



SIGACHI INDUSTRIES LIMITED

CIN : L24110TG1989PLC009497

To

Date: May 30, 2025

The Manager BSE Limited P. J. Towers, Dalal Street Mumbai-400001 (BSE Scrip Code: 543389)	The Manager National Stock Exchange of India Limited Exchange Plaza, Bandra Kurla Complex Bandra (E), Mumbai- 400051 (NSE Symbol: SIGACHI)
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Dear Sir/Madam,

Sub: Investor Presentation for Q4 FY 2024-25

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) 2015, and with reference to the subject cited, please find enclosed the Investor Presentation for Q4 FY 2024-25. The same is also uploaded on the website of the Company www.sigachi.com

Request you to kindly take the same on record.

Thanking You,

Yours faithfully
For Sigachi Industries Limited

Vivek Kumar
Company Secretary & Compliance Officer



Registered Office

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SIGACHI INDUSTRIES LTD

Q4 FY25

Investor Presentation

30th May '2025



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Agenda

01.

Operational &
Financial
Highlights

02.

Business
Overview

03.

Competitive
Edge

04.

Annexure

About Sigachi



PURPOSE

To become the leading player in offering customized solutions, with the objective of creating a **Healthier, Happier and Joyful World**.



MISSION

To be the best managed, fastest growing company, employing Innovation to deliver customized affordable solutions to the Pharma, Food, Nutrition and the Healthcare industry.

Sigachi believes in every stakeholder i.e. Customers, Suppliers, Employees, Shareholders and the Planet Earth to **"Experience Excellence"**.

EXPERIENCE EXCELLENCE
WITH OVER

36
Year's

OF INDUSTRY LEADERSHIP

WE ARE ONE
OF THE

**LARGEST
MANUFACTURERS**

OF CELLULOSE-BASED
EXCIPIENTS

GLOBAL REACH

65+
COUNTRIES

500+
SATISFIED
CUSTOMERS

PRODUCT RANGE

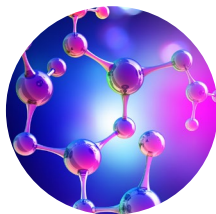
60+
PRODUCT
OFFERINGS



PRODUCT AND SERVICE OFFERINGS



PHARMACEUTICAL
EXCIPIENTS



ACTIVE PHARMACEUTICAL
INGREDIENTS (APIs)



FILM
COATINGS



POLYMER
BLENDS



FOOD &
NUTRITION



OPERATIONS &
MANAGEMENT



SIGACHI VALUES



Purpose-Driven
Customer Obsession



Unwavering Bias for
Action



Leadership Through
Extreme Ownership



Strength in Growth
Mindset



Excellence as One Team

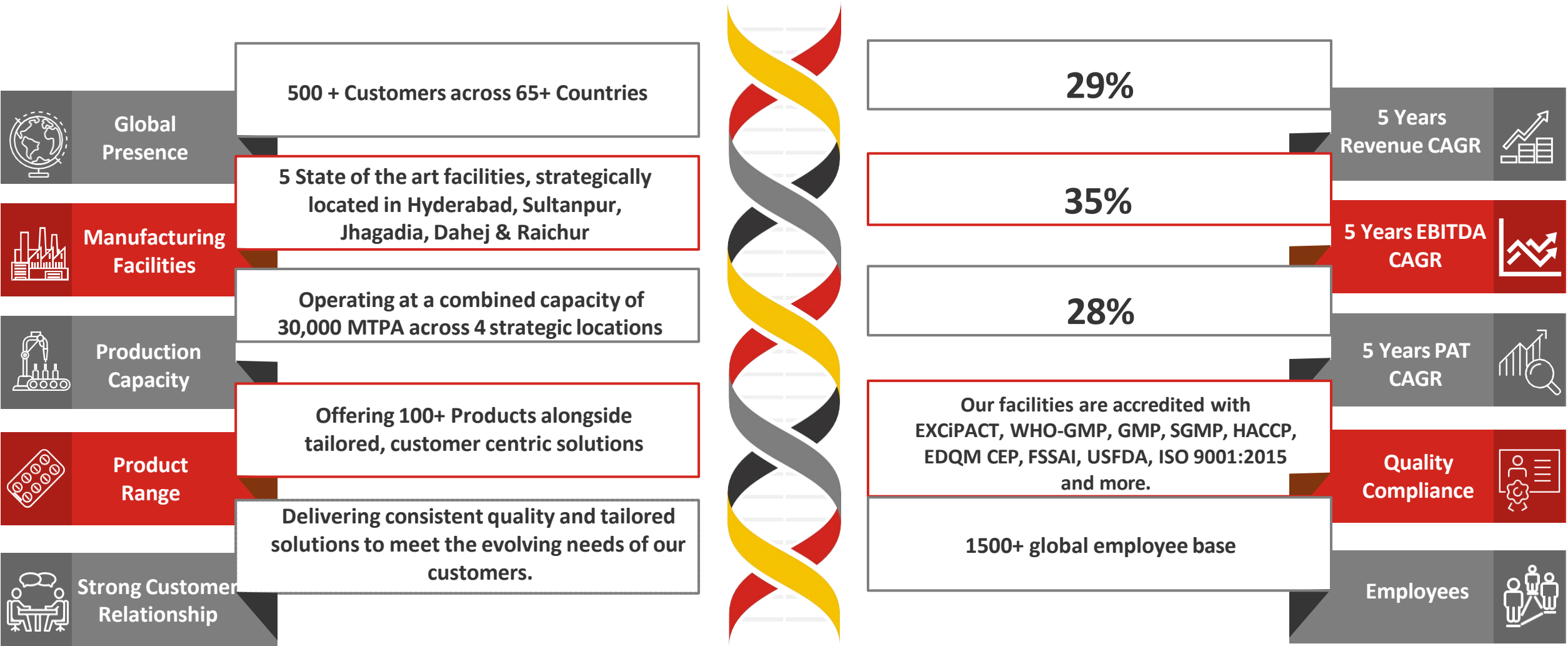


FY25: A Year of Transformation, Innovation, and Global Growth

“ FY25 has been a year of transformation and growth for Sigachi Industries. We have strengthened our market leadership through strategic capacity expansions, robust financial performance, and a growing global footprint. Our commitment to R&D excellence is reflected in the upcoming API R&D facility in Hyderabad, which will drive innovation and enhance our product pipeline. Together, we are poised to achieve new milestones in FY26 and beyond. ”

Mr. Amit Raj Sinha
MD & CEO

Our Core Strengths and Capabilities

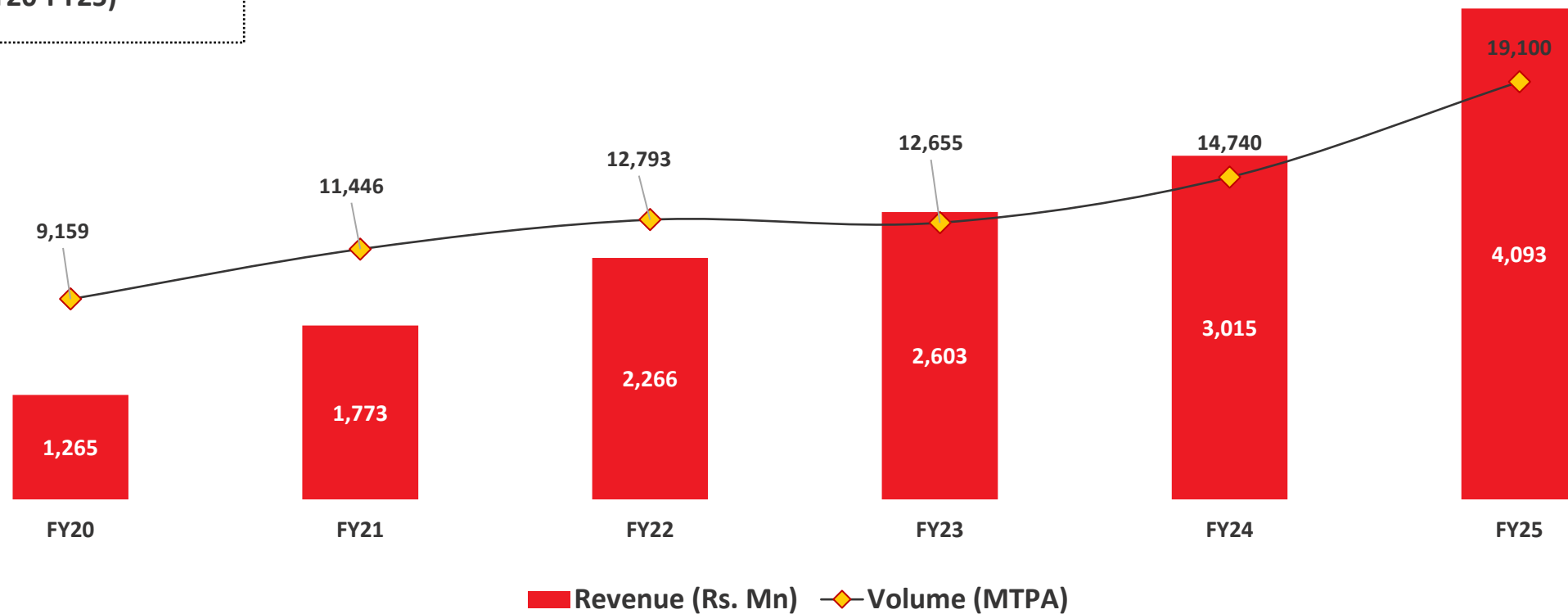


Core Business More Than Doubled in 5 Years

MCC Revenue Grew 2.1x

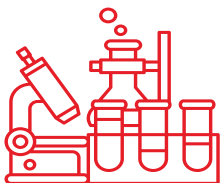
Revenue (Rs. Mn)

