



Date: 6th September, 2025

The Manager,
Listing Department,
National Stock Exchange of India Limited
Exchange Plaza, C-1,
Block G, Bandra – Kurla Complex,
Bandra (East), Mumbai – 400 051

The General Manager
Listing Department
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai – 400 001

Symbol: SAREGAMA Scrip Code: 532163

Sub: Investor Presentation

Dear Sir/ Madam,

Further to our letters dated 21^{st} August , 2025 and 4^{th} September, 2025, we enclose herewith the copy of the Investor Presentation to be made by the Company at the upcoming Investors Conference scheduled to be held on 8^{th} September, 2025.

The above information is being submitted in terms of Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulation, 2015.

This information is available on the website of the Company www.saregama.com.

You are requested to kindly take the abovementioned on record.

Yours Faithfully,
For **SAREGAMA INDIA LIMITED**

Nayan Misra
Company Secretary & Compliance Officer

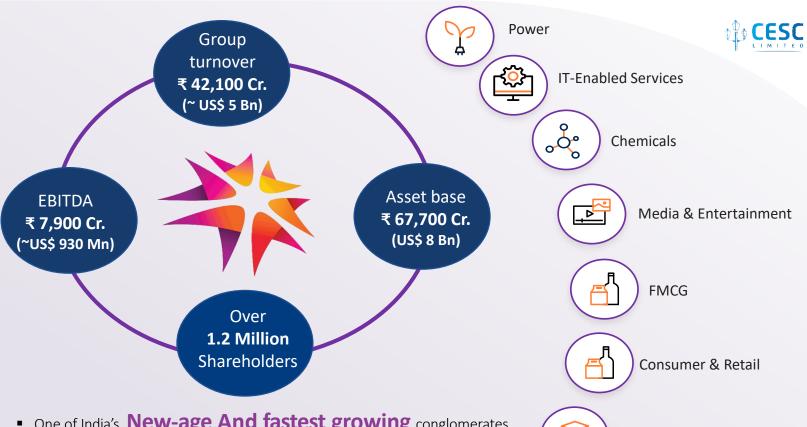


SAREGAMA INDIA LIMITED

RPSG Investor Day | September 2025

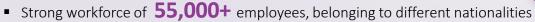
RPSG Group: Building a diversified conglomerate











- Presence in 60+ countries
- **100+** offices worldwide















































































* All figures as on FY25

RPSG Group: Key Businesses at a Glance





India's first fully integrated utility company, serving 4.8 Mn Consumers across 7 locations.



Aiming for 3.2GW renewable energy capacity by FY29 and scale it up to 10GW by FY32.



A global leader in BPS- delivering transformative, Al-powered solutions at speed and scale.



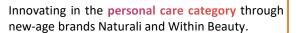
LSG is a premier IPL franchisee focused on nurturing the future of Indian cricket.



A Global Specialty Chemical company and India's Largest Carbon Black player.



Too Yumm, a flavorful & better-for-you snacking





An entertainment Company with IP of 175k+ songs, 70+ films, 10k+ hrs TV serials & 55+ web series.



Eastern India's definitive destination for luxury, style, and curated lifestyle experiences.



Nature's Basket India's finest gourmet and multi-format organized retailer with varied assortments.



Delivering sharp journalism, bold storytelling, and immersive experiences across print, digital, and video.

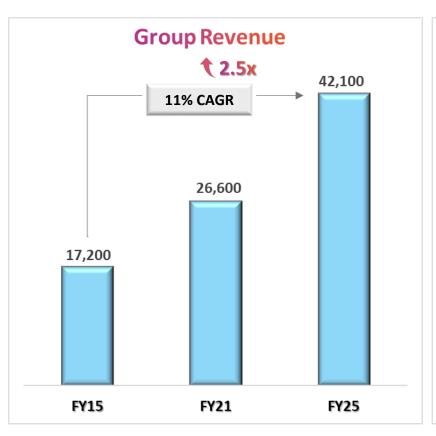


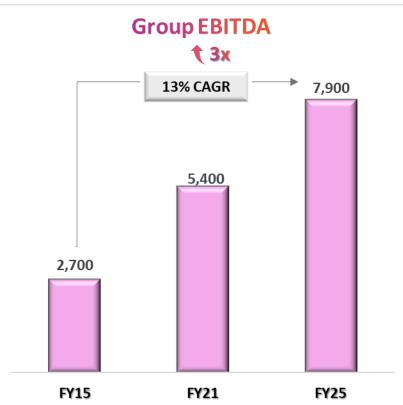
Vision

To be a responsive conglomerate driven by sustainable growth, efficiency and innovation

