holding details of the company As at 31-03-2017 and 31-03-2016, name of persons holding more than 5% shares.

Name of Shareholder/Company	No. of Shares held		
	As at	As at	
	31-03-2017	31-03-2016	
Names of person holding more than 5% shares			
Digital Biotech Pvt. Ltd.	14,00,000	13,80,000	
Total	14,00,000	13,80,000	

- d The company has only one type of equity share of ₹ 10 each listed on BSE & NSE. Each of the share holders has right give one vote per share. The company declares and pays dividend in Indian rupees. The dividend proposed by the Board of Director is subject to the approval of the shareholders in the Annual General Meeting. In the event of liquidation of the Company, the equity shareholders shall be entitled to proportionate share of their holding in the assets remaining after distribution of all preferential amounts.
- e The company has not issued any shares in pursuant to a contract without receiving the payment in cash during the last five years. The company has also not issued any bonus share during last five years.
- f During the year under review, Company has allotted 36,89,200 Equity Shares pursuant to Conversion of Warrants of Face Value of ₹ 10/- per share each at price of ₹ 82/- per share (including premium of ₹ 72/- per share) on October 27, 2016



#### **Reserves & Surplus Reserves & Surplus** As at As at 31-03-2016 31-03-2017 ₹ ₹ **Capital Reserves Opening Balance** 35,00,000 35,00,000 Closing Balance 35,00,000 35,00,000 **General Reserve Opening Balance** 5,91,21,600 5,41,21,600 (+) Trasnfer from Statement of Profit & Loss 50,00,000 50,00,000 Closing Balance 5,91,21,600 6,41,21,600 **Securities Premium Account Opening Balance** 38,05,44,000 38,05,44,000 (+) Security premium received during the year Nil 26,56,22,400 Closing Balance 64,61,66,400 38,05,44,000 **Surplus in Statement of Profit & Loss** Opening balance 70,50,17,751 51,21,87,529 (+) Net Profit/(Net Loss) For the current year 25,28,35,603 21,74,61,574 (-) Proposed Dividends Nil 1,63,10,800 (-) Dividend Tax Nil 33,20,552 (-) Transfer to General Reserves 50,00,000 50,00,000 Closing Balance 95,28,53,355 70,50,17,751 Total 1,66,66,41,355 1,14,81,83,351 **Long Term Borrowings Secured Long term Borrowings**

Long Term Borrowings	As at 31-03-2017 ₹	As at 31-03-2016 ₹
Term Loans From Bank	6,92,30,770	8,46,15,385
Total	6,92,30,770	8,46,15,385
Vehicle Loan	18,78,334	18,52,725
Secured Long Term Borrowings	7,11,09,104	8,64,68,110

b The company has availed the secured term loan from Yes Bank for windmill which is secured against exclusive hypothecation charge on windmill & personal gurranty of Three Promoter directors. The loan is payable in 84 monthly instalment. Interest on said loan shall be payable at Yes Bank Limited Base Rate + 0.15% from time to time.

c Vehicle Loan includes loans from bank and finance companies. The Repayment period of these loans ranges from 12 to 36 months & Rate of interest ranging from 10% To 11%. These loans are secured against the asset under finance.



#### **Deferred Tax Liability**

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# Details of the deferred tax liability

	Particulars	As at 31-03-2017 ₹	As at 31-03-2016 ₹
	Deferred tax liability		
	On Account of Difference of Depreciation as per Income Tax Provisions & Company Act	6,90,85,213	5,12,93,870
	Total DTL	6,90,85,213	5,12,93,870
	Deferred tax asset		
	Allowance under Income Tax Act, 1961 in succeeding years (Amount Allowable under Provisions of the Income Tax Act, 1961 in subsequent years)	11,32,773	8,18,862
		11,32,773	8,18,862
	Total DTA	,,-	
	Net Deferred Tax Liability  Policy relating to accounting of defered tax liability is disclosed at Point No. Xiii to significant	6,79,52,440	5,04,75,008
	Net Deferred Tax Liability	6,79,52,440	5,04,75,008
the	Net Deferred Tax Liability  Policy relating to accounting of defered tax liability is disclosed at Point No. Xiii to significant	6,79,52,440 accounting policy.	As at
the	Net Deferred Tax Liability  Policy relating to accounting of defered tax liability is disclosed at Point No. Xiii to significant er Long Term Liabilities	6,79,52,440 accounting policy.	
the	Net Deferred Tax Liability  Policy relating to accounting of defered tax liability is disclosed at Point No. Xiii to significant er Long Term Liabilities	6,79,52,440 accounting policy.  As at 31-03-2017	As at 31-03-2016
the	Net Deferred Tax Liability  Policy relating to accounting of defered tax liability is disclosed at Point No. Xiii to significant er Long Term Liabilities  er Long term liabilities	6,79,52,440 accounting policy.  As at 31-03-2017 ₹	As at 31-03-2016 ₹
the ade	Net Deferred Tax Liability  Policy relating to accounting of defered tax liability is disclosed at Point No. Xiii to significant er Long Term Liabilities  er Long term liabilities  e Deposits From Customers	6,79,52,440  accounting policy.  As at 31-03-2017  ₹ 3,46,18,914	As at 31-03-2016 ₹ 3,16,12,308
the ade	Net Deferred Tax Liability  Policy relating to accounting of defered tax liability is disclosed at Point No. Xiii to significant er Long Term Liabilities  er Long term liabilities  e Deposits From Customers	6,79,52,440  accounting policy.  As at 31-03-2017  ₹ 3,46,18,914	As at 31-03-2016 ₹ 3,16,12,308

# Loans repayable on demand

From Bank **Sub Total** 

37,10,11,010 41,08,88,866 37,10,11,010 41,08,88,866

#### **b** Unsecured Short term Borrowings

Loans repayable on demand

From Bank 6,75,27,570 7,97,39,194 From Related Party 1,14,85,000 1,00,00,000 **Sub Total** 7,90,12,570 8,97,39,194 **Grand Total** 45,00,23,580 50,06,28,059

Secured demand loans form Bank includes working capital loan from State Bank of India. This loan is secured against:

### **Primary Security:**

Hypothication of entire current assets of the company

#### **Collateral Security:**

Charge over entire fixed assets of the company including

- Plot No. 137 of TP Scheme No, 42 land admeasuring area about 850 sq. mtrs and Final Plot No. 138 of TP Scheme No. 42 land admeasuring area about 1397 sq. mtrs. Both situated at Mouje Sola, Taluka Daschroi in registration disctrict Ahmedabad and sub district Ahmedabad-2(Wadaj).
- 2. Piece & Parcel of freehold land situated lying and being at Mouje Khatraj, Taluka Kalol, District Mehsana bearing subplots No. 9/A/1, 9/A/2, 10, 12/A, 12/B & 13 of Block No. 95 of Mouje Khatraj of Kalol taluka admeasuing 1692.94 Sq. mtrs, 3590.30 Sq. mtrs respectively i.e. collectively 12124.84 Sq. mtrs together with building thereon belonging to M/s Lincoln Pharmaceuticals Ltd. and
- Hypothication of fixed assets of the company excluding windmill
- iii) Personal Guarantees of all three promoter directors.



8	Other	Current	Liability

Other Current Liabilities	As at	As at
	31-03-2017	31-03-2016
	₹	₹
Current maturities of long-term debt	1,77,97,798	1,79,72,482
Unpaid dividends	10,45,657	9,85,441
Other payables		
Creditors for Expense	5,63,85,180	7,85,23,069
Statutory Liabilities	1,01,11,163	93,72,986
Other Current Liability	2,82,01,660	2,82,01,660
Creditor for Capital Goods	61,27,722	4,87,384
Total	11,96,69,180	13,55,43,022
Short Term Provisions		
Short Term Provisions	As at	As at

#### 9

Short Term Provisions	As at 31-03-2017 ₹	As at 31-03-2016 ₹
Income Tax Provision	Nil	20,49,619
Proposed Dividend and Dividend Tax	Nil	1,96,31,352
Total	Nil	2,16,80,971

# 10 Details of Property, Plant & Equipments, Intangible Assets & Capital Work in Progress

Poptity   Part   Poptity	Sr.	Particulars		Gross	Block		Accumulated Depreciation			Net Block		
Proprty, Plant & Equipments				Additions	during the			charge for	during the			
Land			₹	₹	₹	₹	₹	₹	₹	₹	₹	₹
Leased Hold Land	а	Proprty, Plant & Equipments										
Buildings   17,95,68,471   41,98,309   Nil 18,37,66,780   33,63,0540   53,92,477   Nil 3,90,23,017   14,47,43,763   14,59,37,931		Land	11,36,13,836	14,60,750	Nil	11,50,74,586	Nil	Nil	Nil	Nil	11,50,74,586	11,36,13,836
Plant and Equipment   37,35,76,945   6,85,74,984   Nii   44,21,51,930   4,97,77,398   2,31,11,432   Nii   7,28,88,830   36,92,63,100   32,37,99,547		Leased Hold Land	40,95,000	Nil	Nil	40,95,000	2,61,000	2,16,000	Nil	4,77,000	36,18,000	38,34,000
Furniture and Fixtures   2,56,27,760   35,21,603   Nil   2,91,49,363   1,28,66,058   22,77,822   Nil   1,51,43,880   1,40,05,483   1,27,61,702		Buildings	17,95,68,471	41,98,309	Nil	18,37,66,780	3,36,30,540	53,92,477	Nil	3,90,23,017	14,47,43,763	14,59,37,931
Vehicles         3,46,10,241         82,27,804         8,67,865         4,19,70,180         1,51,16,748         35,63,931         6,38,588         1,80,42,091         2,39,28,089         1,94,93,493           Office equipment         76,19,359         5,74,841         Nil         81,94,199         66,83,745         2,35,602         Nil         69,19,347         12,74,852         9,35,614           Electrical Installation         1,20,02,622         4,11,451         Nil         1,24,14,072         73,20,419         5,87,557         Nil         79,07,976         45,06,097         46,82,203           Computers         2,61,03,088         22,40,116         Nil         2,83,43,204         2,20,70,649         20,98,160         Nil         2,41,68,809         41,74,395         40,32,439           Total         77,68,17,322         8,92,09,859         8,67,865         86,51,59,315         14,77,26,557         3,748,2981         6,38,588         18,45,70,950         68,05,88,365         62,90,90,765           Previous Year         48,91,20,121         33,42,66,100         4,65,68,899         77,68,17,322         1,66,81,025         12,09,673         Nil         1,98,90,698         36,48,507         24,16,656           Patents         2,00,000         Nil         Nil         2,00,		Plant and Equipment	37,35,76,945	6,85,74,984	Nil	44,21,51,930	4,97,77,398	2,31,11,432	Nil	7,28,88,830	36,92,63,100	32,37,99,547
Office equipment         76,19,359         5,74,841         Nil         81,94,199         66,83,745         2,35,602         Nil         69,19,347         12,74,852         9,35,614           Electrical Installation         1,20,02,622         4,11,451         Nil         1,24,14,072         73,20,419         5,87,557         Nil         79,07,76         45,06,097         46,82,203           Computers         2,61,03,088         22,40,116         Nil         2,83,43,204         2,20,70,649         20,98,160         Nil         2,41,68,809         41,74,395         40,32,439           Total         77,68,17,322         8,92,09,859         8,67,865         86,51,59,315         14,77,26,557         3,74,82,981         6,38,588         18,45,70,950         68,05,88,365         62,90,90,765           Previous Year         48,91,20,121         33,42,66,100         4,65,68,899         77,68,17,322         16,08,22,852         2,89,20,659         4,20,76,954         14,77,26,557         62,90,90,765         32,82,37,274           b         Intangible Assets         Computer software         2,10,97,690         24,41,515         Nil         2,35,39,205         1,86,81,025         12,09,673         Nil         1,98,90,698         36,48,507         24,16,665           Patents         2,00,0		Furniture and Fixtures	2,56,27,760	35,21,603	Nil	2,91,49,363	1,28,66,058	22,77,822	Nil	1,51,43,880	1,40,05,483	1,27,61,702
Electrical Installation   1,20,02,622   4,11,451   Nil   1,24,14,072   73,20,419   5,87,557   Nil   79,07,976   45,06,097   46,82,203		Vehicles	3,46,10,241	82,27,804	8,67,865	4,19,70,180	1,51,16,748	35,63,931	6,38,588	1,80,42,091	2,39,28,089	1,94,93,493
Computers   Comp		Office equipment	76,19,359	5,74,841	Nil	81,94,199	66,83,745	2,35,602	Nil	69,19,347	12,74,852	9,35,614
Total 77,68,17,322 8,92,09,859 8,67,865 86,51,59,315 14,77,26,557 3,74,82,981 6,38,588 18,45,70,950 68,05,88,365 62,90,90,765  Previous Year 48,91,20,121 33,42,66,100 4,65,68,899 77,68,17,322 16,08,22,852 2,89,20,659 4,20,76,954 14,77,26,557 62,90,90,765 32,82,37,274  b Intangible Assets  Computer software 2,10,97,690 24,41,515 Nil 2,35,39,205 1,86,81,025 12,09,673 Nil 1,98,90,698 36,48,507 24,16,665  Patents 2,00,000 Nil Nil Nil 2,00,000 60,000 40,000 Nil 1,00,000 1,00,000 1,40,000  Total 2,12,97,690 24,41,515 Nil 2,37,39,205 1,87,41,025 12,49,673 Nil 1,99,90,698 37,48,507 25,56,665  Previous Year 2,03,31,370 9,66,320 Nil 2,12,97,690 1,55,17,398 32,23,627 Nil 1,87,41,025 25,56,665 48,13,972  Total 79,81,15,012 9,16,51,374 8,67,865 88,88,98,520 16,64,67,582 3,87,32,654 6,38,588 20,45,61,648 68,43,36,872 63,16,47,430  Capital Work In Progress 2,72,91,103 4,27,25,835 37,08,223 6,63,08,715 Nil Nil Nil Nil Nil Nil Nil O,6,63,08,715 2,72,91,103  Previous Year 2,54,63,135 7,56,72,366 7,38,44,398 2,72,91,103 Nil Nil Nil Nil Nil Nil Nil O,6,63,08,715 2,72,91,103  Total 82,54,06,115 13,43,77,208 45,76,088 95,52,07,235 16,64,67,582 3,87,32,654 6,38,588 20,45,61,648 75,06,45,586 65,89,38,533		Electrical Installation	1,20,02,622	4,11,451	Nil	1,24,14,072	73,20,419	5,87,557	Nil	79,07,976	45,06,097	46,82,203
Previous Year 48,91,20,121 33,42,66,100 4,65,68,899 77,68,17,322 16,08,22,852 2,89,20,659 4,20,76,954 14,77,26,557 62,90,90,765 32,82,37,274    Description of the progress   1,00,000   1,		Computers	2,61,03,088	22,40,116	Nil	2,83,43,204	2,20,70,649	20,98,160	Nil	2,41,68,809	41,74,395	40,32,439
Description of the progress   Capital Work In		Total	77,68,17,322	8,92,09,859	8,67,865	86,51,59,315	14,77,26,557	3,74,82,981	6,38,588	18,45,70,950	68,05,88,365	62,90,90,765
Computer software         2,10,97,690         24,41,515         Nil         2,35,39,205         1,86,81,025         12,09,673         Nil         1,98,90,698         36,48,507         24,16,665           Patents         2,00,000         Nil         Nil         2,00,000         60,000         40,000         Nil         1,00,000         1,00,000         1,40,000           Total         2,12,97,690         24,41,515         Nil         2,37,39,205         1,87,41,025         12,49,673         Nil         1,99,90,698         37,48,507         25,56,665           Previous Year         2,03,31,370         9,66,320         Nil         2,12,97,690         1,55,17,398         32,23,627         Nil         1,87,41,025         25,56,665         48,13,972           Total         79,81,15,012         9,16,51,374         8,67,865         88,88,98,520         16,64,67,582         3,87,32,654         6,38,588         20,45,61,648         68,43,36,872         63,16,47,430           C         Capital Work In Progress         2,72,91,103         4,27,25,835         37,08,223         6,63,08,715         Nil         Nil         Nil         Nil         6,63,08,715         2,72,91,103           Previous Year         2,54,63,135         7,56,72,366         7,38,44,398         2,72,91,1		Previous Year	48,91,20,121	33,42,66,100	4,65,68,899	77,68,17,322	16,08,22,852	2,89,20,659	4,20,76,954	14,77,26,557	62,90,90,765	32,82,37,274
Patents         2,00,000         Nil         Nil         2,00,000         60,000         40,000         Nil         1,00,000         1,00,000         1,40,000           Total         2,12,97,690         24,41,515         Nil         2,37,39,205         1,87,41,025         12,49,673         Nil         1,99,90,698         37,48,507         25,56,665           Previous Year         2,03,31,370         9,66,320         Nil         2,12,97,690         1,55,17,398         32,23,627         Nil         1,87,41,025         25,56,665         48,13,972           Total         79,81,15,012         9,16,51,374         8,67,865         88,88,98,520         16,64,67,582         3,87,32,654         6,38,588         20,45,61,648         68,43,36,872         63,16,47,430           C Capital Work In Progress         2,72,91,103         4,27,25,835         37,08,223         6,63,08,715         Nil         Nil         Nil         Nil         6,63,08,715         2,72,91,103           Total         2,72,91,103         4,27,25,835         37,08,223         6,63,08,715         Nil         Nil         Nil         Nil         Nil         6,63,08,715         2,72,91,103           Previous Year         2,54,63,135         7,56,72,366         7,38,44,398         2,72,91,103 <t< td=""><td>b</td><td>Intangible Assets</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>	b	Intangible Assets										
Total         2,12,97,690         24,41,515         Nil         2,37,39,205         1,87,41,025         12,49,673         Nil         1,99,90,698         37,48,507         25,56,665           Previous Year         2,03,31,370         9,66,320         Nil         2,12,97,690         1,55,17,398         32,23,627         Nil         1,87,41,025         25,56,665         48,13,972           Total         79,81,15,012         9,16,51,374         8,67,865         88,88,98,520         16,64,67,582         3,87,32,654         6,38,588         20,45,61,648         68,43,36,872         63,16,47,430           C Capital Work In Progress         2,72,91,103         4,27,25,835         37,08,223         6,63,08,715         Nil         Nil         Nil         Nil         Nil         6,63,08,715         2,72,91,103           Total         2,72,91,103         4,27,25,835         37,08,223         6,63,08,715         Nil         Nil         Nil         Nil         Nil         Nil         6,63,08,715         2,72,91,103           Previous Year         2,54,63,135         7,56,72,366         7,38,44,398         2,72,91,103         Nil         Nil         Nil         Nil         Nil         Nil         2,72,91,103         2,72,91,103         2,72,91,103           Total <td></td> <td>Computer software</td> <td>2,10,97,690</td> <td>24,41,515</td> <td>Nil</td> <td>2,35,39,205</td> <td>1,86,81,025</td> <td>12,09,673</td> <td>Nil</td> <td>1,98,90,698</td> <td>36,48,507</td> <td>24,16,665</td>		Computer software	2,10,97,690	24,41,515	Nil	2,35,39,205	1,86,81,025	12,09,673	Nil	1,98,90,698	36,48,507	24,16,665
Previous Year         2,03,31,370         9,66,320         Nil         2,12,97,690         1,55,17,398         32,23,627         Nil         1,87,41,025         25,56,665         48,13,972           Total         79,81,15,012         9,16,51,374         8,67,865         88,88,98,520         16,64,67,582         3,87,32,654         6,38,588         20,45,61,648         68,43,36,872         63,16,47,430           C Capital Work In Progress         2,72,91,103         4,27,25,835         37,08,223         6,63,08,715         Nil         Nil         Nil         Nil         Nil         6,63,08,715         2,72,91,103           Total         2,72,91,103         4,27,25,835         37,08,223         6,63,08,715         Nil         Nil         Nil         Nil         Nil         6,63,08,715         2,72,91,103           Previous Year         2,54,63,135         7,56,72,366         7,38,44,398         2,72,91,103         Nil         Nil         Nil         Nil         Nil         Nil         Nil         2,72,91,103         2,72,91,103         2,54,63,134           Total         82,54,06,115         13,43,77,208         45,76,088         95,52,07,235         16,64,67,582         3,87,32,654         6,38,588         20,45,61,648         75,06,45,586         65,89,38,533 <td></td> <td>Patents</td> <td>2,00,000</td> <td>Nil</td> <td>Nil</td> <td>2,00,000</td> <td>60,000</td> <td>40,000</td> <td>Nil</td> <td>1,00,000</td> <td>1,00,000</td> <td>1,40,000</td>		Patents	2,00,000	Nil	Nil	2,00,000	60,000	40,000	Nil	1,00,000	1,00,000	1,40,000
Total 79,81,15,012 9,16,51,374 8,67,865 88,88,98,520 16,64,67,582 3,87,32,654 6,38,588 20,45,61,648 68,43,36,872 63,16,47,430 c C Capital Work In Progress 2,72,91,103 4,27,25,835 37,08,223 6,63,08,715 Nil Nil Nil Nil Nil Nil Nil 6,63,08,715 2,72,91,103		Total	2,12,97,690	24,41,515	Nil	2,37,39,205	1,87,41,025	12,49,673	Nil	1,99,90,698	37,48,507	25,56,665
Complex		Previous Year	2,03,31,370	9,66,320	Nil	2,12,97,690	1,55,17,398	32,23,627	Nil	1,87,41,025	25,56,665	48,13,972
Total         2,72,91,103         4,27,25,835         37,08,223         6,63,08,715         Nil         Nil         Nil         Nil         6,63,08,715         2,72,91,103           Previous Year         2,54,63,135         7,56,72,366         7,38,44,398         2,72,91,103         Nil         Nil         Nil         Nil         2,72,91,103         2,54,63,134           Total         82,54,06,115         13,43,77,208         45,76,088         95,52,07,235         16,64,67,582         3,87,32,654         6,38,588         20,45,61,648         75,06,45,586         65,89,38,533		Total	79,81,15,012	9,16,51,374	8,67,865	88,88,98,520	16,64,67,582	3,87,32,654	6,38,588	20,45,61,648	68,43,36,872	63,16,47,430
Previous Year         2,54,63,135         7,56,72,366         7,38,44,398         2,72,91,103         Nil         Nil         Nil         Nil         2,72,91,103         2,54,63,134           Total         82,54,06,115         13,43,77,208         45,76,088         95,52,07,235         16,64,67,582         3,87,32,654         6,38,588         20,45,61,648         75,06,45,586         65,89,38,533	C	Capital Work In Progress	2,72,91,103	4,27,25,835	37,08,223	6,63,08,715	Nil	Nil	Nil	Nil	6,63,08,715	2,72,91,103
Total 82,54,06,115 13,43,77,208 45,76,088 95,52,07,235 16,64,67,582 3,87,32,654 6,38,588 20,45,61,648 75,06,45,586 65,89,38,533		Total	2,72,91,103	4,27,25,835	37,08,223	6,63,08,715	Nil	Nil	Nil	Nil	6,63,08,715	2,72,91,103
		Previous Year	2,54,63,135	7,56,72,366	7,38,44,398	2,72,91,103	Nil	Nil	Nil	Nil	2,72,91,103	2,54,63,134
Previous Year figures 53,49,14,626 41,09,04,786 12,04,13,297 82,54,06,115 17,63,40,250 3,21,44,286 4,20,76,954 16,64,67,582 65,89,38,533 35,85,14,380		Total	82,54,06,115	13,43,77,208	45,76,088	95,52,07,235	16,64,67,582	3,87,32,654	6,38,588	20,45,61,648	75,06,45,586	65,89,38,533
		Previous Year figures	53,49,14,626	41,09,04,786	12,04,13,297	82,54,06,115	17,63,40,250	3,21,44,286	4,20,76,954	16,64,67,582	65,89,38,533	35,85,14,380

