

October 30, 2025

To,  
**BSE Limited**  
Phiroze Jeejeeboy Towers,  
Dalal Street, Mumbai - 400 001  
**BSE Security Code: 532528**

**National Stock Exchange of India Limited**  
Exchange Plaza, Bandra Kurla Complex,  
Bandra (East) Mumbai 400 051  
**NSE Symbol: DATAMATICS**

**Sub : Investor Presentation on Unaudited Financial Results for Q2FY26**

Dear Sir/Madam

With reference to the captioned subject, please find attached the presentation on the Unaudited Financial Results of the Company for the quarter ended September 30, 2025.

The presentation will also be hosted on the website of the Company [www.datamatics.com](http://www.datamatics.com).

Kindly take the above on your record.

Thanking you,

For **Datamatics Global Services Limited**

**Divya Kumat**  
**President, Chief Legal Officer & Company Secretary**  
**(FCS: 4611)**  
**Encl: a/a**

# Investor Presentation

Q2FY26

An abstract graphic on the right side of the slide. It features a large, solid red shape that tapers from the bottom left towards the top right. Overlaid on this and extending to the right edge is a complex, multi-layered structure of translucent red and orange rectangular blocks and planes, creating a sense of depth and architectural complexity.

**DATAMATICS**



# Disclaimer

This presentation and the following discussion may contain “forward looking statements” by Datamatics Global Services (“DGS” or the Company) that are not historical in nature. These forward looking statements, which may include statements relating to future results of operations, financial condition, business prospects, plans and objectives, are based on the current beliefs, assumptions, expectations, estimates, and projections of the management of DGS about the business, industry and markets in which DGS operates.

These statements are not guarantees of future performance, and are subject to known and unknown risks, uncertainties, and other factors, some of which are beyond DGS’ control and difficult to predict, that could cause actual results, performance or achievements to differ materially from those in the forward looking statements. Such statements are not, and should not be construed, as a representation as to future performance or achievements of DGS.

In particular, such statements should not be regarded as a projection of future performance of DGS. It should be noted that the actual performance or achievements of DGS may vary significantly from such statements.



01

**Company  
at Glance**

02

**Offerings**

03

**Financial  
Performance**

04

**Deal Wins**

05

**Recognition**

# Company at Glance

DATAMATICS



# DATAMATICS

## 50-YEAR JOURNEY

AN ENTIRELY AI-GENERATED  
EXPERIENCE.

WATCH NOW 



## Overview

Datamatics is a **Digital Technologies, Operations, and Experiences** company that enables global enterprises to deploy digital technologies to enhance their productivity and customer experience to create a sustainable competitive advantage.



### Revenue and PAT Growth

Q2FY26 Revenue INR **490** Crore  
**13.9%\*** revenue CAGR and **26.6%**  
PAT (after NCI) CAGR for the last five  
years



### Healthy Financials

Net Cash and Investments  
(Net of Debts)  
INR **509** Crore



### AI-powered Products

TruCap+, TruBot, FINATO,  
TruBI, TruAI, TruDiscovery



### Clientele

**300+** Significant Customers  
Worldwide  
Added **6** new clients in Q2FY26



### Employee Attrition

**7.58%** (For Half Year)

\* CAGR (Excluding Cignex)



## Leadership Team



**RAHUL L. KANODIA**  
VICE CHAIRMAN  
& CHIEF EXECUTIVE  
OFFICER



**SAMEER L. KANODIA**  
DIRECTOR  
& MANAGING DIRECTOR &  
CHIEF EXECUTIVE OFFICER  
OF LUMINA DATAMATICS &  
VICE CHAIRMAN & CEO  
TNQTECH



