

**June 11, 2025**

To, Deptt. of Corporate Services- Listing National Stock Exchange of India Limited Exchange Plaza, Plot no. C/1, G Block, Bandra-Kurla Complex, Bandra (E) Mumbai – 400 051 <b>NSE Symbol: AURIONPRO</b>	To, The BSE Limited, 25 <sup>th</sup> Floor, P. J. Towers, Fort, Mumbai- 400 001 <b>Scrip Code: 532668</b>
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Dear Sir/ Madam,

**Sub: Investor Presentation - June 2025**

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached herewith Investor Presentation Presented at Investor/Analyst Meet held on Wednesday, June 11, 2025 at Trident Hotel, BKC, Mumbai.

Thanking you.

Yours faithfully,

**For Aurionpro Solutions Ltd**

**Ninad Kelkar**  
**Company Secretary**

# Aurionpro

# Investor Day 2025

June 11, 2025



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# Agenda

## Topics

## Speaker

CEO Keynote

Ashish Rai

Arya.ai, AI Strategy

Deekshith Marla

Banking Solutions Group

Shekhar Mullatti

Fintech Solutions Group

Sanjay Varma

Tech Innovation Group

Sanjay Bali

Q&A

All



# Ashish Rai

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## Group CEO



OUR MISSION IS BIG AND BOLD

**REFRESHING OUR BRAND**

EVOLUTION. VALUES. AMBITIONS.  
ASPIRATIONS.

EVERY BRAND DETAIL  
**CRAFTED WITH PURPOSE**



**A NEW VISUAL IDENTITY**

**A RENEWED PROMISE**

A large teal graphic consisting of three curved segments arranged in a circular pattern, resembling a stylized 'C' or a partial ring. The segments are positioned at the top-left, top-right, and bottom-left, leaving a gap at the bottom-right.

