

# **INTEGRATED INDUSTRIES LIMITED**

CIN-L10719DL1995PLC277176 Formerly known as Integrated Technologies Limited

May 28, 2025

To,
The Manager (Listing Department)
BSE Limited
P.J Tower, Dalal Street,
Mumbai – 400 001

**Scrip Code: 531889** 

Subject: Regulation 30 of the SEBI (LODR) Regulations, 2015 – Investor Presentation

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (LODR) Regulations, 2015, please find attached a copy of the investor presentation being issued today.

You are requested to take the same on your records.

Yours faithfully,
For Integrated Industries Limited
(Formerly known as Integrated Technologies Limited)

For INTEGRATED INDUSTRIES LIMITED

Director/Authorised Signatory

Saurabh Goyal Managing Director DIN: 01094455

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## Integrated Industries Limited

### Integrated Industries Reports Strong O4 FY25. Consolidated Revenues up 21.70%, NP up 27.45%

Delhi – May 28<sup>th</sup>, 2025: Integrated Industries Limited, (BSE Script id – 531889): We are pleased to present an update on the business performance of Integrated Industries Ltd. for the quarter and year ended March 31, 2025. Our continued focus on strategic growth, operational excellence, and market expansion has resulted in a remarkable performance.

Key Financial Highlights - Consolidated (3 month)

Particulars (₹ Cr)	Q4 FY25	Q3 FY25	% Change
Total Income	242.64	199.37	21.70%
EBITDA	24.67	17.81	38.52%
EBITDA (%)	10.17%	8.93%	124 Bps
Net Profit	22.61	17.74	27.45%
Net Profit (%)	9.32%	8.90%	42 Bps

**Key Financial Highlights – Consolidated (12 month)** 

Particulars (₹ Cr)	12M FY25	12M FY24	%Change
Total Income	769.35	331.26	132.25%
EBITDA	72.28	29.44	145.52%
EBITDA (%)	9.39%	8.89%	50 Bps
Net Profit	67.82	24.94	171.93%
Net Profit (%)	8.82%	7.53%	129 Bps

# Commenting on the Financial performance Mr SAURABH GOYAL, Managing Director of M/s Integrated Industries Limited said

We are pleased to share that the company has delivered a robust financial performance in Q4 FY25, reflecting the continued strength of our business fundamentals, operational efficiencies, and strategic execution.

Revenue Growth: Our Total Income stood at ₹242.64 crore in Q4 FY25, marking a 21.70% increase over ₹199.37 crore in Q3 FY25. This growth is a result of strong demand for the products and focused customer taste preference products. The consistent top-line expansion reaffirms our ability to deliver sustained growth in a dynamic market environment.

Profitability Metrics: Our EBITDA for the quarter was ₹24.67 crore, an increase of 38.52% over ₹17.81 crore in the previous quarter. EBITDA margin improved by 124 basis points, reaching 10.17%, compared to 8.93% in Q3 FY25. This margin expansion is a direct outcome of better operating leverage, cost optimization measures, and improved product mix.

Bottom Line Performance: We reported a Net Profit of ₹22.61 crore in Q4 FY25, up 27.45% from ₹17.74 crore in Q3 FY25. The Net Profit margin also saw an improvement of 42 basis points, reaching 9.32%, compared to 8.90% in the previous quarter. This improvement demonstrates our continued focus on enhancing shareholder value through profitable growth.

"We are pleased to announce our strategic decision to expand our biscuit manufacturing capacity by setting up a second production unit in Sikandrabad, Uttar Pradesh. This development is in line with our long-term vision to strengthen our market presence, enhance supply chain efficiency, and cater to the growing demand across southern and central India. The Sikandrabad unit is being planned with advanced automation and energy-efficient technologies to ensure superior product quality, cost competitiveness, and sustainability. This new facility will be equipped to produce a wider range of biscuit SKUs, including premium and health-focused variants, thereby enabling us to respond more dynamically to evolving consumer preferences."

This expansion reflects our continued commitment to investing in scalable infrastructure, strengthening our brand, and delivering long-term value to all stakeholders. We anticipate the **Sikandrabad** unit to be operational by October 2026 with positive contributions expected to begin soon after commissioning.

As regards our existing product segments, we developed a range of healthier biscuit options, including low-sugar, High-Fiber, and gluten-free variants which are well accepted in the market. Further, regional Flavors and ingredients are being considered to appeal to diverse Indian tastes, leveraging local preferences for Flavors like cardamom, saffron, and jaggery.

#### **Outlook:**

As promoters, we are encouraged by the consistent quarter-on-quarter improvement in financial and operational performance. The strategic investments made over the past quarters are beginning to yield results, and we remain confident in the long-term growth prospects of the company. Going forward, we will continue to focus on innovation, operational excellence, and market expansion to sustain our growth momentum.

We take this opportunity to thank all our stakeholders — employees, partners, customers, and shareholders — for their continued support and trust.

### **About The Company**

M/S Integrated Industries Limited is engaged in the Business of Organic & Inorganic food products, Bakery Products, and other Processed food items.

In 2023, It successfully acquired a Running Biscuit Manufacturing Plant at Neemrana, Rajasthan in its Subsidiary M/s Nurture Well Food Limited.

M/s Nurture Well Food Limited Manufactures Biscuits & Cookies Under the Brand Name RICHLITE, FUNTREAT and CRUNCHY CRAZE at State-of-the-art Production Facilities in Neemrana Rajasthan.

Our Biscuits and Cookies are available at all major retail Outlets in Neighborhoods across North India. The Distribution Network of the company is supported by a Large Number of Super Stockiest and Distributors.

We have a Strong Network of 150+ Business partners through them we Distribute Our Products in The Complete North Indian market covering J&K, Himachal, Punjab, Rajasthan, Uttrakhand, Delhi NCR, and Uttar Pradesh. Along with the Domestic Market, Our Product has Extremely Good Acceptability in Overseas markets such as UAE, Somalia, Tanzania, Kuwait, Afghanistan, Congo, Kenya, Rwanda & Seychelles.

### Disclaimer

Certain statements in this document that are not historical facts are forward looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

For Further Information, Please Contact us on info@integratedindustries.in