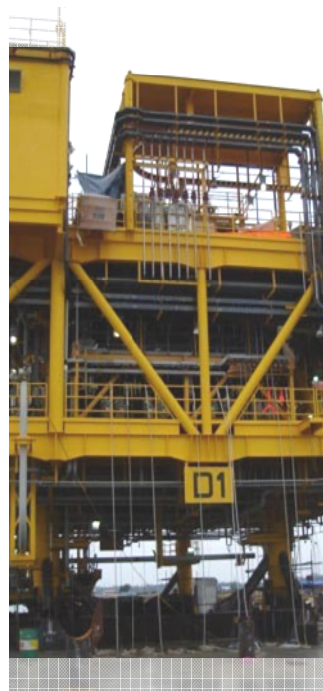


Engineers India Limited

इंजीनियर्स
इंडिया लिमिटेड
(भारत सरकार का उपक्रम)

 ENGINEERS
INDIA LIMITED
(A Govt. of India Undertaking)



Quarterly Highlights for Q2 (FY 11-12)

25th October, 2011

Quarterly Results - Summary

(Values in INR Mn)

Q2 / FY 11-12	2 nd Quarter Ended *			Half Yearly Ended *		
	30-Sep-11	30-Sep-10	% change	H1 : 11-12	H1:10-11	% change
TOTAL TURNOVER	8274.20	5936.13	39%	16810.20	11996.50	40%
OPERATING PROFIT	1599.03	1434.27	11%	3366.65	2859.70	18%
OTHER INCOME	539.59	348.64	55%	957.33	638.35	50%
PBT	2138.62	1782.91	20%	4323.98	3498.05	24%
PAT	1466.44	1199.40	22%	2947.19	2344.99	26%
EPS	4.36	3.56	22%	8.75	6.96	26%

* Note: All figures have been taken on standalone basis for EIL



Robust and consistent financial performance



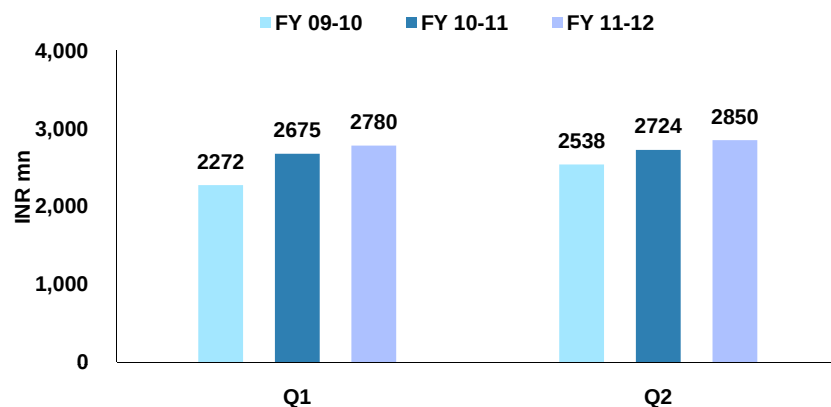
Turnover and Profitability growth momentum continues for FY 11-12



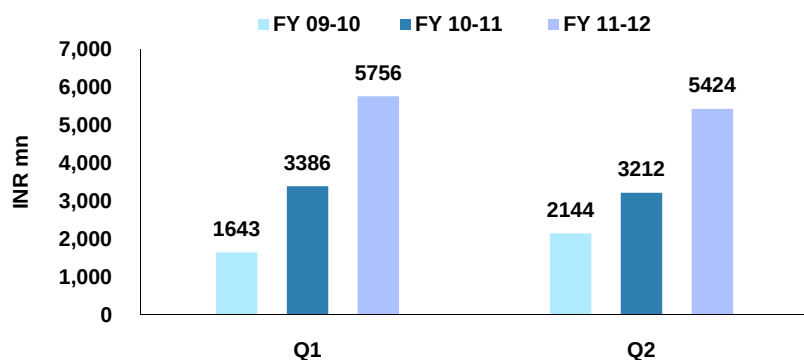
Cash Balance of over INR 21 billion with no Debt

