

# Q4-2022: Performance review

Certain statements in this release relating to a future period of time (including inter alia concerning our future business plans or growth prospects) are forward-looking statements intended to qualify for the 'safe harbor' under applicable securities laws including the US Private Securities Litigation Reform Act of 1995. Such forward looking statements involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. These risks and uncertainties include, but are not limited to statutory and regulatory changes, international economic and business conditions, political or economic instability in the jurisdictions where we have operations, increase in non-performing loans, unanticipated changes in interest rates, foreign exchange rates, equity prices or other rates or prices, our growth and expansion in business, the adequacy of our allowance for credit losses, the actual growth in demand for banking products and services, investment income, cash flow projections, our exposure to market risks, changes in India's sovereign rating, and the impact of the Covid-19 pandemic which could result in fewer business opportunities, lower revenues, and an increase in the levels of non-performing assets and provisions, depending inter alia upon the period of time for which the pandemic extends, the remedial measures adopted by governments and central banks, and the sustenance of economic activity as well as other risks detailed in the reports filed by us with the United States Securities and Exchange Commission. Any forward-looking statements contained herein are based on assumptions that we believe to be reasonable as of the date of this release. ICICI Bank undertakes no obligation to update forward-looking statements to reflect events or circumstances after the date thereof. Additional risks that could affect our future operating results are more fully described in our filings with the United States Securities and Exchange Commission. These filings are available at www.sec.gov.



# Highlights for Q4-2022



## Key highlights for Q4-2022 (1/2)

# Core operating profit<sup>1</sup>

- Growth of 18.7% y-o-y to ₹ 101.64 bn in Q4-2022
- Excluding dividend income from subsidiaries/associates, growth of 21.0% yo-y in Q4-2022
- Growth of 22.3% y-o-y to ₹ 383.47 bn in FY2022

#### **Deposits**

- Average current account deposits increased by 23.6% y-o-y in Q4-2022
- Average savings account deposits increased by 22.7% y-o-y in Q4-2022
- Term deposits grew by 9.0% y-o-y at March 31, 2022

#### Advances

- Domestic loans grew by 17.5% y-o-y and 5.7% q-o-q
- Retail loans, excluding rural, grew by 19.7% y-o-y and 6.0% q-o-q
- Business banking portfolio grew by 43.2% y-o-y and 10.2% q-o-q
- SME portfolio grew by 33.6% y-o-y and 11.3% q-o-q
- Domestic corporate portfolio grew by 9.7% y-o-y and 1.2% q-o-q sequentially



## Key highlights for Q4-2022 (2/2)

# Asset quality

- Net NPA ratio declined to 0.76% at Mar 31, 2022 from 0.85% at Dec 31, 2021
- Net deletions of ₹ 4.89 bn from gross NPAs in Q4-2022 (Q3-2022: ₹ 1.91 bn)
- Total provisions of ₹ 10.69 bn in Q4-2022 (0.53% of average loans, 10.5% of core operating profit)
- Provision coverage was 79.2% at Mar 31, 2022 (Dec 31, 2021: 79.9%)
- Fund based o/s of ₹ 82.67 bn (1.0% of advances) to all standard borrowers under resolution; provisions of ₹ 25.30 bn held against these borrowers
- Contingency provisions of ₹ 74.50 bn at Mar 31, 2022

# Profit after tax and capital

- Profit after tax grew by 59.4% y-o-y to ₹ 70.19 bn in Q4-2022
- Profit after tax grew by 44.1% y-o-y to ₹ 233.39 bn in FY2022
- The Board has recommended a dividend of ₹ 5 per share, subject to requisite approvals
- Common Equity Tier 1 ratio of 17.60%<sup>1</sup>



# Operating performance



#### P&L trends: **Q4-2022**

#### Net interest margin (%)

4.00 in Q4-2022; 3.96 in FY2022 (Q4-2021: 3.84; FY2021: 3.69)

#### Fee income

Growth of 14.4% y-o-y to ₹ 43.66 billon

# Core operating profit to average

assets (%) 3.06 in Q4-2022; 3.03 in FY2022 (Q4-2021: 2.95; FY2021: 2.75)

#### Provision to core operating profit (%)

10.5 in Q4-2022; 22.5 in FY2022 (Q4-2021<sup>1</sup>: 22.0; FY2021<sup>1</sup>: 36.6)

#### Profit after tax

Growth of 59.4% y-o-y to ₹ 70.19 billon

#### Standalone return on equity (%)

17.1 in Q4-2022; 14.8 in FY2022 (Q4-2021: 12.3; FY2021: 12.2)



#### **Profit & loss statement**

(₹ billion)	FY2021	Q4-	Q3-	Q4-	FY2022	Q4-o-Q4
		2021	2022	2022		(%)
Net interest income <sup>1</sup>	389.89	104.31	122.36	126.05	474.66	20.8%
Non-interest income	139.23	41.37	48.99	46.08	176.14	11.4%
- Fee income	126.59	38.15	42.91	43.66	156.87	14.4%
- Dividend income <sup>2</sup>	12.34	3.57	6.03	2.32	18.29	(35.0)%
- Others	0.30	(0.35)	0.05	0.10	0.98	_
Core operating income	529.12	145.68	171.35	172.13	650.80	18.2%
Operating expenses	215.61	60.03	70.75	70.49	267.33	17.4%
- Employee expenses	80.91	20.08	<i>24.85</i> <sup>3</sup>	24.29 <sup>3</sup>	<i>96.73</i> <sup>3</sup>	21.0%
- Non-employee expenses	134.70	39.95	45.90	46.20	170.60	15.6%
Core operating profit	313.51	85.65	100.60	101.64	383.47	18.7%
Core operating profit excluding dividend income <sup>2</sup>	301.17	82.08	94.57	99.32	365.18	21.0%

- 1. Includes interest on income tax refund of ₹ 0.19 bn in Q4-2022 and ₹ 2.43 bn in FY2022 (FY2021: ₹ 2.57 bn, Q3-2022: ₹ 1.81 bn, Q4-2021: ₹ 0.11 bn)
- 2. Dividend income from subsidiaries/associates



The Bank has changed its accounting policy from intrinsic value method to fair value method for all stock options granted after March 31, 2021 under its ESOS scheme based on RBI's clarification dated Aug 30, 2021. The fair value of ESOPs is estimated on the date of grant using Black-Scholes model and is recognised as compensation expense over the vesting period. Accordingly, the Bank has accounted for additional employee expense of ₹ 0.69 bn during Q4-2022 and Q3-2022 and ₹ 2.63 bn during FY2022

#### **Profit & loss statement**

(₹ billion)	FY2021	Q4- 2021	Q3- 2022	Q4- 2022	FY 2022	Q4-o-Q4 (%)
Core operating profit	313.51	85.65	100.60	101.64	383.47	18.7%
Treasury income	50.46 <sup>1</sup>	(0.25)	0.88	1.29	9.03	_
Operating profit	363.97	85.40	101.48	102.93	392.50	20.5%
Net provisions	162.14	28.83	20.07	10.69	86.41	(62.9)%
- Contingency provisions <sup>2</sup>	47.50	10.00	-	10.25	(0.25)	2.5%
- Other provisions	114.64	18.83	<i>20.07</i> <sup>3</sup>	0.44	86.66	(97.7)%
Profit before tax	201.83	56.57	81.41	92.24	306.09	63.1%
Tax	39.90	12.54	19.47	22.05	72.70	75.8%
Profit after tax	161.93	44.03	61.94	70.19	233.39	59.4%

<sup>1.</sup> Includes profit of ₹ 36.70 bn from sale of shareholding in subsidiaries in FY2021

<sup>2.</sup> During Q4-2022, the Bank made contingency provision of ₹ 10.25 bn on a prudent basis. The Bank continues to carry Covid-19 related provisions of ₹ 64.25 bn as contingency provisions at Mar 31, 2022. Accordingly, including this Covid-19 related provisions, the total contingency provisions was ₹ 74.50 bn at March 31, 2022

<sup>3.</sup> Includes ₹ 4.65 bn of higher provision against security receipts and ₹ 4.47 bn of higher provisions against loans under resolution on a prudent basis in Q3-2022

## **Key ratios**

Percent	FY2021	Q4- 2021	Q3- 2022	Q4- 2022	FY 2022
Net interest margin <sup>1,4</sup>	3.69	3.84	3.96	4.00	3.96
Cost of deposits <sup>4</sup>	4.12	3.80	3.47	3.48	3.53
Cost-to-income	39.72	41.3	41.1	40.6	40.5
Provisions/core operating profit	36.6 <sup>3</sup>	22.0 <sup>3</sup>	20.0	10.5	22.5
Provisions/average advances <sup>4</sup>	1.75 <sup>3</sup>	1.09 <sup>3</sup>	1.01	0.53	1.12
Return on average assets <sup>4</sup>	1.42	1.51	1.90	2.11	1.84
Standalone return on equity <sup>4</sup>	12.2	12.3	15.4	17.1	14.8
Weighted average EPS (₹) <sup>4</sup>	24.0	25.8	35.4	41.0	33.7
Book value (₹)	213.3	213.3	234.9	245.4	245.4

Yield, cost and margin: slide 62

Consolidated P&L and ratios: slide 63-65



- 1. Includes interest on income tax refund of ₹ 0.19 bn in Q4-2022 and ₹ 2.43 bn in FY2022 (FY2021: ₹ 2.57 bn, Q4-2021: ₹ 0.11 bn and Q3-2022: ₹ 1.81 bn)
- 2. Excludes gain on sale of stake in subsidiaries
- 3. Excluding Covid-19 related provisions of ₹ 10.00 bn in Q4-2021 and ₹ 47.50 bn in FY2021
- 4. Annualised for all interim periods