CEO Keynote

# Aurionpro Leaders in this meeting



Shekhar Mullatti



Sanjay Varma



Sanjay Bali



Alban Bellenger



Deekshith Marla



Vinay Sankarapu



Bhakti Zaveri



Bhaskar Bhattacharya



Sachin Salian



Juveri Mukherjee



Ninad Kelkar



Mansi Shah



Poonam Puthran



Sandeep Chiber



Soni Hemnani



Vipul Parmar



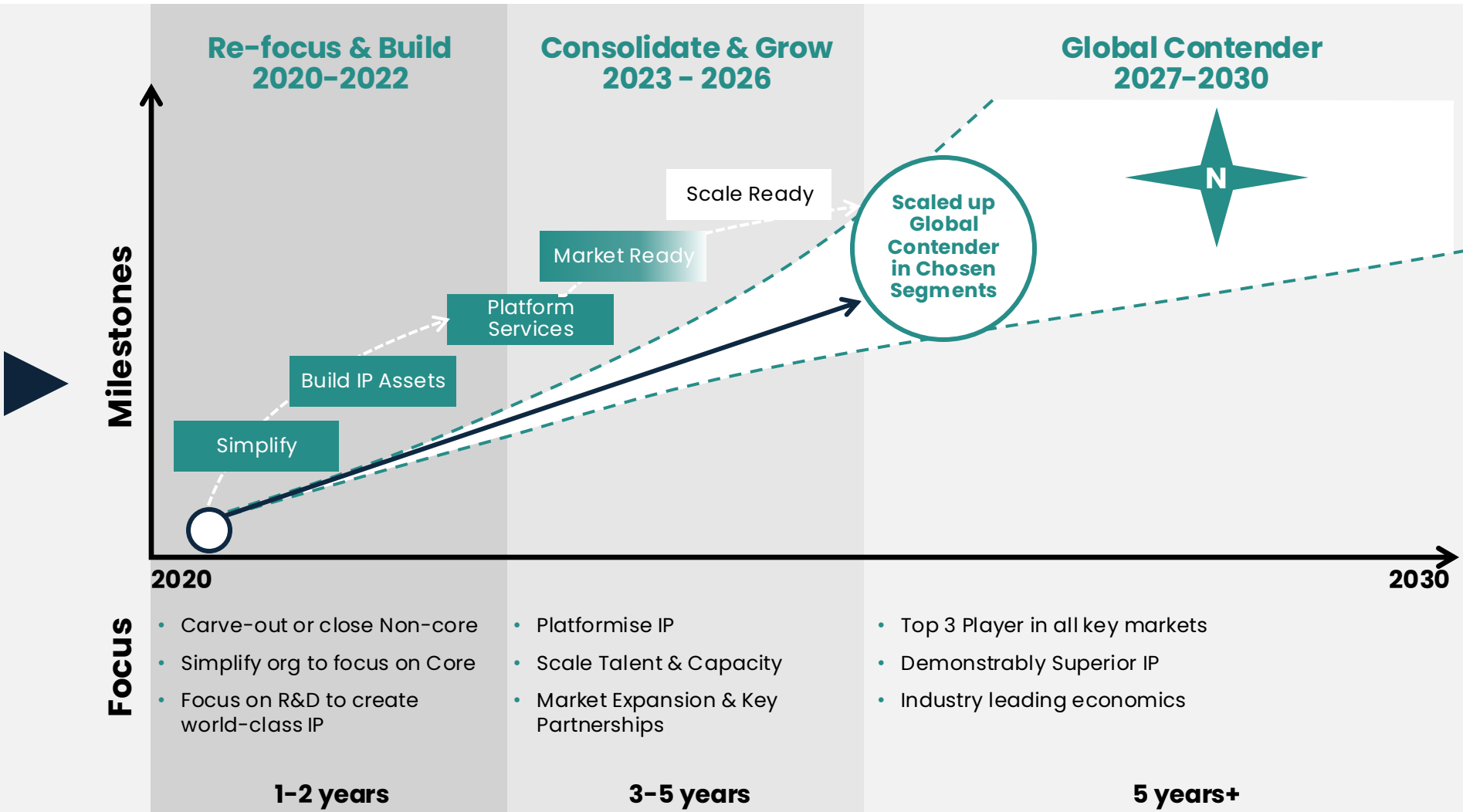
Nisha Sidhwani



Chloe Wang

# Vision 2030

Building a  
Global  
Products &  
Platforms  
Leader



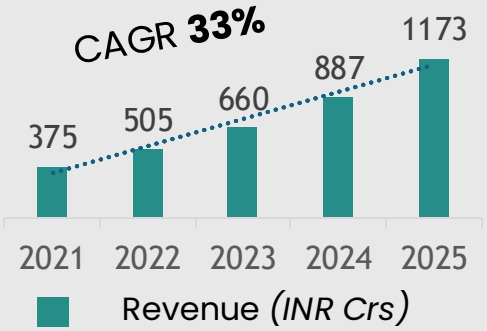
# FY2025 Year in Review



Revenue  
**INR 1173 CR**

↑ 32% Compared to  
FY2024

## Financials



Order Book  
**INR 1400 CR+**



## New Logos & Markets

**42**

New Logos

Southeast Asia   Middle East   US



## Product Investments

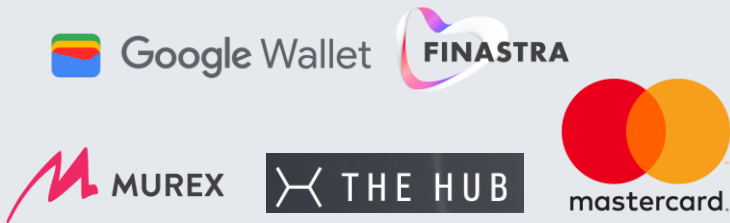
- | Banking   | Fintech   | TIG  |
|---|---|--|
| <ul style="list-style-type: none"><li>– Cash management</li><li>– Trade finance</li><li>– Corporate lending</li><li>– Digital banking</li></ul> | <ul style="list-style-type: none"><li>– Aurionpro payments framework</li><li>– Integro loan origination</li><li>– Integro self-service portal</li><li>– Integro loan management</li></ul> | <ul style="list-style-type: none"><li>– Transit</li><li>– Phygital</li><li>– Data centre</li></ul> |



