

## Key updates of Q2FY21

- **Deposit mobilization continues**; at INR **1,35,815** Crores grew **15.7**% q-o-q and **28.9**% over 6 month period. **CD ratio** further improved to ~**123**%; ~**1.5 Lac CASA Accounts** opened during the quarter, greater than **pre-COVID levels**
- Full repayment of RBI special liquidity facility of INR 50,000 Crores
- Sustained momentum in **Operating Profits** at INR **1,360** Crores, up **18.6**% q-o-q
- **C/I ratio 49.3%;** lowest in last 5 quarters
- Total **Covid** related **provisioning** stepped up to INR **1,918** Crores (**1.15**% of advances)
- Credit Rating upgrades from Moody's, CRISIL, India Ratings and ICRA
- Continued Leadership in Technology: UPI: #1 in P2M transactions, ~37% vol. market share, IMPS: #1 Remitter Bank\*
- Launch of next generation digital products: YES ONLINE, Video KYC, Loan in Seconds, WhatsApp Banking

# **Financial Highlights**

- Net Profit at INR 129 Crores for Q2FY21 up 2.8x q-o-q as compared to loss of INR 600 Crores in Q2FY20
- Net Interest Income at INR 1,973 Crores grew 3.4% q-o-q aided by higher NIMs at 3.1% up ~10 bps q-o-q
- Non-Interest income for Q2FY21 at INR 707 Crores, grew 13.9% q-o-q. Strong bounce back seen across transactional
  and granular fee streams
- Operating expenses declined 4.5% q-o-q and 21.1% y-o-y to INR 1,320 Crores
- Total step up in provisioning of ~ INR **1,600** Crores; consists of INR **1,038** Crores towards Covid19 related provisioning and balance predominantly towards Non-Performing Investments
- Net Advances at INR 1,66,923 Crores grew 1.5% q-o-q; Strong pickup in retail disbursements at INR 3,764 Crores, up from INR 424 Crores last quarter.
- Liquidity Coverage Ratio as on September 30, 2020 at 107.3%
- Capital position: CET I ratio at 13.5%, Total CRAR at 19.9%
- Asset quality parameters as of September 30, 2020:
  - PCR improves to 75.7% vs. 75.1% last quarter; including technical write-offs PCR at ~80%
  - o GNPA of **16.9**% (vs. 17.3% last quarter)
  - o NNPA of **4.71**% (vs. 4.96% last quarter)

\*Among Peer Banks as per NPCI data

YES Bank's analyst conference call, scheduled on October 23, 2020 at 6:00 PM IST, can be heard at following link, post 10 PM: <a href="https://www.yesbank.in/about-us/investors-relation/financial-information/financialresults">https://www.yesbank.in/about-us/investors-relation/financial-information/financialresults</a>

### ABOUT YES BANK

YES BANK, is a high quality, customer centric and service driven Bank. Since inception in 2004, YES BANK has grown into a 'Full Service Commercial Bank' providing a complete range of products, services and technology driven digital offerings, catering to corporate, MSME & retail customers. YES BANK operates its Investment banking, Merchant banking & Brokerage businesses through YES SECURITIES and its Mutual Fund business through YES Asset Management (India) Limited, both wholly owned subsidiaries of the Bank. Headquartered in Mumbai, it has a pan-India presence across all 28 states and 8 Union Territories in India including an IBU at GIFT City, and a Representative Office in Abu Dhabi.

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# Financial Highlights from Q2FY21 Results:

P & L Highlights								
(INR in Crores)	Q2FY21	Q1FY21	Growth % (q-o-q)	Q2FY20	Growth % (y-o-y)			
Net Interest Income	1,973	1,908	3.4%	2,186	-9.7%			
Non-Interest Income	707	621	13.9%	946	-25.3%			
Total Net Income	2,680	2,529	6.0%	3,132	-14.4%			
Operating Expense	1,320	1,382	-4.5%	1,673	-21.1%			
Operating Profit/ (Loss)	1,360	1,147	18.6%	1,458	-6.7%			
Provision	1,187	1,087	9.3%	1,336	-11.1%			
Profit / (Loss) after Tax	129	45	184.7%	(600)	NM			
Basic EPS (INR)	0.06	0.04	61.9%	(2.46)	NM			
		Key P & L Ratios	3					
Return on Assets *	0.2%	0.1%		-0.7%				
Return on Equity *	1.6%	0.8%		-8.8%				
NIM	3.1%	3.0%		2.7%				
Cost to Income Ratio	49.3%	54.6%		53.4%				
Non-Interest Income to Total Income	26.4%	24.5%		30.2%				

Balance Sheet Highlights									
(INR in Crores)	30-Sep-20	30-Jun-20	Growth % (q-o-q)	31-Mar-20	Growth % (6 months)				
Advances	166,923	164,510	1.5%	171,443	-2.6%				
Deposits	135,815	117,360	15.7%	105,364	28.9%				
Shareholders' funds	36,791	21,780	68.9%	21,726	69.3%				
Total Capital Funds	47,044	30,622	53.6%	30,809	52.7%				
<b>Total Balance Sheet</b>	249,814	255,485	-2.2%	257,827	-3.1%				
	Key	Balance Sheet R	atios						
Capital Adequacy	19.9%	8.6% ^		8.5% ^					
CET I Ratio	13.5%	6.5%		6.3%					
Tier I Ratio	13.6%	6.6%		6.5%					
Book Value per share (INR)	14.7	17.4		17.3					
Gross NPA	16.90%	17.30%		16.80%					
Net NPA	4.71%	4.96%		5.03%					
Provision Coverage Ratio	75.7%	75.1%		73.8%					
Restructured Advances %	0.14% (INR 264 Cr)	0.16%		0.16%					
Security Receipts (Net) %	0.78% (INR 1,497 Cr)	0.82%		0.79%					
CASA Ratio	24.8%	25.8%		26.6%					
LCR (Daily average)	99.7%	42.2%		40.0%	]				

<sup>\*</sup> Annualized

 $<sup>^{\</sup>wedge}$  Tier II ratio capped at 2.0% in line with RBI Basel III regulations



Investor Presentation Q2FY21