



NURTURE WELL INDUSTRIES LIMITED

CIN-L10719DL1995PLC277176

Formerly known as Integrated Industries Limited

12/02/2026

To,
The Manager (Listing Department)
BSE Limited
P.J Tower, Dalal Street,
Mumbai — 400 001

Scrip Code: 531889

Subject: Earnings Presentation on Un-audited Financial Results (Standalone and Consolidated) for the Quarter and Nine Month ended December 31, 2025.

Dear Sir/Madam,

Please find attached a copy of Company's Q3 & 9M FY26 ended Earnings Presentation, which the Company proposes to share with Analysts / Investors with respect to its Un-Audited Financial Results (Standalone and Consolidated) for the Quarter and Nine Month ended December 31, 2025, as approved by the Board of Directors in their meeting held on February 12, 2026

This is for your information and record.

Yours faithfully,

**For Nurture Well Industries Limited
(Formerly known as Integrated Industries Limited)**

**Priyanka
Company Secretary & Compliance Officer
Mem-A69893**



NURTURE WELL INDUSTRIES LIMITED

(Formerly integrated Industries Limited)

Q3 & 9M FY26 INVESTOR PRESENTATION



This presentation and its accompanying materials (collectively, the "Presentation") have been prepared by NURTURE WELL INDUSTRIES LIMITED ("NURTURE," "the Company," or "we") for informational and discussion purposes only. This Presentation does not constitute an offer to sell or solicitation of an offer to purchase any securities, investment advice, or recommendation, nor should it be relied upon as the basis for any investment decision or contractual commitment. Any securities offering by the Company will be made exclusively through formal offering documents containing complete information about the Company, its business, and associated risks.

While the information contained herein has been compiled from sources the Company believes to be reliable, the Company makes no representations or warranties, express or implied, regarding the accuracy, completeness, or fairness of the information presented. This Presentation may not include all material information concerning the Company, and any reliance on this information is entirely at the recipient's own risk. The Company expressly disclaims all liability for any errors, omissions, or inaccuracies contained herein.

This Presentation contains forward-looking statements concerning the Company's business prospects, market opportunities, and strategic outlook based on current expectations and assumptions. These statements are subject to significant risks and uncertainties, and actual results may differ materially from those expressed or implied. Various factors may cause actual outcomes to vary, including economic conditions in India and internationally, industry trends and competitive dynamics, execution of business strategies, technological developments, revenue variability, market acceptance, regulatory changes, and other business risks. The Company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

Any forward-looking statements, projections, or opinions attributed to third parties included in this Presentation are not endorsed by the Company, and the Company assumes no responsibility for their accuracy or reliability. By reviewing this Presentation, recipients acknowledge that they have read, understood, and agree to be bound by the terms of this disclaimer.

COMPANY OVERVIEW



Incorporated in 1995, **NURTURE WELL INDUSTRIES LIMITED** (Formerly integrated Industries Limited) is a diversified food company engaged in the manufacturing of **organic and inorganic food products, bakery items, and processed foods**. With a strong legacy in the FMCG sector, IIL has progressively expanded its footprint in high-growth food categories with a focus on quality, innovation, and scale.

As part of its strategic growth initiative, IIL has acquired a running biscuit manufacturing facility through its **subsidiary, M/s Nurture Well Foods Limited**.

Nurture Well Foods Ltd.

Established in 2023, **Nurture Well Foods Ltd.** manufactures premium biscuits and cookies for domestic and international markets under the brands **RICHLITE, FUNTREAT, and CRAZY CRUNCH**.

Its **Neemrana (Rajasthan)** facility, with a capacity of **3,400 MT per month**, features modern automated technology and adheres to strict quality standards. Using premium ingredients, the company offers **butter-rich cookies, center-filled biscuits, and Indian-inspired flavors** that combine nutrition with indulgence.



