

To,
Listing Manager,
The National Stock Exchange of India Ltd.,
(Through NEAPS)
Symbol: EMIL
Series: EQ
ISIN: INE02YR01019

The Secretary,
BSE Limited,
(Through BSE Listing Centre)
Scrip Code: 543626

Sub: Investor's Presentation to be held on 09th February 2026.

Dear Sir/Madam,

In pursuance of Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, please find enclosed the Investor Presentation for the Third Quarter and Nine Months ended 31st December 2025, to be held on 09th February 2026, at 4:00 P.M. IST. A copy of the said presentation is also being uploaded on the Company's website.

This is for your information and dissemination on respective websites.

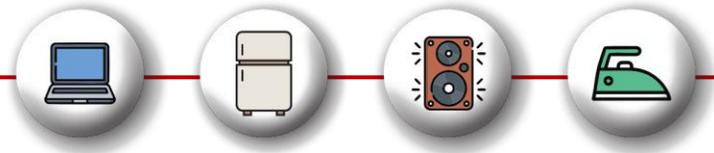
Thanking you,
For and on behalf of **Electronics Mart India Limited**

Rajiv Kumar
Company Secretary and Compliance Officer

Date: 09th February 2026
Place: Hyderabad



Fueled by Experience, Growing with Trust



Investor Presentation

February 2026

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..... LARGEST
ELECTRONICS
RETAILER IN
SOUTH INDIA
.....

Q3 & 9M FY26 BUSINESS & FINANCIAL PERFORMANCE



Q3 FY26 FINANCIAL SNAPSHOT

Financial Highlights

Rs. 1,940 Crores

Revenue from Operations

Rs. 278 Crores

Gross Profit

Rs. 119 Crores

EBITDA

Rs. 30 Crores*

Profit After Tax (PAT)

*PAT includes a one-time exceptional charge arising from adoption of the new Labour Codes, mainly due to higher gratuity provisioning

Operational Highlights

2.5%

Same Store Sales Growth

4

Net Store Opening

6.1%

EBITDA Margin

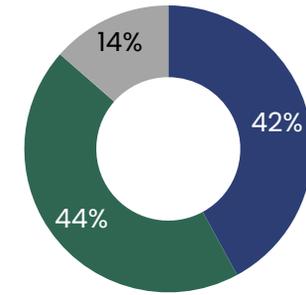
1.5%*

PAT Margin

*PAT Margin Includes Exceptional item pertaining to labour code change

Sales Mix and Store Ownership

Product Mix (Q3 FY26)



■ Mobiles ■ Large Appliances ■ Small Appliances, IT & Others

789

Bill Cuts (Nos. in '000)

Rs. 23,616

Average Ticket Size (Rs.)



9M FY26 FINANCIAL SNAPSHOT

Financial Highlights

Rs. 5,270 Crores

Revenue from Operations

Rs. 755 Crores

Gross Profit

Rs. 311 Crores

EBITDA

Rs. 67 Crores*

Profit After Tax (PAT)

*Profit After Tax (PAT) includes exceptional Items

Operational Highlights

0.2%

Same Store Sales Growth

19

Net Store Opening

5.9%

EBITDA Margin

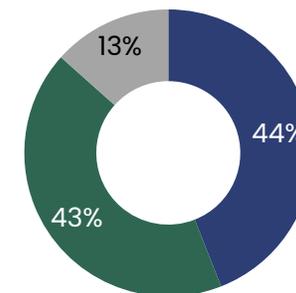
1.3%*

PAT Margin

*PAT Margin Includes Exceptional Item

Sales Mix and Store Ownership

Product Mix (9M FY26)



■ Mobiles ■ Large Appliances ■ Small Appliances, IT & Others

2,189

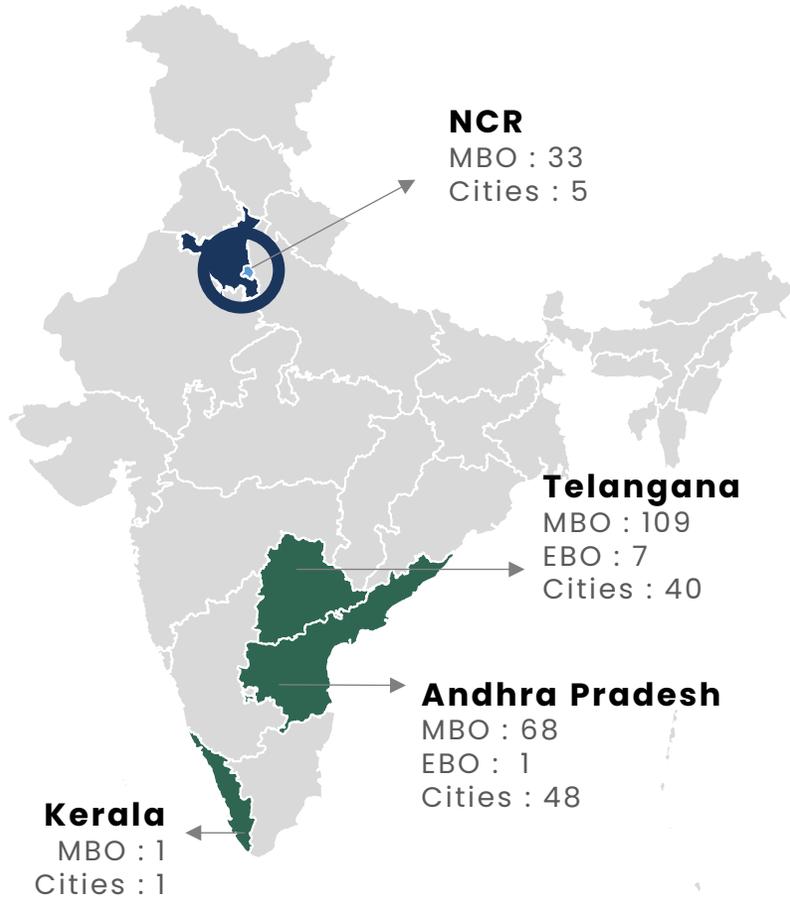
Bill Cuts (Nos. in '000)

Rs. 23,066

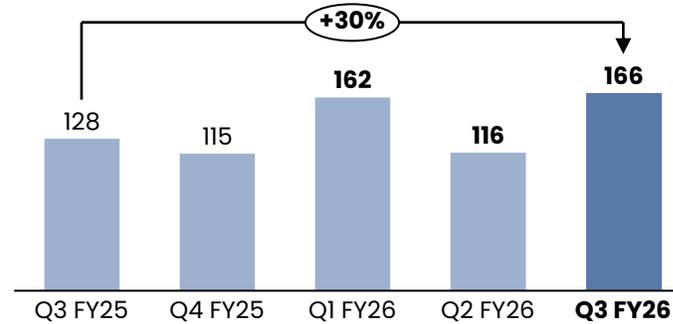
Average Ticket Size (Rs.)



CLUSTER-WISE FINANCIAL PERFORMANCE



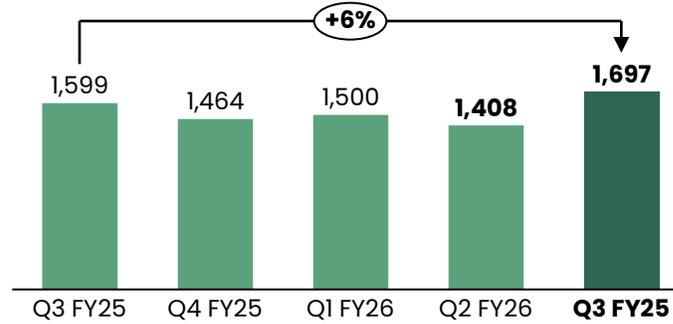
NORTH CLUSTER (Rs. Crs.)



NORTH CLUSTER MARGIN* (9M FY26)

0.5%

SOUTH CLUSTER (Rs. Crs.)



SOUTH CLUSTER MARGIN* (9M FY26)

6.2%

- ✓ Began North cluster operations in 2022 and are scaling aggressively, following the same strategy that drove success in the South
- ✓ As scale builds, the Company expects store productivity and margins to align with South cluster benchmarks
- ✓ North cluster presents a large addressable market, and the Company is steadily building presence as it did earlier in the South

Map not to scale, for representation purpose only
Cluster Sales Include EBO & MBO Sales Combined

*The EBITDA margin (%) is calculated at the store level and excludes corporate and warehouse expenses. The figures are unaudited and uncertified and are presented on a pre-Ind AS 116 basis.



