

05.05.2025

To,

National Stock Exchange of India Limited "Exchange Plaza", Bandra-Kurla Complex, Bandra (East) Mumbai 400 051

BSE Limited Floor- 25, P J Tower, Dalal Street, Mumbai 400 001

SYMBOL:- EPIGRAL **Scrip Code: 543332**

Dear Sirs,

Sub.: Investors Presentation for Audited Financial Results – Q4 & FY2025

Regulation 30 of the SEBI (Listing Obligations & Disclosure Requirements)

Regulations, 2015

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith Investors Presentation of Audited Financial Results - Q4 & FY2025.

The said Earnings Presentation is also available at www.epigral.com in the Investor Relations section.

This is for information and records.

Thanking you,

Yours faithfully,

For Epigral Limited

(formerly known as 'Meghmani Finechem Limited')

Gaurang Trivedi **Company Secretary & Compliance Officer** M. No. 22307

EPIGRAL

Epigral Limited

(formerly known as Meghmani Finechem Limited)

Investor Presentation – Q4 and FY2025





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EPIGRAL

Q4 and FY2025 Result update



Q4FY25 - Key Highlights

Q4FY25 Operational Highlights:

- YoY sales volume remained constant, but sales volume of Derivatives & Specialty business grew
- In Q4FY24, realization for Caustic Soda and Epichlorohydrin improved. For other products realizations remained flat, however realization of Hydrogen Peroxide dropped
- Captive consumption of Chlorine increased to 76%

Q4FY25 Financial Highlights:

- YoY Revenue grew by 20% to ₹ 631 Crore, on account volume growth from Derivative products
- o Revenue contribution from Derivatives & Specialty business increased to 52% in Q4FY25 vs 48% in Q4FY24
- EBITDA grew by 12% to ₹ 173 Crore vs ₹ 155 Crore in Q4FY24 and EBITDA margin stood at 28%.
- PAT rose by 13% to ₹ 87 Crore. PAT margin stood at 14%
- o ROCE grew to 25% as on 31st March 2025 vs 18% as on 31st March 2024 due to improvement in earnings
- Net Debt/EBITDA significantly reduced to 0.7x as on 31st March 2025 vs 2.0x as on 31st March 2024 on account of improvement in EBITDA and reduction in Net Debt



FY2025 - Key Highlights

FY2025 Operational Highlights:

- Sales volume grew 11% and highest ever volume, growth majorly comes from Derivatives & Specialty business
- Capacity utilization stood at 81% in FY2025 vs 78% in FY2024
- o Realizations dropped for all the products in FY2025 vs FY2024, except for Caustic Soda and Epichlorohydrin
- Captive Chlorine consumption stood at 72%

FY2025 Financial Highlights:

- Highest ever revenue of ₹ 2,565 Crore, growth of 33% on account of volume growth from Derivative products
- Revenue contribution from Derivatives & Specialty business increased to 54% in FY2025 vs 45% in FY2024
- EBITDA grew by 48% to ₹ 711 Crore vs ₹ 481 Crore in FY2024
- EBIDTA margin stood at 28% in FY2025 vs 25% in FY2024 on account of better product mix let by contribution from new projects
- o PAT jumped by 82% to ₹ 357 Crore. PAT margin grew to 14% vs 10% in FY2024



FY2025 - Key Highlights

FY2025 Strategic Highlights:

- Epigral board proposed final dividend of ₹ 3.5 per share, 35% on face value of ₹ 10. Total dividend for FY2025 aggregates to ₹ 6.0 per share, 60% on face value of ₹ 10.
- Epigral credit rating upgraded to Crisil AA from Crisil AA-
- Epigral spent ₹ 195 Crore on capex in FY2025
- o Epigral's board has approved doubling its CPVC Resin and Epichlorohydrin (ECH) Capacity
 - CPVC Resin capacity will reach to 1,50,000 TPA, by adding additional 75,000 TPA
 - o Epichlorohydrin capacity will reach to 1,00,000 TPA, by adding additional 50,000 TPA
- Epigral successfully raised ₹ 333 Crore through QIP. The funds has been utilized to support the growth plans
 of the company
- Epigral commissioned following capacities in FY2025
 - o CPVC Resin capacity of 45,000 TPA. Total capacity stood at 75,000 TPA
 - CPVC Compound facility
 - Chlorotoluenes Value Chain facility



CMD Message

"We ended FY2025 with the highest ever revenue of Rs. 2,565 Cr a growth of 33% compared to previous year. This growth is on account of volume growth of 11%, majorly from high value products. Derivatives & Specialty business volume grew by around 24% in FY2025 and its contribution to revenue touched to 54% compared to 45% in FY24.

Considering the growth opportunity, we further announced expanding our CPVC and Epichlorohydrin capacity which are expected to commission in 1st half of FY2027 and will contribute FY2027 onwards. Our integrated complex will further strengthen, once these projects reach optimum utilization.