KEY FACTS & FIGURES



30+
No. of Products

150+ across North India
Distribution Partners

9+ countries in Africa & Middle East
Export Presence

**RICHLITE,
FUNTREAT, CRUNCHY KRAZE**
Brand Portfolio

North India – J&K to Uttar Pradesh
Domestic Reach

**Biscuits, Cookies, Bakery,
Organic & Processed Foods**
Core Business Segments

Exports & Modern Trade
Market Focus

REVENUE
766 Crore

FY25
EBITDA
69 Crore

PAT
67 Crore



Mr. Saurabh Goyal
Managing Director

Mr. Saurabh Goyal is a seasoned professional with expertise in managing businesses across stainless steel kitchenware, financial management, and imports. With a strong academic background and diverse skill set, he has consistently driven growth and profitability.

Mr. Sanidhya Garg
Executive Director



Mr. Sanidhya Garg is a dynamic young professional passionate about the biscuit industry. With 1.5 years of experience, he has already made a notable impact, demonstrating strong potential for driving growth and success.

OUR PROGRESS, POWERED BY PURPOSE



Acquired running biscuit plant at Neemrana, Rajasthan

May 2023

Revenue surpassed ₹450 crore.

December 2024

Revenue surpassed ₹300 crore.

August 2023

Expanded internationally to strengthen global presence and market reach.

April 2023

Incorporation of the Nurture Well



- **Established Legacy:** Over two decades of experience in the food and FMCG sector.
- **Strategic Acquisition:** Entry into the fast-growing biscuit and bakery market through a modern, scalable manufacturing asset.
- **Strong Brand Portfolio:** Well-recognized regional brands with strong recall in North India.
- **Robust Distribution Network:** 150+ channel partners ensuring deep market penetration.
- **Export Growth Potential:** Expanding presence in emerging international markets.
- **Scalable Model:** Ready manufacturing capacity with room for capacity expansion and new product launches.
- **Health & Quality Focus:** Alignment with rising consumer demand for nutritious, high-quality snacking options.

BUSINESS OVERVIEW





Trendy Biscuits for all





Trendy Biscuits for all



PRODUCT OFFERINGS (3/5)



PREMIUM BAKERY COOKIES

Available in 7 tasty variants:

- Butter
- Almond
- Coconut
- Jeera
- Choco Chip
- Kaju Pista
- Tuty Fruity



Available in **200g** and **400g** packs



CRUNCHY KRAZE

Introducing New Range of Biscuit



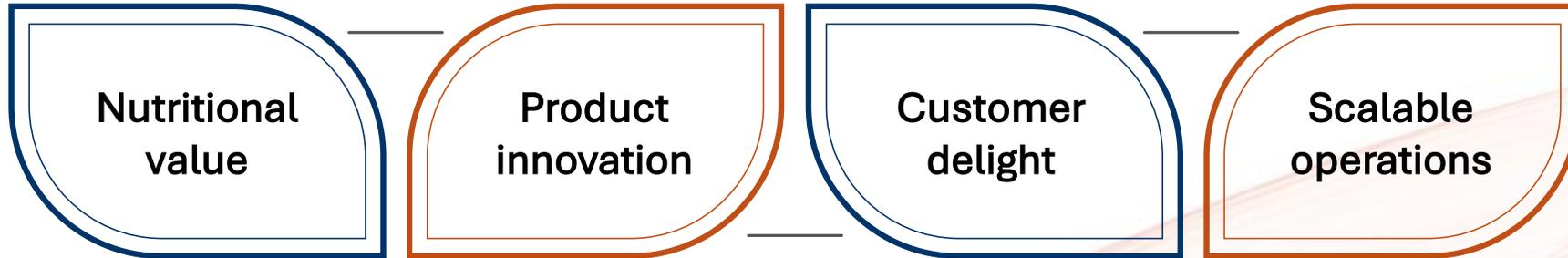
NEW PRODUCT LAUNCHED (5/5)





