

FINANCIAL RESULTS Q2 & HY1 FY22 September 2021

















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Core Strengths



126 Years of Banking **Experience & Resilience**

Focus on Digitalization and Expanding Digital Footprints

PNB One Mobile App: 'One for All'

'All for One'

Adequately Capitalized

CRAR %: 15.20%

Strong Distribution Network PAN India Presence

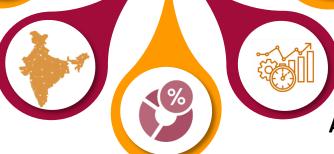
Total Delivery Channels: 36514 10528-Domestic & 2 International Branches, 13506 ATMs & 12478 BCs



Rationalization of 690 Branches & **697 ATMs**



Domestic CASA Ratio: 45.42%



Improving Operating Efficiency

Across Key Financial & Productivity Metrics

Technology Driven Credit Underwriting

PNB LenS (Lending Solution) for Uniform and Efficient Credit Underwriting





Key Financial Highlights: Q2 FY22 ended September'21



Domestic CASA Share 45.4%



Savings Deposit 8.6% YoY Gr



Retail Term Deposit 7.6% YoY Gr



(Retail TD + CASA) Share 91.3%



Retail Credit 6.7% YoY Gr



RAM Share to domestic Advances 54.7%



Total Recovery
(Incl Up-gradation)-Q2
₹ 9126 Crore



CRAR 15.20%



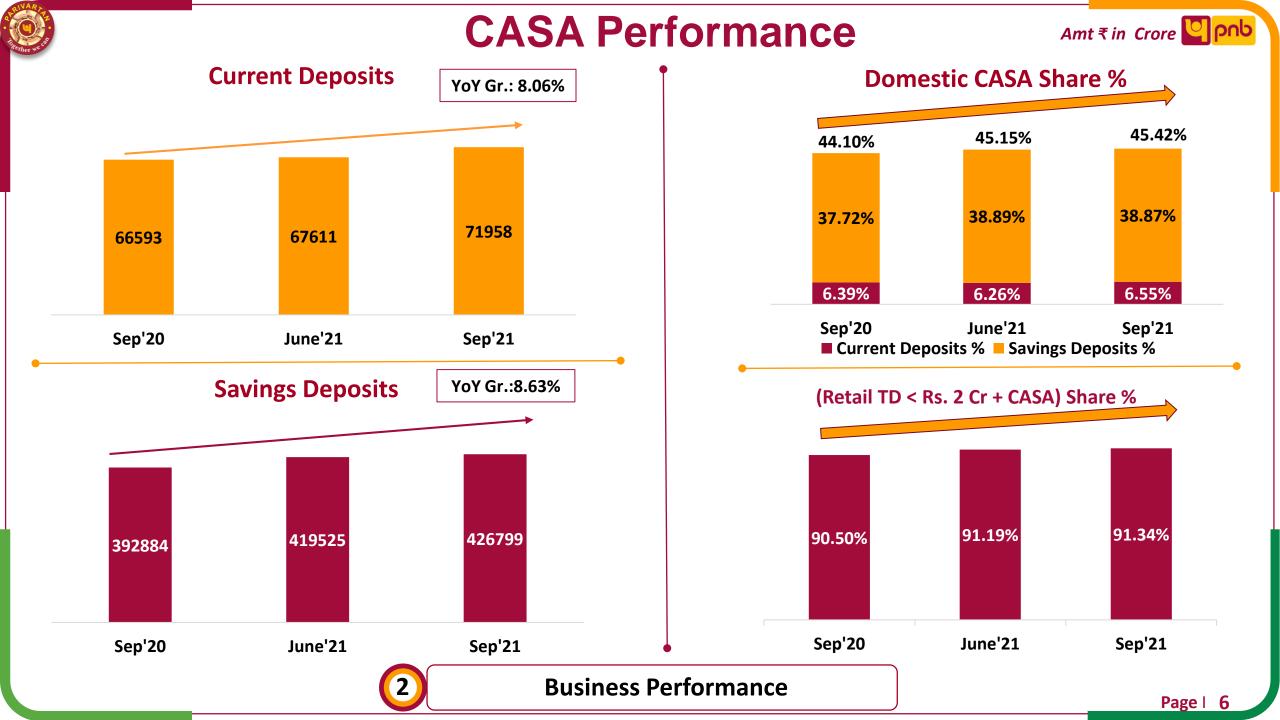
Net Profit (Q2) 1105 Cr 78.0 % YoY Gr



Business Performance (As on 30th Sep 2021)_{Amt ₹ in Crore}

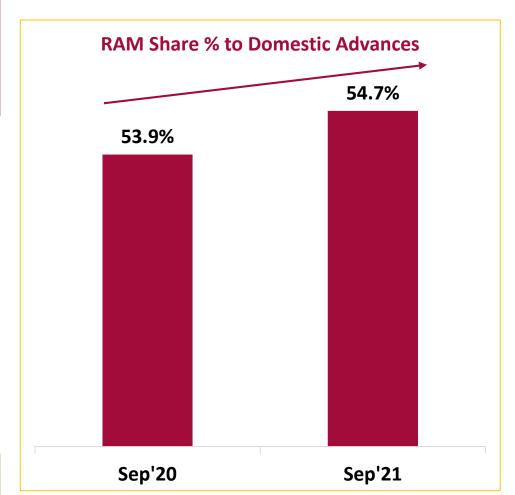


| CI | Parameters | San/20 | L /24 | Soul21 | Growth % |
|-----|--------------------------------------|---------|---------|---------|----------|
| SI. | | Sep'20 | June'21 | Sep'21 | YoY |
| 1 | Global Gross Business | 1786671 | 1823685 | 1851097 | 3.61% |
| | Overseas Gross Business | 47648 | 36666 | 37181 | -21.97% |
| | Domestic Gross Business | 1739023 | 1787019 | 1813916 | 4.31% |
| 2 | Global Deposits | 1069747 | 1097649 | 1115373 | 4.27% |
| | Overseas Deposits | 28066 | 18712 | 17256 | -38.52% |
| | Domestic Deposits | 1041681 | 1078937 | 1098117 | 5.42% |
| | Current Deposits | 66593 | 67611 | 71958 | 8.06% |
| | Savings Deposits | 392884 | 419525 | 426799 | 8.63% |
| | CASA Deposits | 459477 | 487136 | 498757 | 8.55% |
| | Total Term Deposits | 610270 | 610513 | 616616 | 1.04% |
| | - Retail Term Deposits (<2 Cr.) | 483316 | 513837 | 520026 | 7.60% |
| | Retail Term Deposits + CASA Deposits | 942793 | 1000973 | 1018783 | 8.06% |
| 3 | Global Gross Advances | 716924 | 726036 | 735724 | 2.62% |
| | Overseas Gross Advances | 19582 | 17954 | 19925 | 1.75% |
| | Domestic Gross Advances | 697342 | 708082 | 715799 | 2.65% |





Composition of Advances



| CI | Dovomotova | Sen/20 | Lune/24 | Con/21 | % Variation |
|-----|-----------------------------------|--------|---------|--------|-------------|
| SI. | Parameters | Sep'20 | June'21 | Sep'21 | YoY |
| | Domestic Advances | 697342 | 708082 | 715799 | 2.65% |
| | Out of which | | | | |
| 1 | Retail | 113285 | 119555 | 120875 | 6.70% |
| 2 | Retail Pool | 16463 | 12541 | 12015 | -27.02% |
| 3 | Agriculture | 124350 | 128386 | 133867 | 7.65% |
| 3a | Out of (3), Agriculture (PS) | 94796 | 98253 | 100466 | 5.98% |
| 4 | MSME | 121969 | 121134 | 124528 | 2.10% |
| 5 | RAM Advances (1+2+3+4) | 376067 | 381616 | 391285 | 4.05% |
| 6 | RAM Share to Domestic Advances(%) | 53.9% | 53.9% | 54.7% | |
| 7 | Corporate & Others | 321275 | 326466 | 324514 | 1.01% |

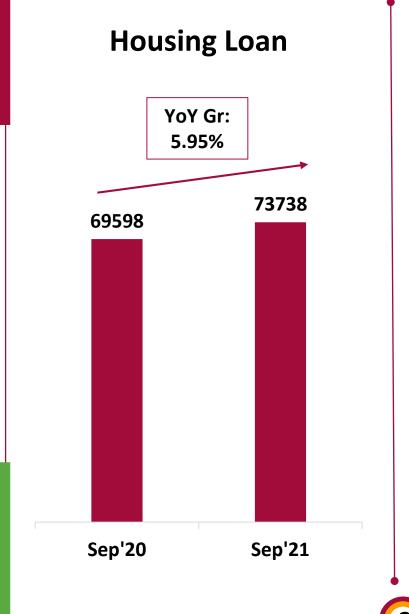
Retail Pool figures have reduced by Rs 4448 Crore on YoY basis & no fresh pool is being purchased.