## Acquisitions



## Partnerships



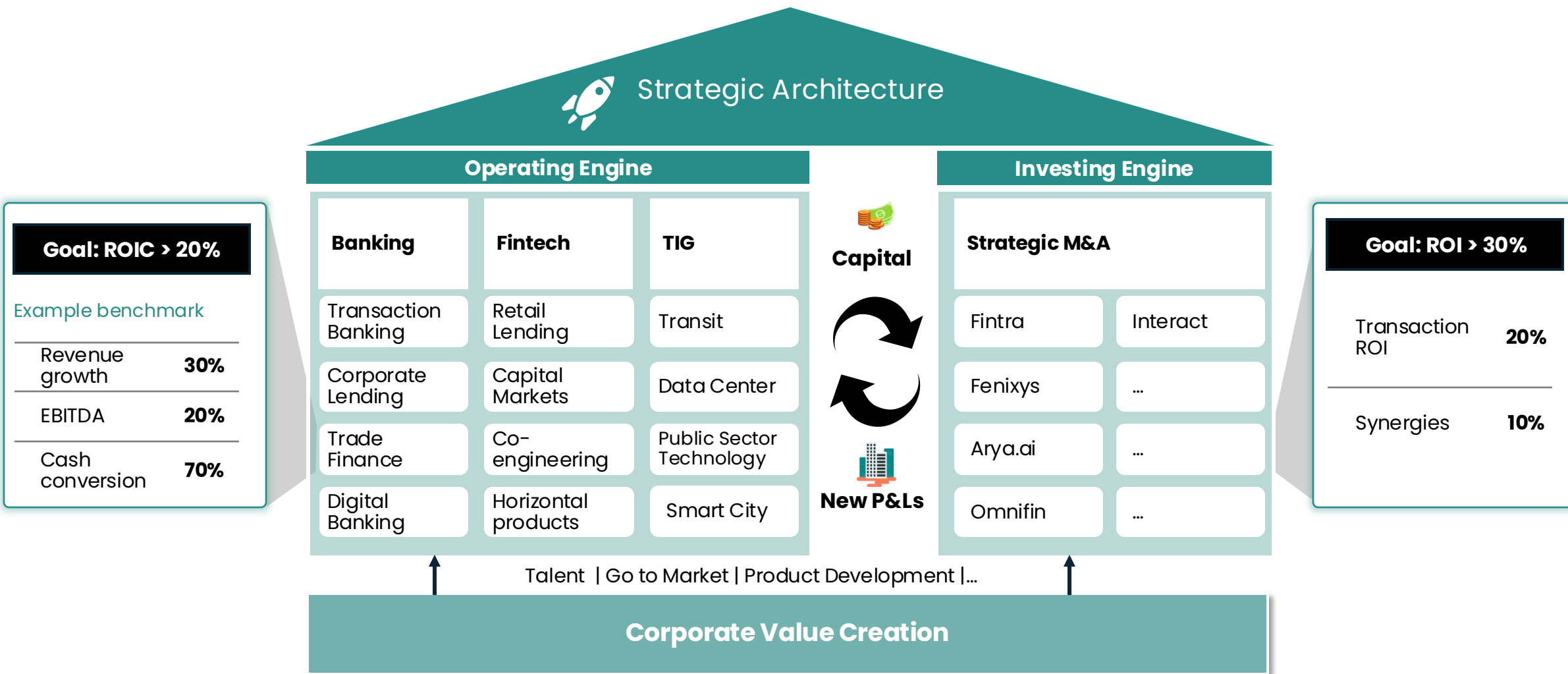
## Talent & Capacity

**2781**