MCC Revenue CAGR : 26.47%
(FY20-FY25)



-● **Operational and Financial Highlights**
-● Business Overview
-● Competitive Edge Driving Profitability and Financial Stability
-● Annexure

Business Update- Q4 & FY25



New **API R&D facility in Hyderabad** to be operational by **Q1 FY26**

Consolidating **critical API developments** and **analytical efforts** under one roof

Focused on enhancing **R&D** and **cost-effective manufacturing**



Achieved GAIN (Global Alliance for Improved Nutrition) **Audit Certification**

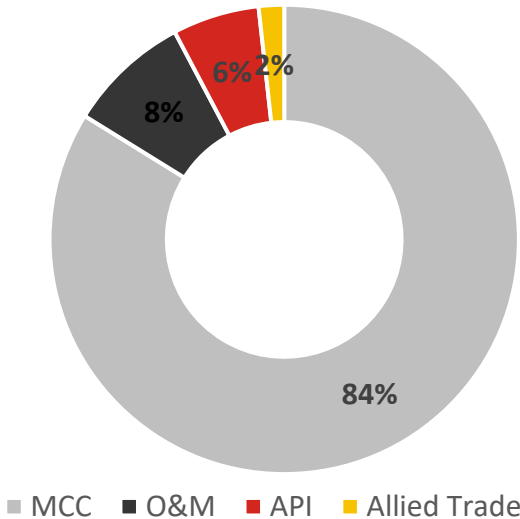
Its **Sultanpur, Hyderabad facility** was approved by Intertek on behalf of GAIN

Reinforces Sigachi's commitment to **quality and leadership in food and nutrition**

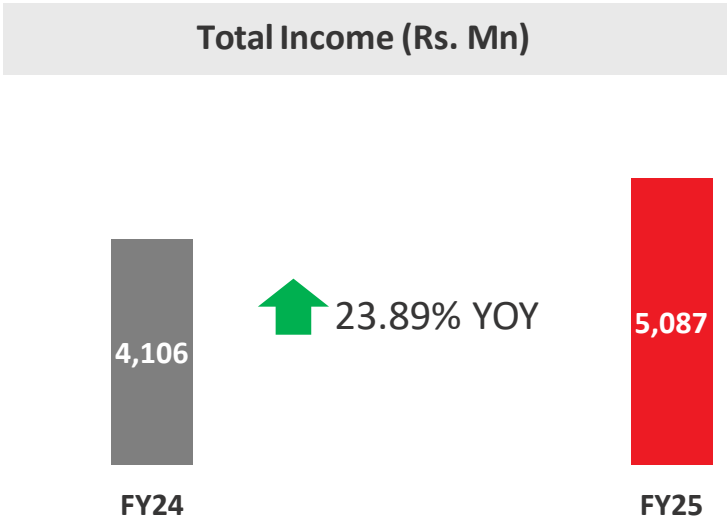
Other Updates

- Strategic entry into coatings market to harness growth potential
- Expertise in pharmaceutical formulations drives innovation.
- State-of-the-art facilities ensure superior product quality

FY25 – Revenue Mix



Total Income Growth



Progressing Towards A BETTER TOMORROW, Operating Responsibly Growing Sustainably

Environment

- Maintaining 98% ESG compliance of Targeted Suppliers in our supply chain
- Sustainable Processing of 100% of our input packaging material
- Conducted double materiality assessment to identify key environmental risks and opportunities

Social Employee Wellbeing

- Great Place To Work[®] re-certification
- 338 new hires
- 9.4% gender diversity
- 0 fatalities

Corporate Social Responsibility

- Over 12,600+ lives touched in India through CSR initiatives

Corporate Governance

- 100% Average Board meeting attendance
- 50% Independent board directors



Shareholders: Uninterrupted Value creation by Multiple diverse Business Verticals in the conglomerate



Customers: Increased trust on brands and Products owing to respected customer-first global avatar

People : Unlocks intrinsic motivation to explore various opportunities inside the system



Community: Larger expenditure towards CSR & Significant increase in ESG focus to achieve sustainability goals



Q4FY25 Financial Highlights

Revenue from Operational
Income (Rs. Mn)

Rs. 1,282 Mn

↑ 23.15% YOY

EBITDA (Rs. Mn)

Rs. 285 Mn

↑ 74.84 % YOY

PAT (Rs. Mn)

Rs. 162 Mn

↑ 7.28 % YOY

Margins

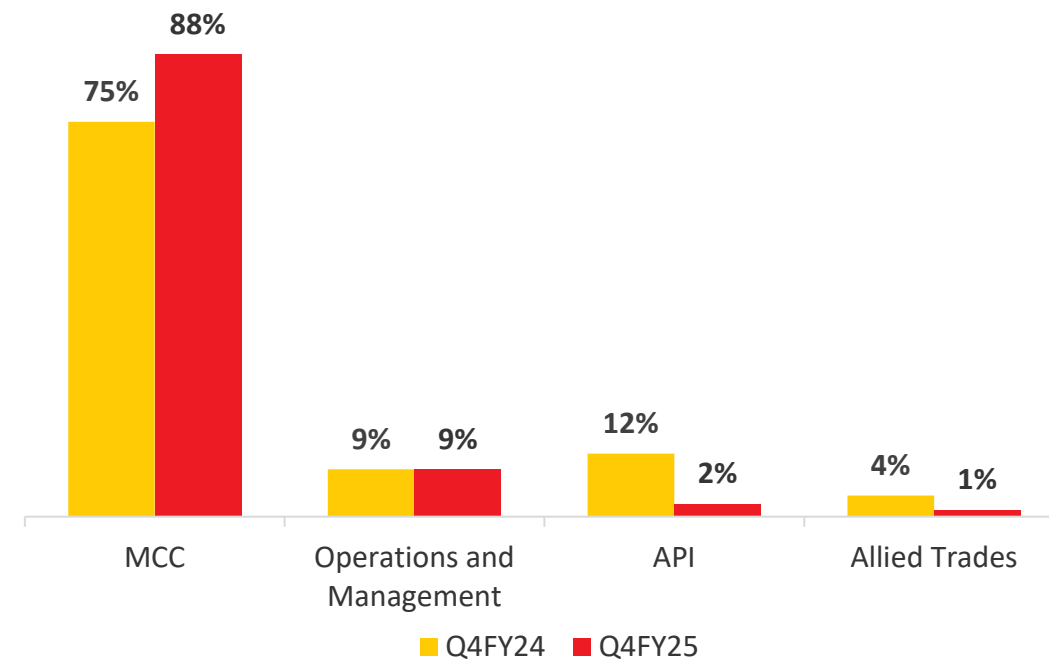
EBITDA : 22.31%

666 bps (YoY)

PAT : 12.63%

(197) bps (YoY)

Revenue Contribution %



FY25 Financial Highlights

Revenue from
Income* (Rs. Mn)

Rs. 5,003 Mn

↑ 25.42 % YOY

EBITDA* (Rs. Mn)

Rs. 1,120 Mn

↑ 46.21 % YOY

PAT (Rs. Mn)

