

PERFORMANCE HIGHLIGHTS FOR Q1 FY 14

- ✿ TOTAL BUSINESS ABOVE RS 7.00 LAC CRORE.
- ✿ DOMESTIC CASA SHARE 39.63%.
- ✿ NET INTEREST MARGIN REMAINS HIGH AT 3.52%.
- ✿ RETURN ON ASSETS STOOD AT 1.04%.
- ✿ BOOK VALUE PER SHARE INCREASES TO RS 920

Business	:	Rs. 7.02 lac crore	↑	3.2%
Deposits	:	Rs. 3.97 lac crore	↑	3.0%
Credit	:	Rs. 3.05 lac crore	↑	3.6%
Book Value per Share	:	Rs. 920.22	↑	13.0%

Profit

- **Net Profit** of the Bank for the quarter ended June 2013 (Q1 FY'14) amounted to **Rs. 1275.32 crore** as against Rs 1245.67crore during Q1FY13, registering a YOY growth of 2.4 %.
- **Operating Profit for Q1 FY'14** stood at **Rs 2973.80 crore** as against Rs 2840.89 crore in Q1 FY'13, registering a YOY growth of 4.7%

Income

- **Total income** during **Q1 FY'14** amounted to Rs 11747 crore.
- **Net Interest Income** for Q1 FY'14 **improved by 5.8 %** to **Rs. 3908 crore**.
- **Non-Interest Income** in Q1 FY'14 amounted to **Rs.1342 crore**.

Business

- **Total Business** of the Bank reached **Rs. 701894 crore** as against Rs 679823 crore in June 2012, showing a y-o-y growth of 3.2 %.
- **Deposits** of the Bank rose to **Rs.396828 crore** as on 30.06.2013 from Rs 385355 crore as on 30.06.2012, exhibiting a y-o-y growth of 3.0 %.
 - **CASA deposits** increased to **Rs. 149947 crore** in June'13 from Rs. **133149** crore in June'12, recording a growth of 12.6 %. **CASA share** worked out to 39.63 %
 - **Saving deposits** increased by 14.7% to **Rs. 123228 crore**.
- **Advances** of the Bank at **Rs. 305066 crore**, at the end of June'13 grew by 3.6%
- **Credit Deposit Ratio** works out to 76.88% as at June'13.

Important Ratios

- **Gross NPA ratio** stood at 4.84% as at June'13 whereas Net NPA ratio was 2.98%.
- **Net Interest Margin (NIM)** has been maintained at **3.52%** for Q1 FY'14.
- **Return on Assets** stood at 1.04% in the Q1 FY'14.
- **Cost of Deposit** stood at 6.42% for Q1 FY'14.
- **Cost to Income ratio** stood at 43.35% in Q1 FY'14.
- **Return on Equity** stood at 15.68% in Q1 FY'14.
- **Book Value per Share improved** to **Rs.920.22** in June'13 as against Rs. **814.14** in June'12.
- **CRAR** of the bank was at 12.44% under BASEL-II (Tier-I Capital: 9.58%; Tier-II Capital:2.86 %).

Delivery Channels

- Bank has a strong pan India presence with wide network of 5929 branches
- Bank's ATM network reached 6460 and number of card holders increased to 216 lakh.
- PNBis Internet Banking Service is witnessing a steady increase in usage with more than 2.21 million internet banking users.
- More than 182 lac customers are availing SMS alert facility.
- Around 51.50% of transactions are being conducted through Alternate Delivery Channels.

Retail Credit

- **Focus on Retail lending continued during the quarter and Retail loans outstanding grew by 7.83 % on YoY basis to Rs. 31573 crore at end of June'13 as against Rs. 29280 crore in corresponding period last year.**
 - Good y-o-y growth in Car/Vehicle loan (11.76%), Reverse Mortgage scheme (26.32%), Pensioners loan portfolio (18.75%), Housing loan (13.90%) and Education loan (7.49%).
 - **Gold loan portfolio rose by robust 72.89% to Rs.1488 crore.**

