

Datamatics Global Services Limited

Knowledge Centre, Plot 58, Street No. 17, MIDC,
Andheri (East), Mumbai 400 093, INDIA.
Tel. : + 91 (22) 6102 0000/1/2
Fax: + 91 (22) 2834 3669



Press Release
For Immediate Release

Datamatics Global Services FY13 consolidated revenues up 24.5% YoY at Rs. 550 crore PAT stands at Rs 31.46 crore, dividend of Rs 1 per share

FY13 Results Media Release

BSE Code:532528

FY13 Sales: Rs. [550]crore

FY13 EBIDTA: Rs. [56.76]crore

Headquartered in Mumbai (India), with 32 offices globally which include India, US, UK, Germany, Switzerland, Sweden, Bosnia, Australia, Singapore and Mauritius

Industries served - Banking & Finance, Insurance, Publishing, Manufacturing, Research and Retail.

Caters to Business processes - F&A, Enterprise Document Management, Portal Management, Publishing Solutions, Application Development, Support & Testing, Data warehousing & Analytics, Engineering & Embedded solutions, Billing solutions, Enterprise Content etc.

Partners several fortune 500 companies and has undertaken alliances with leading companies like – IBM, Microsoft etc.

For more information:

Varad Kamini Arora

Head - Corporate Communications
Datamatics Global Services Limited
varad.kamini@datamatics.com

Rohit Yagnik, Fortuna PR

+91 9833807272

rohit@fortunapr.in

Mumbai, May 24, 2013: Datamatics Global Services (DGSL), the global Information Technology (IT) and Knowledge Process Outsourcing (KPO) organization partnering several fortune 500 companies globally for delivering next-generation business solutions today announced the financial results for the fourth quarter and full year ended as on March 31, 2013.

Q4FY13 Performance – Consolidated basis

- Revenues increased by 27.17% to Rs 149.67 crore as compared to Rs. 117.69 crore in the corresponding period ended March 31, 2013.
- EBIDTA during the quarter stood at Rs 13.99 crore as compared to Rs. 11.04 crore in the corresponding quarter ended March 31, 2012.
- Net profit after minority interest stood at Rs 3.98 crore compared to Rs. 4.72 crore in the corresponding quarter ended March 31, 2013.
- Earnings per share stood at Rs. 0.67 for quarter ended March 31, 2013.

FY13 Performance – Consolidated basis

- Revenues increased by 24.5% to Rs.550 crore for the financial year ended March 31, 2013 compared to Rs. 441.89 crore for the corresponding period ended March 31, 2012.
- EBIDTA for the year stood at Rs. 56.76 crore, a 10.2% rise compared to Rs. 51.52 crore in the corresponding period ended March 31, 2012.
- EBIDTA margin decreased by 130 bps to 10.4% as compared to 11.7% in the corresponding period ended March 31, 2012.
- Net profit after minority interest stood at Rs 26.82 crore as compared to Rs. 26.72 crore in the corresponding period ended March 31, 2012.
- Earnings per share stood at Rs. 4.55 in FY13 as compared to Rs. 4.53 in the corresponding period ended March 31, 2012.

Business Developments

- Datamatics entered into a strategic partnership with Netherland-based Dutch Adminfactory in March 2013. The partnership is aimed at empowering the senior level professionals in the Finance & Accounts departments of large and growing corporates/ ICT projects in international companies through designing processes for advising

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them on various new trends and their execution.

- Datamatics emerged as a double winner at iiGlobal's **4th Annual Women Leaders in India Awards** in April 2013. Varad K. Arora, Marketing Communications Head at Datamatics was awarded with the '**Leading Woman Chief Marketing Officer**' award and Divya Kumat, Vice President– Legal & Company Secretary won the award for '**Leading Woman Owned Innovative Project**'.

Management comment

Commenting on the annual performance, Mr. Rahul Kanodia, Vice Chairman & CEO, Datamatics Global Services said, "Despite the uncertainty in the global economic environment, we have achieved a decent growth and going forward we plan to focus towards diversifying our revenue stream by penetrating deeper into existing markets."

About Datamatics Global Services

Datamatics, a trusted partner to several Fortune 500 Companies is a global provider of Information Technology (IT) and Knowledge Process Outsourcing (KPO) and Consulting services. The company provides business aligned next generation solutions to a wide range of industry verticals that help enterprises across the world overcome their business challenges and achieve operational efficiencies. These solutions leverage innovations in technology, knowledge of business processes, and domain expertise to provide clients a competitive edge.

Datamatics specializes in Engineering & Embedded Services, Finance & Accounting Services, Information Management, IT Consulting, IT Services, Publishing Services, Research & Analytics, Smart Document Processing, Billing & Payment Solutions, and Online Retail Solutions.

Datamatics has been conferred with many industry awards globally. A few of them include: In 2012, Datamatics was recognized as the 6th highest growing company by DQ Top 20. The Company was featured in a leading Analyst Firm's "Competitive Landscape: Strategic Document Outsourcing, Asia/Pacific" report. Datamatics has been featured amongst four categories in GS100 list and along with 2 of its clients won the Information Week EDGE awards. For two consecutive years- 2011 & 2010, the Company was also featured amongst the Global Top 10 Mid-Tier Industry Specific BPO Service Providers in the Global Services 100 list. The company was ranked amongst the top 20 leaders in financial services (Insurance, Banking & Markets) by International Association of Outsourcing Professionals (IAOP) in 2011. In 2010, became was the proud recipient of Global HR Strategy Award & HR Leadership Award at Asia's Best Employer Brand Awards 2010. Received HR Super Achiever Award at Asia Pacific HRM Congress in 2009. Datamatics is the first Indian company to have won the International Asia Pacific Quality Award in the Services Category in 2007. 'The Black Book of Outsourcing' ranked Datamatics third amongst document process outsourcing providers globally in 2007 and Top 50 Managed Outsourced Vendors in 2006.

Visit www.datamatics.com for more information.

Safe Harbour

Some of the statements in this update that are not historical facts are forward-looking statements. These forward-looking statements include our financial and growth projections as well as statements concerning our plans, strategies, intentions and beliefs concerning our business and the markets in which we operate. These statements are based on information currently available to us, and we assume no obligation to update these statements as circumstances change. There are risks and uncertainties that could cause actual events to differ materially from these forward-looking statements. These risks include, but are not limited to, the level of market demand for our services, the highly-competitive market for the types of services that we offer, market conditions that could cause our customers to reduce their spending for our services, our ability to create, acquire and build new businesses and to grow our existing businesses, our ability to attract and retain qualified personnel, currency fluctuations and market conditions in India and elsewhere around the world, and other risks not specifically mentioned herein but those that are common to industry.