# **NOTES**

- Pursuant to the Companies Act, 2013 ('the Act'), becoming effective from 1st April, 2014, the Company has reworked depreciation with reference to the estimated useful life of fixed assets prescribed under Schedule II to the Act.
- Policy relating to accounting of fixed assets & Depreciation is disclosed at Point No v & vi respectively to significant accounting policy.



P	articulai	rs						31-03-2	As at 2017 ₹	As 31-03-20
a	Summa	arized information of investmen	ts							
	Other	Investments								
	Investr	nent in Equity Instruments of Oth	ner Companie	es				8	,000	8,0
	Investr	nents in Partnership Firms						5,00	,000	5,00,0
	Investr	nent in equity instruments of Sub	sidairy Comp	oanies				19,92,52	,187	19,92,52,1
	Investr	ments in Government securities						10	,000	10,0
	Total							19,97,70	,187	19,97,70,1
b		arized details of quoted and unq t values in case of quoted invest		ments and						
	Aggrag	ate of Quoted Investment							Nil	
	Aggrag	ate of Unquoted Investment						19,97,70	,187	19,97,70,1
	Market	t Value of Quoted Investment							Nil	
С	% of in	vestment in subsidary companie	es							
	Lincoln	Parenteral Limited						98.	58%	98.5
d	Investr	ment in Partnership Firm								
	Zulinc I	Healthcare LLP (Inc. 3% held by re	epresentative	of Lincoln P	harmace	uticals Lt	d)	100.	00%	100.0
e	Polic	ry relating to accounting of invest	ments is disc	losed at Poir	nt no Xiv 1	to the sig	nificant acco	unting policy.		
f		ills of Other Investments								
	Sr. No.	Name of the Body Corporate	No. of Share	es / Units	Face \	/alue	Amou	ınt (₹)	Whether stated at Cost Yes	at cost the Basis of
			2016-17	2015-16	2016-17	2015-16	2016-17	2015-16	/ No	Valuation
		Investment in Equity Instruments	2010-17	2015-10	2010-17	2015-10	2010-17	2015-10		
	а	Unquoted								
		Navnirman Co operative Bank Limited	320	320	25	25	8,000	8,000	Yes	NA
	-	Total	8,000	8,000	23	23	8,000	8,000	163	NA .
	b	Investment in Subsidiary Companies	8,000	8,000						
	b	Lincoln Parenteral Limited	98,58,450	98,58,450	10	10	19,92,52,187	19,92,52,187	Yes	NA
	-	Total	30,30,430	30,30,430	10	10	19,92,52,187	19,92,52,187	163	INA
		Investment in Equity Instruments					19,92,60,187	19,92,60,187		
		Investments in partnership firms					13,32,00,107	13,32,00,107		
	C	Zullinc Healthcare LLP					5,00,000	5,00,000	Yes	NA
		Investments in partnership firms				Total	5,00,000	5,00,000	103	IVA
	d	Other Investments				iotai	3,00,000	3,00,000		
	u	National Saving Certificate					10,000	10,000	Yes	NA
		<u> </u>					10,000	10,000	103	IVA
		Other non-current investments					19,97,70,187	19,97,70,187		
		Other non-current investments								
		Total					13,37,70,107	==,==,==,====		
			tated)				13,37,70,107			
(1	Unsecure	Total n Loans and Advances	tated)				15,51,70,107		s at 017 ₹	
L	Unsecure	Total  n Loans and Advances ed, considered good otherwise St n Loans and Advances	tated)				1331,10,101	A	017 ₹	As 31-03-20
(I	Unsecure	Total  n Loans and Advances ed, considered good otherwise St n Loans and Advances dvances	tated)				2331,10,201	A 31-03-2	<b>017</b> ₹ 531	31-03-20
( <u>l</u>	Unsecure ong Tern Tapital Ac ecurity E	Total  n Loans and Advances ed, considered good otherwise St n Loans and Advances dvances	tated)				1337,749,107	A 31-03-2 4,54,66,	<b>017</b> ₹ 531 345	<b>31-03-20</b>



13 Inventories

		Inventories
As a	As at 31-03-2017	Inventories
31-03-2010	31-03-2017	
4,60,83,830	5,51,38,204	Raw Material
1,99,73,767	2,13,60,682	Packing Material
2,43,87,363	1,62,15,098	Work In Progress
5,81,43,892	6,66,65,267	Finished Goods
9,80,90,23	15,93,37,722	Stock in Trade
24,66,79,087	31,87,16,973	Total
	су.	Policy relating to accounting of inventory is disclosed at Point No. ix to significant accounting polic
		Current Investments
		Summarized information of investments
As a	As at	Particulars
31-03-2016	31-03-2017	
₹	₹	
		Trade Investments
Ni	10,20,00,000	3,947,201.381 (Previous year Nil) Units of SBI Savings Fund - Direct Plan - Growth option
Ni	10,20,00,000	Total
Ni	10,20,00,000	Aggregate amount of Mutual Funds
Ni	10,24,51,191	NAV of Mutual Funds
		Trade Receivable
		a Details of Trade Receivable
As at	As at	Trade Receivables
31-03-2016 ₹	31-03-2017 ₹	
	`	Outstanding for a period exceeding six months from the date they are due
		Secured, considered good
13,50,90,544	17,21,42,053	Unsecured, considered good
13,50,90,544	17,21,42,053	,
		Outstanding for a period not exceeding six months from the date they are due
61,64,63,982	62,49,71,038	Unsecured, considered good
61,64,63,982	62,49,71,038	,
75,15,54,526	79,71,13,013	Total
		Cash and Bank Balances
		a Cash and Cash Equivalent
As at	As at	Cash and Bank Balances
31-03-2016 ₹	31-03-2017 ₹	
2,96,25,420	2,70,74,950	Balances with banks
19,44,325	12,99,388	Cash on hand
3,15,69,745	2,83,74,338	Total
		b Other Bank Balances
As at	As at	Other Cash Balances
31-03-2016	31-03-2017	
₹	₹	
2,06,30,998	2,34,93,640	Margin Money
9,85,441	10,45,656	Bank Balances Earmarked for Dividend

The Other Bank Balance includes Rs. 10,45,656/- (PY Rs. 9,85,441/-) towards uncliamed dividend which have been kept in separate earmarked account and no transactions except for the stated purpose are done through such account.



	Chaut	Tarrest core and 6 discusses (University and considered and athermise)	C+-+	LINCOLN
17		-Term Loans and Advances (Unsecured, considered good otherwise:	<u></u>	0.0
	Snort-	-term loans and advances	As at 31-03-2017	As at 31-03-2016
			31-03-2017	31-03-2010
	Advar	nces For Goods	12,64,98,370	12,18,43,492
	Loans	and advance to related party	99,50,000	4,00,00,000
	Loans	and advance to other parties	2,24,54,517	2,81,86,572
	Advar	nce Tax (Net of Provision)	1,47,29,716	Ni
	Prepa	id Expense	6,45,434	4,88,648
	Balan	ce With Government Authorities	11,43,83,985	10,18,01,141
	Tot	al	28,86,62,022	29,23,19,853
18	Rever	nue From Operations		
	a P	Particulars	For the year	For the year
			ended on	ended on
			31-03-2017	31-03-2016
			₹	2 0 6 5 5 4 5 0 4 0
		Sale of products (Inc Excise Duty)	2,98,21,20,259	3,06,55,15,040
		Sale of Services	27,21,360	16,58,184
		Export Incentive	9,95,75,160	9,42,58,517
		Total	3,08,44,16,778	3,16,14,31,740
		Policy relating to accounting of revenue is disclosed at Point No xii to	the significant accounting policy.	
19	Other Partic	r Income	For the year	For the year
	raitic	uidis	ended on	ended on
			31-03-2017	31-03-2016
			₹	₹
	Intere	est income	92,27,878	3,09,07,931
		(loss) on sale of Assets	Nil	2,36,000
		end Income from non-current investment	2,064	2,064
		nge Rate Difference	25,04,883	3,05,06,614
		Miscellenious Income	9,72,566	12,54,500
	Tot	al	1,27,07,390	6,29,07,109
20.		Of Material Consumed Details of Material consumption		
	-	Particulars	For the year	For the year
		ar area area.	ended on	ended on
			31-03-2017	31-03-2016
	_		₹	₹
	P	Raw Material		
		Stock at the beginning of the financial year	4,60,83,830	4,07,15,842
		Purchase during the year	42,11,27,777	40,59,28,110
		Other direct purchase costs	77,81,024	98,81,526
		Total	47,49,92,631	45,65,25,478
		Stock at the end of the financial year	5,51,38,204	4,60,83,830
		Cost of Consumption of Raw Material	41,98,54,427	41,04,41,648
	F	Packing Materials		
		Stock at the beginning of the financial year	1,99,73,767	1,54,00,186
		Purchase during the year	14,57,92,901	15,19,69,560
		Other direct costs	Nil	Nil
		Total	16,57,66,668	16,73,69,746
		Stock at the end of the financial year	2,13,60,682	1,99,73,767
		Cost of Consumption of Packing Materials	14,44,05,986	14,73,95,979
	_	Total Material consumption	56,42,60,413	55,78,37,627
	_		30,72,00,413	33,73,37,027



# 20. Cost Of Material Consumed [Contd...]

b.	Details of	material	consumption	under	broad	heads

Sr.	MATERIAL NAME	For the year	For the year	
		ended on 31-03-2017	ended on 31-03-2016	
1	Paracetamol B.P. / I.P.	7,92,63,651	6,81,55,704	
2	Ceftriaxone Sodium Ster	1,79,82,678	2,01,72,861	
3	Alpha.Beta.Arteether		63,37,716	
4	Diclofenac Sodium B.P. / I.P.	68,28,804	60,46,263	
5	Ciprofloxacin Hcl Eq. Ciprofloxacin Bp.	3,09,55,000	5,50,63,055	
6	Artemether	77,97,000	8,87,464	
7	Menthol ( Crystal)	42,34,500	35,04,719	
8	Ibuprofen B.P.	1,74,87,433	4,58,92,444	
9	Cefixime (Trihydrate) Usp	43,85,000	34,90,000	
10	Azithromycin I.P & U.S.P.	75,03,328	1,02,72,823	
11	Artesunate (Sterile Powder)	4,13,717	90,000	
12	Other	38,74,09,302	33,79,24,576	
	Total	56,42,60,413	55,78,37,627	

