

**Date: July 20, 2025**

**To**

<b>Listing Compliance</b> <b>National Stock Exchange of India Ltd.</b> <b>Exchange Plaza, Plot no. C/1, G Block,</b> <b>Bandra-Kurla Complex, Bandra (E)</b> <b>Mumbai – 400051</b>	<b>Listing Compliance</b> <b>The Bombay Stock Exchange Limited,</b> <b>Phiroze Jeejeebhoy Towers,</b> <b>Dalal Street,</b> <b>Mumbai – 400 001.</b>
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**Subject:** Investor Updates Q1 FY'26

**Ref:** Reg. 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

**BSE Scrip Code: 543599; NSE Symbol; KSOLVES; ISIN: INE0D6I01023**

Dear Sir/Madam

Please find attached herewith the investor updates for Q1 FY'26.

This is for your information and records.

**For Ksolves India Limited**

**Manisha Kide**  
**Company Secretary & Compliance Officer**

# Ksolves Marks 5-Year Listing Milestone; FY26 Off to a Strong Start with 19.3% YoY Revenue Growth

As Ksolves celebrates five successful years of being listed, we are pleased to share a strong start to FY26, supported by healthy revenue growth, improved earnings per share, and a continued commitment to shareholder value.

## Financial Summary

Consolidated Financial Highlights for the quarter ended June 30, 2025

	Q4FY25	Q1FY26	Margin%	Q-o-Q Growth
Revenue (INR Crores)	33.33	37.67		13%
EBITDA (INR Crores)	8.6	9.9	26%	16.3%
PAT (INR Crores)	5.9	6.4	17%	9.6%

## Key Highlights – Q1 FY26

- **Revenue Growth**

- Consolidated Revenue from Operations stood at ₹37.67 crore, registering a 19.3% year-on-year (YoY) growth compared to ₹31.57 crore in Q1 FY25.
- On a sequential basis, revenue grew 13.0% quarter-on-quarter (QoQ), up from ₹33.33 crore in Q4 FY25.

- **Profitability**

- Operating Profit Margin at 26.4% vs. 25.6% in Q4FY25.
- PAT improved 9.6% QoQ, up from ₹5.9 crore in Q4 FY25.

Ksolves India Limited (Formerly known as Ksolves India Private Limited)

Registered. Office.: 317/276-Second floor, Lane No.3, Mehrauli Road, Saidulajab, Saket, New Delhi-110030,

Corporate Office: C-28,29, Second floor, C-Block, Smartworks, Tower -D, Logix Cyber Park, Sector 62, Noida, UP - 201301

Telephone No: 0120-4983851 Email Id: cs@ksolves.com Website: www.ksolves.com

CIN: L72900DL2014PLC269020

- **Dividend Declaration**
  - The Board has declared the first interim dividend of ₹1 per share for FY 2025–26, reinforcing our commitment to rewarding shareholders.
- **Earnings per Share (EPS)**
  - EPS for Q1 FY26 rose to ₹2.71, compared to ₹2.47 in Q4 FY25, highlighting sustained earnings momentum.
- **Strong Balance Sheet**
  - As of June 30, 2025, Ksolves remains net debt free, maintaining a net positive cash position, reflecting prudent financial management.

## Mr. Ratan Kumar Srivastava, Chairman and Managing Director, Ksolves

*“Ksolves has kicked off FY26 with confidence, backed by solid operational performance and a sharp focus on long-term value creation. As we celebrate **five successful years as a listed company**, we extend our heartfelt gratitude to all our stakeholders for their continued trust and support.*

Over the years, Ksolves has remained deeply rooted in its core values of **innovation, agility, and excellence**—delivering high-impact solutions and consistently creating value for customers, shareholders, and partners.

With a strong foundation and a clear growth trajectory, we are well-positioned to enter the next phase of our journey. We sincerely thank our customers, investors, employees, and stakeholders—your support is the driving force behind our continued success.”

## Business Highlights – Q1 FY26

Ksolves continues to strengthen its global footprint across key verticals, securing strategic wins and delivering mission-critical digital transformation projects.

- **Telecom–North Africa:** Successfully secured and delivered a large-scale Big Data ingestion pipeline for one of the largest telecom companies in North Africa, enabling real-time intelligence and analytics across their national network infrastructure.
- **Digital Commerce–Global:** Currently delivering an enterprise-grade Big Data (HBase) solution for a global leader in real-time digital commerce (revenue approx. \$70 million), supporting a high-performance data infrastructure to manage millions of daily transactions.

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- **Retail–India:** Selected as the Odoo implementation partner by a renowned 60-year-old co-operative society with an extensive retail presence across Goa. The engagement begins with key business modules—CRM, Sales, Purchase, Inventory, and Accounting.
- **Telecom–New Zealand:** Onboarded a \$1B+ telecom provider for our proprietary Data Flow Manager product, empowering real-time, scalable data orchestration across mobile and broadband networks.
- **Salesforce Product Growth-SMS Ninja:** Our flagship Salesforce SMS application, SMS Ninja, continues its robust growth trajectory, securing multiple annual contracts with new clients during the quarter.
- **Healthcare-U.S:** Successfully completed a Salesforce project for a leading U.S.-based healthcare services company, further cementing our presence in the fast-growing healthcare technology sector.

## Five Years of Listing and Value Creation

Since our listing in July 2020, we have delivered exceptional growth and value to our shareholders.

- **Robust Financial Performance:** Achieved 10x revenue and 50x profit growth, reflecting strong financial health, disciplined cost management, and prudent capital allocation.
- **Market Capitalization Growth:** Market cap grew from ₹157.83M in July 2020 to ₹9280M in July 2025—a 5780% increase. Shareholder base expanded from 130 to 60,000+.
- **Shareholder Returns:** Total shareholder return reached ~63x since listing. Delivered strong IRR of over 150% in 5 years of listing
- **Strong Financials and Growth:** Delivered 143% ROE, 205% ROCE, and a 5-year CAGR of 119% in FY 2025.

## Our Successful Participation at Key Industry Events

Ksolves boosted brand visibility, networking, and pipeline growth through strategic events.

- Presented DFM & Big Data Support Package in Data Innovation Summit, 2025 in Kistamässan, Stockholm
- Presented DFM and Cost-Effective Data Governance Strategies in DGIQ + Enterprise Data World in Anaheim, California
- Presented our Capabilities & Success Stories in Agentforce World Tour in Javits Center, New York
- Presented DFM; Our Client also shared its experience with DFM in Gartner in Las Vegas, Nevada.

### Forward Looking and Cautionary Statements

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