

12<sup>th</sup> May 2025

**The General Manager,**  
**Department of Corporate Services**  
**Bombay Stock Exchange Ltd (BSE)**  
Phiroze Jheejheebhoy Towers,  
Dalal Street,  
Mumbai - 400 001.  
**Scrip Code - 543308**  
**ISIN: INE967H01025**

**The Manager,**  
**Listing Department**  
**National Stock Exchange of India Limited,**  
Exchange Plaza, 5th Floor,  
Plot No.C/1, 'G' Block,  
Bandra - Kurla Complex,  
Mumbai - 400 051.  
**Symbol - KIMS**  
**ISIN: INE967H01025**

Dear Sir,

**Sub: Investor Presentation**

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, Please find enclosed herewith the Investor Presentation on audited (Standalone & Consolidated) financial results of the Company for the quarter and financial year ended 31<sup>st</sup> March 2025.

The said presentation is being uploaded on the website of the Company i.e., <https://www.kimshospitals.com/investors/Disclosures> under Regulation 46 of SEBI (LODR) Regulations, 2015/Analysts Calls schedule, PPT & Transcripts/PPT's.

We request you to take this on record.

Thanking you,

Yours truly,

**For Krishna Institute of Medical Sciences Limited**

**Dr. Bhaskara Rao Bollineni**  
**Managing Director & Chairman**  
**DIN: 00008985**  
**Enclosed: As above**

**Krishna Institute of Medical Sciences Limited**

D.No.: 1-8-31/1, Minister Road, Secunderabad - 500 003, Telangana, India  
Phone: +91 40 4488 5000/4488 5184 | Fax: +91-40-27840980 | [kimshospitals.com](http://kimshospitals.com)  
CIN: L55101TG1973PLC040558





REAL  
WEALTH IS  
**GOOD  
HEALTH**

Q4 FY25 UPDATE



# Driven by a Vision

## VISION:

To be the most preferred healthcare services brand by providing affordable care and best clinical outcomes to patients.

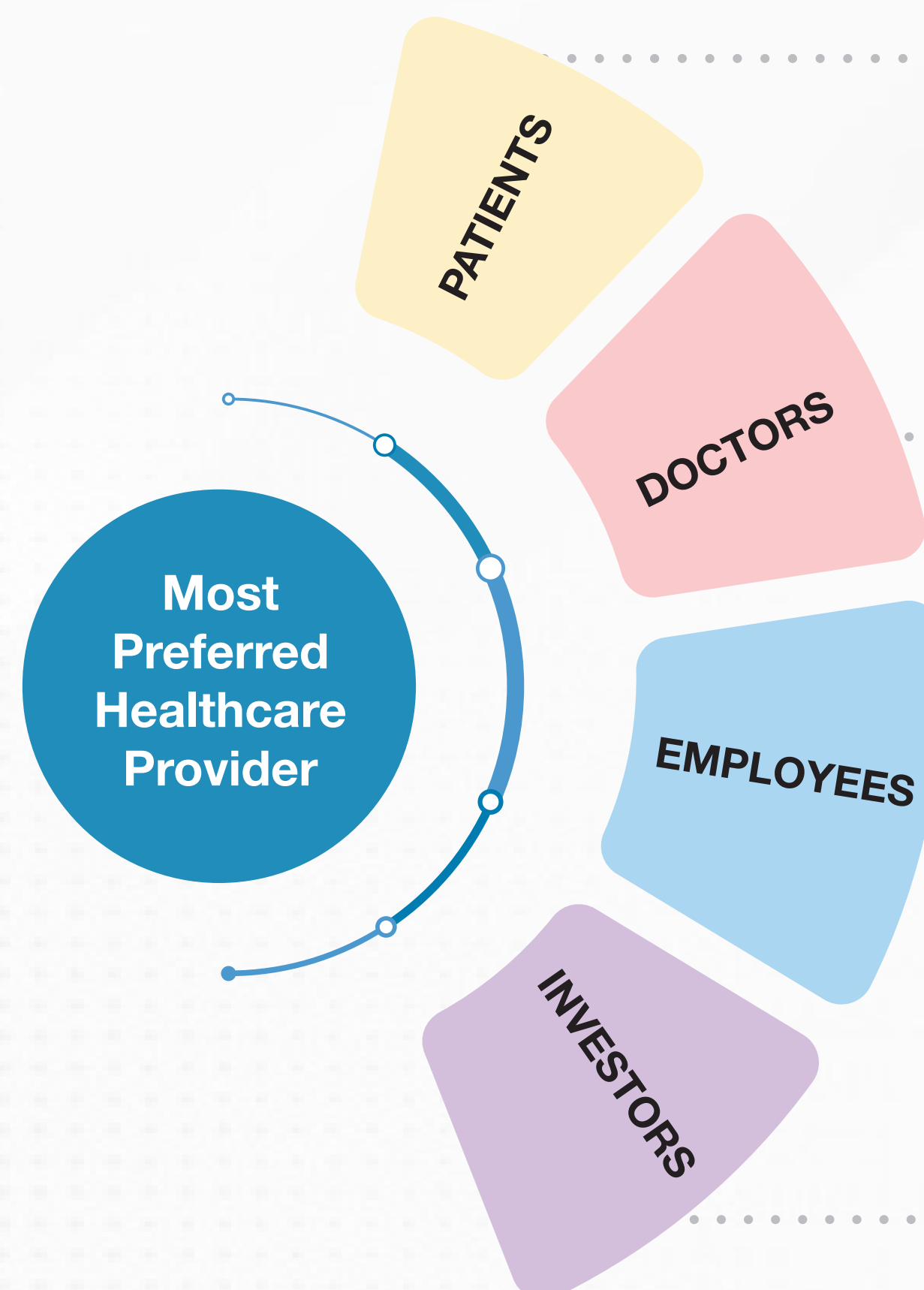
And to be the best place to work for doctors and employees.

## OUR MISSION:

Provide affordable quality care to our patients with patient-centric systems and processes.

Enable clinical outcome-driven excellence by engaging modern medical technology.

Provide a strong impetus for doctors to pursue academics and medical research.



Affordable Quality Care  
Best-in-Class Facilities  
Patient Centric Systems & Processes

Clinical Outcome Driven Excellence  
Latest Medical Technology  
Strong Academics & Research Oriented

Enriching Atmosphere  
Collaborative Culture  
Growth Driven Career Approach

Transparent Governance  
Strong Operational Performance  
Consistent Growth

# Multi Specialty Care

## Brain

- Neurology
- Neurosurgery
- Psychiatry
- Neuro Rehabilitation

## Heart

- Cardiology
- Cardiac Surgery
- Vascular Surgery
- Heart Transplant
- Cardio Rehabilitation

## Lung

- Pulmonology
- Interventional Pulmonology
- Thoracic surgery
- Lung Transplant

## ENT

- Ear
- Nose
- Throat
- Head and Neck Surgery

## Eyes

- Ophthalmology

## Gastro Intestinal Tract

- Medical Gastroenterology
- Surgical Gastroenterology
- Hepatobiliary Pancreatic Surgery
- Liver Transplant
- Bariatric Surgery

## Genito Urinary Tract

- Nephrology
- Urology
- Andrology
- Renal Transplant
- Gynecology
- Urogynecology
- IVF and ART
- Fetal Medicine
- Obstetrics

## Oncology

- Medical Surgical and Radiation
- BMT and Hematology

## Bones and Spine

- Orthopedics
- Arthroscopic Surgery
- Spine Surgery
- Ortho Rehabilitation

## Skin

- Dermatology
- Cosmetology
- Plastic and Reconstructive Surgery

## Orthodontics

- Maxillo Facial Surgery

## Anaesthesia

- OT Anaesthesia
- Day care Anaesthesia
- Pain Medicine

## General Specialities

- Internal Medicine
- General Surgery
- Diabetology & Endocrinology

## Pediatrics

- Pediatrics & Pediatric Sub Specialities
- Neonatology

## Radiology

- Imaging
- Interventional Radiology

## Lab Services

- Pathology
- Microbiology
- Biochemistry
- Molecular Biology
- Clinical Hematology

## Critical Care Services

- ICU
- CTICU
- SICU
- NICU
- PICU
- Neuro ICU
- ECMO ICU
- Post Transplant ICU

## Hospital Infection Control

- Clinical Infectious Diseases



# KIMS at a Glance

## Maharashtra

- Nagpur (334)
- Nashik (325)
- Thane (300)
- Sangli (350)

## Karnataka

- Bengaluru
- SoulSpace (450) - Under Construction
- PES (350) - Under Construction

## Kerala

- Kannur (189)
- Kollam (320)

## Telangana

- Secunderabad (1000)
- Begumpet (290)
- Kondapur (200) + 500 beds under construction
- Gachibowli (237)
- Asian Transcare (60)
- MIPPL (10)

## Andhra Pradesh

- Vizag (KIMS ICON: 434)
- Vizag (KIMS Hospitals: 300 - Formerly QNRI)
- Srikakulam (200) + 120 beds under construction
- Rajahmundry (195) + 350 beds under construction (New)
- Ongole (350) + 50 beds under construction
- Kurnool (200)
- Nellore (250)
- Anantapur (250) + 250 beds under construction
- Guntur (200)



# Dr. B. Bhaskar Rao - Visionary Behind KIMS

Chairman & Managing Director



A legend in CT Surgery, Dr. Bollineni Bhaskar Rao {MBBS, MS, DNB (CT Surgery)} is one of the very few Cardio-Thoracic Surgeons in the country, who performed over 30000 surgeries in his career spanning over more than 25 years.

Well known in the medical fraternity for his passion towards his profession, Dr. Rao started his entrepreneurial journey at “Mahavir Cardio Vascular Centre” in Hyderabad with 50 beds and performed heart surgeries at an unimaginable low cost of just Rs. 45,000 only. Dr. Rao never turned away any patient from the hospital for want of money.

The brand “Krishna Institute of Medical Sciences”, under Dr. B. Bhaskar Rao’s aegis began its journey in 2004 with a 300 bed hospital on par with the then established hospitals of Hyderabad in professional excellence, the state of art technology and infrastructure facilities.

Today KIMS is spread across Telangana, Andhra Pradesh, Maharashtra, Karnataka (Upcoming) and Kerala.

Dr. Bhaskar Rao was instrumental in formulating Rajiv Gandhi Aarogyasri scheme, first time launched in Andhra Pradesh in 2007 for providing health care to the poorest of the poor.

This prestigious scheme has won him accolades from all quarters of the country and the world. He was the chief architect of Aarogyashri scheme for both creating it and implementing it successfully.

This well formulated scheme has become so popular that the other States in India have emulated it time and again.



# Dr. Abhinay Bollineni

Chief Executive Officer



Dr. Abhinay Bollineni joined KIMS Hospitals in 2013 and spent the next couple of years in Hospital Operations before taking charge of Strategy & Marketing for the Group in 2015. He was appointed as the CEO in 2019.

Dr. B. Abhinay completed MBBS from the Deccan Medical College, Hyderabad, in 2010. He was the lone qualified medical practitioner from India to be selected by the office of Hillary Clinton in 2011, where he participated in the 'International Visitor Leadership Program on Oncology: Research, Prevention and Treatment' held by the US Department of State

He was named in Business World's "BW 40 Under 40" list in 2019.

Under his stewardship, KIMS Hospitals got successfully listed on the Stock Exchanges in India in 2021.

Dr. Abhinay is passionate about using technology to enhance patient experience and clinical care. Towards this, he has spearheaded vital initiatives such as Financial counseling tool which uses AI to help patients with surgery costings among many others



