

INDOCO HOUSE, 166 C. S. T. ROAD, SANTACURZ (EAST) , MUMBAI -400 098 (INDIA) Website : www.indoco.com PHONES : (91-22) 6287 1000 / 3386 1250 CIN : L85190MH1947PLC005913 GSTIN: 27AACIO380C1Z3

November 06, 2020

To

The Listing Department

National Stock Exchange of India Limited

Exchange Plaza,

Bandra - Kurla Complex

Bandra (East)

<u>Mumbai - 400 051</u> *Stock Code : INDOCO-EQ* 

Stock Cout: HVBOCO

То

The Listing Department

**Bombay Stock Exchange Limited** 

Floor 25, P. J. Towers,

Dalal Street,

Mumbai - 400 001

Stock Code: 532612

Dear Sirs,

# Sub: Submission of Standalone & Consolidated Unaudited Financial Results for the Quarter and Half year ended 30th September, 2020

It is hereby informed that, the Board of Directors at their meeting held on November 06, 2020, have approved and taken on record the Standalone & Consolidated Unaudited financial results of the Company for the quarter and half year ended 30<sup>th</sup> September, 2020.

Enclosed is a copy of the said Standalone & Consolidated unaudited results as per Regulation 33 of SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015 along with the Limited Review Certificate issued by our Statutory Auditors M/s. Gokhale & Sathe, Chartered Accountants.

We are also enclosing a copy of the Press Release.

The meeting commenced at 11.45 a.m. and concluded at 12.45 p.m.

Thanking you,

Yours faithfully,

For Indoco Remedies Limited

Jayshankar Menon Company Secretary

A11067





 $Regd.\ Office: Indoco\ House, 166,\ CST\ Road,\ Kalina, Santacruz\ (E),\ Mumbai\ 400\ 098.$   $\underline{Tel:+91-22-26541851/55\ Fax:+91-22-26520787\ Email:\ compliance.officer@indoco.com}$ 

Website:www.indoco.com CIN:L85190MH1947PLC005913

#### STATEMENT OF STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED 30TH SEPTEMBER 2020

| -             |  | <b>+</b>                  |                           |                           | Lakhs)                    |                           |                          |
|---------------|--|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|--------------------------|
| Sl            | Particulars  | Quarter ended             | Quarter ended             | Quarter ended             | Half year ended           | Half year ended           | Year ended               |
| No            |  | 30.09.2020<br>(Unaudited) | 30.06.2020<br>(Unaudited) | 30.09.2019<br>(Unaudited) | 30.09.2020<br>(Unaudited) | 30.09.2019<br>(Unaudited) | 31.03.2020<br>(Audited)  |
|               |  | (Ollaudited)              | (onauditeu)               | (Onauditeu)               | (Onauunteu)               | (Ollauditeu)              | (Auditeu)                |
| 1             | Income from Operations   |                           |                           |                           |                           |                           |                          |
|               | (a) Revenue from Operations  | 32,246                    | 26,680                    | 28,560                    | 58,926                    | 53,278                    | 1,07,939                 |
|               | (b) Other Operating Income   | 519                       | 906                       | 637                       | 1,425                     | 1,186                     | 2,661                    |
|               | Total Income from Operations (Net) (a+b)   | 32,765                    | 27,586                    | 29,197                    | 60,351                    | 54,464                    | 1,10,600                 |
| 2             | Other Income   | 52                        | 26                        | 58                        | 78                        | 122                       | 243                      |
| 3             | Total Income (1+2)   | 32,817                    | 27,612                    | 29,255                    | 60,429                    | 54,586                    | 1,10,843                 |
| 4             | Expenses   |                           |                           |                           | 40040                     | 10.010                    |                          |
|               | (a) Cost of materials consumed   | 7,697                     | 6,265                     | 7,104                     | 13,962                    | 13,369                    | 26,268                   |
|               | (b) Purchases of stock-in-trade  | 1,436                     | 1,840                     | 2,530                     | 3,276                     | 4,409                     | 7,580                    |
|               | (c) Changes in inventories of finished goods,  | (112)                     | 57                        | (675)                     | (55)                      | (258)                     | (805                     |
|               | work-in-progress and stock-in-trade<br>(d) Employee Benefits expense                 | 7,486                     | 6,556                     | 6,388                     | 14,042                    | 12,450                    | 25,532                   |
|               | (e) Research & Development Expense   | 1,566                     | 1,026                     | 1,164                     | 2,592                     | 2,276                     | 4,970                    |
|               | (f) Other Expenses   | 8,674                     | 6,956                     | 9,472                     | 15,630                    | 16,729                    | 34,721                   |
|               | (g) Finance Costs  | 589                       | 575                       | 537                       | 1,164                     | 1,149                     | 2,625                    |
|               | (h) Depreciation and Amortization expense  | 1,857                     | 1,913                     | 1,804                     | 3,770                     | 3,503                     | 7,081                    |
|               |  | 29,193                    | 25,188                    |                           | 54,381                    | 53,627                    | 7,081<br><b>1,07,972</b> |
| 5             | Total Expenses   |                           | 25,188                    | 28,324<br>931             | 6,048                     | 959                       | 2,871                    |
|               | Profit/(Loss) before Tax (3-4)   | 3,624                     |                           |                           |                           | 191                       | •                        |
| 6             | Tax Expenses - Current   | 1,634                     | 1,153                     | 187                       | 2787                      |                           | 386                      |
|               | - Deferred   | (521)                     | (452)                     | 11                        | (973)                     | (183)                     | 446                      |
|               | - MAT Credit Adjustments   | 1 112                     | 701                       | 198                       | 1,814                     | 8                         | (386)                    |
| 7             | Total Tax Expenses   | 1,113                     | 1,723                     | 733                       |                           | 951                       | 446                      |
|               | Profit/(Loss) for the period (5-6)   | 2,511                     | 1,723                     | /33                       | 4,234                     | 951                       | 2,425                    |
| <b>8</b><br>a | Other Comprehensive Income i) Items that will not be reclassified to profit and loss | (15)                      | (15)                      | (15)                      | (30)                      | (30)                      | (283)                    |
| а             |  | 5                         | (13)                      | 5                         | 10                        | 10                        | 99                       |
| 1.            | ii) Income tax on relating to this item  | 5                         | 5                         | 5                         | 10                        | 10                        | 99                       |
| b             | i) Items that may be reclassified to profit or loss                                  | (10)                      | (10)                      | (10)                      | (20)                      | (20)                      | (184                     |
| 9             | Total Other Comprehensive Income   | 2,501                     | 1,713                     | (10)<br>723               | , ,                       | (20)<br>931               |                          |
| 9             | Total Comprehensive income for the year (7+8)  | 2,501                     | 1,/13                     | /23                       | 4,214                     | 931                       | 2,241                    |
|               | Profit attributable to :   |                           |                           |                           |                           |                           |                          |
|               | Equity Shareholders of the Company   | 2,511                     | 1,723                     | 733                       | 4,234                     | 951                       | 2,425                    |
|               | Non-Controlling Interest   | -                         | -                         | -                         | -                         | -                         | -                        |
|               |  | 2,511                     | 1,723                     | 733                       | 4,234                     | 951                       | 2,425                    |
|               | Other comprehensive income is attributable to:                                       |                           |                           |                           |                           |                           |                          |
|               | Equity Shareholders of the Company   | (10)                      | (10)                      | (10)                      | (20)                      | (20)                      | (184)                    |
|               | Non-Controlling Interest   | -                         | -                         | -                         | -                         | -                         | -                        |
|               |  | (10)                      | (10)                      | (10)                      | (20)                      | (20)                      | (184)                    |
|               | Total comprehensive income is attributable to:                                       |                           |                           |                           |                           |                           |                          |
|               | Equity Shareholders of the Company   | 2,501                     | 1,713                     | 723                       | 4,214                     | 931                       | 2,241                    |
|               | Non-Controlling Interest   | -                         | -                         | -                         | -                         | -                         | -                        |
|               | <b>3</b>   | 2,501                     | 1,713                     | 723                       | 4,214                     | 931                       | 2,241                    |
| 10            | Paid up Equity Share Capital (Face value Rs. 2/- each)                               | 1,843                     | 1,843                     | 1,843                     | 1,843                     | 1,843                     | 1,843                    |
| 11            | Other Equity   |                           |                           |                           | ,                         |                           | 66,173                   |
|               | Earnings per share (of Rs. 2/- each)   |                           |                           |                           |                           |                           | , -                      |
|               | (a) Basic- in Rs.  | 2.72                      | 1.87                      | 0.80                      | 4.59                      | 1.03                      | 2.63                     |
|               | (b) Diluted- in Rs.  | 2.72                      | 1.87                      | 0.80                      | 4.59                      | 1.03                      | 2.63                     |
|               |  | _=:/2                     | 2.07                      | 2.50                      | ,                         | 2.30                      |                          |
|               |  |                           |                           |                           |                           |                           |                          |