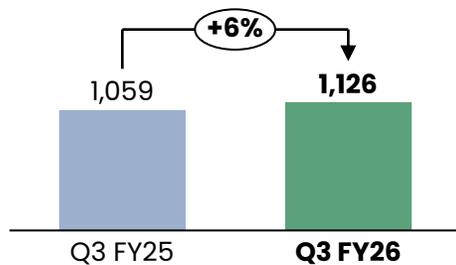
CLUSTER WISE REVENUE – Q3 & 9M FY26

Q3 FY26

Revenue
(Rs. Crs.)

SSSG

Telangana – HYD City



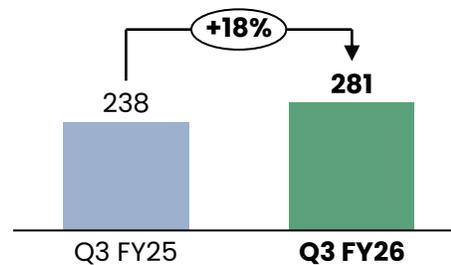
SSSG: 3.3%

Telangana – UP Country



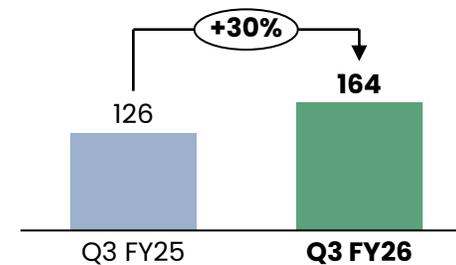
SSSG: -4.8%

Andhra Pradesh



SSSG: 4.9%

Delhi NCR

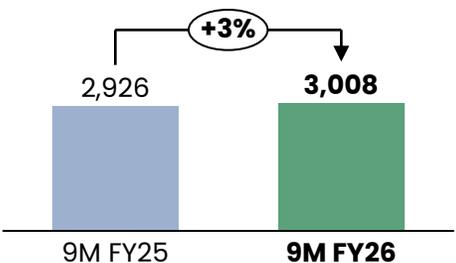


SSSG: 7.1%

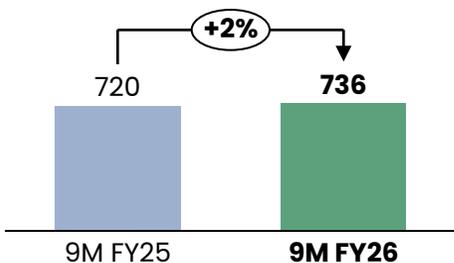
9M FY26

Revenue
(Rs. Crs.)

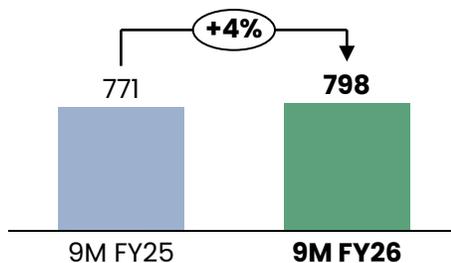
SSSG



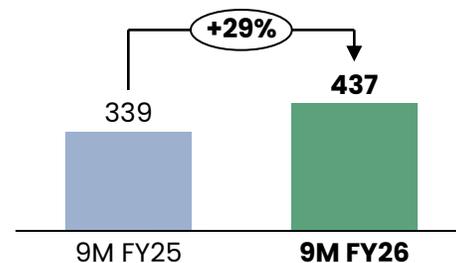
SSSG: 0.5%



SSSG: -2.7%



SSSG: -4.2%



SSSG: 11.0%



Mature Stores vs Non Mature Stores

Metrics	Mature Store Stores > *4 Years Old	Non Mature Store Stores <4 Years Old (Average Store Age of 1.9 Years)
Number Of Stores	83 Stores	136 Stores
² Total Revenue from Sales of Products	Rs. 3,523 Crores ¹	Rs. 1,528 Crores ¹
² Total EBITDA	Rs. 244 Crores ¹	Rs. 42 Crores ¹
EBITDA Margin (%)	6.9%	2.7%

With a significant part of our network still in early stages, we expect profitability to improve as more stores mature and unlock higher throughput and operating leverage

*Stores opened Prior to 31st March 2021 are considered as a Mature Store of Greater than 4 Years old Revenue and EBITDA include EBO & MBO

¹Revenue and EBITDA is Unaudited

²Total Revenue and Total EBITDA of the Mature and Non Mature stores is for the 9 Months Basis

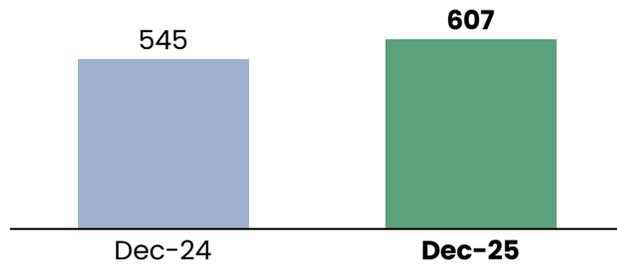


STRONG CASH FLOW & BALANCE SHEET

Cash Flow from Operations

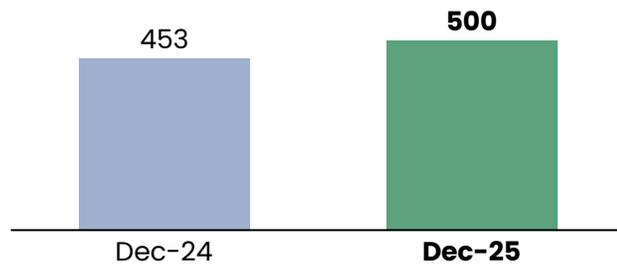
Post IND-AS 116

Rs. Crs.



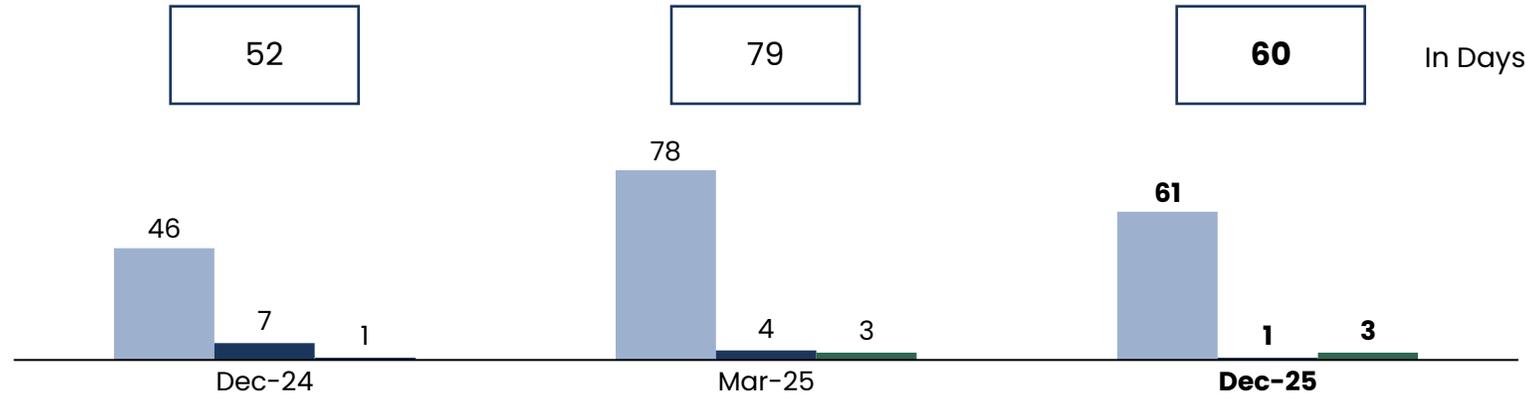
Pre IND-AS 116

Rs. Crs.



Working Capital

In Days



Inventory Days Receivable Days Creditor Days

RoCE*

11.0%

RoE*

5.8%

Cash & Cash Equivalents

Rs. 21 Crs.