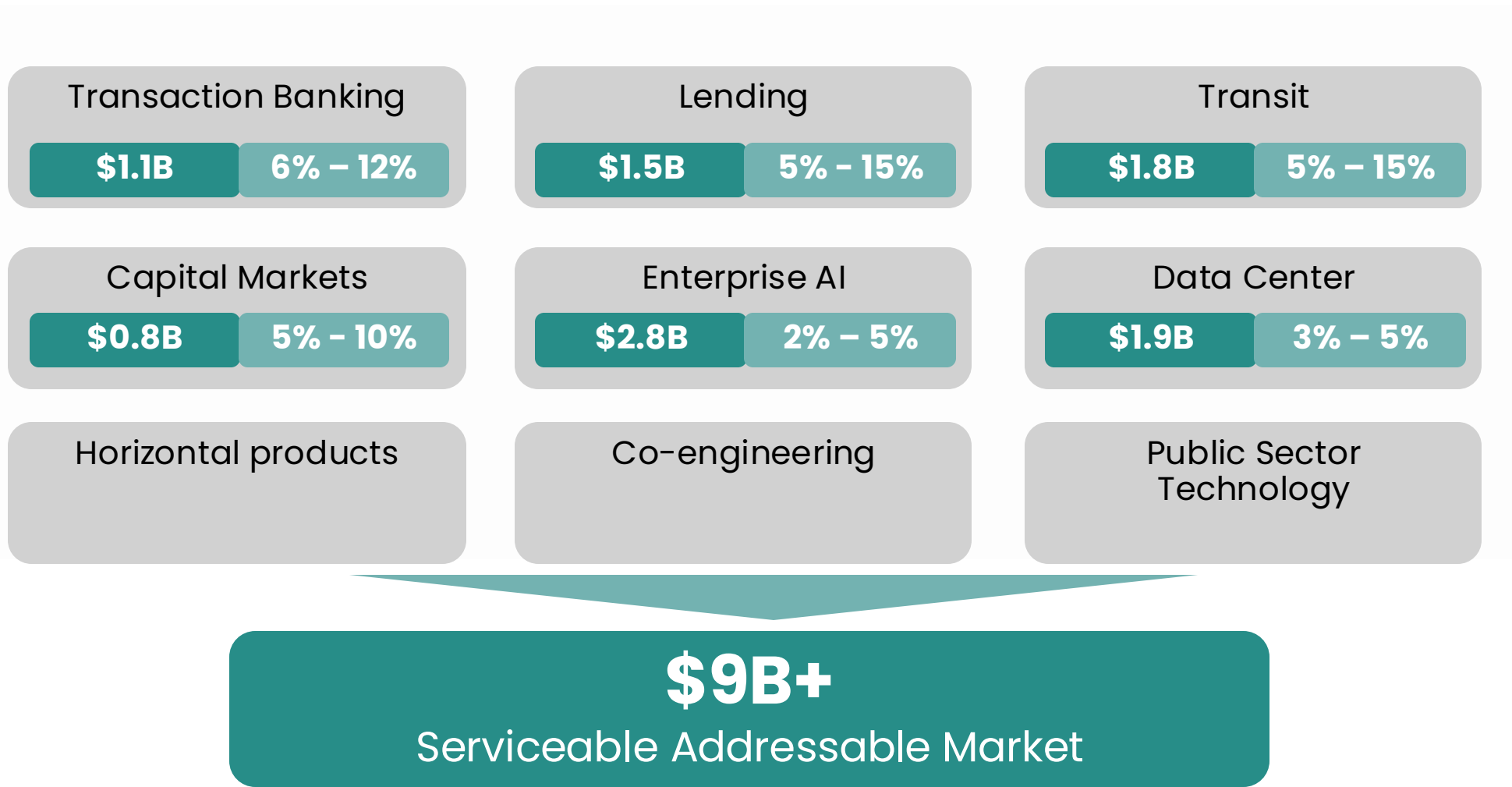
14% from March-24 (2431)  
Expanded office in Mumbai, Singapore, London, Paris