## Board of Directors



**Dr. Bhaskara Rao Bollineni**  
Chairman & Managing Director



**Dr. Abhinay Bollineni**  
Chief Executive Officer



**Mrs. Anitha Dandamudi**  
Whole-time Director



**Mr. Saumen Chakraborty**  
Independent Director,  
Chairman (Audit Committee)



**Mr. Adwik Bollineni**  
Non-Executive &  
Non-Independent Director



**Mr. Venkata Ramudu Jasthi**  
Independent Director



**Mrs. Y. Prameela Rani**  
Independent Director  
Chairman (Stakeholders'  
Relationship Committee)



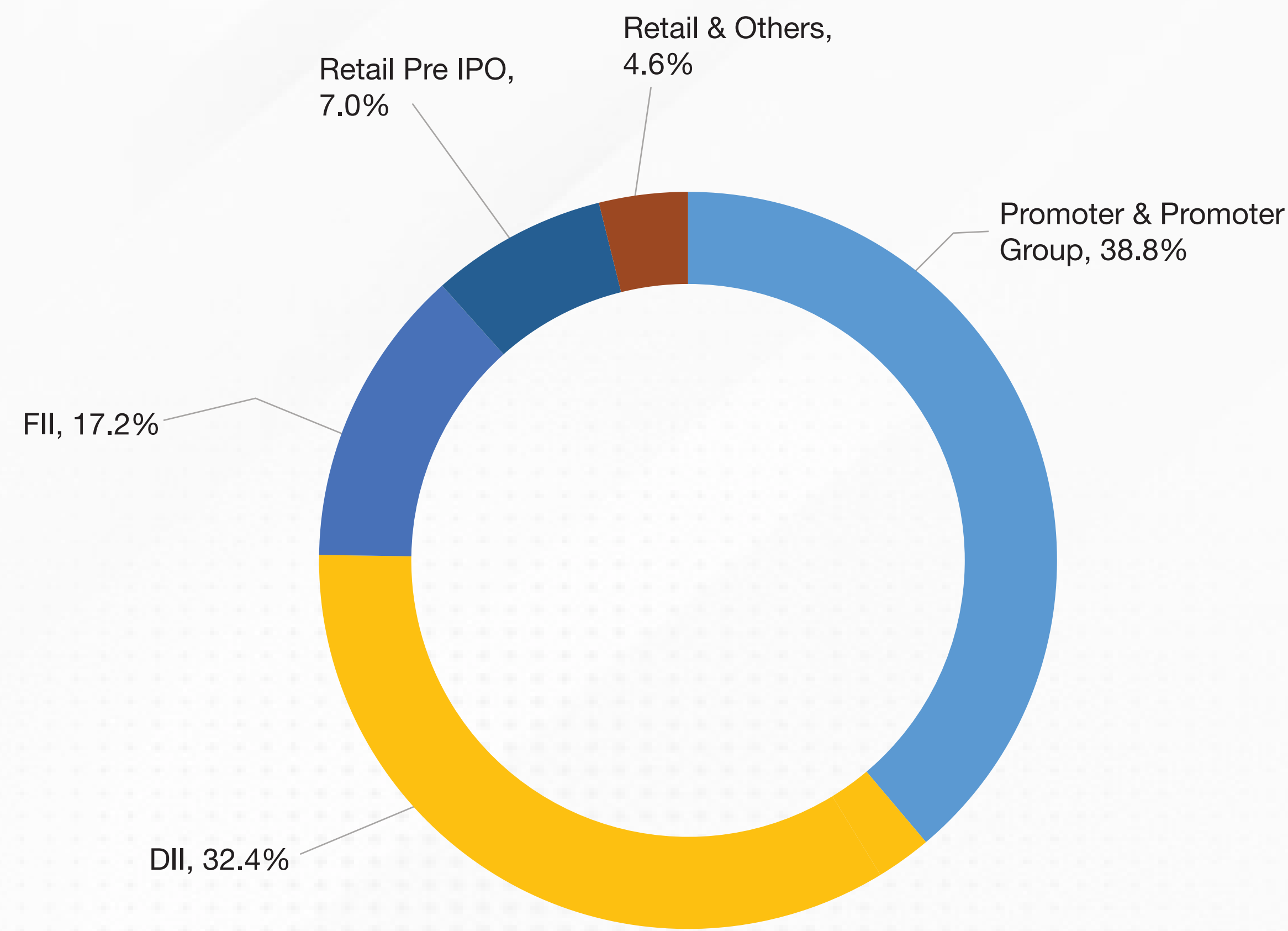
**Mr. Ratna Kishore Kaza**  
Independent Director  
Chairman (Nomination &  
Remuneration Committee)



**Mr. Suresh Natwarlal Patel**  
Independent Director



# Shareholding Pattern - As on 31<sup>st</sup> March, 2025



Share Holder	No of Shares	Share Holding %	Category
Promoter	15,52,56,520	38.8%	
SBI MF	2,50,77,710	6.3%	DII
HDFC MF	1,90,41,819	4.8%	DII
AXIS MF	1,78,57,954	4.5%	DII
SBI Insurance	1,40,87,710	3.5%	DII
Nomura	1,17,26,860	2.9%	DII
Kotak Fund	98,87,852	2.5%	DII
Vanguard Equity Funds	96,77,040	2.4%	FII
Lilac Investments Limited	78,50,000	2.0%	DII
Amansa Holdings Private Limited	77,04,880	1.9%	FII
NIPPON MF	61,88,044	1.5%	DII

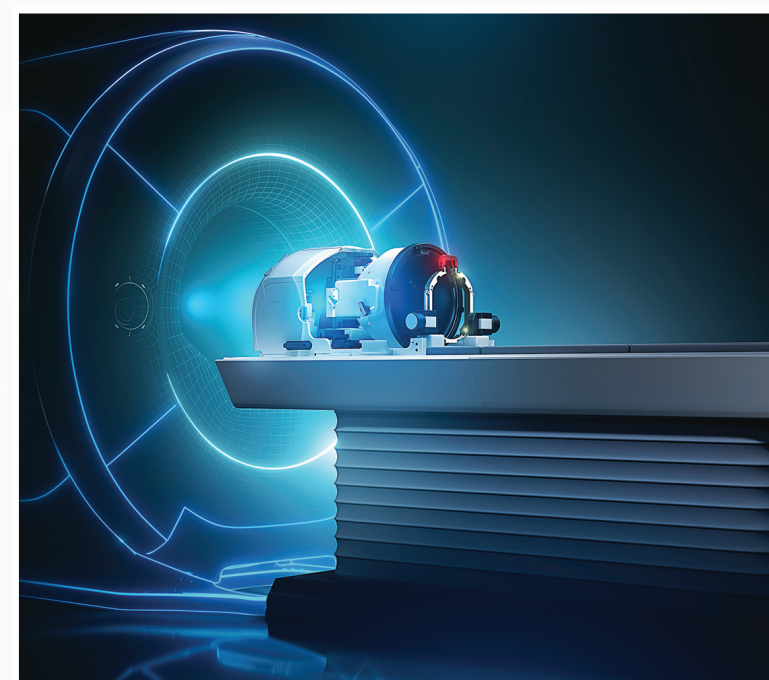




## 4-Arm HD da Vinci Robotic Surgical System

Facilitates complex surgeries that are virtually scarless.

**New Robots procured for Secunderabad, Kondapur, Nagpur & Kannur.**



## MrGFUS Focussed Ultrasound

Revolutionary Knifeless Brain procedure for treating tremors.

Proven to reduce Tremors severity and improve quality of life for Parkinson's & Essential Tremors Patients.



## Mako Robotic for Knee Replacement

Produces minimal blood loss and a smaller scar. Helps preserve healthy bone and soft tissue. Results in less post-operative pain than manual techniques.



## ESWL Dornier

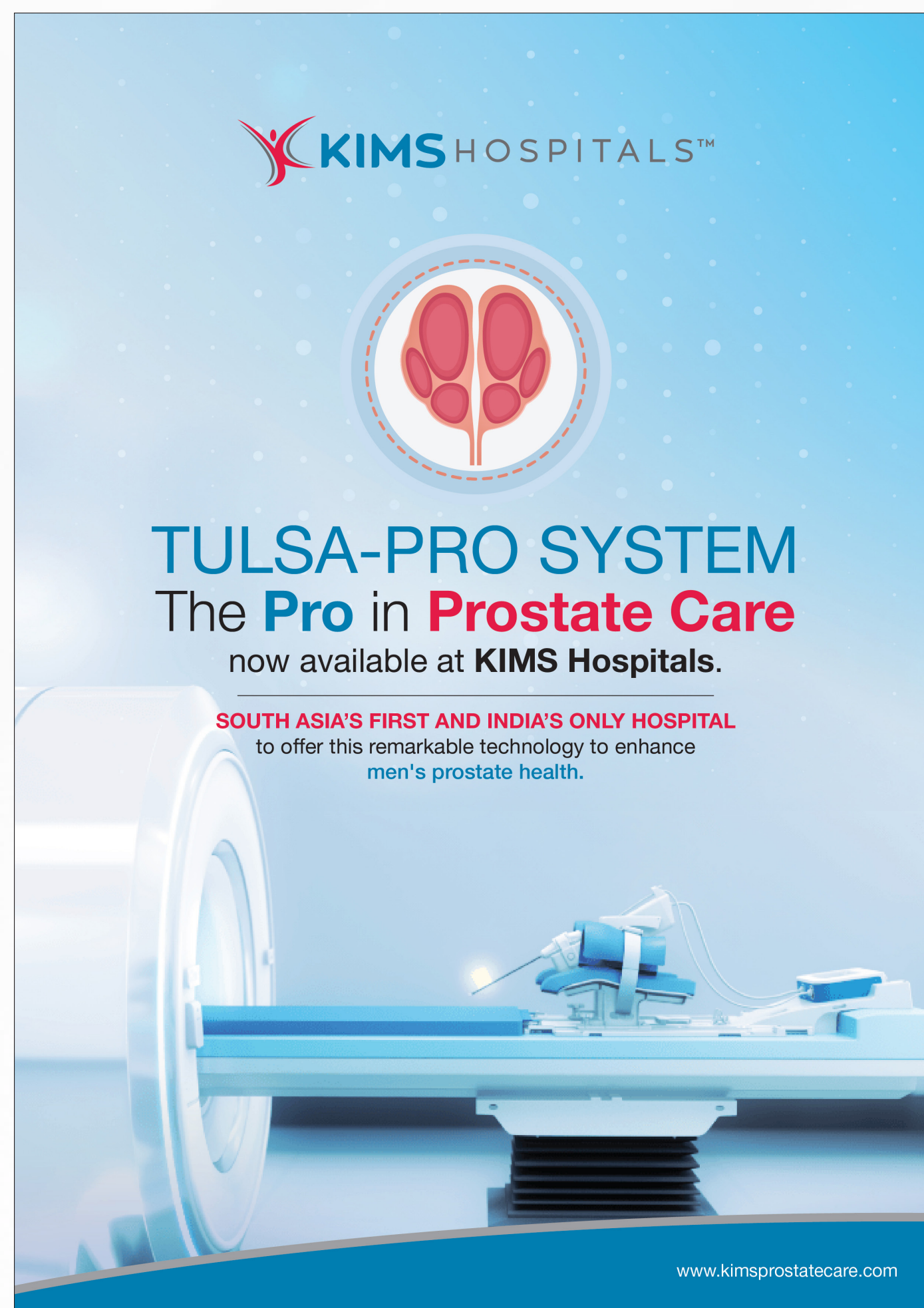
It offers powerful imaging, maximized energy, and enhanced efficiency.

It allows for better diagnosis, better treatment, and better patient follow-up at no additional radiation risk.

## Other Key Equipments

- O-Arm Scanner
- Spy Glass
- Fibroscan
- Novalis Tx Linear Accelerator
- Cuvis Ortho Robo
- EBUS
- STEALTH STATION S8
- IMPELLA
- EVIS X1 Endoscopy System

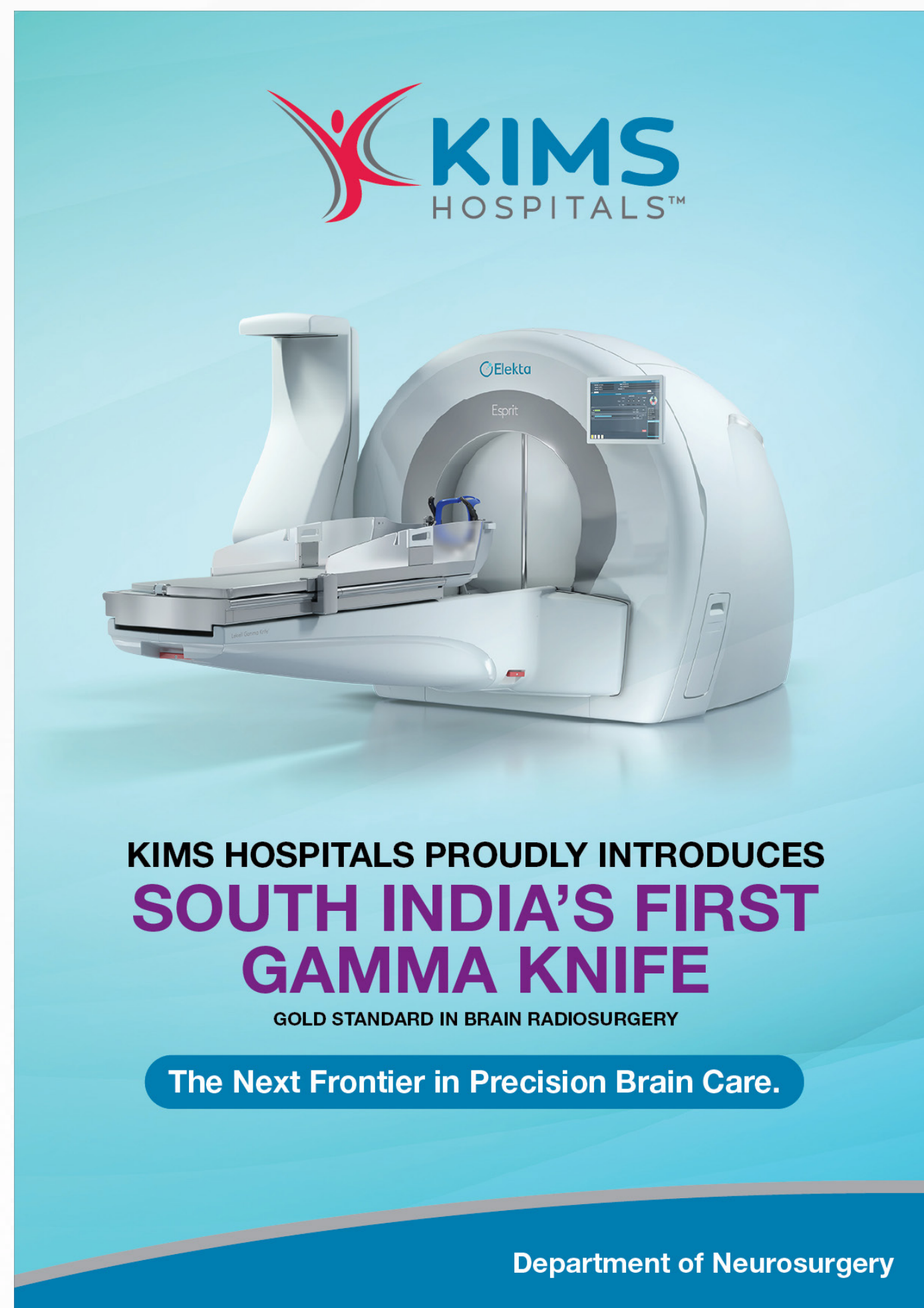




## Flawless Results in First TULSA-PRO Treatments

- This cutting-edge, MRI-guided technology offers a minimally invasive treatment for conditions like Benign Prostatic Hyperplasia (BPH) and localized prostate cancer, delivering precise and controlled thermal ablation of prostate tissue.
- The procedure is performed through the urethra with no incisions, under real-time MRI guidance for maximum accuracy and safety. Surrounding healthy structures are preserved, helping maintain urinary and sexual function.
- TULSA-PRO requires no radiation, no hospital stay, and offers a quick recovery, often as a day-care procedure - enabling patients to return to daily life with minimal disruption.
- With this breakthrough, we continue to redefine prostate care - safe, effective, and patient-focused.





