

RAMKRISHNA FORGINGS LIMITED

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CIN NO. : L74210WB1981PLC034281

Date: 12th August 2017

The Listing Department Bombay Stock Exchange PJ Towers Dalal Street Mumbai – 400 001 <u>BSE SCRIP CODE: 532527</u>	The Listing Department National Stock Exchange of India Limited "Exchange Plaza" C-1, Block G Bandra- Kurla Complex, Bandra (E) Mumbai- 400051 <u>NSE SYMBOL: RKFORGE</u>
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Dear Sir / Madam,

Sub: Presentation

Please find attached the Presentation with reference to the results for the Quarter ended 30th June 2017.

Kindly acknowledge receipt of the same and oblige.

Thanking You,

Yours truly,
For Ramkrishna Forgings Limited

Rajesh Mundhra
Company Secretary

Encl. As above

WORKS

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RAMKRISHNA FORGINGS LIMITED

EARNING Q1 FY17

August
2017



Stock Code: **BSE: 532527** | **NSE: RKFORGE**
BLOOMBERG: RMKF:IN | **Reuters: RKFO.NS**

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Q1 FY18

READY FOR THE

LAUNCH

WHAT HELPED US TO ACHIEVE BETTER Q1- FY 18



Decrease in
Processing
Charges by
72 bps

Decrease in
Employee Cost by
110 bps

Decrease in
Interest by
122 bps

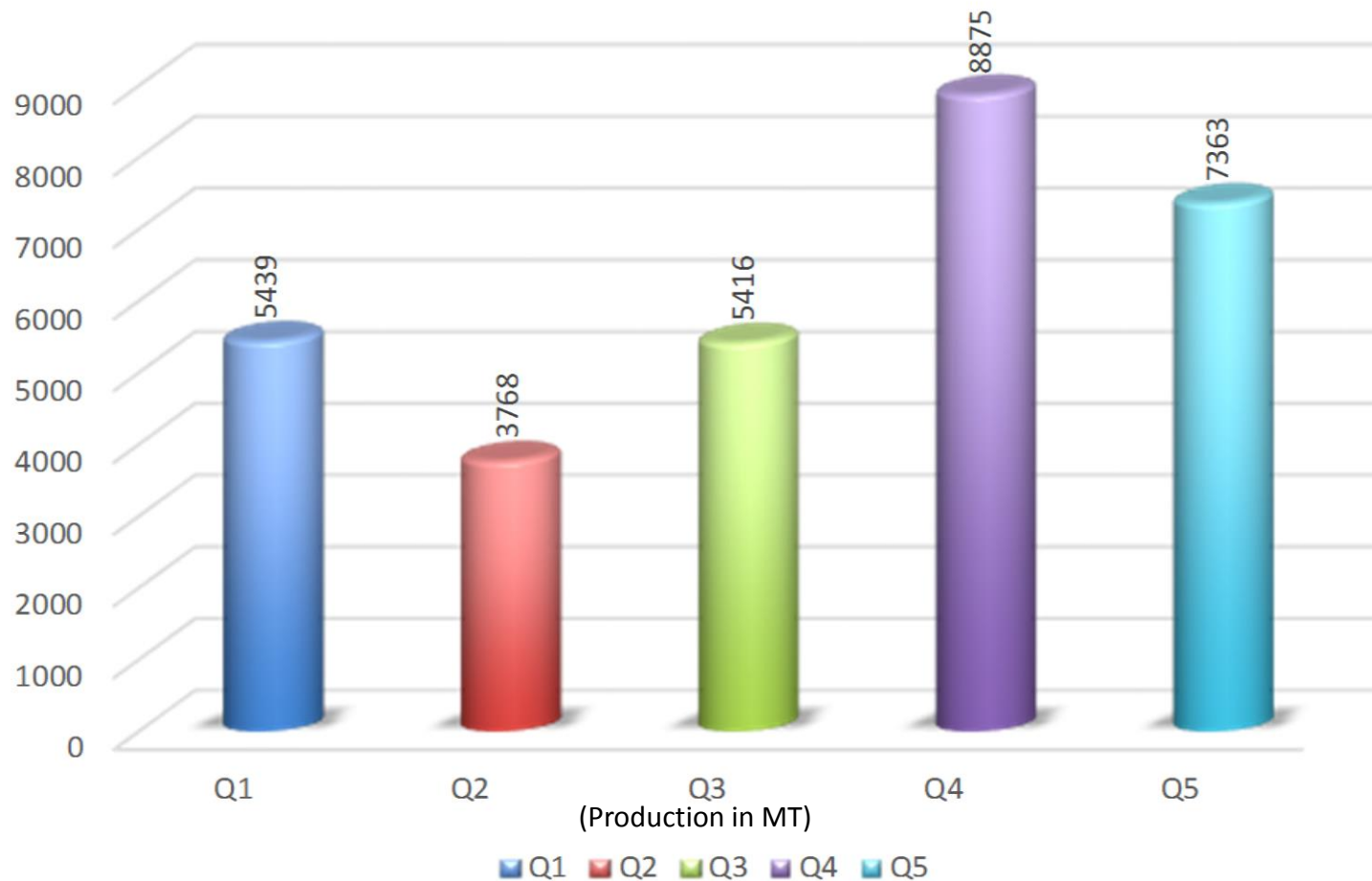
Note: change on YoY basis

Precision Rules Production

RAMKRISHNA FORGINGS LIMITED

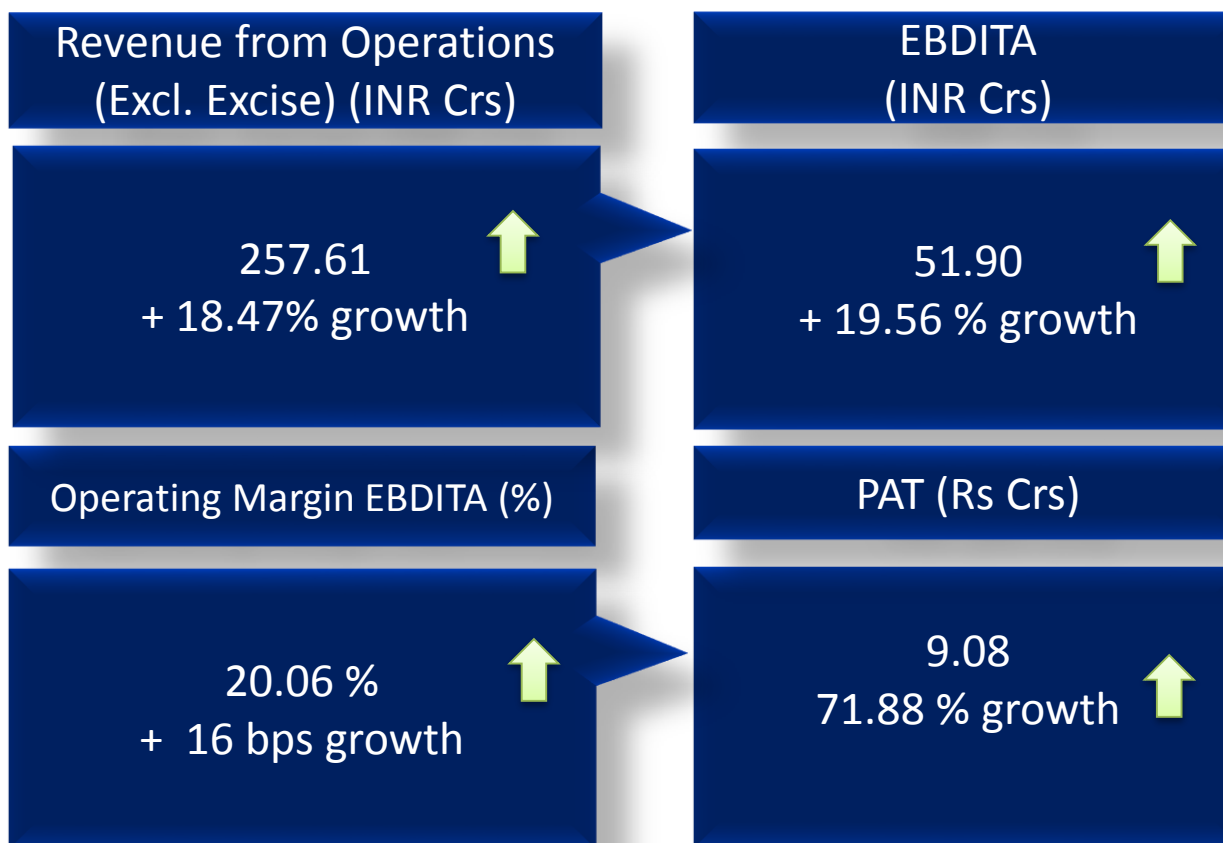
**RKFL, we are determined to bring in
utmost operational efficiency and
creating Shareholder Value**

PERFORMANCE OF PRESS PLANT



Q1 FY18 PERFORMANCE

This is what we have to show for our commitment to
PERFORM



Note: % change of YoY basis