# Vision 2030 | Flywheel in Action





# Vision 2030 | Addressable Opportunity



**\$150M – \$200M USD**  
R&D Investments

**50% – 100% of FCF**  
Strategic Investments

Legend

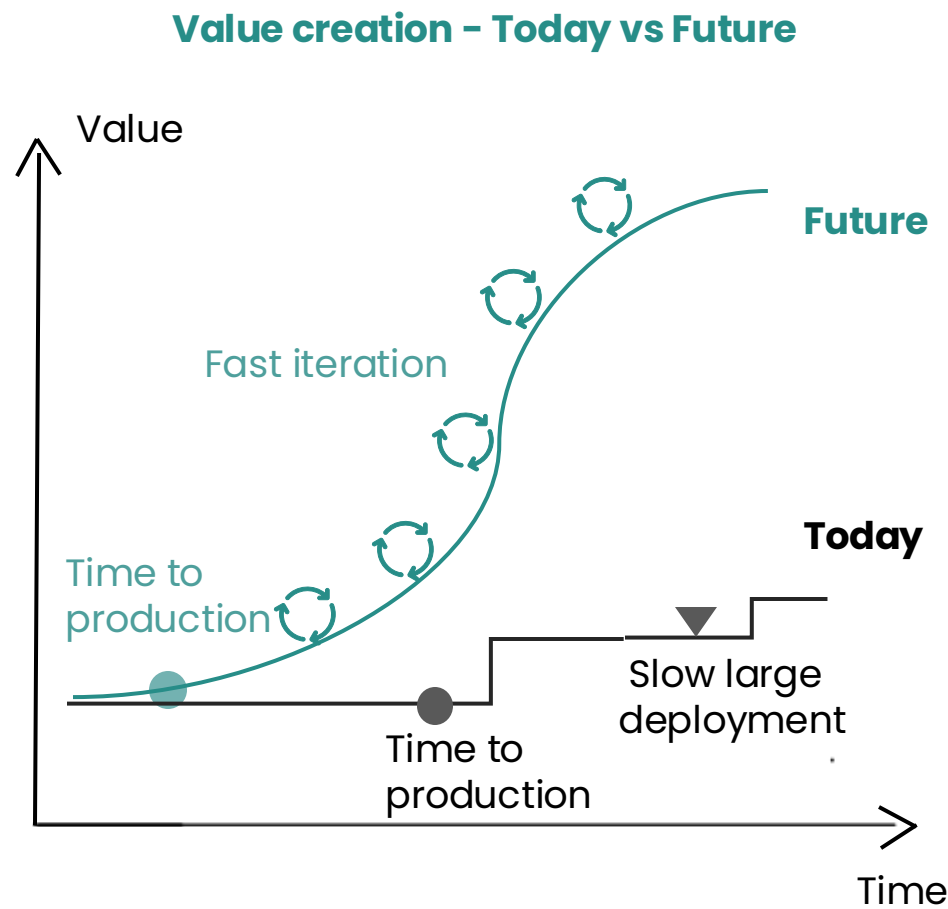
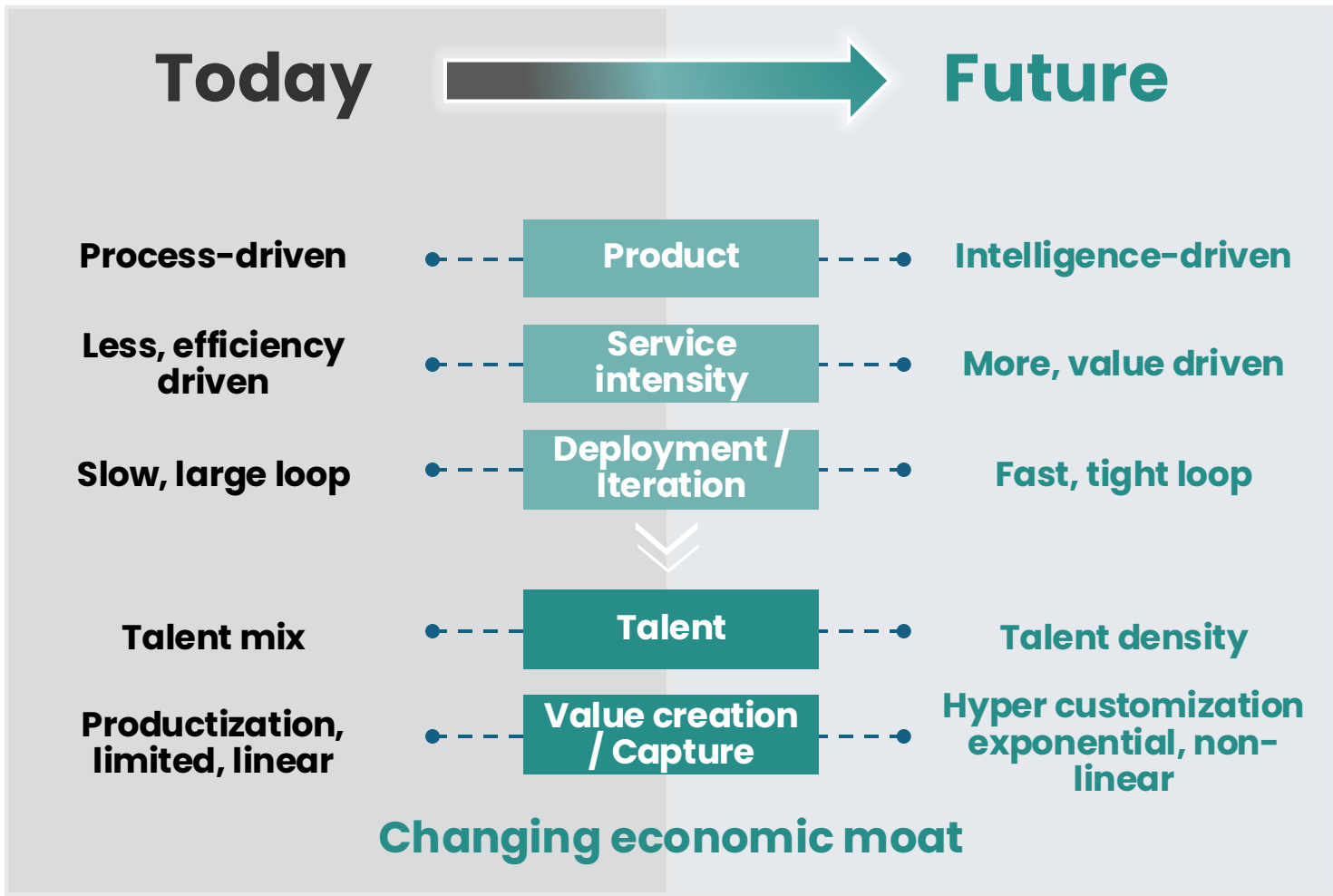


