

# DJ MEDIAPRINT & LOGISTICS LIMITED

(Formerly known as D J Logistic Solutions Private Limited)



DJMLCS/BSE343/2025-26

May 29, 2025

To,  
The Manager-Listing  
The Corporate Relation Department,  
Bombay Stock Exchange of India Ltd  
Phiroze Jeejeebhoy Towers,  
Dalal Street, Mumbai 400 001.  
**BSE Scrip Code-543193**

To,  
The Manager-Listing  
The Listing Department,  
National Stock Exchange of India Ltd  
Exchange Plaza, 5<sup>th</sup> Flr, Plot No C/1  
G Block, BKC, Mumbai-400051.  
**NSE Symbol-DJML**

**ISIN: INEOB1K01014**

Dear Sir/Madam,

**Sub: Investors Presentation - Financial & Operational Review for quarter and year Ended March 31, 2025.**

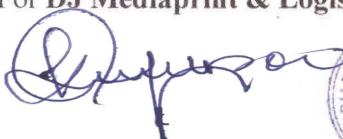
Please find enclosed a copy of Investor Presentation on the Financial & Operation Review for quarter and year Ended March 31, 2025.

The Investor Presentation is also being uploaded on the Company's website [www.djcorp.in](http://www.djcorp.in).

Request you to kindly take the same on record.

Thanking you,

Yours Sincerely,  
For DJ Mediaprint & Logistics Limited



**Khushboo Mahesh Lalji**  
Company Secretary & Compliance Officer  
M.No.: A53405

Encl: a/a

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Designing Service



Printing Service



Logistics Service



Newspaper Service

# DJ MEDIAPRINT & LOGISTICS LIMITED

Investor Presentation – Q4 - FY 2025



Bulk Mailing Service



Scanning Service



Storage & Record Management Service



Staffing Services



A graphic of a megaphone with a yellow handle and a white body, pointing towards the right. It is set against a teal background on the left side of the image. Three white lightning bolt icons are positioned behind the megaphone, suggesting it is being used to announce something important.

# IMPORTANT UPDATE

# CORPORATE ACTION UPDATE

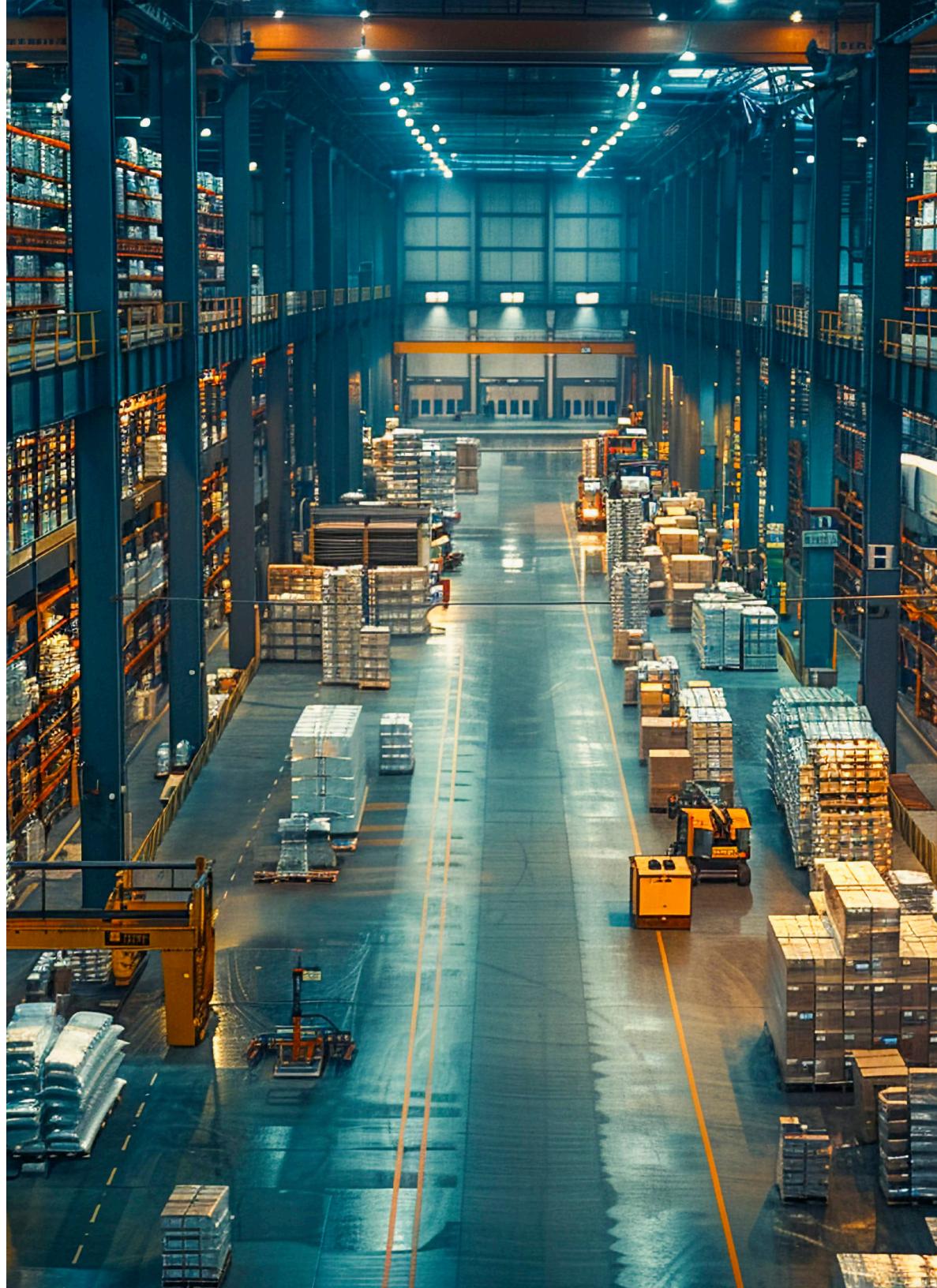
The Board at their Meeting held on May 02, 2025  
Approved the allotment of 3,34,581 equity shares of  
face value of ₹ 10/- each fully paid up at a premium of  
₹ 104/- per Share pursuant to conversion of 3,34,581  
warrants i.e., 1 warrant converted into 1 equity  
shares of face value of ₹ 10/- each fully paid  
up at a premium of ₹ 104/- per share



