

Press Release

YES BANK announces Financial Results for the Quarter ended June 30, 2014

- Net Profit of ₹439.5 crore in Q1FY15; y-o-y growth of 9.6%.
- Net Interest Income at ₹745.3 crore for Q1 FY15; y-o-y growth of 13.1%. NIMs steady at 3.0%.
- Y-o-Y growth in CASA of 29.0%; CASA Ratio improves steadily to 22.3% from 20.2% a year ago. SA deposits posted healthy growth of 43.8% y-o-y.
- Successful Capital raising of ₹ 2,942.1 crore (US\$ 500 million) through Global Qualified Institutional Placement resulting in CRAR of 18.0% and Tier I ratio at 12.6%. Total Capital Funds are at ₹15,233.4 crore
- Shareholders' funds grew by 68.7% to ₹10,498.0 crore from ₹6,224.3 crore as on June 30, 2013

Financial Highlights from Q1FY15 Results:

Profit & Loss Statement Highlights					
(₹ in Crore)	Q1FY15	Q1FY14	Growth	Q4FY14	Growth
Net Interest Income	745.3	659.1	13.1%	719.6	3.6%
Non Interest Income	425.6	442.1	-3.7%	445.5	-4.5%
Total Net Income	1,170.9	1,101.2	6.3%	1,165.1	0.5%
Operating Profit	644.2	680.0	-5.3%	680.4	-5.3%
Profit after Tax	439.5	400.8	9.6%	430.2	2.2%
Basic EPS (Rs.)	11.7	11.2	4.9%	11.9	-1.9%

Balance Sheet Highlights					
(₹ in Crore)	30-Jun-14	30-Jun-13	Growth	31-Mar-14	Growth
Customer Assets	71,308.7	61,260.4	16.4%	69,639.7	2.4%
Advances	58,988.6	47,897.6	23.2%	55,633.0	6.0%
Deposits	76,102.8	65,244.8	16.6%	74,192.0	2.6%
CASA	16,974.6	13,163.2	29.0%	16,344.7	3.9%
Shareholders' funds	10,497.9	6,224.3	68.7%	7,121.7	47.4%
Total Capital Funds*	15,233.4	10,666.0	42.8%	10,993.1	38.6%
Total Balance Sheet	109,743.4	100,802.0	8.9%	109,015.8	0.7%

Key Financial Performance Indicators			
	Q1FY15	Q1FY14	Q4FY14
Return on Assets	1.6%	1.6%	1.6%
Return on Equity	21.6%	26.7%	24.3%
NIM	3.0%	3.0%	3.0%
Cost to Income Ratio	45.0%	38.3%	41.6%
Non Interest Income to Total Income	36.6%	40.1%	38.2%
Capital Adequacy (Basel III)*	18.0%	15.4%	14.4%
Tier I Ratio (Basel III)*	12.6%	9.5%	9.8%
Book Value (₹)	253.14	173.03	197.48
Gross NPA	0.33% (₹ 198.0 cr)	0.22% (₹ 104.9 cr)	0.31% (₹ 174.9 cr)
Net NPA	0.07% (₹ 42.8 cr)	0.03% (₹ 12.1 cr)	0.05% (₹ 26.1 cr)

*(including Profit, adjusted for prorated dividends)

Mumbai, July 23, 2014: The Board of Directors of YES BANK Ltd. took on record the Q1FY15 results at its meeting held in Mumbai today.

Commenting on the results and financial performance, Mr. Rana Kapoor, Managing Director & CEO, YES BANK said, “YES BANK has posted a satisfactory quarter of consistent results, marking the beginning of its 11th year of operations, maintaining asset quality and steady NIMs in Q1FY15. During the quarter, YES BANK completed a highly successful Global Qualified Institutional Placement of US\$ 500 mn which was oversubscribed 5 times. This reinforces the strong faith of high quality international and domestic institutional investors in the business and financial model of YES BANK. The Bank is well capitalized and positioned to pursue growth opportunities given the improving economic environment.”

Q1FY15 Performance highlights

Balance Sheet

- **Stable growth in Advances and Deposits:** Total Advances grew by **23.2%** to **₹ 58,988.6** crore as at June 30, 2014.

Corporate Banking (Large Corporates) accounted for 68.7% of the Advances portfolio, Commercial Banking (Mid-sized Corporates) accounted for 14.5% and Branch Banking (including MSME) accounted for 16.8%.

Total Deposits grew by **16.6%** to **₹ 76,102.8** crore as at June 30, 2014. The Bank's Balance Sheet grew by **8.9%** to **₹ 109,743.3** crore as at June 30, 2014. The Bank's CD ratio stood at **77.5%** as at June 30, 2014.

Current and Savings Account (CASA) deposits grew by **29.0%** y-o-y to **₹ 16,974.6** crore taking the CASA ratio to **22.3%** as at June 30, 2014 up from 20.2% as at June 30, 2013. The Bank continues to demonstrate strong traction in CASA on the back of an increase in branch network and manpower, differentiated Savings product offerings and steady improvements in productivity.

Wholesale Term Deposits (deposits above ₹ 25 crore) accounted for 26.1% of total deposits as at June 30, 2014, as compared to 34.7% as at June 30, 2013 representing a steady improvement in the share of granular deposits

- **Asset Quality:** Gross Non Performing Advances as a proportion of Gross Advances was at 0.33% while Net Non Performing Advances as a proportion of Net advances was at 0.07% as at June 30, 2014. Bank's specific loan loss Provision Coverage was at 78.4% as at June 30, 2014.