* On Annualised Basis



Q3 FY26 PROFIT AND LOSS STATEMENT

Profit & Loss (in Rs. Crore)	Q3 FY26			Q3 FY25			YoY (Reported)
	Reported	Ind-AS 116 Impact	Pre Ind-AS 116*	Reported	Ind-AS 116 Impact	Pre Ind-AS 116*	
Total Revenue	1,939.7		1,939.7	1,805.0		1,805.0	7%
Purchases of stock in trade	1,474.3		1,474.3	1,324.8		1,324.8	
Changes in Inventory	187.6		187.6	222.6		222.6	
Gross Profit	277.7		277.7	257.5		257.5	8%
Gross Margin	14.3%		14.3%	14.3%		14.3%	
Employee Cost	39.1		39.1	36.7		36.7	
Rent Expense	0.0	37.0	37.0	0.0	31.5	31.5	
Other Expenses	119.8		119.8	119.3		119.3	
EBITDA	118.9		81.9	101.6		70.0	17%
EBITDA Margin	6.1%		4.2%	5.6%		3.9%	
Other Income	3.8		3.8	2.46		2.5	
Depreciation	40.3	25.6	14.7	29.76	22.1	7.7	
EBIT	82.4		71.0	74.3		64.9	11%
Finance Cost	38.7	24.1	14.6	30.0	20.6	9.4	
Profit before Tax	43.7		56.3	44.3		55.4	-1%
Exceptional Items							
*Exceptional Item	-4.3			0.0			
Profit Before Tax	39.4			44.3			
Tax	9.8			10.8			
PAT	29.6			33.5			-12%
PAT Margin	1.5%			1.9%			
EPS (in Rs.)	0.77			0.87			



❖ GST Rationalization led to improved demand across key categories



❖ Our Core Clusters has sustained growth in Q3 FY26
❖ Margin improvement on account of Operating Leverage



❖ Exceptional charge arising from adoption of the new Labour Codes, majorly due to higher gratuity provisioning



9M FY26 PROFIT AND LOSS STATEMENT



Profit & Loss (in Rs. Crore)	9M FY26			9M FY25			YoY (Reported)
	Reported	Ind-AS 116 Impact	Pre Ind-AS 116*	Reported	Ind-AS 116 Impact	Pre Ind-AS 116*	
Total Revenue	5,270.0		5,270.0	5,067.1		5,067.1	4%
Purchases of stock in trade	4,295.9		4,295.9	4,104.1		4,104.1	
Changes in Inventory	219.4		219.4	210.9		210.9	
Gross Profit	754.8		754.8	752.1		752.1	0.4%
Gross Margin	14.3%		14.3%	14.8%		14.8%	
Employee Cost	115.6		115.6	98.0		98.0	
Rent Expense	0.0	106.9	106.9	0.0	91.4	91.4	
Other Expenses	328.7		328.7	310.4		310.4	
EBITDA	310.5		203.7	343.7		252.3	-10%
EBITDA Margin	5.9%		3.9%	6.8%		5.0%	
Other Income	6.7		6.7	7.0		7.0	
Depreciation	115.5	73.2	42.2	91.2	64.8	26.5	
EBIT	201.8		168.2	259.5		232.8	-22%
Finance Cost	114.6	70.5	44.1	81.0	60.0	21.0	
Profit before Tax Exceptional Items	87.2		124.1	178.4		211.9	-51%
*Exceptional Item	2.8			0.0			
Profit Before Tax	89.9			178.4			
Tax	22.5		-	44.6		-	
PAT	67.4			133.8			-50%
PAT Margin	1.3%			2.6%			
EPS (in Rs.)	1.75			3.48			

..... LARGEST
ELECTRONICS
RETAILER IN
SOUTH INDIA
.....

OVERVIEW & KEY STRATEGIES



EMIL AT A GLANCE



Inception & Presence

EMIL began its journey with a single store in **Hyderabad** and has since built a strong presence across **Andhra Pradesh, Telangana, and NCR**, with plans to expand into high-potential markets like **Western UP**

Store Count

200+
Stores
(211 MBO & 8 EBO)

WE ARE THE

4th
**Largest Electronics
Retailer in India**

Central Warehouse
12

Cities Present
90+



OUR MBO BRANDS

**BAJAJ
ELECTRONICS**

**ELECTRONICS
MART**

**KITCHEN
STORIES**
FROM THE HOUSE OF BAJAJ ELECTRONICS

AUDIO & BEYOND[®]
HOME CINEMA | HOME AUTOMATION
FROM THE HOUSE OF BAJAJ ELECTRONICS

**EASY
KITCHENS**



RETAIL AREA

1.90 + Mn.
Square feet

Experience of Over

4
Decades

Employees
3,000+

Leased Stores
185



PRODUCT OFFERINGS



Air
Conditioner



Smart
Phones



Television



Laptop



Refrigerator



Washing
Machines



Chimney



Audio
Devices



Cooler



Other
Products

Owned Stores
20

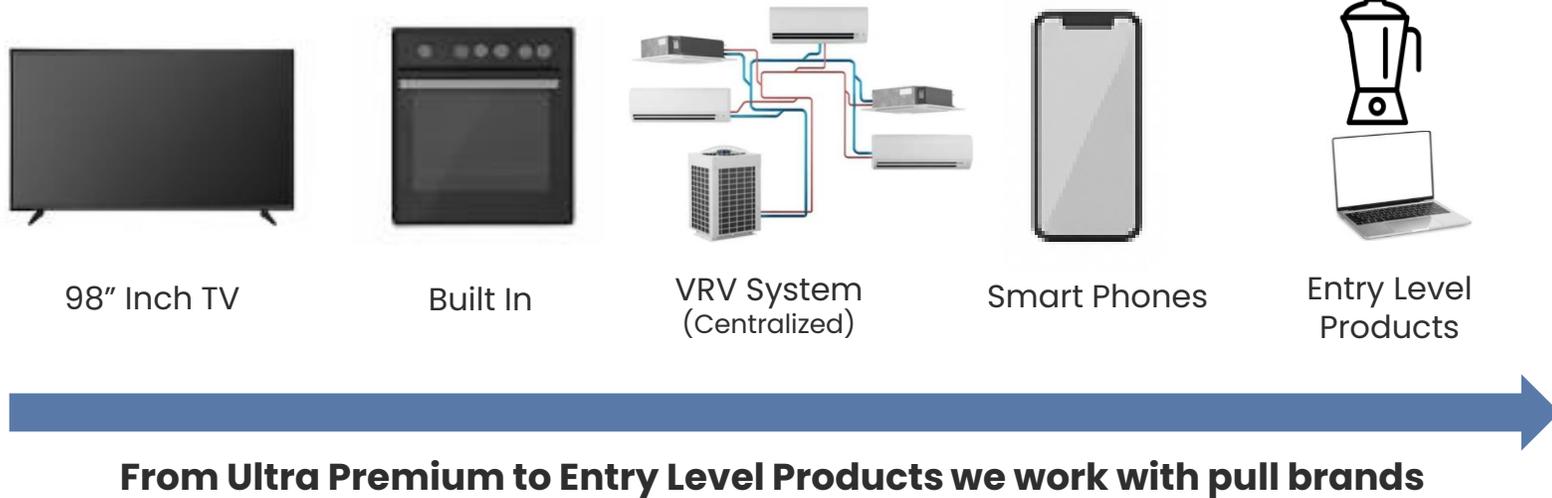
POPL Stores
14



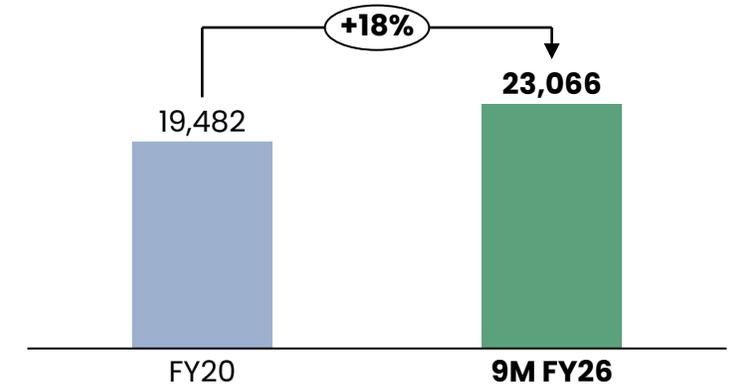
STRATEGIC PARTNERSHIPS AND PREMIUM POSITIONING DRIVE ASP LEADERSHIP



We Partner with most of the world's best Brands and are a preferred distributor



Among organized retailers we drive the one of the highest **ASP's** for most OEMs



*ASP: Average Selling Price



CLUSTER BASED DISTRIBUTION NETWORK



Deep penetration in the states of Andhra Pradesh & Telangana with a growing presence in NCR

We are Present Across

94 Cities
6 States
219 Retail Stores
(211 MBO & 8 EBO)

1.9 Mn. Sq. Ft.
Avg. Store Size of 10k sq. ft.

12 Central Warehouses
6 in TS, 3 in AP & 3 in NCR

Store Ownership

185 **20** **14**

Leased **Owned** **POPL**

MBO Brands (# Stores)