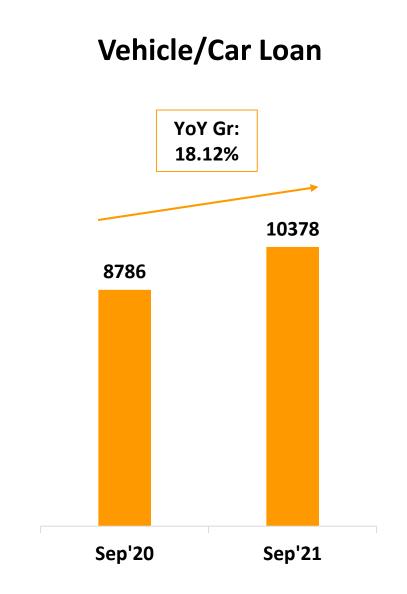


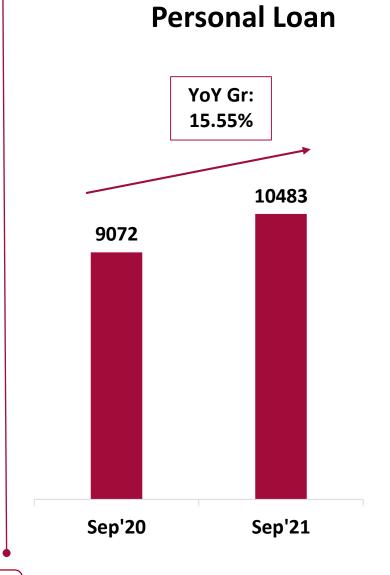


Components of Retail Advances excl Pool









Business Performance



Priority Sector Achievement

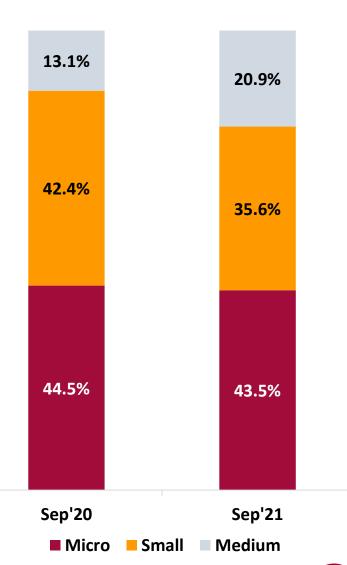


| SI. | Parameters | Mandated Targets | Sept'20 | June'21 | Sept'21 |
|-----|--|------------------|---------|---------|---------|
| | ANBC | | 669192 | 674350 | 647811 |
| 1 | Priority Sector | | 278384 | 283935 | 282671 |
| | % to ANBC | 40% | 41.60% | 42.10% | 43.63% |
| 2 | Agriculture - PS (Incl RIDF, IBPC & PSLC) | | 121102 | 120658 | 123415 |
| | % to ANBC | 18% | 18.10% | 17.89% | 19.05% |
| 3 | Small and Marginal Farmers | | 56806 | 61900 | 67174 |
| | % to ANBC | 9% | 8.49% | 9.17% | 10.37% |
| 4 | Weaker Section | | 73705 | 85050 | 91152 |
| | % to ANBC | 11% | 11.01% | 12.61% | 14.07% |
| 5 | Micro Enterprises (PS) | | 55768 | 53501 | 53841 |
| | % to ANBC | 7.5% | 8.33% | 7.93% | 8.31% |



MSME Portfolio Mix

Segment Mix





| Performance und | er PMMY |
|-----------------|---------|
|-----------------|---------|

| Mudra Loans | HY21 | HY22 |
|-------------------|------|------|
| Amount Sanctioned | 3932 | 5967 |
| Amount Disbursed | 2581 | 5436 |



Upto 30.09.2021

No of Loans Sanctioned - 200071
Total Amount Sanctioned - Rs 200 Crore

Performance under GECL Facility



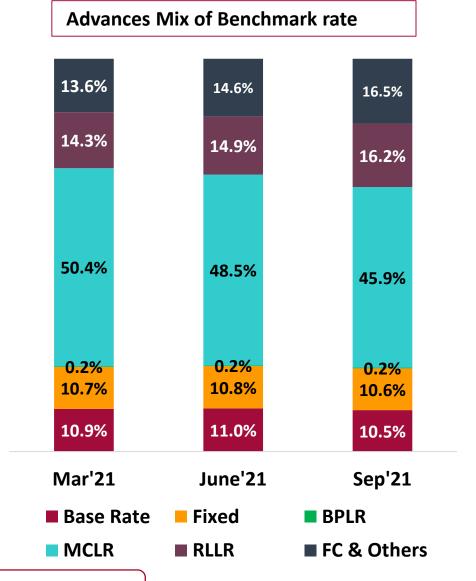
| GECL | As on Sep'21 |
|-------------------|--------------|
| Amount Sanctioned | 14185 |
| Amount Disbursed | 12661 |







| | | Portfolio > Rs. 100 Crore | | | |
|----|-------------------|---------------------------|---------|--|--|
| SI | Dating Crade | Sep'21 | | | |
| 31 | Rating Grade | Amt. | % Share | | |
| 1 | AAA | 89702 | 47.13% | | |
| 2 | AA | 44424 | 23.34% | | |
| 3 | Α | 27477 | 14.44% | | |
| 4 | ВВВ | 10089 | 5.30% | | |
| | Total BBB & Above | 171692 | 90.21% | | |
| 5 | ВВ | 3129 | 1.64% | | |
| 6 | В | 3894 | 2.05% | | |
| 7 | С | 0 | 0.00% | | |
| 8 | D | 2150 | 1.13% | | |
| | Total BB & Below | 9173 | 4.82% | | |
| 9 | Unrated | 9451 | 4.97% | | |
| | Total | 190316 | 100% | | |







Diversified Industry Portfolio & Key Sectors Amt ₹ in Crore Portfolio



| | Diversified Industry Portfolio (Excl. TWO) | June | June'21 | | Sep'21 | |
|-----|--|--------|------------------------|--------|------------------------|--|
| SI. | | O/s | % of Total Industry | O/s | % of Total Industry | |
| 1 | Infrastructure | 99782 | 45.8% | 106148 | 48.0% | |
| | -Energy | 40752 | 18.7% | 40848 | 18.5% | |
| | -Tele-Communication | 17540 | 8.1% | 15661 | 7.1% | |
| | -Roads & Ports | 35550 | 16.3% | 37457 | 16.9% | |
| | -Other Infra | 5940 | 2.7% | 12182 | 5.5% | |
| 2 | Basic Metal & Metal Products | 21057 | 9.7% | 21729 | 9.8% | |
| | -Iron & Steel | 18059 | 8.3% | 18473 | 8.4% | |
| 3 | Textiles | 12817 | 5.9% | 12293 | 5.6% | |
| 4 | Food Processing | 19166 | 8.8% | 18644 | 8.4% | |
| 5 | Chemical & Chemical Products | 9009 | 4.1% | 8970 | 4.1% | |
| 6 | Other Industries | 55840 | 25.7% | 53391 | 24.1% | |
| | Total | 217671 | 100.0% | 221175 | 100.0% | |

| SI. | Voy Soctors | June'21 | Sep'21 |
|-----|-----------------------------|---------|--------|
| 31. | SI. Key Sectors | O/S | O/S |
| 1 | Capital Market | 803 | 605 |
| 2 | Commercial Real Estate | 18338 | 20304 |
| 3 | NBFC | 83601 | 89663 |
| 4 | Aviation | 6177 | 6462 |
| 5 | Tourism, Hotel & Restaurant | 1671 | 1791 |



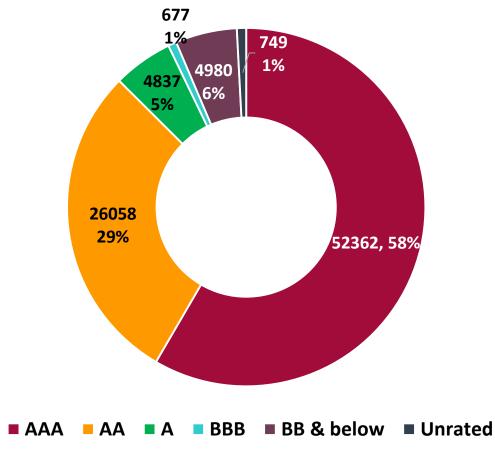
NBFC & Energy Sector



NBFC Sector

O/s (Funded) as on 30.09.2021 : ₹89663 Cr

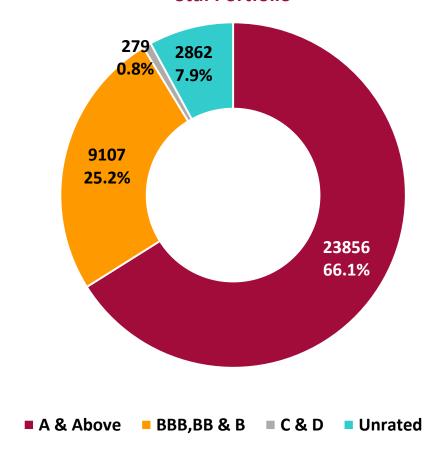
External Rating wise Portfolio





External Rating Std. Portfolio 30.09.2021 : ₹ 36103 Cr

External Rating wise Std. Portfolio





One Time Restructuring of Advances



As per RBI's guidelines dated Aug 6, 2020 Position as on 30.09.2021

Amt ₹ in Crore

| SI. | Loan and aggregate exposure | Restructuring Im | Provisions Made | |
|-----|-----------------------------|------------------|------------------------|-----|
| | category | No. of accounts | Amount involved | Amt |
| 1 | Personal loans | 5909 | 751 | 75 |
| 2 | Other Exposures* | 366 | 5468 | 629 |
| 3 | Total (1+2) | 6275 | 6219 | 704 |
| 4 | MSME loans | 13070 | 1035 | 52 |
| | Grand Total (3+4) | 19345 | 7254 | 756 |

^{*}Other Exposures includes corporate loans >Rs. 25 Crore as per RBI guidelines.

