

INVESTOR PRESENTATION STANDALONE FINANCIAL DATA

OCT-DEC'19 QTR.
Q3FY'20



JK SUPER
CEMENT
BUILD SAFE

JK SUPER
STRONG
BUILD SAFE

JK SUPER
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BUILD SAFE
Weather Shield



JK CEMENT
WallMaxX
White Cement Based Putty

JK CEMENT
ShieldMaxX
Universal Waterproof Putty

JK CEMENT
GypsoMaxX
Premium Gypsum Plaster

JK CEMENT
TileMaxX
Premium Adhesives and Grouts

JK
PrimaxX
White Cement Based Primer

Financial Highlights –Quarterly

Particulars	Q3FY20	Q2FY20	QOQ
Sales Volume (Lakhs M.T)*	25.58	22.40	14%
Net Sales (Rs. Cr)	1387.48	1239.62	12%
EBIDTA (Rs. Cr)	277.74	254.03	9%
EBIDTA Margin	20.02%	20.49%	2%
EBIDTA (Rs. M.T)	1086	1134	4%



* Include Clinker Sale



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Financial Highlights –Quarterly

Particulars	Q3FY20	Q3FY19	YOY
Sales Volume (Lakhs M.T)*	25.58	24.98	2%
Net Sales (Rs. Cr)	1387.48	1258.02	10%
EBIDTA (Rs. Cr)	277.74	210.53	32%
EBIDTA Margin	20.02%	16.73%	20%
EBIDTA (Rs. M.T)	1086	843	29%



* Include Clinker Sale



Financial Highlights – Nine Months Ended

Particulars	Apr-Dec'19	Apr-Dec'18	YOY
Sales Volume (Lakhs M.T)*	71.07	69.72	2%
Net Sales (Rs. Cr)	3938.43	3448.48	14%
EBIDTA (Rs. Cr)	835.27	530.65	57%
EBIDTA Margin	21.21%	15.39%	38%
EBIDTA (Rs. M.T)	1175	761	54%



* Include Clinker Sale



Financial Highlights – Quarterly

Particulars (Rs. Cr.)	Q3 FY 20	Q2 FY 20	QOQ
Revenue from Operations	1404	1254	12%
Operating Expenses	1126	1000	13%
EBIDTA	278	254	9%
Other Income	24	18	32%
Depreciation	56	52	7%
EBIT	246	220	12%
Finance Cost	56	56	-
PBT (After Excp. item)	190	164	16%
Provision for Tax	52	55	6%
Profit After Tax	138	109	26%
EPS in Rs.	17.80	14.08	26%
Net Sales	1387	1240	12%
EBIDTA Margin (%)	20.02%	20.49%	2%



Financial Highlights – Quarterly

Particulars (Rs. Cr.)	Q3 FY 20	Q3 FY 19	YOY
Revenue from Operations	1404	1273	10%
Operating Expenses	1126	1062	6%
EBIDTA	278	211	32%
Other Income	24	12	101%
Depreciation	56	49	14%
EBIT	246	174	42%
Finance Cost	56	56	-
PBT (After Excp. item)	190	117	62%
Provision for Tax	52	56	8%
Profit After Tax	138	61	126%
EPS in Rs.	17.80	8.70	105%
Net Sales	1387	1258	10%
EBIDTA Margin (%)	20.02%	16.73%	20%



Financial Highlights – Nine Months Ended

Particulars (Rs. Cr.)	Apr-Dec'19	Apr-Dec'18	YOY
Revenue from Operations	3986	3489	14%
Operating Expenses	3151	2958	7%
EBIDTA	835	531	57%
Other Income	59	45	31%
Depreciation	157	145	8%
EBIT	737	431	71%
Finance Cost	166	169	2%
PBT (After Excp. item)	572	262	118%
Provision for Tax	172	87	97%
Profit After Tax	400	175	129%
EPS in Rs.	51.79	25.01	107%
Net Sales	3938	3448	14%
EBIDTA Margin (%)	21.21%	15.39%	38%



Leveraging Debt



Particulars	As on 31 st Dec'19	As on 31 st Mar'19
Gross Debt (Rs./Cr)	2574	2199
Cash (Rs./Cr)	997	938
Net Debt (Rs./Cr)	1577	1261
Net Debt /EBIDTA	1.41	1.55
Equity (Rs./Cr)	3200	2893
Net Debt/Equity	0.49	0.44



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Grey Cement Expansion 4.2 MnTpa

- 8000 TPD Clinker production line at Mangrol and 1MnTpa Cement Grinding Capacity at Nimbahera have been commissioned and commercial dispatches started on 29th Sep'2019.
- 1 MnTpa Cement Grinding Capacity at Mangrol & 1.5 MnTpa at Aligarh have been commissioned & Commercial dispatches started on 3rd Feb 2020.
- Work for 0.7 Mntpa Grinding unit at Balasinor is in advance stage and likely to commission by Mar/Apr'20.
- Total amount spent till 31st Dec 2019 is INR 1415 Crores approx.



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