168 **BAJAJ ELECTRONICS**

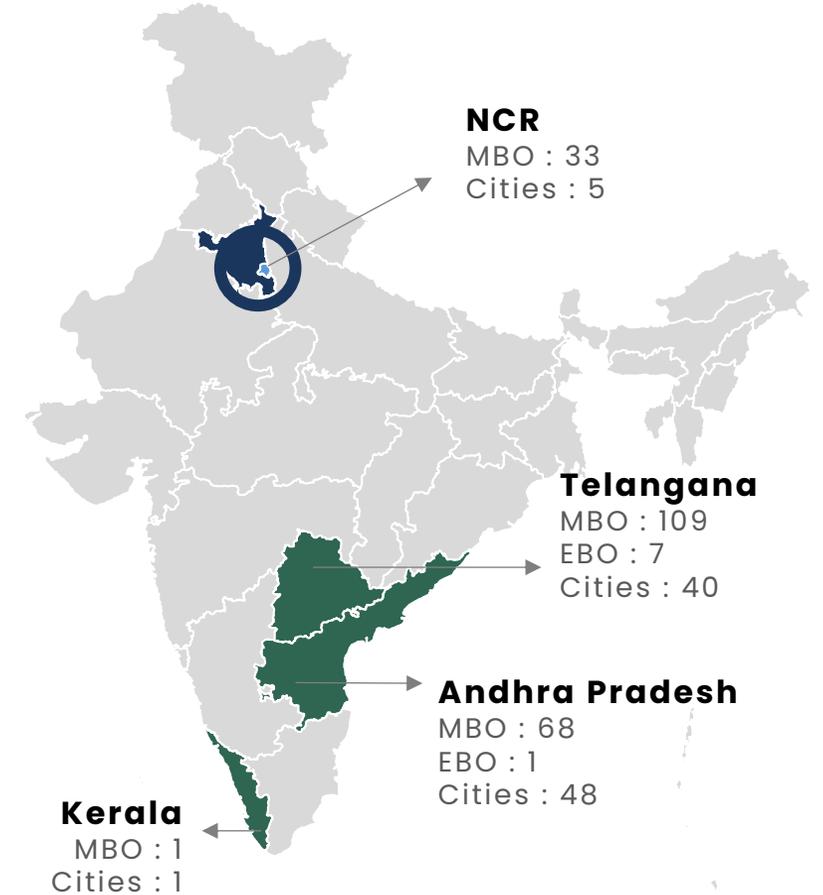
30 **ELECTRONICS MART**

6 **KITCHEN STORIES**
FROM THE HOUSE OF BAJAJ ELECTRONICS

3 **AUDIO & BEYOND**
HOME CINEMA | HOME AUTOMATION
 FROM THE HOUSE OF BAJAJ ELECTRONICS

3 **EASY KITCHENS**

1 **THE CHARCOAL PROJECT**



Map not to scale, for representation purpose only



DIVERSIFIED PRODUCT PROFILE COMPRISING OF 8,000+ SKUs

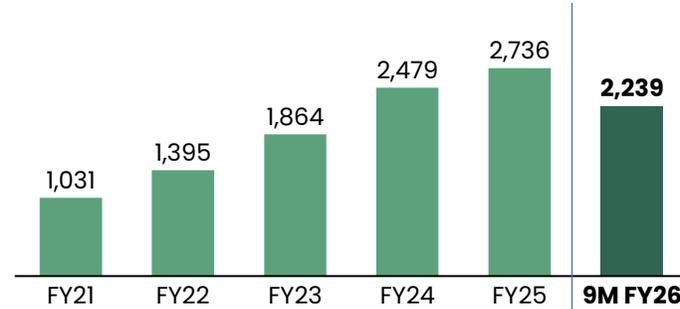


Mobiles

Phones, Fitness Tracker & Tablets

Fastest growing segment with rising contribution to the overall revenue pie from 29% FY19 to 42% in FY25

Have relationships with the large brands in this space – Oppo, Vivo and OnePlus

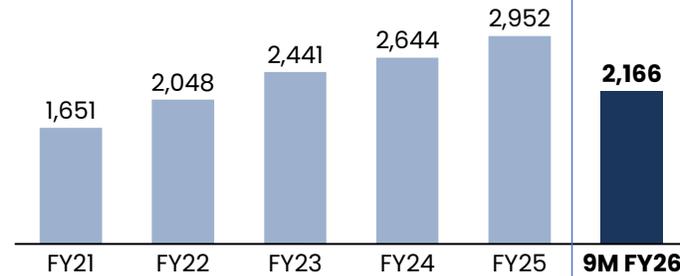


Large Appliances

TV, Washing Machine, AC, Refrigerators

Highest contributing segment in terms of revenues

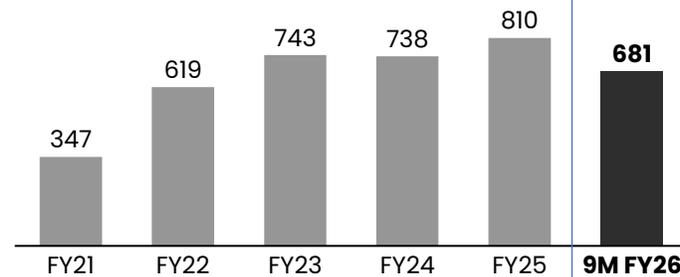
Have relationships with the largest brands in this space – LG, Haier, Sony etc



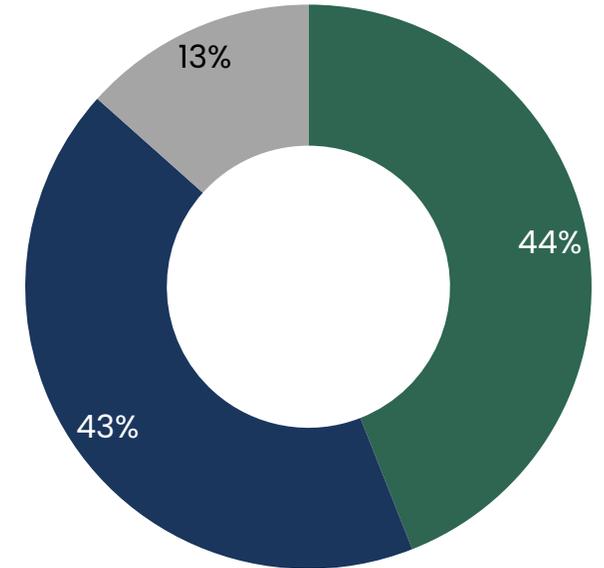
Small Appliances, IT & Others

Laptop, Printer, Geyser & Others

Have relationships with the largest brands in this space – Dell, Sony, Havells, Orient etc



Revenue Mix



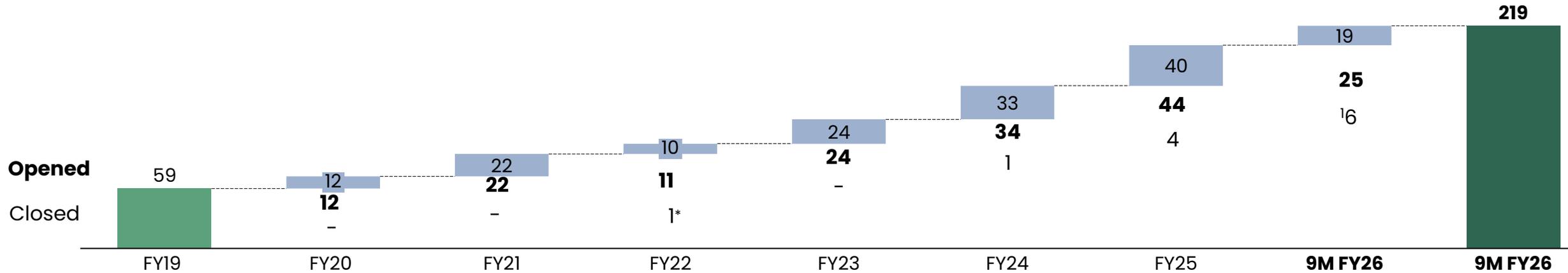
- Mobiles
- Large Appliances
- Small Appliances, IT & Others



RAPID STORE EXPANSION



Stores	71	+31%	93	+11%	103	+23%	127	+21%	160	+25%	200	+10%	219
Retail '000s sq. ft	765	+23%	940	+11%	1,041	+17%	1,222	+17%	1,471	+19%	1,758	+9%	1,914



Particulars	FY20	FY21	FY22	FY23	FY24	FY25	9M FY26
Store Count	71	93	103	127	160	200	219
MBOs Total	63	82	91	114	147	189	211
Bajaj Electronics / Electronics Mart	63	80	88	105	137	176	198
Kitchen Stories	-	2	2	5	6	6	6
Audio & Beyond	-	-	1	1	1	3	3
Easy Kitchen	-	-	-	3	3	3	3
Charcoal Project	-	-	-	-	-	1	1
EBOs	8	11	12	13	13	11	8