As per RBI's guidelines dated May 5, 2021, Position as on 30.09.2021

| SI. | Loan and aggregate exposure | Restructuring In | nplemented | Provisions Made |
|-----|-----------------------------|------------------|-----------------|------------------------|
| | category | No. of accounts | Amount involved | Amt |
| 1 | Individual Borrowers | 72945 | 4886 | 498 |
| 2 | Small Business | 3328 | 793 | 79 |
| 3 | Total (1+2) | 76273 | 5679 | 577 |
| 4 | MSME loans | 98853 | 4565 | 456 |
| | Grand Total (3+4) | 175126 | 10244 | 1033 |





Investment Portfolio

| CI | | C/20 | 1 124 | C - 124 | YoY Va | riation |
|-----|--------------------------------------|---------|---------|---------|--------|---------|
| SI. | Parameters | Sep'20 | June'21 | Sep'21 | Amt. | % |
| 1 | Gross Domestic Investment | 391208 | 383167 | 365905 | -25303 | -6.47% |
| а | SLR | 280928 | 277509 | 259623 | -21305 | -7.58% |
| b | Non SLR | 110280 | 105658 | 106282 | -3998 | -3.63% |
| | SLR as % to Dom. Investment | 71.81 | 72.43 | 70.95 | | |
| ı | Held To Maturity (HTM) | 270408 | 288337 | 293256 | 22848 | 8.45% |
| II | Available For Sale (AFS) | 120555 | 94830 | 72640 | -47914 | -39.74% |
| Ш | Held For trading (HFT) | 245 | 0.00 | 8 | -237 | -96.73% |
| 2 | Modified Duration (AFS+HFT) | 2.83 | 2.39 | 2.38 | | |
| 3 | Net demand & time Liabilities | 1045232 | 1086823 | 1086202 | 40970 | 3.92% |
| 4 | Investment by Overseas Branches | 6951 | 5571 | 4163 | -2788 | -1.40% |
| 5 | Total Gross Investment (1+4) | 398159 | 388738 | 370068 | -28091 | -1.07% |
| | | | | | | |
| | HTM To Gross Domestic Investment (%) | 69.12% | 75.25% | 80.15% | | |



Non SLR Investment



| CI | Downwatows | Sep' | 20 | June' | 21 | Sep' | 21 | Y-o-Y Va | riation |
|-----|--|--------|---------|--------|---------|--------|---------|----------|---------|
| SI. | Parameters | O/S | % Share | O/S | % Share | O/S | % Share | Amt | Gr. % |
| 1 | PSU Bonds | 20297 | 18.40% | 20666 | 19.56% | 20418 | 19.21% | 121 | 0.60% |
| 2 | Corporate and Other Bonds & Debentures | 12158 | 11.02% | 11908 | 11.27% | 12775 | 12.02% | 617 | 5.07% |
| 3 | Special Govt. Sec excl. Recap Bonds | 1394 | 1.26% | 1253 | 1.19% | 1253 | 1.18% | -141 | -10.11% |
| 4 | CG Recap. Bond | 55274 | 50.12% | 55274 | 52.31% | 55274 | 52.01% | 0 | 0.00% |
| 5 | Share of PSU/Corporate/Others | 9126 | 8.28% | 8459 | 8.01% | 8222 | 7.74% | -904 | -9.91% |
| 6 | Venture Capital Fund | 339 | 0.31% | 356 | 0.34% | 361 | 0.34% | 23 | 6.80% |
| 7 | Regional Rural Bank | 728 | 0.66% | 814 | 0.77% | 814 | 0.77% | 86 | 11.81% |
| 8 | Security Receipts | 2399 | 2.18% | 2018 | 1.91% | 1993 | 1.88% | -406 | -16.92% |
| 9 | Subsidiaries JV | 3217 | 2.92% | 3220 | 3.05% | 3220 | 3.03% | 3 | 0.09% |
| 10 | Other | 5349 | 4.85% | 1690 | 1.60% | 1952 | 1.84% | -3397 | -63.51% |
| | Total Non SLR Investment | 110280 | 100% | 105658 | 100% | 106282 | 100% | -3998 | -3.63% |



Income

| CL | Downstows | Q2 | Q1 | Q2 | YoY Va | riation | 11724 | LIV22 | V-V C 0/ |
|-----|---|-------|-------|-------|--------|---------|-------|-------|-----------|
| SI. | Parameters | FY21 | FY22 | FY22 | Amt. | % | HY21 | HY22 | YoY Gr. % |
| 1 | Interest Income (2+3+4) | 21008 | 18929 | 17980 | -3027 | -14.4% | 41652 | 36909 | -11.4% |
| 2 | Interest on Advances | 14011 | 12322 | 11389 | -2622 | -18.7% | 27930 | 23711 | -15.1% |
| 3 | Interest on Investments | 6320 | 5972 | 5796 | -525 | -8.3% | 12420 | 11767 | -5.3% |
| 4 | Other Interest Income | 676 | 635 | 795 | 119 | 17.7% | 1302 | 1431 | 9.9% |
| | | | | | | | | | |
| 5 | Other Income (6+7+8+9+10) | 2272 | 3887 | 3282 | 1010 | 44.4% | 6661 | 7169 | 7.6% |
| | of which | | | | | | | | |
| 6 | Fee Based Income | 1291 | 1635 | 1288 | -3 | -0.2% | 2895 | 2923 | 1.0% |
| 7 | Recovery in Written off Accounts | 294 | 833 | 1076 | 782 | 266.4% | 1013 | 1909 | 88.5% |
| 8 | Trading Profit | 808 | 1118 | 1049 | 241 | 29.9% | 2132 | 2167 | 1.6% |
| 9 | Profit/(Loss) on Revaluation of Investment* | -159 | 301 | -169 | -10 | - | 581 | 132 | - |
| 10 | Others | 39 | 1 | 38 | -1 | -2.0% | 40 | 39 | -3.7% |
| 11 | Total Income (1+5) | 23280 | 22816 | 21262 | -2017 | -8.7% | 48313 | 44078 | -8.8% |

^{*} In terms of RBI guidelines, depreciation on performing investment have been regrouped under other income head.





Fee Based Income



Amt ₹ in Crore

| CI | Davanatava | Q2 | Q1 | Q2 | YoY Va | riation | 11724 | LIV22 | Val Ca 0/ |
|-----|----------------------------|------|------|------|--------|---------|-------|-------|-----------|
| SI. | Parameters | FY21 | FY22 | FY22 | Amt. | % | HY21 | HY22 | YoY Gr. % |
| | Fee Based Income | 1291 | 1635 | 1288 | -3 | -0.2% | 2895 | 2923 | 0.98% |
| 1 | Processing Fees | 1 | 573 | 77 | 75 | - | 522 | 650 | 24.56% |
| 2 | LC/BG Income | 270 | 104 | 136 | -134 | -49.8% | 499 | 240 | -51.97% |
| 3 | Income from Insurance & MF | 67 | 64 | 95 | 28 | 42.5% | 136 | 159 | 16.74% |
| 4 | Govt. Business | 49 | 35 | 51 | 2 | 4.8% | 80 | 86 | 7.99% |
| 5 | Exchange Profit | 108 | 131 | 126 | 18 | 16.5% | 211 | 257 | 21.70% |
| 6 | Miscellaneous Fee Income | 796 | 728 | 804 | 8 | 0.9% | 1447 | 1532 | 5.81% |