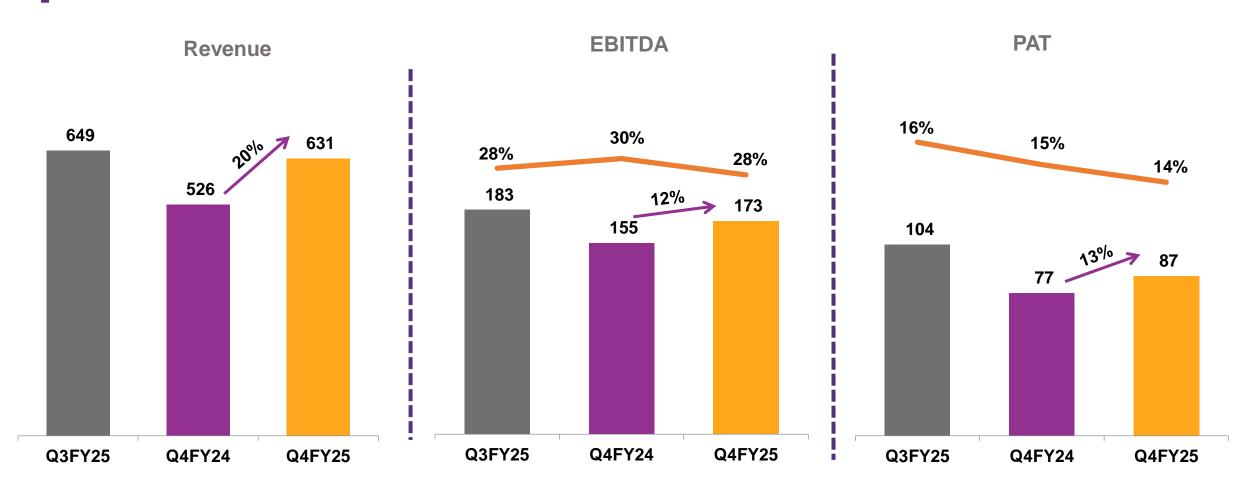
On account of robust performance, the company's balance sheet got further strengthened in FY25. The ROCE for FY2025 was at 25% as against 18% in FY2024. Net Debt/EBITDA was at 0.7x (2.0x in FY2024) as on 31st March 2025. The credit rating was upgraded to Crisil AA from Crisil AA-.

We are geared up and strengthened our position, to grow further, by focusing on import substitute products, further diversifying and increasing Derivatives & Specialty business and with prudence allocation of capital, rewarding our stakeholders."