Second Quarter Performance

Turnover - Consultancy

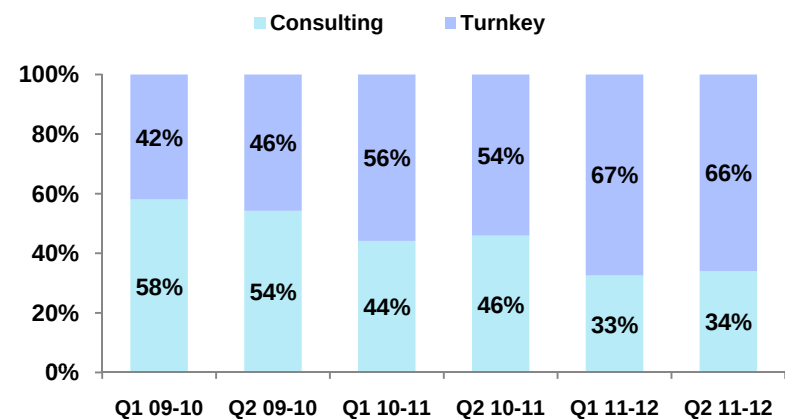


Turnover – Turnkey

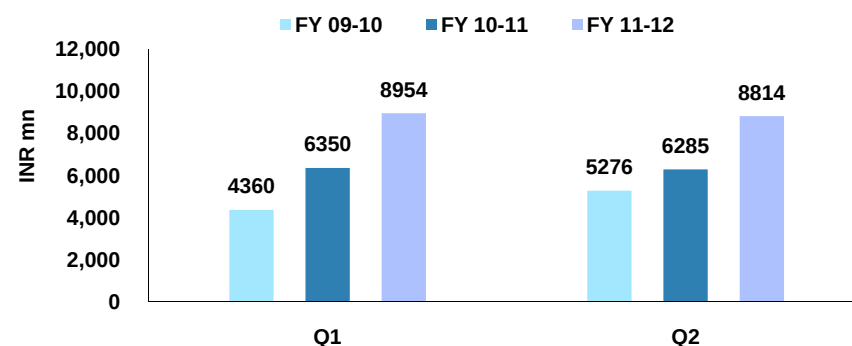


Note: All figures have been taken on standalone basis for EIL

Turnover Mix (Consultancy Vs Turnkey)