Rs. 705Mn

↑ 23.25 % YOY

Margins

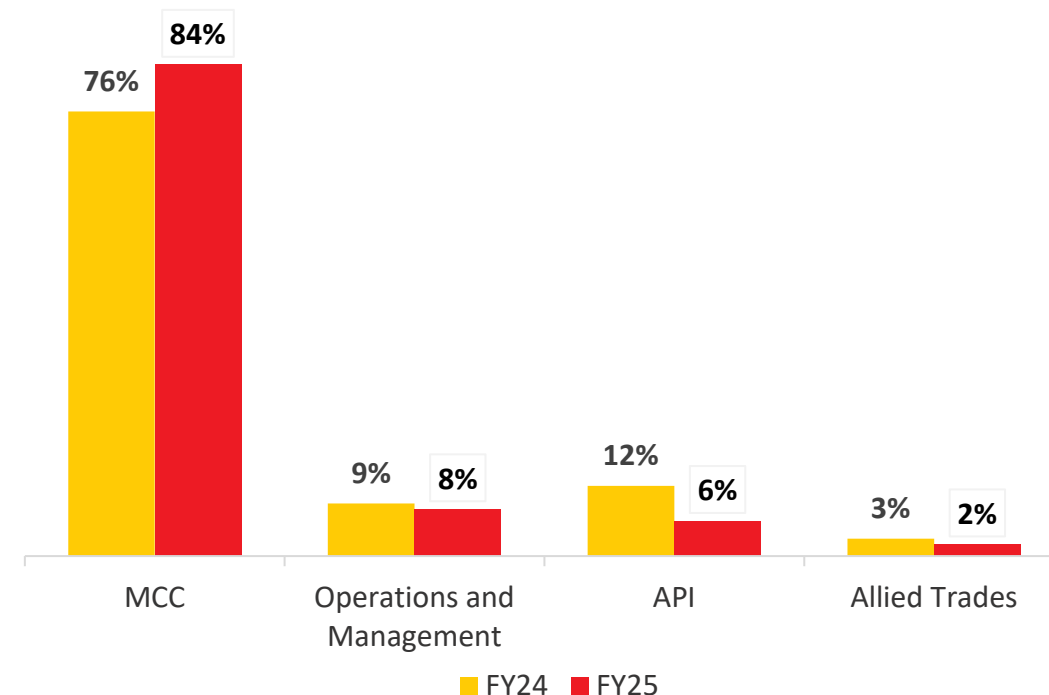
EBITDA : 22.38%

318 bps (YoY)

PAT : 14.09%

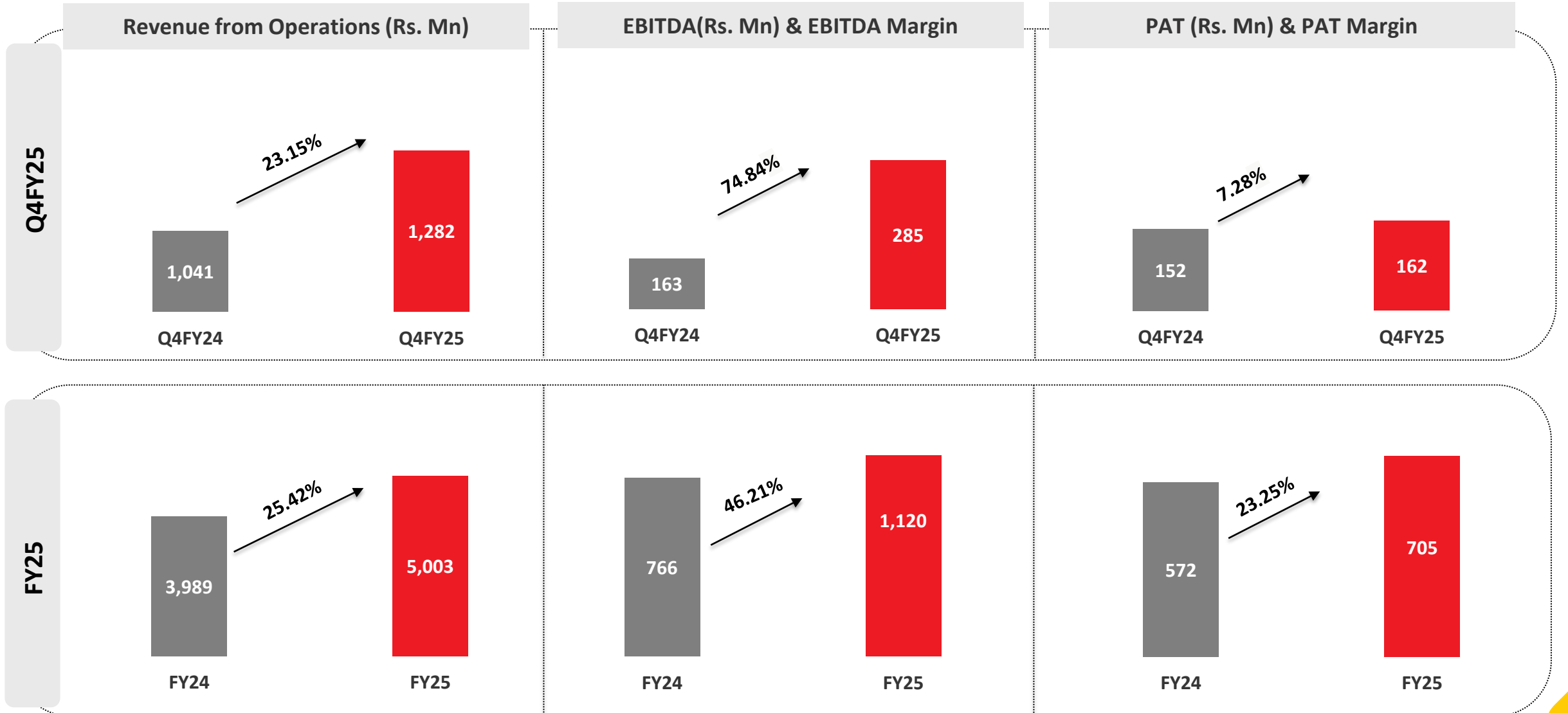
(25) bps (YoY)