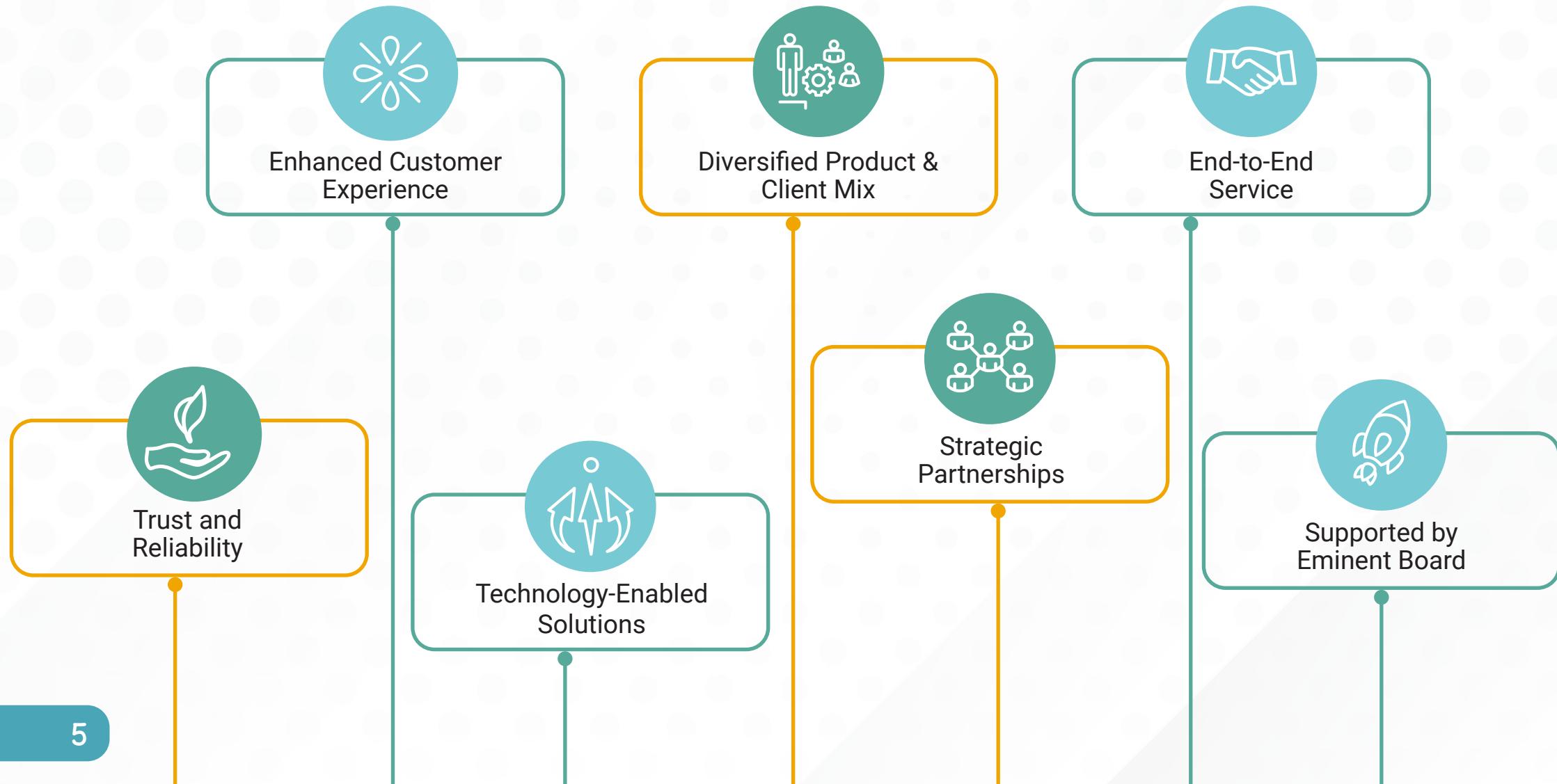
# ABOUT US

Since its inception in 2009, DJ Mediaprint & Logistics Limited has emerged as a pioneering force in the printing and logistics landscape, offering comprehensive solutions that cater to the diverse needs of its clients. As a leading provider of integrated printing and courier services, the company seamlessly bridges the gap between businesses and their customers across India and beyond.

