

May 16, 2025

Listing Compliance & Legal Regulatory  
BSE Limited  
Phiroze Jeejeebhoy Towers Dalal  
Street, Mumbai 400001  
Stock Code: 543227, 974820 & 975101

Listing & Compliance  
National Stock Exchange of India Limited  
Exchange Plaza, Bandra Kurla Complex  
Bandra East, Mumbai 400 051  
Stock Code: HAPPSTMNDS

Dear Sir/Madam,

**Sub: Communication to Shareholders – Financial Results for the Quarter and Financial Year ended March 31, 2025**

With reference to our letter dated May 12, 2025, please find enclosed herewith an e-mail communication dated May 16, 2025, pertaining to key highlights of the Company's performance for the quarter and financial year ended March 31, 2025, which has been sent to all the shareholders whose e-mail IDs are registered with the Company/Depositories.

This is for your information and records.

Thanking you,  
Yours faithfully,  
For **Happiest Minds Technologies Limited**

**Praveen Kumar Darshankar**  
**Company Secretary & Compliance Officer**  
**Membership No. F6706**



## REVENUES

# \$ 63 M

Clients

## 281

People

## 6,632

PAT

### ₹ 3,401 Lakhs

EBITDA

### ₹ 10,985 Lakh

Final Dividend

### ₹ 3.5

Dear Shareholder,

Greetings from Happiest Minds Technologies Limited

The Board of Directors of the Company at their meeting held on May 12, 2025, has approved the audited financial statements of the Company for the quarter and financial year ended as on March 31, 2025 and recommended a final dividend of Rs 3.50/- per equity share of Rs.2/- each for the financial year ended March 31, 2025, subject to the approval of the members at the ensuing 14th Annual General Meeting (AGM) of the Company.

Please find the shareholder's report on the financial results and related matters attached herewith.

For further details, you can visit the Company's website

<https://www.happiestminds.com/investors/>

Thanking you,

Yours faithfully,

**Praveen Kumar Darshankar**

Company Secretary & Compliance Officer

Happiest Minds Technologies Limited

# “



Happiest Minds continues to show above-industry-leading growth this fiscal year. The ten strategic transformational changes that we rolled out are shaping Happiest Minds' future. Our strategic initiatives, along with the continued commitment of our teams, have us well-positioned for strong double-digit organic growth in FY26 and beyond. Economists are projecting a slowdown in some of our largest markets; I want to emphasize that we have healthy pipelines of demand and do not see any recession-driven slowdown.

## ASHOK SOOTA

CHAIRMAN & CHIEF MENTOR

# “

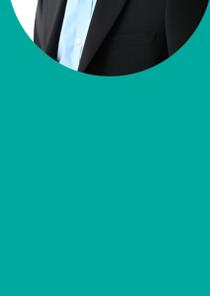


I am extremely happy to report on an annual growth of 26% in constant currency with an EBITDA of 21.4%, the latter, well in line with our guidance. Adjusted for a one-time bad debt and continued investments in Gen AI and Sales teams, Operating margin and EBITDA continue to be industry leading and comparable to the previous year. PAT and EPS adjusted for acquisition related costs and exceptional item, a reliable measure of performance, continues to remain steady.

## VENKATRAMAN NARAYANAN

MD & CFO

# “



The transformative initiatives we have launched over the last year are beginning to yield results and are laying a robust foundation for future growth. Our move to a vertical structure has resulted in accelerated growth in several verticals like Healthcare and BFSI. We continue to see an increase in the share of the Healthcare vertical, which saw large new deals totalling \$20 Mn from 4 customers and these are likely to be repeated next year. The two transformations that we initiated around GenAI BU and the independent NN hunting team have seen a good buildup in the pipeline that should result in revenue growth. Our other initiatives around High Potential accounts, GCC and Private Equity pursuit are beginning to take hold and should start yielding results in the ensuing quarters.

## JOSEPH ANANTHARAJU

Co-Chairman and CEO

## KEY

## PROJECT WINS

For a **US based not-for-profit organization in media and publication**, Happiest Minds has been chosen as a strategic partner to build their customer master data management using Pimcore® platform.

For an **American Insurance broker**, Happiest Mind is leveraging MS Power Platform to build their Client Data Portal

For a **global market research agency**, Happiest Minds is leveraging Generative AI to develop their End User Chat platform.

