

Date: 27.01.2025

To,
The National Stock Exchange of India
Ltd,
Exchange Plaza,
Bandra – Kurla Complex,
Bandra (E), Mumbai – 400 051
NSE EQUITY SYMBOL: **PRUDENT**

To,
BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai- 400 001
SCRIPT CODE: **543527**

ISIN: **INE00F201020**

Sub.: Press Release.

Dear Sir/Madam,

We are enclosing herewith copy of the Press Release titled as "**Q3FY25: Revenues grows by 36% YoY and PAT grows 35% YoY**".

The Press release is self-explanatory.

Please take the same into your records.

Thanking you,

Yours Faithfully

For, Prudent Corporate Advisory Services Limited

Kunal Chauhan
Company Secretary
Membership No: ACS- 60163

Encl.: As Above

Q3FY25: Revenues grows by 36% YoY and PAT grows 35% YoY.

Ahmedabad, India, 27th January 2025 – Prudent Corporate Advisory Services Limited (Prudent), an independent retail wealth management services group engaged in distributing a wide range of financial products, announced its financial results for Q3FY25.

Consolidated Financial Highlights-9M FY25 (April-December 2024)

Total Revenue

820.5 Cr

▲ 45% YoY

Profit After Tax

143.9 Cr

▲ 53% YoY

Closing AUM

1,06,271 Cr

▲ 37% YoY

Particulars (in crore)	Q3FY25	Q3FY24	YoY	9MFY25	9MFY24	YoY
Total Revenue	285.0	209.9	36%	820.5	565.4	45%
Operating Profit	65.9	50.0	32%	193.7	132.4	46%
Operating Profit Margin (%)	23.1%	23.8%	-0.7%	23.6%	23.4%	0.2%
Profit Before Tax	64.5	47.9	35%	193.0	126.1	53%
Profit After Tax	48.2	35.7	35%	143.9	94.2	53%
EPS (Rs)	11.64	8.62	35%	34.75	22.75	53%

9MFY25 Consolidated Financial Highlights:

- Revenue from operations grew 45% YoY to Rs 820.5 crore, driven by 49% increase in Quarterly Average AUM in the mutual fund segment, coupled with a 24% growth in revenues from insurance vertical.
- AUM growth was fuelled not only by marked to market, but also through net sales. The net sales in the first nine months of current fiscal is higher by 144% at Rs 9310 crore.
- The Systematic Investment Plan (SIP) book grew by 44% YoY in December reaching Rs 935 crore. Prudent's market share of SIP flows in the industry stood at 3.5% in December 2024.
- Operating profit increased by 46% YoY to Rs 193.7 crore with operating margins rising by 0.2 percentage points to 23.6%.
- Profit after tax rose by 53% YoY to Rs 143.9 crore, driven by robust operational growth and increased other income from treasury gains.

Commenting on the results, Mr Sanjay Shah, Managing Director of Prudent Group stated “The adoption of mutual funds is growing at an exponential pace. In the last twelve months, 20% of India’s unique mutual fund investor base was added, reflecting their rising popularity as a preferred investment avenue. Our retail clientele, contributing almost every second rupee of our flows through SIPs, brings unparalleled stability to our net sales. For them, SIPs are not just investments but a disciplined habit, ensuring consistent inflows even in volatile markets. The resilient behaviour of our clients is visible in our results with profits in the quarter growing at a pace of 35% on a year-on-year basis.”

About Prudent Corporate Advisory Services Limited: (NSE: PRUDENT; BSE: 543527)

Prudent Corporate Advisory Services Limited (Prudent) is a retail wealth management services group based in India. The Company is among the top mutual fund distributors regarding assets under management ("AUM") and Commission received. With its unique business-to-business-to-consumer ("B2B2C") model and through its technology-enabled, comprehensive investment and financial services platform, Prudent provides end-to-end solutions critical for financial products distribution to individuals, corporates, high net worth individuals (HNIs), and ultra HNIs in India. The Company works through 135 locations in over 21 states and has a robust digital presence. It has evolved into a leading and respected distributor of mutual funds, insurance products, stockbroking, portfolio management schemes, unlisted securities, fixed deposits, alternative investment funds, national pension schemes, government & state government securities. Today, with a team strength of 1415 highly skilled professionals and 32,457 well-trained and qualified channel partners, Prudent is one of India's fastest-growing financial services Group. Prudent Corporate Advisory Services Limited was founded in 2003 and is headquartered in Ahmedabad, India. For more information, please visit our website www.prudentcorporate.com.

Forward-Looking Statement:

Certain statements in this document may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like regulatory changes, local political or economic developments, technological risks, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward-looking statements. Prudent Corporate Advisory Services Ltd will not be responsible for any action based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances. For more information, contact:

<p>Parth Parekh Head Investor Relations Tel: 9819878413 Email: parth.parekh@prudentcorporate.com</p>
--