# Unconsolidated segment-wise PBT

Profit before tax (₹ billion)	FY2021	Q4- 2021	Q3- 2022	Q4- 2022	FY 2022
Retail	77.40	22.98	37.62	46.43	114.00
Wholesale	58.20	25.25	19.90	32.78	90.53
Treasury	110.80	18.09	22.40	23.24	98.20
Others	2.93	0.25	1.49	0.04	3.11
Unallocated <sup>1</sup>	(47.50)	(10.00)	_	(10.25)	0.25
Total	201.83	56.57	81.41	92.24	306.09



# Balance sheet growth



## **Deposits**

(₹ billion)	Mar 31, 2021	Dec 31, 2021	Mar 31, 2022	Y-o-Y growth	% share at Mar 31, 2022
CASA	4,316.23	4,806.56	5,184.37	20.1%	47.2%
- Current	1,361.70	1,460.43	1,584.80	16.4%	14.4%
- Savings	2,954.53	3,346.13	3,599.57	21.8%	32.8%
Term	5,008.99	5,368.11	5,461.35	9.0%	52.8%
Total deposits	9,325.22	10,174.67	10,645.72	14.2%	100.0%
	Q4-2021	Q3-2022	Q4-2022		
Average CASA ratio	42.5%	44.9%	45.2%	-	-

- Q4-2022: 23.6% y-o-y growth in average CA and 22.7% y-o-y growth in average SA
- FY2022: 31.0% y-o-y growth in average CA and 23.5% y-o-y growth in average SA



Balance sheet-liabilities: slide 66-67

Consolidated balance sheet: slide 68





## Loan portfolio

(₹ billion)	Mar 31, 2021	Dec 31, 2021	Mar 31, 2022	Y-o-Y growth	% share at Mar 31, 2022 <sup>4</sup>
Retail	3,797.35	4,287.35	4,546.35	19.7%	52.9%
Rural loans	721.58	736.85	768.30	6.5%	8.9%
Business banking	373.27	484.84	534.37	43.2%	6.2%
SME <sup>1</sup>	302.84	363.53	404.50	33.6%	4.7%
Domestic corporate and others	1,766.35	1,913.58	1,937.34	9.7%	22.5%
BRDS/IBPC <sup>2</sup>	-	(53.00)	(13.50)	-	-
Total domestic book	6,961.39	7,733.15	8,177.36	17.5%	95.2%
Overseas book <sup>3</sup>	375.90	406.77	412.84	9.8%	4.8%
Total advances	7,337.29	8,139.92	8,590.20	17.1%	100.0%

- Including non-fund based outstanding, the share of retail portfolio was 43.8% of the total portfolio at Mar 31, 2022
- Of the total domestic loan book, 30% has fixed interest rates, 41% has interest rate linked to reportate, 7% has interest rate linked to other external benchmarks and 22% has interest rate linked to MCLR and other older benchmarks



- 1. SME portfolio includes borrowers with turnover less than ₹ 2.50 billion
- 2. Bill rediscounting scheme/Interbank participatory certificate
- 3. Includes impact of exchange rate movement
- 4. Proportions are gross of BRDS/IBPC

Balance sheet-assets: slides 70-71

Portfolio composition: slide 72

## Retail portfolio

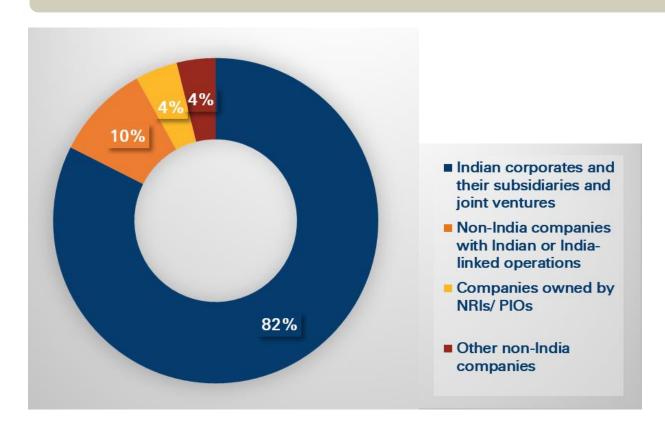
(₹ billion)	Mar 31,	Dec 31,	Mar 31,	Y-o-Y	% share at Mar
	2021	2021	2022	growth	31, 2022
Mortgages	2,436.54	2,782.67	2,930.63	20.3%	64.5%
Vehicle loans	641.54	658.64	680.51	6.1%	15.0%
- Auto finance	362.39	387.37	403.20	11.3%	8.9%
- Commercial vehicle and	<i>265.16</i>	256.71	261.67	(1.3)%	5.8%
equipment					
- Two wheeler loans	13.99	14.56	15.64	11.8%	0.3%
Personal loans	493.45	569.63	628.73	27.4%	13.8%
Credit cards	173.11	228.00	250.62	44.8%	5.5%
Others	52.71	48.41	55.86	6.0%	1.2%
- Dealer funding loans	36.73	31.81	38.54	4.9%	0.8%
- Loan against shares and others	15.98	16.60	17.32	8.4%	0.4%
Total retail loans	3,797.35	4,287.35	4,546.35	19.7%	100.0%



Till Mar 31, 2022 the Bank disbursed  $\sim$  ₹ 179 bn under ECLGS schemes

#### Portfolio of overseas branches

Total outstanding<sup>1</sup> at Mar 31, 2022: USD 3.65 billion

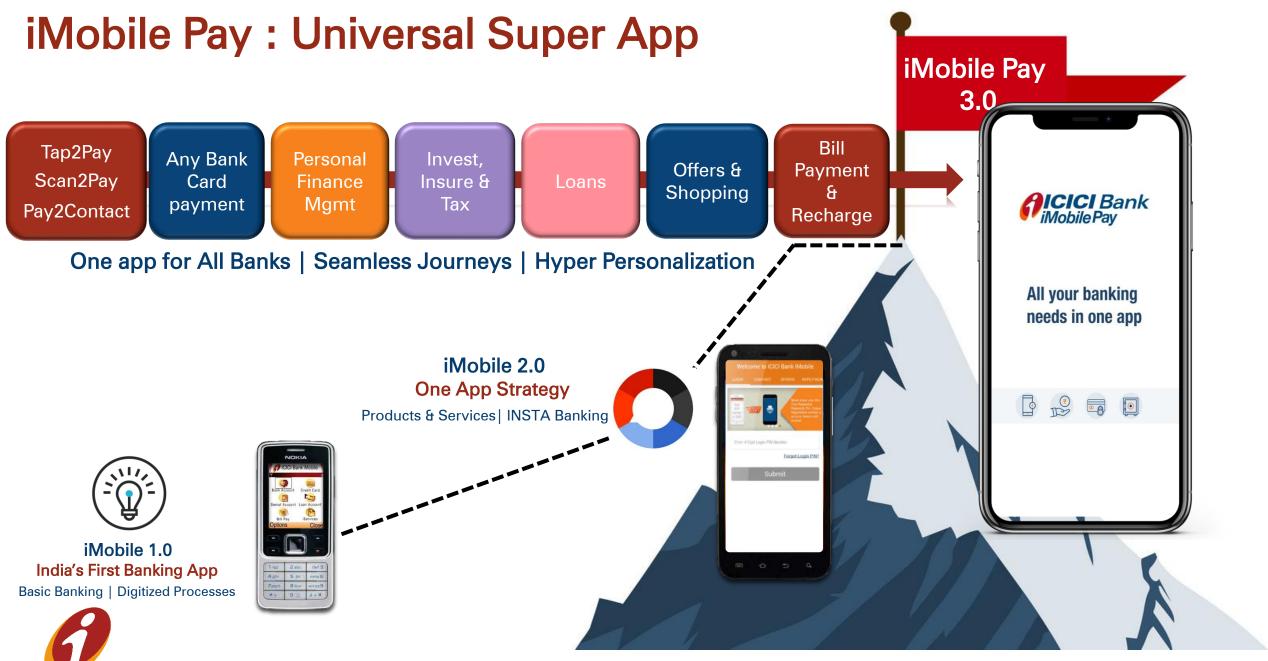


The overseas non-India linked corporate portfolio reduced by 48.2% year-on-year or about USD 597 million and 6.8% sequentially or about USD 47 million at March 31, 2022

