



May 09, 2025

The Listing Department

BSE Limited

Phiroze Jeejeebhoy Towers

Dalal Street Mumbai 400 001

BSE SCRIP Code: 543425

The Listing Department

National Stock Exchange of India Limited

Exchange Plaza

Bandra Kurla Complex, Bandra (East)

Mumbai 400 051

NSE Symbol: MAPMYINDIA

Sub: Submission of Press Release for Q4 FY2025 Results.

Dear Sir / Madam,

Please find attached herewith Press Release for Q4 FY2025 Results.

Kindly acknowledge the receipt of the same.

Thanking you.

Yours faithfully,

For C.E. Info Systems Limited

Saurabh Surendra Somani Company Secretary & Compliance Officer

Encl:

Press Release





MapmyIndia Mappls declares Q4 and FY25 Results:

Q4FY25 YoY Revenue up 34%, EBITDA up 47%, PAT up 28%, EBITDA margin at 40%, PAT margin at 29%.

FY25 YoY Revenue up 22%, EBITDA up 15%, PAT up 10%, EBITDA margin at 39%, PAT margin at 29%.

Declares Final Dividend of Rs. 3.50/- per Equity share of Rs. 2/- each at the rate of 175% for the FY25

New Delhi, India, 09th May 2025: C.E. Info Systems Ltd. ("MapmyIndia"), India's leading advanced digital maps and deep-tech products and platforms company, announced today its financial results for Full Year and Fourth Quarter of FY2025 ended March 31st 2025.

Key Consolidated Financial Highlights for Full Year and Q4 of FY2025:

Particulars (Rs Cr)	Q4	Q4	Q4 YoY	FY25	FY24	FY YoY
	FY25	FY24	Growth			Growth
Revenue from Operations	143.5	106.9	34%	463.3	379.4	22%
Total Income	166.7	119.3	40%	515.7	417.6	23%
EBITDA	58	39.5	47%	179.9	156.2	15%
EBITDA Margin	40%	37%		39%	41%	
PAT	49.0	38.2	28%	147.6	134.4	10%
PAT Margin	29%	32%		29%	32%	
RoCE ex-cash				95%	105%	
Cash & Cash Equivalents including				659.9	557.3	18%
financial investments						
Open Order Book at End of Full Year				1500	1,372	10%

Rakesh Verma, Chairman & Managing Director, MapmyIndia, commenting on the Full Year and Fourth Quarter of FY25 results, said "We are happy to report the strong growth in Q4FY25 and a good fiscal year overall. The Board was pleased to express our gratitude to all shareholders by declaring Final Dividend of Rs. 3.50/- per Equity share of Rs. 2/- each at the rate of 175% for the FY25. In Q4FY25, revenue increased by 34% YoY to Rs. 143.5 crore and EBITDA rose by 47% to Rs. 58 crore and PAT grew by 28% to Rs. 49 crore. EBITDA margin in Q4 was 40%. For FY25, revenue rose 22% to Rs. 463.3 crore. EBITDA rose 15% to Rs 179.9 crore and PAT rose 10% to Rs 148 crore, EBITDA margin for full year FY 25 was 39%. We're happy that momentum picked up in Q3 and Q4 of FY25.

Our Map-led business EBITDA margins remain healthy at 47% and our IoT-led business EBITDA margins expanded from 12% in FY24 to 14% in FY25, as product mix improved and SaaS income increased. Our Open Order Book grew to Rs 1,500 Cr at the end of FY25. Our Order Book





achievements give us further confidence that we are on track to our stated milestone of crossing Rs 1000 Cr revenue by FY28.

Our Consumer Tech & Enterprise Digital Transformation (C&E) revenue grew by 30% YoY to Rs 252.5 Cr, and Automotive & Mobility Tech (A&M) revenue grew by 13% to Rs 210.8 Cr. Our Mapled revenue grew by 29% to Rs 345.6 Cr. and IoT led revenue grew by 5% to Rs. 117.7 Cr. Our new licenses in automotive increased to 3+ million in new vehicles (4-wheelers, 2-wheelers and CVs, across ICE and EV segments), as against 2.5 million during FY24. Further, the number of new IoT devices installed (rented and sold additionally) during the year were 2.1+ Lakhs as against 2.9+ Lakhs in FY24, due to strategic shift in focus towards SaaS revenue over hardware sales.