# c. Details of value of imported & Indigenious Raw Material consumed

Sr.	MATERIAL NAME	%	%		ie
		31-03-2017	31-03-2016	31-03-2017	31-03-2016
1	Imported	2.4%	6.2%	1,02,15,204	2,55,13,782
2	Indigenous	97.6%	93.8%	40,96,39,223	38,49,27,866
	Total	100.0%	100.0%	41,98,54,427	41,04,41,648

# d. Details of value of imported & Indigenious Packing Material consumed

Sr.	MATERIAL NAME	%	%		Value	
		31-03-2017	31-03-2016	31-03-2017	31-03-2016	
1	Imported	1.6%	0.3%	23,04,198	3,85,163	
2	Indigenous	98.4%	99.7%	14,21,01,789	14,70,10,815	
	Total	100.0%	100.0%	14,44,05,986	14,73,95,979	

# 21 Purchases of Stock-in-Trade

# a Details of Purchases of Stock-in-Trade.

Particulars	As at 31-03-2017 ₹	As at 31-03-2016 ₹
Purchase of Stock In Trade		_
Stock In Trade	1,21,99,25,101	1,52,25,86,979
Total	1,21,99,25,101	1,52,25,86,979

# b Details of Purchases of Stock-in-Trade under braod head

Product	As at	As at
	31-03-2017	31-03-2016
	₹	₹
Stock in Trade		_
Tablets	42,57,71,164	70,68,95,702
Capsules	10,68,24,021	12,41,65,804
Cream In Tubes	3,06,13,693	2,83,91,200
Dry Powder Injection	9,33,15,865	10,98,08,930
Liquid In Bottle	23,86,77,025	23,78,44,677
Liquid Injection	32,47,23,332	31,54,80,666
TOTAL	1,21,99,25,101	1,52,25,86,979



22	Changes in Inventories of	f Finished	Goods WIP and	d Stock-in-Trade
----	---------------------------	------------	---------------	------------------

Particulars	For the year ended on	For the year ended on
	31-03-2017	31-03-2016
	₹	₹
Stock in Trade		
Stock at the Beginning of the financial year	9,80,90,235	7,47,91,964
Stock at the End of the financial year	15,93,37,722	9,80,90,235
Trading Goods	(6,12,47,487)	(2,32,98,271)
Finished Goods		_
Stock at the Beginning of the financial year	5,81,43,892	4,69,64,782
Stock at the End of the financial year	6,66,65,267	5,81,43,892
Finished Goods	(85,21,375)	(1,11,79,110)
Work in Progress		
WIP at the Beginning of the financial year	2,43,87,363	1,49,75,024
WIP at the End of the financial year	1,62,15,098	2,43,87,363
Work in Progress	81,72,265	(94,12,339)
Summary		
Inventory at the Beginning of the financial year	18,06,21,490	13,67,31,770
Inventory at the End of the financial year	24,22,18,087	18,06,21,490
Change in inventory	(6,15,96,597)	(4,38,89,720)

# 23 Employee Benefits Expense

# a Employee Benefits Expense

	For the year ended on 31-03-2017 ₹	For the year ended on 31-03-2016 ₹
Salary, Wages & Bonus	32,74,20,899	24,87,29,011
Contribution to Staff Welfare Fund	1,36,02,679	1,16,31,940
Staff Welfare Expenses	1,01,02,539	69,60,301
Total	35,11,26,117	26,73,21,252

- b Policy relating to accounting of employee benefit expnse is disclosed at Point No. X to the significant accounting policy.
- c Details of Defined Benefit Obligation in respect of graduity liability is recognized in the balance sheet as under

# I Expense Recongized during the year

Particulars	2016-17	2015-16
Current service cost	16,99,094	7,09,983
Interest on obligation	8,76,771	4,54,286
Past service cost	Nil	45,58,994
Expected return on plan assets	(5,88,828)	(4,81,181)
Net actuarial losses (gains) recognized in year	6,20,976	(5,68,805)
Total	26,08,013	46,73,277



	Particulars				2016-17	2015-16
	Opening defined benefit obligation				1,08,64,569	57,21,486
	Service cost				16,99,094	7,09,983
	Interest cost				8,76,771	4,54,286
	Past Service Cost				Nil	45,58,994
	Benefits Paid				(7,05,655)	Nil
	Actuarial losses (gains)- Due to change	in Financial Assu	mptions		6,56,622	(1,23,246)
	Actuarial losses (gains)- Due to Experie	ence			(1,86,357)	(4,56,934)
	Closing Defined Benefit Obligation				1,32,05,044	1,08,64,569
Ш	Reconciliation of Opening and Closing	balances of fair	value of plan asse	ets		
	Particulars				2016-17	2015-16
	Opening fair value of plan assets				72,96,509	60,60,209
	Expected return				5,88,828	4,81,181
	Actuarial (losses) gains- Due to Experie	ence			(1,50,711)	(11,375)
	Contributions by employer				67,595	7,66,494
	Benefits paid				17,145	Nil
	Closing balance of fair value of plan as	sets			77,85,076	72,96,509
IV	Liability recognized in the financial sta	atement				
	Particulars				2016-17	2015-16
	Opening fair value of plan assets				77,85,076	72,96,509
	Value of defined benefit obligation				1,32,05,044	1,08,64,569
	(Liability)/Asset recognized in financial	statement			(54,19,968)	(35,68,060)
V	Actuarial Assumptions					
	Particulars				2016-17	2015-16
	Indian Assured Lives Mortality(2006-0	3) Ultimate			(2006-08)	(2006-08)
	Discounted rate Per Annum					8.07%
	Expected Return on Plan Assets (Per A	nnum)			7.52%	7.94%
	Future Salary Growth (Per Annum)				6.50%	6.50%
	Attrition Rate				2.00%	2.00%
	Retirement Age				58 Years	58 Years
VI	Employee Benefit Disclosure					
	Particulars	31.03.2017	31.03.2016	31.03.2015	31.03.2014	31.03.2013
	Defined benefit obligation	1,32,05,044	1,08,64,569	57,21,486	50,90,048	50,74,830
	Plan asset	77,85,076	72,96,509	60,60,209	57,31,834	50,95,306
	Surplus/(Deficit) or Asset (Liability)	(54,19,968)	(35,68,060)	3,38,723	6,41,786	20,476
	Experience adjustments on plan liabilities (Gain) / Loss	(1,86,357)	(4,56,934)	(7,28,745)	(14,135)	(1,40,282)
	Experience adjustments on plan asset (loss)/ Gain	(1,50,711)	(11,375)	(2,66,858)	45,012	37,777

The expected benefits are based on the same assumptions used to measure Group's gratuity obligations as at 31st March, 2017. The Company is expected to contribute ₹ 5,419,968/- to gratuity funds for the year ended 31st March,2018.

# 24 Finance Cost

Particulars	For the year ended on 31-03-2017 ₹	For the year ended on 31-03-2016 ₹
Interest Expense	4,66,44,606	4,92,00,385
Other borrowing cost	74,82,606	61,72,826
Total	5,41,27,212	5,53,73,211



Other Expenses		
Particulars	For the year	For the y
	ended on	ended
	31-03-2017 ₹	31-03-2
Manufacturing Expenses	· · · · · · · · · · · · · · · · · · ·	
Power and Fuel	5,31,33,100	3,64,90
Labour Charges	6,11,44,199	6,37,09
Laboratory goods & Testing Charges	2,18,22,978	1,94,29
Factory Expenses		
Stores And Spares Consumption	91,34,288	74,30
Electrical Expense	48,97,357	12,36
Factory Expenses	92,42,672	77,97
Inspection Fees	19,92,588	3,47
Licence Fee & Registration Expense	Nil	15
Loading & Unloading Charges	16,360	1,51
Other Maintainance & Repairs Expense	76,81,992	39,74
Repairs to Machinery	75,555	5,96
Total Manufacturing Expenses	16,91,41,089	14,11,78
Administrative Expenses	12.00.000	10.50
Audit Fee	12,00,000	10,50
Computer Expense	23,01,423	22,23
Conveyance & Vehicle Expense Donation	43,35,368	33,88
Insurance	3,38,000 9,79,543	4,87 22,42
Legal and Registration Expense	2,43,45,054	1,88,97
Office Expense	60,41,339	69,32
Post & Telephone Expense	44,41,730	35,92
Professional & Consulting Fees	1,69,87,532	1,54,17
Rent	29,17,803	26,58
Rate & Taxes	2,40,48,214	3,36,37
Repairs to Building	48,05,784	19,78
Security Expense	29,58,391	20,19
Misc. Expense	1,69,76,300	1,14,12
Stationery, Printing & Xerox	32,78,905	24,64
Prior Period Expense	33,59,795	46,91
Loss On Sales Of Assets	59,277	39,96
Loss on sale of export licence	28,87,444	8,30
CSR Expense	42,00,000	29,10
Total Administrative Expenses	12,64,61,903	12,08,30
Selling and Distribution Expenses		
Travelling Expense	4,54,48,694	2,94,10
Transportation Expense	2,27,08,157	1,45,55
Advertisement Expense	3,96,287	9,68
Sales Promotion & Marketing Expense	12,35,71,061	12,10,66
Sales Commission Expense	5,51,98,338	2,88,48
Bad debt Written off	76,80,594	2,22,15
Total Selling and Distribution Expenses	25,50,03,131	21,70,64
Total Other Expenses	55,06,06,122	47,90,73
CSR Expense		
Particulars	For the year	For the
	ended on	ende
	31-03-2017	31-03-
	₹	
Gross amount required to be spent by the company during the year.	41,17,884	28,69
Amount spent during the year on		
i) Construction/acquisition of any asset		
In Cash	Nil	
Yet to be paid	Nil	
ii) On purposes other than above		_
In Cash	42,00,000	29,10
Yet to be paid	Nil	
Total	42,00,000	29,10



### 26 Other Information

- a The Board of Directors has proposed a dividend of ₹. 2,40,00,000/- to be distributed to equity share holders at the rate of ₹. 1.20 per equity share of ₹. 10 Each. (Last Year at the rate of ₹. 1 per equity share of ₹. 10 Each.)
- In the opinion of the Management, there are no indication, internal or external which could have the effect of impairing the value of the assets to any material extent as at the Balance sheet date requiring recognition in terms of AS-28 "Impairment of Assets".
- c In the opinion of the board, the current assets are approximately of the value stated if realized in the ordinary course of business. The provision for the depreciation and for all known Liabilities are adequate and not in excess of amount reasonably necessary. There are no Contingent Liabilities other than stated.
- The Company has entered into certain operating lease agreements and an amount of ₹ 2,917,803/- (P.Y. ₹ 2,658,138/-) paid under such agreements has been charged to the statement of Profit & Loss. These lease are generally not non-cancellable and are renewable by mutual consent on mutually agreed terms. There are no restrictions imposed by such agreements.
- e Details of Payment to Auditors

P	Particulars		For the year ended on 31-03-2017 ₹	For the year ended on 31-03-2016 ₹
T	o Statutory Auditor :			
	Statutory Audit Fee		6,00,000	6,00,000
	Taxation Work		3,00,000	3,00,000
S	Sub: Total		9,00,000	9,00,000
Т	To Internal Auditor :			
	Internal Audit Fee		3,00,000	1,50,000
G	Grand Total		12,00,000	10,50,000
f D	Details of Prior period Items			
P	Particulars		For the year ended on 31-03-2017 ₹	For the year ended on 31-03-2016 ₹
C	Cost of Material Consumed		1,12,350	Nil
N	Manufacturing & Administrative Expense		24,86,826	37,73,083
F	Finance Cost		12,329	1,39,315
S	Selling and Distribution Expenses		7,48,291	7,78,966
Т	otal		33,59,796	46,91,364
g E	Earnings per share			
P	Particulars		For the year ended on 31-03-2017 ₹	For the year ended on 31-03-2016 ₹
	Basic			
	Profit attributable to equity shareholders	₹	25,28,35,603	21,74,61,574
	Neighted average number of ordinary equity shares for Basic EPS	No. ≆	1,78,81,751	1,63,10,800
	Basic EPS Diluted	₹	14.14	13.33
_	Profit attributable to equity share holders	₹	25,28,35,603	21,74,61,574
	Add: interest/dividend on convertible instruments	₹	23,28,33,003 Nil	21,74,01,374 Nil
	Profit after tax for Diluted EPS	₹	25,28,35,603	21,74,61,574
	Nominal Value of equity share	₹	10	10
٧	Neighted average number of ordinary equity shares for Basic EPS	No	1,78,81,751	1,63,10,800
Δ	Add: Weighted average number of Convertable warrants	No	Nil	4,08,231
	Neighted average number of ordinary equity shares for Diluted EPS  Diluted EPS	No	1,78,81,751 14.14	1,67,19,031 13.01



CIF Valu	ue of Import		
Particul	ars	For the year ended on 31-03-2017	For the year ended on 31-03-2016
		₹	₹
Raw Ma	aterials	1,02,15,204	2,55,13,782
Packing	Material	23,04,198	3,85,163
Total		1,25,19,402	2,58,98,945
Earning	s in foreign currency		
Particul	ars	For the year ended on 31-03-2017 ₹	For the year ended on 31-03-2016 ₹
Export	of goods calculated on F.O.B. basis;	1,11,98,59,783	1,12,55,41,669
Total		1,11,98,59,783	1,12,55,41,669
Expend	iture in Foreign Currency		
Particul	ars	For the year ended on 31-03-2017	For the year ended on 31-03-2016
Licence	& Registration expenses	1,74,96,745	1,62,16,465
Commis	ssion on export sale	18,10,512	Nil
Bank Co	ommission	7,66,718	9,47,538
Tour &	Travelling Expense	18,45,797	22,48,601
Total		2,19,19,771	1,94,12,603
Details	of Contingent Liability		
The Cor	npany has received Following Demand Notice From Tax Authority		
SR NO	Particulars	2016-17	2015-16
1	Income Tax demands disputed in appeal by the Company/ Income Tax Authorities. (Against contingent liability for Rs. 2,77,31,430/- amount of Rs. 34,31,000/- has been paid)	2,49,34,790	35,59,393
2	Corporate guarantee given in respect of Loan Sanctioned to Lincoln Parenteral Ltd to bank. $ \\$	14,00,00,000	14,00,00,000
3	Estimated Amount of Contracts remain to be Executed on Capital Account. Advance paid against such Contract is $\ref{4,54,66,531/-}$ (Previous year $\ref{4,401,000/-}$ ) which is shown under the head advances.	4,54,66,531	50,14,313
4	Outstanding amount of Bill discounted as on 31.03.2017	3,95,93,716	Nil

### I Medium and Small Enterprises

The Company has not received the required information from Suppliers regarding their status under the Micro, Small and Medium Enterprises Development Act, 2006, In the absence of information available with the Company about enterprises which are qualifying under the definition of Medium and Small Enterprises as defined under Micro Small & Medium Enterprises Development Act, 2006, no disclosure is made as required under the Act.

### m Details of Interest Paid For Finance Lease Agreements

Particulars	For the year ended on	For the year ended on
	31-03-2017	31-03-2016
	₹	₹
For Purchase of Computer Equipment, Software & Vehicles	Nil	89,923



### n Related party disclosures

### I List of related parties

Sr.	Name of related Party	Nature of relation
1	Lincoln Parenteral Limited	Subsidiary Company
2	Downtown Travels Pvt. Ltd.	Controlled by Key Managerial Persons
3	Downtown Travels LLP	Controlled by Key Managerial Persons
4	Downtown Finance Pvt. Ltd.	Controlled by Key Managerial Persons
5	Zullinc Healthcare LLP	Partnership Firm in which Company is Partner
6	Sunmed corporation LLP	Controlled by Key Managerial Persons
7	Avis Travells	Controlled by Key Managerial Persons
8	Shardaben Gulabdas Patel Public Charitable Trust	Controlled by Key Managerial Persons
9	Mahendra G. Patel	Key Managerial Person
10	Rajnikant G. Patel	Key Managerial Person
11	Hasmukh I. Patel	Key Managerial Person
12	Munjal M. Patel	Key Managerial Person
13	Ashish R. Patel	Key Managerial Person

### II Details of Transactions with Related Parties

Sr	Name of party	Nature of Transaction	2016-17	2015-16
1	Lincoln Parenteral Limited	Purchase	19,71,44,050	20,34,99,193
		Sales	1,26,66,283	77,44,714
		Reimbursement of Expense	Nil	1,76,63,950
		Trade Deposit Given	Nil	14,00,00,000
		Interest Income	Nil	53,00,000
2	Avis Travels	Travelling Expenses	1,30,14,336	86,16,984
3	Downtown Travels LLP	Travelling Expenses	12,09,989	Nil
4	Downtown Travels Pvt. Ltd.	Travelling Expenses	Nil	8,86,304
		Loan Taken	Nil	8,00,000
		Loan Repaid	7,28,399	8,00,000
5	Downtown Finance Pvt. Ltd.	Interest Expenses	17,81,864	6,65,184
		Advance Taken (Bill Discounting)	51,518	2,10,45,463
		Advance Repaid (Bill Discounting)	24,92,252	1,16,13,279
6	Sunmed corporation Pvt. Ltd	Purchase	23,260	6,90,74,923
7	Zullinc Healthcare LLP	Loan Given	Nil	6,50,146
		Sales	26,86,64,095	Nil
		Repayment Received	Nil	3,75,60,973
8	Shardaben Gulabdas Patel Public Charitable Trust	CSR Expense	650,702	Nil
9	Mahendra G. Patel	Remuneration	13,57,742	13,59,992
10	Rajnikant G. Patel	Remuneration	13,57,742	13,59,992
11	Hasmukh I. Patel	Remuneration	13,57,742	13,59,992
		Commission	5,00,000	Nil
12	Munjal M. Patel	Remuneration	13,27,838	13,29,128
13	Ashish R. Patel	Remuneration	16,03,168	16,04,528

### III Details of Closing Balances

Sr	Name of party	As at	As at
		31-Mar-2017	31-Mar-2016
		₹	₹
1	Lincoln Parenteral Limited	9,68,96,964	(33,93,879)
2	Lincoln Parenteral Limited(Trade Deposit)	18,00,00,000	14,00,00,000
3	Lincoln Parenteral Limited(Advance)	Nil	4,00,00,000
4	Avis Travels	(5,61,041)	(2,90,562)
5	Downtown Travels Pvt. Ltd.	Nil	(7,28,393)
6	Downtown Travels LLP	(4,82,857)	Nil
7	Downtown Finance Pvt. Ltd.	(1,11,56,715)	(1,23,22,056)
8	Lords Consultancy	1,00,00,000	Nil
9	Lotus Communication	99,87,500	Nil
10	Sunmed corporation Pvt. Ltd	93,60,165	(1,90,71,754)
11	Zullinc Healthcare LLP	13,37,36,490	Nil
Note	e : Figures in bracket Denotes Credit Balance		



### Research & Development Expenditure:

Company's in house R&D unit has been approved by Government of India, Ministry of Science & Technology, Department of Scientific and Industrial Research, New Delhi. The Company's in house R&D unit is also approved for weighted deduction U/S 35 (2AB) of the Income Tax act, 1961.