Expenses

| CI | Davamatava | Q2 | Q1 | Q2 | YoY Va | riation | 11/24 | LIV22 | V-V C :: 0/ |
|-----|-----------------------------|-------|-------|-------|--------|---------|-------|-------|-------------|
| SI. | Parameters | FY21 | FY22 | FY22 | Amt. | % | HY21 | HY22 | YoY Gr. % |
| 1 | Total Interest Paid (2+3+4) | 12553 | 11694 | 11628 | -925 | -7.4% | 26409 | 23322 | -11.7% |
| 2 | Interest Paid on Deposits | 11767 | 10977 | 10913 | -853 | -7.3% | 24797 | 21890 | -11.7% |
| 3 | Interest Paid on Borrowings | 253 | 127 | 143 | -110 | -43.4% | 549 | 270 | -50.8% |
| 4 | Others | 533 | 591 | 571 | 38 | 7.2% | 1063 | 1162 | 9.3% |
| | | | | | | | | | |
| 5 | Operating Expenses (6+7) | 5211 | 4722 | 5614 | 403 | 7.7% | 10367 | 10336 | -0.3% |
| 6 | Establishment Expenses | 3241 | 2956 | 3417 | 175 | 5.4% | 6548 | 6372 | -2.7% |
| 7 | Other Operating Expenses | 1970 | 1766 | 2197 | 227 | 11.5% | 3819 | 3963 | 3.8% |
| 8 | Total Expenses (1+5) | 17764 | 16416 | 17241 | -522 | -2.9% | 36776 | 33658 | -8.5% |



Profit & Provisions

| SI. | Parameters | Q2 FY21 | Q1 FY22 | Q2 FY22 | YoY Va | YoY Variation | | HY22 | YoY Gr. % |
|-----|---|------------|------------|------------|--------|---------------|-------|-------|--------------|
| | | | | | Amt. | % | | | |
| 1 | Net Interest Income | 8455 | 7234 | 6353 | -2102 | -24.9% | 15243 | 13587 | -10.9% |
| 2 | Other Income | 2272 | 3887 | 3282 | 1010 | 44.4% | 6661 | 7169 | 7.6% |
| 3 | Operating Income (1+2) | 10727 | 11122 | 9635 | -1092 | -10.2% | 21904 | 20756 | -5.2% |
| 4 | Operating Expenses | 5211 | 4722 | 5614 | 403 | 7.7% | 10367 | 10336 | -0.3% |
| 5 | Operating Profit | 5516 | 6400 | 4021 | -1495 | -27.1% | 11536 | 10421 | -9.7% |
| 6 | Provisions other than Tax | 4537 | 4980 | 3261 | -1276 | -28.1% | 9963 | 8240 | -17.3% |
| | Of which | | | | | | | | |
| а | NPAs | 3811 | 3248 | 2693 | -1118 | -29.3% | 8648 | 5941 | -31.3% |
| b | Standard Advances incl. Standard Restructured | 241 | 1193 | 547 | 306 | 127.3% | 761 | 1740 | 128.7% |
| С | Depreciation on Investment | 411 | 530 | -292 | -703 | -171.1% | 406 | 238 | -41.5% |
| d | Others | 74 | 9 | 313 | 239 | 320.9% | 149 | 322 | 116.6% |
| 7 | Profit Before Tax | 979 | 1420 | 760 | -219 | -22.4% | 1573 | 2180 | 38.6% |
| 8 | Provision for Income Tax | 358 | 397 | -345 | -703 | -196.5% | 644 | 52 | -92.0% |
| 9 | Net Profit | 621 | 1023 | 1105 | 484 | 78.0% | 929 | 2129 | 129.1% |



Profitability Ratios

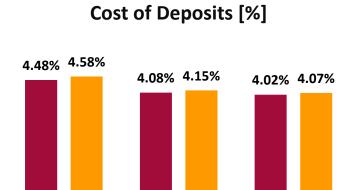
| SI. | Profitability Ratios | Q2 FY21 | Q1 FY22 | Q2 FY22 | HY21 | HY22 |
|------------|---|------------|------------|------------|--------|--------|
| 1 | Return on Assets [%] | 0.19% | 0.30% | 0.33% | 0.14% | 0.32% |
| 2 | Return on Equity [%] | 4.86% | 7.13% | 7.27% | 3.71% | 7.27% |
| 3 | Earnings per share [₹] (Not annualized) | 0.66 | 0.95 | 1.00 | 0.99 | 1.00 |
| 4 a | Book Value per Share [₹] | 84.22 | 78.49 | 79.72 | 84.22 | 79.72 |
| 4b | Book Value per Share-Tangible [₹] | 54.40 | 54.01 | 55.54 | 54.34 | 55.54 |
| 5 | Cost to Income Ratio [%] | 47.87% | 43.64% | 56.50% | 48.62% | 49.79% |
| 5a | Staff Cost to Income Ratio [%] | 29.77% | 27.32% | 34.39% | 30.71% | 30.70% |
| 5b | Other Cost to Income Ratio [%] | 18.10% | 16.32% | 22.11% | 17.91% | 19.09% |
| 6 | Operating Profit to AWF [%] | 1.72% | 1.81% | 1.29% | 1.65% | 1.55% |
| 7 | Operating Expenses To AWF [%] | 1.58% | 1.40% | 1.67% | 1.57% | 1.54% |



Efficiency Ratios (Quarter)

(Annualized)





Jun'21

(Q1)

Domestic

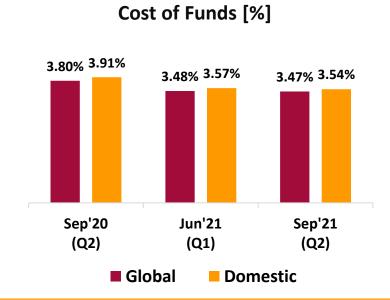
Sep'21

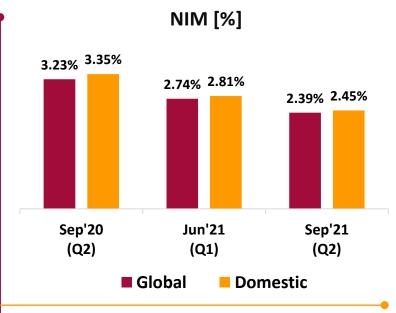
(Q2)

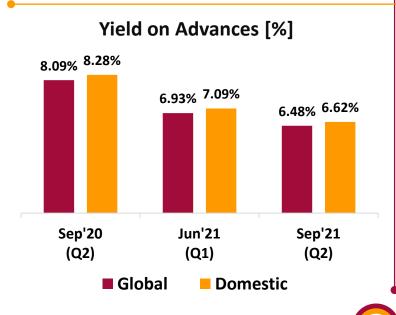
Sep'20

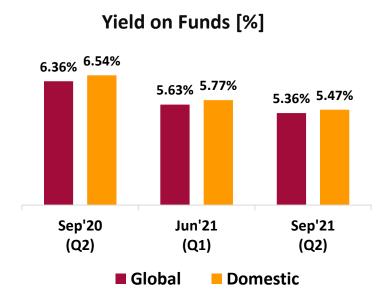
(Q2)

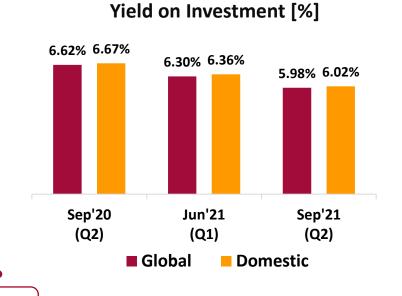
■ Global







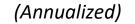




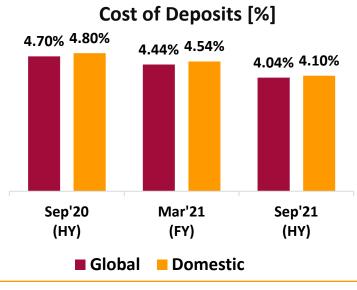
Financial Performance

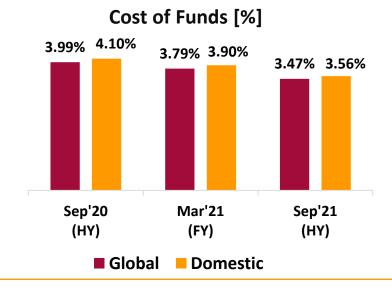


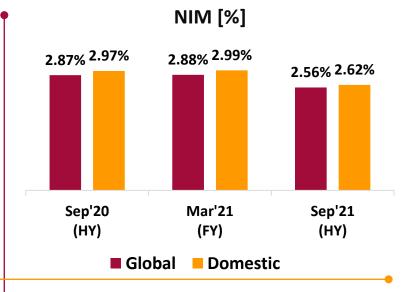
Efficiency Ratios (HY)