**DINESH KUMAR VK**  
PRESIDENT & GLOBAL SALES  
HEAD



**MITUL N. MEHTA**  
EXECUTIVE VICE PRESIDENT  
& CHIEF MARKETING OFFICER



**BALA  
GOPALAKRISHNAN**  
PRESIDENT & GLOBAL HEAD -  
DIGITAL TECHNOLOGIES



**NAVIN GUPTA**  
EXECUTIVE VICE PRESIDENT  
& GLOBAL HEAD - DIGITAL  
OPERATIONS



**PRAVEER CHADHA**  
EXECUTIVE VICE PRESIDENT  
& GLOBAL HEAD - DIGITAL  
EXPERIENCES



**SHASHI BHARGAVA**  
EXECUTIVE VICE PRESIDENT  
& HEAD INTELLIGENT  
AUTOMATION PRODUCTS



**ANKUSH AKAR**  
SENIOR VICE PRESIDENT  
& CHIEF FINANCE OFFICER



**DIVYA KUMART**  
PRESIDENT, CHIEF LEGAL  
OFFICER & COMPANY  
SECRETARY



**DR. RIMA CHOWDHURY**  
PRESIDENT, CHIEF HUMAN  
RESOURCES OFFICER & CSR  
LEADER



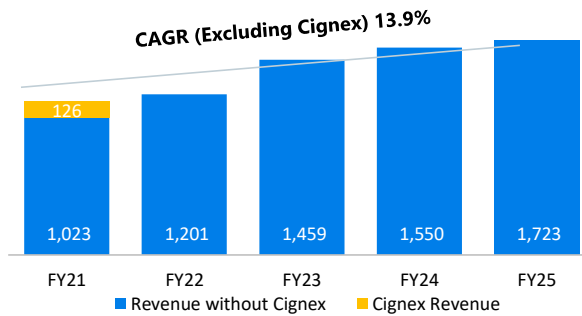
**SANJEET BANERJI**  
EXECUTIVE VICE PRESIDENT  
& HEAD - ARTIFICIAL  
INTELLIGENCE & COGNITIVE  
SCIENCES



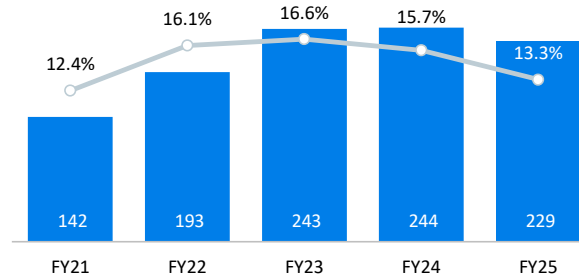
# Key Performance Indicators

(Figures in INR Crore)

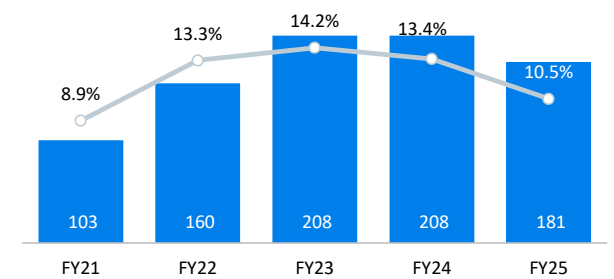
## Revenues



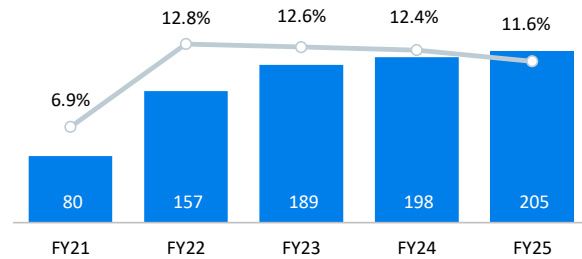
## EBITDA & Margins (%)