### Details Of Capital & Revenue Expenditure Of R & D

Particulars	2016-17 *		2015-16	
	Capital	Revenue	Capital	Revenue
Plant & Machinary	2,61,74,956	Nil	1,46,36,501	Nil
R & D Building A/c	84,354	Nil	Nil	Nil
Electrical Equipment A/c (R & D)	13,465	Nil	Nil	Nil
Furniture & Fixture	Nil	Nil	3,93,255	Nil
Personnel Expenses	Nil	2,33,39,944	Nil	2,13,00,506
Material Consumption	Nil	31,68,808	Nil	18,01,740
Manufacturing expense	Nil	2,04,20,534	Nil	2,86,93,712
Depreciation	Nil	92,66,595	Nil	86,04,645
Administration Expenses	Nil	60,49,742	Nil	40,84,120
TOTAL	2,62,72,776	6,22,45,622	1,50,29,756	6,44,84,723

### **Segment reporting**

- Primary Business Segment: There is only one segment namely, Pharmaceuticals Products.
- Secondary Segment:

Segment revenue in geographical segment considered for disclosure is as follows.

Bhavik P. Parikh

- **Domestic Sales**
- ii. Export Sales

Particulars	Expo	ort	Dome	Domestic Total		
	2016-17	2015-16	2016-17	2015-16	2016-17	2015-16
Segment revenue from external customers	1,19,26,88,344	1,17,06,21,759	1,89,17,28,434	1,99,08,09,981	3,08,44,16,778	3,16,14,31,740
Carrying amount of segment Assets	42,00,12,052	47,30,24,542	2,38,11,14,825	1,94,60,47,238	2,80,11,26,877	2,41,90,71,780

The assets, liability Income and Expenditure of the previous year is regrouped/ reclassified to conform to the current year's presentation.

### **Disclosure on Specified Bank Notes**

During the year, the company had Specified Bank Notes (SBNs) or other denomination notes as defined in the MCA notification, G.S.R. 308(E), dated March 31, 2017. The details of SBNs held and transacted during the period from November 8, 2016 to December 30, 2016, the denomination-wise SBNs and other notes as per the notification are as follows:

Particulars	SBNs(1)	Other denomination notes	Total
Closing cash in hand as on 8-11-2016	46,97,500	12,32,839	59,30,339
Add: Permitted receipts	Nil	13,000	13,000
Add: Amount Withdrawal from Bank	Nil	13,00,000	13,00,000
Less: Permitted payments	Nil	(21,70,525)	(21,70,525)
Less: Amount deposited in Banks	(46,97,500)	Nil	(46,97,500)
Closing cash in hand as on 30-12-2016	Nil	3,75,314	3,75,314

<sup>(1)</sup> For the purpose of this clause, the term 'Specified Bank Notes' shall have the same meaning provided in the notification of the Government of India, in the ministry of Finance, Department of Economic Affairs number S.O. 3407(E), dated November 8, 2016.

As per our report of even date For J.T. Shah & Co.

**Chartered Accountants** 

(Firm Regd. No. 109616W)

(J.T.SHAH) Parther

(M.No.3983)

Date: 30-05-2017 Place: Ahmedabad For and on behalf of the Board of Directors of

**Lincoln Pharmaceuticals Limited** 

M.G. Patel (Managing Director)

(DIN: 00104706)

R.G. Patel (Jt. Managing Director) (DIN: 00104786)

H.I. Patel (Whole Time Director)

(DIN: 00104834)

(Company Secretary) Date : 30-05-2017 Place: Ahmedabad



### INDEPENDENT AUDITORS' REPORT

To,
The Members of
Lincoln Pharmaceuticals Limited

Ahmedabad

### 1. Report on the Consolidated Financial Statements

We have audited the accompanying **CONSOLIDATED FINANCIAL STATEMENTS OF LINCOLN PHARMACEUTICALS LIMITED**(hereinafter referred to as "the Holding Company") and its two subsidiaries (the Holding Company and its subsidiaries together referred to as "the Group"), comprising of the Consolidated Balance Sheet as at 31st March, 2017, the Consolidated Statement of Profit and Loss and the Consolidated Cash Flow Statement for the year then ended, and a summary of the significant accounting policies and other explanatory information (hereinafter referred to as "the consolidated financial statements").

### 2. Management's Responsibility for the Consolidated Financial Statements

The Holding Company's Board of Directors is responsible for the preparation of these ConsolidatedFinancial Statements in terms of therequirements of the Companies Act, 2013 (hereinafter referred to as "the Act") that give a true and fair view of the consolidated financial position, consolidated financial performance and consolidated cash flows of the Group in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014. The respective Board of Directors of the companies included in the Group are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Group and for preventing and detecting frauds and other irregularities; the selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Consolidated Financial Statements that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the consolidated financial statements by the Directors of the Holding Company, as aforesaid.

### 3. Auditor's Responsibility

Our responsibility is to express an opinion on theseConsolidated Financial Statements based on our audit. While conducting the audit, we have taken into account the provisions of the Act, the accounting and auditing standards and matters, which are required to be included in the audit report under the provisions of the Act, and the Rules made there under.

We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Holding Company's preparation of the consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances but not for the purpose of expressing an opinion on whether the Holding Company has an adequate internal financial controls system over financial reporting in place and the operating effectiveness of such controls. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Holding Company's Board of Directors, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the standalone financial statements.

### 4. Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid consolidated financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:-

- i. In the case of the Consolidated Balance Sheet, of the state of affairs of the Company as at March 31, 2017;
- ii. In the case of the Consolidated Statement Profit and Loss Account, of the profit for the year ended on that date and
- iii. In the case of the Consolidated Cash Flow Statement, of the cash flows for the year ended on that date.

### Other Matters

We did not audit the financial statements / financial information of subsidiaries whose financial statements/financial information reflect total assets of ₹ 267,120,340/- as at 31st March, 2017, total revenues of ₹ 576,015,279/- and net cash flows amounting to ₹ 922,170/- for the year ended on that date, as considered in the consolidated financial statements. These financial statements / financial information have been audited by other auditors whose reports have been furnished to us by the Management and our opinion on the consolidated financial statements; in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, jointly controlled entities and associates, and our report in terms of sub-sections (3) and (11) of Section 143 of the Act, insofar as it relates to the aforesaid subsidiaries, jointly controlled entities and associates, is based solely on the reports of the other auditors.



### **Report on Other Legal and Regulatory Requirements**

- (i) As required by Section143(3) of the Act, we report, to the extent applicable that:
  - (a) We have sought and obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of our audit of the aforesaid consolidated financial statements.
  - (b) In our opinion, proper books of account as required by law relating to preparation of the aforesaid consolidated financial statements have been kept by the Company so far as it appears from our examination of those books and the reports of the other auditors.
  - (c) The Consolidated Balance Sheet, the Consolidated Statement of Profit and Loss, and the Consolidated Cash Flow Statement dealt with by this Report are in agreement with the relevant books of account maintained for the purpose of preparation of the consolidated financial statements.
  - (d) In our opinion, the aforesaid consolidated financial statements comply with the Accounting Standards specified under Section 133 of the Companies Act, 2013 read with Rule 7 of the Companies (Accounts) Rules, 2014.
  - (e) On the basis of the written representations received from the directors of the Holding Company as on 31st March, 2017 taken on record by the Board of Directors of Holding Company and the Reports of the Statutory Auditors of its subsidiary companies, none of the directors of the Group companies, is disqualified as on 31st March, 2017 from being appointed as a director in terms of Section 164(2) of the Act.
  - With respect to the adequacy of the internal financial controls over financial reporting of the Group and the operating effectiveness of such controls, refer to our separate Report in "Annexure A".
  - With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
    - The consolidated financial statements disclose the impact of pending litigations on the consolidated financial position of the Group. – Refer Note 26(j) to the consolidated financial statements;
    - The Group does not have any long term contracts including derivative contracts for which there were any material foreseeable losses;
    - There has been no delay in transferring amounts, required to be transferred, to the Investor Education and Protection Fund by the Group.
    - The Group has provided requisite disclosures in the consolidated financial statements as to holdings as well as dealings in Specified Bank Notes during the period from 8th November, 2016 to 30th December, 2016. Based on audit procedures and relying on the management representation, we report that the disclosures are in accordance with books of account maintained by the Group and as produced to us by the Management. - Refer Note 26(r) to the consolidated financial statements.

For, J. T. Shah & Co. Chartered Accountants. [Firm Regd. No. - 109616W]

(J. T. Shah)

Place: Ahmedabad Date: 30-05-2017

Partner [M. No. 3983]

### ANNEXURE "A" TO THE CONSOLIDATED AUDITORS REPORT

Referred to in paragraph 6(i)(f) to The Independent Auditor's Report of Even Date on the Consolidated Financial Statements of Lincoln Pharmaceuticals Limited

### Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

In conjunction with our audit of the consolidated financial statements of the Company as ofand for the year ended March 31, 2017, We have audited the internal financial controls over financial reporting of LINCOLN PHARMACEUTICALS LIMITED (hereinafter referred to as "the Holding Company") and its subsidiary companies, which are accompany incorporated in India, as of that date.

### **Management's Responsibility for Internal Financial Controls**

The respective Board of Directors of the of the Holding company, its subsidiary company, which is a company incorporated in India, are responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India. These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.



### **Auditors' Responsibility**

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained, in terms of their reports referred to in the Other Matters paragraph below, is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

### Meaning of Internal Financial Controls over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1)Pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) Provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

### Inherent Limitations of Internal Financial Controls over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

### Opinion

In our opinion, the Holding Company, its subsidiary companies, which are accompanyincorporated in India, have, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2017, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued bythe Institute of Chartered Accountants of India.

### Other Matters

Our aforesaid reports under Section 143(3)(i) of the Act on the adequacy and operating effectiveness of the internal financial controls over financial reporting insofar as it relates to its subsidiary companies, which areaccompany incorporated in India, is based on the corresponding reports of the auditors of such companies incorporated in India.

For, J. T. Shah & Co. Chartered Accountants, [Firm Regd. No. - 109616W]

> **(J. T. Shah)** Partner [M. No. 3983]

Place : Ahmedabad Date : 30-05-2017



Par	ticula	ars	Note No.	As at 31-03-2017 ₹	As a 31-03-2016
l.	EQL	JITY AND LIABILITIES		`	<u> </u>
1	Sha	reholders' funds			
	(a)	Share Capital	2	20,00,00,000	16,31,08,000
	(b)	Reserves and Surplus	3	1,70,27,55,680	1,16,64,84,800
	(C)	Money Received against Share Warrants	2(f)	Nil	7,56,28,600
2	Min	ority Interest	4	21,78,402	19,36,672
3	Non	-current liabilities			
	(a)	Long-Term Borrowings	5	17,68,26,103	23,62,33,861
	(b)	Deferred Tax Liabilities (Net)	6	8,96,13,010	6,95,76,054
	(c)	Other Long Term Liabilities	7	3,46,18,914	3,16,12,308
4	Curi	rent liabilities			
	(a)	Short-Term Borrowings	8	46,04,93,395	52,62,49,568
	(b)	Trade Payables	26(k)		
		Due to micro & Small Enterprise		Nil	Ni
		Due to Other		27,04,24,320	30,37,70,783
	(c)	Other Current Liabilities	9	13,09,00,370	15,10,18,806
	(d)	Short-Term Provisions	10	4,37,022	2,24,04,193
	TO	ΓAL		3,06,82,47,217	2,74,80,23,645
II.	ASS	ETS			
1	Non-current assets				
	(a)	(I) Property, Plant & Equipments	11	93,47,22,725	88,99,30,979
		(II) Intangible Assets	11	9,60,04,867	9,48,13,025
		(III) Capital Work-In-Progress	11	6,63,08,715	2,72,91,103
	(b)	Non-Current Investments	12	55,400	55,400
	(c)	Long-term Loans and Advances	13	25,22,97,452	26,61,68,732
2	(a)	Inventories	14	37,30,60,301	27,48,19,256
	(b)	Current investments	15	10,20,00,000	Ni
	(c)	Trade Receivables	16	91,25,31,861	80,52,50,780
	(d)	Cash and Bank Balances			
	(e)	Cash and Cash equivalents	17 (a)	3,01,81,184	3,42,98,762
		Other Bank Balances	17 (b)	8,56,12,146	9,22,98,515
	(f)	Short-term loans and advances	18	21,54,72,565	26,30,97,092
	TOTA			3,06,82,47,217	2,74,80,23,645
	Signi	ficant Accounting Policies	1		
	Note	s on Financial Statements	2 to 27		
As	per o	ur report of even date	For and on behalf o	f the Board of Direct	ors of
For J.T. Shah & Co.			Lincoln Pharmaceu	ticals Limited	
		ed Accountants gd. No. 109616W)	M.G. Patel (Mar	naging Director)	(DIN: 00104706)
(J.T	.SHAI	н)	<b>R.G. Patel</b> (Jt. N	Managing Director)	(DIN: 00104786)
	ther				
	.No.3			ole Time Director)	(DIN: 00104834)
Dat	te :	30-05-2017 (Company Secretary) Ahmedabad	Date : 30-05-2017	7	



Consolidated Statement	of Profit and Loss for the	Year Ended on 31-03-2017
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Particulars	Refer Note No.	For the year ended on 31-03-2017 ₹	For the year ended on 31-03-2016 ₹
Revenue from Operations	19	3,65,72,51,154	4,06,01,39,692
Less : Excise Duty		5,08,25,634	5,86,35,917
Net Revenue from Operations	-	3,60,64,25,520	4,00,15,03,775
Other Income	20	2,89,39,215	7,36,03,765
Total Revenue	-	3,63,53,64,735	4,07,51,07,540
Cost of Materials Consumed	21	78,19,35,953	71,78,70,067
Purchases of Stock-In-Trade	22	1,45,54,56,255	2,10,10,98,722
Changes in Inventories Of Finished goods, WIP and Stock-In-Trade	23	(6,63,55,069)	(4,44,55,685)
Employee Benefits Expense	24	37,64,97,230	28,82,88,353
Finance Costs	25	6,99,48,810	9,96,19,902
Depreciation and Amortization Expense	11	5,53,64,328	4,86,58,103
Other expenses	26	59,40,86,928	53,33,73,445
Total Expenses	-	3,26,69,34,532	3,74,44,52,908
Profit before tax	-	36,84,30,204	33,06,54,633
Tax Expense:			
Current Tax		7,75,03,039	6,94,39,885
Deferred Tax		2,00,36,956	2,32,18,121
Total Tax Expense	-	9,75,39,995	9,26,58,006
Profit (Loss) for the period before Minority Interest	-	27,08,90,209	23,79,96,627
Profit Attributable to minority Interest		2,41,729	11,74,142
Profit /(Loss) for the period	-	27,06,48,479	23,68,22,485
Earnings per equity share:	27(f)		
Basic earnings per share of Rs.10 each		15.14	14.52
Diluted earnings per share of Rs.10 each		15.14	14.16
Significant Accounting Policies	1		
Notes on Financial Statements	2 to 26		