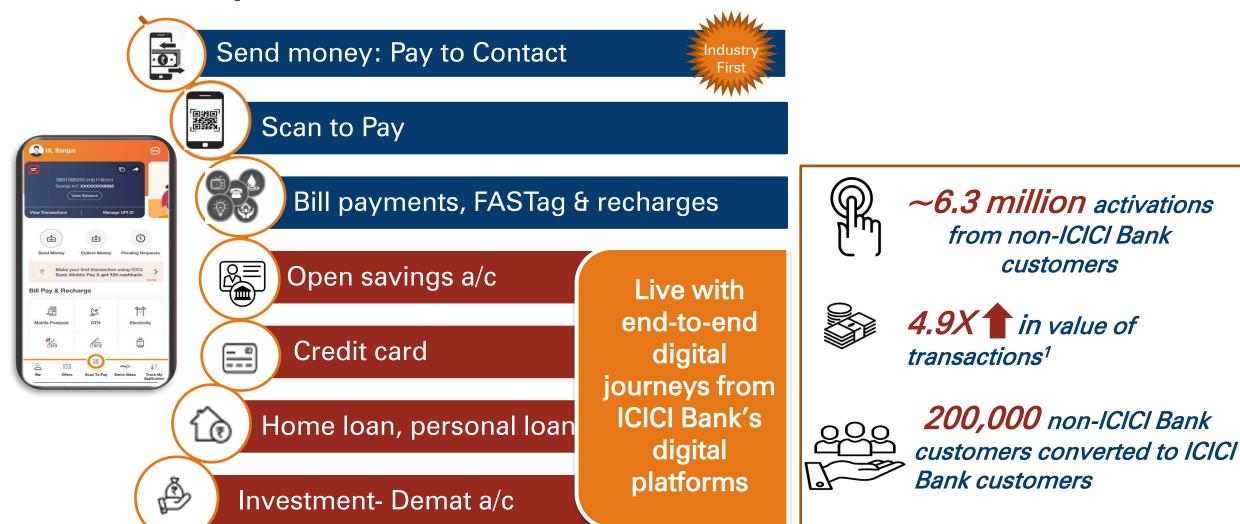


# **Growing digital platforms**



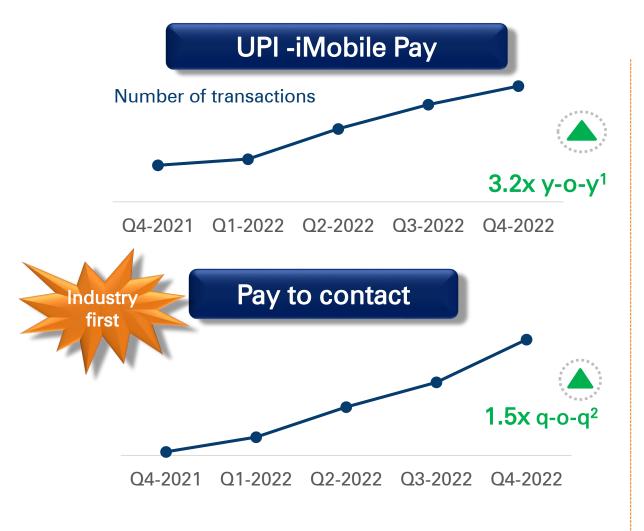


## iMobile Pay – Built for all, Built for scale





## Seamless payment features driving growth







Mobile banking transactions avg ticket size **2**x of industry<sup>3</sup>

Highest UPI PSP app transactions through put amongst banks (Source: NPCI)



75% customers active digitally4



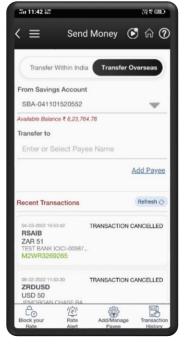
in website traffic<sup>5</sup>

- O4-2022 over O4-2021
- Q4-2022 over Q3-2022
- For Nov. 2021; as per RBI definition, includes individual and corporate payments initiated, processed and authorised using mobile device
- 4. One month active existing ICICI Bank account holders in Mar 2022
- 5. March 2022 over March 2021

## New features on iMobile Pay

#### Outward remittance using iMobile Pay

Launched in February 2022



Seamless customer experience

- Good adoption within one month of launch
- 55% of the users of outward remittance feature were first time users of the Money2World service

#### Smart checkout

Launched in February 2022

No need to remember user ID and password

Move towards App-to-app transactions



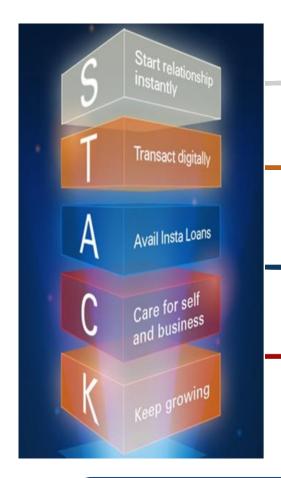
Fingerprint/
MPIN
payment
completion

Better transition, less friction during checkout

Feature active for over 70,000 merchants



## Digital solutions for merchant ecosystem



- Super merchant account: Zero balance, swipe based benefits
- Enabling Eazypay POS/QR onboarding for savings customers and non-ICICI Bank account holders
- Digital POS solutions through **Eazypay** (POS, UPI, Cards, etc.)
  - PG: Eazypay Pro , POS: Eazypay Platinum 2.0
- Merchant module in InstaBIZ
- Value added services
  - Eazysound: Sound device for QR transaction confirmation
  - Tap on Phone: Tap n Pay on Android phone
- Express credit: Instant settlement
- Merchant OD : Instant sanction and disbursement upto ₹ 2.5 mn
- Digital store management
- Eazyrewards program
- Buy now pay later- DC/CC EMI



Monthly spends<sup>1</sup>
1.9x

AAB<sup>2</sup> of active merchants: 2.3x

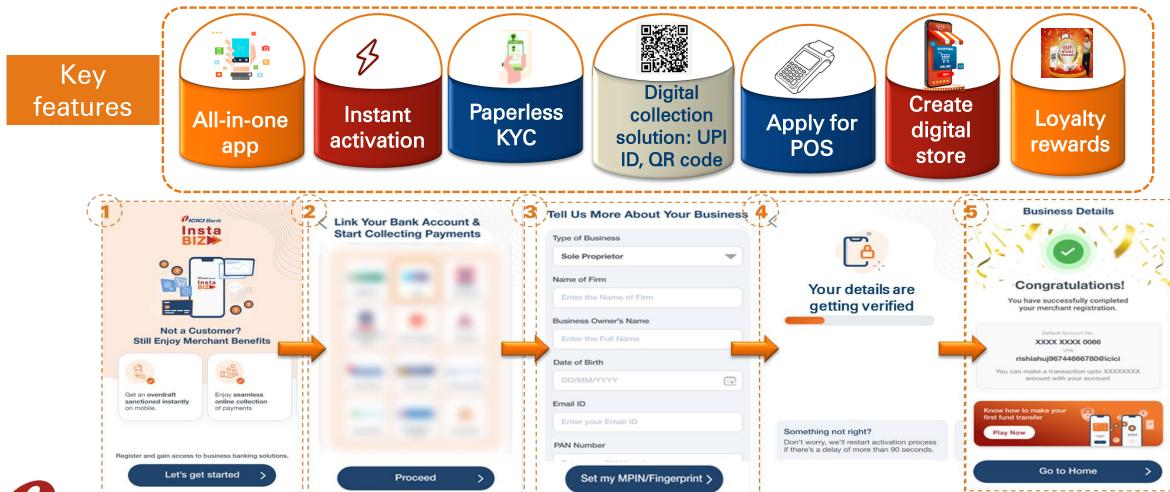
Merchant OD limit set up<sup>3</sup>: 2.2x



- 1. Y-o-Y growth in Mar 2022
- 2. Annual average balances (Mar 2022 over Mar 2021)
- 3. Y-o-Y growth in FY2022

## InstaBIZ is now interoperable for merchants

Benefits of the app available to all merchants including those who do not have a current account with the Bank

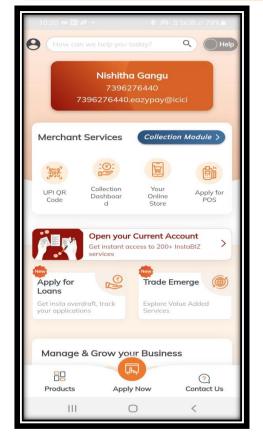


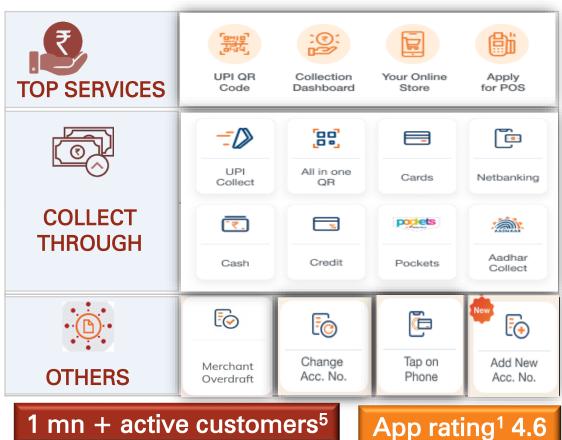


## InstaBIZ: Universal app for small business



#### **Key features**







**44%** value of financial transactions<sup>2</sup>

**27%** count of financial transactions<sup>2</sup>

88%+1 Payments on digital channels<sup>3</sup>

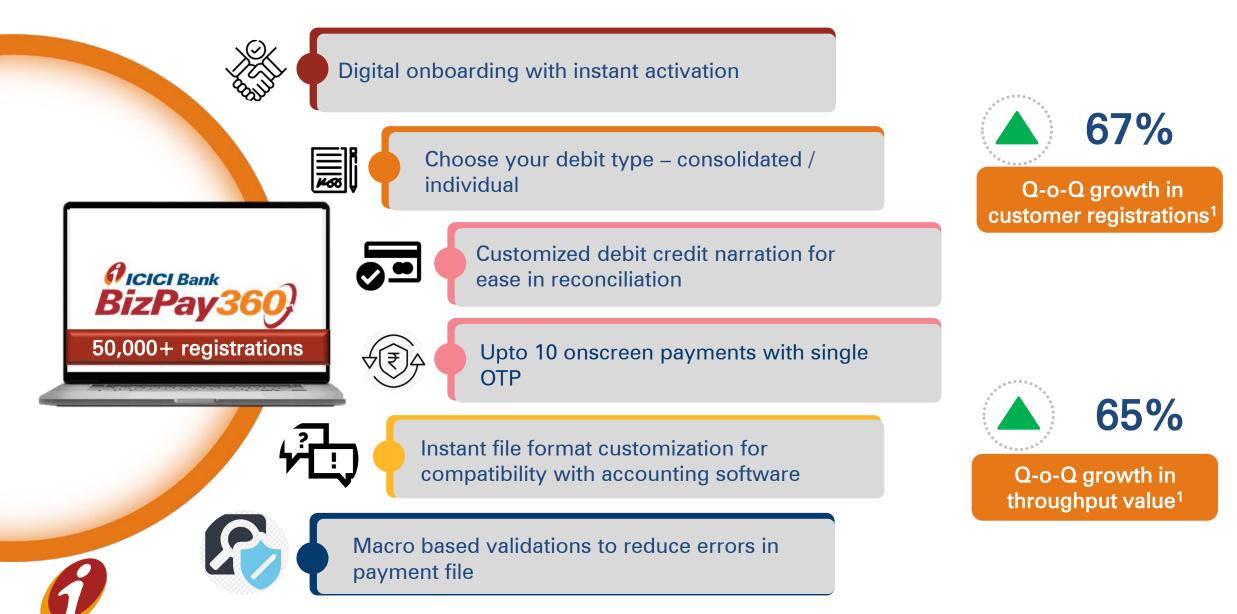
**1.49x** Balances of digitally active vs inactive customers