COMMITMENT TO QUALITY AND INNOVATION

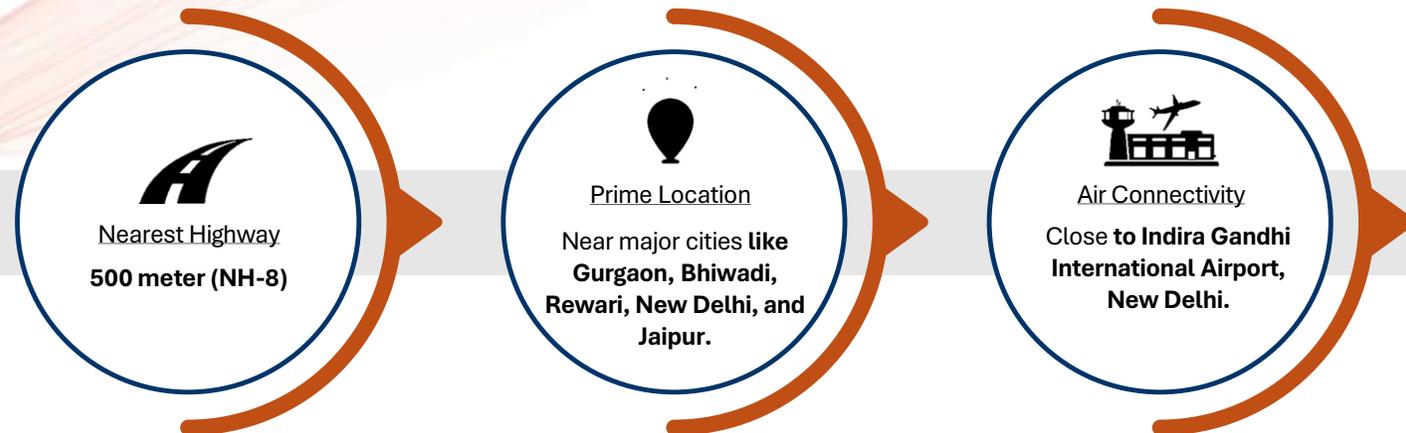
At its core, both *Integrated Industries* and *Nurture Well Foods* are driven by a shared commitment to **delivering quality, healthy, and enjoyable food experiences**. From sourcing premium ingredients to employing modern baking technologies, the companies emphasize:



With a clear growth trajectory, a scalable supply chain, and a focus on consumer wellness, IIL is well-positioned to capture larger market share in India and abroad.

