## **Navin Fluorine International Limited**





# Result Update Presentation Q1 FY15



#### Safe Harbor

This presentation and the accompanying slides (the "Presentation"), which have been prepared by Navin Fluorine International Limited (the "Company"), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

Certain matters discussed in this Presentation may contain statements regarding the Company's market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company's ability to successfully implement its strategy, the Company's future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company's market preferences and its exposure to market risks, as well as other risks. The Company's actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third party statements and projections.





#### NFIL - An Introduction

Largest
Integrated
Specialty
Fluoro-chemical
Company in
India

- Diversified portfolio of advanced fluorine derivatives with wide range of applications
- Business Segments Refrigerants, Inorganic Fluorides,Specialty Fluoro Chemicals & CRAMS
- Manufacturing facilities at Surat, Gujarat & Dewas,
   Madhya Pradesh
- Strong clientele including several Fortune 500 companies
- Accredited with ISO 9001, ISO 14001, OSHAS 18001
- \* "Responsible Care" certification under implementation

Revenue

Rs. 130 Crs.

**EBITDA** 

**Rs. 12 Crs.** 

PAT Rs. 8 Crs.

"Fluorination, your partner for life.





#### **Business Segments**

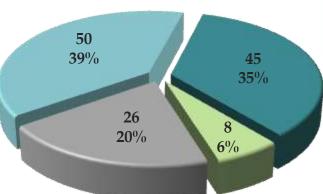
Refrigerant Gases



Revenue: Q1 FY15 [Rs. 130 Crs.]

**Specialty Chemicals** 

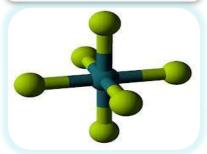




Inorganic Fluorides



CRAMS







# **Standalone Profitability Statement - Q1 FY15**

Rs. Crs.	Q1 FY15	Q1 FY14	YoY%	Q4 FY14	QoQ%
Revenue	130	115	13%	124	5%
Raw Material	65	56		61	
Employee Expenses	17	13		12	
Other Expenses	36	27		38	
EBITDA	12	18	(31%)	13	(8%)
Margin	9.4%	15.6%		10.7%	
Other Income	4	6		13	
Interest & Finance Charges	0	1		2	
Depreciation	4	5		5	
PBT	11	18		20	
Tax	3	5		2	
Profit After Tax	8	13	(37%)	18	(53%)
Margin	6.5%	11.7%		14.6%	





# Greenfield Facility at Dahej for Specialty Chemicals

- Facility for value-added Fluoro-Organics
- ❖ Initial investment, including site development, ∼Rs. 120 Crs
- Site Development and regulatory approvals under process
- Expected to come on-stream by FY16



Bhoomi Pujan at Dahej





## **Strong Investments portfolio**

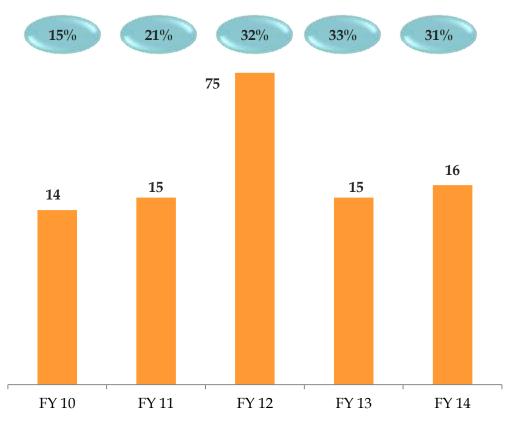
- Investment of Rs. 263Crs.
  - Investment in Debt Mutual Fund & FMP of Rs.151 Crs.
  - Investment in Properties of Rs. 47 Crs.
- Generated Income of Rs. 4 Crs in Q1 FY15
  - Rental Income Rs.3 Crs
  - Treasury Income Rs.1 Crs
- Strong Cash & Cash Equivalents
  - Deployment in Revenue Earning Instruments
  - War Chest to be used for various business opportunities





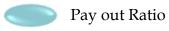
## **Dividend History**

#### Dividend Per Share (Rs.)



#### **Consistent Dividend Payout**

- Continuous Dividend since last 10 years
- Special Dividend of Rs.60 per share in FY 12
- Payout Ratio of more than 30% in last 3 years







#### **Contact**

#### For further information, please contact:

Company:	Investor Relations Advisors :
Navin Fluorine International Ltd. CIN: L24110MH1998PLC115499	Strategic Growth Advisors Pvt. Ltd. CIN: U74140MH2010PTC204285
Mr. Partha Roychowdhury Chief Financial Officer	Ms. Sanjita Ghosh / Mr. Shogun Jain
partha.roychowdhury@nfil.in	gsanjita@sgapl.net / jshogun@sgapl.net
www.nfil.in	www.sgapl.net