- Mr. Maulik Patel, Chairman and Managing Director



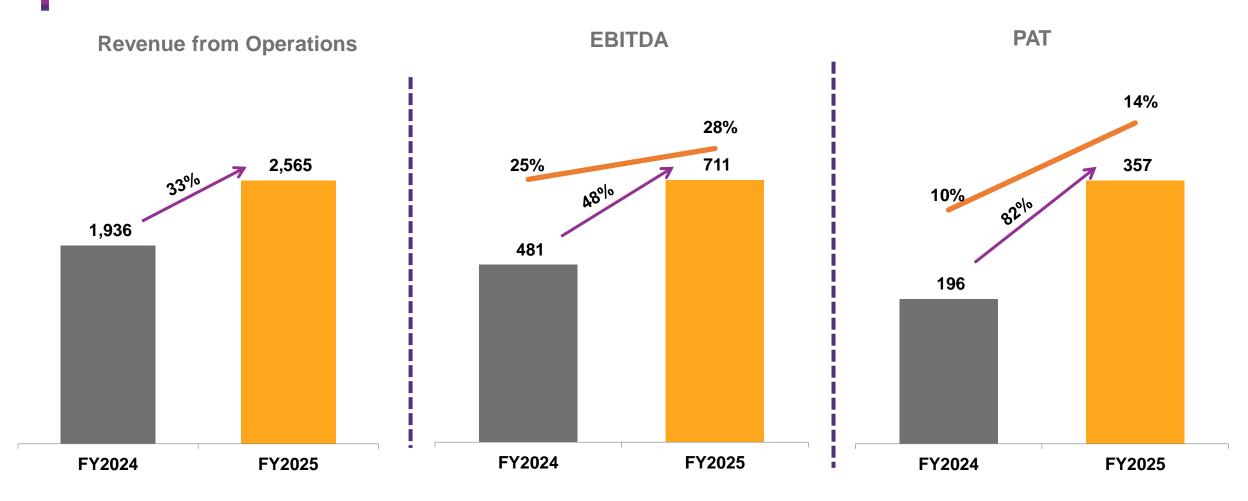
Q4FY25 Financial Highlights



₹ Crore ——— Margin -%



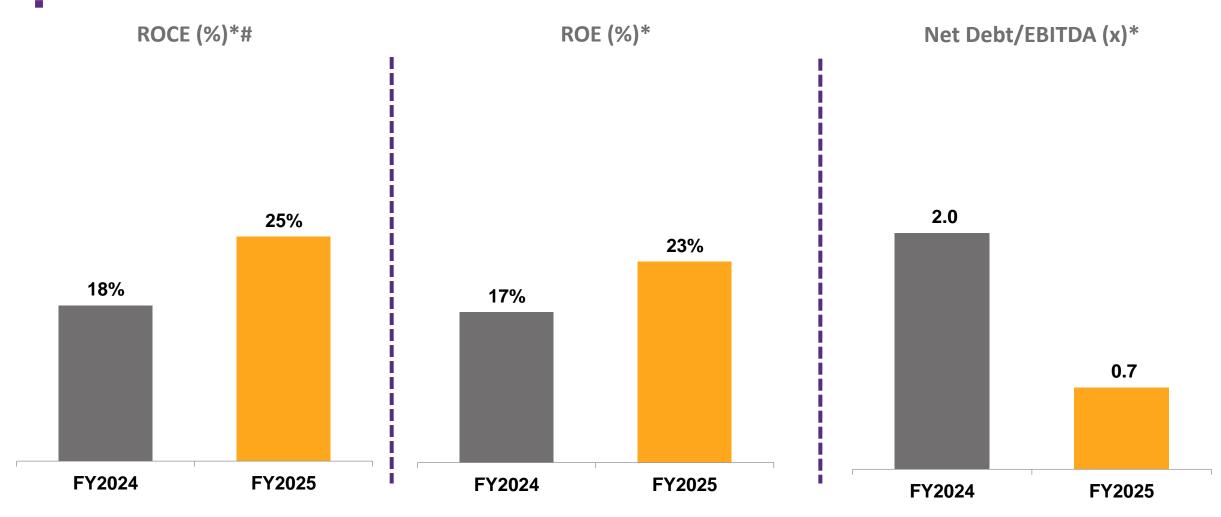
FY2025 Financial Highlights



₹ Crore ——— Margin -%



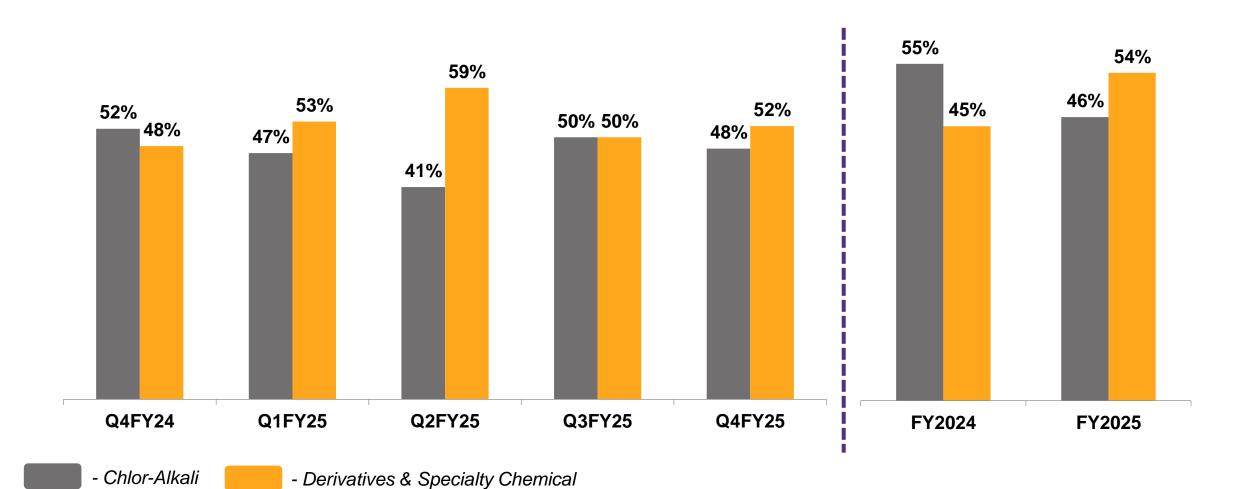
Key ratios as on 31st March 2025



^{*}TTM EBIT, PAT and EBITDA are considered for above ratios #Capital employed in ROCE includes Capital Work in Progress



Revenue Transition towards Derivatives & Specialty Chemicals





Capex Plan – Enhancing CPVC and Epichlorohydrin capacity

CPVC

Project Details

- Additional capacity 75,000 TPA
- Total capacity after expansion 1,50,000 TPA (World's largest plant by capacity)
- Expected commissioning H1FY27

Rationale

- Demand in India is expected to grow at ~ 12% 13%
 CAGR
- Increasing Chlorine consumption in house, further strengthening integrated complex
- For CPVC, Epigral has established itself, for setting up plant, operating plant efficiently and having good market presence

Epichlorohydrin (ECH)

Project Details

- Additional capacity 50,000 TPA
- Total capacity after expansion 1,00,000 TPA (India's largest plant by capacity
- Expected commissioning H1FY27

Rationale

- Demand in India is expected to grow at high double digit %
- Increasing captive consumption of Chlorine, Hydrogen and Caustic Soda, further strengthening integrated complex
- For ECH, Epigral has established itself, for setting up plant, operating plant efficiently and having good market presence both in India and globally

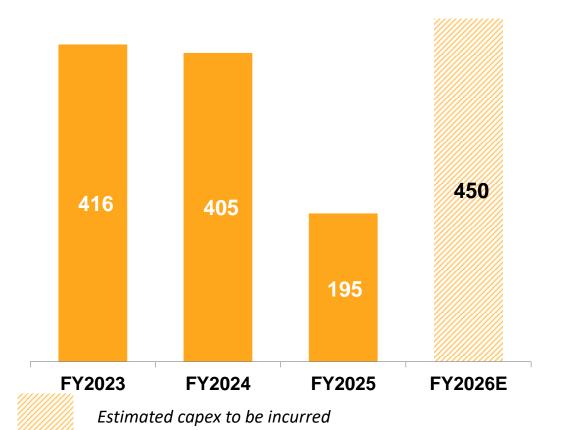
Capex Amount: ~ ₹ 780 Crore



Capex Project Update as on 31st March 2025

Product	Capacity	Expected Commissioning Date	% of project completed		
CPVC Resin (Additional)	45 KTPA	Commissioned 3 rd April 2024			
CPVC Compound	35 KTPA	Commissioned 29 th June 2024			
Chlorotoluenes Value Chain	-	Commissioned 24 th March 2025			
CPVC Resin (Additional)	75 KTPA	H1FY27	-		
Epichlorohydrin (Additional)	50 KTPA	H1FY27	25%		