For a **US manufacturer of intelligent fluid-flow equipment**, Happiest Minds was chosen to build their next-generation connected products.

For a **Middle Eastern E-Commerce company**, Happiest Minds is providing cybersecurity assessment & implementation services

For a **Middle Eastern bank**, Happiest Minds is providing Risk and Governance Consulting Services

## AWARDS



**'Inspiring Firms in AI & Analytics' at the 3AI ACME Award**



**WOW Workplace Award for IT, ITes & GCC**



**Best DevOps Framework for Scalability and Security (IT Services) in 6th Edition India DevOps Show 2025**



**Won 2nd in "IT Services" category at the ESC Export Excellence Awards 2025**

## ANALYST MENTIONS



**'Product Challenger' in ISG Provider Lens Study for Digital Engineering Services – Europe, US**



**'Major Contender' in Everest Industry 4.0 PEAK Matrix 2025**



**'Major Contender' in Everest Data and AI (D&AI) Services for Mid-market Enterprises PEAK Matrix 2025**



**'Innovators and Major Players' in NelsonHall's Transforming Core Banking Services NEAT Report**



**'Seasoned Vendors' in AIM Research's PeMa Quadrant for MLOps Service Providers 2025**

## Key Financial Metrics

Particulars	Q4 FY25	Q3 FY25	QoQ	Q4 FY24	YoY	FY25	FY24	YoY
Revenues (\$'000)	62,919	62,719	0.3%	50,077	25.6%	243,570	196,130	24.2%
Growth in CC			1.1%		27.9%			25.6%
Revenues	54,457	53,081	2.6%	41,729	30.5%	206,084	162,466	26.8%
Other Income	2,595	2,296		2,521		10,138	8,537	
Total Income	57,052	55,376	3.0%	44,250	28.9%	216,222	171,003	26.4%
Operating Margin <sup>1</sup>	7,937	9,264	(14.3)%	8,390	(5.4)%	35,749	34,044	5.0%
%	14.6%	17.5%		20.1%		17.3%	21.0%	
EBITDA	10,985	11,686	(6.0)%	10,822	1.5%	46,224	42,122	9.7%
%	19.3%	21.1%		24.5%		21.4%	24.6%	
Finance Cost	2,379	2,442		975		9,112	3,985	
Depreciation	1,201	1,172		857		4,552	3,844	
Profit before Non Cash/Exceptional	7,401	8,073	(8.3)%	8,990	(17.7)%	32,553	34,292	(5.1)%
%	13.0%	14.6%		20.3%		15.1%	20.1%	
Amortization/Unwinding Interest <sup>2</sup>	1,145	1,178		668		5,151	2,224	
Exceptional Item	1,216	-		(1,295)		1,858	(1,402)	
PBT	5,039	6,894	(26.9)%	9,615	(47.6)%	25,547	33,468	(23.7)%
%	8.8%	12.5%		21.7%		11.8%	19.6%	
Tax	1,638	1,884		2,417		7,080	8,629	
%	2.9%	3.4%		5.5%		3.3%	5.0%	
PAT	3,401	5,010	(32.1)%	7,198	(52.8)%	18,466	24,839	(25.7)%
%	6.0%	9.0%		16.3%		8.5%	14.5%	
Adjusted PAT <sup>3</sup>	5,762	6,188	(6.9)%	6,571	(12.3)%	25,475	25,661	(0.7)%
%	10.1%	11.2%		14.8%		11.8%	15.0%	
Adjusted Earnings per Share (₹) <sup>4</sup>	3.83	4.11		4.36		16.92	17.04	

Note:

1 – Operating Margin is EBITDA excluding other income

2 - Amortization and unwinding interest are non-cash items related to acquisition

3 – Adjusted PAT is Adjusted for exceptional items and amortization of intangibles

4 – Adjusted EPS is Adjusted for exceptional items and amortizations of intangibles

## Financial highlights

### Quarter ended March 31, 2025

- Revenue in constant currency grew 1.1% q-o-q and 27.9% y-o-y
- Operating Revenues in US\$ stood at \$63 million, growing 0.3% q-o-q and 25.6% y-o-y
- Total Income of ₹ 57,052 Lakhs grew 3.0 % q-o-q and 28.9% y-o-y
- EBITDA of ₹ 10,985 Lakhs, stood at 19.3% of Total Income. Decline of 6.0% q-o-q on account of an unfortunate bad debt of ₹ 1,204 Lakhs while growing 1.5% y-o-y
- PAT of ₹ 3,401 Lakhs 6.0% of Total Income.
- Adjusted PAT and EPS (adjusted only for non-cash charges and exceptional items), a more reliable profitability measures stand at:

- Adjusted PAT of ₹ 5,762 Lakhs at 10.1% of Total Income (decline of 6.9% and 12.3% y-o-y<sup>4</sup>)
- Adjusted EPS at ₹ 3.83

### Year ended March 31, 2025

- Revenue in constant currency grew 25.6%
- Operating Revenues at US\$ \$243.6 million grew 24.2%
- Total Income of ₹ 216,222 Lakhs grew 26.4%
- EBITDA of ₹ 46,224 Lakhs, at 21.4% of Total income, Absolute growing of ₹ 4,102 Lakhs
- PAT of ₹18,466 Lakhs at 8.5% of Total Income.
- Adjusted PAT and EPS (*adjusted for non-cash charges and exceptional items*), a more reliable profitability measure stands at:
  - Adjusted PAT of ₹ 25,475 Lakhs 11.8% of Total Income
  - Adjusted EPS at ₹ 16.92

### Business Highlights

#### Clients:

- 281 as of March 31, 2025
- 14 additions in the quarter

#### Our People - Happiest Minds:

- 6,632 Happiest Minds as of March 31, 2025
- Trailing 12-month attrition of 16.6% (15.3% in the previous quarter)
- Utilization of 77.4%, from 78% in last quarter

#### Key wins:

- For a **US based not-for-profit organization in media and publication**, Happiest Minds has been chosen as a strategic partner to build their customer master data management using Pimcore® platform.
- For an **American Insurance broker**, Happiest Mind is leveraging MS Power Platform to build their Client Data Portal
- For a **global market research agency**, Happiest Minds is leveraging Generative AI to develop their End User Chat platform
- For a **US manufacturer of intelligent fluid-flow equipment**, Happiest Minds was chosen to build their next-generation connected products
- For a **Middle Eastern E-Commerce company**, Happiest Minds is providing cybersecurity assessment & implementation services
- For a **Middle Eastern bank**, Happiest Minds is providing Risk and Governance Consulting Services

### **Award Wins:**

- Happiest Minds is awarded **Best DevOps Framework for Scalability and Security (IT Services) in the 6th Edition India DevOps Show 2025.**
- Happiest Minds is **ranked 2nd in "IT Services" category at the ESC Export Excellence Awards 2025**
- Happiest Minds is recognized among **'Inspiring Firms in AI & Analytics' at the 3AI ACME Awards**
- Happiest Minds has won **WOW Workplace Award for IT, ITeS & GCC**

### **Analyst Mentions:**

- Happiest Minds is **'Product Challenger'** in ISG Provider Lens Study for Digital Engineering Services – Europe, US
- Happiest Minds is **'Major Contender'** in Everest Industry 4.0 PEAK Matrix 2025
- Happiest Minds is **'Major Contender'** in Everest Data and AI (D&AI) Services for Mid-market Enterprises PEAK Matrix 2025
- Happiest Minds is **'Innovator and Major Player'** in NelsonHall's Transforming Core Banking Services NEAT Report
- Happiest Minds is among **'Seasoned Vendors'** in AIM Research's PeMa Quadrant for MLOps Service Providers 202

### **Announcements:**

- The Board of Directors of the Company at their meeting held on May 12, 2025 has recommended a final dividend of ₹ 3.5 per equity share of face value ₹ 2/- for the financial year 2024-25 subject to shareholder approval.

**Extract of the Audited Consolidated Financial Results for the quarter and year ended March 31<sup>st</sup>, 2025**

**Happiest Minds Technologies Limited**  
 CIN : L72900KA2011PLC057931  
 Regd. Office:#53/1-4, Hosur Main Road, Madivala (next to Madivala Police Station) Bangalore 560 068, Karnataka, India  
 Website: www.happiestminds.com , Email: IR@happiestminds.com , Tel: +91 80 6196 0300

Statement of Consolidated Financial Results for the quarter and year ended March 31, 2025

(Rs. in lakhs)