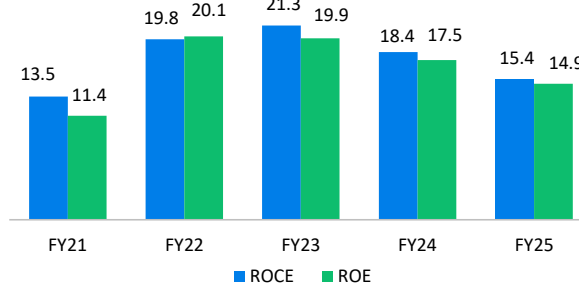
## EBIT & Margins %



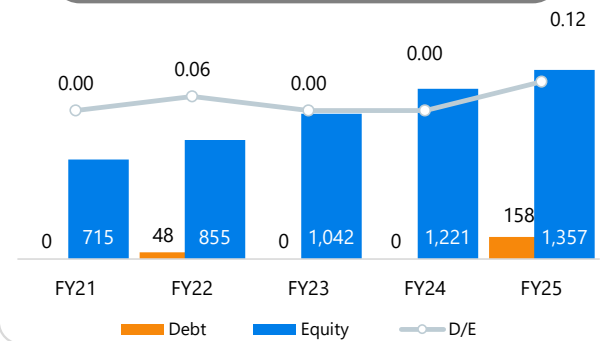
## PAT after NCI & PAT after NCI %



## ROE & ROCE



## Debt / Equity



# Offerings

DATAMATICS

# Deep in Digital

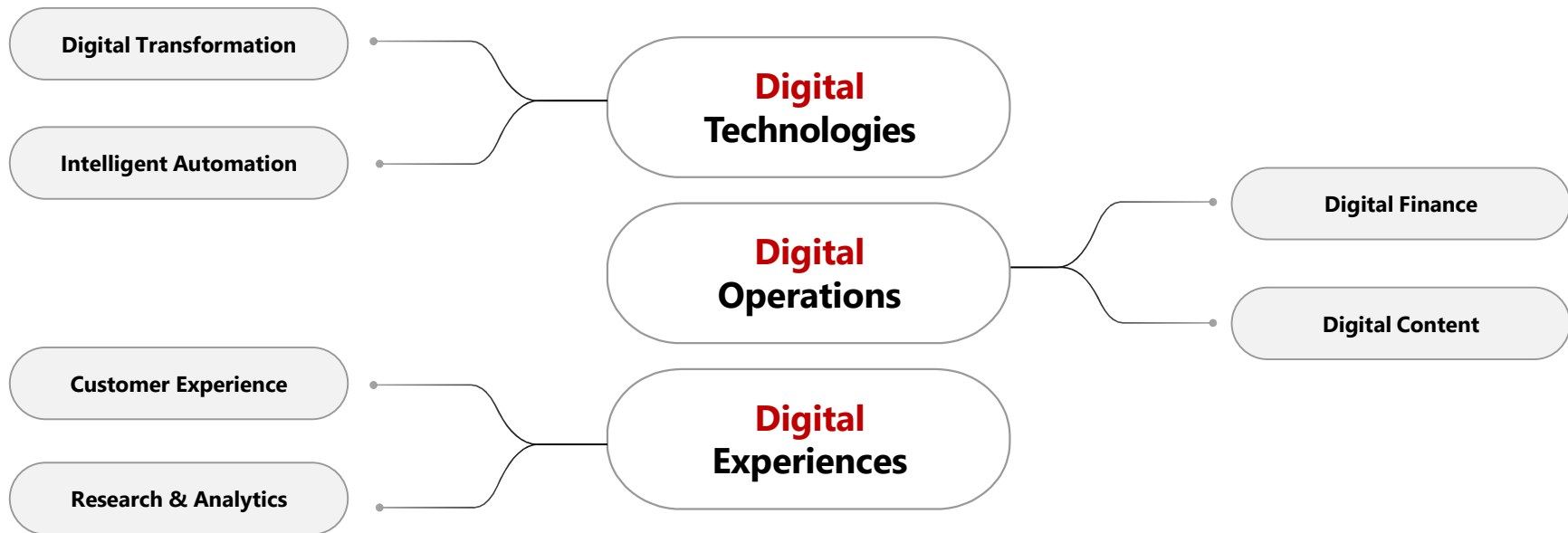


Artificial Intelligence

| Data

| Automation

| Cloud



TruBot

TruCap<sup>+</sup>

TruAI

TruBI

FINATO



## Navigating the Ocean of AI

### AI Services

- AI Strategy & Consulting
- GenAI/ Core AI/ Agentic AI
- AI Solution Development & Integration
- Model Development
- Agentic AI-enabled Transformation
- MS Copilot Integration & Development

### AI Solutions

- Financial Statement Analysis (TruAI)
- Fraud Analytics
- Contract Management
- Credit Risk Analysis (TruAI)
- Video & Image Analytics (KaiVISION)
- Testing Automation (KaiTest)
- Software Development Lifecycle Optimization (KaiSDLC)
- Business Rule Extraction Engine (KaiBRE)
- Digital Interventions for superior CX (SuperCX)

### AI-Powered Products

- TruBot (RPA)
- TruCap+ (IDP)
- TruBI (Business Intelligence)
- FINATO (Finance Transformation)
- TruDiscovery (Knowledge Assistant)

- Delivered 65+ AI projects
- Processing 15M+ balance sheet pages annually
- Small language model & copilot developed in collaboration with Microsoft and Google
- Built AI Agents for Insurance, Banking, and Logistics; enabling autonomous workflow orchestration, smarter decision-making, and enterprise-wide productivity at scale
- 40+ Customers using GenAI powered TruBot, TruCap+, TruBI

### Recognition



One of the first companies globally certified for ISO 42001:2023 for Artificial Intelligence Management System

# Digital Technologies

Enterprises partner with Datamatics for their technology transformation, leveraging the latest digital technology advancements to maximize potential. Datamatics offers deep expertise in Digital Technologies like Data & AI, Cloud, Intelligent Automation, Application Modernization, and low-code/no-code platforms. They enhance enterprise agility by reimagining applications and collaborating with Hyperscalers like Microsoft, Google, and Salesforce to deliver innovative solutions.