Revenue Contribution %



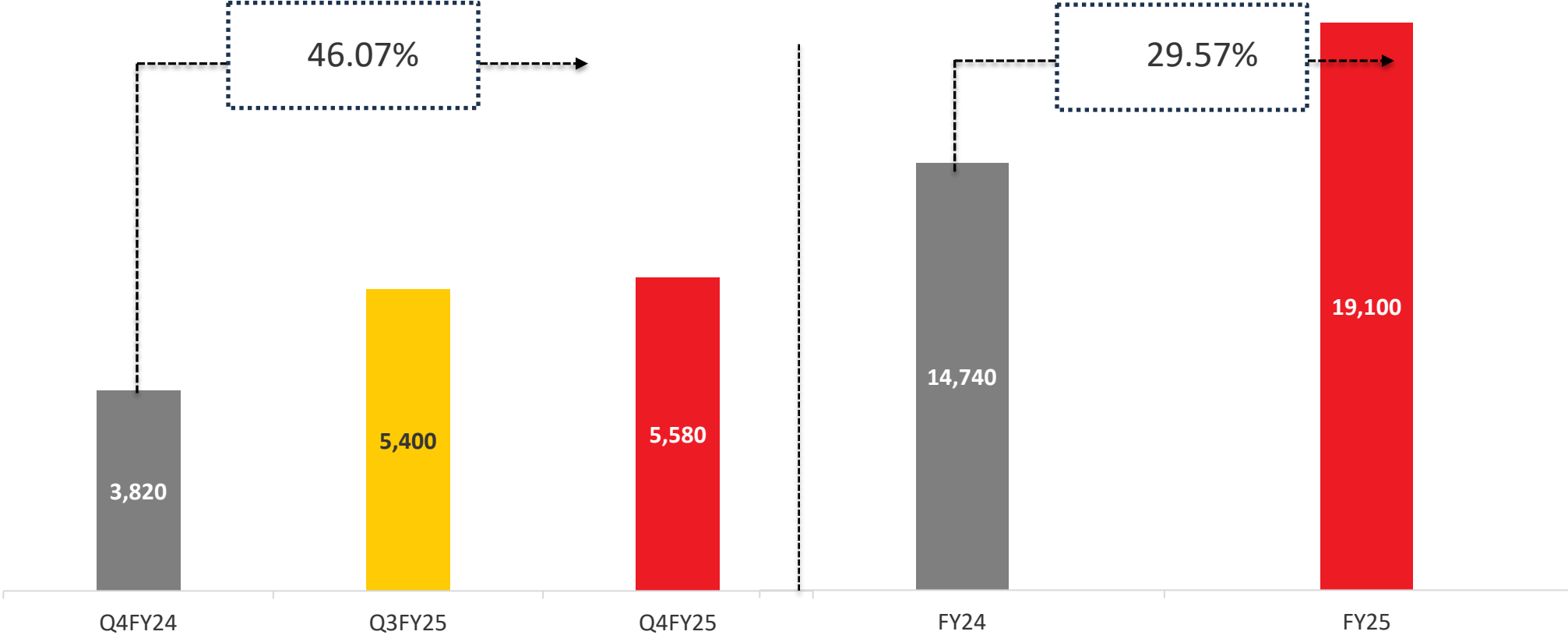
* Includes Revenue from PLI

Q4 & FY25 Story in Charts

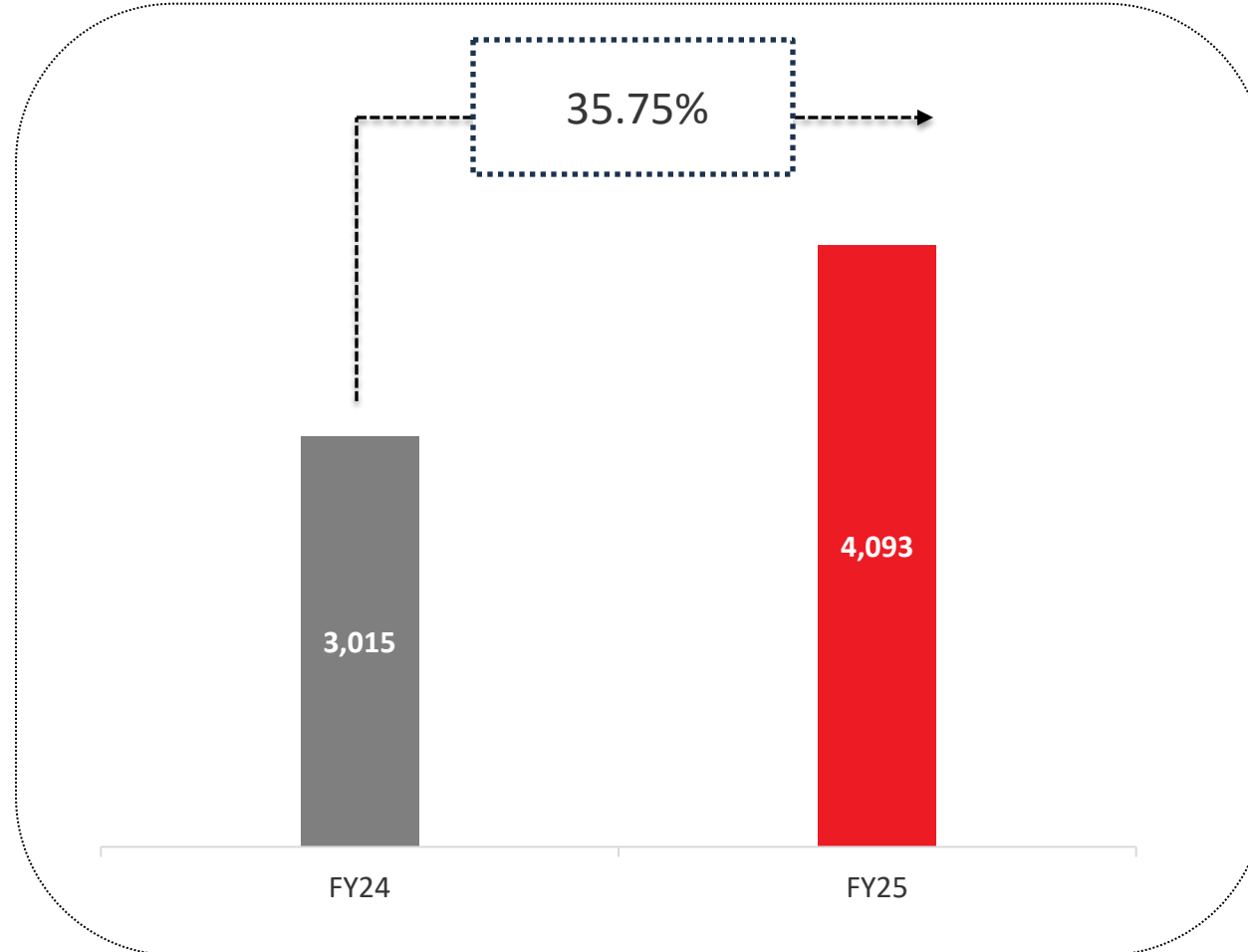


Uptick in MCC Quantity

Volume of Microcrystalline Cellulose (In MT)



Revenue Growth in MCC (Rs. Mn)



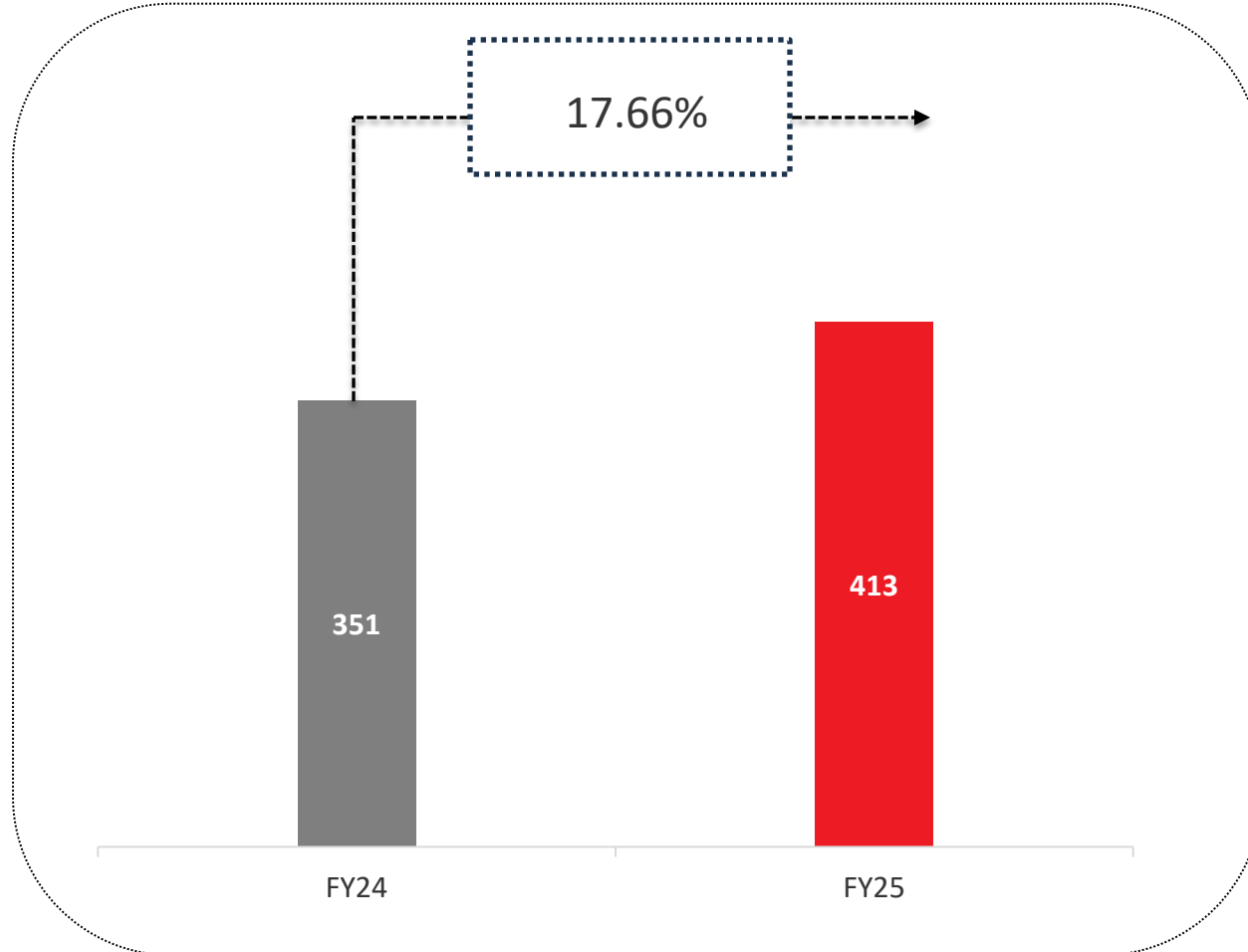
Key Drivers

Revenue in MCC Experienced Robust Growth

Attributed to Increased Demand and Ramp up in Capacity Utilization

Average Price of MCC for the FY25 was at Rs 214.26 per kg

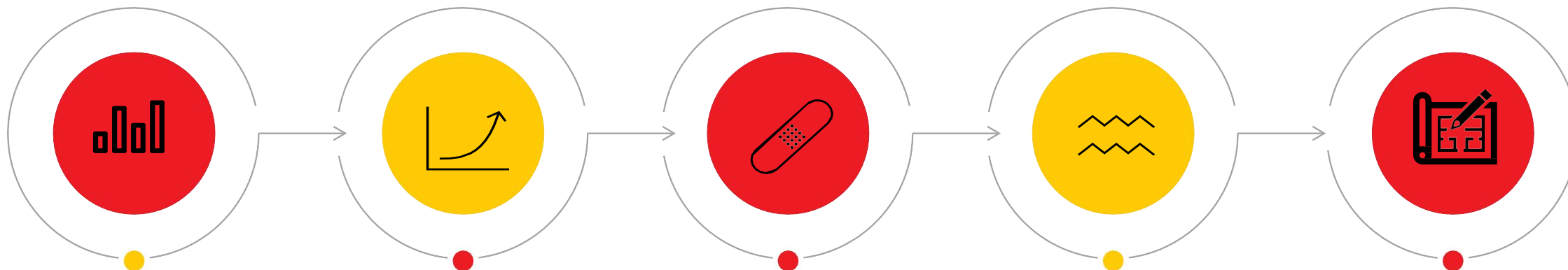
Revenue Growth in O&M (Rs. Mn)



Key Drivers

- Revenue Growth is mainly attributable to increase in customers.

