

May 12, 2025

The Listing Department

National Stock Exchange Of India Limited,

**NSE Symbol: VIJAYA** 

The Corporate Relations Department

**BSE** Limited,

BSE Scrip Code: 543350

Dear Sir/Madam,

Subject: Press Release on Financial Results – Q4 FY2025

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith the "Press Release on Q4 FY2025 Results" being issued by the Company.

Kindly take the same on record.

Thanking You.

Yours Faithfully For **Vijaya Diagnostic Centre Limited** 

Hansraj Singh Company Secretary & Compliance Officer M. No. F11438

Encl.: As above



Regd. Office - 6-3-883/F, FPA Building, Near Topaz Building, Punjagutta, Hyderabad-500082, Telangana, India

# Vijaya Diagnostic Centre Ltd announces Q4 FY25 results, with a steady 11.6% YoY revenue growth and ~13% organic growth

**Hyderabad, May 12, 2025:** Vijaya Diagnostic Centre Limited (NSE: VIJAYA, BSE: 543350), one of India's leading integrated diagnostic chains, has announced its financial results for the quarter ended 31st Mar 2025.

#### Note:

**Acquisition (PH Diagnostic Centre Private Limited, Pune)**: PH has become a whole owned subsidiary effective from 21<sup>st</sup> December 2023. Consequently, its financials have been consolidated from 21<sup>st</sup> December 2023 in the last financial year FY 2023-24.

Hence, the consolidated operational and financial figures of Q4 FY25, Q4 FY24, 12M FY 25 and 12M FY24 below include PH, unless otherwise stated.

#### **Consolidated Financial Performance:**

Particulars (Rs. Mn)	Q4FY25	Q4FY24	YoY %	FY25	FY24	YoY %
Revenue from Operations	1,732.4	1,552.1	11.6%	6,813.9	5,478.1	24.4%
Revenue from Operations (excl PH)	1,620.5	1,434.3	13.0%	6,356.0	5,347.5	18.9%
EBITDA	688.6	631.1	9.1%	2,732.2	2,209.0	23.7%
EBITDA Margin (%)	39.8%	40.7%	-91 Bps	40.1%	40.3%	-23 Bps
Profit after Tax (PAT)	346.4	334.5	3.5%	1,430.8	1,188.3	20.4%
PAT Margin (%)	20.0%	21.6%	-156 Bps	21.0%	21.7%	-69 Bps

#### **Operational Highlights:**

In millions, unless otherwise specified

Particulars	Q4FY25	Q4FY24	YoY %	FY25	FY24	YoY %
Total Tests	3.79	3.36	12.7%	14.79	11.89	24.4%
Total Footfall	1.05	0.98	7.1%	4.19	3.55	18.0%
Tests per Footfall	3.62	3.44	5.2%	3.53	3.35	5.4%
Total Tests (excl PH)	3.56	3.17	12.4%	13.84	11.69	18.4%
Total Footfall (excl PH)	1.00	0.92	8.3%	3.99	3.49	14.4%
Avg realization per test (Rs)	457	462	-0.9%	461	461	0.0%
Avg realization per Footfall (Rs)	1,655	1,589	4.2%	1,627	1,543	5.4%
Wellness share %	15.0%	13.9%	19.8%	14.1%	12.9%	35.3%



#### Commenting on the Business Outlook, Ms. Suprita Reddy, MD & CEO said

"Vijaya reported another strong financial year with YOY growth of 24.4% and an organic growth of 18.9%. I'm happy to announce the successful launch of 6 hubs in the last 2 months - 2 each in Pune, West Bengal and Bengaluru. Additionally, the execution of 3 more hubs in West Bengal is progressing as planned and is expected to be commercialized within the next 3 to 4 months. We have also finalized leases for two hubs in Tier-2 locations of AP & Telangana, which are scheduled to become operational in H2 FY26.

After a strong performance in FY25, we had a promising start to the new financial year, with a notable increase in both footfalls and revenue across our network.

Moving forward, our key areas of focus would be stabilisation of the newly launched hubs and building strong brand equities in these new geographies, commissioning additional new hubs in West Bengal and Core geographies, investment in technology and strengthening our talent pool across critical departments."

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#### **About Us:**

Vijaya Diagnostic Centre Limited (Vijaya), is one of India's largest integrated diagnostic chains with a dominant presence in South and Western India. Vijaya provides a one-stop solution for pathology and radiology investigations through an extensive operational network spanning 150+ diagnostic centres and 23 reference laboratories in 25 cities and towns spread across Telangana, Andhra Pradesh, Maharashtra, Karnataka, NCR and West Bengal. The company offers comprehensive diagnostic services ranging from basic pathology to high-end radiology.

Corporate Identification No: L85195TG2002PLC039075

Regd. Office: 6-3-883/F, FPA Building, Near Topaz Building, Punjagutta, Hyderabad-500082, Telangana, India.

### For more information, please visit <u>www.vijayadiagnostic.com</u> OR contact:

#### Mr. Dhiren Gala

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Certain statements that may be made in the press release may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like significant changes in economic environment in India and overseas, tax laws, import duties, litigation, labour relations etc. Actual results might differ substantially from those expressed or implied. Vijaya Diagnostic Centre Limited will not be in any way responsible for any action taken based on such statements and discussions; and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.