"Datamatics was very agile and proactive in their approach and worked as an extended team of Harris Teeter. Datamatics helped us in our Digital Transformation journey by enabling us to go deep in digital with its solutions."

Stephen Ramsey

**Sr. Director, Information Services,  
Harris Teeter**

"Datamatics acts as a key partner in our journey. They look to solve a business problem and not just provide a technical solution. They have helped us scale by learning our processes and this is what sets Datamatics apart. Datamatics will continue to be our valued partner in our digital transformation journey."

David Friedman

**Head of Intelligent Automation Centre of Excellence,  
Ryder Systems**





# Digital Operations

Enterprises partner with Datamatics to transform their mid-office and back-office operations. Through its proprietary platforms, process expertise, and global delivery, it achieves global benchmarks of productivity and operational efficiency. Their digitally augmented platforms are powered by Artificial Intelligence, Intelligent Automation, Smart Workflows and Analytics.

- Powering digital content for 3 of the top 5 Fortune 500 retailers
- Trusted by 9 of the top 10 global publishers.
- Recognized as a top 10 global Finance Transformation Provider by several leading analyst firms like Gartner, IDC, and Everest.

"We collaborated with Datamatics to help process our accounts payable invoices for our customers, predominantly across Europe. I have to say it was transformational; Datamatics has done a great job of recognizing our challenges and Enhancing the process."

Tony McMurray

**Managing Director,  
Ingram Micro Global Business Services**

"Since Finato came in, we've had great feedback from the whole organization. We found it to be a lot more intuitive, and the look and feel are also really fresh. We appreciate the involvement of the Datamatics team and thank them for providing a modern, updated system."

Jonathan Stevenson

**Finance Transformation Director,  
Incora**



# Digital Experiences

Datamatics Digital Experiences integrates AI to enhance customer experience. Its multilingual, omnichannel contact centers in the Philippines, India, and the USA feature 'Super Agents' who embody the client's brand ethos and deliver superior customer experiences, enhancing satisfaction, loyalty, and business growth. Service offerings include CX Consulting, Management, Transformation, and Analytics embedded across all customer touchpoints and channels.

"Datamatics has worked with us very closely over the years in terms of helping us and implementing a new proctoring platform. Datamatics brings a level of professionalism and support. They're more like a partner to us than a vendor. One of the things that distinguish Datamatics from other companies is their level of understanding and expertise in what they do. I can only see this partnership growing over the years to come."

Raashid Siddique  
**President, Global Operations,  
PSI**

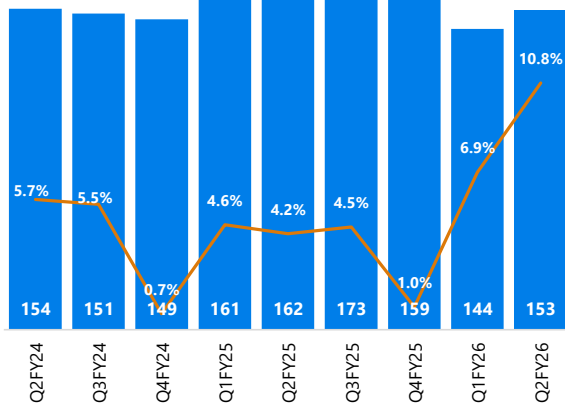
"AccessFares' goal is to always improve our best-in-class customer service for our clients. We are confident that a strategic partnership with Datamatics will add immense transformational value to our global premium services. The Datamatics team has been wonderful to work with and has seamlessly managed the transition process. We look forward to many shared successes in the future."

Mark Lowery  
**Managing Partner,  
AccessFares**



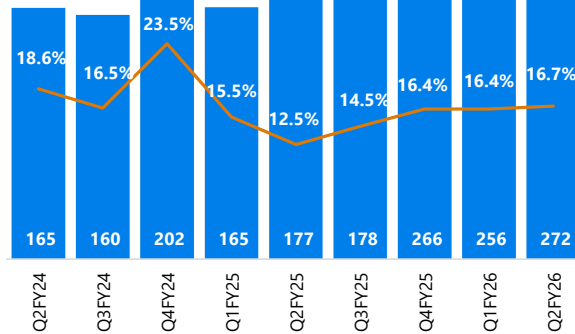
## Business Segment Revenue Trend (Figures in INR Crore)