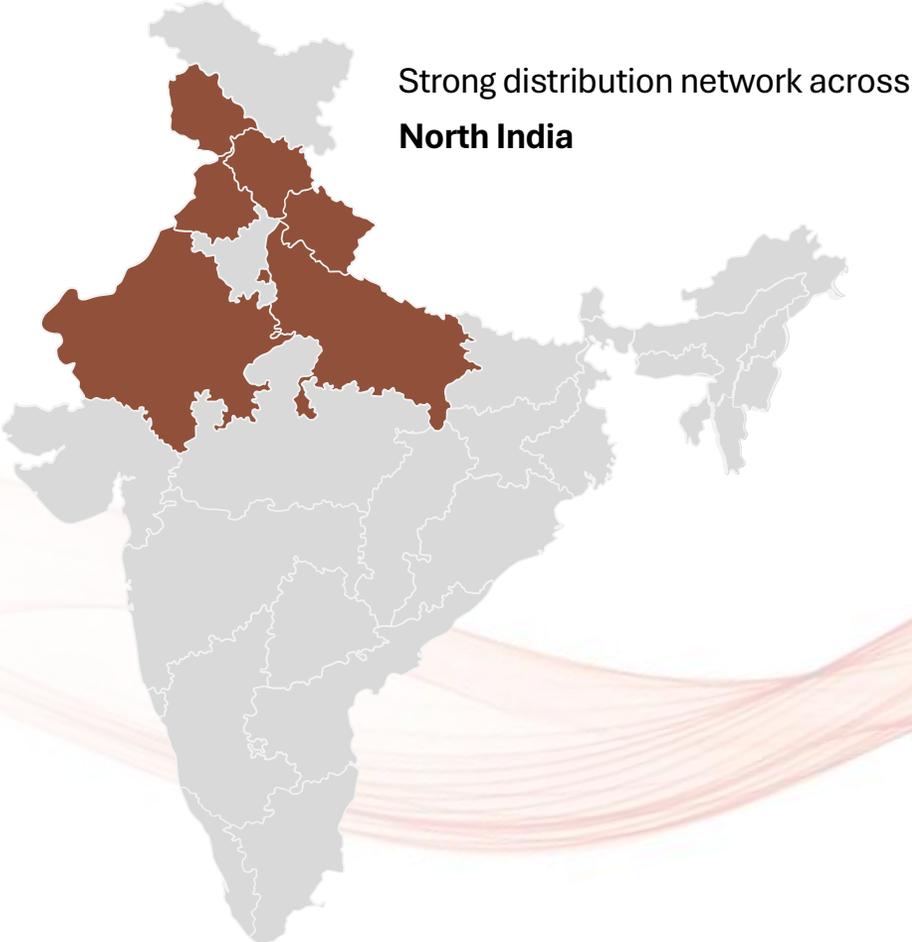


Offers lower establishment costs and excellent road connectivity to neighboring states.



Established strong acceptance in **international markets**, with exports to countries including:

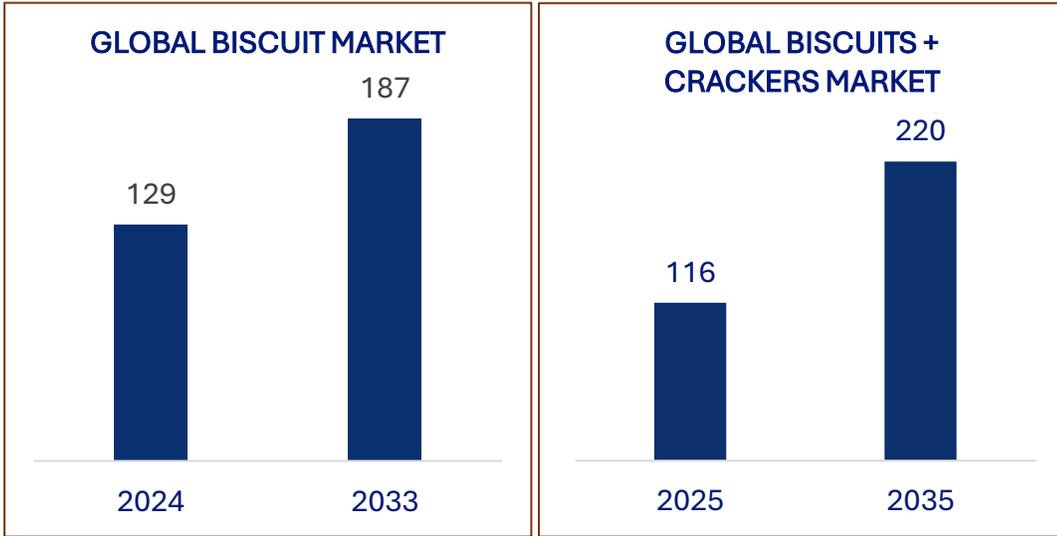
Well-established in international markets, with a strong presence across:



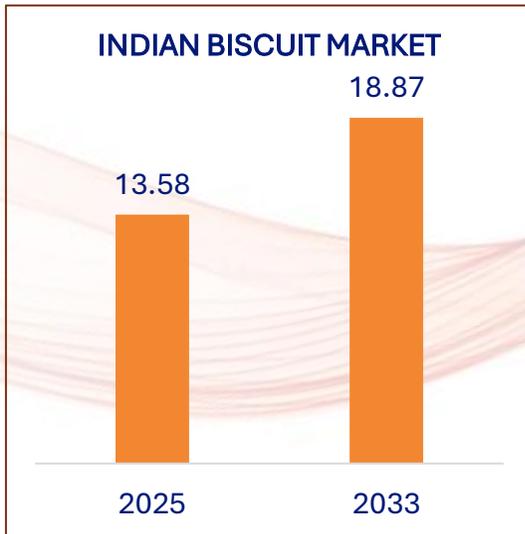
THIS GROWING GLOBAL FOOTPRINT UNDERLINES THE BRAND'S QUALITY STANDARDS, TASTE ACCEPTANCE, AND MARKET ADAPTABILITY.

INDUSTRY OVERVIEW





USD billion



Global Market Outlook

- By region: Asia-Pacific accounted for ~32.74% share in 2024 global biscuits market; sweet biscuits expected to remain largest category. [Fortune Business Insights](#)

India Market Outlook

- India exports biscuits to over **180 countries**, with India itself being the top global exporter in FY24 (~ 334,330 shipments) ahead of Turkey and South Africa.
- Per capita consumption in India (for biscuits) is low versus developed markets: e.g., ~2.5-2.6 kg per person per year, signalling headroom. [peeaar.in+1](#)

Source : [Global Biscuit Market](#)