RPSG Group: Delivering Sustainable Growth

























INDIA'S LEADING AND ONLY ENTERTAINMENT COMPANY WITH DIVERSIFIED BUSINESS

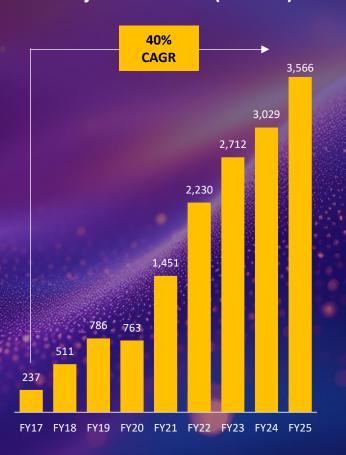


KEY FINANCIAL METRICS

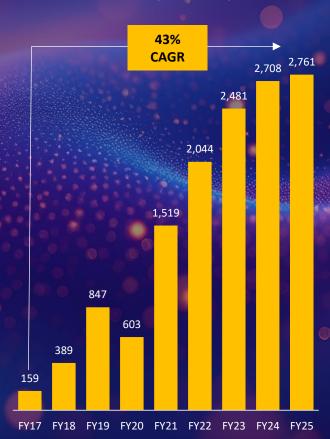
Revenue from Operations (INR Mn)



Adjusted EBITDA (INR Mn)



PBT (INR Mn)



FY23 numbers are re-stated post impact of demerger

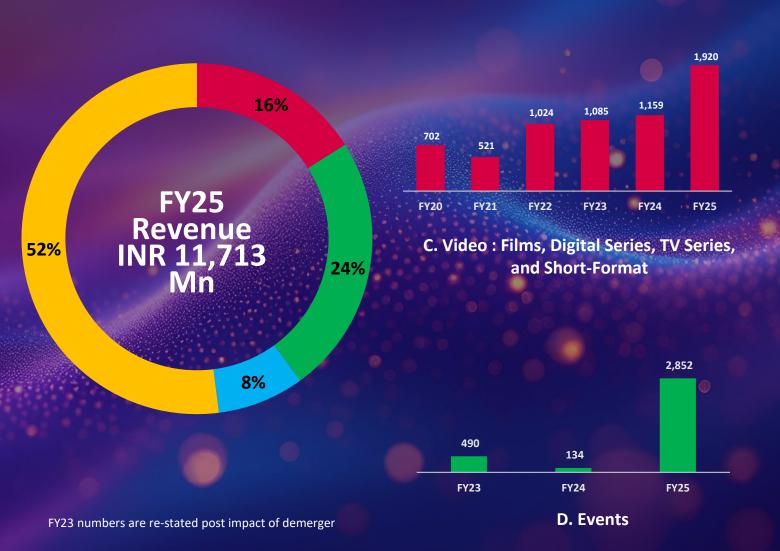
BUSINESS SEGMENTS



FY21 and INR 21Mn in FY20 are excluded

A. Music: Licensing + Artiste Management





FUTURE OUTLOOK (FY30)



Revenue is expected to double and PBT to become 2.2-2.5 times over next 4 years

DIGITISATION DRIVING GROWTH



175k+ Songs | 70+ Films | 55+ Digital Series | 10k+ hrs of TV Series

STRATEGIC OVERVIEW

To be a **Pure Play Content Company** capitalising on the global content consumption boom

driven by the ever-increasing **Digitisation**

Monetisation of Existing IP





Through licensing to EVERY 3rd party Digital (music, video, social) and TV platform



Through artiste management, wherein artistes are made popular through our content IP release. And then we monetise these artistes by booking them for live events, weddings and brand endorsements

Building of New IP





Cementing leadership position with new film and non-film music acquisition across Hindi, Tamil, Telugu, Bhojpuri, Gujarati, Punjabi, Malayalam, Kannada, Bengali, Haryanvi and other regional languages



Producing theatrical films in only regional languages and digital series and short-format content in all languages. Revenue secured through pre-licensing to digital platforms and/or brand sponsorships. Scale allowing lower cost of production



Building Live Events IP, around music and stand-up comedy

MUSIC SEGMENT

LICENSING & ARTISTE MANAGEMENT



SAREGAMA'S MUSIC LIBRARY

175000+ Songs

Covering multiple Indian languages and genres

HINDI **54000+**

BENGALI **31200+**

TAMIL 19000+

MARATHI 8300+

TELUGU 12800+

MALAYALAM 9200+

PUNJABI 10000+ KANNADA 4500+

DEVOTIONAL 25000+

CLASSICAL 9000+

GHAZAL 1200+

FOLK **4700+**



SHREE 420

GROWING LICENSING & ARTISTE MANAGEMENT

CATALOGUE

- 175K+ Songs
- Originals / Derivatives
- 10-12% annual growth over medium to long term
- 75-80% margin

NEW MUSIC

- ~Rs. 10,000 Mn
 Investment over next 3 yrs
- 4-5yr payback / ~26% IRR
- 60-80 yrs of useful life
- 10 yrs of amortization period