As per our report of even date For J.T. Shah & Co.			For and on behalf of the Board of Directors of Lincoln Pharmaceuticals Limited		
Chartered Accountants					
(Firm Regd. No. 109616W)		M.G. Patel	(Managing Director)	(DIN: 00104706)	
(J.T.SHAH)		R.G. Patel	(Jt. Managing Director)	(DIN: 00104786)	
Parther			()4(1   T'   D'   )	/DIN 00404024	
(M.No.3983)	Bhavik P. Parikh	H.I. Patel	(Whole Time Director)	(DIN: 00104834)	
Date : 30-05-2017	(Company Secretary)	Date : 30-05-2017			
Place : Ahmedabad		Place : Ahmedabad			



# Consolidated Cash Flow Statement For The Year Ended 31-03-2017

PARTICULARS	For the year ended on 31-03-2017	For the year ended on 31-03-2016
Cash flow from Operations		
Net Profit Before Tax & Extra-Ordinary Items.	36,84,30,203	33,06,55,263
Adjustments for:-		
Depreciation & Amortization	5,53,64,426	4,86,58,103
Bad Debt W/off	76,80,594	2,22,15,973
(Profit)/loss on sale of Fixed Assets	59,277	36,16,876
Finance Charges Paid	6,99,48,380	9,96,19,272
Dividend Income	(2,064)	(2,064)
Interest Income	(2,00,40,501)	(3,65,89,733)
Cash flow from Operating Activities	48,14,40,316	46,81,73,690
Changes in Current Assets & Current Liability		
Increase/ (Decrease) in Current Liability	(2,56,44,304)	1,88,30,903
Increase/ (Decrease) in trade payable	(4,31,01,513)	(14,28,16,320)
(Increase/ (Decrease) in other long term Liability	30,06,605	21,66,969
(Increase/ (Decrease) in trade Receivable	(13,12,21,977)	37,04,62,065
(Increase/ (Decrease) in Inventories	(9,82,41,045)	(5,66,35,446)
(Increase)/Decrease in long term Loans & Advance	4,75,76,943	(12,08,85,404)
(Increase)/Decrease in short term Loans & Advance	6,94,26,249	(2,30,78,795)
Net cash from operating activities of Continuing operations	30,32,41,273	51,62,17,663
Income Tax Paid	(9,70,08,109)	(6,82,30,183)
Net cash from operations- (A)	20,62,33,164	44,79,87,480
Cash flow from Investing Activities		_
Purchase of Fixed Asset	(17,60,20,086)	(33,72,96,960)
Sale of Fixed Asset	1,70,000	17,26,000
Sale of Other Investment	81,59,814	(1,20,98,986)
Margin Money Deposit (Net)	(10,20,00,000)	Nil
Investment In Shares of Subsidiary Compnay	Nil	(7,34,02,757)
Dividend Received	2,064	2,064
Interest Received	4,00,98,171	31,98,019
Net cash from Investing Activities- (B)	(22,95,90,037)	(41,78,72,620)



PARTICULARS			For the year ended on 31-03-2017	For the year ended on 31-03-2016
Cash flow from Financing Activities				
Increase/ (Decrease) in Long Term Borrowings			(5,23,70,815)	1,56,15,470
Increase/ (Decrease) in Short Term Borrowings	5		(6,57,56,173)	Nil
Money received against Share Warrants			22,68,85,800	7,56,28,600
Dividend Paid (Including Dividend Distribution	ı Tax)		(1,95,71,136)	(1,97,23,808)
Finance Charges Paid			(6,99,48,380)	(10,57,03,773)
Net cash from Financing Activities-(C)			1,92,39,296	(3,41,83,511)
Net Increase / (decrease) in cash & cash equivalent	s- A+B+C		(41,17,578)	(40,68,649)
Cash & cash equivalents at the beginning of the year	ar		3,42,98,762	3,74,54,264
Reduction of Opening balance of Cash and Cash Equ Balance due to reduction of Subsidiary Company	ivalent		Nil	9,13,147
Restated Cash & Cash equivalents at the beginning of (Refer Note No.4 Specified Below)	of the year		3,42,98,762	3,83,67,411
Cash & cash equivalents at the end of the year			3,01,81,184	3,42,98,762
Net Increase / (decrease) in cash & cash equivalent	ts		(41,17,578)	40,68,649
	Notes to Cash Flow Sta	itements		
1 All Figures with negative sign are outflows.				
2 The Cash Flow Statement is prepared by the in- set out in Accounting Standard 3 on Cash Flow				
3 Cash and Cash Equivalents included in Cash Flo comprise of Following Balance Sheet Amount	w Statement			
Cash & Bank Balances				
Balances With Banks			2,72,60,607	3,06,42,066
Cash On Hand			29,20,577	36,56,696
Cash & Cash Equivalent As Restated in Cash Fl	ow Statement		3,01,81,184	3,42,98,762
4 Opening Balance of Cash & Cash Equivalents ar Pursuant to Inclusion of Subsidiary namely Zull	-			
As per our report of even date For J.T. Shah & Co.			For and on behalf of the Board of Directors of Lincoln Pharmaceuticals Limited	
Chartered Accountants (Firm Regd. No. 109616W)		M.G. Patel	(Managing Director)	(DIN: 00104706)
(J.T.SHAH) Parther		R.G. Patel	(Jt. Managing Director)	(DIN: 00104786)
	k P. Parikh	H.I. Patel	(Whole Time Director)	(DIN: 00104834)
Date : 30-05-2017 (Company Secretary) Date : 30-05-2017 Place : Ahmedabad Place : Ahmedabad				ŕ



### 1. Statement of significant accounting policies

### i) Corporate Information

The Lincoln Pharmaceuticals Limited ('the Company') is a listed company, incorporated under the provisions of the Companies Act 1956, having it registered office in the State of Gujarat, India. The shares of the company are listed on BSE and NSE. The Company is engaged in the business of manufacturing and trading of pharmaceutical products. The company has two subsidiaries namely Lincoln Parenteral Limited and Zullinc Healthcare LLP engaged in the business of pharmaceutical products.

### ii) Basis of Preparation:

These financial statements are prepared on accrual basis of accounting, following historical cost convention, in accordance with the provisions of the Companies Act, 2013 ('the Act'), accounting principles generally accepted in India and comply with the accounting standards specified under section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014. The accounting policies have been consistently applied by the Company and are consistent with those used in the previous year.

### iii) Principles of Consolidation

- a) The Financial Statements of the Parent Company and its Subsidiaries have been consolidated on a line-by-line basis by adding together the book value of like items of assets, liabilities, income and expenses, after eliminating intra-group balances, intragroup transactions and unrealized profits.
- b) The Financial Statements of the Parent Company and its Subsidiary have been consolidated using uniform accounting policies.
- c) The excess of the Cost of the Parent Company of its investments in Subsidiary over its share of equity in the Subsidiary Company, on the acquisition date, is recognized in financial statement as goodwill.
- d) Minority interest in the net income and net assets of the consolidated financial statements are computed and shown separately.
- e) The unamortized carrying value of goodwill is tested for impairment as at each balance sheet date.
- f) Following Subsidiaries have been considered for the purpose of Consolidation:-

Name of the Company	Country of Incorporation	% of Holding as on 31/03/2017	% of Holding as on 31/03/2016	Accounting Period
Zullinc Healthcare LLP	India	100%	100%	Considered for the period 01/04/2016 to 31/03/2017 & 01/04/2015 to 31/03/2016
Lincoln Parental Limited	India	98.58%	98.58%	Considered for the period 01/04/2016 to 31/03/2017 & 01/04/2015 to 31/03/2016

### iv) Presentation and disclosure of financial statements

The accounts are presented in accordance with the revised Schedule III notified under the Act.

### v) Use of estimates:

The preparation of financial statements requires estimates and assumptions to be made that affect the reported amount of assets and liabilities on the date of the financial statements and the reported amount of revenues and expenses during the reporting period. Difference between the actual result and estimates are recognized in the period in which the results are known / materialized.

### vi) Property, Plant & Equipment

Property, Plant & Equipment is stated at historical cost less accumulated depreciation. Cost comprises purchase price, duties, levies and other directly attributable expenses of bringing the asset to its working condition for the intended use. Borrowing costs directly attributable to acquisition or construction of those Property, Plant & Equipment, which necessarily take a substantial period of time to get ready for their intended use, are capitalized. Advances paid towards acquisition of Property, Plant & Equipment and the cost of assets acquired but not ready for use as at the balance sheet date are disclosed under capital work-in-progress.

Depreciation on Property, Plant & Equipment excluding land is provided on straight line method at the rates derived based on the life specified under Schedule II to the Companies Act, 2013. In respect of Property, Plant & Equipment purchased during the period, depreciation is provided on a pro-rata basis from the date on which such asset is ready to be put to use.

Individual assets costing less than Rs.5,000/- are fully depreciated in the year of capitalization.

### vii) Intangible Assets

Intangible assets are stated at historical cost less accumulated amortisation. Cost comprises purchase price, duties, levies and other directly attributable expenses of bringing the assets to its working condition for the intended use.

Intangible assets are amortised on a straight – line basis over their estimated useful lives. A rebuttable presumption that the useful life of an intangible asset will not exceed ten years from the date when the asset is available for use is considered by the management.



When assets are retired from active use, the same are valued at lower of Net Book Value and Net realisable Value.

The gain or loss arising on the disposal of an intangible asset is determined as the difference between net disposal proceeds and the carrying amount of the asset and is recognised as income or expenses in the Statement of Profit and Loss in the year or disposal.

When assets are disposed or retired, their cost is removed from the financial statements. The gain or loss arising on the disposal or retirement of an asset is determined as the difference between sales proceeds and the carrying amount of the asset and is recognized in Statement of Profit and Loss for the relevant financial year.

### viii) Leases

Finance leases, which effectively transfer to the company substantially all the risks and benefits incidental to ownership of the leased item, are capitalised at the inception of the lease term at the lower of the fair value of the leased property and present value of minimum lease payments. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are recognised as finance costs in the Statement of Profit and Loss. Lease management fees, legal charges and other initial direct costs of lease are capitalised. The company has entered into finance lease agreements for computer Equipments & Software, vehicle hire etc. Amounts paid ₹Nil/- (P.Y. ₹89,923/-) during the year under such agreements have been expenses in the statement of profit and loss.

A leased asset is depreciated on straight-line basis over the useful life of the asset or the useful life prescribed in Schedule II to the Act, whichever is shorter. However, if there is no reasonable certainty that the company will obtain ownership by the end of the lease term, the leased asset is depreciated on straight-line basis over the shorter of the estimated useful life of the asset, the lease term or the useful life prescribed in Schedule II to the Act.

Leases, where the lessor effectively retains substantially all the risks and benefits of ownership of the leased item, are classified as operating leases. Operating lease payments are recognised as an expense in the Statement of Profit and Loss on a straight-line basis over the lease term. These agreements are cancellable by giving a short notice by either of the parties to the agreement. There are no subleases. There are no restrictions imposed by lease agreement/arrangements.

### ix) Impairment:

In accordance with accounting standard 28 on 'Impairment of assets', the Company assesses at each balance sheet date whether there is an indication that assets of the Company may be impaired. Where any such indication exists the company estimates the recoverable amount of the assets. The recoverable amount of the assets (or where applicable that of the cash generating unit to which the asset belongs) is estimated at the higher of its net selling price and its value in use. An impairment charge is recognised whenever the carrying amount of the asset or cash-generating unit exceeds its recoverable amount.

### x) Inventories:

### Raw Materials, Containers, Stores and Spares

Raw materials, packing materials, stores, spares and consumables are valued at lower of cost (net of refundable taxes and duties) and net realizable value. The cost of these items of inventory are determined on FIFO basis and comprises of cost of purchase and other incidental costs incurred to bring the inventories to their present location and condition.

Finished Goods and Work-in-process

Work in progress and finished goods are valued at lower of cost and net realizable value. The cost of Work-in-process of inventory is determined on weighted average basis. The cost of work in process and finished goods includes cost of conversion and other costs incurred to bring the inventories to their present location and condition.

### Stock In Trade

Stock In Trade is valued at lower of cost and net realizable value. Cost is determined on FIFO basis. Excise Duty in respect of finished goods lying in factory premises are provided for and included in valuation of inventory in case of non Export Items.

### xi) Employee benefits

Short-term employee benefits are recognized as an expense in the statement of profit and loss of the year in which the related service is rendered. Cost of post employment benefits relating to Defined Contribution Plans such as contribution to Provident Fund employee pension fund etc are recognized as an expense in the profit and loss account of the year in which the related service is rendered. The Company has Defined Benefit Plan for post employment benefits in the form of Gratuity for all employees administered through trust, funded with Life Insurance Corporation of India. Liability for the this Defined Benefit Plans is provided on the basis of actuarial valuation, as at the balance sheet date, carried out by independent actuary. The actuarial method used for measuring the liability is the Projected Unit Credit Method. The actuarial gains and losses arising during the year are recognized in the Profit & Loss Account for the year

### xii) Research and Development Costs

Research and development costs incurred for development of products are charged to revenue as incurred, except for development costs relating to the design and testing of new or improved materials, products or processes which are recognized as intangible assets to the extent that it is expected that such assets will generate future economic benefits. Research and development expenditure of capital nature is added to fixed assets.



### xiii) Revenue Recognition:

Revenue from sale of goods is recognised on transfer of all significant risks and rewards of ownership to the buyer. Sales are stated net of excise duty, sales tax and trade discounts.

Interest on deployment of surplus funds is recognized using the time-proportion method, based on interest rates implicit in the transaction based on reasonable certainty of receipt.

Interest on advances is recognized when the ultimate collection is not uncertain.

Dividend income is recognized when the right to receive dividend is established.

### xiv) Taxation

Income tax expense comprises current tax expense and deferred tax expense/credit.

### **Current tax**

Provision for current tax is calculated in accordance with the provisions of the Income-Tax Act, 1961 and is made annually based on the tax liability computed after considering tax allowances and exemptions. Assets and liabilities representing current tax are disclosed on a net basis when there is a legally enforceable right to set off and where the management intends to settle the asset and liability on a net basis.

### **Deferred tax**

Deferred tax liability or asset is recognised for timing differences between the profits/losses offered for income taxes and profits/losses as per the financial statements. Deferred tax assets and liabilities are measured using the tax rates and tax laws that have been enacted or substantively enacted at the balance sheet date. Deferred tax assets are recognised only to the extent there is a reasonable certainty that the assets can be realised in future; however where there is unabsorbed depreciation or carried forward loss under taxation laws, deferred tax assets are recognised only if there is a virtual certainty of realisation of such assets. Deferred tax assets are reviewed as at each balance sheet date and written down or written-up to reflect the amount that is reasonably/virtually certain (as the case may be) to be realised.

### xv) Investment

Current investments are carried at the lower of cost and fair value computed category wise. Long term investments are stated at cost. Provision for diminution in the value of long term investments is made, only if, in the opinion of the management, such a decline is regarded as being other than temporary.

### xvi) Earnings per share ('EPS')

Basic EPS is computed using the weighted average number of equity shares outstanding during the year. Diluted EPS is computed using the weighted average number of equity and dilutive equity equivalent shares outstanding during the year except where the results would be anti dilutive. The number of equity shares is adjusted for any share splits and bonus shares issued effected prior to the approval of the financial statements by the Board of Directors.

### xvii) Contingencies and provisions

The Company creates a provision when there is present obligation as a result of a past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of the obligation. A disclosure for a contingent liability is made when there is a possible obligation or a present obligation that may, but probably will not, require an outflow of resources. When there is a possible obligation or a present obligation in respect of which the likelihood of outflow of resources is remote, no provision or disclosure is made.

### xviii)Foreign currency transactions

Foreign currency transactions are recorded at exchange rates prevailing on the date of the transaction. The difference between the actual rate of settlement and the rate on the date of the transaction is charged or credited to profit and loss account. In respect of monetary current assets and liabilities denominated in foreign currencies the overall net gain or loss, if any, on conversion at the exchange rates prevailing on the date of the balance sheet is charged to revenue.

### xix) Segment Reporting

The Company's operating businesses are organized and managed separately according to the nature of products, with each segment representing a strategic business unit that offers different products and serves different markets. The analysis of geographical segments is based on the geographical location of the customers.

### xx) Cash Flow Statement

The Cash Flow Statement is prepared by the indirect method set out in Accounting Standard 3 on Cash Flow Statement and presents the cash flows by operating, investing and financing activities of the Company. Cash and cash equivalents presented in the cash flow statement consist of cash on hand and short-term investments with an original maturity of three months or less.



### 2 Share Capital

### a. Details of Share Capital

Share Capital	As at 31-	As at 31-03-2017		As at 31-03-2016	
	Number	₹	Number	₹	
Authorized					
Equity Shares					
Equity Share of ₹. 10 (PY ₹. 10) Each	2,00,00,000	20,00,00,000	2,00,00,000	20,00,00,000	
	2,00,00,000	20,00,00,000	2,00,00,000	20,00,00,000	
Issued, Subscribed & Paid up				_	
Equity Shares					
Equity Share of ₹. 10 (PY ₹. 10) Each	2,00,00,000	20,00,00,000	1,63,10,800	16,31,08,000	
	2,00,00,000	20,00,00,000	1,63,10,800	16,31,08,000	
Total	2,00,00,000	20,00,00,000	1,63,10,800	16,31,08,000	

b Statement of Reconciliation of number of share at the beginning and at the end of the financial year.