### Digital Technologies



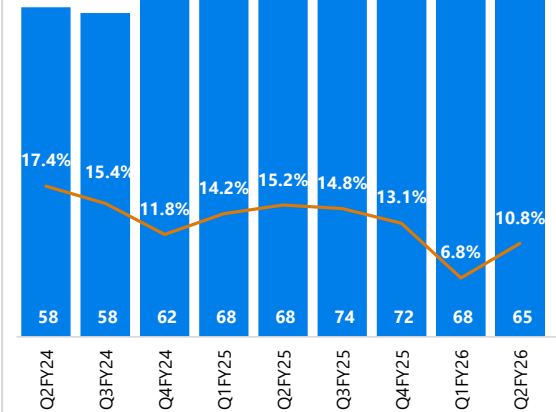
■ Digital Technologies — EBIT Margin %

### Digital Operations








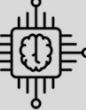
■ Digital Operations — EBIT Margin %

### Digital Experiences



■ Digital Experiences — EBIT Margin %

## Growth Strategy

	Strengthen customer relationships	Strengthen Management team	
	Increase market presence and awareness in US and Europe	Collaboration with Hyperscalers	
	Focus on proprietary products and platforms	Investment in AI based services	

# Financial Performance

An abstract graphic featuring a thick red diagonal band that runs from the bottom left towards the center. To the right of this band, there is a 3D bar chart with several vertical bars of varying heights, rendered in a translucent orange-red color. The background is a light, neutral tone.

DATAMATICS



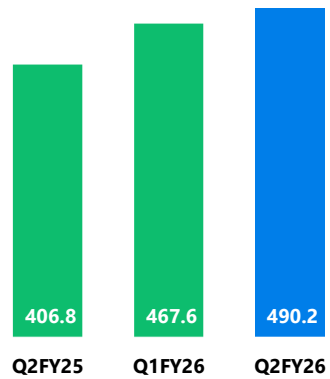
## Consolidated Financial Summary – Q2FY26

Particulars		Q2FY26	Q1FY26	QoQ Growth	Q2FY25	YoY Growth	H1FY26	H1FY25	YoY Growth
<b>Revenue (INR Crore)</b>	Revenue from Operations (INR Crore)	490.2	467.6	4.8%	406.8	20.5%	957.8	800.7	19.6%
	Other Income (INR Crore)	15.7	12.4	27.0%	13.8	13.9%	28.0	27.6	1.5%
	Total Income (INR Crore)	<b>505.9</b>	<b>479.9</b>	<b>5.4%</b>	<b>420.5</b>	<b>20.3%</b>	<b>985.8</b>	<b>828.4</b>	<b>19.0%</b>
<b>Margins (INR Crore)</b>	EBITDA	88.8	75.9	17.0%	48.8	82.2%	164.8	100.2	64.5%
	EBIT	68.9	56.4	22.1%	39.3	75.2%	125.4	81.9	53.0%
	PBT before exceptional item	80.5	63.9	26.0%	52.7	52.8%	144.4	108.8	32.8%
	PBT after exceptional item	80.5	63.9	26.0%	52.7	52.8%	144.4	105.7	36.7%
	PAT (After non-controlling interest)	63.2	50.4	25.5%	42.4	49.3%	113.6	85.9	32.3%
<b>Margin (%)</b>	EBITDA Margin (%)	18.1%	16.2%	188bps	12.0%	613bps	17.2%	12.5%	469bps
	EBIT Margin (%)	14.1%	12.1%	199bps	9.7%	439bps	13.1%	10.2%	285bps
	PBT Margin before exceptional item (%)	15.9%	13.3%	260bps	12.5%	338bps	14.6%	13.1%	152bps
	PBT Margin after exceptional item (%)	15.9%	13.3%	260bps	12.5%	338bps	14.6%	12.8%	189bps
	PAT Margin (%)	12.5%	10.5%	200bps	10.1%	243bps	11.5%	10.4%	116bps
<b>EPS (INR)</b>	Basic & Diluted EPS (INR)	10.70	8.52	25.5%	7.18	49.1%	19.22	14.54	32.2%

# Consolidated Financial Highlights – Q2FY26

(Figures in INR Crore)