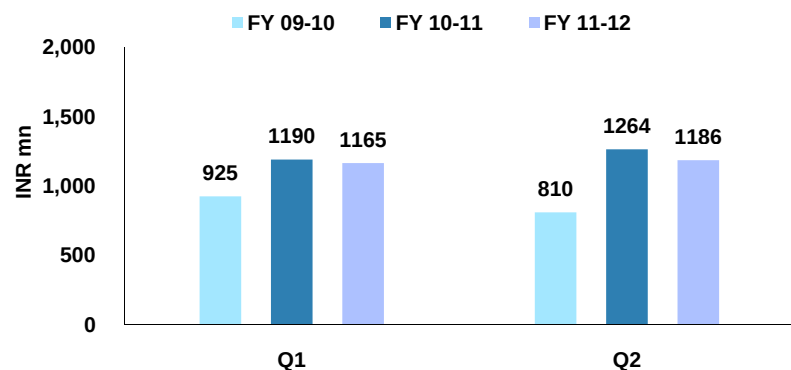
Total Income



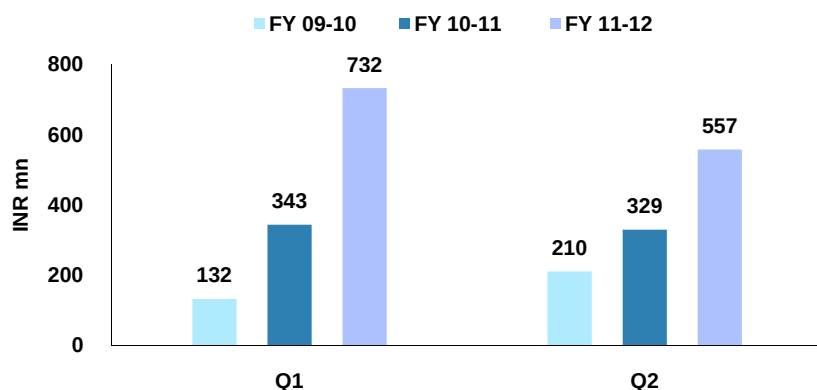
Quarter to Quarter growth sustained

Second Quarter Performance

Segment Profit - Consultancy

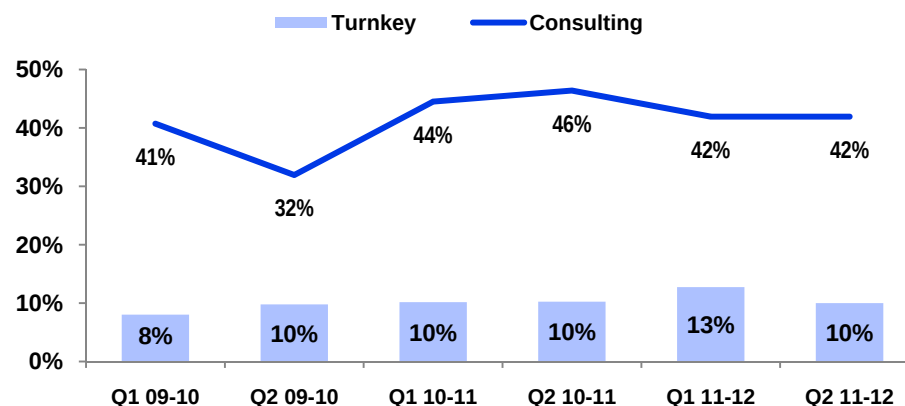


Segment Profit - Turnkey

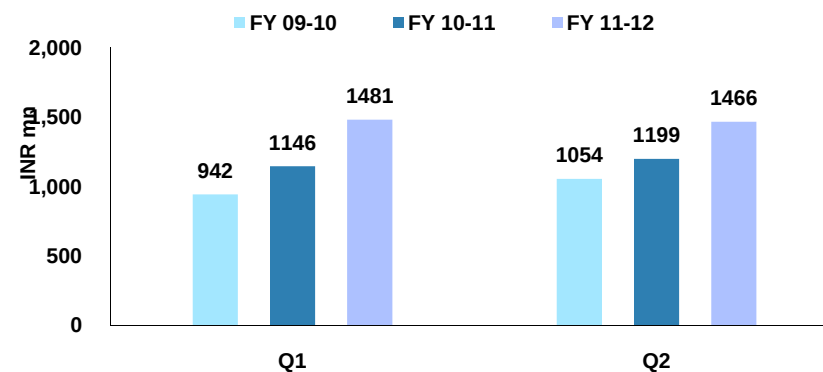


Note: All figures have been taken on a standalone for EIL

Segment Profit %



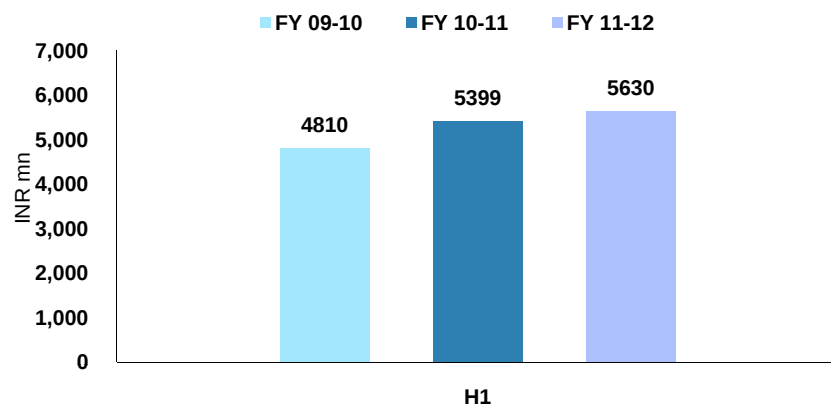
PAT