- The unaudited Standalone Results for the Quarter ended 30th September, 2020 have been reviewed by the Audit committee and approved by the Board of Director of the Company at its meeting held on 6th November, 2020. The Statutory Auditors have expressed an Unmodified Audit opinion on these unaudited Standalone Financial Results
- The figures for corresponding previous periods have been restated / regrouped wherever necessary, to make them comparable.
- 3 The company has only one primary reportable segment of activity, namely, Pharmaceuticals.
- 4 Net Sales and Income from Operations as per Secondary Segment (Geographical) is as follows:

|                                      |               | (Rs. In Lakhs) |               |                 |                 |            |  |  |  |
|--------------------------------------|---------------|----------------|---------------|-----------------|-----------------|------------|--|--|--|
| Net Sales and Income from Operations | Quarter ended | Quarter ended  | Quarter ended | Half year ended | Half year ended | Year ended |  |  |  |
|                                      | 30.09.2020    | 30.06.2020     | 30.09.2019    | 30.09.2020      | 30.09.2019      | 31.03.2020 |  |  |  |
|                                      | (Unaudited)   | (Unaudited)    | (Unaudited)   | (Unaudited)     | (Unaudited)     | (Audited)  |  |  |  |
| India                                | 18,760        | 15,756         | 19,412        | 34,516          | 36,658          | 72,507     |  |  |  |
| Outside India                        | 13,486        | 10,924         | 9,148         | 24,410          | 16,620          | 35,432     |  |  |  |
| Total                                | 32,246        | 26,680         | 28,560        | 58,926          | 53,278          | 1,07,939   |  |  |  |

- The statutory auditors of the company have carried out limited review of the financial results for the quarter ended 30th September, 2020.
- During this critical Covid phase Indoco has been able to effectively manage its operations with appropriate safety precautions. The Company will continue to monitor the impact of COVID-19 in coming quarters and does not see any medium to long term risks in its ability to continue as a going concern and meeting its liabilities as and when they fall due.
- 7 There are no Exceptional Items