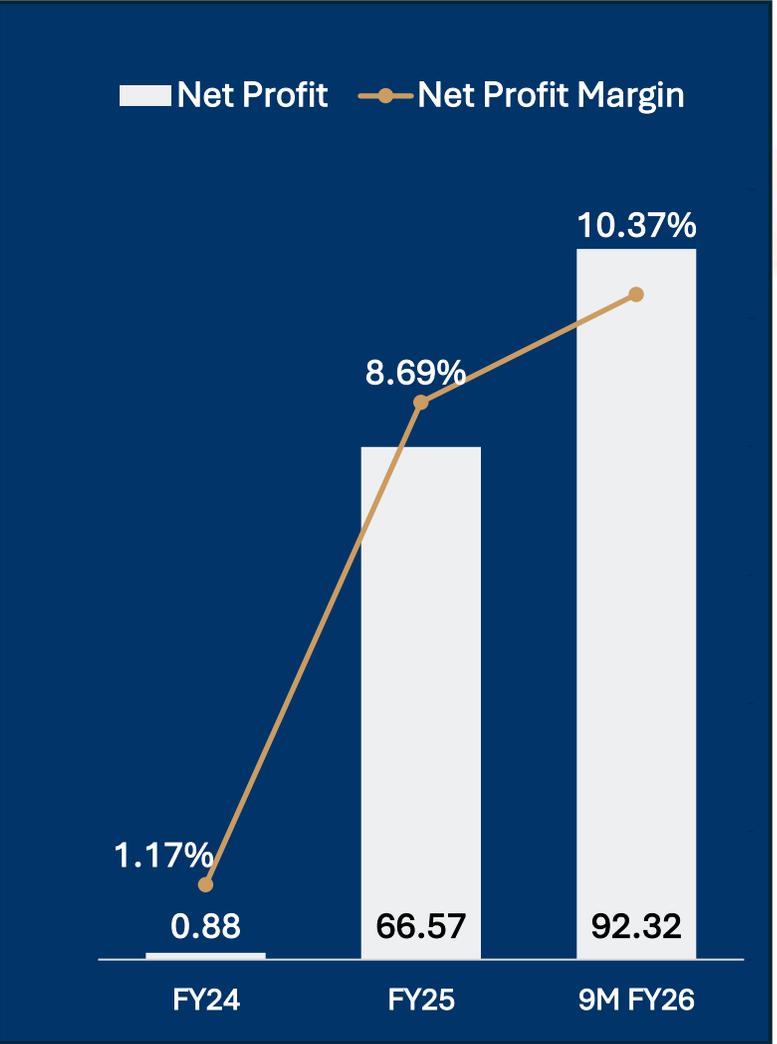
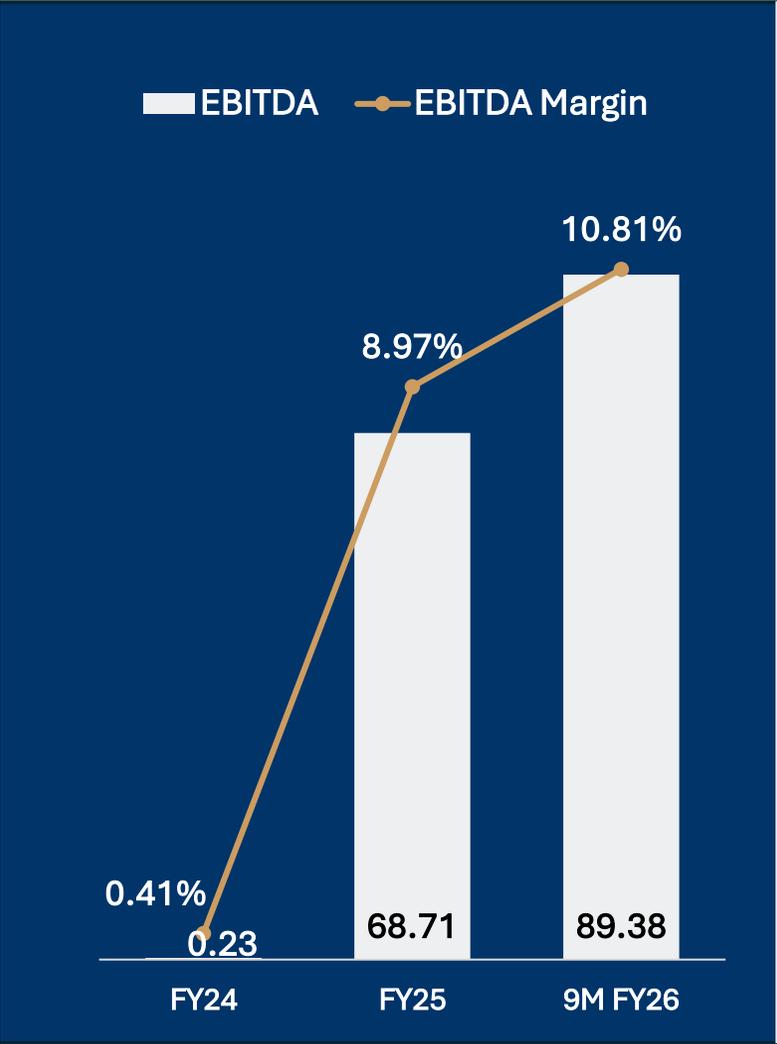
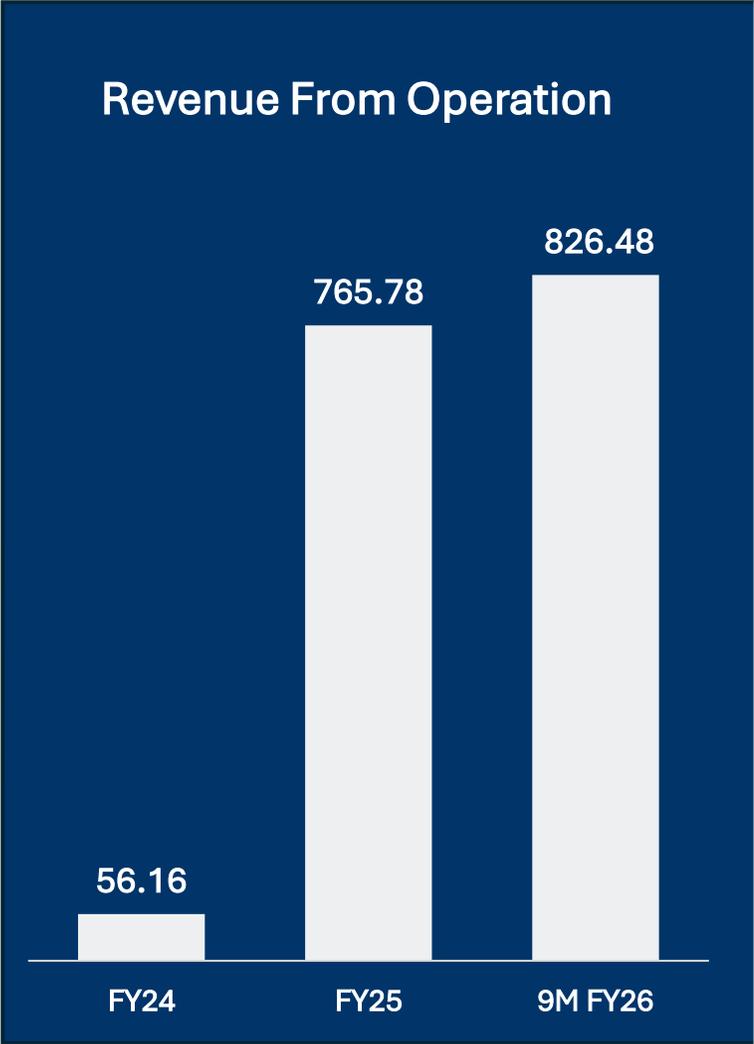
KEY GROWTH DRIVERS