**0.17** mn + Products sold across deposit, lending, trade & payments<sup>4</sup>



- 1. Ratings on Android & iOS
- 2. Growth in transactions in Q4-2022 over Q4-2021
- 3. InstaBIZ & corporate internet banking in Q4-2022
- 4. Products sold in Q4-2022
- 5. At March 31, 2022

## BizPay360 – Bulk Payment Solution



1. Growth in Q4-2022 over Q3-2022

25

## Business banking: Digital initiatives

Insta-OD

Paperless overdraft process

**EazySign** 

EazySign Contactless disbursement

Collateral free overdraft upto ₹ <u>5¹ million</u>

Offerings to pre-approved customers and non-ICICI Bank account holders

Do it yourself, seamless journey

Scorecard based instant sanction using BRE<sup>2</sup>

About 95% of overdraft facilities set up were end-to-end digital in FY2022

Digital document generation and scrutiny

Remote access to digital documents by signor

On the fly estamping, e-sign and document storage

Adoption: 50%<sup>3</sup>

Contactless and paperless

24x7, 365 days access by signer

TAT reduction<sup>4</sup> from 4 days to 3 hours

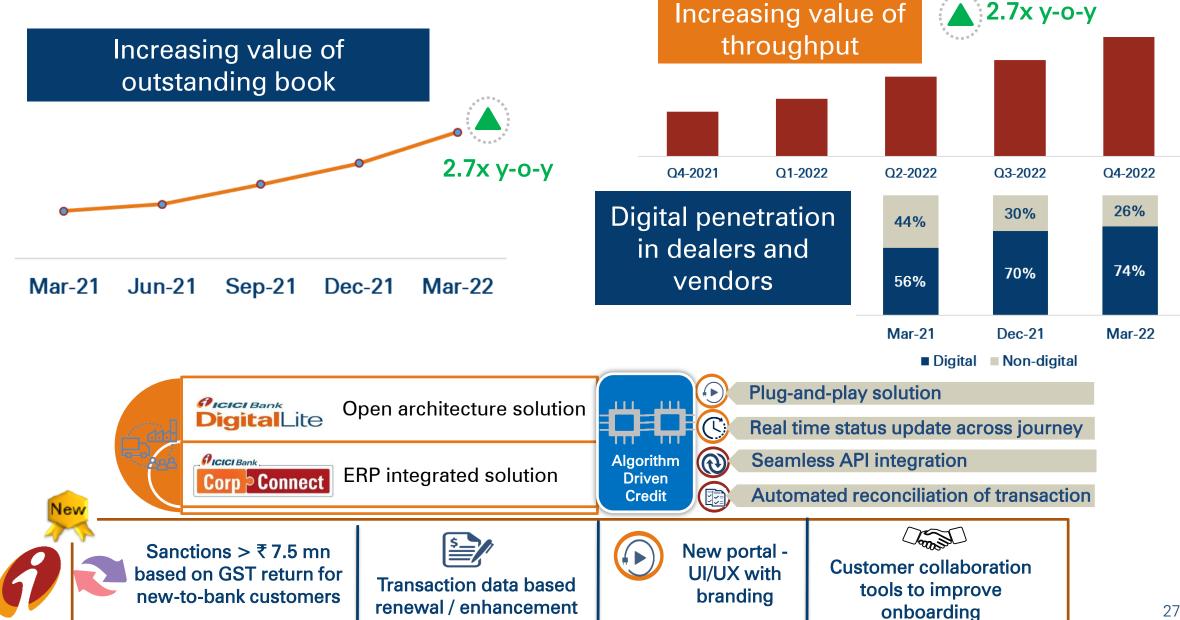
No rework

- 3. For cases disbursed in March 2022
- 4. Average time for document preparation and execution



- . For existing customers of the Bank
- 2. Business Rule Engine

## Supply chain platforms driving growth



## Growing corporate ecosystem through execution...

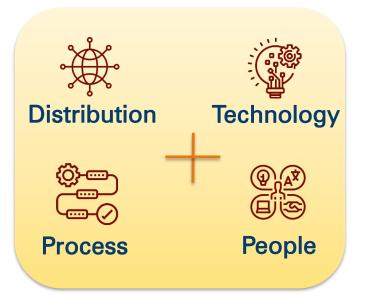
Seamless execution ...



Superior experience ...



Market share & income growth

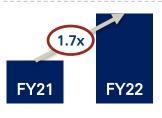


Digital onboarding efficiency | coverage | wallet share

**Digital transaction**integrations | platforms | H2H | API

20+ ICICI STACK for corporates
Bespoke | industry solutions





LC income





GST collection growth



3.0x Number of current accounts opened digitally<sup>1</sup>

1.2x Trade digital adoption<sup>1</sup>

2.9x Growth in API volume<sup>1</sup>

**2.4** Growth in corporate integrations<sup>1</sup>

2.0x Growth in supply chain counterparties<sup>1</sup>



...leveraging digital strategy

## Expanding digital reach across corporate ecosystem...

#### Value driven by recent initiatives

#### **Capital Market**

#### **Ecosystem**

Enabling seamless onboarding and transaction for investors

1.4x

CA MAB growth<sup>1</sup>

#### **Electronic Bill of**

Lading(e-BL)

Cross border transaction using for select large corporates

70%

Reduction in turnaround time

#### TradeEmerge

One stop solution for all trade needs 33

New customers since launch in Nov 2021

#### Corporate API

#### suite

A bouquet of APIs for corporate customers

200+

Clients onboarded in FY2022

#### Trade Chain

End-to-end blockchain solution for domestic trade

1.67x

Growth in volume<sup>1</sup>

#### **iXC**

A DIY platform for corporates to seamlessly access Bank through APIs

85+

APIs offered<sup>2</sup>

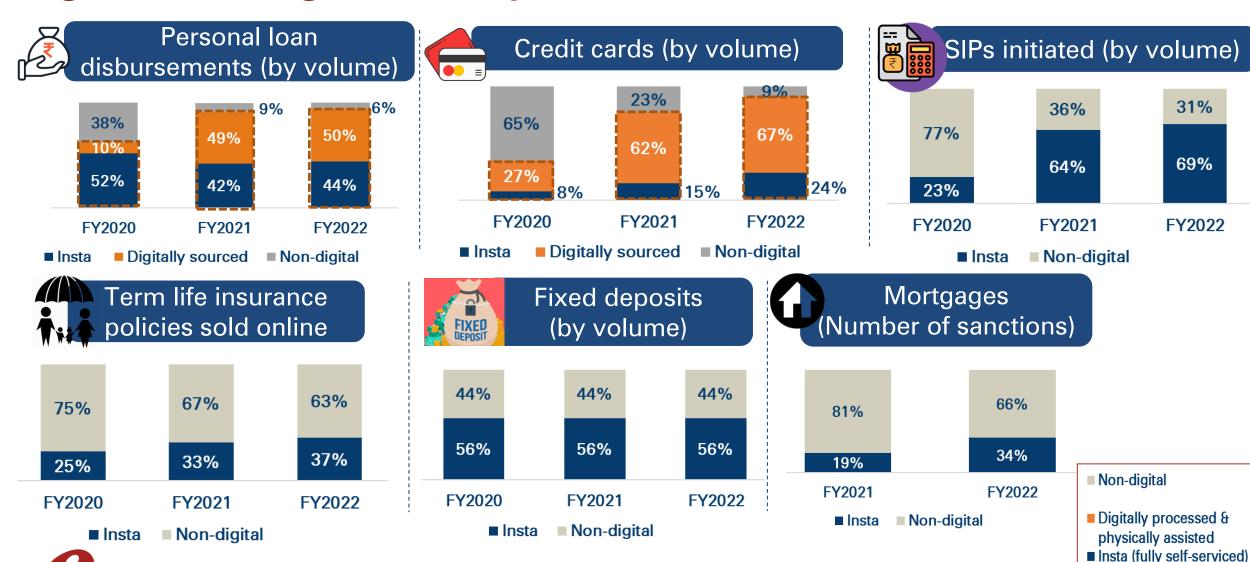
...& many more

#### ...driven by innovation

1. FY2022 over F20Y21

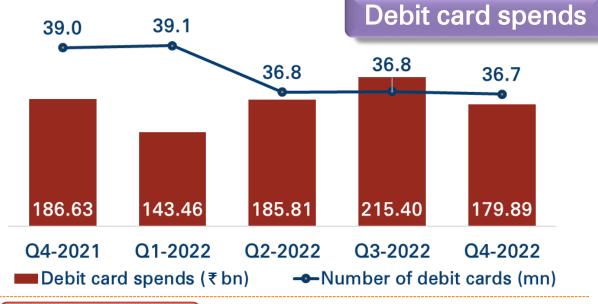
29

## Digital sourcing for retail products in FY2022

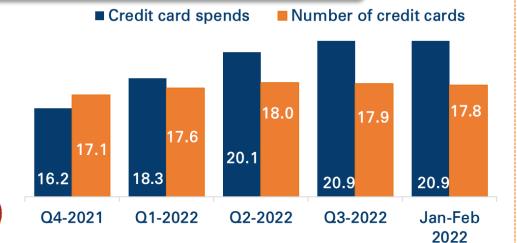


Digital payments: credit and debit cards





#### Increasing market share<sup>1</sup> (%)



**Partnerships** 

Issued 3 mn+ cards

Tied up with Emirates
Skywards, an award-winning
loyalty programme of Emirates
and FlyDubai