A graphic consisting of a dark teal circle in the center, surrounded by a ring of four lighter teal curved segments that form a circular arrow pattern. The text "AI Strategy" is centered within the dark teal circle.

# AI Strategy

# Next generation enterprise tech player

Key aspects on which enterprise tech is evolving



# The Aurionpro Playbook

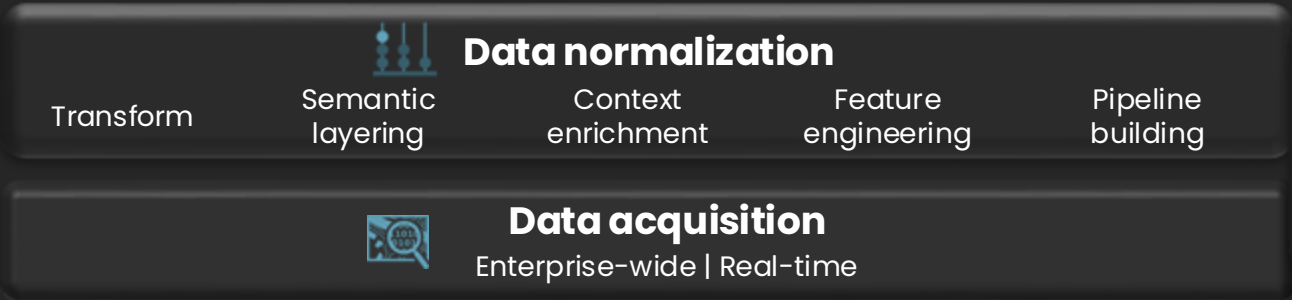
## Vertical AI-native Applications



## Enterprise AI Suite



## Data Intelligence Suite





# **EMPOWERING**

## **ENTERPRISE AI TRANSFORMATION**

2016

First Generation Autonomous  
Finance For Banks

2018

Industry First Health Claims  
Automation For Insurance

2021

Modularising AI into  
Microservices

2023

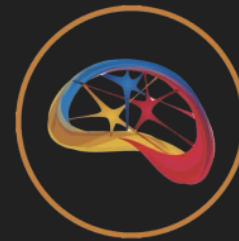
Inception of AryaXAI  
Research

2024

Enabling AI Across Aurionpro  
Enterprise Applications

2025

Launching Weave - A Multi  
Agent Orchestration Platform



Arya.ai  
an aurionpro company



# Three Key Principles

Our essential drivers for enterprise AI transformation



Intelligence  
Over Interface



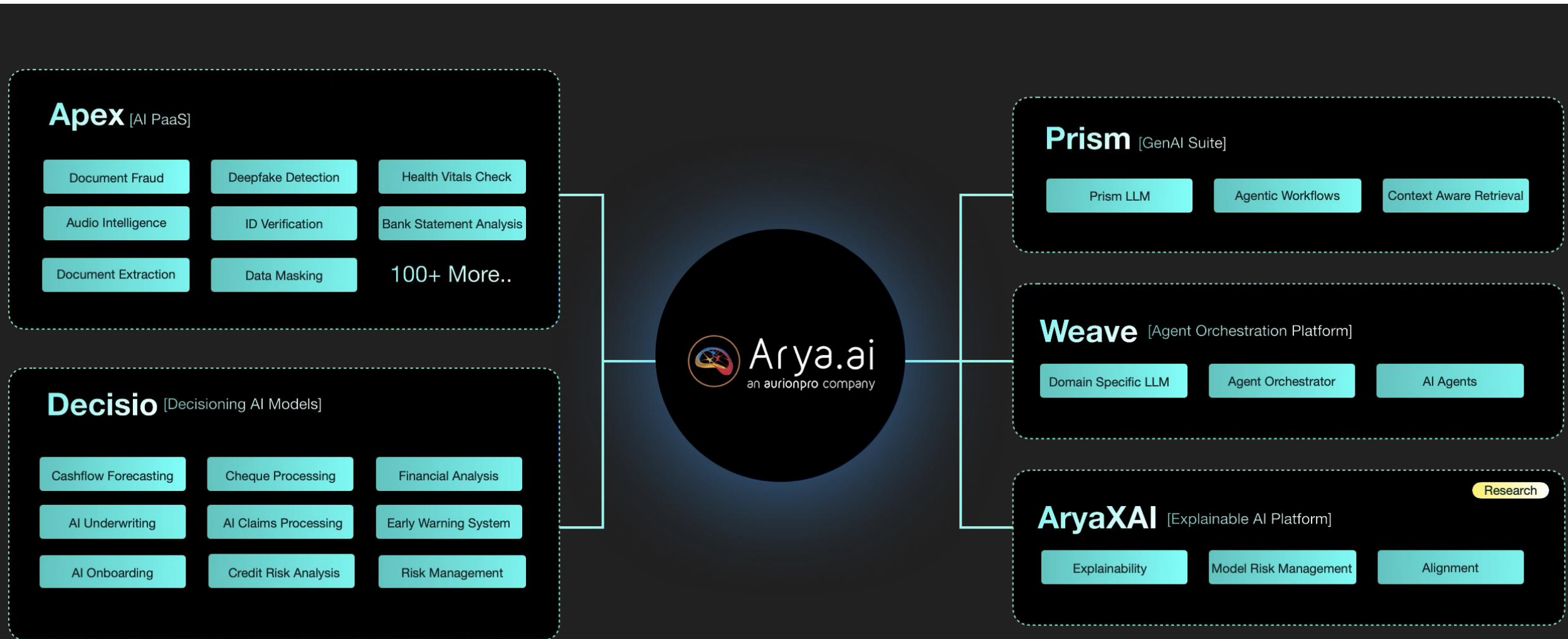
Autonomy Over  
Automation



Context Is the  
New Code

# Decoding Enterprise AI

Unpacking the systems, models, and orchestration that power intelligent enterprises