## Gamma Knife Introduced: Advancing Non-Invasive Brain Treatment

- The Gamma Knife is now available, offering a non-invasive treatment option for selected brain conditions such as brain tumors, arteriovenous malformations (AVMs), trigeminal neuralgia, and certain movement disorders.
- This technology uses focused beams of radiation to precisely target abnormal tissue in the brain, helping preserve surrounding healthy areas.
- The procedure is typically performed in a single session, without the need for incisions, general anesthesia, or prolonged hospital stays.
- Gamma Knife is known for its accuracy, reduced recovery time, and suitability for patients who may not be ideal candidates for traditional surgery.
- With this addition, we aim to expand treatment options and provide access to advanced, minimally invasive neurosurgical care.



## Many Firsts...

- **First in Asia** in to do Trans catheter Tricuspid Valve replacement procedure done in 2018
- **Largest** Joint replacement program in South Asia.
- **One of the largest** neuroscience programs for epilepsy among private hospitals in the country
- **Largest** ECMO program (18 machines) in the country.
- **First hospital in Hyderabad** to use an ECMO machine in 2013.
- **First hospital in Hyderabad** to do a Neonatal ECMO
- **First in India** to do TOF repair using CorMatrix patch for pulmonary valve reconstruction in 2017
- **First in the country** to do Robotic spleen preserving distal pancreatectomy

- **India's first** COVID Double Lung transplant done in 2020
- **India's first** Breathing Lung transplant done in 2021
- **First hospital in South India** to introduce Da Vinci Robotic System
- **The first hospital in Andhra Pradesh** and Telangana to have been Green OT certified in 2016
- **First hospital in India** to perform Arch Repair in Neonates and infants without TCA
- **First Hospital in South India** to do Total Skin Electron Beam Radiation therapy in 2018
- **Number 1 player** in Organ transplantation speciality (Heart, Lung, Liver and Kidney)\*

- **Number 1** in Nephrology treatments in Andhra Pradesh\*
- **Number 1** in Neurosurgery & Poly trauma treatments in Andhra Pradesh\*
- **Number 1** in Cardio related surgeries and treatments programs in Andhra Pradesh \*
- **Number 1** in Urology (Genito-Urinary) surgeries performed in Andhra Pradesh\*

\*As per CRISIL Report 2021



# Key Accomplishments



Ranked No. 1 Hospital  
by Times of India, Hyderabad



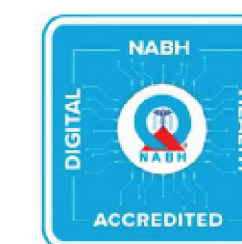
American Accreditation Commission  
International (AACI)  
Accredited



Pharmacie De Qualite (PDQ)  
Certification Overall PDQ Evaluation  
Performance Score - 98%  
Grading - PLATINUM



'Best Patient Friendly Hospital'  
AHPI Health Care Excellence  
Award (2017)



NABH Digital Standards Accreditation  
received for Kondapur



'Best Hospital to Work For'  
AHPI Global Conclave  
Award (2019)



2<sup>nd</sup> Best Hospital in  
Hyderabad (2021 & 2022)



20th National Award for  
Excellence in Energy Management  
Award 2019



National Quality Excellence  
Awards 2019 for Best Super  
Specialty Hospital in Telangana



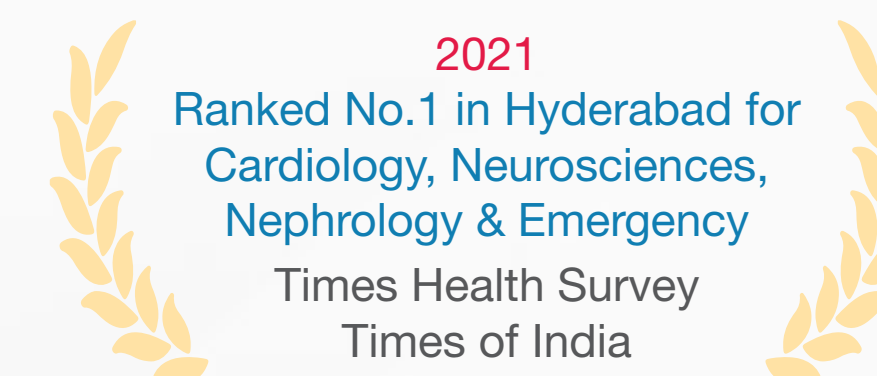
**2016**  
Neurology Department at  
KIMS Secunderabad  
ranked 3rd in India  
Neurology India General



**2019**  
KIMS Sec. Best Super-Specialty  
Hospital in Telangana  
National Quality  
Excellence Awards

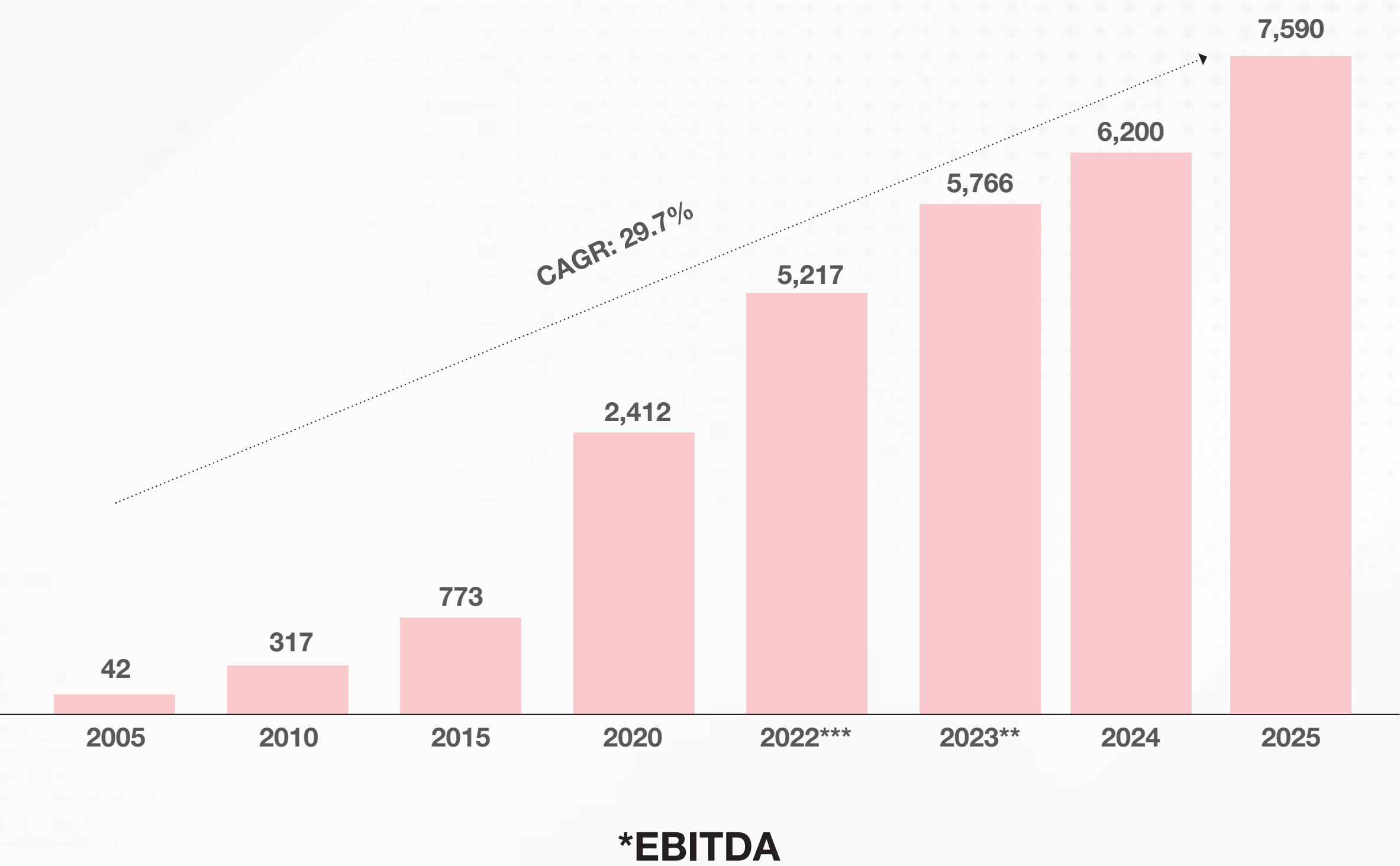
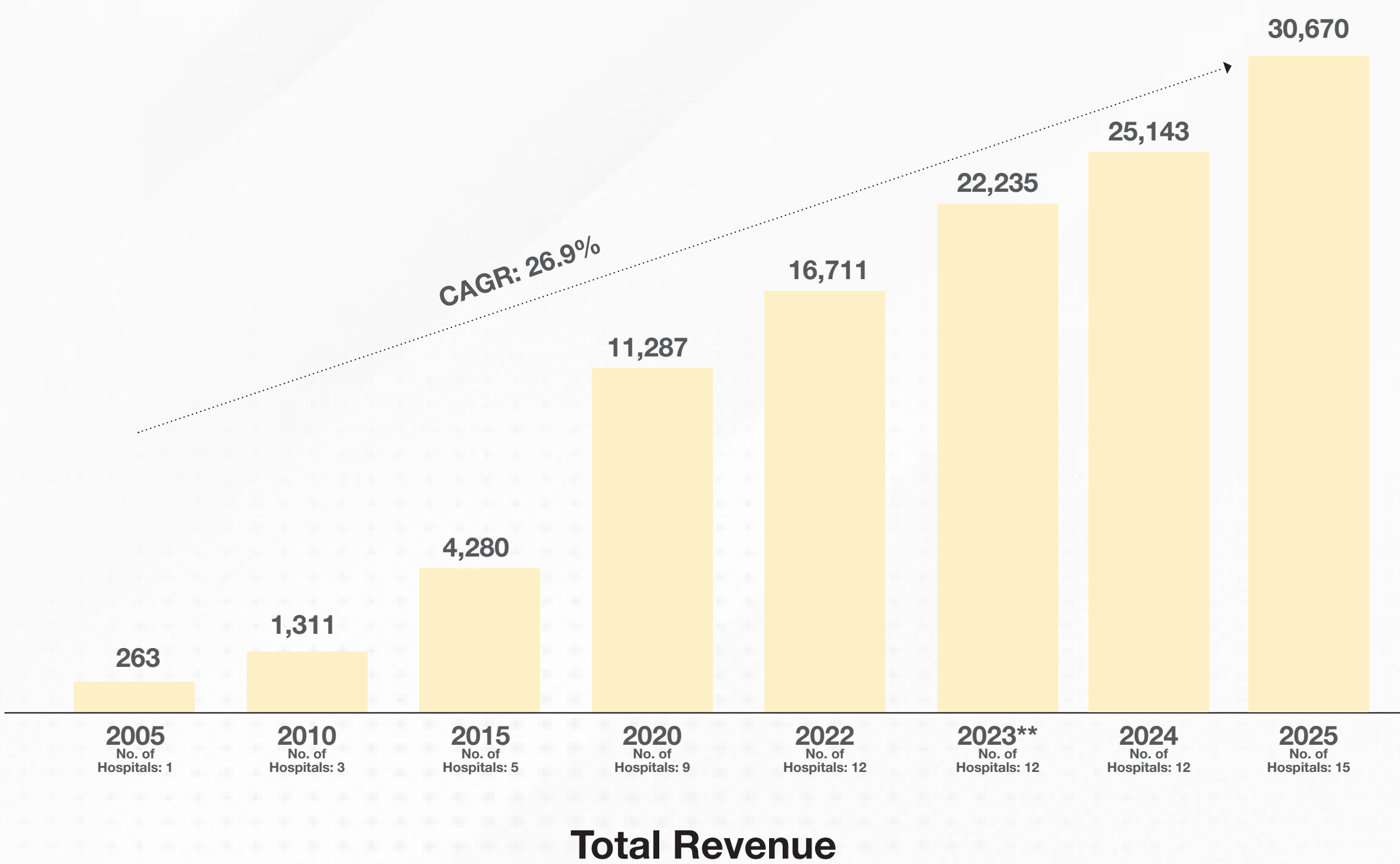


**2020**  
Only Hospital in Telangana  
to get NABH Accreditation for  
Emergency Department



**2021**  
Ranked No.1 in Hyderabad for  
Cardiology, Neurosciences,  
Nephrology & Emergency  
Times Health Survey  
Times of India





1) \*EBITDA before IND AS and other income  
 2) \*\*Revenue and EBITDA are including 7 month performance (Sep'22 - Mar'23) of the newly acquired unit at Nagpur  
 3) \*\*\*FY22 EBITDA includes share of profit from JV (Sunshine)



## Q4 FY25 Updates



## FINANCIAL HIGHLIGHTS

### Q4 FY 25 Consolidated

- Total revenue of INR 801 Cr, a growth of 25.7% on YoY and 1.4% on QoQ basis.
- EBITDA of INR 203 Cr, a growth of 24.4% on YoY and a de growth of 1.2% on QoQ basis.
- EBITDA margin at 25.3% vs. 25.5% in Q4 FY24 and 25.9% in Q3 FY25.
- PAT at INR 106 Cr in Q4 FY25 against INR 72 Cr and INR 93 Cr in Q4 FY24 and Q3 FY25 respectively.
- Consolidated EPS for FY25 of INR 9.6, a growth of 24.0% on YoY basis.
- Consolidated Key Financials figures are as follows (Rs in Cr) :