Capex Spends - ₹ Crore





Income Statement

Particulars (₹ Crore)		Annually						
	Q4FY24	Q3FY25	Q4FY25	YoY %	QoQ %	FY2024	FY2025	YoY %
Total Revenue	526	649	631	20%	-3%	1,936	2,565	33%
Gross Profit	230	282	261	14%	-7%	763	1,067	40%
Gross Margin (%)	44%	44%	42%			40%	42%	
EBITDA	155	183	173	12%	-5%	481	711	48%
EBITDA Margin (%)	<i>30%</i>	28%	28%			25%	28%	
Depreciation	30	33	34	12%	3%	124	133	7%
Finance Cost	14	0	12	-14%	-	73	53	-28%
PBT	113	154	131	16%	-15%	291	540	86%
PAT	77	104	87	13%	-16%	196	357	82%
PAT Margin (%)	15%	16%	14%			10%	14%	
EPS (₹)	18.5	24.3	20.1			47.1	84.4	

EPIGRAL

Company Overview



Company Overview



Founded: 2007



Employees:

~ 1000



Capacity: Chlor-Alkali# – 421 KTPA

Derivatives# – 235 KTPA



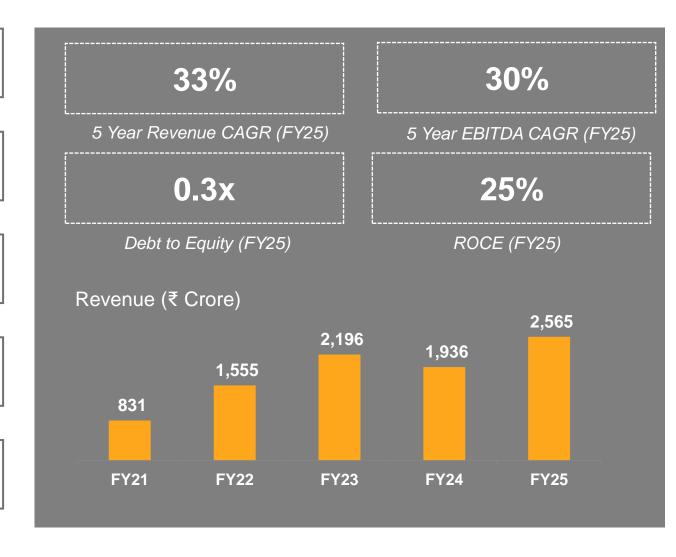
Certified:

Responsible Care Certificate



Manufacturing facility:

Fully-integrated & automated complex





Our Journey

FY 2007

Epigral Ltd (MFL) incorporated

FY 2010

Commissioned 1st Plant

- Caustic Soda 119 KTPA
- CPP 40 MW

FY 2015

Increased capacity to

- Caustic Soda 167
 KTPA
- CPP 60 MW

FY 2017

Commissioned

Caustic Potash –
 21 KTPA

Converted all Membrane to Zero Gap FY 2020

Commissioned

Chloromethanes –
 50 KTPA

Announced Capex

Epichlorohydrin –
 50 KTPA

FY 2021

Commissioned

Hydrogen Peroxide
 – 60 KTPA

Increased capacity to

- Caustic Soda 294
 KTPA
- CPP 96 MW

Awarded "Responsible Care" Certificate

FY 2022

Listed as an independent entity on 18th August 2021

Announced Capex

- Chlorotoluene & Value Chain
- Setting up R&D
 Centre

FY 2023

Commissioned

- Epichlorohydrin 50 KTPA
- CPVC Resin 30 KTPA

Increased capacity to
Caustic Soda – 400 KTPA
CPP – 132 MW

Announced Capex

- 18.34 MW Green Hybrid Power Plant
- CPVC Resin 45 KTPA

FY 2024

Renamed company from Meghmani Finechem to Epigral

Commissioned

 18.34 MW Green Hybrid Power Plant

Announced Capex

 CPVC Compound – 35 KTPA **FY 2025**

Commissioned

- CPVC Resin 45 KTPA (Total capacity stood at 75 KTPA)
- CPVC Compound 35 KTPA
- Chlorotoluenes Value Chain

Announced Capex

- CPVC Resin additional 75 KTPA
- Epichlorohydrin additional
 50 KTPA



Our Values



Teamwork

Passion

Relationships



CARING for

Quality Colleagues

EHS



AGILE On time

OTIF

Faster



MAKE IT

HAPPEN

Keep promises

Own the outcome



Chlor-Alkali

Caustic Soda (NaOH)

❖ Expected demand CAGR: ~ 8%







Alumina

Textile

Chemicals

- We are 4th largest producer in India
- Caustic Soda is basic raw material and caters to many industries. Major industries are alumina, textile, chemical, etc.
- Domestic demand for Caustic Soda is expected to increase to 5.0 million ton by FY2027
- Co-products are key raw material for our value added downstream products (CMS, H2O2, ECH and CPVC)

Caustic Potash (KOH)

❖ Expected Demand CAGR: ~ 8%





Agrochemicals

API

- We are 3rd largest producer in India
- Caustic Potash is majorly consumed in soap & detergent, agrochemical and pharmaceutical industry
- The India's capacity stands at 83 KTPA
- Co-products are key raw material for our value added downstream products (CMS, H2O2, ECH and CPVC)



Derivative Products

Chloromethanes (CMS)

Expected demand CAGR: ~ 12%







PTFE Pipes Refrigerant Gas

- We are 5th largest producer in India
- CMS plant produces 3 products, MDC, Chloroform and CTC. It is majorly drive by MDC
- The India's capacity stands at 677 KPTA
- CMS is used majorly in pharmaceutical, refrigerant, Tetrafluoroethylene (TFE), etc.