# Enterprise Intelligence Layer

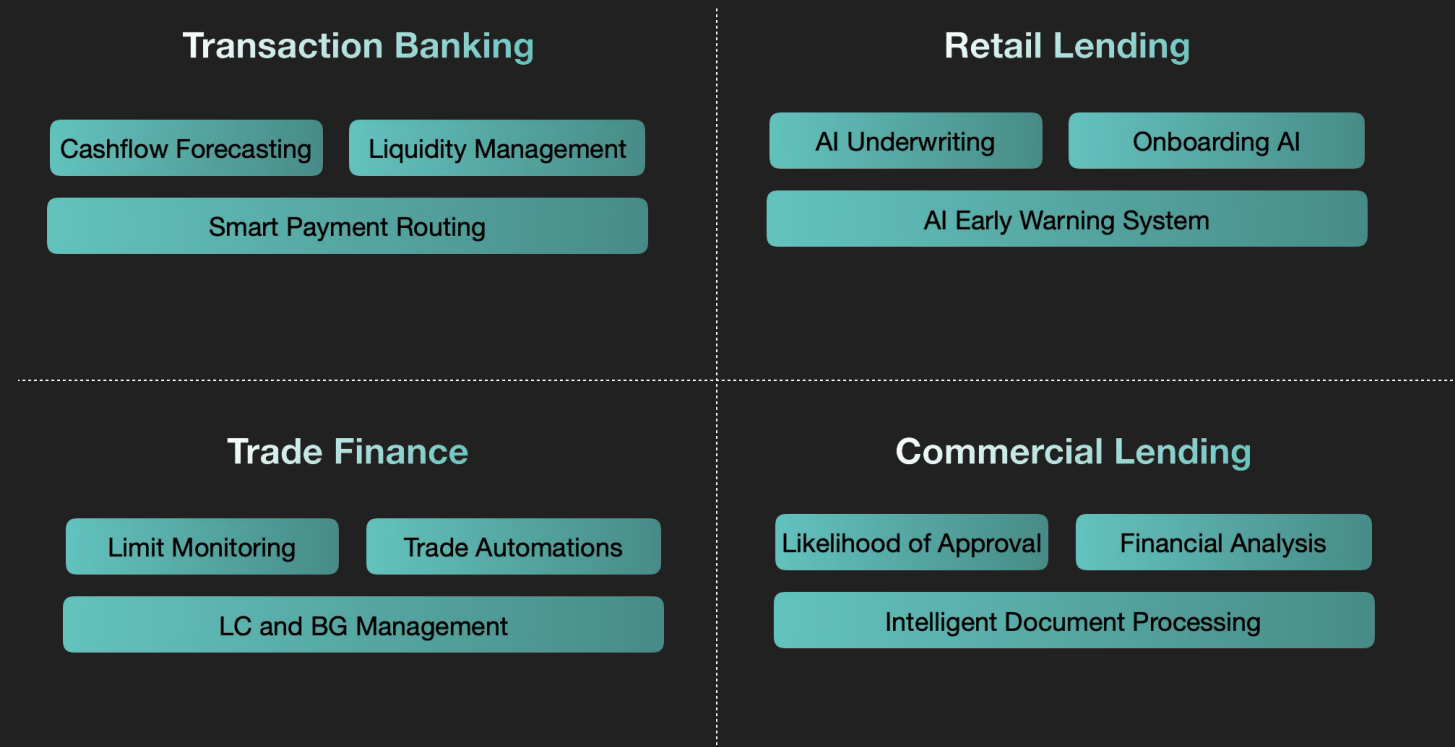
From models to decisions — how enterprise AI becomes self-operating



Conversation Engine for Financial Research [Demo]

# The Road Ahead

Enabling intelligence layer across Aurionpro application stack



Every Aurionpro product is infused  
with real-time intelligence

Decisioning is autonomous,  
explainable, and auditable

AI Agents works alongside teams—  
not as assistants, but as operators



# Long Term Management Goals

# Long term management goals

## Top quartile across key metrics



Revenue  
Growth Rate  
@ 25%–30%  
per annum



EBITDA Margin  
@ 20%+



PAT margin @  
15%+



Spend  
consistently  
on R&D at  
8%–9%



75% of in-  
year growth  
from the  
existing base



Maintain ROC  
at 20%+



# Key takeaways

1

Building the next generation enterprise tech player

2

Dual capital allocation engines to drive superior return

3

Significant multi year R&D investment plan to achieve product superiority

4

Focused expansion into Europe / US



The logo features a central dark teal circle containing the text "Banking Solutions Group" in white. This circle is surrounded by a larger, lighter teal ring that is composed of three interlocking, curved segments, creating a circular, puzzle-like effect.

# Banking Solutions Group

# Banking Solutions

## FY2025 Year in Review

### CASH MANAGEMENT

Industry leading, high Performance tech stack: 2000 TPS & 10,000 concurrent users  
Saudi localization  
Increased depth & breadth in Functionality  
E Mandates, Dividend Warrants

### TRADE FINANCE

Trade finance back-office (Fintra)  
Ready integrations with Credit Rating agencies

### CORPORATE LENDING

ESG Module  
AI-assisted generation of complex documents :  
Letter of Offer, Credit Proposal

### DIGITAL BANKING

Channel agnostic platform with superior UI/UX  
500+ user journeys preconfigured

## Impact and Success

### New Logos

- 3 banks in MEA with 2 leading banks in Saudi Arabia
- 2 banks in South Asia

### New Geographies

- Continue to gain market share in South Asia, Middle East and Africa
- Leading win rate in Asia

## Product



# Banking Solutions

# Looking forward

## **USABILITY**

Comprehensive functionality and superior UI/UX

## **PERFORMANCE**

Scalable performance for complex and high-volume operations

## **INTELLIGENCE**

Machine prompts & nudges. Human in control

## **SPEED TO MARKET**

Simpler methods to implement so customers can consume the technology and achieve faster ROI



## Expand & Scale

Continue strong growth momentum in South Asia & Middle East

Expansion into Europe, HK/Taiwan

USA expansion through partnerships

**AI-native architecture**

The logo features a central dark teal circle containing the text "Fintech Solutions Group" in white. This circle is surrounded by a larger, lighter teal ring that is broken into three segments, creating a circular arrow effect.