| 8   | Statement of Assets and Liabilities              | (Rs. In I               | Lakhs)                  |
|-----|--|-------------------------|-------------------------|
| Sl  | Particulars                                      | As at 30.09.20          | As at 31.03.20          |
| No  |  |                         |                         |
|     | ASSETS   |                         |                         |
| 1   | Non-Current Assets                               |                         | -0.400                  |
|     | (a) Property, Plant and Equipment                | 51,606                  | 53,632                  |
|     | (b) Capital Work in Progress                     | 1,249                   | 732                     |
|     | (c) Intangible Assets                            | 3,860                   | 4,803                   |
|     | (d) Intangible Assets under Development          | 3,916                   | 4,338                   |
|     | (e) Right to Use of Asset                        | 702                     | 527                     |
|     | (f) Financial Assets                             | 245                     | 245                     |
|     | (i) Investments                                  | 245                     | 245                     |
|     | (ii) Loans                                       | 82                      | 100                     |
|     | (iii) Other Financial Assets                     | 597                     | 588                     |
|     | (g) Deferred Tax Assets (Net)                    | 2,948                   | 3,593                   |
|     | (h) Income Tax Assets (Net)                      | 347                     | 924                     |
|     | (i) Other Non-Current Assets                     | 2,471                   | 1,573                   |
|     | Total - Non-Current Assets                       | 68,023                  | 71,055                  |
| 2   | Current Assets                                   |                         |                         |
|     | (a) Inventories                                  | 24,609                  | 20,824                  |
| 1   | (b) Financial Assets                             | 24,009                  | 20,824                  |
|     | (i) Trade Receivables                            | 26,061                  | 20,918                  |
|     |  | 1,771                   | 2,348                   |
|     | (ii) Cash and Cash Equivalents                   | 1,888                   |                         |
|     | (iii) Bank Balances Other Than ((i) & (ii) above | 38                      | 1,417                   |
|     | (iv) Loans                                       | 633                     | 38<br>371               |
|     | (v) Other Financial Assets                       |                         |                         |
|     | (c) Other Current Assets Total - Current Assets  | 14,135<br><b>69,135</b> | 10,260<br><b>56,176</b> |
|     | Total - Current Assets                           | 09,135                  | 30,170                  |
|     | Total - Assets                                   | 1,37,158                | 1,27,231                |
|     | Total Assets                                     | 1,57,130                | 1,27,231                |
| В   | Equity and Liabilities                           |                         |                         |
| 1   | Equity   |                         |                         |
|     | (a) Equity Share Capital                         | 1,843                   | 1,843                   |
|     | (b) Other Equity                                 | 70,110                  | 66,173                  |
|     | Total Equity                                     | 71,953                  | 68,016                  |
|     |  |                         |                         |
| 2   | Liabilities                                      |                         |                         |
| a)  | Non-Current Liabilities                          |                         |                         |
|     | (a) Financial Liabilities                        |                         |                         |
|     | (i) Borrowings                                   | 9,037                   | 9,693                   |
|     | (ii) Other Financial Liabilities                 | 1,461                   | 1,282                   |
|     | (b) Provisions                                   | 2,619                   | 2,323                   |
|     | Total - Non-Current Liabilities                  | 13,117                  | 13,298                  |
| ١,, | 6 1711 1714                                      |                         |                         |
| b)  | Current Liabilities                              |                         |                         |
| 1   | (a) Financial Liabilities                        | 44.0==                  | 40.500                  |
|     | (i) Borrowings                                   | 11,870                  | 10,598                  |
|     | (ii) Trade Payables                              | _                       |                         |
|     | (A) Total Outstanding Dues of Micro Enterprises  | 4                       | 1                       |
|     | and Small Enterprises                            |                         |                         |
|     | (B) Total Outstanding Dues of Other than Micro   | 14,315                  | 16,628                  |
| 1   | Enterprises and Small Enterprises                |                         | 1005                    |
| 1   | (iii) Other Financial Liabilities                | 17,617                  | 12,359                  |
| 1   | (b) Provisions                                   | 5,040                   | 5,155                   |
| 1   | (c) Other Current Liabilities                    | 3,242                   | 1,176                   |
|     | Total - Current Liabilities                      | 52,088                  | 45,917                  |
|     | Total Liabilities                                | 65,205                  | 59,215                  |
|     | Total - Equity and Liabilities                   | 1,37,158                | 1,27,231                |