DJ Mediaprint & Logistics Limited's expertise extends beyond printing and logistics to encompass Records Management and Document Management services, making it a one-stop solution for organizations seeking streamlined operations. The company's impressive client portfolio boasts an array of esteemed entities from various sectors, including corporates, government and semi-government institutions, banking, financial services, insurance, healthcare, airlines, shipping, logistics, education, manufacturing, and retail. By fostering long-standing relationships with clients and adapting to their evolving needs, DJ Mediaprint & Logistics Limited has solidified its position as a trusted partner in the industry, delivering tailored solutions that drive business success.



# VALUE PROPOSITION



# CORE VALUES

# VISION MISSION

We value our people, encourage their development, maintain good discipline and reward their performance.



## MISSION

To be the key pioneer of printing and logistics solutions, worldwide and to be the customer's first and best choice. To delight our customers with quality service by setting new benchmarks through innovation and modern technology.



## VISION

Profitable growth through superior customer service, innovation, quality and commitment.



## VALUES

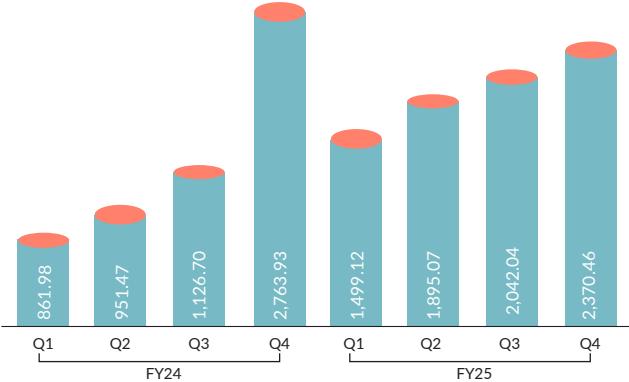
We uphold the highest standard with passion and integrity in all our activities.

# FINANCIAL UPDATES

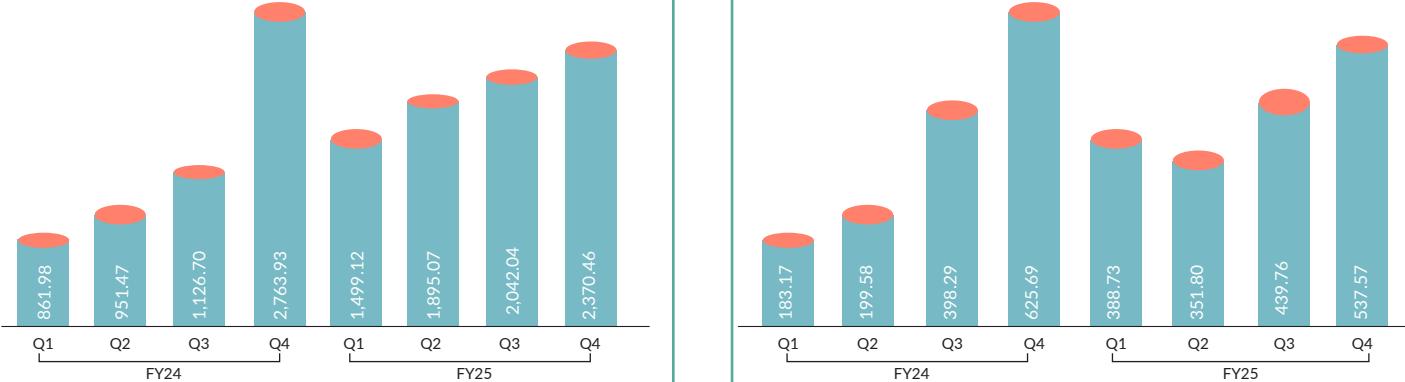


# CONSISTENT IMPROVEMENT IN BUSINESS PERFORMANCE

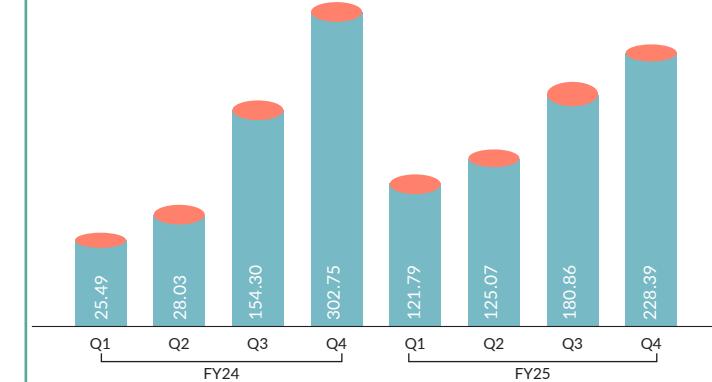
## Revenue Trend (₹ In Lakhs)



## EBITDA Trend (₹ In Lakhs)



## PAT Trend (₹ In Lakhs)

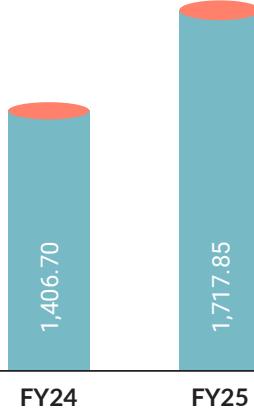


# PERFORMANCE FOR THE YEAR ENDED FY25

Revenue Trend (₹ In Lakhs)



EBITDA Trend (₹ In Lakhs)