### **Equity Share Capital**

Particulars	As at 31-	As at 31-03-2017		As at 31-03-2016	
	Number	₹	Number	₹	
Shares outstanding at the beginning of the year	1,63,10,800	16,31,08,000	1,63,10,800	16,31,08,000	
Addition in Number of Equity Shares of Rs. 10	36,89,200	3,68,92,000	Nil	Nil	
Deduction in Number of Equity Shares of Rs. 10	Nil	Nil	Nil	Nil	
Shares outstanding at the end of the year	2,00,00,000	20,00,00,000	1,63,10,800	16,31,08,000	

c Share holding details of the company As at 31-03-2017 and 31-03-2016, name of persons holding more than 5% shares.

Name of Shareholder/Company	No. of Shares held		
	As at 31-03-2017	As at 31-03-2016	
Names of person holding more than 5% shares			
Digital Biotech Pvt. Ltd.	1,400,000	1,380,000	
Total	1,400,000	1,380,000	

- d The company has only one type of equity share of ₹ 10 each listed on BSE & NSE. Each of the share holders has right give one vote per share. The company declares and pays dividend in Indian rupees. The dividend proposed by the Board of Director is subject to the approval of the shareholders in the Annual General Meeting. In the event of liquidation of the Company, the equity shareholders shall be entitled to proportionate share of their holding in the assets remaining after distribution of all preferential amounts.
- e The company has not issued any shares in pursuant to a contract without receiving the payment in cash during the last five years. The company has also not issued any bonus share during last five years.
- f During the year under review, Company has allotted 36,89,200 Equity Shares pursuant to Conversion of Warrants of Face Value of ₹ 10/- per share each at price of ₹ 82/- per share (including premium of ₹ 72/- per share) on 27th October, 2016



Res	erves & Surplus	As at	As a 31-03-201
		31-03-2017 ₹	31-03-201
Сар	ital Reserves		
	Opening Balance	35,00,000	35,00,000
	Closing Balance	35,00,000	35,00,000
Gen	neral Reserve		
	Opening Balance	62,621,600	57,621,600
	(+) Trasnfer from Statement of Profit & Loss	5,000,000	5,000,000
	Closing Balance	67,621,600	62,621,600
Seci	urities Premium Account		
	Opening Balance	380,544,000	380,544,000
	(+) Security premium received duting the year	265,622,400	Ni
	Closing Balance	646,166,400	380,544,000
	plus in Statement of Profit & Loss		
	Opening balance	719,819,200	515,848,677
	(+) Net Profit/(Net Loss) For the current year	27,06,48,479	236,822,485
	(+) Transfer from Reserves		
	(+) Surplus on Increase of Stake in Subsilidary Company	Nil	- 8,220,611
	(-) Proposed Dividends	Nil	16,310,800
	(-) Dividend Tax	Nil	3,320,552
	(-) Transfer to General Reserves	5,000,000	5,000,000
	Closing Balance	98,54,67,680	719,819,200
_	Total	1,70,27,55,680	1,166,484,800
– Min	nority Interest		
Part	ticulars	As at	As a
		31-03-2017	31-03-2016
		₹	₹
Min	ority Interest Attributable to 1.4155% of share holders of Lincoln Parentral Ltd	2,178,689	1,936,672
Tota	al	2,178,689	1,936,672
Lon	g Term Borrowings		
а	Secured Long term Borrowings		
	Long Term Borrowings	As at	As a
		31-03-2017	31-03-2016
		₹	7
	Term Loans From Bank	174,947,769	234,381,136
	Vehicle Loan	1,878,334	1,852,725
	Secured Long Term Borrowings	176,826,103	236,233,861

- b The company has availed the secured term loan from Yes Bank for windmill which is secured against exclusive hypothecation charge on windmill & personal gurranty of Three Promoter directors. The loan is payable in 84 monthly instalment. Interest on said loan shall be payble at Yes Bank Limited Base Rate + 0.15% from time to time.
- c Vehicle Loan includes loans from finance companies. The Repayment period of these loans ranges from 12 to 36 months & Rate of interest ranging from 10% To 11%. These loans are secured against the asset under finance.
- d Term loan availed from icici bank secured by way of first charges on entire fixed assets of the company, both present and future, ranking paripassu with ICICI bank limited, india. First charges by way of equitable Mortgage of factory land at Khatraj ranking paripassu with icici bank Ltd, India and owned by the company. Corporate guarantee of lincoln pharmaceuticals limited. Pledge of share 0.8 million of shares of lincoln pharmaceuticals limited and personal guarantee of two directors of the company as well as three directors of lincoln pharmaceutials limited.
- **e** First charge on the Fixed Assets company, both present and future ranking pari passu with ICICI Bank Limited, Singapore.
- f Corporate Guarantee of Lincoln Pharmaceuticals Limited having networth of Rs. 1903 million at March 31, 2017
- g Unconditional and irrevocable personal Guarantee of Directores.



### 6 Deferred Tax Liability

### a Details of the deferred tax liability

Particulars	As at 31-03-2017 ₹	As at 31-03-2016 ₹
Deferred tax liability		
On Account of Difference of Depreciation as per Income Tax Provisions & Company Act	90,745,783	70,394,916
Total DTL	90,745,783	70,394,916
Deferred tax asset		_
Allowance under Income Tax Act, 1961 in suceeding years (Amount Allowable under Provisions of the Income Tax Act, 1961 in subsequent years)	1,132,773	818,862
Total DTA	1,132,773	818,862
Net Deferred Tax Liability	89,613,010	69,576,054

Policy relating to accounting of defered tax liability is disclosed at Point No. Xiv to significant accounting policy.

### 7 Other Long Term Liabilities

8

Other Long term liabilities	As at	As at
	31-03-2017	31-03-2016
	₹	₹
Trade Deposits From Customers	34,618,914	31,612,308
Total	34,618,914	31,612,308
Short Term Borrowing		
Short Term Borrowings	As at	As at
	31-03-2017	31-03-2016
	₹	₹
a Secured Short term Borrowings		
Loans repayable on demand		

## b Unsecured Short term Borrowings

Loans repayable on demand

From Bank

**Sub Total** 

Grana rotar	100, 150,055	320,2 13,300
Grand Total	460,493,395	526,249,568
Sub Total	79,012,570	89,739,194
From Related Party	11,485,000	10,000,000
From Bank	67,527,570	79,739,194
204.10 10 pay 45.10 011 40114114		

c The demand loans form Bank includes working capital loan from State Bank of India. This loan is secured against:

### a) Primary Security:

Hypothication of entire current assets of the company

### b) Collateral Security:

Charge over entire fixed assets of the company including

- 1. Plot No. 137 of TP Scheme No, 42 land admeasuring area about 850 sq. mtrs and Final Plot No. 138 of TP Scheme No. 42 land admeasuring area about 1397 sq. mtrs. Both situated at Mouje Sola, Taluka Daschroi in registration disctrict Ahmedabad and sub district Ahmedabad-2(Wadaj).
- 2. Piece & Parcel of freehold land situated lying and being at Mouje Khatraj, Taluka Kalol, District Mehsana bearing subplots No. 9/A/1, 9/A/2, 10, 12/A, 12/B & 13 of Block No. 95 of Mouje Khatraj of Kalol taluka admeasuing 1692.94 Sq. mtrs, 3590.30 Sq. mtrs respectively i.e. collectively 12124.84 Sq. mtrs together with building thereon belonging to M/s Lincoln Pharmaceuticals Ltd. and
- 3. Hypothication of fixed assets of the company excluding windmill
- c) Personal Guarantees of all three promoter directors.

381,480,825

381,480,825

436,510,375

436,510,375



Other Current Liability		
Other Current Liabilities	As at	As at
	31-03-2017	31-03-2016
	₹	₹
Current maturities of long-term debt	17,797,798	17,972,482
Unpaid dividends	1,045,657	985,441
Other payables		
Creditor for Expensse	6,68,61,829	89,986,503
Statutory Liabilities	10,375,711	13,872,720
Other Current Liability	28,201,660	28,201,660
Creditor for Capital Goods	6,612,284	_
Book Overdraft	5,431	_
Total	130,900,370	151,018,806
Short Term Provisions		
Short Term Provisions	As at	As at
	31-03-2017	31-03-2016
	₹	₹
Income Tax Provision	437,022	2,772,841
Proposed Dividend and Dividend Tax	_	19,631,352
Total	437,022	22,404,193

### 11 Details of Property, Plant & Equipments, Intangible Assets & Capital Work in Progress

Sr.	Particulars		Gross	Block			Accumulated D	epreciation		Net Bl	ock
		As at	Additions	Adjustment	As at	As at	Depreciation	Adjustment	As at	As at	As at
		01-04-2016		during the	31-03-2017	01-04-2016	charge for the	during the	31-03-2017	31-03-2017	31-03-2016
		_	_	year		_	year	year	_	_	
_		₹	₹	₹	₹	₹	₹	₹	₹	₹	₹
а	Proprty, Plant & Equipments										
	Land	11,40,63,836	14,60,750	Nil	11,55,24,586	Nil	Nil	Nil	Nil	11,55,24,586	11,40,63,836
	Leased Hold Land	40,95,000	Nil	Nil	40,95,000	2,61,000	2,16,000	Nil	4,77,000	36,18,000	38,34,000
	Buildings	27,82,31,255	91,85,455	Nil	28,74,16,710	4,96,30,861	82,42,519	Nil	5,78,73,380	22,95,43,330	22,86,00,394
	Plant and Equipment	58,78,67,781	7,27,30,795	Nil	66,05,98,576	8,91,23,222	3,65,26,530	Nil	12,56,49,752	53,49,48,824	49,87,44,556
	Furniture and Fixtures	3,02,22,562	43,04,560	Nil	3,45,27,122	1,46,94,160	26,43,122	Nil	1,73,37,282	1,71,89,840	1,55,28,402
	Vehicles	3,46,10,241	82,27,804	8,67,865	4,19,70,180	1,51,16,744	35,63,931	6,38,588	1,80,42,087	2,39,28,093	1,94,93,497
	Office equipment	76,19,359	5,74,841	Nil	81,94,199	66,83,744	2,35,602	Nil	69,19,346	12,74,853	9,35,615
	Electricaal Installation	1,20,02,621	4,11,451	Nil	1,24,14,072	73,20,419	5,87,557	Nil	79,07,976	45,06,096	46,82,202
	Computers	2,66,81,358	22,40,116	Nil	2,89,21,474	2,26,32,880	20,99,491	Nil	2,47,32,371	41,89,103	40,48,478
	Total	1,09,53,94,012	9,91,35,772	8,67,865	1,19,36,61,920	20,54,63,030	5,41,14,752	6,38,588	25,89,39,194	93,47,22,725	88,99,30,979
	Previous Year	80,66,84,251	33,73,17,444	4,86,07,682	1,09,53,94,013	20,32,93,358	4,54,34,478	4,32,64,806	20,54,63,030	88,99,30,979	60,33,90,893
b	Intangible Assets										
	Goodwill	9,22,56,360	Nil	Nil	9,22,56,360	Nil	Nil	Nil	Nil	9,22,56,360	9,22,56,360
	Computer software	2,12,97,690	24,41,515	Nil	2,37,39,205	1,87,41,025	12,49,673	Nil	1,99,90,698	37,48,507	25,56,665
	Total	11,35,54,050	24,41,515	Nil	11,59,95,565	1,87,41,025	12,49,673	Nil	1,99,90,698	9,60,04,867	9,48,13,025
	Previous Year	6,83,37,687	9,66,320	Nil	11,35,54,050	1,55,17,398	32,23,627	Nil	1,87,41,025	9,48,13,025	5,28,20,289
	Total Previous year	87,50,21,938	33,82,83,764	4,86,07,682	1,20,89,48,063	21,88,10,756	4,86,58,105	4,32,64,806	22,42,04,054	98,47,44,005	65,62,11,182
	Total	1,20,89,48,063	10,15,77,287	8,67,865	1,30,96,57,485	22,42,04,055	5,53,64,425	6,38,588	27,89,29,892	1,03,07,27,593	98,47,44,005
C	Capital Work In Progress	2,72,91,103	4,27,25,835	37,08,223	6,63,08,715	Nil	Nil	Nil	Nil	6,63,08,715	2,72,91,103
	Total	2,72,91,103	4,27,25,835	37,08,223	6,63,08,715	Nil	Nil	Nil	Nil	6,63,08,715	2,72,91,103
	Previous Year	2,54,63,135	7,56,72,366	7,38,44,398	2,72,91,103	Nil	Nil	Nil	Nil	2,72,91,103	2,54,63,135
	Total	1,23,62,39,165	14,43,03,122	45,76,088	1,37,59,66,199	22,42,04,055	5,53,64,425	6,38,588	27,89,29,892	1,09,70,36,307	1,01,20,35,108
	Previous Year figures	90,04,85,073	41,39,56,129	12,24,52,080	1,23,62,39,166	21,88,10,756	4,86,58,105	4,32,64,806	22,42,04,054	1,01,20,35,108	68,16,74,317

### **NOTES**

- Pursuant to the Companies Act, 2013 ('the Act'), becoming effective from 1st April, 2014, the Company has reworked depreciation with reference to the estimated useful life of fixed assets prescribed under Schedule II to the Act.
- 2 Policy relating to accounting of fixed assets & Depreciation is disclosed at Point No v & vi respectively to significant accounting policy.



Pa	rticular	rs						A 31-03-2	s at 017 ₹	31-03-2	As a 201
a	Summa	arized information of investme	ents								
	Other I	Investments									
	Investn	nent in Equity instruments of o	ther companies					26,	400	26	,40
	Investn	nents in Government Securities	S					29,	000	29	,00
	Total							55,	400	55	,40
	Summa investr	arized details of quoted and un nents	nquoted investn	nents and n	narket va	lues in case	of quoted				
	Aggrag	ate of Quoted Investment							Nil		١
	Aggrag	ate of Unquoted Investment						55,	400	55	,40
		: Value of Quoted Investment						,	Nil		ĺ
	Policy r	relating to accounting of investi	ments is disclose	ed at Point	no Xiv to	the signific	ant accounti	ng policy.			
d d		ils of Other Investments						.6   / -			
~	Sr.	Name of the Body Corporate	No. of Shares	/ I Inite	Face	Value	Amount	· <i>(₹</i> \	Whether	If not val	1100
	No.	Name of the body corporate	No. of Shares	o y offices	Tace	value	Amount		stated at Cost Yes / No	at cost the	han of
			2016-17	2015-16	2016-17	2015-16	2016-17	2015-16	7		
	a	Investment in Equity Instruments									
		Unquoted									
		Navnirman Co operative Bank Limited	1,056	1,056	25	25	26,400	26,400	Yes		N.
		Total	2,000	2,000			26,400	26,400			
		Other Investments					20,100	20,100			
	~	National Saving Certificate					29,000	29,000	Yes		N
		Other non-current investments					29,000	29,000	103		
	-	Total					55,400	55,400			
	_	n Loans and Advances ed, considered good otherwise	Stated)				33,100	35,100			
_		n Loans and Advances	Statedy					Λ.	at		٦s.
LU	ing rein	ii Loans and Advances						31-03-20		31-03-2	
									₹		
Ca	pital Ad	dvances						46,833,4	175	4,441	,00
Se	curity D	Deposits						5,882,3	345	8,508	,29
Lo	ans and	d Advance to Other Parties						199,581,6	532	253,219	,44
_	Total							252,297,4	152	266,168	,73
_	ventori										_
Inv	ventori	es						31-03-20		31-03-2	As 20:
<u> </u>	ıw Mate	erial						79,836,4	₹ 193	56,949	ar
	cking N							39,242,9		30,243	
		rogress						24,511,5		27,038	
	ock in T							15,93,37,7		9,80,90	
	nished (							7,01,31,5		6,24,96	
Fir											

Policy relating to accounting of inventory is disclosed at Point No. x to significant accounting policy.



### 15 Current Investment

### **Summarized information of investments**

Particulars	As at 31-03-2017	As at 31-03-2016
	₹	₹
Trade Investments		
3,947,201.381 (Previous year Nil) Units of SBI Savings Fund - Direct Plan - Growth option	10,20,00,000	Nil
Total	10,20,00,000	Nil
Aggregate amount of Mutual Funds	10,20,00,000	Nil
NAV of Mutual Funds	10,24,51,191	Nil

### 16 Trade Receivable

### **Details of Trade Receivable**

Trade Receivables	As at	As at
	31-03-2017	31-03-2016
	₹	₹
Outstanding for a period exceeding six months from the date they are due		
Secured, considered good	Nil	Nil
Unsecured, considered good	17,80,51,183	136,107,896
Unsecured, considered doubtful	Nil	Nil
	17,80,51,183	136,107,896
Outstanding for a period not exceeding six months from the date they are due		
Unsecured, considered good	73,43,99,670	669,131,257
	73,43,99,670	669,131,257
Total	91,25,31,861	805,250,780

### 17 Cash and Bank Balances

### **Cash and Cash Equivalent**

Cash and Bank Balances	As at	As at
	31-03-2017	31-03-2016
	₹	₹
Balances with banks	27,260,607	30,642,066
Cash on hand	2,920,577	3,656,696
Total	30,181,184	34,298,762
Other Bank Balances		
Other Cook Belowers	A 4	A+

### b

Other Cash Balances	As at 31-03-2017	As at 31-03-2016
	₹	₹
Margin Money	84,566,489	91,313,075
Bank Balances Earmarked for Dividend	1,045,657	985,441
Total	85,612,146	92,298,515

The Other Bank Balance includes Rs. 10,45,656/- (PY Rs. 9,85,441/-) towards uncliamed dividend which have been kept in separate earmarked account and no transactions except for the stated purpose are done through such account.