Strategic Priorities and Way Forward



MCC

- **Enhanced Utilization:** Striving for 80% Capacity Utilization of added Capacity by FY26

Market Expansion

- **Geographic Expansion:** Deepen market penetration with existing customers and expand into new regions
- **Broaden Market Footprint:** Target B2B growth in human nutrition and expand excipient exports across 60 countries

API

- **Committed to R&D Excellence:** Establishing a new R&D center in Hyderabad to unify API developments and analytics, with operations set for Q1 FY26.
- **Strategic Capacity Expansion:** To meet growing market demand and support future scalability. This will enhance our manufacturing capabilities, enabling us to increase output, improve operational efficiency

CCS

- **Commercializing CCS :** Aim to commercialize CCS within 18 months.

O&M

- **Advanced O&M Services:** Focus on specialty chemicals, petrochemicals, water treatment, and pharma plants, leveraging industry 4.0 technologies for enhanced efficiency and compliance

Income Statement Q4 & FY25

Particulars (Rs. Mn)	Q4FY25	Q4FY24	YoY	Q3FY25	QoQ	FY25	FY24	YoY
Revenue from Operational Income*	1,282	1,041	23.15%	1,394	(8.03)%	5,003	3,989	25.42%
Total Expenses	997	878	13.55%	1,062	(6.12)%	3,883	3,223	20.48%
EBITDA	285	163	74.84%	332	(14.15)%	1,120	766	46.21%
EBITDA Margin	22.31%	15.65%	666 Bps	23.81%	(150) Bps	22.38%	19.20%	318 Bps
Depreciation and Amortization	47	35		47		158	108	
Finance Cost	33	29		38		124	78	
Other Income	22	72		20		85	117	
PBT	227	171	32.75%	267	(14.98)%	923	697	32.42%
PBT Margin	17.70%	16.52%	118 Bps	19.15%	(145) Bps	18.44%	17.47%	97 Bps
Tax Expense	65	20	225%	62	4.83%	219	125	75.2%
PAT	162	151	7.28%	205	(20.97)%	705	572	23.25%
PAT Margin	12.63%	14.60%	(197) Bps	14.70%	(207) Bps	14.09%	14.34%	(25) Bps
Other Comprehensive Income	-4	2		1		-1	-	
Total Comprehensive Incomes	158	153	3.27%	206		703	572	22.90%
Basic EPS (Rs Per Share)	0.36	0.48	(25.00)%	0.65	(44.61)%	2.06	1.81	13.81%
Diluted EPS (Rs Per Share)	0.39	0.41	(4.87)%	0.52	(25.00)%	2.06	1.54	33.77%

All numbers are on Consolidated Basis ; FY25- Includes Rs.121 Mn as PLI Income.

-● Operational and Financial Highlights
-● **Business Overview**
-● Competitive Edge Driving Profitability and Financial Stability
-● Annexure

Sigachi Industries – Distinct Value Proposition

Sigachi Industries Ltd: Leading Manufacturer of Pre-Formulation Excipients

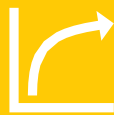
**Competitive
Edge**



Presence in the Pharmaceutical Ecosystem



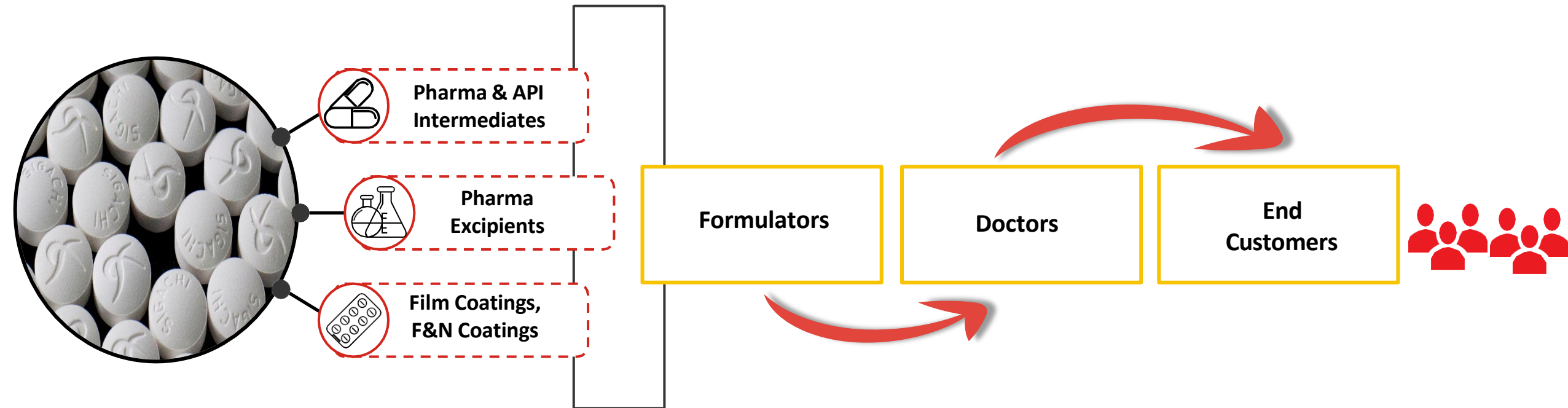
Largest MCC Manufacturing companies in India



Growth in API product portfolio and CEP Filings in pipeline

Present Across the Pharma Ecosystem

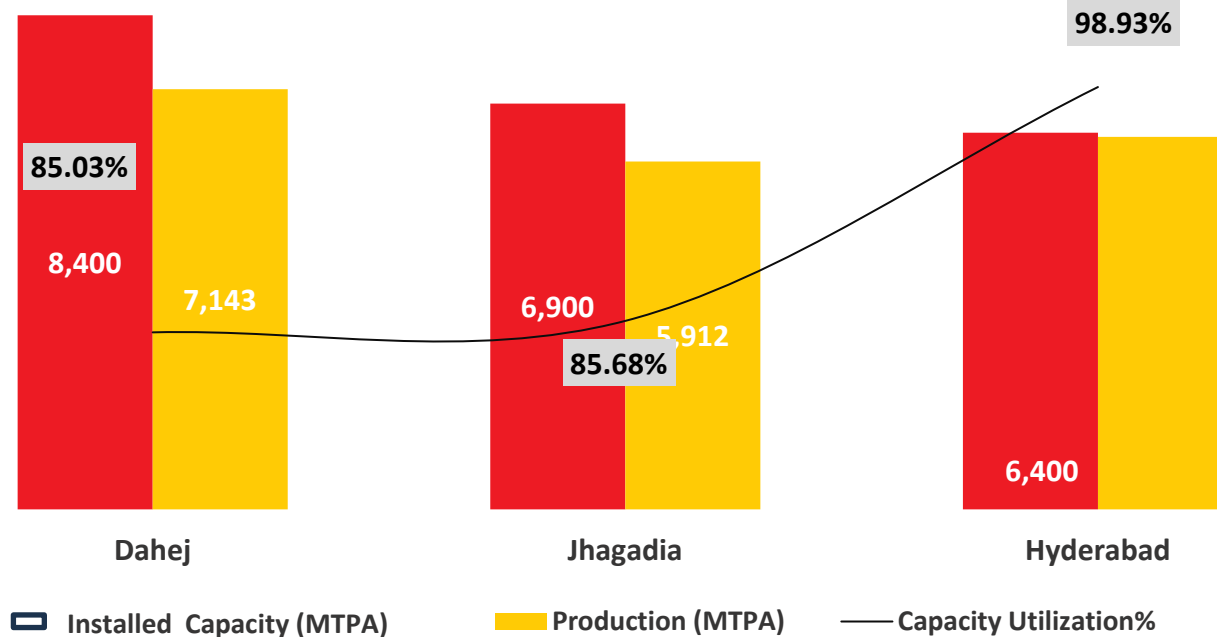
Pharma & Formulations



Moving Up the Value chain by Introducing Value Added and Margin Accretive Products in the Product Basket