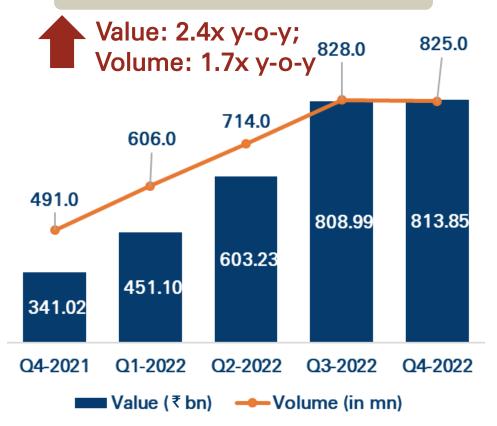




Source: RBI

## Digital payments

#### **UPI: P2M¹ transactions**



Market share by volume was 15% in Q4-2022; ranked 3<sup>rd</sup> in the industry

#### **Electronic toll collections** 27.4% **V-0-V** 24.94 23.45 21.91 19.57 17.85 Q4-2021 Q1-2022 Q2-2022 Q3-2022 Q4-2022

Market share by value was 33% in Q4-2022; ranked 1st in the industry

■ Average monthly transactions (₹ bn)



# Asset quality trends



#### **NPA** trends

(₹ billion)	Mar 31, 2021	Dec 31, 2021	Mar 31, 2022
Gross NPAs <sup>1</sup>	413.73	370.53	339.20
Less: cumulative provisions	321.93	297.09	269.59
Net NPAs <sup>1</sup>	91.80	73.44	69.61
Gross NPA ratio <sup>1</sup>	4.96%	4.13%	3.60%
Net NPA ratio <sup>1</sup>	1.14%	0.85%	0.76%
Provision coverage ratio	77.7%	79.9%	79.2%
Non-fund o/s to NPAs	44.05	36.38	36.40
Provisions on non-fund o/s to NPAs	14.92	19.57	20.51

 Net investment in security receipts of ARCs was ₹ 8.07 billion at Mar 31, 2022 (Dec 31, 2021: ₹ 10.17 billion, Mar 31, 2021: ₹ 17.29 billion)



Retail, rural and business banking NPAs: slide 73

1. Based on customer assets

#### NPA movement<sup>1</sup>

₹ in billion	FY2021	Q4-2021	Q3-2022	Q4-2022	FY2022
Opening gross NPA	414.09	348.60	414.37	370.53	413.73
Add: gross additions (1)	161.23	118.18 <sup>2</sup>	40.18	42.04	192.91
- Retail, rural and business banking	128.25	99.56	<i>38.53</i> <sup>3</sup>	37.36	173.57
- Corporate and SME	32.98	18.62	1.65	4.68	19.34
Less: recoveries, upgrades and others (2)	64.63	25.60	42.09	46.93	163.63
- Retail, rural and business banking	27.97	8.20	37.27	36.13	132.93
- Corporate and SME	36.66	17.40	4.82	10.80	30.70
Net additions (1)-(2)	96.60	92.58	(1.91)	(4.89)	29.28
Less: write-offs	96.08	27.45	40.88	26.44	99.46
: sale of NPAs	0.88	-	1.05	-	4.35
Closing gross NPAs	413.73	413.73	370.53	339.20	339.20

<sup>1.</sup> Based on customer assets

<sup>2.</sup> Includes proforma NPAs of ₹ 82.80 bn at Dec 31, 2020, net of recoveries of ₹ 19.85 bn. Excluding proforma NPAs and net of recoveries, gross NPA additions were ₹ 55.23 bn (retail, rural and business banking portfolio: ₹ 43.55 bn, corporate and SME portfolio: ₹ 11.68 bn)

<sup>3.</sup> Includes additions of ₹ 6.14 bn from kisan credit card portfolio

#### Resolution under RBI frameworks

- The total fund based outstanding to all standard borrowers, under resolution as per the various frameworks was ₹ 82.67 billion or about 1.0% of the total loan portfolio at Mar 31, 2022 (Dec 31, 2021: ₹ 96.84 billion)
  - The sequential decline in outstanding was mainly due to prepayment by a borrower in the construction sector
  - ₹ 60.43 billion was from the retail, rural and business banking portfolio; over 95% from the secured portfolio
  - ₹ 22.24 billion was from the corporate and SME loan portfolio
  - The Bank holds provisions of ₹ 25.30 billion, which is higher than the requirement as per RBI guidelines



## Standard asset and other provisions

(₹ billion)	Mar 31, 2021	Jun 30, 2021	Sep 30, 2021	Dec 31, 2021	Mar 31, 2022
Contingency provisions <sup>1</sup>	74.75	64.25	64.25	64.25	74.50
Provision on non-fund based o/s to NPAs	14.92	16.55	17.71	19.57	20.51
Provisions on fund based o/s to standard borrowers under resolution	7.16	8.99	19.50	24.36	25.30
General provisions on other standard assets and other provisions	44.62	49.02	48.06	52.08	58.87
Total	141.44	138.81	149.51	160.26	179.18
Total as a % of net advances	1.9%	1.9%	2.0%	2.0%	2.1%



## Loan portfolio information

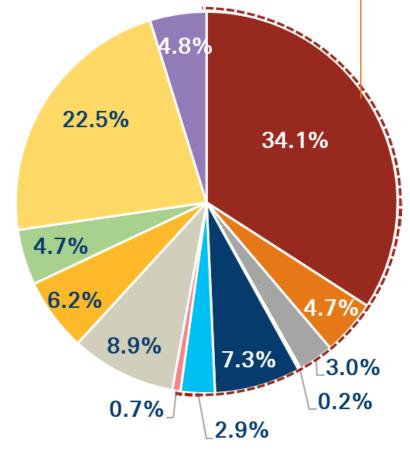


## Diversified and granular loan book

Breakup of loan portfolio<sup>1</sup> at Mar 31, 2022



- Auto finance
- Commercial vehicle and equipment
- Two wheeler loans
- Personal loans
- Credit cards
- Other retail loans<sup>2</sup>
- Rural loans
- Business banking
- SME
- Corporate and others
- Overseas book



52.9% of total loans are retail<sup>3</sup>

Retail portfolio largely secured and built on proprietary data and analytics in addition to bureau checks and well-priced in relation to risk

Focus on granular exposures and higher rated corporates; provide full suite of banking products to corporate clients and their ecosystems



- 1. Proportions are gross of BRDS/IBPC
- 2. Includes dealer funding, loan against shares and others
- 3. Including non-fund based outstanding, the share of retail portfolio was 43.8% of the total portfolio at Mar 31, 2022

## Rating-wise loan book, excluding retail and rural portfolio

Rating category <sup>1</sup>	Mar 31, 2018	Mar 31, 2019	Mar 31, 2020	Mar 31, 2021	Mar 31, 2022
AA- and above	21.2%	25.3%	27.3%	35.3%	36.1%
A+, A, A-	25.1%	32.5%	36.9%	33.7%	35.7%
A- and above	46.3%	57.7%	64.2%	69.1%	71.8%
BBB+,BBB, BBB-	34.5%	33.4%	29.8%	25.6%	24.5%
BB and below	6.9%	4.1%	3.0%	3.6%	2.2%
Non-performing loans	11.0%	4.4%	2.4%	1.1%	0.7%
Unrated	1.3%	0.4%	0.5%	0.5%	0.8%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
Total net loans, excluding retail and rural portfolio (₹ billion)	2,360	2,527	2,639	2,818	3,276



## Corporate and SME: BB and below

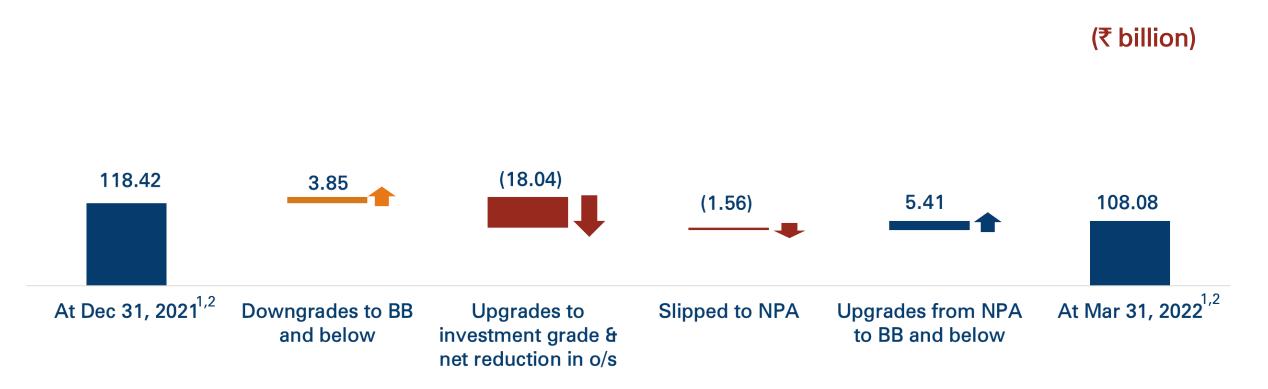
₹billion	Mar 31, 2021 <sup>1</sup>	Dec 31, 2021	Mar 31, 2022
BB and below outstanding <sup>1</sup>	130.98	118.42	108.08
- Fund and non-fund o/s to borrowers with loans under resolution	14.05	36.92	23.89
- Other borrowers with o/s greater than ₹ 1.00 bn²	79.17	52.34	58.81
- Other borrowers with o/s less than ₹ 1.00 bn²	37.76	29.16	25.38

- Other than two accounts, one each in power and telecom sectors, the maximum single borrower outstanding in the BB and below portfolio was less than ₹ 6 billion at Mar 31, 2022
- At Mar 31, 2022, total provisions<sup>3</sup> held on BB and below portfolio were ₹ 12.32 billion (Dec 31, 2021: ₹ 15.75 billion)



- . Excludes banks, investments and fund and non-fund based outstanding to NPAs
- 2. Fund-based and non-fund based outstanding
- 3. Including provisions on loans under resolution

## Movement in Corporate & SME BB and below: Q4-2022





- 1. Fund-based and non-fund based outstanding
- 2. Excludes banks, investments and fund and non-fund based outstanding to NPAs

## Mortgage portfolio



Mortgage portfolio includes home loans ~70%, top-up loans given to existing home loan customers 6%, office premises loans ~5% and loan against property ~19%