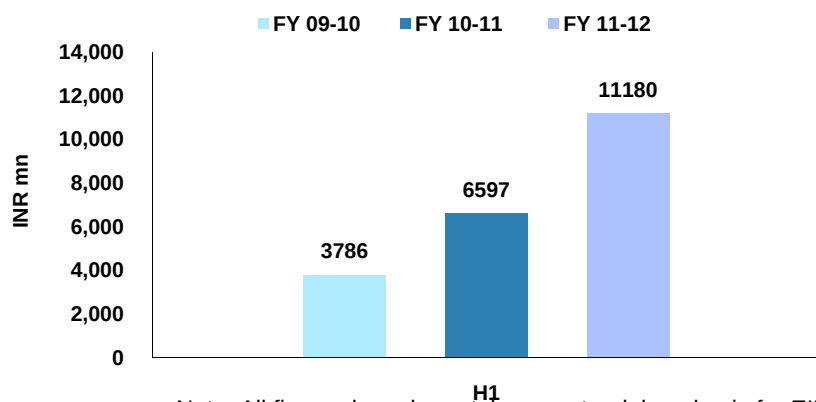
Endeavour to improve the margins with internal efficiencies from effective resource utilization and turnkey project management

Half Yearly Performance

Turnover - Consultancy

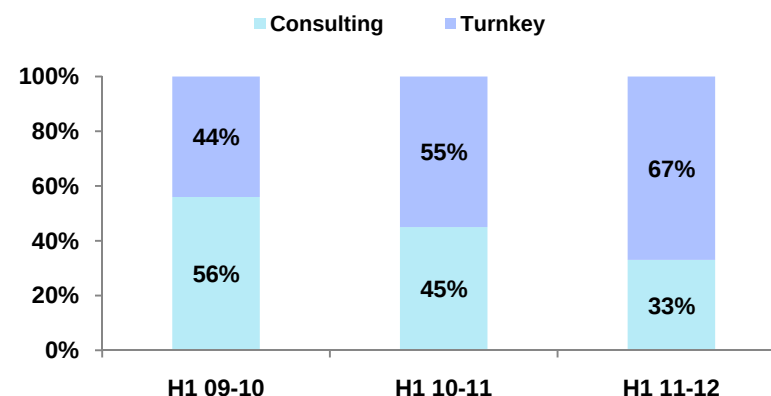


Turnover – Turnkey

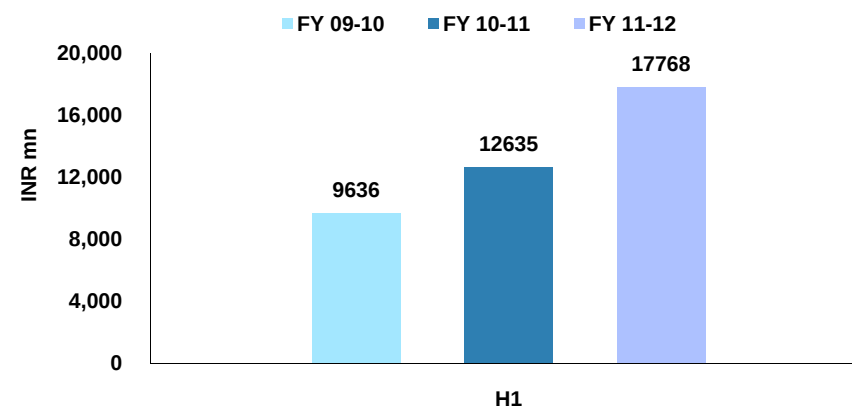


Note: All figures have been taken on standalone basis for EIL

Turnover Mix (Consultancy Vs Turnkey)