| 9   | Cash Flow Statement (Rs. In Lakhs)   |             |              |              |            |
|-----|--|-------------|--------------|--------------|------------|
| Sl  | Particulars  | Period ende | d 30.09.2020 | Year ended 3 | 30.09.2019 |
| (A) | Cook Flour from On anoting Activities  |             |              |              |            |
| (A) | Cash Flow from Operating Activities:   |             | 6,048        |              | 959        |
|     | Net Profit / (Loss) before tax and extraordinary item Adjustments for :                                |             | 0,048        |              | 959        |
|     | · ·  | 3,770       |              | 3,503        |            |
|     | Depreciation and Amortization Expense Profit on sale of Fixed Assets                                   | 1           |              | 3,303        |            |
|     | Loss on sale of Fixed Assets   | (1)         |              | 10           |            |
|     | Sundry Balance written back  | (0)         |              | (2)          |            |
|     |  | 750         |              | 300          |            |
|     | Provision for Doubtful Debts / Bad Debts Investment in Subsidiaries Written off                        | (0)         |              | 300          |            |
|     | Interest Income  | ` '         |              | (66)         |            |
|     | Unrealized Foreign Exchange (Gain) / Loss  | (44)<br>172 |              | (139)        |            |
|     | Finance Cost (Other than Unrealized Foreign Exchange (Gain) / Loss)                                    | 1,177       |              | 1,181        |            |
|     | rinance cost (other than officialized Foreign Exchange (Gain) / Loss)                                  | 1,1//       | 5,826        | 1,101        | 4,784      |
|     |  |             | 11,874       |              | 5.743      |
|     | Operating Profit before Working Capital Change   |             | 11,071       |              | 5,7 15     |
|     | Adjustments for:   |             |              |              |            |
|     | Decrease / (Increase) in Trade Receivables   | (6,078)     |              | (3,367)      |            |
|     | Decrease / (Increase) in Trade Receivables  Decrease / (Increase) in Other Current Financial Assets    | (262)       |              | (21)         |            |
|     | Decrease / (Increase) in Other Current Assets  Decrease / (Increase) in Other Current Assets           | (3,874)     |              | (2,079)      |            |
|     |  | (3,785)     |              | (1,138)      |            |
|     | Decrease / (Increase) in Inventories Decrease / (Increase) in Other Non Current Financial Assets       | 12          |              | (52)         |            |
|     | Decrease / (Increase) in Other Non Current Assets  Decrease / (Increase) in Other Non Current Assets   |             |              | (32)         |            |
|     | Increase / (Increase) in Trade Payables  | (5)         |              | 336          |            |
|     | Increase / (Decrease) in 11 ade rayables Increase / (Decrease) in Non Current Financial Liabilities    | 212         |              | 69           |            |
|     | Increase / (Decrease) in Non Current Provisions  | 266         |              | 108          |            |
|     | Increase / (Decrease) in Non Current Frovisions Increase / (Decrease) in Current Financial Liabilities | 5.031       |              | 3,365        |            |
|     | Increase / (Decrease) in Current Provisions  | (115)       |              | 3,363<br>197 |            |
|     | Increase / (Decrease) in Other Current Liabilities   | 2,065       |              | 2,474        |            |
|     | mercase / (beercase) in other current habilities   | 2,003       | (8,842)      | 2,171        | (105)      |
|     | Cash generated from Operations   |             | 3,032        |              | 5,638      |
|     | Income Tax Paid (Net of Refund)  |             | (582)        |              | (216)      |
|     | Net Cash generated from Operating Activities (A)   |             | 2,450        |              | 5,422      |
| (B) | Cash Flow from Investing Activities  |             |              |              |            |
| (-) | Payment towards Capital Expenditure  | (1,972)     |              | (2,378)      |            |
|     | Sale of Fixed Assets   | 6           |              | 8            |            |
|     | Payment on purchases of Investments  | _           |              | (1)          |            |
|     | Bank Balance not considered as Cash & Cash Equivalents   | (471)       |              | 1,356        |            |
|     | Interest Received  | 41          |              | 61           |            |
|     | Net Cash used in Investing Activities (B)  |             | (2,396)      |              | (954)      |
| (C) | Cash Flow from Financing Activities  |             |              |              |            |
|     | Finance Cost (Other than Unrealized Foreign Exchange (Gain) / Loss)                                    | (989)       |              | (1,125)      |            |
|     | Dividend Paid  | (4)         |              | (336)        |            |
|     | Payment of Lease Liability   | (33)        |              | -            |            |
|     | Proceeds from Long Term Borrowings   | 1,400       |              | 800          |            |
|     | Repayment of Long Term Borrowings  | (2,357)     |              | (2,488)      |            |
|     | Proceeds / (Repayment) from Short Term Borrowings  | 1,352       |              | (289)        |            |
|     | Net Cash inflow / (outflow) from Financing Activities ( C )  |             | (631)        |              | (3,438)    |
|     | Net Increase / (Decrease) in Cash or Cash Equivalents (A+B+C)  |             | (577)        |              | 1,030      |
|     | Cash and Cash Equivalents at the beginning of the Period   |             | 2,348        |              | 2,072      |
|     | Cash and Cash Equivalents at the end of the Period   |             | 1,771        |              | 3,102      |



Place: Mumbai

Aditi Panandikar Date: November 6, 2020 **Managing Director** 

By Order of the Board For Indoco Remedies Ltd

chartered accountants 308/309, Udyog Mandir No. 1, 7-C, Bhagoji Keer Marg, Mahim, Mumbai 400 016 Tel :91 22 43484242 Email - office@gokhalesathe.in

Independent Auditors' Limited Review Report on quarterly and year-to-date unaudited standalone financial results of Indoco Remedies Limited pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

To The Board of Directors of Indoco Remedies Limited

- We have reviewed the accompanying statement of unaudited standalone financial results ("the Statement") of Indoco Remedies Limited ('the Company') for the quarter ended 30th September 2020 and year to date results for the period ended 1st April 2020 to 30th September 2020 being submitted by the Company pursuant to the requirement of Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements), Regulation 2015 as amended ("Listing Regulations)
- This Statement, which is the responsibility of the Company's management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 ("the Act") read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.
- We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial results are free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.



chartered accountants 308/309, Udyog Mandir No. 1, 7-C, Bhagoji Keer Marg, Mahim, Mumbai 400 016 Tel:91 22 43484242 Email - office@gokhalesathe.in

Independent Auditors' Limited Review Report on quarterly and year-to-date unaudited standalone financial results of Indoco Remedies Limited pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with applicable Indian Accounting Standards specified under section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulation, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

For Gokhale & Sathe, Chartered Accountants Firm Registration No.: 103264W

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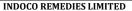
Tejas Parikh

Partner

Membership Number - 123215 UDIN: -20123215AAAADW2797

Place: Mumbai

Date: 6th November 2020





 $Regd.\ Office: Indoco\ House, 166, CST\ Road, Kalina, Santacruz\ (E),\ Mumbai\ 400\ 098.$   $\underline{Tel:+91-22-26541851/55\ Fax:+91-22-26520787\ Email:\ compliance.officer@indoco.com}$ 