Particulars	Quarter ended			Year ended	
	March 31, 2025	December 31, 2024	March 31, 2024	March 31, 2025	March 31, 2024
	Refer note 2	(Unaudited)	(Unaudited)	Audited	Audited
<b>I. Revenue</b>					
(a) Revenue from operations	54,457	53,081	41,729	2,06,084	1,62,466
(b) Other income	2,595	2,296	2,521	10,138	8,537
<b>Total revenue</b>	<b>57,052</b>	<b>55,377</b>	<b>44,250</b>	<b>2,16,222</b>	<b>1,71,003</b>
<b>II. Expenses</b>					
(a) Employee benefits expense	35,916	35,577	28,277	1,36,534	1,01,469
(b) Finance costs	2,474	2,893	1,033	9,948	4,227
(c) Depreciation and amortisation expense	2,255	2,099	1,499	8,870	5,829
(d) Other expenses	10,153	8,114	7,151	34,108	27,412
<b>Total expenses</b>	<b>50,798</b>	<b>48,483</b>	<b>35,930</b>	<b>1,89,460</b>	<b>1,38,937</b>
<b>III. Profit before exceptional items and tax (I-II)</b>	<b>6,254</b>	<b>6,894</b>	<b>8,320</b>	<b>26,762</b>	<b>32,066</b>
<b>IV. Exceptional items: (charge) / credit (refer note 6, 7, 14 &amp; 15)</b>	(1,216)	-	1,295	(1,216)	1,402
<b>V. Profit before tax (III+IV)</b>	<b>5,038</b>	<b>6,894</b>	<b>9,615</b>	<b>25,546</b>	<b>33,468</b>
<b>VI. Tax expense</b>					
Current tax	1,940	2,210	2,809	8,443	9,518
Deferred tax	(302)	(326)	(392)	(1,383)	(889)
<b>Total Tax expense</b>	<b>1,638</b>	<b>1,884</b>	<b>2,417</b>	<b>7,060</b>	<b>8,629</b>
<b>VII. Profit for the period / year (V-VI)</b>	<b>3,400</b>	<b>5,010</b>	<b>7,198</b>	<b>18,486</b>	<b>24,839</b>
<b>VIII. Other comprehensive income, net of tax [(loss)/profit]</b>					
(i) Items to be reclassified to profit or loss in subsequent periods / year					
a) Exchange difference on translation of foreign operation	(85)	336	28	421	124
b) Net change in fair value of derivatives designated as cash flow hedges	896	(817)	197	(292)	403
c) Income tax effect on above	(228)	206	(49)	73	(101)
(ii) Items not to be reclassified to profit or loss in subsequent periods / year					
a) Net change in equity instruments through other comprehensive income	(0)	-	(1,059)	(503)	(1,319)
b) Income tax effect on above	-	-	222	106	277
c) Re-measurement of defined benefit plans	(178)	(15)	(36)	(553)	(346)
d) Income tax effect on above	44	4	9	139	87
<b>IX. Total comprehensive income for the period / year (VII+VIII)</b>	<b>3,853</b>	<b>4,724</b>	<b>6,510</b>	<b>17,857</b>	<b>23,964</b>
<b>X. Paid-up equity share capital (Rs. 2/- each)</b>	<b>3,001</b>	<b>2,999</b>	<b>2,987</b>	<b>3,001</b>	<b>2,987</b>
<b>XI. Other equity</b>				<b>1,54,456</b>	<b>1,45,037</b>
<b>XII. Earnings per share ("EPS") (of Rs. 2/- each) (not annualised for quarters):</b>					
Basic EPS (Rs.)	2.26	3.33	4.79	12.26	16.73
Diluted EPS (Rs.)	2.26	3.33	4.79	12.26	16.73

Happiest Minds Technologies Limited  
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 Website: www.happiestminds.com , Email: IR@happiestminds.com , Tel: +91 80 6196 0300

Consolidated Statement of Assets and Liabilities as at March 31, 2025

(Rs. in lakhs)