PAT Trend (₹ In Lakhs)



# PROFIT & LOSS STATEMENT

Particulars (₹ Lakhs)	Q4 FY25	Q4 FY24	YoY	FY25	FY24	YoY
Revenue from Operations	2,370.46	2,763.93		7,806.69	5,704.10	
Other Income	6.05	5.57		22.44	20.92	
<b>Total Income</b>	<b>2,376.51</b>	<b>2,769.50</b>	<b>(14.19)</b>	<b>7,829.13</b>	<b>5,725.02</b>	<b>36.75</b>
Cost of materials consumed	2,222.45	1,551.14		5,880.81	2,468.84	
Purchase of Stock in Trade	42.92	250.34		68.71	250.34	
Changes in Inventories of Finished Goods, WIP & Stock in Trade	(948.44)	83.18		(1,342.87)	694.97	
Employee Benefit Expenses	97.42	89.72		342.66	338.10	
Other Administrative Expenses	424.59	169.43		1,161.97	566.07	
<b>EBITDA</b>	<b>537.57</b>	<b>625.69</b>	<b>(14.08)</b>	<b>1,717.85</b>	<b>1,406.70</b>	<b>22.12</b>
Depreciation and Amortization Expense	175.94	154.63		660.27	531.78	
<b>EBIT</b>	<b>361.63</b>	<b>471.06</b>		<b>1,057.58</b>	<b>874.92</b>	
Finance Cost	55.90	65.30		252.67	244.20	
<b>Profit before Tax</b>	<b>305.73</b>	<b>405.76</b>		<b>804.91</b>	<b>630.73</b>	
Current Tax	76.95	128.38		202.60	185.00	
Deffered Tax	(17.05)	(13.18)		(70.04)	(49.84)	
Short/Excess Tax	17.44	(8.38)		17.44	(8.38)	
<b>Profit After Tax</b>	<b>228.39</b>	<b>298.95</b>	<b>(23.60)</b>	<b>654.91</b>	<b>503.95</b>	<b>29.95</b>
Other Comrehensive Income	(4.22)	3.80		(0.09)	6.61	
<b>Total Comprehensive Income</b>	<b>224.16</b>	<b>302.75</b>		<b>654.82</b>	<b>510.56</b>	
<b>PAT Margin (%)</b>	<b>9.46</b>	<b>10.95</b>		<b>8.39</b>	<b>8.95</b>	
EPS (in ₹)	0.69	2.80		2.02	4.72	
DEPS (in ₹)	0.89	2.80		2.59	4.72	

# BALANCE SHEET

Assets (₹ Lakhs)	Mar-25	Mar-24
<b>Non Current assets</b>		
Property, Plant and Equipment	1,764.95	1,962.97
Capital work-in-progress	-	-
Intangible Assets	-	-
Intangible Assets under development	-	-
Right Use of Assets	135.08	206.84
<b>Financial Assets</b>		
Investments	779.70	10.05
Loans & Advances	89.57	45.86
Other financial assets	-	-
Deffered Tax Assets	167.88	97.85
Other non-current assets	0.19	0.19
<b>Total Non Current Assets</b>	<b>2,937.36</b>	<b>2,323.76</b>
<b>Current Assets</b>		
Inventories	1,978.78	635.90
<b>Financial Assets</b>		
Investments	-	-
Trade receivables	2,565.66	1,797.30
Cash and cash equivalents	51.42	44.50
Bank balances other than above	-	-
Loans & Advances	-	52.73
Current Tax Assets (Net)	433.38	101.24
Other current assets	2,137.09	1,049.35
<b>Total Current Assets</b>	<b>7,166.32</b>	<b>3,681.02</b>
<b>Total Assets</b>	<b>10,103.68</b>	<b>6,004.77</b>

Liabilities (₹ Lakhs)	Mar-25	Mar-24
<b>Equity</b>		
Equity Share capital	3,248.35	1,082.78
Other Equity	739.40	2,271.81
Non-Controlling Interest	-	-
Share application money pending allotment	2,371.51	-
<b>Total Equity</b>	<b>6,359.26</b>	<b>3,354.59</b>
<b>Financial liabilities</b>		
Borrowings	346.73	555.59
Lease Liabilities	163.45	233.19
Provisions	-	-
Deferred tax liabilities (Net)	-	-
<b>Total Non Current Liabilities</b>	<b>510.19</b>	<b>788.77</b>
<b>Financial liabilities</b>		
Borrowings	1,292.57	990.59
Lease Liabilities	-	-
Trade Payables	1,598.17	604.93
Other financial liabilities	-	-
Provisions	208.21	190.23
Other current liabilities	73.83	71.35
Current tax liabilities (Net)	61.46	4.32
<b>Total Current Liabilities</b>	<b>3,234.23</b>	<b>1,861.42</b>
<b>Total Equity and Liabilities</b>	<b>10,103.68</b>	<b>6,004.77</b>

# CASH FLOW STATEMENT

Particulars (₹ Lakhs)	Mar-25	Mar-24
Net Profit Before Tax	804.92	630.73
Operating profit before working capital changes	1,718.81	1,301.24
Cash generated from Operations	(386.74)	1,308.02
Net Cash from Operating Activities	(657.53)	1,123.02
Net Cash from Investing Activities	(1,167.99)	(1,091.48)
Net Cash from Financing Activities	1,818.59	(6.96)
<b>Net Increase / (Decrease) in Cash and Cash equivalents</b>	<b>(6.93)</b>	<b>24.58</b>
Cash & Cash equivalents at the beginning of the period	44.50	69.07
Cash & Cash equivalents at the end of the period	51.42	44.50
<b>Net Increase / (Decrease) in Cash and Cash equivalents</b>	<b>(6.93)</b>	<b>24.58</b>