Hydrogen Peroxide (H2O2)

Expected demand CAGR: ~ 10%







Paper & pulp

Textile

Chemicals

- We are 3rd largest producer in India
- H2O2 demand will continue to grow driven by diverse industrial uses – paper & pulp, textiles, effluent treatment, chemicals, etc.
- The India's capacity stands at 429 KTPA



Derivatives & Specialty Chemicals CPVC

Expected demand CAGR: ~ 13%





Pipes and Fixtures

- Largest producer in India
- Key raw material for heat resistant pipes
- Growing demand of CPVC in India for Pipe and Fittings in residential and commercial properties
- Cater to both CPVC Resin and CPVC compound customer
- India is net importer of CPVC

Epichlorohydrin (ECH)

❖ Expected demand CAGR: ~ 15%







Wind mill

Automobile

Adhesives

- 1st company in India to produce sustainable bio based ECH
- Domestic alternative for 100% imported product
- Consuming Chlorine, Hydrogen and Caustic Soda –
 Strengthening integrated complex
- Catering to epoxy resin, pharmaceutical, water treatment chemicals and various other industries



Derivatives & Specialty Chemicals

Chlorotoluenes Value Chain

Expected demand CAGR: Double digit %





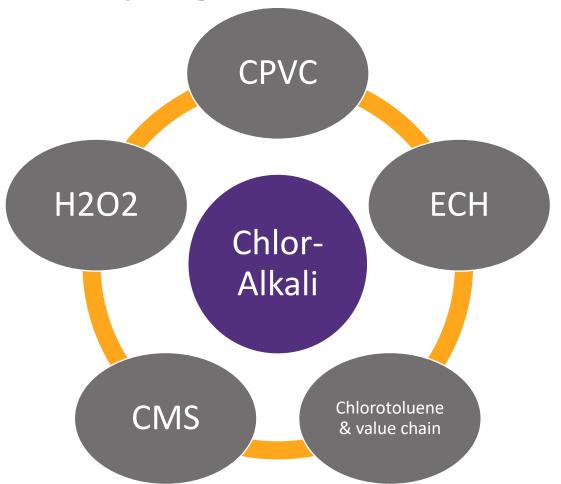


- o 1st company in India to commission this value chain
- Will serve Intermediates for manufacturing pharmaceutical and agrochemical active ingredients
- In 1st phase, ~ 10 to 12 set of products will be manufactured through following reactions – Chlorination, Photo Chlorination, Hydrolysis and Cyanation
- Chlorine will be consumed as raw material strengthening integrated complex



Diversified and integrated portfolio

Fully Integrated Product Portfolio



High Value Products

Import Substitution – Make in India

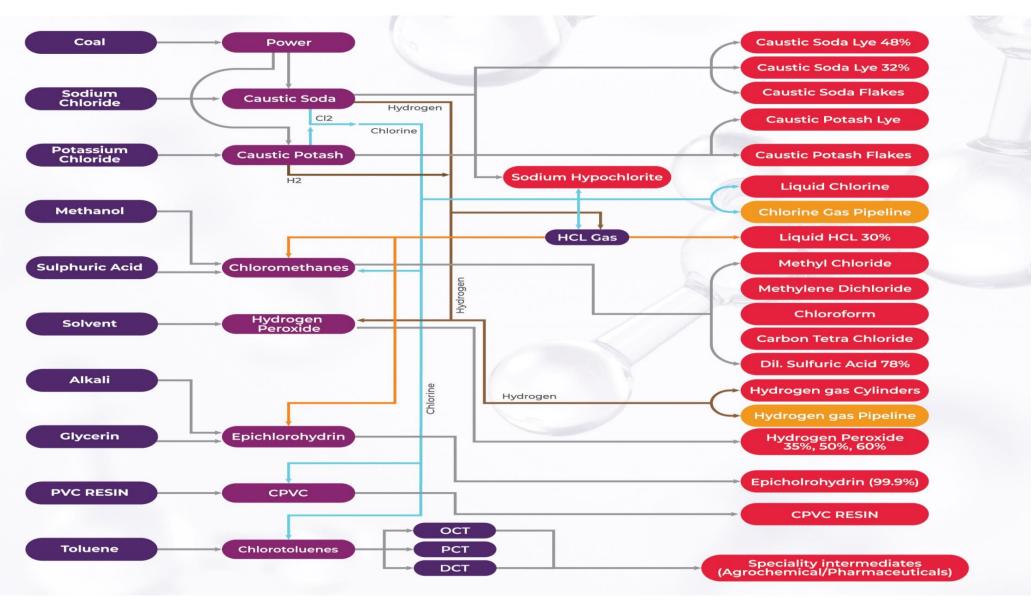
Diversified End User Industries

Sole Manufacturer of ECH in India

Diversifying Portfolio; De-Risking Business Model



Fully Integrated Complex





Competitive Strength



Well Invested Infrastructure

- State of the art manufacturing facility
- Strategic location with close connectivity to ports and raw material availability.
- Secured land for future growth of 5 to 7 years