### 18 Short-Term Loans and Advances (Unsecured, considered good otherwise Stated)

Short-term loans and advances	As at	As at	
	31-03-2017	31-03-2016	
	₹	₹	
Advances For Goods	29,601,405	121,843,492	
Loans and advance to related parties	99,50,000	99,50,000	
Loans and advance to other parties	30,987,970	18,703,013	
Prepaid Expense	645,434	488,648	
Balance With Government Authorities	127,118,510	112,111,940	
Advance tax Net of Provision	17,169,246	Nil	
Total	215,472,565	263,097,092	



### 19 Revenue From Operations

а	Particulars	For the year ended on 31-03-2017 ₹	For the year ended on 31-03-2016 ₹
	Sale of products (Inc Excise Duty)	3,537,195,478	3,935,058,634
	Sale of Services	20,480,517	30,822,542
	Export Incentive	99,575,160	94,258,517
	Total	3,657,251,154	4,060,139,692

b Policy relating to accounting of revenue is disclosed at Point No xiii to the significant accounting policy.

### 20 Other Income

Particulars	For the year ended on 31-03-2017 ₹	For the year ended on 31-03-2016 ₹
Interest income	25,104,537	36,589,733
Gain/(loss) on sale of Asset	Nil	380,069
Dividend Income from non current investment	2,064	2,064
Exchange Rate Difference	2,504,883	30,506,614
Other Miscellenious Income	1,327,732	6,125,285
Total	28,939,215	73,603,765

### 21. Cost Of Material Consumed

### a. Details of Material consumption

Particulars	For the year ended on 31-03-2017	For the year ended on 31-03-2016
Raw Material	₹	₹
Stock at the beginning of the financial year	56,949,904	49,787,642
Purchase during the year	541,163,017	486,906,566
Other direct purchase costs	7,935,142	10,071,657
Total	606,048,063	546,765,865
Stock at the end of the financial year	79,836,493	56,949,904
Cost of Consumption of Raw Material	526,211,570	489,815,961
Packing Materials		
Stock at the beginning of the financial year	30,243,570	25,226,072
Purchase during the year	264,723,770	233,071,605
Other direct costs	Nil	Nil
Total	294,967,340	258,297,677
Stock at the end of the financial year	39,242,957	30,243,570
Cost of Consumption of Packing Materials	255,724,383	228,054,107
Total Material consumption	781,935,953	717,870,067



	Of Material Consumed [Contd] Details of material consumption under broad heads		
S		For the year	For the year
		ended on	ended on
_		31-03-2017 ₹	31-03-2016 ₹
1	Paracetamol B.P. / I.P.	79,263,651	77,640,467
2	Ceftriaxone Sodium Ster	17,982,678	14,260,419
3	Alpha.Beta.Arteether	_	9,237,474
4	Diclofenac Sodium B.P. / I.P.	6,828,804	6,604,614
5	Ciprofloxacin Hcl Eq. Ciprofloxacin Bp.	30,955,000	4,232,778
6	Artemether	7,797,000	4,527,835
7	Menthol ( Crystal)	4,234,500	2,698,811
8	Ibuprofen B.P.	17,487,433	26,804,690
9	Cefixime (Trihydrate) Usp	4,385,000	4,192,500
1	0 Azithromycin I.P & U.S.P.	7,503,328	5,308,058
1	1 Artesunate (Sterile Powder)	413,717	512,227
1	2 Codeine Phosphate	_	11,905,501
1	3 Surcose	_	4,694,794
1	4 Arteether	_	4,329,436
1	5 Chloramphenicol Sodium Succinate	_	3,455,669
1	6 Other	605,084,842	357,364,373
_	Total	781,935,953	537,769,646
P	articulars	For the year ended on	For the year ended on
		31-03-2017 ₹	31-03-2016 ₹
P	urchase of Stock In Trade		
S <sup>r</sup>	tock In Trade	1,455,456,255	2,101,098,722
	Total	1,455,456,255	2,101,098,722
b D	etails of Purchases of Stock-in-Trade under braod head		
P	roduct	For the year	For the year
		ended on	ended on
		31-03-2017	31-03-2016
		₹	₹
_ Si	tock in Trade	₹	₹
	tock in Trade ablets	₹ 425,771,167	
Ta			706,895,702
Ta C	ablets	425,771,167	706,895,702 124,165,804
Ta C C	ablets apsules	425,771,167 106,824,023	706,895,702 124,165,804 28,391,200
Ta C C D	ablets apsules ream In Tubes bry Powder Injection	425,771,167 106,824,023 30,613,694 93,315,865	706,895,702 124,165,804 28,391,200 109,808,930 237,844,677
Ta C C D Li	ablets apsules dream In Tubes	425,771,167 106,824,023 30,613,694	706,895,702 124,165,804 28,391,200
Ta C C D Li	ablets Capsules Cream In Tubes Ory Powder Injection Ciquid In Bottle	425,771,167 106,824,023 30,613,694 93,315,865 238,677,027	706,895,702 124,165,804 28,391,200 109,808,930 237,844,677



### 23 Changes in Inventories of Finished Goods Work in Progress and Stock-in-Trade

Particulars	For the year ended on 31-03-2017 ₹	For the year ended on 31-03-2016 ₹
Stock in Trade		
Stock at the Beginning of the financial year	98,090,235	74,791,964
Stock at the End of the financial year	159,337,722	98,090,235
Trading Goods	(61,247,487)	(23,298,271)
Finished Goods		
Stock at the Beginning of the financial year	6,24,96,708	5,31,52,505
Stock at the End of the financial year	7,01,31,538	6,24,96,708
Finished Goods	(76,34,830)	(93,44,203)
Work in Progress		
WIP at the Beginning of the financial year	2,70,38,839	1,52,25,628
WIP at the End of the financial year	2,45,11,591	2,70,38,839
Work in Progress	25,27,248	(1,18,13,211)
Summary		
Inventory at the Beginning of the financial year	18,76,25,782	14,31,70,097
Inventory at the End of the financial year	25,39,80,851	18,76,25,782
Change in inventory	(6,63,55,069)	(4,44,55,685)

### 24 Employee Benefits Expense

### a Employee Benefits Expense

	For the year ended on 31-03-2017 ₹	For the year ended on 31-03-2016 ₹
Salary, Wages & Bonus	352,089,297	269,147,885
Contribution to Staff Welfare Fund	14,516,027	12,366,127
Staff Welfare Expenses	9,891,906	6,774,341
Total	376,497,230	288,288,353

b Policy relating to accounting of employee benefit expnse is disclosed at Point No. Xi to the significant accounting policy.

c Details of Defined Benefit Obligation in respect of graduity liability is recognized in the balance sheet as under

### Expense Recongized during the year

Particulars	2016-17	2015-16
Current service cost	1,934,295	910,448
Interest on obligation	962,628	519,868
Past service cost	_	4,558,994
Expected return on plan assets	(693,029)	(521,899)
Net actuarial losses (gains) recognized in year	594,441	(636,558)
Total	2,798,335	4,830,853



Particulars				2016-17	2015-16
Opening defined benefit obligation				11,928,471	6,547,460
Service cost				1,934,295	910,448
Interest cost				962,628	519,868
Past Service Cost				Nil	4,558,994
Benefits Paid				(705,655)	Nil
Actuarial losses (gains)- Due to change	594,567	(151,365)			
Actuarial losses (gains)- Due to Experie	nce			(304,133)	(456,934)
Closing Defined Benefit Obligation				14,410,173	11,928,471
Reconciliation of Opening and Closing	balances of fair	value of plan asse	ets		
Particulars				2016-17	2015-16
Opening fair value of plan assets				8,149,819	6,734,739
Expected return				656,581	539,865
Actuarial (losses) gains- Due to Experie	nce			(150,711)	(23,110)
Contributions by employer				425,151	898,325
Benefits paid				17,145	Nil
Closing balance of fair value of plan ass	sets			9,097,985	8,149,819
Liability recognized in the financial sta	tement				
Particulars				2016-17	2015-16
Opening fair value of plan assets				9,097,985	8,149,819
Value of defined benefit obligation				14,410,173	11,928,471
(Liability)/Asset recognized in financial	statement			(5,312,188)	(3,778,652)
Actuarial Assumptions					
Particulars	2016-17	2015-16			
Indian Assured Lives Mortality(2006-08) Ultimate				(2006-08)	(2006-08)
Discounted rate Per Annum	•			7.52%	7.94%
Expected Return on Plan Assets (Per Ai	nnum)			7.52%	7.94%
Future Salary Growth (Per Annum)	•			6.50%	6.50%
Attrition Rate				2.00%	2.00%
Retirement Age				58 Years	58 Years
Employee Benefit Disclosure					
Particulars	31.03.2017	31.03.2016	31.03.2015	31.03.2014	31.03.2013
Defined benefit obligation	14,410,173	11,928,471	6,547,460	5,090,048	5,074,830
Plan asset	9,097,985	8,149,819	6,913,519	5,731,834	5,095,306
Surplus/(Deficit) or Asset (Liability)	(5,312,188)	(3,778,652)	366,059	641,786	20,476
Experience adjustments on plan liabilities (Gain) / Loss	(304,133)	(456,934)	(857,803)	(14,135)	(140,282)
Experience adjustments on plan asset (loss)/ Gain	(150,711)	(23,110)	(278,593)	45,012	37,777

The expected benefits are based on the same assumptions used to measure Group's gratuity obligations as at 31st March,2016. The Company is expected to contribute `53,12,188/- to gratuity funds for the year ended 31st March,2017.

### 25 Finance Cost

Particulars	For the year ended on 31-03-2017	For the year ended on 31-03-2016
Interest Expense	ر 56,737,568	74,430,130
Other borrowing cost	13,211,242	25,189,772
Total	69,948,810	99,619,902



### 26 Other Expenses

Particulars	For the year ended on 31-03-2017 ₹	For the yea ended or 31-03-2016
Manufacturing Expenses		
Power and Fuel	53,873,760	54,929,32
Labour Charges	78,134,737	79,860,85
Laboratory goods & Testing Charges	21,913,873	19,631,36
FACTORY EXPENSES		
Stores And Spares Consumption	10,564,670	7,515,153
Electrical Expense	4,897,357	1,822,52
Factory Expenses	12,491,536	10,985,09
Inspection Fees	1,992,588	374,28
Licence Fee Expense	_	15,00
Loading & Unloading Charges	16,360	151,78
Repairs -other	10,294,501	5,311,82
Repairs to Machinery	6,552,280	4,146,88
Total Manufacturing Expenses	200,731,663	184,744,10
Administrative Expenses		
Audit Fee	1,235,000	1,085,00
Computer Expense	2,311,928	2,234,08
Conveyance & Vehicle Expense	4,446,710	3,594,66
Donation	349,000	487,00
Insurance Expense	1,211,526	2,271,04
Legal and Registration Expense	24,386,978	18,977,02
Post & Telephone Expense	4,450,801	3,600,44
Professional & Consulting Fees	18,131,132	16,674,87
Rent	29,17,803	26,58,13
Rate & Taxes	3,11,42,651	4,15,83,21
Repairs to Building	5,679,185	2,028,81
Security Expenses	2,958,391	2,019,76
Other Expenses	17,400,615	11,409,22
Stationery and Printing Expense	3,513,368	2,617,353
Prior Period Expenses	3,515,020	4,842,90
Loss on Sales of Assets	59,277	3,996,94
Loss on Sales of Export Licence	2,887,444	830,76
CSR Expenses	4,200,000	2,910,00
Misc. Expense	6,060,539	6,933,85
Total Administrative Expenses	136,857,367	130,755,10
Selling and Distribution Expenses		
Travelling Expenses	45,802,216	94,613,96
Transportation Expenses	23,507,341	14,560,23
Advertisement Expenses	396,287	968,39
Sales Promotion & Marketing Expense	123,913,123	56,667,60
Sales Commission	55,198,338	28,848,06
Bad debt Written off	7,680,594	22,215,97
Total Selling and Distribution Expenses	256,497,899	217,874,23
Total Other Expenses	594,086,928	533,373,44



26(a) CSR Expense	•
-------------------	---

Particulars	For the year ended on 31-03-2017 ₹	For the year ended on 31-03-2016 ₹
Gross amount required to be spent by the company during the year.	4,117,884	2,869,137
Amount spent during the year on		
i) Construction/acquisition of any asset		
In Cash	Nil	Nil
Yet to be paid	Nil	Nil
ii) On purposes other than above		
In Cash	4,200,000	2,910,000
Yet to be paid	Nil	Nil
Total	4,200,000	2,910,000

### 27 Other Information

- a In the opinion of the Management, there are no indication, internal or external which could have the effect of impairing the value of the assets to any material extent as at the Balance sheet date requiring recognition in terms of AS-28, Imperment of assets.
- b In the opinion of the board, the current assets are approximately of the value stated if realized in the ordinary course of business. The provision for the depreciation and for all known Liabilities are adequate and not in excess of amount reasonably necessary. There are no Contingent Liabilities other than stated.
- c The Company has entered into certain operating lease agreements and an amount of ₹ 2,917,803/- (P.Y. ₹ 2,658,138/-) paid under such agreements has been charged to the statement of Profit & Loss. These lease are generally not non-cancellable and are renewable by mutual consent on mutually agreed terms. There are no restrictions imposed by such agreements.

### d Details of Payment to Auditors

Particulars	For the year ended on 31-03-2017 ₹	For the year ended on 31-03-2016 ₹
To Statutory Auditor :	· ·	
Statutory Audit Fee	635,000	950,000
Taxation Work	300,000	300,000
Sub: Total	935,000	1,250,000
To Internal Auditor :		
Internal Audit Fee	300,000	150,000
Grand Total	1,235,000	1,400,000
Details of Prior period Items		
Particulars	For the year ended on 31-03-2017 ₹	For the year ended on 31-03-2016 ₹
Cost of Material Consumed	112,350	151,543
Manufacturing & Administrative Expense	2,486,826	3,773,083
Finance Cost	12,329	139,315
Selling and Distribution Expenses	903,516	778,966
Total	3,515,020	4,842,907



### f Earnings per share

Particulars		For the year ended on 31-03-2017	For the year ended on 31-03-2016
		₹	₹
Basic			
Profit attributable to equity shareholders	₹	270,648,479	236,822,485
Nominal Value of equity share	₹	10	10
Weighted average number of ordinary equity shares for Basic EPS	No.	17,881,751	16,310,800
Basic EPS	₹	15.14	14.52
Diluted			_
Profit attributable to equity shareholders	₹	270,648,479	236,822,485
Add: interest/dividend on convertible instruments	₹	Nil	Nil
Profit after tax for Diluted EPS	₹	270,648,479	236,822,485
Nominal Value of equity share	₹	10	10
Weighted average number of ordinary equity shares for Basic EPS	No.	17,881,751	16,310,800
Add: Weighted average number of Convertible warrants	No.	Nil	408,231
Weighted average number of ordinary equity shares for Diluted EPS	No.	17,881,751	16,719,031
Diluted EPS	₹	15.14	14.16

### g Details of Contingent Liability

The Company has received Following Demand Notice From Tax Authority

SR NO	Particulars	2016-17	2015-16
1	Income Tax demands disputed in appeal by the Company / Income Tax Authorities. Against which amount of ₹ 3,431,000/- (Previous year Nil) has been paid.	24,934,790	3,559,393
2	Corporate guarantee given in respect of Loan Sanctioned to Lincoln Parenteral Ltd to bank.	140,000,000	140,000,000
3	Estimated Amount of Contracts remain to be Executed on Capital Account. Advance paid against such Contract is ₹ 4,54,66,531/- (Previous year ₹ 4,401,000/-) which is shown under the head advances.	45,466,531	4,401,000
4	Outstanding amount of Bill discounted as on 31.03.2017	39,593,716	Nil

### h Medium and Small Enterprises

The Company has not received the required information from Suppliers regarding their status under the Micro, Small and Medium Enterprises Development Act, 2006, In the absence of information available with the Company about enterprises which are qualifying under the definition of Medium and Small Enterprises as defined under Micro Small & Medium Enterprises Development Act, 2006, no disclosure is made as required under the Act.