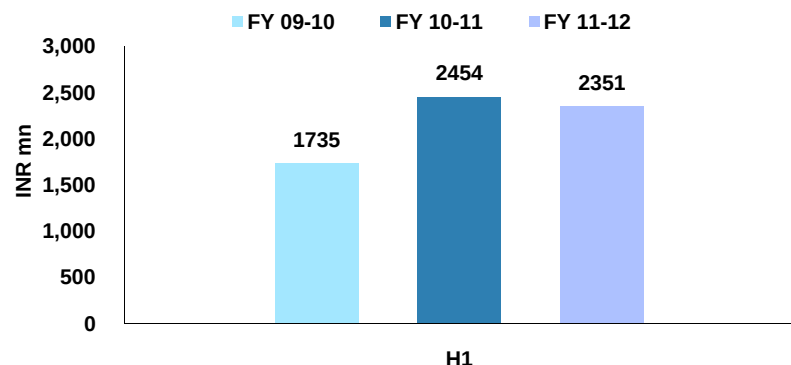
Total Income



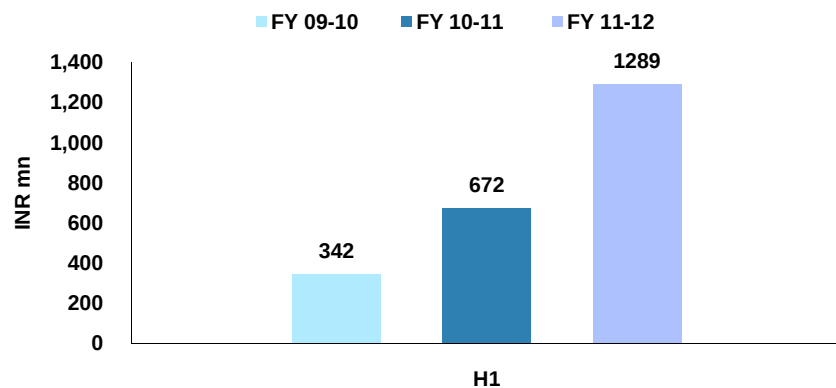
Quarter to Quarter growth sustained

Half Yearly Performance

Segment Profit - Consultancy

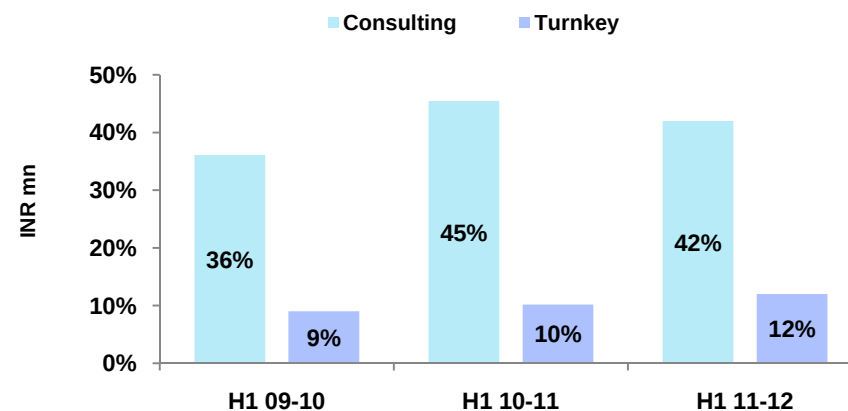


Segment Profit - Turnkey

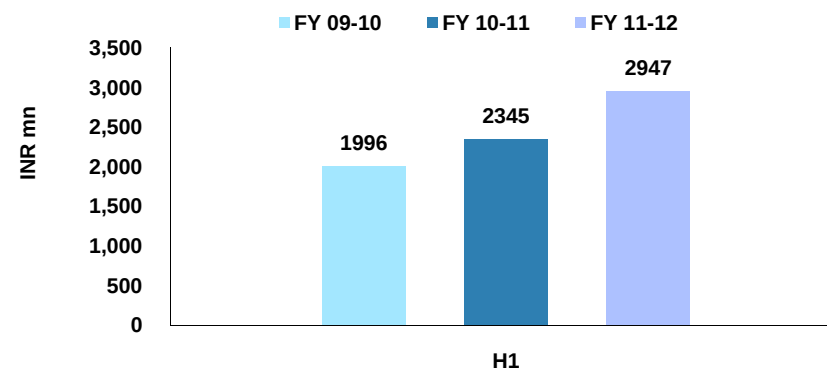


