

May 23, 2025

To,

National Stock Exchange of India Ltd. Exchange Plaza, Block G, C/1, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051 Email: cmist@nse.co.in Symbol: DEVYANI	BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400 001 Email: corp.relations@bseindia.com Security Code: 543330
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Sub: Regulation 30: Press Release

Dear Sir/ Madam,

Please find attached a copy of the Proposed Press Release to be issued by the Company.

The same is also being uploaded on website of the Company at www.dil-rjcorp.com.

You are requested to take the above on record.

Yours faithfully,

For Devyani International Limited

Pankaj Virmani
Company Secretary & Compliance Officer

Encl.: As above



Q4 & FY25 (Consolidated)

DIL remains committed to its Strategic Growth Plan:

- **Plan to complete acquisition of controlling stake in Sky Gate shortly**
- **Added 257 new stores in FY 2025. Total stores count stands at 2,039**
- **Consolidated Revenue at Rs. 49.5 billion, growth of 39.2% vs FY24**
- **PBT at Rs 12.8 crs in FY25 vs Rs 3.7 crs in FY24, growth of 248%**

Gurugram, May 23, 2024: Devyani International Limited (DIL), one of the largest Quick Service Restaurant (QSR) operators in India, has announced its financial results for the quarter ended March 31, 2025.

Financial Performance Review:

Key Developments: Q4 FY'25

- Consolidated Revenues at Rs 12.1 billion, growth of 15.8% vs Q4 FY24
- Consolidated EBITDA at Rs 2.0 billion, with margins at 16.6%, flat vs Q4 FY24.

Key Developments: FY'25

- Opened 257 net new stores vs. 539 net new stores in FY24 (FY24 Net new stores includes 283 Thailand KFC stores acquired on 18th Jan-24)
- Consolidated Revenues at Rs 49.5 billion, growth of 39.2% vs FY24
- Consolidated EBITDA at Rs 8.4 billion, with margins at 17.0% vs. 18.3% in FY24

Commenting on the performance for Q4 FY2025 Mr. Ravi Jaipuria, Non-Executive Chairman, Devyani International Limited said,

"We are pleased to report that DIL continues to demonstrate strong momentum in its growth journey—both organically and through strategic acquisitions. During FY2025, DIL reported consolidated revenue of Rs 4,951 crore, registering a robust 39.2% YoY growth. This performance was primarily driven by the strategic acquisition of KFC stores in Thailand and supported by ongoing store expansion in India. The Company's EBITDA margin stood at 17%, while absolute EBITDA increased by 29.1% over FY24.

Most recently, we announced the acquisition of Sky Gate Hospitality (owners of Biryani By Kilo & other brands) marking our entry into another high-potential food category. This acquisition further strengthens our overall brand portfolio and deepens our well laid out strategy. During the year, we also tied up with three international brands i.e. New York Fries, Tealive, and Sanook Kitchen. We are proud to share that we have recently opened the first NYF (New York Fries) store in Mumbai. This marks the beginning of our expansion with the new brands, with several more stores coming in the current year.

Our store expansion strategy has been instrumental in driving growth and reinforcing our market leadership. By following a balanced approach of scaling our footprint while maintaining rigorous store-level performance standards, we successfully added 257 net new stores during FY'25, taking our total

presence to 2,039 stores as of March 31, 2025. We have achieved our store rollout targets across all brands, reflecting disciplined execution and strong operational capabilities.

As one of the leading players in the Indian QSR sector, we are well-positioned to capitalize on the anticipated recovery in the industry. Overall, we remain confident in our strategy, execution capabilities, and ability to deliver consistent growth. Our focus will remain on scaling profitably, strengthening both our core and emerging brands, and creating long-term value for all stakeholders".

About Devyani International Limited:

Devyani International Limited (DIL) is amongst the fastest growing Chain Quick Service Restaurant (QSR) operators in the country. DIL is the largest franchisee for [Yum Brands](#) (KFC & Pizza Hut) in India. In addition, DIL is the sole franchisee for Costa Coffee, Tea Live, New York Fries and Sanook Kitchen in India.

DIL also caters to the South Indian vegetarian food lovers with Vaango. DIL has a strong presence across Airports in India where it serves a variety of F&B offerings.

As on March 31, 2025, DIL operates more than 2,000 stores across brands in over 280 cities in India, Thailand, Nigeria and Nepal. DIL is an integral growth engine for RJ Corp, a Conglomerate that today is a powerhouse multinational with thriving businesses in beverages, fast-food restaurants, retail, ice-cream, dairy products, healthcare and education.

Yum! Brands Inc. operates brands such as KFC, Pizza Hut and Taco Bell and has presence globally with more than 60,000 restaurants in over 155 countries.

Founded in London by Italian brothers Sergio and Bruno Costa in 1971, Costa Coffee is present in 41 countries around the world, with over 2,800 coffee shops in the UK&I and 1,100+ globally.

Please visit www.dil-rjcorp.com for more information. You may also reach out to:

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Safe Harbor

Certain statements in this communication may be 'forward looking statements' within the meaning of applicable laws and regulations. These forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements. Important developments that could affect the Company's operations include changes in the industry structure, significant changes in political and economic environment in India and overseas, tax laws, import duties, litigation, and labour relations.

Devyani International Ltd (DIL) will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.