Particulars	Consolidated - FY25 Q4 Results				
	Q4 FY25	Q3 FY25	Q4 FY24	QoQ	YoY
Total Income	801.4	790.2	637.6	1.4%	25.7%
Less : Other Income	4.5	17.8	3.8		
Revenue from Operations	796.9	772.4	633.8	3.2%	25.7%
PBT*	134.0	134.6	100.0	-0.4%	34.0%
Add : Interest	26.7	25.7	16.4		
Add : Depreciation	52.6	44.7	46.3		
Less : Gain on fair valuation of Call option/Share of loss from associate	10.8		-0.1		
Reported EBITDA (Incl. other income) as per Financials	202.5	205.0	162.8	-1.2%	24.4%
Less : Other Income	4.5	17.8	3.8		
Less : IND AS	5.7	7.4	6.2		
EBITDA Pre IND AS & Excl. Other Income	192.3	179.8	152.8	6.9%	25.9%
EBITDA % to Revenue from Operations	24.1%	23.3%	24.1%		

\*PBT inclusive of Gain on fair valuation of Call option in Q4FY25 and share of loss from associate in Q4FY24



## OPERATIONAL HIGHLIGHTS

### Q4 FY 25 Consolidated

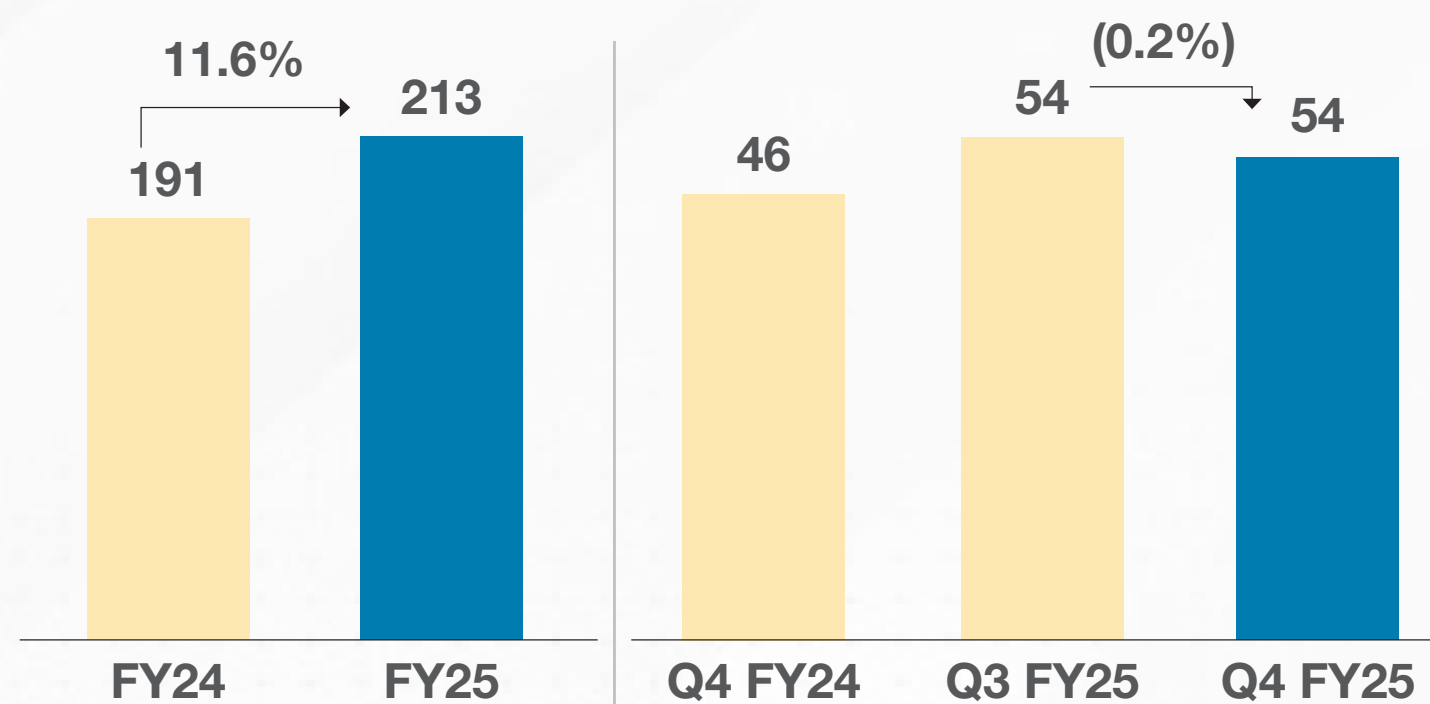
- ARPOB grew by 21.0% and 7.8% on YoY and QoQ basis respectively
- ARPP grew by 8.4% and 3.4% on YoY and QoQ basis respectively

Particulars	FY25 Q4 Results				
	Q4 FY25	Q3 FY25	Q4 FY24	QoQ	YoY
IP Volumes	53,918	54,013	46,368	-0.2%	16.3%
OP Volumes	4,68,797	4,70,159	4,10,856	-0.3%	14.1%
ARPOB (Rs)	41,469	38,472	34,270	7.8%	21.0%
ARPP(Rs)	1,49,069	1,44,181	1,37,500	3.4%	8.4%

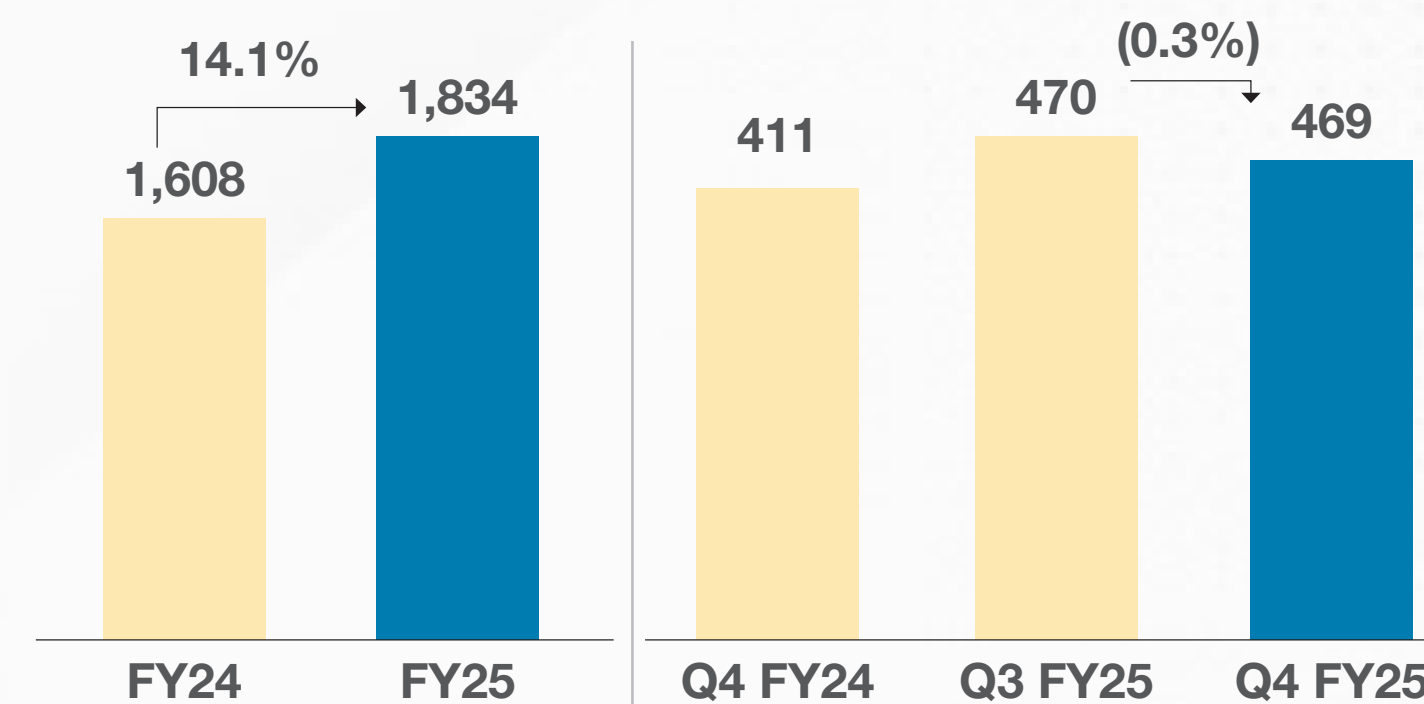


# Group Operating Performance - 1/2

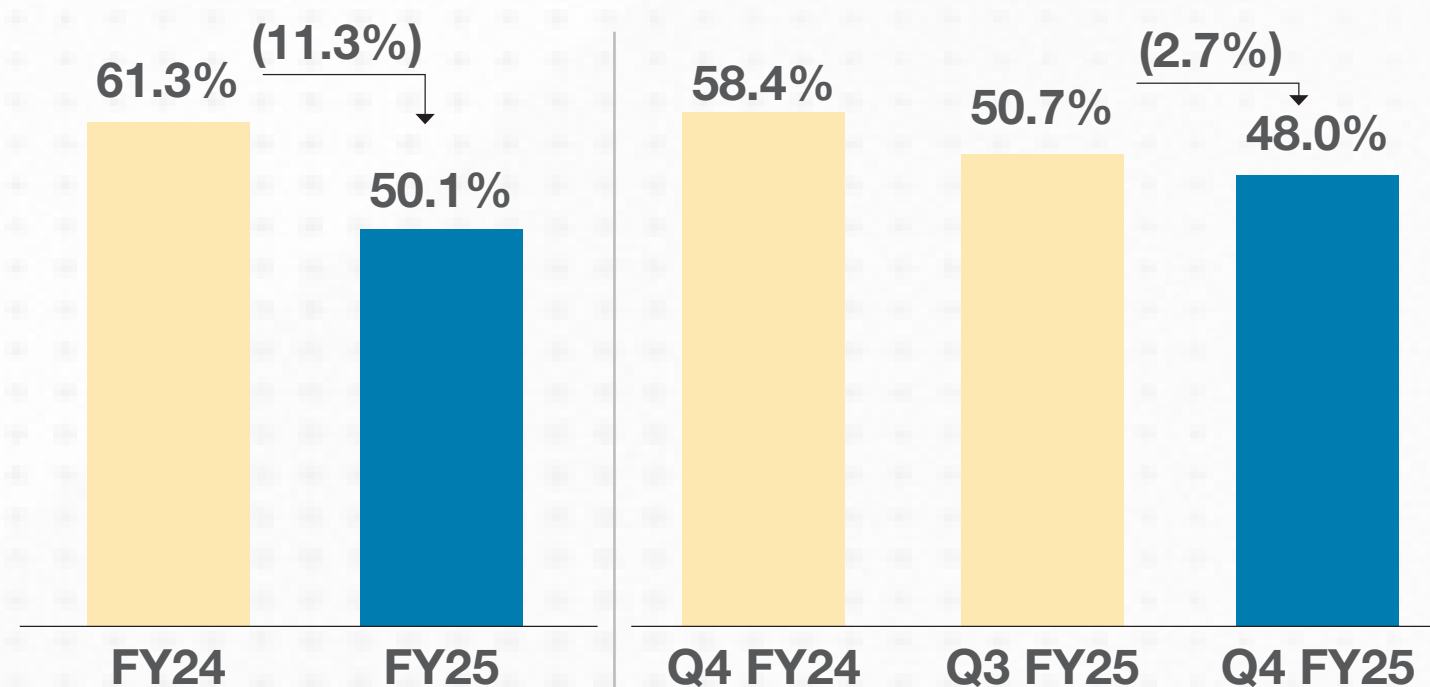
**IP VOLUME ('000)**



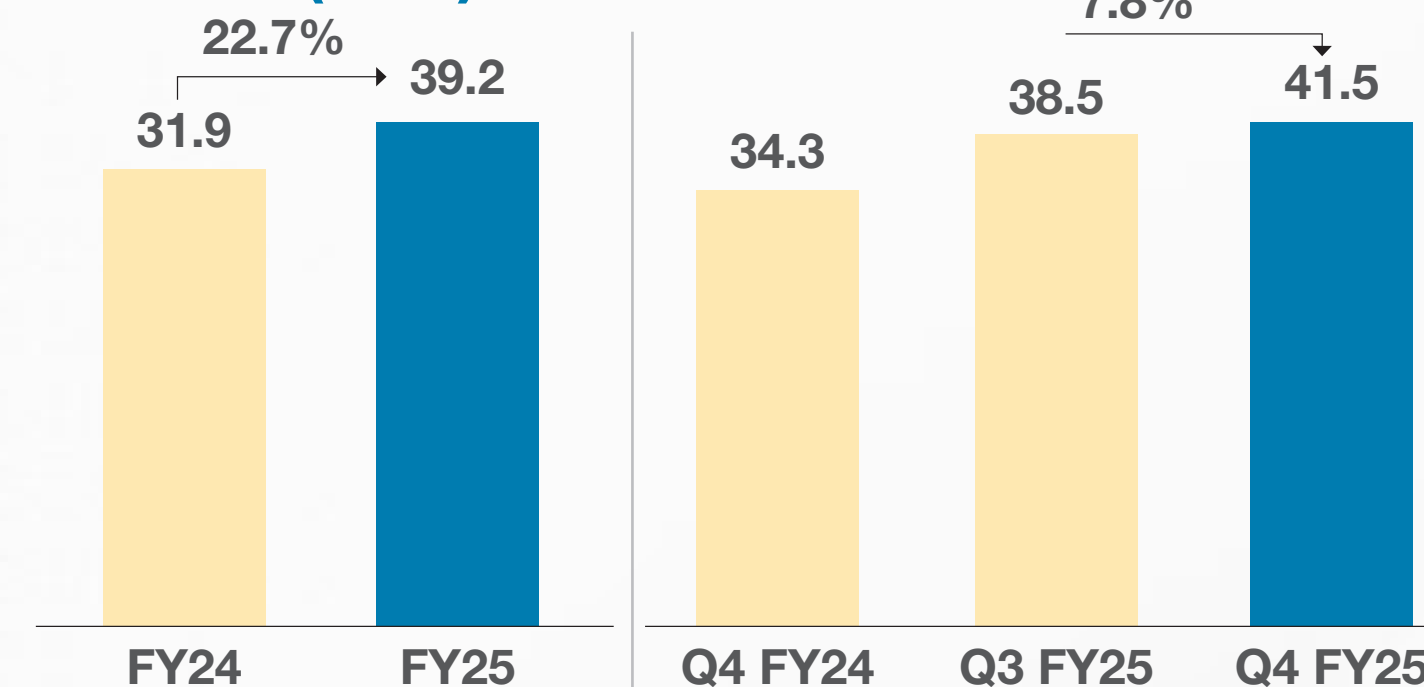
**OP VOLUME ('000)**



**OCCUPANCY\***



**ARPOB ('000)**



\*Occupancy (Occupied Beds/Operational Beds)