# BUSINESS SNAPSHOT



# PRINTING SOLUTIONS

DJML, an IBA approved security printer, offers diverse printing solutions for a wide clientele, including commercial and digital printing services. Our integrated facility boasts state-of-the-art machinery and cutting-edge technology, ensuring top-notch quality and swift turnarounds. Ongoing investments in automation minimize downtime and wastage, delivering efficient and cost-effective solutions.

## VDP OUTPUTS

- « Bank Statements
- « Demat Statements
- « Credit Card Statements
- « Insurance Policies
- « Mobile-phone Bills
- « Personalised MICR Cheque Books
- « Electricity Bills
- « Direct Mail Applications

- « Barcoded OMR Sheets
- « Barcoded Insurance Proposal Forms
- « Personalised Delivery Instruction Books (for shares)
- « Reminder Notices
- « Voter Lists



## VARIABLE DATA PRINTING (VDP)

A form of digital printing used for bulk printing with the same basic layout for each printed piece while the text, images or graphics may change from one printed copy to another.

# LOGISTICS SOLUTIONS

Logistics involves efficiently managing the acquisition, storage, and transportation of resources until they reach their destination. Rigorous processes, executed by well-trained professionals, adhere to standardized procedures for secure and hassle-free item movement.

Provides comprehensive moving services, covering packing, loading, transportation, unloading, and unpacking across India. Operating our fleet ensures an extra layer of security, minimizing incidents of theft, pilferage and damage during transportation.



## DJML Strives...

- « To ensure best last mile connectivity
- « Online tracking facility
- « Dedicated manpower and Company vehicles
- « 24X7, 365 days operations
- « Door to door pick-up & delivery
- « On time delivery
- « Best service
- « Late pick-ups and early connectivity
- « Handle with care

# DOCUMENT LOGISTICS SOLUTIONS

DJ has Speed Post license (OSA), Franchisee and NAF Licenses from the Department of Post

**163**

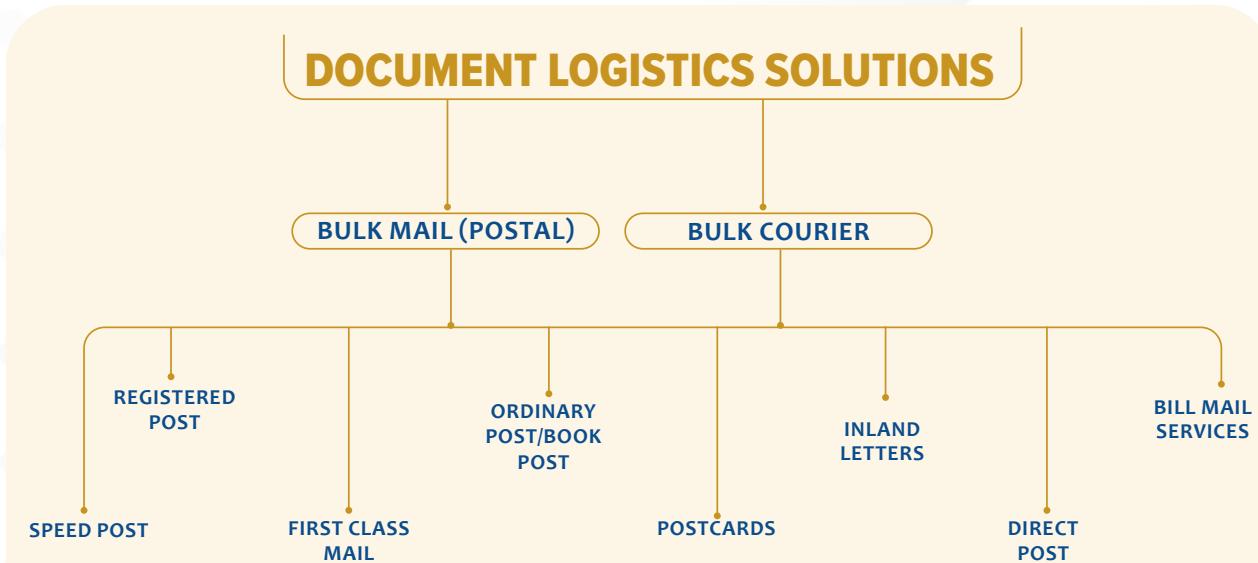
National Speed Post Centers

**850**

State Speed Post Centers in India

**97**

International Courier Linking Major Countries Around The Globe



# FOUR TYPES OF COURIER SERVICES

- « Unsecured Shipments: Include direct mail, receipts, bills, general mail, etc.
- « Semi-secured Shipments: Include credit card statements, account statements, welcome kits, insurance policies.
- « Secured Shipments: Include Debit/Credit cards, ATM security pin mail, tickets, legal communication, coupons, cheque books, etc.
- « Bulk Shipments: Include Newsletters, magazines, print stationery, health care products.