One of the Largest Manufacturers of MCC in the World

■ Maximizing Capacity: Efficient Utilization (FY25)



The capacity (7,200 MTPA) added in Q4FY24 resulted in an increase to total capacity of 21,700 MTPA

Leading MCC
Manufacturer
in India

Operating at a
combined capacity
of 21,700 MTPA
across 3 strategic
locations

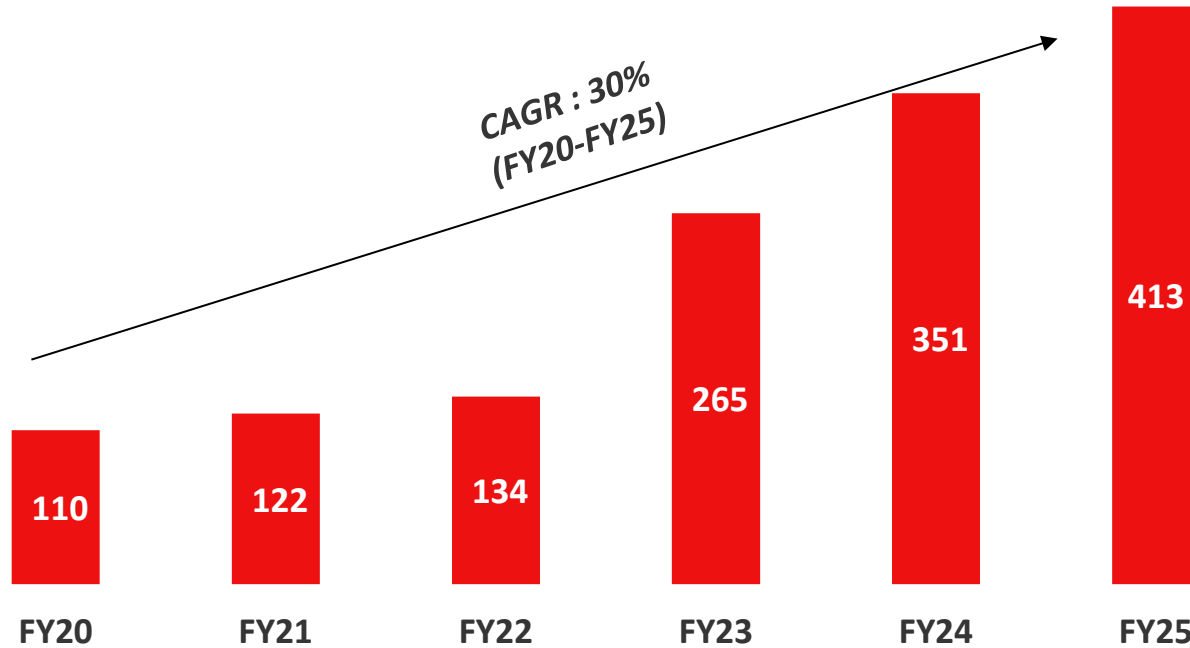
Expanded
capacity has
achieved 68%
utilization in
FY25

Expanded
Capacities are
expected to be
fully utilized by
FY 27.

Robust Growth in O&M Business

Revenue More than Tripled

O&M Revenue (Rs. Mn)



Trusted Partners

- Gujarat Alkalies
- Aditya Birla Group
- ONGC Petro Additions
- Lords Chloro Alkali Limited
- Zinc Fertilizers Pvt Ltd
- Gujarat Nalco Alkalies & Chemicals Pvt Ltd.

Asset Light Model

- Zero Capex Requirement
- Contracts Win to Boost RoE and RoCE

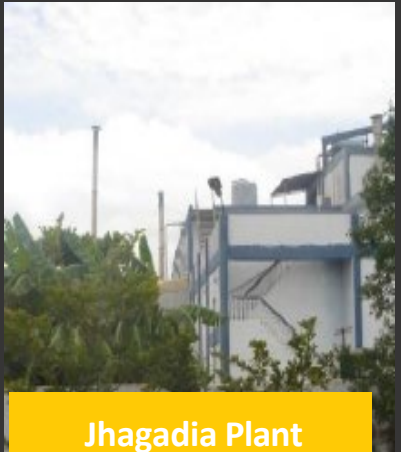
Advanced Manufacturing Facilities across 5 Strategic Locations



Hyderabad Plant



Dahej SEZ Plant



Jhagadia Plant



Trimax Biosciences API
Plant



Sultanpur Plant

Quality Assurance through Cutting-edge Facilities, Expert R&D, Accreditation and USFDA approved facility for Manufacturing Critical & Advanced intermediates. DMF for Coatings

Manufacturing Units

- Five manufacturing facilities (Telangana, Gujarat, Karnataka) including SEZ and dedicated nutritional premix facility.

Research & Development

- Two state-of-the-art R&D labs located in Dahej and Jhagadia focusing on performance-oriented approaches and in-house technologies

Expansion Plans

- Expanding Dahej, Jhagadia Capacities for MCC
- Setting up New Dahej Unit for CCS

Accredited Laboratory

- Laboratory at Dahej accredited by Department of Science and Industrial Research (DSIR).

Ongoing Commitment to R&D Investment

Trademarks

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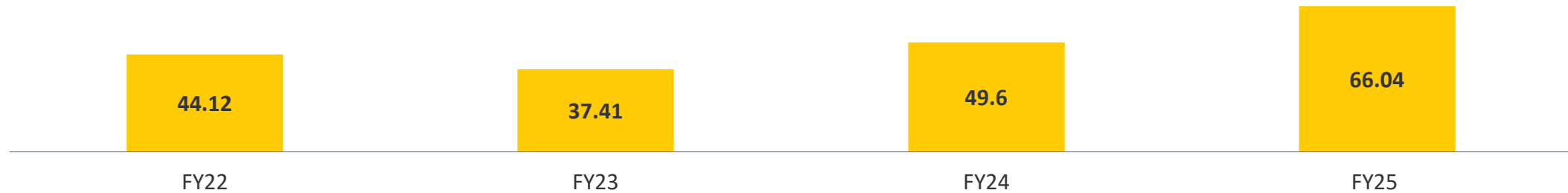
Patent Filed

7

CEP

4

Investment in Intellectual Properties : R&D (In Rs. Mn)



Quality Assurance: Certifications & Accreditation

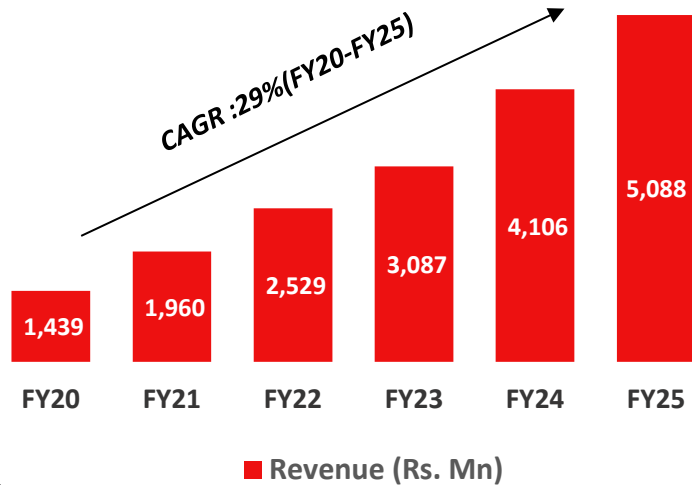


Ensures quality control and assurance in all manufacturing units, with various certifications for processes and raw materials

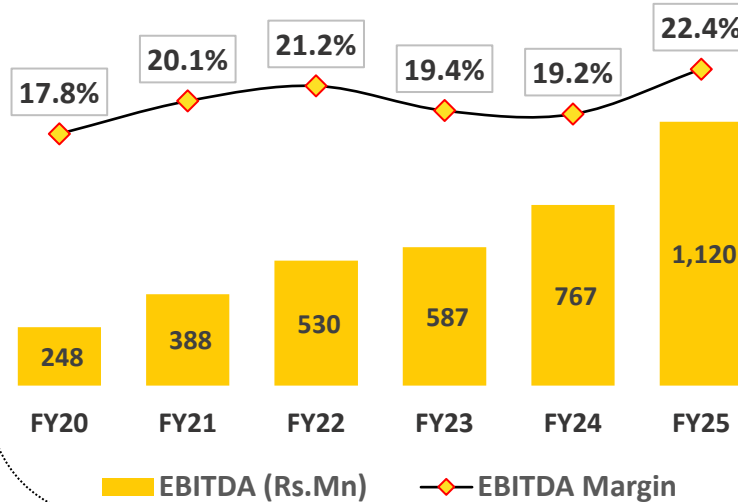
-● Operational and Financial Highlights
-● Business Overview
-● **Competitive Edge Driving Profitability and Financial Stability**
-● Annexure