SI No	Particulars	As at March 31, 2025 (Audited)	As at March 31, 2024 (Audited)
	<b>ASSETS</b>		
<b>A</b>	<b>Non-current assets</b>		
	Property, plant and equipment	14,096	13,778
	Capital work-in-progress	0	9
	Goodwill	76,230	14,032
	Other intangible assets	23,831	7,786
	Right-of-use assets	6,958	5,698
	Intangible assets under development	18	22
	Financial assets:		
	i. Investments	-	-
	ii. Other financial assets	7,358	2,480
	Income tax assets (net)	3,537	1,529
	Deferred tax assets, net	3,613	1,636
	Other assets	170	32
	<b>Total non-current assets</b>	<b>1,35,811</b>	<b>47,002</b>
<b>B</b>	<b>Current assets</b>		
	Financial assets		
	i. Investments	35,039	-
	ii. Trade receivables	35,813	25,444
	iii. Cash and cash equivalents	11,912	11,470
	iv. Bank balance other than cash and cash equivalents	93,911	1,22,183
	v. Loans	12	37
	vi. Other financial assets	17,726	13,850
	Other assets	5,682	4,793
	<b>Total current assets</b>	<b>2,00,095</b>	<b>1,77,777</b>
	<b>Total assets (A+B)</b>	<b>3,35,906</b>	<b>2,24,779</b>
	<b>EQUITY AND LIABILITIES</b>		
<b>C</b>	<b>Equity</b>		
	Equity share capital	3,001	2,987
	Other equity	1,54,457	1,45,037
	<b>Total Equity</b>	<b>1,57,458</b>	<b>1,48,024</b>
<b>D</b>	<b>Non-current liabilities</b>		
	Financial liabilities		
	i. Borrowings	33,537	10,445
	ii. Lease liabilities	5,010	4,570
	iii. Other financial liabilities	8,330	401
	Provisions	5,940	3,338
	Deferred tax liabilities (net)	4,841	1,303
	<b>Non-current liabilities</b>	<b>57,658</b>	<b>20,057</b>
<b>E</b>	<b>Current liabilities</b>		
	Contract liability	2,194	1,825
	Financial liabilities		
	i. Borrowings	82,554	33,792
	ii. Lease liabilities	3,258	2,412
	iii. Trade payables		
	(A) Total outstanding dues of micro and small enterprises	225	165
	(B) Total outstanding dues of creditors other than micro and small enterprises	10,256	7,750
	iv. Other financial liabilities	14,526	5,810
	Income tax liabilities (net)	422	12
	Other current liabilities	3,836	2,796
	Provisions	3,519	2,136
	<b>Total current liabilities</b>	<b>1,20,790</b>	<b>56,698</b>
<b>F</b>	<b>Total liabilities (D+E)</b>	<b>1,78,448</b>	<b>76,755</b>
	<b>Total equity and liabilities (C+F)</b>	<b>3,35,906</b>	<b>2,24,779</b>

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Consolidated Statement of Cash Flows for the year ended March 31, 2025

(Rs. In lakhs)