We acquired new B2B and B2B2C customers – including many businesses and enterprises across industry verticals. Customer diversification, de-concentration and retention continued to trend healthily. We have also started to build revenue from the South East Asian market in alignment with our JV company TerraLink Technologies. We were happy with the results of our prudent marketing efforts which led to our crossing the milestone of 30 Million user downloads of the Mappls App and see this as a foundation for future potential consumer business. B2C expenses for consumer business were controlled in this quarter while, we of course continue to relentlessly innovate and invest in enhancing our existing products and technologies, and working on future vision.

Our strategic focus is on enhancing technological capabilities, improving customer engagements and driving operational excellence. To sharpen this focus, our government business, where we see a large opportunity ahead, will be handled by our wholly owned subsidiary, Vidteq, now renamed "Mappls DT", for accelerating our initiatives in Digital Transformation, Digital Twin, and Defence Technologies to the government. The IoT and logistics SaaS will continue with our 76% owned subsidiary Gtropy. To ramp up these high growth opportunities, Rohan Verma has been appointed as Managing Director of both these subsidiaries w.e.f 1st April, 2025. The parent company will focus on Automotive and Corporate Business. Mappls Brand and App will continue within the parent company."

About MapmyIndia (C.E. Info Systems Ltd) & Mappls <u>www.mapmyindia.com</u> / <u>about.mappls.com</u> / <u>www.mappls.com</u>

C.E. Info Systems Ltd (NSE: MAPMYINDIA; BSE: 543425) is India's leading deep-tech digital map data, geospatial software and location-based IoT products, platforms, solutions and APIs company, offering proprietary digital maps as a service ("MaaS"), software as a service ("SaaS") and platform as a service ("PaaS"). The company provides its digital maps, software products, platforms, application programming interfaces ("APIs"), IoT and solutions to newage tech companies, businesses across industry verticals, automotive OEMs, government organisations, developers and consumers, under the Mappls MapmyIndia brand. The company has served more than 2000 B2B and B2B2C customers since inception. The company pioneered digital mapping in India in 1995 and has earned its market leadership position in this industry and built a strong moat by capitalizing on our early mover advantage, developing





proprietary and integrated technologies, full stack product offerings, continuous innovation and robust sustainable business model.

MapmyIndia has built India's most comprehensive, accurate, feature-rich and continuously updated digital map data product down to address and urban building level detail pan India, covering all towns, villages, and the entire road network of the country. The company is building not just 2D maps, but also 3D (with landmarks, terrains and city models), 4D (updating in near real-time), HD (high-definition and high-accuracy), RealView (photo-realistic representing actual ground reality), and hyper-local geo-demographics data-rich maps, to continuously evolve its Al-powered Digital Metaverse Twin of the Real World. The company is also building digital maps for other regions in the world, and has integrated global maps for over 200 countries into its Mappls platform. The company's platform provides extensive and comprehensive functionalities and ever expanding set of use cases, including mapping, location and navigation, geospatial data analytics, GIS (geospatial information systems) and AI, GPS tracking and IoT-based fleet management, logistics optimisation and workforce management, drone-based solutions, developer APIs, N-CASE solution suite (for Navigation, Connected vehicle telematics and services, ADAS safety i.e. advanced driving assistance systems, Shared and Electric) for Automotive & Mobility Tech (A&M), and Consumer tech and Enterprise digital transformation solution suite (C&E). More about the entire range of the company's products and platforms can be learned about from about.mappls.com.

The company's consumer facing products include the free Mappls App (accessible on the web at www.mappls.com & downloadable from mappls.com/getApp), which provides the best and fully indigenous maps, navigation, safety, hyper local and IoT gadget-enabled app experience for users, and Mappls Gadgets (www.mapplsgadgets.com), which provides a range of IoT-enabled gadgets for safety, convenience, entertainment of your vehicles and loved ones such as vehicle trackers, dash cameras, and in-dash and in-helmet navi-tainment systems for cars and 2-wheelers.

For more information, contact:

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<u>Note</u>: Except for the historical information and discussion contained herein, statements included in this release may constitute forward looking statements. These statements involve a number of risks and uncertainties that could cause actual results to differ materially from those that be projected by these forward looking statements. These risks and uncertainties include, but not limited to such factors as competition, growth, pricing environment, recruitment and retention, technology, wage inflation, law and regulatory policies etc. C.E. Info Systems Ltd. undertakes no obligation to update forward looking statements to reflect events or circumstances after the date thereof.