

To,
Listing Manager,
The National Stock Exchange of India Ltd.,
(Through NEAPS)
Symbol: EMIL
Series: EQ
ISIN: INE02YR01019

The Secretary,
BSE Limited,
(Through BSE Listing Centre)
Scrip Code: 543626

Sub: Press Release dated 22nd May 2026.

Ref: Disclosure under Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“SEBI Listing Regulations”).

Dear Sir/Madam,

In pursuance of Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, please find enclosed a copy of the press release on the Audited Financial Results and performance of the Company for the Fourth Quarter and Financial Year ended 31st March 2026.

This information will also be made available on the Company’s website at <https://electronicsmartindia.com/>

You are requested to take the above information on record.

Thanking you,

For and on behalf of **Electronics Mart India Limited**

Rajiv Kumar

Company Secretary and Compliance Officer

Date: 22nd May 2026

Place: Hyderabad

ELECTRONICS[®]
MART

AUDIO & BEYOND

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STORIES

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Delivers Strong Q4FY26 Performance, Reinforcing its Growth Story

- ✓ Q4 FY26 Revenue growth of 15%; EBITDA growth of 20%; PAT growth of 49%*
- ✓ Same Store Sales Growth (SSSG) of 12.1%



Hyderabad, 22nd May 2026

Electronics Mart India Limited, one of the largest electronics retailer in India has announced its Audited Financial Results for the quarter and year ended 31st March 2026

Key Highlights for Q4 FY26

- Revenue from Operation stood at Rs. 1,913 crores, a growth of 15% Y-o-Y
- Gross Profit stood at Rs. 282 crores, a growth of 15% Y-o-Y; with GP Margins at 14.8%
- EBITDA stood at Rs. 129 crores, a growth of 20% Y-o-Y; with EBITDA Margins at 6.7%
- Profit After Tax stood at Rs. 40 crores*, a growth of 49% Y-o-Y
- Same Store Sales Growth of 12.1%
- Product Mix: Mobiles 45%; Large Appliances 42%; Small Appliances, IT & Others 13%

Key Highlights for FY26

- Revenue from Operation stood at Rs. 7,183 crores, a growth of 7% Y-o-Y
- Gross Profit stood at Rs. 1,037 crores, a growth of 4% Y-o-Y; with GP Margins at 14.4%
- EBITDA stood at Rs. 438 crores; with EBITDA Margins at 6.1%
- Profit After Tax stood at Rs. 107 crores*
- Same Store Sales Growth of 5.3%
- Product Mix: Mobiles 44%; Large Appliances 43%; Small Appliances, IT & Others 13%
- Cash Flow from Operations (Pre IND-AS) stood at Rs. 299 crores

Smart Home Expo – Powered by EMIL

Electronics Mart India Limited (EMIL) served as the official "Powered By Partner" at the Smart Home Expo – India's largest event for smart technologies

Over the last few months, EMIL has made significant progress expanding the international brand portfolio, securing exclusive partnerships, and building stronger relationships with leading global manufacturers across residential, commercial, hospitality, entertainment, and architectural markets.

- Funktion-One; Hisense; Lithe Audio; Buster + Punch; Portman Lights; Minit One; Aquavision; Bang & Olufsen; SE Audiotechnik; Trinnov Audio; Gallo Acoustics; Pure Acoustics; ProtoPixel; Alta Labs; VSSL

*PAT includes exceptional charge arising from the gain of disposal of assets related to the transfer of "IQ" retail stores and due to impact of labour code



Commenting on the Company's Performance, Mr. Karan Bajaj, CEO of EMIL, said,

"I am pleased to share that Electronics Mart India Limited has had a strong Q4 performance reflecting disciplined execution, strengthening unit economics, and a clear sense of strategic direction.

Revenues grew by 15% to Rs. 1,913 crores with EBITDA growing by 20% to Rs. 129 crores and margins expanding to 6.7%. PAT stood at Rs. 40 crores, a growth of 49% Y-o-Y. Same Store Sales Growth of 12.1% in Q4FY26 validates that our stores are maturing, our customer engagement is deepening, and our core markets are responding to the investments we have made over the past several years.*

Over the last two years, we made a deliberate and significant investment in expanding our retail footprint, adding 63 new stores. This expansion came with a near-term cost, as new stores in ramp-up phase weigh on margins before stabilizing. As these stores mature and throughput normalizes, we expect operating leverage to play out. We expect this recovery to accelerate through FY27.

Premiumization continues to be a quiet but powerful theme running through our business. ASP's have risen meaningfully, and we are seeing consumers increasingly opt for higher-end, feature rich products across categories. This shift is structurally positive for our gross margins and aligns well with our positioning as a destination for the discerning consumer.

Over the past several months, we have made progress in expanding our international brand portfolio, securing exclusive partnerships, and building stronger ties with leading global manufacturers. This is a deliberate adjacency that positions EMIL at the forefront of a category that is still nascent but growing rapidly in India.

For FY27, we will continue to optimize our supply chain and inventory management, with a strong focus on cash flow generation and working capital efficiency. We will deepen our presence in existing clusters, while selectively expanding in newer geographies where we see the right combination of consumer demand and unit economics. And we will continue to invest in the customer experience, because that is what has built EMIL's reputation over decades, and it will remain the foundation of everything we do."



ABOUT ELECTRONICS MART INDIA LIMITED

Electronics Mart India Limited (EMIL), is one of India's largest consumer durables and electronics retailers, with a legacy spanning over four decades. Founded in 1980 by Mr. Pavan Kumar Bajaj in Hyderabad, the company has grown from a single store to a formidable multi-state retail network, firmly establishing itself as the largest electronics retailer in South India.

EMIL operates an extensive network of over 200 stores across more than 80 cities in Telangana, Andhra Pradesh, and the National Capital Region, offering consumers a curated selection of over 8,000+ SKUs across 100+ leading domestic and international brands. Its product portfolio spans large appliances, including air conditioners, televisions, washing machines, and refrigerators, mobile phones, small appliances, IT products, and a growing range of smart home and lifestyle solutions.

The company is committed to delivering a premium and differentiated retail experience, underpinned by strong brand partnerships, a deep understanding of regional consumer preferences, and a proven ability to scale responsibly. EMIL's retail footprint spans both multi-brand outlets and exclusive brand outlets, catering to a diverse and aspirational consumer base across urban and semi-urban markets.

Listed on the National Stock Exchange of India, EMIL continues to expand its reach, deepen its brand partnerships, and invest in long-term capabilities – positioning itself as a trusted destination for the evolving Indian consumer at every stage of their electronics and home lifestyle journey.

Contact Details

Company:
ELECTRONICS MART INDIA LIMITED



CIN: L52605TG2018PLC126593

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Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.