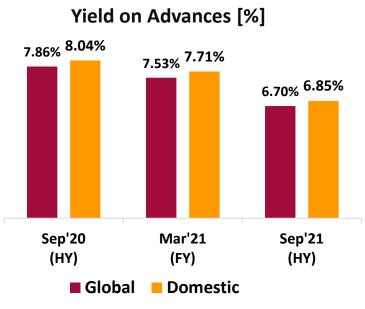


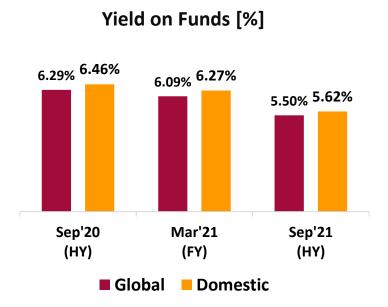


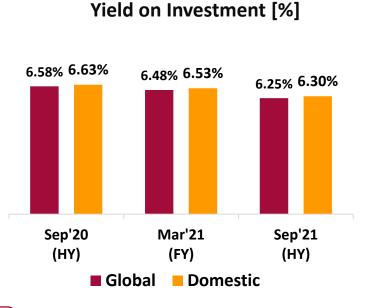




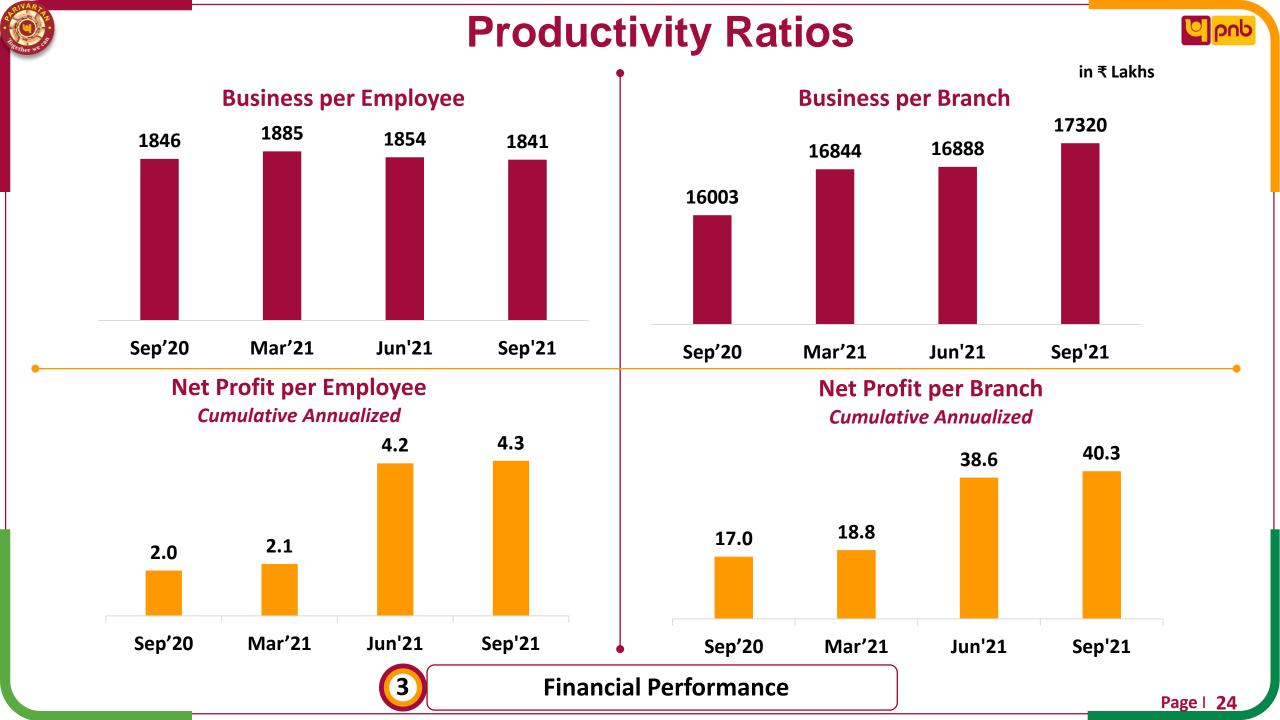








Financial Performance





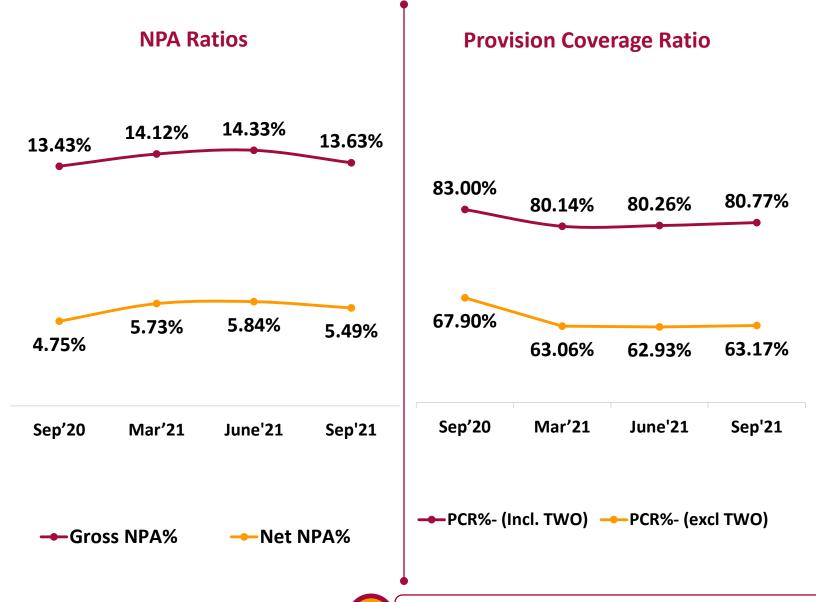
Balance Sheet

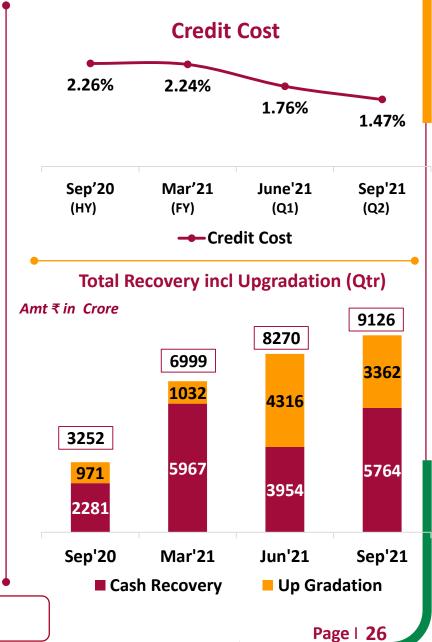
| SI. | Parameters | 30 th Sep'20 | 30 th June'21 | 30 th Sep'21 |
|-----|----------------------------------|-------------------------|--------------------------|-------------------------|
| | CAPITAL & LIABILITIES | | | |
| 1 | Capital | 1882 | 2202 | 2202 |
| 2 | Reserves and Surplus | 85075 | 92173 | 93498 |
| 3 | Deposits | 1069747 | 1097649 | 1115373 |
| 4 | Borrowings | 45731 | 35647 | 33623 |
| 5 | Other Liabilities and Provisions | 24691 | 20861 | 21212 |
| | Total Liabilities | 1227126 | 1248532 | 1265907 |
| | ASSETS | | | |
| 1 | Cash and Balances with RBI | 68593 | 47030 | 51298 |
| 2 | Balances with Banks | 35205 | 74629 | 95887 |
| 3 | Investments | 391754 | 381862 | 363626 |
| 4 | Loans & Advances | 652663 | 661289 | 673226 |
| 5 | Fixed Assets | 10853 | 10887 | 10827 |
| 6 | Other Assets | 68058 | 72835 | 71044 |
| | Total Assets | 1227126 | 1248532 | 1265907 |



Asset Quality Ratios







4

Asset Quality



Movement of NPA



| SI. | Parameters | Q2 FY'21 | HY'21 | Q4 FY'21 | FY 21 | Q1 FY'22 | Q2 FY'22 | HY'22 |
|-----|---|----------|--------|----------|--------|----------|----------|--------|
| 1 | NPA as at the beginning of Year/Quarter | 101849 | 105165 | 94479 | 105165 | 104423 | 104076 | 104423 |
| 2 | Cash Recovery | 2281 | 3218 | 5967 | 11442 | 3954 | 5764 | 9167 |
| | Out of (2) Recovery in written-off A/cs | 788 | 1013 | 1150 | 2498 | 998 | 1122 | 2120 |
| 3 | Up-gradation | 971 | 1342 | 1032 | 2363 | 4316 | 3362 | 5441 |
| | Cash Recovery & Up-gradation | 3252 | 4560 | 6999 | 13805 | 8270 | 9126 | 14608 |
| 4 | Write Off | 4555 | 8675 | 7228 | 15877 | 2247 | 3736 | 5982 |
| 5 | Total Reduction (2+3+4) | 7807 | 13235 | 14228 | 29682 | 10516 | 12862 | 20590 |
| 6 | Fresh Addition | 2271 | 4384 | 24172 | 28940 | 10168 | 9077 | 16458 |
| | -Fresh slippages | 703 | 2363 | 23185 | 25001 | 8241 | 7620 | 13299 |
| | -Debits in existing NPA A/cs | 1568 | 2021 | 987 | 3939 | 1927 | 1457 | 3159 |
| 7 | Gross NPAs at end of the period | 96314 | 96314 | 104423 | 104423 | 104076 | 100291 | 100291 |
| 8 | Eligible Deductions incl. Provisions | 65394 | 65394 | 65848 | 65848 | 65495 | 63357 | 63357 |
| 9 | Net NPAs | 30920 | 30920 | 38576 | 38576 | 38581 | 36934 | 36934 |