### i Details of Interest Paid For Finance Lease Agreements

Particulars	For the year ended on 31-03-2017 ₹	For the year ended on 31-03-2016
For Purchase of Computer Equipment, Software & Vehicles	Nil	89,923

### Related party disclosures

### I List of related parties

Sr.	Name of related Party	Nature of relation
1	Avis Travells	Controlled by Key Managerial Persons
2	Downtown Travels Pvt. Ltd.	Controlled by Key Managerial Persons
3	Downtown Travels LLP	Controlled by Key Managerial Persons
4	Downtown Finance Pvt. Ltd.	Controlled by Key Managerial Persons
5	Sunmed Corporation Pvt Ltd.	Controlled by Key Managerial Persons
6	Shardaben Gulabdas Patel Public Charitable Trust	Controlled by Key Managerial Persons
7	Mahendra G. Patel	Key Managerial Person
8	Rajnikant G. Patel	Key Managerial Person
9	Hasmukh I. Patel	Key Managerial Person
10	Arvind G. Patel	Key Managerial Person
11	Munjal M. Patel	Key Managerial Person
12	Mansiben A. Patel	Relative of Key Managerial Person
13	Ashish R. Patel	Key Managerial Person
14	Anand A. Patel	Relative of Key Managerial Person



Sr	Name of party	Nature of Transaction	2016-17	2015-16
1	Avis Travels	Travelling Expenses	13,014,336	8,616,984
2	Downtown Travels Pvt. Ltd.	Travelling Expenses	Nil	886,304
		Loan Taken	Nil	800,000
		Loan Repaid	728,399	800,000
2	Downtown Travels LLP	Travelling Expenses	1,206,795	Nil
		Loan Taken	75,625	Ni
		Loan Repaid	75,625	Nil
3	Downtown Finance Pvt. Ltd.	Interest Expenses	1,781,864	665,184
		Advance Taken (Bill Discounting)	51,518	21,045,463
		Loan Repaid	2,492,252	11,613,279
4	Sunmade Corporation Pvt. Ltd.	Purchase	23,260	69,074,923
		Loan taken	300,000	Nil
		Loan Repaid	120,167	Nil
5	Mahendra G. Patel	Remuneration	1,357,742	1,359,992
6	Shardaben Gulabdas Patel Public Charitable Trust	CSR Expense	650,702	Nil
7	Rajnikant G. Patel	Remuneration	1,357,742	1,359,992
8	Hasmukh I. Patel	Remuneration	1,357,742	1,359,992
		Commission	500,000	NII
9	Munjal M. Patel	Remuneration	1,327,838	1,329,128
10	Ashish R. Patel	Remuneration	1,603,168	1,604,528
11	Mansi A. Patel	Salary	765,000	390,000
12	Anand A. Patel	Director Remuneartion	804,060	825,862
Deta	ails of Closing Balances			
Sr	Name of party		As at	As at
			31-Mar-2017	31-Mar-2016
			₹ (50.011)	₹
1	Avis Travels		(561,041)	(290,562)
2	Downtown Travels Pvt. Ltd.		Nil	(728,393)
3	Downtown Travels LLP		(482,857)	Ni
4	Downtown Finance Pvt. Ltd.		(11,156,715)	(12,322,056)
5	Sunmed corporation Pvt. Ltd		9,360,165	(19,071,754)

Note : Figures in bracket Denotes Credit Balance

### k Research & Development Expenditure:

Company's in house R&D unit has been approved by Government of India, Ministry of Science & Technology, Department of Scientific and Industrial Research, New Delhi. The Company's in house R&D unit is also approved for weighted deduction U/S 35 (2AB) of the Income Tax act, 1961.

### Details Of Capital & Revenue Expenditure Of R & D

Particulars	2016-	2015-16			
	₹	₹		₹	
	Capital	Revenue	Capital	Revenue	
Plant & Machinary	2,61,74,956	Nil	1,46,36,501	Nil	
R&D Building	84,354	Nil	Nil	Nil	
Electrical Equipment	13,465	Nil	Nil	Nil	
Furniture & Fixture	Nil	Nil	3,93,255	Nil	
Personnel Expenses	Nil	2,33,39,944	Nil	2,13,00,506	
Material Consumption	Nil	31,68,808	Nil	18,01,740	
Manufacturing expense	Nil	2,04,20,534	Nil	2,86,93,712	
Depreciation	Nil	92,66,595	Nil	86,04,645	
Administration Expenses	Nil	60,49,742	Nil	40,84,120	
TOTAL	2,62,72,776	6,22,45,622	1,50,29,756	6,44,84,723	



### Segment reporting

Primary Business Segment: There is only one segment namely, Pharmaceuticals Products.

### Secondary Segment:

Segment revenue in geographical segment considered for disclosure is as follows.

- **Export Sales**

Particulars	Export		Domestic		Total	
	2016-17	2015-16	2016-17	2015-16	2016-17	2015-16
Segment revenue from external customers	1,192,688,344	1,170,621,759	2,464,562,810	2,889,517,934	3,657,251,154	4,060,139,692
Carrying amount of segment Assets	42,00,12,052	47,30,24,542	2,64,82,35,165	2,27,49,99,103	3,06,82,47,217	2,74,80,23,645

The assets, liability Income and Expenditure of the previous year is regrouped/ reclassified to conform to the current year's presentation.

### Details in respect of Application of Fund raised through Preferential Allotment

		(Amount in ₹)
Particulars 201	L6-17	2015-16
Opening Balance	Nil	Nil
Funds received during the year 22,68,85	5,791	7,56,28,600
Fund Utilised		
For Long term Working Capital Requirement 22,68,85	5,791	7,56,28,600
Closing balance as on Balance Sheet date	Nil	Nil

### **Disclosure on Specified Bank Notes**

During the year, the company had Specified Bank Notes (SBNs) or other denomination notes as defined in the MCA notification, G.S.R. 308(E), dated March 31, 2017. The details of SBNs held and transacted during the period from November 8, 2016 to December 30, 2016, the denomination-wise SBNs and other notes as per the notification are as follows:

Particulars	SBNs(1)	Other denomination notes	Total
Closing cash in hand as on 8-11-2016	61,97,500	20,53,532	82,51,032
Add: Permitted receipts	Nil	13,000	13,000
Add: Amount Withdrawal from Bank	Nil	16,10,000	16,10,000
Less: Permitted payments	Nil	(24,99,624)	(24,99,624)
Less: Amount deposited in Banks	(61,97,500)	Nil	(61,97,500)
Closing cash in hand as on 30-12-2016	Nil	11,76,908	11,76,908

<sup>(1)</sup> For the purpose of this clause, the term 'Specified Bank Notes' shall have the same meaning provided in the notification of the Government of India, in the ministry of Finance, Department of Economic Affairs number S.O. 3407(E), dated November 8, 2016.

Bhavik P. Parikh

(Company Secretary)

As per our report of even date

For J.T. Shah & Co. **Chartered Accountants** 

(Firm Regd. No. 109616W)

(J.T.SHAH) Parther

(M.No.3983)

Date: 30-05-2017 Place: Ahmedabad For and on behalf of the Board of Directors of

**Lincoln Pharmaceuticals Limited** 

M.G. Patel (Managing Director)

(DIN: 00104706)

R.G. Patel (Jt. Managing Director) (DIN: 00104786)

(Whole Time Director) (DIN: 00104834)

Date: 30-05-2017 Place: Ahmedabad

H.I. Patel



### LINCOLN PHARMACEUTICALS LIMITED

Regd. Office: "LINCOLN HOUSE", Behind Satyam Complex, Science City Road, Sola, Ahmedabad-380060.

CIN: L24230GJ1995PLC024288; Ph: +91-79-67778000; Fax: +91-79-67778062;

Email-ID: info@lincolnpharma.com; Website: www.lincolnpharma.com.

### ATTENDANCE SLIP

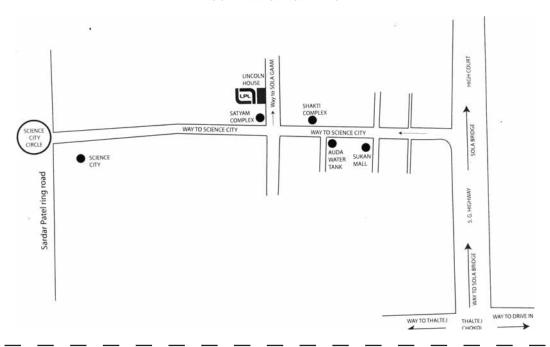
		esence at the 23 <sup>rd</sup> Annual General Meeting of the members of the Company to be held to f the Company at "LINCOLN HOUSE", Behind Satyam Complex, Science City Road, Sol	
Full name of the Mem	ber :_		
Address of the Membe	er :_		
Folio No	: _	*DP ID No*Client ID NO	
No. of shares held	: _		
Full name of the Proxy (If attending the meeti			
Member's /Proxy's Sig <b>Note:</b>	nature: _		
Counter at the EN 2. Shareholders are & Share Transfer	ITRANCE ( requested Agents, at	/ DP ID-Client No. and name, sign this Attendance Slip and hand it over at the A OF THE MEETING HALL. d to advised to indicate their folio No., DP ID*, Client ID*, the change in their address, t Link Intime India Private Limited. g shares in Electronic (Demat) form.	
LINCOLN Regd		LINCOLN PHARMACEUTICALS LIMITED  (LINCOLN HOUSE", Behind Satyam Complex, Science City Road, Sola, Ahmedabad-380  (LIN: L24230GJ1995PLC024288; Ph: +91-79-67778000; Fax: +91-79-67778062; Email-ID: info@lincolnpharma.com; Website: www.lincolnpharma.com.	0060. LINCOLN
(Pursuant to section  Name of the Membe		FORM NO. MGT-11 PROXY FORM the Companies Act, 2013 and Rule 19(3) of the Companies (Management and Admir	nistration) Rule 2014)
Registered Address			
E-Mail ID			
Folio No. / Client ID /	DP. ID		
No. of Shares			
I / we, being the mem	ber(s) of t	the above named company, hereby appoint:	
(1) Name :		Address:	
Email ID:		Signature:	or Failing him / her:
(2) Name :		Address:	
		Signature:	
		Address:	
		Signature:	
		vote (on a poll) for me/us and on my/our behalf at the 23 <sup>rd</sup> Annual General Meeting	

held on Friday, September 29, 2017 at 10.30 a.m. at the Registered Office of the Company at "LINCOLN HOUSE", Behind Satyam Complex, Science City Road, Sola, Ahmedabad-380060 and at any adjournment thereof in respect of such resolutions as are indicated below:

**Annual Report 2016-2017** 



### **ROUTE MAP OF AGM VENUE**



\*\* I wish my above proxy to vote in the manner as indicated in the box below:

Resolution	Particulars of Resolution	Op	tional
No.		For	Agains
	ORDINARY BUSINESS		
1.	To consider and adopt the Audited Standalone and Consolidated Financial Statements of the Company		
	for the year ended on March 31, 2017 and the Directors' Report and Auditors' Report thereon.		
2.	To Declare Dividend on Equity Shares for the Financial Year 2016-17.		
3.	Re-appointment of Shri Aashish R. Patel (DIN: 01309017), as a Director who retires by rotation.		
4.	Re-appointment of Shri Arvindbhai G. Patel (DIN: 00104885), as a Director who retires by rotation.		
5.	Appointment of Statutory Auditors and fixing their Remuneration.		
	SPECIAL BUSINESS:		
6.	Re-appointment of Shri Mahendrabhai G. Patel (DIN: 00104706) as the Managing Director of the		
	Company. (Special Resolution)		
7.	Re-appointment of Shri Rajnikant G. Patel (DIN: 00104786) as Managing Director of the Company.		
	(Special Resolution)		
8.	Re-appointment of Shri Hashmukhbhai I. Patel (DIN: 00104834) as the Whole Time Director of the		
	Company. (Special Resolution)		
9.	Revision in Remuneration of Shri Munjal M. Patel (DIN: 02319308) Whole-Time Director of the Company.		
	(Special Resolution)		
10.	Revision in Remuneration of Shri Aashish R. Patel (DIN: 01309017) Whole-Time Director of the Company.		
	(Special Resolution)		
11.	Approval of keeping the registers, returns etc. at the place other than the registered office of the	_	
	Company. (Special Resolution)		1
12.	Ratification of payment of remuneration to Cost Auditors for the Financial Year 2017-18.		

Signed this day of 2017	Affix
Signature of Shareholder	One Re.
Circulations of December Library (a)	Revenue
Signature of Proxy holder (s)	Stamp

- 1. This form of proxy in order to be effective should be duly completed and deposited at the Registered Office of the Company, not less than 48 hours before the commencement of the Meeting.
- 2. For the Resolutions, Explanatory Statement and Notes, please refer to the Notice of the Annual General Meeting.
- 3. \*\*It is optional to put 'X' in the appropriate column against the Resolutions indicated in the Box. If you leave the 'For' or 'Against' column blank against any or all Resolutions, your proxy will be entitled to vote in the manner as he / she thinks appropriate.
- 4. Appointing the proxy does not prevent a shareholder from attending the meeting in person if he so wishes.
- 5. Please complete all details including details of member (s) in the above box before submission.



### LINCOLN PHARMACEUTICALS LIMITED

Regd. Office: "LINCOLN HOUSE", Behind Satyam Complex, Science City Road, Sola, Ahmedabad-380060. CIN: L24230GJ1995PLC024288; Ph: +91-79-67778000; Fax: +91-79-67778062; Email-ID: info@lincolnpharma.com; Website: www.lincolnpharma.com.

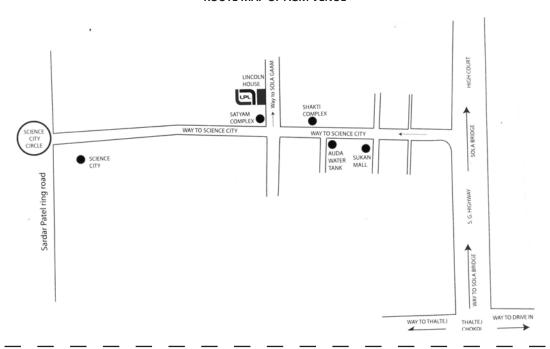
### ATTENDANCE SLIP

		resence at the 23 <sup>rd</sup> Annual General Meeting of the members of the Co e of the Company at "LINCOLN HOUSE", Behind Satyam Complex, Scien	
Full name of the Mer	mber :.		
Address of the Meml	ber :.		
Folio No	:.	*Cli	ent ID NO
No. of shares held	: .		
Full name of the Prox (If attending the mee			
Member's /Proxy's Si	ignature: .		
Counter at the E 2. Shareholders are & Share Transfe	ENTRANCE e requeste r Agents, a	o / DP ID-Client No. and name, sign this Attendance Slip and hand OF THE MEETING HALL. ed to advised to indicate their folio No., DP ID*, Client ID*, the change at Link Intime India Private Limited. ng shares in Electronic (Demat) form.	
LINCOLN Reg		LINCOLN PHARMACEUTICALS LIMITED  "LINCOLN HOUSE", Behind Satyam Complex, Science City Road, Sola, CIN: L24230GJ1995PLC024288; Ph: +91-79-67778000; Fax: +91-79-67  Email-ID: info@lincolnpharma.com; Website: www.lincolnpharma.	7778062;
		FORM NO. MGT-11	
		PROXY FORM	
(Pursuant to section	n 105(6) o	f the Companies Act, 2013 and Rule 19(3) of the Companies (Manage	ment and Administration) Rule 2014)
Name of the Memb	er(s)		
Registered Address			
E-Mail ID			
Folio No. / Client ID	/ DP ID		
No. of Shares	7 01.10		
I / we, being the mer	mber(s) of	the above named company, hereby appoint:	
(1) Name :		Address:	
		Signature:	or Failing him / her:
		Address:	<b>G</b> .
, ,		Signature:	
		· ·	<b>G</b> .
		Address:	
		Signature:	
as my/our proxy to a	ttend and	vote (on a poll) for me/us and on my/our behalf at the 23 <sup>rd</sup> Annual G	General Meeting of the Company, to be

held on Friday, September 29, 2017 at 10.30 a.m. at the Registered Office of the Company at "LINCOLN HOUSE", Behind Satyam Complex, Science City Road, Sola, Ahmedabad-380060 and at any adjournment thereof in respect of such resolutions as are indicated below:



### **ROUTE MAP OF AGM VENUE**



\*\* I wish my above proxy to vote in the manner as indicated in the box below:

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No.		For	Against
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Signed this day of 2017	Affix
Signature of Shareholder	One Re.
Ciaratura of Dusur holder (a)	Revenue
Signature of Proxy holder (s)	Stamp

- 1. This form of proxy in order to be effective should be duly completed and deposited at the Registered Office of the Company, not less than 48 hours before the commencement of the Meeting.
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- 4. Appointing the proxy does not prevent a shareholder from attending the meeting in person if he so wishes.
- 5. Please complete all details including details of member (s) in the above box before submission.







# ANTHEL

Albendazole 400 mg Tablets & 200 mg/5 ml Suspension







ONLAC 30

Lansoprazole 30 mg DR Capsules



# REGISTERED OFFICE

# **PLANT**

"LINCOLN HOUSE" Behind Satyam Complex, Science City Road,

Sola, Ahmedabad-380 060 (Guj.) India

Phone: +91-79-67778000 Fax: +91-79-67778062

CIN L24230GJ1995PLC024288

E-mail: info@lincolnpharma.com

www.lincolnpharma.com

10, 12, 13, Trimul Estate, At. Khatraj, Ta. Kalol,

Dist. Gandhinagar, (Guj.) India Phone: +91-2764-305000

Fax: +91-2764-281809

E-mail: khatraj@lincolnpharma.com

# ANNUAL 23<sup>rd</sup> REPORT 2016-2017