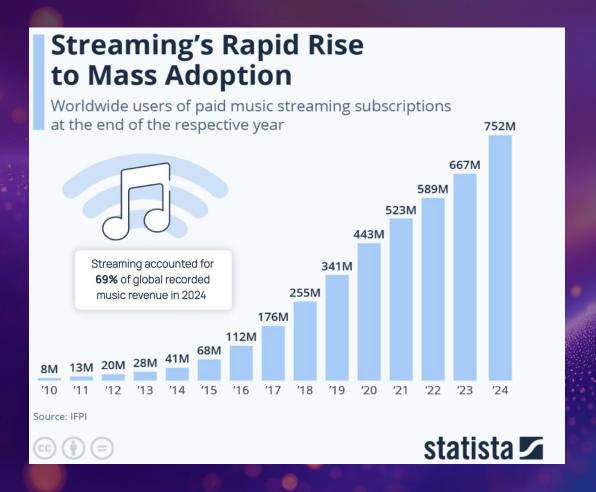
ARTISTE MANAGEMENT

- By-product of New Music
- No upfront Investment
- Improves music margin

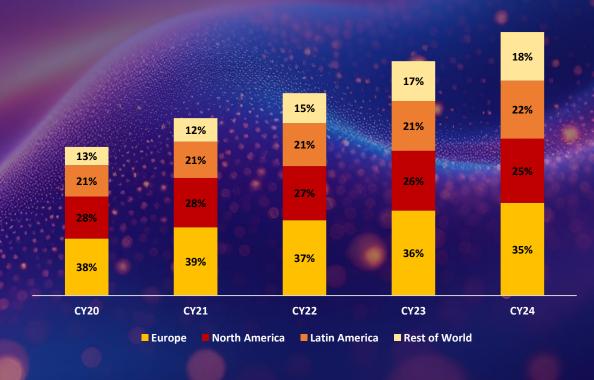




SUBSCRIPTION BUSINESS IS GROWING GLOBALLY



Spotify reports consistent growth in premium subscriber base



Source: Derived from Spotify published results

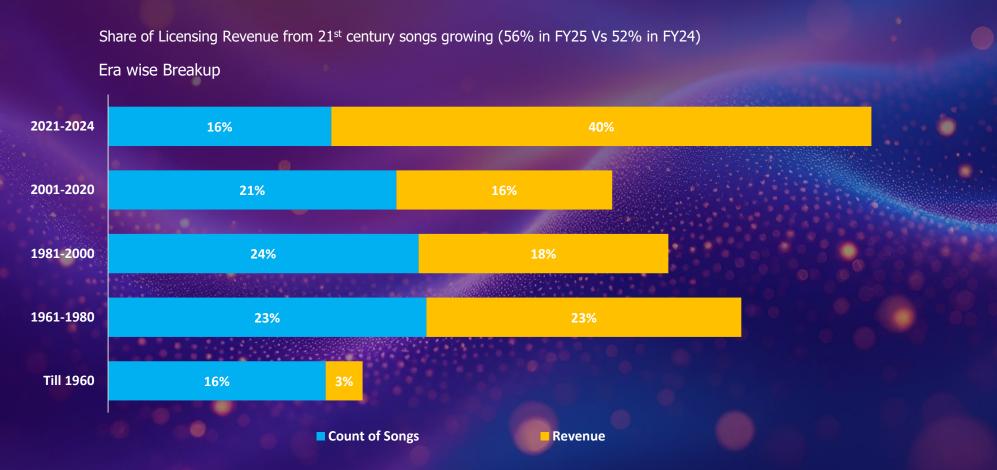
PATH TO LEADERSHIP POSITION IN THE MUSIC ECOSYSTEM



India's Largest and Most Popular Music Catalogue

MUSIC | LICENSING : CREATION

Saregama is changing from a Catalogue Label to a New Age one



37% of Saregama's songs were released post 2000, and they contributed to 56% of FY25 revenue

MUSIC | LICENSING: INVESTMENT IN CONTENT (INR MN)



Investment in Content includes marketing costs on new content

MUSIC | LICENSING : YOUTUBE CHARTBUSTERS



Views from all versions of the song, including lyrical, uploaded on Saregama's official YouTube channel. Does not include UGC views

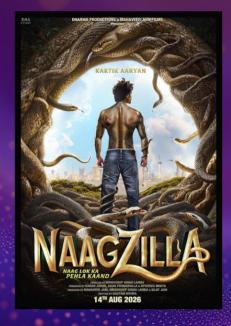
Data Mining based Predictive Models I De-centralised Decision Making I
Partnership with Production houses having proven track records I High Success Ratio

MUSIC | LICENSING : UPCOMING RELEASES

HINDI



Movie Name: Dhurandhar Cast: Ranveer Singh, Sanjay Dutt, Akshaye Khanna, Arjun Rampal, Sara Arjun



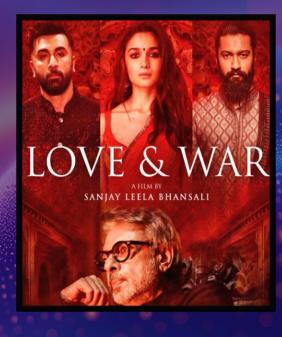
Movie Name : Naagzilla Cast : Kartik Aryan