## Group Operating Performance - 2/2

Particulars	FY24	FY25	Q4 FY24	Q3 FY25	Q4 FY25
Bed Capacity	3,975	5,179	3,975	4,859	5,179
Operational Beds	3,503	4,492	3,503	4,342	4,492
Census Beds	2,989	3,924	2,989	3,768	3,924
Non Census Beds	514	603	514	574	603
Occupied Beds	2,148	2,248	2,044	2,200	2,157
Occupancy***	61.3%	50.1%	58.4%	50.7%	48.0%
IP volume	1,91,167	2,13,346	46,368	54,013	53,918
OP volume	16,07,563	18,34,312	4,10,856	4,70,159	4,68,797
ARPOB(Rs.)	31,916	39,158	34,270	38,472	41,469
ARPP(Rs.)	1,31,232	1,43,293	1,37,500	1,44,181	1,49,069
ALOS	4.11	3.66	4.01	3.75	3.59
Total Revenue (Rs.in Mn) **	25,143	30,670	6,376	7,902	8,014
EBITDA (Rs.in Mn) **	6,533	8,148	1,628	2,050	2,025
EBITDA % to Total Revenue	26.0%	26.6%	25.5%	25.9%	25.3%
PBT* (Rs. in Mn)	4,595	5,581	1,000	1,346	1,340
PAT* (Rs. in Mn)	3,359	4,148	715	925	1,061

1) \*PBT & PAT includes fair value gain on fair valuation of call option Rs.108 Mn in Q4FY25

2) \*\*Revenue & EBITDA includes sale of land 120 Mn in Q3FY25 and EBITDA is net off non recurring expenses of 67 Mn in Q4FY25

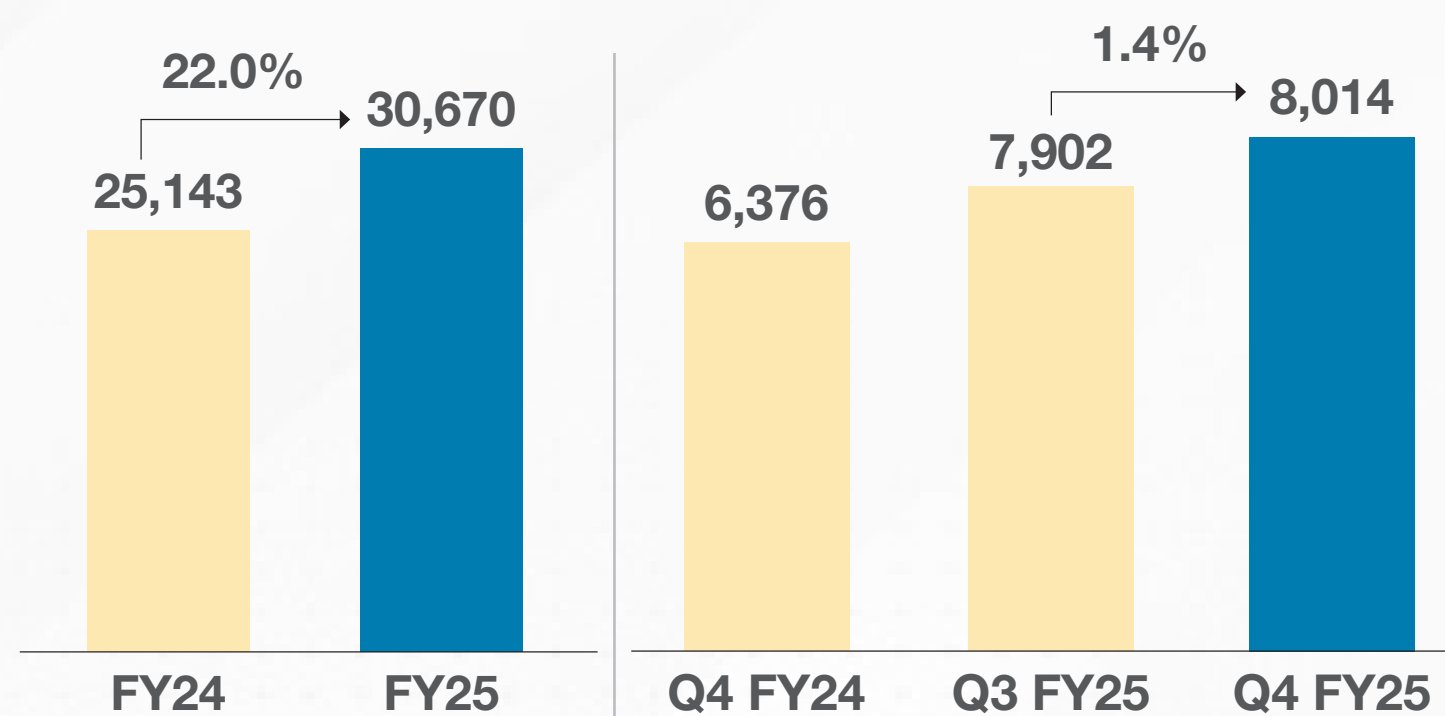
3) \*\*\*Occupancy (Occupied Beds/Operational Beds)



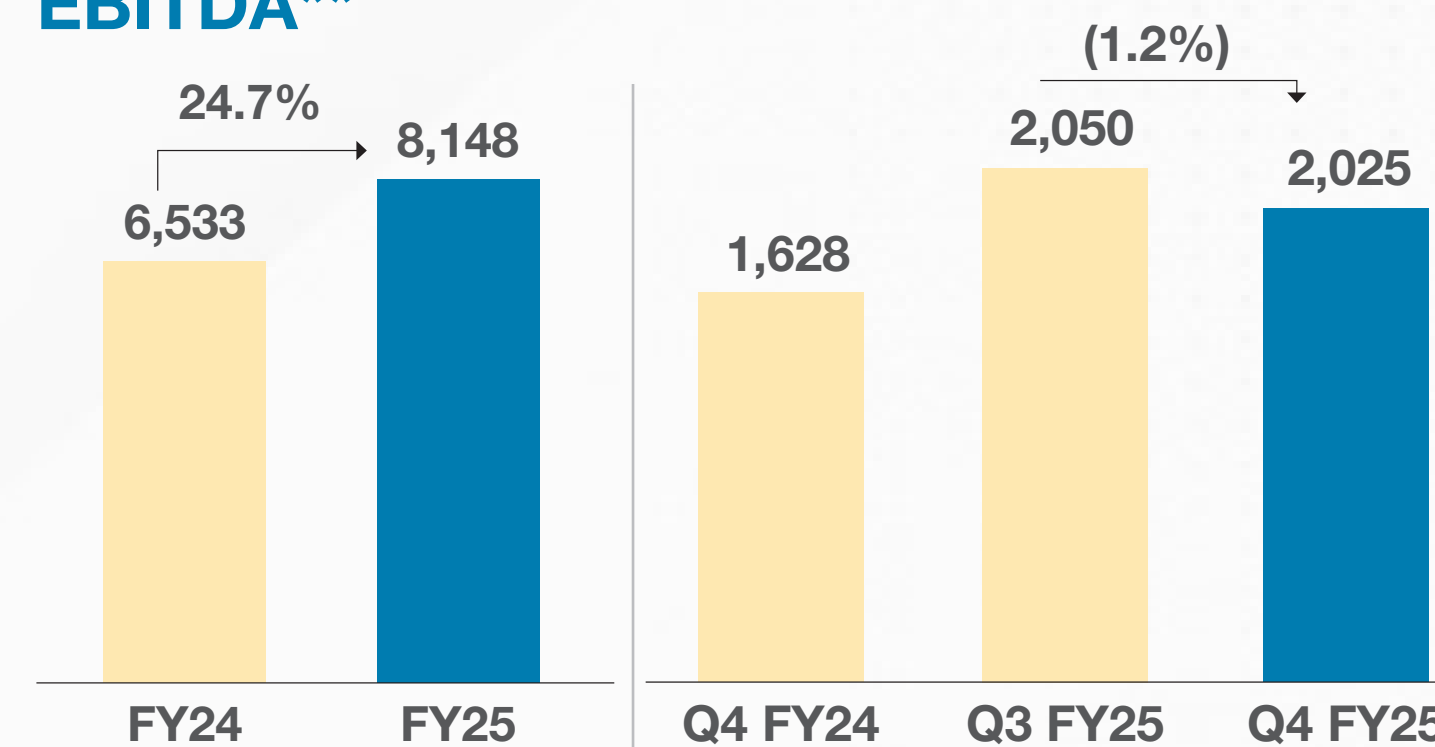
# Group Financial Performance

(Rupees in Millions)

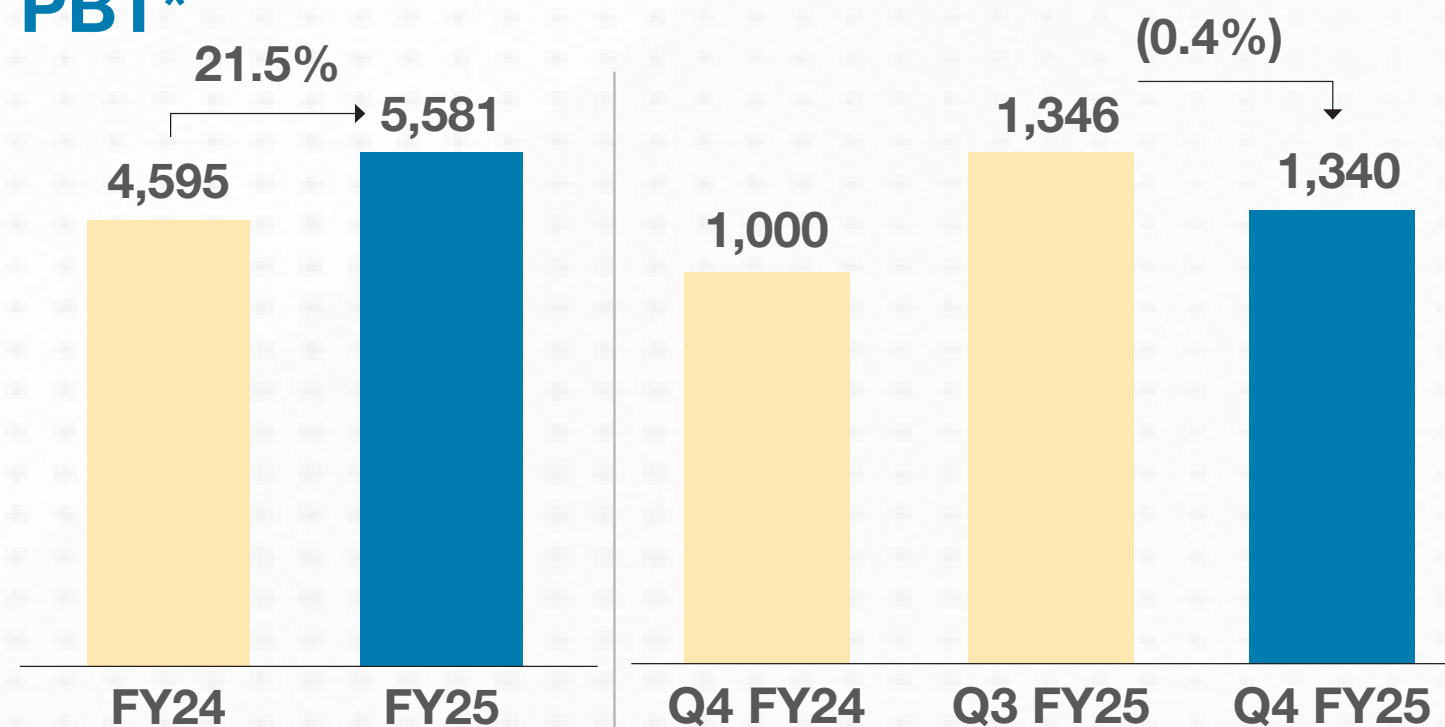
## TOTAL REVENUE\*\*



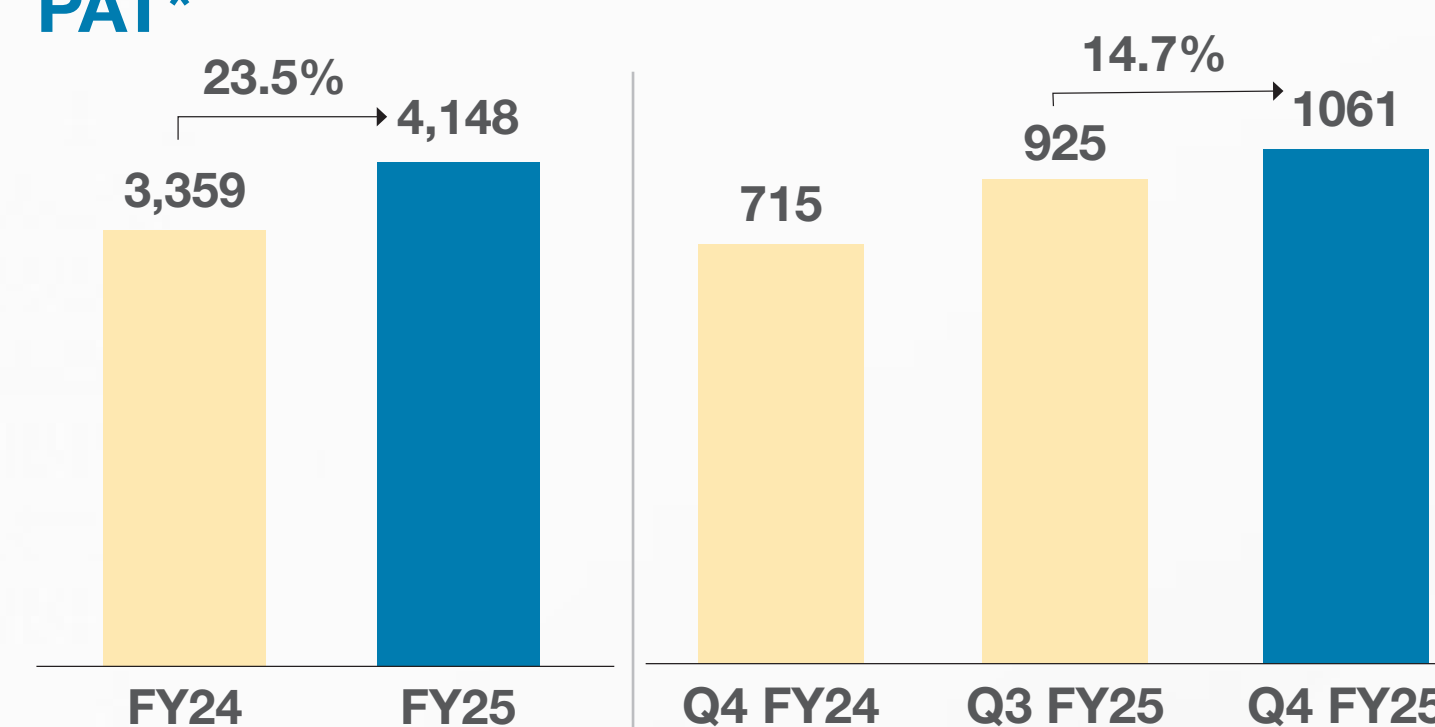
## EBITDA\*\*



## PBT\*



## PAT\*



1) \*PBT & PAT includes fair value gain on fair valuation of call option Rs.108 Mn in Q4FY25