* The store has been converted to EBO 16 Closures during the period were primarily driven by the divestment of IQ Apple Retail stores



Differentiated in Store Experiences



Product Experience Event

In-store live demonstrations (e.g., juicing stations) build trust and authenticity



Interactive Product Trial

Turns shopping into an experience – especially impactful for Gen Z and millennial buyers



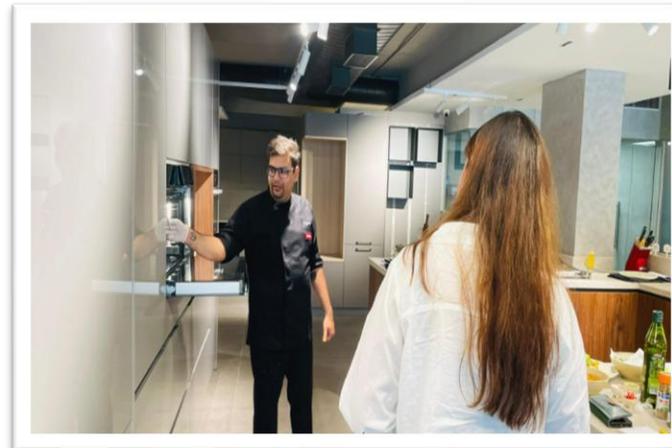
Event-Driven Selling

Festival-themed sales (Diwali, Pongal, etc.) with games, prizes, and live counters



Consultative Selling Approach

Our Sales Team engage customers with a solutions mindset – understanding lifestyle and usage to recommend the right products





OUR RETAIL OUTLETS

NCR Stores



Hyderabad Stores



Andhra Pradesh & Telangana Up Country Stores





OUR SPECIALISED RETAIL STORES

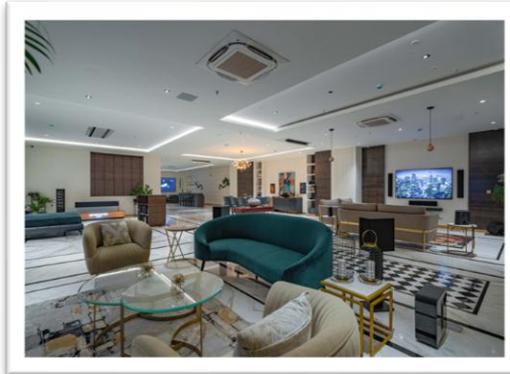
Kitchen Stories (Jubilee Hills, Hyderabad)



Easy Kitchens (Jubilee Hills, Hyderabad)



Audio & Beyond (Jubilee Hills, Hyderabad)



The Charcoal Project (Jubilee Hills, Hyderabad)





12 large centrally located warehousing facilities

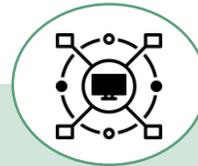
which are backed by individual storage areas at store level of varying sizes to cater to individual stores or a group of stores



Efficient Inventory Management



Extensive Supply Chain with 80% of Volumes coming from OEMS



Computerized Inventory Management System utilized to track daily SKU movement



Systems setup in a way it synchronises with all stores and Central Warehouse



Inventory is constantly monitored to ensure fresh stock is available using "first in first out approach"



Robust Information Technology System



ERP and POS systems from leading industry software providers



Wide Range of Data Management Tools used to further improve efficiency



Tracking systems with real time updates on status of their orders

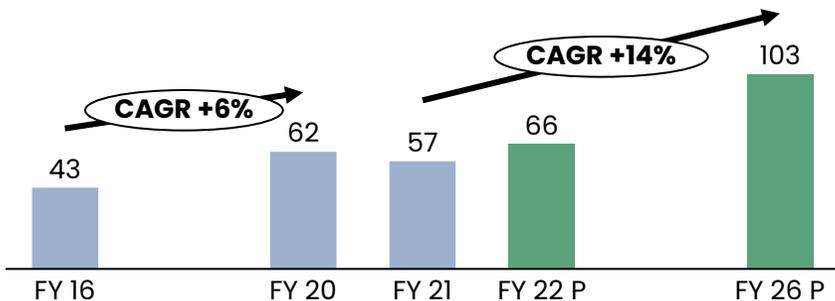


Use data to swiftly align inventory with changing customer preferences

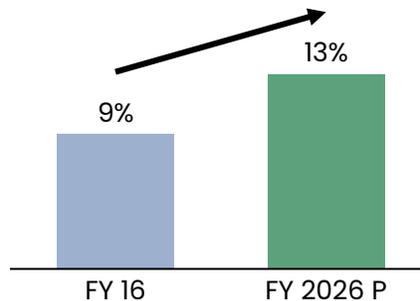


STRONG GROWTH IN ORGANISED BRICK & MORTAR RETAIL

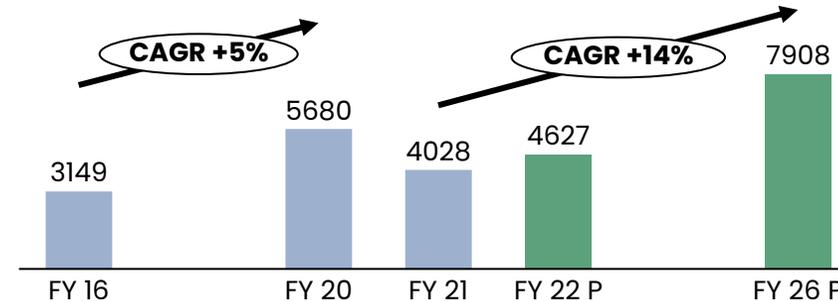
Retail Industry Market Size Expected to Grow at 14% CAGR



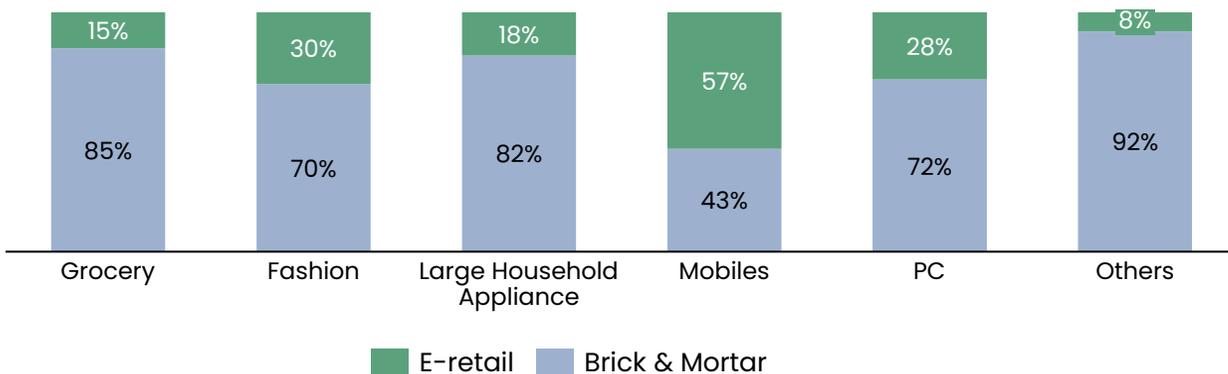
Organised Retail Penetration also Expected to Grow



Organised Brick & Mortar (B&M) Growing Faster



Brick & Mortar continues to dominate the organized retail market



Growth Factors for Organised B&M Retails

- ✓ **Touch and feel of the product:** "Try it before you buy it" very relevant especially for high priced items
- ✓ **Warranty and service issues:** Provides comfort to consumers – assurance of product's genuineness + better understanding of warranty and service details
- ✓ **Installation and after-sales services:** Much faster and more efficient
- ✓ **Consumer finance schemes:** Easy and instant zero-cost financing options to increase repeat customers