Home loans are geographically well diversified, built on fundamental premises of cashflow assessment of underlying borrower + meeting the legal and technical standards of the Bank for the property being mortgaged

Loan against property portfolio has conservative loan to value ratios, lending based on cash flows of business/individuals with limited reliance on the value of collateral; valuation of the property is carried out internally



iLens, an integrated, end-to-end, retail lending solution, covering all facets of loan lifecycle starting from sourcing till disbursement for all kind of customers. It is a single interface for employees, third party agencies and sourcing channels

~75%

mortgage customers have liability relationship with the Bank

~ ₹ 3.1 mn

Average ticket size of home loan

~60%

Average loan-tovalue ratio of home loan

~35%

Average loan-to-value ratio of loan against property



#### Auto and two wheeler finance

Auto loan portfolio comprises 86% new vehicles and 14% used vehicles





Instant car loan disbursement, a industry first proposition, for pre-approved customers; delivery order is generated digitally in a seamless manner. The product won the 'Best Automobile/Car Loan Product Award' in 2021



ICICI Bank ICICIAuto.com, a one stop digital solution to assist customers in their car buying journey; offers superior and more personalized comits in the contraction of the contractio journey; offers superior and more personalised service to the customer; helps in reducing operating expenses

Two wheeler loans – onboarding mobility solution provides an end-to-end digital journey for customers with instant approval; instant verification and rule engine based decisioning



Auto loan customers have ~70% a liability relationship with the Bank

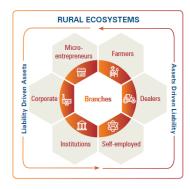
Digital sourcing ~85% and processing for new car loan



## Rural and personal loan and credit card portfolio

#### **Rural loans**

Gold loans comprise  $\sim$ 2% and kisan credit cards comprise  $\sim$ 3% of the total loan book



Leverage opportunities for growth in identified ecosystems such as agriculture, dealers, self-employed, corporates, institutions and microentrepreneurs



Through API integration with Bharat Bill Payment System, customers can instantly pay interest on their overdraft facilities; eliminates branch visits to service their loans



#### Personal loans and credit cards



Personal loan disbursements increased sequentially

#### Growth in credit card spends driven by -



- Higher activation rate through digital onboarding of customers
- Automated, effective portfolio management
- Diversification through commercial cards
- ~75% Portfolio to existing customers
- ~85% Portfolio of salaried individuals
- ~75% Salaried customers from well rated corporates, MNCs, and government entities

## SME and business banking portfolio





Focus on parameterised and programme based lending, granularity, collateral and robust monitoring; well diversified portfolio across sectors and geographies



Primary collateral in the business banking portfolio in the form of charge on current assets and backed by property



average ticket size of the incremental sanctions in SME

#### ₹ 10-15 mn

Average ticket size of business banking loan

#### > 95%

Of business banking book fully collateralized with a collateral cover of > 100%



## Exposure to power sector

(₹ billion)	Mar 31, 2021	Dec 31, 2021	Mar 31, 2022	Share at Mar 31, 2022 (%)
Borrowers classified as NPA/proforma NPA or part of BB and below portfolio <sup>1</sup>	82.21	75.79	73.24	18.3%
Other borrowers	276.39	301.42	327.47	81.7%
Total	356.59	377.21	400.71	100.0%

 Of the other borrowers aggregating ₹ 327.47 billion, excluding exposure to State Electricity Boards, >90% was rated A- and above





## NBFCs, HFCs and builder portfolio

Outstanding (₹ billion)	Mar 31, 2021	Dec 31, 2021	Mar 31, 2022
NBFCs <sup>1</sup>	486.47	557.84	601.44
HFCs <sup>1</sup>	158.62	118.02	84.88
Builder portfolio (construction finance, lease rental discounting, term loans and working capital loans)	226.71	257.53	269.48

- Proportion of the NBFC and HFC portfolio internally rated BB and below or nonperforming at Mar 31, 2022 was <0.5% (similar level as Dec 31, 2021)</li>
- About 9.5% of the builder portfolio at Mar 31, 2022 was either internally rated BB and below or classified as non-performing (Dec 31, 2021:  $\sim$ 11%)



#### **Concentration risk ratios**

Details	Mar 31, 2018	Mar 31, 2019	Mar 31, 2020	Mar 31, 2021	Mar 31, 2022
Exposure to top 20 borrowers <sup>1</sup> as a % of total exposure	12.5%	10.8%	11.0%	12.1%	9.6%
Exposure to top 10 groups as a % of total exposure	14.3%	13.6%	12.1%	11.6%	10.3%

- Hard limit on borrower groups based on turnover and track record, lower than the regulatory limits
- All top 20 borrowers as of Mar 31, 2022 are rated A- and above internally



. Excludes banks

## Capital



## Strong capital position

	Dec 31,	2021	Mar 31, 2022 <sup>1</sup>		
	(₹ billion)	%	(₹ billion)	%	
Total capital	1,530.72	17.91%	1,693.13	19.16%	
- Tier I	1,446.86	16.93%	1,621.21	18.35%	
- of which: CET1	1,347.47	15.77%	1,555.00	17.60%	
- Tier II	83.85	0.98%	71.92	0.81%	
Risk weighted assets	8,546.87		8,835.91		
- On balance sheet	7,774.73		8,069.72		
- Off balance sheet	772.14		766.19		

- Including profits for 9M-2022, CET1 ratio was 17.64%, Tier I ratio was 18.81% and total capital adequacy ratio was 19.79% at Dec 31, 2021
- Capital adequacy ratios well above the minimum regulatory requirement of CET1 ratio of 8.20%, Tier I ratio of 9.70% and total capital adequacy ratio of 11.70%



Consolidated capital adequacy: slide 75

## **Group companies**



## Profit after tax of key subsidiaries and associates

Profit after tax (₹ billion)	FY2021	Q4-2021	Q3-2022	Q4-2022	FY2022
ICICI Prudential Life Insurance	9.60	0.64	3.11	1.85	7.54
ICICI Lombard General Insurance <sup>3</sup>	14.73	3.46	3.18	3.13	12.71
ICICI Prudential Asset Management <sup>1</sup>	12.45	3.48	3.34	3.57	14.54
ICICI Securities (Consolidated) <sup>1</sup>	10.68	3.29	3.80	3.40	13.83
ICICI Securities Primary Dealership <sup>1,2</sup>	5.70	0.66	0.03	0.42	3.30
ICICI Home Finance <sup>1</sup>	0.22	0.15	0.48	0.53	1.64
ICICI Venture	0.04	(0.12)	(0.08)	0.16	0.004
ICICI Bank UK (USD million)	14.8	2.8	3.0	3.1	10.9
ICICI Bank Canada (CAD million)	20.0	5.1	11.5	4.3	29.2

Details on key subsidiaries and associates: slides 76-81



- 1. As per Ind AS
- 2. Represents total comprehensive income
- 3. In accordance with the Scheme of Arrangement between ICICI General and Bharti AXA General Insurance, assets and liabilities of Bharti AXA's general insurance business vested with ICICI General on the appointed date of April 1, 2020. ICICI General's financial statements for Q1-2022 have been restated to reflect the scheme. Prior period numbers are not comparable due to the reflection of the Scheme of Arrangement between ICICI General and Bharti AXA General Insurance Company in current period numbers
- 4. Insignificant amount

#### Insurance entities

#### **ICICI Prudential Life Insurance**

- New business premium grew by 15.4% y-o-y to ₹ 150.36 billion in FY2022
- Value of new business (VNB) grew by 33.4% y-o-y to ₹ 21.63 billion in FY2022; VNB margins increased from 25.1% in FY2021 to 28.0% in FY2022
- Annuity new business premium grew by 29.0% y-o-y to ₹ 29.56 billion in FY2022
- Embedded value grew by 8.7% y-o-y to ₹316.25 billion at March 31, 2022
- New business sum assured grew by 25.4% y-o-y to ₹ 7,731.46 billion in FY2022; Company continued to maintain leadership within the private life insurance sector

#### ICICI Lombard General Insurance<sup>2</sup>

- Gross direct premium income was ₹ 179.77 billion in FY2022 (FY2021: ₹ 140.03 billion)
- Market leader in motor segment with a share of 11.8% at March 31, 2022



- I. Annualised premium equivalent
- 2. In accordance with the Scheme of Arrangement between ICICI General and Bharti AXA General Insurance, assets and liabilities of Bharti AXA's general insurance business vested with ICICI General on the appointed date of April 1, 2020. ICICI General's financial statements for Q1-2022 have been restated to reflect the scheme. Prior period numbers are not comparable due to the reflection of the Scheme of Arrangement in current period numbers

#### **ICICI Securities and ICICI AMC**

#### **ICICI Securities**

- Revenue<sup>1</sup> grew by 33.0% to ₹ 34.38 billion in FY2022 from growth across all businesses
- New client acquisition of ~ 2.3 mn in FY2022; highest ever in a year
- Overall active clients grew by ~77.5% y-o-y to 3.4 million in Q4-2022
- Profit after tax¹ grew by 29.5% y-o-y to ₹ 13.83 billion in FY2022

#### **ICICI AMC**

- AAUM<sup>2</sup> grew by 15.5% y-o-y to ₹ 4,681.97 billion in Q4-2022
- Market leader in equity and hybrid AUM with market share of 12.7% at Mar 31, 2022
- Profit after tax grew by 16.8% y-o-y to ₹ 14.54 billion in FY2022



# Environmental, Social and Governance (ESG) initiatives



## ESG @ ICICI Bank

# The Bank has adopted a Board approved ESG policy along with a governance and oversight framework for ESG

### **Philosophy**

- Adopting sustainable business practices that ensure long-term success of the organization and have a positive impact on the environment and society
- To promote long-term sustainable growth in the economy through business initiatives and responsible corporate citizenship