Asset Classification: Global Advances Amt ₹ in Crore Policy



| CI | Dawa wa atawa | Sep' | 20 | 0 June'21 | | | ' 21 | YoY Va | riation |
|------------|---------------------|--------|--------|-----------|--------|--------|-------------|--------|---------|
| SI. | Parameters | O/S | Share% | O/S | Share% | o/s | Share% | Amt. | Var. % |
| 1 | Standard | 620610 | 86.57% | 621960 | 85.67% | 635434 | 86.37% | 14824 | 2.4% |
| 2 | Gross NPA | 96314 | 13.43% | 104076 | 14.33% | 100291 | 13.63% | 3977 | 4.1% |
| 2 a | Sub-Standard | 9067 | 1.26% | 24792 | 3.41% | 24949 | 3.39% | 15882 | 175.2% |
| 2b | Doubtful | 67518 | 9.42% | 57985 | 7.99% | 54448 | 7.40% | -13070 | -19.4% |
| 2c | Loss | 19729 | 2.75% | 21299 | 2.93% | 20894 | 2.84% | 1165 | 5.9% |
| | Total Advances(1+2) | 716924 | 100% | 726036 | 100% | 735724 | 100% | 18800 | 2.6% |

Asset Quality



NPA Classification & Fresh Slippage: Sector Wise



Amt ₹ in Crore

| CI | Davamatava | Sep | o'20 | Ma | r '21 | Jun | e '21 | Se | p'21 |
|-----|---------------------------|-------|--------|--------|--------------|--------|--------------|--------|--------|
| SI. | Parameters | GNPA | GNPA% | GNPA | GNPA% | GNPA | GNPA% | GNPA | GNPA% |
| 1 | Retail Loans | 3997 | 3.07% | 7167 | 5.26% | 7833 | 5.92% | 6880 | 5.15% |
| | Out of Which, | | | | | | | | |
| 1a | Housing | 2127 | 2.53% | 3766 | 4.41% | 4391 | 5.23% | 3817 | 4.55% |
| 1b | Car/Vehicle | 420 | 4.72% | 575 | 5.58% | 601 | 5.96% | 559 | 5.13% |
| 1c | Personal Loan | 153 | 1.7% | 245 | 2.29% | 284 | 2.75% | 264 | 2.51% |
| 2 | Agriculture (PS+NPS) | 17410 | 14.00% | 22201 | 19.61% | 23384 | 18.21% | 23658 | 17.67% |
| 3 | MSME | 19445 | 15.94% | 26859 | 21.32% | 28145 | 23.23% | 26971 | 21.66% |
| 4 | Corporate & Others | 53026 | 16.60% | 46183 | 13.42% | 42730 | 13.09% | 40974 | 12.63% |
| 5 | Domestic NPA (1+2+3+4) | 93878 | 13.46% | 102410 | 14.24% | 102092 | 14.42% | 98484 | 13.76% |
| 6 | Overseas NPA | 2436 | 12.44% | 2013 | 9.93% | 1984 | 11.05% | 1807 | 9.07% |
| 7 | Global NPA (5+6) | 96314 | 13.43% | 104423 | 14.12% | 104076 | 14.33% | 100291 | 13.63% |

| SECTOR WISE SLIPPAGE | | | | | | | | |
|--------------------------|------|------|--|--|--|--|--|--|
| Fresh Slippage SECTOR | | | | | | | | |
| SECTOR | Q1 | Q2 | | | | | | |
| RETAIL | 1548 | 650 | | | | | | |
| AGRI | 2149 | 1384 | | | | | | |
| MSME | 3122 | 1555 | | | | | | |
| OTHER | 1422 | 4031 | | | | | | |
| | | | | | | | | |
| TOTAL | 8241 | 7620 | | | | | | |



NPA Classification: Industry Wise



| | | June | e '21 | Sep'21 | | |
|-----|--|-------|------------------------|--------|------------------------|--|
| SI. | Diversified Industry Portfolio (Excl. TWO) | GNPA | % of Total Industry | GNPA | % of Total Industry | |
| 1 | Infrastructure | 13768 | 13.8% | 13707 | 12.9% | |
| | -Energy | 4537 | 11.1% | 4472 | 10.9% | |
| | -Tele-Communication | 3381 | 19.3% | 3376 | 21.6% | |
| | -Roads & Ports | 4088 | 11.5% | 4449 | 11.9% | |
| | -Other Infra | 1762 | 29.7% | 1410 | 11.6% | |
| 2 | Basic Metal & Metal Products | 2914 | 13.8% | 2727 | 12.6% | |
| | -Iron & Steel | 1672 | 9.3% | 1418 | 7.7% | |
| 3 | Textiles | 3360 | 26.2% | 3443 | 28.0% | |
| 4 | Food Processing | 5190 | 27.1% | 5172 | 27.7% | |
| 5 | Chemical & Chemical Products | 1127 | 12.5% | 540 | 6.0% | |
| 6 | Other Industries | 20127 | 36.0% | 17681 | 33.1% | |
| | Total | 46486 | 21.4% | 43270 | 19.6% | |

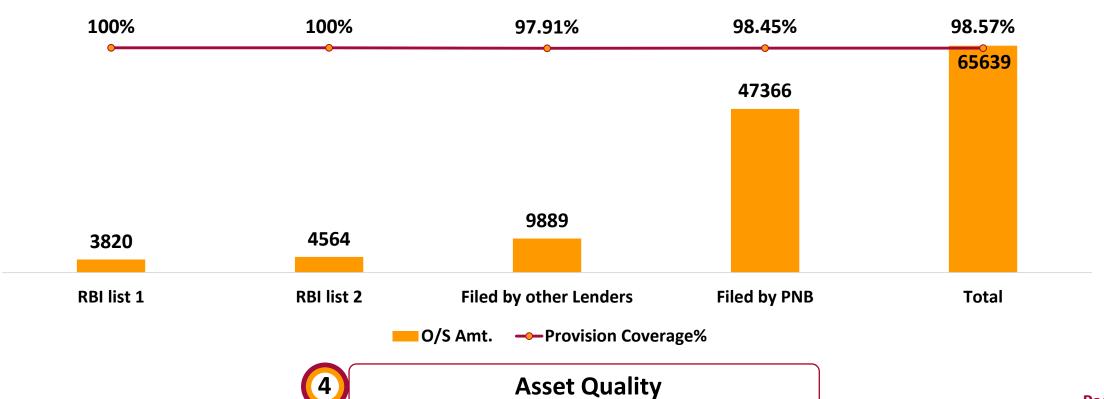


Exposure to NCLT accounts: 30th Sep 2021



Amt ₹ in Crore

| SI. | Parameters | Accounts | Balance | Provision | PCR% |
|-----|-----------------|----------|---------|-----------|--------|
| 1 | RBI list 1 | 4 | 3820 | 3820 | 100% |
| 2 | RBI list 2 | 9 | 4564 | 4564 | 100% |
| 3 | Filed by PNB | 135 | 9889 | 9682 | 97.91% |
| 4 | Filed by Others | 368 | 47366 | 46632 | 98.45% |
| 5 | Total | 516 | 65639 | 64699 | 98.57% |





Standard Restructured Advances



Amt ₹ in Crore

| SI | Movement of Std. Restructured Advances | Sep'20 (HY) | Mar'21 (FY) | June'21 (Qtr) | Sep'21 (HY) |
|----|--|----------------|----------------|------------------|----------------|
| Α | Opening Balance | 2236 | 2236 | 2372 | 2372 |
| В | Total Addition | 115 | 794 | 33 | 1199 |
| 1 | Fresh Restructuring | 89 | 773 | 33 | 1198 |
| 2 | Up-gradation | 26 | 21 | 0 | 1 |
| С | Reduction | 12 | 658 | 49 | 149 |
| 1 | In eligible | 6 | 16 | 36 | 36 |
| 2 | Down-gradation to NPA | 0 | 19 | 9 | 111 |
| 3 | Exit/Failure | 6 | 623 | 4 | 2 |
| | Closing Balance (A+B-C) | 2239 | 2372 | 2356 | 3422 |

| SI. | Sector wise Std. Restructured | Sep' 21 |
|-----|-------------------------------|---------|
| Α | Agriculture & Allied | 2295 |
| В | MSME | 61 |
| С | Corporate & Others | 1066 |
| | Total | 3422 |



Position of SMA Accounts



(> Rs. 5 Crore)

Amt ₹ in Crore

| As on | Gross Global Advances | SMA 2 | SMA 2 as a % of Gross Global Advances |
|---------|-----------------------|-------|--|
| Mar'21 | 739407 | 13708 | 1.85% |
| June'21 | 726036 | 12524 | 1.72% |
| Sep'21 | 735724 | 9654 | 1.31% |

