

Date: May 07, 2025

To,
**Department of Corporate Services,
BSE Limited**
Phiroze Jeejeebhoy Towers,
Dalal Street
Mumbai - 400001
Scrip Code: 543333

To,
**Listing Department,
National Stock Exchange of India Limited**
Exchange plaza, Plot No. C/1, G Block
Bandra Kurla Complex, Bandra East,
Mumbai – 400051
Scrip Symbol: CARTRADE

ISIN: INE290S01011

Dear Sir/Madam,

Sub: Press Release on Audited Financial Results of the Company for the fourth quarter and financial year ended March 31, 2025

Pursuant to the provisions of Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“SEBI Listing Regulations”) read with Schedule III thereof, as amended from time to time, enclosed herewith a press release being issued by the Company on the Audited Financial Results of the Company for the fourth quarter and financial year ended March 31, 2025.

The same is also made available on the website of the Company at <https://www.cartradetech.com/>

The above is for your information and record.

**Yours faithfully
For CarTrade Tech Limited**

**Lalbahadur Pal
Company Secretary and Compliance officer
Mem. No. A40812**

Enclosed: a/a

CarTrade Tech Limited

Reg. Off. & Corp. Off.: 12th Floor, Vishwaroop IT Park, Sector 30A, Vashi, Navi Mumbai 400705.

W: cartradetech.com | T: +91 22 6739 8888 | E: investor@cartrade.com | CIN: L74900MH2000PLC126237





CarTrade Tech Delivers Record Performance: Revenue at ₹711 Crs and Profit Surges 627% to ₹145 crs in FY25

Mumbai, 7th May 2025: CarTrade Tech Limited (NSE: CARTRADE), India's leading digital automotive platform, today announced its audited financial results for the quarter and year ended March 31, 2025. The Company delivered a record-breaking performance, driven by sustained growth across its consumer and remarketing businesses, robust performance of OLX India, and strong operating leverage.

In Q4FY25, revenue grew 18% YoY to ₹189 crores and PAT rose 85% to ₹46 crores. For the full year, CarTrade Tech reported its highest-ever revenue of ₹711 crores (28% growth YoY) and a six-fold increase in PAT to ₹145 crores.

Business Segment Performance

- The Consumer Group led the charge with 29% revenue growth and 100% increase in PAT in Q4FY25.
- The Remarketing Business posted 12% revenue growth and 47% PAT growth.
- OLX India continued its strong momentum, with FY25 profits up 72% YoY.

Key Highlights – Q4FY25 (Consolidated):

- Revenue of ₹189.46 crores in Q4FY25, resulting in growth of 18%.
- Profit before tax for the quarter is at ₹53.33 crores, resulting in growth of 79%.
- Profit after tax for the quarter is at ₹46.11 crores, resulting in growth of 85%.

Key Highlights – FY25 (Consolidated):

- Recorded highest ever Revenue of ₹711.00 crores in FY25, resulting in growth of 28%.
- Profit before tax for FY25 is at ₹168.02 crores, resulting in growth of 71%.
- Profit after tax for FY25 is at ₹145.27 crores, resulting in growth of 627%.

Consolidated results for the quarter and year ended March 31st, 2025

Particulars (₹in Crores)	Q4FY25	Q4FY24	Y-o-Y	FY25	FY24	Y-o-Y
Total Income	189.46	160.61	18%	711.00	555.23	28%
Profit Before Tax (PBT)	53.33	29.73	79%	168.02	98.04	71%
Profit After Tax (PAT)	46.11	24.97	85%	145.27	19.98	627%

Operational Highlights

- Received average monthly unique visitors in Q4FY25, at ~74 million, 95% of which are organic.
- The Company is now present in 500+ Physical Locations, including Shriram Automall, CarWale abSure and Signature Dealers & OLX India Franchisee.

Commenting on the company's performance, Mr. Vinay Sanghi, Chairman and Founder, CarTrade Tech, said,

"FY25 has been a landmark year for CarTrade Tech — the highest revenue, the highest profit, and a clear demonstration of the power of our multi-platform strategy. We've delivered consistent, profitable



growth, driven by execution excellence, technology innovation, and the unmatched trust our users and partners place in us. We see immense potential across all our businesses and continue to be encouraged by the deep connection our platforms have built with customers, surpassing 150 million users across CarWale, BikeWale, and OLX India reflects the scale and strength of our ecosystem. As we look ahead, we're more committed than ever to harnessing the power of AI and product innovation to transform customer experiences and build the marketplace of the future.

At CarTrade Tech, we believe the best is yet to come. With deep gratitude to our customers, business partners, shareholders and teams, we step boldly into the future — excited, confident, and ready to redefine marketplaces."

About CarTrade Tech Limited: (www.cartradetech.com; NSE: CARTRADE | BSE:543333)

CarTrade Tech Ltd. is a multi-channel auto platform with its presence across all vehicle types and value-added services. The platform operates under several brands: CarWale, CarTrade, Olx India, Shriram Automall, BikeWale, CarTrade Exchange and Adroit Auto. These platforms enable new and used automobile customers, vehicle dealerships, vehicle OEMs, and other businesses to buy and sell vehicles in a simple and an efficient manner.

Each of their three platforms (CarWale, BikeWale and OLX India) crossed 150 million yearly unique visitors with more than 90% of the traffic being generated organically and the remarketing business has achieved 1.4 Mn listings for auction in FY25.

For More Information, Please Contact:

COMPANY:



CIN: L74900MH2000PLC126237

Email: investor@cartrade.com | T: +912267398888

INVESTOR RELATIONS ADVISOR:

SGA Strategic Growth Advisors

Strategic Growth Advisors Pvt Ltd.

CIN: U74140MH2010PTC204285

Shikha Puri / Aashaka Thakar

Email id: shikha.puri@sgapl.net / aashaka.thakar@sgapl.net

Tel No: +91 9819282743 / +91 9328603124

For media queries contact:

Communicate India:

Manish Kadam +91 +91 93242 86677 | manish.kadam@communicateindia.com