- **Rising Disposable Income & Middle-Class Expansion** – Higher purchasing power boosting packaged food consumption.
- **Urbanisation & Convenience Demand** – Increasing preference for on-the-go, ready-to-eat, and portion-packed snacks.
- **Health & Wellness Trend** – Surge in demand for multigrain, high-protein, gluten-free, and low-sugar biscuits.
- **Premiumisation & Brand Consciousness** – Shift from mass-value to premium and artisanal biscuit segments.
- **Rural & Semi-Urban Penetration** – Deeper distribution networks expanding reach beyond metros.
- **Product & Packaging Innovation** – New flavours, small-pack SKUs, sustainable packaging driving impulse buying.
- **Digital & E-commerce Growth** – Online grocery platforms boosting visibility and direct-to-consumer brands.
- **Export Potential** – Expanding exports to Asia, Africa, and Middle East markets due to cost competitiveness.
- **Organised Segment Growth** – Increasing consolidation in branded snacking; organised players gaining share.
- **Government Support & Incentives** –
 - **PLI Scheme for Food Processing** – ₹10,900 crore outlay to boost production & exports.
 - **PMFME Scheme** – Aiding micro food enterprises with branding, marketing & infrastructure support.
 - **Mega Food Parks & Cold Chain Schemes** – Improving logistics & value-chain efficiency.



FINANCIALS OVERVIEW





All figures in ₹ Crore, Except Margin in%

Income Statement (in ₹ Crore)	9M FY26	9M FY25	YoY Change	FY25	FY24
Revenue from Operations	826.48	525.49	57.28%	765.78	56.16
Cost of Material Consumed	702.84	454.68		662.56	53.18
Employee benefit Expense	7.58	5.31		7.83	0.20
Other Expenses	26.68	19.11		26.68	2.55
Total	737.10	479.10		697.07	55.93
EBITDA	89.38	46.39	92.67%	68.71	0.23
EBITDA Margin (%)	10.81%	8.83%	198 bps	8.97%	0.41%
Depreciation and Amortization Expense	2.27	2.01		2.76	0.01
EBIT	87.11	44.38	96%	65.95	0.22
Financial costs	0.57	0.04		1.09	0.44
Other Income	2.12	1.22		3.57	1.48
PBT	88.66	45.56	88%	68.43	1.26
Tax Expense					
Current Tax	2.37	0.83		0.74	
Deferred Tax	0.58	0.86		1.12	0.38
PAT	85.71	43.87	95.37%	66.57	0.88
Net Profit	92.32	45.21	104.20%	66.57	0.88
Net Profit Margin (%)	10.37%	8.35%	202 bps	8.69%	1.57%
EPS (Diluted)	3.15	1.59	98.11%	2.64	0.06