Sector Wise Position – as on 30.09.2021

| CATEGORY | Domestic Advances | SMA 2 | SMA 2 as a % of Advances |
|-------------------------|-------------------|-------|--------------------------|
| Agriculture | 133867 | 798 | 0.60% |
| MSME | 124528 | 2533 | 2.03% |
| Retail | 132890 | 239 | 0.18% |
| Corporate & Others | 324514 | 6084 | 1.87% |
| Total Domestic Advances | 715799 | 9654 | 1.35% |





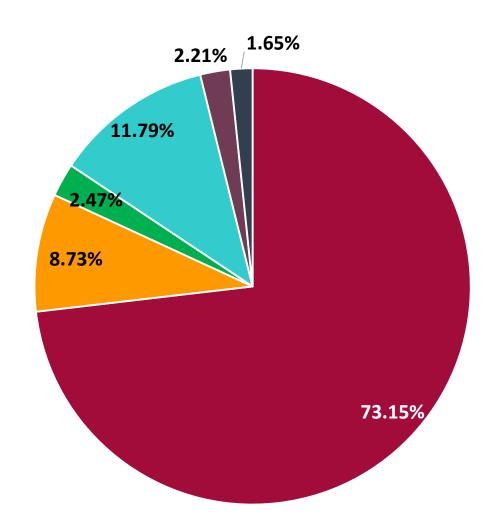
Share holding Pattern: 30th September 2021



Amt ₹ in Crore



- FIs/Banks/Insurance
- Mutual Funds
- Resident Individual
- **FIIs**
- Others

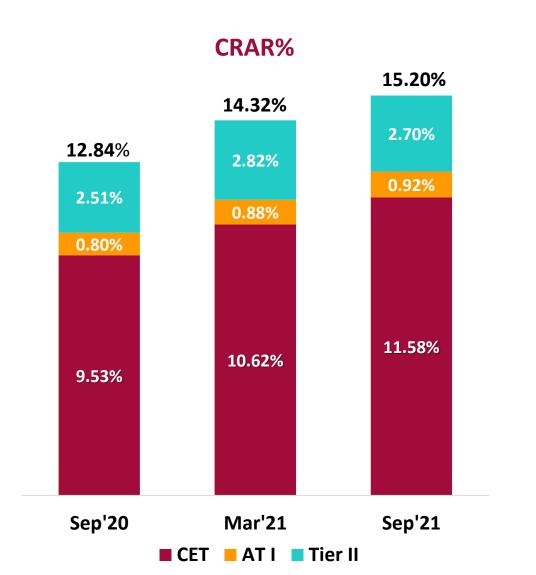




Capital Adequacy



| SI. | Parameters | Sep'20 | Mar'21 | June'21 | Sep'21 |
|-----|----------------------|--------|--------|---------|--------|
| 1 | Tier I | 64107 | 69713 | 73330 | 73915 |
| | Common Equity | 59166 | 64351 | 67955 | 68503 |
| | Additional Tier I | 4941 | 5362 | 5376 | 5412 |
| 2 | Tier II | 15625 | 17145 | 15970 | 15941 |
| 3 | Total (Tier I+II) | 79732 | 86858 | 89300 | 89856 |
| 4 | Risk-weighted Assets | 620755 | 606585 | 587813 | 591217 |
| | | | | | |
| 1 | Tier I % | 10.33% | 11.50% | 12.47% | 12.50% |
| | Common Equity % | 9.53% | 10.62% | 11.56% | 11.58% |
| | Additional Tier I % | 0.80% | 0.88% | 0.91% | 0.92% |
| 2 | Tier II % | 2.51% | 2.82% | 2.72% | 2.70% |
| 3 | Total (Tier I+II) % | 12.84% | 14.32% | 15.19% | 15.20% |







Capital Optimization





| SI. | Parameters | Sep'20 | Mar'21 | June'21 | Sep'21 | YoY Variation |
|-----|-----------------------------------|--------|---------------|---------|--------|---------------|
| 1 | Credit RWA | 499014 | 490310 | 474391 | 476363 | -4.5% |
| | Of which Credit RWA (Domestic FB) | 370138 | 366545 | 354699 | 352620 | -4.7% |
| 2 | Market RWAs | 56188 | 50722 | 43795 | 45227 | -19.5% |
| 3 | Operational RWAs | 65553 | 65553 | 69628 | 69628 | 6.2% |
| 4 | Total RWAs | 620755 | 606585 | 587813 | 591217 | -4.8% |
| 5 | Global Credit Exposure | 865432 | 905762 | 889481 | 909281 | 5.1% |
| 6 | Credit Exposure (Domestic FB) | 767683 | 807704 | 797766 | 807504 | 5.2% |
| 7 | RWA/Advances | 71% | 67% | 66% | 65% | |
| 8 | Credit RWA Density (Domestic FB) | 48% | 46% | 44% | 44% | |
| 9 | Total NFB O/S | 70752 | 66631 | 64730 | 66570 | -5.9% |
| 10 | NFB RWA | 30754 | 28315 | 26875 | 26019 | -15.4% |
| 11 | Leverage Ratio | 4.11 | 4.37 | 4.64 | 4.59 | |

| SI. | Concentration Risk | Sep'20 | June'21 | Sept'21 |
|-----|---|--------|---------|---------|
| 1 | Exposure to Top 20 Borrowers as % of Total Exposure | 15.38% | 15.31% | 16.59% |
| 2 | Exposure to Top 10 Groups as % of Total Exposure | 12.13% | 11.72% | 11.91% |



Distribution Network & Social Media Presence





Branches (Domestic) 10528



ATM 13506



BCs 12478 1371899

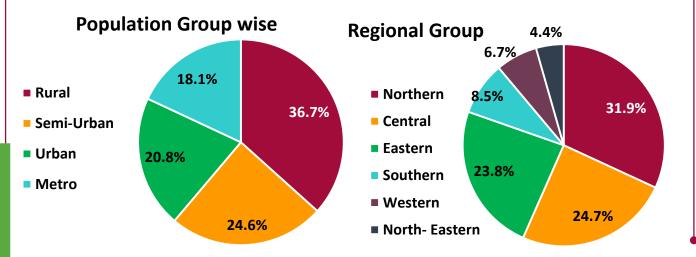
YoY 1: 48.69%

77069

YoY **1**: 23.18%

International Branches: 1. Hong Kong 2. Dubai

Branch Presence Across India





253500

YoY : 57.26%



YoY 1: 58.43%



YoY1: 76.28 %



7000



Digital Initiatives



Instant Saving Account opening through STP



Introduction of Virtual Debit Cards

Co- Discounting Partnership with Ecommerce Players





SAMPARK Campaign launched for PNB ONE & Debit Card Penetration

Digital e-Mudra (Shishu Loans)