2) \*\*Revenue & EBITDA includes sale of land 120 Mn in Q3FY25 and EBITDA is net off non recurring expenses of 67 Mn in Q4FY25

# Operational and Financial Performance - 1/2

Particulars	Telangana					Andhra Pradesh				
	FY24	FY25	Q4 FY24	Q3 FY25	Q4 FY25	FY24	FY25	Q4FY24	Q3 FY25	Q4 FY25
Bed Capacity	1727	1797	1727	1797	1797	1914	2214	1914	2214	2214
Operational Beds	1612	1682	1612	1682	1682	1641	1806	1641	1841	1806
Census Beds	1324	1394	1324	1394	1394	1470	1641	1470	1670	1641
Non Census Beds	288	288	288	288	288	171	200	171	171	200
Occupied Beds	849	854	820	845	851	1,154	1,092	1,077	1,062	985
Occupancy*	52.6%	50.8%	50.9%	50.2%	50.6%	70.3%	60.5%	65.6%	57.7%	54.6%
IP volume	82,831	91,159	20,142	22,267	22,322	93,572	99,266	22,505	25,036	23,929
OP volume	8,05,920	9,01,117	2,10,521	2,23,253	2,21,049	6,70,011	7,22,487	1,67,104	1,81,766	1,74,765
ARPOB(Rs.)	53,246	63,650	56,165	63,363	65,375	15,996	21,130	17,416	21,275	23,668
ARPP(Rs.)	1,99,652	2,15,676	2,08,128	2,21,250	2,24,316	72,198	81,416	75,809	83,061	87,721
ALOS	3.75	3.39	3.71	3.49	3.43	4.51	3.85	4.35	3.90	3.71
Total Revenue (Rs.in Mn)	16,572.0	19,710.8	4,183.5	5,027.4	4,964.2	6,774.5	8,108.2	1,714.1	2,087.9	2,108.9
EBITDA (Rs.in Mn)	4,777.5	6,062.4	1,170.2	1,547.5	1,605.5	1,505.7	1,962.0	370.6	494.1	495.6
EBITDA % to Total Revenue	28.8%	30.8%	28.0%	30.8%	32.3%	22.2%	24.2%	21.6%	23.7%	23.5%

- 1) Intercompany eliminations and dormant units are adjusted in Telangana
- 2) Telangana - Secunderabad, Kondapur, Gachibowli, Begumpet, MIPPL, Asian Transcare
- 3) AP - Nellore, Rajahmundry, Srikakulam, Ongole, Visakhapatnam (Icon & QNRI), Anantapur and Kurnool
- 4) Revenue & EBITDA includes sale of land 120 Mn in Q3FY25 in Telangana
- 5) \*Occupancy (Occupied Beds/Operational Beds)



# Operational and Financial Performance - 2/2

Particulars	Maharashtra					Kerala			Group				
	FY24	FY25	Q4 FY24	Q3 FY25	Q4 FY25	FY25	Q3 FY25	Q4 FY25	FY24	FY25	Q4 FY24	Q3 FY25	Q4 FY25
Bed Capacity	334	659	334	659	659	509	189	509	3975	5179	3975	4859	5179
Operational Beds	250	630	250	630	630	374	189	374	3503	4492	3503	4342	4492
Census Beds	195	545	195	545	545	344	159	344	2989	3924	2989	3768	3924
Non Census Beds	55	85	55	85	85	30	30	30	514	603	514	574	603
Occupied Beds	145	208	148	203	230	94	90	90	2,148	2,248	2,044	2,200	2,157
Occupancy*	58.0%	33.0%	59.1%	32.2%	36.6%	25.2%	47.4%	24.0%	61.3%	50.1%	58.4%	50.7%	48.0%
IP volume	14,764	17,887	3,721	4,423	4,920	5,034	2,287	2,747	1,91,167	2,13,346	46,368	54,013	53,918
OP volume	1,31,632	1,40,401	33,231	33,609	34,207	70,307	31,531	38,776	16,07,563	18,34,312	4,10,856	4,70,159	4,68,797
ARPOB(Rs.)	33,782	32,052	35,520	29,836	32,591	29,885	27,191	32,727	31,916	39,158	34,270	38,472	41,469
ARPP(Rs.)	1,21,517	1,31,299	1,28,301	1,26,047	1,37,300	95,308	97,971	93,090	1,31,232	1,43,293	1,37,500	1,44,181	1,49,069
ALOS	3.60	4.10	3.61	4.22	4.21	3.19	3.60	2.84	4.11	3.66	4.01	3.75	3.59
Total Revenue (Rs.in Mn)	1,796.5	2,365.0	478.3	561.1	680.3	486.1	225.5	260.6	25,143.0	30,670.0	6,376.0	7,902.0	8,014.0
EBITDA (Rs.in Mn)	249.9	220.6	87.2	7.5	21.8	-97.0	0.9	-97.9	6,533.0	8,148.0	1,628.0	2,050.0	2,025.0
EBITDA % to Total Revenue	13.9%	9.3%	18.2%	1.3%	3.2%	-20.0%	0.4%	-37.6%	26.0%	26.6%	25.5%	25.9%	25.3%

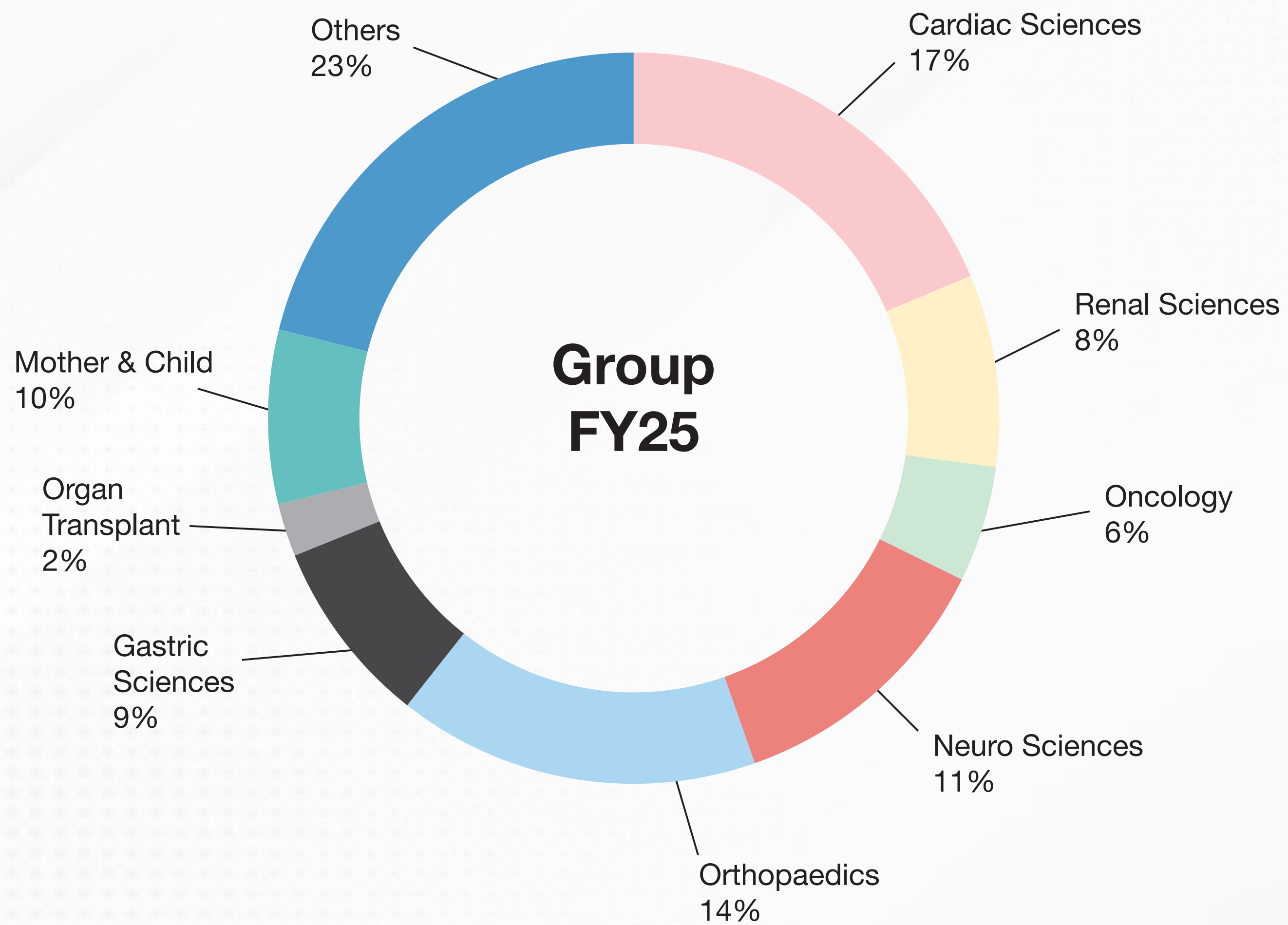
1) Maharashtra - Nagpur & Nashik

2) Kerala - Kannur & Kollam

3) EBITDA is net off non recurring expenses of 67 Mn in Q4FY25 in Kerala

4) \*Occupancy (Occupied Beds/Operational Beds)