International Forays

- PNB has 5 representative offices in Dubai, Almaty (Kazakhstan), Shanghai (China), Oslo (Norway) and Sydney (Australia). Bank has got permission from RBI for opening of a Qualifying Full Bank (QFB) in Singapore and for opening of a Representative office in Yangon (Myanmar) and Bangladesh.
- Bank is looking forward to upgrade its representative office in Norway and Australia to full fledged branches, which would be in addition to existing 2 branches in Hong Kong and a branch each in DIFC, Dubai, Kabul (Afghanistan).
- Bank has 3 overseas subsidiaries viz. PNB International limited in UK with 7 branches, JSC SB PNB Kazakhstan with 4 branches and Druk PNB Bank Ltd, Bhutan with 5 branches.
- Bank has a joint venture in Nepal with Everest Bank Ltd.
- Bank is also exploring possibilities for presence in Bangladesh, Pakistan, Maldives, Canada and Mozambique.

Priority Sector

- Due to the impact of revised priority sector classification guidelines by RBI in July 2012, outstanding credit under Priority Sector and Agriculture shows a decline.
- Issued 46.23 lac Kisan Credit Cards (KCC) till June 30th, 2013.

Micro, Small & Medium Enterprises

- Credit to MSME sector rose to **Rs 59421 crore** as at end of June'13 from Rs 56368 crore last year, recording a growth of 5.42 %.
 - Credit to **Micro & Small Enterprises** grew by 6.42% to **Rs. 47748 crore** as on 30.06.2013.
 - Credit to Micro enterprises grew by **0.96 %** to **Rs 18458 crore**.

Financial Inclusion

- Under FI plan, the bank has engaged Technical Service Providers (TSPs) and the corporate Business Correspondents (BCs) for providing banking services in villages using ICT based BC model. The village level BC agents are using Hand Held Terminals/ POS machines & smart cards.
- The Bank has procured the Kiosk Banking Solution that would facilitate real-time on-line services at BC outlets. Transactions at online BC outlets would take place in the CBS system through a process of centralized biometric authentication. Under this revised process, customers enrolled at BC locations would be enabled to transact at any BC outlet / branch of the Bank. Additionally, customers of branches may also be enabled to obtain basic banking services at BC locations.
- We are in the process of setting up 7000+ on-line BC locations across the country.
- Electronic Benefit Transfer (EBT): The Bank is continuing with 5 projects under the EBT for payment of Social Security Benefits/NREGA payments.

CSR & Empowerment initiatives

- Bank has adopted 124 villages under PNB VIKAS (village adoption scheme) with an objective to develop the identified villages in an integrated manner, which includes Human Development, Economic Development & other Infrastructure Development.
- Under the aegis of **PNB Centenary Rural Development Trust** (PNBCRDT), Bank has operationalised 44 PNB Rural Self Employment Training Institutes (PNBRSETIs) for providing training to the rural youth with focus on BPL families and women so that they can engage themselves in self employment or get wage employment and raise their income level. During the year upto June '13, 6131 persons have been trained in these centres out of which 2261 belonged to BPL families and 4729 were women.
- Bank has set up 100 **Financial Literacy and Credit Counseling Centres** to provide financial literacy and credit counseling, where knowledge about schemes of various Banks, and the benefits of becoming part of the banking system is disseminated through one-to-one discussion and seminars. Services provided are free of cost. During the year 2013-14, enquiries from 32295 persons were attended to and 43900 persons attended 867 seminars conducted by the FLCs.
- Under the aegis of the PNB Farmers' Welfare Trust, 10 Farmers' Training Centres are working which provide free of cost training on agriculture & allied activities, computers, cutting & tailoring / embroidery and conduct entrepreneurship development programs. These FTCs have imparted training to 28428 farmers and youth by conducting 921 training programmes during the year 2013-14.

Recent Awards and Accolades

- Golden Peacock Business Excellence Award 2013 by Institute of Directors.
- Social and Corporate Governance Award - Best Corporate Social Responsibility Practices for the year 2011-12 by Bombay Stock Exchange & World CSR Day.
- Shri K.R. Kamath, CMD, PNB has been ranked 39 in 2013 amongst the Most Powerful CEOs by Economic Times. This rank has improved from 50 last year.

New Delhi

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