## BULK MAILING

- « Authorized bulk mailer of the Department of India Post.
- « Mass mailing system that can send a large number of mails, envelopes, brochures, etc. through the postal department at pre-set intervals.
- « Customized value-added services of pick-up, cutting, folding, inserting, pasting, sorting as per pin code, bundling, bagging, franking, and making articles ready for dispatch, Internet based Track & Trace services, MIS/reporting & return articles handling.

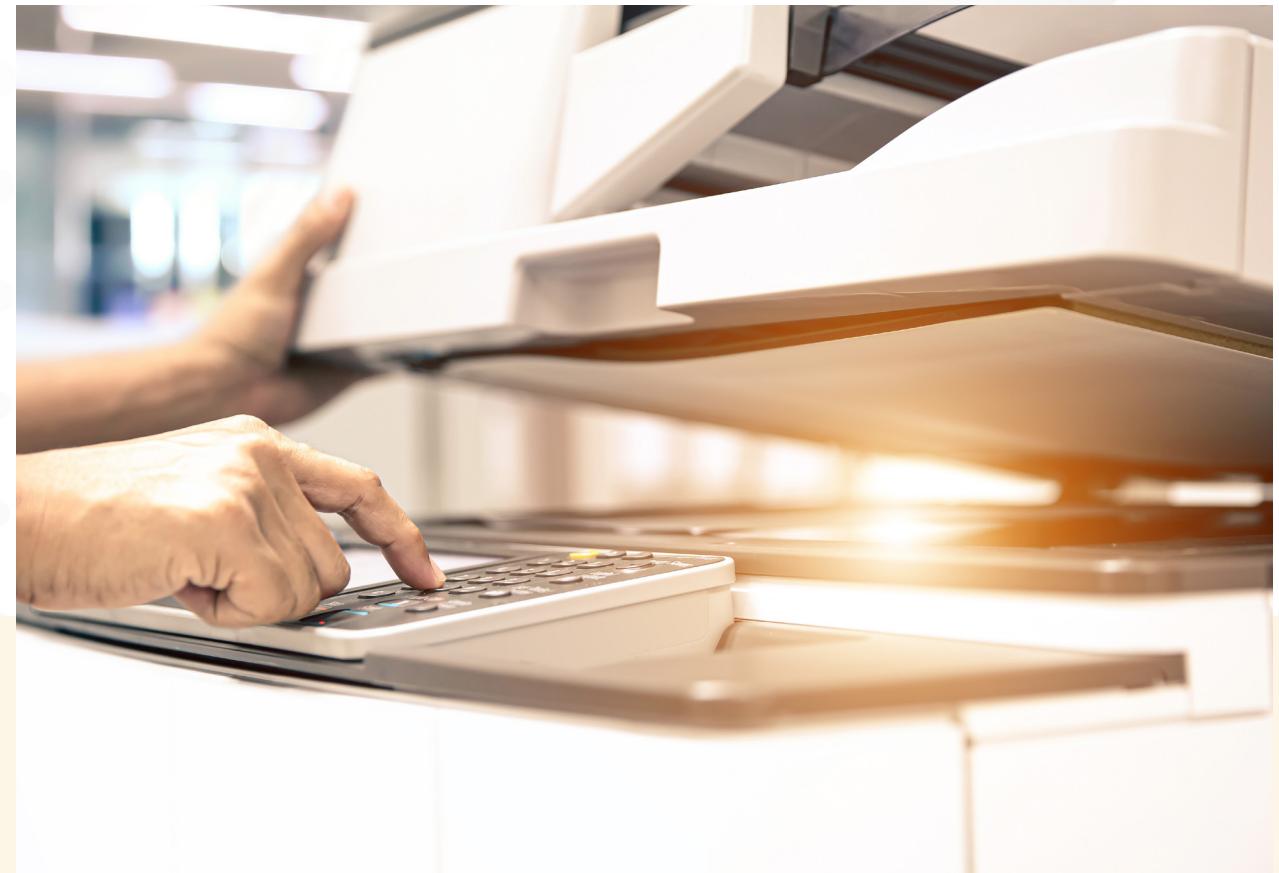


# SCANNING & RECORD MANAGEMENT

## Scanning & Digitization Process

Organizing and storing all records of a company  
End-to-end solutions from record creation,  
retention, archiving, retrieval and to destruction.

- « Secured storage for business records and management services
- « Data Tape storage and Back up rotation services
- « Document scanning / processing and Image hosting services
- « Business Process support functions, namely Data Entry, Backlog Scanning and KYC Verification
- « High value items storage



**3,50,000SQ.FT.**  
Plus of Dedicated  
Storage Space

## 12 LOCATIONS Record Management Centers at

- 7 in Bhiwandi (Mumbai),
- 2 in Puducherry
- 2 in Delhi
- 1 in Mysore

# NEWSPAPER ADVERTISING

**Outdoor Advertising:** We provide outdoor advertising solutions that captivate audiences and drive results.

- From dynamic billboards to strategically placed bus queue shelter ads, we connect consumers on the move, sparking engagement and maximizing brand exposure.

## Newspaper Advertisement:

Our newspaper ads are strategically crafted to reach audiences engaged with print media.

- Partnerships with prestigious newspapers across India, we offer cost-effective print media services.
- Publishing financial results, bank notices, tenders, post ballots, classified ads, job postings, display ads, recruitment ads, obituary ads, matrimonial ads, public notice ads, court notice ads, and other commercial materials for businesses to publish in newspapers.