Well established brand

- Epigral is a known brand in Indian chemical market
- Serving domestic customers for last 14 Yrs
- Pan India reach through a wide network of distributors



Focused on Efficiency

- Low cost operations as fully backward and forward integration
- Fully automated complex
- Continuous addition of value added products



Diversified Application Base

- Catering to more than 15 industries
- Revenue split is evened out among customer base
- End user market growing rapidly

Underpinned by a Technically Qualified Leadership Team



Catering to high growth industries

Increased market potential & higher growth exposure



The addressable market for Epigral is growing ~10-13% in the next 5 years



Key Customers



























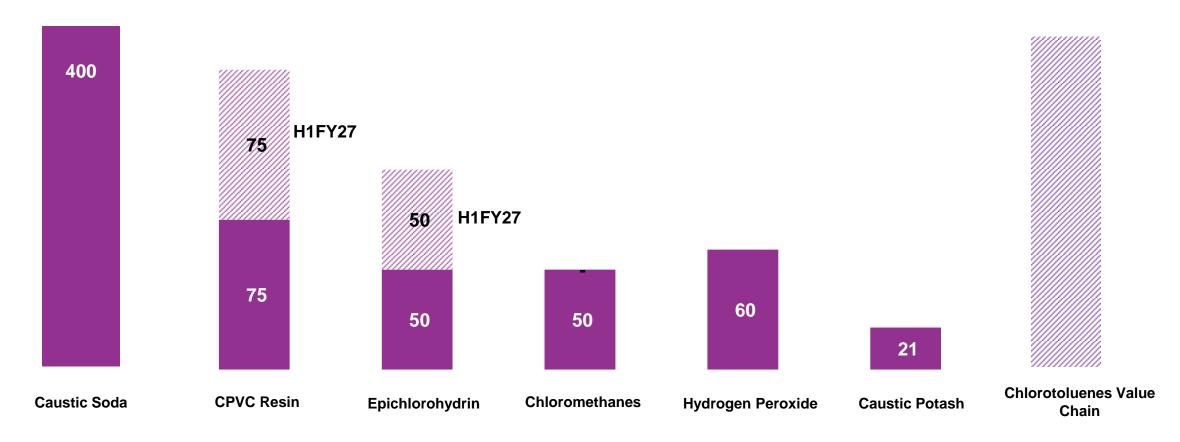






Capacities

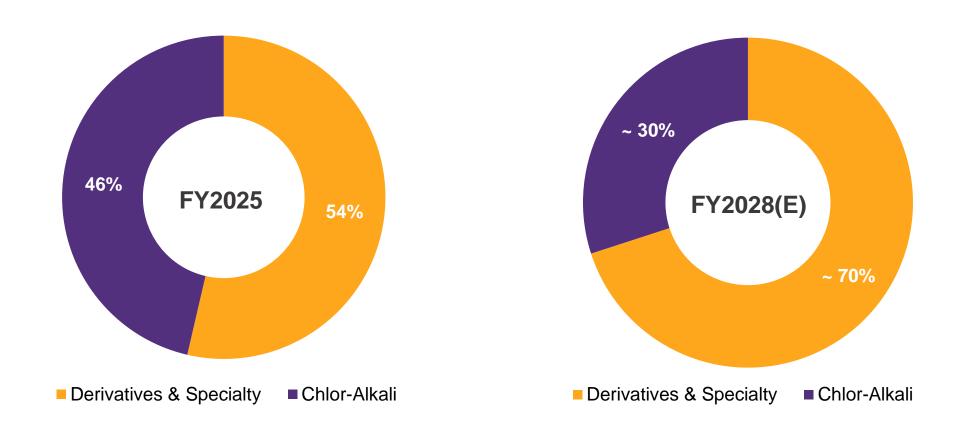
Manufacturing Plant Capacity (KTPA)







Transitioning towards Derivatives & Specialty Chemicals



Revenue from the derivatives and specialty segment to be ~ 70% by FY28E



Research & Development Centre

- A step towards strengthening presence in Specialty chemicals
- Location Changodar, Ahmedabad
- R&D center will be used for creating further molecules for Chlorotoluene and other new molecules, which will be intermediates for pharmaceutical and agrochemical active ingredients

Our reaction expertise

- Electrolysis
- Hydrogenation
- Ring Chlorination
- Hydrolysis
- Cyanation

- Chlorination
- Hydro Chlorination
- Photo Chlorination
- Diazotization
- Oxidation





Focused on ESG

ENVIRONMENT



- Focused on using best technology to manage critical resources, to moderate the consumption of energy and natural resources and drive operations efficiently
- o Focus is to manufacture more from less, basis for environment responsibility
- o Entered in JV to set up 18.34 MW Wind-Solar Hybrid Power Plant for internal consumption
- o Intend is to minimize effluents discharge while moderating water consumption
- o First company to produce sustainable bio-based Epichlorohydrin
- Safety protocols imbibing in the culture of the company and timely management review safety systems with quantified leading and lagging indicators



SOCIAL RESPONSIBILITY



- Employees Investment in culture of excellence, timely training, scope for growth, talent investment, extensive safety provisions and supporting financially and mentally in difficult times
- Community Engaged community around manufacturing plant. Supporting them in difficult times. Deeply rooted CSR in the area of education, health & family welfare, sustainable livelihood, infrastructure and other social activities
- Customers and vendors Strong and long relation with customers and vendors. Over a period built on ecosystem of vendors and primary customers

GOVERNANCE



- o Qualified and experienced board driving strategic decisions, ethics and values
- o Focus on managing the business in transparent manner with all stakeholders
- o All the strategic decisions are taken considering interest of minority shareholders
- Reputed statutory auditor SRBC & Co LLP
- o Timely disclosure of material announcements



Experienced and qualified board

Mr. Maulik Patel

Chairman & Managing Director

He has 16 years of experience in the chemical industry. He has played a key role in growth of Epigral. He actively looks after operations, projects expansion, identifying new products, building a team, etc. He has done MSc in chemical engineering and MBA.