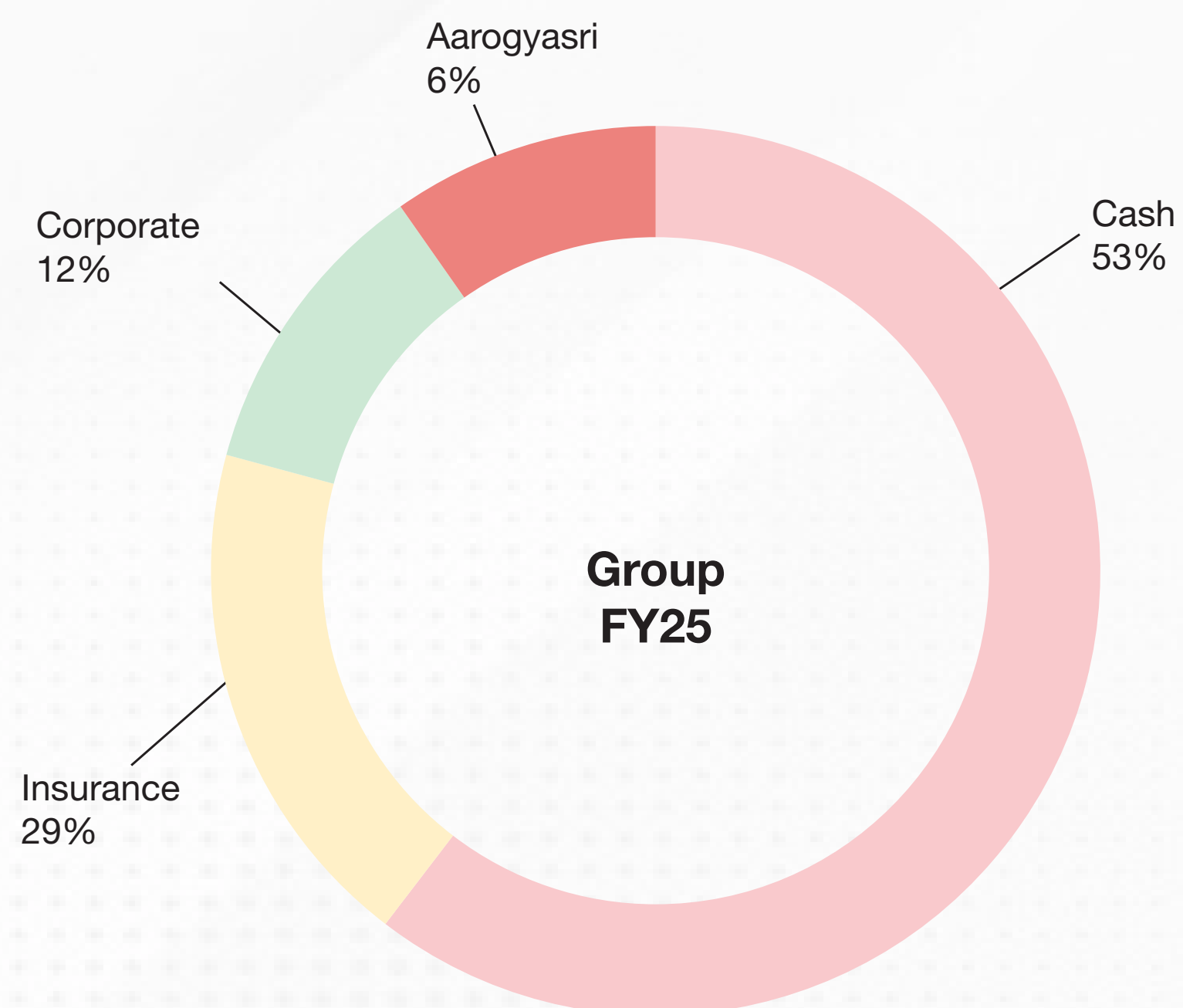
## Speciality Mix



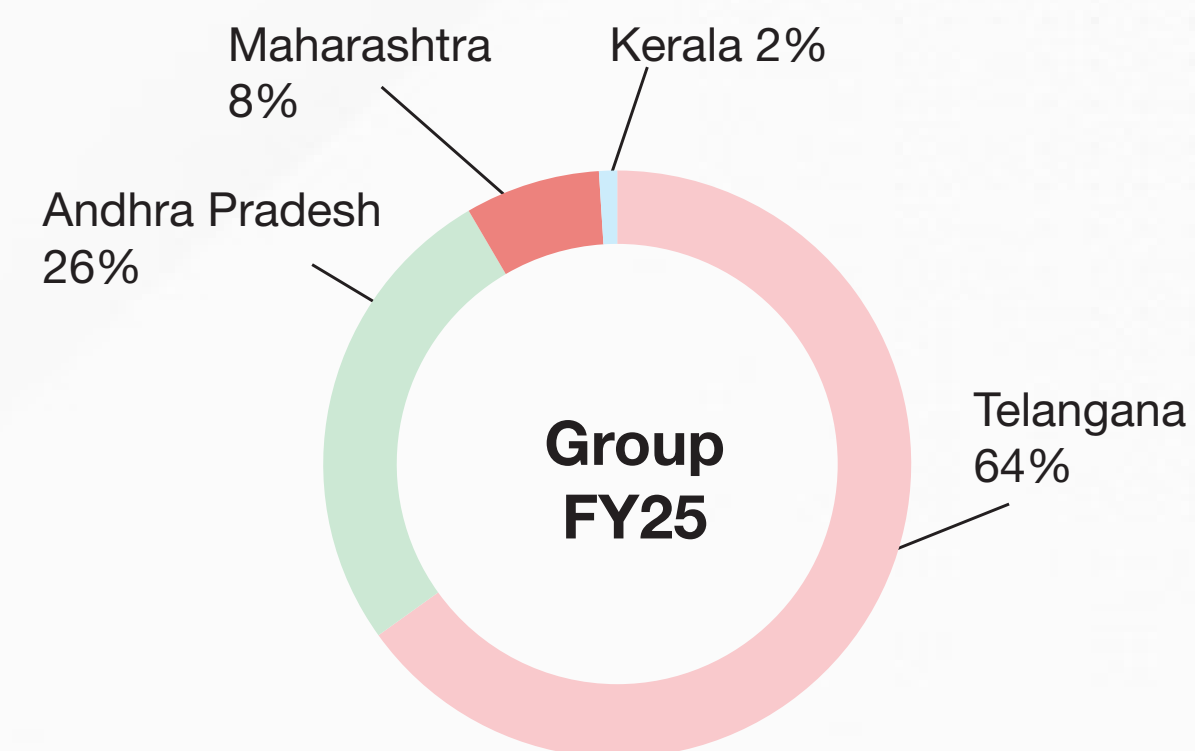


# Payor & Cluster Profile

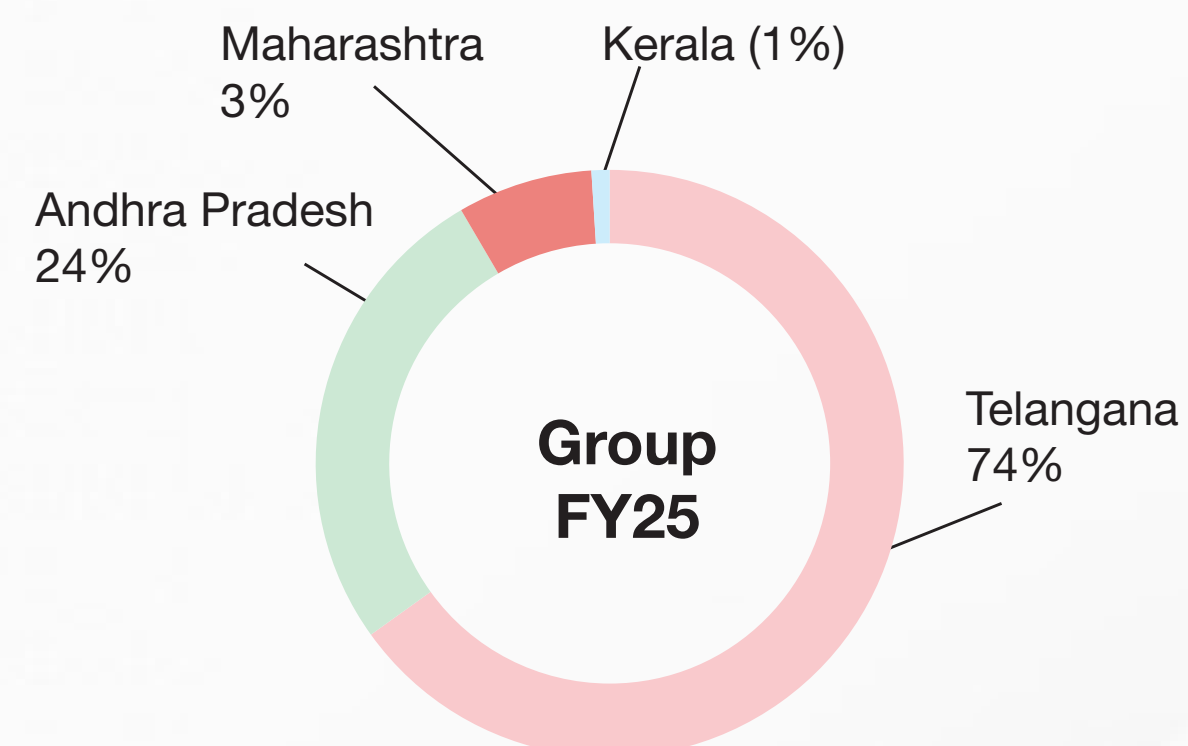
## PAYOR MIX



## CLUSTER TOTAL REVENUE



## CLUSTER EBITDA



- 1) Telangana - Secunderabad, Kondapur, Begumpet, Gachibowli, Asian Transcare & MIPPL
- 2) Andhra Pradesh - Nellore, Rajahmundry, Srikakulam, Ongole, Visakhapatnam (Icon & QNRI), Anantapur and Kurnool
- 3) Maharashtra - Nagpur, Nashik
- 4) Kerala - Kannur & Kollam



# Key Achievements in Q4 FY25

## Stuck in man's lung, pen cap removed after 21 yrs

TIMES NEWS NETWORK

**Hyderabad:** Doctors at city hospital successfully removed a pen cap from the lungs of a 26-year-old man, who had accidentally swallowed it 21 years ago. The Karimnagar resident sought medical help after experiencing a persistent cough and weight loss.

Dr Shubhakar Nadella, consultant clinical and interventional pulmonologist at KIMS Hospital, said the patient's condition had worsened over the past 10 days, making it difficult for him to sleep.

"A CT scan revealed an infection in his lower left lung. We initially suspected an obstruction but were shocked to find a pen cap lodged inside," Dr Nadella said.

Midway through the three-hour procedure, doctors called in the patient's elder brother, who recalled that at the age of five, the patient had accidentally swallowed a pen cap. At the time, doctors, after through checks, believed the object had passed naturally.

The medical team successfully removed the cap and treated the resulting lung damage with antibiotics. The patient has since made a full recovery. Dr Nadella stressed the importance of timely medical intervention. "Leaving foreign objects inside the body for years is extremely dangerous. Had he delayed further, the lung tissue could have been completely damaged, requiring surgical removal of the affected section."

## Young wrestler beats knee injury to get back on the mat

CITY BUREAU  
Hyderabad

A 25-year-old wrestler, Charan, from Hyderabad, who was struggling with a bad knee injury, successfully underwent surgery and rehab at Krishna Institute of Medical Sciences (KIMS) and managed to win a gold medal in the All India Civil Services Wrestling Championship 2024-25 held recently in Mumbai.

Post-surgery, Charan also secured a job as a Telangana Excise Constable, which required him to pass rigorous physical fitness tests. A few days ago, Charan came back to the hospital to distribute sweets to doctors and caregivers who helped him re-



Charan won gold in the recently held All India Civil Services Wrestling Championship.

cover. "I thought it was all over because of the serious knee injury. I had given up because wrestling is difficult with an injury. However, the surgery and rehab worked,"

Charan says. "Charan was passionate about wrestling even as a student. However, he suffered a severe leg injury during training, which left him almost unable to walk. We diagnosed him with ligament tears and other complications. After a successful surgery, we emphasised the importance of post-surgical physiotherapy, which eventually guided him through every step of recovery," says senior trauma specialist and joint replacement surgeon Dr Srinivas Kasha.

Thanks to the efforts of a team of caregivers, Charan not only regained his ability to walk, but also rebuilt his strength and stamina.

(SEE PAGE 2)

## Kid treated for defective kidney at Kims hospital

**Kurnool:** A two-year-old boy from Kurnool, suffering from severe abdominal pain and swelling, underwent a laparoscopic kidney removal at Kims hospital. The child's left kidney, which had stopped functioning due to a congenital issue, had grown abnormally large, reach-

nary tract blockages and fluid accumulation, leading to severe discomfort.

Dr Y. Manoj Kumar, senior consultant urologist, led the procedure, opting for a minimally invasive laparoscopic approach to remove the non-functioning kidney. The child was discharged just two days

## KIMS docs save girl with rare tumour

EXPRESS NEWS SERVICE @Hyderabad

A 15-year-old tribal girl from Khammam, suffering from a mediastinal teratoma — a rare tumour between the heart and lungs — was saved by doctors at KIMS. Doctors found a large

hole (Atrial Septal Defect) in the wall separating the chambers of her heart which is reported to be a congenital defect.

A team of doctors, led by Dr Nisarga, Chief Cardiothoracic Surgeon and Dr C Rohan Reddy,

Consultant Minimal Invasive Onco-Thoracic Surgeon, performed the complex life-saving surgery on the girl.

The girl showed a speedy recovery and was discharged within five days after the surgery.

## KIMS performs laparoscopic surgery on patient with HSK

HANS NEWS SERVICE  
KURNOOL

IN a rare case, Urology team at KIMS Hospital, Kurnool, led by senior consultant Urologist Dr Y Manoj Kumar, successfully performed a complex laparoscopic surgery on a 50-year-old woman with a horseshoe kidney (HSK) condition.

Dr Manoj Kumar explained that patient Lakshmi Devi from Kurnool was born with a horseshoe kidney but experienced no issues until recently. After she developed severe abdominal pain, intermittent fever, and a



Urologist Dr Y Manoj Kumar at KIMS Hospital, Kurnool, along with the patient



# Key Achievements in Q4 FY25

## KIMS Saveera successfully treats two patients with acute MI

HANS NEWS SERVICE  
ANANTAPUR

KIMS Saveera Hospital has successfully saved two patients, suffering from completely blocked coronary arteries due to heavy blood clot, which doesn't respond to traditional angioplasty and stenting. Both the patients arrived at the hospital after suffering with heart attack for more than 24 hours.

Using advanced and innovative technology, cardiologists at KIMS Saveera performed a groundbreaking procedure, marking the first-ever use of Penumbra CAT RX in Rayalaseema region.

Sharing the procedure details with the media here on Wednesday, Dr G Pradeep Krishna, Consultant Interventional Cardiologist at KIMS Saveera Hospital, explained that two male patients, both 45-year-old, from Guntakal and Tadipatri recently arrived at the hospital. One had a history of heavy smoking, while the other had a family history of heart disease. Their angiogram revealed that both patients had completely blocked coronary arteries due to heavy blood clots making conventional treatments with sub optimal results.



Dr G Pradeep Krishna, Consultant Interventional Cardiologist at KIMS Saveera Hospital, Kurnool

He said that they removed the clots with mechanical thrombectomy Penumbra CAT RX device, which completed cleared the clot in one patient. However, for the other patient, after clot removal, 70% blockage remained, which required stenting. Both patients have fully recovered and were discharged.

Dr G Pradeep Krishna said that this is the first time such a procedure has been used for coronary artery blockages with heavy clot burden in Rayalaseema region. Now, patients of Rayalaseema no longer need to go to other cities for such advanced cardiac care. They can now receive world-class treatment at KIMS Saveera Hospital with the expertise of our specialists, he added.

## Docs remove 5 cm brain tumour in rare surgery

DC CORRESPONDENT  
ANANTAPUR, JAN. 31

A 58-year-old woman suffering from a massive brain tumour (over 5 cm) has found relief after a complex surgery performed by doctors at KIMS Saveera Hospital, Anantapur. She had been experiencing severe headaches, dizziness, and difficulty walking for the past year. Following the successful procedure, she has fully recovered.

KIMS Saveera's consultant neurosurgeons, Dr Anil and Dr Murali, stated on Friday that Adinarayanamma, a resident of

region of her brain.

"An MRI scan confirmed it as tentorial meningioma, located in a complex region surrounded by critical blood vessels, making removal highly challenging," the doctors explained.