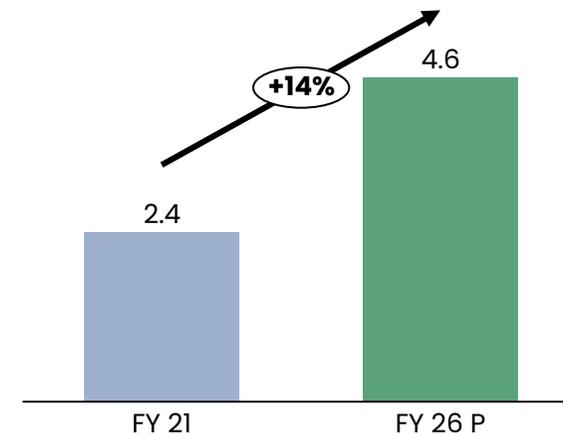


CONTINUED GROWTH MOMENTUM IN CONSUMER DURABLES ACROSS CATEGORIES

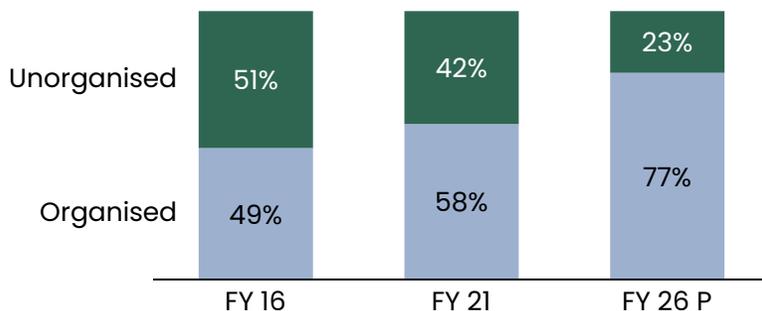
India lags global peers in consumer durables penetration

% of households							
Colour Televisions	50%	98 - 100%	96 - 98%	96 - 98%	98 - 100%	96 - 98%	95 - 97%
Refrigerator	40%	98 - 100%	98 - 100%	97-99%	98 - 100%	95 - 97%	97-99%
Mobile	40%	94 - 96%	97-99%	96 - 98%	98 - 100%	96 - 98%	93 - 95%
Washing Machine	20%	85 - 87%	95 - 97%	96 - 98%	97-99%	93 - 95%	66 - 68%
Air Conditioner	16%	91 - 93%	25 - 27%	93 - 95%	79 - 81%	92 - 94%	19 - 21%
Personal Computer	13%	91 - 93%	91-93%	79 - 81%	84 - 86%	59 - 61%	44 - 46%

Consumer Durable Industry Stated to Grow at 13-15% ahead



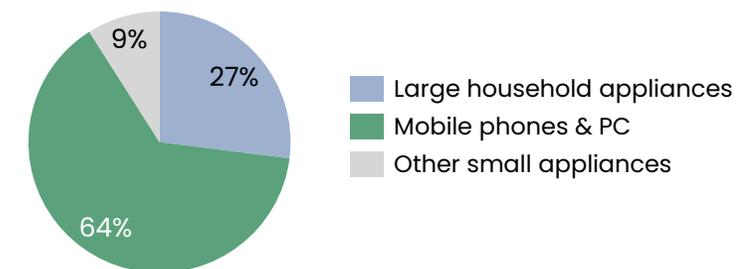
Organised segment outpacing the unorganized players in Indian consumer's durables industry



Modern trade to grow in consumer durables / mobiles vs general trade

- Urbanisation
- Rising awareness
- Higher discounts
- Larger portfolio
- Various financing options

Market segmentation of Consumer Durables appliances





BOARD OF DIRECTORS



Pavan Kumar Bajaj
Chairman & Managing Director



Karan Bajaj
Chief Executive Officer & WTD



Astha Bajaj
Executive Director & WTD



**Col. Gurdeep Singh
(Retd.)**
Independent Director



**Mirza Ghulam
Muhammad Baig**
Independent Director



Jyotsna Angara
Independent Director



AWARDS & ACCOLADES



**Revenue
Champion
2024
Apple**



2024



**Electronics Mart
India Limited Top
Performing
Brand
Samsung**



2024



**Certificate of
Appreciation For
exemplary sales
Contribution
H12024
SAMSUNG**



2024



**Oppo Diamond
Awards**



2024



**One Plus
Preferred Partner**



2025



Cashflow Generation Through Inventory Optimization

- ✓ We are strengthening cash flows by optimizing working capital, especially at the inventory level
- ✓ Leveraging data analytics for demand forecasting and assortment planning, we're improving stock turns and reducing excess inventory.
- ✓ Technology-driven replenishment is further accelerating inventory rotation and enhancing our cash conversion cycle



Strengthening Presence

- ✓ We are expanding into newer clusters like Western UP, while consolidating our presence in recently entered regions like the NCR
- ✓ These markets are largely unorganized, and we are witnessing a clear shift towards organized retail offering significant headroom for growth through our cluster-based strategy



Operating Leverage to Drive Profit Growth

- ✓ As stores mature and stabilize, we expect improved throughput and higher revenue productivity
- ✓ This will enhance fixed cost absorption, leading to a gradual normalization of EBITDA margins over time



A Trusted Partner for Leading Brands

- ✓ We are a trusted partner for leading consumer electronics and appliance brands, backed by our scale, operational excellence, and retail execution capabilities
- ✓ Our partnerships are built on mutual growth—enabling faster market penetration for brands and ensuring we offer customers the latest products with strong value propositions



Differentiated In-store Experience

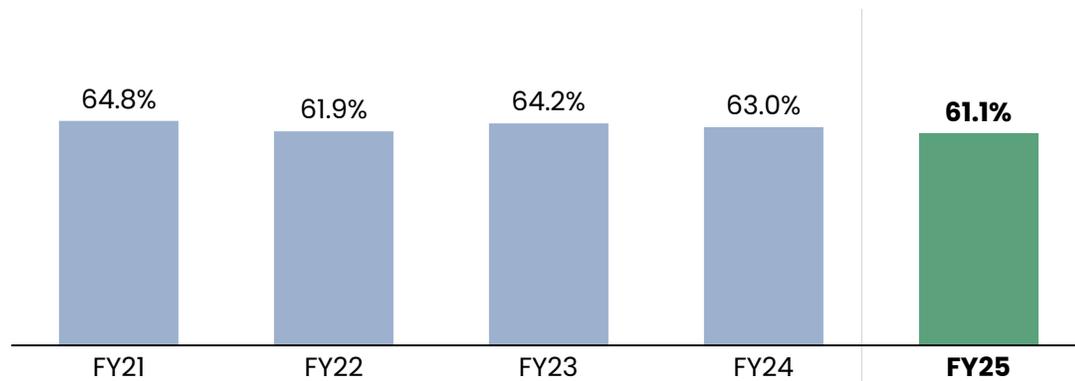
- ✓ Our MBO format offer live demos, and brand-led events create an engaging retail environment
- ✓ With a consultative sales approach and trained staff, we help customers make informed decisions—enhancing satisfaction and conversion

..... LARGEST
ELECTRONICS
RETAILER IN
SOUTH INDIA
.....

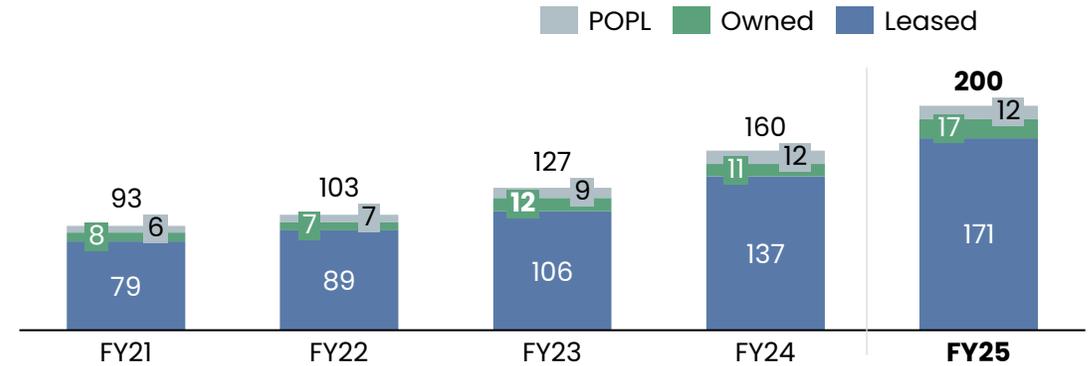
HISTORICAL HIGHLIGHTS



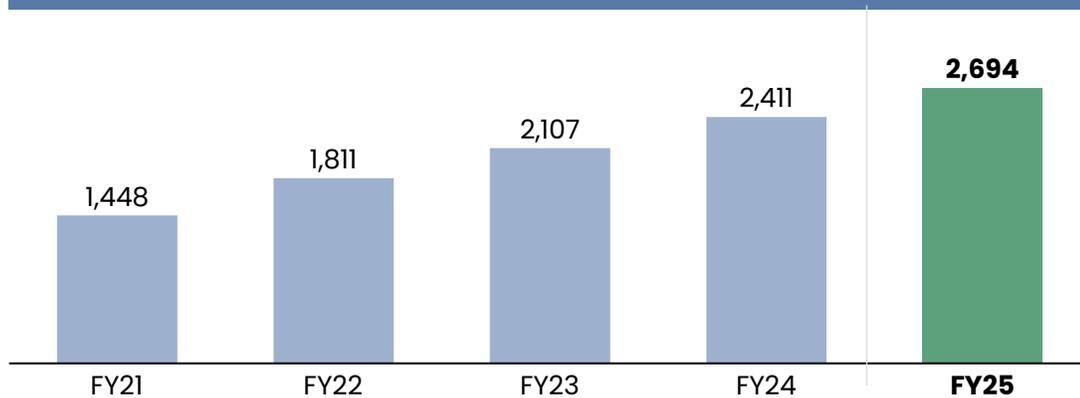
Top 5 Brands (% of Sales)