Mr. Kaushal Soparkar

Executive Director

He has 15 years of experience in the chemical industry. He actively looks after finance, IT and Human Resource. He has done MS in Engineering Management.

Mr. Ankit Patel

Non-Executive, Non-Independent Director

He has 14 years of experience in the chemical industry. He is Chairman & Managing Director at Meghmani Organics Limited. He has done MS in Engineering Management and MBA.

Mr. Karana Patel

Non-Executive, Non-Independent Director

He has 14 years of experience in the chemical industry. He is Executive Director at Meghmani Organics Limited and looks after the Agrochemicals division. He has done diploma and B.E. in chemicals.

Mr. Darshan Patel

Non-Executive, Non-Independent Director

He has 13 years of experience in the chemical industry. He is Executive Director at Meghmani Organics Ltd and looks after the pigment division. He has done MS in Engineering Management and MBA.

Mr. Manu Patel

Non-Executive, Independent Director

He is a Chartered Accountant. He was associated with Zydus Group for 35 years and was heading Finance & Taxation. He has expertise in the field of Forex, Treasury and Credit Management.

Mr. Sanjay Asher

Non-Executive, Independent Director

He is a senior partner with M/s Crawford Bayley & Co and practicing advocate since 1991. He specializes in the field of M&A, JVs, Private Equity and Capital Markets. He is a CA and LLB graduate.

Mr. Kanu Patel

Non-Executive, Independent Director

He is CMD at Voltamp Transformers Ltd and has been associated with the company for more than 41 years. He has expertise in finance, marketing, commercial matters and strategic planning. He is a member of ICAI and ICSI.

Mr. Raju Swamy

Non-Executive, Independent Director

He is into management consulting in family business for over 35 years. He has expertise in marketing, projects and HR. He has done MBA from IIM Calcutta,

Mrs. Priyanka Chopra

Non-Executive, Independent Director

She is CEO at IIMA Ventures. She has expertise in investing, advising and engaging with early stage companies. She holds MBA from The Wharton School and M.S. in Electrical Engineering from the Georgia Institute of Technology.

- Board comprises of accomplished and knowledgeable directors, contributing diverse expertise and perspective to our collective decision making
- 50% of the board comprises of Independent Directors
- Our 5 board committees are chaired by an Independent Director



Growth Strategy

Forward & Backward Integration:

- Scale up capacities in existing products
- New value added products in existing value chains
- Improved market position

Opportunities in high growth sectors:

- Explore opportunities in various sectors
- Increase presence & improve market share
- Entering into products which are fully imported

New Value Chains:

- Expand chemistry
 expertise to enter
 new value chains
 (specialty chemicals)
- Addition of new reaction capabilities

Achieving economies of scale:

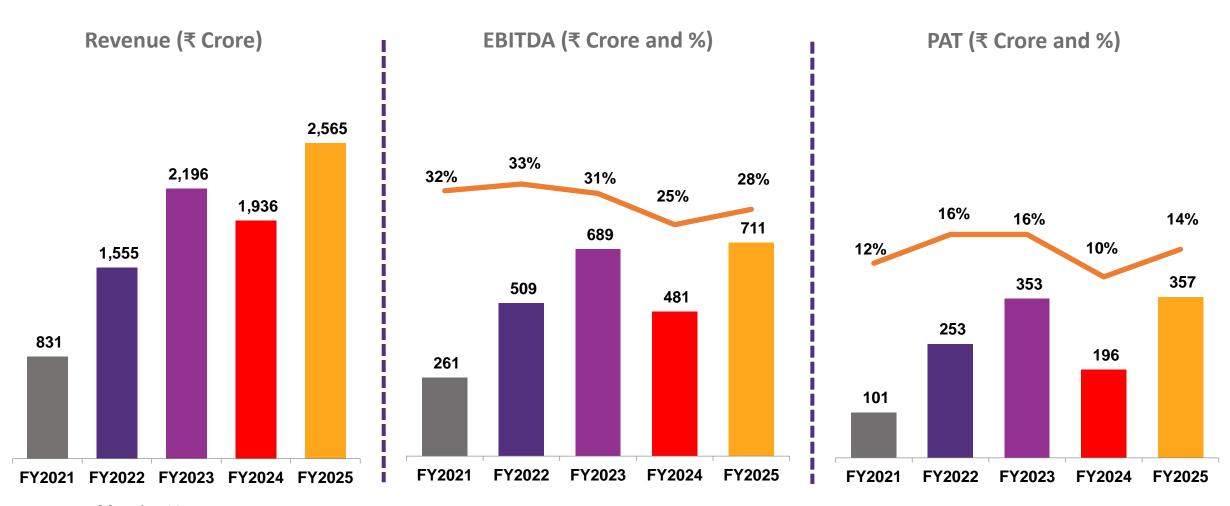
- Optimising existing complex
- Achieving efficiency operations to become a low cost producer