#### Governance

- Risk Committee of the Board of Directors will have oversight on ESG
  - Risk Committee will review the Bank's action plan on various aspects of ESG, external reporting and stakeholder feedback
- Identification and implementation of ESG related initiatives to be undertaken by the Steering Committee comprising representatives of various functions within the Bank, which shall be chaired by the Group Chief Financial Officer



The approved ESG policy will be available on the Bank's website

## Key focus areas of ESG (1/2)



#### Responsible financing

Social and Environmental Management Framework for screening new project finance proposals

- Incorporating ESG and climate risk aspects in the credit evaluation process
- Aligned to national goals and targets in the nation's collective transition to a low-carbon economy



## Environmental sensitivity in operations

- Providing and encouraging adoption of digital solutions to customers
- Investing in construction and maintenance of sustainable and green workplaces aligned to IGBC<sup>1</sup> standards
- Continue to report Scope 1 and Scope 2 emissions and intensity

#### Customers



- Committed to the principle of "Fair to Customer, Fair to Bank"
- Various customer related policies like Customer Rights Policy, Customer Relations Policy, Customer Grievance Redressal Policy and Customer Compensation Policy

#### **Employees**



- The Bank is an equal opportunity employer; believes in leveraging the strength of diversity at workplace
- Committed to adoption of fair employment practices, diverse and inclusive working environment, skill enhancement, nodiscrimination policy towards employees



## Key focus areas of ESG (2/2)



### Society

Dedicated focus through ICICI
 Foundation in areas of skill development, rural livelihoods, value chain development, creating sustainable economic ecosystems



#### Cyber security and data privacy

- Committed to protecting the privacy of individuals; Personal Data Protection Standard prescribes handling of personal data of employees, clients, customers and others
- Cyber security framework encompasses management and Board oversight

### Corporate governance



- Effective independent Board; separation of the Board's supervisory role from the executive management
- Policies like Whistleblower, anti-bribery and corruption, Group Code of Business Conduct and Ethics

## Stakeholder engagement and accountability



- Maintaining a transparent relationship and regular interactions with stakeholders including investors, employees, customers and regulators
- Enhancing ESG practices and disclosures, especially on the material topics identified by stakeholders, on an ongoing basis





## Thank you

## Additional financial information



## Yield, cost and margin

Movement in yield, costs & margins (Percent) <sup>1</sup>	FY2021	Q4-2021	Q3-2022	Q4-2022	FY2022
Yield on total interest-earning assets <sup>2</sup>	7.49	7.31	7.15	7.19	7.21
- Yield on advances	8.76	8.45	8.19	8.31	8.27
Cost of funds	4.25	3.95	3.66	3.68	3.71
- Cost of deposits	4.12	3.80	3.47	3.48	3.53
Net interest margin <sup>2</sup>	3.69	3.84	3.96	4.00	3.96
- Domestic	3.84	3.94	4.06	4.12	4.07
- Overseas	0.34	0.44	0.28	0.35	0.29





<sup>1.</sup> Annualised for all interim periods

<sup>2.</sup> Includes interest on income tax refund of ₹ 0.19 bn in Q4-2022 and ₹ 2.43 bn in FY2022 (FY2021: ₹ 2.57 bn, Q4-2021: ₹ 0.11 bn and Q3-2022: ₹ 1.81 bn)

## Consolidated profit & loss statement

(₹ billion)	FY2021	Q4- 2021	Q3- 2022	Q4- 2022	FY 2022	Q4-o-Q4 growth
Net interest income	465.04	123.45	139.41	143.66	542.40	16.4%
Non-interest income	720.30	212.69	155.52	178.34	621.29	(16.2)%
- Fee income	161.95	48.62	54.82	55.30	203.35	13.7%
- Premium income	479.23	152.16	98.01	119.34	389.60	(21.6)%
- Other income <sup>1</sup>	79.12	11.91	2.69	3.70	28.34	(68.9)%
Total income	1,185.34	336.14	294.93	322.00	1,163.69	(4.2)%
Operating expenses	762.72	237.34	183.42	206.72	731.52	(12.9)%
Operating profit	422.62	98.80	111.51	115.28	432.17	16.7%

In accordance with the Scheme of Arrangement between ICICI General and Bharti AXA General Insurance, assets and liabilities of Bharti AXA's general insurance business vested with ICICI General on the appointed date of April 1, 2020.





## Consolidated profit & loss statement

(₹ billion)	FY2021	Q4- 2021	Q3- 2022	Q4- 2022	FY2022	Q4-o-Q4 growth
Operating profit	422.62	98.80	111.51	115.28	432.17	16.7%
Contingency provisions <sup>1</sup>	47.50	10.00	-	10.25	(0.25)	2.5%
Other provisions	116.28	19.23	21.28	0.79	90.02	(95.9)%
Profit before tax	258.84	69.57	90.23	104.24	342.40	49.8%
Tax	56.64	16.79	22.57	25.13	84.56	49.7%
Share in profit of associates	1.44	0.53	1.93	1.78	7.54	-
Minority interest	19.80	4.45	4.23	3.70	14.28	(16.9)%
Profit after tax	183.84	48.86	65.36	77.19	251.10	58.0%

<sup>•</sup> In accordance with the Scheme of Arrangement between ICICI General and Bharti AXA General Insurance, assets and liabilities of Bharti AXA's general insurance business vested with ICICI General on the appointed date of April 1, 2020.





## Key ratios (consolidated)

Percent	FY2021	Q4-2021	Q3-2022	Q4-2022	FY2022
Return on equity <sup>1</sup>	13.0	12.8	15.1	17.5	14.8
Weighted average EPS¹ (₹)	27.3	28.7	37.4	45.1	36.2
Book value (₹)	228	228	252	262	262





. Annualised for all interim periods

#### **Balance sheet: liabilities**

(₹ billion)	Mar 31, 2021	Dec 31, 2021	Mar 31, 2022
Net worth	1,475.09	1,630.69	1,705.12
- Equity capital	13.83	13.89	13.90
- Reserves	1,461.26	1,616.80	1,691.22
Deposits	9,325.22	10,174.67	10,645.72
- Current	1,361.70	1,460.43	1,584.80
- Savings	2,954.53	3,346.13	3,599.57
- Term	5,008.99	5,368.11	5,461.35
Borrowings <sup>1</sup>	916.31	1,095.85	1,072.31
Other liabilities	587.71	640.75	689.93
Total liabilities	12,304.33	13,541.96	14,112.98

 Credit/deposit ratio of 77.5% on the domestic balance sheet at Mar 31, 2022 (Dec 31, 2021: 77.0%)



## **Composition of borrowings**

(₹ billion)	Mar 31, 2021	Dec 31, 2021	Mar 31, 2022
Domestic	616.88	833.19	753.10
- Capital instruments	172.46	172.50	138.51
- Other borrowings	444.42	660.69	614.59
- Long term infrastructure bonds	194.67	307.89	387.84
Overseas borrowings <sup>1</sup>	299.43	262.66	319.21
Total borrowings	916.31	1,095.85	1,072.31



#### Consolidated balance sheet

(₹ billion)	Mar 31, 2021	Dec 31, 2021	Mar 31, 2022
Cash & bank balances	1,475.71	1,956.15	1,831.26
Investments	5,365.79	5,318.23	5,670.98
Advances	7,918.01	8,745.94	9,203.08
Fixed & other assets	978.61	808.72	821.05
Total assets	15,738.12	16,829.04	17,526.37
Net worth	1,575.88	1,751.13	1,820.52
Minority interest	95.88	58.02	59.81
Deposits	9,599.40	10,442.90	10,913.66
Borrowings	1,439.00	1,546.10	1,616.03
Liabilities on policies in force	2,031.80	2,264.46	2,288.27
Other liabilities	996.16	766.43	828.08
Total liabilities	15,738.12	16,829.04	17,526.37



In accordance with the Scheme of Arrangement between ICICI General and Bharti AXA General Insurance, assets and liabilities of Bharti AXA's general insurance business vested with ICICI General on the appointed date of April 1, 2020

### **Branch and ATM network**

Branches	Mar 31, 2018	Mar 31, 2019	Mar 31, 2020	Mar 31, 2021	Mar 31, 2022	% share at Mar 31, 2022
Metro	1,443	1,438	1,585	1,542	1,567	29%
Urban	991	991	1,067	1,063	1,074	20%
Semi urban	1,449	1,453	1,546	1,537	1,599	30%
Rural	984	992	1,126	1,124	1,178	21%
Total branches	4,867	4,874	5,324	5,266	5,418	100%
Total ATMs	14,367	14,987	15,688	14,136	13,626	





#### **Balance sheet: assets**

(₹ billion)	Mar 31, 2021	Dec 31, 2021	Mar 31, 2022
Cash & bank balances	1,331.28	1,809.09	1,678.22
Investments	2,812.87	2,848.23	3,102.41
- SLR investments	2,136.10	2,335.23	2,563.78
- Equity investment in subsidiaries <sup>2</sup>	97.57	75.91	67.13
Advances	7,337.29	8,139.92	8,590.20
Fixed & other assets	822.89	744.71	742.14
- RIDF <sup>1</sup> and related	311.78	271.06	264.19
Total assets	12,304.33	13,541.96	14,112.98





Rural Infrastructure Development Fund

<sup>2.</sup> At March 31, 2022 and December 31, 2021, the Bank's equity investment in ICICI Lombard General Insurance Company Limited was ₹ 13.31 billion. The company ceased to be a subsidiary of the Bank during Q2-2022

## Equity investment in subsidiaries

(₹ billion)	Mar 31, 2021	Dec 31, 2021	Mar 31, 2022
ICICI Prudential Life Insurance	32.75	32.75	32.75
ICICI Bank Canada	18.74	18.74	9.96
ICICI Bank UK	18.05	9.70	9.70
ICICI Lombard General Insurance	13.31	1	_1
ICICI Home Finance	11.12	11.12	11.12
ICICI Securities Limited	1.22	1.22	1.22
ICICI Securities Primary Dealership	1.58	1.58	1.58
ICICI AMC	0.61	0.61	0.61
ICICI Venture Funds Mgmt	0.05	0.05	0.05
Others	0.14	0.14	0.14
Total	97.57	75.91	67.13