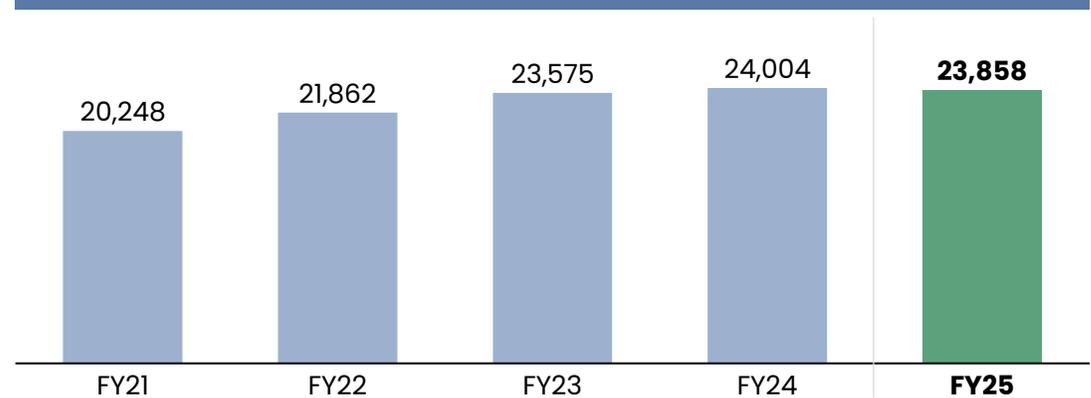
Store Ownership (#)



Bill Cuts (Nos. in '000)

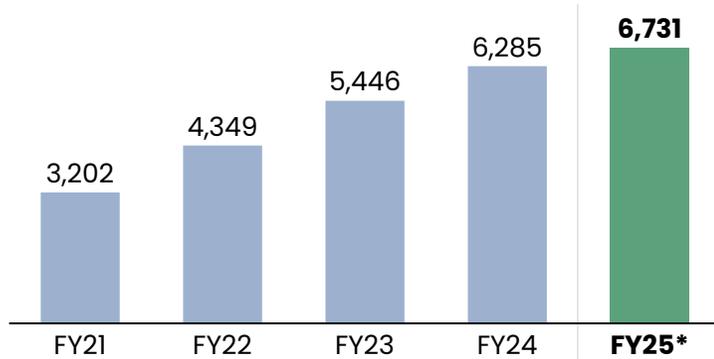


Average Ticket Size (Rs.)

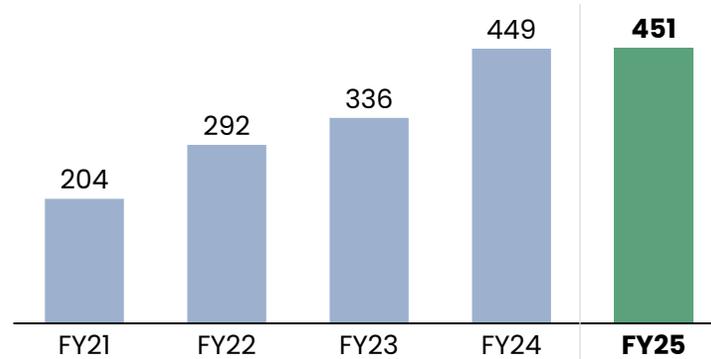




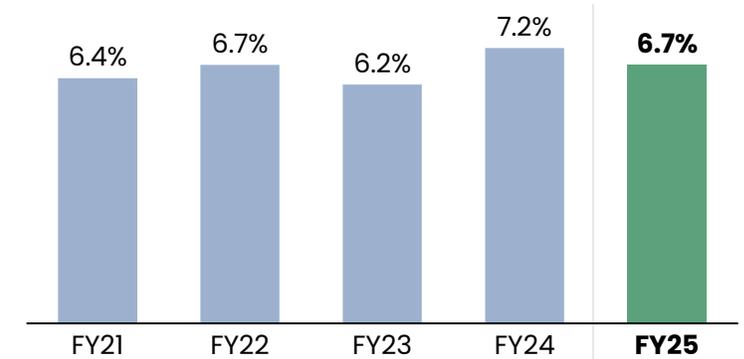
Revenue (Rs. Crs.)



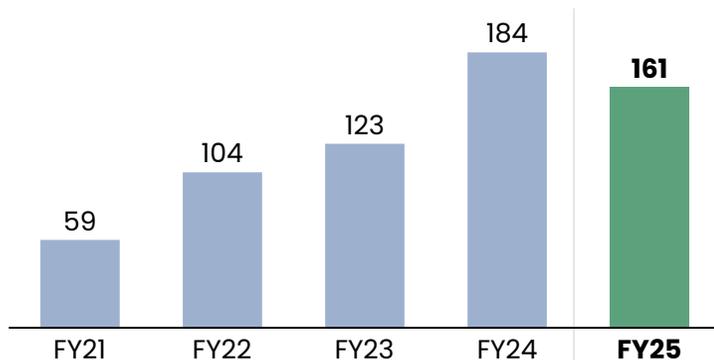
EBITDA ((Rs. Crs.))



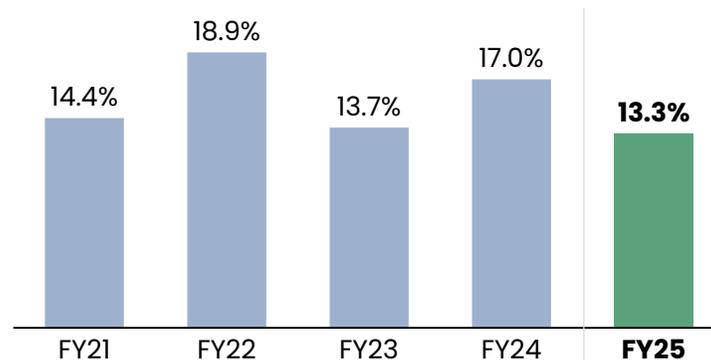
EBITDA Margins



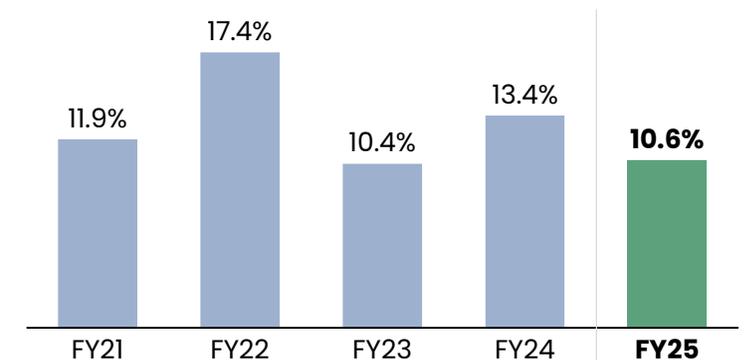
Profit After Tax (PAT)