## Operating Revenues

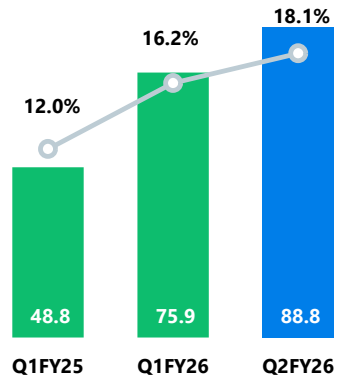


**QoQ 4.8%**



**YoY 20.5%**

## EBITDA & EBITDA %

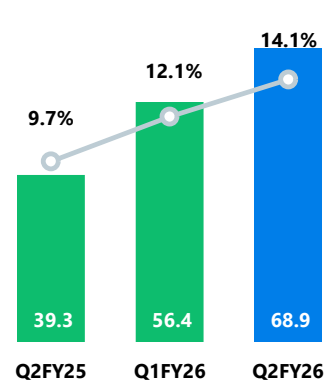


**QoQ 17.0%**



**YoY 82.2%**

## EBIT & EBIT %

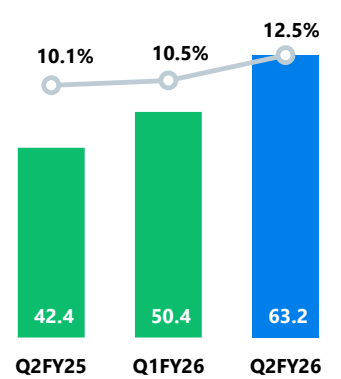


**QoQ 22.1%**



**YoY 75.2%**

## PAT after NCI & PAT after NCI %



**QoQ 25.5%**

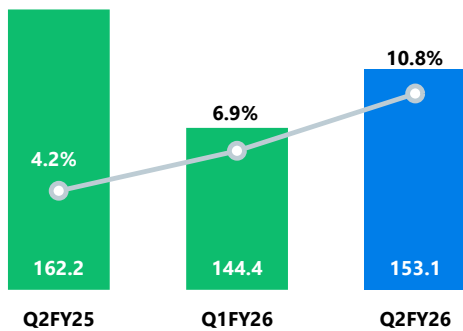


**YoY 49.3%**

## Revenue Segment Analysis – Q2FY26

(Figures in INR Crore)

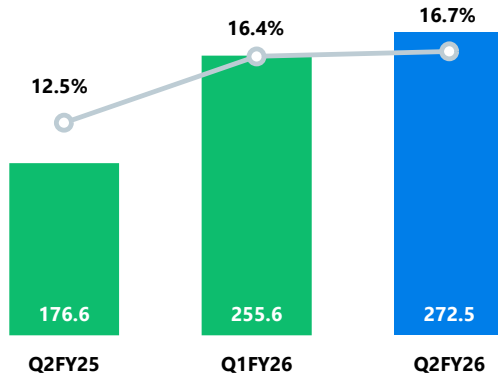
### Digital Technologies Revenue & EBIT Margin (%)



▲ QoQ 6.1%

▼ YoY 5.6%

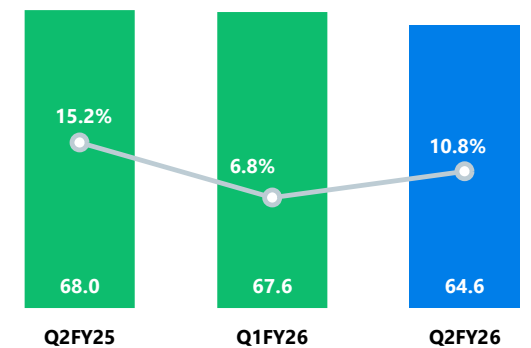
### Digital Operations Revenue & EBIT Margin (%)