Movie Name : Shri Radha Raman

Cast: Siddharth Gupta,

Sushmita Bhat



Movie Name : Love & War Cast : Ranbir Kapoor, Alia Bhatt,

Vicky Kaushal



Movie Name : Tu Meri Main Tera

Main Tera Tu Meri

Cast: Kartik Aryan, Ananya

Panday

MUSIC | LICENSING : UPCOMING RELEASES

TELUGU



Aakasam Lo Oka Tara



Paradise



Premante

MALAYALAM



Karam



Udumbanchola Vision



Sahasam

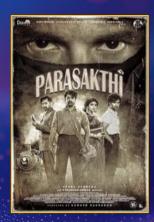
TAMIL



Train



Idly Kadai

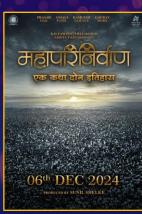


Parasakthi

MARATHI



Khashaba

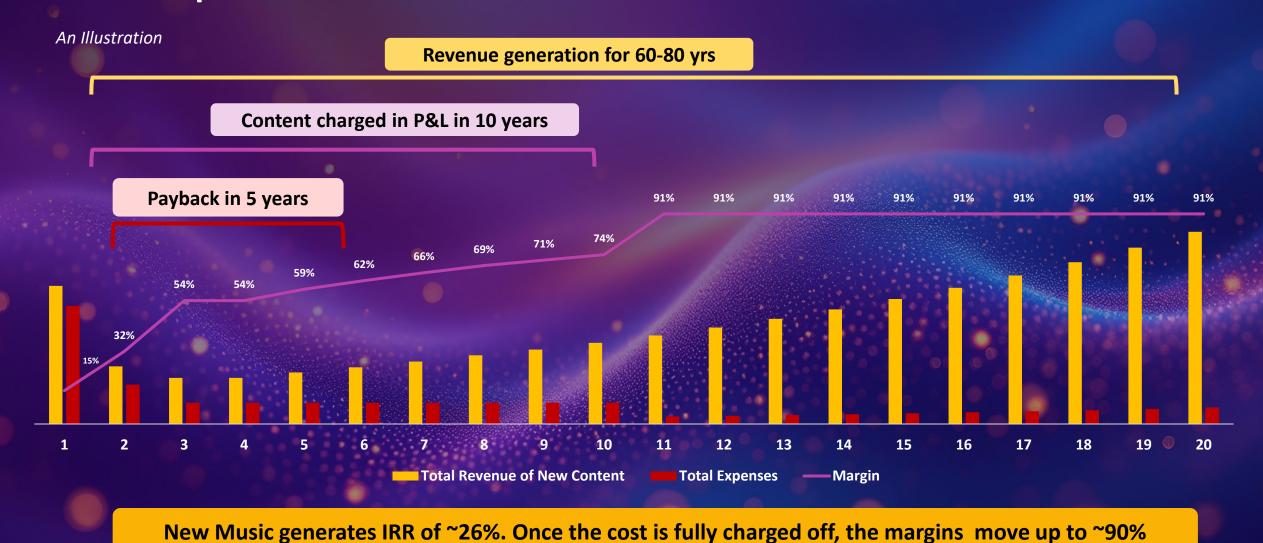


Mahaparinirvaan



Kirr Katta Kirr

MUSIC | LICENSING: INVESTMENT IN CONTENT



MUSIC | LICENSING: INORGANIC CATALOGUE ACQUISITION

Saregama Acquires the **Biggest** and **Most Popular** Haryanvi Music Catalogue:

NAV Records

24 Mn+ Subscribers
6,500+ songs
5+ Languages



Coco Cola

900 Mn+ views



Parvati Boli Shankar Se

500 Mn+ views



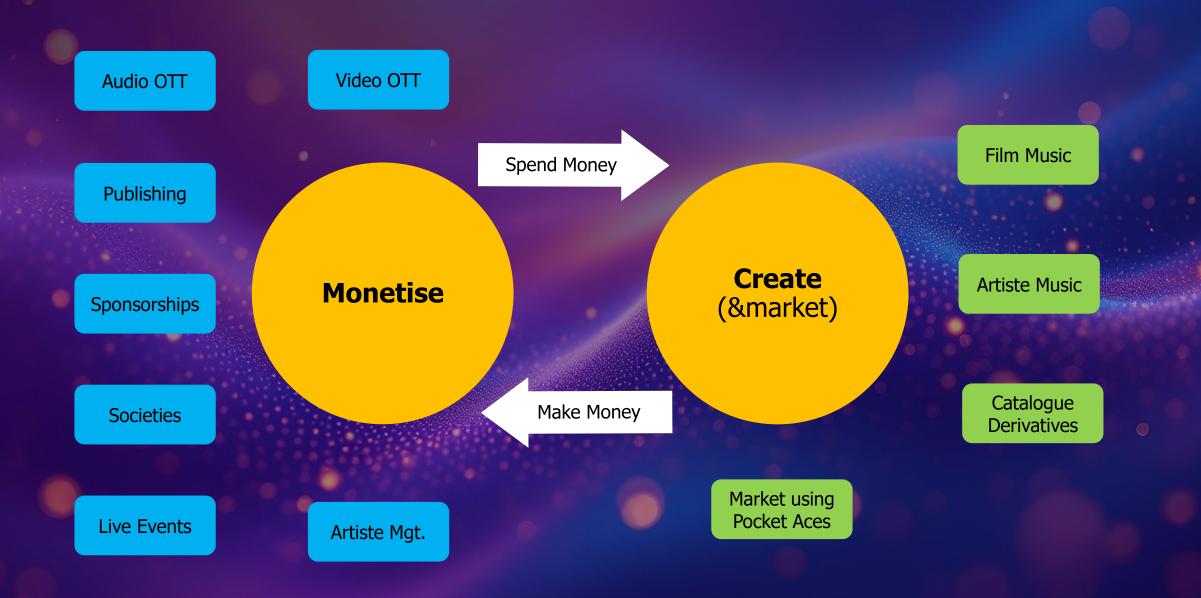
Loot Liya
400 Mn+ views



Kaale Kagaz

190 Mn+ views

MUSIC | LICENSING: MONETISATION



MUSIC | LICENSING : MONETISATION



A. Audio OTT

- Saregama's Music is licensed to multiple Global Platforms
- Saregama earns every time a customer listens to Saregama owned song on any OTT app
- The growth is driven by both increasing number of users (growth in smartphones) and higher usage (cheaper data) along with falling piracy
- ~750 Mn+ paid customers globally contribute ~69% of total music revenue. Started in India too. Will be a Gamechanger