Particulars	Year ended March 31, 2025 (Audited)	Year ended March 31, 2024 (Audited)
<b>A. Cash flow from operating activities</b>		
Profit before tax	25,546	33,468
Adjustments to reconcile profits before tax to net cash flows:		
Depreciation and amortization expense	8,870	5,829
Share-based payment expense	-	47
Gain on sale of investment carried at fair value through profit and loss	(1,240)	(18)
Fair value loss on contingent consideration	-	-
(Gain)/loss on recognition/derecognition of contingent consideration	1,216	(1,402)
Interest income	(8,976)	(7,958)
Net unrealised foreign exchange loss	(102)	(84)
Rent concession	-	-
Impairment loss on financial assets	1,590	530
Provision no longer required/ written-off	-	(78)
(Gain)/ loss on disposal of property, plant and equipment, net	(19)	-
Finance costs	9,948	4,227
<b>Operating profit before working capital changes</b>	<b>36,833</b>	<b>34,561</b>
<b>Movements in working capital</b>		
Increase in trade receivables	(2,114)	(4,533)
Decrease in loans	33	27
Decrease/ (Increase) in non-financial assets	533	(210)
Increase in financial assets	(2,686)	(1,240)
Increase in trade payables	937	823
Increase in financial liabilities	731	35
Increase in provisions	23	887
Increase in contract liabilities	369	737
(Decrease)/ Increase in other non-financial liabilities	(1,020)	411
<b>Cash generated from operating activities</b>	<b>33,639</b>	<b>31,498</b>
Income tax paid	(9,997)	(10,242)
<b>Net cash generated from operating activities (A)</b>	<b>23,642</b>	<b>21,256</b>
<b>B. Cash flow from investing activities</b>		
Purchase of property, plant and equipment	(766)	(823)
Purchase of intangible assets	(351)	(207)
Proceeds from sale of property, plant and equipment	19	4
Maturities of / (Investment in) bank deposit, net	23,647	(52,847)
Acquisition of subsidiary	(73,121)	-
Investment in equity shares of Solvio	(503)	-
Purchase of mutual funds	(37,549)	(2,550)
Proceeds from sale of mutual funds	3,751	2,568
Interest received	8,657	7,214
<b>Net cash used in investing activities (B)</b>	<b>(76,216)</b>	<b>(46,641)</b>
<b>C. Cash flow from financing activities</b>		
Repayment of long-term borrowings	(834)	(2,608)
Proceeds from long-term borrowings	24,061	-
Proceeds / (Repayment) of short-term borrowings (net)	53,322	(1,439)
Repayment of redeemable non-convertible debentures	(4,500)	-
Proceeds from issue of redeemable non-convertible debentures	-	8,000
Payment of principal portion of lease liabilities	(3,172)	(2,161)
Payment of interest portion of lease liabilities	(727)	(614)
Payment of contingent consideration	(1,401)	(1,659)
Proceeds from issue of equity shares (Net of share issue expenses)	-	48,556
Dividend paid	(8,588)	(8,604)
Proceeds from exercise of share options	185	181
Interest paid	(8,401)	(3,305)
<b>Net cash generated from financing activities (C)</b>	<b>49,945</b>	<b>36,347</b>
<b>Net increase in cash and cash equivalents (A+B+C)</b>	<b>(2,628)</b>	<b>10,962</b>
Net foreign exchange difference	19	55
Cash and cash equivalents at the beginning of the period	11,470	6,999
Cash acquired on acquisition of subsidiary	3,624	-
Less : Bank overdraft at the beginning of the year	(573)	(7,119)
<b>Cash and cash equivalents at the end of the period</b>	<b>11,912</b>	<b>10,897</b>
<b>Components of cash and cash equivalents</b>		
Balance with banks		
- on current account	11,481	4,511
- in EEFC accounts	430	4,759
Deposits with original maturity of less than three months	1	2,200
Less : Bank overdraft	-	(573)
<b>Total cash and cash equivalents</b>	<b>11,912</b>	<b>10,897</b>

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**Notes to Statement of Consolidated Financial Results for the quarter and year ended March 31, 2025**

1. In terms of Regulation 33 and 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, this Statement of Unaudited Consolidated Financial Results for the quarter and year ended March 31, 2025 ("Unaudited Consolidated Financial Results") of Happiest Minds Technologies Limited (the "Holding Company" or the "Company") and its subsidiaries (together referred to as "the Group") has been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on May 12, 2025.

2. The figures for the quarter ended March 31, 2025 are balancing figures between audited figures in respect of full financial year upto March 31, 2024 and the published year-to-date figure upto December 31, 2024 being the date of the end of the third quarter of the financial year. The published year-to-date results upto December 31, 2024 was subjected to a limited review by the Statutory Auditors of the Company.

3. The Consolidated Financial Results of the Group have been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standards ("Ind AS") as prescribed under section 133 of the Companies Act 2013, and as amended, read with relevant rules thereunder and in terms of Regulation 33 and 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, as amended and SEBI Circular No.CIR/CFD/CMD/144/2019 dated March 29, 2019.

4. The Board of Directors of the Group at their meeting held on May 12, 2025 for the financial year ended March 31, 2025, recommended the payout of a final dividend of Rs.3.50/- per equity share of face value Rs.2/- each. This recommendation is subject to approval of Shareholders at the 14th Annual General Meeting of the Company scheduled to be held on July 29, 2025.

5. On April 18, 2024, the Group acquired 100% equity in Macmillan Learning India Private Limited, a Bangalore based company for a total purchase consideration of INR 445 Lakhs. The Group paid the purchase consideration on April 30, 2024.

6. On May 22, 2024, the Group acquired 100% equity interest of PureSoftware Technologies Private Limited ("PSTPL"). The Group paid the cash consideration of INR 63,742 lakhs, INR 118 lakhs on May 22, 2024 and August 19, 2024 respectively, and the shares were transferred on May 28, 2024. As a result of this acquisition, the Group has recorded goodwill of INR 56,373 lakhs and other intangible assets of INR 15,553 lakhs, and a contingent considerations of INR 10,814 lakhs. Costs incurred on the acquisition of about INR 605 Lakhs has been grouped under "Other expenses".