Improved service assurance across digital channels

Partnership with Loan Marketplaces for Sourcing of Leads



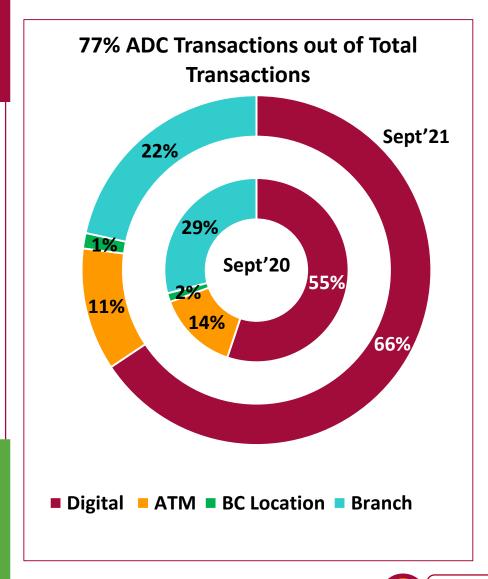


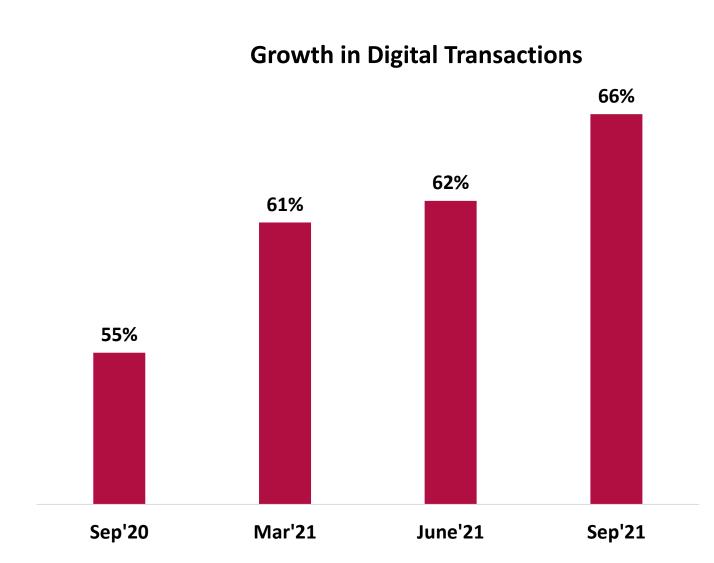
Launched Pre-approved Personal Loan



Digital Transactions





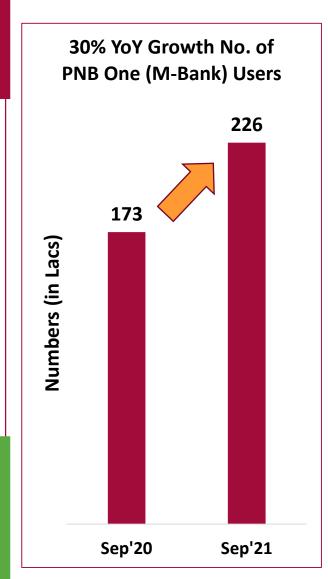


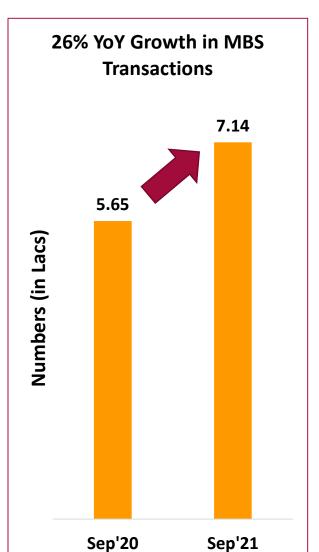
Network, Digitalization & FI

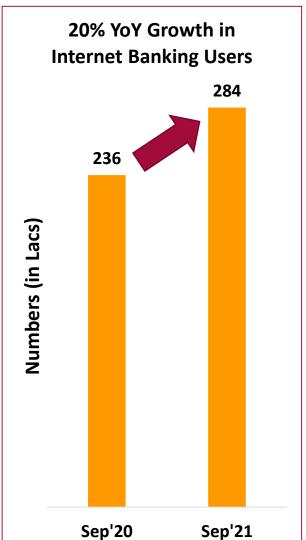


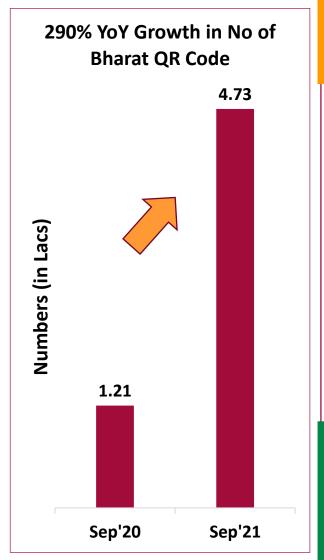
Augmenting Digital Base









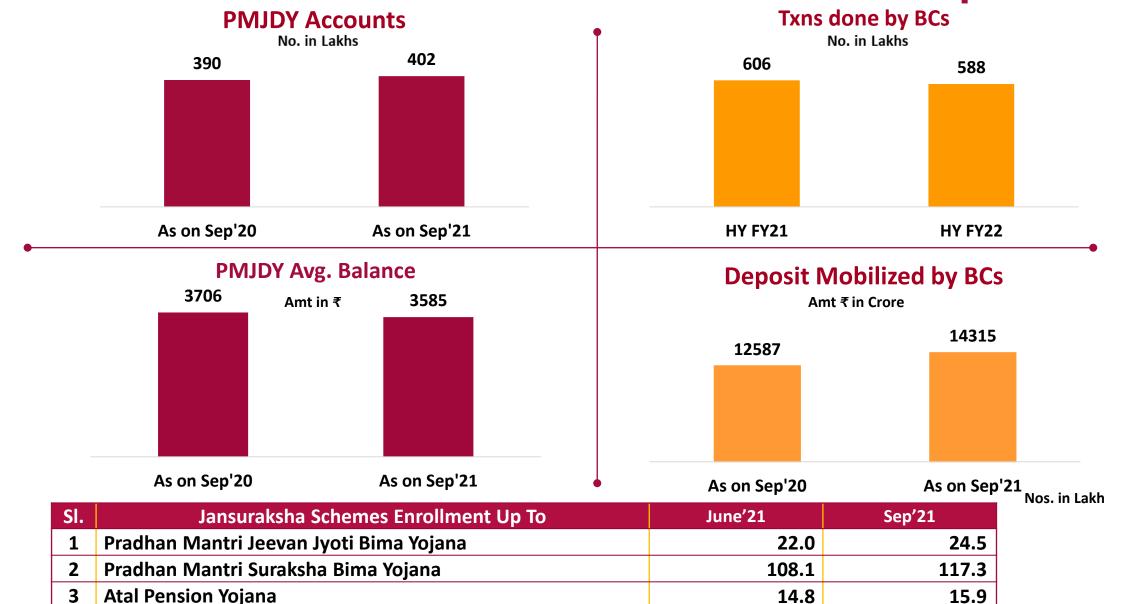


6

6 Network, Digitalization & FI



Financial Inclusion: Profitable Business Proposition



6 Network, Digitalization & FI



Performance of Subsidiaries, Joint Venture and Associates



(Amount in INR Crore)

| Туре | Name of the entity | Country of Incorporation | Proportion of Ownership% | Results (3/6/9/12 M) | Total Income | Total Expenses | Gross Profit | Net Profit |
|------------------|--|--------------------------|-----------------------------|-------------------------|-----------------|-------------------|-----------------|------------|
| Associates | PNB Housing Finance Ltd | India | 32.59% | June'21 (3M) | 1693 | 1378 | 315 | 243 |
| Subsidiaries | PNB Investment Services Ltd. | India | 100.00% | June'21 (3M) | 4 | 2 | 2 | 2 |
| Subsidiaries | PNB Cards & Services Limited | India | 100.00% | June'21 (3M) | 0.11 | 0.52 | -0.41 | -0.30 |
| Subsidiaries | PNB Gilts Ltd. | India | 74.07% | June'21 (3M) | 215 | 165 | 50 | 40 |
| Associates | PNB MetLife India Insurance Co. Ltd | India | 30.00% | June'21 (3M) | 1920 | 2065 | -145 | -145 |
| Associates | Canara HSBC OBC Life Insurance Co. Ltd | India | 23.00% | Sept'21 (6M) | 2966 | 3105 | -139 | -139 |
| Subsidiaries | PNB (International) Ltd. (FY: 1 st April to 31 st March) | UK | 100.00% | Mar'21 (12M) | 177 | 150 | 27 | -75 |
| Associates | India SME Asset Reconstruction Co. Ltd | India | 20.90% | June'21 (3M) | 2 | 5 | -3 | -3 |
| Subsidiaries | Druk PNB Bank Ltd. (FY: 1st January to 31st December) | Bhutan | 51.00% | Dec'20 (12M) | 123 | 95 | 28 | 6 |
| Joint Venture | Everest Bank Ltd. (FY: 16 th July to 15 th July) | Nepal | 20.03% | April'21 (9M) | 605 | 471 | 134 | 94 |



Performance of RRBs



| Consolidated Position | Mar'20 | Mar'21 | June'21 |
|------------------------|--------|--------|---------|
| Business | 161918 | 175191 | 174903 |
| Loans and advances | 57445 | 62750 | 61718 |
| Deposits | 104472 | 112440 | 113184 |
| Capital adequacy ratio | 9.41% | 9.95% | 10.17% |

| Consolidated Position | FY 2020 | FY 2021 | Q1 FY22 |
|-----------------------|---------|---------|---------|
| Operating profit | 1648 | 2870 | 964 |
| Net Profit | -472 | 481 | 340 |

RRBs:

1.DBGB: Dakshin Bihar Gramin Bank, Patna

2.SHGB: Sarva Haryana Gramin Bank, Rohtak

3.HPGB: Himachal Pradesh Gramin Bank, Mandi

4.PGB: Punjab Gramin Bank, Kapurthala

- 5. PUPGB: Prathama Uttar Pradesh Gramin Bank, Moradabad
- 6. TGB- Tripura Gramin Bank
- 7. MRB- Manipur Rural Bank
- 8. AGVB- Assam Gramin Vikash Bank
- 9. BGVB- Bangiya Gramin Vikash Bank





Awards for Excellence



Runner up under Theme 3 Institutionalizing Prudent Banking

EASE 3.0 AWARDS

Amongst Top 3 Banks in Improvement from March baseline

Runner up
under Theme 4
Governance and
Outcome Centric HR

The Asian Banker Financial Technology Innovation Award 2021

"Best Core-banking Technology Implementation."



Rajbhasha Kirti Award for the year 2020-21

NABARD'S "SPECIAL COMMEMORATIVE AWARD" for Overall Performance in the Field of Agriculture Credit, Micro Finance, Financial Inclusion and Technology Adoption.



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Note: "All financial numbers in the presentation are from Audited Financials or Limited Reviewed financials or based on Management estimates."



Thank You!