▲ QoQ 6.6%

▲ YoY 54.3%

### Digital Experiences Revenue & EBIT Margin (%)



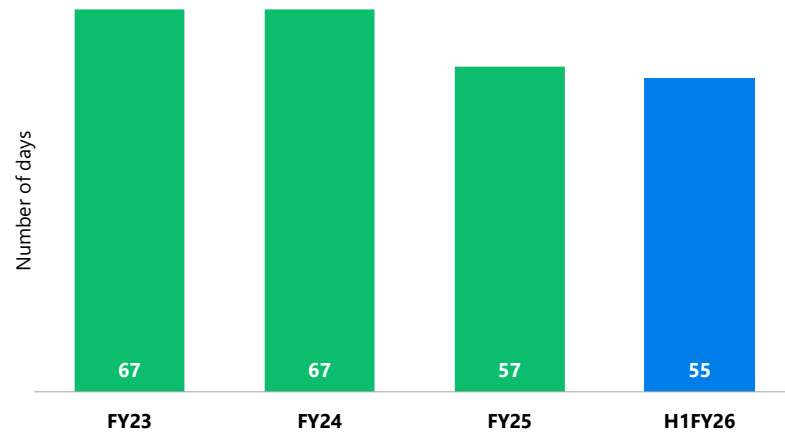
▼ QoQ 4.4%

▼ YoY 4.9%

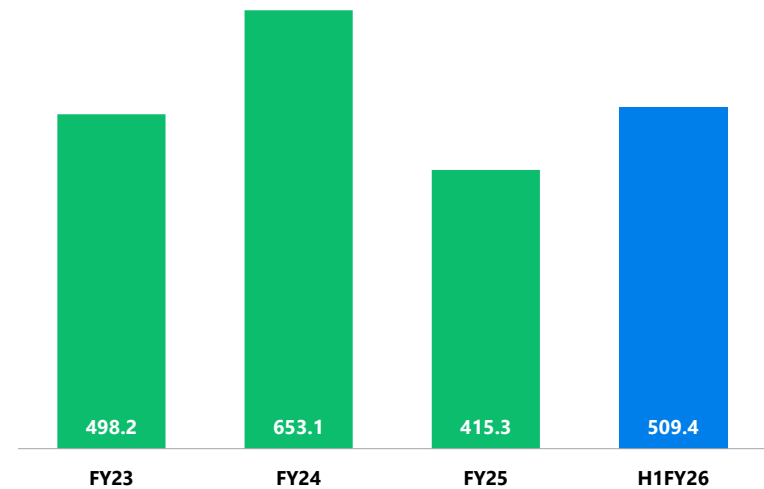
## Balance Sheet Metrics – Q2FY26

(Figures in INR Crore)