Total Restructured Advances stand at **₹ 113.1** crore as at June 30, 2014. This represents **0.19%** of the Gross Advances down from 0.29% (**₹ 139.5** crore) as at June 30, 2013. There has been no sale to ARCs during the quarter

- **Capital Funds:** As per Basel III, Tier I Capital stood at 12.6% and total CRAR stood at 18.0% as at June 30, 2014. Total Capital funds are at **₹ 15,233.4** crore as at June 30, 2014 (*including profit, adjusted for prorated dividends*).

Profit & Loss Account:

- **Net Interest Income (NII) Growth:** NII for Q1FY15 increased by 13.1% y-o-y to ₹ 745.3 crore on account of steady growth in advances.
- **Non Interest Income:** Non Interest Income stands at ₹ 425.6 crore for Q1FY15. Proportion of Income from Transaction Banking has increased from 20.0% (₹ 88.2 crore) to 32.9% (₹ 140.2 crore). Also, Branch Banking fees grew by 45.2% to ₹ 52.5 crore, now representing 12.3% of Non Interest Income.
- **Operating and Net profit:** Operating profit for Q1FY15 stood at ₹ 644.2 crore. The Cost to Income ratio was 45.0% in Q1FY15. Net Profit in Q1FY15 was up 9.6% to ₹ 439.5 crore.
- **Strong Shareholders' returns:** The Bank continues to deliver steady RoA of 1.6% for Q1FY15. Bank's RoE stood at 21.6% for Q1FY15.

Business Highlights (Q1FY15)

Awards & Recognitions

- YES BANK received the **Outstanding Sustainable Project Financing Award** at the prestigious **Karlsruhe Sustainable Finance Awards, Germany**. This is the 2nd year in a row that YES BANK has received this global recognition.
- YES BANK won the **MasterCard Payment Innovation Awards** under three of the total nine categories. YES BANK won these recognitions for introducing innovative Payment programs that present effective and convenient solutions to valued customers.
- YES BANK was awarded the '**Golden Peacock Environment Management Award**' in the Banking (financial) category at the 16th World Congress on Environment Management.
- Rana Kapoor honored with the '**Banker of the Year**' Award for exemplary leadership in banking and public service at the **36th SKOCH Summit**, June 2014 in New Delhi. YES BANK was also conferred with **Order of Merit Certificates in 5 categories** - financial inclusion (two awards), business leadership, economic value-add and segment leadership.
- Rana Kapoor felicitated with '**Excellence in Leadership**' award by **The Mahratta Chamber of Commerce, Industries and Agriculture (MCCIA)** in June, 2014.
- YES BANK and Rana Kapoor were awarded the **WTC Award of Honour, 2014** by the **World Trade Centre Mumbai** in recognition of outstanding contribution to trade and financial services and thereby to India's economic competitiveness.

Expansion Initiatives

- In accordance with the recent RBI guidelines on **Issue of Long Term Bonds by Banks - Financing of Infrastructure and Affordable Housing**, the Board of YES BANK has approved raising Rs. 3,000 crores of long term bonds, and the Bank now intends to seek shareholder approval for the same. These bonds are expected to provide cheaper long term funding to the Bank and will enable the Bank to significantly accelerate its affordable housing loan business, and consequently, the overall retail asset strategy. This will also assist in lowering of funding costs for infrastructure project financing.

- YES BANK added **12 branches** during the quarter, taking the total branch count to **572** as on June 30, 2014.
- YES BANK also added **31 ATMs** during the quarter expanding its network to **1,170 ATMs** as on June 30, 2014
- Employee strength crossed 9000 and stood **at 9,051** as on June 30, 2014 ; an increase of 1,593 employees over June 30, 2013

Knowledge Initiatives

- YES BANK partnered with **Rockefeller Foundation, USA** to host an international delegation to discuss and deliberate on the role of agri infrastructure, farmer education, financial inclusion, cooperative models and modern retail in curbing food wastage in **Indian Agri value chain**.
- YES BANK in association with SAEVUS, launched a national level 'Natural Capital Olympiad' on June 5, World Environment Day to sensitize young minds, across private and Government schools, on the urgent need to conserve earth's finite resources & the evolving concept of Natural Capital.
- YES BANK in collaboration with the **Australian Trade Commission** led a **Dairy Delegation** on a 5-day visit to Australia which was aimed at promoting trade and investment opportunities with Australian dairy farming, processing technology, waste management, breeding and genetics companies as well as research institutions.
- YES BANK launched the **2nd Edition of the YES UDAAN** program in association with **Ministry of Home Affairs and National Skill Development Corporation**. UDAAN is an ambitious 5 year project launched in 2013 that aims to provide training and employment opportunities to the youth of Jammu and Kashmir in partnership with the Corporate Sector.

ABOUT YES BANK

YES BANK, India's fourth largest private sector Bank, is the outcome of the professional & entrepreneurial commitment of its Founder Rana Kapoor and his top management team, to establish a high quality, customer centric, service driven, private Indian Bank catering to the Future Businesses of India. YES BANK has adopted international best practices, the highest standards of service quality and operational excellence, and offers comprehensive banking and financial solutions to all its valued customers.

YES BANK has a knowledge driven approach to banking, and a superior customer experience for its retail, corporate and commercial banking clients. YES BANK is steadily evolving its HR character as the Professionals' Bank of India, with the unrelenting vision of "Building the Best Quality Bank of the World in India" by 2020.

For further information, please contact:

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