With advanced neuro ICU facilities and state-of-the-art neurosurgical equipment, the team performed a high-risk, five-hour surgery, successfully extracting the deep-seated tumour. Post-surgery, the patient is free of symptoms, can walk normally, and has resumed daily activities.

This marks the first time such a large and complex

## Young Man Undergoes Complex Surgery for Pancreatic Stones

DECCAN NEWS SERVICE  
ANANTHAPUR

A 23-year-old student from Hindupur suffered from severe abdominal pain for six months due to chronic calcific pancreatitis (pancreas filled with stones). Despite medication, he found no relief and sought treatment at KIMS Saveera Hospital, where Consultant Surgical Gastroenterologist Dr. N. Mahammad Shahid performed a highly complex surgery to remove all stones successfully.

Dr. Shahid explained that pancreatic stones obstruct ducts, leading to severe pain, improper digestion, and long-term complications like Type 3c diabetes. The condition is commonly seen in men aged 30-40 and is linked to alcohol consumption, genetic factors, autoimmune diseases, and high calcium levels.

While lifestyle changes and endoscopic treatments are preferred, surgery becomes nec-



essary for large or multiple stones. Due to the pancreas' delicate structure, such procedures are highly challenging. Fortunately, the patient had no complications and was discharged on the seventh day.

## City cardiologist performs Central India's first **ROBOTIC-ASSISTED CABG SURGERY**

■ Staff Reporter

**NAGPUR'S** Cardiac Surgeon performed Central India's first Da Vinci robotic-assisted Coronary Artery Bypass Grafting (CABG) surgery. The groundbreaking procedure was performed by Dr Saurabh Varshney, Consultant Cardiac Surgeon. Robotic-Assisted CABG is a cutting-edge surgical technique that enhances precision and reduces trauma compared to conventional open-heart surgeries. This state-of-the-art procedure utilises advanced robotic technology to perform the bypass through small incisions, minimising the need for sternotomy (opening the chest).



The team of doctors who successfully performed the surgery.

artery disease. She underwent the procedure at KIMS-Kingsway Hospitals in Nagpur and is now recovering well. She is expected to return to normal activities much sooner than would have

Cutting-edge technology helps us to bring accuracy in the healthcare treatment."

Dr Saurabh Varshney and the entire team including Dr Sushil Lakshmi, Dr Manish Sankhale,

## First robotic pediatric surgery performed

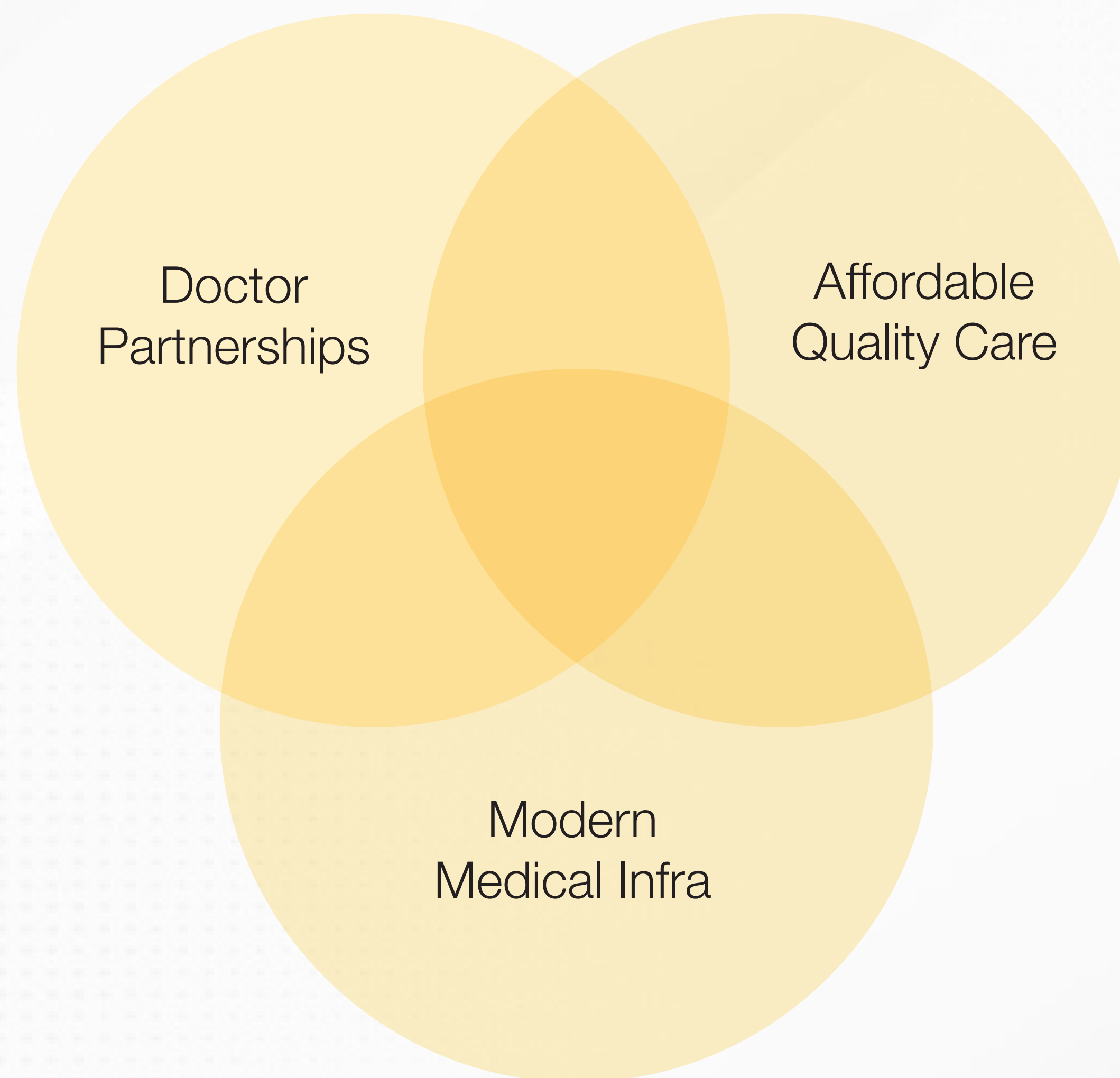
In a groundbreaking medical achievement, Dr. Deepak Goel, Senior Consultant Pediatric Surgeon and Pediatric Urologist at KIMS Cuddles (Mother & Child Department of KIMS Kingsway Hos-



pitals, Nagpur), and his team comprising of Dr Mayur Soni (Consultant Pediatric Surgeon), Dr Kuldeep Sukhadeve and Dr Rajkumar Kiratkar (both Senior Consultants, Pediatrics) have successfully performed Central India's first robotic ne-



## Key to our success





## Expansion plans

Units	Current Beds	Incremental Beds	New Departments	Approx. Capex	Revised Expected Year of Operation
Bangalore (Project-1)	-	450	All Specialities	350-400 Cr	Q2 FY26
Bangalore (Project-2)	-	350	All Specialities	180-200 Cr	Q2 FY26
Mumbai (Thane)	-	300	All Specialities	500-525 Cr	Q1 FY26
Srikakulam	200	120	All Specialities	70-75 Cr	Q1 FY26
Ongole	350	50	Cancer Centre	40-50 Cr	Q2 FY26
Anantapur	250	250	Cancer Centre / Mother & Child	90-110 Cr	Q4 FY26
Kondapur	200	500	All Specialities	300-350 Cr	Q1 FY27
Rajahmundry (New)	-	350	All Specialities	300-350 Cr	Q4 FY27



**About Sangli:** Sangli is known as the sugar bowl of India due to its high sugarcane productivity. Sangli district is one of the most fertile and highly developed districts in Maharashtra.

Sangli is very well accessible to 5 districts from Maharashtra i.e. Kolhapur, Satara, Solapur, Ratnagiri & Sindhudurg along with 3 districts from Karnataka i.e. Belgavi, Bijyapur, Bagalkot. It is very well connected by road (Ratnagiri-Nagpur NH), rail (Miraj junction), air (Kolhapur-Belgavi airport).

The cumulative population of these 8 districts is around 2.5 crore.

**Competitive Landscape:** Bharti Hospital, Aster Adhar Hospital, KLE Hospital in Karnataka, Apple Hospital, Sevasadan Hospital, Synergy Hospital.

**About the Hospital:** This is a 350+ bedded Multispeciality hospital. Currently the hospital has 4 Acres Land with 3.52 Lac Sq. Ft Construction. Total 356 beds in full capacity and 309 Census beds (Full Capacity) and Present Commissioned beds are 175 out of which 150 beds are Census Beds, 14OT, 100+ ICU beds, 1CathLab, 1CT, 1MRI

## Operational Parameter:

**ARPOB:** 18,000

**Key Existing Specialities:** Urology, Orthopaedics, CVTS, Neurosurgery, Internal Medicine & Critical Care, Cardiology, Gastroenterology, Nephrology & Kidney Transplant Surgery, Emergency Medicine

**Proposed Specialities to be added - Joint Replacement Surgery, Neurology, Neuro & Spine Surgery, Pulmonology, Surgical Gastroenterology, Liver Transplant**





# Profit and Loss Statement

(Rupees in Millions)

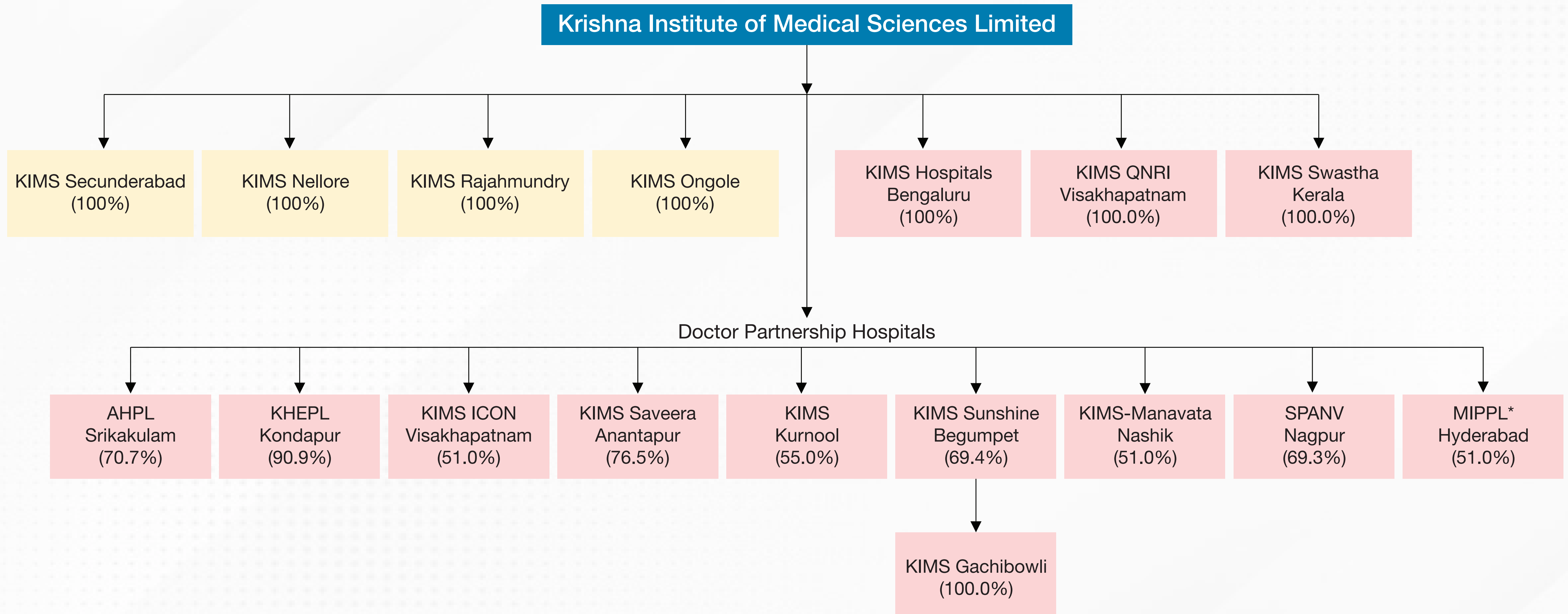
Particulars	Consolidated							
	Q4 FY25	Q3 FY25	Q4 FY24	QoQ(%)	YoY(%)	FY25	FY24	YoY(%)
Operating Revenue	7,969	7,724	6,338	3.2%	25.7%	30,351	24,982	21.5%
Other Income	45	178	38	-74.7%	18.4%	319	161	98.1%
Total Revenue**	8,014	7,902	6,376	1.4%	25.7%	30,670	25,143	22.0%
EBITDA**	2,025	2,050	1,628	-1.2%	24.4%	8,148	6,533	24.7%
EBITDA (%) on total revenue	25.3%	25.9%	25.5%			26.6%	26.0%	
PBT*	1,340	1,346	1,000	-0.4%	34.0%	5,581	4,595	21.5%
PBT (%) on total revenue	16.7%	17.0%	15.7%			18.2%	18.3%	
PAT*	1,061	925	715	14.7%	48.4%	4,148	3,359	23.5%
PAT (%) on total revenue	13.2%	11.7%	11.2%			13.5%	13.4%	
Basic EPS(Rs.)	2.5	2.2	1.6	14.6%	55.5%	9.6	7.8	24.0%
Diluted EPS (Rs.)	2.5	2.2	1.6	14.6%	55.5%	9.6	7.8	24.0%
IND AS 116	57	74	62			239	172	
EBITDA Pre IND AS	1,968	1,976	1,566	-0.4%	25.7%	7,909	6,361	24.3%

1) Minority share of EBITDA for Q4FY25 stands at 12.0%

2) \*PBT & PAT includes fair value gain on fair valuation of call option Rs.108 Mn in Q4FY25

3) \*\*Revenue & EBITDA includes sale of land 120 Mn in Q3FY25 and EBITDA is net off non recurring expenses of 67 Mn in Q4FY25

# Corporate Structure (As on 31<sup>st</sup> March'25)





Thank You