Website:www.indoco.com CIN:L85190MH1947PLC005913

STATEMENT OF CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED 30TH SEPTEMBER 2020

|    | (Rs. In Lakhs)   |               |               |               |                 |                 |            |
|----|--|---------------|---------------|---------------|-----------------|-----------------|------------|
| Sl | Particulars  | Quarter ended | Quarter ended | Quarter ended | Half year ended | Half year ended | Year ended |
| No | Turteum's  | 30.09.2020    | 30.06.2020    | 30.09.2019    | 30.09.2020      | 30.09.2019      | 31.03.2020 |
|    |  | (Unaudited)   | (Unaudited)   | (Unaudited)   | (Unaudited)     | (Unaudited)     | (Audited)  |
| 1  | Income from Operations   |               |               |               |                 |                 |            |
|    | (a) Revenue from Operations  | 32,305        | 26,680        | 28,621        | 58,985          | 53,339          | 1,07,998   |
|    | (b) Other Operating Income   | 519           | 906           | 636           | 1,425           | 1,186           | 2,661      |
|    | Total Income from Operations (Net) (a+b)   | 32,824        | 27,586        | 29,257        | 60,410          | 54,525          | 1,10,659   |
| 2  | Other Income   | 52            | 26            | 58            | 78              | 122             | 244        |
| 3  | Total Income (1+2)   | 32,876        | 27,612        | 29,315        | 60,488          | 54,647          | 1,10,903   |
| 4  | Expenses   |               |               |               |                 |                 |            |
|    | (a) Cost of materials consumed   | 7,697         | 6,265         | 7,104         | 13,962          | 13,369          | 26,268     |
|    | (b) Purchases of stock-in-trade  | 1,436         | 1,840         | 2,530         | 3,276           | 4,409           | 7,580      |
|    | (c) Changes in inventories of finished goods,<br>work-in-progress and stock-in-trade | (112)         | 57            | (675)         | (55)            | (258)           | (805)      |
|    | (d) Employee Benefits expense  | 7,515         | 6,583         | 6,414         | 14,098          | 12,505          | 25,651     |
| 1  | (e) Research & Development Expense   | 1,566         | 1,026         | 1,164         | 2,592           | 2,276           | 4,970      |
|    | (f) Other Expenses   | 8,650         | 6,950         | 9,457         | 15,600          | 16,719          | 34,674     |
| l  | (g) Finance Costs  | 589           | 575           | 537           | 1,164           | 1,149           | 2,625      |
|    | (h) Depreciation and Amortization expense  | 1,857         | 1,913         | 1,804         | 3,770           | 3,503           | 7,082      |
|    | Total Expenses   | 29,198        | 25,209        | 28,335        | 54,407          | 53,672          | 1,08,045   |
| 5  | Profit/(Loss) before Tax (3-4)   | 3,678         | 2,403         | 980           | 6,081           | 975             | 2,858      |
| 6  | Tax Expenses - Current   | 1,641         | 1,153         | 188           | 2794            | 192             | 386        |
|    | - Deferred   | (521)         | (454)         | 11            | (975)           | (183)           | 446        |
|    | - MAT Credit Adjustments   | (7)           | -             | -             | (7)             | -               | (386)      |
|    | Total Tax Expenses   | 1,113         | 699           | 199           | 1,812           | 9               | 446        |
| 7  | Profit/(Loss) for the period (5-6)   | 2,565         | 1,704         | 781           | 4,269           | 966             | 2,412      |
| 8  | Other Comprehensive Income   |               |               |               |                 |                 |            |
| a  | i) Items that will not be reclassified to profit and loss                            | (15)          | (15)          | (15)          | (30)            | (30)            | (282)      |
|    | ii) Income tax on relating to this item  | 5             | 5             | 5             | 10              | 10              | 99         |
| b  | i) Items that may be reclassified to profit or loss                                  | -             | -             | -             | -               | -               | -          |
| _  | Total Other Comprehensive Income   | (10)          | (10)          | (10)          | (20)            | (20)            | (183)      |
| 9  | Total Comprehensive income for the year (7+8)  | 2,555         | 1,694         | 771           | 4,249           | 946             | 2,229      |
|    | Profit attributable to :   |               |               |               |                 |                 |            |
|    | Equity Shareholders of the Company   | 2,565         | 1,704         | 781           | 4,269           | 966             | 2,412      |
|    | Non-Controlling Interest   | -             | -             | -             | .,207           | -               | -,112      |
|    | Non-conditing interest   | 2,565         | 1,704         | 781           | 4,269           | 966             | 2,412      |
|    | Other comprehensive income is attributable to:                                       | _,,,,,        | _,            |               | -,              |                 | _,         |
|    | Equity Shareholders of the Company   | (10)          | (10)          | (10)          | (20)            | (20)            | (183)      |
|    | Non-Controlling Interest   | -             | -             | -             | -               | -               | -          |
|    | The dome only mercor   | (10)          | (10)          | (10)          | (20)            | (20)            | (183)      |
|    | Total comprehensive income is attributable to:                                       |               | , ,           | ` '           | , ,             | <u> </u>        | , ,        |
|    | Equity Shareholders of the Company   | 2,555         | 1,694         | 771           | 4,249           | 946             | 2,229      |
|    | Non-Controlling Interest   | -             | -             | -             | -               | -               | -          |
|    |  | 2,555         | 1,694         | 771           | 4,249           | 946             | 2,229      |
| 10 | Paid up Equity Share Capital (Face value Rs. 2/- each)                               | 1,843         | 1,843         | 1,843         | 1,843           | 1,843           | 1,843      |
| 11 | Other Equity   | 1             |               |               |                 |                 | 66,114     |
| 12 | Earnings per share (of Rs. 2/- each)   |               |               |               |                 |                 | · [        |
|    | (a) Basic- in Rs.  | 2.78          | 1.85          | 0.85          | 4.63            | 1.05            | 2.62       |
| l  | (b) Diluted- in Rs.  | 2.78          | 1.85          | 0.85          | 4.63            | 1.05            | 2.62       |
|    |  | 1             |               |               |                 |                 |            |
|    | Notes:   |               |               |               |                 |                 |            |

- The unaudited Consolidated Results for the Quarter ended 30th September, 2020 have been reviewed by the Audit committee and approved by the Board of Director of the Company at its meeting held on 6th November, 2020. The Statutory Auditors have expressed an Unmodified Audit opinion on these audited Consolidated Financial Results.
- 2 The figures for corresponding previous periods have been restated / regrouped wherever necessary, to make them comparable.
- The company has only one primary reportable segment of activity, namely, Pharmaceuticals.
- 4 Net Sales and Income from Operations as per Secondary Segment (Geographical) is as follows:

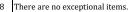
|                                      | (Rs. In Lakhs)                             |  |  |  |  |                                       |
|--------------------------------------|--|--|--|--|--|---------------------------------------|
| Net Sales and Income from Operations | Quarter ended<br>30.09.2020<br>(Unaudited) | Quarter ended<br>30.06.2020<br>(Unaudited) | Quarter ended<br>30.09.2019<br>(Unaudited) | Half year ended<br>30.09.2020<br>(Unaudited) | Half year ended<br>30.09.2019<br>(Unaudited) | Year ended<br>31.03.2020<br>(Audited) |
| India                                | 18,819                                     | 15,756                                     | 19,473                                     | 34,575                                       | 36,719                                       | 72,566                                |
| Outside India                        | 13,486                                     | 10,924                                     | 9,148                                      | 24,410                                       | 16,620                                       | 35,432                                |
| Total                                | 32,305                                     | 26,680                                     | 28,621                                     | 58,985                                       | 53,339                                       | 1,07,998                              |

The Consolidated Financial Results includes the Results of the following Companies

| Name of the Company                              | % of<br>Shareholding | Consolidated as |
|--|----------------------|-----------------|
| Xtend Industrial Designers & Engineers Pvt. Ltd. | 100.00               | Subsidiary      |
| Indoco Remedies Czech S R O                      | 100.00               | Subsidiary      |

The statutory auditors of the company have carried out limited review of the financial results for the quarter ended 30th September, 2020.

During this critical Covid phase Indoco has been able to effectively manage its operations with appropriate safety precautions. The Company will continue to monitor the impact of COVID-19 in coming quarters and does not see any medium to long term risks in its ability to continue as a going concern and meeting its liabilities as and when they fall due.





| 9        | Statement of Assets and Liabilities              | Rs. In La      |                |
|----------|--|----------------|----------------|
| Sl<br>No | Particulars                                      | As at 30.09.20 | As at 31.03.20 |
|          | ASSETS   | 30.09.20       | 31.03.20       |
| 1        | Non-Current Assets                               |                |                |
|          | (a) Property, Plant and Equipment                | 51,609         | 53,636         |
|          | (b) Capital Work in Progress                     | 1,249          | 732            |
|          | (c ) Goodwill on Consolidation                   | 9              | 9              |
|          | (d) Intangible Assets                            | 3,860          | 4,803          |
|          | (e) Intangible Assets under Development          | 3,916          | 4,338          |
|          | (f) Right to Use of Asset                        | 702            | 527            |
|          | (g) Financial Assets                             |                |                |
|          | (i) Investments                                  | 2              | 2              |
|          | (ii) Loans                                       | 82             | 100            |
|          | (iii) Other Financial Assets                     | 598            | 588            |
|          | (h) Deferred Tax Assets (Net)                    | 2,954          | 3,590          |
|          | (i) Income Tax Assets (Net)                      | 349            | 932            |
|          | (j) Other Non-Current Assets                     | 2,490          | 1,592          |
|          | Total - Non-Current Assets                       | 67,820         | 70,849         |
| 2        | Current Assets                                   |                |                |
| _        | (a) Inventories                                  | 24,617         | 20,832         |
|          | (b) Financial Assets                             | 2.,017         | 20,002         |
|          | (i) Trade Receivables                            | 26,094         | 21,014         |
|          | (ii) Cash and Cash Equivalents                   | 1,798          | 2,376          |
|          | (iii) Bank Balances Other Than ((i) & (ii) above | 1,893          | 1,417          |
|          | (iv) Loans                                       | 39             | 39             |
|          | (v) Other Financial Assets                       | 633            | 372            |
|          | (c) Other Current Assets                         | 14,137         | 10,260         |
|          | Total - Current Assets                           | 69,211         | 56,310         |
|          | Total - Assets                                   | 1,37,031       | 1,27,159       |
|          |  |                |                |
|          | Equity and Liabilities                           |                |                |
| 1        | Equity   |                |                |
|          | (a) Equity Share Capital                         | 1,843          | 1,843          |
|          | (b) Other Equity                                 | 70,087         | 66,114         |
|          | Total Equity                                     | 71,930         | 67,957         |
| 2        | Liabilities                                      |                |                |
| a)       | Non-Current Liabilities                          |                |                |
|          | (a) Financial Liabilities                        |                |                |
|          | (i) Borrowings                                   | 9,037          | 9,693          |
|          | (ii) Other Financial Liabilities                 | 1,461          | 1,282          |
|          | (b) Provisions                                   | 2,626          | 2,329          |
|          | Total - Non-Current Liabilities                  | 13,124         | 13,304         |
| b)       | Current Liabilities                              |                |                |
| ٠,       | (a) Financial Liabilities                        |                |                |
|          | (i) Borrowings                                   | 11,871         | 10,598         |
|          | (ii) Trade Payables                              | 11,0/1         | 10,370         |
|          | (A) Total Outstanding Dues of Micro Enterprises  | 4              | 12             |
|          | and Small Enterprises                            | 1              | 12             |
|          | (B) Total Outstanding Dues of Other than Micro   | 14,178         | 16,548         |
|          | Enterprises and Small Enterprises                | 11,170         | 10,5 10        |
|          | (iii) Other Financial Liabilities                | 17,631         | 12,390         |
|          | (b) Provisions                                   | 5,042          | 5,159          |
|          | (c) Other Current Liabilities                    | 3,251          | 1,191          |
|          | Total - Current Liabilities                      | 51,977         | 45,898         |
|          | Total Liabilities                                | 65,101         | 59,202         |
|          | Total - Equity and Liabilities                   | 1,37,031       | 1,27,159       |