Music Streaming Platforms (OTT)



Free vs Paid

- Free Revenue under pressure from closure of platforms like Airtel Wynk, ByteDance Resso, Hungama
- Subscription revenue showing healthy growth but on a small base
- Spotify, Jio Saavn, Apple, Amazon, Gaana
- Potential of 100M paid subs @100 pm

MUSIC | LICENSING : MONETISATION



B. Publishing : Films and Digital Series

- We license our music to various Video OTT platforms like Netflix, JioHotstar, Amazon, MX Player, Zee5, etc. and production houses for using in their web-series
- Fixed fee licenses



C. Publishing : TV Channels

- Saregama licenses its music to television channels for use in various TV serials, reality shows etc.
- Fixed Fee for a time period

Films/Digital series licensing Saregama Music





























TV Channels





















































MUSIC | LICENSING : MONETISATION



D. Video OTT

- Saregama's music channels on YouTube have a cumulative subscriber base of 160 Mn+ subscribers
- Share of Advertising & Subscription Revenue: Own channel & UGC
- Fixed-fee licenses to other social media platforms, allowing their users to upload videos containing Saregama songs. Big future upside

Social Media Platforms















E. Societies

- IPRS
 - 50% of Underlying works licensing revenue
- Novex







F. Brand Partnerships

- Licenses to Brands for use of songs in their ad jingles. Fixed fee for limited period & mediums
- Creating bespoke music properties for Brands
- **Fixed fee licenses**





























MUSIC | ARTISTE MANAGEMENT

MUSIC | ARTISTE MANAGEMENT : ROSTER

SAREGAMA TALENT



Maahi



Pragati Nagpal





Mermaid Scales 21.4 Mn Followers

BeYouNick

6.5 Mn Followers



RJ Karishma 15.3 Mn Followers

Komal Pandey

3.4 Mn Followers



Rehaan Roy 6.8 Mn Followers



Viraj Ghelani 1.3 Mn Followers





Dr. Kumar Vishwas 18.5 Mn Followers 12.6 Mn Followers



Tony Kakkar



Paradox 4.5 Mn Followers



The Tabla Guy 1.1 Mn Followers



Lash Curry 700K Followers



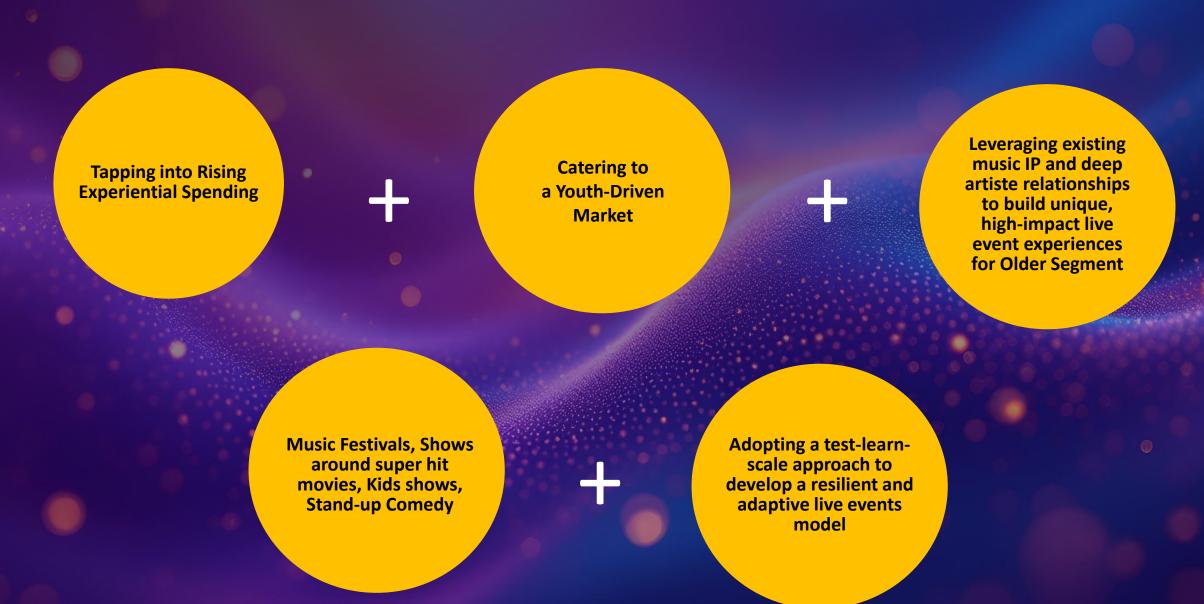
Gurdeep Mehndi 63K Followers



Added 100+ Influencers & Artistes taking the total count to 230+



CAPTURING INDIA'S LIVE EVENT MOMENTUM



EVENTS





RETAIL

- Transition from sales through distribution channel to sales only through E-commerce and Modern
 Retail outlets
- Reduction in number of SKUs
- Manpower restructuring exercise carried out
- While the volumes and topline have shrunk, profitability margins improved