Achieving 3x Growth in Revenue and PAT Over a Period of 5 Years

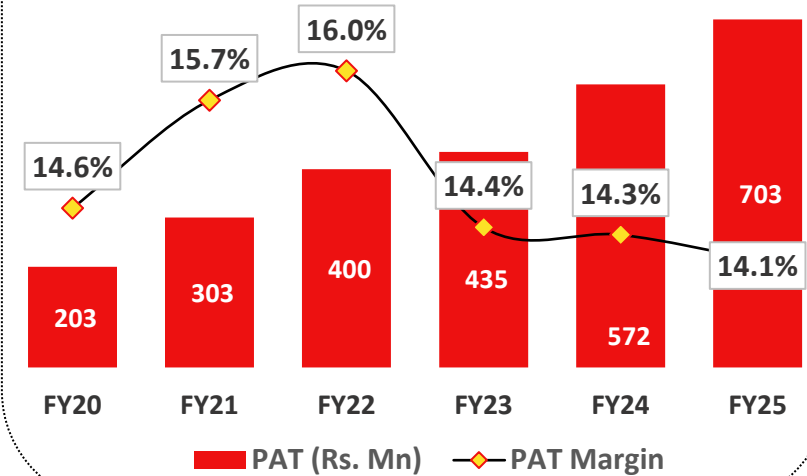
Revenue (Rs. Mn)



EBITDA (Rs. Mn)



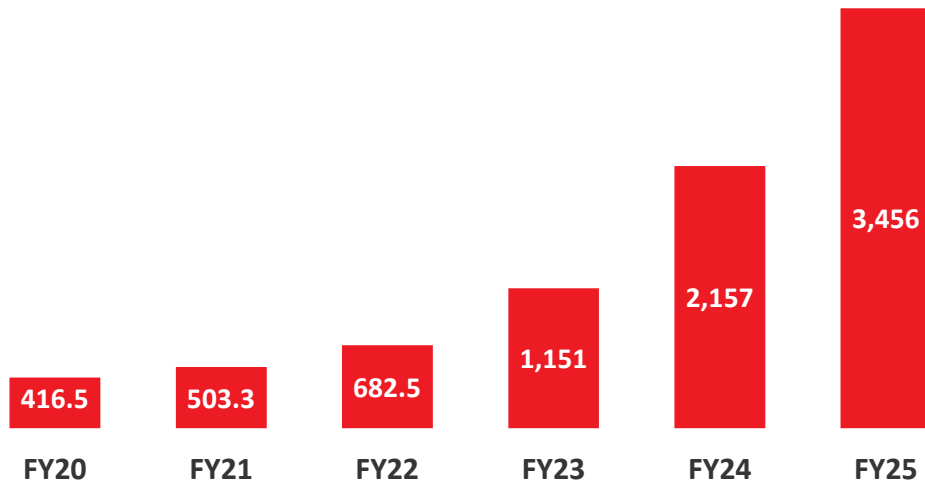
PAT (Rs. Mn)



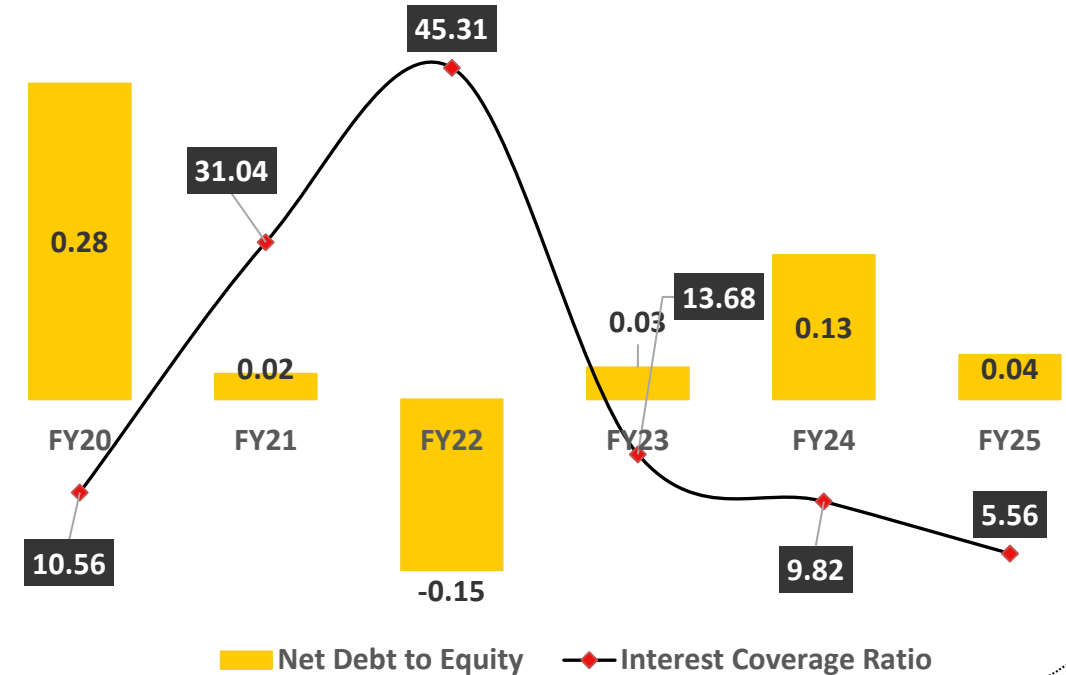
Margin	5 Years CAGR (FY20-25)	5 Year Average Margin (FY20-25)
EBITDA	35%	20.5%
PAT	28%	14.9%

Low Debt: Maximizing Financial Stability

Gross Block (Rs. Mn)

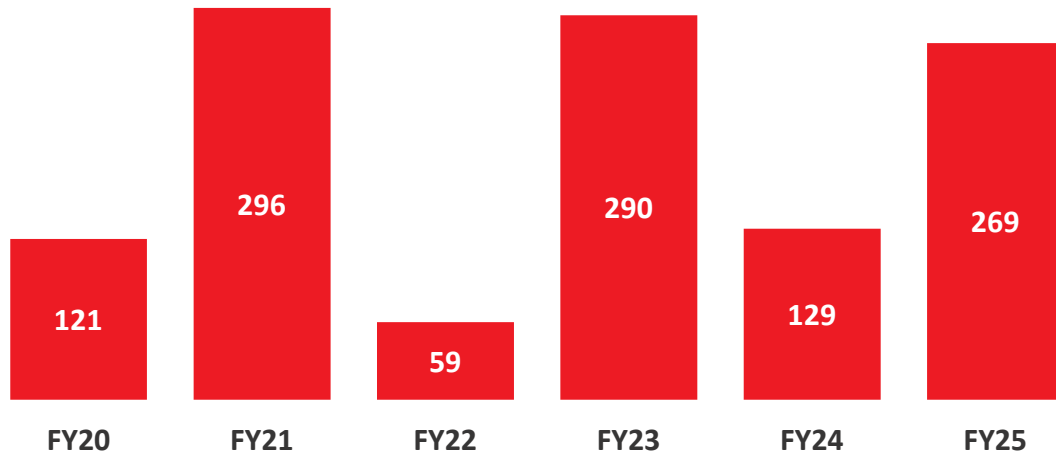


Net Debt to Equity and Interest Coverage Ratio

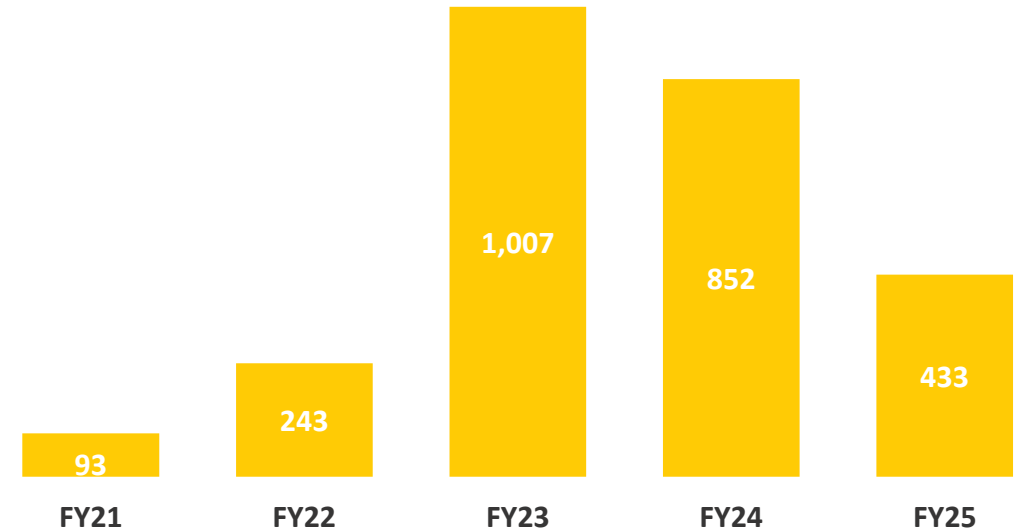


To Drive Future Growth

Cash Flows from Operation (Rs. Mn)