| 10  | Cash Flow Statement   |             | (Rs. In La   | akhs)            |           |
|-----|---|-------------|--------------|------------------|-----------|
| Sl  | Particulars   | Period ende | d 30.09.2020 | Year ended 30    | 0.09.2019 |
| No  |   |             |              |                  |           |
|     |   |             |              |                  |           |
| (A) |   |             |              |                  |           |
|     | Net Profit / (Loss) before tax and extraordinary item               |             | 6,081        |                  | 975       |
|     | Adjustments for:  |             |              |                  |           |
|     | Depreciation and Amortisation Expense                               | 3,770       |              | 3,503            |           |
|     | Profit on sale of Fixed Assets                                      | (1)         |              | (3)              |           |
|     | Loss on sale of Fixed Assets  | 3           |              | 10               |           |
|     | Sundry Balance written back   | (0)         |              | (2)              |           |
|     | Provision for Doubtful Debts / Bad Debts                            | 750         |              | 300              |           |
|     | Interest Income   | (44)        |              | (66)             |           |
|     | Dividend received on Investments                                    | (0)         |              |                  |           |
|     | Unrealised Foreign Exchange (Gain) / Loss                           | 172         |              | (139)            |           |
|     | Finance Cost (Other than Unrealised Foreign Exchange (Gain) / Loss) | 1,177       |              | 1,180            |           |
|     |   |             | 5,826        |                  | 4,783     |
| l   | Operating Profit before Working Capital Change                      |             | 11,907       |                  | 5,758     |
| l   | Adjustments for:  |             |              |                  |           |
|     | Decrease / (Increase) in Trade Receivables                          | (6,014)     |              | (3,363)          |           |
|     | Decrease / (Increase) in Other Current Financial Assets             | (262)       |              | (20)             |           |
|     | Decrease / (Increase) in Other Current Assets                       | (3,876)     |              | (2,082)          |           |
|     | Decrease / (Increase) in Inventories                                | (3,785)     |              | (1,138)          |           |
|     | Decrease / (Increase) in Other Non Current Financial Assets         | 12          |              | (52)             |           |
|     | Decrease / (Increase) in Other Non Current Assets                   | (5)         |              | 3                |           |
|     | Increase / (Decrease) in Trade Payables                             | (2,378)     |              | 297              |           |
|     | Increase / (Decrease) in Non Current Financial Liabilities          | 212         |              | 69               |           |
|     | Increase / (Decrease) in Non Current Provisions                     | 268         |              | 110              |           |
|     | Increase / (Decrease) in Current Financial Liabilities              | 5,014       |              | 3,371            |           |
|     | Increase / (Decrease) in Current Provisions                         | (117)       |              | 194              |           |
|     | Increase / (Decrease) in Other Current Liabilities                  | 2,060       | _            | 2,474            |           |
|     |   |             | (8,871)      |                  | (137)     |
|     | Cash generated from Operations                                      |             | 3,036        |                  | 5,621     |
|     | Income Tax Paid (Net of Refund)                                     |             | (582)        |                  | (192)     |
|     | Net Cash generated from Operating Activities (A)                    |             | 2,454        |                  | 5,429     |
| (B) | Cash Flow from Investing Activities                                 |             |              |                  |           |
|     | Payment towards Capital Expenditure                                 | (1,972)     |              | (2,378)          |           |
|     | Sale of Fixed Assets  | 6           |              | 8                |           |
|     | Bank Balance not considered as Cash & Cash Equivalents              | (476)       |              | 1,351            |           |
|     | Interest Received   | 41          |              | 61               |           |
|     | Net Cash used in Investing Activities (B)                           |             | (2,401)      |                  | (958)     |
| (C) | Cash Flow from Financing Activities                                 |             |              |                  |           |
|     | Finance Cost (Other than Unrealised Foreign Exchange (Gain) / Loss) | (989)       |              | (1,125)          |           |
|     | Payment of Lease Liability  | (33)        |              | -                |           |
| 1   | Dividend Paid   | (4)         |              | (336)            |           |
| 1   | Proceeds from Long Term Borrowings                                  | 1,400       |              | 800              |           |
| l   | Repayment of Long Term Borrowings                                   | (2,357)     |              | (2,488)          |           |
| l   | Proceeds / (Repayment) from Short Term Borrowings                   | 1,352       |              | (289)            |           |
| l   | Net Cash inflow / (outflow) from Financing Activities ( C )         |             | (631)        |                  | (3,438)   |
| 1   | Net Increase / (Decrease) in Cash or Cash Equivalents (A+B+C)       |             | (578)        |                  | 1,033     |
| 1   | Cash and Cash Equivalents at the beginning of the Period            |             | 2,376        |                  | 2,080     |
|     | Cash and Cash Equivalents at the end of the Period                  |             | 1,798        | udau af tha Daau | 3,113     |

Place: Mumbai

Date: November 6, 2020

By Order of the Board For Indoco Remedies Ltd

Aditi Panandikar Managing Director

chartered accountants 304/308/309, Udyog Mandir No. 1, 7-C, Bhagoji Keer Marg, Mahim, Mumbai 400 016 Tel :91 22 43484242 Email - office@gokhalesathe.in

Independent Auditors' Limited Review Report on quarterly and year-to-date unaudited consolidated financial results of Indoco Remedies Limited pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

To The Board of Directors of Indoco Remedies Limited

- We have reviewed the accompanying statement of unaudited consolidated financial results of Indoco Remedies Limited (hereinafter referred to as the "Holding Company") and its subsidiaries (the Holding Company and its subsidiaries together referred to as 'the Group') for the quarter ended 30th September 2020 and year to date results for the period 1st April 2020 to 30th September 2020, being submitted by the Holding Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
- This Statement, which is the responsibility of the Holding Company's Management and approved by the Holding Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India. Our responsibility is to issue a report on the statement based on our review.
- We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33 (8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, to the extent applicable.



chartered accountants 308/309, Udyog Mandir No. 1, 7-C, Bhagoji Keer Marg, Mahim, Mumbai 400 016 Tel :91 22 43484242 Email - office@gokhalesathe.in