Note: All figures have been taken on a standalone for EIL

Segment Profit %



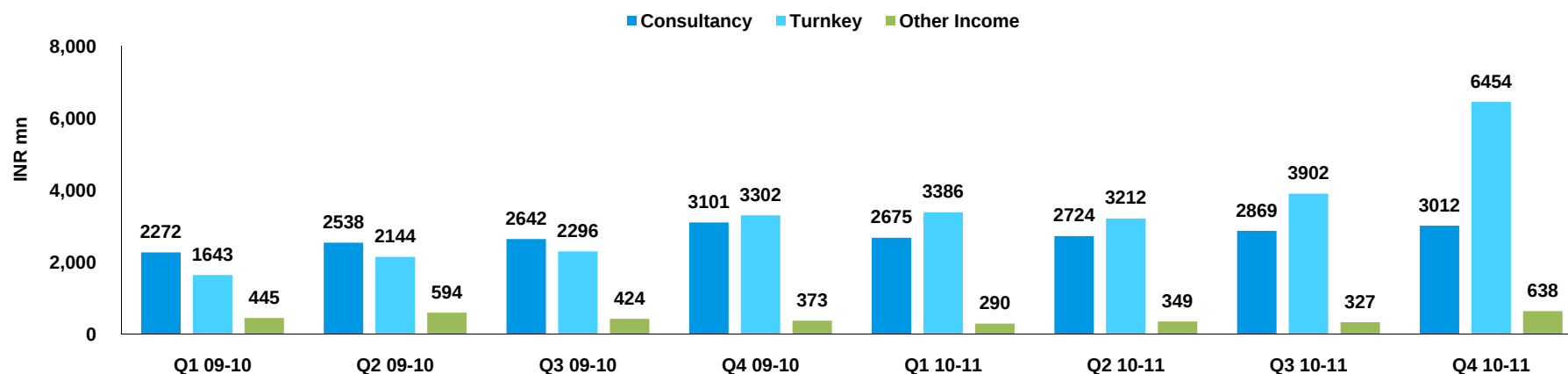
PAT



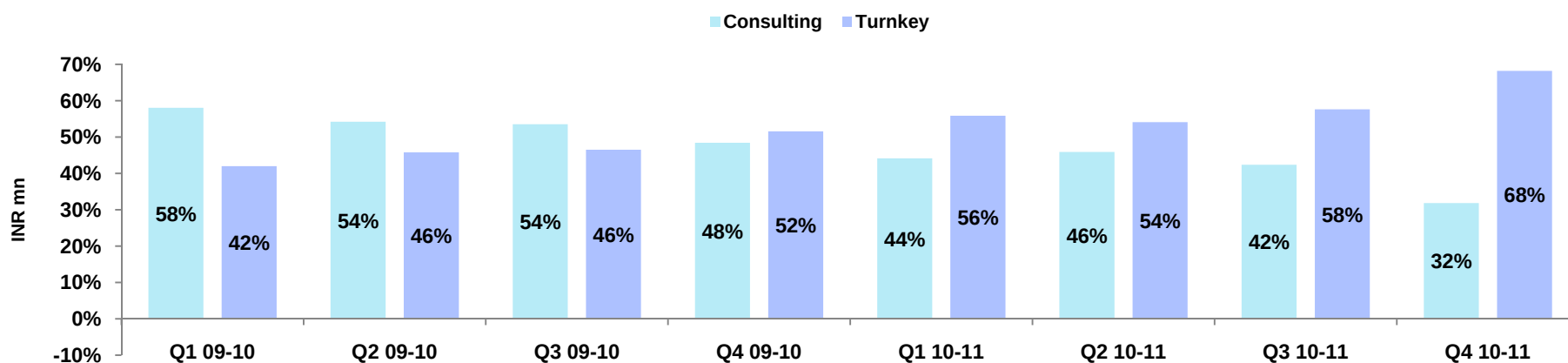
Endeavour to improve the margins with internal efficiencies from effective resource utilization and turnkey project management