**Why we
did well?**

- Controlled processing charges, finance & employee cost.

**We could
have done
better?**

- Pass through for hardening in raw material prices yet to happen in discussion with OEM.
- Impact of GST in month of June.

Tonnage & Revenue Details



Particulars	Q1FY18	Q1FY17	% Change
Total Tonnage (in Tons)	23010	21165	8.72
Domestic Tonnage	15345	15802	(2.89)
Export Tonnage	7665	5363	42.92
Total Revenue (Excl. excise) (INR in Cr)	258.73	218.18	18.59
Domestic Revenue	147.92	141.02	4.89
Export Revenue	103.42	70.06	47.62
Other operating Income	6.27	6.37	(1.57)
Other Income	1.12	0.73	53.42

Income Statement



(Rs in Cr)

Particulars	Q1		
	Current Year	Last Year	% Change
Total Operating Revenue (net of Excise Duty)	257.61	217.45	↑ 18.47
EBIDTA	51.90	43.41	↑ 19.56
EBDITA/Net TOI	20.06	19.90	
Interest	18.54	18.29	1.34
Depreciation	19.46	18.05	7.84
PBT	13.90	7.07	↑ 96.53
PAT	9.08	5.28	↑ 71.88
EPS (Rs)	3.17	1.84	

ENCOURAGING OUTLOOK

ENCOURAGING – Economic and Internal Factors



Improvement in the demand of Class 8 Trucks in North American Market



Enrichment of the product mix with leading OEM customers



Domestic CV industry in revival phase reflecting good demand and forecast for coming quarters



Encouraging response for OEM in Europe



Received sample approvals for 124 new items as on 30-June-17, out of which 75 items are for leading OEM's in India and 49 items towards export



Initiated development for 60 items as on 30-June-17, out of which 35 items are for leading OEM's in India and 25 items are towards export.

We are happy to serve you

Thank You!





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