The Group has re-measured the fair value of the contingent consideration and the change in fair value of INR 2,344 Lakhs has been recognised in the statement of profit and loss and disclosed as an 'Exceptional Item' for the quarter and year ended March 31, 2025.

7. On May 24, 2024, the Group acquired 100% membership interest in Aureus Tech Systems LLC ('Aureus'). The Group paid cash consideration of INR 6,608 lakhs and INR 525 lakhs on May 24, 2024 and September 4, 2024 respectively, and the membership interest in Aureus were transferred on May 27, 2024. As a result of this acquisition, the Group has recorded goodwill of INR 4,783 lakhs and other intangible assets of INR 4,398 lakhs, and a contingent considerations of INR 2,425 lakhs. The Group incurred acquisition cost of INR 38 Lakhs and it is grouped under "Other expenses".

The Group has re-measured the fair value of the contingent consideration and the change in fair value of INR 1,128 Lakhs has been recognised in the statement of profit and loss and disclosed as an 'Exceptional Item' for the quarter and year ended March 31, 2025.

8. On February 01, 2025, the Group signed share purchase agreement to acquire 100% equity interest of InnovazIT Technologies LLC ('InnovazIT'), a Dubai based Company; GAVS Technologies LLC ('GAVS'), a Oman registered company; GAVS Technologies Saudi Arabia for Telecommunications and Information Technology ('GAVS'), a Saudi Arabia which provides infrastructure management & security services to its customers primarily in the BFSI sector. The Group paid total cash consideration of USD 1.50 million (INR 1,299 lakhs) on February 05, 2025. As a result of this acquisition, the Group has recorded goodwill of USD 0.42 million (INR 361 lakhs) and other intangible assets of USD 0.32 million (INR 277 lakhs). The Group has consolidated the above entities w.e.f February 01, 2025.

9. The financial results of the Company on standalone basis is as follows:

(Rs. in lakhs)

Particulars	Quarter ended			Year ended	
	March 31, 2025	December 31, 2024	March 31, 2024	March 31, 2025	March 31, 2024
	Refer note 2	(Unaudited)	(Unaudited)	(Audited)	(Audited)
Total revenue (including other income)	45,408	39,525	40,071	1,64,894	1,58,414
Profit before tax	6,193	3,928	7,391	21,327	32,496
Profit for the period / year	5,776	2,870	5,393	16,856	24,573
Total comprehensive income for the period / year ended	6,301	2,254	5,500	16,265	24,594

10. The Group has established new business unit, Generative AI Business Services (GBS). Further it merged its existing business units of Digital Business Services ("DBS") and Product Engineering Services ("PES") to form Product and Digital Engineering service ("PDES"). The Business unit of Infrastructure Management & Security Services (IMSS) continues to operate with no change. The GBS Business unit offers IT services around Generative AI and allied services. The new structure was effective April 1, 2024.

The information for the earlier periods basis the new segment has not been restated as the information is not readily available and the cost to identify the information would be excessive. The information for the current period on both the old basis and the new basis of segmentation has not been disclosed for similar reason.

11. The segment reporting of the Group has been prepared in accordance with Ind AS-108 on 'Operating Segments'. The Executive Management of the Group examines performance based on its three Business units of GBS, PDES and IMSS.

Segment wise revenue and results are as follows:

(Rs. in lakhs)

Particulars	Quarter ended			Year ended	
	March 31, 2025	December 31, 2024	March 31, 2024	March 31, 2025	March 31, 2024
	Refer note 2	(Unaudited)	(Unaudited)	(Audited)	(Audited)
<b>1. Segment revenue</b>					
IMSS	8,919	8,045	7,551	32,832	29,746
PDES	44,357	44,215	34,178	1,69,691	1,32,720
GBS	1,182	821	-	3,562	-
<b>Total</b>	<b>54,457</b>	<b>53,081</b>	<b>41,729</b>	<b>2,06,084</b>	<b>1,62,466</b>
<b>2. Segment results</b>					
IMSS	2,004	2,395	1,954	9,176	7,751
PDES	8,834	10,530	12,686	39,745	45,070
GBS	(253)	(484)	-	(1,339)	-
<b>Total</b>	<b>10,586</b>	<b>12,440</b>	<b>14,640</b>	<b>47,583</b>	<b>52,821</b>
Unallocable other income	2,595	2,296	2,521	10,138	8,537
Unallocable finance cost	(1,472)	(1,363)	(1,007)	(5,947)	(4,022)
Unallocable depreciation and amortisation expenses	(1,144)	(1,117)	(1,153)	(4,319)	(3,672)
Other unallocable expenses	(5,525)	(5,362)	(5,386)	(21,908)	(20,196)
Tax (expense) / credit	(1,638)	(1,884)	(2,417)	(7,080)	(8,629)
<b>Profit after tax</b>	<b>3,402</b>	<b>5,010</b>	<b>7,198</b>	<b>18,467</b>	<b>24,839</b>