# BULK EMAIL WHATSAPP AND SMS

- « Marketing/Promotional Emails: Expand client's marketing reach and enhance conversion rates
- « Legal and Compliance-Related Emails: Assist in sending legally compliant emails for various corporate communications
- « Transactional Emails: Delivery of personalized transactional emails including order confirmations, dispatch notifications, delivery alerts, and other customer-related communications





## MANPOWER SUPPLY

- « Provides Semi-skilled & skilled workforce plays in daily business operations.
- « Committed to delivering top-tier staffing solutions
- « Rigorous candidate validation process, including documentation, reference checks, and detailed record-keeping, we prevent potential fraudulent activities.
- « To ensure your business runs seamlessly, allowing you to focus on core activities without distraction.

## BULK SCANNING

- « Solutions for organizations that need scanning of large number of documents on regular basis
- « It is an efficient and economical way for companies to outsource their scanning processes to be managed by professional set-ups and purpose-built systems
- « Services include off-site records storage, documents, scanning, rotation, evaluating and shredding

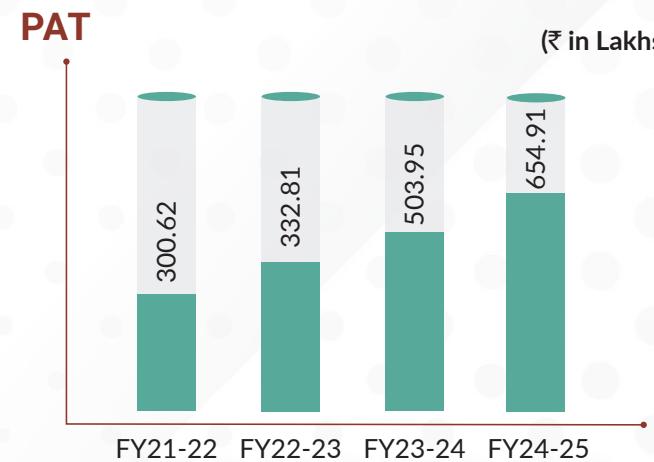
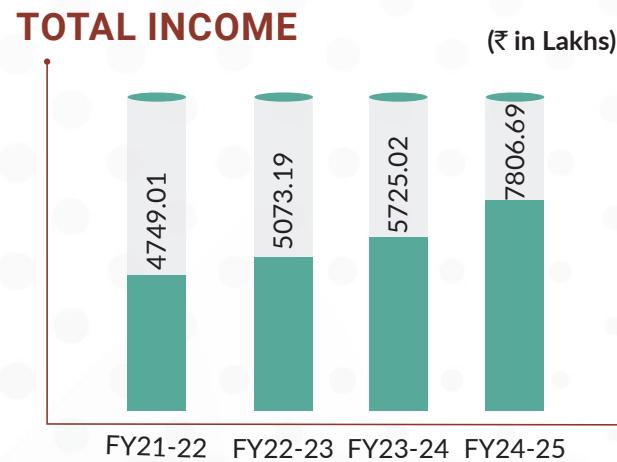


# FINANCIAL SNAPSHOT



# EBITDA Margins have steadily grown in past 4 years

**EBITDA MARGINS HAVE STEADILY GROWN IN PAST 4 YEARS**



**ASSET AND CAPITAL EFFICIENCY ARE ON AN UPSWING ON THE BACK OF BETTER ASSET UTILIZATION AND HIGHER MARGINS**

# Profit & Loss Statement

Particulars (₹ Lakhs)	FY21	FY22	FY23	FY24	FY25
Revenue from Operations	2,466.12	4,734.47	5,055.36	5,704.10	7,806.69
Other Income	15.76	14.54	17.84	20.92	22.44
<b>Total Income</b>	<b>2,481.88</b>	<b>4,749.01</b>	<b>5,073.20</b>	<b>5,725.02</b>	<b>7,829.13</b>
Cost of materials consumed	2,266.95	3,765.08	2,985.27	2,468.84	5,880.81
Purchase of Stock in Trade	-	219.18	665.89	250.34	68.71
Changes in inventories of finished goods, WIP and Stock in trade	(421.57)	(248.87)	(309.34)	694.97	(1,342.87)
Employee Expenses	111.66	181.83	268.12	338.10	342.66
Other Administrative Expenses	210.35	169.39	610.97	566.07	1,161.97
<b>EBITDA</b>	<b>314.49</b>	<b>662.40</b>	<b>852.29</b>	<b>1,406.70</b>	<b>1,717.85</b>
Depreciation and Amortization Expense	71.50	129.09	261.63	531.78	660.27
<b>EBIT</b>	<b>242.99</b>	<b>533.31</b>	<b>590.66</b>	<b>874.92</b>	<b>1,057.58</b>
Finance Cost	71.41	112.09	132.48	244.20	252.67
<b>Profit before Tax</b>	<b>171.59</b>	<b>421.22</b>	<b>458.18</b>	<b>630.72</b>	<b>804.91</b>
<b>Tax</b>					
Current Tax	47.74	124.29	154.50	185.00	202.60
Deffered Tax	(2.59)	(3.70)	(29.12)	(49.84)	(70.04)
Short/Excess Tax	-	-	-	(8.38)	17.44
<b>Profit After Tax</b>	<b>126.44</b>	<b>300.63</b>	<b>332.80</b>	<b>503.94</b>	<b>654.91</b>
Items that will be reclassified to profit or loss	-	0.65	0.83	6.61	(0.09)
<b>Total Comprehensive Income</b>	<b>126.44</b>	<b>301.28</b>	<b>333.64</b>	<b>510.56</b>	<b>654.82</b>
<b>PAT Margin (%)</b>	<b>5.13</b>	<b>6.36</b>	<b>6.60</b>	<b>8.95</b>	<b>8.39</b>
EPS	4.20	2.78	3.07	4.65	4.02
DEPS	4.20	2.78	3.07	4.65	2.59