Independent Auditors' Limited Review Report on quarterly and year-to-date unaudited consolidated financial results of Indoco Remedies Limited pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Continued)

- 4 This statement includes the standalone unaudited financial results of the following entities:
  - a) Xtend Industrial Designers and Engineers Private Limited
  - b) Indoco Remedies Czech SRO
- Based on our review and procedures performed as stated in paragraph 3 above and based on consideration of the review reports of the auditors referred in paragraph no 7 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with recognition and measurement principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- We did not review the interim financial statements of the subsidiary included in the statement of unaudited consolidated financial results, whose unaudited financial statements reflect total assets of 284.30 lakhs as at 30th September 2020 and total revenues of Rs. 58.93 lakhs and Rs. 58.94 lakhs and total net profit after tax of Rs. 54.74 lakhs and Rs. 35.82 lakhs for the quarter ended 30th September 2020 and for the period 1st April 2020 to 30th September 2020, respectively, and cash inflows (net) of Rs. 4.85 lakhs for the period from 1st April 2020 to 30th September 2020, as considered in the Statement. This financial information has been reviewed by other auditors whose reports has been furnished to us by the management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of this subsidiary is based solely on the report of other auditors and the procedures performed by us as stated in paragraph 3 above.

Our conclusion on the Statement is not modified in respect of such matter.



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Independent Auditors' Limited Review Report on quarterly and year- to-date unaudited consolidated financial results of Indoco Remedies Limited pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Continued)

The unaudited consolidated financial results also include the financial information of foreign subsidiary, which have not been reviewed, whose financial information reflect total assets of Rs. 1.53 lakhs as at 30th September 2020 and total revenues of Rs. Nil lakhs and Rs. Nil lakhs and total net loss after tax Rs. 0.01 lakhs and Rs. 0.28 lakhs for the quarter ended 30th September 2020 and for the period 1st April 2020 to 30th September 2020, respectively, and cash outflows (net) of Rs. 0.18 lakhs for the period from 1st April 2020 to 30th September 2020, as considered in the Statement. According to the information and explanations given to us by the Management, these interim financial information/financial results are not material to the Group.

Our conclusion on the Statement is not modified in respect of such matter.

For Gokhale & Sathe, Chartered Accountants

Firm Registration Number: 103264W

Tejas Parikh Partner

Membership Number: 123215 UDIN: 20123215AAAADX6441

Place: Mumbai

Date: 6th November 2020



# **PRESS RELEASE**

# EBIDTA Doubles, Revenue Growth 13% for Indoco in Q2FY21

**Mumbai, 6**<sup>th</sup> **November, 2020:** During the second quarter of FY 2020-21, Indoco Remedies revenue grew by 12.9 % at ₹ 322.5 crores, as against ₹ 285.6 crores, same quarter last year. EBIDTA to net sales for the quarter is 18.7 % at ₹ 60.2 crores, compared to 11.3 % at ₹ 32.1 crores, same quarter last year. For the quarter, the Profit After Tax to net sales is 7.8 % at ₹ 25.1 crores, as against ₹ 7.3 crores, same quarter last year.

In the first half of the year, revenue grew by 10.6 % at ₹ 589.3 crores, as against ₹ 532.8 crores for the same period last year. EBIDTA to net sales for the first half of FY21 is 18.5 % at ₹ 109.0 crores, compared to 10.3 % at ₹ 54.9 crores, same period last year. For the first half, the Profit After Tax to net sales is 7.2 % at ₹ 42.3 crores, as against ₹ 9.5 crores, same period last year.

Commenting on the 2<sup>nd</sup> quarter FY21 results, Aditi Panandikar, Managing Director, Indoco Remedies Ltd., said, "The Company registered a double digit growth of 12.9 % in total revenue mainly driven by an impressive growth of 64% in the International Business. We expect strong operative leverage to continue."

For the guarter ended Sept'20, the financials are as under: (₹ in Crores)

| Particulars            | July'20 - Sept'20 | July'19 - Sept'19 | Gw %  |
|------------------------|-------------------|-------------------|-------|
| Net Revenues           | 327.6             | 292.0             | 12.2  |
| EBIDTA                 | 60.2              | 32.1              | 87.2  |
| Operating Profit       | 51.4              | 20.4              | 152.2 |
| Profit After Tax       | 25.1              | 7.3               | 242.6 |
| EPS (Face value ₹ 2/-) |                   |                   |       |
| (Not annualized)       | 2.72              | 0.80              |       |

#### **About Indoco Remedies Limited:**

Indoco Remedies Ltd., headquartered in Mumbai, is a fully integrated, research-oriented pharma Company with presence in 55 countries. Indoco, a USD 145 million Company, employs over 5500 people including more than 300 skilled scientists.

The Company has 9 manufacturing facilities, 6 of which are for FDFs and 3 for APIs, supported by a state-of-the-art R&D Centre and a CRO facility. The facilities have been approved by most of the Regulatory Authorities including USFDA and UK-MHRA. Indoco develops and manufactures a wide range of pharmaceutical products for the Indian and international markets. It generates more than 70 million prescriptions annually from over 3,00,000 doctors belonging to various specialties. Indoco has 9 domestic marketing divisions with a strong brand portfolio in various therapeutic segments including Respiratory, Anti-Infective, Dental Care, Pain Management, Gastro-intestinal, Ophthalmic, Cardiovascular, Anti-Diabetics, Anti-Obesity, etc. Top Indoco brands include Cyclopam, Febrex Plus, Sensodent-K, Oxipod, Cital, ATM, Cloben-G, Sensoform, Sensodent-KF, Karvol Plus, Glychek, Kidodent, Carmicide, Bactogard, etc. On the international front, Indoco has tie-ups with large generic companies across the globe.

For more details on Indoco, you may visit www.indoco.com

#### **For Media Inquiries Please Contact:**

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