

TVSM Results

Q/E 30th June 2017



Highlights - Q/E June 2017

- Total revenue grew by 19% over Q1 of last year
- Total 2W sales numbers grew by 12% over Q1 of last year:
 - Scooters grew by 31%
 - Motorcycles grew by 17%
- PBT grew by 11.6% over Q1 of last year from Rs 160.8 Cr to Rs 179.4 Cr
- PAT grew by 6.8% over Q1 of last year from Rs 121.3 Cr to Rs 129.5 Cr
- Operating EBITDA for Q1 2017-18 after adjusting for the one-off items is 7.1% compared to 7.0% in Q1 2016-17
- With the completion of 10 years since commencement of production, the vehicles manufactured from HP are subject to Excise duty from 29th April 2017



Sales - Q/E June 2017

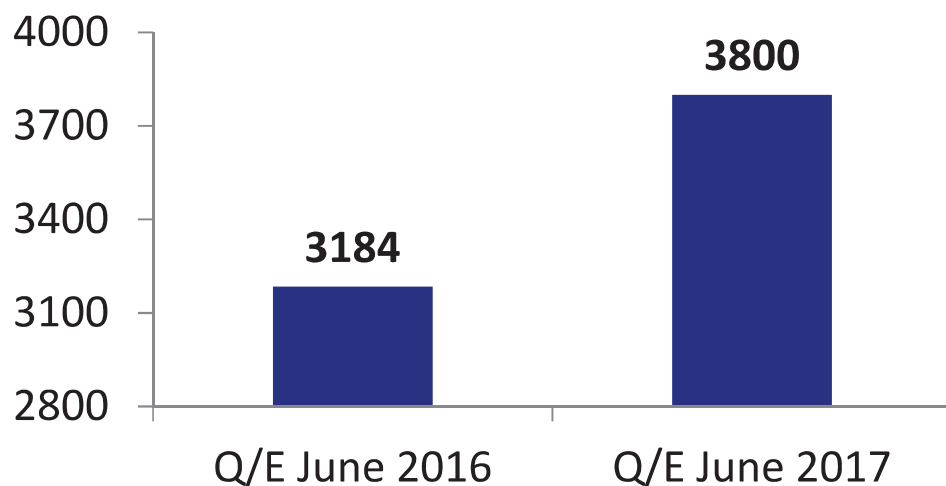
Nos. in '000

Q1 2016-17	Particulars	Q1 2017-18
283	Motorcycles	330
222	Mopeds	197
196	Scooters	258
17	Three wheelers	17
718	Total	802

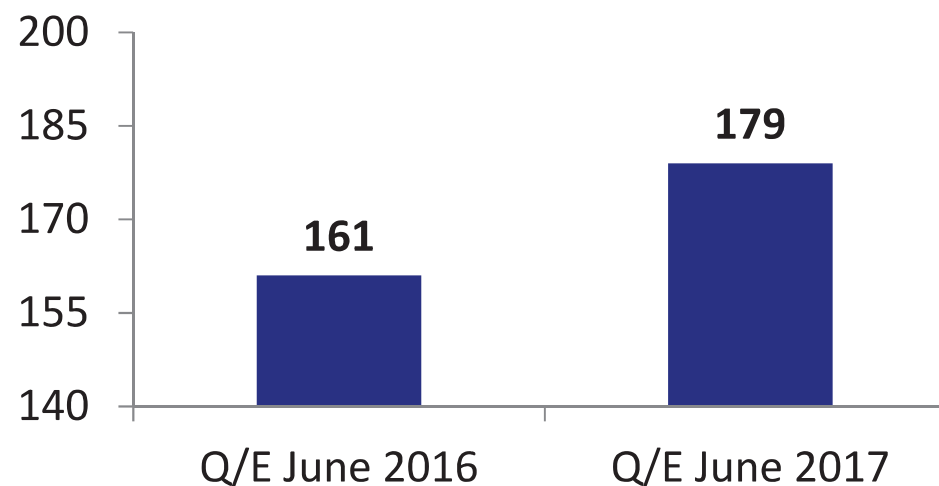


INR in Crores

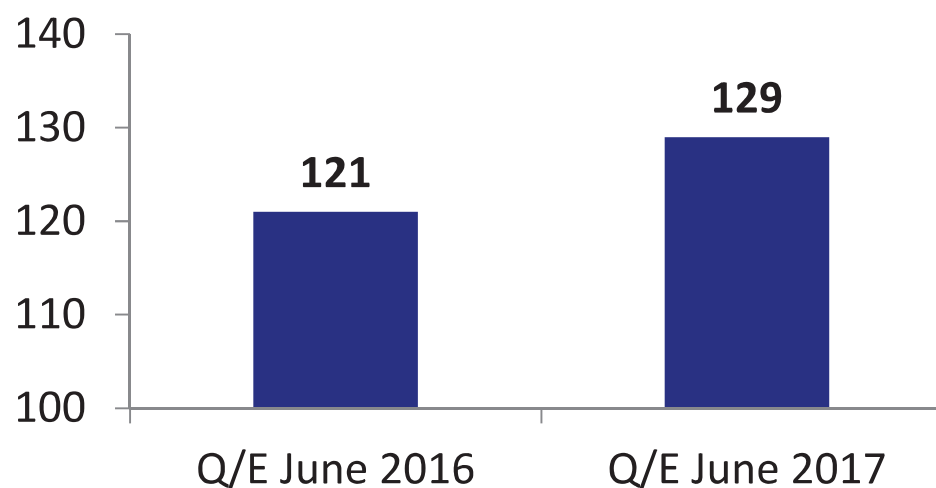
Total Revenue



PBT



PAT





**Refreshes launched during the
Quarter ending June 2017**



TVS Scooty Zest



Citrus Orange



Matte Red



Thank you

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