# Balance Sheet - Assets

Assets (₹ Lakhs)	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25
<b>Non Current assets</b>					
Property, Plant and Equipment	220.71	529.72	1,060.62	1,962.97	1,764.95
Capital work-in-progress	-	-	-	-	-
Intangible Assets	61.83	41.22	20.61	-	-
Intangible Assets under development	-	-	-	-	-
Right Use of Assets	243.50	195.30	136.45	206.84	135.08
<b>Financial Assets</b>					
Investments	5.38	5.45	6.19	10.05	779.70
Loans	37.84	72.40	50.27	45.86	89.57
Other financial assets					
Deferred tax assets (net)	15.17	18.87	48.00	97.84	167.88
Other non-current assets	-	-	218.20	0.19	0.19
<b>Total Non Current Assets (A)</b>	<b>584.44</b>	<b>862.97</b>	<b>1,540.34</b>	<b>2,323.76</b>	<b>2,937.37</b>
<b>Current Assets</b>					
Inventories	772.66	1,021.53	1,330.88	635.90	1,978.78
<b>Financial Assets</b>					
Investments	-	-	-	-	-
Trade receivables	860.38	1,627.51	1,182.74	1,797.29	2,565.66
Cash and cash equivalents	10.73	78.91	69.07	44.50	51.42
Bank balances other than above	-	-	-	-	-
Loans & Advances	24.20	12.83	51.03	52.73	-
Current Tax Assets (Net)	54.15	93.44	109.38	101.24	433.38
Other current assets	80.86	320.03	418.32	1,049.35	2,137.09
<b>Total Current Assets (B)</b>	<b>1,802.99</b>	<b>3,154.25</b>	<b>3,161.42</b>	<b>3,681.02</b>	<b>7,166.33</b>
<b>Total Assets (A+B)</b>	<b>2,387.43</b>	<b>4,017.22</b>	<b>4,701.77</b>	<b>6,004.78</b>	<b>10,103.68</b>

# Balance Sheet - Liabilities

Liabilities (Rs. Lakhs)	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25
<b>Equity</b>					
Equity Share capital	421.39	1,082.78	1,082.78	1,082.78	3,248.35
Other Equity	318.47	1,444.70	1,777.48	2,271.81	739.40
Non-Controlling Interest	-	-	-	-	-
Share application money pending allotment	-	-	-	-	2,371.51
<b>Total Equity (A)</b>	<b>739.86</b>	<b>2,527.48</b>	<b>2,860.27</b>	<b>3,354.59</b>	<b>6,359.26</b>
Financial liabilities					
Borrowings	236.51	281.27	433.92	555.58	346.73
Lease Liabilities	259.56	207.47	143.77	233.19	163.45
Provisions	-	-	-	-	-
Deferred tax liabilities (Net)	-	-	-	-	-
<b>Total Non Current Liabilities (B)</b>	<b>496.07</b>	<b>488.74</b>	<b>577.69</b>	<b>788.77</b>	<b>510.19</b>
Financial liabilities					
Borrowings	100.64	241.90	653.90	990.59	1,292.57
Lease Liabilities	-	-	-	-	-
Trade Payables	914.35	471.78	301.50	604.93	1,598.17
Other financial liabilities	-	-	-	-	-
Provisions	61.64	138.43	162.38	190.23	208.21
Other current liabilities	25.32	66.22	64.32	71.35	73.83
Current tax liabilities (Net)	49.55	82.67	81.71	4.32	61.46
<b>Total Current Liabilities (C)</b>	<b>1,151.50</b>	<b>1,001.00</b>	<b>1,263.81</b>	<b>1,861.42</b>	<b>3,234.23</b>
<b>Total Equity and Liabilities (A+B+C)</b>	<b>2,387.43</b>	<b>4,017.22</b>	<b>4,701.77</b>	<b>6,004.78</b>	<b>10,103.68</b>

# Thank You

## REGISTERED OFFICE

24, 1<sup>st</sup> Floor, Palkhiwala House, Tara Manzil,  
1<sup>st</sup> Dhobi Talao Lane, Mumbai – 400 002.

## CORPORATE OFFICE

UP Warehouse, Mafco Yard, Plot No. 4 to 9,  
1<sup>st</sup> Floor, Sector-18, Vashi, Navi Mumbai – 400 703.

Email : [sales@djcorp.in](mailto:sales@djcorp.in) | Web : [www.djcorp.in](http://www.djcorp.in)

## Contact Us!

### Dhanraj Kunder

CFO, DJ Mediaprint & Logistics Limited  
[dhanraj.kunder@djcorp.in](mailto:dhanraj.kunder@djcorp.in)

### Khushboo Lalji

Company Secretary, DJ Mediaprint & Logistics Limited  
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