EPIGRAL

Historical numbers



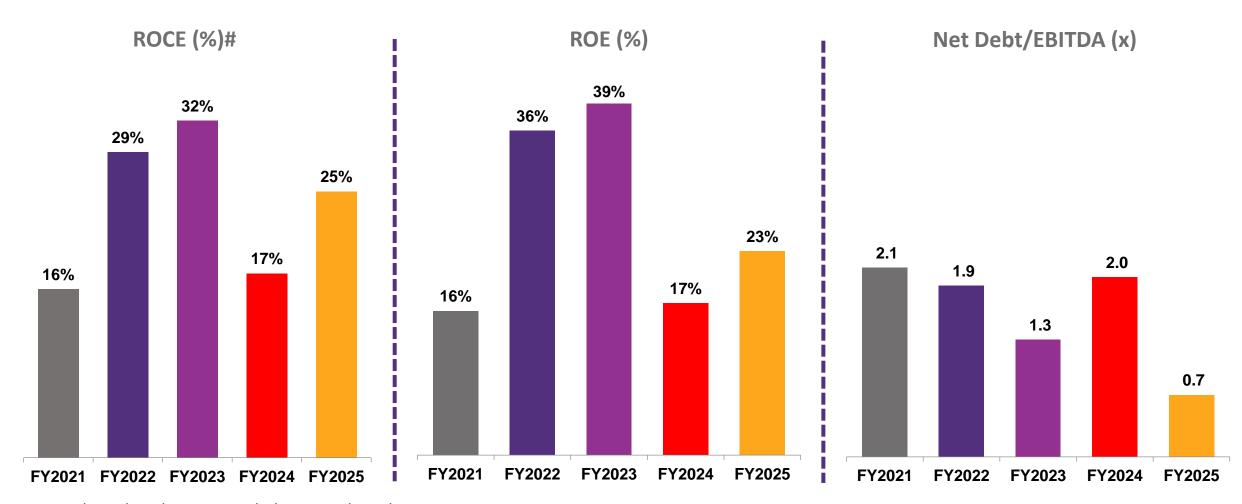
Financial Performance – P&L



Margin -%



Balance Sheet Ratios



#Capital employed in ROCE includes Capital Work in Progress



Historic Income Statement

Particulars (₹ Cr)	FY2021	FY2022	FY2023	FY2024	FY2025
Total Revenue	831	1,555	2,196	1,936	2,565
Gross Profit	407	716	951	763	1,067
Gross Margin (%)	49%	46%	43%	40%	42%
EBITDA	261	509	689	481	711
EBITDA Margin (%)	<i>32</i> %	33%	31%	25 %	28%
Depreciation	74	86	109	124	133
Finance Cost	29	44	66	73	53
PBT	161	383	523	291	540
PAT	101	253	353	196	357
PAT Margin (%)	12%	16%	16%	10%	14%
EPS (₹)	24.3	60.8	85.0	47.1	84.4



Balance Sheet

Liabilities (₹ Crore)	FY23	FY24	FY25	Assets (₹ Cr)	FY23	FY24	FY25
Share Capital	42	42	43	Fixed Assets	1,962	2,249	2,302
Reserves & Surplus	1,028	1,213	1,860	Financial Assets	28	29	28
Long-Term Borrowings	435	492	449	Other Non-current Assets	23	14	46
Redeemable Preference Shares	100	55	0	Inventories	212	263	388
Other Non-current Liabilities	171	214	306	Trade Receivables	166	179	232
Short Term Borrowings	332	416	136	Cash & Bank Balances	15	7	22
Trade Payables	110	184	186	Investments	0	0	77
Other Current Liabilities	205	179	171	Loans & Advances	0	0	0
Short Term Provisions	0	0	0	Other Current Assets	26	53	56
Total	2,432	2,794	3,151	Total	2,432	2,794	3,151

EPIGRAL Enhance to Exceed

Epigral Limited (Epigral), formerly known as Meghmani Finechem Ltd, incorporated in 2007, is a leading integrated manufacturer of chemicals in India. Epigral's Dahej facility is a backward and forward integrated and automated complex with a well-planned infrastructure. In India, Epigral is the first to set up an Epichlorohydrin plant and largest capacity plant of CPVC. Epigral is also a leading manufacturer of Caustic Soda, Caustic Potash, Chloromethanes, Hydrogen Peroxide, Chlorine and Hydrogen.

Epigral is strengthening its position in the specialty chemical segment by enhancing its capacity in CPVC and ECH, venturing into the Chlorotoluenes value chain and dedicated R&D centre. The company is focused on sustainable value creation for all its stakeholders and has been awarded with the Responsible Care certificate.

Through integral collaborations and exceptional solutions, Epigral strives to enhance value and exceed expectations, leaving an indelible mark on stakeholders and the industry.

For further information

Please log on to website www.epigral.com

Corporate Office

Epigral Tower, B/h Safal Profitaire, Corporate Road, Prahladnagar, Ahmedabad 380015, Gujarat, India

Manufacturing Site

CH/1 and CH/2, GIDC Industrial Estate, Dahej, Tal. Vagra, Dist. Bharuch – 392130, Gujarat, India