Happiest Minds Technologies Limited  
CIN : L72900KA2011PLC057931  
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Website: www.happiestminds.com , Email: IR@happiestminds.com , Tel: +91 80 6196 0300

Notes to Statement of Consolidated Financial Results for the quarter and year ended March 31, 2025

Segment wise assets and liabilities are as follows:

Particulars	(Rs. in lakhs)	
	As at	
	March 31, 2025 (Audited)	March 31, 2024 Refer note 2
<b>1. Segment assets</b>		
IMSS	10,639	7,291
PDES	1,52,035	55,362
GBS	248	-
Other unallocable assets	1,72,984	1,62,126
<b>Total assets</b>	<b>3,35,906</b>	<b>2,24,779</b>
<b>2. Segment liabilities</b>		
IMSS	2,648	2,131
PDES	96,570	8,979
GBS	3	-
Other unallocable liabilities	79,227	65,645
<b>Total liabilities</b>	<b>1,78,448</b>	<b>76,755</b>

12. The fair value of contingent consideration payable to the shareholders of Sri Mookambika Infosolutions Private Limited ("SMI") over a period of 2 years ended December 31, 2024 has been re-measured and the change in fair value amounting to INR 36 lakhs and INR 143 lakhs has been recognised in the statement of profit and loss and disclosed as an 'Exceptional Item' for the quarter ended and year ended March 31, 2024 respectively.

13. The fair value of contingent consideration payable to shareholders of Happiest Minds Inc. (erstwhile PGS Inc.) has been re-measured and the change in fair value amounting to INR 1,259 lakhs has been recognised in the statement of profit and loss and disclosed as an 'Exceptional Item' for the quarter and year ended March 31, 2024.

14. Rules in relation to 'The Code on Social Security, 2020 ('Code')' yet to be notified and the final rules/interpretation have not yet been issued. The Group will assess the impact of the Code when it comes into effect.

15. Previous quarter's/ year's figures have been regrouped/ reclassified wherever necessary to conform with current year classification.

16. The above Unaudited Consolidated Financial Results of the Group are available on the Company's website www.happiestminds.com and also that of BSE (www.bseindia.com) and NSE (www.nseindia.com).

For and on behalf of the Board  
For Happiest Minds Technologies Limited



Venkatraman Narayanan  
Managing Director & Chief Financial Officer  
DIN : 01856347

Place: Bengaluru, India  
Date: May 12, 2025

**For further details please refer to the Investors presentation hosted on the company website – – [Investors section](#)**

**About Happiest Minds Technologies:**

[Happiest Minds Technologies Limited](#) (NSE: HAPPSTMNDS), a Mindful IT Company, enables [digital transformation](#) for enterprises and technology providers by delivering seamless customer experiences, business efficiency and actionable insights. We do this by leveraging a spectrum of disruptive technologies such as: [artificial intelligence](#), [blockchain](#), [cloud](#), [digital process automation](#), [internet of things](#), robotics/drones, [security](#), [virtual/augmented reality](#), etc. Positioned as 'Born Digital . Born Agile', our capabilities span Product & Digital Engineering Services (PDES), Generative AI Business Services (GBS) and Infrastructure Management & Security Services (IMSS). We deliver these services across industry sectors such as automotive, BFSI, consumer packaged goods, e-commerce, EduTech, engineering R&D, healthcare, hi-tech, manufacturing, retail and travel/transportation/hospitality. The company has been recognized for its excellence in Corporate Governance practices by Golden Peacock and ICSI. A Great Place to Work-Certified™ company, Happiest Minds is headquartered in Bangalore, India with operations in the U.S., UK, Canada, Australia and Middle East.

Safe harbor

This press release contains forward-looking statements, which may involve risks and uncertainties. Actual results may differ materially from those expressed or implied due to various factors including but not limited to changes in market conditions, technological advancements, regulatory developments, and the overall economic environment. Happiest Minds undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

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