RoCE



RoE





Working Capital*

Inventory Days Recievable Days Creditor Days

Working Capital Days

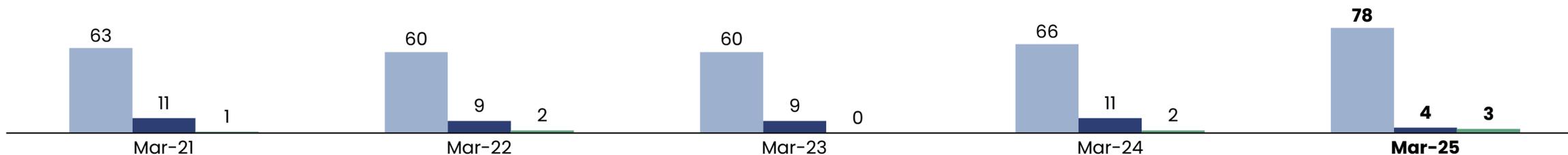
73 days

67 days

69 days

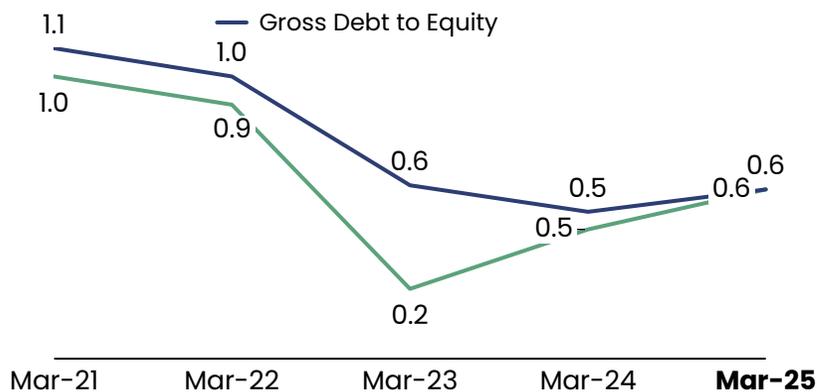
75 days

79 days



Debt to Equity Ratio

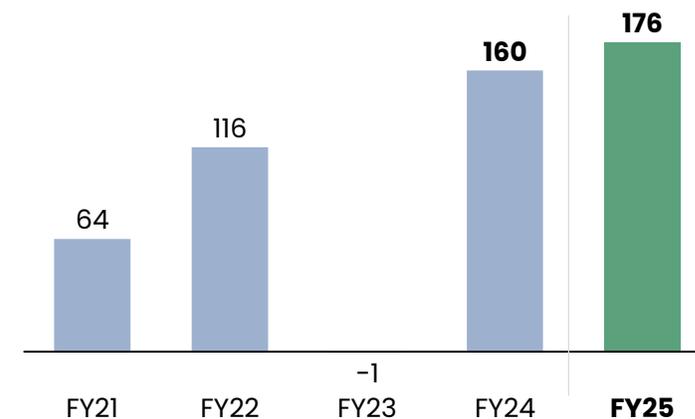
Net Debt to Equity
Gross Debt to Equity



Net Debt to EBITDA



Cash Flow from Operations (Rs. Crs.)



*The numbers for the WC cycle are unaudited and uncertified



HISTORICAL PROFIT AND LOSS STATEMENT

Profit and Loss (in Rs. Crs.)	FY25	FY24	FY23	FY22	FY21
Revenue from Operations	6,731.3	6,285.4	5,445.7	4,349.3	3,201.9
Purchases of stock in trade	6,007.3	5,566.4	4,864.7	3,887.8	2,846.9
Changes in Inventory	-273.5	-195.7	-159.7	-132.5	-79.6
Gross Profit	997.5	914.7	740.7	593.9	434.6
Gross Profit Margin	14.8%	14.6%	13.6%	13.7%	13.6%
Employee Cost	133.1	111.5	94.0	78.8	61.4
Other Expenses	413.3	353.8	310.6	223.2	169.2
EBITDA	451.1	449.5	336.1	291.9	203.9
EBITDA Margin	6.7%	7.2%	6.2%	6.7%	6.4%
Depreciation	126.7	105.7	85.4	71.3	58.1
Other Income	9.1	10.1	11.0	3.8	5.5
EBIT	333.6	353.8	261.7	224.4	151.2
EBIT Margin	5.0%	5.6%	4.8%	5.2%	4.7%
Finance Cost	117.5	107.7	98.5	84.6	71.7
Profit before Tax	216.0	246.2	163.2	139.8	79.6
Profit before Tax Margin	3.2%	3.9%	3.0%	3.2%	2.5%
Tax	55.6	62.2	40.4	35.9	20.9
Profit After Tax	160.5	183.9	122.8	103.9	58.6
Profit After Tax Margin	2.4%	2.9%	2.3%	2.4%	1.8%
EPS	4.17	4.78	3.63	3.46	1.95



HISTORICAL BALANCE SHEET

Assets (in Rs. Crs.)	Mar-25	Mar-24	Mar-23	Mar-22	Mar-21
Non - Current Assets	1,941.0	1,517.5	1,285.9	875.4	720.2
Property Plant & Equipments	905.1	602.2	509.9	279.5	275.5
CWIP	30.4	44.9	13.9	23.8	2.0
Intangible assets	2.7	1.7	0.5	0.6	0.6
Right of use asset	850.6	752.4	631.7	504.9	397.5
Financial Assets					
Loans	0.0	0.0	0.0	0.0	17.7
Other Financial Assets	63.9	50.4	92.9	29.2	7.3
Deferred Tax Assets (Net)	40.2	31.7	25.1	17.6	11.6
Other Non - Current Assets	45.4	28.0	2.0	14.1	3.2
Other Non - Current Tax Assets	2.8	6.1	9.9	5.7	4.8
Current Assets	1,696.4	1,541.6	1,407.9	956.6	803.3
Inventories	1,230.2	969.3	773.5	613.8	481.4
Financial Assets			0.0		
(i) Trade receivables	74.2	181.4	138.4	115.2	95.4
(ii) Cash and cash equivalents	30.5	85.5	203.2	34.4	35.0
(iii) Loans	1.7	1.5	1.2	1.3	1.0
Other Financial Assets	2.6	4.0	8.3	0.2	0.2
Other Current Assets	357.2	299.9	283.3	191.7	190.4
Total Assets	3,637.3	3,059.1	2,693.9	1,832.0	1,523.5

Equity & Liabilities (in Rs. Crs.)	Mar-25	Mar-24	Mar-23	Mar-22	Mar-21
Total Equity	1,518.8	1,369.7	1,184.3	596.5	491.9
Share Capital	384.7	384.7	384.7	300.0	300.0
Reserves & Surplus	1,134.0	984.9	799.6	296.5	191.9
Non-Current Liabilities	1,140.3	907.9	768.2	579.7	465.9
Financial Liabilities					
(i) Borrowings	205.5	98.0	100.8	55.2	62.1
(ii) Lease Liabilities	933.0	809.7	665.7	523.9	401.7
Provisions	1.7	0.2	1.7	0.7	2.1
Current Liabilities	978.3	781.6	741.4	655.7	565.7
Financial Liabilities					
(i) Borrowings	778.4	614.8	626.3	538.5	473.9
(ii) Trade Payables	56.3	43.1	24.6	35.2	7.6
(iii) Lease	59.4	47.4	38.9	31.3	0.0
(iv) Other Financial Liabilities	22.9	18.4	23.6	16.7	66.0
Other Current Liabilities	53.7	39.5	14.5	19.8	16.4
Provisions	2.2	13.0	10.7	7.2	1.8
Current tax liabilities (net)	5.3	5.3	2.7	7.1	0.0
Total Equity & Liabilities	3,637.3	3,059.1	2,693.9	1,832.0	1,523.5



HISTORICAL CASH FLOW

Particulars (Rs. Crs.)	Mar-25	Mar-24	Mar-23	Mar-22	Mar-21
Net Profit Before Tax	216.0	246.2	163.2	139.8	79.6
Adjustments for: Non-Cash Items / Other Investment or Financial Items	236.8	202.5	171.7	152.6	130.4
Operating profit before working capital changes	452.9	448.7	334.9	292.3	209.9
Changes in working capital	-216.2	-218.5	-287.0	-138.6	-125.8
Cash generated from Operations	236.6	230.1	48.0	153.8	84.1
Direct taxes paid (net of refund)	-60.8	-70.3	-48.5	37.6	-20.1
Net Cash from Operating Activities	175.8	159.8	-0.6	116.2	64.0
Net Cash from Investing Activities	-332.0	-116.9	-300.7	-67.9	-59.9
Net Cash from Financing Activities	101.2	-160.6	470.0	-48.9	-56.1
Net Decrease in Cash and Cash equivalents	-54.9	-117.7	168.8	-0.6	-52.1
Add: Cash & Cash equivalents at the beginning of the period	85.5	203.2	34.4	35.0	87.1
Cash & Cash equivalents at the end of the period	30.5	85.5	203.2	34.4	35.0



KEY TAKEAWAYS



OVER 4 DECADES
OF **LEGACY**
— THAT'S ICONIC —

BAJAJ
ELECTRONICS

THANK YOU

Company: Electronics Mart India Limited

CIN: L52605TG2018PLC126593



Mr. Premchand Devarakonda (CFO)

premchand.d@bajajelectronics.in

040 2323 0244

Investor Relations: Strategic Growth Advisors (SGA)

CIN: U74140MH2010PTC204285

SGA Strategic Growth Advisors

Mr. Deven Dhruva / Mr. Ronak Jain

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