# **Fintech Solutions Group**

# Fintech Solutions

# FY2025 Year in Review


## Impact and Success

**AI-NATIVE APPLICATION**  
API First to Agentic AI led

**UI REDESIGN >**  
**INTUITIVE SIMPLICITY**  
Persona Based UI / UX

**DOMAIN DIFFERENTIATED**

**Product**

 **AURIONPRO PAYMENTS  
FRAMEWORK**  
AuroCX launch

 **INTEGRO  
LOAN ORIGATION**  
SME / Private Financing

 **INTEGRO  
SELF SERVICE PORTAL**  
Digital Self Service

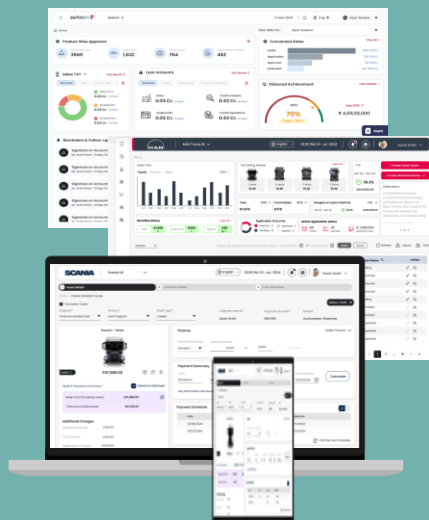
 **INTEGRO  
LOAN MANAGEMENT**  
Gold Loans  
Co-Lending (Buy Back)

Expansion to South  
Asia

Expansion to  
Middle East  
markets

Lending Modules  
cross-sell to  
existing key NBFCs

Key Captive  
Finance player in  
US & ANZ





# Fintech Solutions

# Looking Forward

## Expand & Scale

### **AURIONPRO PAYMENTS FRAMEWORK**

AI enhancements to Aurionpro payments framework, focus on clients in the US

### **INTEGRO LOAN ORIENTATION**

Consolidate Asia and Middle Eastern footprint with new offering and tech refresh

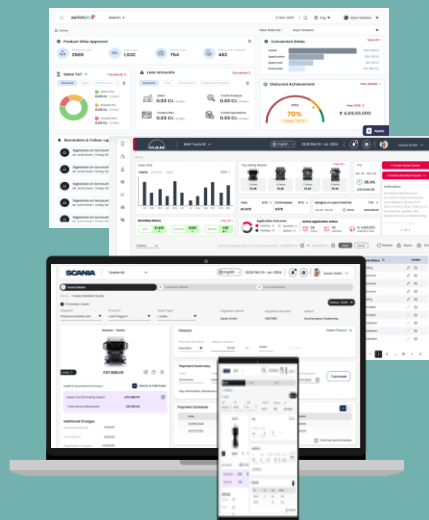
### **INTEGRO SELF SERVICE PORTAL**

Growth focus in Europe  
– SME/ Private financial institutions  
– Captive Finance companies

### **INTEGRO LOAN MANAGEMENT**

Capital Markets growth in Europe and Middle East

## Product



The logo features a central dark teal circle containing the text "Tech Innovation Group" in white. This circle is surrounded by a larger, lighter teal ring that is composed of three thick, curved segments separated by small gaps, creating a circular arrow effect.

# Tech Innovation Group

# Tech Innovation Group FY2025 Year in Review

## Transit



Account based ticketing



V-5



Mobile data terminal



Validator Vlite

## Phygital



Micro ATM / Cash-in-Cash-out Kiosk



E-Hundi Kiosk

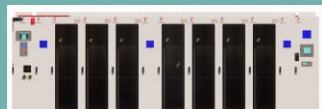


Prepaid Card Dispensing Kiosk

## Data Center



Auro Edge Smart POD



42 U Server Rack Module



Auro Edge Cabinet

## New Products

## Impact and Success



# Tech Innovation Group Looking forward

## SOFTWARE

- Central clearing house platform
- Issuing platform
- Transit acquiring switch
- AI based control and Monitoring platform for data center management

## SMART HARDWARE

- AI edge Validator
- Airport gate and Airport management solution
- Platform Screen Doors

## Product

## Expand & Scale

**Focus on expanding core software platforms** in mobility and data center management

**R&D focus** on embedded software and next generation smart hardware

**Mobility expansion into Airport gates**

**Scaling up manufacturing operations across product lines**

- Land acquisition for new factories

**Expansion into new geography :**

- Transit to Europe and Middle East
- Data Center Services to US & Africa



Aurionpro

LEAD THE NEXT