VIDEO SEGMENT

FILMS, DIGITAL SERIES, TV, & SHORT FORMAT

OUR GROWTH STRATEGY IN VIDEO SEGMENT 1min – 22mins – 45mins – 120mins



Access to Music Catalogue gives Unique Strength

VIDEO: FILMS, DIGITAL SERIES, TV, & SHORT FORMAT



Production house focussed on creating content for theatrical releases and 3rd party digital platforms & TV



Pocket Aces, through its studio Dice Media, creates premium web-series content for OTT platforms



TV content creation for both National & Regional channels, with a strong presence in South Indian markets & a strategic focus on retaining IP ownership



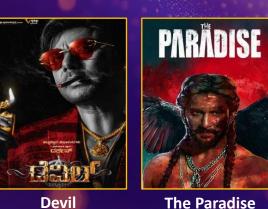
In short-format content, leveraging digital platforms to create high-engagement videos

VIDEO: CONTENT PORTFOLIO

FILMS



Ni Main Sass Kuttni 2 (Punjabi)



Bazooka

(Malayalam)

(Telugu)

Devil (Kannada)

DIGITAL SERIES



Teen Yaar Twisted
Pyaar (Hindi)



Hunter: Season 2 (Hindi)



High Heels: Season 2 (Hindi)



Phir Se Udd Chala (Hindi)

TV



llakkiya 800+ Episodes



Sevanthi 1890+ Episodes



Malli 380+ Episodes



Aadukalam 50+ Episodes

SHORT FORMAT



White Salt vs Pink Salt



Unravel Australia



Tech-Driven Individual Agnostic IP Owning Company

that wants to ride on

Digital & Live Entertainment

Growth Story of South-East Asia

FINANCIAL HIGHLISS

Historical Consolidated Financial Summary

Particulars (INR Mn)	FY25	FY24	YoY Growth	FY23*
Revenue from Operations (A)	11,713	8,030	46%	7,366
Total Expenses (B)	8,147	5,001	63%	4,654
Adjusted EBIDTA (C= A-B)	3,566	3,030	18%	2,712
Adjusted EBIDTA Margin (%)	30%	38%		37%
Content Charge (D)	1,282	864	48%	679
Depreciation (E)	97	62	56%	31
Finance Cost (F)	57	32	78%	57
Other Income (G)	581	637	-9%	536
Exceptional Item (H)	50	-		-
PBT (C-D-E-F+G+H)	2,761	2,708	2%	2,481
Тах	718	732	-2%	630
PAT	2,043	1,976	3%	1,851
PAT Margin (%)	18%	25%		25%
Diluted EPS (Face value Re.1)	10.61	10.27		9.63

Content Charge include the following charges related to the new content during the year:

¹⁾ Amount amortised in case of Royalty based deals 2) Amount amortised against the one-time fee paid in case of Outright purchase-based deals 3) Marketing of new content

⁴⁾ Content charge does not include royalty paid post-Minimum Guarantee amount recouped

^{*}FY23 Numbers are restated post impact of demerger

Consolidated Balance Sheet

Equity and Liabilities (INR Mn)	FY25	FY24	FY23*
Shareholder's fund			
(a) Equity share capital	193	193	193
(b) Other equity	15,641	14,498	13,228
Net worth	15,834	14,691	13,421
Non-controlling interest	34	35	34
Non-current liabilities			
(a) Financial liabilities			
(i) Lease liabilities	14	23	1
(ii) Other financial liabilities	309	2,090	-
(b) Provisions	59	57	42
(c) Deferred tax liabilities (net)	518	474	464
Current liabilities			
(a) Financial liabilities			
(i) Borrowing	-	17	-
(ii) Lease liabilities	13	15	6
(iii) Trade payables	1,274	933	702
(iv) Other financial liabilities	812	610	565
(b) Other current liabilities	1,319	655	876
(c) Provisions	731	650	921
(d) Current tax liabilities	34	88	9
Total	20,951	20,338	17,041

Assets (INR Mn)	FY25	FY24	FY23*
Non-current assets			
(a) Property, plant and equipment	2,222	2,238	2,207
(b) Right-of-use assets	21	34	7
(c) Investment properties	20	21	21
(d) Intangible assets	6,082	5,130	1,143
(e) Intangible assets under development	-	55	40
(f) Financial assets			
(i) Investments	-	-	-
(ii) Other financial assets	78	172	530
(g) Other non-current assets	501	468	573
Current assets			
(a) Inventories	2,402	2,393	1,643
(b) Financial assets			
(i) Investments	1,177	1,177	2,388
(ii) Trade receivables	1,432	1,587	1,480
(iii) Cash and cash equivalents	694	569	167
(iv) Bank balances other than (iii) above	4,743	4,852	4,916
(v) Loans	193	221	262
(vi) Other financial assets	33	31	219
(c) Current tax assets (net)	359	275	301
(d) Other current assets	1,059	1,115	1,144
Total	20,951	20,338	17,041