Capex (Rs. Mn)



-● Operational and Financial Highlights
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-● **Annexure**

Historical Income Statement

Particulars (Rs. Mn)	FY21	FY22	FY23	FY24	FY25
Revenue from Operational Income*	1,928	2,503	3,020	3,989	5,003
Total Expenses	1,540	1,972	2,433	3,223	3,883
EBITDA	388	531	587	766	1,120
<i>EBITDA Margin</i>	20.12%	21.21%	19.43%	19.20%	22.38%
Depreciation and Amortisation	23	29	66	108	158
Finance costs	13	12	43	78	124
Other Income	33	26	67	117	85
PBT	385	516	545	697	923
<i>PBT Margin</i>	20.0%	20.6%	18.0%	17.47%	18.44%
Tax Expense	82	116	109	125	219
PAT	303	400	436	572	705
<i>PAT Margin</i>	15.72%	15.98%	14.43%	14.34%	14.09%
Other Comprehensive Income	1	-6	1	-	-1
Total Comprehensive Income	304	394	437	572	703
Basic EPS	1.31	1.54	1.41	1.81	2.06
Diluted EPS	1.31	1.54	1.41	1.54	2.06

All numbers are on Consolidated Basis ; *FY25- Includes Rs.121 Mn as PLI Income

Historical Balance Sheet

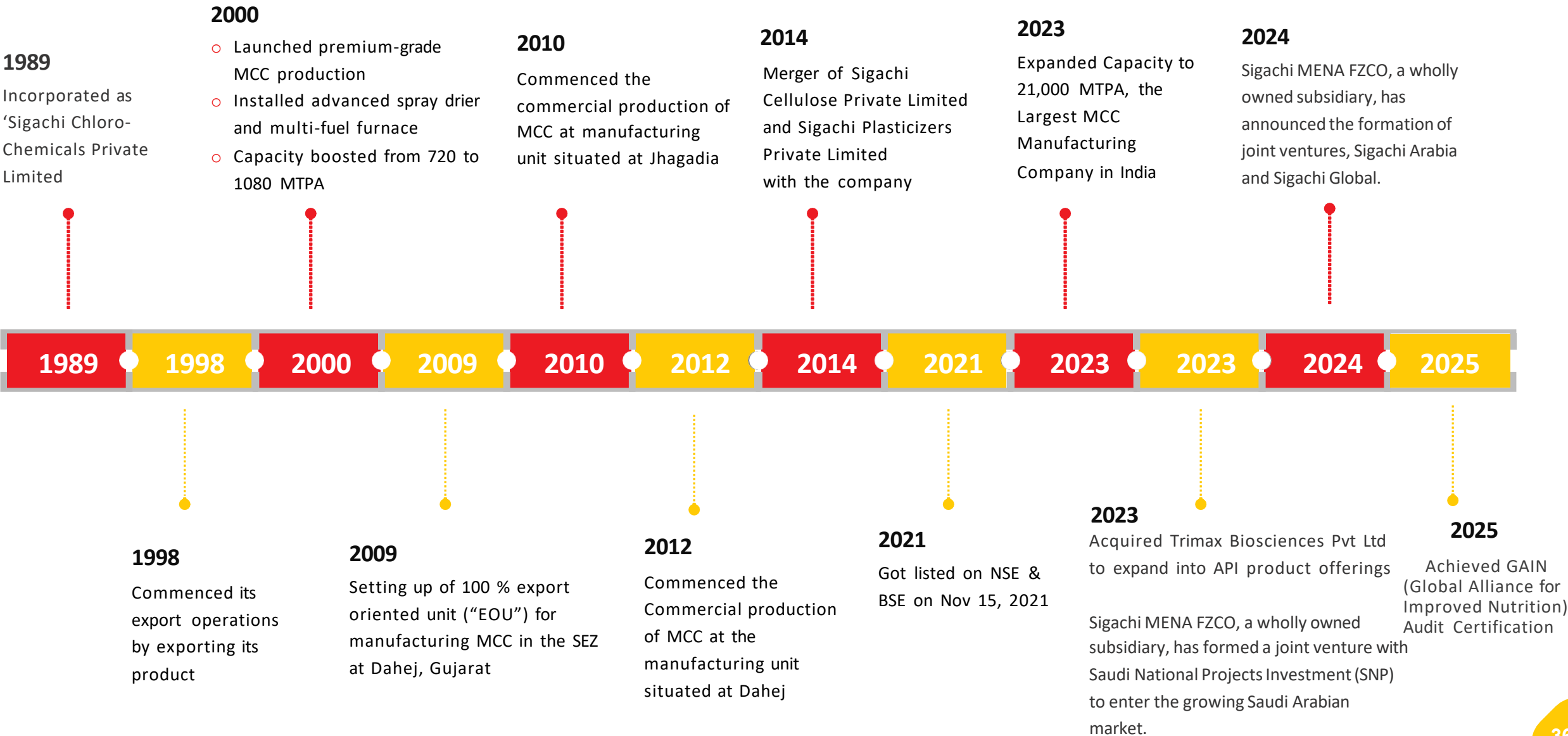
Particulars (Rs. Mn)	FY21	FY22	FY23	FY24	FY25
NON-CURRENT ASSETS	463	1,069	1,964	3,809	4,519
a) Property, plant and equipment	376	527	960	1,711	2,876
b) Capital work-in-progress	37	97	349	966	86
c) Intangible assets	3	7	7	14	13
d) Goodwill	-	-	-	547	547
e) Right of Use Assets	-	-	257	277	268
f) Financial assets					
i) Investments	2	2	2	3	2
ii) Other Financial Assets	18	351	225	199	329
g) Other non-current assets	27	85	164	92	398
CURRENT ASSETS	871	1,799	1,774	3,133	3,943
a) Financial Assets					
i) Trade Receivables	358	601	802	1,500	1,837
ii) Cash and cash equivalents	159	291	137	174	173
iii) Bank balances other than above	21	403	190	396	547
iv) Other financial assets	100	128	69	163	267
b) Other current assets	21	71	110	192	176
c) Inventories	212	305	466	707	943
TOTAL ASSETS	1,334	2,868	3,738	6,942	8,462

Historical Balance Sheet

Particulars (Rs. Mn)	FY21	FY22	FY23	FY24	FY25
EQUITY	942	2,277	2,683	4,410	6,131
Equity Share Capital	77	307	307	328	382
Other Equity	865	1,970	2,376	3,968	5,626
Equity attributable to the owners of the company	942	2,277	2,683	4,296	6,008
Minority Interest	-	-	-	114	122
NON-CURRENT LIABILITIES	70	76	308	653	480
a) Financial Liabilities					
i) Borrowings	19	12	10	266	-
ii) Lease Liability	-	-	231	205	216
b) Provisions	8	9	15	18	28
c) Deferred tax liabilities (net)	43	55	52	164	236
CURRENT LIABILITIES	322	515	747	1,878	1,852
a) Financial Liabilities					
i) Borrowings	183	332	395	924	1,181
ii) Lease Liabilities	-	-	41	36	25
iii) Trade Payables	80	106	208	479	357
iv) Other financial liabilities	7	6	9	80	1
b) Other current liabilities	43	59	94	335	261
c) Current tax liabilities (Net)	9	12	-	24	27
TOTAL LIABILITIES	392	591	1,055	2,531	2,332
TOTAL EQUITY AND LIABILITIES	1,334	2,868	3,738	6,942	8,462

All numbers are on Consolidated Basis

Key Milestones



Strong Leadership

Distinct, high performing businesses aligned with business drivers and market requirements



**Rabindra
Prasad Sinha**

Whole Time-Director
& Chairman



**Amit Raj
Sinha**

Managing Director
& CEO



**Bhavani
Chidambaranathan**

President, Sigachi US, Inc.



**Chidambarnathan
Shanmuganathan**

Whole Time-Director
& Vice Chairman



**Subbarami Reddy
Oruganti**

Chief Financial Officer



Lijo Chacko

CEO Sigachi MEA

SIGACHI INDUSTRIES LTD

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THANK YOU!

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