Financial and Operating Track Record – Quarterly Basis

Total Income



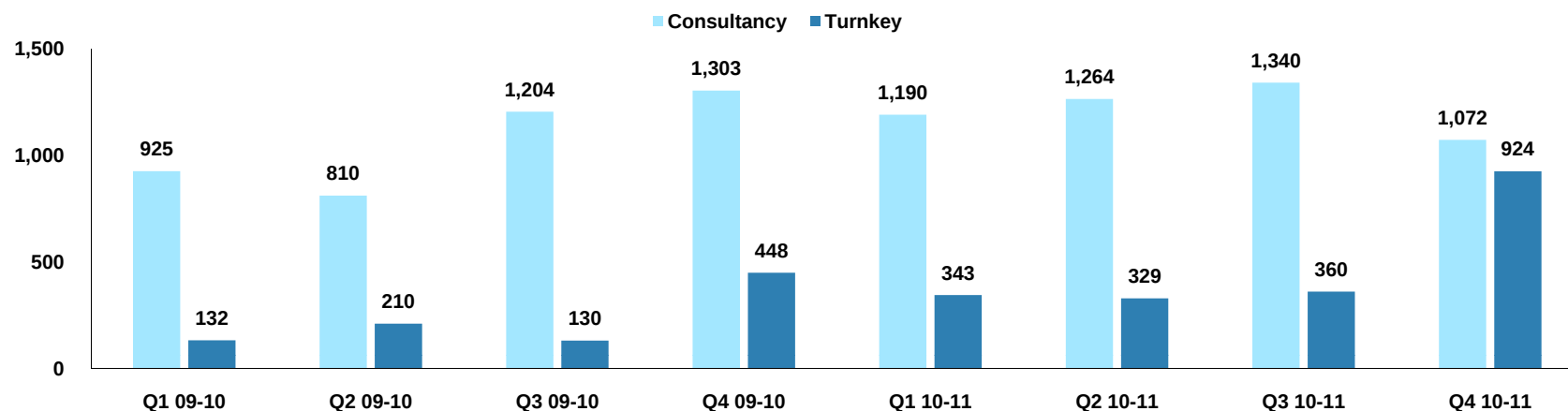
Revenue Mix (Consultancy Vs Turnkey)



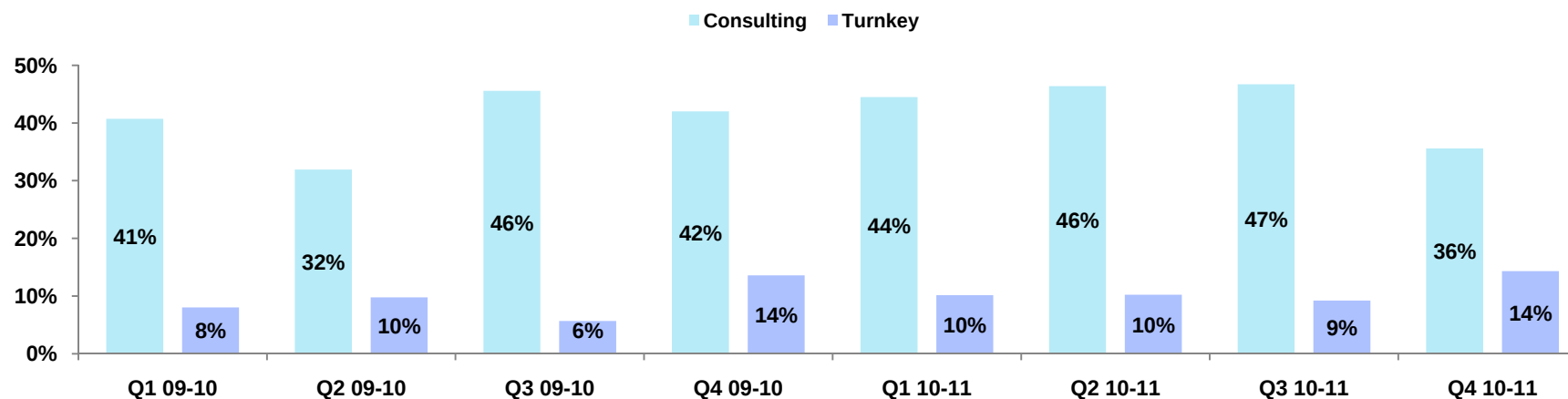
Note: All figures have been taken on a standalone for EIL

Financial and Operating Track Record – Quarterly Basis

Segment Wise EBIDTA



EBIDTA Mix (Consultancy Vs Turnkey)



Note: All figures have been taken on a standalone for EIL

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A conceptual image featuring a human hand gently cradling a small, realistic globe of the Earth. The hand is positioned at the top, with fingers slightly curved to support the globe from above. The globe shows detailed landmasses and cloud patterns. The background is a deep blue gradient, overlaid with a faint, light blue world map. A horizontal band with a fine grid pattern runs across the middle of the image, containing the text 'THANK YOU' in white, bold, sans-serif capital letters.

THANK YOU