JK Cement LTD.

INVESTOR PRESENTATION
STANDALONE FINANCIAL DATA

JAN -MAR'19 QTR.
Q4FY'19

Financial Highlights –Quarterly

Particulars	Q4FY19	Q3FY19	QOQ
Sales Volume (Lakhs M.T)*	28.79	24.98	15%
Net Sales (Rs. Cr)	1470.71	1258.02	17%
EBIDTA (Rs. Cr)	279.47	210.53	33%
EBIDTA Margin	19.00%	16.73%	14%
EBIDTA (Rs. M.T)	971	843	15%

* Include Clinker Sale

Financial Highlights –Quarterly

Particulars	Q4FY19	Q4FY18	YOY
Sales Volume (Lakhs M.T)*	28.79	27.20	6%
Net Sales (Rs. Cr)	1470.71	1307.44	12%
EBIDTA (Rs. Cr)	279.47	181.92	54%
EBIDTA Margin	19.00%	13.91%	37%
EBIDTA (Rs. M.T)	971	669	45%

* Include Clinker Sale

Financial Highlights – Year Ended

Particulars	FY 18-19	FY 17-18	YOY
Sales Volume (Lakhs M.T)*	98.51	93.93	5%
Net Sales (Rs. Cr)	4919.19	4542.70	8%
EBIDTA (Rs. Cr)	810.12	760.66	7%
EBIDTA Margin	16.47%	16.75%	2%
EBIDTA (Rs. M.T)	822	810	1%

* Include Clinker Sale

JK Cement LTD.

Financial Highlights – Quarterly

Particulars (Rs. Cr.)	Q4 FY 19	Q3 FY 19	QOQ
Revenue from Operations	1492	1273	17%
Operating Expenses	1213	1063	14%
EBIDTA	279	210	33%
Other Income	35	12	196%
Depreciation	50	49	2%
EBIT	264	173	53%
Finance Cost	53	56	5%
PBT (After Excp. item)	211	117	80%
Provision for Tax	61	56	9%
Profit After Tax	150	61	146%
EPS in Rs.	19.41	8.70	123%
Net Sales	1471	1258	17%
EBIDTA Margin (%)	19.00%	16.73%	227bps

JK SUPER CEMENT BUILD SAFE
JK SUPER STRONG BUILD SAFE
JK WHITE CEMENT THE PERFECT WHITE
JK WALL PUTTY White Cement Based Putty
JK SUPER GRIP
JK PrimaxX White Cement Based Primer
JK Super Plast Premium Gypsum Plaster
JK CEMENT ShieldMaxX Universal Waterproof Putty

Financial Highlights – Quarterly

Particulars (Rs. Cr.)	Q4 FY 19	Q4 FY 18	YOY
Revenue from Operations	1492	1316	13%
Operating Expenses	1213	1134	7%
EBIDTA	279	182	54%
Other Income	35	53	34%
Depreciation	50	47	6%
EBIT	264	188	40%
Finance Cost	53	56	5%
PBT (After Excp. item)	211	123	72%
Provision for Tax	61	27	132%
Profit After Tax	150	96	55%
EPS in Rs.	19.41	13.79	41%
Net Sales	1471	1307	12%
EBIDTA Margin (%)	19.00%	13.91%	509bps

Financial Highlights – Year Ended

Particulars (Rs. Cr.)	FY 18-19	FY 17-18	YOY
Revenue from Operations	4981	4758	5%
Operating Expenses	4171	3997	4%
EBIDTA	810	761	7%
Other Income	80	128	37%
Depreciation	194	186	4%
EBIT	696	702	1%
Finance Cost	222	245	9%
PBT (After Excp. item)	474	440	8%
Provision for Tax	149	98	52%
Profit After Tax	325	342	5%
EPS in Rs.	45.28	48.89	7%
Net Sales	4919	4543	8%
EBIDTA Margin (%)	16.47%	16.75%	28bps

The Board of Director has recommended Dividend at the rate of Rs. 10 per Share.

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Leveraging Debt

Particulars	As on 31st Mar'19	As on 31st Mar'18
Gross Debt (Rs./Cr)	2199	2240
Cash (Rs./Cr)	938	562
Net Debt (Rs/Cr)	1261	1678
Net Debt /EBIDTA	1.55	2.20
Equity (Rs./Cr)	2893	2147
Net Debt/Equity	0.44	0.78

Grey Cement Expansion 4.2 MnTpa

- Work for 7500 TPD Clinker production line and Split Grinding Units at Aligarh & Balasinor is going on in full swing.
- 1 Mn TPA Cement Grinding Capacity each at Nimbahera & Mangrol is likely to commission in June/July'2019.
- Environment Clearance for Balasinor Unit obtained in Mar'19.
- Total amount spent till 31st Mar 2019 is INR 557 Crores approx.

THANK YOU