ICICI Bank Canada repatriated equity capital amounting to CAD 220 million in Q4-2022

slide 14 • ICICI Bank UK repatriated equity capital amounting to USD 200 million in Q2-2022

At March 31, 2022 and December 31, 2021, the Bank's equity investment in ICICI Lombard General Insurance Company Limited was ₹ 13.31 billion. The company ceased to be a subsidiary of the Bank during Q2-2022

## Portfolio composition

	Mar 31, 2021	Dec 31, 2021	Mar 31, 2022
Domestic	90.0%	90.8%	91.2%
International	10.0%	9.2%	8.8%
Total consolidated advances (₹ billion)	7,918	8,746	9,203





slide 14

## Retail, rural and business banking NPAs

₹ in billion	Mar 31, 2021	Dec 31, 2021	Mar 31, 2022
Gross retail, rural and business banking NPAs	151.30	135.94	128.32
- as a % of gross advances	3.04%	2.43%	2.17%
Net retail, rural and business banking NPAs	62.63	55.21	53.05
- as a % of net advances	1.28%	1.00%	0.91%





## Sector-wise exposures

Top 10 sectors <sup>1</sup> : % of total exposure of the Bank	Mar 31, 2018	Mar 31, 2019	Mar 31, 2020	Mar 31, 2021	Mar 31, 2022
Retail finance <sup>2</sup>	27.6%	30.4%	32.2%	33.9%	36.3%
Rural	4.5%	4.7%	4.9%	6.3%	5.8%
Services – finance	7.0%	7.3%	8.4%	9.9%	8.9%
Banks	8.4%	7.9%	6.4%	7.9%	7.9%
Electronics & engineering	6.8%	6.7%	6.1%	4.5%	4.2%
Crude petroleum/refining & petrochemicals	5.6%	5.7%	5.9%	4.9%	4.1%
Wholesale/retail trade	3.0%	3.3%	3.9%	3.4%	3.3%
Road, port, telecom, urban development & other infra	4.2%	4.6%	4.3%	3.5%	3.2%
of which: Telecom	1.5%	2.0%	1.7%	1.6%	1.4%
Services - non finance	3.4%	3.2%	3.0%	2.8%	3.0%
Power	4.6%	3.3%	3.1%	2.5%	2.4%
Construction	3.2%	3.0%	2.6%	2.3%	2.3%
Total (₹ billion)	10,265	11,207	12,446	14,223	16,648





slide 47

Top 10 based on position at Mar 31, 2022

From Mar 31, 2022, the Bank has started reporting rural portfolio separately from retail finance. Previous period numbers have been reclassified

## Consolidated capital adequacy

Basel III (%)	Dec 31, 2021	Mar 31, 2022 <sup>1</sup>
Total capital	17.64%	18.87%
- Tier I	16.65%	18.02%
- of which: CET 1	15.59%	17.34%
- Tier II	0.99%	0.84%

 Including profits for 9M-2022, CET1 ratio was 17.38%, Tier I ratio was 18.44% and total capital adequacy ratio was 19.43% at Dec 31, 2021





1. After reckoning the impact of proposed dividend

#### Insurance entities

ICICI Life (₹ billion)	FY2021	Q4-2021	Q3-2022	Q4-2022	FY2022
Annualised premium equivalent	64.62	25.09	19.29	26.08	77.33
- Of which: protection	10.46	3.44	3.06	4.57	13.13
Assets under management	2,142.18	2,142.18	2,375.60	2,404.92	2,404.92
Expense ratio <sup>1</sup>	14.8%	15.3%	17.5%	20.6%	18.6%
ICICI General <sup>2</sup> (₹ billion)	FY2021	Q4-2021	Q3-2022	Q4-2022	FY2022
Gross written premium	143.20	35.60	47.86	50.01	185.62
Combined ratio	99.8%	101.8%	104.5%	103.2%	108.8%
Return on average equity <sup>3</sup>	21.7%	18.8%	14.6%	14.0%	14.7%



- 1. All expenses (including commission) / (Total premium 90% of single premium)
- 2. In accordance with the Scheme of Arrangement between ICICI General and Bharti AXA General Insurance, assets and liabilities of Bharti AXA's general insurance business vested with ICICI General on the appointed date of April 1, 2020. ICICI General's financial statements for Q1-2022 have been restated to reflect the scheme. Prior period numbers are not comparable due to the reflection of the Scheme of Arrangement in current period numbers
- . Annualised for all interim periods

#### **ICICI Bank UK**

(USD million)	FY2021	Q4-2021	Q3-2022	Q4-2022	FY2022
Net interest income	50.9	11.5	9.8	10.0	40.5
Operating profit	25.9	6.8	2.1	4.3	14.4
Loans and advances	1,574.5	1,574.5	1,377.4	1,244.3	1,244.3
Deposits	1,957.5	1,957.5	1,598.4	1,542.0	1,542.0
- Retail term deposits	466.7	466.7	314.9	240.0	240.0
Capital adequacy ratio	28.3%	28.3%	21.9%	23.0%	23.0%
- Tier I	23.8%	23.8%	17.0%	17.8%	17.8%

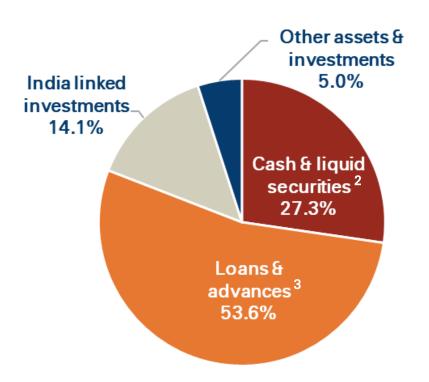
Net impaired loans were USD 25.4 million at Mar 31, 2022 compared to USD 27.7 million at Dec 31, 2021 and USD 34.5 million at Mar 31, 2021





#### ICICI Bank UK<sup>1</sup>

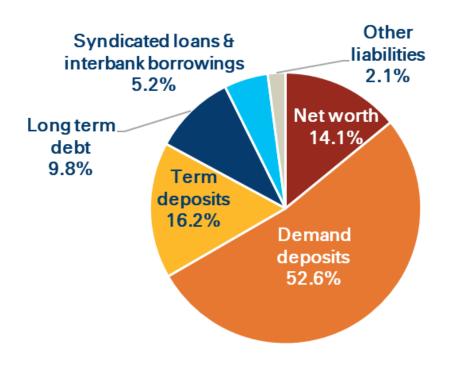
#### **Asset profile**



#### Total assets: USD 2.24 bn

- At Mar 31, 2022
- Includes cash & advances to banks and T Bills
- Includes securities re-classified to loans & advances

#### Liability profile



Total liabilities: USD 2.24 bn

#### **ICICI Bank Canada**

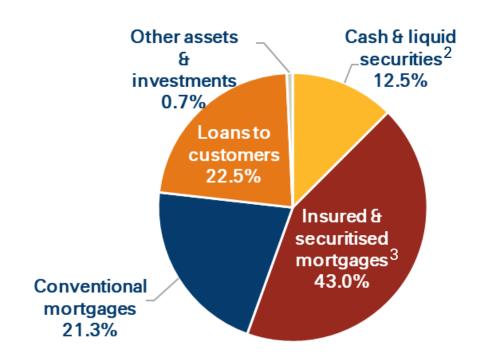
(CAD million)	FY2021	Q4-2021	Q3-2022	Q4-2022	FY2022
Net interest income	46.3	10.1	11.6	11.5	44.0
Operating profit	13.7	6.2	8.9	8.0	34.1
Loans and advances	5,086.7	5,086.7	4,997.9	4,984.1	4,984.1
- Residential mortgages	3,627.3	3,627.3	3,658.8	3,692.5	3,692.5
Deposits	2,716.4	2,716.4	2,793.0	2,851.7	2,851.7
Capital adequacy ratio	24.1%	24.1%	26.5%	17.2%	17.2%
- Tier I	23.3%	23.3%	25.9%	16.5%	16.5%

Net impaired loans at Mar 31, 2022 were CAD 0.3 million compared to CAD 1.1 million at Dec 31, 2021 and Mar 31, 2021



#### ICICI Bank Canada<sup>1</sup>

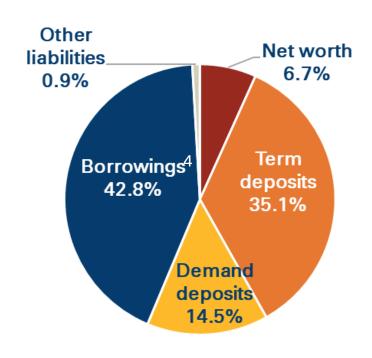
#### **Asset profile**



#### Total assets: CAD 5.74 bn



#### **Liability profile**



**Total liabilities: CAD 5.74 bn** 





3. Insured mortgages include CAD 2,400.3 million at Mar 31, 2022 (Dec 31, 2021: CAD 2,432.6 million) of securitised mortgages

I. As per IFRS, proceeds of CAD 2,369.2 million at Mar 31, 2022 (Dec 31, 2021: CAD 2,400.4 million) on securitisation of residential mortgages are considered a part of borrowings



#### ICICI Home Finance<sup>1</sup>

(₹ billion)	Dec 31, 2021	Mar 31, 2022
Loans and advances	139.78	144.98
Gross impaired loans (stage 3) <sup>2</sup>	12.13	8.60
Net impaired loans (stage 3)	9.28	6.24
Capital adequacy ratio	20.57%	21.90%

• At Mar 31, 2022, loans to borrowers where resolution was implemented as per the framework announced by RBI in August 2020 and May 2021 were ₹ 8.62 billion; provisions held on these loans were ₹ 0.96 billion





- As per Ind AS
- 2. Includes commercial real estate loans of ₹ 1.62 billion at Mar 31, 2022 (Dec 31, 2021: ₹ 2.00 billion)