### Days Sales Outstanding (DSO)

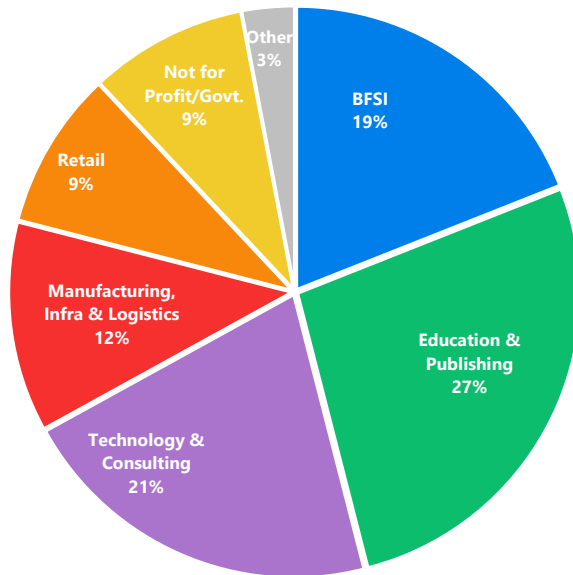


### Net Cash & Investments (Net of Debts)

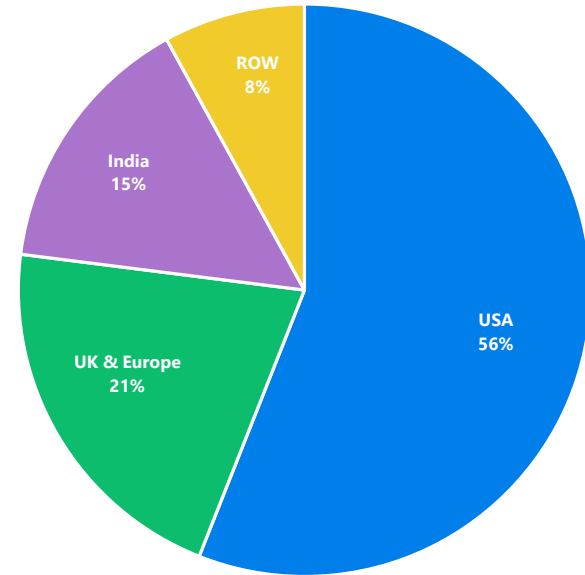


## Revenue Segment Analysis – Q2FY26

Revenue by Industry



Revenue by Geography

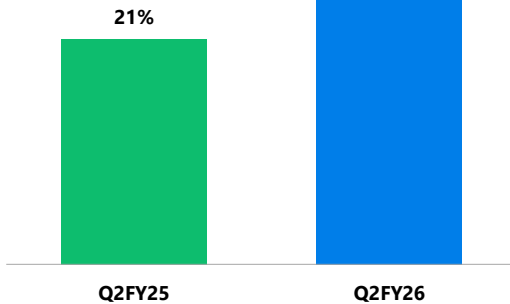




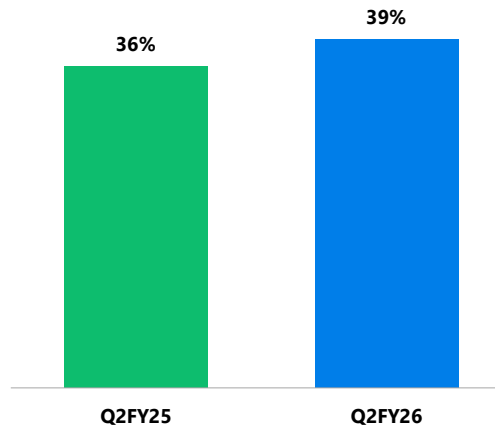
## Client Concentration – Q2FY26

Client concentration maintained at a comfortable level

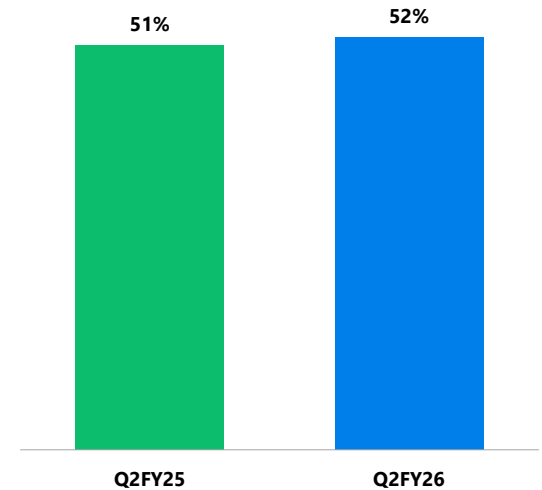
Top 5



Top 10



Top 20



**Deal Wins**

A hand holding a glowing digital device, possibly a smartphone or tablet, with various data visualizations and network patterns overlaid on the screen. The background is dark with blue and orange light effects, suggesting a high-tech or digital environment.

**DATAMATICS**

## Key Deal Wins – Q2FY26

### Client

**Well Pharmacy, UK's largest independent pharmacy chain, operating 650+ pharmacies across the country**

Datamatics is selected to automate the Medication Administration Record (MAR) process using its intelligent automation solutions, enabling faster, error-free documentation and improved patient safety

**A US-based global leader in fleet management and vehicle leasing services**

Datamatics has been entrusted with a new engagement to deliver expert Salesforce support, improving data access, optimizing operations, and ensuring efficient and scalable platform performance across diverse business functions.

**An international organization providing relief and humanitarian services to refugees**

Datamatics is selected to develop a comprehensive web portal, enhancing communication, engagement, and transparency through digital innovation.

**A leading US-based business advisory, tax, and accounting firm**

Datamatics is selected to implement an AI-powered solution for intelligent tax return processing, enhancing accuracy, speed, and compliance through automation.

**One of the leading US-based financial research company**

Datamatics has been selected to deliver AI-powered customer management services. The engagement focuses on driving scalability, responsiveness, and operational efficiency through automation.

**A leading UK-based publishing company**

Lumina Datamatics is selected for content management by the large British publishing house

### About the deal

# Recognition



**DATAMATICS**

## Key Analyst Recognition – Q2FY26



### Major Contenders

Application Transformation Services for AI  
Applications PEAK Matrix® 2025

**Recognized among Top 20 Global Vendors**



### Challengers

Data Management and Advanced Analytics  
Services RadarView 2025

**Recognized among Top 15 Global Vendors**



### Challengers

Salesforce Services Radarview 2025

**Recognized among Top 15 Global Vendors**



### Major Contenders

Finance And Accounting Outsourcing (FAO)  
PEAK Matrix® 2025

**Recognized among Top 20 Global Vendors**



### Major Contenders

Order-to-Cash (O2C)  
Product PEAK Matrix® 2025

**Recognized among Top 15 Global Vendors**



### Product Challengers

Provider Lens Study 'Contact Center -  
Customer Experience Services 2025

**Recognized among Top 20 Global Vendors**



# Thank you!

## For Further Queries Contact:

**Mr. Ankush Akar**

Senior Vice President & Chief Finance Officer

✉ [investors@datamatics.com](mailto:investors@datamatics.com)

**Pratik Jagtap / Asha Gupta**

✉ [pratik.jagtap@in.ey.com](mailto:pratik.jagtap@in.ey.com)

✉ [asha.gupta@in.ey.com](mailto:asha.gupta@in.ey.com)

**DATAMATICS**