Consolidated Cash Flow Statement

Particulars (INR Mn)	FY	FY25 FY24		FY24		3 #
Pre-Tax Profit	2,761		2,708		2,481	
Change in other operating activities (including non-cash Items)	17		(400)		(432)	
Change in Working capital	1,882		(348)		116	
Taxes Paid	(806)		(514)		(669)	
Net cash generated from Operating Activities (A)		3,854		1,446		1,496
Spent on New Content @	(2,134)		(1,342)		(1,481)	
Investment in Pocket Aces	(1,275)		(1,662)		-	
Redemption/ (Investment) in Fixed Deposits with maturity > 3m	45		761		(3,709)	
Redemption/(Investment) in Mutual Fund	205		1,422		3,120	
Net cash generated from other Investing activities	411		474		27	
Net cash used in Investing Activities (B)		(2,748)		(347)		(2,043)
Net cash (used in)/generated from Treasury Shares	(79)		(22)		(161)	
Proceeds from /(Repayment of) Borrowing	(17)		(14)		-	
Repayment of Lease Liability	(8)		(11)		(6)	
Dividend paid	(868)		(771)		(578)	
Interest paid	(15)		(31)		(7)	
Net cash (used in)/generated from Financing Activities (C)		(987)		(849)		(752)
Net (decrease)/increase in Cash and Cash Equivalent (A+B+C)		119		250		(1,299)
Cash and Cash Equivalents at the beginning of the period		569		167		1,527
Add: Cash and Cash Equivalents of Pocket Aces on the date of acquisition		-		149		-
Less: Transferred pursuant to the scheme of arrangement						(77)
Effect of Translation of foreign currency cash and cash equivalents		5		3		16
Cash and Cash Equivalents at end of the period *		693		569		167

^{*} Exclude Investment in Bank FD with maturity more than 3 months and Investment in Mutual Funds INR 5,911 Mn in FY25, INR 6,023 Mn in FY24, and INR 7,802Mn in FY23 @ Represents amount invested in acquiring/producing Music and Film IPs

[#] FY23 numbers are restated post impact of demerger

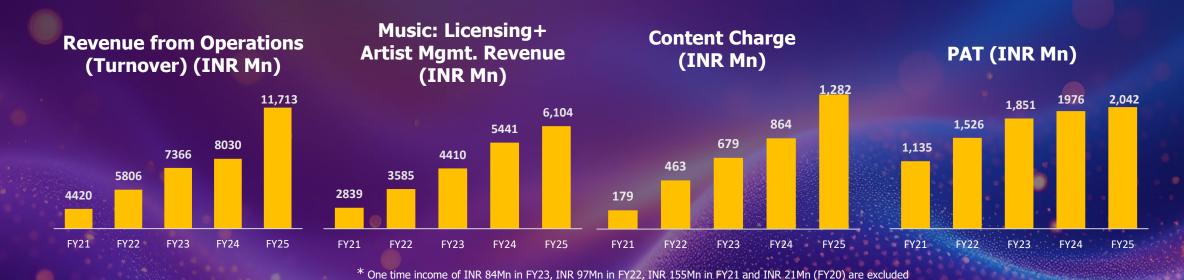
Consolidated Financial Charts

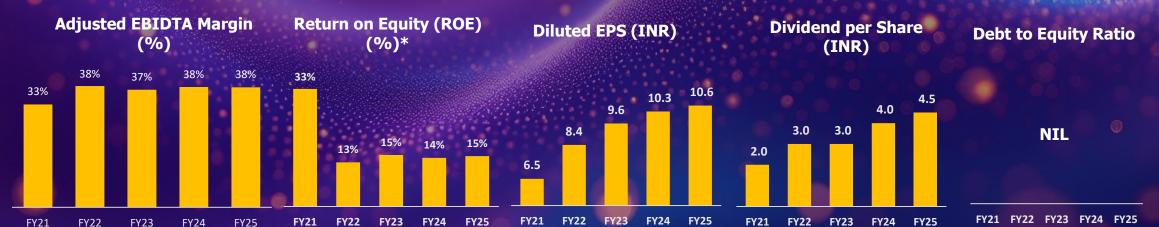
ROE = PAT / Shareholders Equity

added to Shareholders Equity

Shareholders Equity = Equity share capital and free reserves
 Since FY22 INR 7500 Mn of fresh fund raise through QIP

FY25 Adj EBITDA is excluding events





Previous Years EPS has been restated

basis face value of Re.1 per share

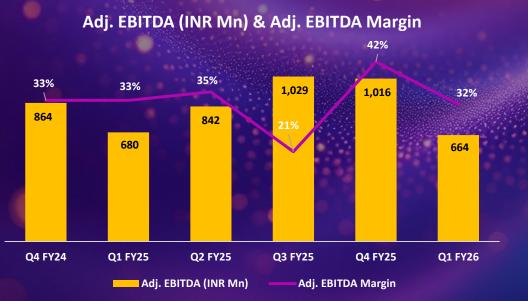
Quarterly Financial Summary

Particulars (INR Mn)	Q1 FY26	Q4 FY25	QoQ	Q1 FY25	YoY
Revenue from Operations					
•Music : Licensing + Artiste Management	1,490	1,714	-13%	1,331	12%
•Retail	170	154	10%	247	-31%
•Video	357	492	-28%	465	-23%
•Events	51	48	6%	10	410%
Revenue from Operations	2,068	2,408	-14%	2,053	1%
Adjusted EBITDA (EBITDA excluding Content Charge)	664	1,016	-35%	680	-2%

Content Charge include the following charges related to the new content during the year:

1)Amount amortised in case of Royalty based deals 2) Amount amortised against the one-time fee paid in case of Outright purchase-based deals 3) Marketing of new content

⁴⁾ Content charge does not include any royalty paid post recoupment of the Minimum Guarantee amount.