All figures in ₹ Crore, Except Margin in%

Q3 FY 26 INCOME STATEMENT



Income Statement (in ₹ Crore)	Q3 FY26	Q3 FY25	YoY Change
Revenue from operations	289.77	198.75	46%
Cost of Material Consumed	244.88	173.14	
Employee benefit Expense	2.59	1.95	
Other Expenses	9.11	6.47	
Total	256.58	181.56	
EBITDA	33.19	17.19	93%
EBITDA Margin (%)	11.45%	8.65%	280 bps
Depreciation and Amortization Expense	0.77	0.69	
EBIT	32.42	16.50	96%
Financial costs	0.34	0.03	
Other Income	0.11	0.62	
PBT	32.19	17.09	88%
Tax Expense			
Current Tax	0.84	0.19	
Deferred Tax	0.30	0.40	
PAT	31.05	16.50	88%
Net Profit	34.60	17.74	95%
Net Profit Margin (%)	11.94%	8.93%	304 bps
EPS (Diluted)	1.19	0.58	105%

All figures in ₹ Crore, Except Margin in%

Equities and Liabilities	H1 FY26	FY25	FY24
Shareholder's Funds			
Share Capital	23.33	23.33	9.62
Other Equity	282.78	237.11	116.5
Non-Controlling interest	55.84	43.80	126.12
Total	361.95	304.24	252.24
Non-Current Liabilities			
Borrowings	0.91	1.05	0.1
Lease Liability	0.12	0.28	0.00
Provisions	0.55	0.37	0.1
Deferred Tax Liabilities (net)	2.17	1.89	0.00
Total Non-Current Liabilities	3.75	3.59	0.20
Current Liabilities			
Short Term Borrowings	10.06	0.25	0.02
Trade Payables	156.36	170.37	42.3
Other Current Liabilities	4.61	4.11	0.32
Short Term Provisions	0.06	0.04	0.00
Current Tax Liability (Net)	1.61	0.57	0.00
Total Current Liabilities	172.70	175.34	42.64
Total	538.40	483.17	295.08

Assets	H1 FY26	FY25	FY24
Non-current Assets			
Fixed Assets	77.67	50.50	1.25
Investment Property	0.22	0.28	76.55
Goodwill	22.63	22.63	0.00
Deferred tax assets (Net)	0.00	0.00	0.45
Other Non Current Assets	123.11	127.99	0.00
Total Non-current Assets	223.63	201.40	78.25
Current Assets			
Inventories	14.66	12.23	44.72
Trade Receivables	216.40	193.09	0.00
Cash & Cash Equivalents	3.22	13.86	0.61
Current Tax Assets	80.60	62.58	0.00
Other Current Assets	0.00	0.00	45.28
Total Current Assets	314.88	281.76	90.61
Total	538.51	483.16	168.86

All figures in ₹ Crore

Cash Flow Statement	H1 FY26	FY25	FY24
Cash Flow from Operating Activity	10.4	48.09	-45.88
Cash Flow from Investing Activity	-23.74	-129.82	-76.74
Cash Flow from Financing Activity	-0.36	87.10	123.22
Cash and Cash Equivalents at the Beginning of the Year	13.86	7.24	0.01
Cash and Cash Equivalents at the End of the Year	3.22	13.86	0.61

All figures in ₹ Crore



THANK YOU



NURTURE WELL INDUSTRIES LIMITED
(Formerly Integrated Industries Limited)

Phone: +91-9811060171

Email: info@integratedindustries.in

Website: www.integratedindustries.in

ORIM[®] CONNECT

Corporate Communication Advisors

Phone: +91 82085 63201

Email: letsconnect@orim.in

Website: www.orim.in/orim-connect/