Adj. EBITDA (INR Mn) & Adj. EBITDA Margin-Excluding Events



ADJUSTED EBITDA TO PAT

Particulars (INR Mn)	Q1 FY26	Q4 FY25	QoQ	Q1 FY25	YoY	FY25
Revenue from Operation (A)	2,068	2,408	-14%	2,053	1%	11,713
Total Expenses (B)	1,404	1,392	1%	1,373	2%	8,147
Adjusted EBITDA (C=A-B)	664	1,016	-35%	680	-2%	3,566
Adjusted EBITDA Margin	32%	42%		33%		30%
Content Charging Cost (D)	263	344	-24%	270	-3%	1,282
Depreciation (E)	23	34	-32%	23	1%	97
Finance Cost (F)	10	47		2		57
Other Income (G)	142	176	-19%	122	17%	581
Exceptional Item (H)	-	50		-		50
PBT (C-D-E-F+G+H)	510	817	-38%	507	1%	2,761
Tax	145	218		136		718
PAT	365	599	-39%	371	-2%	2,043
PAT Margin (%)	18%	25%		18%		18%
Diluted EPS	1.90	3.11		1.92		10.61

Balance Sheet

Equity and Liabilities (INR Mn)	As at 30th	As at 31st
Equity and Elabilities (INK WIII)	Jun-25	Mar-25
Shareholder's fund		
(a) Equity share capital	193	193
(b) Other equity	15,972	15,641
Net worth	16,165	15,834
Non-controlling interest	33	34
Non-current liabilities		
(a) Financial liabilities		
(i) Lease liabilities	11	14
(ii) Other financial liabilities	316	309
(b) Provisions	64	59
(c) Deferred tax liabilities (net)	513	518
Current liabilities		
(a) Financial liabilities		
(i) Borrowings*	531	-
(ii) Lease liabilities	13	13
(iii) Trade payables	1,040	1,274
(iv) Other financial liabilities	1,085	812
(b) Other current liabilities	721	1,319
(c) Provisions	799	731
(d) Current tax liabilities	41	34
Total	21,332	20,951

	As at 30th	As at 31st
Assets (INR Mn)	Jun-25	Mar-25
Non-current assets		
(a) Property, plant and equipment	2,216	2,222
(b) Right-of-use assets	19	21
(c) Investment properties	20	20
(d) Intangible assets	6,264	6,082
(e) Financial assets		
(i) Other financial assets	58	78
(f) Other non-current assets	589	501
Current assets		
(a) Inventories	3,128	2,402
(b) Financial assets		
(i) Investments	457	1,112
(ii) Trade receivables	1,717	1,432
(iii) Cash and cash equivalents	232	694
(iv) Bank balances other than (iii) above	4,401	4,743
(v) Loans	194	193
(vi) Other financial assets	113	33
(c) Current tax assets (net)	275	359
(d) Other current assets	1,649	1,059
Total	21,332	20,951

Cashflow Statement

Particulars (INR Mn)		26	FY2	5
Pre-Tax Profit	510		2,761	
Change in other operating activities (including non-cash Items)	98		17	
Change in Working capital	(2,061)		1,882	
Taxes Paid	(53)		(806)	
Net cash (used in)/generated from Operating Activities (A)		(1,506)		3,854
Spent on New Content @	(470)		(2,134)	
Investment in Pocket Aces	(19)		(1,275)	
Redemption/ (Investment) in Fixed Deposits with maturity > 3m	209		45	
Redemption/(Investment) in Mutual Fund	679		205	
Net cash generated from other Investing activities	158		412	
Net cash used in Investing Activities (B)		557		(2,747)
Net cash (used in)/generated from Treasury Shares	(40)		(79)	
Proceeds from /(Repayment of) Borrowing	531		(17)	
Repayment of Lease Liability	(04)		(08)	
Dividend paid	-		(868)	
Interest paid	(02)		(15)	
Net cash (used in)/generated from Financing Activities (C)		485		(987)
Net (decrease)/increase in Cash and Cash Equivalent (A+B+C)		(464)		120
Cash and Cash Equivalents at the beginning of the period		694		569
Effect of Translation of foreign currency cash and cash equivalents		02		05
Cash and Cash Equivalents at end of the period #		232		694

[@] Represents amount invested in acquiring/producing Music IPs

[#] Exclude Investment in Bank FD with maturity more than 3 months and Investment in Mutual Funds INR 4,966 Mn (FY25 INR 5,911 Mn)

Disclaimer

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